Sample Skilled Nursing Facility reports from the Halmanac.com website.

|  | OUSE FOR NOR   | RSING & REHABILITA   | TION LLC   |                                  | Proprietary - Corporation   | 1                                      |
|--|--|--|--|----------------------------------|---|--|
| ABIGAIL HOUSE FO<br>REHABILITATION LL  |  | 12/31/2016   | 366 Days Settled   |                                  |   |  |
| CAMDEN, NJ 08102   |  |  |  |                                  | CR Beds 188 POS Be  | eds 0                                  |
| CAMDEN   |  |  |  |                                  | Key Performanac   | e Ind.                                 |
| WISCONSIN PHYSIC   | CIANS SERVICE  | :  |  |                                  | Occupancy Rate  | 91.9%                                  |
| Balance S  | Sheet  | Income   | Statement  |                                  | Length of Stay  | 166.9                                  |
| Current Assets   | 4,026,749  | Total Charges  | 18,775,160   |                                  | Average Wages   | 21.23                                  |
| Fixed Assets   | 462,992  | Contract Allowance   | 2,347,094  | 12.5%                            | Skilled Nursing   | 85.1%                                  |
| Other Assets   | -329,465   | Operating Revenue  | 16,428,066   | 87.5%                            | Ancillary Service   | 14.9%                                  |
| Total Assets   | 4,160,276  | Operating Expense  | 16,037,449   | 97.6%                            | Current Ratio   | 1.3                                    |
| Current Liabilities  | 3,208,461  | Operating Margin   | 390,617  | 2.4%                             | Days to Collect   | 51.7                                   |
| Long Term Liabilities  | 0  | Other Income   | 47,465   | 0.3%                             | Avg Payment Days  | 54.7                                   |
| Total Equity   | 951,815  | Other Expense  | 0  | 0.0%                             | Depreciation Rate   | 78.1%                                  |
| Total Liab. and Equity   | 4,160,276  | Net Profit or Loss   | 438,082  | 2.7%                             | Return on Equity  | 46.0%                                  |
|  |  | ABILITATION CENTER   |  |                                  | Proprietary - Partnership   |  |
| ABINGDON CARE & CENTER   | REHABILITATIO  | DN 12/31/2016 3  | 366 Days Settled   |                                  |   |  |
| GREEN BROOK, NJ  |  |  |  |                                  |   |  |
|  | 08812  |  |  |                                  | CR Beds 180 POS Be  | eds 0                                  |
| SOMERSET   | 08812  |  |  |                                  | CR Beds 180 POS Be  |  |
| SOMERSET BLUE CROSS (TENI  |  |  |  |                                  |   |  |
|  | NESSEE)  | Income :   | Statement  |                                  | Key Performanac   | e Ind.                                 |
| BLUE CROSS (TENI   | NESSEE)<br>Sheet   | Income :   | <b>Statement</b><br>16,215,422                                 |                                  | Key Performanac   | e Ind.<br>84.7%<br>158.9               |
| BLUE CROSS (TENI   | NESSEE)<br>Sheet   | Total Charges  |  | 10.3%                            | Key Performanac<br>Occupancy Rate<br>Length of Stay<br>Average Wages  | e Ind.<br>84.7%                        |
| BLUE CROSS (TENI<br>Balance S<br>Current Assets  | NESSEE)<br><b>Sheet</b><br>2,557,864                         | Total Charges  | 16,215,422   |                                  | Key Performanac<br>Occupancy Rate<br>Length of Stay<br>Average Wages  | e Ind.<br>84.7%<br>158.9<br>21.07      |
| BLUE CROSS (TENI<br>Balance S<br>Current Assets<br>Fixed Assets  | NESSEE) Sheet 2,557,864 1,234,410                            | Total Charges  Contract Allowance  | 16,215,422<br>1,665,578  | 89.7%                            | Key Performanac<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing                                       | 158.9<br>21.07<br>87.8%                |
| BLUE CROSS (TENI<br>Balance S<br>Current Assets<br>Fixed Assets<br>Other Assets  | NESSEE) Sheet 2,557,864 1,234,410 -44,423                    | Total Charges  Contract Allowance  Operating Revenue                                   | 16,215,422<br>1,665,578<br>14,549,844                          | 89.7%<br>100.7%                  | Key Performanac<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing<br>Ancillary Service                  | 158.9<br>21.07<br>87.8%<br>0.4         |
| BLUE CROSS (TENI<br>Balance S<br>Current Assets<br>Fixed Assets<br>Other Assets<br>Total Assets                        | NESSEE) Sheet 2,557,864 1,234,410 -44,423 3,747,851          | Total Charges  Contract Allowance Operating Revenue Operating Expense                  | 16,215,422<br>1,665,578<br>14,549,844<br>14,645,846            | 89.7%<br>100.7%<br>-0.7%         | Key Performanac<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing<br>Ancillary Service<br>Current Ratio | 158.9<br>21.07<br>87.8%<br>0.4<br>45.2 |
| BLUE CROSS (TENI<br>Balance S<br>Current Assets<br>Fixed Assets<br>Other Assets<br>Total Assets<br>Current Liabilities | NESSEE)  2,557,864  1,234,410  -44,423  3,747,851  6,739,791 | Total Charges  Contract Allowance Operating Revenue Operating Expense Operating Margin | 16,215,422<br>1,665,578<br>14,549,844<br>14,645,846<br>-96,002 | 89.7%<br>100.7%<br>-0.7%<br>0.0% | Key Performanace Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect  | 84.7%<br>158.9<br>21.07<br>87.8%       |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315244 ABSECON         | MANOR NURS/  | REHAB CNTR         |                  |        | Proprietary - Partnershi | p       |
|------------------------|--------------|--------------------|------------------|--------|--------------------------|---------|
| ABSECON MANOR N        | NURS/REHAB C | NTR 12/31/2016     | 366 Days Settled | I      |                          |         |
| ABSECON, NJ 08201      | I            |                    |                  |        | CR Beds 162 POS B        | eds 0   |
| ATLANTIC               |              |                    |                  |        | Key Performana           | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)      |                    |                  |        | Occupancy Rate           | 73.7%   |
| Balance S              | heet         | Income             | Statement        |        | Length of Stay           | 97.3    |
| Current Assets         | 2,843,833    | Total Charges      | 13,833,017       |        | Average Wages            | 16.60   |
| Fixed Assets           | 1,530,881    | Contract Allowance | 1,614,090        | 11.7%  | Skilled Nursing          | 71.2%   |
| Other Assets           | 521,842      | Operating Revenue  | 12,218,927       | 88.3%  | Ancillary Service        | 9.4%    |
| Total Assets           | 4,896,556    | Operating Expense  | 12,127,071       | 99.2%  | Current Ratio            | 2.2     |
| Current Liabilities    | 1,298,957    | Operating Margin   | 91,856           | 0.8%   | Days to Collect          | 40.7    |
| Long Term Liabilities  | 4,723,244    | Other Income       | 13,550           | 0.1%   | Avg Payment Days         | 26.1    |
| Total Equity           | -1,125,645   | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 58.0%   |
| Total Liab. and Equity | 4,896,556    | Net Profit or Loss | 105,406          | 0.9%   | Return on Equity         | -9.4%   |
| 315377 ACTORS F        | UND HOME, TH | E                  |                  |        | Nonprofit - Other        |         |
| ACTORS FUND HOM        | ΛΕ, THE      | 12/31/2016         | 366 Days Settled | I      |                          |         |
| ENGLEWOOD, NJ 07       | 7631         |                    |                  |        | CR Beds 82 POS B         | eds 0   |
| BERGEN                 |              |                    |                  |        | Key Performana           | ce Ind. |
| Novitas NJ             |              |                    |                  |        | Occupancy Rate           | 136.6%  |
| Balance S              | heet         | Income             | Statement        |        | Length of Stay           | 1,050.9 |
| Current Assets         | 27,495,702   | Total Charges      | 10,914,285       |        | Average Wages            | 22.76   |
| Fixed Assets           | 8,732,288    | Contract Allowance | 897,820          | 8.2%   | Skilled Nursing          | 74.9%   |
| Other Assets           | 31,156,697   | Operating Revenue  | 10,016,465       | 91.8%  | Ancillary Service        | 9.2%    |
| Total Assets           | 67,384,687   | Operating Expense  | 12,081,361       | 120.6% | Current Ratio            | 0.7     |
| Current Liabilities    | 36,690,557   | Operating Margin   | -2,064,896       | -20.6% | Days to Collect          | 16.0    |
| Long Term Liabilities  | 25,019,311   | Other Income       | 3,713,846        | 37.1%  | Avg Payment Days         | 80.8    |
| Total Equity           | 5,674,819    | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 4.7%    |
| • •                    |              |                    |                  |        |                          |         |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315516 ADVANCE  | D SUBACUTE R   | EHABILITATION CEN   | ITER AT SEWELI   | _                                       | Proprietary - Partnershi  | р  |
|---|--|---|--|---|---|--|
| ADVANCED SUBAC<br>CENTER AT SEWEL   |  | ATION 12/31/2016  | 366 Days Settled   |   |   |  |
| SEWELL, NJ 08080  |  |   |  |   | CR Beds 139 POS E   | seds 0   |
| GLOUCESTER  |  |   |  |   | Key Performana  | ce Ind.  |
| NOVITAS   |  |   |  |   | Occupancy Rate  | 64.0%  |
| Balance S   | Sheet  | Income  | Statement  |   | Length of Stay  | 86.4   |
| Current Assets  | 3,419,871  | Total Charges   | 13,753,014   |   | Average Wages   | 22.21  |
| Fixed Assets  | 226,178  | Contract Allowance  | 2,850,647  | 20.7%                                   | Skilled Nursing   | 78.3%  |
| Other Assets  | -269,777   | Operating Revenue   | 10,902,367   | 79.3%                                   | Ancillary Service   | 21.7%  |
| Total Assets  | 3,376,272  | Operating Expense   | 10,690,762   | 98.1%                                   | Current Ratio   | 0.9  |
| Current Liabilities   | 3,688,580  | Operating Margin  | 211,605  | 1.9%                                    | Days to Collect   | 45.3   |
| Long Term Liabilities   | 0  | Other Income  | 5,747  | 0.1%                                    | Avg Payment Days  | 81.1   |
| Total Equity  | -312,308   | Other Expense   | 0  | 0.0%                                    | Depreciation Rate   | 427.3%   |
|   |  | •   |  |   |   |  |
| Total Liab. and Equity  | 3,376,272  | Net Profit or Loss  | 217,352  | 2.0%                                    | Return on Equity  | -69.6%   |
| 315180 ALAMEDA  | CENTER FOR F   | REHABILITATION AN   | D HEALTHCARE   | 2.0%                                    | Return on Equity  Proprietary - Corporation   |  |
|   | CENTER FOR F   | REHABILITATION AN   |  | 2.0%                                    |   |  |
| 315180 ALAMEDA ALAMEDA CENTER   | CENTER FOR F   | REHABILITATION AND TATION 12/31/2016  | D HEALTHCARE   | 2.0%                                    |   | n  |
| 315180 ALAMEDA  ALAMEDA CENTER AND HEALTHCARE   | CENTER FOR F   | REHABILITATION AND TATION 12/31/2016  | D HEALTHCARE  256 Days Settled   | 2.0%                                    | Proprietary - Corporation   | en<br>Beds 0                                     |
| 315180 ALAMEDA  ALAMEDA CENTER AND HEALTHCARE PERTH AMBOY, NJ   | CENTER FOR F   | REHABILITATION AND TATION 12/31/2016  | D HEALTHCARE  256 Days Settled   | 2.0%                                    | Proprietary - Corporation  CR Beds 250 POS E  | en<br>Beds 0                                     |
| 315180 ALAMEDA  ALAMEDA CENTER AND HEALTHCARE PERTH AMBOY, NJ MIDDLESEX   | CENTER FOR F FOR REHABILIT   | REHABILITATION AND 12/31/2016 4/19/2016 1   | D HEALTHCARE  256 Days Settled   | 2.0%                                    | Proprietary - Corporation  CR Beds 250 POS B  Key Performana  | eds 0 ce Ind.                                    |
| 315180 ALAMEDA  ALAMEDA CENTER AND HEALTHCARE PERTH AMBOY, NJ MIDDLESEX Novitas NJ  | CENTER FOR F FOR REHABILIT 08861   | REHABILITATION AND 12/31/2016 4/19/2016 1   | D HEALTHCARE  256 Days Settled  10 Days Settled  | 2.0%                                    | Proprietary - Corporation  CR Beds 250 POS B  Key Performana  Occupancy Rate  | eds 0<br>ce Ind.<br>91.3%<br>146.1               |
| 315180 ALAMEDA  ALAMEDA CENTER AND HEALTHCARE PERTH AMBOY, NJ MIDDLESEX Novitas NJ Balance S  | CENTER FOR F FOR REHABILIT 08861   | REHABILITATION AND 12/31/2016 4/19/2016 1   | D HEALTHCARE  256 Days Settled  10 Days Settled  Statement   | 2.0%                                    | Proprietary - Corporation  CR Beds 250 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br>ce Ind.<br>91.3%<br>146.1               |
| 315180 ALAMEDA  ALAMEDA CENTER AND HEALTHCARE PERTH AMBOY, NJ MIDDLESEX Novitas NJ Balance S  Current Assets  | CENTER FOR F FOR REHABILIT 08861 Sheet 4,558,866                               | REHABILITATION AND TATION 12/31/2016 1 Income Total Charges   | D HEALTHCARE  256 Days Settled  10 Days Settled  Statement  17,994,589   | 12.2%                                   | Proprietary - Corporation  CR Beds 250 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages   | eds 0  ce Ind. 91.3% 146.1 18.06                 |
| 315180 ALAMEDA  ALAMEDA CENTER AND HEALTHCARE PERTH AMBOY, NJ MIDDLESEX Novitas NJ Balance S  Current Assets  Fixed Assets  | CENTER FOR F FOR REHABILIT 08861 Sheet 4,558,866 29,828                        | REHABILITATION AND TATION 12/31/2016 1 Income Total Charges Contract Allowance  | D HEALTHCARE  256 Days Settled  10 Days Settled  Statement  17,994,589  2,192,842                                  | 12.2%                                   | CR Beds 250 POS E  Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service   | eds 0  ce Ind. 91.3% 146.1 18.06 86.4% 13.6%     |
| 315180 ALAMEDA  ALAMEDA CENTER AND HEALTHCARE PERTH AMBOY, NJ MIDDLESEX Novitas NJ Balance S  Current Assets Fixed Assets Other Assets                                  | CENTER FOR F FOR REHABILIT 08861 Sheet 4,558,866 29,828 0                      | REHABILITATION AND TATION 12/31/2016 1 4/19/2016 1 Income Total Charges Contract Allowance Operating Revenue                                    | D HEALTHCARE  256 Days Settled  10 Days Settled  Statement  17,994,589  2,192,842  15,801,747                      | 12.2%<br>87.8%                          | Proprietary - Corporation  CR Beds 250 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0  ce Ind. 91.3% 146.1 18.06 86.4% 13.6%     |
| ALAMEDA CENTER AND HEALTHCARE PERTH AMBOY, NJ MIDDLESEX Novitas NJ Balance S Current Assets Fixed Assets Other Assets Total Assets                                      | CENTER FOR F FOR REHABILIT 08861  Sheet 4,558,866 29,828 0 4,588,694           | REHABILITATION AND TATION 12/31/2016 1 4/19/2016 1 Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | D HEALTHCARE  256 Days Settled  10 Days Settled  Statement  17,994,589  2,192,842  15,801,747  15,109,754          | 12.2%<br>87.8%<br>95.6%<br>4.4%         | Proprietary - Corporation  CR Beds 250 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0<br>ce Ind.<br>91.3%                        |
| 315180 ALAMEDA  ALAMEDA CENTER AND HEALTHCARE PERTH AMBOY, NJ MIDDLESEX Novitas NJ Balance S  Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | CENTER FOR F FOR REHABILIT 08861  Sheet 4,558,866 29,828 0 4,588,694 3,896,371 | REHABILITATION AND TATION 12/31/2016 1 4/19/2016 1 Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | D HEALTHCARE  256 Days Settled  10 Days Settled  Statement  17,994,589  2,192,842  15,801,747  15,109,754  691,993 | 12.2%<br>87.8%<br>95.6%<br>4.4%<br>0.0% | Proprietary - Corporation  CR Beds 250 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0  ce Ind. 91.3% 146.1 18.06 86.4% 13.6% 1.2 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315180 ALAMEDA  | CENTER FOR F                                      | REHABILITATION AN  | D HEALTHCARE  |                                | Proprietary - Partnership   | )                              |
|---|---|--|---|--------------------------------|---|--------------------------------|
| ALAMEDA CENTER I<br>AND HEALTHCARE  | FOR REHABILIT                                     | TATION 12/31/2016  | 256 Days Settled  |                                |   |                                |
| PERTH AMBOY, NJ (   | 08861   | 4/19/2016 1  | 10 Days Settled   |                                | CR Beds 250 POS B   | eds 0                          |
| MIDDLESEX   |   |  |   |                                | Key Performana  | ce Ind.                        |
| Novitas NJ  |   |  |   |                                | Occupancy Rate  | 91.9%                          |
| Balance S   | heet  | Income   | Statement   |                                | Length of Stay  | 151.4                          |
| Current Assets  | 4,346,778   | Total Charges  | 7,801,715   |                                | Average Wages   | 18.06                          |
| Fixed Assets  | 1,635,642   | Contract Allowance   | 1,032,201   | 13.2%                          | Skilled Nursing   | 85.4%                          |
| Other Assets  | 1,005,958   | Operating Revenue  | 6,769,514   | 86.8%                          | Ancillary Service   | 14.6%                          |
| Total Assets  | 6,988,378   | Operating Expense  | 7,319,457   | 108.1%                         | Current Ratio   | 0.6                            |
| Current Liabilities   | 7,507,221   | Operating Margin   | -549,943  | -8.1%                          | Days to Collect   | 107.3                          |
| Long Term Liabilities   | 1,005,000   | Other Income   | 48,538  | 0.7%                           | Avg Payment Days  | 89.3                           |
| Total Equity  | -1,523,843  | Other Expense  | 0   | 0.0%                           | Depreciation Rate   | 10.0%                          |
| Total Liab. and Equity  | 6,988,378   | Net Profit or Loss   | (501,405)   | -7.4%                          | Return on Equity  | 32.9%                          |
|   |   |  |   |                                |   |                                |
| 315366 ALARIS HE  | ALTH AT BELG                                      | BROVE  |   |                                | Proprietary - Other   |                                |
|   |   |  | 366 Days Settled  |                                | Proprietary - Other   |                                |
| ALARIS HEALTH AT  |   |  | 366 Days Settled  |                                | Proprietary - Other  CR Beds 120 POS B  | eds 0                          |
| 315366 ALARIS HE<br>ALARIS HEALTH AT<br>KEARNY, NJ 07032<br>HUDSON  |   |  | 366 Days Settled  |                                | , ,   |                                |
| ALARIS HEALTH AT<br>KEARNY, NJ 07032  |   |  | 366 Days Settled  |                                | CR Beds 120 POS B   |                                |
| ALARIS HEALTH AT<br>KEARNY, NJ 07032<br>HUDSON  | BELGROVE  | 12/31/2016   | 366 Days Settled  Statement   |                                | CR Beds 120 POS B <b>Key Performana</b>   | ce Ind.                        |
| ALARIS HEALTH AT KEARNY, NJ 07032 HUDSON Novitas NJ Balance S   | BELGROVE  | 12/31/2016<br>Income   | ·   |                                | CR Beds 120 POS B <b>Key Performana</b> Occupancy Rate  | 84.19                          |
| ALARIS HEALTH AT KEARNY, NJ 07032 HUDSON Novitas NJ Balance S Current Assets  | BELGROVE<br>heet                                  | 12/31/2016  Income  Total Charges  | Statement   | 22.9%                          | CR Beds 120 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | 84.19<br>48.4<br>25.4          |
| ALARIS HEALTH AT KEARNY, NJ 07032 HUDSON Novitas NJ   | BELGROVE  Cheet  6,151,696                        | 12/31/2016  Income  Total Charges  | <b>Statement</b> 22,443,878   |                                | CR Beds 120 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | 84.19<br>48.3<br>25.4<br>79.29 |
| ALARIS HEALTH AT KEARNY, NJ 07032 HUDSON Novitas NJ Balance S Current Assets Fixed Assets   | BELGROVE  Cheet  6,151,696  980,604               | Income Total Charges Contract Allowance  | <b>Statement</b> 22,443,878 5,131,454                               | 77.1%                          | CR Beds 120 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | <b>ce Ind.</b><br>84.1%        |
| ALARIS HEALTH AT KEARNY, NJ 07032 HUDSON Novitas NJ Balance S Current Assets Fixed Assets Other Assets                                  | BELGROVE  Cheet  6,151,696  980,604  0            | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 22,443,878 5,131,454 17,312,424                           | 77.1%                          | CR Beds 120 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | 25.4<br>79.29<br>20.89         |
| ALARIS HEALTH AT KEARNY, NJ 07032 HUDSON Novitas NJ Balance S Current Assets Fixed Assets Other Assets                                  | BELGROVE  6,151,696 980,604 0 7,132,300           | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 22,443,878 5,131,454 17,312,424 16,189,147                | 77.1%<br>93.5%<br>6.5%         | CR Beds 120 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | 25.4<br>79.29<br>20.89         |
| ALARIS HEALTH AT KEARNY, NJ 07032 HUDSON Novitas NJ Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | BELGROVE  6,151,696 980,604 0 7,132,300 1,604,271 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement  22,443,878  5,131,454  17,312,424  16,189,147  1,123,277 | 77.1%<br>93.5%<br>6.5%<br>3.0% | CR Beds 120 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | 25.4<br>79.29<br>20.89<br>41.  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315254 ALARIS HE                 | EALTH AT BOUI          | LEVARD EAST                        |                         |                       | Proprietary - Corporation      | 1            |
|----------------------------------|------------------------|------------------------------------|-------------------------|-----------------------|--------------------------------|--------------|
| ALARIS HEALTH AT                 | BOULEVARD E            | AST 12/31/2016                     | 366 Days Settled        |                       |                                |              |
| GUTTENBERG, NJ 0                 | )7093                  |                                    |                         |                       | CR Beds 108 POS Be             | eds 0        |
| HUDSON                           |                        |                                    |                         |                       | Key Performanac                | e Ind.       |
| WISCONSIN PHYSIC                 | CIANS SERVICE          |                                    |                         |                       | Occupancy Rate                 | 94.9%        |
| Balance S                        | Sheet                  | Income                             | Statement               |                       | Length of Stay                 | 375.2        |
| Current Assets                   | 2,032,458              | Total Charges                      | 8,255,871               |                       | Average Wages                  | 14.43        |
| Fixed Assets                     | 184,430                | Contract Allowance                 | 294,585                 | 3.6%                  | Skilled Nursing                | 94.3%        |
| Other Assets                     | 58,187                 | Operating Revenue                  | 7,961,286               | 96.4%                 | Ancillary Service              | 5.7%         |
| Total Assets                     | 2,275,075              | Operating Expense                  | 7,345,833               | 92.3%                 | Current Ratio                  | 11.7         |
| Current Liabilities              | 174,155                | Operating Margin                   | 615,453                 | 7.7%                  | Days to Collect                | 49.8         |
| Long Term Liabilities            | 0                      | Other Income                       | 16,680                  | 0.2%                  | Avg Payment Days               | 66.4         |
| Total Equity                     | 2,100,920              | Other Expense                      | 0                       | 0.0%                  | Depreciation Rate              | 41.8%        |
| Total Liab. and Equity           | 2,275,075              | Net Profit or Loss                 | 632,133                 | 7.9%                  | Return on Equity               | 30.1%        |
| 315344 ALARIS HE                 | EALTH AT CAST          | TLE HILL                           |                         |                       | Proprietary - Other            |              |
| ALARIS HEALTH AT                 | CASTLE HILL            | 12/31/2016                         | 366 Days Settled        |                       |                                |              |
| UNION CITY, NJ 070               | )87                    |                                    |                         |                       | CR Beds 215 POS Be             | eds 0        |
| HUDSON                           |                        |                                    |                         |                       | Key Performanac                | e Ind.       |
| BLUE CROSS (TEN                  | NESSEE)                |                                    |                         |                       | Occupancy Rate                 | 88.3%        |
| Balance S                        | Sheet                  | Income                             | Statement               |                       | Length of Stay                 | 92.7         |
| Current Assets                   | 7,158,773              | Total Charges                      | 27,916,625              |                       | Average Wages                  | 13.95        |
| Fixed Assets                     | 1,772,709              | Contract Allowance                 | 4,783,535               | 17.1%                 | Skilled Nursing                | 82.3%        |
|                                  |                        | 0 " 5                              | 22 422 000              | 82 0%                 | Ancillary Service              |              |
| Other Assets                     | 1,850                  | Operating Revenue                  | 23,133,090              | 02.570                | Allomary Oct vice              | 17.7%        |
| Other Assets Total Assets        | 1,850<br>8,933,332     |                                    | 23,133,090              | 94.1%                 | •                              | 17.7%<br>4.9 |
|                                  |                        |                                    |                         |                       | Current Ratio                  | 4.9          |
| Total Assets                     | 8,933,332              | Operating Expense                  | 21,768,553              | 94.1%<br>5.9%         | Current Ratio                  | 4.9<br>38.   |
| Total Assets Current Liabilities | 8,933,332<br>1,458,819 | Operating Expense Operating Margin | 21,768,553<br>1,364,537 | 94.1%<br>5.9%<br>1.2% | Current Ratio  Days to Collect |              |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315357 ALARIS HEALTH AT CEDAR GROVE Proprietary - Other |               |                    |                  |        |                           |        |  |
|---|---------------|--------------------|------------------|--------|---------------------------|--------|--|
| ALARIS HEALTH AT  | CEDAR GROVE   | 12/31/2016         | 366 Days Settled |        |                           |        |  |
| CEDAR GROVE, NJ   | 07009         |                    |                  |        | CR Beds 230 POS Be        | eds 0  |  |
| ESSEX   |               |                    |                  |        | Key Performanac           | e Ind. |  |
| BLUE CROSS (TEN   | NESSEE)       |                    |                  |        | Occupancy Rate            | 83.0%  |  |
| Balance S   | Sheet         | Income             | Statement        |        | Length of Stay            | 75.2   |  |
| Current Assets  | 6,229,211     | Total Charges      | 29,337,125       |        | Average Wages             | 18.73  |  |
| Fixed Assets  | 1,235,129     | Contract Allowance | 5,357,680        | 18.3%  | Skilled Nursing           | 81.6%  |  |
| Other Assets  | 1,063,114     | Operating Revenue  | 23,979,445       | 81.7%  | Ancillary Service         | 18.4%  |  |
| Total Assets  | 8,527,454     | Operating Expense  | 22,820,574       | 95.2%  | Current Ratio             | 3.4    |  |
| Current Liabilities                                     | 1,849,860     | Operating Margin   | 1,158,871        | 4.8%   | Days to Collect           | 48.9   |  |
| Long Term Liabilities                                   | 0             | Other Income       | 18,463           | 0.1%   | Avg Payment Days          | 29.1   |  |
| Total Equity  | 6,677,594     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 94.0%  |  |
| Total Liab. and Equity                                  | 8,527,454     | Net Profit or Loss | 1,177,334        | 4.9%   | Return on Equity          | 17.6%  |  |
| 315280 ALARIS HE  | EALTH AT CHEF | RRY HILL           |                  |        | Proprietary - Corporation | 1      |  |
| ALARIS HEALTH AT  | CHERRY HILL   | 12/31/2016         | 366 Days Settled |        |                           |        |  |
| CHERRY HILL, NJ 08                                      | 8034          |                    |                  |        | CR Beds 246 POS Be        | eds 0  |  |
| CAMDEN  |               |                    |                  |        | Key Performanac           | e Ind. |  |
| Novitas NJ  |               |                    |                  |        | Occupancy Rate            | 73.6%  |  |
| Balance S   | Sheet         | Income             | Statement        |        | Length of Stay            | 95.1   |  |
| Current Assets  | 6,591,961     | Total Charges      | 27,418,285       |        | Average Wages             | 19.85  |  |
| Fixed Assets  | 0             | Contract Allowance | 2,253,396        | 8.2%   | Skilled Nursing           | 89.3%  |  |
| Other Assets  | 553,552       | Operating Revenue  | 25,164,889       | 91.8%  | Ancillary Service         | 10.7%  |  |
| Total Assets  | 7,145,513     | Operating Expense  | 25,843,729       | 102.7% | Current Ratio             | 0.6    |  |
| Current Liabilities                                     | 11,443,145    | Operating Margin   | -678,840         | -2.7%  | Days to Collect           | 44.0   |  |
| Long Term Liabilities                                   | 0             | Other Income       | -2,176,509       | -8.6%  | Avg Payment Days          | 146.3  |  |
| Total Equity  | -4,297,632    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 0.0%   |  |
| Total Liab. and Equity                                  | 7,145,513     | Net Profit or Loss | (2,855,349)      | -11.3% | Return on Equity          | 66.4%  |  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315359 ALARIS HE   | EALTH AT ESSE  | X  |  |   | Proprietary - Corporation   | n  |
|--|--|--|--|---|---|--|
| ALARIS HEALTH AT   | ESSEX  | 12/31/2016   | 366 Days Settled   | i   |   |  |
| IRVINGTON, NJ 071  | 11   |  |  |   | CR Beds 212 POS B   | eds 0  |
| ESSEX  |  |  |  |   | Key Performanad   | e Ind.   |
| WISCONSIN PHYSIC   | CIANS SERVICE  |  |  |   | Occupancy Rate  | 86.0%  |
| Balance S  | Balance Sheet Income Statement   |  |  |   | Length of Stay  | 114.4  |
| Current Assets   | 3,311,846  | Total Charges  | 21,712,343   |   | Average Wages   | 15.00  |
| Fixed Assets   | 1,269,371  | Contract Allowance   | 2,907,958  | 13.4%                                     | Skilled Nursing   | 86.3%  |
| Other Assets   | 3,819  | Operating Revenue  | 18,804,385   | 86.6%                                     | Ancillary Service   | 13.7%  |
| Total Assets   | 4,585,036  | Operating Expense  | 18,936,219   | 100.7%                                    | Current Ratio   | 1.0  |
| Current Liabilities  | 3,308,015  | Operating Margin   | -131,834   | -0.7%                                     | Days to Collect   | 36.0   |
| Long Term Liabilities  | 0  | Other Income   | 5,293  | 0.0%                                      | Avg Payment Days  | 56.9   |
| Total Equity   | 1,277,021  | Other Expense  | 0  | 0.0%                                      | Depreciation Rate   | 63.4%  |
| !  |  | <del>-</del>   | (407.707)  | 0.70/                                     |   | 10.00/   |
| Total Liab. and Equity   | 4,585,036  | Net Profit or Loss   | (127,797)  | -0.7%                                     | Return on Equity  | -10.0%   |
| Total Liab. and Equity  315300 ALARIS HE   |  | -  | (127,797)  | -0.7%                                     | Return on Equity  Proprietary - Corporation   |  |
|  | EALTH AT HAMI  | LTON PARK  | (127,797) 366 Days Audited   |   |   |  |
| 315300 ALARIS HE   | HAMILTON PAF   | LTON PARK  | <u>-</u>   |   |   | 1  |
| 315300 ALARIS HE   | HAMILTON PAF   | LTON PARK  | <u>-</u>   |   | Proprietary - Corporation   | n<br>eds 0   |
| 315300 ALARIS HE ALARIS HEALTH AT JERSEY CITY, NJ 07   | HAMILTON PAF   | LTON PARK  | <u>-</u>   |   | Proprietary - Corporation  CR Beds 260 POS Be   | n<br>eds 0   |
| 315300 ALARIS HE ALARIS HEALTH AT JERSEY CITY, NJ 07 HUDSON  | HAMILTON PAF   | -<br>LTON PARK<br>RK 12/31/2016  | <u>-</u>   |   | Proprietary - Corporation  CR Beds 260 POS Be  Key Performance  | eds 0  |
| 315300 ALARIS HE ALARIS HEALTH AT JERSEY CITY, NJ 07 HUDSON BLUE CROSS (TENN   | HAMILTON PAF<br>7302<br>NESSEE)  | -<br>LTON PARK<br>RK 12/31/2016  | 366 Days Audited   |   | CR Beds 260 POS Be  Key Performanae  Occupancy Rate   | eds 0<br>ce Ind.<br>82.2%  |
| 315300 ALARIS HE ALARIS HEALTH AT JERSEY CITY, NJ 07 HUDSON BLUE CROSS (TENN Balance S   | HAMILTON PAR<br>7302<br>NESSEE)<br>Sheet<br>6,993,586                                      | LTON PARK  RK 12/31/2016  Income   | 366 Days Audited   | d   | Proprietary - Corporation  CR Beds 260 POS Be  Key Performanae  Occupancy Rate  Length of Stay  | eds 0 ce Ind. 82.2% 58.0   |
| 315300 ALARIS HE  ALARIS HEALTH AT  JERSEY CITY, NJ 07  HUDSON  BLUE CROSS (TENN  Balance S  Current Assets  | HAMILTON PAR<br>7302<br>NESSEE)<br>Sheet<br>6,993,586                                      | LTON PARK  RK 12/31/2016  Income  Total Charges  | 366 Days Audited Statement 37,781,101  | d<br>20.4%                                | Proprietary - Corporation  CR Beds 260 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0 ce Ind. 82.2% 58.0 16.95                                   |
| 315300 ALARIS HE  ALARIS HEALTH AT  JERSEY CITY, NJ 07  HUDSON  BLUE CROSS (TENN  Balance S  Current Assets  Fixed Assets  | HAMILTON PAR<br>7302<br>NESSEE)<br>Sheet<br>6,993,586<br>627,456                           | LTON PARK  RK 12/31/2016  Income  Total Charges  Contract Allowance                          | 366 Days Audited  Statement  37,781,101  7,716,984                                   | 20.4%<br>79.6%                            | Proprietary - Corporation  CR Beds 260 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | eds 0  ce Ind.  82.2%  58.0  16.95  79.9%                        |
| 315300 ALARIS HE ALARIS HEALTH AT  JERSEY CITY, NJ 07 HUDSON BLUE CROSS (TENN Balance S  Current Assets Fixed Assets Other Assets                                | FALTH AT HAMI  HAMILTON PAF  7302  NESSEE)  Sheet  6,993,586 627,456 0                     | Income Total Charges Contract Allowance Operating Revenue                                    | 366 Days Audited  Statement  37,781,101  7,716,984  30,064,117                       | 20.4%<br>79.6%<br>101.7%                  | Proprietary - Corporation  CR Beds 260 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | eds 0  ce Ind.  82.2%  58.0  16.95  79.9%  20.1%                 |
| 315300 ALARIS HE ALARIS HEALTH AT JERSEY CITY, NJ 07 HUDSON BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets Total Assets                     | FALTH AT HAMI  HAMILTON PAF  7302  NESSEE)  Sheet  6,993,586 627,456 0 7,621,042           | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 366 Days Audited  Statement  37,781,101  7,716,984  30,064,117  30,571,659           | 20.4%<br>79.6%<br>101.7%<br>-1.7%         | Proprietary - Corporation  CR Beds 260 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0  ce Ind.  82.2%  58.0  16.95  79.9%  20.1%  0.9            |
| 315300 ALARIS HE ALARIS HEALTH AT JERSEY CITY, NJ 07 HUDSON BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | FALTH AT HAMI  HAMILTON PAF  7302  NESSEE)  Sheet  6,993,586 627,456 0 7,621,042 8,188,498 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 366 Days Audited  Statement  37,781,101  7,716,984  30,064,117  30,571,659  -507,542 | 20.4%<br>79.6%<br>101.7%<br>-1.7%<br>0.0% | Proprietary - Corporation  CR Beds 260 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0 <b>ce Ind.</b> 82.2%  58.0  16.95  79.9%  20.1%  0.9  41.8 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315310 ALARIS HE       | ALTH AT HARE  | BOR VIEW           |                  |        | Proprietary - Other       |        |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|--------|
| ALARIS HEALTH AT       | HARBOR VIEW   | 12/31/2016         | 366 Days Settled | I      |                           |        |
| JERSEY CITY, NJ 07     | <b>7</b> 307  |                    |                  |        | CR Beds 180 POS Be        | eds 0  |
| HUDSON                 |               |                    |                  |        | Key Performanad           | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 89.1%  |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay            | 86.7   |
| Current Assets         | 4,518,203     | Total Charges      | 21,708,339       |        | Average Wages             | 14.86  |
| Fixed Assets           | 708,130       | Contract Allowance | 3,361,445        | 15.5%  | Skilled Nursing           | 83.0%  |
| Other Assets           | 1,774         | Operating Revenue  | 18,346,894       | 84.5%  | Ancillary Service         | 17.0%  |
| Total Assets           | 5,228,107     | Operating Expense  | 17,077,446       | 93.1%  | Current Ratio             | 3.1    |
| Current Liabilities    | 1,463,242     | Operating Margin   | 1,269,448        | 6.9%   | Days to Collect           | 51.8   |
| Long Term Liabilities  | 0             | Other Income       | 149,883          | 0.8%   | Avg Payment Days          | 26.8   |
| Total Equity           | 3,764,865     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 94.9%  |
| Total Liab. and Equity | 5,228,107     | Net Profit or Loss | 1,419,331        | 7.7%   | Return on Equity          | 37.7%  |
| 315083 ALARIS HE       | EALTH AT JERS | EY CITY            |                  |        | Proprietary - Corporation | า      |
| ALARIS HEALTH AT       | JERSEY CITY   | 12/31/2016         | 366 Days Settled | I      |                           |        |
| JERSEY CITY, NJ 07     | <b>7</b> 305  |                    |                  |        | CR Beds 183 POS Be        | eds 0  |
| HUDSON                 |               |                    |                  |        | Key Performanad           | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 85.7%  |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay            | 187.1  |
| Current Assets         | 2,831,795     | Total Charges      | 15,041,722       |        | Average Wages             | 16.51  |
| Fixed Assets           | 2,573,783     | Contract Allowance | 1,178,193        | 7.8%   | Skilled Nursing           | 89.6%  |
| Other Assets           | 214,055       | Operating Revenue  | 13,863,529       | 92.2%  | Ancillary Service         | 10.4%  |
| Total Assets           | 5,619,633     | Operating Expense  | 14,349,699       | 103.5% | Current Ratio             | 1.0    |
| Current Liabilities    | 2,772,784     | Operating Margin   | -486,170         | -3.5%  | Days to Collect           | 39.6   |
| Long Term Liabilities  | 0             | Other Income       | 3,551            | 0.0%   | Avg Payment Days          | 78.0   |
| Total Equity           | 2,846,849     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 22.9%  |
| Total Liab. and Equity | 5,619,633     | Net Profit or Loss | (482,619)        | -3.5%  | Return on Equity          | -17.0% |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315192 ALAKIS HE  | EALTH AT KEAF   | RNY  |   |                                  | Proprietary - Other   |   |
|---|---|--|---|----------------------------------|---|---|
| ALARIS HEALTH AT  | KEARNY  | 12/31/2016   | 366 Days Settled  |                                  |   |   |
| KEARNY, NJ 07032  |   |  |   |                                  | CR Beds 120 POS Be  | eds 0   |
| HUDSON  |   |  |   |                                  | Key Performanac   | e Ind.  |
| Novitas NJ  |   |  |   |                                  | Occupancy Rate  | 84.0%   |
| Balance S   | Balance Sheet   |  |   |                                  | Length of Stay  | 119.7   |
| Current Assets  | 3,024,463   | Total Charges  | 12,529,247  |                                  | Average Wages   | 19.29   |
| Fixed Assets  | 135,520   | Contract Allowance   | 1,307,424   | 10.4%                            | Skilled Nursing   | 88.1%   |
| Other Assets  | -2,036  | Operating Revenue  | 11,221,823  | 89.6%                            | Ancillary Service   | 11.9%   |
| Total Assets  | 3,157,947   | Operating Expense  | 10,670,360  | 95.1%                            | Current Ratio   | 3.1   |
| Current Liabilities   | 969,255   | Operating Margin   | 551,463   | 4.9%                             | Days to Collect   | 56.5  |
| Long Term Liabilities   | 0   | Other Income   | -5,868  | -0.1%                            | Avg Payment Days  | 23.5  |
| Total Equity  | 2,188,692   | Other Expense  | 0   | 0.0%                             | Depreciation Rate   | 229.6%  |
| Total Liab. and Equity  | 3,157,947   | Net Profit or Loss   | 545,595   | 4.9%                             | Return on Equity  | 24.9%   |
| 315331 ALARIS HE  | EALTH AT PASS   | SAIC COUNTY  |   |                                  | Proprietary - Other   |   |
| ALARIS HEALTH AT  | PASSAIC COUN  | NTY 12/31/2016   | 366 Days Settled  |                                  |   |   |
| PATERSON, NJ 075  | 1.4   |  |   |                                  |   |   |
| PASSAIC   | PATERSON, NJ 07514  |  |   |                                  | CR Beds 180 POS Be  | eds 0   |
|   |   |  |   |                                  | CR Beds 180 POS Be  |   |
| WISCONSIN PHYSIC  |   |  |   |                                  |   |   |
| WISCONSIN PHYSIC  | CIANS SERVICE   |  | Statement   |                                  | Key Performanac   | e Ind.  |
|   | CIANS SERVICE   |  | <b>Statement</b> 15,659,950                                     |                                  | Key Performanao<br>Occupancy Rate   | e Ind.<br>81.4%                                 |
| Balance S   | CIANS SERVICE   | Income   |   | 8.0%                             | Key Performanac<br>Occupancy Rate<br>Length of Stay   | 81.4%<br>128.6                                  |
| Balance S Current Assets  | CIANS SERVICE<br>Sheet<br>2,440,894                         | Income<br>Total Charges  | 15,659,950  |                                  | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages  | 81.4%<br>128.6<br>14.55                         |
| Balance S Current Assets Fixed Assets   | CIANS SERVICE<br>Sheet<br>2,440,894<br>628,020              | Income Total Charges Contract Allowance  | 15,659,950<br>1,253,245   | 92.0%                            | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing   | e Ind.<br>81.4%<br>128.6<br>14.55<br>89.6%      |
| Balance S Current Assets Fixed Assets Other Assets                                  | CIANS SERVICE<br>Sheet<br>2,440,894<br>628,020<br>1,131,577 | Income Total Charges Contract Allowance Operating Revenue                                    | 15,659,950<br>1,253,245<br>14,406,705                           | 92.0%<br>103.2%                  | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 128.6<br>14.55<br>89.6%<br>10.4%                |
| Balance S Current Assets Fixed Assets Other Assets Total Assets                     | 2,440,894<br>628,020<br>1,131,577<br>4,200,491              | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 15,659,950<br>1,253,245<br>14,406,705<br>14,866,750             | 92.0%<br>103.2%<br>-3.2%         | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 128.6<br>14.55<br>89.6%<br>10.4%<br>2.0         |
| Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 2,440,894<br>628,020<br>1,131,577<br>4,200,491<br>1,230,083 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 15,659,950<br>1,253,245<br>14,406,705<br>14,866,750<br>-460,045 | 92.0%<br>103.2%<br>-3.2%<br>1.1% | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 128.6<br>14.55<br>89.6%<br>10.4%<br>2.0<br>36.1 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315198 ALAKIS HE   | EALTH AT RIVE  | RTON   |  |  | Proprietary - Other  |   |
|--|--|--|--|--|--|---|
| ALARIS HEALTH AT   | RIVERTON   | 12/31/2016   | 366 Days Settled   | I  |  |   |
| RAHWAY, NJ 07065   |  |  |  |  | CR Beds 122 POS B  | eds 0   |
| UNION  |  |  |  |  | Key Performana   | ce Ind.   |
| WISCONSIN PHYSIC   | CIANS SERVICE  |  |  |  | Occupancy Rate   | 94.8%   |
| Balance S  | Sheet  | Income   | Statement  |  | Length of Stay   | 137.5   |
| Current Assets   | 3,181,966  | Total Charges  | 14,608,820   |  | Average Wages  | 28.26   |
| Fixed Assets   | 1,016,889  | Contract Allowance   | 2,153,591  | 14.7%                                    | Skilled Nursing  | 84.1%   |
| Other Assets   | 106,776  | Operating Revenue  | 12,455,229   | 85.3%                                    | Ancillary Service  | 15.9%   |
| Total Assets   | 4,305,631  | Operating Expense  | 12,297,035   | 98.7%                                    | Current Ratio  | 0.7   |
| Current Liabilities  | 4,433,575  | Operating Margin   | 158,194  | 1.3%                                     | Days to Collect  | 37.3  |
| Long Term Liabilities  | 0  | Other Income   | 2,556  | 0.0%                                     | Avg Payment Days   | 48.5  |
| Total Equity   | -127,944   | Other Expense  | 0  | 0.0%                                     | Depreciation Rate  | 70.5%   |
|  | 4 205 621  | Net Profit or Loss   | 160.750  | 1 3%                                     | Return on Equity   | -125.6%   |
| Total Liab. and Equity   | 4,303,031  | Net Fibili of Loss   | 160,750  | 1.570                                    | Return on Equity   | 120.07  |
| Total Liab. and Equity  315308 ALARIS HE   |  | -  | 160,730  | 1.570                                    | Proprietary - Other  | 120.076   |
|  | EALTH AT ROC   | HELLE PARK   | 366 Days Settled   |  |  | 120.07  |
| 315308 ALARIS HE   | ROCHELLE PAI   | HELLE PARK   |  |  |  |   |
| 315308 ALARIS HE   | ROCHELLE PAI   | HELLE PARK   |  |  | Proprietary - Other  | eds 0   |
| 315308 ALARIS HE ALARIS HEALTH AT ROCHELLE PARK, N   | ROCHELLE PAI   |  |  |  | Proprietary - Other  CR Beds 240 POS B   | eds 0   |
| 315308 ALARIS HE ALARIS HEALTH AT ROCHELLE PARK, N BERGEN  | ROCHELLE PAI<br>NJ 07662<br>CIANS SERVICE  | HELLE PARK  RK 12/31/2016  |  |  | Proprietary - Other  CR Beds 240 POS B  Key Performana   | eds 0<br>ce Ind.  |
| 315308 ALARIS HE ALARIS HEALTH AT ROCHELLE PARK, N BERGEN WISCONSIN PHYSIC   | ROCHELLE PAI<br>NJ 07662<br>CIANS SERVICE  | HELLE PARK  RK 12/31/2016  | 366 Days Settled   |  | Proprietary - Other  CR Beds 240 POS B  Key Performana  Occupancy Rate   | eds 0<br><b>ce Ind.</b><br>89.3%                                  |
| 315308 ALARIS HE ALARIS HEALTH AT ROCHELLE PARK, N BERGEN WISCONSIN PHYSIC Balance S   | ROCHELLE PAI<br>NJ 07662<br>CIANS SERVICE  | HELLE PARK RK 12/31/2016 Income Total Charges  | 366 Days Settled   |  | Proprietary - Other  CR Beds 240 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages  | eds 0<br><b>ce Ind.</b><br>89.3%<br>180.3                         |
| 315308 ALARIS HE ALARIS HEALTH AT ROCHELLE PARK, N BERGEN WISCONSIN PHYSIC Balance S Current Assets  | ROCHELLE PAI<br>NJ 07662<br>CIANS SERVICE<br>Sheet<br>3,967,320  | HELLE PARK RK 12/31/2016 Income Total Charges  | 366 Days Settled Statement 21,746,551  | 6.4%                                     | Proprietary - Other  CR Beds 240 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages  | eds 0<br><b>ce Ind.</b><br>89.3%<br>180.3                         |
| 315308 ALARIS HE ALARIS HEALTH AT ROCHELLE PARK, N BERGEN WISCONSIN PHYSIC Balance S Current Assets Fixed Assets   | ROCHELLE PAI<br>NJ 07662<br>CIANS SERVICE<br>Sheet<br>3,967,320<br>3,070,982                               | Income Total Charges Contract Allowance Operating Revenue                                    | 366 Days Settled  Statement  21,746,551  1,400,447                                     | 6.4%<br>93.6%                            | Proprietary - Other  CR Beds 240 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing   | eds 0<br><b>ce Ind.</b><br>89.3%<br>180.3<br>18.58<br>89.5%       |
| 315308 ALARIS HE ALARIS HEALTH AT ROCHELLE PARK, N BERGEN WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets                                  | EALTH AT ROCK ROCHELLE PAI NJ 07662 CIANS SERVICE Sheet 3,967,320 3,070,982 1,803,053                      | Income Total Charges Contract Allowance Operating Revenue                                    | 366 Days Settled  Statement  21,746,551  1,400,447  20,346,104                         | 6.4%<br>93.6%<br>106.7%                  | Proprietary - Other  CR Beds 240 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                          | eds 0 <b>ce Ind.</b> 89.3%  180.3  18.58  89.5%  10.5%  0.3       |
| 315308 ALARIS HE ALARIS HEALTH AT ROCHELLE PARK, N BERGEN WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets Total Assets                     | EALTH AT ROCK ROCHELLE PAI NJ 07662 CIANS SERVICE Sheet 3,967,320 3,070,982 1,803,053 8,841,355            | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 366 Days Settled  Statement  21,746,551  1,400,447  20,346,104  21,716,789             | 6.4%<br>93.6%<br>106.7%<br>-6.7%         | Proprietary - Other  CR Beds 240 POS B  Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | eds 0 <b>ce Ind.</b> 89.3%  180.3  18.58  89.5%  10.5%  0.3  34.7 |
| 315308 ALARIS HE ALARIS HEALTH AT ROCHELLE PARK, N BERGEN WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | EALTH AT ROCK ROCHELLE PAI NJ 07662 CIANS SERVICE Sheet 3,967,320 3,070,982 1,803,053 8,841,355 13,287,816 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 366 Days Settled  Statement  21,746,551  1,400,447  20,346,104  21,716,789  -1,370,685 | 6.4%<br>93.6%<br>106.7%<br>-6.7%<br>0.6% | Proprietary - Other  CR Beds 240 POS B  Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | eds 0<br><b>ce Ind.</b> 89.3%  180.3  18.58  89.5%  10.5%         |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315352 ALARIS HE       | EALTH AT ST MA | ARY'S              |                  |        | Proprietary - Corporation | 1      |
|------------------------|----------------|--------------------|------------------|--------|---------------------------|--------|
| ALARIS HEALTH AT       | ST MARY'S      | 12/31/2016         | 366 Days Settled |        |                           |        |
| ORANGE, NJ 07050       |                |                    |                  |        | CR Beds 188 POS Be        | eds 0  |
| ESSEX                  |                |                    |                  |        | Key Performanac           | e Ind. |
| Novitas NJ             |                |                    |                  |        | Occupancy Rate            | 92.2%  |
| Balance S              | heet           | Income             | Statement        |        | Length of Stay            | 80.0   |
| Current Assets         | 6,763,266      | Total Charges      | 27,390,151       |        | Average Wages             | 17.19  |
| Fixed Assets           | 2,916,698      | Contract Allowance | 2,929,669        | 10.7%  | Skilled Nursing           | 87.1%  |
| Other Assets           | 249,430        | Operating Revenue  | 24,460,482       | 89.3%  | Ancillary Service         | 12.9%  |
| Total Assets           | 9,929,394      | Operating Expense  | 25,076,501       | 102.5% | Current Ratio             | 0.9    |
| Current Liabilities    | 7,349,664      | Operating Margin   | -616,019         | -2.5%  | Days to Collect           | 32.2   |
| Long Term Liabilities  | 0              | Other Income       | 655,216          | 2.7%   | Avg Payment Days          | 96.3   |
| Total Equity           | 2,579,730      | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 45.4%  |
| Total Liab. and Equity | 9,929,394      | Net Profit or Loss | 39,197           | 0.2%   | Return on Equity          | 1.5%   |
| 315494 ALARIS HE       | ALTH AT THE    | CHATEAU            |                  |        | Proprietary - Partnership | )      |
| ALARIS HEALTH AT       | THE CHATEAU    | 12/31/2016         | 366 Days Settled |        |                           |        |
| ROCHELLE PARK, N       | IJ 07662       |                    |                  |        | CR Beds 73 POS Be         | eds 0  |
| BERGEN                 |                |                    |                  |        | Key Performanac           | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE  |                    |                  |        | Occupancy Rate            | 82.5%  |
| Balance S              | heet           | Income             | Statement        |        | Length of Stay            | 34.2   |
| Current Assets         | 6,013,216      | Total Charges      | 21,493,825       |        | Average Wages             | 15.46  |
| Fixed Assets           | 539,203        | Contract Allowance | 5,250,724        | 24.4%  | Skilled Nursing           | 75.1%  |
| Other Assets           | 831,437        | Operating Revenue  | 16,243,101       | 75.6%  | Ancillary Service         | 24.9%  |
| Total Assets           | 7,383,856      | Operating Expense  | 15,077,069       | 92.8%  | Current Ratio             | 4.5    |
| Current Liabilities    | 1,342,090      | Operating Margin   | 1,166,032        | 7.2%   | Days to Collect           | 42.5   |
| Long Term Liabilities  | 0              | Other Income       | 45,930           | 0.3%   | Avg Payment Days          | 24.1   |
| Total Equity           | 6,041,766      | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 150.7% |
|                        |                |                    |                  |        |                           |        |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315476 ALARIS HE       | ALTH AT THE I | FOUNTAINS          |                  |       | Proprietary - Corporation | 1      |
|------------------------|---------------|--------------------|------------------|-------|---------------------------|--------|
| ALARIS HEALTH AT       | THE FOUNTAIN  | IS 12/31/2016      | 366 Days Settled |       |                           |        |
| SECAUCUS, NJ 0709      | 94            |                    |                  |       | CR Beds 334 POS Be        | eds 0  |
| HUDSON                 |               |                    |                  |       | Key Performanac           | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |       | Occupancy Rate            | 87.4%  |
| Balance S              | Sheet         | Income             | Statement        |       | Length of Stay            | 200.3  |
| Current Assets         | 6,477,644     | Total Charges      | 33,292,752       |       | Average Wages             | 14.78  |
| Fixed Assets           | 989,029       | Contract Allowance | 3,886,723        | 11.7% | Skilled Nursing           | 87.8%  |
| Other Assets           | 1,501,097     | Operating Revenue  | 29,406,029       | 88.3% | Ancillary Service         | 12.2%  |
| Total Assets           | 8,967,770     | Operating Expense  | 27,959,043       | 95.1% | Current Ratio             | 1.2    |
| Current Liabilities    | 5,578,937     | Operating Margin   | 1,446,986        | 4.9%  | Days to Collect           | 30.5   |
| Long Term Liabilities  | 0             | Other Income       | 7,713            | 0.0%  | Avg Payment Days          | 64.9   |
| Total Equity           | 3,388,833     | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 76.1%  |
| Total Liab. and Equity | 8,967,770     | Net Profit or Loss | 1,379,699        | 4.7%  | Return on Equity          | 40.7%  |
| 315449 ALARIS HE       | ALTH AT WES   | T ORANGE           |                  |       | Proprietary - Other       |        |
| ALARIS HEALTH AT       | WEST ORANGE   | 12/31/2016         | 366 Days Settled |       |                           |        |
| WEST ORANGE, NJ        | 07052         |                    |                  |       | CR Beds 120 POS Be        | eds 0  |
| ESSEX                  |               |                    |                  |       | Key Performanad           | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |       | Occupancy Rate            | 90.6%  |
| Balance S              | Sheet         | Income             | Statement        |       | Length of Stay            | 60.7   |
| Current Assets         | 3,875,633     | Total Charges      | 19,848,533       |       | Average Wages             | 15.02  |
| Fixed Assets           | 332,539       | Contract Allowance | 4,111,338        | 20.7% | Skilled Nursing           | 78.5%  |
| Other Assets           | 1,123,354     | Operating Revenue  | 15,737,195       | 79.3% | Ancillary Service         | 21.5%  |
| Total Assets           | 5,331,526     | Operating Expense  | 14,847,708       | 94.3% | Current Ratio             | 3.7    |
| Current Liabilities    | 1,036,415     | Operating Margin   | 889,487          | 5.7%  | Days to Collect           | 46.8   |
| Long Term Liabilities  | 0             | Other Income       | -44,709          | -0.3% | Avg Payment Days          | 20.0   |
| Total Equity           | 4,295,111     | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 155.1% |
| Total Liab. and Equity | 5,331,526     | Net Profit or Loss | 844,778          | 5.4%  | Return on Equity          | 19.7%  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315387 ALLAIRE R       | EHAB & NURSI  | NG                 |                  |        | Proprietary - Other       |          |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|----------|
| ALLAIRE REHAB & N      | NURSING       | 12/31/2016         | 366 Days Settled |        |                           |          |
| FREEHOLD, NJ 0772      | 28            |                    |                  |        | CR Beds 174 POS B         | eds 0    |
| MONMOUTH               |               |                    |                  |        | Key Performana            | ce Ind.  |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 64.4%    |
| Balance S              | heet          | Income             | e Statement      |        | Length of Stay            | 148.5    |
| Current Assets         | 2,724,991     | Total Charges      | 13,015,682       |        | Average Wages             | 21.20    |
| Fixed Assets           | 43,194        | Contract Allowance | 705,651          | 5.4%   | Skilled Nursing           | 93.2%    |
| Other Assets           | -560,779      | Operating Revenue  | 12,310,031       | 94.6%  | Ancillary Service         | 6.8%     |
| Total Assets           | 2,207,406     | Operating Expense  | 13,033,783       | 105.9% | Current Ratio             | 1.6      |
| Current Liabilities    | 1,724,774     | Operating Margin   | -723,752         | -5.9%  | Days to Collect           | 73.0     |
| Long Term Liabilities  | 0             | Other Income       | 1,206,382        | 9.8%   | Avg Payment Days          | 45.3     |
| Total Equity           | 482,632       | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 7,967.7% |
| Total Liab. and Equity | 2,207,406     | Net Profit or Loss | 482,630          | 3.9%   | Return on Equity          | 100.0%   |
| 315497 ALLENDAL        | E NURSING HO  | OME                |                  |        | Proprietary - Corporation | n        |
| ALLENDALE NURSIN       | NG HOME       | 12/31/2016         | 366 Days Settled |        |                           |          |
| ALLENDALE, NJ 074      | 01            |                    |                  |        | CR Beds 336 POS B         | eds 0    |
| BERGEN                 |               |                    |                  |        | Key Performana            | ce Ind.  |
| BLUE CROSS (TEN        | NESSEE)       |                    |                  |        | Occupancy Rate            | 59.2%    |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 376.5    |
| Current Assets         | 4,194,902     | Total Charges      | 19,613,263       |        | Average Wages             | 24.22    |
| Fixed Assets           | 7,834,175     | Contract Allowance | 3,481,814        | 17.8%  | Skilled Nursing           | 46.5%    |
| Other Assets           | 1,091,995     | Operating Revenue  | 16,131,449       | 82.2%  | Ancillary Service         | 15.6%    |
| Total Assets           | 13,121,072    | Operating Expense  | 15,396,287       | 95.4%  | Current Ratio             | 1.6      |
| Current Liabilities    | 2,596,252     | Operating Margin   | 735,162          | 4.6%   | Days to Collect           | 33.3     |
| Long Term Liabilities  | 7,167,829     | Other Income       | 341,652          | 2.1%   | Avg Payment Days          | 18.6     |
| Long Term Liabilities  |               |                    |                  |        |                           |          |
| Total Equity           | 3,356,991     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 6.0%     |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315305 AMBOY CA  | ARE CENTER  |  |   |   | Proprietary - Corporation   | n  |
|--|---|--|---|---|---|--|
| AMBOY CARE CENT  | ΓER   | 12/31/2016   | 366 Days Settled  |   |   |  |
| PERTH AMBOY, NJ (  | 08861   |  |   |   | CR Beds 179 POS B   | seds 0   |
| MIDDLESEX  |   |  |   |   | Key Performana  | ce Ind.  |
| WISCONSIN PHYSIC   | CIANS SERVICE   |  |   |   | Occupancy Rate  | 90.1%  |
| Balance S  | Sheet   | Income   | Statement   |   | Length of Stay  | 137.9  |
| Current Assets   | 1,967,776   | Total Charges  | 15,783,366  |   | Average Wages   | 12.35  |
| Fixed Assets   | 967,407   | Contract Allowance   | 1,246,970   | 7.9%                                      | Skilled Nursing   | 91.6%  |
| Other Assets   | 2,084,344   | Operating Revenue  | 14,536,396  | 92.1%                                     | Ancillary Service   | 8.4%   |
| Total Assets   | 5,019,527   | Operating Expense  | 14,268,017  | 98.2%                                     | Current Ratio   | 0.4  |
| Current Liabilities  | 5,344,471   | Operating Margin   | 268,379   | 1.8%                                      | Days to Collect   | 33.1   |
| Long Term Liabilities  | 6,122,690   | Other Income   | 3,312   | 0.0%                                      | Avg Payment Days  | 149.0  |
| Total Equity   | -6,447,634  | Other Expense  | 0   | 0.0%                                      | Depreciation Rate   | 143.5%   |
| Total Liab. and Equity   | 5,019,527   | Net Profit or Loss   | 271,688   | 1.9%                                      | Return on Equity  | -4.2%  |
|  |   |  |   |   |   |  |
| 315044 ANDOVER   | SUBACUTE AN   | D REHAB I  |   |   | Proprietary - Corporation   | 'n   |
| 315044 ANDOVER ANDOVER SUBACU  |   |  | 366 Days Settled  |   | Proprietary - Corporation   | n  |
|  | TE AND REHAB  |  | 366 Days Settled  |   | Proprietary - Corporation  CR Beds 159 POS B  |  |
| ANDOVER SUBACU   | TE AND REHAB  |  | 366 Days Settled  |   |   | seds 0   |
| ANDOVER SUBACU   | TE AND REHAB<br>1   | I 12/31/2016   | 366 Days Settled  |   | CR Beds 159 POS B   | seds 0   |
| ANDOVER SUBACU<br>ANDOVER, NJ 0782<br>SUSSEX   | TE AND REHAB<br>1<br>CIANS SERVICE  | I 12/31/2016   | 366 Days Settled Statement                                    |   | CR Beds 159 POS B   | eds 0<br>ce Ind.   |
| ANDOVER SUBACU<br>ANDOVER, NJ 0782 <sup>2</sup><br>SUSSEX<br>WISCONSIN PHYSIC  | TE AND REHAB  1 CIANS SERVICE   | I 12/31/2016   | ·   |   | CR Beds 159 POS B <b>Key Performana</b> Occupancy Rate  | seds 0<br><b>ce Ind.</b><br>89.7%                                  |
| ANDOVER SUBACUTANDOVER, NJ 07827 SUSSEX WISCONSIN PHYSIC   | TE AND REHAB  1 CIANS SERVICE   | I 12/31/2016  Income  Total Charges  | Statement   |   | CR Beds 159 POS B  Key Performana  Occupancy Rate  Length of Stay   | seds 0<br><b>ce Ind.</b><br>89.7%<br>190.6                         |
| ANDOVER SUBACU  ANDOVER, NJ 0782  SUSSEX  WISCONSIN PHYSIC  Balance S  Current Assets  | TE AND REHAB  CIANS SERVICE Sheet  1,461,490                                    | I 12/31/2016  Income  Total Charges  | <b>Statement</b> 16,367,507                                   | 25.6%                                     | CR Beds 159 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages  | seds 0<br><b>ce Ind.</b><br>89.7%<br>190.6<br>19.62                |
| ANDOVER SUBACUTANDOVER, NJ 07827 SUSSEX WISCONSIN PHYSIC Balance S Current Assets Fixed Assets   | TE AND REHAB  CIANS SERVICE  Sheet  1,461,490  715,832                          | I 12/31/2016  Income  Total Charges  Contract Allowance                                      | <b>Statement</b> 16,367,507 4,192,321                         | 25.6%<br>74.4%                            | CR Beds 159 POS B  Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing   | seds 0 <b>ce Ind.</b> 89.7%  190.6  19.62  89.2%                   |
| ANDOVER SUBACUTANDOVER, NJ 07827 SUSSEX WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets                                  | TE AND REHAB  CIANS SERVICE Sheet  1,461,490  715,832  0                        | I 12/31/2016  Income  Total Charges  Contract Allowance  Operating Revenue                   | Statement 16,367,507 4,192,321 12,175,186                     | 25.6%<br>74.4%<br>101.1%                  | CR Beds 159 POS B  Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | seds 0 <b>ce Ind.</b> 89.7%  190.6  19.62  89.2%  10.8%            |
| ANDOVER SUBACUTANDOVER, NJ 07827 SUSSEX WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets Total Assets                     | TE AND REHAB  CIANS SERVICE  Sheet  1,461,490  715,832  0  2,177,322            | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 16,367,507 4,192,321 12,175,186 12,303,792          | 25.6%<br>74.4%<br>101.1%<br>-1.1%         | CR Beds 159 POS B  Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | seds 0 <b>ce Ind.</b> 89.7%  190.6  19.62  89.2%  10.8%  0.7       |
| ANDOVER SUBACUTANDOVER, NJ 07827 SUSSEX WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | TE AND REHAB  CIANS SERVICE  Sheet  1,461,490  715,832  0  2,177,322  2,087,579 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 16,367,507 4,192,321 12,175,186 12,303,792 -128,606 | 25.6%<br>74.4%<br>101.1%<br>-1.1%<br>0.2% | CR Beds 159 POS B  Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | seds 0 <b>ce Ind.</b> 89.7%  190.6  19.62  89.2%  10.8%  0.7  12.1 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315248 ANDOVER         | SUBACUTE AN   | D REHAB II         |                  |        | Proprietary - Corporation | n       |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|---------|
| ANDOVER SUBACU         | TE AND REHAB  | II 12/31/2016      | 366 Days Settled | d      |                           |         |
| ANDOVER, NJ 07821      | l             |                    |                  |        | CR Beds 543 POS B         | eds 0   |
| SUSSEX                 |               |                    |                  |        | Key Performana            | ce Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 96.1%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 437.1   |
| Current Assets         | 10,530,959    | Total Charges      | 55,981,134       |        | Average Wages             | 18.80   |
| Fixed Assets           | 2,690,748     | Contract Allowance | 17,274,097       | 30.9%  | Skilled Nursing           | 96.1%   |
| Other Assets           | 0             | Operating Revenue  | 38,707,037       | 69.1%  | Ancillary Service         | 3.9%    |
| Total Assets           | 13,221,707    | Operating Expense  | 36,645,232       | 94.7%  | Current Ratio             | 3.0     |
| Current Liabilities    | 3,506,753     | Operating Margin   | 2,061,805        | 5.3%   | Days to Collect           | 80.0    |
| Long Term Liabilities  | 367,301       | Other Income       | 72,233           | 0.2%   | Avg Payment Days          | 20.4    |
| Total Equity           | 9,347,653     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 15.0%   |
| Total Liab. and Equity | 13,221,707    | Net Profit or Loss | 2,134,038        | 5.5%   | Return on Equity          | 22.8%   |
| 315292 APPLEWO         | OD ESTATES    |                    |                  |        | Nonprofit - Other         |         |
| APPLEWOOD ESTAT        | TES           | 12/31/2016         | 366 Days Settled | d      |                           |         |
| FREEHOLD, NJ 0772      | 28            |                    |                  |        | CR Beds 100 POS B         | eds 0   |
| MONMOUTH               |               |                    |                  |        | Key Performana            | ce Ind. |
| BLUE CROSS (NEW        | JERSEY)       |                    |                  |        | Occupancy Rate            | 85.0%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 95.1    |
| Current Assets         | 29,318,000    | Total Charges      | 22,274,000       |        | Average Wages             | 21.06   |
| Fixed Assets           | 47,005,000    | Contract Allowance | 0                | 0.0%   | Skilled Nursing           | 100.0%  |
| Other Assets           | 5,632,000     | Operating Revenue  | 22,274,000       | 100.0% | Ancillary Service         | 0.0%    |
| Total Assets           | 81,955,000    | Operating Expense  | 20,559,000       | 92.3%  | Current Ratio             | 9.4     |
| Current Liabilities    | 3,115,000     | Operating Margin   | 1,715,000        | 7.7%   | Days to Collect           | 11.7    |
| Long Term Liabilities  | 75,242,000    | Other Income       | 642,000          | 2.9%   | Avg Payment Days          | 31.2    |
| Total Equity           | 3,598,000     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 3.7%    |
| Total Liab. and Equity | 81,955,000    | Net Profit or Loss | 2,357,000        | 10.6%  | Return on Equity          | 65.5%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315036 ARBOR GL        | EN CENTER     |                    |                  |        | Proprietary - Other       |        |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|--------|
| ARBOR GLEN CENT        | ER            | 12/31/2016         | 366 Days Settled | i      |                           |        |
| CEDAR GROVE, NJ        | 07009         |                    |                  |        | CR Beds 122 POS B         | eds 0  |
| ESSEX                  |               |                    |                  |        | Key Performanad           | e Ind. |
| BLUE CROSS (TENN       | NESSEE)       |                    |                  |        | Occupancy Rate            | 88.0%  |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay            | 118.0  |
| Current Assets         | 1,303,128     | Total Charges      | 20,829,895       |        | Average Wages             | 22.06  |
| Fixed Assets           | 6,168,805     | Contract Allowance | 9,490,364        | 45.6%  | Skilled Nursing           | 86.1%  |
| Other Assets           | 1,542,789     | Operating Revenue  | 11,339,531       | 54.4%  | Ancillary Service         | 13.9%  |
| Total Assets           | 9,014,722     | Operating Expense  | 12,478,075       | 110.0% | Current Ratio             | 1.2    |
| Current Liabilities    | 1,056,607     | Operating Margin   | -1,138,544       | -10.0% | Days to Collect           | 40.9   |
| Long Term Liabilities  | 14,081,085    | Other Income       | 23,937           | 0.2%   | Avg Payment Days          | 22.4   |
| Total Equity           | -6,122,970    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 25.2%  |
| Total Liab. and Equity | 9,014,722     | Net Profit or Loss | (1,114,607)      | -9.8%  | Return on Equity          | 18.2%  |
| 315333 ARBORS C        | ARE CENTER    |                    |                  |        | Proprietary - Corporation | า      |
| ARBORS CARE CEN        | ITER          | 12/31/2016         | 366 Days Settled | i      |                           |        |
| TOMS RIVER, NJ 08      | 757           |                    |                  |        | CR Beds 120 POS B         | eds 0  |
| OCEAN                  |               |                    |                  |        | Key Performana            | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 80.3%  |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay            | 119.1  |
| Current Assets         | 2,479,179     | Total Charges      | 14,779,575       |        | Average Wages             | 19.88  |
| Fixed Assets           | 474,367       | Contract Allowance | 4,299,107        | 29.1%  | Skilled Nursing           | 83.5%  |
| Other Assets           | 0             | Operating Revenue  | 10,480,468       | 70.9%  | Ancillary Service         | 16.5%  |
| Total Assets           | 2,953,546     | Operating Expense  | 9,477,630        | 90.4%  | Current Ratio             | 2.8    |
| Current Liabilities    | 888,567       | Operating Margin   | 1,002,838        | 9.6%   | Days to Collect           | 41.8   |
| Long Term Liabilities  | 30,459        | Other Income       | 27,593           | 0.3%   | Avg Payment Days          | 34.3   |
| Total Equity           | 2,034,520     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 111.4% |
| Total Liab. and Equity | 2,953,546     | Net Profit or Loss | 1,030,431        | 0.8%   | Return on Equity          | 50.6%  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315111 ARCADIA         | NURSING AND F | REHAB              |                  |        | Nonprofit - Other         |        |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|--------|
| ARCADIA NURSING        | AND REHAB     | 12/31/2016         | 366 Days Settled | I      |                           |        |
| HAMILTON SQUARE        | , NJ 08690    |                    |                  |        | CR Beds 128 POS B         | eds 0  |
| MERCER                 |               |                    |                  |        | Key Performanad           | e Ind. |
| Novitas NJ             |               |                    |                  |        | Occupancy Rate            | 83.6%  |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 107.2  |
| Current Assets         | 1,920,161     | Total Charges      | 12,235,310       |        | Average Wages             | 22.82  |
| Fixed Assets           | 2,400,927     | Contract Allowance | 2,039,357        | 16.7%  | Skilled Nursing           | 85.3%  |
| Other Assets           | 758,596       | Operating Revenue  | 10,195,953       | 83.3%  | Ancillary Service         | 14.7%  |
| Total Assets           | 5,079,684     | Operating Expense  | 10,171,914       | 99.8%  | Current Ratio             | 1.0    |
| Current Liabilities    | 1,936,986     | Operating Margin   | 24,039           | 0.2%   | Days to Collect           | 44.5   |
| Long Term Liabilities  | 8,205,336     | Other Income       | 16,953           | 0.2%   | Avg Payment Days          | 69.7   |
| Total Equity           | -5,062,638    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 7.7%   |
| Total Liab. and Equity | 5,079,684     | Net Profit or Loss | 40,989           | 0.4%   | Return on Equity          | -0.8%  |
| 315214 ARISTACA        | RE AT CEDAR ( | DAKS               |                  |        | Proprietary - Partnership | )      |
| ARISTACARE AT CE       | DAR OAKS      | 12/31/2016         | 366 Days Settled | I      |                           |        |
| SOUTH PLAINFIELD       | , NJ 07080    |                    |                  |        | CR Beds 230 POS B         | eds 0  |
| MIDDLESEX              |               |                    |                  |        | Key Performanad           | e Ind. |
| Novitas NJ             |               |                    |                  |        | Occupancy Rate            | 94.9%  |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 100.6  |
| Current Assets         | 3,372,770     | Total Charges      | 27,227,359       |        | Average Wages             | 18.50  |
| Fixed Assets           | 1,298,764     | Contract Allowance | 4,598,051        | 16.9%  | Skilled Nursing           | 82.3%  |
| Other Assets           | 3,100         | Operating Revenue  | 22,629,308       | 83.1%  | Ancillary Service         | 17.7%  |
| Total Assets           | 4,674,634     | Operating Expense  | 23,231,799       | 102.7% | Current Ratio             | 1.2    |
| Current Liabilities    | 2,796,121     | Operating Margin   | -602,491         | -2.7%  | Days to Collect           | 49.2   |
| Long Term Liabilities  | 2,359,994     | Other Income       | 8,434            | 0.0%   | Avg Payment Days          | 34.5   |
| Total Equity           | -481,481      | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 76.5%  |
| Total Liab. and Equity | 4,674,634     | Net Profit or Loss | (594,057)        | -2.6%  | Return on Equity          | 123.4% |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315245 ARISTACA        | RE AT CHERRY | 'HILL              |                  |        | Proprietary - Partnership | )       |
|------------------------|--------------|--------------------|------------------|--------|---------------------------|---------|
| ARISTACARE AT CH       | IERRY HILL   | 12/31/2016         | 366 Days Settled | I      |                           |         |
| CHERRY HILL, NJ 08     | 3002         |                    |                  |        | CR Beds 120 POS B         | eds 0   |
| CAMDEN                 |              |                    |                  |        | Key Performana            | ce Ind. |
| Novitas NJ             |              |                    |                  |        | Occupancy Rate            | 88.7%   |
| Balance S              | Sheet        | Income             | Statement        |        | Length of Stay            | 104.2   |
| Current Assets         | 2,264,364    | Total Charges      | 13,876,913       |        | Average Wages             | 19.57   |
| Fixed Assets           | 682,123      | Contract Allowance | 2,495,975        | 18.0%  | Skilled Nursing           | 80.1%   |
| Other Assets           | 250          | Operating Revenue  | 11,380,938       | 82.0%  | Ancillary Service         | 19.9%   |
| Total Assets           | 2,946,737    | Operating Expense  | 12,007,239       | 105.5% | Current Ratio             | 0.7     |
| Current Liabilities    | 3,048,324    | Operating Margin   | -626,301         | -5.5%  | Days to Collect           | 58.9    |
| Long Term Liabilities  | 2,324,628    | Other Income       | 7,480            | 0.1%   | Avg Payment Days          | 39.4    |
| Total Equity           | -2,426,215   | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 221.4%  |
| Total Liab. and Equity | 2,946,737    | Net Profit or Loss | (618,821)        | -5.4%  | Return on Equity          | 25.5%   |
| 315196 ARISTACA        | RE AT MANCHE | STER               |                  |        | Proprietary - Partnership | )       |
| ARISTACARE AT MA       | ANCHESTER    | 12/31/2016         | 366 Days Settled | I      |                           |         |
| MANCHESTER, NJ (       | 08759        |                    |                  |        | CR Beds 165 POS B         | eds 0   |
| OCEAN                  |              |                    |                  |        | Key Performana            | ce Ind. |
| Novitas NJ             |              |                    |                  |        | Occupancy Rate            | 76.5%   |
| Balance S              | Sheet        | Income             | Statement        |        | Length of Stay            | 91.3    |
| Current Assets         | 2,928,513    | Total Charges      | 16,625,206       |        | Average Wages             | 18.95   |
| Fixed Assets           | 545,278      | Contract Allowance | 2,454,524        | 14.8%  | Skilled Nursing           | 84.2%   |
| Other Assets           | 6,488        | Operating Revenue  | 14,170,682       | 85.2%  | Ancillary Service         | 15.8%   |
| Total Assets           | 3,480,279    | Operating Expense  | 14,027,363       | 99.0%  | Current Ratio             | 1.7     |
| Current Liabilities    | 1,760,826    | Operating Margin   | 143,319          | 1.0%   | Days to Collect           | 45.2    |
| Long Term Liabilities  | 1,040,787    | Other Income       | 17,394           | 0.1%   | Avg Payment Days          | 32.8    |
| Total Equity           | 678,666      | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 301.3%  |
| Total Liab. and Equity | 3,480,279    | Net Profit or Loss | 160,713          | 1.1%   | Return on Equity          | 23.7%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315217 ARISTACA        | RE AT NORWO   | OD TERRACE         |                  |        | Proprietary - Partnership | )       |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|---------|
| ARISTACARE AT NC       | RWOOD TERR    | ACE 12/31/2016     | 366 Days Settled | d      |                           |         |
| PLAINFIELD, NJ 070     | 60            |                    |                  |        | CR Beds 250 POS B         | eds 0   |
| UNION                  |               |                    |                  |        | Key Performana            | ce Ind. |
| BLUE CROSS (TENN       | IESSEE)       |                    |                  |        | Occupancy Rate            | 42.9%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 99.6    |
| Current Assets         | 1,704,117     | Total Charges      | 13,359,375       |        | Average Wages             | 19.47   |
| Fixed Assets           | 625,879       | Contract Allowance | 1,978,356        | 14.8%  | Skilled Nursing           | 84.7%   |
| Other Assets           | 855,833       | Operating Revenue  | 11,381,019       | 85.2%  | Ancillary Service         | 15.3%   |
| Total Assets           | 3,185,829     | Operating Expense  | 11,430,338       | 100.4% | Current Ratio             | 1.3     |
| Current Liabilities    | 1,342,742     | Operating Margin   | -49,319          | -0.4%  | Days to Collect           | 30.1    |
| Long Term Liabilities  | 121,981       | Other Income       | 12,142           | 0.1%   | Avg Payment Days          | 32.4    |
| Total Equity           | 1,721,106     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 35.8%   |
| Total Liab. and Equity | 3,185,829     | Net Profit or Loss | (37,177)         | -0.3%  | Return on Equity          | -2.2%   |
| 315309 ARISTACA        | RE AT WHITING | 9                  |                  |        | Proprietary - Partnership | )       |
| ARISTACARE AT WH       | HITING        | 12/31/2016         | 366 Days Settled | d      |                           |         |
| WHITING, NJ 08759      |               |                    |                  |        | CR Beds 180 POS B         | eds 0   |
| OCEAN                  |               |                    |                  |        | Key Performana            | ce Ind. |
| Novitas NJ             |               |                    |                  |        | Occupancy Rate            | 88.1%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 100.4   |
| Current Assets         | 2,998,466     | Total Charges      | 27,329,381       |        | Average Wages             | 19.50   |
| Fixed Assets           | 1,641,352     | Contract Allowance | 10,250,872       | 37.5%  | Skilled Nursing           | 88.9%   |
| Other Assets           | 0             | Operating Revenue  | 17,078,509       | 62.5%  | Ancillary Service         | 11.1%   |
| Total Assets           | 4,639,818     | Operating Expense  | 15,891,548       | 93.0%  | Current Ratio             | 2.0     |
| Current Liabilities    | 1,521,720     | Operating Margin   | 1,186,961        | 7.0%   | Days to Collect           | 36.1    |
| Long Term Liabilities  | 8,437         | Other Income       | 28,563           | 0.2%   | Avg Payment Days          | 27.7    |
| Total Equity           | 3,109,661     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 42.2%   |
| Total Liab. and Equity | 4,639,818     | Net Profit or Loss | 1,215,524        | 7.1%   | Return on Equity          | 39.1%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315402 ARMENIAN   | I NURSING AND  | REHABILITATION C  | ENTER   |                                  | Nonprofit - Other   |  |
|---|--|---|---|----------------------------------|---|--|
| ARMENIAN NURSIN<br>REHABILITATION C                                       |  | 12/31/2016  | 366 Days Settled  |                                  |   |  |
| EMERSON, NJ 0763  | 0  |   |   |                                  | CR Beds 86 POS Be   | eds 0  |
| BERGEN  |  |   |   |                                  | Key Performanad   | e Ind.   |
| BLUE CROSS (TENI  | NESSEE)  |   |   |                                  | Occupancy Rate  | 68.5%  |
| Balance S   | Sheet  | Income  | Statement   |                                  | Length of Stay  | 213.6  |
| Current Assets  | 994,463  | Total Charges   | 4,292,467   |                                  | Average Wages   | 14.64  |
| Fixed Assets  | 2,334,922  | Contract Allowance  | 440,011   | 10.3%                            | Skilled Nursing   | 87.6%  |
| Other Assets  | 254,060  | Operating Revenue   | 3,852,456   | 89.7%                            | Ancillary Service   | 12.4%  |
| Total Assets  | 3,583,445  | Operating Expense   | 4,777,243   | 124.0%                           | Current Ratio   | 1.3  |
| Current Liabilities   | 755,054  | Operating Margin  | -924,787  | -24.0%                           | Days to Collect   | 77.0   |
| Long Term Liabilities   | 0  | Other Income  | 804,097   | 20.9%                            | Avg Payment Days  | 23.9   |
| Total Equity  | 2,828,391  | Other Expense   | 0   | 0.0%                             | Depreciation Rate   | 0.2%   |
| Total Liab. and Equity  | 3,583,445  | Net Profit or Loss  | (121,339)   | -3.1%                            | Return on Equity  | -4.3%  |
| 315119 ARNOLD V   | VALTER NURSI   | NG HOME   |   |                                  | Proprietary - Corporation   | 1  |
| ARNOLD WALTER N   | IURSING HOME   | 12/31/2016  | 366 Days Settled  |                                  |   |  |
| HAZLET, NJ 07730  |  |   |   |                                  | CR Beds 202 POS Be  | eds 0  |
| MONMOUTH  |  |   |   |                                  | Key Performanad   |  |
| Novitas NJ  |  |   |   |                                  | •   | e Ind.   |
|   |  |   |   |                                  | Occupancy Rate  | e Ind.<br>77.7%                                  |
| Balance S   | iheet  | Income  | Statement   |                                  | Occupancy Rate Length of Stay   |  |
| Balance S<br>Current Assets   | Sheet<br>1,963,309                                       | Income Total Charges  | <b>Statement</b> 16,763,476                                     |                                  |   | 77.7%<br>141.5                                   |
|   |  |   |   | 9.7%                             | Length of Stay  Average Wages   | 77.7%<br>141.5<br>20.13                          |
| Current Assets  | 1,963,309  | Total Charges   | 16,763,476  |                                  | Length of Stay  Average Wages   | 77.7%  |
| Current Assets Fixed Assets   | 1,963,309<br>552,500                                     | Total Charges Contract Allowance  | 16,763,476<br>1,619,384   | 90.3%                            | Length of Stay  Average Wages  Skilled Nursing  | 77.7%<br>141.5<br>20.13<br>89.4%                 |
| Current Assets Fixed Assets Other Assets                                  | 1,963,309<br>552,500<br>51,248                           | Total Charges Contract Allowance Operating Revenue                                    | 16,763,476<br>1,619,384<br>15,144,092                           | 90.3%<br>101.4%                  | Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | 77.7%<br>141.5<br>20.13<br>89.4%<br>10.6%<br>0.6 |
| Current Assets Fixed Assets Other Assets Total Assets                     | 1,963,309<br>552,500<br>51,248<br>2,567,057              | Total Charges Contract Allowance Operating Revenue Operating Expense                  | 16,763,476<br>1,619,384<br>15,144,092<br>15,350,529             | 90.3%<br>101.4%<br>-1.4%         | Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | 77.7%<br>141.5<br>20.13<br>89.4%<br>10.6%<br>0.6 |
| Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 1,963,309<br>552,500<br>51,248<br>2,567,057<br>3,255,443 | Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 16,763,476<br>1,619,384<br>15,144,092<br>15,350,529<br>-206,437 | 90.3%<br>101.4%<br>-1.4%<br>1.5% | Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | 77.7%<br>141.5<br>20.13<br>89.4%<br>10.6%        |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315064 ASHBROO   | K CARE & REH   | ABILITATION CENTER  | ₹   |   | Proprietary - Partnership   | )  |
|--|--|---|---|---|---|--|
| ASHBROOK CARE &  | & REHABILITATI   | ON 12/31/2016   | 366 Days Settled  |   |   |  |
| SCOTCH PLAINS, N   | J 07076  |   |   |   | CR Beds 114 POS Be  | eds 0  |
| UNION  |  |   |   |   | Key Performanad   | e Ind.   |
| Novitas NJ   |  |   |   |   | Occupancy Rate  | 89.5%  |
| Balance S  | Sheet  | Income  | Statement   |   | Length of Stay  | 110.5  |
| Current Assets   | 2,139,125  | Total Charges   | 11,188,489  |   | Average Wages   | 22.79  |
| Fixed Assets   | 1,134,335  | Contract Allowance  | 1,160,479   | 10.4%                                   | Skilled Nursing   | 88.2%  |
| Other Assets   | -51,907  | Operating Revenue   | 10,028,010  | 89.6%                                   | Ancillary Service   | 11.8%  |
| Total Assets   | 3,221,553  | Operating Expense   | 9,577,989   | 95.5%                                   | Current Ratio   | 0.4  |
| Current Liabilities  | 4,958,711  | Operating Margin  | 450,021   | 4.5%                                    | Days to Collect   | 41.1   |
| Long Term Liabilities  | 0  | Other Income  | 6,193   | 0.1%                                    | Avg Payment Days  | 35.3   |
| Total Equity   | -1,737,158   | Other Expense   | 0   | 0.0%                                    | Depreciation Rate   | 32.4%  |
|  |  | _   |   |   |   |  |
| Total Liab. and Equity   | 3,221,553  | Net Profit or Loss  | 456,214   | 4.5%                                    | Return on Equity  | -26.3%   |
| 315115 ATLANTIC  | COAST REHAE  | 3 & HEALTH  |   |   | Return on Equity  Proprietary - Partnership   |  |
|  | COAST REHAE  | 3 & HEALTH  | 456,214<br>366 Days Settled   |   |   |  |
| 315115 ATLANTIC ATLANTIC COAST R LAKEWOOD, NJ 087  | COAST REHAB  | 3 & HEALTH  |   |   |   | )  |
| 315115 ATLANTIC  | COAST REHAB  | 3 & HEALTH  |   |   | Proprietary - Partnership   | eds 0  |
| 315115 ATLANTIC ATLANTIC COAST R LAKEWOOD, NJ 087  | COAST REHAERELE  | -<br>3 & HEALTH<br>H 12/31/2016 (   |   |   | Proprietary - Partnership  CR Beds 160 POS Be   | eds 0  |
| 315115 ATLANTIC ATLANTIC COAST R LAKEWOOD, NJ 087 OCEAN  | COAST REHAB REHAB & HEALT O1 CIANS SERVICE   | -<br><b>3 &amp; HEALTH</b> H 12/31/2016 (   |   |   | Proprietary - Partnership  CR Beds 160 POS Be   | eds 0  |
| 315115 ATLANTIC  ATLANTIC COAST R  LAKEWOOD, NJ 087  OCEAN  WISCONSIN PHYSIC   | COAST REHAB REHAB & HEALT O1 CIANS SERVICE   | -<br><b>3 &amp; HEALTH</b> H 12/31/2016 (   | 366 Days Settled  |   | Proprietary - Partnership  CR Beds 160 POS Be  Key Performanac  Occupancy Rate  | eds 0<br>ee Ind.<br>93.0%                                  |
| 315115 ATLANTIC  ATLANTIC COAST R  LAKEWOOD, NJ 087  OCEAN  WISCONSIN PHYSIC  Balance S  | COAST REHAB REHAB & HEALT O1 CIANS SERVICE   | B & HEALTH  H 12/31/2016 :  Income  | 366 Days Settled Statement  |   | Proprietary - Partnership  CR Beds 160 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br><b>ce Ind.</b><br>93.0%                           |
| 315115 ATLANTIC  ATLANTIC COAST R  LAKEWOOD, NJ 087  OCEAN  WISCONSIN PHYSIC  Balance S  Current Assets  | COAST REHAB REHAB & HEALT O1 CIANS SERVICE Sheet 4,046,577                                 | B & HEALTH  H 12/31/2016 :  Income  | 366 Days Settled Statement 17,684,088   | 15.2%                                   | Proprietary - Partnership  CR Beds 160 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br><b>Se Ind.</b> 93.0% 141.8 20.15                  |
| 315115 ATLANTIC  ATLANTIC COAST R  LAKEWOOD, NJ 087  OCEAN  WISCONSIN PHYSIC  Balance S  Current Assets  Fixed Assets  | COAST REHAE REHAB & HEALT O1 CIANS SERVICE Sheet 4,046,577 1,713,697                       | Income Total Charges Contract Allowance   | 366 Days Settled  Statement  17,684,088  2,696,299                                    | 15.2%<br>84.8%                          | Proprietary - Partnership  CR Beds 160 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | eds 0<br><b>ce Ind.</b> 93.0% 141.8                        |
| 315115 ATLANTIC  ATLANTIC COAST R  LAKEWOOD, NJ 087  OCEAN  WISCONSIN PHYSIC  Balance S  Current Assets  Fixed Assets  Other Assets                                    | COAST REHAB REHAB & HEALT O1 CIANS SERVICE Sheet 4,046,577 1,713,697 0                     | Income Total Charges Contract Allowance Operating Revenue   | 366 Days Settled  Statement  17,684,088  2,696,299  14,987,789                        | 15.2%<br>84.8%<br>90.7%                 | Proprietary - Partnership  CR Beds 160 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | eds 0<br>93.0%<br>141.8<br>20.15<br>86.0%                  |
| 315115 ATLANTIC  ATLANTIC COAST R  LAKEWOOD, NJ 087  OCEAN  WISCONSIN PHYSIC  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets                      | COAST REHAB REHAB & HEALT 701 CIANS SERVICE Sheet 4,046,577 1,713,697 0 5,760,274          | Income Total Charges Contract Allowance Operating Revenue Operating Expense                               | 366 Days Settled  Statement  17,684,088  2,696,299  14,987,789  13,593,213            | 15.2%<br>84.8%<br>90.7%<br>9.3%         | Proprietary - Partnership  CR Beds 160 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0<br>93.0%<br>141.8<br>20.15<br>86.0%<br>14.0%         |
| 315115 ATLANTIC  ATLANTIC COAST R  LAKEWOOD, NJ 087  OCEAN  WISCONSIN PHYSIC  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets  Current Liabilities | COAST REHAB REHAB & HEALT O1 CIANS SERVICE Sheet 4,046,577 1,713,697 0 5,760,274 3,167,751 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin Other Income | 366 Days Settled  Statement  17,684,088  2,696,299  14,987,789  13,593,213  1,394,576 | 15.2%<br>84.8%<br>90.7%<br>9.3%<br>0.1% | Proprietary - Partnership  CR Beds 160 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0<br>93.0%<br>141.8<br>20.15<br>86.0%<br>14.0%<br>50.6 |

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| 315515 ATRIUM A                     | Γ NAVESINK HA | RBOR, THE          |                  |        | Nonprofit - Other         |        |
|-------------------------------------|---------------|--------------------|------------------|--------|---------------------------|--------|
| ATRIUM AT NAVESI                    | NK HARBOR, TH | HE 12/31/2016      | 366 Days Settled | I      |                           |        |
| RED BANK, NJ 0770                   | 1             |                    |                  |        | CR Beds 43 POS B          | eds 0  |
| MONMOUTH                            |               |                    |                  |        | Key Performanad           | e Ind. |
| NOVITAS                             |               |                    |                  |        | Occupancy Rate            | 85.9%  |
| Balance S                           | heet          | Income             | Statement        |        | Length of Stay            | 175.5  |
| Current Assets                      | 10,816,721    | Total Charges      | 14,297,466       |        | Average Wages             | 19.67  |
| Fixed Assets                        | 62,685,091    | Contract Allowance | 1,447,872        | 10.1%  | Skilled Nursing           | 33.8%  |
| Other Assets                        | -29,129,790   | Operating Revenue  | 12,849,594       | 89.9%  | Ancillary Service         | 3.7%   |
| Total Assets                        | 44,372,022    | Operating Expense  | 15,040,950       | 117.1% | Current Ratio             | 8.2    |
| Current Liabilities                 | 1,317,617     | Operating Margin   | -2,191,356       | -17.1% | Days to Collect           | 16.1   |
| Long Term Liabilities               | 71,234,055    | Other Income       | 1,123,958        | 8.7%   | Avg Payment Days          | 7.4    |
| Total Equity                        | -28,179,650   | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 4.3%   |
| Total Liab. and Equity              | 44,372,022    | Net Profit or Loss | (1,067,398)      | -8.3%  | Return on Equity          | 3.8%   |
| 315519 ATRIUM PO                    | OST ACUTE CA  | RE OF HAMILTON     |                  |        | Proprietary - Partnership | )      |
| ATRIUM POST ACUTHAMILTON            | TE CARE OF    | 12/31/2016         | 366 Days Settled | I      |                           |        |
| HAMILTON, NJ 0869                   | 0             |                    |                  |        | CR Beds 55 POS B          | eds 0  |
| MERCER                              |               |                    |                  |        | Key Performanad           | e Ind. |
| NOVITAS                             |               |                    |                  |        | Occupancy Rate            | 87.0%  |
| Balance S                           | heet          | Income             | Statement        |        | Length of Stay            | 26.8   |
| Current Assets                      | 1,545,847     | Total Charges      | 19,245,123       |        | Average Wages             | 26.92  |
| Fixed Assets                        | 203,235       | Contract Allowance | 9,470,277        | 49.2%  | Skilled Nursing           | 54.3%  |
| Other Assets                        | 1,482         | Operating Revenue  | 9,774,846        | 50.8%  | Ancillary Service         | 45.7%  |
| Total Assets                        | 1,750,564     | Operating Expense  | 9,503,999        | 97.2%  | Current Ratio             | 0.7    |
| Current Liabilities                 | 2,105,313     | Operating Margin   | 270,847          | 2.8%   | Days to Collect           | 51.9   |
| 1                                   | 4.050.000     | Other Income       | 6,434            | 0.1%   | Avg Payment Days          | 40.8   |
| Long Term Liabilities               | 1,250,000     |                    |                  |        |                           |        |
| Long Term Liabilities  Total Equity | -1,604,749    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 587.6% |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315113 ATRIUM PO                  | OST ACUTE CA | RE OF LAWRENCEV    | ILLE             |       | Proprietary - Corporation         | 1              |
|-----------------------------------|--------------|--------------------|------------------|-------|-----------------------------------|----------------|
| ATRIUM POST ACUT<br>LAWRENCEVILLE | TE CARE OF   | 12/31/2016         | 366 Days Settled |       |                                   |                |
| LAWRENCEVILLE, N                  | J 08648      |                    |                  |       | CR Beds 100 POS Be                | eds 0          |
| MERCER                            |              |                    |                  |       | Key Performanac                   | e Ind.         |
| Novitas NJ                        |              |                    |                  |       | Occupancy Rate                    | 81.5%          |
| Balance S                         | Sheet        | Income             | Statement        |       | Length of Stay                    | 88.2           |
| Current Assets                    | 1,551,723    | Total Charges      | 16,074,465       |       | Average Wages                     | 22.54          |
| Fixed Assets                      | 1,794,518    | Contract Allowance | 7,768,854        | 48.3% | Skilled Nursing                   | 77.6%          |
| Other Assets                      | 30,185       | Operating Revenue  | 8,305,611        | 51.7% | Ancillary Service                 | 22.4%          |
| Total Assets                      | 3,376,426    | Operating Expense  | 8,172,541        | 98.4% | Current Ratio                     | 0.6            |
| Current Liabilities               | 2,468,788    | Operating Margin   | 133,070          | 1.6%  | Days to Collect                   | 66.0           |
| Long Term Liabilities             | 0            | Other Income       | -3,139           | 0.0%  | Avg Payment Days                  | 28.8           |
| Total Equity                      | 907,638      | Other Expense      | 0                | 0.0%  | Depreciation Rate                 | 69.4%          |
| Total Liab. and Equity            | 3,376,426    | Net Profit or Loss | 129,931          | 1.6%  | Return on Equity                  | 14.3%          |
| 315463 ATRIUM PO                  | OST ACUTE CA | RE OF MATAWAN      |                  |       | Proprietary - Partnership         |                |
| ATRIUM POST ACU<br>MATAWAN        | TE CARE OF   | 12/31/2016         | 306 Days Settled |       |                                   |                |
| MATAWAN, NJ 0774                  | 7            | 2/29/2016 6        | 0 Days Settled   |       | CR Beds 130 POS Be                | eds 0          |
| MONMOUTH                          |              |                    |                  |       | Key Performanac                   | e Ind.         |
| Novitas NJ                        |              |                    |                  |       | Occupancy Rate                    | 87.4%          |
| Balance S                         | Sheet        | Income             | Statement        |       | Length of Stay                    | 131.0          |
| Current Assets                    | 1,123,801    | Total Charges      | 4,428,934        |       | Average Wages                     | 28.70          |
| Fixed Assets                      | 1,113,334    | Contract Allowance | 1,516,550        | 34.2% | Skilled Nursing                   | 86.4%          |
| Other Assets                      | 0            | Operating Revenue  | 2,912,384        | 65.8% | Ancillary Service                 | 13.6%          |
|                                   | 0.007.405    | Operating Expense  | 2,799,407        | 96.1% | Current Ratio                     | 0.2            |
| Total Assets                      | 2,237,135    | Operating Expense  |                  |       |                                   |                |
| Total Assets Current Liabilities  | 4,644,465    | Operating Margin   | 112,977          | 3.9%  | Days to Collect                   | 275.2          |
|                                   |              |                    | 112,977<br>2,867 |       | Days to Collect  Avg Payment Days | 275.2<br>183.5 |
| Current Liabilities               | 4,644,465    | Operating Margin   |                  | 0.1%  | •                                 |                |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| SISHOS MINIONIFO   | OST ACUTE CA  | RE OF MATAWAN  |  |                                  | Proprietary - Partnership  |  |
|--|---|--|--|----------------------------------|--|--|
| ATRIUM POST ACUT   | ΓE CARE OF  | 12/31/2016   | 306 Days Settled   | l                                |  |  |
| MATAWAN, NJ 0774   | 7   | 2/29/2016 6  | 0 Days Settled   |                                  | CR Beds 130 POS Be   | eds 0  |
| MONMOUTH   |   |  |  |                                  | Key Performanac  | e Ind.   |
| Novitas NJ   |   |  |  |                                  | Occupancy Rate   | 76.9%  |
| Balance S  | heet  | Income   | Statement  |                                  | Length of Stay   | 109.6  |
| Current Assets   | 1,217,229   | Total Charges  | 15,656,921   |                                  | Average Wages  | 28.70  |
| Fixed Assets   | 567,476   | Contract Allowance   | 7,030,947  | 44.9%                            | Skilled Nursing  | 79.3%  |
| Other Assets   | 144,679   | Operating Revenue  | 8,625,974  | 55.1%                            | Ancillary Service  | 20.7%  |
| Total Assets   | 1,929,384   | Operating Expense  | 8,584,617  | 99.5%                            | Current Ratio  | 0.1  |
| Current Liabilities  | 11,655,895  | Operating Margin   | 41,357   | 0.5%                             | Days to Collect  | 47.5   |
| Long Term Liabilities  | 1,158   | Other Income   | 13,175   | 0.2%                             | Avg Payment Days   | 64.3   |
| Total Equity   | -9,727,669  | Other Expense  | 0  | 0.0%                             | Depreciation Rate  | 25.1%  |
| Total Liab. and Equity   | 1,929,384   | Net Profit or Loss   | 54,532   | 0.6%                             | Return on Equity   | -0.6%  |
|  |   | RE OF PARK RIDGE   |  |                                  | Proprietary - Partnership  |  |
| ATRIUM POST ACUT   | ΓE CARE OF PA   | RK 12/31/2016  | 306 Days Settled   |                                  |  |  |
|  |   |  |  |                                  |  |  |
| PARK RIDGE, NJ 070   | 656   | 2/29/2016 6  | 0 Days Settled   |                                  | CR Beds 210 POS Be   | eds 0  |
| PARK RIDGE, NJ 070<br>BERGEN   | 656   | 2/29/2016 6  | 0 Days Settled   |                                  | CR Beds 210 POS Be   |  |
|  |   | 2/29/2016 6  | 0 Days Settled   |                                  |  |  |
| BERGEN   | NESSEE)   |  | 0 Days Settled  Statement  |                                  | Key Performanac  | e Ind.   |
| BERGEN BLUE CROSS (TENN  | NESSEE)   |  | ŕ  |                                  | Key Performanac<br>Occupancy Rate  | <b>e Ind.</b><br>83.1%                             |
| BERGEN BLUE CROSS (TENN Balance S  | NESSEE)<br>Sheet  | Income   | Statement  | 47.3%                            | Key Performanac<br>Occupancy Rate<br>Length of Stay  | <b>e Ind.</b> 83.1% 93.4                           |
| BERGEN BLUE CROSS (TENN Balance S Current Assets   | NESSEE)<br>Sheet<br>3,385,110                               | Income<br>Total Charges  | <b>Statement</b> 26,378,052                                      |                                  | Key Performanac<br>Occupancy Rate<br>Length of Stay<br>Average Wages   | e Ind.<br>83.1%<br>93.4<br>22.06                   |
| BERGEN BLUE CROSS (TENN Balance S Current Assets Fixed Assets  | NESSEE)<br>Sheet<br>3,385,110<br>988,910                    | Income Total Charges Contract Allowance  | Statement<br>26,378,052<br>12,479,629                            | 52.7%                            | Key Performanac<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing  | e Ind.<br>83.1%<br>93.4<br>22.06<br>78.5%          |
| BERGEN  BLUE CROSS (TENN  Balance S  Current Assets  Fixed Assets  Other Assets                                    | NESSEE) Sheet 3,385,110 988,910 460,886                     | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 26,378,052 12,479,629 13,898,423                       | 52.7%<br>104.5%                  | Key Performanac<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing<br>Ancillary Service                                     | e Ind.<br>83.1%<br>93.4<br>22.06<br>78.5%<br>21.5% |
| BERGEN BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets Total Assets                            | NESSEE) 3,385,110 988,910 460,886 4,834,906                 | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 26,378,052<br>12,479,629<br>13,898,423<br>14,527,608             | 52.7%<br>104.5%<br>-4.5%         | Key Performanac<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing<br>Ancillary Service<br>Current Ratio                    | e Ind. 83.1% 93.4 22.06 78.5% 21.5% 0.4            |
| BERGEN  BLUE CROSS (TENN  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets  Current Liabilities | NESSEE) Sheet 3,385,110 988,910 460,886 4,834,906 8,723,913 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 26,378,052<br>12,479,629<br>13,898,423<br>14,527,608<br>-629,185 | 52.7%<br>104.5%<br>-4.5%<br>0.1% | Key Performanac<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing<br>Ancillary Service<br>Current Ratio<br>Days to Collect | e Ind. 83.1% 93.4 22.06 78.5% 21.5% 0.4 58.2       |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315438 ATRIUM PO              | OST ACUTE CA  | RE OF PARK RIDGE   |                  |        | Proprietary - Partnership | )      |
|-------------------------------|---------------|--------------------|------------------|--------|---------------------------|--------|
| ATRIUM POST ACUI              | ΓE CARE OF PA | RK 12/31/2016      | 306 Days Settled | I      |                           |        |
| PARK RIDGE, NJ 070            | 656           | 2/29/2016 6        | 0 Days Settled   |        | CR Beds 210 POS B         | eds 0  |
| BERGEN                        |               |                    |                  |        | Key Performanad           | e Ind. |
| BLUE CROSS (TENN              | NESSEE)       |                    |                  |        | Occupancy Rate            | 78.3%  |
| Balance S                     | heet          | Income             | Statement        |        | Length of Stay            | 137.0  |
| Current Assets                | 3,859,848     | Total Charges      | 4,723,135        |        | Average Wages             | 22.06  |
| Fixed Assets                  | 664,180       | Contract Allowance | 1,922,303        | 40.7%  | Skilled Nursing           | 86.3%  |
| Other Assets                  | 0             | Operating Revenue  | 2,800,832        | 59.3%  | Ancillary Service         | 13.7%  |
| Total Assets                  | 4,524,028     | Operating Expense  | 3,124,538        | 111.6% | Current Ratio             | 0.5    |
| Current Liabilities           | 8,054,361     | Operating Margin   | -323,706         | -11.6% | Days to Collect           | 232.9  |
| Long Term Liabilities         | 0             | Other Income       | -307             | 0.0%   | Avg Payment Days          | 230.4  |
| Total Equity                  | -3,530,333    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 8.9%   |
| Total Liab. and Equity        | 4,524,028     | Net Profit or Loss | (324,013)        | -11.6% | Return on Equity          | 9.2%   |
| 315370 ATRIUM PO              | OST ACUTE CA  | RE OF PRINCETON    |                  |        | Proprietary - Partnership | )      |
| ATRIUM POST ACUT<br>PRINCETON | ΓE CARE OF    | 12/31/2016         | 261 Days Settled | I      |                           |        |
| PRINCETON, NJ 085             | 540           | 4/14/2016 1        | 05 Days Settled  |        | CR Beds 180 POS B         | eds 0  |
| MERCER                        |               |                    |                  |        | Key Performanad           | e Ind. |
| Novitas NJ                    |               |                    |                  |        | Occupancy Rate            | 125.8% |
| Balance S                     | heet          | Income             | Statement        |        | Length of Stay            | 167.4  |
| Current Assets                | 3,886,036     | Total Charges      | 19,159,835       |        | Average Wages             | 22.02  |
| Fixed Assets                  | 1,291,152     | Contract Allowance | 8,668,835        | 45.2%  | Skilled Nursing           | 84.9%  |
| Other Assets                  | 38,381        | Operating Revenue  | 10,491,000       | 54.8%  | Ancillary Service         | 15.1%  |
| Total Assets                  | 5,215,569     | Operating Expense  | 10,830,123       | 103.2% | Current Ratio             | 0.4    |
| Current Liabilities           | 9,946,251     | Operating Margin   | -339,123         | -3.2%  | Days to Collect           | 96.1   |
| Long Term Liabilities         | 1,705,355     | Other Income       | 6,472            | 0.1%   | Avg Payment Days          | 60.2   |
| Total Equity                  | -6,436,037    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 22.1%  |
| Total Liab. and Equity        | 5,215,569     | Net Profit or Loss | (332,651)        | -3 2%  | Return on Equity          | 5.2%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315370 ATRIUM PO                    | OST ACUTE CA         | RE OF PRINCETON                     |                          |                       | Proprietary - Partnership       | 1                      |
|-------------------------------------|----------------------|-------------------------------------|--------------------------|-----------------------|---------------------------------|------------------------|
| ATRIUM POST ACU<br>PRINCETON        | TE CARE OF           | 12/31/2016                          | 261 Days Settled         |                       |                                 |                        |
| PRINCETON, NJ 085                   | 540                  | 4/14/2016 1                         | 05 Days Settled          |                       | CR Beds 180 POS Be              | eds 0                  |
| MERCER                              |                      |                                     |                          |                       | Key Performanad                 | e Ind.                 |
| Novitas NJ                          |                      |                                     |                          |                       | Occupancy Rate                  | 89.1%                  |
| Balance S                           | heet                 | Income                              | Statement                |                       | Length of Stay                  | 160.3                  |
| Current Assets                      | 5,499,467            | Total Charges                       | 9,456,296                |                       | Average Wages                   | 22.02                  |
| Fixed Assets                        | 1,162,301            | Contract Allowance                  | 3,539,005                | 37.4%                 | Skilled Nursing                 | 89.7%                  |
| Other Assets                        | 0                    | Operating Revenue                   | 5,917,291                | 62.6%                 | Ancillary Service               | 10.3%                  |
| Total Assets                        | 6,661,768            | Operating Expense                   | 5,601,125                | 94.7%                 | Current Ratio                   | 0.7                    |
| Current Liabilities                 | 7,700,281            | Operating Margin                    | 316,166                  | 5.3%                  | Days to Collect                 | 253.9                  |
| Long Term Liabilities               | 2,813,973            | Other Income                        | 3,597                    | 0.1%                  | Avg Payment Days                | 169.6                  |
| Total Equity                        | -3,852,486           | Other Expense                       | 0                        | 0.0%                  | Depreciation Rate               | 10.4%                  |
| Total Liab. and Equity              | 6,661,768            | Net Profit or Loss                  | 319,763                  | 5.4%                  | Return on Equity                | -8.3%                  |
| 315335 ATRIUM PO                    | OST ACUTE CA         | RE OF WAYNE                         |                          |                       | Proprietary - Partnership       | )                      |
| ATRIUM POST ACU                     | TE CARE OF WA        | AYNE 12/31/2016                     | 306 Days Settled         |                       |                                 |                        |
| WAYNE, NJ 07470                     |                      | 2/29/2016 6                         | 0 Days Settled           |                       | CR Beds 209 POS Be              | eds 0                  |
| PASSAIC                             |                      |                                     |                          |                       | Key Performanac                 | e Ind.                 |
| Novitas NJ                          |                      |                                     |                          |                       | Occupancy Rate                  | 86.1%                  |
| Balance S                           | heet                 | Income                              | Statement                |                       | Length of Stay                  | 63.2                   |
| Current Assets                      | 3,122,225            | Total Charges                       | 31,976,256               |                       | Average Wages                   | 22.28                  |
| Fixed Assets                        | 119,211              | Contract Allowance                  | 14,682,726               | 45.9%                 | Skilled Nursing                 |                        |
|                                     |                      |                                     |                          |                       |                                 | 74.7%                  |
| Other Assets                        | 361,527              | Operating Revenue                   | 17,293,530               | 54.1%                 | Ancillary Service               | 74.7%<br>25.3%         |
| Other Assets Total Assets           | 361,527<br>3,602,963 | Operating Revenue Operating Expense | 17,293,530<br>16,099,968 |                       | Ancillary Service Current Ratio |                        |
|                                     |                      |                                     |                          | 93.1%                 | •                               | 25.3%                  |
| Total Assets                        | 3,602,963            | Operating Expense                   | 16,099,968               | 93.1%<br>6.9%         | Current Ratio                   | 25.3% (0.2)            |
| Total Assets<br>Current Liabilities | 3,602,963            | Operating Expense Operating Margin  | 16,099,968               | 93.1%<br>6.9%<br>0.2% | Current Ratio  Days to Collect  | 25.3%<br>(0.2)<br>60.6 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315335 ATRIUM PC       | OST ACUTE CA          | RE OF WAYNE        |                  |        | Proprietary - Partnership | )      |
|------------------------|-----------------------|--------------------|------------------|--------|---------------------------|--------|
| ATRIUM POST ACUT       | ΓE CARE OF W <i>i</i> | AYNE 12/31/2016    | 306 Days Settled | I      |                           |        |
| WAYNE, NJ 07470        |                       | 2/29/2016 6        | 60 Days Settled  |        | CR Beds 209 POS Be        | eds 0  |
| PASSAIC                |                       |                    |                  |        | Key Performanac           | e Ind. |
| Novitas NJ             |                       |                    |                  |        | Occupancy Rate            | 88.7%  |
| Balance S              | heet                  | Income             | Statement        |        | Length of Stay            | 61.8   |
| Current Assets         | 3,469,192             | Total Charges      | 6,361,527        |        | Average Wages             | 22.28  |
| Fixed Assets           | 143,251               | Contract Allowance | 2,452,013        | 38.5%  | Skilled Nursing           | 80.0%  |
| Other Assets           | 20,111,501            | Operating Revenue  | 3,909,514        | 61.5%  | Ancillary Service         | 20.0%  |
| Total Assets           | 23,723,944            | Operating Expense  | 3,635,737        | 93.0%  | Current Ratio             | 0.9    |
| Current Liabilities    | 3,770,421             | Operating Margin   | 273,777          | 7.0%   | Days to Collect           | 257.2  |
| Long Term Liabilities  | 8,703,570             | Other Income       | 428              | 0.0%   | Avg Payment Days          | 377.2  |
| Total Equity           | 11,249,953            | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 23.9%  |
| Total Liab. and Equity | 23,723,944            | Net Profit or Loss | 274,205          | 7.0%   | Return on Equity          | 2.4%   |
| 315291 ATRIUM PC       | OST ACUTE CA          | RE OF WAYNEVIEW    |                  |        | Proprietary - Partnership | )      |
| ATRIUM POST ACUT       | ΓE CARE OF            | 12/31/2016         | 306 Days Settled | I      |                           |        |
| WAYNE, NJ 07470        |                       | 2/29/2016 6        | 60 Days Settled  |        | CR Beds 170 POS Be        | eds 0  |
| PASSAIC                |                       |                    |                  |        | Key Performanad           | e Ind. |
| Novitas NJ             |                       |                    |                  |        | Occupancy Rate            | 82.9%  |
| Balance S              | heet                  | Income             | Statement        |        | Length of Stay            | 99.9   |
| Current Assets         | 1,925,409             | Total Charges      | 22,096,548       |        | Average Wages             | 21.31  |
| Fixed Assets           | 560,024               | Contract Allowance | 11,371,098       | 51.5%  | Skilled Nursing           | 81.6%  |
| Other Assets           | 306,522               | Operating Revenue  | 10,725,450       | 48.5%  | Ancillary Service         | 18.4%  |
| Total Assets           | 2,791,955             | Operating Expense  | 10,861,170       | 101.3% | Current Ratio             | 0.7    |
| Current Liabilities    | 2,649,264             | Operating Margin   | -135,720         | -1.3%  | Days to Collect           | 65.4   |
| Long Term Liabilities  | 0                     | Other Income       | 15,558           | 0.1%   | Avg Payment Days          | 39.6   |
| Total Equity           | 142,691               | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 57.1%  |
| Total Liab. and Equity | 2,791,955             | Net Profit or Loss | (120,162)        | -1.1%  | Return on Equity          | -84.2% |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315291 ATRIUM P  | OST ACUTE CA                                       | RE OF WAYNEVIEW   |   |                                   | Proprietary - Partnershi   | р  |
|--|--|---|---|-----------------------------------|--|--|
| ATRIUM POST ACU<br>WAYNEVIEW   | TE CARE OF   | 12/31/2016  | 306 Days Settled  | I                                 |  |  |
| WAYNE, NJ 07470  |  | 2/29/2016 6   | 0 Days Settled  |                                   | CR Beds 170 POS B  | seds 0                                   |
| PASSAIC  |  |   |   |                                   | Key Performana   | ce Ind.                                  |
| Novitas NJ   |  |   |   |                                   | Occupancy Rate   | 76.7%                                    |
| Balance S  | heet   | Income  | Statement   |                                   | Length of Stay   | 105.7                                    |
| Current Assets   | 2,581,359  | Total Charges   | 4,010,577   |                                   | Average Wages  | 21.31                                    |
| Fixed Assets   | 481,616  | Contract Allowance  | 1,640,751   | 40.9%                             | Skilled Nursing  | 84.9%                                    |
| Other Assets   | 0  | Operating Revenue   | 2,369,826   | 59.1%                             | Ancillary Service  | 15.1%                                    |
| Total Assets   | 3,062,975  | Operating Expense   | 2,424,394   | 102.3%                            | Current Ratio  | 0.9                                      |
| Current Liabilities  | 2,829,248  | Operating Margin  | -54,568   | -2.3%                             | Days to Collect  | 347.4                                    |
| Long Term Liabilities  | 0  | Other Income  | 1,418   | 0.1%                              | Avg Payment Days   | 335.0                                    |
| Total Equity   | 233,727  | Other Expense   | 0   | 0.0%                              | Depreciation Rate  | 14.0%                                    |
| Total Liab. and Equity   | 3,062,975  | Net Profit or Loss  | (53,150)  | -2.2%                             | Return on Equity   | -22.7%                                   |
| 315521 ATRIUM PO   | OST ACUTE CA                                       | RE OF WOODBURY  |   |                                   | Proprietary - Partnershi   | р  |
| ATRIUM POST ACU<br>WOODBURY  | TE CARE OF   | 12/31/2016  | 241 Days *Settle  | d                                 |  |  |
| WOODBURY, NJ 080   |  |   |   |                                   |  |  |
|  | )96  |   |   |                                   | CR Beds 114 POS B  | seds 0                                   |
| GLOUCESTER   | 096  |   |   |                                   | CR Beds 114 POS B  |  |
| GLOUCESTER<br>Novitas NJ   | 096  |   |   |                                   |  |  |
|  |  | Income  | Statement   |                                   | Key Performana   | ce Ind.                                  |
| Novitas NJ   | Sheet  | Income<br>Total Charges   | <b>Statement</b> 11,731,220                                     |                                   | Key Performana Occupancy Rate  | <b>ce Ind.</b> 55.2% 23.8                |
| Novitas NJ  Balance S  | Sheet  |   |   | 38.6%                             | Key Performana Occupancy Rate Length of Stay Average Wages   | <b>ce Ind.</b> 55.2% 23.8 26.64          |
| Novitas NJ  Balance S  Current Assets  | Sheet<br>1,844,757                                 | Total Charges   | 11,731,220  |                                   | Key Performana Occupancy Rate Length of Stay Average Wages   | ce Ind. 55.2% 23.8 26.64 56.8%           |
| Novitas NJ  Balance S  Current Assets  Fixed Assets  | <b>Sheet</b><br>1,844,757<br>86,599                | Total Charges  Contract Allowance   | 11,731,220<br>4,526,313   | 61.4%                             | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing   | <b>ce Ind.</b><br>55.2%                  |
| Novitas NJ  Balance S  Current Assets  Fixed Assets  Other Assets                                    | Sheet<br>1,844,757<br>86,599<br>0                  | Total Charges  Contract Allowance  Operating Revenue                                      | 11,731,220<br>4,526,313<br>7,204,907                            | 61.4%<br>124.4%                   | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | ce Ind. 55.2% 23.8 26.64 56.8% 43.2%     |
| Novitas NJ  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets                      | 5heet<br>1,844,757<br>86,599<br>0<br>1,931,356     | Total Charges  Contract Allowance  Operating Revenue  Operating Expense                   | 11,731,220<br>4,526,313<br>7,204,907<br>8,966,384               | 61.4%<br>124.4%<br>-24.4%         | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 23.8<br>26.64<br>56.8%<br>43.2%<br>0.9   |
| Novitas NJ  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets  Current Liabilities | 1,844,757<br>86,599<br>0<br>1,931,356<br>1,944,256 | Total Charges  Contract Allowance  Operating Revenue  Operating Expense  Operating Margin | 11,731,220<br>4,526,313<br>7,204,907<br>8,966,384<br>-1,761,477 | 61.4%<br>124.4%<br>-24.4%<br>0.3% | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | ce Ind. 55.2% 23.8 26.64 56.8% 43.2% 0.9 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315195 AUTUMN L   | AKE HEALTHC   | ARE AT BERKELEY   | HEIGHTS  |                                 | Nonprofit - Other   |  |
|---|---|---|--|---------------------------------|---|--|
| AUTUMN LAKE HEA<br>BERKELEY HEIGHT  |   | 9/6/2016 25   | 50 Days Settled  |                                 |   |  |
| BERKELEY HEIGHT   | S, NJ 07922   | 12/31/2016  | 116 Days Settled   |                                 | CR Beds 130 POS B   | eds 0                                  |
| UNION   |   |   |  |                                 | Key Performana  | ce Ind.                                |
| Novitas NJ  |   |   |  |                                 | Occupancy Rate  | 79.5%                                  |
| Balance S   | Sheet   | Income  | Statement  |                                 | Length of Stay  | 120.1                                  |
| Current Assets  | 1,796,467   | Total Charges   | 10,750,598   |                                 | Average Wages   | 22.63                                  |
| Fixed Assets  | 297,461   | Contract Allowance  | 2,746,991  | 25.6%                           | Skilled Nursing   | 88.1%                                  |
| Other Assets  | -182,766  | Operating Revenue   | 8,003,607  | 74.4%                           | Ancillary Service   | 11.9%                                  |
| Total Assets  | 1,911,162   | Operating Expense   | 8,612,339  | 107.6%                          | Current Ratio   | 0.7                                    |
| Current Liabilities   | 2,635,847   | Operating Margin  | -608,732   | -7.6%                           | Days to Collect   | 90.6                                   |
| Long Term Liabilities   | 345,950   | Other Income  | -44,449  | -0.6%                           | Avg Payment Days  | 110.4                                  |
| Total Equity  | -1,070,635  | Other Expense   | 0  | 0.0%                            | Depreciation Rate   | 50.2%                                  |
| Total Liab. and Equity  | 1,911,162   | Net Profit or Loss  | (653,181)  | -8.2%                           | Return on Equity  | 61.0%                                  |
| 315195 AUTUMN L   | AKE HEALTHC   | ARE AT BERKELEY   | HEIGHTS  |                                 | Proprietary - Corporatio  | n                                      |
| AUTUMN LAKE HEA<br>BERKELEY HEIGHT  |   | 9/6/2016 25   | 50 Days Settled  |                                 |   |  |
| BERKELEY HEIGHT   | S, NJ 07922   | 12/31/2016  | 116 Days Settled   |                                 | CR Beds 130 POS B   | eds 0                                  |
| UNION   |   |   |  |                                 |   | 000 0                                  |
|   |   |   |  |                                 | Key Performana  |  |
| Novitas NJ  |   |   |  |                                 | Key Performana<br>Occupancy Rate  |  |
| Novitas NJ<br>Balance S   | Sheet   | Income  | Statement  |                                 | •   | ce Ind.                                |
|   |   | Income<br>Total Charges   | • <b>Statement</b><br>4,570,902                          |                                 | Occupancy Rate  | ce Ind.<br>82.3%                       |
| Balance S   |   |   |  | 11.2%                           | Occupancy Rate Length of Stay Average Wages   | 82.3%                                  |
| Balance S<br>Current Assets   | 3,127,396<br>72,215                                     | Total Charges   | 4,570,902  |                                 | Occupancy Rate Length of Stay Average Wages   | e Ind.<br>82.3%<br>97.0<br>22.63       |
| Balance S Current Assets Fixed Assets   | 3,127,396<br>72,215                                     | Total Charges Contract Allowance  | 4,570,902<br>511,512                                     | 88.8%                           | Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 97.0<br>22.63<br>87.6%                 |
| Balance S Current Assets Fixed Assets Other Assets                                  | 3,127,396<br>72,215<br>20,812                           | Total Charges Contract Allowance Operating Revenue                                    | 4,570,902<br>511,512<br>4,059,390                        | 88.8%<br>100.0%                 | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 97.0<br>22.63<br>87.6%                 |
| Balance S Current Assets Fixed Assets Other Assets Total Assets                     | 3,127,396<br>72,215<br>20,812<br>3,220,423              | Total Charges Contract Allowance Operating Revenue Operating Expense                  | 4,570,902<br>511,512<br>4,059,390<br>4,061,105           | 88.8%<br>100.0%<br>0.0%         | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 97.0<br>22.63<br>87.6%<br>12.4%<br>1.4 |
| Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 3,127,396<br>72,215<br>20,812<br>3,220,423<br>2,247,442 | Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 4,570,902<br>511,512<br>4,059,390<br>4,061,105<br>-1,715 | 88.8%<br>100.0%<br>0.0%<br>0.0% | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 97.0<br>22.63<br>87.6%<br>12.4%        |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315179 AUTUMN L              | AKE HEALTHC | ARE AT OCEANVIEW   | V                |        | Proprietary - Corporatio  | n       |
|------------------------------|-------------|--------------------|------------------|--------|---------------------------|---------|
| AUTUMN LAKE HEA<br>OCEANVIEW | LTHCARE AT  | 12/31/2016         | 366 Days Settled |        |                           |         |
| OCEAN VIEW, NJ 08            | 230         |                    |                  |        | CR Beds 176 POS B         | eds 0   |
| CAPE MAY                     |             |                    |                  |        | Key Performana            | ce Ind. |
| BLUE CROSS (TENN             | NESSEE)     |                    |                  |        | Occupancy Rate            | 82.0%   |
| Balance S                    | heet        | Income             | Statement        |        | Length of Stay            | 188.1   |
| Current Assets               | 2,483,988   | Total Charges      | 14,652,296       |        | Average Wages             | 17.27   |
| Fixed Assets                 | 277,835     | Contract Allowance | 1,829,949        | 12.5%  | Skilled Nursing           | 76.5%   |
| Other Assets                 | 14,185      | Operating Revenue  | 12,822,347       | 87.5%  | Ancillary Service         | 12.7%   |
| Total Assets                 | 2,776,008   | Operating Expense  | 12,501,407       | 97.5%  | Current Ratio             | 1.0     |
| Current Liabilities          | 2,538,021   | Operating Margin   | 320,940          | 2.5%   | Days to Collect           | 53.8    |
| Long Term Liabilities        | 0           | Other Income       | 4,248            | 0.0%   | Avg Payment Days          | 21.4    |
| Total Equity                 | 237,987     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 477.4%  |
| Total Liab. and Equity       | 2,776,008   | Net Profit or Loss | 325,188          | 2.5%   | Return on Equity          | 136.6%  |
| 315068 AVISTA HE             | ALTHCARE    |                    |                  |        | Proprietary - Partnership | )       |
| AVISTA HEALTHCAF             | RE          | 12/31/2016         | 366 Days Settled |        |                           |         |
| CHERRY HILL, NJ 08           | 3002        |                    |                  |        | CR Beds 146 POS B         | eds 0   |
| CAMDEN                       |             |                    |                  |        | Key Performana            | ce Ind. |
| Novitas NJ                   |             |                    |                  |        | Occupancy Rate            | 82.9%   |
| Balance S                    | heet        | Income             | Statement        |        | Length of Stay            | 95.9    |
| Current Assets               | 4,198,330   | Total Charges      | 13,862,533       |        | Average Wages             | 16.96   |
| Fixed Assets                 | 1,935,684   | Contract Allowance | 1,693,114        | 12.2%  | Skilled Nursing           | 86.1%   |
| Other Assets                 | 313,215     | Operating Revenue  | 12,169,419       | 87.8%  | Ancillary Service         | 13.9%   |
| Total Assets                 | 6,447,229   | Operating Expense  | 13,691,117       | 112.5% | Current Ratio             | 0.6     |
| Current Liabilities          | 7,166,450   | Operating Margin   | -1,521,698       | -12.5% | Days to Collect           | 65.7    |
| Long Term Liabilities        | 440,658     | Other Income       | 123,495          | 1.0%   | Avg Payment Days          | 169.9   |
| Total Equity                 | -1,159,879  | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 79.7%   |
| Total Liab. and Equity       | 6,447,229   | Net Profit or Loss | (1,398,203)      | -11.5% | Return on Equity          | 120.5%  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315448 BAPTIST H                    | OME OF SOUT   | H JERSEY           |                  |        | Nonprofit - Other         |          |
|-------------------------------------|---------------|--------------------|------------------|--------|---------------------------|----------|
| BAPTIST HOME OF                     | SOUTH JERSE\  | 12/31/2016         | 366 Days Settled |        |                           |          |
| RIVERTON, NJ 0807                   | 7             |                    |                  |        | CR Beds 60 POS B          | eds 0    |
| BURLINGTON                          |               |                    |                  |        | Key Performana            | ce Ind.  |
| WISCONSIN PHYSIC                    | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 96.2%    |
| Balance S                           | heet          | Income             | Statement        |        | Length of Stay            | 222.4    |
| Current Assets                      | 2,282,417     | Total Charges      | 8,246,331        |        | Average Wages             | 17.36    |
| Fixed Assets                        | 2,817,488     | Contract Allowance | 103,392          | 1.3%   | Skilled Nursing           | 64.2%    |
| Other Assets                        | 1,280,879     | Operating Revenue  | 8,142,939        | 98.7%  | Ancillary Service         | 8.8%     |
| Total Assets                        | 6,380,784     | Operating Expense  | 8,329,153        | 102.3% | Current Ratio             | 1.3      |
| Current Liabilities                 | 1,816,955     | Operating Margin   | -186,214         | -2.3%  | Days to Collect           | 38.7     |
| Long Term Liabilities               | 1,896,387     | Other Income       | 235,450          | 2.9%   | Avg Payment Days          | 39.5     |
| Total Equity                        | 2,667,442     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 4.7%     |
| Total Liab. and Equity              | 6,380,784     | Net Profit or Loss | 49,236           | 0.6%   | Return on Equity          | 1.8%     |
| 315013 BARCLAYS                     | S REHABILITAT | ION AND HEALTHCA   | ARE CENTER       |        | Proprietary - Corporation | n        |
| BARCLAYS REHABII<br>HEALTHCARE CENT |               | 12/31/2016         | 366 Days Settled |        |                           |          |
| CHERRY HILL, NJ 08                  | 3034          |                    |                  |        | CR Beds 108 POS E         | eds 0    |
| CAMDEN                              |               |                    |                  |        | Key Performana            | ce Ind.  |
| HIGHMARK MEDICA                     | RE SERVICES   |                    |                  |        | Occupancy Rate            | 80.8%    |
| Balance S                           | heet          | Income             | Statement        |        | Length of Stay            | 92.4     |
| Current Assets                      | 1,515,211     | Total Charges      | 10,916,881       |        | Average Wages             | 19.16    |
| Fixed Assets                        | 28,860        | Contract Allowance | 1,937,958        | 17.8%  | Skilled Nursing           | 80.8%    |
| Other Assets                        | 608,995       | Operating Revenue  | 8,978,923        | 82.2%  | Ancillary Service         | 19.2%    |
| Total Assets                        | 2,153,066     | Operating Expense  | 8,311,493        | 92.6%  | Current Ratio             | 1.0      |
| Current Liabilities                 | 1,469,920     | Operating Margin   | 667,430          | 7.4%   | Days to Collect           | 47.2     |
| Long Term Liabilities               | 0             | Other Income       | 69,316           | 0.8%   | Avg Payment Days          | 32.3     |
|                                     |               |                    |                  |        |                           |          |
| Total Equity                        | 683,146       | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 2,395.2% |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315137 BARN HILL                  | CARE CENTER   | ₹                  |                  |       | Proprietary - Corporation | 1      |
|-----------------------------------|---------------|--------------------|------------------|-------|---------------------------|--------|
| BARN HILL CARE CE                 | ENTER         | 12/31/2016         | 366 Days Settled |       |                           |        |
| NEWTON, NJ 07860                  |               |                    |                  |       | CR Beds 154 POS Be        | eds 0  |
| SUSSEX                            |               |                    |                  |       | Key Performanad           | e Ind. |
| BLUE CROSS (TENN                  | NESSEE)       |                    |                  |       | Occupancy Rate            | 87.1%  |
| Balance S                         | heet          | Income             | Statement        |       | Length of Stay            | 48.4   |
| Current Assets                    | 5,700,653     | Total Charges      | 32,044,996       |       | Average Wages             | 20.51  |
| Fixed Assets                      | 7,534,586     | Contract Allowance | 13,702,007       | 42.8% | Skilled Nursing           | 72.6%  |
| Other Assets                      | 2,962         | Operating Revenue  | 18,342,989       | 57.2% | Ancillary Service         | 27.4%  |
| Total Assets                      | 13,238,201    | Operating Expense  | 16,338,627       | 89.1% | Current Ratio             | 3.8    |
| Current Liabilities               | 1,509,064     | Operating Margin   | 2,004,362        | 10.9% | Days to Collect           | 38.6   |
| Long Term Liabilities             | 5,245,509     | Other Income       | 29,005           | 0.2%  | Avg Payment Days          | 14.5   |
| Total Equity                      | 6,483,628     | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 8.7%   |
| Total Liab. and Equity            | 13,238,201    | Net Profit or Loss | 2,033,367        | 11.1% | Return on Equity          | 31.4%  |
| 315222 BARNEGA                    | T REHABILITAT | TON AND NURSING    | CENTER           |       | Proprietary - Corporation | 1      |
| BARNEGAT REHABI<br>NURSING CENTER | LITATION AND  | 12/31/2016         | 366 Days Settled |       |                           |        |
| BARNEGAT, NJ 0800                 | 05            |                    |                  |       | CR Beds 115 POS Bo        | eds 0  |
| OCEAN                             |               |                    |                  |       | Key Performanad           | e Ind. |
| Novitas NJ                        |               |                    |                  |       | Occupancy Rate            | 85.3%  |
| Balance S                         | heet          | Income             | Statement        |       | Length of Stay            | 126.0  |
| Current Assets                    | 2,447,342     | Total Charges      | 11,006,047       |       | Average Wages             | 19.65  |
| Fixed Assets                      | 770,789       | Contract Allowance | 1,083,032        | 9.8%  | Skilled Nursing           | 88.4%  |
| Other Assets                      | 4,705,960     | Operating Revenue  | 9,923,015        | 90.2% | Ancillary Service         | 11.6%  |
| Total Assets                      | 7,924,091     | Operating Expense  | 9,624,814        | 97.0% | Current Ratio             | 0.4    |
| Current Liabilities               | 6,924,670     | Operating Margin   | 298,201          | 3.0%  | Days to Collect           | 44.6   |
| Long Term Liabilities             | -5,448        | Other Income       | 4,531            | 0.0%  | Avg Payment Days          | 31.9   |
| Total Equity                      | 1,004,869     | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 185.5% |
| Total Liab. and Equity            | 7,924,091     | Net Profit or Loss | 302,732          | 3.1%  | Return on Equity          | 30.1%  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315507 BARNERT  | SUBACUTE RE  | HABILITATION CENT   | ER, LLC  |   | Proprietary - Other   |   |
|---|--|---|--|---|---|---|
| BARNERT SUBACUT<br>CENTER, LLC  | TE REHABILITA  | TION 12/31/2016   | 366 Days Settled   | I                                       |   |   |
| PATERSON, NJ 075  | 14   |   |  |   | CR Beds 68 POS Be   | eds 0   |
| PASSAIC   |  |   |  |   | Key Performanad   | e Ind.  |
| Novitas NJ  |  |   |  |   | Occupancy Rate  | 66.4%   |
| Balance S   | Sheet  | Income  | Statement  |   | Length of Stay  | 20.6  |
| Current Assets  | 1,780,034  | Total Charges   | 9,029,060  |   | Average Wages   | 21.54   |
| Fixed Assets  | 2,048,599  | Contract Allowance  | 106,925  | 1.2%                                    | Skilled Nursing   | 99.9%   |
| Other Assets  | 72,837   | Operating Revenue   | 8,922,135  | 98.8%                                   | Ancillary Service   | 0.1%  |
| Total Assets  | 3,901,470  | Operating Expense   | 9,461,134  | 106.0%                                  | Current Ratio   | 1.1   |
| Current Liabilities   | 1,593,061  | Operating Margin  | -538,999   | -6.0%                                   | Days to Collect   | 49.5  |
| Long Term Liabilities   | 3,523,304  | Other Income  | 22,954   | 0.3%                                    | Avg Payment Days  | 60.4  |
| Total Equity  | -1,214,895   | Other Expense   | 0  | 0.0%                                    | Depreciation Rate   | 42.0%   |
| <b>-</b>  | 2 004 470  | Nat Daaft and and   | (=   | = 00/                                   | D   | 40 50   |
| Total Liab. and Equity  | 3,901,470  | Net Profit or Loss  | (516,045)  | -5.8%                                   | Return on Equity  | 42.3%   |
|   | HEALTHCARE I   | NURSING & REHABIL   | ITATION  |   | Proprietary - Other   | 42.57   |
|   | HEALTHCARE I   | NURSING & REHABIL   |  |   |   | 42.37   |
| 315288 BARTLEY BARTLEY HEALTHC  | HEALTHCARE I   | NURSING & REHABIL   | ITATION  |   |   |   |
| 315288 BARTLEY BARTLEY HEALTHC REHABILITATION   | HEALTHCARE I   | NURSING & REHABIL   | ITATION  |   | Proprietary - Other   | eds 0   |
| 315288 BARTLEY BARTLEY HEALTHC REHABILITATION JACKSON, NJ 08527   | HEALTHCARE I   | NURSING & REHABIL<br>4 12/31/2016   | ITATION  |   | Proprietary - Other  CR Beds 234 POS Be   |   |
| 315288 BARTLEY BARTLEY HEALTHC REHABILITATION JACKSON, NJ 08527 OCEAN   | HEALTHCARE I   | NURSING & REHABIL<br>& 12/31/2016   | ITATION  |   | Proprietary - Other  CR Beds 234 POS Bookey Performance   | eds 0<br>ce Ind.  |
| BARTLEY HEALTHC<br>REHABILITATION<br>JACKSON, NJ 08527<br>OCEAN<br>WISCONSIN PHYSIC   | HEALTHCARE I   | NURSING & REHABIL<br>& 12/31/2016   | ITATION  366 Days Settled                                    |   | Proprietary - Other  CR Beds 234 POS Be  Key Performanae  Occupancy Rate  | eds 0<br><b>ce Ind.</b><br>84.1%                          |
| BARTLEY HEALTHC<br>REHABILITATION<br>JACKSON, NJ 08527<br>OCEAN<br>WISCONSIN PHYSIC<br>Balance S  | HEALTHCARE I   | NURSING & REHABIL & 12/31/2016  | ITATION  366 Days Settled                                    |   | Proprietary - Other  CR Beds 234 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br><b>ce Ind.</b><br>84.1%<br>131.7                 |
| BARTLEY HEALTHC REHABILITATION JACKSON, NJ 08527 OCEAN WISCONSIN PHYSIC Balance S Current Assets  | HEALTHCARE I   | NURSING & REHABIL & 12/31/2016  Income  Total Charges   | Statement 30,610,740   | 30.4%                                   | Proprietary - Other  CR Beds 234 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br><b>ce Ind.</b><br>84.1%<br>131.7                 |
| BARTLEY HEALTHC REHABILITATION JACKSON, NJ 08527 OCEAN WISCONSIN PHYSIC Balance S Current Assets Fixed Assets   | HEALTHCARE I CARE NURSING CIANS SERVICE Sheet 4,320,756 978,484                      | NURSING & REHABIL  & 12/31/2016  Income  Total Charges  Contract Allowance                    | Statement 30,610,740 9,315,506                               | 30.4%                                   | Proprietary - Other  CR Beds 234 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | eds 0<br><b>Se Ind.</b> 84.19  131.7  19.86  88.69        |
| BARTLEY HEALTHC REHABILITATION JACKSON, NJ 08527 OCEAN WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets                                  | HEALTHCARE I CARE NURSING CIANS SERVICE Sheet 4,320,756 978,484 52,268               | NURSING & REHABIL  & 12/31/2016  Income  Total Charges  Contract Allowance  Operating Revenue | Statement 30,610,740 9,315,506 21,295,234                    | 30.4%<br>69.6%<br>97.7%                 | Proprietary - Other  CR Beds 234 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | eds 0<br><b>84.1%</b> 131.7 19.86 88.6% 11.4%             |
| BARTLEY HEALTHC REHABILITATION JACKSON, NJ 08527 OCEAN WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets Total Assets                     | HEALTHCARE I CARE NURSING CIANS SERVICE Sheet 4,320,756 978,484 52,268 5,351,508     | Income Total Charges Contract Allowance Operating Revenue Operating Expense                   | Statement 30,610,740 9,315,506 21,295,234 20,797,060         | 30.4%<br>69.6%<br>97.7%<br>2.3%         | Proprietary - Other  CR Beds 234 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0<br>84.1%<br>131.1<br>19.86<br>88.6%<br>11.4%<br>2.4 |
| BARTLEY HEALTHC REHABILITATION JACKSON, NJ 08527 OCEAN WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | HEALTHCARE I  CIANS SERVICE  Sheet  4,320,756  978,484  52,268  5,351,508  1,835,638 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin  | Statement 30,610,740 9,315,506 21,295,234 20,797,060 498,174 | 30.4%<br>69.6%<br>97.7%<br>2.3%<br>0.4% | Proprietary - Other  CR Beds 234 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0<br><b>Se Ind.</b> 84.1%  131.7  19.86  88.6%  11.4% |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315252 BAYSHOR         | E HEALTH CAR  | E CENTER           |                  |        | Nonprofit - Other   |         |
|------------------------|---------------|--------------------|------------------|--------|---------------------|---------|
| BAYSHORE HEALTH        | H CARE CENTER | R 12/31/2016       | 366 Days Settled | d      |                     |         |
| HOLMDEL, NJ 07733      | 3             |                    |                  |        | CR Beds 231 POS B   | eds 0   |
| MONMOUTH               |               |                    |                  |        | Key Performanad     | e Ind.  |
| Novitas NJ             |               |                    |                  |        | Occupancy Rate      | 87.3%   |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay      | 70.8    |
| Current Assets         | 0             | Total Charges      | 31,767,966       |        | Average Wages       | 22.55   |
| Fixed Assets           | 0             | Contract Allowance | 6,992,637        | 22.0%  | Skilled Nursing     | 84.7%   |
| Other Assets           | 0             | Operating Revenue  | 24,775,329       | 78.0%  | Ancillary Service   | 15.3%   |
| Total Assets           | 0             | Operating Expense  | 26,263,959       | 106.0% | Current Ratio       |         |
| Current Liabilities    | 0             | Operating Margin   | -1,488,630       | -6.0%  | Days to Collect     | 0.0     |
| Long Term Liabilities  | 0             | Other Income       | 378,247          | 1.5%   | Avg Payment Days    | 0.0     |
| Total Equity           | 0             | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 0.0%    |
| Total Liab. and Equity | 0             | Net Profit or Loss | (1,110,383)      | -4.5%  | Return on Equity    | 0.0%    |
| 315436 BERGEN C        | OUNTY HEALT   | H CARE CTR         |                  |        | Government - County |         |
| BERGEN COUNTY H        | HEALTH CARE C | CTR 12/31/2016     | 366 Days Settled | d      |                     |         |
| ROCKLEIGH, NJ 076      | 647           |                    |                  |        | CR Beds 110 POS B   | eds 0   |
| BERGEN                 |               |                    |                  |        | Key Performana      | e Ind.  |
| BLUE CROSS (TEN        | NESSEE)       |                    |                  |        | Occupancy Rate      | 83.1%   |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay      | 712.2   |
| Current Assets         | 0             | Total Charges      | 8,797,821        |        | Average Wages       | 25.62   |
| Fixed Assets           | 6,368,047     | Contract Allowance | 0                | 0.0%   | Skilled Nursing     | 100.0%  |
| Other Assets           | 65,592        | Operating Revenue  | 8,797,821        | 100.0% | Ancillary Service   | 0.0%    |
| Total Assets           | 6,433,639     | Operating Expense  | 15,661,079       | 178.0% | Current Ratio       |         |
| Current Liabilities    | 0             | Operating Margin   | -6,863,258       | -78.0% | Days to Collect     | 0.0     |
| Long Term Liabilities  | 0             | Other Income       | 0                | 0.0%   | Avg Payment Days    | 0.0     |
| Total Equity           | 6,433,639     | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 3.8%    |
| Total Liab. and Equity | 6,433,639     | Net Profit or Loss | (6,863,258)      | -78.0% | Return on Equity    | -106.7% |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 313204 DET LEAVI   | LLAGE CARE  | CENTER   |  |  | Proprietary - Other   |   |
|--|---|--|--|--|---|---|
| BEY LEA VILLAGE CA   | ARE CENTER  | 12/31/2016   | 397 Days Settled   |  |   |   |
| TOMS RIVER, NJ 087   | <b>'</b> 53   |  |  |  | CR Beds 120 POS B   | Beds 0  |
| OCEAN  |   |  |  |  | Key Performana  | ce Ind.   |
| BLUE CROSS (TENN   | ESSEE)  |  |  |  | Occupancy Rate  | 82.9%   |
| Balance Sh   | neet  | Income   | Statement  |  | Length of Stay  | 57.5  |
| Current Assets   | 1,774,330   | Total Charges  | 17,608,203   |  | Average Wages   | 21.57   |
| Fixed Assets   | 11,655,185  | Contract Allowance   | 3,834,909  | 21.8%                                    | Skilled Nursing   | 74.0%   |
| Other Assets   | 11,396  | Operating Revenue  | 13,773,294   | 78.2%                                    | Ancillary Service   | 26.0%   |
| Total Assets   | 13,440,911  | Operating Expense  | 15,512,578   | 112.6%                                   | Current Ratio   | 1.0   |
| Current Liabilities  | 1,125,993   | Operating Margin   | -1,739,284   | -12.6%                                   | Days to Collect   | 49.   |
| Long Term Liabilities  | 12,319,462  | Other Income   | 1,734,743  | 12.6%                                    | Avg Payment Days  | 19.   |
| Total Equity   | -4,544  | Other Expense  | 0  | 0.0%                                     | Depreciation Rate   | 18.1%   |
| _  | 12 440 011  | Net Profit or Loss   | (4,541)  | 0.0%                                     | Dotum on Fauity   | 99.9%   |
| Total Liab. and Equity –   | 13,440,911  | Net Piolit of Loss   | (4,541)  | 0.070                                    | Return on Equity  | 99.97   |
|  |   | TER FOR REHABILITA   |  | 0.070                                    | Proprietary - Other   | 99.97   |
| Total Liab. and Equity  315126 BISHOP MC  BISHOP MCCARTHY REHABILITATION & F   | CENTER FOR  | -<br>TER FOR REHABILIT <i>A</i>  |  |  |   | 99.97   |
| 315126 BISHOP MC BISHOP MCCARTHY   | CENTER FOR  | -<br>TER FOR REHABILIT <i>A</i>  | ATION & HC   |  |   |   |
| 315126 BISHOP MC BISHOP MCCARTHY REHABILITATION & F VINELAND, NJ 08360   | CENTER FOR  | -<br>TER FOR REHABILIT <i>A</i>  | ATION & HC   |  | Proprietary - Other   | Beds 0  |
| 315126 BISHOP MC BISHOP MCCARTHY REHABILITATION & F  | CENTER FOR  | -<br>TER FOR REHABILIT <i>A</i>  | ATION & HC   |  | Proprietary - Other  CR Beds 182 POS E  | Beds 0  |
| 315126 BISHOP MC BISHOP MCCARTHY REHABILITATION & F VINELAND, NJ 08360 CUMBERLAND  | CENTER FOR  | -<br>TER FOR REHABILITA<br>12/31/2016 :  | ATION & HC   |  | Proprietary - Other  CR Beds 182 POS E  Key Performana  | Beds 0<br><b>ce Ind.</b><br>35.0%               |
| 315126 BISHOP MC BISHOP MCCARTHY REHABILITATION & H VINELAND, NJ 08360 CUMBERLAND BLUE CROSS (TENN   | CENTER FOR  | -<br>TER FOR REHABILITA<br>12/31/2016 :  | ATION & HC  384 Days Settled                                   |  | Proprietary - Other  CR Beds 182 POS E  Key Performana  Occupancy Rate  | Beds 0<br><b>ce Ind.</b><br>35.0%<br>42.3       |
| 315126 BISHOP MC BISHOP MCCARTHY REHABILITATION & H VINELAND, NJ 08360 CUMBERLAND BLUE CROSS (TENN Balance Sh  | CENTER FOR HC ESSEE)  | TER FOR REHABILITA<br>12/31/2016 :<br>Income   | ATION & HC  384 Days Settled  Statement                        |  | Proprietary - Other  CR Beds 182 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages   | 35.0%<br>35.0%<br>42.3                          |
| 315126 BISHOP MC BISHOP MCCARTHY REHABILITATION & H VINELAND, NJ 08360 CUMBERLAND BLUE CROSS (TENN Balance Sh Current Assets   | CENTER FOR HC ESSEE) neet 4,238,460   | TER FOR REHABILITA  12/31/2016 :  Income  Total Charges                                      | ATION & HC  384 Days Settled  Statement  23,690,575            | 23.7%                                    | Proprietary - Other  CR Beds 182 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages   | 35.0%<br>42.3<br>48.56<br>69.5%                 |
| 315126 BISHOP MC BISHOP MCCARTHY REHABILITATION & H VINELAND, NJ 08360 CUMBERLAND BLUE CROSS (TENN Balance Sh Current Assets   | CENTER FOR HC ESSEE) neet 4,238,460 54,955  | Income Total Charges Contract Allowance  | ATION & HC  384 Days Settled  Statement  23,690,575  5,613,456 | 23.7%<br>76.3%                           | Proprietary - Other  CR Beds 182 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | 35.0%<br>42.3<br>18.56<br>69.5%<br>30.5%        |
| 315126 BISHOP MC BISHOP MCCARTHY REHABILITATION & H VINELAND, NJ 08360 CUMBERLAND BLUE CROSS (TENN Balance Sh Current Assets Fixed Assets Other Assets                 | CENTER FOR<br>CENTER FOR<br>HC<br>ESSEE)<br>neet<br>4,238,460<br>54,955<br>15,881   | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 23,690,575 5,613,456 18,077,119                      | 23.7%<br>76.3%<br>89.3%                  | Proprietary - Other  CR Beds 182 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | 35.0%<br>42.3<br>18.50<br>69.5%<br>30.5%        |
| 315126 BISHOP MC BISHOP MCCARTHY REHABILITATION & H VINELAND, NJ 08360 CUMBERLAND BLUE CROSS (TENN Balance SH Current Assets Fixed Assets Other Assets Total Assets    | CENTER FOR | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 23,690,575 5,613,456 18,077,119 16,143,738           | 23.7%<br>76.3%<br>89.3%<br>10.7%         | Proprietary - Other  CR Beds 182 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | 35.0%<br>42.3<br>18.50<br>69.5%<br>30.5%<br>1.0 |
| BISHOP MCCARTHY REHABILITATION & F VINELAND, NJ 08360 CUMBERLAND BLUE CROSS (TENN Balance SF Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | CENTER FOR HC  ESSEE)  neet  4,238,460  54,955  15,881  4,309,296  4,437,102  | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 23,690,575 5,613,456 18,077,119 16,143,738 1,933,381 | 23.7%<br>76.3%<br>89.3%<br>10.7%<br>0.1% | Proprietary - Other  CR Beds 182 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | Beds 0<br>ce Ind.                               |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315316 BRAKELEY   | PARK CENTE   | २  |   |                                  | Proprietary - Other   |  |
|---|--|--|---|----------------------------------|---|--|
| BRAKELEY PARK CI  | ENTER  | 12/31/2016   | 366 Days Settled  |                                  |   |  |
| PHILLIPSBURG, NJ (  | 08865  |  |   |                                  | CR Beds 120 POS B   | eds 0  |
| WARREN  |  |  |   |                                  | Key Performana  | ce Ind.  |
| BLUE CROSS (WES'<br>PENNSYLVANIA),,   | TERN   |  |   |                                  | Occupancy Rate  | 94.3%  |
| Balance S   | heet   | Income   | Statement   |                                  | Length of Stay  | 104.1  |
| Current Assets  | 1,217,165  | Total Charges  | 22,202,852  |                                  | Average Wages   | 20.39  |
| Fixed Assets  | 13,837,653   | Contract Allowance   | 10,698,063  | 48.2%                            | Skilled Nursing   | 85.5%  |
| Other Assets  | -2,353,373   | Operating Revenue  | 11,504,789  | 51.8%                            | Ancillary Service   | 14.5%  |
| Total Assets  | 12,701,445   | Operating Expense  | 14,073,155  | 122.3%                           | Current Ratio   | 1.3  |
| Current Liabilities   | 935,458  | Operating Margin   | -2,568,366  | -22.3%                           | Days to Collect   | 36.7   |
| Long Term Liabilities   | 24,348,510   | Other Income   | 1,071,423   | 9.3%                             | Avg Payment Days  | 15.9   |
| Total Equity  | -12,582,523  | Other Expense  | 0   | 0.0%                             | Depreciation Rate   | 21.0%  |
| Total Liab. and Equity  | 12,701,445   | Net Profit or Loss   | (1,496,943)   | -13.0%                           | Return on Equity  | 11.9%  |
| 315466 BRANDYW  | INE SENIOR CA  | RE AT MOORESTOW  | /N  |                                  | Proprietary - Corporatio  | n  |
| BRANDYWINE SENI   | OR CARE AT   | 12/31/2016   | 366 Days Settled  |                                  |   |  |
| MOORESTOWN, NJ  | 08057  |  |   |                                  | CR Beds 159 POS B   |  |
| BURLINGTON  |  |  |   |                                  |   | eds 0  |
|   |  |  |   |                                  | Key Performana  |  |
| WISCONSIN PHYSIC  | CIANS SERVICE  |  |   |                                  | Key Performana Occupancy Rate   |  |
| WISCONSIN PHYSIC  |  |  | Statement   |                                  | •   | ce Ind.  |
|   | heet   |  | <b>Statement</b> 14,848,123                                       |                                  | Occupancy Rate  | <b>ce Ind.</b> 79.2%                                     |
| Balance S   | heet   | Income   |   | 14.5%                            | Occupancy Rate Length of Stay   | 79.2%<br>100.0   |
| Balance S Current Assets  | theet<br>1,945,294                                       | <b>Income</b> Total Charges  | 14,848,123  |                                  | Occupancy Rate Length of Stay Average Wages   | 79.2%<br>100.0<br>21.69                                  |
| Balance S Current Assets Fixed Assets   | 1,945,294<br>67,065                                      | Income Total Charges Contract Allowance  | 14,848,123<br>2,150,486   | 85.5%                            | Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 79.2%<br>100.0<br>21.69<br>27.8%                         |
| Balance S Current Assets Fixed Assets Other Assets                                  | 1,945,294<br>67,065<br>120,722                           | Income Total Charges Contract Allowance Operating Revenue                                    | 14,848,123<br>2,150,486<br>12,697,637                             | 85.5%<br>107.9%                  | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 79.2%<br>100.0<br>21.69<br>27.8%<br>19.7%                |
| Balance S Current Assets Fixed Assets Other Assets Total Assets                     | 1,945,294<br>67,065<br>120,722<br>2,133,081              | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 14,848,123<br>2,150,486<br>12,697,637<br>13,704,771               | 85.5%<br>107.9%<br>-7.9%         | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 79.2%<br>100.0<br>21.69<br>27.8%<br>19.7%<br>0.9         |
| Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 1,945,294<br>67,065<br>120,722<br>2,133,081<br>2,103,492 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 14,848,123<br>2,150,486<br>12,697,637<br>13,704,771<br>-1,007,134 | 85.5%<br>107.9%<br>-7.9%<br>1.4% | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 79.2%<br>100.0<br>21.69<br>27.8%<br>19.7%<br>0.9<br>50.7 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315182 BRIDGEW  | AY CARE AND F  | REHAB CENTER AT E  | RIDGEWATER   |   | Proprietary - Corporatio  | n   |
|---|--|--|--|---|---|---|
| BRIDGEWAY CARE<br>AT BRIDGEWATER  | AND REHAB CE   | ENTER 8/31/2016 3  | 66 Days Settled  |   |   |   |
| BRIDGEWATER, NJ   | 08807  |  |  |   | CR Beds 151 POS B   | eds 0   |
| SOMERSET  |  |  |  |   | Key Performana  | ce Ind.   |
| BLUE CROSS (TENN  | NESSEE)  |  |  |   | Occupancy Rate  | 93.3%   |
| Balance S   | Sheet  | Income   | Statement  |   | Length of Stay  | 137.9   |
| Current Assets  | 5,040,881  | Total Charges  | 22,481,585   |   | Average Wages   | 20.80   |
| Fixed Assets  | 4,094,685  | Contract Allowance   | 6,161,214  | 27.4%                                   | Skilled Nursing   | 86.5%   |
| Other Assets  | 791,926  | Operating Revenue  | 16,320,371   | 72.6%                                   | Ancillary Service   | 13.5%   |
| Total Assets  | 9,927,492  | Operating Expense  | 14,420,450   | 88.4%                                   | Current Ratio   | 2.4   |
| Current Liabilities   | 2,070,128  | Operating Margin   | 1,899,921  | 11.6%                                   | Days to Collect   | 32.9  |
| Long Term Liabilities   | 7,543,190  | Other Income   | 100,658  | 0.6%                                    | Avg Payment Days  | 40.3  |
| Total Equity  | 314,174  | Other Expense  | 0  | 0.0%                                    | Depreciation Rate   | 8.1%  |
| Total Liab. and Equity  | 9,927,492  | Net Profit or Loss   | 2,000,579  | 12.3%                                   | Return on Equity  | 636.8%  |
|   |  |  |  |   |   |   |
| 315510 BRIDGEWA   | AY CARE AND F  | REHAB CENTER AT H  |  |   | Proprietary - Corporatio  | n   |
| 315510 BRIDGEWAY BRIDGEWAY CARE AT HILLSBOROUGH   | AND REHAB CE   |  |  |   |   | n   |
| BRIDGEWAY CARE  | AND REHAB CE   |  | IILLSBOROUGH   |   |   |   |
| BRIDGEWAY CARE<br>AT HILLSBOROUGH   | AND REHAB CE   |  | IILLSBOROUGH   |   | Proprietary - Corporatio  | eds 0   |
| BRIDGEWAY CARE<br>AT HILLSBOROUGH<br>HILLSBOROUGH, N.   | AND REHAB CE   |  | IILLSBOROUGH   |   | Proprietary - Corporation  CR Beds 126 POS B  | eds 0   |
| BRIDGEWAY CARE<br>AT HILLSBOROUGH<br>HILLSBOROUGH, N.<br>SOMERSET   | AND REHAB CE<br>J 08844  | ENTER 12/31/2016   | IILLSBOROUGH   |   | Proprietary - Corporation  CR Beds 126 POS B  Key Performana  | eds 0<br><b>ce Ind.</b>   |
| BRIDGEWAY CARE<br>AT HILLSBOROUGH<br>HILLSBOROUGH, N.<br>SOMERSET<br>Novitas NJ   | AND REHAB CE<br>J 08844<br>Sheet   | ENTER 12/31/2016   | IILLSBOROUGH  366 Days Settled                                 |   | CR Beds 126 POS B  Key Performana  Occupancy Rate   | eds 0<br><b>ce Ind.</b><br>92.8%                                |
| BRIDGEWAY CARE<br>AT HILLSBOROUGH<br>HILLSBOROUGH, N.<br>SOMERSET<br>Novitas NJ<br>Balance S  | AND REHAB CE<br>J 08844<br>Sheet   | ENTER 12/31/2016<br>Income   | IILLSBOROUGH 366 Days Settled Statement                        |   | Proprietary - Corporation  CR Beds 126 POS B  Key Performana  Occupancy Rate  Length of Stay  | eds 0<br><b>ce Ind.</b><br>92.8%<br>58.5                        |
| BRIDGEWAY CARE AT HILLSBOROUGH, N. SOMERSET Novitas NJ Balance S Current Assets   | AND REHAB CE<br>J 08844<br>Sheet<br>-1,933,997                                 | Income Total Charges   | Statement 23,404,202   | 25.8%                                   | Proprietary - Corporation  CR Beds 126 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages   | eds 0  ce Ind.  92.8%  58.5  20.36                              |
| BRIDGEWAY CARE AT HILLSBOROUGH, N. SOMERSET Novitas NJ Balance S Current Assets Fixed Assets  | AND REHAB CE J 08844  Sheet -1,933,997 3,755,770                               | Income Total Charges Contract Allowance  | Statement 23,404,202 6,042,257                                 | 25.8%<br>74.2%                          | CR Beds 126 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing   | eds 0  ce Ind.  92.8%  58.5  20.36  77.2%                       |
| BRIDGEWAY CARE AT HILLSBOROUGH, N. SOMERSET Novitas NJ Balance S Current Assets Fixed Assets Other Assets   | AND REHAB CE J 08844  Sheet -1,933,997 3,755,770 1,590,170                     | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 23,404,202 6,042,257 17,361,945                      | 25.8%<br>74.2%<br>92.7%                 | CR Beds 126 POS B  Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service   | eds 0  ce Ind.  92.8%  58.5  20.36  77.2%  22.8%                |
| BRIDGEWAY CARE AT HILLSBOROUGH HILLSBOROUGH, N. SOMERSET Novitas NJ Balance S Current Assets Fixed Assets Other Assets Total Assets                     | AND REHAB CE J 08844  Sheet -1,933,997 3,755,770 1,590,170 3,411,943           | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 23,404,202 6,042,257 17,361,945 16,087,123           | 25.8%<br>74.2%<br>92.7%<br>7.3%         | Proprietary - Corporation  CR Beds 126 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0  ce Ind. 92.8% 58.5 20.36 77.2% 22.8% (1.1)               |
| BRIDGEWAY CARE AT HILLSBOROUGH HILLSBOROUGH, N. SOMERSET Novitas NJ Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | AND REHAB CE J 08844  Sheet -1,933,997 3,755,770 1,590,170 3,411,943 1,721,838 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 23,404,202 6,042,257 17,361,945 16,087,123 1,274,822 | 25.8%<br>74.2%<br>92.7%<br>7.3%<br>0.6% | Proprietary - Corporation  CR Beds 126 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0  ce Ind.  92.8%  58.5  20.36  77.2%  22.8%  (1.1)  (92.3) |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315351 BRIGHTON        | I GARDENS OF | EDISON             |                  |        | Proprietary - Corporatio | n       |
|------------------------|--------------|--------------------|------------------|--------|--------------------------|---------|
| BRIGHTON GARDEN        | NS OF EDISON | 12/31/2016         | 366 Days Settled | d      |                          |         |
| EDISON, NJ 08820       |              |                    |                  |        | CR Beds 124 POS B        | eds 0   |
| MIDDLESEX              |              |                    |                  |        | Key Performana           | ce Ind. |
| Novitas NJ             |              |                    |                  |        | Occupancy Rate           | 103.3%  |
| Balance S              | Sheet        | Income             | e Statement      |        | Length of Stay           | 146.1   |
| Current Assets         | 23,760,926   | Total Charges      | 14,854,072       |        | Average Wages            | 20.97   |
| Fixed Assets           | 849,204      | Contract Allowance | 1,949,645        | 13.1%  | Skilled Nursing          | 23.5%   |
| Other Assets           | 425,378      | Operating Revenue  | 12,904,427       | 86.9%  | Ancillary Service        | 19.2%   |
| Total Assets           | 25,035,508   | Operating Expense  | 13,181,313       | 102.1% | Current Ratio            | 0.9     |
| Current Liabilities    | 26,055,417   | Operating Margin   | -276,886         | -2.1%  | Days to Collect          | 28.2    |
| Long Term Liabilities  | 0            | Other Income       | 214,423          | 1.7%   | Avg Payment Days         | 11.7    |
| Total Equity           | -1,019,909   | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 226.0%  |
| Total Liab. and Equity | 25,035,508   | Net Profit or Loss | (62,463)         | -0.5%  | Return on Equity         | 6.1%    |
| 315343 BROADWA         | Y HOUSE FOR  | CONTINUING         |                  |        | Nonprofit - Other        |         |
| BROADWAY HOUSE         | FOR CONTINU  | JING 12/31/2016    | 366 Days Settled | t      |                          |         |
| NEWARK, NJ 07104       |              |                    |                  |        | CR Beds 78 POS B         | eds 0   |
| ESSEX                  |              |                    |                  |        | Key Performana           | ce Ind. |
| Novitas NJ             |              |                    |                  |        | Occupancy Rate           | 76.7%   |
| Balance S              | Sheet        | Income             | e Statement      |        | Length of Stay           | 219.0   |
| Current Assets         | 4,999,454    | Total Charges      | 9,796,480        |        | Average Wages            | 32.41   |
| Fixed Assets           | 2,176,127    | Contract Allowance | -474,985         | -4.8%  | Skilled Nursing          | 99.9%   |
| Other Assets           | 8,211        | Operating Revenue  | 10,271,465       | 104.8% | Ancillary Service        | 0.1%    |
| Total Assets           | 7,183,792    | Operating Expense  | 10,370,681       | 101.0% | Current Ratio            | 7.5     |
| Current Liabilities    | 664,874      | Operating Margin   | -99,216          | -1.0%  | Days to Collect          | 92.7    |
| Long Term Liabilities  | 7,938        | Other Income       | 331,919          | 3.2%   | Avg Payment Days         | 23.5    |
| Total Equity           | 6,510,980    | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 10.2%   |
|                        |              |                    |                  |        |                          |         |
| Total Liab. and Equity | 7,183,792    | Net Profit or Loss | 232,703          | 2.3%   | Return on Equity         | 3.6%    |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315268 BROOKHA         | VEN HEALTH C  | ARE CENTER         |                  |        | Proprietary - Corporation | n       |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|---------|
| BROOKHAVEN HEA         | LTH CARE CEN  | TER 12/31/2016     | 366 Days Settled | I      |                           |         |
| EAST ORANGE, NJ (      | 07018         |                    |                  |        | CR Beds 122 POS B         | eds 0   |
| ESSEX                  |               |                    |                  |        | Key Performanad           | e Ind.  |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 93.7%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 98.9    |
| Current Assets         | 3,612,457     | Total Charges      | 15,742,763       |        | Average Wages             | 18.51   |
| Fixed Assets           | 0             | Contract Allowance | 2,177,499        | 13.8%  | Skilled Nursing           | 85.5%   |
| Other Assets           | 2,331,364     | Operating Revenue  | 13,565,264       | 86.2%  | Ancillary Service         | 14.5%   |
| Total Assets           | 5,943,821     | Operating Expense  | 14,034,673       | 103.5% | Current Ratio             | 0.7     |
| Current Liabilities    | 5,491,759     | Operating Margin   | -469,409         | -3.5%  | Days to Collect           | 89.7    |
| Long Term Liabilities  | 0             | Other Income       | 1,846            | 0.0%   | Avg Payment Days          | 144.5   |
| Total Equity           | 452,062       | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 0.0%    |
| Total Liab. and Equity | 5,943,821     | Net Profit or Loss | (467,563)        | -3.4%  | Return on Equity          | -103.4% |
| 315290 BUCKINGH        | IAM AT NORWO  | OOD, THE           |                  |        | Proprietary - Corporation | n       |
| BUCKINGHAM AT N        | ORWOOD, THE   | 12/31/2016         | 366 Days Settled | I      |                           |         |
| NORWOOD, NJ 0764       | 18            |                    |                  |        | CR Beds 240 POS B         | eds 0   |
| BERGEN                 |               |                    |                  |        | Key Performanad           | e Ind.  |
| Novitas NJ             |               |                    |                  |        | Occupancy Rate            | 88.7%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 94.5    |
| Current Assets         | 3,570,948     | Total Charges      | 28,195,183       |        | Average Wages             | 21.61   |
| Fixed Assets           | 1,925,184     | Contract Allowance | 3,907,871        | 13.9%  | Skilled Nursing           | 83.5%   |
| Other Assets           | 0             | Operating Revenue  | 24,287,312       | 86.1%  | Ancillary Service         | 16.5%   |
| Total Assets           | 5,496,132     | Operating Expense  | 25,029,726       | 103.1% | Current Ratio             | 0.6     |
| Current Liabilities    | 6,215,331     | Operating Margin   | -742,414         | -3.1%  | Days to Collect           | 42.6    |
| Long Term Liabilities  | 0             | Other Income       | 13,597           | 0.1%   | Avg Payment Days          | 62.2    |
| Total Equity           | -719,199      | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 80.7%   |
|                        |               | Net Profit or Loss | (728,817)        | 0.00/  | Return on Equity          | 101.3%  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315050 BURLINGT  | ON WOODS  |  |   |  | Proprietary - Other  |   |
|--|---|--|---|--|--|---|
| BURLINGTON WOOL  | DS  | 12/31/2016   | 366 Days Settled  | l  |  |   |
| BURLINGTON, NJ 08  | 3016  |  |   |  | CR Beds 215 POS B  | eds 0   |
| BURLINGTON   |   |  |   |  | Key Performana   | ce Ind.   |
| Novitas NJ   |   |  |   |  | Occupancy Rate   | 77.7%   |
| Balance S  | heet  | Income Statement   |   |  | Length of Stay   | 149.9   |
| Current Assets   | 1,846,601   | Total Charges  | 27,362,063  |  | Average Wages  | 20.89   |
| Fixed Assets   | 5,363,158   | Contract Allowance   | 11,771,659  | 43.0%                                    | Skilled Nursing  | 88.4%   |
| Other Assets   | -2,413,301  | Operating Revenue  | 15,590,404  | 57.0%                                    | Ancillary Service  | 11.6%   |
| Total Assets   | 4,796,458   | Operating Expense  | 16,343,826  | 104.8%                                   | Current Ratio  | 1.4   |
| Current Liabilities  | 1,312,228   | Operating Margin   | -753,422  | -4.8%                                    | Days to Collect  | 42.6  |
| Long Term Liabilities  | 15,871,211  | Other Income   | 128,025   | 0.8%                                     | Avg Payment Days   | 20.1  |
| Total Equity   | -12,386,981   | Other Expense  | 0   | 0.0%                                     | Depreciation Rate  | 34.3%   |
| Total Liab. and Equity   | 4,796,458   | Net Profit or Loss   | (625,397)   | -4.0%                                    | Return on Equity   | 5.0%  |
| CANTEDDI   |   |  |   |  |  |   |
| 315204 CANTERBO  | JRY AT CEDAR  | GROVE  |   |  | Proprietary - Corporatio   | n   |
| CANTERBURY AT C  |   |  | 366 Days Settled  | I  | Proprietary - Corporatio   | n   |
|  | EDAR GROVE  |  | 366 Days Settled  | l  | Proprietary - Corporatio  CR Beds 180 POS B  |   |
| CANTERBURY AT C  | EDAR GROVE  |  | 366 Days Settled  | l  |  | eds 0   |
| CANTERBURY AT C  | EDAR GROVE  |  | 366 Days Settled  | l  | CR Beds 180 POS B  | eds 0   |
| CANTERBURY AT C CEDAR GROVE, NJ  | EDAR GROVE<br>07009   | 12/31/2016   | 366 Days Settled  | l  | CR Beds 180 POS B <b>Key Performana</b>  | eds 0<br>ce Ind.  |
| CANTERBURY AT C CEDAR GROVE, NJ ESSEX Novitas NJ   | EDAR GROVE 07009  | 12/31/2016   | ·   | 1  | CR Beds 180 POS B <b>Key Performana</b> Occupancy Rate   | eds 0<br><b>ce Ind.</b><br>88.3%                                  |
| CANTERBURY AT C CEDAR GROVE, NJ ESSEX Novitas NJ Balance S   | EDAR GROVE 07009  | 12/31/2016<br>Income   | Statement   |  | CR Beds 180 POS B <b>Key Performana</b> Occupancy Rate  Length of Stay   | eds 0<br><b>ce Ind.</b><br>88.3%<br>161.2                         |
| CANTERBURY AT C CEDAR GROVE, NJ ESSEX Novitas NJ Balance S Current Assets  | EDAR GROVE<br>07009<br>Sheet<br>2,800,279   | 12/31/2016  Income  Total Charges  | <b>Statement</b> 16,788,157                                   | 8.8%                                     | CR Beds 180 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  | eds 0<br>ce Ind.<br>88.3%<br>161.2<br>20.60                       |
| CANTERBURY AT C CEDAR GROVE, NJ ESSEX Novitas NJ Balance S Current Assets Fixed Assets   | EDAR GROVE<br>07009<br>Sheet<br>2,800,279<br>800,871                                | Income Total Charges Contract Allowance  | <b>Statement</b> 16,788,157 1,478,157                         | 8.8%<br>91.2%                            | CR Beds 180 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing   | eds 0  ce Ind.  88.3%  161.2  20.60  89.9%                        |
| CANTERBURY AT C CEDAR GROVE, NJ ESSEX Novitas NJ Balance S Current Assets Fixed Assets Other Assets                                  | EDAR GROVE<br>07009<br>Sheet<br>2,800,279<br>800,871<br>0                           | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 16,788,157 1,478,157 15,310,000                     | 8.8%<br>91.2%<br>104.3%                  | CR Beds 180 POS B  Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | eds 0 <b>ce Ind.</b> 88.3%  161.2  20.60  89.9%  10.1%            |
| CANTERBURY AT C CEDAR GROVE, NJ ESSEX Novitas NJ Balance S Current Assets Fixed Assets Other Assets Total Assets                     | EDAR GROVE<br>07009<br>Sheet<br>2,800,279<br>800,871<br>0<br>3,601,150              | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 16,788,157 1,478,157 15,310,000 15,965,186          | 8.8%<br>91.2%<br>104.3%<br>-4.3%         | CR Beds 180 POS B  Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | eds 0 <b>ce Ind.</b> 88.3%  161.2  20.60  89.9%  10.1%  0.6       |
| CANTERBURY AT C CEDAR GROVE, NJ ESSEX Novitas NJ Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | EDAR GROVE<br>07009<br>Sheet<br>2,800,279<br>800,871<br>0<br>3,601,150<br>4,390,908 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 16,788,157 1,478,157 15,310,000 15,965,186 -655,186 | 8.8%<br>91.2%<br>104.3%<br>-4.3%<br>0.1% | CR Beds 180 POS B  Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | eds 0 <b>ce Ind.</b> 88.3%  161.2  20.60  89.9%  10.1%  0.6  50.6 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315146 CARE CON                     | INECTION RAH              | WAY                |                  |       | Proprietary - Corporatio | n             |
|-------------------------------------|---------------------------|--------------------|------------------|-------|--------------------------|---------------|
| CARE CONNECTION                     | I RAHWAY                  | 12/31/2016         | 366 Days Settled |       |                          |               |
| RAHWAY, NJ 07065                    |                           |                    |                  |       | CR Beds 24 POS B         | eds 0         |
| UNION                               |                           |                    |                  |       | Key Performana           | ce Ind.       |
| BLUE CROSS (TENN                    | NESSEE)                   |                    |                  |       | Occupancy Rate           | 84.3%         |
| Balance S                           | heet                      | Income             | Statement        |       | Length of Stay           | 15.2          |
| Current Assets                      | 1,535,877                 | Total Charges      | 7,211,095        |       | Average Wages            | 25.80         |
| Fixed Assets                        | 3,349                     | Contract Allowance | 2,609,254        | 36.2% | Skilled Nursing          | 65.0%         |
| Other Assets                        | 237,746                   | Operating Revenue  | 4,601,841        | 63.8% | Ancillary Service        | 35.0%         |
| Total Assets                        | 1,776,972                 | Operating Expense  | 4,268,268        | 92.8% | Current Ratio            | 1.1           |
| Current Liabilities                 | 1,377,760                 | Operating Margin   | 333,573          | 7.2%  | Days to Collect          | 71.2          |
| Long Term Liabilities               | 0                         | Other Income       | 135              | 0.0%  | Avg Payment Days         | 79.8          |
| Total Equity                        | 399,212                   | Other Expense      | 0                | 0.0%  | Depreciation Rate        | 14,569.7<br>% |
| Total Liab. and Equity              | 1,776,972                 | Net Profit or Loss | 333,708          | 7.3%  | Return on Equity         | 83.6%         |
| 315313 CARE ONE                     | AT CRESSKILI              | L                  |                  |       | Proprietary - Other      |               |
| CARE ONE AT CRES                    | SSKILL                    | 12/31/2016         | 366 Days Settled |       |                          |               |
| CRESSKILL, NJ 0762                  | 26                        |                    |                  |       | CR Beds 113 POS B        | eds 0         |
| BERGEN                              |                           |                    |                  |       | Key Performana           | ce Ind.       |
| WISCONSIN PHYSIC                    | CIANS SERVICE             |                    |                  |       | Occupancy Rate           | 80.7%         |
| Balance S                           | heet                      | Income             | Statement        |       | Length of Stay           | 30.7          |
| Current Assets                      | 1,776,995                 | Total Charges      | 28,632,564       |       | Average Wages            | 27.45         |
| Fixed Assets                        | 10,319,655                | Contract Allowance | 10,603,199       | 37.0% | Skilled Nursing          | 59.9%         |
| Other Assets                        | 594,938                   | Operating Revenue  | 18,029,365       | 63.0% | Ancillary Service        | 40.1%         |
| Total Assets                        | 12,691,588                | Operating Expense  | 16,087,135       | 89.2% | Current Ratio            | 0.7           |
| Current Liabilities                 | 2,374,496                 | Operating Margin   | 1,942,230        | 10.8% | Days to Collect          | 35.0          |
|                                     |                           | Other large and    | 4,808            | 0.0%  | Avg Payment Days         |               |
| Long Term Liabilities               | -11,306,873               | Other Income       | 4,000            |       | Avg r dyment bays        | 14.4          |
| Long Term Liabilities  Total Equity | -11,306,873<br>21,623,965 | Other Expense      | 4,000            | 0.0%  | , ,                      | 14.4<br>8.6%  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315472 CARE ONE        | AT EAST BRU                | NSWICK             |                  |        | Proprietary - Corporation | n       |
|------------------------|----------------------------|--------------------|------------------|--------|---------------------------|---------|
| CARE ONE AT EAST       | BRUNSWICK                  | 12/31/2016         | 366 Days Settled | I      |                           |         |
| EAST BRUNSWICK,        | NJ 08816                   |                    |                  |        | CR Beds 132 POS E         | eds 0   |
| MIDDLESEX              |                            |                    |                  |        | Key Performana            | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)                    |                    |                  |        | Occupancy Rate            | 67.9%   |
| Balance S              | heet                       | Income             | Statement        |        | Length of Stay            | 47.1    |
| Current Assets         | 1,313,570                  | Total Charges      | 24,990,883       |        | Average Wages             | 27.25   |
| Fixed Assets           | 6,801,997                  | Contract Allowance | 11,158,676       | 44.7%  | Skilled Nursing           | 67.5%   |
| Other Assets           | 18,860                     | Operating Revenue  | 13,832,207       | 55.3%  | Ancillary Service         | 32.5%   |
| Total Assets           | 8,134,427                  | Operating Expense  | 14,374,621       | 103.9% | Current Ratio             | 0.1     |
| Current Liabilities    | 17,698,497                 | Operating Margin   | -542,414         | -3.9%  | Days to Collect           | 30.2    |
| Long Term Liabilities  | -24,579,273                | Other Income       | 7,838            | 0.1%   | Avg Payment Days          | 12.6    |
| Total Equity           | 15,015,203                 | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 8.0%    |
| Total Liab. and Equity | 8,134,427                  | Net Profit or Loss | (534,576)        | -3.9%  | Return on Equity          | -3.6%   |
| 315464 CARE ONE        | 315464 CARE ONE AT EVESHAM |                    |                  |        | Proprietary - Corporation | n       |
| CARE ONE AT EVES       | SHAM                       | 12/31/2016         | 366 Days Settled | I      |                           |         |
| MARLTON, NJ 08053      | 3                          |                    |                  |        | CR Beds 144 POS E         | eds 0   |
| BURLINGTON             |                            |                    |                  |        | Key Performana            | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)                    |                    |                  |        | Occupancy Rate            | 80.9%   |
| Balance S              | heet                       | Income             | Statement        |        | Length of Stay            | 44.2    |
| Current Assets         | 2,570,276                  | Total Charges      | 37,447,612       |        | Average Wages             | 27.02   |
| Fixed Assets           | 6,626,105                  | Contract Allowance | 18,220,183       | 48.7%  | Skilled Nursing           | 59.8%   |
| Other Assets           | 69,503                     | Operating Revenue  | 19,227,429       | 51.3%  | Ancillary Service         | 40.2%   |
| Total Assets           | 9,265,884                  | Operating Expense  | 19,575,477       | 101.8% | Current Ratio             | 1.2     |
| Current Liabilities    | 2,206,229                  | Operating Margin   | -348,048         | -1.8%  | Days to Collect           | 46.8    |
| Long Term Liabilities  | -9,260,225                 | Other Income       | 48,685           | 0.3%   | Avg Payment Days          | 12.9    |
| Total Equity           | 16,319,880                 | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 7.5%    |
| Total Liab. and Equity | 9,265,884                  | Net Profit or Loss | (299,363)        | -1.6%  | Return on Equity          | -1.8%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315511 CARE ONE        | AT HANOVER              | TOWNSHIP           |                   |        | Proprietary - Corporation | 1      |
|------------------------|-------------------------|--------------------|-------------------|--------|---------------------------|--------|
| CARE ONE AT HANG       | OVER TOWNSH             | IP 12/31/2016      | 366 Days Settled  | I      |                           |        |
| WHIPPANY, NJ 0798      | 31                      |                    |                   |        | CR Beds 94 POS Be         | eds 0  |
| MORRIS                 |                         |                    |                   |        | Key Performanac           | e Ind. |
| Novitas NJ             |                         |                    |                   |        | Occupancy Rate            | 39.7%  |
| Balance S              | Sheet                   | Income             | Statement         |        | Length of Stay            | 30.4   |
| Current Assets         | 968,364                 | Total Charges      | 10,849,099        |        | Average Wages             | 29.12  |
| Fixed Assets           | 0                       | Contract Allowance | 3,641,164         | 33.6%  | Skilled Nursing           | 44.4%  |
| Other Assets           | 5,000                   | Operating Revenue  | 7,207,935         | 66.4%  | Ancillary Service         | 55.6%  |
| Total Assets           | 973,364                 | Operating Expense  | 8,560,118         | 118.8% | Current Ratio             | 1.0    |
| Current Liabilities    | 994,584                 | Operating Margin   | -1,352,183        | -18.8% | Days to Collect           | 46.0   |
| Long Term Liabilities  | 7,817,479               | Other Income       | 16,274            | 0.2%   | Avg Payment Days          | 19.9   |
| Total Equity           | -7,838,699              | Other Expense      | 0                 | 0.0%   | Depreciation Rate         | 0.0%   |
| Total Liab. and Equity | 973,364                 | Net Profit or Loss | (1,335,909)       | -18.5% | Return on Equity          | 17.0%  |
| 315092 CARE ONE        | AT HOLMDEL              |                    |                   |        | Proprietary - Corporation | 1      |
| CARE ONE AT HOLM       | MDEL                    | 12/31/2016         | 366 Days Settled  | I      |                           |        |
| HOLMDEL, NJ 07733      | 3                       |                    |                   |        | CR Beds 130 POS Be        | eds 0  |
| MONMOUTH               |                         |                    |                   |        | Key Performanac           | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE           | •                  |                   |        | Occupancy Rate            | 75.7%  |
| Balance S              | Sheet                   | Income             | Statement         |        | Length of Stay            | 54.    |
| Current Assets         | 1,399,709               | Total Charges      | 26,280,060        |        | Average Wages             | 27.2   |
| Fixed Assets           | 3,601,657               | Contract Allowance | 10,546,755        | 40.1%  | Skilled Nursing           | 61.9%  |
| Other Assets           | 5,581,762               | Operating Revenue  | 15,733,305        | 59.9%  | Ancillary Service         | 38.1%  |
| Total Assets           | 10,583,128              | Operating Expense  | 14,904,292        | 94.7%  | Current Ratio             | 0.0    |
| Total Assets           |                         |                    |                   | 5 3%   | Days to Collect           | 00     |
| Current Liabilities    | 2,243,118               | Operating Margin   | 829,013           | 3.570  | Days to Collect           | 28.    |
|                        | 2,243,118<br>-7,138,357 | 9 . 9              | 829,013<br>10,316 |        | Avg Payment Days          | 12.    |
| Current Liabilities    |                         | 9 . 9              |                   | 0.1%   | •                         |        |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315240 CARE ONE   | AT JACKSON  |   |   |                                  | Proprietary - Corporation   | า   |
|---|---|---|---|----------------------------------|---|---|
| CARE ONE AT JACK  | SON   | 12/31/2016  | 366 Days Settled  |                                  |   |   |
| JACKSON, NJ 08527   | •   |   |   |                                  | CR Beds 186 POS B   | eds 0   |
| OCEAN   |   |   |   |                                  | Key Performanad   | e Ind.  |
| BLUE CROSS (TENN  | NESSEE)   |   |   |                                  | Occupancy Rate  | 52.7%   |
| Balance S   | heet  | Income  | Statement   |                                  | Length of Stay  | 75.7  |
| Current Assets  | 1,033,154   | Total Charges   | 23,326,134  |                                  | Average Wages   | 24.79   |
| Fixed Assets  | 3,478,278   | Contract Allowance  | 11,129,330  | 47.7%                            | Skilled Nursing   | 72.6%   |
| Other Assets  | 15,289  | Operating Revenue   | 12,196,804  | 52.3%                            | Ancillary Service   | 27.4%   |
| Total Assets  | 4,526,721   | Operating Expense   | 15,157,702  | 124.3%                           | Current Ratio   | 0.6   |
| Current Liabilities   | 1,768,739   | Operating Margin  | -2,960,898  | -24.3%                           | Days to Collect   | 27.3  |
| Long Term Liabilities   | 15,870,747  | Other Income  | 69,788  | 0.6%                             | Avg Payment Days  | 12.9  |
| Total Equity  | -13,067,349   | Other Expense   | 0   | 0.0%                             | Depreciation Rate   | 35.1%   |
| Total Liab. and Equity  | 4,572,137   | Net Profit or Loss  | (2,891,110)   | -23.7%                           | Return on Equity  | 22.1%   |
| 315087 CARE ONE   | AT KING JAME  | S   |   |                                  | Proprietary - Corporation   | า   |
| CARE ONE AT KING  | JAMES   | 12/31/2016  | 366 Days Settled  |                                  |   |   |
| ATLANTIC HIGHLAN  | DS, NJ 07716  |   |   |                                  | CR Beds 127 POS B   | eds 0   |
| MONMOUTH  |   |   |   |                                  |   |   |
| BLUE CROSS (TENNESSEE)  |   |   |   |                                  | Key Performanac   | e Ind.  |
| (,Livi  | NESSEE)   |   |   |                                  | Key Performanao<br>Occupancy Rate   | <b>ce Ind.</b> 67.5%                                    |
| Balance S   | ,   | Income  | Statement   |                                  | -   |   |
| •   | heet  | Income Total Charges  | <b>Statement</b> 20,850,466                                     |                                  | Occupancy Rate  | 67.5%   |
| Balance S   | heet  | Total Charges   |   | 39.1%                            | Occupancy Rate Length of Stay   | 67.5%<br>62.6   |
| Balance S<br>Current Assets   | 1,193,850   | Total Charges  Contract Allowance   | 20,850,466  |                                  | Occupancy Rate Length of Stay Average Wages   | 67.5%<br>62.6<br>25.47                                  |
| Balance S Current Assets Fixed Assets   | 1,193,850<br>8,496,278                                      | Total Charges  Contract Allowance   | 20,850,466<br>8,159,141   | 60.9%                            | Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 67.5%<br>62.6<br>25.47<br>64.9%                         |
| Balance S Current Assets Fixed Assets Other Assets                                  | 1,193,850<br>8,496,278<br>31,212                            | Total Charges  Contract Allowance  Operating Revenue                                  | 20,850,466<br>8,159,141<br>12,691,325                           | 60.9%<br>104.8%                  | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 67.5%<br>62.6<br>25.47<br>64.9%<br>35.1%                |
| Balance S Current Assets Fixed Assets Other Assets Total Assets                     | 1,193,850<br>8,496,278<br>31,212<br>9,721,340               | Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 20,850,466<br>8,159,141<br>12,691,325<br>13,300,771             | 60.9%<br>104.8%<br>-4.8%         | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 67.5%<br>62.6<br>25.47<br>64.9%<br>35.1%<br>0.1         |
| Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 1,193,850<br>8,496,278<br>31,212<br>9,721,340<br>12,701,104 | Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 20,850,466<br>8,159,141<br>12,691,325<br>13,300,771<br>-609,446 | 60.9%<br>104.8%<br>-4.8%<br>0.1% | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 67.5%<br>62.6<br>25.47<br>64.9%<br>35.1%<br>0.1<br>31.8 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315479 CARE ONE        | AT LIVINGSTO  | N                  |                  |        | Proprietary - Corporation | n       |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|---------|
| CARE ONE AT LIVIN      | GSTON         | 12/31/2016         | 366 Days Settled | i      |                           |         |
| LIVINGSTON, NJ 070     | 039           |                    |                  |        | CR Beds 120 POS B         | eds 0   |
| ESSEX                  |               |                    |                  |        | Key Performana            | ce Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 76.4%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 45.6    |
| Current Assets         | 1,063,940     | Total Charges      | 23,255,762       |        | Average Wages             | 24.99   |
| Fixed Assets           | 10,322,582    | Contract Allowance | 9,526,196        | 41.0%  | Skilled Nursing           | 61.1%   |
| Other Assets           | 77,718        | Operating Revenue  | 13,729,566       | 59.0%  | Ancillary Service         | 38.9%   |
| Total Assets           | 11,464,240    | Operating Expense  | 13,952,594       | 101.6% | Current Ratio             | 0.5     |
| Current Liabilities    | 2,048,062     | Operating Margin   | -223,028         | -1.6%  | Days to Collect           | 26.9    |
| Long Term Liabilities  | 6,037,400     | Other Income       | 24,344           | 0.2%   | Avg Payment Days          | 17.0    |
| Total Equity           | 3,378,778     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 7.0%    |
| Total Liab. and Equity | 11,464,240    | Net Profit or Loss | (198,684)        | -1.4%  | Return on Equity          | -5.9%   |
| 315488 CARE ONE        | AT MADISON    | AVENUE             |                  |        | Proprietary - Corporatio  | n       |
| CARE ONE AT MADI       | SON AVENUE    | 12/31/2016         | 366 Days Settled | i      |                           |         |
| MORRISTOWN, NJ 0       | 7960          |                    |                  |        | CR Beds 178 POS B         | eds 0   |
| MORRIS                 |               |                    |                  |        | Key Performana            | ce Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 52.2%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 52.4    |
| Current Assets         | 1,455,508     | Total Charges      | 26,671,477       |        | Average Wages             | 25.91   |
| Fixed Assets           | 13,974,057    | Contract Allowance | 12,170,867       | 45.6%  | Skilled Nursing           | 61.5%   |
| Other Assets           | 153,890       | Operating Revenue  | 14,500,610       | 54.4%  | Ancillary Service         | 38.5%   |
| Total Assets           | 15,583,455    | Operating Expense  | 15,209,944       | 104.9% | Current Ratio             | 0.7     |
| Current Liabilities    | 2,135,759     | Operating Margin   | -709,334         | -4.9%  | Days to Collect           | 34.0    |
| Long Term Liabilities  | 19,270,493    | Other Income       | 32,550           | 0.2%   | Avg Payment Days          | 15.1    |
| Total Equity           | -5,822,797    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 7.5%    |
| Total Liab. and Equity | 15,583,455    | Net Profit or Loss | (676,784)        | -4.7%  | Return on Equity          | 11.6%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315482 CARE ONE                     | AT MOOREST              | OWN                                |                  |              | Proprietary - Corporation      |                 |
|-------------------------------------|-------------------------|------------------------------------|------------------|--------------|--------------------------------|-----------------|
| CARE ONE AT MOO                     | RESTOWN                 | 12/31/2016                         | 366 Days Settled | I            |                                |                 |
| MOORESTOWN, NJ                      | 08057                   |                                    |                  |              | CR Beds 119 POS Be             | ds 0            |
| BURLINGTON                          |                         |                                    |                  |              | Key Performanac                | e Ind.          |
| NOVITAS                             |                         |                                    |                  |              | Occupancy Rate                 | 86.5%           |
| Balance S                           | Sheet                   | Income                             | Statement        |              | Length of Stay                 | 51.8            |
| Current Assets                      | 3,866,428               | Total Charges                      | 28,771,601       |              | Average Wages                  | 27.31           |
| Fixed Assets                        | 0                       | Contract Allowance                 | 13,269,613       | 46.1%        | Skilled Nursing                | 66.4%           |
| Other Assets                        | 0                       | Operating Revenue                  | 15,501,988       | 53.9%        | Ancillary Service              | 33.6%           |
| Total Assets                        | 3,866,428               | Operating Expense                  | 16,806,892       | 108.4%       | Current Ratio                  | 2.2             |
| Current Liabilities                 | 1,784,169               | Operating Margin                   | -1,304,904       | -8.4%        | Days to Collect                | 58.5            |
| Long Term Liabilities               | -13,489,592             | Other Income                       | 965,015          | 6.2%         | Avg Payment Days               | 14.2            |
| Total Equity                        | 15,571,851              | Other Expense                      | 0                | 0.0%         | Depreciation Rate              | 0.0%            |
| Total Liab. and Equity              | 3,866,428               | Net Profit or Loss                 | (339,889)        | -2.2%        | Return on Equity               | -2.2%           |
| 315468 CARE ONE                     | AT MORRIS               |                                    |                  |              | Proprietary - Corporation      |                 |
| CARE ONE AT MOR                     | RIS                     | 12/31/2016                         | 366 Days Settled | l            |                                |                 |
| PARSIPPANY TROY                     | HILL, NJ 07054          |                                    |                  |              | CR Beds 118 POS Be             | ds 0            |
| MORRIS                              |                         |                                    |                  |              | Key Performanac                | e Ind.          |
| WISCONSIN PHYSIC                    | CIANS SERVICE           |                                    |                  |              | Occupancy Rate                 | 71.3%           |
| Balance S                           | Sheet                   | Income                             | Statement        |              | Length of Stay                 | 50.7            |
| Current Assets                      | 1,132,071               | Total Charges                      | 24,610,349       |              | Average Wages                  | 25.84           |
| Fixed Assets                        | 7,549,991               | Contract Allowance                 | 12,091,250       | 49.1%        | Skilled Nursing                | 63.9%           |
|                                     | 40.004                  | Operating Revenue                  | 12,519,099       | 50.9%        | Ancillary Service              | 36.1%           |
| Other Assets                        | 10,284                  | Operating Revenue                  | ,,               |              |                                | 00.17           |
| Other Assets Total Assets           | 8,692,346               | Operating Expense                  | 12,378,876       | 98.9%        | Current Ratio                  | 0.7             |
|                                     |                         | Operating Expense                  |                  |              | Current Ratio  Days to Collect |                 |
| Total Assets                        | 8,692,346               | Operating Expense                  | 12,378,876       | 1.1%         |                                | 0.              |
| Total Assets<br>Current Liabilities | 8,692,346<br>17,869,705 | Operating Expense Operating Margin | 12,378,876       | 1.1%<br>0.1% | Days to Collect                | 0. <sup>2</sup> |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315339 CARE ONE  | AT ORADELL   |  |  |   | Proprietary - Corporation   | 1   |
|--|--|--|--|---|---|---|
| CARE ONE AT ORAL   | DELL   | 12/31/2016   | 366 Days Settled   | I   |   |   |
| ORADELL, NJ 07649  |  |  |  |   | CR Beds 154 POS Be  | eds 0   |
| BERGEN   |  |  |  |   | Key Performanad   | e Ind.  |
| Novitas NJ   |  |  |  |   | Occupancy Rate  | 86.7%   |
| Balance S  | heet   | Income   | Statement  |   | Length of Stay  | 65.2  |
| Current Assets   | 1,993,572  | Total Charges  | 34,419,663   |   | Average Wages   | 26.18   |
| Fixed Assets   | 0  | Contract Allowance   | 14,712,877   | 42.7%                                     | Skilled Nursing   | 68.6%   |
| Other Assets   | 0  | Operating Revenue  | 19,706,786   | 57.3%                                     | Ancillary Service   | 31.4%   |
| Total Assets   | 1,993,572  | Operating Expense  | 20,334,512   | 103.2%                                    | Current Ratio   | 0.8   |
| Current Liabilities  | 2,469,409  | Operating Margin   | -627,726   | -3.2%                                     | Days to Collect   | 33.3  |
| Long Term Liabilities  | -8,541,918   | Other Income   | 109,674  | 0.6%                                      | Avg Payment Days  | 14.0  |
| Total Equity   | 8,066,081  | Other Expense  | 0  | 0.0%                                      | Depreciation Rate   | 0.0%  |
| ' '  |  |  |  |   |   |   |
| Total Liab. and Equity   | 1,993,572  | Net Profit or Loss   | (518,052)  | -2.6%                                     | Return on Equity  | -6.4%   |
| Total Liab. and Equity 315426 CARE ONE   | AT RIDGEWOO  | DD AVENUE  |  |   | Return on Equity  Proprietary - Corporation   |   |
| Total Liab. and Equity   | AT RIDGEWOO  | DD AVENUE  | (518,052)<br>  |   |   |   |
| Total Liab. and Equity  315426 CARE ONE  CARE ONE AT RIDG  PARAMUS, NJ 07652   | AT RIDGEWOO  | DD AVENUE  |  |   |   | 1   |
| Total Liab. and Equity  315426 CARE ONE  CARE ONE AT RIDG  | AT RIDGEWOO  | DD AVENUE  |  |   | Proprietary - Corporation  CR Beds 110 POS Be  Key Performanac  | eds 0   |
| Total Liab. and Equity  315426 CARE ONE  CARE ONE AT RIDG  PARAMUS, NJ 07652   | AT RIDGEWOO  | DD AVENUE  |  |   | Proprietary - Corporation  CR Beds 110 POS Be   | n<br>eds 0  |
| Total Liab. and Equity  315426 CARE ONE  CARE ONE AT RIDG  PARAMUS, NJ 07652  BERGEN   | EWOOD AVENU  | -<br>DD AVENUE<br>JE 12/31/2016 :  |  |   | Proprietary - Corporation  CR Beds 110 POS Be  Key Performanac  | eds 0   |
| Total Liab. and Equity  315426 CARE ONE  CARE ONE AT RIDG  PARAMUS, NJ 07652  BERGEN  Novitas NJ   | EWOOD AVENU  | -<br>DD AVENUE<br>JE 12/31/2016 :  | 366 Days Settled   |   | Proprietary - Corporation  CR Beds 110 POS Be  Key Performanac  Occupancy Rate  | eds 0<br>e <b>e Ind.</b><br>64.9%                                   |
| Total Liab. and Equity  315426 CARE ONE  CARE ONE AT RIDG  PARAMUS, NJ 07652  BERGEN  Novitas NJ  Balance S  | EWOOD AVENU  | DD AVENUE  JE 12/31/2016 :  Income  Total Charges  | 366 Days Settled   | I   | Proprietary - Corporation  CR Beds 110 POS Be  Key Performanac  Occupancy Rate  Length of Stay  | eds 0<br>ee Ind.<br>64.9%<br>23.1                                   |
| Total Liab. and Equity  315426 CARE ONE  CARE ONE AT RIDG  PARAMUS, NJ 07652  BERGEN  Novitas NJ  Balance S  Current Assets  | EWOOD AVENU  | DD AVENUE  JE 12/31/2016 :  Income  Total Charges  Contract Allowance                        | 366 Days Settled Statement 25,863,136                          | 40.1%                                     | Proprietary - Corporation  CR Beds 110 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br>ee Ind.<br>64.9%<br>23.1<br>29.09                          |
| Total Liab. and Equity  315426 CARE ONE  CARE ONE AT RIDG  PARAMUS, NJ 07652  BERGEN  Novitas NJ  Balance S  Current Assets  Fixed Assets  | EWOOD AVENU<br>2<br>2<br>2<br>4<br>4<br>1,417,326<br>9,243,807   | DD AVENUE  JE 12/31/2016 :  Income  Total Charges  Contract Allowance                        | 366 Days Settled  Statement  25,863,136  10,358,573            | 40.1%<br>59.9%                            | Proprietary - Corporation  CR Beds 110 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | eds 0<br>ee Ind.<br>64.9%<br>23.1<br>29.09<br>53.5%                 |
| Total Liab. and Equity  315426 CARE ONE  CARE ONE AT RIDG  PARAMUS, NJ 07652  BERGEN  Novitas NJ  Balance S  Current Assets  Fixed Assets  Other Assets                                    | EWOOD AVENU<br>EWOOD AVENU<br>2<br>Pheet<br>1,417,326<br>9,243,807<br>344,324                            | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 25,863,136 10,358,573 15,504,563                     | 40.1%<br>59.9%<br>100.8%                  | Proprietary - Corporation  CR Beds 110 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | eds 0<br>ee Ind.<br>64.9%<br>23.1<br>29.09<br>53.5%<br>46.5%        |
| Total Liab. and Equity  315426 CARE ONE  CARE ONE AT RIDG  PARAMUS, NJ 07652  BERGEN  Novitas NJ  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets                      | EWOOD AVENU<br>EWOOD AVENU<br>2<br>Sheet<br>1,417,326<br>9,243,807<br>344,324<br>11,005,457              | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 25,863,136 10,358,573 15,504,563 15,630,932          | 40.1%<br>59.9%<br>100.8%<br>-0.8%         | Proprietary - Corporation  CR Beds 110 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0<br>ee Ind.<br>64.9%<br>23.1<br>29.09<br>53.5%<br>46.5%<br>0.6 |
| Total Liab. and Equity  315426 CARE ONE  CARE ONE AT RIDG  PARAMUS, NJ 07652  BERGEN  Novitas NJ  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets  Current Liabilities | EWOOD AVENU<br>EWOOD AVENU<br>2<br>Sheet<br>1,417,326<br>9,243,807<br>344,324<br>11,005,457<br>2,475,997 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 25,863,136 10,358,573 15,504,563 15,630,932 -126,369 | 40.1%<br>59.9%<br>100.8%<br>-0.8%<br>0.0% | Proprietary - Corporation  CR Beds 110 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0  e Ind. 64.9% 23.1 29.09 53.5% 46.5% 0.6 30.4                 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| AT SOMERSE    | Γ VALLEY   |                  |   | Proprietary - Corporation                               | l   |
|---------------|--|------------------|---|---|---|
| ERSET VALLEY  | 12/31/2016   | 366 Days Settled | I   |   |   |
| 08805         |  |                  |   | CR Beds 64 POS Be                                       | eds 0   |
|               |  |                  |   | Key Performanac   | e Ind.  |
| CIANS SERVICE |  |                  |   | Occupancy Rate  | 72.6%   |
| heet          | Income   | Statement        |   | Length of Stay  | 26.1  |
| 1,161,802     | Total Charges  | 14,891,351       |   | Average Wages   | 29.18   |
| 0             | Contract Allowance   | 5,635,367        | 37.8%   | Skilled Nursing   | 45.9%   |
| 500           | Operating Revenue  | 9,255,984        | 62.2%   | Ancillary Service                                       | 54.1%   |
| 1,162,302     | Operating Expense  | 11,138,327       | 120.3%  | Current Ratio   | 1.1   |
| 1,080,250     | Operating Margin   | -1,882,343       | -20.3%  | Days to Collect   | 39.2  |
| 7,785,508     | Other Income   | 11,884           | 0.1%  | Avg Payment Days  | 17.2  |
| -7,703,456    | Other Expense  | 0                | 0.0%  | Depreciation Rate                                       | 0.0%  |
| 1,162,302     | Net Profit or Loss   | (1,870,459)      | -20.2%  | Return on Equity  | 24.3%   |
| AT TEANECK    |  |                  |   | Proprietary - Corporation                               | l   |
| IECK          | 12/31/2016   | 366 Days Settled | l   |   |   |
|               |  |                  |   | CR Beds 128 POS Be                                      | eds 0   |
|               |  |                  |   | Key Performanac   | e Ind.  |
| IESSEE)       |  |                  |   | Occupancy Rate  | 74.3%   |
| heet          | Income   | Statement        |   | Length of Stay  | 25.5  |
| 1,943,518     | Total Charges  | 31,413,088       |   | Average Wages   | 26.25   |
| 13,956,526    | Contract Allowance   | 12,532,264       | 39.9%   | Skilled Nursing   | 53.9%   |
| 216,404       | Operating Revenue  | 18,880,824       | 60.1%   | Ancillary Service                                       | 46.1%   |
| 16,116,448    | Operating Expense  | 18,415,126       | 97.5%   | Current Ratio   | 0.0   |
| 0.550.475     | Operating Margin   | 465,698          | 2.5%  | Days to Collect   | 33.7  |
| 2,559,175     | operating margin   | •                |   |   |   |
| -9,470,913    | Other Income   | 29,797           | 0.2%  | Avg Payment Days  | 16.2  |
|               | 3 . 3  |                  |   | Avg Payment Days Depreciation Rate                      |   |
|               | ERSET VALLEY 08805  CIANS SERVICE heet  1,161,802  0  500  1,162,302  1,080,250  7,785,508  -7,703,456  1,162,302  AT TEANECK  ECK  IESSEE) heet  1,943,518  13,956,526  216,404 | Income           | ### Page 12/31/2016 366 Days Settled (1980)  #### Page 12/31/2016 366 Days Settled (1980)  #### Page 12/31/2016 366 Days Settled (1980)  ################################### | ### Page 12/31/2016 366 Days Settled   ### Page 216,404 | CR Beds 64   POS Beds 64   POS Beds 64   POS Beds 64   POS Beds 65   Red 64   POS Beds 65   Red 64   POS Beds 65   Red 65   Pos Beds 65   Red 65   Pos Beds 65   Red 65   Pos Beds 65 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315132 CARE ONE        | AT THE HIGHL | ANDS               |                  |       | Proprietary - Corporation | n       |
|------------------------|--------------|--------------------|------------------|-------|---------------------------|---------|
| CARE ONE AT THE I      | HIGHLANDS    | 12/31/2016         | 366 Days Settled | I     |                           |         |
| EDISON, NJ 08820       |              |                    |                  |       | CR Beds 122 POS B         | eds 0   |
| MIDDLESEX              |              |                    |                  |       | Key Performana            | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)      |                    |                  |       | Occupancy Rate            | 87.5%   |
| Balance S              | heet         | Income             | Statement        |       | Length of Stay            | 34.5    |
| Current Assets         | 2,231,144    | Total Charges      | 32,157,992       |       | Average Wages             | 26.59   |
| Fixed Assets           | 3,532,709    | Contract Allowance | 14,005,849       | 43.6% | Skilled Nursing           | 59.1%   |
| Other Assets           | 930,387      | Operating Revenue  | 18,152,143       | 56.4% | Ancillary Service         | 40.9%   |
| Total Assets           | 6,694,240    | Operating Expense  | 17,344,082       | 95.5% | Current Ratio             | 0.9     |
| Current Liabilities    | 2,467,562    | Operating Margin   | 808,061          | 4.5%  | Days to Collect           | 43.2    |
| Long Term Liabilities  | -7,779,742   | Other Income       | 13,481           | 0.1%  | Avg Payment Days          | 12.5    |
| Total Equity           | 12,006,420   | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 14.8%   |
| Total Liab. and Equity | 6,694,240    | Net Profit or Loss | 821,542          | 4.5%  | Return on Equity          | 6.8%    |
| 315369 CARE ONE        | AT VALLEY    |                    |                  |       | Proprietary - Corporation | n       |
| CARE ONE AT VALL       | EY           | 12/31/2016         | 366 Days Settled | l     |                           |         |
| WESTWOOD, NJ 076       | 675          |                    |                  |       | CR Beds 120 POS B         | eds 0   |
| BERGEN                 |              |                    |                  |       | Key Performana            | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)      |                    |                  |       | Occupancy Rate            | 87.3%   |
| Balance S              | heet         | Income             | Statement        |       | Length of Stay            | 47.5    |
| Current Assets         | 1,546,016    | Total Charges      | 27,480,817       |       | Average Wages             | 26.63   |
| Fixed Assets           | 11,670,205   | Contract Allowance | 9,903,440        | 36.0% | Skilled Nursing           | 67.7%   |
| Other Assets           | 718,787      | Operating Revenue  | 17,577,377       | 64.0% | Ancillary Service         | 32.3%   |
| Total Assets           | 13,935,008   | Operating Expense  | 15,214,868       | 86.6% | Current Ratio             | 0.7     |
| Current Liabilities    | 2,294,568    | Operating Margin   | 2,362,509        | 13.4% | Days to Collect           | 28.1    |
| Long Term Liabilities  | -11,182,983  | Other Income       | 207,631          | 1.2%  | Avg Payment Days          | 13.1    |
| Total Equity           | 22,823,423   | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 7.0%    |
| Total Liab. and Equity | 13,935,008   | Net Profit or Loss | 2,570,140        | 14.6% | Return on Equity          | 11.3%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315485 CARE ONE        | AT WALL       |                    |                  |       | Proprietary - Corporation | າ      |
|------------------------|---------------|--------------------|------------------|-------|---------------------------|--------|
| CARE ONE AT WALI       | L             | 12/31/2016         | 366 Days Settled |       |                           |        |
| WALL, NJ 07719         |               |                    |                  |       | CR Beds 138 POS B         | eds 0  |
| MONMOUTH               |               |                    |                  |       | Key Performanad           | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |       | Occupancy Rate            | 71.3%  |
| Balance S              | Sheet         | Income             | Statement        |       | Length of Stay            | 35.9   |
| Current Assets         | 1,832,185     | Total Charges      | 30,186,995       |       | Average Wages             | 27.22  |
| Fixed Assets           | 6,560,399     | Contract Allowance | 11,489,556       | 38.1% | Skilled Nursing           | 61.0%  |
| Other Assets           | 40,792        | Operating Revenue  | 18,697,439       | 61.9% | Ancillary Service         | 39.0%  |
| Total Assets           | 8,433,376     | Operating Expense  | 15,431,990       | 82.5% | Current Ratio             | 0.1    |
| Current Liabilities    | 17,366,012    | Operating Margin   | 3,265,449        | 17.5% | Days to Collect           | 32.7   |
| Long Term Liabilities  | -27,707,065   | Other Income       | 39,999           | 0.2%  | Avg Payment Days          | 11.1   |
| Total Equity           | 18,774,429    | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 8.2%   |
| Total Liab. and Equity | 8,433,376     | Net Profit or Loss | 3,305,448        | 17.7% | Return on Equity          | 17.6%  |
| 315477 CARE ONE        | AT WAYNE - S  | NF                 |                  |       | Proprietary - Corporation | 1      |
| CARE ONE AT WAY        | NE - SNF      | 12/31/2016         | 366 Days Settled |       |                           |        |
| WAYNE, NJ 07470        |               |                    |                  |       | CR Beds 132 POS B         | eds 0  |
| PASSAIC                |               |                    |                  |       | Key Performanad           | e Ind. |
| BLUE CROSS (TEN        | NESSEE)       |                    |                  |       | Occupancy Rate            | 84.6%  |
| Balance S              | Sheet         | Income             | Statement        |       | Length of Stay            | 42.3   |
| Current Assets         | 2,029,014     | Total Charges      | 28,552,393       |       | Average Wages             | 29.06  |
| Fixed Assets           | 588,550       | Contract Allowance | 11,393,530       | 39.9% | Skilled Nursing           | 64.5%  |
| Other Assets           | 0             | Operating Revenue  | 17,158,863       | 60.1% | Ancillary Service         | 35.5%  |
| Total Assets           | 2,617,564     | Operating Expense  | 16,674,853       | 97.2% | Current Ratio             | 0.9    |
| Current Liabilities    | 2,170,233     | Operating Margin   | 484,010          | 2.8%  | Days to Collect           | 38.2   |
| Long Term Liabilities  | -27,497,752   | Other Income       | 59,856           | 0.3%  | Avg Payment Days          | 15.9   |
| Total Equity           | 27,945,083    | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 271.8% |
| Total Liab. and Equity | 2,617,564     | Net Profit or Loss | 543,866          | 3.2%  | Return on Equity          | 1.9%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315152 CARE ONE   | AT WELLINGT   | ON   |  |  | Proprietary - Corporation   | า  |
|---|---|--|--|--|---|--|
| CARE ONE AT WELL  | LINGTON   | 12/31/2016   | 366 Days Settled   |  |   |  |
| HACKENSACK, NJ 0  | 7601  |  |  |  | CR Beds 128 POS Be  | eds 0  |
| BERGEN  |   |  |  |  | Key Performanad   | e Ind.   |
| BLUE CROSS (TENN  | NESSEE)   |  |  |  | Occupancy Rate  | 90.5%  |
| Balance S   | Sheet   | Income   | Statement  |  | Length of Stay  | 36.9   |
| Current Assets  | 1,918,308   | Total Charges  | 34,089,156   |  | Average Wages   | 27.53  |
| Fixed Assets  | 1,009,150   | Contract Allowance   | 15,152,424   | 44.4%                                  | Skilled Nursing   | 60.5%  |
| Other Assets  | 0   | Operating Revenue  | 18,936,732   | 55.6%                                  | Ancillary Service   | 39.5%  |
| Total Assets  | 2,927,458   | Operating Expense  | 17,948,469   | 94.8%                                  | Current Ratio   | 1.0  |
| Current Liabilities   | 1,975,685   | Operating Margin   | 988,263  | 5.2%                                   | Days to Collect   | 35.3   |
| Long Term Liabilities   | -23,039,281   | Other Income   | 31,109   | 0.2%                                   | Avg Payment Days  | 15.5   |
| Total Equity  | 23,991,054  | Other Expense  | 0  | 0.0%                                   | Depreciation Rate   | 146.2%   |
|   |   | -  |  |  |   |  |
| Total Liab. and Equity  | 2,927,458   | Net Profit or Loss   | 1,019,372  | 5.4%                                   | Return on Equity  | 4.2%   |
| 315271 CARNEYS  | POINT REHABI  | LITATION AND NURS  | ING CENTER   |  | Return on Equity  Proprietary - Corporation   |  |
|   | POINT REHABI  | LITATION AND NURS  |  |  |   |  |
| 315271 CARNEYS  CARNEYS POINT RE  | POINT REHABI  | LITATION AND NURS  | ING CENTER   |  |   | า  |
| 315271 CARNEYS  CARNEYS POINT RE NURSING CENTER   | POINT REHABI  | LITATION AND NURS  | ING CENTER   |  | Proprietary - Corporation   | n<br>eds 0   |
| 315271 CARNEYS  CARNEYS POINT RE NURSING CENTER  CARNEYS POINT, N   | POINT REHABI  | LITATION AND NURS AND 12/31/2016   | ING CENTER   |  | Proprietary - Corporation  CR Beds 161 POS Be   | n<br>eds 0   |
| 315271 CARNEYS  CARNEYS POINT RE NURSING CENTER CARNEYS POINT, N SALEM  | POINT REHABION  EHABILITATION  J 08069  CIANS SERVICE   | LITATION AND NURS AND 12/31/2016   | ING CENTER   |  | Proprietary - Corporation  CR Beds 161 POS Be  Key Performance  | eds 0  |
| CARNEYS POINT RENURSING CENTER CARNEYS POINT, N SALEM WISCONSIN PHYSIC  | POINT REHABION  EHABILITATION  J 08069  CIANS SERVICE   | LITATION AND NURS AND 12/31/2016   | ING CENTER  366 Days Settled                                   |  | Proprietary - Corporation  CR Beds 161 POS Book  Key Performanaco  Occupancy Rate   | eds 0<br>ce Ind.<br>90.4%                                      |
| 315271 CARNEYS  CARNEYS POINT RE NURSING CENTER  CARNEYS POINT, N  SALEM  WISCONSIN PHYSIC  Balance S   | POINT REHABION  EHABILITATION  J 08069  CIANS SERVICE   | LITATION AND NURS AND 12/31/2016   | ING CENTER  366 Days Settled  Statement                        |  | Proprietary - Corporation  CR Beds 161 POS Book  Key Performanacy  Occupancy Rate  Length of Stay   | eds 0 ce Ind. 90.4% 203.6                                      |
| CARNEYS POINT RENURSING CENTER CARNEYS POINT, N SALEM WISCONSIN PHYSIC Balance S Current Assets   | POINT REHABI<br>EHABILITATION<br>J 08069<br>CIANS SERVICE<br>Sheet<br>3,899,240                       | LITATION AND NURS  AND 12/31/2016  Income  Total Charges                                     | ING CENTER  366 Days Settled  Statement  14,997,613            | 9.9%                                   | Proprietary - Corporation  CR Beds 161 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0 ce Ind. 90.4% 203.6 13.86                                |
| CARNEYS POINT RENURSING CENTER CARNEYS POINT, N SALEM WISCONSIN PHYSIC Balance S Current Assets Fixed Assets  | POINT REHABI<br>EHABILITATION<br>J 08069<br>CIANS SERVICE<br>Sheet<br>3,899,240<br>781,166            | LITATION AND NURS  AND 12/31/2016  Income  Total Charges  Contract Allowance                 | ING CENTER  366 Days Settled  Statement  14,997,613  1,485,656 | 9.9%<br>90.1%                          | Proprietary - Corporation  CR Beds 161 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | eds 0  ce Ind. 90.4% 203.6 13.86 89.6%                         |
| CARNEYS POINT RENURSING CENTER CARNEYS POINT, N SALEM WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets                                   | POINT REHABI<br>EHABILITATION<br>J 08069<br>CIANS SERVICE<br>Sheet<br>3,899,240<br>781,166<br>372,057 | AND 12/31/2016  Income  Total Charges  Contract Allowance Operating Revenue                  | Statement 14,997,613 1,485,656 13,511,957                      | 9.9%<br>90.1%<br>93.7%                 | Proprietary - Corporation  CR Beds 161 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | eds 0  ce Ind.  90.4%  203.6  13.86  89.6%  10.4%              |
| CARNEYS POINT RENURSING CENTER CARNEYS POINT, NO SALEM WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets Total Assets                     | POINT REHABII EHABILITATION J 08069 CIANS SERVICE Sheet 3,899,240 781,166 372,057 5,052,463           | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 14,997,613 1,485,656 13,511,957 12,660,773           | 9.9%<br>90.1%<br>93.7%<br>6.3%         | Proprietary - Corporation  CR Beds 161 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0  se Ind.  90.4%  203.6  13.86  89.6%  10.4%  0.9         |
| CARNEYS POINT RENURSING CENTER CARNEYS POINT, NO SALEM WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | POINT REHABII EHABILITATION J 08069 CIANS SERVICE Sheet 3,899,240 781,166 372,057 5,052,463 4,260,486 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 14,997,613 1,485,656 13,511,957 12,660,773 851,184   | 9.9%<br>90.1%<br>93.7%<br>6.3%<br>0.0% | Proprietary - Corporation  CR Beds 161 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0<br><b>ce Ind.</b> 90.4% 203.6 13.86 89.6% 10.4% 0.9 42.8 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315491 CEDAR CR   | EST/MOUNTAIN  | NVIEW GARDENS  |  |                                | Nonprofit - Other   |  |
|---|---|--|--|--------------------------------|---|--|
| CEDAR CREST/MOL   | JNTAINVIEW GA   | ARDENS 12/31/2016  | 366 Days Settled   | I                              |   |  |
| POMPTON PLAINS,   | NJ 07444  |  |  |                                | CR Beds 113 POS Be  | eds 0  |
| MORRIS  |   |  |  |                                | Key Performanad   | e Ind.   |
| BLUE CROSS (MAR   | YLAND)  |  |  |                                | Occupancy Rate  | 111.5%   |
| Balance S   | heet  | Income   | Statement  |                                | Length of Stay  | 100.7  |
| Current Assets  | 41,591,130  | Total Charges  | 25,703,572   |                                | Average Wages   | 23.09  |
| Fixed Assets  | 366,563,100   | Contract Allowance   | 4,387,010  | 17.1%                          | Skilled Nursing   | 65.3%  |
| Other Assets  | 11,351,875  | Operating Revenue  | 21,316,562   | 82.9%                          | Ancillary Service   | 10.5%  |
| Total Assets  | 419,506,105   | Operating Expense  | 85,482,135   | 401.0%                         | Current Ratio   | 0.1  |
| Current Liabilities   | 405,824,465   | Operating Margin   | -64,165,573  | -301.0%                        | Days to Collect   | 80.2   |
| Long Term Liabilities   | 73,801,309  | Other Income   | 61,339,950   | 287.8%                         | Avg Payment Days  | 18.1   |
| Total Equity  | -60,119,669   | Other Expense  | 0  | 0.0%                           | Depreciation Rate   | 4.5%   |
| Total Liab. and Equity  | 419,506,105   | Net Profit or Loss   | (2,825,623)  | -13.3%                         | Return on Equity  | 4.7%   |
| 315120 CHATHAM  | HILLS SUBACU  | JTE CARE CENTER  |  |                                | Proprietary - Other   |  |
| CHATHAM HILLS SU<br>CENTER  | JBACUTE CARE  | 12/31/2016   | 366 Days Settled   | I                              |   |  |
| CHATHAM, NJ 07928   | 3   |  |  |                                | CR Beds 108 POS B   |  |
| MORRIS  |   |  |  |                                |   | eds 0  |
| DI LIE ODOGO (TENI  |   |  |  |                                | Key Performanad   |  |
| BLUE CROSS (TENN  | NESSEE)   |  |  |                                | Key Performanao<br>Occupancy Rate   |  |
| Balance S   | ,   | Income   | Statement  |                                | •   | e Ind.   |
| •   | ,   | <b>Income</b> Total Charges  | <b>Statement</b> 12,957,642                                    |                                | Occupancy Rate  | <b>ce Ind.</b> 76.3%                                   |
| Balance S   | Sheet   |  |  | 16.1%                          | Occupancy Rate Length of Stay Average Wages   | 76.3%<br>83.8  |
| Balance S<br>Current Assets   | 2,255,969   | Total Charges  | 12,957,642   |                                | Occupancy Rate Length of Stay Average Wages   | 76.3%<br>83.8<br>22.62                                 |
| Balance S Current Assets Fixed Assets   | 2,255,969<br>4,644,809                                | Total Charges Contract Allowance   | 12,957,642<br>2,087,252  | 83.9%                          | Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 76.3%<br>83.8<br>22.62<br>98.6%                        |
| Balance S Current Assets Fixed Assets Other Assets                                  | 2,255,969<br>4,644,809                                | Total Charges Contract Allowance Operating Revenue                                     | 12,957,642<br>2,087,252<br>10,870,390                          | 83.9%<br>96.7%                 | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 76.3%<br>83.8<br>22.62<br>98.6%<br>1.4%                |
| Balance S Current Assets Fixed Assets Other Assets Total Assets                     | 2,255,969<br>4,644,809<br>0<br>6,900,778              | Total Charges Contract Allowance Operating Revenue Operating Expense                   | 12,957,642<br>2,087,252<br>10,870,390<br>10,508,063            | 83.9%<br>96.7%<br>3.3%         | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 76.3%<br>83.8<br>22.62<br>98.6%<br>1.4%<br>0.4         |
| Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 2,255,969<br>4,644,809<br>0<br>6,900,778<br>5,019,833 | Total Charges  Contract Allowance Operating Revenue Operating Expense Operating Margin | 12,957,642<br>2,087,252<br>10,870,390<br>10,508,063<br>362,327 | 83.9%<br>96.7%<br>3.3%<br>0.3% | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 76.3%<br>83.8<br>22.62<br>98.6%<br>1.4%<br>0.4<br>53.1 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315383 CHESHIRE   | HOME  |   |  |                                | Nonprofit - Other   |  |
|---|---|---|--|--------------------------------|---|--|
| CHESHIRE HOME   |   | 12/31/2016  | 366 Days Settled   | ł                              |   |  |
| FLORHAM PARK, N.  | J 07932   |   |  |                                | CR Beds 35 POS Be   | eds 0  |
| MORRIS  |   |   |  |                                | Key Performanad   | e Ind.   |
| WISCONSIN PHYSIC  | CIANS SERVICE   |   |  |                                | Occupancy Rate  | 97.2%  |
| Balance S   | heet  | Income  | Statement  |                                | Length of Stay  | 429.4  |
| Current Assets  | 4,933,845   | Total Charges   | 7,785,567  |                                | Average Wages   | 24.70  |
| Fixed Assets  | 1,279,023   | Contract Allowance  | 0  | 0.0%                           | Skilled Nursing   | 95.8%  |
| Other Assets  | 0   | Operating Revenue   | 7,785,567  | 100.0%                         | Ancillary Service   | 3.2%   |
| Total Assets  | 6,212,868   | Operating Expense   | 8,012,795  | 102.9%                         | Current Ratio   | 5.6  |
| Current Liabilities   | 887,152   | Operating Margin  | -227,228   | -2.9%                          | Days to Collect   | 98.4   |
| Long Term Liabilities   | 366,467   | Other Income  | 492,751  | 6.3%                           | Avg Payment Days  | 35.0   |
| Total Equity  | 4,959,249   | Other Expense   | 0  | 0.0%                           | Depreciation Rate   | 5.4%   |
| Total Liab. and Equity  | 6,212,868   | Net Profit or Loss  | 265,523  | 3.4%                           | Return on Equity  | 5.4%   |
| 315085 CHESTNUT   | HILL CONV CE  | NTER  |  |                                | Proprietary - Other   |  |
| CHESTNUT HILL CO  | NV CENTER   | 12/31/2016  | 366 Days Settled   | d                              |   |  |
| PASSAIC, NJ 07055   |   |   |  |                                | CR Beds 236 POS Be  | - d- 0   |
| PASSAIC   |   |   |  |                                |   | eas u  |
|   |   |   |  |                                | Key Performanac   |  |
| BLUE CROSS (TENN  | NESSEE)   |   |  |                                | Key Performanac   |  |
| BLUE CROSS (TENN<br>Balance S   | ,   | Income  | Statement  |                                | -   | e Ind.   |
| ,   | heet  | Income<br>Total Charges   | Statement<br>15,883,544  |                                | Occupancy Rate  | e Ind.<br>75.2%  |
| Balance S   | heet  |   |  | 7.7%                           | Occupancy Rate Length of Stay   | 75.2%  |
| Balance S Current Assets  | 4,736,260   | Total Charges   | 15,883,544   |                                | Occupancy Rate Length of Stay Average Wages   | 75.2%<br>113.7<br>18.53                                  |
| Balance S Current Assets Fixed Assets   | 4,736,260<br>2,301,342                                      | Total Charges Contract Allowance  | 15,883,544   | 92.3%                          | Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 75.2%<br>113.7<br>18.53<br>55.4%                         |
| Balance S Current Assets Fixed Assets Other Assets                                  | 4,736,260<br>2,301,342<br>689,314                           | Total Charges Contract Allowance Operating Revenue                                    | 15,883,544<br>1,220,228<br>14,663,316                          | 92.3%<br>98.7%                 | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 75.2%<br>113.7<br>18.53<br>55.4%<br>16.3%                |
| Balance S Current Assets Fixed Assets Other Assets Total Assets                     | 4,736,260<br>2,301,342<br>689,314<br>7,726,916              | Total Charges Contract Allowance Operating Revenue Operating Expense                  | 15,883,544<br>1,220,228<br>14,663,316<br>14,475,914            | 92.3%<br>98.7%<br>1.3%         | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 75.2%<br>113.7<br>18.53<br>55.4%<br>16.3%<br>4.0         |
| Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 4,736,260<br>2,301,342<br>689,314<br>7,726,916<br>1,182,204 | Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 15,883,544<br>1,220,228<br>14,663,316<br>14,475,914<br>187,402 | 92.3%<br>98.7%<br>1.3%<br>0.3% | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 75.2%<br>113.7<br>18.53<br>55.4%<br>16.3%<br>4.0<br>79.8 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315047 CINNAMIN        | SON CENTER |                    |                  |        | Proprietary - Other |         |
|------------------------|------------|--------------------|------------------|--------|---------------------|---------|
| CINNAMINSON CEN        | TER        | 12/31/2016         | 366 Days Settled | l      |                     |         |
| CINNAMINSON, NJ (      | )8077      |                    |                  |        | CR Beds 114 POS B   | eds 0   |
| BURLINGTON             |            |                    |                  |        | Key Performana      | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)    |                    |                  |        | Occupancy Rate      | 96.7%   |
| Balance S              | heet       | Income             | Statement        |        | Length of Stay      | 330.6   |
| Current Assets         | 989,825    | Total Charges      | 16,498,834       |        | Average Wages       | 20.81   |
| Fixed Assets           | 1,123,814  | Contract Allowance | 6,737,815        | 40.8%  | Skilled Nursing     | 88.7%   |
| Other Assets           | -1,185,907 | Operating Revenue  | 9,761,019        | 59.2%  | Ancillary Service   | 11.3%   |
| Total Assets           | 927,732    | Operating Expense  | 10,083,820       | 103.3% | Current Ratio       | 1.2     |
| Current Liabilities    | 824,328    | Operating Margin   | -322,801         | -3.3%  | Days to Collect     | 35.5    |
| Long Term Liabilities  | 8,298,098  | Other Income       | 21,475           | 0.2%   | Avg Payment Days    | 18.5    |
| Total Equity           | -8,194,694 | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 73.1%   |
| Total Liab. and Equity | 927,732    | Net Profit or Loss | (301,326)        | -3.1%  | Return on Equity    | 3.7%    |
| 315135 CLAREMO         | NT CENTER  |                    |                  |        | Nonprofit - Other   |         |
| CLAREMONT CENTI        | ER         | 12/31/2016         | 366 Days Settled | I      |                     |         |
| PT PLEASANT, NJ 0      | 8742       |                    |                  |        | CR Beds 118 POS B   | eds 0   |
| OCEAN                  |            |                    |                  |        | Key Performana      | ce Ind. |
| Novitas NJ             |            |                    |                  |        | Occupancy Rate      | 92.1%   |
| Balance S              | heet       | Income             | Statement        |        | Length of Stay      | 80.7    |
| Current Assets         | 2,567,238  | Total Charges      | 16,310,649       |        | Average Wages       | 20.83   |
| Fixed Assets           | 3,314,573  | Contract Allowance | 5,538,013        | 34.0%  | Skilled Nursing     | 87.9%   |
| Other Assets           | 506,573    | Operating Revenue  | 10,772,636       | 66.0%  | Ancillary Service   | 12.1%   |
| Total Assets           | 6,388,384  | Operating Expense  | 11,298,027       | 104.9% | Current Ratio       | 3.3     |
| Current Liabilities    | 775,993    | Operating Margin   | -525,391         | -4.9%  | Days to Collect     | 43.8    |
| Long Term Liabilities  | 6,888,152  | Other Income       | 42,752           | 0.4%   | Avg Payment Days    | 16.3    |
| Total Equity           | -1,275,761 | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 4.5%    |
| Total Liab. and Equity | 6,388,384  | Net Profit or Loss | (482,639)        | -4.5%  | Return on Equity    | 37.8%   |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315341 CLARK NU        | RSING AND RE  | HAB CNTR           |                  |        | Proprietary - Corporation | on       |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|----------|
| CLARK NURSING AN       | ND REHAB CNT  | R 12/31/2016       | 366 Days Settled | i      |                           |          |
| CLARK, NJ 07066        |               |                    |                  |        | CR Beds 140 POS I         | Beds 0   |
| UNION                  |               |                    |                  |        | Key Performana            | ice Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 84.0%    |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 55.5     |
| Current Assets         | 1,487,618     | Total Charges      | 22,899,840       |        | Average Wages             | 22.30    |
| Fixed Assets           | 504,530       | Contract Allowance | 8,348,723        | 36.5%  | Skilled Nursing           | 64.8%    |
| Other Assets           | 0             | Operating Revenue  | 14,551,117       | 63.5%  | Ancillary Service         | 35.2%    |
| Total Assets           | 1,992,148     | Operating Expense  | 14,850,299       | 102.1% | Current Ratio             | 1.4      |
| Current Liabilities    | 1,066,616     | Operating Margin   | -299,182         | -2.1%  | Days to Collect           | 36.3     |
| Long Term Liabilities  | 185,519       | Other Income       | 14,262           | 0.1%   | Avg Payment Days          | 26.1     |
| Total Equity           | 740,013       | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 92.6%    |
| Total Liab. and Equity | 1,992,148     | Net Profit or Loss | (284,919)        | -2.0%  | Return on Equity          | -38.5%   |
| 315429 CLOVER R        | EST HOME      |                    |                  |        | Proprietary - Other       |          |
| CLOVER REST HOM        | IE            | 12/31/2016         | 366 Days Settled | i      |                           |          |
| COLUMBIA, NJ 0783      | 2             |                    |                  |        | CR Beds 33 POS I          | Beds 0   |
| WARREN                 |               |                    |                  |        | Key Performana            | ice Ind. |
| Novitas NJ             |               |                    |                  |        | Occupancy Rate            | 97.5%    |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 588.6    |
| Current Assets         | 787,353       | Total Charges      | 2,864,905        |        | Average Wages             | 21.10    |
| Fixed Assets           | 91,446        | Contract Allowance | 14,404           | 0.5%   | Skilled Nursing           | 97.3%    |
| Other Assets           | 540,000       | Operating Revenue  | 2,850,501        | 99.5%  | Ancillary Service         | 2.7%     |
| Total Assets           | 1,418,799     | Operating Expense  | 2,609,149        | 91.5%  | Current Ratio             | 1.5      |
| Current Liabilities    | 511,604       | Operating Margin   | 241,352          | 8.5%   | Days to Collect           | 11.4     |
| Long Term Liabilities  | 877,219       | Other Income       | 441              | 0.0%   | Avg Payment Days          | 13.7     |
| Total Equity           | 29,976        | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 28.6%    |
| Total Liab. and Equity | 1,418,799     | Net Profit or Loss | 241,793          | 8.5%   | Return on Equity          | 806.6%   |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

|  | HEALTHCARE  | & REHABILITATION   | CENTER   |   | Proprietary - Other   |  |
|--|---|--|--|---|---|--|
| CONCORD HEALTH<br>REHABILITATION C   |   | 12/31/2016   | 366 Days Settled   |   |   |  |
| LAKEWOOD, NJ 087   | 01  |  |  |   | CR Beds 120 POS B   | eds 0  |
| OCEAN  |   |  |  |   | Key Performana  | ce Ind.  |
| BLUE CROSS (TENN   | NESSEE)   |  |  |   | Occupancy Rate  | 87.9%  |
| Balance S  | heet  | Income   | Statement  |   | Length of Stay  | 85.4   |
| Current Assets   | 2,152,044   | Total Charges  | 11,349,612   |   | Average Wages   | 20.47  |
| Fixed Assets   | 476,949   | Contract Allowance   | 1,161,185  | 10.2%   | Skilled Nursing   | 89.0%  |
| Other Assets   | 180   | Operating Revenue  | 10,188,427   | 89.8%   | Ancillary Service   | 11.0%  |
| Total Assets   | 2,629,173   | Operating Expense  | 10,099,216   | 99.1%   | Current Ratio   | 0.8  |
| Current Liabilities  | 2,604,392   | Operating Margin   | 89,211   | 0.9%  | Days to Collect   | 65.7   |
| Long Term Liabilities  | 0   | Other Income   | 34,174   | 0.3%  | Avg Payment Days  | 51.7   |
| Total Equity   | 24,781  | Other Expense  | 0  | 0.0%  | Depreciation Rate   | 29.5%  |
| Total Liab. and Equity   | 2,629,173   | Net Profit or Loss   | 123,385  | 1.2%  | Return on Equity  | 497.9%   |
| 315469 CONTINUIN   | NG CARE AT SE   | ABROOK   |  |   | Nonprofit - Other   |  |
|  |   |  |  |   |   |  |
| CONTINUING CARE  | AT SEABROOK   | 12/31/2016   | 366 Days Settled   |   |   |  |
| CONTINUING CARE TINTON FALLS, NJ (   |   | 12/31/2016   | 366 Days Settled   |   | CR Beds 86 POS B  | eds 0  |
|  |   | 12/31/2016   | 366 Days Settled   |   | CR Beds 86 POS B  |  |
| TINTON FALLS, NJ (   | 07753   | 12/31/2016   | 366 Days Settled   |   |   |  |
| TINTON FALLS, NJ (   | )7753<br>NESSEE)  |  | 366 Days Settled Statement                                       |   | Key Performana  | ce Ind.  |
| TINTON FALLS, NJ O<br>MONMOUTH<br>BLUE CROSS (TENN   | )7753<br>NESSEE)  |  | ·  |   | Key Performana Occupancy Rate   | ce Ind.<br>117.6%<br>108.5                           |
| TINTON FALLS, NJ O<br>MONMOUTH<br>BLUE CROSS (TENN<br>Balance S  | 07753<br>NESSEE)<br>Sheet   | Income   | Statement  | 15.7%   | Key Performana<br>Occupancy Rate<br>Length of Stay<br>Average Wages   | <b>ce Ind.</b><br>117.6%                             |
| TINTON FALLS, NJ O<br>MONMOUTH<br>BLUE CROSS (TENN<br>Balance S<br>Current Assets  | 07753<br>NESSEE)<br><b>Sheet</b><br>43,365,201                                      | Income<br>Total Charges  | <b>Statement</b> 20,297,407                                      | 15.7%   | Key Performana<br>Occupancy Rate<br>Length of Stay<br>Average Wages   | ce Ind.<br>117.6%<br>108.5<br>22.53                  |
| TINTON FALLS, NJ OMONMOUTH BLUE CROSS (TENNBALANCE S Current Assets Fixed Assets   | 07753<br>NESSEE)<br>Sheet<br>43,365,201<br>224,063,492                              | Income Total Charges Contract Allowance  | <b>Statement</b> 20,297,407 3,191,393                            | 15.7%<br>84.3%                                | Key Performana<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing  | ce Ind.<br>117.6%<br>108.5<br>22.53<br>64.7%         |
| TINTON FALLS, NJ OMONMOUTH BLUE CROSS (TENNBALANCE STATEMENT ASSETS Current Assets Fixed Assets Other Assets   | 07753<br>NESSEE)<br>Sheet<br>43,365,201<br>224,063,492<br>8,340,159                 | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 20,297,407 3,191,393 17,106,014                        | 15.7%<br>84.3%<br>375.2%                      | Key Performana<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing<br>Ancillary Service                                     | ce Ind. 117.6% 108.5 22.53 64.7% 7.8% 0.2            |
| TINTON FALLS, NJ OMONMOUTH BLUE CROSS (TENNBALANCE STATE STA | 07753  NESSEE)  Sheet  43,365,201  224,063,492  8,340,159  275,768,852              | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 20,297,407 3,191,393 17,106,014 64,173,950             | 15.7%<br>84.3%<br>375.2%<br>-275.2%           | Key Performana<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing<br>Ancillary Service<br>Current Ratio                    | ce Ind. 117.6% 108.5 22.53 64.7% 7.8% 0.2 53.1       |
| TINTON FALLS, NJ OMONMOUTH BLUE CROSS (TENNBALANCE STATE STA | 07753  NESSEE)  Sheet  43,365,201  224,063,492  8,340,159  275,768,852  275,040,148 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 20,297,407 3,191,393 17,106,014 64,173,950 -47,067,936 | 15.7%<br>84.3%<br>375.2%<br>-275.2%<br>268.9% | Key Performana<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing<br>Ancillary Service<br>Current Ratio<br>Days to Collect | ce Ind.<br>117.6%<br>108.5<br>22.53<br>64.7%<br>7.8% |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315225 COOPER R  | RIVER WEST   |  |   |   | Proprietary - Other   |   |
|--|--|--|---|---|---|---|
| COOPER RIVER WE  | ST   | 12/31/2016   | 366 Days Settled  | I                                       |   |   |
| PENNSAUKEN, NJ 0   | 8109   |  |   |   | CR Beds 180 POS Be  | eds 0   |
| CAMDEN   |  |  |   |   | Key Performanad   | e Ind.  |
| BLUE CROSS (WES  | TERN   |  |   |   | Occupancy Rate  | 88.0%   |
| Balance S  | heet   | Income   | Statement   |   | Length of Stay  | 125.2   |
| Current Assets   | 1,793,698  | Total Charges  | 25,328,981  |   | Average Wages   | 22.20   |
| Fixed Assets   | 4,646,145  | Contract Allowance   | 11,306,167  | 44.6%                                   | Skilled Nursing   | 88.7%   |
| Other Assets   | -647,668   | Operating Revenue  | 14,022,814  | 55.4%                                   | Ancillary Service   | 11.3%   |
| Total Assets   | 5,792,175  | Operating Expense  | 15,538,118  | 110.8%                                  | Current Ratio   | 1.3   |
| Current Liabilities  | 1,427,222  | Operating Margin   | -1,515,304  | -10.8%                                  | Days to Collect   | 45.6  |
| Long Term Liabilities  | 12,975,607   | Other Income   | 56,184  | 0.4%                                    | Avg Payment Days  | 24.1  |
|  | -8,610,654   | Other Expense  | 0   | 0.0%                                    | Depreciation Rate   | 29.8%   |
| Total Equity   | 0,010,001  | •  |   |   |   |   |
| Total Liab. and Equity   | 5,792,175  | Net Profit or Loss   | (1,459,120)   |   | Return on Equity  | 16.9%   |
| Total Liab. and Equity  315105 CORAL HA  CORAL HARBOR RE   | 5,792,175  RBOR REHABI  EHABILITATION  | Net Profit or Loss   |   | ER .                                    | Return on Equity  Proprietary - Corporation   |   |
| Total Liab. and Equity   | 5,792,175  RBOR REHABI  HABILITATION ER  | Net Profit or Loss   | THCARE CENTE  | ER .                                    |   | 1   |
| Total Liab. and Equity  315105 CORAL HA  CORAL HARBOR RE HEALTHCARE CENT   | 5,792,175  RBOR REHABI  HABILITATION ER  | Net Profit or Loss   | THCARE CENTE  | ER .                                    | Proprietary - Corporation  CR Beds 110 POS Be   | eds 0   |
| Total Liab. and Equity  315105 CORAL HA  CORAL HARBOR RE HEALTHCARE CENT NEPTUNE CITY, NJ  | 5,792,175  RBOR REHABI  HABILITATION ER  | Net Profit or Loss   | THCARE CENTE  | ER .                                    | Proprietary - Corporation   | eds 0   |
| Total Liab. and Equity  315105 CORAL HA  CORAL HARBOR RE HEALTHCARE CENT NEPTUNE CITY, NJ ( MONMOUTH   | 5,792,175  RBOR REHABI  EHABILITATION FER  07753   | Net Profit or Loss  LITATION AND HEAL  AND 12/31/2016  | THCARE CENTE  | ER .                                    | Proprietary - Corporation  CR Beds 110 POS Be  Key Performanac  | eds 0   |
| Total Liab. and Equity  315105 CORAL HA  CORAL HARBOR RE HEALTHCARE CENT NEPTUNE CITY, NJ ( MONMOUTH Novitas NJ  | 5,792,175  RBOR REHABI  EHABILITATION FER  07753   | Net Profit or Loss  LITATION AND HEAL  AND 12/31/2016  | THCARE CENTE  | ER .                                    | Proprietary - Corporation  CR Beds 110 POS Be  Key Performanac  Occupancy Rate  | eds 0<br>ee Ind.<br>75.6%                                     |
| Total Liab. and Equity  315105 CORAL HA  CORAL HARBOR RE HEALTHCARE CENT NEPTUNE CITY, NJ MONMOUTH Novitas NJ Balance S  | 5,792,175  RBOR REHABI  EHABILITATION FER  07753   | Net Profit or Loss  LITATION AND HEAL  AND 12/31/2016 :  Income  Total Charges                     | THCARE CENTE 366 Days Settled   | ER .                                    | Proprietary - Corporation  CR Beds 110 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br>ee Ind.<br>75.6%<br>74.3                             |
| Total Liab. and Equity  315105 CORAL HA  CORAL HARBOR RE HEALTHCARE CENT NEPTUNE CITY, NJ ( MONMOUTH Novitas NJ Balance S  Current Assets  | 5,792,175  RBOR REHABI  EHABILITATION TER  07753  Sheet  4,296,727                               | Net Profit or Loss  LITATION AND HEAL  AND 12/31/2016 :  Income  Total Charges                     | THCARE CENTE 366 Days Settled Statement 10,746,133                          | ER 13.2%                                | Proprietary - Corporation  CR Beds 110 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br>ee Ind.<br>75.6%<br>74.3<br>18.95                    |
| Total Liab. and Equity  315105 CORAL HA  CORAL HARBOR RE HEALTHCARE CENT NEPTUNE CITY, NJ MONMOUTH Novitas NJ Balance S  Current Assets Fixed Assets   | 5,792,175  IRBOR REHABI EHABILITATION TER 07753  Sheet 4,296,727 1,403,427                       | Net Profit or Loss  LITATION AND HEAL  AND 12/31/2016 :  Income  Total Charges  Contract Allowance | THCARE CENTE  366 Days Settled  Statement  10,746,133  1,419,815            | 13.2%<br>86.8%                          | Proprietary - Corporation  CR Beds 110 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | eds 0<br>ee Ind.<br>75.6%<br>74.3<br>18.95<br>84.5%           |
| Total Liab. and Equity  315105 CORAL HA  CORAL HARBOR RE HEALTHCARE CENT NEPTUNE CITY, NJ MONMOUTH Novitas NJ Balance S  Current Assets Fixed Assets Other Assets                                    | 5,792,175  RBOR REHABI  EHABILITATION TER  07753  Sheet  4,296,727  1,403,427  0                 | Income Total Charges Contract Allowance Operating Revenue  | THCARE CENTE  366 Days Settled  Statement  10,746,133  1,419,815  9,326,318 | 13.2%<br>86.8%                          | Proprietary - Corporation  CR Beds 110 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0<br>75.6%<br>74.3<br>18.95<br>84.5%<br>15.5%             |
| Total Liab. and Equity  315105 CORAL HA  CORAL HARBOR RE HEALTHCARE CENT NEPTUNE CITY, NJ ( MONMOUTH Novitas NJ Balance S  Current Assets Fixed Assets Other Assets Total Assets                     | 5,792,175  IRBOR REHABI  EHABILITATION FER  07753  Sheet  4,296,727  1,403,427  0  5,700,154     | Income Total Charges Contract Allowance Operating Revenue Operating Expense                        | THCARE CENTE  366 Days Settled  10,746,133 1,419,815 9,326,318 8,680,731    | 13.2%<br>86.8%<br>93.1%<br>6.9%         | Proprietary - Corporation  CR Beds 110 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | reds 0<br>re Ind.<br>75.6%<br>74.3<br>18.95<br>84.5%<br>15.5% |
| Total Liab. and Equity  315105 CORAL HA  CORAL HARBOR RE HEALTHCARE CENT NEPTUNE CITY, NJ ( MONMOUTH Novitas NJ Balance S  Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 5,792,175  IRBOR REHABI EHABILITATION TER 07753  Sheet 4,296,727 1,403,427 0 5,700,154 4,805,386 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin       | Statement 10,746,133 1,419,815 9,326,318 8,680,731 645,587                  | 13.2%<br>86.8%<br>93.1%<br>6.9%<br>0.1% | Proprietary - Corporation  CR Beds 110 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0<br>75.6%<br>74.3<br>18.95<br>84.5%<br>0.9<br>59.5       |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315104 CORNELL   | HALL CARE & F                          | REHABILITATION CE   | NTER  |                                  | Proprietary - Partnership                                       | )                                      |
|--|--|---|---|----------------------------------|---|--|
| CORNELL HALL CAR   | RE & REHABILIT                         | ATION 12/31/2016  | 366 Days Settled  |                                  |   |  |
| UNION, NJ 07083  |  |   |   |                                  | CR Beds 177 POS B   | eds 0                                  |
| UNION  |  |   |   |                                  | Key Performanad   | e Ind.                                 |
| Novitas NJ   |  |   |   |                                  | Occupancy Rate  | 88.3%                                  |
| Balance S  | heet                                   | Income  | Statement   |                                  | Length of Stay  | 91.5                                   |
| Current Assets   | 3,622,410                              | Total Charges   | 19,440,006  |                                  | Average Wages   | 21.35                                  |
| Fixed Assets   | 1,326,661                              | Contract Allowance  | 2,621,118   | 13.5%                            | Skilled Nursing   | 85.3%                                  |
| Other Assets   | -78,518                                | Operating Revenue   | 16,818,888  | 86.5%                            | Ancillary Service   | 14.7%                                  |
| Total Assets   | 4,870,553                              | Operating Expense   | 16,613,018  | 98.8%                            | Current Ratio   | 1.8                                    |
| Current Liabilities  | 2,001,567                              | Operating Margin  | 205,870   | 1.2%                             | Days to Collect   | 56.4                                   |
| Long Term Liabilities                                      | 0                                      | Other Income  | 5,291   | 0.0%                             | Avg Payment Days  | 33.7                                   |
| Total Equity   | 2,868,986                              | Other Expense   | 0   | 0.0%                             | Depreciation Rate   | 34.2%                                  |
| Total Liab. and Equity                                     | 4,870,553                              | Net Profit or Loss  | 211,161   | 1.3%                             | Return on Equity  | 7.4%                                   |
| 315433 COUNTRY   | ARCH CARE C                            | ENTER   |   |                                  | Proprietary - Partnership                                       | )                                      |
| COUNTRY ARCH CA  | ARE CENTER                             | 12/31/2016  | 366 Days Settled  |                                  |   |  |
| PITTSTOWN, NJ 088  | 367                                    |   |   |                                  | CR Beds 130 POS B   | eds 0                                  |
| HUNTERDON  |  |   |   |                                  | Key Performanad   | e Ind.                                 |
| Novitas NJ   |  |   |   |                                  | Occupancy Rate  | 87.7%                                  |
| Balance S  | Sheet                                  | Income  | Statement   |                                  | Length of Stay  | 115.0                                  |
|  |  |   | Statement   |                                  |   | 113.0                                  |
| Current Assets   | 2,346,748                              | Total Charges   | 15,395,116  |                                  | Average Wages   | 20.56                                  |
| Current Assets Fixed Assets                                | 2,346,748<br>303,314                   | <u> </u>  |   | 21.0%                            | Average Wages Skilled Nursing                                   |  |
|  |  | J   | 15,395,116  |                                  | 5 5   | 20.56                                  |
| Fixed Assets   | 303,314                                | Contract Allowance  | 15,395,116<br>3,234,597   | 79.0%                            | Skilled Nursing   | 20.56<br>88.5%                         |
| Fixed Assets<br>Other Assets                               | 303,314                                | Contract Allowance Operating Revenue                                    | 15,395,116<br>3,234,597<br>12,160,519                           | 79.0%<br>102.8%                  | Skilled Nursing Ancillary Service                               | 20.56<br>88.5%<br>11.5%                |
| Fixed Assets Other Assets Total Assets                     | 303,314 0 2,650,062                    | Contract Allowance Operating Revenue Operating Expense                  | 15,395,116<br>3,234,597<br>12,160,519<br>12,504,187             | 79.0%<br>102.8%<br>-2.8%         | Skilled Nursing Ancillary Service Current Ratio                 | 20.56<br>88.5%<br>11.5%<br>0.9         |
| Fixed Assets Other Assets Total Assets Current Liabilities | 303,314<br>0<br>2,650,062<br>2,496,902 | Contract Allowance Operating Revenue Operating Expense Operating Margin | 15,395,116<br>3,234,597<br>12,160,519<br>12,504,187<br>-343,668 | 79.0%<br>102.8%<br>-2.8%<br>0.0% | Skilled Nursing Ancillary Service Current Ratio Days to Collect | 20.56<br>88.5%<br>11.5%<br>0.9<br>77.2 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315164 COUNTY M        | IANOR REHABI  | LITATION & HCC     |                  |        | Proprietary - Partnership | )      |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|--------|
| COUNTY MANOR RE        | EHABILITATION | & HCC 12/31/2016   | 366 Days Reope   | ned    |                           |        |
| TENAFLY, NJ 07670      |               |                    |                  |        | CR Beds 69 POS B          | eds 0  |
| BERGEN                 |               |                    |                  |        | Key Performanad           | e Ind. |
| Novitas NJ             |               |                    |                  |        | Occupancy Rate            | 92.9%  |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 170.0  |
| Current Assets         | 2,034,548     | Total Charges      | 9,414,355        |        | Average Wages             | 20.23  |
| Fixed Assets           | 316,766       | Contract Allowance | 1,706,438        | 18.1%  | Skilled Nursing           | 80.4%  |
| Other Assets           | 0             | Operating Revenue  | 7,707,917        | 81.9%  | Ancillary Service         | 19.6%  |
| Total Assets           | 2,351,314     | Operating Expense  | 7,351,929        | 95.4%  | Current Ratio             | 2.8    |
| Current Liabilities    | 717,464       | Operating Margin   | 355,988          | 4.6%   | Days to Collect           | 48.6   |
| Long Term Liabilities  | 603           | Other Income       | 12,317           | 0.2%   | Avg Payment Days          | 35.7   |
| Total Equity           | 1,633,247     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 117.5% |
| Total Liab. and Equity | 2,351,314     | Net Profit or Loss | 368,305          | 4.8%   | Return on Equity          | 22.6%  |
| 315228 COURT HO        | USE CENTER    | ·                  |                  |        | Proprietary - Other       |        |
| COURT HOUSE CEN        | ITER          | 12/31/2016         | 366 Days Settled | i      |                           |        |
| CAPE MAY COURT I       | HOUSE, NJ 082 | 10                 |                  |        | CR Beds 120 POS B         | eds 0  |
| CAPE MAY               |               |                    |                  |        | Key Performanad           | e Ind. |
| Novitas NJ             |               |                    |                  |        | Occupancy Rate            | 73.8%  |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 66.6   |
| Current Assets         | 1,337,900     | Total Charges      | 13,941,961       |        | Average Wages             | 21.00  |
| Fixed Assets           | 17,927,800    | Contract Allowance | 3,427,786        | 24.6%  | Skilled Nursing           | 72.4%  |
| Other Assets           | -4,289,313    | Operating Revenue  | 10,514,175       | 75.4%  | Ancillary Service         | 27.6%  |
| Total Assets           | 14,976,387    | Operating Expense  | 12,975,920       | 123.4% | Current Ratio             | 1.5    |
| Current Liabilities    | 898,573       | Operating Margin   | -2,461,745       | -23.4% | Days to Collect           | 43.8   |
| Long Term Liabilities  | 21,419,332    | Other Income       | 7,583            | 0.1%   | Avg Payment Days          | 21.3   |
| Total Equity           | -7,341,518    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 16.9%  |
| Total Liab. and Equity | 14,976,387    | Net Profit or Loss | (2,454,162)      | -23.3% | Return on Equity          | 33.4%  |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315353 CRANBUR                     | Y CENTER                  |                                    |                  |                | Proprietary - Other       |              |
|------------------------------------|---------------------------|------------------------------------|------------------|----------------|---------------------------|--------------|
| CRANBURY CENTE                     | R                         | 12/31/2016                         | 366 Days Settled |                |                           |              |
| MONROE TOWNSHI                     | P, NJ 08831               |                                    |                  |                | CR Beds 154 POS Be        | eds 0        |
| MIDDLESEX                          |                           |                                    |                  |                | Key Performanac           | e Ind.       |
| Novitas NJ                         |                           |                                    |                  |                | Occupancy Rate            | 83.8%        |
| Balance S                          | heet                      | Income                             | Statement        |                | Length of Stay            | 104.9        |
| Current Assets                     | 1,625,939                 | Total Charges                      | 20,022,470       |                | Average Wages             | 23.06        |
| Fixed Assets                       | 12,096,528                | Contract Allowance                 | 5,628,475        | 28.1%          | Skilled Nursing           | 82.6%        |
| Other Assets                       | 1,867,284                 | Operating Revenue                  | 14,393,995       | 71.9%          | Ancillary Service         | 17.4%        |
| Total Assets                       | 15,589,751                | Operating Expense                  | 14,652,977       | 101.8%         | Current Ratio             | 1.5          |
| Current Liabilities                | 1,098,205                 | Operating Margin                   | -258,982         | -1.8%          | Days to Collect           | 39.2         |
| Long Term Liabilities              | 15,864,552                | Other Income                       | 48,872           | 0.3%           | Avg Payment Days          | 20.9         |
| Total Equity                       | -1,373,006                | Other Expense                      | 0                | 0.0%           | Depreciation Rate         | 16.9%        |
| Total Liab. and Equity             | 15,589,751                | Net Profit or Loss                 | (210,110)        | -1.5%          | Return on Equity          | 15.3%        |
| 315390 CRANFOR                     | D PARK REHAB              | SILITATION & HEALT                 | HCARE CENTER     |                | Proprietary - Corporation | l            |
| CRANFORD PARK F<br>HEALTHCARE CENT |                           | N & 12/31/2016                     | 366 Days Settled |                |                           |              |
| CRANFORD, NJ 070                   | 16                        |                                    |                  |                | CR Beds 100 POS Be        | eds 0        |
| UNION                              |                           |                                    |                  |                | Key Performanac           | e Ind.       |
| BLUE CROSS (TEN                    | NESSEE)                   |                                    |                  |                | Occupancy Rate            | 78.5%        |
| Balance S                          | heet                      | Income                             | Statement        |                | Length of Stay            | 138.7        |
| Current Assets                     | 2,728,339                 | Total Charges                      | 8,061,142        |                | Average Wages             | 23.19        |
| Fixed Assets                       | 1,095,154                 | Contract Allowance                 | 1,060,762        | 13.2%          | Skilled Nursing           | 87.2%        |
| Other Assets                       | 656,226                   | Operating Revenue                  | 7,000,380        | 86.8%          | Ancillary Service         | 12.8%        |
| Total Assets                       |                           |                                    | 7,144,464        | 102 1%         | Current Ratio             | 12.070       |
| 101017100010                       | 4,479,719                 | Operating Expense                  | 7,144,404        | 102.170        | Ourient reado             | 0.8          |
| Current Liabilities                | 4,479,719       3,483,339 | Operating Expense Operating Margin | -144,084         |                | Days to Collect           |              |
|                                    |                           |                                    |                  | -2.1%          |                           | 0.8          |
| Current Liabilities                | 3,483,339                 | Operating Margin                   | -144,084         | -2.1%<br>-0.2% | Days to Collect           | 0.8<br>116.6 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315091 CRANFOR   | D REHAB & NU                                     | RSING CENTER   |   |                                   | Proprietary - Other   |                                 |
|--|--|--|---|-----------------------------------|---|---------------------------------|
| CRANFORD REHAB   | & NURSING CE                                     | NTER 12/31/2016  | 366 Days Settled  |                                   |   |                                 |
| CRANFORD, NJ 070   | 16   |  |   |                                   | CR Beds 210 POS B   | eds 0                           |
| UNION  |  |  |   |                                   | Key Performanad   | e Ind.                          |
| BLUE CROSS (TENI   | NESSEE)  |  |   |                                   | Occupancy Rate  | 91.0%                           |
| Balance S  | Sheet  | Income   | Statement   |                                   | Length of Stay  | 139.1                           |
| Current Assets   | 3,785,019  | Total Charges  | 23,407,606  |                                   | Average Wages   | 17.48                           |
| Fixed Assets   | 1,387,941  | Contract Allowance   | 3,819,506   | 16.3%                             | Skilled Nursing   | 87.3%                           |
| Other Assets   | -677,252   | Operating Revenue  | 19,588,100  | 83.7%                             | Ancillary Service   | 12.7%                           |
| Total Assets   | 4,495,708  | Operating Expense  | 21,036,423  | 107.4%                            | Current Ratio   | 0.9                             |
| Current Liabilities  | 4,063,755  | Operating Margin   | -1,448,323  | -7.4%                             | Days to Collect   | 66.1                            |
| Long Term Liabilities  | 2,385,824  | Other Income   | -93,737   | -0.5%                             | Avg Payment Days  | 62.7                            |
| Total Equity   | -1,953,871                                       | Other Expense  | 0   | 0.0%                              | Depreciation Rate   | 161.8%                          |
| Total Liab. and Equity   | 4,495,708  | Net Profit or Loss   | (1,542,060)   | -7.9%                             | Return on Equity  | 78.9%                           |
| 315294 CREST HA  | VEN NURSING                                      | AND REHABILITATIO  | N CENTER  |                                   | Government - County   |                                 |
| CREST HAVEN NUR<br>REHABILITATION C  |  | 12/31/2016   | 366 Days Settled  |                                   |   |                                 |
| CAPE MAY COURT   |  |  |   |                                   |   |                                 |
|  | HOUSE, NJ 082                                    | 10   |   |                                   | CR Beds 180 POS B   | eds 0                           |
| CAPE MAY   | HOUSE, NJ 082 <sup>-</sup>                       | 10   |   |                                   | CR Beds 180 POS B  Key Performanae  |                                 |
| CAPE MAY WISCONSIN PHYSIC  | ·  |  |   |                                   |   |                                 |
|  | CIANS SERVICE                                    | :  | Statement   |                                   | Key Performana  | <b>ce Ind.</b><br>75.4%         |
| WISCONSIN PHYSIC   | CIANS SERVICE                                    | :  | <b>Statement</b> 12,008,545                                     |                                   | Key Performanao<br>Occupancy Rate   | 75.4%<br>285.4                  |
| WISCONSIN PHYSIC   | CIANS SERVICE<br>Sheet                           | Income   |   | 6.4%                              | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages  | 75.4%<br>285.4<br>20.19         |
| WISCONSIN PHYSIC  Balance S  Current Assets  | CIANS SERVICE<br>Sheet<br>0                      | Income Total Charges   | 12,008,545  |                                   | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages  | 285.4<br>20.19<br>23.3%         |
| WISCONSIN PHYSIC<br>Balance S<br>Current Assets<br>Fixed Assets  | CIANS SERVICE<br>Sheet<br>0<br>0                 | Income Total Charges Contract Allowance  | 12,008,545<br>770,067   | 93.6%                             | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 285.4<br>20.19<br>23.3%         |
| WISCONSIN PHYSIC  Balance S  Current Assets  Fixed Assets  Other Assets                                    | CIANS SERVICE Sheet 0 0                          | Income Total Charges Contract Allowance Operating Revenue                                    | 12,008,545<br>770,067<br>11,238,478                             | 93.6%<br>180.1%                   | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 285.4<br>20.19<br>93.3%<br>6.7% |
| WISCONSIN PHYSIC  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets                      | CIANS SERVICE  Sheet  0 0 0                      | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 12,008,545<br>770,067<br>11,238,478<br>20,239,754               | 93.6%<br>180.1%<br>-80.1%         | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 285.4<br>20.19<br>93.3%<br>6.7% |
| WISCONSIN PHYSIC  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets  Current Liabilities | CIANS SERVICE  CHARLES SERVICE  O  O  O  O  O  O | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 12,008,545<br>770,067<br>11,238,478<br>20,239,754<br>-9,001,276 | 93.6%<br>180.1%<br>-80.1%<br>0.1% | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | e Ind.                          |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

|  | OD MANOR  |  |  |  | Nonprofit - Other   |   |
|--|---|--|--|--|---|---|
| CRESTWOOD MANO   | DR  | 12/31/2016   | 366 Days Settled   | i  |   |   |
| WHITING, NJ 08759  |   |  |  |  | CR Beds 64 POS B  | eds 0   |
| OCEAN  |   |  |  |  | Key Performana  | ce Ind.   |
| BLUE CROSS (TENN   | NESSEE)   |  |  |  | Occupancy Rate  | 85.8%   |
| Balance S  | heet  | Income   | Statement  |  | Length of Stay  | 144.5   |
| Current Assets   | 17,866,579  | Total Charges  | 20,212,389   |  | Average Wages   | 18.03   |
| Fixed Assets   | 28,847,157  | Contract Allowance   | 1,363,426  | 6.7%                                     | Skilled Nursing   | 32.4%   |
| Other Assets   | 2,108,760   | Operating Revenue  | 18,848,963   | 93.3%                                    | Ancillary Service   | 4.9%  |
| Total Assets   | 48,822,496  | Operating Expense  | 19,583,571   | 103.9%                                   | Current Ratio   | 15.5  |
| Current Liabilities  | 1,153,641   | Operating Margin   | -734,608   | -3.9%                                    | Days to Collect   | 46.1  |
| Long Term Liabilities  | 41,057,433  | Other Income   | 1,630,485  | 8.7%                                     | Avg Payment Days  | 7.8   |
| Total Equity   | 6,611,422   | Other Expense  | 0  | 0.0%                                     | Depreciation Rate   | 6.8%  |
| Total Liab. and Equity   | 48,822,496  | Net Profit or Loss   | 895,877  | 4.8%                                     | Return on Equity  | 13.6%   |
| 315125 CRYSTAL LAKE HLTHCARE & REHAB   |   |  |  |  |   |   |
| 315125 CRYSTAL   | LAKE HLTHCAF  | RE & REHAB   |  |  | Proprietary - Corporatio  | n   |
| 315125 CRYSTAL I   |   |  | 366 Days Settled   | i  | Proprietary - Corporatio  | n   |
|  | HCARE & REHA  |  | 366 Days Settled   | i  | Proprietary - Corporatio  |   |
| CRYSTAL LAKE HLT   | HCARE & REHA  |  | 366 Days Settled   | i  |   | eds 0   |
| CRYSTAL LAKE HLT<br>BAYVILLE, NJ 08721   | HCARE & REHA  |  | 366 Days Settled   | i  | CR Beds 235 POS B   | eds 0   |
| CRYSTAL LAKE HLT<br>BAYVILLE, NJ 08721<br>OCEAN  | HCARE & REHA  | AB 12/31/2016  | 366 Days Settled   | i  | CR Beds 235 POS B   | eds 0<br>ce Ind.  |
| CRYSTAL LAKE HLT BAYVILLE, NJ 08721 OCEAN Novitas NJ   | HCARE & REHA  | AB 12/31/2016  | ·  | i  | CR Beds 235 POS B <b>Key Performana</b> Occupancy Rate  | eds 0<br><b>ce Ind.</b><br>84.0%                                  |
| CRYSTAL LAKE HLT BAYVILLE, NJ 08721 OCEAN Novitas NJ Balance S   | HCARE & REHA  | AB 12/31/2016<br>Income  | Statement  |  | CR Beds 235 POS B <b>Key Performana</b> Occupancy Rate  Length of Stay  | eds 0<br><b>ce Ind.</b><br>84.0%<br>194.1                         |
| CRYSTAL LAKE HLT BAYVILLE, NJ 08721 OCEAN Novitas NJ Balance S Current Assets  | THCARE & REHA<br>Sheet<br>4,560,807   | AB 12/31/2016  Income  Total Charges   | Statement<br>16,653,928  | 4.3%                                     | CR Beds 235 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages  | eds 0  ce Ind.  84.0%  194.1  20.22                               |
| CRYSTAL LAKE HLT BAYVILLE, NJ 08721 OCEAN Novitas NJ Balance S Current Assets Fixed Assets   | THCARE & REHA<br>Sheet<br>4,560,807<br>1,544,400                                | Income Total Charges Contract Allowance  | Statement<br>16,653,928<br>709,870   | 4.3%<br>95.7%                            | CR Beds 235 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing   | seds 0  ce Ind.  84.0%  194.1  20.22  94.6%                       |
| CRYSTAL LAKE HLT BAYVILLE, NJ 08721 OCEAN Novitas NJ Balance S Current Assets Fixed Assets Other Assets                                  | THCARE & REHA<br>Sheet<br>4,560,807<br>1,544,400<br>5,967,716                   | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 16,653,928 709,870 15,944,058                                      | 4.3%<br>95.7%<br>101.5%                  | CR Beds 235 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                          | seds 0 <b>ce Ind.</b> 84.0%  194.1  20.22  94.6%  5.4%            |
| CRYSTAL LAKE HLT BAYVILLE, NJ 08721 OCEAN Novitas NJ Balance S Current Assets Fixed Assets Other Assets Total Assets                     | THCARE & REHA<br>Sheet<br>4,560,807<br>1,544,400<br>5,967,716<br>12,072,923     | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 2 <b>Statement</b> 16,653,928 709,870 15,944,058 16,177,192                  | 4.3%<br>95.7%<br>101.5%<br>-1.5%         | CR Beds 235 POS B  Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | seds 0  ce Ind.  84.0%  194.1  20.22  94.6%  5.4%  1.3            |
| CRYSTAL LAKE HLT BAYVILLE, NJ 08721 OCEAN Novitas NJ Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | THCARE & REHA<br>4,560,807<br>1,544,400<br>5,967,716<br>12,072,923<br>3,638,464 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 2 Statement<br>16,653,928<br>709,870<br>15,944,058<br>16,177,192<br>-233,134 | 4.3%<br>95.7%<br>101.5%<br>-1.5%<br>0.0% | CR Beds 235 POS B  Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | seds 0 <b>ce Ind.</b> 84.0%  194.1  20.22  94.6%  5.4%  1.3  48.8 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315396 CUMBERL  | AND MANOR N   | URSING AND REHAB  | ILITATION CENT  | ER                                 | Proprietary - Corporation   | 1  |
|---|---|---|---|------------------------------------|---|--|
| CUMBERLAND MAN<br>REHABILITATION CI   |   | .ND 12/31/2016  | 366 Days Settled  |                                    |   |  |
| BRIDGETON, NJ 083   | 302   |   |   |                                    | CR Beds 196 POS Be  | eds 0  |
| CUMBERLAND  |   |   |   |                                    | Key Performanad   | e Ind.   |
| BLUE CROSS (TEN   | NESSEE)   |   |   |                                    | Occupancy Rate  | 84.1%  |
| Balance S   | heet  | Income  | Statement   |                                    | Length of Stay  | 125.5  |
| Current Assets  | 5,157,634   | Total Charges   | 21,355,568  |                                    | Average Wages   | 14.07  |
| Fixed Assets  | 859,985   | Contract Allowance  | 3,020,134   | 14.1%                              | Skilled Nursing   | 85.5%  |
| Other Assets  | 28,855  | Operating Revenue   | 18,335,434  | 85.9%                              | Ancillary Service   | 14.5%  |
| Total Assets  | 6,046,474   | Operating Expense   | 16,552,476  | 90.3%                              | Current Ratio   | 2.3  |
| Current Liabilities   | 2,270,820   | Operating Margin  | 1,782,958   | 9.7%                               | Days to Collect   | 44.7   |
| Long Term Liabilities   | 0   | Other Income  | 1,839   | 0.0%                               | Avg Payment Days  | 51.5   |
| Total Equity  | 3,775,654   | Other Expense   | 0   | 0.0%                               | Depreciation Rate   | 183.7%   |
| Total Liab. and Equity  | 6,046,474   | Net Profit or Loss  | 1,784,797   | 9.7%                               | Return on Equity  | 47.3%  |
| 315029 DAUGHTE  | RS OF ISRAEL I  | PLEASANT VALLEY I   | HOME  |                                    | Nonprofit - Other   |  |
| DAUGHTERS OF ISE<br>VALLEY HOME   | RAEL PLEASAN  | T 12/31/2016  | 366 Days Settled  |                                    |   |  |
| WEST ORANGE, NJ   | 07052   |   |   |                                    |   |  |
| ESSEX   | 0.00=   |   |   |                                    | CR Beds 303 POS Bo  | eds 0  |
|   | 0.00_   |   |   |                                    | Key Performanac   |  |
| BLUE CROSS (TENN  |   |   |   |                                    |   |  |
| BLUE CROSS (TENN<br>Balance S   | NESSEE)   | Income  | Statement   |                                    | Key Performanac   | e Ind.   |
| •   | NESSEE)   | Income<br>Total Charges   | <b>Statement</b> 34,310,304                                       |                                    | Key Performanao<br>Occupancy Rate   | se Ind.<br>92.0%                                 |
| Balance S   | NESSEE)<br>Sheet  |   |   | 10.1%                              | Key Performanae<br>Occupancy Rate<br>Length of Stay   | 92.0%<br>136.2                                   |
| Balance S<br>Current Assets   | NESSEE)<br>Sheet<br>8,100,251                                       | Total Charges   | 34,310,304  |                                    | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages  | 92.0%<br>136.2<br>18.28                          |
| Balance S Current Assets Fixed Assets   | NESSEE) Sheet 8,100,251 17,925,750                                  | Total Charges Contract Allowance  | 34,310,304<br>3,457,260   | 89.9%                              | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 92.0%<br>136.2<br>18.28<br>87.0%                 |
| Balance S Current Assets Fixed Assets Other Assets                                  | NESSEE) Sheet  8,100,251 17,925,750 22,655,403                      | Total Charges Contract Allowance Operating Revenue                                    | 34,310,304<br>3,457,260<br>30,853,044                             | 89.9%<br>120.3%                    | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 92.0%<br>136.2<br>18.28<br>87.0%<br>13.0%        |
| Balance S Current Assets Fixed Assets Other Assets Total Assets                     | NESSEE) Sheet  8,100,251 17,925,750 22,655,403 48,681,404           | Total Charges Contract Allowance Operating Revenue Operating Expense                  | 34,310,304<br>3,457,260<br>30,853,044<br>37,101,735               | 89.9%<br>120.3%<br>-20.3%          | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 92.0%<br>136.2<br>18.28<br>87.0%<br>13.0%        |
| Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | NESSEE) Sheet  8,100,251 17,925,750 22,655,403 48,681,404 4,214,839 | Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 34,310,304<br>3,457,260<br>30,853,044<br>37,101,735<br>-6,248,691 | 89.9%<br>120.3%<br>-20.3%<br>16.6% | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 92.0%<br>136.2<br>18.28<br>87.0%<br>13.0%<br>1.9 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315021 DAUGHTER        | RS OF MIRIAM ( | CENTER             |                  |        | Nonprofit - Other  |         |
|------------------------|----------------|--------------------|------------------|--------|--------------------|---------|
| DAUGHTERS OF MII       | RIAM CENTER    | 12/31/2016         | 366 Days Settled | d      |                    |         |
| CLIFTON, NJ 07011      |                |                    |                  |        | CR Beds 210 POS E  | Beds 0  |
| PASSAIC                |                |                    |                  |        | Key Performana     | ce Ind. |
| Novitas NJ             |                |                    |                  |        | Occupancy Rate     | 97.9%   |
| Balance S              | heet           | Income             | Statement        |        | Length of Stay     | 167.1   |
| Current Assets         | 4,674,489      | Total Charges      | 30,758,578       |        | Average Wages      | 22.42   |
| Fixed Assets           | 12,526,729     | Contract Allowance | 8,957,394        | 29.1%  | Skilled Nursing    | 89.9%   |
| Other Assets           | 879,048        | Operating Revenue  | 21,801,184       | 70.9%  | Ancillary Service  | 10.1%   |
| Total Assets           | 18,080,266     | Operating Expense  | 27,328,586       | 125.4% | Current Ratio      | 0.9     |
| Current Liabilities    | 5,023,338      | Operating Margin   | -5,527,402       | -25.4% | Days to Collect    | 57.7    |
| Long Term Liabilities  | 5,871,987      | Other Income       | 5,481,095        | 25.1%  | Avg Payment Days   | 52.3    |
| Total Equity           | 7,184,941      | Other Expense      | 0                | 0.0%   | Depreciation Rate  | 10.0%   |
| Total Liab. and Equity | 18,080,266     | Net Profit or Loss | (46,307)         | -0.2%  | Return on Equity   | -0.6%   |
| 315374 DE LA SAL       | LE HALL        |                    |                  |        | Nonprofit - Church |         |
| DE LA SALLE HALL       |                | 8/31/2016 2        | 244 Days Settled |        |                    |         |
| LINCROFT, NJ 07738     | 3              |                    |                  |        | CR Beds 32 POS E   | Beds 0  |
| MONMOUTH               |                |                    |                  |        | Key Performana     | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)        |                    |                  |        | Occupancy Rate     | 89.2%   |
| Balance S              | heet           | Income             | Statement        |        | Length of Stay     | 696.8   |
| Current Assets         | 2,260,257      | Total Charges      | 1,932,451        |        | Average Wages      | 23.76   |
| Fixed Assets           | 1,697,278      | Contract Allowance | 49,110           | 2.5%   | Skilled Nursing    | 94.7%   |
| Other Assets           | 12,542         | Operating Revenue  | 1,883,341        | 97.5%  | Ancillary Service  | 5.3%    |
| Total Assets           | 3,970,077      | Operating Expense  | 2,761,189        | 146.6% | Current Ratio      | 10.3    |
| Current Liabilities    | 219,530        | Operating Margin   | -877,848         | -46.6% | Days to Collect    | 62.6    |
| Long Term Liabilities  | 0              | Other Income       | 1,007,384        | 53.5%  | Avg Payment Days   | 18.3    |
| Total Equity           | 3,750,547      | Other Expense      | 0                | 0.0%   | Depreciation Rate  | 7.4%    |
| Total Liab. and Equity | 3,970,077      | Net Profit or Loss | 129,536          | 6.9%   | Return on Equity   | 3.5%    |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315200 DELAIRE N           | IURSING & CON  | IV CENTER          |                  |        | Nonprofit - Other   |         |
|----------------------------|----------------|--------------------|------------------|--------|---------------------|---------|
| DELAIRE NURSING            | & CONV CENTE   | ER 12/31/2016      | 366 Days Settled | I      |                     |         |
| LINDEN, NJ 07036           |                |                    |                  |        | CR Beds 280 POS B   | eds 0   |
| UNION                      |                |                    |                  |        | Key Performana      | ce Ind. |
| Novitas NJ                 |                |                    |                  |        | Occupancy Rate      | 73.9%   |
| Balance S                  | heet           | Income             | Statement        |        | Length of Stay      | 153.2   |
| Current Assets             | 5,323,445      | Total Charges      | 23,975,327       |        | Average Wages       | 18.57   |
| Fixed Assets               | 411,499        | Contract Allowance | 3,240,080        | 13.5%  | Skilled Nursing     | 80.1%   |
| Other Assets               | 148,704        | Operating Revenue  | 20,735,247       | 86.5%  | Ancillary Service   | 16.7%   |
| Total Assets               | 5,883,648      | Operating Expense  | 20,416,667       | 98.5%  | Current Ratio       | 0.9     |
| Current Liabilities        | 6,262,847      | Operating Margin   | 318,580          | 1.5%   | Days to Collect     | 76.6    |
| Long Term Liabilities      | 2,049,105      | Other Income       | -39,930          | -0.2%  | Avg Payment Days    | 105.1   |
| Total Equity               | -2,428,304     | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 97.8%   |
| Total Liab. and Equity     | 5,883,648      | Net Profit or Loss | 278,650          | 1.3%   | Return on Equity    | -11.5%  |
| 315129 DELLRIDG            | E HEALTH & RE  | HABILITATION CEN   | TER              |        | Proprietary - Other |         |
| DELLRIDGE HEALTH<br>CENTER | H & REHABILITA | TION 12/31/2016    | 366 Days Settled | I      |                     |         |
| PARAMUS, NJ 07652          | 2              |                    |                  |        | CR Beds 96 POS B    | eds 0   |
| BERGEN                     |                |                    |                  |        | Key Performana      | ce Ind. |
| Novitas NJ                 |                |                    |                  |        | Occupancy Rate      | 79.1%   |
| Balance S                  | heet           | Income             | Statement        |        | Length of Stay      | 45.6    |
| Current Assets             | 1,708,727      | Total Charges      | 11,746,586       |        | Average Wages       | 21.19   |
| Fixed Assets               | 1,029,882      | Contract Allowance | 87,330           | 0.7%   | Skilled Nursing     | 98.5%   |
| Other Assets               | 0              | Operating Revenue  | 11,659,256       | 99.3%  | Ancillary Service   | 1.5%    |
| Total Assets               | 2,738,609      | Operating Expense  | 12,014,133       | 103.0% | Current Ratio       | 1.2     |
| Current Liabilities        | 1,475,652      | Operating Margin   | -354,877         | -3.0%  | Days to Collect     | 37.1    |
| Long Term Liabilities      | 2,000,000      | Other Income       | 123,660          | 1.1%   | Avg Payment Days    | 49.8    |
| Total Equity               | -737,043       | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 89.1%   |
| Total Liab. and Equity     | 2,738,609      | Net Profit or Loss | (231,217)        | -2.0%  | Return on Equity    | 31.4%   |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315174 DEPTFORE  | CENTER FOR                          | REHABILITATION AN   | ND HEALTHCAR                       | E                                 | Proprietary - Other   |                               |
|--|-------------------------------------|---|------------------------------------|-----------------------------------|---|-------------------------------|
| DEPTFORD CENTER<br>REHABILITATION AN                       |                                     |   | 366 Days Settled                   | I                                 |   |                               |
| DEPTFORD, NJ 0809  | 96                                  |   |                                    |                                   | CR Beds 240 POS Be  | eds 0                         |
| GLOUCESTER   |                                     |   |                                    |                                   | Key Performanad   | e Ind.                        |
| Novitas NJ   |                                     |   |                                    |                                   | Occupancy Rate  | 87.4%                         |
| Balance S  | heet                                | Income  | Statement                          |                                   | Length of Stay  | 135.1                         |
| Current Assets   | 6,708,389                           | Total Charges   | 22,392,046                         |                                   | Average Wages   | 20.67                         |
| Fixed Assets   | 1,125,974                           | Contract Allowance  | 1,593,744                          | 7.1%                              | Skilled Nursing   | 90.7%                         |
| Other Assets   | 15,494,734                          | Operating Revenue   | 20,798,302                         | 92.9%                             | Ancillary Service   | 9.3%                          |
| Total Assets   | 23,329,097                          | Operating Expense   | 19,935,623                         | 95.9%                             | Current Ratio   | 3.2                           |
| Current Liabilities  | 2,129,044                           | Operating Margin  | 862,679                            | 4.1%                              | Days to Collect   | 81.0                          |
| Long Term Liabilities                                      | 20,267,993                          | Other Income  | -767,127                           | -3.7%                             | Avg Payment Days  | 37.8                          |
| Total Equity   | 932,060                             | Other Expense   | 0                                  | 0.0%                              | Depreciation Rate   | 258.3%                        |
| Total Liab. and Equity                                     | 23,329,097                          | Net Profit or Loss  | 95,552                             | 0.5%                              | Return on Equity  | 10.3%                         |
| 315096 DOCTORS   | SUBACUTE CA                         | RE  |                                    |                                   | Proprietary - Other   |                               |
| DOCTORS SUBACU   | TE CARE                             | 6/30/2016 3   | 366 Days Settled                   |                                   |   |                               |
| PATERSON, NJ 0752  | 22                                  |   |                                    |                                   | CR Beds 49 POS Be   | eds 0                         |
| PASSAIC  |                                     |   |                                    |                                   | Key Performanad   | e Ind.                        |
| BLUE CROSS (TENN   | NESSEE)                             |   |                                    |                                   | Occupancy Rate  | 79.8%                         |
| Balance S  | heet                                | Income  | Statement                          |                                   | Length of Stay  | 40.9                          |
|  |                                     |   |                                    |                                   |   |                               |
| Current Assets   | 2,262,921                           | Total Charges   | 6,382,938                          |                                   | Average Wages   | 22.38                         |
| Current Assets Fixed Assets                                | 2,262,921<br>35,906                 | Total Charges Contract Allowance  | 6,382,938<br>0                     | 0.0%                              | Average Wages Skilled Nursing                                   | 22.38<br>99.6%                |
|  |                                     | -   |                                    |                                   |   |                               |
| Fixed Assets   | 35,906                              | Contract Allowance  | 0                                  | 100.0%                            | Skilled Nursing   | 99.6%                         |
| Fixed Assets Other Assets                                  | 35,906<br>0                         | Contract Allowance Operating Revenue                                    | 6,382,938                          | 100.0%<br>104.5%                  | Skilled Nursing Ancillary Service                               | 99.6%<br>0.4%                 |
| Fixed Assets Other Assets Total Assets                     | 35,906<br>0<br>2,298,827            | Contract Allowance Operating Revenue Operating Expense                  | 6,382,938<br>6,671,271             | 100.0%<br>104.5%<br>-4.5%         | Skilled Nursing Ancillary Service Current Ratio                 | 99.6%<br>0.4%<br>2.4          |
| Fixed Assets Other Assets Total Assets Current Liabilities | 35,906<br>0<br>2,298,827<br>939,902 | Contract Allowance Operating Revenue Operating Expense Operating Margin | 6,382,938<br>6,671,271<br>-288,333 | 100.0%<br>104.5%<br>-4.5%<br>0.0% | Skilled Nursing Ancillary Service Current Ratio Days to Collect | 99.6%<br>0.4%<br>2.4<br>153.1 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315019 DWELLING                   | PLACE AT ST   | CLARE'S            |                  |        | Proprietary - Corporation | 1       |
|-----------------------------------|---------------|--------------------|------------------|--------|---------------------------|---------|
| DWELLING PLACE A                  | AT ST CLARE'S | 12/31/2016         | 366 Days Settled |        |                           |         |
| DOVER, NJ 07801                   |               |                    |                  |        | CR Beds 25 POS Be         | eds 0   |
| MORRIS                            |               |                    |                  |        | Key Performanac           | e Ind.  |
| Novitas NJ                        |               |                    |                  |        | Occupancy Rate            | 84.4%   |
| Balance S                         | heet          | Income             | Statement        |        | Length of Stay            | 594.1   |
| Current Assets                    | 93,802,039    | Total Charges      | 28,212,422       |        | Average Wages             | 29.93   |
| Fixed Assets                      | 53,380,743    | Contract Allowance | 23,349,523       | 82.8%  | Skilled Nursing           | 27.2%   |
| Other Assets                      | 133,175,711   | Operating Revenue  | 4,862,899        | 17.2%  | Ancillary Service         | 72.8%   |
| Total Assets                      | 280,358,493   | Operating Expense  | 5,982,558        | 123.0% | Current Ratio             | 2.8     |
| Current Liabilities               | 33,023,848    | Operating Margin   | -1,119,659       | -23.0% | Days to Collect           | 4,870.4 |
| Long Term Liabilities             | 121,688,148   | Other Income       | 0                | 0.0%   | Avg Payment Days          | 1,844.6 |
| Total Equity                      | 125,646,497   | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 0.4%    |
| Total Liab. and Equity            | 280,358,493   | Net Profit or Loss | (1,119,659)      | -23.0% | Return on Equity          | -0.9%   |
| 315014 EAGLEVIE                   | W HEALTH AND  | REHABILITATION     |                  |        | Proprietary - Partnership | )       |
| EAGLEVIEW HEALT<br>REHABILITATION | H AND         | 12/31/2016         | 366 Days Settled |        |                           |         |
| PITTSGROVE, NJ 08                 | 3318          |                    |                  |        | CR Beds 84 POS Be         | eds 0   |
| SALEM                             |               |                    |                  |        | Key Performanad           | e Ind.  |
| BLUE CROSS (TENN                  | NESSEE)       |                    |                  |        | Occupancy Rate            | 84.4%   |
| Balance S                         | heet          | Income             | Statement        |        | Length of Stay            | 103.0   |
| Current Assets                    | 1,017,799     | Total Charges      | 7,949,774        |        | Average Wages             | 17.48   |
| Fixed Assets                      | 1,360,889     | Contract Allowance | 1,048,564        | 13.2%  | Skilled Nursing           | 81.8%   |
| Other Assets                      | 3,731,113     | Operating Revenue  | 6,901,210        | 86.8%  | Ancillary Service         | 18.2%   |
| Total Assets                      | 6,109,801     | Operating Expense  | 6,859,497        | 99.4%  | Current Ratio             | 1.4     |
| Current Liabilities               | 723,561       | Operating Margin   | 41,713           | 0.6%   | Days to Collect           | 32.7    |
| Long Term Liabilities             | 3,731,527     | Other Income       | 37,274           | 0.5%   | Avg Payment Days          | 28.2    |
| Total Equity                      | 1,654,713     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 2.4%    |
| Total Liab. and Equity            | 6,109,801     | Net Profit or Loss | 78,987           | 1.1%   | Return on Equity          | 4.8%    |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315317 EASTERN         | PINES CONV C   | ΓR                 |                  |        | Proprietary - Corporatio | n       |
|------------------------|----------------|--------------------|------------------|--------|--------------------------|---------|
| EASTERN PINES CO       | ONV CTR        | 12/31/2016         | 366 Days Settled |        |                          |         |
| ATLANTIC CITY, NJ      | 08401          |                    |                  |        | CR Beds 151 POS B        | eds 0   |
| ATLANTIC               |                |                    |                  |        | Key Performana           | ce Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE  |                    |                  |        | Occupancy Rate           | 67.0%   |
| Balance S              | Sheet          | Income             | Statement        |        | Length of Stay           | 193.9   |
| Current Assets         | 2,101,481      | Total Charges      | 14,179,920       |        | Average Wages            | 19.60   |
| Fixed Assets           | 1,945,697      | Contract Allowance | 5,342,348        | 37.7%  | Skilled Nursing          | 84.2%   |
| Other Assets           | 475,103        | Operating Revenue  | 8,837,572        | 62.3%  | Ancillary Service        | 15.8%   |
| Total Assets           | 4,522,281      | Operating Expense  | 10,193,323       | 115.3% | Current Ratio            | 0.5     |
| Current Liabilities    | 4,125,938      | Operating Margin   | -1,355,751       | -15.3% | Days to Collect          | 80.6    |
| Long Term Liabilities  | 42,973         | Other Income       | 224,000          | 2.5%   | Avg Payment Days         | 123.2   |
| Total Equity           | 353,370        | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 22.7%   |
| Total Liab. and Equity | 4,522,281      | Net Profit or Loss | (1,131,751)      | -12.8% | Return on Equity         | -320.3% |
| 315514 EGG HARE        | BOR CARE CEN   | TER                |                  |        | Proprietary - Corporatio | n       |
| EGG HARBOR CAR         | E CENTER       | 12/31/2016         | 366 Days Settled |        |                          |         |
| EGG HARBOR TOW         | NSHIP, NJ 0823 | 4                  |                  |        | CR Beds 120 POS B        | eds 0   |
| ATLANTIC               |                |                    |                  |        | Key Performana           | ce Ind. |
| Novitas NJ             |                |                    |                  |        | Occupancy Rate           | 62.1%   |
| Balance S              | Sheet          | Income             | Statement        |        | Length of Stay           | 83.9    |
| Current Assets         | 1,085,270      | Total Charges      | 9,366,013        |        | Average Wages            | 20.13   |
| Fixed Assets           | 117,726        | Contract Allowance | 1,605,479        | 17.1%  | Skilled Nursing          | 83.8%   |
| Other Assets           | 27,000         | Operating Revenue  | 7,760,534        | 82.9%  | Ancillary Service        | 16.2%   |
| Total Assets           | 1,229,996      | Operating Expense  | 8,556,872        | 110.3% | Current Ratio            | 0.5     |
| Current Liabilities    | 1,999,937      | Operating Margin   | -796,338         | -10.3% | Days to Collect          | 43.4    |
| Long Term Liabilities  | 24,109         | Other Income       | 44,618           | 0.6%   | Avg Payment Days         | 73.9    |
| Total Equity           | -794,050       | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 539.1%  |
| Total Liab. and Equity | 1,229,996      | Net Profit or Loss | (751,720)        | -9.7%  | Return on Equity         | 94.7%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315106 ELIZABETI                  | H NURSING AN           | D REHAB                            |                  |               | Proprietary - Corporation | l                            |
|-----------------------------------|------------------------|------------------------------------|------------------|---------------|---------------------------|------------------------------|
| ELIZABETH NURSIN                  | IG AND REHAB           | 12/31/2016                         | 366 Days Settled |               |                           |                              |
| ELIZABETH, NJ 0720                | )2                     |                                    |                  |               | CR Beds 102 POS Be        | eds 0                        |
| UNION                             |                        |                                    |                  |               | Key Performanac           | e Ind.                       |
| Novitas NJ                        |                        |                                    |                  |               | Occupancy Rate            | 90.6%                        |
| Balance S                         | Sheet                  | Income                             | Statement        |               | Length of Stay            | 198.9                        |
| Current Assets                    | 1,861,291              | Total Charges                      | 9,419,134        |               | Average Wages             | 20.36                        |
| Fixed Assets                      | 245,052                | Contract Allowance                 | 289,888          | 3.1%          | Skilled Nursing           | 86.1%                        |
| Other Assets                      | 983,399                | Operating Revenue                  | 9,129,246        | 96.9%         | Ancillary Service         | 13.9%                        |
| Total Assets                      | 3,089,742              | Operating Expense                  | 8,837,236        | 96.8%         | Current Ratio             | 2.3                          |
| Current Liabilities               | 811,113                | Operating Margin                   | 292,010          | 3.2%          | Days to Collect           | 55.6                         |
| Long Term Liabilities             | 1,088,266              | Other Income                       | 76,678           | 0.8%          | Avg Payment Days          | 33.6                         |
| Total Equity                      | 1,190,362              | Other Expense                      | 0                | 0.0%          | Depreciation Rate         | 9.2%                         |
| Total Liab. and Equity            | 3,089,741              | Net Profit or Loss                 | 368,688          | 4.0%          | Return on Equity          | 31.0%                        |
| 315010 ELMORA F                   | IILLS HEALTH 8         | REHABILITATION C                   | ENTER            |               | Proprietary - Partnership |                              |
| ELMORA HILLS HEAREHABILITATION CI |                        | 12/31/2016                         | 366 Days Settled |               |                           |                              |
| ELIZABETH, NJ 0720                | )2                     |                                    |                  |               | CR Beds 200 POS Be        | ds 0                         |
| UNION                             |                        |                                    |                  |               | Key Performanac           | e Ind.                       |
| WISCONSIN PHYSIC                  | CIANS SERVICE          |                                    |                  |               | Occupancy Rate            | 92.9%                        |
| Balance S                         | Sheet                  | Income                             | Statement        |               | Length of Stay            | 84.3                         |
| Current Assets                    | 5,854,746              | Total Charges                      | 29,390,396       |               | Average Wages             | 21.06                        |
| Fixed Assets                      | 2,654,934              | Contract Allowance                 | 8,112,357        | 27.6%         | Skilled Nursing           | 76.4%                        |
| Other Assets                      | 33,952                 | Operating Revenue                  | 21,278,039       | 72.4%         | Ancillary Service         | 23.6%                        |
|                                   |                        |                                    | 04 040 000       | 102 10/       | Command Datia             |                              |
| Total Assets                      | 8,543,632              | Operating Expense                  | 21,948,060       | 103.176       | Current Ratio             | 3.0                          |
| Total Assets Current Liabilities  | 8,543,632<br>1,924,240 | Operating Expense Operating Margin | -670,021         |               | Days to Collect           |                              |
|                                   |                        |                                    |                  | -3.1%         |                           | 52.6                         |
| Current Liabilities               | 1,924,240              | Operating Margin                   | -670,021         | -3.1%<br>0.3% | Days to Collect           | 3.0<br>52.6<br>32.1<br>36.0% |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315451 ELMS OF 0       | CRANBURY, TH | Ē                  |                  |        | Proprietary - Corporation | n       |
|------------------------|--------------|--------------------|------------------|--------|---------------------------|---------|
| ELMS OF CRANBUR        | RY, THE      | 12/31/2016         | 366 Days Settled | İ      |                           |         |
| CRANBURY, NJ 085       | 12           |                    |                  |        | CR Beds 120 POS B         | eds 0   |
| MIDDLESEX              |              |                    |                  |        | Key Performanad           | ce Ind. |
| Novitas NJ             |              |                    |                  |        | Occupancy Rate            | 94.6%   |
| Balance S              | Sheet        | Income             | Statement        |        | Length of Stay            | 37.0    |
| Current Assets         | 1,095,719    | Total Charges      | 21,718,410       |        | Average Wages             | 22.92   |
| Fixed Assets           | 0            | Contract Allowance | 4,336,191        | 20.0%  | Skilled Nursing           | 27.1%   |
| Other Assets           | 0            | Operating Revenue  | 17,382,219       | 80.0%  | Ancillary Service         | 43.0%   |
| Total Assets           | 1,095,719    | Operating Expense  | 17,426,438       | 100.3% | Current Ratio             | 1.3     |
| Current Liabilities    | 867,824      | Operating Margin   | -44,219          | -0.3%  | Days to Collect           | 16.6    |
| Long Term Liabilities  | 5,556        | Other Income       | 71,351           | 0.4%   | Avg Payment Days          | 16.2    |
| Total Equity           | 222,339      | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 0.0%    |
| Total Liab. and Equity | 1,095,719    | Net Profit or Loss | 27,132           | 0.2%   | Return on Equity          | 12.2%   |
| 315159 ELMWOOD         | HILLS HEALTH | ICARE CENTER LLC   |                  |        | Proprietary - Corporation | n       |
| ELMWOOD HILLS H        | EALTHCARE CE | ENTER 12/31/2016   | 366 Days Settled | I      |                           |         |
| BLACKWOOD, NJ 08       | 3012         |                    |                  |        | CR Beds 300 POS B         | eds 0   |
| CAMDEN                 |              |                    |                  |        | Key Performana            | e Ind.  |
| BLUE CROSS (TEN        | NESSEE)      |                    |                  |        | Occupancy Rate            | 92.9%   |
| Balance S              | Sheet        | Income             | Statement        |        | Length of Stay            | 258.2   |
| Current Assets         | 14,571,062   | Total Charges      | 66,402,069       |        | Average Wages             | 24.20   |
| Fixed Assets           | 1,783,453    | Contract Allowance | 6,238,695        | 9.4%   | Skilled Nursing           | 41.6%   |
| Other Assets           | 599,791      | Operating Revenue  | 60,163,374       | 90.6%  | Ancillary Service         | 7.8%    |
| Total Assets           | 16,954,306   | Operating Expense  | 59,858,825       | 99.5%  | Current Ratio             | 7.2     |
| Current Liabilities    | 2,024,787    | Operating Margin   | 304,549          | 0.5%   | Days to Collect           | 74.2    |
| Long Term Liabilities  | 62,349,559   | Other Income       | 16,845           | 0.0%   | Avg Payment Days          | 12.2    |
| Total Equity           | -47,420,040  | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 277.4%  |
| Total Liab. and Equity | 16,954,306   | Net Profit or Loss | 321,394          | 0.5%   | Return on Equity          | -0.7%   |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315360 EMERSON         | HEALTH CARE | CENTER             |                  |        | Proprietary - Individual |         |
|------------------------|-------------|--------------------|------------------|--------|--------------------------|---------|
| EMERSON HEALTH         | CARE CENTER | 12/31/2016         | 366 Days Settled |        |                          |         |
| EMERSON, NJ 07630      | 0           |                    |                  |        | CR Beds 155 POS E        | eds 0   |
| BERGEN                 |             |                    |                  |        | Key Performana           | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)     |                    |                  |        | Occupancy Rate           | 90.0%   |
| Balance S              | Sheet       | Income             | Statement        |        | Length of Stay           | 104.4   |
| Current Assets         | 2,789,310   | Total Charges      | 18,829,936       |        | Average Wages            | 21.44   |
| Fixed Assets           | 4,542,302   | Contract Allowance | 2,091,979        | 11.1%  | Skilled Nursing          | 89.3%   |
| Other Assets           | -18,000     | Operating Revenue  | 16,737,957       | 88.9%  | Ancillary Service        | 10.7%   |
| Total Assets           | 7,313,612   | Operating Expense  | 14,648,408       | 87.5%  | Current Ratio            | 1.6     |
| Current Liabilities    | 1,781,191   | Operating Margin   | 2,089,549        | 12.5%  | Days to Collect          | 44.1    |
| Long Term Liabilities  | 3,294,437   | Other Income       | 211,545          | 1.3%   | Avg Payment Days         | 36.7    |
| Total Equity           | 2,237,984   | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 14.6%   |
| Total Liab. and Equity | 7,313,612   | Net Profit or Loss | 2,301,094        | 13.7%  | Return on Equity         | 102.8%  |
| 315077 EVERGREE        | ENS, THE    |                    |                  |        | Nonprofit - Church       |         |
| EVERGREENS, THE        |             | 12/31/2016         | 366 Days Settled |        |                          |         |
| MOORESTOWN, NJ         | 08057       |                    |                  |        | CR Beds 34 POS E         | eds 0   |
| BURLINGTON             |             |                    |                  |        | Key Performana           | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)     |                    |                  |        | Occupancy Rate           | 93.6%   |
| Balance S              | Sheet       | Income             | Statement        |        | Length of Stay           | 129.4   |
| Current Assets         | 4,980,545   | Total Charges      | 25,072,878       |        | Average Wages            | 20.24   |
| Fixed Assets           | 53,433,041  | Contract Allowance | 6,191,098        | 24.7%  | Skilled Nursing          | 21.7%   |
| Other Assets           | 31,263,379  | Operating Revenue  | 18,881,780       | 75.3%  | Ancillary Service        | 2.6%    |
| Total Assets           | 89,676,965  | Operating Expense  | 23,746,540       | 125.8% | Current Ratio            | 0.1     |
| Current Liabilities    | 51,102,669  | Operating Margin   | -4,864,760       | -25.8% | Days to Collect          | 20.0    |
| Long Term Liabilities  | 29,072,802  | Other Income       | 2,293,806        | 12.1%  | Avg Payment Days         | 17.8    |
| Total Equity           | 9,501,494   | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 8.6%    |
| Total Liab. and Equity | 89,676,965  | Net Profit or Loss | (3,489,595)      | -18.5% | Return on Equity         | -36.7%  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315425 FOOTHILL  | ACRES REHAB                          | ILITATION & NURSIN  | IG CENTER   |                                  | Proprietary - Corporation                                       | 1                                      |
|--|--------------------------------------|---|---|----------------------------------|---|--|
| FOOTHILL ACRES R<br>NURSING CENTER                         | EHABILITATION                        | N & 12/31/2016  | 366 Days Settled                                  |                                  |   |  |
| HILLSBOROUGH, N.   | J 08844                              |   |   |                                  | CR Beds 200 POS B   | eds 0                                  |
| SOMERSET   |                                      |   |   |                                  | Key Performanad   | e Ind.                                 |
| Novitas NJ   |                                      |   |   |                                  | Occupancy Rate  | 86.0%                                  |
| Balance S  | heet                                 | Income  | Statement   |                                  | Length of Stay  | 108.6                                  |
| Current Assets   | 3,952,994                            | Total Charges   | 25,017,264  |                                  | Average Wages   | 23.35                                  |
| Fixed Assets   | 192,681                              | Contract Allowance  | 4,622,348   | 18.5%                            | Skilled Nursing   | 80.6%                                  |
| Other Assets   | 798,438                              | Operating Revenue   | 20,394,916  | 81.5%                            | Ancillary Service   | 19.4%                                  |
| Total Assets   | 4,944,113                            | Operating Expense   | 20,916,601  | 102.6%                           | Current Ratio   | 0.8                                    |
| Current Liabilities  | 4,683,524                            | Operating Margin  | -521,685  | -2.6%                            | Days to Collect   | 61.0                                   |
| Long Term Liabilities                                      | 0                                    | Other Income  | 18,392  | 0.1%                             | Avg Payment Days  | 52.1                                   |
| Total Equity   | 260,589                              | Other Expense   | 0   | 0.0%                             | Depreciation Rate   | 279.7%                                 |
| Total Liab. and Equity                                     | 4,944,113                            | Net Profit or Loss  | (503,293)   | -2.5%                            | Return on Equity  | -193.1%                                |
| 315375 FOREST H  | ILL HEALTHCA                         | RE CENTER   |   |                                  | Proprietary - Corporation                                       | 1                                      |
| FOREST HILL HEAL   | THCARE CENTE                         | ER 12/31/2016   | 366 Days Settled                                  |                                  |   |  |
| NEWARK, NJ 07104   |                                      |   |   |                                  | CR Beds 120 POS B   | eds 0                                  |
| ESSEX  |                                      |   |   |                                  | Key Performanad   | e Ind.                                 |
| BLUE CROSS (TEN  | NESSEE)                              |   |   |                                  | Occupancy Rate  | 80.3%                                  |
| Balance S  | heet                                 | Income  | Statement   |                                  | Length of Stay  | 05.0                                   |
| Current Assets   |                                      |   |   |                                  |   | 65.6                                   |
| Carroni 7 locolo   | 2,722,081                            | Total Charges   | 16,351,038  |                                  | Average Wages   | 20.53                                  |
| Fixed Assets   | 2,722,081<br>1,966                   | Total Charges  Contract Allowance                                       | 16,351,038<br>3,809,539                           | 23.3%                            | Average Wages Skilled Nursing                                   |  |
|  |                                      | J   |   |                                  |   | 20.53                                  |
| Fixed Assets   | 1,966                                | Contract Allowance  | 3,809,539   | 76.7%                            | Skilled Nursing   | 20.53<br>75.5%                         |
| Fixed Assets Other Assets                                  | 1,966                                | Contract Allowance Operating Revenue                                    | 3,809,539   | 76.7%<br>100.8%                  | Skilled Nursing Ancillary Service                               | 20.53<br>75.5%<br>24.5%                |
| Fixed Assets Other Assets Total Assets                     | 1,966<br>0<br>2,724,047              | Contract Allowance Operating Revenue Operating Expense                  | 3,809,539<br>12,541,499<br>12,646,660             | 76.7%<br>100.8%<br>-0.8%         | Skilled Nursing Ancillary Service Current Ratio                 | 20.53<br>75.5%<br>24.5%<br>1.7         |
| Fixed Assets Other Assets Total Assets Current Liabilities | 1,966<br>0<br>2,724,047<br>1,597,227 | Contract Allowance Operating Revenue Operating Expense Operating Margin | 3,809,539<br>12,541,499<br>12,646,660<br>-105,161 | 76.7%<br>100.8%<br>-0.8%<br>0.2% | Skilled Nursing Ancillary Service Current Ratio Days to Collect | 20.53<br>75.5%<br>24.5%<br>1.7<br>68.9 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315224 FOREST M  | ANOR HCC  |  |  |  | Proprietary - Corporatio  | n  |
|--|---|--|--|--|---|--|
| FOREST MANOR HO  | cc  | 12/31/2016   | 366 Days Settled   |  |   |  |
| HOPE, NJ 07844   |   |  |  |  | CR Beds 120 POS B   | eds 0  |
| WARREN   |   |  |  |  | Key Performana  | ce Ind.  |
| Novitas NJ   |   |  |  |  | Occupancy Rate  | 92.1%  |
| Balance S  | heet  | Income   | Statement  |  | Length of Stay  | 115.0  |
| Current Assets   | 2,138,130   | Total Charges  | 14,351,464   |  | Average Wages   | 19.34  |
| Fixed Assets   | 219,893   | Contract Allowance   | 2,514,079  | 17.5%                                  | Skilled Nursing   | 80.9%  |
| Other Assets   | 238,288   | Operating Revenue  | 11,837,385   | 82.5%                                  | Ancillary Service   | 19.1%  |
| Total Assets   | 2,596,311   | Operating Expense  | 10,509,821   | 88.8%                                  | Current Ratio   | 1.3  |
| Current Liabilities  | 1,690,097   | Operating Margin   | 1,327,564  | 11.2%                                  | Days to Collect   | 45.0   |
| Long Term Liabilities  | 47,592  | Other Income   | 26,453   | 0.2%                                   | Avg Payment Days  | 36.8   |
| Total Equity   | 858,622   | Other Expense  | 0  | 0.0%                                   | Depreciation Rate   | 535.5%   |
| Total Liab. and Equity   | 2,596,311   | Net Profit or Loss   | 1,354,017  | 11.4%                                  | Return on Equity  | 157.7%   |
|  |   |  |  |  |   |  |
| 315327 FOUNTAIN  | VIEW CARE CE  | NTER   |  |  | Proprietary - Corporatio  | n  |
| 315327 FOUNTAIN FOUNTAIN VIEW CA   |   |  | 366 Days Settled   |  | Proprietary - Corporatio  | n  |
|  | RE CENTER   |  | 366 Days Settled   |  | Proprietary - Corporatio  CR Beds 123 POS B   |  |
| FOUNTAIN VIEW CA   | RE CENTER   |  | 366 Days Settled   |  |   | eds 0  |
| FOUNTAIN VIEW CA   | RE CENTER<br>01   |  | 366 Days Settled   |  | CR Beds 123 POS B   | eds 0  |
| FOUNTAIN VIEW CA<br>LAKEWOOD, NJ 0870<br>OCEAN   | RE CENTER<br>01<br>NESSEE)  | 12/31/2016   | 366 Days Settled Statement                                   |  | CR Beds 123 POS B <b>Key Performana</b>   | eds 0<br>ce Ind.                                       |
| FOUNTAIN VIEW CA<br>LAKEWOOD, NJ 0870<br>OCEAN<br>BLUE CROSS (TENN   | RE CENTER 01 NESSEE) heet   | 12/31/2016   | ·  |  | CR Beds 123 POS B <b>Key Performana</b> Occupancy Rate  | eds 0<br><b>ce Ind.</b><br>90.2%                       |
| FOUNTAIN VIEW CA LAKEWOOD, NJ 0870 OCEAN BLUE CROSS (TENN Balance S  | RE CENTER 01 NESSEE) heet   | 12/31/2016<br>Income   | Statement  |  | CR Beds 123 POS B <b>Key Performana</b> Occupancy Rate  Length of Stay  | eds 0<br><b>ce Ind.</b><br>90.2%<br>110.4              |
| FOUNTAIN VIEW CA  LAKEWOOD, NJ 0870  OCEAN  BLUE CROSS (TENN  Balance S  Current Assets  | RE CENTER  01  NESSEE)  heet  2,786,752   | 12/31/2016  Income  Total Charges  | <b>Statement</b> 12,346,431                                  | 9.5%                                   | CR Beds 123 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0  ce Ind.  90.2%  110.4  18.67                    |
| FOUNTAIN VIEW CA  LAKEWOOD, NJ 0870  OCEAN  BLUE CROSS (TENN  Balance S  Current Assets  Fixed Assets  | RE CENTER  01  NESSEE)  heet  2,786,752  503,767                                | Income Total Charges Contract Allowance  | <b>Statement</b> 12,346,431 1,173,626                        | 9.5%<br>90.5%                          | CR Beds 123 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | eds 0  ce Ind.  90.2%  110.4  18.67  87.6%             |
| FOUNTAIN VIEW CA  LAKEWOOD, NJ 0870  OCEAN  BLUE CROSS (TENN  Balance S  Current Assets  Fixed Assets  Other Assets                                    | RE CENTER  01  NESSEE)  heet  2,786,752  503,767  229,527                       | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 12,346,431 1,173,626 11,172,805                    | 9.5%<br>90.5%<br>95.4%                 | CR Beds 123 POS B  Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                                      | eds 0  ce Ind.  90.2%  110.4  18.67  87.6%  12.4%      |
| FOUNTAIN VIEW CA  LAKEWOOD, NJ 0870  OCEAN  BLUE CROSS (TENN  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets                      | RE CENTER  01  NESSEE)  heet  2,786,752  503,767  229,527  3,520,046            | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 12,346,431 1,173,626 11,172,805 10,658,385         | 9.5%<br>90.5%<br>95.4%<br>4.6%         | CR Beds 123 POS B  Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                        | eds 0  ce Ind.  90.2%  110.4  18.67  87.6%  12.4%  1.9 |
| FOUNTAIN VIEW CA  LAKEWOOD, NJ 0870  OCEAN  BLUE CROSS (TENN  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets  Current Liabilities | RE CENTER  01  NESSEE)  heet  2,786,752  503,767  229,527  3,520,046  1,479,569 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 12,346,431 1,173,626 11,172,805 10,658,385 514,420 | 9.5%<br>90.5%<br>95.4%<br>4.6%<br>0.2% | CR Beds 123 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0  ce Ind. 90.2% 110.4 18.67 87.6% 12.4% 1.9 71.5  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315297 FOUNTAIN        | S AT CEDAR PA | ARKE, THE          |                  |        | Proprietary - Corporation | n       |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|---------|
| FOUNTAINS AT CED       | OAR PARKE, TH | E 12/31/2016       | 366 Days Settled | I      |                           |         |
| ATCO, NJ 08004         |               |                    |                  |        | CR Beds 371 POS E         | Beds 0  |
| CAMDEN                 |               |                    |                  |        | Key Performana            | ce Ind. |
| HEALTH CARE SER        | VICE CORPORA  | ATION              |                  |        | Occupancy Rate            | 87.7%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 354.7   |
| Current Assets         | 1,948,974     | Total Charges      | 17,188,160       |        | Average Wages             | 19.67   |
| Fixed Assets           | 3,302,046     | Contract Allowance | 752,904          | 4.4%   | Skilled Nursing           | 10.6%   |
| Other Assets           | 5,101,382     | Operating Revenue  | 16,435,256       | 95.6%  | Ancillary Service         | 4.4%    |
| Total Assets           | 10,352,402    | Operating Expense  | 14,998,482       | 91.3%  | Current Ratio             | 0.1     |
| Current Liabilities    | 17,348,866    | Operating Margin   | 1,436,774        | 8.7%   | Days to Collect           | 24.4    |
| Long Term Liabilities  | 0             | Other Income       | 321              | 0.0%   | Avg Payment Days          | 12.5    |
| Total Equity           | -6,996,464    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 56.6%   |
| Total Liab. and Equity | 10,352,402    | Net Profit or Loss | 1,437,095        | 8.7%   | Return on Equity          | -20.5%  |
| 315151 FRANKLIN        | CARE CENTER   |                    |                  |        | Proprietary - Corporation | n       |
| FRANKLIN CARE CE       | ENTER         | 12/31/2016         | 366 Days Settled | I      |                           |         |
| FRANKLIN PARK, N.      | J 08823       |                    |                  |        | CR Beds 180 POS E         | Beds 0  |
| SOMERSET               |               |                    |                  |        | Key Performana            | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)       |                    |                  |        | Occupancy Rate            | 12.2%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 131.2   |
| Current Assets         | 8,636,299     | Total Charges      | 2,666,573        |        | Average Wages             | 17.41   |
| Fixed Assets           | 159,147       | Contract Allowance | 398,450          | 14.9%  | Skilled Nursing           | 84.8%   |
| Other Assets           | -5,018,400    | Operating Revenue  | 2,268,123        | 85.1%  | Ancillary Service         | 15.2%   |
| Total Assets           | 3,777,046     | Operating Expense  | 3,386,857        | 149.3% | Current Ratio             | 1.9     |
| Current Liabilities    | 4,587,689     | Operating Margin   | -1,118,734       | -49.3% | Days to Collect           | 0.0     |
| Long Term Liabilities  | 13,244,582    | Other Income       | 90,671           | 4.0%   | Avg Payment Days          | 490.0   |
| Total Equity           | -14,055,225   | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 8.0%    |
| Total Liab. and Equity | 3,777,046     | Net Profit or Loss | (1,028,063)      | -45.3% | Return on Equity          | 7.3%    |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315445 FRIENDS F       | RETIREMENT CO | ONCEPTS            |                  |        | Nonprofit - Other |         |
|------------------------|---------------|--------------------|------------------|--------|-------------------|---------|
| FRIENDS RETIREMI       | ENT CONCEPTS  | S 12/31/2016       | 366 Days Settled |        |                   |         |
| BRIDGEWATER, NJ        | 08807         |                    |                  |        | CR Beds 99 POS B  | eds 0   |
| SOMERSET               |               |                    |                  |        | Key Performana    | ce Ind. |
| Novitas NJ             |               |                    |                  |        | Occupancy Rate    | 67.0%   |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay    | 77.4    |
| Current Assets         | 8,964,665     | Total Charges      | 18,763,475       |        | Average Wages     | 28.84   |
| Fixed Assets           | 37,565,735    | Contract Allowance | 5,993,071        | 31.9%  | Skilled Nursing   | 31.8%   |
| Other Assets           | 4,394,283     | Operating Revenue  | 12,770,404       | 68.1%  | Ancillary Service | 1.3%    |
| Total Assets           | 50,924,683    | Operating Expense  | 21,905,880       | 171.5% | Current Ratio     | 1.3     |
| Current Liabilities    | 6,810,453     | Operating Margin   | -9,135,476       | -71.5% | Days to Collect   | 73.8    |
| Long Term Liabilities  | 105,482,636   | Other Income       | 1,831,440        | 14.3%  | Avg Payment Days  | 4.1     |
| Total Equity           | -61,368,406   | Other Expense      | 0                | 0.0%   | Depreciation Rate | 8.7%    |
| Total Liab. and Equity | 50,924,683    | Net Profit or Loss | (7,304,036)      | -57.2% | Return on Equity  | 11.9%   |
| 315161 FRIENDS V       | /ILLAGE AT WO | ODSTOWN            |                  |        | Nonprofit - Other |         |
| FRIENDS VILLAGE        | AT WOODSTOW   | /N 12/31/2016      | 366 Days Settled |        |                   |         |
| WOODSTOWN, NJ (        | 8098          |                    |                  |        | CR Beds 202 POS B | eds 0   |
| SALEM                  |               |                    |                  |        | Key Performana    | ce Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate    | 79.2%   |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay    | 176.3   |
| Current Assets         | 5,265,661     | Total Charges      | 15,340,781       |        | Average Wages     | 20.55   |
| Fixed Assets           | 18,816,847    | Contract Allowance | 2,728,451        | 17.8%  | Skilled Nursing   | 47.1%   |
| Other Assets           | 6,873,323     | Operating Revenue  | 12,612,330       | 82.2%  | Ancillary Service | 14.4%   |
| Total Assets           | 30,955,831    | Operating Expense  | 14,045,378       | 111.4% | Current Ratio     | 4.1     |
| Current Liabilities    | 1,273,429     | Operating Margin   | -1,433,048       | -11.4% | Days to Collect   | 33.9    |
| Long Term Liabilities  | 28,341,448    | Other Income       | 1,451,635        | 11.5%  | Avg Payment Days  | 24.0    |
| Total Equity           | 1,340,954     | Other Expense      | 0                | 0.0%   | Depreciation Rate | 6.1%    |
| Total Liab. and Equity | 30,955,831    | Net Profit or Loss | 18,587           | 0.1%   | Return on Equity  | 1.4%    |
|                        |               |                    |                  |        |                   |         |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315336 GARDENS                        | AT MONROE H | EALTHCARE AND RE   | EHABILITATION,   | Т     | Proprietary - Corporation | 1      |
|---------------------------------------|-------------|--------------------|------------------|-------|---------------------------|--------|
| GARDENS AT MONF<br>AND REHABILITATION |             | .RE 12/31/2016     | 366 Days Settled | I     |                           |        |
| MONROE TOWNSHI                        | P, NJ 08831 |                    |                  |       | CR Beds 136 POS Be        | eds 0  |
| MIDDLESEX                             |             |                    |                  |       | Key Performanad           | e Ind. |
| Novitas NJ                            |             |                    |                  |       | Occupancy Rate            | 76.8%  |
| Balance S                             | Sheet       | Income             | Statement        |       | Length of Stay            | 64.5   |
| Current Assets                        | 6,553,555   | Total Charges      | 17,484,420       |       | Average Wages             | 23.23  |
| Fixed Assets                          | 1,495,496   | Contract Allowance | 4,091,611        | 23.4% | Skilled Nursing           | 76.8%  |
| Other Assets                          | 521,833     | Operating Revenue  | 13,392,809       | 76.6% | Ancillary Service         | 23.2%  |
| Total Assets                          | 8,570,884   | Operating Expense  | 13,024,058       | 97.2% | Current Ratio             | 3.4    |
| Current Liabilities                   | 1,955,772   | Operating Margin   | 368,751          | 2.8%  | Days to Collect           | 35.3   |
| Long Term Liabilities                 | 0           | Other Income       | 20,091           | 0.2%  | Avg Payment Days          | 46.1   |
| Total Equity                          | 6,615,112   | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 39.5%  |
| Total Liab. and Equity                | 8,570,884   | Net Profit or Loss | 388,842          | 2.9%  | Return on Equity          | 5.9%   |
| 315363 GATES MA                       | NOR         |                    |                  |       | Proprietary - Corporation | 1      |
| GATES MANOR                           |             | 12/31/2016         | 366 Days Settled | I     |                           |        |
| MONTCLAIR, NJ 070                     | )42         |                    |                  |       | CR Beds 64 POS Be         | eds 0  |
| ESSEX                                 |             |                    |                  |       | Key Performanad           | e Ind. |
| BLUE CROSS (TENN                      | NESSEE)     |                    |                  |       | Occupancy Rate            | 86.4%  |
| Balance S                             | Sheet       | Income             | Statement        |       | Length of Stay            | 137.6  |
| Current Assets                        | 1,147,324   | Total Charges      | 7,501,776        |       | Average Wages             | 19.61  |
| Fixed Assets                          | 1,959,434   | Contract Allowance | 1,679,395        | 22.4% | Skilled Nursing           | 88.9%  |
| Other Assets                          | 204,655     | Operating Revenue  | 5,822,381        | 77.6% | Ancillary Service         | 11.1%  |
| Total Assets                          | 3,311,413   | Operating Expense  | 5,644,508        | 96.9% | Current Ratio             | 0.9    |
| Current Liabilities                   | 1,318,625   | Operating Margin   | 177,873          | 3.1%  | Days to Collect           | 51.4   |
| Long Term Liabilities                 | 3,442,758   | Other Income       | 30,883           | 0.5%  | Avg Payment Days          | 78.5   |
| Total Equity                          | -1,449,970  | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 10.4%  |
| Total Liab. and Equity                | 3,311,413   | Net Profit or Loss | 208,754          | 2 60/ | Return on Equity          | -14.4% |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| SISTI GATEWAT   | CARE CENTER   | 1   |  |                                    | Proprietary - Partnership  | 0   |
|---|---|---|--|------------------------------------|--|---|
| GATEWAY CARE CE   | ENTER   | 12/31/2016  | 366 Days Settled   | I                                  |  |   |
| EATONTOWN, NJ 07  | 7724  |   |  |                                    | CR Beds 178 POS B  | eds 0   |
| MONMOUTH  |   |   |  |                                    | Key Performana   | ce Ind.   |
| WISCONSIN PHYSIC  | CIANS SERVICE   |   |  |                                    | Occupancy Rate   | 91.4%   |
| Balance S   | heet  | Income  | Statement  |                                    | Length of Stay   | 225.0   |
| Current Assets  | 3,200,539   | Total Charges   | 15,281,331   |                                    | Average Wages  | 19.07   |
| Fixed Assets  | 591,091   | Contract Allowance  | 802,909  | 5.3%                               | Skilled Nursing  | 93.4%   |
| Other Assets  | 12,975  | Operating Revenue   | 14,478,422   | 94.7%                              | Ancillary Service  | 6.6%  |
| Total Assets  | 3,804,605   | Operating Expense   | 14,575,383   | 100.7%                             | Current Ratio  | 0.7   |
| Current Liabilities   | 4,497,877   | Operating Margin  | -96,961  | -0.7%                              | Days to Collect  | 38.1  |
| Long Term Liabilities   | 0   | Other Income  | 101,226  | 0.7%                               | Avg Payment Days   | 59.0  |
| Total Equity  | -693,272  | Other Expense   | 0  | 0.0%                               | Depreciation Rate  | 60.6%   |
| <u> </u>  | 2 004 005   | - N . D . C   | 4.005  | 0.00/                              | D.(  | 0.60/   |
| Total Liab. and Equity  | 3,804,605   | Net Profit or Loss  | 4,265  | 0.0%                               | Return on Equity   | -0.6%   |
| 315321 GOLDEN L   | IVINGCENTER -   | - OLD BRIDGE  |  |                                    | Proprietary - Corporatio   |   |
|   | IVINGCENTER -   | - OLD BRIDGE  | 4,265<br>366 Days Settled  |                                    |  |   |
| 315321 GOLDEN L   | IVINGCENTER -   | - OLD BRIDGE  |  |                                    |  | n   |
| 315321 GOLDEN L   | IVINGCENTER -   | - OLD BRIDGE  |  |                                    | Proprietary - Corporatio   | n<br>eds 0  |
| 315321 GOLDEN L  GOLDEN LIVINGCEN  OLD BRIDGE, NJ 088   | IVINGCENTER - NTER - OLD BRI  | - OLD BRIDGE  |  |                                    | Proprietary - Corporatio  CR Beds 140 POS B  | n<br>eds 0  |
| 315321 GOLDEN L  GOLDEN LIVINGCEN  OLD BRIDGE, NJ 088  MIDDLESEX  | IVINGCENTER - NTER - OLD BRI 857 FORNIA)  | OLD BRIDGE<br>DGE 12/31/2016  |  |                                    | Proprietary - Corporatio  CR Beds 140 POS B  Key Performanae   | eds 0   |
| 315321 GOLDEN L  GOLDEN LIVINGCEN  OLD BRIDGE, NJ 088  MIDDLESEX  BLUE CROSS (CALIF   | IVINGCENTER - NTER - OLD BRI 857 FORNIA)  | OLD BRIDGE<br>DGE 12/31/2016  | 366 Days Settled   |                                    | Proprietary - Corporatio  CR Beds 140 POS B  Key Performanae  Occupancy Rate   | eds 0<br>ce Ind.<br>85.2%<br>119.3                      |
| 315321 GOLDEN L  GOLDEN LIVINGCEN  OLD BRIDGE, NJ 088  MIDDLESEX  BLUE CROSS (CALIL  Balance S  | IVINGCENTER - NTER - OLD BRI 857 FORNIA)  | - OLD BRIDGE DGE 12/31/2016 Income Total Charges  | 366 Days Settled   |                                    | Proprietary - Corporation  CR Beds 140 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0 ce Ind. 85.2% 119.3 22.59                         |
| 315321 GOLDEN L  GOLDEN LIVINGCEN  OLD BRIDGE, NJ 088  MIDDLESEX  BLUE CROSS (CALIL  Balance S  Current Assets  | IVINGCENTER - NTER - OLD BRI 857 FORNIA) Sheet 1,317,783                                | - OLD BRIDGE  DGE 12/31/2016  Income  Total Charges  Contract Allowance                                     | 366 Days Settled Statement 18,186,799  | 43.6%                              | Proprietary - Corporation  CR Beds 140 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br>ce Ind.<br>85.2%                               |
| 315321 GOLDEN L  GOLDEN LIVINGCEN  OLD BRIDGE, NJ 088  MIDDLESEX  BLUE CROSS (CALIL  Balance S  Current Assets  Fixed Assets  | IVINGCENTER - NTER - OLD BRI 857 FORNIA) Sheet 1,317,783 614,032                        | - OLD BRIDGE  DGE 12/31/2016  Income  Total Charges  Contract Allowance                                     | 366 Days Settled  Statement  18,186,799  7,930,235                                     | 43.6%<br>56.4%                     | Proprietary - Corporation  CR Beds 140 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | eds 0 ce Ind. 85.2% 119.3 22.59 89.9%                   |
| 315321 GOLDEN L  GOLDEN LIVINGCEN  OLD BRIDGE, NJ 088  MIDDLESEX  BLUE CROSS (CALIF  Balance S  Current Assets  Fixed Assets  Other Assets                                    | IVINGCENTER - NTER - OLD BRI 857 FORNIA) Sheet 1,317,783 614,032 113                    | - OLD BRIDGE  DGE 12/31/2016  Income  Total Charges  Contract Allowance Operating Revenue                   | 366 Days Settled  Statement  18,186,799  7,930,235  10,256,564                         | 43.6%<br>56.4%<br>120.0%           | Proprietary - Corporation  CR Beds 140 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service   | neds 0  ce Ind.  85.2%  119.3  22.59  89.9%  10.1%  1.7 |
| 315321 GOLDEN L  GOLDEN LIVINGCEN  OLD BRIDGE, NJ 088  MIDDLESEX  BLUE CROSS (CALII  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets                      | IVINGCENTER - NTER - OLD BRI 857  FORNIA) Sheet 1,317,783 614,032 113 1,931,928         | - OLD BRIDGE  DGE 12/31/2016  Income  Total Charges  Contract Allowance Operating Revenue Operating Expense | 366 Days Settled  Statement  18,186,799  7,930,235  10,256,564  12,308,250             | 43.6%<br>56.4%<br>120.0%<br>-20.0% | Proprietary - Corporation  CR Beds 140 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                                    | neds 0 ce Ind. 85.2% 119.3 22.59 89.9% 10.1% 1.7        |
| 315321 GOLDEN L  GOLDEN LIVINGCEN  OLD BRIDGE, NJ 088  MIDDLESEX  BLUE CROSS (CALII  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets  Current Liabilities | IVINGCENTER - NTER - OLD BRI 857  FORNIA) Sheet 1,317,783 614,032 113 1,931,928 769,705 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin                | 366 Days Settled  Statement  18,186,799  7,930,235  10,256,564  12,308,250  -2,051,686 | 43.6%<br>56.4%<br>120.0%<br>-20.0% | Proprietary - Corporation  CR Beds 140 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect  Avg Payment Days | eds 0  ce Ind.  85.2%  119.3  22.59  89.9%  10.1%       |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315058 GOLDEN R            | EHABILITATIO  | N AND NURSING CEI  | NTER             |        | Proprietary - Corporatio | n       |
|----------------------------|---------------|--------------------|------------------|--------|--------------------------|---------|
| GOLDEN REHABILIT<br>CENTER | TATION AND NU | RSING 12/31/2016   | 366 Days Settled | I      |                          |         |
| SALEM, NJ 08079            |               |                    |                  |        | CR Beds 116 POS B        | eds 0   |
| SALEM                      |               |                    |                  |        | Key Performana           | ce Ind. |
| Novitas NJ                 |               |                    |                  |        | Occupancy Rate           | 73.4%   |
| Balance S                  | Sheet         | Income             | Statement        |        | Length of Stay           | 128.9   |
| Current Assets             | 1,691,481     | Total Charges      | 10,168,487       |        | Average Wages            | 12.79   |
| Fixed Assets               | 960,573       | Contract Allowance | 1,301,871        | 12.8%  | Skilled Nursing          | 87.1%   |
| Other Assets               | 6,800         | Operating Revenue  | 8,866,616        | 87.2%  | Ancillary Service        | 12.9%   |
| Total Assets               | 2,658,854     | Operating Expense  | 8,453,139        | 95.3%  | Current Ratio            | 1.0     |
| Current Liabilities        | 1,758,808     | Operating Margin   | 413,477          | 4.7%   | Days to Collect          | 34.5    |
| Long Term Liabilities      | 0             | Other Income       | 48,197           | 0.5%   | Avg Payment Days         | 60.4    |
| Total Equity               | 900,046       | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 45.8%   |
| Total Liab. and Equity     | 2,658,854     | Net Profit or Loss | 461,674          | 5.2%   | Return on Equity         | 51.3%   |
| 315265 GREEN AC            | RES MANOR     |                    |                  |        | Proprietary - Corporatio | n       |
| GREEN ACRES MAN            | NOR           | 12/31/2016         | 366 Days Settled | I      |                          |         |
| TOMS RIVER, NJ 08          | 755           |                    |                  |        | CR Beds 185 POS B        | eds 0   |
| OCEAN                      |               |                    |                  |        | Key Performana           | ce Ind. |
| BLUE CROSS (TENN           | NESSEE)       |                    |                  |        | Occupancy Rate           | 66.3%   |
| Balance S                  | Sheet         | Income             | Statement        |        | Length of Stay           | 58.4    |
| Current Assets             | 3,445,565     | Total Charges      | 14,944,355       |        | Average Wages            | 20.89   |
| Fixed Assets               | 5,932,828     | Contract Allowance | 1,737,847        | 11.6%  | Skilled Nursing          | 88.4%   |
| Other Assets               | 4,909,583     | Operating Revenue  | 13,206,508       | 88.4%  | Ancillary Service        | 11.6%   |
| Total Assets               | 14,287,976    | Operating Expense  | 14,577,494       | 110.4% | Current Ratio            | 1.6     |
| Current Liabilities        | 2,196,968     | Operating Margin   | -1,370,986       | -10.4% | Days to Collect          | 83.0    |
| Long Term Liabilities      | 11,949,800    | Other Income       | 292,038          | 2.2%   | Avg Payment Days         | 52.1    |
| Total Equity               | 141,208       | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 10.1%   |
| Total Liab. and Equity     | 14,287,976    | Net Profit or Loss | (1,078,948)      | -8.2%  | Return on Equity         | -764.1% |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315416 GREEN HIL       | _L            |                    |                  |        | Nonprofit - Other   |         |
|------------------------|---------------|--------------------|------------------|--------|---------------------|---------|
| GREEN HILL             |               | 12/31/2016         | 366 Days Settled | l      |                     |         |
| WEST ORANGE, NJ        | 07052         |                    |                  |        | CR Beds 77 POS E    | Beds 0  |
| ESSEX                  |               |                    |                  |        | Key Performana      | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)       |                    |                  |        | Occupancy Rate      | 77.5%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay      | 91.0    |
| Current Assets         | 1,684,430     | Total Charges      | 16,316,430       |        | Average Wages       | 21.04   |
| Fixed Assets           | 20,838,461    | Contract Allowance | 1,975,265        | 12.1%  | Skilled Nursing     | 51.6%   |
| Other Assets           | 5,210,660     | Operating Revenue  | 14,341,165       | 87.9%  | Ancillary Service   | 12.9%   |
| Total Assets           | 27,733,551    | Operating Expense  | 17,472,846       | 121.8% | Current Ratio       | 0.4     |
| Current Liabilities    | 4,771,203     | Operating Margin   | -3,131,681       | -21.8% | Days to Collect     | 27.7    |
| Long Term Liabilities  | 13,134,280    | Other Income       | 1,181,836        | 8.2%   | Avg Payment Days    | 89.1    |
| Total Equity           | 9,828,068     | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 5.7%    |
| Total Liab. and Equity | 27,733,551    | Net Profit or Loss | (2,012,473)      | -14.0% | Return on Equity    | -20.5%  |
| 315134 GREEN KN        | OLL CENTER    |                    |                  |        | Proprietary - Other |         |
| GREEN KNOLL CEN        | TER           | 12/31/2016         | 366 Days Settled | I      |                     |         |
| BRIDGEWATER, NJ        | 08807         |                    |                  |        | CR Beds 176 POS E   | Beds 0  |
| SOMERSET               |               |                    |                  |        | Key Performana      | ce Ind. |
| NATIONAL GOVERN        | IMENT SERVICE | ES .               |                  |        | Occupancy Rate      | 76.9%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay      | 248.9   |
| Current Assets         | 1,103,655     | Total Charges      | 20,690,053       |        | Average Wages       | 22.91   |
| Fixed Assets           | 8,630,671     | Contract Allowance | 8,622,412        | 41.7%  | Skilled Nursing     | 92.9%   |
| Other Assets           | -1,193,460    | Operating Revenue  | 12,067,641       | 58.3%  | Ancillary Service   | 7.1%    |
| Total Assets           | 8,540,866     | Operating Expense  | 12,931,613       | 107.2% | Current Ratio       | 0.9     |
| Current Liabilities    | 1,191,467     | Operating Margin   | -863,972         | -7.2%  | Days to Collect     | 32.0    |
| Long Term Liabilities  | 11,449,854    | Other Income       | 20,732           | 0.2%   | Avg Payment Days    | 21.6    |
| Total Equity           | -4,100,455    | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 16.5%   |
| Total Liab. and Equity | 8,540,866     | Net Profit or Loss | (843,240)        | -7.0%  | Return on Equity    | 20.6%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315215 GREENWO                | OD HOUSE HO  | ME FOR THE JEWISH  | H AGED           |         | Nonprofit - Other  |        |
|-------------------------------|--------------|--------------------|------------------|---------|--------------------|--------|
| GREENWOOD HOUS<br>JEWISH AGED | SE HOME FOR  | ΓΗΕ 12/31/2016     | 366 Days Settled | I       |                    |        |
| TRENTON, NJ 08628             | 3            |                    |                  |         | CR Beds 137 POS Be | eds 0  |
| MERCER                        |              |                    |                  |         | Key Performanac    | e Ind. |
| Novitas NJ                    |              |                    |                  |         | Occupancy Rate     | 93.7%  |
| Balance S                     | heet         | Income             | Statement        |         | Length of Stay     | 335.4  |
| Current Assets                | 1,943,685    | Total Charges      | 18,716,407       |         | Average Wages      | 22.00  |
| Fixed Assets                  | 8,924,496    | Contract Allowance | 3,606,444        | 19.3%   | Skilled Nursing    | 83.1%  |
| Other Assets                  | 237,184      | Operating Revenue  | 15,109,963       | 80.7%   | Ancillary Service  | 7.9%   |
| Total Assets                  | 11,105,365   | Operating Expense  | 16,974,288       | 112.3%  | Current Ratio      | 0.2    |
| Current Liabilities           | 9,700,259    | Operating Margin   | -1,864,325       | -12.3%  | Days to Collect    | 30.6   |
| Long Term Liabilities         | 0            | Other Income       | 1,983,583        | 13.1%   | Avg Payment Days   | 41.5   |
| Total Equity                  | 1,405,106    | Other Expense      | 0                | 0.0%    | Depreciation Rate  | 1.9%   |
| Total Liab. and Equity        | 11,105,365   | Net Profit or Loss | 119,258          | 0.8%    | Return on Equity   | 8.5%   |
| 315223 HAMILTON               | CONTINUING ( | CARE               |                  |         | Nonprofit - Other  |        |
| HAMILTON CONTINU              | JING CARE    | 12/31/2016         | 366 Days Settled | I       |                    |        |
| HAMILTON, NJ 0869             | 0            |                    |                  |         | CR Beds 180 POS Be | eds 0  |
| MERCER                        |              |                    |                  |         | Key Performanad    | e Ind. |
| BLUE CROSS (TENN              | NESSEE)      |                    |                  |         | Occupancy Rate     | 90.6%  |
| Balance S                     | heet         | Income             | Statement        |         | Length of Stay     | 137.2  |
| Current Assets                | 3,283,893    | Total Charges      | 22,179,939       |         | Average Wages      | 23.52  |
| Fixed Assets                  | 6,861,629    | Contract Allowance | 4,918,868        | 22.2%   | Skilled Nursing    | 85.4%  |
| Other Assets                  | 1,572,388    | Operating Revenue  | 17,261,071       | 77.8%   | Ancillary Service  | 14.6%  |
| Total Assets                  | 11,717,910   | Operating Expense  | 19,823,879       | 114.8%  | Current Ratio      | 1.0    |
| Current Liabilities           | 3,443,706    | Operating Margin   | -2,562,808       | -14.8%  | Days to Collect    | 36.9   |
| Long Term Liabilities         | 18,288,277   | Other Income       | 77,138           | 0.4%    | Avg Payment Days   | 58.6   |
| Total Equity                  | -10,014,073  | Other Expense      | 0                | 0.0%    | Depreciation Rate  | 24.3%  |
| Total Liab. and Equity        | 11,717,910   | Net Profit or Loss | (2,485,670)      | 4.4.407 | Return on Equity   | 24.8%  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 010420   | GROVE HEALT   | THCARE AND REHAE   | BILITATION, LLC  |   | Proprietary - Partnership   | )   |
|--|---|--|--|---|---|---|
| HAMILTON GROVE I<br>REHABILITATION, LI   |   | AND 12/31/2016   | 366 Days Settled   |   |   |   |
| HAMILTON, NJ 0861  | 9   |  |  |   | CR Beds 218 POS Be  | eds 0   |
| MERCER   |   |  |  |   | Key Performanad   | e Ind.  |
| Novitas NJ   |   |  |  |   | Occupancy Rate  | 93.2%   |
| Balance S  | heet  | Income   | Statement  |   | Length of Stay  | 147.6   |
| Current Assets   | 4,099,490   | Total Charges  | 24,639,108   |   | Average Wages   | 19.31   |
| Fixed Assets   | 4,159,330   | Contract Allowance   | 4,198,470  | 17.0%                                   | Skilled Nursing   | 84.5%   |
| Other Assets   | 6,101   | Operating Revenue  | 20,440,638   | 83.0%                                   | Ancillary Service   | 15.5%   |
| Total Assets   | 8,264,921   | Operating Expense  | 20,781,352   | 101.7%                                  | Current Ratio   | 3.4   |
| Current Liabilities  | 1,221,542   | Operating Margin   | -340,714   | -1.7%                                   | Days to Collect   | 58.1  |
| Long Term Liabilities  | 698,405   | Other Income   | 7,936  | 0.0%                                    | Avg Payment Days  | 21.5  |
| Total Equity   | 6,344,974   | Other Expense  | 0  | 0.0%                                    | Depreciation Rate   | 41.5%   |
| Total Liab. and Equity   | 8,264,921   | Net Profit or Loss   | (332,778)  | -1.6%                                   | Return on Equity  | -5.2%   |
| 315347 HAMILTON  | PLACE AT THE  | E PINES AT WHITING   |  |   | Nonprofit - Other   |   |
|  |   |  |  |   |   |   |
| HAMILTON PLACE A   | T THE PINES A   | T 12/31/2016   | 366 Days Settled   |   |   |   |
|  | T THE PINES A   | T 12/31/2016   | 366 Days Settled   |   | CR Beds 66 POS Bo   | eds 0   |
| WHITING  | T THE PINES A   | T 12/31/2016   | 366 Days Settled   |   | CR Beds 66 POS Be   |   |
| WHITING<br>WHITING, NJ 08759   | T THE PINES A   | T 12/31/2016   | 366 Days Settled   |   |   |   |
| WHITING<br>WHITING, NJ 08759<br>OCEAN  |   |  | 366 Days Settled Statement                                     |   | Key Performanac   | e Ind.  |
| WHITING<br>WHITING, NJ 08759<br>OCEAN<br>Novitas NJ  | heet  |  | ·  |   | Key Performanao<br>Occupancy Rate   | ee Ind.<br>88.2%                                |
| WHITING WHITING, NJ 08759 OCEAN Novitas NJ Balance S   | heet  | Income   | Statement  |   | Key Performanae<br>Occupancy Rate<br>Length of Stay   | 88.2%<br>145.0                                  |
| WHITING WHITING, NJ 08759 OCEAN Novitas NJ Balance S Current Assets  | heet<br>2,711,290   | Income<br>Total Charges  | <b>Statement</b> 19,549,418                                    | 12.8%                                   | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages  | 88.2%<br>145.0<br>19.00                         |
| WHITING WHITING, NJ 08759 OCEAN Novitas NJ Balance S Current Assets Fixed Assets   | 2,711,290<br>18,392,046   | Income Total Charges Contract Allowance  | <b>Statement</b> 19,549,418 2,496,752                          | 12.8%<br>87.2%                          | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 88.2%<br>145.0<br>19.00<br>46.8%                |
| WHITING WHITING, NJ 08759 OCEAN Novitas NJ Balance S Current Assets Fixed Assets Other Assets                                  | 2,711,290<br>18,392,046<br>8,127,257                            | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 19,549,418 2,496,752 17,052,666                      | 12.8%<br>87.2%<br>93.5%                 | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 88.2%<br>145.0<br>19.00<br>46.8%<br>6.9%        |
| WHITING WHITING, NJ 08759 OCEAN Novitas NJ Balance S Current Assets Fixed Assets Other Assets Total Assets                     | 2,711,290<br>18,392,046<br>8,127,257<br>29,230,593              | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 19,549,418 2,496,752 17,052,666 15,945,592           | 12.8%<br>87.2%<br>93.5%<br>6.5%         | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 88.2%<br>145.0<br>19.00<br>46.8%<br>6.9%        |
| WHITING WHITING, NJ 08759 OCEAN Novitas NJ Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 2,711,290<br>18,392,046<br>8,127,257<br>29,230,593<br>2,305,893 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 19,549,418 2,496,752 17,052,666 15,945,592 1,107,074 | 12.8%<br>87.2%<br>93.5%<br>6.5%<br>5.7% | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 88.2%<br>145.0<br>19.00<br>46.8%<br>6.9%<br>1.2 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315221 HAMILTON   | I PLAZA NURSII   | NG & REHABILITATIO  | ON CENTER   |   | Proprietary - Other   |   |
|---|--|---|---|---|---|---|
| HAMILTON PLAZA N<br>REHABILITATION CE   |  | 12/31/2016  | 397 Days Settled  | I                                       |   |   |
| PASSAIC, NJ 07055   |  |   |   |   | CR Beds 120 POS Be  | eds 0   |
| PASSAIC   |  |   |   |   | Key Performanac   | e Ind.  |
| BLUE CROSS (WES'<br>PENNSYLVANIA),,   | TERN   |   |   |   | Occupancy Rate  | 85.2%   |
| Balance S   | heet   | Income  | Statement   |   | Length of Stay  | 107.1   |
| Current Assets  | 1,513,392  | Total Charges   | 15,839,676  |   | Average Wages   | 21.58   |
| Fixed Assets  | 9,152,563  | Contract Allowance  | 4,146,890   | 26.2%                                   | Skilled Nursing   | 80.2%   |
| Other Assets  | 2,473,320  | Operating Revenue   | 11,692,786  | 73.8%                                   | Ancillary Service   | 19.8%   |
| Total Assets  | 13,139,275   | Operating Expense   | 12,654,214  | 108.2%                                  | Current Ratio   | 1.6   |
| Current Liabilities   | 917,404  | Operating Margin  | -961,428  | -8.2%                                   | Days to Collect   | 50.0  |
| Long Term Liabilities   | 13,173,525   | Other Income  | 9,758   | 0.1%                                    | Avg Payment Days  | 19.   |
| Total Caulty  | -951,654   | Other Expense   | 0   | 0.0%                                    | Depreciation Rate   | 23.2%   |
| rotal Equity  | ,  | •   |   |   |   |   |
| Total Equity  Total Liab. and Equity  | ·  | Net Profit or Loss  | (951,670)   | -8.1%                                   | Return on Equity  | 100.0%  |
| Total Liab. and Equity  | 13,139,275   | · -   | <u> </u>  |   | Return on Equity  Proprietary - Other   | 100.0%  |
| Total Liab. and Equity  | 13,139,275 ON CENTER FO  | Net Profit or Loss  OR REHABILITATION  12/31/2016   | <u> </u>  | ARE                                     |   | 100.0%  |
| Total Liab. and Equity  315209 HAMMONT  HAMMONTON CENT REHABILITATION AN  | 13,139,275  ON CENTER FO  TER FOR ND HEALTHCAR   | Net Profit or Loss  OR REHABILITATION  12/31/2016   | AND HEALTHCA  | ARE                                     |   |   |
| Total Liab. and Equity  315209 HAMMONT  HAMMONTON CENT REHABILITATION AN  HAMMONTON, NJ 08  | 13,139,275  ON CENTER FO  TER FOR ND HEALTHCAR   | Net Profit or Loss  OR REHABILITATION  12/31/2016   | AND HEALTHCA  | ARE                                     | Proprietary - Other   | eds 0   |
| Total Liab. and Equity  315209 HAMMONT  HAMMONTON CENT REHABILITATION AN HAMMONTON, NJ 08  ATLANTIC   | 13,139,275 ON CENTER FO TER FOR ND HEALTHCAR 8037  | Net Profit or Loss  OR REHABILITATION  12/31/2016   | AND HEALTHCA  | ARE                                     | Proprietary - Other  CR Beds 240 POS Be   | eds 0   |
| Total Liab. and Equity  315209 HAMMONT  HAMMONTON CENT REHABILITATION AN HAMMONTON, NJ 08 ATLANTIC  | 13,139,275  ON CENTER FOR ND HEALTHCAR B037  | Net Profit or Loss  OR REHABILITATION  12/31/2016   | AND HEALTHCA  | ARE                                     | Proprietary - Other  CR Beds 240 POS Booker   | eds 0<br>ce Ind.  |
| Total Liab. and Equity  315209 HAMMONT  HAMMONTON CENT REHABILITATION AN HAMMONTON, NJ 08 ATLANTIC  BLUE CROSS (TENN  Balance S   | 13,139,275  ON CENTER FOR ND HEALTHCAR B037  NESSEE)   | Net Profit or Loss  OR REHABILITATION  12/31/2016   | AND HEALTHCA  | ARE                                     | Proprietary - Other  CR Beds 240 POS Be  Key Performanae  Occupancy Rate  | eds 0<br><b>ce Ind.</b><br>82.5%<br>139.4                 |
| Total Liab. and Equity  315209 HAMMONT  HAMMONTON CENT REHABILITATION AN HAMMONTON, NJ 08 ATLANTIC  BLUE CROSS (TENN  | 13,139,275  ON CENTER FOR ND HEALTHCAR B037  NESSEE)   | Net Profit or Loss  OR REHABILITATION  12/31/2016  E  Income  Total Charges   | AND HEALTHCA 366 Days Settled   | ARE                                     | Proprietary - Other  CR Beds 240 POS Book  Key Performanacy  Occupancy Rate  Length of Stay   | eds 0<br><b>ce Ind.</b><br>82.5%<br>139.4                 |
| Total Liab. and Equity  315209 HAMMONT  HAMMONTON CENT REHABILITATION AN HAMMONTON, NJ 08 ATLANTIC  BLUE CROSS (TENN Balance S  Current Assets  Fixed Assets  | 13,139,275 FON CENTER FOR ND HEALTHCAR 3037 NESSEE) Sheet 9,109,517  | Net Profit or Loss  OR REHABILITATION  12/31/2016  E  Income  Total Charges  Contract Allowance   | AND HEALTHCA 366 Days Settled Statement 22,951,343  | 9.1%                                    | Proprietary - Other  CR Beds 240 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br><b>ce Ind.</b> 82.5% 139.4 18.73 89.8%           |
| Total Liab. and Equity  315209 HAMMONT  HAMMONTON CENT REHABILITATION AN HAMMONTON, NJ 08 ATLANTIC  BLUE CROSS (TENN Balance S  Current Assets  | 13,139,275  ON CENTER FOR ND HEALTHCAR  8037  NESSEE)  Sheet 9,109,517 884,754                               | Net Profit or Loss  OR REHABILITATION  12/31/2016  E  Income  Total Charges  Contract Allowance   | AND HEALTHCA 366 Days Settled  Statement 22,951,343 2,091,635                                       | 9.1%<br>90.9%                           | Proprietary - Other  CR Beds 240 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | eds 0<br><b>ce Ind.</b><br>82.5%                          |
| Total Liab. and Equity  315209 HAMMONT  HAMMONTON CENT REHABILITATION AN HAMMONTON, NJ 08 ATLANTIC  BLUE CROSS (TENN Balance S  Current Assets  Fixed Assets  Other Assets                                    | 13,139,275  ON CENTER FOR ND HEALTHCAR  8037  NESSEE)  Sheet 9,109,517 884,754 15,534,313                    | Net Profit or Loss  OR REHABILITATION  12/31/2016  E  Income  Total Charges  Contract Allowance  Operating Revenue                                      | AND HEALTHCA 366 Days Settled  Statement 22,951,343 2,091,635 20,859,708                            | 9.1%<br>90.9%<br>93.0%                  | Proprietary - Other  CR Beds 240 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                           | eds 0<br><b>82.5%</b><br>139.4<br>18.73<br>89.8%<br>10.2% |
| Total Liab. and Equity  315209 HAMMONT  HAMMONTON CENT REHABILITATION AN HAMMONTON, NJ 08 ATLANTIC  BLUE CROSS (TENN Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets                      | 13,139,275 ON CENTER FOR TER FOR ND HEALTHCAR 8037 NESSEE) Sheet 9,109,517 884,754 15,534,313 25,528,584     | Net Profit or Loss  OR REHABILITATION  12/31/2016  E  Income  Total Charges  Contract Allowance  Operating Revenue  Operating Expense                   | AND HEALTHCA  366 Days Settled  Statement  22,951,343  2,091,635  20,859,708  19,409,703            | 9.1%<br>90.9%<br>93.0%<br>7.0%          | Proprietary - Other  CR Beds 240 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio            | eds 0<br>82.5%<br>139.4<br>18.73<br>89.8%<br>10.2%<br>4.3 |
| Total Liab. and Equity  315209 HAMMONT  HAMMONTON CENT REHABILITATION AN HAMMONTON, NJ 08 ATLANTIC  BLUE CROSS (TENN Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets  Current Liabilities | 13,139,275  ON CENTER FOR ND HEALTHCAR 8037  NESSEE) Sheet 9,109,517 884,754 15,534,313 25,528,584 2,004,180 | Net Profit or Loss  OR REHABILITATION  12/31/2016  E  Income  Total Charges  Contract Allowance  Operating Revenue  Operating Expense  Operating Margin | AND HEALTHCA  366 Days Settled  Statement  22,951,343  2,091,635  20,859,708  19,409,703  1,450,005 | 9.1%<br>90.9%<br>93.0%<br>7.0%<br>-3.5% | Proprietary - Other  CR Beds 240 POS Be  Key Performanace Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | eds 0<br>82.5%<br>139.4<br>18.73<br>89.8%<br>10.2%        |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315312 HAMPTON                                | RIDGE HEALTH                          | ICARE AND REHABI                                     | LITATION                 |                         | Proprietary - Partnership       | )                    |
|---|---------------------------------------|--|--------------------------|-------------------------|---------------------------------|----------------------|
| HAMPTON RIDGE H<br>REHABILITATION             | EALTHCARE AN                          | ND 12/31/2016  | 366 Days Settled         | I                       |                                 |                      |
| TOMS RIVER, NJ 08                             | 755                                   |  |                          |                         | CR Beds 204 POS B               | eds 0                |
| OCEAN   |                                       |  |                          |                         | Key Performanad                 | e Ind.               |
| Novitas NJ                                    |                                       |  |                          |                         | Occupancy Rate                  | 92.5%                |
| Balance S                                     | heet                                  | Income   | Statement                |                         | Length of Stay                  | 87.3                 |
| Current Assets                                | 5,692,496                             | Total Charges  | 29,734,862               |                         | Average Wages                   | 21.20                |
| Fixed Assets                                  | 3,112,567                             | Contract Allowance                                   | 6,178,134                | 20.8%                   | Skilled Nursing                 | 79.4%                |
| Other Assets                                  | 0                                     | Operating Revenue                                    | 23,556,728               | 79.2%                   | Ancillary Service               | 20.6%                |
| Total Assets                                  | 8,805,063                             | Operating Expense                                    | 22,953,177               | 97.4%                   | Current Ratio                   | 4.7                  |
| Current Liabilities                           | 1,200,334                             | Operating Margin                                     | 603,551                  | 2.6%                    | Days to Collect                 | 72.0                 |
| Long Term Liabilities                         | 4,275                                 | Other Income   | 13,067                   | 0.1%                    | Avg Payment Days                | 18.8                 |
| Total Equity                                  | 7,600,454                             | Other Expense  | 0                        | 0.0%                    | Depreciation Rate               | 53.1%                |
| Total Liab. and Equity                        | 8,805,063                             | Net Profit or Loss                                   | 616,618                  | 2.6%                    | Return on Equity                | 8.1%                 |
| 315307 HARBORA                                | GE                                    |  |                          |                         | Nonprofit - Other               |                      |
| HARBORAGE                                     |                                       | 12/31/2016   | 366 Days Settled         | l                       |                                 |                      |
| NORTH BERGEN, N                               | J 07047                               |  |                          |                         | CR Beds 247 POS B               | eds 0                |
| HUDSON  |                                       |  |                          |                         | Key Performanad                 | e Ind.               |
| BLUE CROSS (TENN                              | NESSEE)                               |  |                          |                         | Occupancy Rate                  | 94.3%                |
| Balance S                                     | heet                                  | Income   | Statement                |                         | Length of Stay                  | 121.0                |
| Current Assets                                | 10,714,264                            | Total Charges  | 34,506,408               |                         | Average Wages                   | 24.23                |
|   | 12,044,407                            | Contract Allowance                                   | 8,661,459                | 25.1%                   | Skilled Nursing                 | 80.7%                |
| Fixed Assets                                  | 12,044,407                            |  |                          |                         |                                 |                      |
| Fixed Assets Other Assets                     | 26,067,032                            | Operating Revenue                                    | 25,844,949               | 74.9%                   | Ancillary Service               | 19.3%                |
|   |                                       |  | 25,844,949<br>26,842,257 |                         | Ancillary Service Current Ratio |                      |
| Other Assets                                  | 26,067,032                            | Operating Revenue                                    |                          | 103.9%                  | •                               | 19.3%                |
| Other Assets Total Assets                     | 26,067,032<br>48,825,703              | Operating Revenue Operating Expense                  | 26,842,257               | 103.9%<br>-3.9%         | Current Ratio                   | 19.3%<br>3.2         |
| Other Assets Total Assets Current Liabilities | 26,067,032<br>48,825,703<br>3,370,477 | Operating Revenue Operating Expense Operating Margin | -997,308                 | 103.9%<br>-3.9%<br>6.4% | Current Ratio  Days to Collect  | 19.3%<br>3.2<br>69.6 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315262 HARROGA   | TE  |   |  |                                  | Nonprofit - Other   |   |
|--|---|---|--|----------------------------------|---|---|
| HARROGATE  |   | 12/31/2016  | 366 Days Settled   | l                                |   |   |
| LAKEWOOD, NJ 087   | 01  |   |  |                                  | CR Beds 68 POS B  | eds 0   |
| OCEAN  |   |   |  |                                  | Key Performanad   | e Ind.  |
| САНАВА   |   |   |  |                                  | Occupancy Rate  | 80.0%   |
| Balance S  | heet  | Income  | Statement  |                                  | Length of Stay  | 108.8   |
| Current Assets   | 5,280,382   | Total Charges   | 20,562,197   |                                  | Average Wages   | 22.62   |
| Fixed Assets   | 26,280,267  | Contract Allowance  | 4,804,834  | 23.4%                            | Skilled Nursing   | 35.8%   |
| Other Assets   | 3,148,166   | Operating Revenue   | 15,757,363   | 76.6%                            | Ancillary Service   | 5.8%  |
| Total Assets   | 34,708,815  | Operating Expense   | 18,162,824   | 115.3%                           | Current Ratio   | 0.1   |
| Current Liabilities  | 41,990,566  | Operating Margin  | -2,405,461   | -15.3%                           | Days to Collect   | 37.1  |
| Long Term Liabilities  | 10,612,345  | Other Income  | 754,661  | 4.8%                             | Avg Payment Days  | 40.1  |
| Total Equity   | -17,894,096   | Other Expense   | 0  | 0.0%                             | Depreciation Rate   | 5.5%  |
| Total Liab. and Equity   | 34,708,815  | Net Profit or Loss  | (1,650,800)  | -10.5%                           | Return on Equity  | 9.2%  |
| 315251 HARTWYC   | K AT OAK TRE  | Ξ.  |  |                                  | Nonprofit - Other   |   |
| HARTWYCK AT OAK  | (TREE   | 12/31/2016  | 366 Days Settled   | I                                |   |   |
| EDISON, NJ 08820   |   |   |  |                                  |   |   |
| ,  |   |   |  |                                  | CR Beds 180 POS B   | eds 0   |
| MIDDLESEX  |   |   |  |                                  | CR Beds 180 POS B   |   |
| •  |   |   |  |                                  |   |   |
| MIDDLESEX  | heet  | Income  | Statement  |                                  | Key Performana  | e Ind.  |
| MIDDLESEX<br>Novitas NJ  |   | Income<br>Total Charges   | <b>Statement</b> 34,325,734                                      |                                  | Key Performanao<br>Occupancy Rate   | <b>ce Ind.</b><br>56.9%                                   |
| MIDDLESEX Novitas NJ Balance S   |   |   |  | 47.2%                            | Key Performanae<br>Occupancy Rate<br>Length of Stay   | 56.9%<br>66.6   |
| MIDDLESEX Novitas NJ Balance S Current Assets  | 3,456,753   | Total Charges   | 34,325,734   |                                  | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages  | 56.9%<br>66.6<br>25.16                                    |
| MIDDLESEX Novitas NJ Balance S Current Assets Fixed Assets   | 3,456,753<br>4,994,822                                      | Total Charges Contract Allowance  | 34,325,734<br>16,207,609   | 52.8%                            | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing                                     | 56.9%<br>66.6<br>25.16<br>82.5%                           |
| MIDDLESEX Novitas NJ Balance S Current Assets Fixed Assets Other Assets                                  | 3,456,753<br>4,994,822<br>59,192                            | Total Charges Contract Allowance Operating Revenue                                    | 34,325,734<br>16,207,609<br>18,118,125                           | 52.8%<br>102.5%                  | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 56.9%<br>66.6<br>25.16<br>82.5%<br>16.9%                  |
| MIDDLESEX Novitas NJ Balance S Current Assets Fixed Assets Other Assets Total Assets                     | 3,456,753<br>4,994,822<br>59,192<br>8,510,767               | Total Charges Contract Allowance Operating Revenue Operating Expense                  | 34,325,734<br>16,207,609<br>18,118,125<br>18,565,600             | 52.8%<br>102.5%<br>-2.5%         | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 56.9%<br>66.6<br>25.16<br>82.5%<br>16.9%<br>(0.4)         |
| MIDDLESEX Novitas NJ Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 3,456,753<br>4,994,822<br>59,192<br>8,510,767<br>-8,383,843 | Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 34,325,734<br>16,207,609<br>18,118,125<br>18,565,600<br>-447,475 | 52.8%<br>102.5%<br>-2.5%<br>2.1% | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 56.9%<br>66.6<br>25.16<br>82.5%<br>16.9%<br>(0.4)<br>57.7 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| HEALTH CENTER A   |  | OMINGDALE   |  |                        | Proprietary - Corporatio   | n   |
|---|--|---|--|------------------------|--|---|
|   | T BLOOMINGDA   | LE 12/31/2016   | 366 Days Settled   |                        |  |   |
| BLOOMINGDALE, N.  | J 07403  |   |  |                        | CR Beds 120 POS B  | eds 0   |
| PASSAIC   |  |   |  |                        | Key Performana   | ce Ind.   |
| BLUE CROSS (TENN  | NESSEE)  |   |  |                        | Occupancy Rate   | 90.9%   |
| Balance S   | heet   | Income  | Statement  |                        | Length of Stay   | 179.4   |
| Current Assets  | 4,053,699  | Total Charges   | 14,112,106   |                        | Average Wages  | 20.49   |
| Fixed Assets  | 176,335  | Contract Allowance  | 1,629,133  | 11.5%                  | Skilled Nursing  | 85.8%   |
| Other Assets  | 220,875  | Operating Revenue   | 12,482,973   | 88.5%                  | Ancillary Service  | 14.2%   |
| Total Assets  | 4,450,909  | Operating Expense   | 11,945,283   | 95.7%                  | Current Ratio  | 1.1   |
| Current Liabilities   | 3,579,338  | Operating Margin  | 537,690  | 4.3%                   | Days to Collect  | 50.4  |
| Long Term Liabilities   | 2,276  | Other Income  | 26,678   | 0.2%                   | Avg Payment Days   | 21.4  |
| Total Equity  | 869,295  | Other Expense   | 0  | 0.0%                   | Depreciation Rate  | 908.1%  |
| Total Liab. and Equity  | 4,450,909  | Net Profit or Loss  | 564,368  | 4.5%                   | Return on Equity   | 64.9%   |
| 315210 HEALTH C   | ENTER AT GAL   | LOWAY, THE  |  |                        | Proprietary - Corporatio   | n   |
| HEALTH CENTER A   | Γ GALLOWAY, Τ  | THE 12/31/2016  | 366 Days Settled   |                        |  |   |
| GALLOWAY TOWNS  | HIP, NJ 08205  |   |  |                        | CR Beds 120 POS B  | eds 0   |
| ATLANTIC  |  |   |  |                        | Key Performana   |   |
|   |  |   |  |                        | . ,  | ce Ind.   |
| Novitas NJ  |  |   |  |                        | Occupancy Rate   | <b>ce Ind.</b> 87.3%                            |
| Novitas NJ  Balance S   | heet   | Income  | Statement  |                        | •  |   |
|   | Sheet<br>4,083,059   | <b>Income</b> Total Charges   | <b>Statement</b> 15,694,326                                    |                        | Occupancy Rate   | 87.3%   |
| Balance S   |  |   |  | 18.3%                  | Occupancy Rate Length of Stay Average Wages  | 87.3%<br>80.2                                   |
| Balance S Current Assets  | 4,083,059  | Total Charges   | 15,694,326   |                        | Occupancy Rate Length of Stay Average Wages  | 87.3%<br>80.2<br>19.97                          |
| Balance S Current Assets Fixed Assets   | 4,083,059<br>95,865  | Total Charges Contract Allowance  | 15,694,326<br>2,868,766  |                        | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service  | 87.3%<br>80.2<br>19.97<br>81.2%                 |
| Balance S Current Assets Fixed Assets Other Assets                                  | 4,083,059<br>95,865<br>5,129,682                           | Total Charges Contract Allowance Operating Revenue                                    | 15,694,326<br>2,868,766<br>12,825,560                          | 81.7%<br>97.1%         | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service  | 87.3%<br>80.2<br>19.97<br>81.2%<br>18.8%        |
| Balance S Current Assets Fixed Assets Other Assets Total Assets                     | 4,083,059<br>95,865<br>5,129,682<br>9,308,606              | Total Charges Contract Allowance Operating Revenue Operating Expense                  | 15,694,326<br>2,868,766<br>12,825,560<br>12,456,365            | 81.7%<br>97.1%<br>2.9% | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                                  | 87.3%<br>80.2<br>19.97<br>81.2%<br>18.8%<br>0.5 |
| Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 4,083,059<br>95,865<br>5,129,682<br>9,308,606<br>8,707,940 | Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 15,694,326<br>2,868,766<br>12,825,560<br>12,456,365<br>369,195 | 81.7%<br>97.1%<br>2.9% | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect Avg Payment Days | 87.3%<br>80.2<br>19.97<br>81.2%<br>18.8%<br>0.5 |
|   | HIP, NJ 08205  |   |  |                        |  | eds 0   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315072 HEATH VIL       | LAGE          |                    |                  |        | Nonprofit - Other        |         |
|------------------------|---------------|--------------------|------------------|--------|--------------------------|---------|
| HEATH VILLAGE          |               | 12/31/2016         | 366 Days Settled |        |                          |         |
| HACKETTSTOWN, N        | J 07840       |                    |                  |        | CR Beds 99 POS B         | eds 0   |
| MORRIS                 |               |                    |                  |        | Key Performana           | ce Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate           | 130.3%  |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay           | 132.6   |
| Current Assets         | 15,883,251    | Total Charges      | 18,613,768       |        | Average Wages            | 21.24   |
| Fixed Assets           | 29,082,681    | Contract Allowance | 3,546,213        | 19.1%  | Skilled Nursing          | 85.3%   |
| Other Assets           | 6,609,188     | Operating Revenue  | 15,067,555       | 80.9%  | Ancillary Service        | 14.7%   |
| Total Assets           | 51,575,120    | Operating Expense  | 23,324,744       | 154.8% | Current Ratio            | 2.0     |
| Current Liabilities    | 7,942,362     | Operating Margin   | -8,257,189       | -54.8% | Days to Collect          | 40.5    |
| Long Term Liabilities  | 1,249,444     | Other Income       | 11,435,858       | 75.9%  | Avg Payment Days         | 56.1    |
| Total Equity           | 42,383,314    | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 5.5%    |
| Total Liab. and Equity | 51,575,120    | Net Profit or Loss | 3,178,669        | 21.1%  | Return on Equity         | 7.5%    |
| 315320 HOLIDAY (       | CARE CENTER   |                    |                  |        | Proprietary - Corporatio | n       |
| HOLIDAY CARE CEN       | NTER          | 12/31/2016         | 366 Days Settled |        |                          |         |
| TOMS RIVER, NJ 08      | 757           |                    |                  |        | CR Beds 180 POS B        | eds 0   |
| OCEAN                  |               |                    |                  |        | Key Performana           | ce Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate           | 90.3%   |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay           | 155.3   |
| Current Assets         | 5,062,947     | Total Charges      | 24,531,146       |        | Average Wages            | 19.47   |
| Fixed Assets           | 899,079       | Contract Allowance | 7,437,541        | 30.3%  | Skilled Nursing          | 86.0%   |
| Other Assets           | 0             | Operating Revenue  | 17,093,605       | 69.7%  | Ancillary Service        | 14.0%   |
| Total Assets           | 5,962,026     | Operating Expense  | 13,999,376       | 81.9%  | Current Ratio            | 3.9     |
| Current Liabilities    | 1,287,158     | Operating Margin   | 3,094,229        | 18.1%  | Days to Collect          | 71.6    |
| Long Term Liabilities  | 57,390        | Other Income       | 43,731           | 0.3%   | Avg Payment Days         | 32.7    |
| Total Equity           | 4,617,478     | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 83.5%   |
| Total Equity           |               | '                  |                  |        | •                        |         |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315143 HOLLY MA                  | NOR CENTER           |                                    |                  |                 | Proprietary - Other            |             |
|----------------------------------|----------------------|------------------------------------|------------------|-----------------|--------------------------------|-------------|
| HOLLY MANOR CEN                  | ITER                 | 12/31/2016                         | 366 Days Settled | İ               |                                |             |
| MENDHAM, NJ 0794                 | 5                    |                                    |                  |                 | CR Beds 124 POS B              | eds 0       |
| MORRIS                           |                      |                                    |                  |                 | Key Performana                 | ce Ind.     |
| BLUE CROSS (TEN                  | NESSEE)              |                                    |                  |                 | Occupancy Rate                 | 90.7%       |
| Balance S                        | heet                 | Income                             | Statement        |                 | Length of Stay                 | 116.3       |
| Current Assets                   | 1,534,171            | Total Charges                      | 21,995,855       |                 | Average Wages                  | 22.29       |
| Fixed Assets                     | 16,721,882           | Contract Allowance                 | 9,161,576        | 41.7%           | Skilled Nursing                | 83.0%       |
| Other Assets                     | -5,600,944           | Operating Revenue                  | 12,834,279       | 58.3%           | Ancillary Service              | 17.0%       |
| Total Assets                     | 12,655,109           | Operating Expense                  | 15,448,334       | 120.4%          | Current Ratio                  | 1.4         |
| Current Liabilities              | 1,128,185            | Operating Margin                   | -2,614,055       | -20.4%          | Days to Collect                | 43.1        |
| Long Term Liabilities            | 31,651,625           | Other Income                       | 48,096           | 0.4%            | Avg Payment Days               | 20.1        |
| Total Equity                     | -20,124,701          | Other Expense                      | 0                | 0.0%            | Depreciation Rate              | 21.4%       |
| Total Liab. and Equity           | 12,655,109           | Net Profit or Loss                 | (2,565,959)      | -20.0%          | Return on Equity               | 12.8%       |
| 315441 HOLY NAM                  | IE FRIARY            |                                    |                  |                 | Nonprofit - Church             |             |
| HOLY NAME FRIARY                 | <i>(</i>             | 12/31/2016                         | 366 Days Settled | I               |                                |             |
| RINGWOOD, NJ 074                 | 56                   |                                    |                  |                 | CR Beds 29 POS B               | eds 0       |
| PASSAIC                          |                      |                                    |                  |                 | Key Performana                 | ce Ind.     |
| BLUE CROSS (TEN                  | NESSEE)              |                                    |                  |                 | Occupancy Rate                 | 90.3%       |
| Balance S                        | heet                 | Income                             | Statement        |                 | Length of Stay                 | 958.7       |
| Current Assets                   | 1,968,472            | Total Charges                      | 3,431,442        |                 | Average Wages                  | 24.75       |
| Fixed Assets                     | 3,093,723            | Contract Allowance                 | 836,273          | 24.4%           | Skilled Nursing                | 95.7%       |
| Other Assets                     | 1,273,251            | Operating Revenue                  | 2,595,169        | 75.6%           | Ancillary Service              | 4.3%        |
|                                  |                      |                                    |                  | 407.00/         |                                |             |
| Total Assets                     | 6,335,446            | Operating Expense                  | 4,357,699        | 167.9%          | Current Ratio                  | 7.9         |
| Total Assets Current Liabilities | 6,335,446<br>248,040 | Operating Expense Operating Margin | -1,762,530       |                 | Current Ratio  Days to Collect | 7.9<br>41.7 |
|                                  |                      |                                    |                  | -67.9%          |                                |             |
| Current Liabilities              | 248,040              | Operating Margin                   | -1,762,530       | -67.9%<br>89.2% | Days to Collect                | 41.7        |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315378 HOMESTE                | AD REHABILITA           | ATION & HEALTH CA          | RE CENTER        |        | Proprietary - Corporation           | า            |
|-------------------------------|-------------------------|----------------------------|------------------|--------|-------------------------------------|--------------|
| HOMESTEAD REHA<br>CARE CENTER | BILITATION & H          | EALTH 12/31/2016           | 366 Days Settled |        |                                     |              |
| NEWTON, NJ 07860              |                         |                            |                  |        | CR Beds 102 POS B                   | eds 0        |
| SUSSEX                        |                         |                            |                  |        | Key Performanad                     | e Ind.       |
| Novitas NJ                    |                         |                            |                  |        | Occupancy Rate                      | 92.8%        |
| Balance S                     | Sheet                   | Income                     | Statement        |        | Length of Stay                      | 92.7         |
| Current Assets                | 2,603,537               | Total Charges              | 12,668,389       |        | Average Wages                       | 21.12        |
| Fixed Assets                  | 715,430                 | Contract Allowance         | 2,195,758        | 17.3%  | Skilled Nursing                     | 80.6%        |
| Other Assets                  | 2,770,322               | Operating Revenue          | 10,472,631       | 82.7%  | Ancillary Service                   | 19.4%        |
| Total Assets                  | 6,089,289               | Operating Expense          | 10,065,020       | 96.1%  | Current Ratio                       | 1.0          |
| Current Liabilities           | 2,672,878               | Operating Margin           | 407,611          | 3.9%   | Days to Collect                     | 69.5         |
| Long Term Liabilities         | 2,072,236               | Other Income               | 46,509           | 0.4%   | Avg Payment Days                    | 75.5         |
| Total Equity                  | 1,344,175               | Other Expense              | 0                | 0.0%   | Depreciation Rate                   | 125.1%       |
| Total Liab. and Equity        | 6,089,289               | Net Profit or Loss         | 454,120          | 4.3%   | Return on Equity                    | 33.8%        |
| 315422 HOUSE OF               | THE GOOD SH             | EPHERD                     |                  |        | Nonprofit - Other                   |              |
| HOUSE OF THE GO               | OD SHEPHERD             | 12/31/2016                 | 366 Days Settled |        |                                     |              |
| HACKETTSTOWN, N               | IJ 07840                |                            |                  |        | CR Beds 62 POS B                    | eds 0        |
| WARREN                        |                         |                            |                  |        | Key Performanad                     | e Ind.       |
| Novitas NJ                    |                         |                            |                  |        | Occupancy Rate                      | 91.0%        |
| Balance S                     | Sheet                   | Income                     | Statement        |        | Length of Stay                      | 97.9         |
| Current Assets                | 2,783,579               | Total Charges              | 14,400,046       |        | Average Wages                       | 19.23        |
| Fixed Assets                  | 11,563,332              | Contract Allowance         | 2,704,824        | 18.8%  | Skilled Nursing                     | 50.1%        |
| Other Assets                  | 4,230,521               | Operating Revenue          | 11,695,222       | 81.2%  | Ancillary Service                   | 11.3%        |
| Total Assets                  | 18,577,432              | Operating Expense          | 12,208,220       | 104.4% | Current Ratio                       | 1.6          |
| Current Liebilities           | 1,714,976               | Operating Margin           | -512,998         | -4.4%  | Days to Collect                     | 44.2         |
| Current Liabilities           |                         |                            |                  | 0.00/  |                                     |              |
| Long Term Liabilities         | 12,179,839              | Other Income               | 266,606          | 2.3%   | Avg Payment Days                    | 26.6         |
|                               | 12,179,839<br>4,682,617 | Other Income Other Expense | 266,606<br>0     |        | Avg Payment Days  Depreciation Rate | 26.6<br>4.8% |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315112 HUDSONV                                | IEW HEALTH C                               | ARE CENTER   |                                      |                                  | Proprietary - Corporation                       | 1                             |
|---|--|--|--------------------------------------|----------------------------------|---|-------------------------------|
| HUDSONVIEW HEAI                               | _TH CARE CEN                               | TER 12/31/2016                                       | 366 Days Settled                     |                                  |   |                               |
| NORTH BERGEN, N                               | J 07047                                    |  |                                      |                                  | CR Beds 273 POS Be                              | eds 0                         |
| HUDSON  |  |  |                                      |                                  | Key Performanac                                 | e Ind.                        |
| WISCONSIN PHYSIC                              | CIANS SERVICE                              |  |                                      |                                  | Occupancy Rate                                  | 95.8%                         |
| Balance S                                     | heet                                       | Income   | Statement                            |                                  | Length of Stay                                  | 159.1                         |
| Current Assets                                | 5,031,556                                  | Total Charges  | 31,993,297                           |                                  | Average Wages                                   | 19.57                         |
| Fixed Assets                                  | 3,492,457                                  | Contract Allowance                                   | 3,641,301                            | 11.4%                            | Skilled Nursing                                 | 88.2%                         |
| Other Assets                                  | -2,501,772                                 | Operating Revenue                                    | 28,351,996                           | 88.6%                            | Ancillary Service                               | 11.8%                         |
| Total Assets                                  | 6,022,241                                  | Operating Expense                                    | 27,846,302                           | 98.2%                            | Current Ratio                                   | 1.0                           |
| Current Liabilities                           | 5,093,783                                  | Operating Margin                                     | 505,694                              | 1.8%                             | Days to Collect                                 | 52.2                          |
| Long Term Liabilities                         | 9,468                                      | Other Income   | 4,673                                | 0.0%                             | Avg Payment Days                                | 63.8                          |
| Total Equity                                  | 918,990                                    | Other Expense  | 0                                    | 0.0%                             | Depreciation Rate                               | 46.6%                         |
| Total Liab. and Equity                        | 6,022,241                                  | Net Profit or Loss                                   | 510,367                              | 1.8%                             | Return on Equity                                | 55.5%                         |
| 315226 HUNTERDO                               | ON CARE CENT                               | ER   |                                      |                                  | Proprietary - Partnership                       | ı                             |
| HUNTERDON CARE                                | CENTER                                     | 12/31/2016   | 366 Days Settled                     |                                  |   |                               |
| FLEMINGTON, NJ 08                             | 3822                                       |  |                                      |                                  | CR Beds 185 POS Be                              | eds 0                         |
| HUNTERDON                                     |  |  |                                      |                                  | Key Performanac                                 | e Ind.                        |
| Novitas NJ                                    |  |  |                                      |                                  | Occupancy Rate                                  | 94.1%                         |
| Balance S                                     | heet                                       | Income   | Statement                            |                                  | Length of Stay                                  | 88.3                          |
| Current Assets                                | 3,979,036                                  | Total Charges  | 24,940,281                           |                                  | Average Wages                                   | 17.26                         |
|   | 0,070,000                                  |  |                                      |                                  |   | 0                             |
| Fixed Assets                                  | 741,736                                    | Contract Allowance                                   | 4,089,841                            | 16.4%                            | Skilled Nursing                                 |                               |
| Fixed Assets Other Assets                     |  |  | 4,089,841                            |                                  | Skilled Nursing Ancillary Service               | 83.5%                         |
|   | 741,736                                    | Operating Revenue                                    |                                      | 83.6%                            | J   | 83.5%<br>16.5%<br>1.9         |
| Other Assets                                  | 741,736<br>4,932                           | Operating Revenue                                    | 20,850,440                           | 83.6%<br>103.7%                  | Ancillary Service                               | 83.5%<br>16.5%<br>1.9         |
| Other Assets Total Assets                     | 741,736<br>4,932<br>4,725,704              | Operating Revenue Operating Expense                  | 20,850,440<br>21,619,477             | 83.6%<br>103.7%<br>-3.7%         | Ancillary Service Current Ratio                 | 83.5%<br>16.5%<br>1.9<br>30.1 |
| Other Assets Total Assets Current Liabilities | 741,736<br>4,932<br>4,725,704<br>2,112,880 | Operating Revenue Operating Expense Operating Margin | 20,850,440<br>21,619,477<br>-769,037 | 83.6%<br>103.7%<br>-3.7%<br>0.2% | Ancillary Service Current Ratio Days to Collect | 83.5%<br>16.5%                |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315199 IMPERIAL        | CARE CENTER |                    |                  |        | Proprietary - Corporatio | n      |
|------------------------|-------------|--------------------|------------------|--------|--------------------------|--------|
| IMPERIAL CARE CE       | NTER        | 12/31/2016         | 366 Days Settled | I      |                          |        |
| NEPTUNE, NJ 07753      | 3           |                    |                  |        | CR Beds 121 POS B        | eds 0  |
| MONMOUTH               |             |                    |                  |        | Key Performana           | e Ind. |
| BLUE CROSS (TEN        | NESSEE)     |                    |                  |        | Occupancy Rate           | 92.2%  |
| Balance S              | Sheet       | Income             | Statement        |        | Length of Stay           | 193.8  |
| Current Assets         | 1,457,999   | Total Charges      | 12,383,120       |        | Average Wages            | 20.13  |
| Fixed Assets           | 292,708     | Contract Allowance | 1,499,881        | 12.1%  | Skilled Nursing          | 87.1%  |
| Other Assets           | 1,172,796   | Operating Revenue  | 10,883,239       | 87.9%  | Ancillary Service        | 12.9%  |
| Total Assets           | 2,923,503   | Operating Expense  | 10,147,279       | 93.2%  | Current Ratio            | 1.0    |
| Current Liabilities    | 1,513,241   | Operating Margin   | 735,960          | 6.8%   | Days to Collect          | 33.8   |
| Long Term Liabilities  | 0           | Other Income       | 18,905           | 0.2%   | Avg Payment Days         | 41.5   |
| Total Equity           | 1,410,262   | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 62.1%  |
| Total Liab. and Equity | 2,923,503   | Net Profit or Loss | 754,865          | 6.9%   | Return on Equity         | 53.5%  |
| 315349 INGLEMOC        | OR CENTER   |                    |                  |        | Proprietary - Other      |        |
| INGLEMOOR CENTE        | ΞR          | 12/31/2016         | 366 Days Settled | l      |                          |        |
| ENGLEWOOD, NJ 07       | 7631        |                    |                  |        | CR Beds 62 POS B         | eds 0  |
| BERGEN                 |             |                    |                  |        | Key Performana           | e Ind. |
| BLUE CROSS (TEN        | NESSEE)     |                    |                  |        | Occupancy Rate           | 86.7%  |
| Balance S              | Sheet       | Income             | Statement        |        | Length of Stay           | 60.6   |
| Current Assets         | 908,548     | Total Charges      | 10,127,026       |        | Average Wages            | 22.90  |
| Fixed Assets           | 7,571,150   | Contract Allowance | 3,553,553        | 35.1%  | Skilled Nursing          | 79.1%  |
| Other Assets           | 577,690     | Operating Revenue  | 6,573,473        | 64.9%  | Ancillary Service        | 20.9%  |
| Total Assets           | 9,057,388   | Operating Expense  | 7,488,284        | 113.9% | Current Ratio            | 1.5    |
| Current Liabilities    | 604,012     | Operating Margin   | -914,811         | -13.9% | Days to Collect          | 49.1   |
| Long Term Liabilities  | 6,005,770   | Other Income       | 5,751            | 0.1%   | Avg Payment Days         | 21.6   |
| Total Equity           | 2,447,606   | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 11.8%  |
| Total Liab. and Equity | 9,057,388   | Net Profit or Loss | (909,060)        | 12.00/ | Return on Equity         | -37.1% |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315322 INGLEMOC                     | R REHABILITA   | TION AND CARE CE   | NTER OF LIVING   | ì      | Proprietary - Partnership | )       |
|-------------------------------------|----------------|--------------------|------------------|--------|---------------------------|---------|
| INGLEMOOR REHAE<br>CENTER OF LIVING | BILITATION AND | CARE 12/31/2016    | 366 Days Settled | I      |                           |         |
| LIVINGSTON, NJ 070                  | 039            |                    |                  |        | CR Beds 138 POS B         | eds 0   |
| ESSEX                               |                |                    |                  |        | Key Performana            | ce Ind. |
| Novitas NJ                          |                |                    |                  |        | Occupancy Rate            | 85.2%   |
| Balance S                           | heet           | Income             | Statement        |        | Length of Stay            | 53.7    |
| Current Assets                      | 3,132,826      | Total Charges      | 20,465,716       |        | Average Wages             | 22.54   |
| Fixed Assets                        | 3,427,227      | Contract Allowance | 2,256,390        | 11.0%  | Skilled Nursing           | 76.1%   |
| Other Assets                        | 38,691         | Operating Revenue  | 18,209,326       | 89.0%  | Ancillary Service         | 23.9%   |
| Total Assets                        | 6,598,744      | Operating Expense  | 16,741,111       | 91.9%  | Current Ratio             | 2.2     |
| Current Liabilities                 | 1,449,818      | Operating Margin   | 1,468,215        | 8.1%   | Days to Collect           | 32.8    |
| Long Term Liabilities               | 1,190,000      | Other Income       | 211,514          | 1.2%   | Avg Payment Days          | 25.6    |
| Total Equity                        | 3,958,926      | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 16.8%   |
| Total Liab. and Equity              | 6,598,744      | Net Profit or Loss | 1,679,729        | 9.2%   | Return on Equity          | 42.4%   |
| 315364 JERSEY SH                    | HORE CENTER    |                    |                  |        | Proprietary - Other       |         |
| JERSEY SHORE CE                     | NTER           | 12/31/2016         | 366 Days Settled | I      |                           |         |
| EATONTOWN, NJ 07                    | 724            |                    |                  |        | CR Beds 158 POS B         | eds 0   |
| MONMOUTH                            |                |                    |                  |        | Key Performana            | ce Ind. |
| BLUE CROSS (TENN                    | NESSEE)        |                    |                  |        | Occupancy Rate            | 88.3%   |
| Balance S                           | heet           | Income             | Statement        |        | Length of Stay            | 94.2    |
| Current Assets                      | 1,677,283      | Total Charges      | 26,681,393       |        | Average Wages             | 23.09   |
| Fixed Assets                        | 19,371,226     | Contract Allowance | 10,678,115       | 40.0%  | Skilled Nursing           | 83.4%   |
| Other Assets                        | -243,725       | Operating Revenue  | 16,003,278       | 60.0%  | Ancillary Service         | 16.6%   |
| Total Assets                        | 20,804,784     | Operating Expense  | 17,417,147       | 108.8% | Current Ratio             | 1.4     |
| Current Liabilities                 | 1,218,500      | Operating Margin   | -1,413,869       | -8.8%  | Days to Collect           | 36.8    |
| Long Term Liabilities               | 27,251,076     | Other Income       | 17,714           | 0.1%   | Avg Payment Days          | 17.6    |
| Total Equity                        | -7,664,792     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 17.3%   |
| Total Liab. and Equity              | 20,804,784     | Net Profit or Loss | (1,396,155)      | -8.7%  | Return on Equity          | 18.2%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315473 JEWISH HC       | OME AT ROCKL | EIGH               |                  |        | Nonprofit - Other |        |
|------------------------|--------------|--------------------|------------------|--------|-------------------|--------|
| JEWISH HOME AT R       | OCKLEIGH     | 12/31/2016         | 366 Days Settled |        |                   |        |
| ROCKLEIGH, NJ 076      | 47           |                    |                  |        | CR Beds 180 POS B | eds 0  |
| BERGEN                 |              |                    |                  |        | Key Performanad   | e Ind. |
| BLUE CROSS (TENN       | NESSEE)      |                    |                  |        | Occupancy Rate    | 97.4%  |
| Balance S              | heet         | Income             | Statement        |        | Length of Stay    | 111.4  |
| Current Assets         | 10,215,644   | Total Charges      | 35,060,750       |        | Average Wages     | 21.03  |
| Fixed Assets           | 37,099,135   | Contract Allowance | 7,916,902        | 22.6%  | Skilled Nursing   | 85.1%  |
| Other Assets           | 11,454,745   | Operating Revenue  | 27,143,848       | 77.4%  | Ancillary Service | 14.9%  |
| Total Assets           | 58,769,524   | Operating Expense  | 27,773,522       | 102.3% | Current Ratio     | 2.3    |
| Current Liabilities    | 4,459,489    | Operating Margin   | -629,674         | -2.3%  | Days to Collect   | 76.2   |
| Long Term Liabilities  | 14,290,000   | Other Income       | 1,288,711        | 4.7%   | Avg Payment Days  | 32.8   |
| Total Equity           | 40,020,035   | Other Expense      | 0                | 0.0%   | Depreciation Rate | 2.7%   |
| Total Liab. and Equity | 58,769,524   | Net Profit or Loss | 659,037          | 2.4%   | Return on Equity  | 1.6%   |
| 315101 JFK HART\       | WYCK AT CEDA | AR BROOK           |                  |        | Nonprofit - Other |        |
| JFK HARTWYCK AT        | CEDAR BROOK  | 12/31/2016         | 366 Days Settled |        |                   |        |
| PLAINFIELD, NJ 070     | 60           |                    |                  |        | CR Beds 106 POS B | eds 0  |
| UNION                  |              |                    |                  |        | Key Performanad   | e Ind. |
| Novitas NJ             |              |                    |                  |        | Occupancy Rate    | 95.5%  |
| Balance S              | heet         | Income             | Statement        |        | Length of Stay    | 272.5  |
| Current Assets         | 2,371,850    | Total Charges      | 15,766,561       |        | Average Wages     | 22.42  |
| Fixed Assets           | 2,909,574    | Contract Allowance | 6,110,477        | 38.8%  | Skilled Nursing   | 91.8%  |
| Other Assets           | 1,000        | Operating Revenue  | 9,656,084        | 61.2%  | Ancillary Service | 8.2%   |
| Total Assets           | 5,282,424    | Operating Expense  | 9,893,330        | 102.5% | Current Ratio     | (1.3)  |
| Current Liabilities    | -1,881,640   | Operating Margin   | -237,246         | -2.5%  | Days to Collect   | 44.5   |
| Long Term Liabilities  | 2,715,298    | Other Income       | 71,499           | 0.7%   | Avg Payment Days  | 38.2   |
| Total Equity           | 4,448,766    | Other Expense      | 0                | 0.0%   | Depreciation Rate | 3.0%   |
| Total Liab. and Equity | 5,282,424    | Net Profit or Loss | (165,747)        | -1.7%  | Return on Equity  | -3.7%  |
| •                      |              |                    |                  |        |                   |        |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| GIUZIU GIICIII (ICI)  | WYCK AT EDIS  | ON ESTATES   |  |  | Nonprofit - Other  |   |
|---|---|--|--|--|--|---|
| JFK HARTWYCK AT   | EDISON ESTAT  | TES 12/31/2016   | 366 Days Settled   | I  |  |   |
| EDISON, NJ 08817  |   |  |  |  | CR Beds 280 POS B  | eds 0   |
| MIDDLESEX   |   |  |  |  | Key Performanad  | e Ind.  |
| BLUE CROSS (TENN  | NESSEE)   |  |  |  | Occupancy Rate   | 81.8%   |
| Balance S   | Sheet   | Income   | Statement  |  | Length of Stay   | 75.7  |
| Current Assets  | 4,615,777   | Total Charges  | 34,956,935   |  | Average Wages  | 22.54   |
| Fixed Assets  | 6,241,797   | Contract Allowance   | 12,158,348   | 34.8%                                      | Skilled Nursing  | 88.2%   |
| Other Assets  | 81,346  | Operating Revenue  | 22,798,587   | 65.2%                                      | Ancillary Service  | 11.8%   |
| Total Assets  | 10,938,920  | Operating Expense  | 24,895,856   | 109.2%                                     | Current Ratio  | 0.2   |
| Current Liabilities   | 25,308,940  | Operating Margin   | -2,097,269   | -9.2%                                      | Days to Collect  | 56.5  |
| Long Term Liabilities   | 13,180,615  | Other Income   | 16,213   | 0.1%                                       | Avg Payment Days   | 43.1  |
| Total Equity  | -27,550,635   | Other Expense  | 0  | 0.0%                                       | Depreciation Rate  | 5.1%  |
| Total Lieb and Faults   | 10,938,920  | Net Profit or Loss   | (2.091.056)  | 0.10/                                      | Datura on Equity   | 7.6%  |
| Total Liab. and Equity  | 10,330,320  | NECETION OF LOSS   | (2,081,056)  | -9.1%                                      | Return on Equity   | 7.070   |
| 315392 JOB HAINE  |   | -  | (2,061,030)  | -9.176                                     | Nonprofit - Church   | 7.076   |
|   | ES HOME FOR A   | AGED PEOPL   | 366 Days Settled   |  |  | 7.076   |
| 315392 JOB HAINE  | FOR AGED PEC  | AGED PEOPL   | <u> </u>   |  |  |   |
| 315392 JOB HAINE JOB HAINES HOME  | FOR AGED PEC  | AGED PEOPL   | <u> </u>   |  | Nonprofit - Church   | eds 0   |
| 315392 JOB HAINE JOB HAINES HOME BLOOMFIELD, NJ 07  | FOR AGED PEC  | AGED PEOPL   | <u> </u>   |  | Nonprofit - Church  CR Beds 40 POS B   | eds 0   |
| JOB HAINES HOME BLOOMFIELD, NJ 07 ESSEX   | FOR AGED PEC  | AGED PEOPL  DPL 12/31/2016   | <u> </u>   |  | Nonprofit - Church  CR Beds 40 POS B  Key Performanac  | eds 0<br>ce Ind.                                      |
| JOB HAINES HOME BLOOMFIELD, NJ 07 ESSEX Novitas NJ  | FOR AGED PEC  | AGED PEOPL  DPL 12/31/2016   | 366 Days Settled   |  | Nonprofit - Church  CR Beds 40 POS B  Key Performanae  Occupancy Rate  | eds 0<br>ce Ind.<br>92.2%                             |
| 315392 JOB HAINE  JOB HAINES HOME  BLOOMFIELD, NJ 07  ESSEX  Novitas NJ  Balance S  | FOR AGED PEC  | AGED PEOPL DPL 12/31/2016 Income   | 366 Days Settled   | I  | Nonprofit - Church  CR Beds 40 POS B  Key Performanae  Occupancy Rate  Length of Stay  | eds 0<br><b>ce Ind.</b><br>92.2%<br>73.4              |
| 315392 JOB HAINE  JOB HAINES HOME  BLOOMFIELD, NJ 07  ESSEX  Novitas NJ  Balance S  Current Assets  | FOR AGED PEC<br>7003<br>Sheet<br>42,867,189   | AGED PEOPL  DPL 12/31/2016  Income  Total Charges  | 366 Days Settled Statement 9,937,230   | 15.9%                                      | Nonprofit - Church  CR Beds 40 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0 ce Ind. 92.2% 73.4 27.52                        |
| 315392 JOB HAINE  JOB HAINES HOME  BLOOMFIELD, NJ 07  ESSEX  Novitas NJ  Balance S  Current Assets  Fixed Assets  | FOR AGED PEC<br>7003<br>Sheet<br>42,867,189<br>10,942,935                                       | Income Total Charges Contract Allowance  | 366 Days Settled  Statement  9,937,230  1,576,502                                    | 15.9%<br>84.1%                             | Nonprofit - Church  CR Beds 40 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | eds 0 ce Ind. 92.2% 73.4 27.52 47.2%                  |
| 315392 JOB HAINE  JOB HAINES HOME  BLOOMFIELD, NJ 07  ESSEX  Novitas NJ  Balance S  Current Assets  Fixed Assets  Other Assets                                    | FOR AGED PEC<br>7003<br>Sheet<br>42,867,189<br>10,942,935<br>242,788                            | Income Total Charges Contract Allowance Operating Revenue                                    | 366 Days Settled  Statement  9,937,230  1,576,502  8,360,728                         | 15.9%<br>84.1%<br>136.4%                   | Nonprofit - Church  CR Beds 40 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | eds 0 <b>ce Ind.</b> 92.2%  73.4  27.52  47.2%  13.9% |
| 315392 JOB HAINE  JOB HAINES HOME  BLOOMFIELD, NJ 07  ESSEX  Novitas NJ  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets                      | FOR AGED PEC<br>7003<br>Sheet<br>42,867,189<br>10,942,935<br>242,788<br>54,052,912              | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 366 Days Settled  Statement  9,937,230  1,576,502  8,360,728  11,407,787             | 15.9%<br>84.1%<br>136.4%<br>-36.4%         | Nonprofit - Church  CR Beds 40 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0 92.2% 73.4 27.52 47.2% 13.9% 21.2               |
| 315392 JOB HAINE  JOB HAINES HOME  BLOOMFIELD, NJ 07  ESSEX  Novitas NJ  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets  Current Liabilities | FOR AGED PEC<br>7003<br>Sheet<br>42,867,189<br>10,942,935<br>242,788<br>54,052,912<br>2,018,703 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 366 Days Settled  Statement  9,937,230  1,576,502  8,360,728  11,407,787  -3,047,059 | 15.9%<br>84.1%<br>136.4%<br>-36.4%<br>8.7% | Nonprofit - Church  CR Beds 40 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0 92.2% 73.4 27.52 47.2% 13.9% 21.2 24.8          |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315231 KENNEDY I                 | HEALTH CARE            | CENTER                             |                  |              | Nonprofit - Other              |             |
|----------------------------------|------------------------|------------------------------------|------------------|--------------|--------------------------------|-------------|
| KENNEDY HEALTH (                 | CARE CENTER            | 12/31/2016                         | 366 Days Settled |              |                                |             |
| SEWELL, NJ 08080                 |                        |                                    |                  |              | CR Beds 190 POS B              | eds 0       |
| GLOUCESTER                       |                        |                                    |                  |              | Key Performana                 | ce Ind.     |
| Novitas NJ                       |                        |                                    |                  |              | Occupancy Rate                 | 93.8%       |
| Balance S                        | heet                   | Income                             | Statement        |              | Length of Stay                 | 53.7        |
| Current Assets                   | 7,104,300              | Total Charges                      | 40,869,882       |              | Average Wages                  | 21.71       |
| Fixed Assets                     | 18,583,538             | Contract Allowance                 | 19,055,432       | 46.6%        | Skilled Nursing                | 85.0%       |
| Other Assets                     | 1,213,014              | Operating Revenue                  | 21,814,450       | 53.4%        | Ancillary Service              | 15.0%       |
| Total Assets                     | 26,900,852             | Operating Expense                  | 21,673,865       | 99.4%        | Current Ratio                  | 2.4         |
| Current Liabilities              | 2,936,871              | Operating Margin                   | 140,585          | 0.6%         | Days to Collect                | 29.4        |
| Long Term Liabilities            | 14,399,166             | Other Income                       | 27,425           | 0.1%         | Avg Payment Days               | 41.7        |
| Total Equity                     | 9,564,815              | Other Expense                      | 0                | 0.0%         | Depreciation Rate              | 4.6%        |
| Total Liab. and Equity           | 26,900,852             | Net Profit or Loss                 | 168,010          | 0.8%         | Return on Equity               | 1.8%        |
| 315299 KING MANO                 | OR CARE AND            | REHABILITATION CE                  | NTER             |              | Proprietary - Corporatio       | n           |
| KING MANOR CARE<br>CENTER        | AND REHABILI           | TATION 12/31/2016                  | 366 Days Settled |              |                                |             |
| NEPTUNE, NJ 07753                |                        |                                    |                  |              | CR Beds 120 POS B              | eds 0       |
| MONMOUTH                         |                        |                                    |                  |              | Key Performana                 | ce Ind.     |
| BLUE CROSS (NEW                  | JERSEY)                |                                    |                  |              | Occupancy Rate                 | 93.6%       |
| Balance S                        | heet                   | Income                             | Statement        |              | Length of Stay                 | 123.8       |
| Current Assets                   | 2,086,654              | Total Charges                      | 13,997,079       |              | Average Wages                  | 19.21       |
| Fixed Assets                     | 592,617                | Contract Allowance                 | 2,264,487        | 16.2%        | Skilled Nursing                | 82.6%       |
| Other Assets                     | 3,917                  | Operating Revenue                  | 11,732,592       | 83.8%        | Ancillary Service              | 17.4%       |
|                                  |                        |                                    |                  |              |                                | 17.470      |
| Total Assets                     | 2,683,188              | Operating Expense                  | 10,586,554       | 90.2%        | Current Ratio                  | 0.9         |
| Total Assets Current Liabilities |                        | Operating Expense Operating Margin | 10,586,554       |              | Current Ratio  Days to Collect |             |
| -                                | 2,683,188              |                                    |                  | 9.8%         |                                | 0.9         |
| Current Liabilities              | 2,683,188<br>2,338,561 | Operating Margin                   | 1,146,038        | 9.8%<br>0.0% | Days to Collect                | 0.9<br>51.7 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| JIJZUI KIKEGOON  | VIEW CENTER  |  |  |  | Proprietary - Other   |   |
|--|--|--|--|--|---|---|
| KRESSON VIEW CE  | NTER   | 12/31/2016   | 366 Days Settled   |  |   |   |
| VOORHEES, NJ 0804  | 43   |  |  |  | CR Beds 240 POS B   | eds 0   |
| CAMDEN   |  |  |  |  | Key Performanad   | e Ind.  |
| BLUE CROSS (WES'<br>PENNSYLVANIA),,  | TERN   |  |  |  | Occupancy Rate  | 77.9%   |
| Balance S  | heet   | Income   | Statement  |  | Length of Stay  | 173.1   |
| Current Assets   | 2,046,664  | Total Charges  | 31,422,379   |  | Average Wages   | 21.68   |
| Fixed Assets   | 27,655,341   | Contract Allowance   | 14,786,596   | 47.1%                                    | Skilled Nursing   | 88.9%   |
| Other Assets   | -10,240,673  | Operating Revenue  | 16,635,783   | 52.9%                                    | Ancillary Service   | 11.1%   |
| Total Assets   | 19,461,332   | Operating Expense  | 21,751,758   | 130.8%                                   | Current Ratio   | 1.3   |
| Current Liabilities  | 1,530,846  | Operating Margin   | -5,115,975   | -30.8%                                   | Days to Collect   | 43.2  |
| Long Term Liabilities  | 43,159,746   | Other Income   | 74,546   | 0.4%                                     | Avg Payment Days  | 16.4  |
| Total Equity   | -25,229,260  | Other Expense  | 0  | 0.0%                                     | Depreciation Rate   | 18.5%   |
| Total Liab. and Equity   | 19,461,332   | Net Profit or Loss   | (5,041,429)  | -30.3%                                   | Return on Equity  | 20.0%   |
| 315261 LAKELAND  | HEALTH CAR   | E CENTER   |  |  | Proprietary - Corporation   | า   |
|  |  |  |  |  |   |   |
| LAKELAND HEALTH  | CARE CENTER  | 12/31/2016   | 366 Days Settled   | l  |   |   |
| LAKELAND HEALTH<br>HASKELL, NJ 07420   | CARE CENTER  | 12/31/2016   | 366 Days Settled   | I  | CR Beds 195 POS B   | eds 0   |
|  | CARE CENTER  | 12/31/2016   | 366 Days Settled   | ľ  | CR Beds 195 POS B   |   |
| HASKELL, NJ 07420  | CARE CENTER  | 12/31/2016   | 366 Days Settled   | ľ  |   |   |
| HASKELL, NJ 07420<br>PASSAIC   |  |  | 366 Days Settled   | ľ  | Key Performanad   | e Ind.  |
| HASKELL, NJ 07420<br>PASSAIC<br>Novitas NJ   | heet   |  | ·  | ľ  | Key Performanao<br>Occupancy Rate   | e Ind.<br>86.9%                                       |
| HASKELL, NJ 07420 PASSAIC Novitas NJ Balance S   | heet   | Income   | Statement  |  | Key Performana<br>Occupancy Rate<br>Length of Stay  | 86.9%<br>176.2  |
| HASKELL, NJ 07420 PASSAIC Novitas NJ Balance S Current Assets  | heet<br>3,693,212  | Income<br>Total Charges  | <b>Statement</b> 19,894,764                                    | 10.8%                                    | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages  | 86.9%<br>176.2<br>15.36                               |
| HASKELL, NJ 07420 PASSAIC Novitas NJ Balance S Current Assets Fixed Assets   | heet<br>3,693,212<br>615,243                             | Income Total Charges Contract Allowance  | <b>Statement</b> 19,894,764 2,139,095                          | 10.8%<br>89.2%                           | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing                                     | 86.9%<br>176.2<br>15.36<br>88.4%                      |
| HASKELL, NJ 07420 PASSAIC Novitas NJ Balance S Current Assets Fixed Assets Other Assets                                  | 3,693,212<br>615,243<br>17,572                           | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 19,894,764 2,139,095 17,755,669                      | 10.8%<br>89.2%<br>87.5%                  | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 86.9%<br>176.2<br>15.36<br>88.4%<br>11.6%             |
| HASKELL, NJ 07420 PASSAIC Novitas NJ Balance S Current Assets Fixed Assets Other Assets Total Assets                     | 3,693,212<br>615,243<br>17,572<br>4,326,027              | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 19,894,764 2,139,095 17,755,669 15,539,938           | 10.8%<br>89.2%<br>87.5%<br>12.5%         | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 86.9%<br>176.2<br>15.36<br>88.4%<br>11.6%             |
| HASKELL, NJ 07420 PASSAIC Novitas NJ Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 3,693,212<br>615,243<br>17,572<br>4,326,027<br>2,117,107 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 19,894,764 2,139,095 17,755,669 15,539,938 2,215,731 | 10.8%<br>89.2%<br>87.5%<br>12.5%<br>0.1% | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | se Ind.  86.9%  176.2  15.36  88.4%  11.6%  1.7  38.4 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 010110 -AILETIE   | REHABILITATI   | ON AND CARE CENT   | ER   |   | Proprietary - Corporatio  | n   |
|---|--|--|--|---|---|---|
| LAKEVIEW REHABIL<br>CENTER  | LITATION AND C   | CARE 12/31/2016  | 366 Days Settled   |   |   |   |
| WAYNE, NJ 07470   |  |  |  |   | CR Beds 120 POS B   | eds 0   |
| PASSAIC   |  |  |  |   | Key Performana  | ce Ind.   |
| Novitas NJ  |  |  |  |   | Occupancy Rate  | 78.5%   |
| Balance S   | Sheet  | Income   | Statement  |   | Length of Stay  | 75.8  |
| Current Assets  | 3,854,787  | Total Charges  | 15,511,547   |   | Average Wages   | 17.96   |
| Fixed Assets  | 501,043  | Contract Allowance   | 2,121,899  | 13.7%                                   | Skilled Nursing   | 84.4%   |
| Other Assets  | 79,850   | Operating Revenue  | 13,389,648   | 86.3%                                   | Ancillary Service   | 15.6%   |
| Total Assets  | 4,435,680  | Operating Expense  | 13,044,049   | 97.4%                                   | Current Ratio   | 1.0   |
| Current Liabilities   | 4,004,831  | Operating Margin   | 345,599  | 2.6%                                    | Days to Collect   | 76.4  |
| Long Term Liabilities   | 0  | Other Income   | 17,537   | 0.1%                                    | Avg Payment Days  | 50.8  |
| Total Equity  | 430,849  | Other Expense  | 0  | 0.0%                                    | Depreciation Rate   | 278.1%  |
| Total Liab. and Equity  | 4,435,680  | Net Profit or Loss   | 363,136  | 2.7%                                    | Return on Equity  | 84.3%   |
|   |  | •  |  |   |   |   |
| 315437 LAUREL B.  | AY HEALTH & F  | REHABILITATION CEI   | NTER   |   | Proprietary - Corporation   | n   |
| 315437 LAUREL BAY HEALT CENTER  |  |  | NTER 366 Days Settled  |   | Proprietary - Corporatio  | n   |
| LAUREL BAY HEALT  | TH & REHABILIT   |  |  |   | Proprietary - Corporation  CR Beds 118 POS B  |   |
| LAUREL BAY HEALT<br>CENTER  | TH & REHABILIT   |  |  |   |   | eds 0   |
| LAUREL BAY HEALT<br>CENTER<br>KEANSBURG, NJ 07  | TH & REHABILIT   | ATION 12/31/2016   |  |   | CR Beds 118 POS B   | eds 0   |
| LAUREL BAY HEALT<br>CENTER<br>KEANSBURG, NJ 07<br>MONMOUTH  | TH & REHABILIT<br>734<br>CIANS SERVICE   | ATION 12/31/2016   |  |   | CR Beds 118 POS B <b>Key Performana</b>   | eds 0<br>ce Ind.  |
| LAUREL BAY HEALT<br>CENTER<br>KEANSBURG, NJ 07<br>MONMOUTH<br>WISCONSIN PHYSIC  | TH & REHABILIT<br>734<br>CIANS SERVICE   | ATION 12/31/2016   | 366 Days Settled   |   | CR Beds 118 POS B <b>Key Performana</b> Occupancy Rate  | eds 0<br><b>ce Ind.</b><br>80.7%                                  |
| LAUREL BAY HEALT<br>CENTER<br>KEANSBURG, NJ 07<br>MONMOUTH<br>WISCONSIN PHYSIC<br>Balance S   | TH & REHABILIT 734 CIANS SERVICE   | ATION 12/31/2016   | 366 Days Settled Statement   |   | CR Beds 118 POS B <b>Key Performana</b> Occupancy Rate  Length of Stay  | eds 0<br><b>ce Ind.</b><br>80.7%<br>135.6                         |
| LAUREL BAY HEALT CENTER KEANSBURG, NJ 07 MONMOUTH WISCONSIN PHYSIC Balance S Current Assets   | TH & REHABILIT 734  CIANS SERVICE Sheet 1,266,186  | ATION 12/31/2016  Income  Total Charges  | 366 Days Settled  Statement  10,432,387  | 14.6%                                   | CR Beds 118 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br>ce Ind.<br>80.7%<br>135.6<br>18.26                       |
| LAUREL BAY HEALT CENTER KEANSBURG, NJ 07 MONMOUTH WISCONSIN PHYSIC Balance S Current Assets Fixed Assets  | TH & REHABILIT 734  CIANS SERVICE Sheet  1,266,186  428,851                                  | ATION 12/31/2016  Income  Total Charges  Contract Allowance                                  | 366 Days Settled  Statement  10,432,387  1,525,442                               | 14.6%<br>85.4%                          | CR Beds 118 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | eds 0 ce Ind. 80.7% 135.6 18.26 84.8%                             |
| LAUREL BAY HEALT CENTER KEANSBURG, NJ 07 MONMOUTH WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets   | TH & REHABILIT 734  CIANS SERVICE Sheet  1,266,186  428,851  2,668,562                       | Income Total Charges Contract Allowance Operating Revenue                                    | 366 Days Settled  Statement  10,432,387  1,525,442  8,906,945                    | 14.6%<br>85.4%<br>99.7%                 | CR Beds 118 POS B  Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                                      | eds 0  ce Ind.  80.7%  135.6  18.26  84.8%  15.2%                 |
| LAUREL BAY HEALT CENTER  KEANSBURG, NJ 07  MONMOUTH  WISCONSIN PHYSIC  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets                      | TH & REHABILIT 734  CIANS SERVICE Sheet  1,266,186  428,851  2,668,562  4,363,599            | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 366 Days Settled  Statement  10,432,387  1,525,442  8,906,945  8,882,836         | 14.6%<br>85.4%<br>99.7%<br>0.3%         | CR Beds 118 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0  ce Ind.  80.7%  135.6  18.26  84.8%  15.2%  0.5            |
| LAUREL BAY HEALT CENTER  KEANSBURG, NJ 07  MONMOUTH  WISCONSIN PHYSIC  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets  Current Liabilities | TH & REHABILIT 734  CIANS SERVICE Sheet  1,266,186  428,851  2,668,562  4,363,599  2,645,500 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 366 Days Settled  Statement  10,432,387  1,525,442  8,906,945  8,882,836  24,109 | 14.6%<br>85.4%<br>99.7%<br>0.3%<br>0.1% | CR Beds 118 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0 <b>ce Ind.</b> 80.7%  135.6  18.26  84.8%  15.2%  0.5  47.7 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315008 LAUREL M        | ANOR HEALTH   | CARE AND REHABIL   | LITATION CENTE   | R      | Proprietary - Corporatio | n       |
|------------------------|---------------|--------------------|------------------|--------|--------------------------|---------|
| LAUREL MANOR HE        |               | D 12/31/2016       | 366 Days Settled |        |                          |         |
| STRATFORD, NJ 080      | 084           |                    |                  |        | CR Beds 104 POS B        | eds 0   |
| CAMDEN                 |               |                    |                  |        | Key Performana           | ce Ind. |
| Novitas NJ             |               |                    |                  |        | Occupancy Rate           | 83.7%   |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay           | 108.4   |
| Current Assets         | 1,199,834     | Total Charges      | 11,244,334       |        | Average Wages            | 19.47   |
| Fixed Assets           | 544,649       | Contract Allowance | 2,404,402        | 21.4%  | Skilled Nursing          | 77.9%   |
| Other Assets           | 801,972       | Operating Revenue  | 8,839,932        | 78.6%  | Ancillary Service        | 22.1%   |
| Total Assets           | 2,546,455     | Operating Expense  | 8,382,033        | 94.8%  | Current Ratio            | 0.7     |
| Current Liabilities    | 1,633,552     | Operating Margin   | 457,899          | 5.2%   | Days to Collect          | 42.3    |
| Long Term Liabilities  | 0             | Other Income       | 33,973           | 0.4%   | Avg Payment Days         | 60.0    |
| Total Equity           | 912,903       | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 101.9%  |
| Total Liab. and Equity | 2,546,455     | Net Profit or Loss | 491,872          | 5.6%   | Return on Equity         | 53.9%   |
| 315274 LAURELTO        | ON VILLAGE CA | RE CENTER          |                  |        | Proprietary - Other      |         |
| LAURELTON VILLAG       | GE CARE CENTE | ER 12/31/2016      | 397 Days Settled |        |                          |         |
| BRICK, NJ 08724        |               |                    |                  |        | CR Beds 180 POS B        | eds 0   |
| OCEAN                  |               |                    |                  |        | Key Performana           | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)       |                    |                  |        | Occupancy Rate           | 57.7%   |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay           | 78.5    |
| Current Assets         | 1,770,712     | Total Charges      | 19,694,022       |        | Average Wages            | 21.77   |
| Fixed Assets           | 11,118,114    | Contract Allowance | 6,578,003        | 33.4%  | Skilled Nursing          | 79.4%   |
| Other Assets           | -540,154      | Operating Revenue  | 13,116,019       | 66.6%  | Ancillary Service        | 20.6%   |
| Total Assets           | 12,348,672    | Operating Expense  | 13,777,351       | 105.0% | Current Ratio            | 1.9     |
| Current Liabilities    | 932,592       | Operating Margin   | -661,332         | -5.0%  | Days to Collect          | 53.0    |
| Long Term Liabilities  | 12,067,781    | Other Income       | 9,635            | 0.1%   | Avg Payment Days         | 17.3    |
| Total Equity           | -651,701      | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 19.9%   |
| Total Liab. and Equity | 12,348,672    | Net Profit or Loss | (651,697)        | -5.0%  | Return on Equity         | 100.0%  |
| _                      |               |                    |                  |        |                          |         |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315190 LEISURE C   | HATEAU REHA   | BILITATION  |   |                                  | Proprietary - Corporation   | 1                                    |
|--|---|---|---|----------------------------------|---|--------------------------------------|
| LEISURE CHATEAU  | REHABILITATIO                                       | DN 12/31/2016   | 366 Days Settled  |                                  |   |                                      |
| LAKEWOOD, NJ 087   | 01  |   |   |                                  | CR Beds 242 POS Be  | eds 0                                |
| OCEAN  |   |   |   |                                  | Key Performanac   | e Ind.                               |
| BLUE CROSS (TEN  | NESSEE)   |   |   |                                  | Occupancy Rate  | 85.3%                                |
| Balance S  | heet  | Income  | Statement   |                                  | Length of Stay  | 149.2                                |
| Current Assets   | 4,198,176   | Total Charges   | 25,801,578  |                                  | Average Wages   | 20.70                                |
| Fixed Assets   | 3,302,379   | Contract Allowance  | 3,106,443   | 12.0%                            | Skilled Nursing   | 88.4%                                |
| Other Assets   | 305   | Operating Revenue   | 22,695,135  | 88.0%                            | Ancillary Service   | 11.6%                                |
| Total Assets   | 7,500,860   | Operating Expense   | 21,732,662  | 95.8%                            | Current Ratio   | 1.7                                  |
| Current Liabilities  | 2,460,712   | Operating Margin  | 962,473   | 4.2%                             | Days to Collect   | 53.7                                 |
| Long Term Liabilities                                      | 1,834,560   | Other Income  | 6,551   | 0.0%                             | Avg Payment Days  | 32.8                                 |
| Total Equity   | 3,205,588   | Other Expense   | 0   | 0.0%                             | Depreciation Rate   | 21.0%                                |
| Total Liab. and Equity                                     | 7,500,860   | Net Profit or Loss  | 969,024   | 4.3%                             | Return on Equity  | 30.2%                                |
| 315256 LEISURE P   | ARK HEALTH (  | CENTER  |   |                                  | Proprietary - Corporation   | 1                                    |
| LEISURE PARK HEA   | LTH CENTER  | 12/31/2016  | 366 Days Settled  |                                  |   |                                      |
| LAKEWOOD, NJ 087   | 01  |   |   |                                  | CR Beds 416 POS Be  | eds 0                                |
| OCEAN  |   |   |   |                                  | Key Performanac   | e Ind.                               |
| NATIONAL GOVERN  | IMENT SERVICI                                       | ES .  |   |                                  | Occupancy Rate  | 94.2%                                |
| Balance S  |   | _   |   |                                  |   |                                      |
|  | heet  | Income  | Statement   |                                  | Length of Stay  | 380.5                                |
| Current Assets   |   | Income Total Charges  | <b>Statement</b> 22,947,633                                     |                                  | Length of Stay  Average Wages   | 380.5<br>17.86                       |
| Current Assets Fixed Assets                                |   |   |   | 11.0%                            |   |                                      |
|  | 529,193   | Total Charges   | 22,947,633  |                                  | Average Wages   | 17.86                                |
| Fixed Assets   | 529,193<br>1,383,281                                | Total Charges Contract Allowance  | 22,947,633<br>2,527,949   | 89.0%                            | Average Wages Skilled Nursing   | 17.86<br>30.0%                       |
| Fixed Assets Other Assets                                  | 529,193<br>1,383,281<br>0                           | Total Charges Contract Allowance Operating Revenue                                    | 22,947,633<br>2,527,949<br>20,419,684                           | 89.0%<br>102.0%                  | Average Wages Skilled Nursing Ancillary Service                               | 17.86<br>30.0%<br>8.7%               |
| Fixed Assets Other Assets Total Assets                     | 529,193<br>1,383,281<br>0<br>1,912,474              | Total Charges Contract Allowance Operating Revenue Operating Expense                  | 22,947,633<br>2,527,949<br>20,419,684<br>20,822,061             | 89.0%<br>102.0%<br>-2.0%         | Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 17.86<br>30.0%<br>8.7%<br>0.1        |
| Fixed Assets Other Assets Total Assets Current Liabilities | 529,193<br>1,383,281<br>0<br>1,912,474<br>7,538,910 | Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 22,947,633<br>2,527,949<br>20,419,684<br>20,822,061<br>-402,377 | 89.0%<br>102.0%<br>-2.0%<br>3.4% | Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 17.86<br>30.0%<br>8.7%<br>0.1<br>9.3 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315249 LINCOLN P   | PARK CARE CE  | NTER   |   |  | Proprietary - Corporatio   | n   |
|--|---|--|---|--|--|---|
| LINCOLN PARK CAR   | RE CENTER   | 12/31/2016   | 366 Days Settled  |  |  |   |
| LINCOLN PARK, NJ   | 07035   |  |   |  | CR Beds 547 POS B  | eds 0   |
| MORRIS   |   |  |   |  | Key Performana   | ce Ind.   |
| WISCONSIN PHYSIC   | CIANS SERVICE   |  |   |  | Occupancy Rate   | 97.5%   |
| Balance S  | Sheet   | Income   | Statement   |  | Length of Stay   | 130.1   |
| Current Assets   | 10,557,965  | Total Charges  | 58,674,473  |  | Average Wages  | 22.02   |
| Fixed Assets   | 1,378,737   | Contract Allowance   | 11,810,683  | 20.1%                                    | Skilled Nursing  | 86.4%   |
| Other Assets   | 1,428,920   | Operating Revenue  | 46,863,790  | 79.9%                                    | Ancillary Service  | 13.6%   |
| Total Assets   | 13,365,622  | Operating Expense  | 40,537,018  | 86.5%                                    | Current Ratio  | 2.5   |
| Current Liabilities  | 4,266,073   | Operating Margin   | 6,326,772   | 13.5%                                    | Days to Collect  | 63.4  |
| Long Term Liabilities  | -9,477  | Other Income   | 51,494  | 0.1%                                     | Avg Payment Days   | 35.1  |
| Total Equity   | 9,109,026   | Other Expense  | 0   | 0.0%                                     | Depreciation Rate  | 176.6%  |
| •  |   | -  |   |  |  |   |
| Total Liab. and Equity   | 13,365,622  | Net Profit or Loss   | 6,378,266   | 13.6%                                    | Return on Equity   | 70.0%   |
| 315042 LINCOLN F   | PARK RENAISS  | -<br>ANCE REHAB & NUR  | SING  |  | Return on Equity  Proprietary - Corporatio   |   |
| <u> </u>   | PARK RENAISS  | -<br>ANCE REHAB & NUR  |   |  | . ,  |   |
| 315042 LINCOLN F   | PARK RENAISS  | -<br>ANCE REHAB & NUR  | SING  |  | . ,  | n   |
| 315042 LINCOLN P LINCOLN PARK REN NURSING  | PARK RENAISS  | -<br>ANCE REHAB & NUR  | SING  |  | Proprietary - Corporatio   | n<br>eds 0  |
| 315042 LINCOLN P LINCOLN PARK REN NURSING LINCOLN PARK, NJ   | PARK RENAISS  | -<br>ANCE REHAB & NURS<br>HAB & 12/31/2016   | SING  |  | Proprietary - Corporatio  CR Beds 189 POS B  | n<br>eds 0  |
| 315042 LINCOLN F LINCOLN PARK REN NURSING LINCOLN PARK, NJ ( MORRIS  | PARK RENAISS  | -<br>ANCE REHAB & NUR:<br>HAB & 12/31/2016   | SING  |  | Proprietary - Corporatio  CR Beds 189 POS B  Key Performanae   | eds 0   |
| 315042 LINCOLN P LINCOLN PARK REN NURSING LINCOLN PARK, NJ ( MORRIS WISCONSIN PHYSIC   | PARK RENAISS  | -<br>ANCE REHAB & NUR:<br>HAB & 12/31/2016   | SING 366 Days Settled   |  | Proprietary - Corporatio  CR Beds 189 POS B  Key Performanae  Occupancy Rate   | eds 0<br>ce Ind.<br>95.0%                                   |
| 315042 LINCOLN F LINCOLN PARK REN NURSING LINCOLN PARK, NJ ( MORRIS WISCONSIN PHYSIC Balance S   | PARK RENAISSANCE RENOT035 CIANS SERVICE   | ANCE REHAB & NURS HAB & 12/31/2016   | SING 366 Days Settled Statement   |  | Proprietary - Corporation  CR Beds 189 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0 ce Ind. 95.0% 65.0                                    |
| 315042 LINCOLN F  LINCOLN PARK REN NURSING  LINCOLN PARK, NJ ( MORRIS  WISCONSIN PHYSIC  Balance S  Current Assets   | PARK RENAISSANCE REPO7035 CIANS SERVICE Sheet 6,066,473                                       | ANCE REHAB & NURS HAB & 12/31/2016  Income  Total Charges                                    | SING  366 Days Settled  Statement  28,405,026   | 14.1%                                    | Proprietary - Corporation  CR Beds 189 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0  ce Ind.  95.0%  65.0  22.56                          |
| 315042 LINCOLN F  LINCOLN PARK REN NURSING  LINCOLN PARK, NJ ( MORRIS  WISCONSIN PHYSIC  Balance S  Current Assets  Fixed Assets   | PARK RENAISSANCE REPO7035 CIANS SERVICE 6,066,473 1,604,779                                   | ANCE REHAB & NURS HAB & 12/31/2016 Income Total Charges Contract Allowance                   | SING  366 Days Settled  Statement  28,405,026  4,008,934                                    | 14.1%                                    | Proprietary - Corporation  CR Beds 189 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | eds 0  ce Ind.  95.0%  65.0  22.56  73.5%                   |
| 315042 LINCOLN F  LINCOLN PARK REN NURSING  LINCOLN PARK, NJ ( MORRIS  WISCONSIN PHYSIC  Balance S  Current Assets  Fixed Assets  Other Assets                             | PARK RENAISSANCE REPO7035 CIANS SERVICE 6,066,473 1,604,779 44,521                            | ANCE REHAB & NURS HAB & 12/31/2016 Income Total Charges Contract Allowance Operating Revenue | SING  366 Days Settled  Statement  28,405,026  4,008,934  24,396,092                        | 14.1%<br>85.9%<br>77.7%                  | Proprietary - Corporation  CR Beds 189 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | eds 0  ce Ind.  95.0%  65.0  22.56  73.5%  26.5%  2.8       |
| 315042 LINCOLN F  LINCOLN PARK REN NURSING  LINCOLN PARK, NJ ( MORRIS  WISCONSIN PHYSIC  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets               | PARK RENAISS  NAISSANCE REP  07035  CIANS SERVICE  6,066,473  1,604,779  44,521  7,715,773    | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | SING  366 Days Settled  Statement  28,405,026  4,008,934  24,396,092  18,956,117            | 14.1%<br>85.9%<br>77.7%<br>22.3%         | Proprietary - Corporation  CR Beds 189 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0  ce Ind.  95.0%  65.0  22.56  73.5%  26.5%  2.8  72.3 |
| 315042 LINCOLN F  LINCOLN PARK REN NURSING LINCOLN PARK, NJ ( MORRIS WISCONSIN PHYSIC Balance S  Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | PARK RENAISS NAISSANCE REH 07035 CIANS SERVICE 6,066,473 1,604,779 44,521 7,715,773 2,201,801 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | SING  366 Days Settled  Statement  28,405,026  4,008,934  24,396,092  18,956,117  5,439,975 | 14.1%<br>85.9%<br>77.7%<br>22.3%<br>0.1% | Proprietary - Corporation  CR Beds 189 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0  ce Ind.  95.0%  65.0  22.56  73.5%  26.5%            |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315233 LINCOLN S       | PECIALTY CAR  | RE CENTER          |                  |        | Proprietary - Corporation | า      |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|--------|
| LINCOLN SPECIALTY      | Y CARE CENTE  | R 12/31/2016       | 366 Days Settled | I      |                           |        |
| VINELAND, NJ 08360     | )             |                    |                  |        | CR Beds 180 POS Be        | eds 0  |
| CUMBERLAND             |               |                    |                  |        | Key Performanad           | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 92.9%  |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 123.3  |
| Current Assets         | 2,576,383     | Total Charges      | 18,952,847       |        | Average Wages             | 13.27  |
| Fixed Assets           | 2,310,919     | Contract Allowance | 2,462,999        | 13.0%  | Skilled Nursing           | 86.6%  |
| Other Assets           | -69,515       | Operating Revenue  | 16,489,848       | 87.0%  | Ancillary Service         | 13.4%  |
| Total Assets           | 4,817,787     | Operating Expense  | 15,052,481       | 91.3%  | Current Ratio             | 8.0    |
| Current Liabilities    | 3,192,966     | Operating Margin   | 1,437,367        | 8.7%   | Days to Collect           | 31.1   |
| Long Term Liabilities  | 50,658        | Other Income       | 2,466            | 0.0%   | Avg Payment Days          | 78.8   |
| Total Equity           | 1,574,163     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 43.0%  |
| Total Liab. and Equity | 4,817,787     | Net Profit or Loss | 1,439,833        | 8.7%   | Return on Equity          | 91.5%  |
| 315185 LINWOOD         | CARE CENTER   |                    |                  |        | Proprietary - Other       |        |
| LINWOOD CARE CE        | NTER          | 12/31/2016         | 397 Days Settled | I      |                           |        |
| LINWOOD, NJ 08221      |               |                    |                  |        | CR Beds 174 POS Be        | eds 0  |
| ATLANTIC               |               |                    |                  |        | Key Performanad           | e Ind. |
| Novitas NJ             |               |                    |                  |        | Occupancy Rate            | 76.2%  |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 66.4   |
| Current Assets         | 3,423,017     | Total Charges      | 28,487,222       |        | Average Wages             | 20.63  |
| Fixed Assets           | 11,026,724    | Contract Allowance | 8,662,581        | 30.4%  | Skilled Nursing           | 74.5%  |
| Other Assets           | 4,954,405     | Operating Revenue  | 19,824,641       | 69.6%  | Ancillary Service         | 25.5%  |
| Total Assets           | 19,404,146    | Operating Expense  | 19,815,636       | 100.0% | Current Ratio             | 2.3    |
| Current Liabilities    | 1,487,114     | Operating Margin   | 9,005            | 0.0%   | Days to Collect           | 67.1   |
| Long Term Liabilities  | 17,854,496    | Other Income       | 53,526           | 0.3%   | Avg Payment Days          | 21.6   |
| Total Equity           | 62,536        | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 27.0%  |
| Total Liab. and Equity | 19,404,146    | Net Profit or Loss | 62,531           | 0.3%   | Return on Equity          | 100.0% |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315499 LIONS GA   | ГЕ  |   |  |                                | Nonprofit - Other   |  |
|---|---|---|--|--------------------------------|---|--|
| LIONS GATE  |   | 12/31/2016  | 366 Days Settled   |                                |   |  |
| VOORHEES, NJ 080  | 43  |   |  |                                | CR Beds 110 POS E   | Beds 0   |
| CAMDEN  |   |   |  |                                | Key Performana  | ce Ind.  |
| BLUE CROSS (TEN   | NESSEE)   |   |  |                                | Occupancy Rate  | 87.3%  |
| Balance S   | Sheet   | Income  | Statement  |                                | Length of Stay  | 69.1   |
| Current Assets  | 12,198,596  | Total Charges   | 31,261,269   |                                | Average Wages   | 18.86  |
| Fixed Assets  | 73,788,673  | Contract Allowance  | 6,156,296  | 19.7%                          | Skilled Nursing   | 50.4%  |
| Other Assets  | 16,344,398  | Operating Revenue   | 25,104,973   | 80.3%                          | Ancillary Service   | 9.0%   |
| Total Assets  | 102,331,667   | Operating Expense   | 29,325,593   | 116.8%                         | Current Ratio   | 2.0  |
| Current Liabilities   | 6,165,863   | Operating Margin  | -4,220,620   | -16.8%                         | Days to Collect   | 29.3   |
| Long Term Liabilities   | 98,275,596  | Other Income  | 1,391,520  | 5.5%                           | Avg Payment Days  | 64.0   |
| Total Equity  | -2,109,792  | Other Expense   | 0  | 0.0%                           | Depreciation Rate   | 7.0%   |
| Total Liab. and Equity  | 102,331,667   | Net Profit or Loss  | (3,017,751)  | -12.0%                         | Return on Equity  | 143.0%   |
| 315467 LITTLE BR  | OOK NURSING   | AND CONVALESCE  | NT HOME  |                                | Proprietary - Corporation   | n  |
| LITTLE BROOK NUR<br>CONVALESCENT HO                                       |   | 12/31/2016  | 366 Days Settled   |                                |   |  |
| CALIFON, NJ 07830   |   |   |  |                                | CR Beds 36 POS E  | Beds 0   |
| HUNTERDON   |   |   |  |                                |   |  |
| Novitas NJ  |   |   |  |                                | Key Performana  | ce Ind.  |
|   |   |   |  |                                | Occupancy Rate  | <b>ce Ind.</b><br>86.2%                                    |
| Balance S   | Sheet   | Income  | Statement  |                                |   |  |
| Current Assets  |   | Income Total Charges  | <b>Statement</b> 3,282,068                               |                                | Occupancy Rate  | 86.2%  |
|   |   | Total Charges   |  | 12.5%                          | Occupancy Rate Length of Stay   | 86.2%<br>494.0   |
| Current Assets  | -102,734  | Total Charges Contract Allowance  | 3,282,068  |                                | Occupancy Rate Length of Stay Average Wages   | 86.2%<br>494.0<br>18.88                                    |
| Current Assets Fixed Assets   | -102,734<br>838,898                                 | Total Charges Contract Allowance Operating Revenue                                    | 3,282,068<br>410,080                                     | 87.5%                          | Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 86.2%<br>494.0<br>18.88<br>100.0%                          |
| Current Assets Fixed Assets Other Assets                                  | -102,734<br>838,898<br>34,148                       | Total Charges Contract Allowance Operating Revenue                                    | 3,282,068<br>410,080<br>2,871,988                        | 87.5%                          | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 86.2%<br>494.0<br>18.88<br>100.0%                          |
| Current Assets Fixed Assets Other Assets Total Assets                     | -102,734<br>838,898<br>34,148<br>770,312            | Total Charges Contract Allowance Operating Revenue Operating Expense                  | 3,282,068<br>410,080<br>2,871,988<br>2,791,050           | 87.5%<br>97.2%<br>2.8%         | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 86.2%<br>494.0<br>18.88<br>100.0%<br>0.0%<br>(0.7)         |
| Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | -102,734<br>838,898<br>34,148<br>770,312<br>143,300 | Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 3,282,068<br>410,080<br>2,871,988<br>2,791,050<br>80,938 | 87.5%<br>97.2%<br>2.8%<br>0.5% | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 86.2%<br>494.0<br>18.88<br>100.0%<br>0.0%<br>(0.7)<br>19.1 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315142 LLANFAIR                       | HOUSE CARE | & REHABILITATION ( | CENTER           |        | Proprietary - Partnershi | p       |
|---------------------------------------|------------|--------------------|------------------|--------|--------------------------|---------|
| LLANFAIR HOUSE C<br>REHABILITATION CE |            | 12/31/2016         | 366 Days Settled | i      |                          |         |
| WAYNE, NJ 07470                       |            |                    |                  |        | CR Beds 180 POS B        | eds 0   |
| PASSAIC                               |            |                    |                  |        | Key Performana           | ce Ind. |
| Novitas NJ                            |            |                    |                  |        | Occupancy Rate           | 92.8%   |
| Balance S                             | heet       | Income             | Statement        |        | Length of Stay           | 233.5   |
| Current Assets                        | 3,102,855  | Total Charges      | 16,473,568       |        | Average Wages            | 22.98   |
| Fixed Assets                          | 742,717    | Contract Allowance | 1,214,348        | 7.4%   | Skilled Nursing          | 91.3%   |
| Other Assets                          | -14,655    | Operating Revenue  | 15,259,220       | 92.6%  | Ancillary Service        | 8.7%    |
| Total Assets                          | 3,830,917  | Operating Expense  | 15,257,849       | 100.0% | Current Ratio            | 2.1     |
| Current Liabilities                   | 1,487,208  | Operating Margin   | 1,371            | 0.0%   | Days to Collect          | 47.4    |
| Long Term Liabilities                 | 0          | Other Income       | 3,256            | 0.0%   | Avg Payment Days         | 33.5    |
| Total Equity                          | 2,343,709  | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 72.1%   |
| Total Liab. and Equity                | 3,830,917  | Net Profit or Loss | 4,586            | 0.0%   | Return on Equity         | 0.2%    |
| 315202 LOPATCON                       | NG CENTER  |                    |                  |        | Proprietary - Other      |         |
| LOPATCONG CENTE                       | ΕR         | 12/31/2016         | 366 Days Settled | i      |                          |         |
| PHILLIPSBURG, NJ (                    | 08865      |                    |                  |        | CR Beds 153 POS E        | eds 0   |
| WARREN                                |            |                    |                  |        | Key Performana           | ce Ind. |
| Novitas NJ                            |            |                    |                  |        | Occupancy Rate           | 91.1%   |
| Balance S                             | heet       | Income             | Statement        |        | Length of Stay           | 110.2   |
| Current Assets                        | 1,688,491  | Total Charges      | 26,612,104       |        | Average Wages            | 20.03   |
| Fixed Assets                          | 20,541,249 | Contract Allowance | 12,571,392       | 47.2%  | Skilled Nursing          | 86.0%   |
| Other Assets                          | 4,103,528  | Operating Revenue  | 14,040,712       | 52.8%  | Ancillary Service        | 14.0%   |
| Total Assets                          | 26,333,268 | Operating Expense  | 13,714,979       | 97.7%  | Current Ratio            | 1.0     |
| Current Liabilities                   | 1,641,519  | Operating Margin   | 325,733          | 2.3%   | Days to Collect          | 28.9    |
| Long Term Liabilities                 | 18,944,540 | Other Income       | 65,575           | 0.5%   | Avg Payment Days         | 22.0    |
| Total Equity                          | 5,747,209  | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 9.3%    |
| Total Liab. and Equity                | 26,333,268 | Net Profit or Loss | 391,308          | 2.8%   | Return on Equity         | 6.8%    |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315201 LUTHERAN                     | N CROSSINGS E  | ENHANCED LIVING A  | T MOORESTOW      | N      | Nonprofit - Church |        |
|-------------------------------------|----------------|--------------------|------------------|--------|--------------------|--------|
| LUTHERAN CROSSI<br>LIVING AT MOORES |                | D 12/31/2016       | 366 Days Settled |        |                    |        |
| MOORESTOWN, NJ                      | 08057          |                    |                  |        | CR Beds 201 POS B  | eds 0  |
| BURLINGTON                          |                |                    |                  |        | Key Performanad    | e Ind. |
| BLUE CROSS (TEN                     | NESSEE)        |                    |                  |        | Occupancy Rate     | 57.6%  |
| Balance S                           | Sheet          | Income             | Statement        |        | Length of Stay     | 105.9  |
| Current Assets                      | 4,431,815      | Total Charges      | 20,600,593       |        | Average Wages      | 21.62  |
| Fixed Assets                        | 13,674,377     | Contract Allowance | 6,057,587        | 29.4%  | Skilled Nursing    | 72.2%  |
| Other Assets                        | 2,017,893      | Operating Revenue  | 14,543,006       | 70.6%  | Ancillary Service  | 11.6%  |
| Total Assets                        | 20,124,085     | Operating Expense  | 14,741,071       | 101.4% | Current Ratio      | 2.3    |
| Current Liabilities                 | 1,932,308      | Operating Margin   | -198,065         | -1.4%  | Days to Collect    | 19.4   |
| Long Term Liabilities               | 10,062,629     | Other Income       | 419,990          | 2.9%   | Avg Payment Days   | 23.6   |
| Total Equity                        | 8,129,148      | Other Expense      | 0                | 0.0%   | Depreciation Rate  | 5.4%   |
| Total Liab. and Equity              | 20,124,085     | Net Profit or Loss | 218,982          | 1.5%   | Return on Equity   | 2.7%   |
| 315457 LUTHERAN                     | N SOCIAL MINIS | TRIES CRA          |                  |        | Nonprofit - Church |        |
| LUTHERAN SOCIAL                     | MINISTRIES CF  | RA 12/31/2016      | 366 Days Settled |        |                    |        |
| WEST CALDWELL, N                    | NJ 07006       |                    |                  |        | CR Beds 66 POS B   | eds 0  |
| ESSEX                               |                |                    |                  |        | Key Performanad    | e Ind. |
| BLUE CROSS (TEN                     | NESSEE)        |                    |                  |        | Occupancy Rate     | 84.3%  |
| Balance S                           | Sheet          | Income             | Statement        |        | Length of Stay     | 69.9   |
| Current Assets                      | 14,443,899     | Total Charges      | 32,413,751       |        | Average Wages      | 24.14  |
| Fixed Assets                        | 66,080,364     | Contract Allowance | 2,124,726        | 6.6%   | Skilled Nursing    | 22.7%  |
| Other Assets                        | 32,779,766     | Operating Revenue  | 30,289,025       | 93.4%  | Ancillary Service  | 12.9%  |
| Total Assets                        | 113,304,029    | Operating Expense  | 28,904,458       | 95.4%  | Current Ratio      | 2.6    |
| Current Liabilities                 | 5,558,615      | Operating Margin   | 1,384,567        | 4.6%   | Days to Collect    | 21.1   |
| Long Term Liabilities               | 117,379,209    | Other Income       | 3,018,105        | 10.0%  | Avg Payment Days   | 53.9   |
| Total Equity                        | -9,633,795     | Other Expense      | 0                | 0.0%   | Depreciation Rate  | 6.8%   |
| Total Liab. and Equity              | 113,304,029    | Net Profit or Loss | 4,330,955        | 14.3%  | Return on Equity   | -45.0% |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315015 MADISON   | CENTER   |  |  |  | Proprietary - Other   |  |
|--|--|--|--|--|---|--|
| MADISON CENTER   |  | 12/31/2016   | 366 Days Settled   | l  |   |  |
| MATAWAN, NJ 0774   | 7  |  |  |  | CR Beds 183 POS Be  | eds 0  |
| MONMOUTH   |  |  |  |  | Key Performanac   | e Ind.   |
| Novitas NJ   |  |  |  |  | Occupancy Rate  | 75.9%  |
| Balance S  | Sheet  | Income   | Statement  |  | Length of Stay  | 119.0  |
| Current Assets   | 1,717,515  | Total Charges  | 25,651,158   |  | Average Wages   | 20.85  |
| Fixed Assets   | 6,799,496  | Contract Allowance   | 11,344,697   | 44.2%                                      | Skilled Nursing   | 85.4%  |
| Other Assets   | -2,064,247   | Operating Revenue  | 14,306,461   | 55.8%                                      | Ancillary Service   | 14.6%  |
| Total Assets   | 6,452,764  | Operating Expense  | 17,924,874   | 125.3%                                     | Current Ratio   | 1.3  |
| Current Liabilities  | 1,319,783  | Operating Margin   | -3,618,413   | -25.3%                                     | Days to Collect   | 42.7   |
| Long Term Liabilities  | 24,605,510   | Other Income   | 120,992  | 0.8%                                       | Avg Payment Days  | 20.4   |
| Total Equity   | -19,472,529  | Other Expense  | 0  | 0.0%                                       | Depreciation Rate   | 28.1%  |
|  |  | <del>-</del>   |  |  |   | 40.00/   |
| Total Liab. and Equity   | 6,452,764  | Net Profit or Loss   | (3,497,421)  | -24.4%                                     | Return on Equity  | 18.0%  |
| 315212 MAINLAND  | MANOR NRS &  | REHAB CTR  |  |  | Return on Equity  Proprietary - Partnership   |  |
|  | MANOR NRS &  | REHAB CTR  | (3,497,421)<br>366 Days Settled                              |  |   |  |
| 315212 MAINLAND  | MANOR NRS &  | REHAB CTR  |  |  |   | )  |
| 315212 MAINLAND MAINLAND MANOR   | MANOR NRS &  | REHAB CTR  |  |  | Proprietary - Partnership   | eds 0  |
| 315212 MAINLAND MAINLAND MANOR PLEASANTVILLE, N.   | MANOR NRS & NRS & REHAB (  | REHAB CTR  |  |  | Proprietary - Partnership  CR Beds 140 POS Be   | eds 0  |
| 315212 MAINLAND MAINLAND MANOR PLEASANTVILLE, N. ATLANTIC  | MANOR NRS & NRS & REHAB ( J 08232 NESSEE)  | -<br>R REHAB CTR<br>CTR 12/31/2016 :   |  |  | Proprietary - Partnership  CR Beds 140 POS Be  Key Performanac  | eds 0<br>ee Ind.<br>33.6%                                |
| 315212 MAINLAND MAINLAND MANOR PLEASANTVILLE, N. ATLANTIC BLUE CROSS (TEN  | MANOR NRS & NRS & REHAB ( J 08232 NESSEE) Sheet  | -<br>R REHAB CTR<br>CTR 12/31/2016 :   | 366 Days Settled   |  | Proprietary - Partnership  CR Beds 140 POS Be  Key Performanac  Occupancy Rate  | eds 0<br>ee Ind.<br>33.6%<br>63.6                        |
| 315212 MAINLAND MAINLAND MANOR PLEASANTVILLE, N. ATLANTIC BLUE CROSS (TEN) Balance S   | MANOR NRS & NRS & REHAB ( J 08232 NESSEE) Sheet  | REHAB CTR  CTR 12/31/2016 :  Income  Total Charges   | 366 Days Settled   |  | Proprietary - Partnership  CR Beds 140 POS Be  Key Performanac  Occupancy Rate  Length of Stay  | eds 0<br>ee Ind.<br>33.6%<br>63.6                        |
| 315212 MAINLAND  MAINLAND MANOR  PLEASANTVILLE, N.  ATLANTIC  BLUE CROSS (TENN  Balance S  Current Assets  | D MANOR NRS & NRS & REHAB ( J 08232 NESSEE) Sheet 156,812  | REHAB CTR  CTR 12/31/2016 :  Income  Total Charges   | 366 Days Settled Statement 5,715,471                         | 25.8%                                      | Proprietary - Partnership  CR Beds 140 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br><b>Se Ind.</b> 33.6% 63.6 12.44 77.8%           |
| 315212 MAINLAND  MAINLAND MANOR  PLEASANTVILLE, N.  ATLANTIC  BLUE CROSS (TENN  Balance S  Current Assets  Fixed Assets  | D MANOR NRS & NRS & REHAB (1) 108232  NESSEE) Sheet  156,812 1,237,323                             | Income Total Charges Contract Allowance  | 366 Days Settled  Statement  5,715,471  1,476,638            | 25.8%<br>74.2%                             | Proprietary - Partnership  CR Beds 140 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | eds 0<br><b>33.6%</b> 63.6 12.44 77.8% 22.2%             |
| 315212 MAINLAND MAINLAND MANOR PLEASANTVILLE, N. ATLANTIC BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets                                  | D MANOR NRS & REHAB (1) 108232  NESSEE) Sheet  156,812 1,237,323 977,757                           | Income Total Charges Contract Allowance Operating Revenue                                    | 366 Days Settled  Statement 5,715,471 1,476,638 4,238,833    | 25.8%<br>74.2%<br>142.2%                   | Proprietary - Partnership  CR Beds 140 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | eds 0<br><b>33.6%</b> 63.6 12.44 77.8% 22.2% 0.1         |
| 315212 MAINLAND MAINLAND MANOR PLEASANTVILLE, N. ATLANTIC BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets Total Assets                     | D MANOR NRS & NRS & REHAB (1) 108232  NESSEE) Sheet  156,812 1,237,323 977,757 2,371,892           | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 5,715,471 1,476,638 4,238,833 6,026,833            | 25.8%<br>74.2%<br>142.2%<br>-42.2%         | Proprietary - Partnership  CR Beds 140 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0<br>33.6%<br>63.6<br>12.44<br>77.8%<br>22.2%<br>0.1 |
| 315212 MAINLAND MAINLAND MANOR PLEASANTVILLE, N. ATLANTIC BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | D MANOR NRS & NRS & REHAB (1) 108232  NESSEE) Sheet  156,812 1,237,323 977,757 2,371,892 2,618,066 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 5,715,471 1,476,638 4,238,833 6,026,833 -1,788,000 | 25.8%<br>74.2%<br>142.2%<br>-42.2%<br>0.1% | Proprietary - Partnership  CR Beds 140 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315205 MAJESTIC   | CENTER FOR F   | REHAB & SUB-ACUTE   | E CARE   |  | Proprietary - Corporation  | า  |
|---|--|---|--|--|--|--|
| MAJESTIC CENTER<br>ACUTE CARE   | FOR REHAB &  | SUB- 12/31/2016   | 366 Days Settled   |  |  |  |
| CAMDEN, NJ 08103  |  |   |  |  | CR Beds 120 POS B  | eds 0  |
| CAMDEN  |  |   |  |  | Key Performanad  | e Ind.   |
| WISCONSIN PHYSIC  | CIANS SERVICE  |   |  |  | Occupancy Rate   | 83.4%  |
| Balance S   | Sheet  | Income  | Statement  |  | Length of Stay   | 71.9   |
| Current Assets  | 4,389,833  | Total Charges   | 10,955,996   |  | Average Wages  | 18.81  |
| Fixed Assets  | 2,598,851  | Contract Allowance  | 334,034  | 3.0%                                       | Skilled Nursing  | 83.0%  |
| Other Assets  | 0  | Operating Revenue   | 10,621,962   | 97.0%                                      | Ancillary Service  | 17.0%  |
| Total Assets  | 6,988,684  | Operating Expense   | 9,123,629  | 85.9%                                      | Current Ratio  | 1.4  |
| Current Liabilities   | 3,180,320  | Operating Margin  | 1,498,333  | 14.1%                                      | Days to Collect  | 131.3  |
| Long Term Liabilities   | 0  | Other Income  | 7,366  | 0.1%                                       | Avg Payment Days   | 80.7   |
| Total Equity  | 3,808,364  | Other Expense   | 0  | 0.0%                                       | Depreciation Rate  | 4.8%   |
|   |  | -   |  |  |  |  |
| Total Liab. and Equity  | 6,988,684  | Net Profit or Loss  | 1,505,699  | 14.2%                                      | Return on Equity   | 39.5%  |
|   |  | Net Profit or Loss URSING CENTER AT   |  | 14.2%                                      | Return on Equity  Proprietary - Corporation  |  |
| 315286 MAJESTIC   | REHAB AND N  | -   | RED BANK   | 14.2%                                      |  |  |
| 315286 MAJESTIC  MAJESTIC REHAB A   | REHAB AND N  | URSING CENTER AT  | RED BANK   | 14.2%                                      |  | 1  |
| 315286 MAJESTIC  MAJESTIC REHAB A AT RED BANK   | REHAB AND N  | URSING CENTER AT  | RED BANK   | 14.2%                                      | Proprietary - Corporation  | n<br>eds 0   |
| 315286 MAJESTIC  MAJESTIC REHAB A AT RED BANK  RED BANK, NJ 0770  | REHAB AND N  | URSING CENTER AT CENTER 5/31/2016 2   | RED BANK   | 14.2%                                      | Proprietary - Corporation  CR Beds 180 POS B   | n<br>eds 0   |
| 315286 MAJESTIC  MAJESTIC REHAB A AT RED BANK  RED BANK, NJ 0770  MONMOUTH  | REHAB AND NOT NOT NOT NOT NOT NOT NOT NOT NOT NOT  | URSING CENTER AT CENTER 5/31/2016 2   | RED BANK   | 14.2%                                      | Proprietary - Corporation  CR Beds 180 POS B  Key Performana   | eds 0  |
| 315286 MAJESTIC  MAJESTIC REHAB A AT RED BANK  RED BANK, NJ 0770  MONMOUTH  NATIONAL GOVERN   | REHAB AND NOT NOT NOT NOT NOT NOT NOT NOT NOT NOT  | URSING CENTER AT CENTER 5/31/2016 2   | RED BANK 74 Days Settled   | 14.2%                                      | CR Beds 180 POS B  Key Performanae  Occupancy Rate   | eds 0<br>ce Ind.<br>53.7%  |
| 315286 MAJESTIC  MAJESTIC REHAB A AT RED BANK  RED BANK, NJ 0770  MONMOUTH  NATIONAL GOVERN  Balance S  | REHAB AND NOT NOT NOT NOT NOT NOT NOT NOT NOT NOT  | URSING CENTER AT CENTER 5/31/2016 2 ES  | RED BANK 74 Days Settled Statement   |  | Proprietary - Corporation  CR Beds 180 POS B  Key Performanae  Occupancy Rate  Length of Stay  | eds 0<br>ce Ind.<br>53.7%<br>252.1                               |
| 315286 MAJESTIC  MAJESTIC REHAB A AT RED BANK  RED BANK, NJ 0770  MONMOUTH  NATIONAL GOVERN  Balance S  Current Assets  | REHAB AND NOTES IN THE PROPERTY OF THE PROPERT | URSING CENTER AT CENTER 5/31/2016 2 ES Income Total Charges   | RED BANK  74 Days Settled  Statement  8,432,640  | 24.5%                                      | Proprietary - Corporation  CR Beds 180 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0 ce Ind. 53.7% 252.1 21.24                                  |
| 315286 MAJESTIC  MAJESTIC REHAB A AT RED BANK  RED BANK, NJ 0770  MONMOUTH  NATIONAL GOVERN  Balance S  Current Assets  Fixed Assets  | REHAB AND NOTES IN THE PROPERTY OF THE PROPERT | URSING CENTER AT CENTER 5/31/2016 2  ES Income Total Charges Contract Allowance   | RED BANK  74 Days Settled  Statement  8,432,640  2,067,883                                 | 24.5%<br>75.5%                             | Proprietary - Corporation  CR Beds 180 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | eds 0  ce Ind. 53.7% 252.1 21.24 92.2%                           |
| 315286 MAJESTIC  MAJESTIC REHAB A AT RED BANK  RED BANK, NJ 0770  MONMOUTH  NATIONAL GOVERN  Balance S  Current Assets  Fixed Assets  Other Assets                                    | REHAB AND NOTES IND NURSING CO.  IMENT SERVICES Sheet  2,764,156  55,790  111,880  | URSING CENTER AT CENTER 5/31/2016 2  ES Income Total Charges Contract Allowance Operating Revenue   | RED BANK  74 Days Settled  Statement  8,432,640  2,067,883  6,364,757                      | 24.5%<br>75.5%<br>112.8%                   | Proprietary - Corporation  CR Beds 180 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | eds 0  ce Ind. 53.7% 252.1 21.24 92.2% 7.8%                      |
| 315286 MAJESTIC  MAJESTIC REHAB A AT RED BANK  RED BANK, NJ 0770  MONMOUTH  NATIONAL GOVERN  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets                      | REHAB AND NOT NOT NOT NOT NURSING OF STATE OF ST | URSING CENTER AT CENTER 5/31/2016 2  ES Income Total Charges Contract Allowance Operating Revenue Operating Expense                         | RED BANK  74 Days Settled  Statement  8,432,640  2,067,883  6,364,757  7,177,699           | 24.5%<br>75.5%<br>112.8%<br>-12.8%         | Proprietary - Corporation  CR Beds 180 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0 <b>ce Ind.</b> 53.7%  252.1  21.24  92.2%  7.8%  1.3       |
| 315286 MAJESTIC  MAJESTIC REHAB A AT RED BANK  RED BANK, NJ 0770  MONMOUTH  NATIONAL GOVERN  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets  Current Liabilities | REHAB AND NI AND NURSING CO  1  IMENT SERVICE Sheet  2,764,156  55,790  111,880  2,931,826  2,064,609  | URSING CENTER AT  CENTER 5/31/2016 2  ES  Income  Total Charges  Contract Allowance  Operating Revenue  Operating Expense  Operating Margin | RED BANK  74 Days Settled  Statement  8,432,640  2,067,883  6,364,757  7,177,699  -812,942 | 24.5%<br>75.5%<br>112.8%<br>-12.8%<br>1.1% | Proprietary - Corporation  CR Beds 180 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0 <b>ce Ind.</b> 53.7%  252.1  21.24  92.2%  7.8%  1.3  89.4 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315255 MAJESTIC                      | REHABILITATI          | ON AND NURSING C           | ENTER INC        |        | Proprietary - Other       |        |
|--------------------------------------|-----------------------|----------------------------|------------------|--------|---------------------------|--------|
| MAJESTIC REHABIL<br>NURSING CENTER I |                       | 5/31/2016 3                | 66 Days Settled  |        |                           |        |
| JERSEY CITY, NJ 07                   | '302                  |                            |                  |        | CR Beds 180 POS Bo        | eds 0  |
| HUDSON                               |                       |                            |                  |        | Key Performanad           | e Ind. |
| Novitas NJ                           |                       |                            |                  |        | Occupancy Rate            | 83.6%  |
| Balance S                            | Sheet                 | Income                     | Statement        |        | Length of Stay            | 286.1  |
| Current Assets                       | 1,581,129             | Total Charges              | 12,630,346       |        | Average Wages             | 17.41  |
| Fixed Assets                         | 139,402               | Contract Allowance         | 1,685,990        | 13.3%  | Skilled Nursing           | 87.0%  |
| Other Assets                         | 79,621                | Operating Revenue          | 10,944,356       | 86.7%  | Ancillary Service         | 13.0%  |
| Total Assets                         | 1,800,152             | Operating Expense          | 12,195,499       | 111.4% | Current Ratio             | 1.7    |
| Current Liabilities                  | 923,823               | Operating Margin           | -1,251,143       | -11.4% | Days to Collect           | 39.5   |
| Long Term Liabilities                | 1,927,764             | Other Income               | 208,410          | 1.9%   | Avg Payment Days          | 22.5   |
| Total Equity                         | -1,051,435            | Other Expense              | 0                | 0.0%   | Depreciation Rate         | 494.9% |
| Total Liab. and Equity               | 1,800,152             | Net Profit or Loss         | (1,042,733)      | -9.5%  | Return on Equity          | 99.2%  |
| 315206 MANAHAW                       | KIN CONV CTR          | ł                          |                  |        | Proprietary - Corporation | า      |
| MANAHAWKIN CON                       | V CTR                 | 12/31/2016                 | 366 Days Settled |        |                           |        |
| MANAHAWKIN, NJ 0                     | 8050                  |                            |                  |        | CR Beds 105 POS Be        | eds 0  |
| OCEAN                                |                       |                            |                  |        | Key Performanad           | e Ind. |
| WISCONSIN PHYSIC                     | CIANS SERVICE         |                            |                  |        | Occupancy Rate            | 95.8%  |
| Balance S                            | Sheet                 | Income                     | Statement        |        | Length of Stay            | 123.9  |
| Current Assets                       | 5,816,053             | Total Charges              | 8,816,015        |        | Average Wages             | 9.51   |
| Fixed Assets                         | 637,874               | Contract Allowance         | 998,240          | 11.3%  | Skilled Nursing           | 95.4%  |
| Other Assets                         | 0                     | Operating Revenue          | 7,817,775        | 88.7%  | Ancillary Service         | 4.6%   |
| Total Assets                         | 6,453,927             | Operating Expense          | 7,825,834        | 100.1% | Current Ratio             | 0.7    |
| Current Liabilities                  | 8,126,428             | Operating Margin           | -8,059           | -0.1%  | Days to Collect           | 233.1  |
| Current Liabilities                  |                       |                            | 7.604            | 0.1%   | Avg Payment Days          | 285.8  |
| Long Term Liabilities                | 105,345               | Other Income               | 7,694            | 01.70  | Avg i aymon bays          | 200.0  |
|                                      | 105,345<br>-1,777,846 | Other Income Other Expense | 7,694            |        | Depreciation Rate         | 99.4%  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315465 MANHATT         | ANVIEW NURSI  | NG HOME            |                  |        | Proprietary - Other |        |
|------------------------|---------------|--------------------|------------------|--------|---------------------|--------|
| MANHATTANVIEW N        | NURSING HOME  | 12/31/2016         | 366 Days Settled |        |                     |        |
| UNION CITY, NJ 070     | 87            |                    |                  |        | CR Beds 127 POS Be  | eds 0  |
| HUDSON                 |               |                    |                  |        | Key Performanac     | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate      | 97.5%  |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay      | 265.0  |
| Current Assets         | 1,824,980     | Total Charges      | 12,446,947       |        | Average Wages       | 11.07  |
| Fixed Assets           | 193,284       | Contract Allowance | 684,113          | 5.5%   | Skilled Nursing     | 92.5%  |
| Other Assets           | 0             | Operating Revenue  | 11,762,834       | 94.5%  | Ancillary Service   | 7.5%   |
| Total Assets           | 2,018,264     | Operating Expense  | 10,015,010       | 85.1%  | Current Ratio       | 0.4    |
| Current Liabilities    | 5,124,494     | Operating Margin   | 1,747,824        | 14.9%  | Days to Collect     | 31.3   |
| Long Term Liabilities  | 668,350       | Other Income       | 2,675            | 0.0%   | Avg Payment Days    | 188.0  |
| Total Equity           | -3,774,580    | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 305.4% |
| Total Liab. and Equity | 2,018,264     | Net Profit or Loss | 1,750,500        | 14.9%  | Return on Equity    | -46.4% |
| 315259 MANOR CA        | ARE MOUNTAIN  | SIDE               |                  |        | Proprietary - Other |        |
| MANOR CARE MOU         | NTAINSIDE     | 12/31/2016         | 366 Days Settled |        |                     |        |
| MOUNTAINSIDE, NJ       | 07092         |                    |                  |        | CR Beds 151 POS Be  | eds 0  |
| UNION                  |               |                    |                  |        | Key Performanac     | e Ind. |
| HIGHMARK MEDICA        | RE SERVICES   |                    |                  |        | Occupancy Rate      | 85.1%  |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay      | 73.5   |
| Current Assets         | 1,590,677     | Total Charges      | 19,316,899       |        | Average Wages       | 23.83  |
| Fixed Assets           | 15,915,737    | Contract Allowance | 5,400,767        | 28.0%  | Skilled Nursing     | 74.1%  |
| Other Assets           | 18,780        | Operating Revenue  | 13,916,132       | 72.0%  | Ancillary Service   | 25.9%  |
| Total Assets           | 17,525,194    | Operating Expense  | 14,698,701       | 105.6% | Current Ratio       | 1.4    |
| Current Liabilities    | 1,102,957     | Operating Margin   | -782,569         | -5.6%  | Days to Collect     | 41.6   |
| Long Term Liabilities  | 24,506,340    | Other Income       | 11,870           | 0.1%   | Avg Payment Days    | 20.9   |
| Total Equity           | -8,084,103    | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 3.2%   |
|                        |               |                    |                  |        |                     |        |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315153 MANOR, T           | HE            |                    |                  |        | Nonprofit - Other   |        |
|---------------------------|---------------|--------------------|------------------|--------|---------------------|--------|
| MANOR, THE                |               | 12/31/2016         | 366 Days Settled | d      |                     |        |
| FREEHOLD, NJ 0772         | 28            |                    |                  |        | CR Beds 123 POS Be  | eds 0  |
| MONMOUTH                  |               |                    |                  |        | Key Performanad     | e Ind. |
| BLUE CROSS (TEN           | NESSEE)       |                    |                  |        | Occupancy Rate      | 88.3%  |
| Balance S                 | Sheet         | Income             | Statement        |        | Length of Stay      | 50.8   |
| Current Assets            | 10,030,000    | Total Charges      | 15,006,000       |        | Average Wages       | 23.41  |
| Fixed Assets              | 3,089,000     | Contract Allowance | 0                | 0.0%   | Skilled Nursing     | 99.1%  |
| Other Assets              | 0             | Operating Revenue  | 15,006,000       | 100.0% | Ancillary Service   | 0.0%   |
| Total Assets              | 13,119,000    | Operating Expense  | 13,544,000       | 90.3%  | Current Ratio       | 6.4    |
| Current Liabilities       | 1,572,000     | Operating Margin   | 1,462,000        | 9.7%   | Days to Collect     | 35.5   |
| Long Term Liabilities     | 44,000        | Other Income       | 0                | 0.0%   | Avg Payment Days    | 33.0   |
| Total Equity              | 11,503,000    | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 16.3%  |
| Total Liab. and Equity    | 13,119,000    | Net Profit or Loss | 1,462,000        | 9.7%   | Return on Equity    | 12.7%  |
| 315005 MANORCA            | RE HEALTH SE  | RVICES-NEW PROV    | IDENCE           |        | Proprietary - Other |        |
| MANORCARE HEAL PROVIDENCE | TH SERVICES-N | NEW 12/31/2016     | 366 Days Settled | t      |                     |        |
| NEW PROVIDENCE,           | NJ 07974      |                    |                  |        | CR Beds 106 POS Be  | eds 0  |
| UNION                     |               |                    |                  |        | Key Performanad     | e Ind. |
| NATIONAL GOVERN           | IMENT SERVICE | ES                 |                  |        | Occupancy Rate      | 73.6%  |
| Balance S                 | Sheet         | Income             | Statement        |        | Length of Stay      | 80.9   |
| Current Assets            | 848,661       | Total Charges      | 11,716,359       |        | Average Wages       | 24.93  |
| Fixed Assets              | 8,691,842     | Contract Allowance | 2,918,194        | 24.9%  | Skilled Nursing     | 77.5%  |
| Other Assets              | 99,286        | Operating Revenue  | 8,798,165        | 75.1%  | Ancillary Service   | 22.5%  |
| Total Assets              | 9,639,789     | Operating Expense  | 9,361,342        | 106.4% | Current Ratio       | 1.3    |
| Current Liabilities       | 642,269       | Operating Margin   | -563,177         | -6.4%  | Days to Collect     | 35.5   |
| Long Term Liabilities     | 13,536,906    | Other Income       | 17,858           | 0.2%   | Avg Payment Days    | 18.8   |
| Total Equity              | -4,539,386    | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 3.9%   |
| 1                         | -4,559,560    | Other Expense      | · ·              |        |                     | 3.970  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315506 MANORCA   | RE HEALTH SE   | RVICES-WASHINGTO   | ON TOWNSHIP  |  | Proprietary - Other   |  |
|--|--|--|--|--|---|--|
| MANORCARE HEAL<br>WASHINGTON TOW   |  | 12/31/2016   | 366 Days Settled   |  |   |  |
| SEWELL, NJ 08080   |  |  |  |  | CR Beds 120 POS Be  | eds 0  |
| GLOUCESTER   |  |  |  |  | Key Performanac   | e Ind.   |
| Novitas NJ   |  |  |  |  | Occupancy Rate  | 87.9%  |
| Balance S  | Sheet  | Income   | Statement  |  | Length of Stay  | 35.8   |
| Current Assets   | 1,502,243  | Total Charges  | 24,548,915   |  | Average Wages   | 24.68  |
| Fixed Assets   | 10,173,016   | Contract Allowance   | 9,235,493  | 37.6%                                      | Skilled Nursing   | 63.1%  |
| Other Assets   | 695,463  | Operating Revenue  | 15,313,422   | 62.4%                                      | Ancillary Service   | 36.9%  |
| Total Assets   | 12,370,722   | Operating Expense  | 15,217,203   | 99.4%                                      | Current Ratio   | 1.6  |
| Current Liabilities  | 933,726  | Operating Margin   | 96,219   | 0.6%                                       | Days to Collect   | 38.6   |
| Long Term Liabilities  | 22,608,796   | Other Income   | 19,448   | 0.1%                                       | Avg Payment Days  | 16.9   |
| Total Equity   | -11,171,800  | Other Expense  | 0  | 0.0%                                       | Depreciation Rate   | 3.9%   |
|  |  | •  |  |  |   |  |
| Total Liab. and Equity   | 12,370,722   | Net Profit or Loss   | 110,581  | 0.7%                                       | Return on Equity  | -1.0%  |
| · ·  |  | Net Profit or Loss  RVICES-WEST DEPT   |  | 0.7%                                       | Return on Equity  Proprietary - Other   | -1.0%  |
|  | RE HEALTH SE   | RVICES-WEST DEPT   |  |  |   | -1.0%  |
| 315246 MANORCA  MANORCARE HEAL   | RE HEALTH SE   | RVICES-WEST DEPT   | FORD   |  |   |  |
| 315246 MANORCA  MANORCARE HEAL DEPTFORD  | RE HEALTH SE   | RVICES-WEST DEPT   | FORD   |  | Proprietary - Other   | eds 0  |
| 315246 MANORCA  MANORCARE HEAL  DEPTFORD  WEST DEPTFORD, I   | RE HEALTH SE TH SERVICES-V NJ 08066  | RVICES-WEST DEPT   | FORD   |  | Proprietary - Other  CR Beds 156 POS Be   | eds 0  |
| 315246 MANORCA  MANORCARE HEAL DEPTFORD  WEST DEPTFORD, I GLOUCESTER   | TH SERVICES-V NJ 08066  RE SERVICES  | RVICES-WEST DEPT   | FORD   |  | Proprietary - Other  CR Beds 156 POS Be   | eds 0<br>ee Ind.   |
| MANORCARE HEAL DEPTFORD WEST DEPTFORD, I GLOUCESTER HIGHMARK MEDICA  | TH SERVICES-V NJ 08066  RE SERVICES  | RVICES-WEST DEPT   | FORD 366 Days Settled  |  | Proprietary - Other  CR Beds 156 POS Be  Key Performanac  Occupancy Rate  | eds 0<br>ee Ind.<br>79.8%  |
| MANORCARE HEAL DEPTFORD, NO GLOUCESTER HIGHMARK MEDICAR  | TH SERVICES-V NJ 08066  RE SERVICES  | RVICES-WEST DEPT VEST 12/31/2016   | FORD 366 Days Settled Statement  |  | Proprietary - Other  CR Beds 156 POS Be  Key Performanac  Occupancy Rate  Length of Stay  | eds 0<br>ee Ind.<br>79.8%<br>50.0  |
| MANORCARE HEAL DEPTFORD WEST DEPTFORD, NO GLOUCESTER HIGHMARK MEDICAR Balance S Current Assets   | TH SERVICES-V NJ 08066 ARE SERVICES Sheet 1,938,186  | RVICES-WEST DEPT VEST 12/31/2016  Income Total Charges                                       | FORD  366 Days Settled  Statement  22,942,796                                    | 33.0%                                      | Proprietary - Other  CR Beds 156 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br>ee Ind.<br>79.8%<br>50.0<br>23.36                                 |
| MANORCARE HEAL DEPTFORD WEST DEPTFORD, NO GLOUCESTER HIGHMARK MEDICAR Balance S Current Assets Fixed Assets  | TH SERVICES-V<br>NJ 08066<br>ARE SERVICES<br>Sheet<br>1,938,186<br>14,248,403                                | Income Total Charges Contract Allowance Operating Revenue                                    | FORD  366 Days Settled  Statement  22,942,796  7,571,350                         | 33.0%<br>67.0%                             | Proprietary - Other  CR Beds 156 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | eds 0<br><b>e Ind.</b> 79.8%  50.0  23.36  67.6%                           |
| MANORCARE HEAL DEPTFORD, MEST DEPTFO | RE HEALTH SE TH SERVICES-V NJ 08066 ARE SERVICES Sheet 1,938,186 14,248,403 126,003                          | Income Total Charges Contract Allowance Operating Revenue                                    | FORD  366 Days Settled  Statement  22,942,796  7,571,350  15,371,446             | 33.0%<br>67.0%<br>111.1%                   | Proprietary - Other  CR Beds 156 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                           | eds 0<br><b>e Ind.</b><br>79.8%<br>50.0<br>23.36<br>67.6%<br>32.4%         |
| MANORCARE HEAL DEPTFORD, MEST DEPTFO | TH SERVICES-V NJ 08066 ARE SERVICES Sheet 1,938,186 14,248,403 126,003 16,312,592                            | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | FORD  366 Days Settled  Statement  22,942,796  7,571,350  15,371,446  17,073,806 | 33.0%<br>67.0%<br>111.1%<br>-11.1%         | Proprietary - Other  CR Beds 156 POS Be  Key Performanace Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | eds 0<br><b>re Ind.</b><br>79.8%<br>50.0<br>23.36<br>67.6%<br>32.4%<br>1.9 |
| MANORCARE HEAL DEPTFORD, MEST DEPTFO | RE HEALTH SE TH SERVICES-V NJ 08066  ARE SERVICES Sheet  1,938,186  14,248,403  126,003  16,312,592  998,392 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 22,942,796 7,571,350 15,371,446 17,073,806 -1,702,360                  | 33.0%<br>67.0%<br>111.1%<br>-11.1%<br>0.1% | Proprietary - Other  CR Beds 156 POS Be  Key Performanace Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | eds 0 79.8% 50.0 23.36 67.6% 32.4% 1.9 41.8                                |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315500 MANORCA         | RE HEALTH SE  | RVICES - VOORHEE   | S                |        | Proprietary - Other |         |
|------------------------|---------------|--------------------|------------------|--------|---------------------|---------|
| MANORCARE HEALT        | TH SERVICES - | 12/31/2016         | 366 Days Settled | I      |                     |         |
| VOORHEES, NJ 0804      | 43            |                    |                  |        | CR Beds 120 POS E   | Beds 0  |
| CAMDEN                 |               |                    |                  |        | Key Performana      | ce Ind. |
| HIGHMARK MEDICA        | RE SERVICES   |                    |                  |        | Occupancy Rate      | 77.2%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay      | 59.4    |
| Current Assets         | 1,236,816     | Total Charges      | 15,360,016       |        | Average Wages       | 22.40   |
| Fixed Assets           | 12,585,007    | Contract Allowance | 4,729,414        | 30.8%  | Skilled Nursing     | 71.6%   |
| Other Assets           | 118,909       | Operating Revenue  | 10,630,602       | 69.2%  | Ancillary Service   | 28.4%   |
| Total Assets           | 13,940,732    | Operating Expense  | 10,640,315       | 100.1% | Current Ratio       | 1.6     |
| Current Liabilities    | 755,698       | Operating Margin   | -9,713           | -0.1%  | Days to Collect     | 42.0    |
| Long Term Liabilities  | 6,609,731     | Other Income       | 20,350           | 0.2%   | Avg Payment Days    | 20.0    |
| Total Equity           | 6,575,303     | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 4.9%    |
| Total Liab. and Equity | 13,940,732    | Net Profit or Loss | 572              | 0.0%   | Return on Equity    | 0.0%    |
| 315328 MAPLE GL        | EN CENTER     |                    |                  |        | Proprietary - Other |         |
| MAPLE GLEN CENTI       | ER            | 12/31/2016         | 366 Days Settled | I      |                     |         |
| FAIRLAWN, NJ 0741      | 0             |                    |                  |        | CR Beds 161 POS E   | Beds 0  |
| BERGEN                 |               |                    |                  |        | Key Performana      | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)       |                    |                  |        | Occupancy Rate      | 87.7%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay      | 115.9   |
| Current Assets         | 1,746,272     | Total Charges      | 25,089,458       |        | Average Wages       | 23.02   |
| Fixed Assets           | 16,219,247    | Contract Allowance | 9,646,330        | 38.4%  | Skilled Nursing     | 79.8%   |
| Other Assets           | -6,953,053    | Operating Revenue  | 15,443,128       | 61.6%  | Ancillary Service   | 20.2%   |
| Total Assets           | 11,012,466    | Operating Expense  | 18,280,616       | 118.4% | Current Ratio       | 1.4     |
| Current Liabilities    | 1,278,532     | Operating Margin   | -2,837,488       | -18.4% | Days to Collect     | 40.1    |
| Long Term Liabilities  | 29,798,971    | Other Income       | 22,725           | 0.1%   | Avg Payment Days    | 17.1    |
| Total Equity           | -20,065,037   | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 21.8%   |
| Total Liab. and Equity | 11,012,466    | Net Profit or Loss | (2,814,763)      | -18.2% | Return on Equity    | 14.0%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315330 MARCELL         | A CENTER     |                    |                  |        | Proprietary - Other |         |
|------------------------|--------------|--------------------|------------------|--------|---------------------|---------|
| MARCELLA CENTER        | 3            | 12/31/2016         | 366 Days Settled | I      |                     |         |
| BURLINGTON, NJ 08      | 3016         |                    |                  |        | CR Beds 150 POS B   | eds 0   |
| BURLINGTON             |              |                    |                  |        | Key Performana      | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)      |                    |                  |        | Occupancy Rate      | 95.8%   |
| Balance S              | Sheet        | Income             | Statement        |        | Length of Stay      | 193.3   |
| Current Assets         | 1,549,610    | Total Charges      | 26,783,034       |        | Average Wages       | 21.05   |
| Fixed Assets           | 16,261,074   | Contract Allowance | 12,999,858       | 48.5%  | Skilled Nursing     | 90.2%   |
| Other Assets           | 514,104      | Operating Revenue  | 13,783,176       | 51.5%  | Ancillary Service   | 9.8%    |
| Total Assets           | 18,324,788   | Operating Expense  | 15,625,158       | 113.4% | Current Ratio       | 1.5     |
| Current Liabilities    | 1,053,745    | Operating Margin   | -1,841,982       | -13.4% | Days to Collect     | 39.9    |
| Long Term Liabilities  | 22,719,753   | Other Income       | 69,105           | 0.5%   | Avg Payment Days    | 16.8    |
| Total Equity           | -5,448,710   | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 17.0%   |
| Total Liab. and Equity | 18,324,788   | Net Profit or Loss | (1,772,877)      | -12.9% | Return on Equity    | 32.5%   |
| 315452 MARGARE         | T ANNA CUSAC | CK CARE CENTER     |                  |        | Nonprofit - Church  |         |
| MARGARET ANNA C        | CUSACK CARE  | 12/31/2016         | 366 Days Settled | I      |                     |         |
| JERSEY CITY, NJ 07     | 7306         |                    |                  |        | CR Beds 139 POS B   | eds 0   |
| HUDSON                 |              |                    |                  |        | Key Performana      | ce Ind. |
| BLUE CROSS (TEN        | NESSEE)      |                    |                  |        | Occupancy Rate      | 105.8%  |
| Balance S              | Sheet        | Income             | Statement        |        | Length of Stay      | 79.2    |
| Current Assets         | 2,758,445    | Total Charges      | 18,700,752       |        | Average Wages       | 25.80   |
| Fixed Assets           | 18,232,997   | Contract Allowance | 4,627,494        | 24.7%  | Skilled Nursing     | 86.6%   |
| Other Assets           | 7,643,804    | Operating Revenue  | 14,073,258       | 75.3%  | Ancillary Service   | 13.4%   |
| Total Assets           | 28,635,246   | Operating Expense  | 15,447,096       | 109.8% | Current Ratio       | 0.3     |
| Current Liabilities    | 8,123,787    | Operating Margin   | -1,373,838       | -9.8%  | Days to Collect     | 42.0    |
| Long Term Liabilities  | 6,417,285    | Other Income       | 1,206,776        | 8.6%   | Avg Payment Days    | 40.4    |
| Total Equity           | 14,094,174   | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 3.6%    |
| Total Liab. and Equity | 28,635,246   | Net Profit or Loss | (167,062)        | -1.2%  | Return on Equity    | -1.2%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315166 MASONIC   | VILLAGE AT BU   | IRLINGTON   |   |                                  | Nonprofit - Other   |   |
|--|---|---|---|----------------------------------|---|---|
| MASONIC VILLAGE  | AT BURLINGTO  | N 12/31/2016  | 366 Days Settled  | I                                |   |   |
| BURLINGTON, NJ 08  | 3016  |   |   |                                  | CR Beds 339 POS Be  | eds 0   |
| BURLINGTON   |   |   |   |                                  | Key Performanac   | e Ind.  |
| BLUE CROSS (TEN  | NESSEE)   |   |   |                                  | Occupancy Rate  | 84.5%   |
| Balance S  | Sheet   | Income  | Statement   |                                  | Length of Stay  | 218.4   |
| Current Assets   | 6,955,129   | Total Charges   | 42,924,664  |                                  | Average Wages   | 19.37   |
| Fixed Assets   | 74,735,021  | Contract Allowance  | 12,851,767  | 29.9%                            | Skilled Nursing   | 72.6%   |
| Other Assets   | 71,690,774  | Operating Revenue   | 30,072,897  | 70.1%                            | Ancillary Service   | 6.4%  |
| Total Assets   | 153,380,924   | Operating Expense   | 40,526,757  | 134.8%                           | Current Ratio   | 0.6   |
| Current Liabilities  | 11,072,799  | Operating Margin  | -10,453,860   | -34.8%                           | Days to Collect   | 39.1  |
| Long Term Liabilities  | 50,759,230  | Other Income  | 5,998,916   | 19.9%                            | Avg Payment Days  | 86.7  |
| Total Equity   | 91,548,895  | Other Expense   | 0   | 0.0%                             | Depreciation Rate   | 4.0%  |
| Total Liab. and Equity   | 153,380,924   | Net Profit or Loss  | (5,308,041)   | -17.7%                           | Return on Equity  | -5.8%   |
| 315386 MAYWOOL   | CENTER FOR  | HEALTH AND REHAI  | BILITATION  |                                  | Proprietary - Corporation   | 1   |
| MAYWOOD CENTER<br>REHABILITATION   | R FOR HEALTH  | AND 12/31/2016  | 366 Days Settled  |                                  |   |   |
| MAYWOOD, NJ 0760   |   |   |   |                                  |   |   |
|  | )7  |   |   |                                  | CR Beds 120 POS Be  | eds 0   |
| BERGEN   | 07  |   |   |                                  | CR Beds 120 POS Be  |   |
| BERGEN BLUE CROSS (TENN  |   |   |   |                                  |   |   |
|  | NESSEE)   | Income  | Statement   |                                  | Key Performanac   | e Ind.  |
| BLUE CROSS (TEN  | NESSEE)<br>Sheet                                      | Income<br>Total Charges   | <b>Statement</b> 18,717,733                                       |                                  | Key Performanao<br>Occupancy Rate   | e Ind.<br>85.8%   |
| BLUE CROSS (TENN<br>Balance S  | NESSEE)<br>Sheet                                      |   |   | 28.2%                            | Key Performanac<br>Occupancy Rate<br>Length of Stay   | 85.8%<br>65.1   |
| BLUE CROSS (TENN<br>Balance S<br>Current Assets  | NESSEE)<br>Sheet<br>2,927,168                         | Total Charges   | 18,717,733  |                                  | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages  | 85.8%<br>65.1<br>21.40                                  |
| BLUE CROSS (TENN<br>Balance S<br>Current Assets<br>Fixed Assets  | NESSEE)<br>Sheet<br>2,927,168<br>322,351              | Total Charges Contract Allowance  | 18,717,733<br>5,277,100   | 71.8%                            | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing                                     | 85.8%<br>65.1<br>21.40<br>83.4%                         |
| BLUE CROSS (TENN<br>Balance S<br>Current Assets<br>Fixed Assets<br>Other Assets  | NESSEE) Sheet 2,927,168 322,351 0                     | Total Charges Contract Allowance Operating Revenue                                    | 18,717,733<br>5,277,100<br>13,440,633                             | 71.8%<br>109.2%                  | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 85.8%<br>65.1<br>21.40<br>83.4%<br>16.6%                |
| BLUE CROSS (TENN<br>Balance S<br>Current Assets<br>Fixed Assets<br>Other Assets<br>Total Assets                        | NESSEE) Sheet 2,927,168 322,351 0 3,249,519           | Total Charges Contract Allowance Operating Revenue Operating Expense                  | 18,717,733<br>5,277,100<br>13,440,633<br>14,671,531               | 71.8%<br>109.2%<br>-9.2%         | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 85.8%<br>65.1<br>21.40<br>83.4%<br>16.6%<br>2.5         |
| BLUE CROSS (TENN<br>Balance S<br>Current Assets<br>Fixed Assets<br>Other Assets<br>Total Assets<br>Current Liabilities | NESSEE) Sheet 2,927,168 322,351 0 3,249,519 1,189,297 | Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 18,717,733<br>5,277,100<br>13,440,633<br>14,671,531<br>-1,230,898 | 71.8%<br>109.2%<br>-9.2%<br>0.1% | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 85.8%<br>65.1<br>21.40<br>83.4%<br>16.6%<br>2.5<br>52.6 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315337 MCAULEY         | HALL HEALTH   | CARE CENTE                 |                  |              | Nonprofit - Church  |        |
|------------------------|---------------|----------------------------|------------------|--------------|---------------------|--------|
| MCAULEY HALL HEA       | ALTH CARE CEI | NTE 12/31/2016             | 366 Days Settled | I            |                     |        |
| WATCHUNG, NJ 070       | 069           |                            |                  |              | CR Beds 74 POS Be   | eds 0  |
| SOMERSET               |               |                            |                  |              | Key Performanad     | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE | :                          |                  |              | Occupancy Rate      | 98.0%  |
| Balance S              | Sheet         | Income                     | Statement        |              | Length of Stay      | 465.5  |
| Current Assets         | 3,113,251     | Total Charges              | 9,950,459        |              | Average Wages       | 20.25  |
| Fixed Assets           | 457,452       | Contract Allowance         | 3,141,682        | 31.6%        | Skilled Nursing     | 91.7%  |
| Other Assets           | 0             | Operating Revenue          | 6,808,777        | 68.4%        | Ancillary Service   | 8.3%   |
| Total Assets           | 3,570,703     | Operating Expense          | 6,945,899        | 102.0%       | Current Ratio       | 3.6    |
| Current Liabilities    | 856,741       | Operating Margin           | -137,122         | -2.0%        | Days to Collect     | 51.7   |
| Long Term Liabilities  | 0             | Other Income               | 222,526          | 3.3%         | Avg Payment Days    | 27.7   |
| Total Equity           | 2,713,962     | Other Expense              | 0                | 0.0%         | Depreciation Rate   | 13.8%  |
| Total Liab. and Equity | 3,570,703     | Net Profit or Loss         | 85,404           | 1.3%         | Return on Equity    | 3.1%   |
| 315257 MEADOWV         | IEW NURSING   | & RESPIRATORY CA           | ARE              |              | Proprietary - Other |        |
| MEADOWVIEW NUR<br>CARE | SING & RESPIR | RATORY 12/31/2016          | 397 Days Settled | I            |                     |        |
| WILLIAMSTOWN, N.       | J 08094       |                            |                  |              | CR Beds 180 POS Be  | eds 0  |
| GLOUCESTER             |               |                            |                  |              | Key Performanad     | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE | E                          |                  |              | Occupancy Rate      | 82.7%  |
| Balance S              | Sheet         | Income                     | Statement        |              | Length of Stay      | 106.1  |
| Current Assets         | 4,398,998     | Total Charges              | 35,190,139       |              | Average Wages       | 24.51  |
| Fixed Assets           | 9,754,120     | Contract Allowance         | 15,266,214       | 43.4%        | Skilled Nursing     | 88.5%  |
| Other Assets           | -13,902,410   | Operating Revenue          | 19,923,925       | 56.6%        | Ancillary Service   | 11.5%  |
| Total Assets           | 250,708       | Operating Expense          | 21,725,282       | 109.0%       | Current Ratio       | 2.2    |
| Current Liabilities    | 2,031,442     | Operating Margin           | -1,801,357       | -9.0%        | Days to Collect     | 86.7   |
|                        | _,,,,,,_      |                            |                  |              |                     | 00.7   |
| Long Term Liabilities  | 0             | Other Income               | 20,623           | 0.1%         | Avg Payment Days    | 23.6   |
|                        |               | Other Income Other Expense | 20,623           | 0.1%<br>0.0% |                     |        |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315358 MEADOWV                      | IEW NURSING | AND REHABILITATIO  | ON CENTER        |        | Government - County       |        |
|-------------------------------------|-------------|--------------------|------------------|--------|---------------------------|--------|
| MEADOWVIEW NUR<br>REHABILITATION CI |             | 12/31/2016         | 366 Days Settled |        |                           |        |
| NORTHFIELD, NJ 08                   | 225         |                    |                  |        | CR Beds 180 POS Be        | eds 0  |
| ATLANTIC                            |             |                    |                  |        | Key Performanad           | e Ind. |
| BLUE CROSS (TEN                     | NESSEE)     |                    |                  |        | Occupancy Rate            | 85.6%  |
| Balance S                           | heet        | Income             | Statement        |        | Length of Stay            | 139.6  |
| Current Assets                      | 0           | Total Charges      | 14,717,098       |        | Average Wages             | 22.37  |
| Fixed Assets                        | 0           | Contract Allowance | 1,092,957        | 7.4%   | Skilled Nursing           | 92.6%  |
| Other Assets                        | 0           | Operating Revenue  | 13,624,141       | 92.6%  | Ancillary Service         | 7.4%   |
| Total Assets                        | 0           | Operating Expense  | 19,856,851       | 145.7% | Current Ratio             |        |
| Current Liabilities                 | 0           | Operating Margin   | -6,232,710       | -45.7% | Days to Collect           | 0.0    |
| Long Term Liabilities               | 0           | Other Income       | 0                | 0.0%   | Avg Payment Days          | 0.0    |
| Total Equity                        | -6,232,708  | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 0.0%   |
| Total Liab. and Equity              | -6,232,708  | Net Profit or Loss | (6,232,710)      | -45.7% | Return on Equity          | 100.0% |
| 315176 MEDFORD                      | CARE CENTER |                    |                  |        | Proprietary - Corporation | 1      |
| MEDFORD CARE CE                     | ENTER       | 12/31/2016         | 366 Days Settled |        |                           |        |
| MEDFORD, NJ 0805                    | 5           |                    |                  |        | CR Beds 180 POS Be        | eds 0  |
| BURLINGTON                          |             |                    |                  |        | Key Performanac           | e Ind. |
| BLUE CROSS (TEN                     | NESSEE)     |                    |                  |        | Occupancy Rate            | 57.3%  |
| Balance S                           | heet        | Income             | Statement        |        | Length of Stay            | 208.4  |
| Current Assets                      | 1,479,263   | Total Charges      | 12,222,567       |        | Average Wages             | 19.12  |
| Fixed Assets                        | 1,450,689   | Contract Allowance | 3,770,619        | 30.8%  | Skilled Nursing           | 88.4%  |
| Other Assets                        | 433,400     | Operating Revenue  | 8,451,948        | 69.2%  | Ancillary Service         | 11.6%  |
| Total Assets                        | 3,363,352   | Operating Expense  | 9,964,994        | 117.9% | Current Ratio             | 0.3    |
| Current Liabilities                 | 4,591,143   | Operating Margin   | -1,513,046       | -17.9% | Days to Collect           | 48.0   |
| l . <u> </u>                        | 6,155,050   | Other Income       | 391,566          | 4.6%   | Avg Payment Days          | 150.1  |
| Long Term Liabilities               | 0,133,030   |                    |                  |        |                           |        |
| Long Term Liabilities  Total Equity | -7,382,841  | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 10.8%  |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315144 MEDFORD         | LEAS        |                    |                  |        | Nonprofit - Other   |         |
|------------------------|-------------|--------------------|------------------|--------|---------------------|---------|
| MEDFORD LEAS           |             | 3/31/2016          | 366 Days Settled |        |                     |         |
| MEDFORD, NJ 0805       | 5           |                    |                  |        | CR Beds 24 POS B    | eds 0   |
| BURLINGTON             |             |                    |                  |        | Key Performana      | ce Ind. |
| BLUE CROSS (TEN        | NESSEE)     |                    |                  |        | Occupancy Rate      | 69.8%   |
| Balance S              | Sheet       | Income             | Statement        |        | Length of Stay      | 40.8    |
| Current Assets         | 10,364,100  | Total Charges      | 39,626,884       |        | Average Wages       | 20.21   |
| Fixed Assets           | 49,416,401  | Contract Allowance | 11,008,004       | 27.8%  | Skilled Nursing     | 12.7%   |
| Other Assets           | 49,510,803  | Operating Revenue  | 28,618,880       | 72.2%  | Ancillary Service   | 12.3%   |
| Total Assets           | 109,291,304 | Operating Expense  | 30,649,420       | 107.1% | Current Ratio       | 2.6     |
| Current Liabilities    | 3,988,812   | Operating Margin   | -2,030,540       | -7.1%  | Days to Collect     | 8.9     |
| Long Term Liabilities  | 62,159,475  | Other Income       | 4,405,858        | 15.4%  | Avg Payment Days    | 47.6    |
| Total Equity           | 43,143,017  | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 3.0%    |
| Total Liab. and Equity | 109,291,304 | Net Profit or Loss | 2,375,318        | 8.3%   | Return on Equity    | 5.5%    |
| 315094 MERCERV         | ILLE CENTER |                    |                  |        | Proprietary - Other |         |
| MERCERVILLE CEN        | TER         | 12/31/2016         | 366 Days Settled | I      |                     |         |
| MERCERVILLE, NJ (      | )8619       |                    |                  |        | CR Beds 114 POS B   | eds 0   |
| MERCER                 |             |                    |                  |        | Key Performana      | ce Ind. |
| Novitas NJ             |             |                    |                  |        | Occupancy Rate      | 93.3%   |
| Balance S              | Sheet       | Income             | Statement        |        | Length of Stay      | 115.9   |
| Current Assets         | 1,323,392   | Total Charges      | 17,877,803       |        | Average Wages       | 23.31   |
| Fixed Assets           | 8,438,339   | Contract Allowance | 5,383,809        | 30.1%  | Skilled Nursing     | 83.0%   |
| Other Assets           | 4,222,960   | Operating Revenue  | 12,493,994       | 69.9%  | Ancillary Service   | 17.0%   |
| Total Assets           | 13,984,691  | Operating Expense  | 11,981,906       | 95.9%  | Current Ratio       | 1.3     |
| Current Liabilities    | 989,277     | Operating Margin   | 512,088          | 4.1%   | Days to Collect     | 37.3    |
| Long Term Liabilities  | 11,881,902  | Other Income       | 52,780           | 0.4%   | Avg Payment Days    | 19.3    |
| Total Equity           | 1,113,512   | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 18.1%   |
| Total Liab. and Equity | 13,984,691  | Net Profit or Loss | 564,868          | 4.5%   | Return on Equity    | 50.7%   |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315136 MERIDIAN  | NURSING & RE                      | HAB AT SHREWSBU  | RY  |   | Nonprofit - Other   |  |
|--|-----------------------------------|--|---|---|---|--|
| MERIDIAN NURSING<br>SHREWSBURY   | G & REHAB AT                      | 12/31/2016   | 366 Days Settled  |   |   |  |
| SHREWSBURY, NJ   | 07702                             |  |   |   | CR Beds 140 POS B   | eds 0                                    |
| MONMOUTH   |                                   |  |   |   | Key Performanad   | ce Ind.                                  |
| BLUE CROSS (TENN   | NESSEE)                           |  |   |   | Occupancy Rate  | 89.8%                                    |
| Balance S  | Sheet                             | Income   | Statement   |   | Length of Stay  | 32.2                                     |
| Current Assets   | 0                                 | Total Charges  | 24,247,615  |   | Average Wages   | 24.45                                    |
| Fixed Assets   | 0                                 | Contract Allowance   | 3,773,742   | 15.6%                                     | Skilled Nursing   | 74.3%                                    |
| Other Assets   | 0                                 | Operating Revenue  | 20,473,873  | 84.4%                                     | Ancillary Service   | 25.7%                                    |
| Total Assets   | 0                                 | Operating Expense  | 20,314,969  | 99.2%                                     | Current Ratio   |  |
| Current Liabilities  | 0                                 | Operating Margin   | 158,904   | 0.8%                                      | Days to Collect   | 0.0                                      |
| Long Term Liabilities  | 0                                 | Other Income   | 545,693   | 2.7%                                      | Avg Payment Days  | 0.0                                      |
| Total Equity   | 0                                 | Other Expense  | 0   | 0.0%                                      | Depreciation Rate   | 0.0%                                     |
| Total Liab. and Equity   | 0                                 | Net Profit or Loss   | 704,597   | 3.4%                                      | Return on Equity  | 0.0%                                     |
| 315342 MERIDIAN  | NURSING AND                       | REHABILITATION AT  | BRICK   |   | Nonprofit - Other   |  |
|  |                                   |  |   |   |   |  |
| MERIDIAN NURSING<br>REHABILITATION AT  |                                   | 12/31/2016   | 366 Days Settled  |   |   |  |
|  |                                   | 12/31/2016   | 366 Days Settled  |   | CR Beds 137 POS B   | eds 0                                    |
| REHABILITATION AT<br>BRICK, NJ 08724   |                                   | 12/31/2016   | 366 Days Settled  |   | CR Beds 137 POS B   |  |
| REHABILITATION AT  | T BRICK                           |  | 366 Days Settled  |   |   |  |
| REHABILITATION AT<br>BRICK, NJ 08724<br>OCEAN  | T BRICK<br>CIANS SERVICE          |  | 366 Days Settled Statement                                    |   | Key Performana  | ce Ind.                                  |
| REHABILITATION AT<br>BRICK, NJ 08724<br>OCEAN<br>WISCONSIN PHYSIC  | T BRICK<br>CIANS SERVICE          |  | ·   |   | Key Performanao<br>Occupancy Rate   | 92.0%<br>98.6                            |
| REHABILITATION AT<br>BRICK, NJ 08724<br>OCEAN<br>WISCONSIN PHYSIC<br>Balance S   | T BRICK CIANS SERVICE             | Income   | Statement   |   | Key Performanae<br>Occupancy Rate<br>Length of Stay   | 92.0%<br>48.6<br>23.82                   |
| REHABILITATION AT BRICK, NJ 08724 OCEAN WISCONSIN PHYSIC Balance S Current Assets  | T BRICK CIANS SERVICE Sheet 0     | Income<br>Total Charges  | Statement 21,088,777  | 11.1%                                     | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages  | <b>e Ind.</b><br>92.0%                   |
| REHABILITATION AT BRICK, NJ 08724 OCEAN WISCONSIN PHYSIC Balance S Current Assets Fixed Assets   | T BRICK CIANS SERVICE Sheet 0 0   | Income Total Charges Contract Allowance  | Statement<br>21,088,777<br>2,336,631                          | 11.1%<br>88.9%                            | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing                                     | 92.0%<br>48.6<br>23.82<br>74.0%          |
| REHABILITATION AT BRICK, NJ 08724 OCEAN WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets                                  | T BRICK CIANS SERVICE Sheet 0 0   | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 21,088,777 2,336,631 18,752,146                     | 11.1%<br>88.9%<br>101.4%                  | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 92.0%<br>48.6<br>23.82<br>74.0%<br>26.0% |
| REHABILITATION AT BRICK, NJ 08724 OCEAN WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets Total Assets                     | CIANS SERVICE CHARS SERVICE 0 0 0 | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 21,088,777 2,336,631 18,752,146 19,017,620          | 11.1%<br>88.9%<br>101.4%<br>-1.4%         | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 92.0%<br>48.6<br>23.82<br>74.0%          |
| REHABILITATION AT BRICK, NJ 08724 OCEAN WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | CIANS SERVICE Sheet  0 0 0 0      | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 21,088,777 2,336,631 18,752,146 19,017,620 -265,474 | 11.1%<br>88.9%<br>101.4%<br>-1.4%<br>3.4% | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 92.0% 48.6 23.82 74.0% 26.0%             |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315365 MERIDIAN                      | NURSING AND   | REHABILITATION A   | T OCEAN GROVE    | <u> </u> | Nonprofit - Other |         |
|--------------------------------------|---------------|--------------------|------------------|----------|-------------------|---------|
| MERIDIAN NURSING<br>REHABILITATION A |               |                    | 366 Days Settled |          |                   |         |
| OCEAN GROVE, NJ                      | 07756         |                    |                  |          | CR Beds 147 POS B | seds 0  |
| MONMOUTH                             |               |                    |                  |          | Key Performana    | ce Ind. |
| BLUE CROSS (TEN                      | NESSEE)       |                    |                  |          | Occupancy Rate    | 90.3%   |
| Balance S                            | Sheet         | Income             | Statement        |          | Length of Stay    | 88.7    |
| Current Assets                       | 0             | Total Charges      | 21,295,255       |          | Average Wages     | 23.06   |
| Fixed Assets                         | 0             | Contract Allowance | 5,229,281        | 24.6%    | Skilled Nursing   | 85.7%   |
| Other Assets                         | 0             | Operating Revenue  | 16,065,974       | 75.4%    | Ancillary Service | 14.3%   |
| Total Assets                         | 0             | Operating Expense  | 17,206,995       | 107.1%   | Current Ratio     |         |
| Current Liabilities                  | 0             | Operating Margin   | -1,141,021       | -7.1%    | Days to Collect   | 0.0     |
| Long Term Liabilities                | 0             | Other Income       | 488,726          | 3.0%     | Avg Payment Days  | 0.0     |
| Total Equity                         | 0             | Other Expense      | 0                | 0.0%     | Depreciation Rate | 0.0%    |
| Total Liab. and Equity               | 0             | Net Profit or Loss | (652,295)        | -4.1%    | Return on Equity  | 0.0%    |
| 315501 MERIDIAN                      | SUBACUTE RE   | HABILITATION       |                  |          | Nonprofit - Other |         |
| MERIDIAN SUBACU                      | TE REHABILITA | TION 12/31/2016    | 366 Days Settled |          |                   |         |
| WALL, NJ 07719                       |               |                    |                  |          | CR Beds 130 POS B | seds 0  |
| MONMOUTH                             |               |                    |                  |          | Key Performana    | ce Ind. |
| Novitas NJ                           |               |                    |                  |          | Occupancy Rate    | 81.7%   |
| Balance S                            | Sheet         | Income             | Statement        |          | Length of Stay    | 14.2    |
| Current Assets                       | 0             | Total Charges      | 24,985,897       |          | Average Wages     | 26.44   |
| Fixed Assets                         | 0             | Contract Allowance | 305,239          | 1.2%     | Skilled Nursing   | 59.3%   |
| Other Assets                         | 0             | Operating Revenue  | 24,680,658       | 98.8%    | Ancillary Service | 40.7%   |
| Total Assets                         | 0             | Operating Expense  | 24,047,245       | 97.4%    | Current Ratio     |         |
| Current Liabilities                  | 0             | Operating Margin   | 633,413          | 2.6%     | Days to Collect   | 0.0     |
| Long Term Liabilities                | 0             | Other Income       | 189,452          | 0.8%     | Avg Payment Days  | 0.0     |
| Total Equity                         | 0             | Other Expense      | 0                | 0.0%     | Depreciation Rate | 0.0%    |
| Total Liab. and Equity               | 0             | Net Profit or Loss | 822,865          | 3.3%     | Return on Equity  | 0.0%    |
|                                      |               |                    |                  |          |                   |         |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315057 MERRY HE        | ART NURSING | НОМЕ               |                  |       | Proprietary - Corporation | 1      |
|------------------------|-------------|--------------------|------------------|-------|---------------------------|--------|
| MERRY HEART NUR        | RSING HOME  | 12/31/2016         | 366 Days Settled |       |                           |        |
| SUCCASUNNA, NJ 0       | 7876        |                    |                  |       | CR Beds 113 POS Be        | eds 0  |
| MORRIS                 |             |                    |                  |       | Key Performanad           | e Ind. |
| BLUE CROSS (TENN       | NESSEE)     |                    |                  |       | Occupancy Rate            | 88.1%  |
| Balance S              | heet        | Income             | Statement        |       | Length of Stay            | 70.9   |
| Current Assets         | 5,836,069   | Total Charges      | 14,437,971       |       | Average Wages             | 19.70  |
| Fixed Assets           | 938,931     | Contract Allowance | 1,504,899        | 10.4% | Skilled Nursing           | 75.4%  |
| Other Assets           | 0           | Operating Revenue  | 12,933,072       | 89.6% | Ancillary Service         | 24.6%  |
| Total Assets           | 6,775,000   | Operating Expense  | 12,442,163       | 96.2% | Current Ratio             | 7.9    |
| Current Liabilities    | 738,884     | Operating Margin   | 490,909          | 3.8%  | Days to Collect           | 19.7   |
| Long Term Liabilities  | 1,556       | Other Income       | 349,721          | 2.7%  | Avg Payment Days          | 21.7   |
| Total Equity           | 6,034,560   | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 78.0%  |
| Total Liab. and Equity | 6,775,000   | Net Profit or Loss | 840,630          | 6.5%  | Return on Equity          | 13.9%  |
| 315492 MERRY HE        | ART OF BOON | TON TOWNSHIP       |                  |       | Proprietary - Corporation | 1      |
| MERRY HEART OF E       | BOONTON TOW | NSHIP 12/31/2016   | 366 Days Settled |       |                           |        |
| BOONTON, NJ 07005      | 5           |                    |                  |       | CR Beds 125 POS Be        | eds 0  |
| MORRIS                 |             |                    |                  |       | Key Performanac           | e Ind. |
| BLUE CROSS (TENN       | NESSEE)     |                    |                  |       | Occupancy Rate            | 79.0%  |
| Balance S              | heet        | Income             | Statement        |       | Length of Stay            | 129.1  |
| Current Assets         | 1,578,615   | Total Charges      | 10,929,575       |       | Average Wages             | 18.97  |
| Fixed Assets           | 2,830,621   | Contract Allowance | 880,263          | 8.1%  | Skilled Nursing           | 86.3%  |
| Other Assets           | 3,291,365   | Operating Revenue  | 10,049,312       | 91.9% | Ancillary Service         | 13.7%  |
| Total Assets           | 7,700,601   | Operating Expense  | 9,538,961        | 94.9% | Current Ratio             | 2.2    |
| Current Liabilities    | 714,385     | Operating Margin   | 510,351          | 5.1%  | Days to Collect           | 21.7   |
| Long Term Liabilities  | 1,878,474   | Other Income       | 242,472          | 2.4%  | Avg Payment Days          | 13.2   |
| Total Equity           | 5,107,742   | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 15.4%  |
| Total Liab. and Equity | 7,700,601   | Net Profit or Loss | 752,823          | 7.5%  | Return on Equity          | 14.7%  |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315001 MERWICK         | CARE & REHAE  | BILITATION CENTER  |                  |       | Proprietary - Corporatio | n       |
|------------------------|---------------|--------------------|------------------|-------|--------------------------|---------|
| MERWICK CARE & F       | REHABILITATIO | N 12/31/2016       | 366 Days Settled | I     |                          |         |
| PLAINSBORO, NJ 08      | 3536          |                    |                  |       | CR Beds 200 POS B        | eds 0   |
| MIDDLESEX              |               |                    |                  |       | Key Performana           | ce Ind. |
| Novitas NJ             |               |                    |                  |       | Occupancy Rate           | 87.0%   |
| Balance S              | Sheet         | Income             | Statement        |       | Length of Stay           | 69.3    |
| Current Assets         | 2,971,707     | Total Charges      | 26,761,511       |       | Average Wages            | 22.61   |
| Fixed Assets           | 979,450       | Contract Allowance | 4,101,222        | 15.3% | Skilled Nursing          | 84.5%   |
| Other Assets           | 0             | Operating Revenue  | 22,660,289       | 84.7% | Ancillary Service        | 15.5%   |
| Total Assets           | 3,951,157     | Operating Expense  | 22,449,845       | 99.1% | Current Ratio            | 0.7     |
| Current Liabilities    | 4,394,911     | Operating Margin   | 210,444          | 0.9%  | Days to Collect          | 37.6    |
| Long Term Liabilities  | 0             | Other Income       | 3,914            | 0.0%  | Avg Payment Days         | 54.4    |
| Total Equity           | -443,754      | Other Expense      | 0                | 0.0%  | Depreciation Rate        | 69.3%   |
| Total Liab. and Equity | 3,951,157     | Net Profit or Loss | 214,358          | 0.9%  | Return on Equity         | -48.3%  |
| 315276 MILFORD         | MANOR         |                    |                  |       | Proprietary - Corporatio | n       |
| MILFORD MANOR          |               | 12/31/2016         | 366 Days Settled | I     |                          |         |
| WEST MILFORD, NJ       | 07480         |                    |                  |       | CR Beds 120 POS B        | eds 0   |
| PASSAIC                |               |                    |                  |       | Key Performana           | ce Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |       | Occupancy Rate           | 91.6%   |
| Balance S              | Sheet         | Income             | Statement        |       | Length of Stay           | 149.0   |
| Current Assets         | 1,162,132     | Total Charges      | 14,505,801       |       | Average Wages            | 18.87   |
| Fixed Assets           | 3,682,046     | Contract Allowance | 3,625,510        | 25.0% | Skilled Nursing          | 88.5%   |
| Other Assets           | 634,970       | Operating Revenue  | 10,880,291       | 75.0% | Ancillary Service        | 11.5%   |
| Total Assets           | 5,479,148     | Operating Expense  | 10,577,266       | 97.2% | Current Ratio            | 8.0     |
| Current Liabilities    | 1,376,298     | Operating Margin   | 303,025          | 2.8%  | Days to Collect          | 31.2    |
| Long Term Liabilities  | 4,895,457     | Other Income       | 742              | 0.0%  | Avg Payment Days         | 43.4    |
| Total Equity           | -792,607      | Other Expense      | 0                | 0.0%  | Depreciation Rate        | 10.6%   |
| Total Liab. and Equity | 5,479,148     | Net Profit or Loss | 303,767          | 2.8%  | Return on Equity         | -38.3%  |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315243 MILLVILLE  | CENTER  |  |   |                                  | Proprietary - Other  |  |
|---|---|--|---|----------------------------------|--|--|
| MILLVILLE CENTER  |   | 12/31/2016   | 366 Days Settled  |                                  |  |  |
| MILLVILLE, NJ 08332   | 2   |  |   |                                  | CR Beds 167 POS Be   | eds 0  |
| CUMBERLAND  |   |  |   |                                  | Key Performanac  | e Ind.   |
| BLUE CROSS (WES PENNSYLVANIA),,   | TERN  |  |   |                                  | Occupancy Rate   | 93.9%  |
| Balance S   | heet  | Income   | Statement   |                                  | Length of Stay   | 70.1   |
| Current Assets  | 1,903,118   | Total Charges  | 28,349,809  |                                  | Average Wages  | 21.02  |
| Fixed Assets  | 20,628,560  | Contract Allowance   | 10,425,906  | 36.8%                            | Skilled Nursing  | 79.2%  |
| Other Assets  | 1,927,666   | Operating Revenue  | 17,923,903  | 63.2%                            | Ancillary Service  | 20.8%  |
| Total Assets  | 24,459,344  | Operating Expense  | 18,872,839  | 105.3%                           | Current Ratio  | 1.5  |
| Current Liabilities   | 1,246,366   | Operating Margin   | -948,936  | -5.3%                            | Days to Collect  | 37.7   |
| Long Term Liabilities   | 34,017,040  | Other Income   | 90,086  | 0.5%                             | Avg Payment Days   | 15.5   |
| Total Equity  | -10,804,062   | Other Expense  | 0   | 0.0%                             | Depreciation Rate  | 19.3%  |
| Total Liab. and Equity  | 24,459,344  | Net Profit or Loss   | (858,850)   | -4.8%                            | Return on Equity   | 7.9%   |
| 315284 MONMOUT  | H CARE CENTE  | R  |   |                                  | Proprietary - Corporation  | 1  |
| MONMOUTH CARE   | CENTER  | 12/31/2016   | 366 Days Settled  |                                  |  |  |
| LONG BRANCH, NJ   | 07740   |  |   |                                  | CR Beds 120 POS Be   |  |
| MONMOUTH  |   |  |   |                                  | CR beus 120 POS be   | eds 0  |
| I .   |   |  |   |                                  | Key Performanac  |  |
| WISCONSIN PHYSIC  |   |  |   |                                  |  |  |
| WISCONSIN PHYSIC  | CIANS SERVICE                                       |  | Statement   |                                  | Key Performanac  | e Ind.   |
|   | CIANS SERVICE                                       |  | • <b>Statement</b><br>14,776,929                                |                                  | Key Performanac  | e Ind.<br>85.0%                                  |
| Balance S   | CIANS SERVICE                                       | Income   |   | 30.3%                            | Key Performanac<br>Occupancy Rate<br>Length of Stay  | 85.0%<br>158.8                                   |
| Balance S Current Assets  | CIANS SERVICE<br>Sheet<br>2,325,518                 | Income<br>Total Charges  | 14,776,929  |                                  | Key Performanac<br>Occupancy Rate<br>Length of Stay<br>Average Wages   | 85.0%<br>158.8<br>17.32                          |
| Balance S Current Assets Fixed Assets   | CIANS SERVICE<br>Sheet<br>2,325,518<br>568,024      | Income Total Charges Contract Allowance  | 14,776,929<br>4,480,159   | 69.7%                            | Key Performanac<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing                                      | 85.0%<br>158.8<br>17.32<br>83.0%                 |
| Balance S Current Assets Fixed Assets Other Assets                                  | CIANS SERVICE<br>Sheet<br>2,325,518<br>568,024<br>0 | Income Total Charges Contract Allowance Operating Revenue                                    | 14,776,929<br>4,480,159<br>10,296,770                           | 69.7%<br>105.6%                  | Key Performanac<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing<br>Ancillary Service                 | 158.8<br>17.32<br>83.0%<br>17.0%                 |
| Balance S Current Assets Fixed Assets Other Assets Total Assets                     | 2,325,518<br>568,024<br>0<br>2,893,542              | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 14,776,929<br>4,480,159<br>10,296,770<br>10,878,484             | 69.7%<br>105.6%<br>-5.6%         | Key Performanace Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 85.0%<br>158.8<br>17.32<br>83.0%<br>17.0%        |
| Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 2,325,518<br>568,024<br>0<br>2,893,542<br>3,414,501 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 14,776,929<br>4,480,159<br>10,296,770<br>10,878,484<br>-581,714 | 69.7%<br>105.6%<br>-5.6%<br>0.2% | Key Performanace Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 85.0%<br>158.8<br>17.32<br>83.0%<br>17.0%<br>0.7 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315269 MONROE  | /ILLAGE HEAL1  | TH CARE CENTER  |   |                                    | Nonprofit - Other  |  |
|--|--|---|---|------------------------------------|--|--|
| MONROE VILLAGE CENTER  | HEALTH CARE  | 12/31/2016  | 366 Days Settled  |                                    |  |  |
| MONROE TOWNSH  | IP, NJ 08831   |   |   |                                    | CR Beds 60 POS E   | Beds 0   |
| MIDDLESEX  |  |   |   |                                    | Key Performana   | ce Ind.  |
| BLUE CROSS (TENI   | NESSEE)  |   |   |                                    | Occupancy Rate   | 82.6%  |
| Balance S  | Sheet  | Income  | Statement   |                                    | Length of Stay   | 86.0   |
| Current Assets   | 6,952,910  | Total Charges   | 22,522,614  |                                    | Average Wages  | 18.06  |
| Fixed Assets   | 28,185,315   | Contract Allowance  | 1,359,880   | 6.0%                               | Skilled Nursing  | 28.6%  |
| Other Assets   | 3,292,409  | Operating Revenue   | 21,162,734  | 94.0%                              | Ancillary Service  | 7.5%   |
| Total Assets   | 38,430,634   | Operating Expense   | 20,965,649  | 99.1%                              | Current Ratio  | 3.0  |
| Current Liabilities  | 2,286,009  | Operating Margin  | 197,085   | 0.9%                               | Days to Collect  | 40.1   |
| Long Term Liabilities  | 46,331,250   | Other Income  | 1,088,705   | 5.1%                               | Avg Payment Days   | 19.6   |
| Total Equity   | -10,186,625  | Other Expense   | 0   | 0.0%                               | Depreciation Rate  | 5.5%   |
| Total Liab. and Equity   | 38,430,634   | Net Profit or Loss  | 1,183,392   | 5.6%                               | Return on Equity   | -11.6%   |
| 315338 MORRIS H  | ALL/ST JOSEPH  | H'S NURSING CENTE   | R   |                                    | Nonprofit - Church   |  |
| MORRIS HALL/ST JO<br>CENTER  | OSEPH'S NURS   | ING 12/31/2016  | 366 Days Settled  |                                    |  |  |
| LAWRENCEVILLE, N   |  |   |   |                                    |  |  |
| MEDCED   | 1J 08648   |   |   |                                    | CR Beds 278 POS B  | Beds 0   |
| MERCER   | NJ 08648   |   |   |                                    | CR Beds 278 POS E  |  |
| BLUE CROSS (TENI   |  |   |   |                                    |  |  |
|  | NESSEE)  | Income  | Statement   |                                    | Key Performana   | ce Ind.  |
| BLUE CROSS (TENI   | NESSEE)<br>Sheet   | Income<br>Total Charges   | <b>Statement</b> 23,086,611                                       |                                    | <b>Key Performana</b> Occupancy Rate   | <b>ce Ind.</b> 78.3%                                     |
| BLUE CROSS (TENI   | NESSEE)<br>Sheet   |   |   | 23.3%                              | Key Performana Occupancy Rate Length of Stay Average Wages   | <b>ce Ind.</b> 78.3% 582.4                               |
| BLUE CROSS (TENI<br>Balance S<br>Current Assets  | NESSEE)<br><b>Sheet</b><br>1,208,602                       | Total Charges Contract Allowance  | 23,086,611  |                                    | Key Performana Occupancy Rate Length of Stay Average Wages   | 78.3%<br>582.4<br>22.24                                  |
| BLUE CROSS (TENI<br>Balance S<br>Current Assets<br>Fixed Assets  | NESSEE) Sheet 1,208,602 38,620,889                         | Total Charges Contract Allowance  | 23,086,611 5,372,312  | 76.7%                              | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 78.3%<br>582.4<br>22.24<br>69.9%                         |
| BLUE CROSS (TENI<br>Balance S<br>Current Assets<br>Fixed Assets<br>Other Assets  | NESSEE) Sheet 1,208,602 38,620,889 822,422                 | Total Charges Contract Allowance Operating Revenue                                    | 23,086,611<br>5,372,312<br>17,714,299                             | 76.7%<br>111.0%                    | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 78.3%<br>582.4<br>22.24<br>69.9%<br>10.3%                |
| BLUE CROSS (TENII<br>Balance S<br>Current Assets<br>Fixed Assets<br>Other Assets<br>Total Assets                           | NESSEE)  1,208,602 38,620,889 822,422 40,651,913           | Total Charges Contract Allowance Operating Revenue Operating Expense                  | 23,086,611<br>5,372,312<br>17,714,299<br>19,671,172               | 76.7%<br>111.0%<br>-11.0%          | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 78.3%<br>582.4<br>22.24<br>69.9%<br>10.3%<br>0.4         |
| BLUE CROSS (TENION Balance Sometimes of the Courrent Assets  Fixed Assets  Other Assets  Total Assets  Current Liabilities | NESSEE)  1,208,602 38,620,889 822,422 40,651,913 3,067,128 | Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 23,086,611<br>5,372,312<br>17,714,299<br>19,671,172<br>-1,956,873 | 76.7%<br>111.0%<br>-11.0%<br>-9.7% | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 78.3%<br>582.4<br>22.24<br>69.9%<br>10.3%<br>0.4<br>79.5 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

|   | ILLS CENTER  |  |  |  | Proprietary - Other   |   |
|---|--|--|--|--|---|---|
| MORRIS HILLS CEN  | ITER   | 12/31/2016   | 366 Days Settled   |  |   |   |
| MORRISTOWN, NJ (  | 07960  |  |  |  | CR Beds 287 POS B   | eds 0                                     |
| MORRIS  |  |  |  |  | Key Performanad   | e Ind.                                    |
| BLUE CROSS (TENI  | NESSEE)  |  |  |  | Occupancy Rate  | 72.7%                                     |
| Balance S   | Sheet  | Income   | Statement  |  | Length of Stay  | 99.0                                      |
| Current Assets  | 2,464,806  | Total Charges  | 41,037,918   |  | Average Wages   | 21.99                                     |
| Fixed Assets  | 895,076  | Contract Allowance   | 18,513,394   | 45.1%                                      | Skilled Nursing   | 82.8%                                     |
| Other Assets  | 925,940  | Operating Revenue  | 22,524,524   | 54.9%                                      | Ancillary Service   | 17.2%                                     |
| Total Assets  | 4,285,822  | Operating Expense  | 22,228,826   | 98.7%                                      | Current Ratio   | 1.2                                       |
| Current Liabilities   | 2,013,620  | Operating Margin   | 295,698  | 1.3%                                       | Days to Collect   | 38.9                                      |
| Long Term Liabilities   | 435,100  | Other Income   | 68,915   | 0.3%                                       | Avg Payment Days  | 26.1                                      |
| Total Equity  | 1,837,102  | Other Expense  | 0  | 0.0%                                       | Depreciation Rate   | 77.7%                                     |
| Total Liab. and Equity  | 4,285,822  | Net Profit or Loss   | 364,613  | 1.6%                                       | Return on Equity  | 19.8%                                     |
| 315303 MORRIS V   | IEW HEALTHCA                                       | RE CENTER  |  |  | Government - County   |   |
|   |  |  |  |  |   |   |
| MORRIS VIEW HEAI  | LTHCARE CENT                                       | ER 12/31/2016  | 366 Days Settled   |  |   |   |
| MORRIS VIEW HEAI  MORRIS PLAINS, N.   |  | ER 12/31/2016  | 366 Days Settled   |  | CR Beds 283 POS B   | eds 0                                     |
|   |  | ER 12/31/2016  | 366 Days Settled   |  | CR Beds 283 POS B   |   |
| MORRIS PLAINS, N.   | J 07950  |  | 366 Days Settled   |  |   |   |
| MORRIS PLAINS, N.   | J 07950<br>CIANS SERVICE                           |  | 366 Days Settled Statement                                       |  | Key Performanac   | e Ind.                                    |
| MORRIS PLAINS, N. MORRIS WISCONSIN PHYSIC   | J 07950<br>CIANS SERVICE<br>Sheet                  |  | ·  |  | Key Performanao<br>Occupancy Rate   | 94.3%                                     |
| MORRIS PLAINS, N. MORRIS WISCONSIN PHYSIC Balance S   | J 07950<br>CIANS SERVICE<br>Sheet                  | Income   | Statement  |  | Key Performanao<br>Occupancy Rate<br>Length of Stay   | 94.3%<br>410.4                            |
| MORRIS PLAINS, N. MORRIS WISCONSIN PHYSIC Balance S Current Assets  | J 07950<br>CIANS SERVICE<br><b>Sheet</b><br>0      | Income<br>Total Charges  | <b>Statement</b> 37,308,241                                      | 27.7%                                      | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages  | 94.3%<br>410.4<br>21.93                   |
| MORRIS PLAINS, N. MORRIS WISCONSIN PHYSIC Balance S Current Assets Fixed Assets   | J 07950<br>CIANS SERVICE<br><b>Sheet</b><br>0<br>0 | Income Total Charges Contract Allowance  | <b>Statement</b> 37,308,241 10,346,271                           | 27.7%<br>72.3%                             | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing                                     | 94.3%<br>410.4<br>21.93<br>89.4%          |
| MORRIS PLAINS, N. MORRIS WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets                                  | J 07950 CIANS SERVICE Sheet  0 0                   | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 37,308,241 10,346,271 26,961,970                       | 27.7%<br>72.3%<br>133.7%                   | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 94.3%<br>410.4<br>21.93<br>89.4%          |
| MORRIS PLAINS, N. MORRIS WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets Total Assets                     | J 07950 CIANS SERVICE Sheet  0 0 0                 | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 37,308,241 10,346,271 26,961,970 36,043,901            | 27.7%<br>72.3%<br>133.7%<br>-33.7%         | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 94.3%<br>410.4<br>21.93<br>89.4%<br>10.6% |
| MORRIS PLAINS, N. MORRIS WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | J 07950 CIANS SERVICE Sheet  0 0 0 0               | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 37,308,241 10,346,271 26,961,970 36,043,901 -9,081,931 | 27.7%<br>72.3%<br>133.7%<br>-33.7%<br>0.4% | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 94.3% 410.4 21.93 89.4% 10.6%             |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315032 MOUNT LA  | UREL CENTER   | FOR REHAB AND HE   | EALTHCARE  |   | Proprietary - Corporation  | n  |
|--|---|--|--|---|--|--|
| MOUNT LAUREL CE<br>AND HEALTHCARE  | NTER FOR REH  | HAB 12/31/2016   | 366 Days Settled   |   |  |  |
| MOUNT LAUREL, NJ   | 08054   |  |  |   | CR Beds 220 POS B  | seds 0   |
| BURLINGTON   |   |  |  |   | Key Performana   | ce Ind.  |
| BLUE CROSS (TENN   | NESSEE)   |  |  |   | Occupancy Rate   | 85.3%  |
| Balance S  | heet  | Income   | Statement  |   | Length of Stay   | 103.0  |
| Current Assets   | 6,318,317   | Total Charges  | 21,234,472   |   | Average Wages  | 19.92  |
| Fixed Assets   | 710,057   | Contract Allowance   | 2,348,559  | 11.1%                                   | Skilled Nursing  | 89.9%  |
| Other Assets   | 18,054,788  | Operating Revenue  | 18,885,913   | 88.9%                                   | Ancillary Service  | 10.1%  |
| Total Assets   | 25,083,162  | Operating Expense  | 18,308,498   | 96.9%                                   | Current Ratio  | 2.1  |
| Current Liabilities  | 2,961,960   | Operating Margin   | 577,415  | 3.1%                                    | Days to Collect  | 80.8   |
| Long Term Liabilities  | 20,678,864  | Other Income   | 65,583   | 0.3%                                    | Avg Payment Days   | 54.8   |
| Total Equity   | 1,442,338   | Other Expense  | 0  | 0.0%                                    | Depreciation Rate  | 292.1%   |
| Total Liab. and Equity   | 25,083,162  | Net Profit or Loss   | 642,998  | 3.4%                                    | Return on Equity   | 44.6%  |
| 315456 MYSTIC ME   | EADOWS REHA   | B & NURSING CENTI  | ΞR   |   | Proprietary - Corporation  | n  |
| MYSTIC MEADOWS   |   |  |  |   |  |  |
| CENTER   | REHAB & NURS  | SING 12/31/2016  | 366 Days Settled   |   |  |  |
|  |   |  | 366 Days Settled   |   | CR Beds 115 POS E  | seds 0   |
| CENTER   |   |  | 366 Days Settled   |   | CR Beds 115 POS E  |  |
| CENTER<br>LITTLE EGG HARBO   | PR TW, NJ 08087   |  | 366 Days Settled   |   |  |  |
| CENTER<br>LITTLE EGG HARBO<br>OCEAN  | PR TW, NJ 08087<br>NESSEE)  | 7  | 366 Days Settled Statement                                   |   | Key Performana   | ce Ind.  |
| CENTER LITTLE EGG HARBO OCEAN BLUE CROSS (TENN   | PR TW, NJ 08087<br>NESSEE)<br>Iheet                                     | 7  | ·  |   | Key Performana Occupancy Rate  | <b>ce Ind.</b><br>91.6%                            |
| CENTER LITTLE EGG HARBO OCEAN BLUE CROSS (TENN Balance S   | PR TW, NJ 08087<br>NESSEE)<br>Iheet                                     | 7<br>Income  | Statement  | 11.9%                                   | Key Performana Occupancy Rate Length of Stay Average Wages   | <b>ce Ind.</b> 91.6% 118.7                         |
| CENTER LITTLE EGG HARBO OCEAN BLUE CROSS (TENN Balance S Current Assets  | PR TW, NJ 08087  NESSEE)  Sheet  1,951,137                              | Income Total Charges   | Statement<br>13,221,010                                      | 11.9%                                   | Key Performana Occupancy Rate Length of Stay Average Wages   | <b>ce Ind.</b> 91.6% 118.7                         |
| CENTER LITTLE EGG HARBO OCEAN BLUE CROSS (TENN Balance S Current Assets Fixed Assets   | PR TW, NJ 08087  NESSEE)  Sheet  1,951,137  106,589                     | Income Total Charges Contract Allowance  | Statement<br>13,221,010<br>1,576,723                         | 11.9%                                   | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 91.6%<br>118.7<br>19.48<br>86.9%                   |
| CENTER LITTLE EGG HARBO OCEAN BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets                                  | PR TW, NJ 08087  NESSEE)  Sheet  1,951,137  106,589  579,311            | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 13,221,010 1,576,723 11,644,287                    | 11.9%<br>88.1%                          | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | ce Ind. 91.6% 118.7 19.48 86.9% 13.1%              |
| CENTER LITTLE EGG HARBO OCEAN BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets Total Assets                     | PR TW, NJ 08087  NESSEE)  Cheet  1,951,137  106,589  579,311  2,637,037 | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 13,221,010 1,576,723 11,644,287 11,215,083         | 11.9%<br>88.1%<br>96.3%<br>3.7%         | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 91.6%<br>91.6%<br>118.7<br>19.48<br>86.9%<br>13.1% |
| CENTER LITTLE EGG HARBO OCEAN BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | NESSEE)  Cheet  1,951,137  106,589  579,311  2,637,037  1,226,429       | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 13,221,010 1,576,723 11,644,287 11,215,083 429,204 | 11.9%<br>88.1%<br>96.3%<br>3.7%<br>0.2% | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | ce Ind. 91.6% 118.7 19.48 86.9% 13.1% 1.6          |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315419 N J EASTE                    | RN STAR HOMI |                            |                  |        | Nonprofit - Other  |             |
|-------------------------------------|--------------|----------------------------|------------------|--------|--------------------|-------------|
| N J EASTERN STAR                    | HOME         | 12/31/2016                 | 366 Days Settled |        |                    |             |
| BRIDGEWATER, NJ                     | 08807        |                            |                  |        | CR Beds 93 POS Be  | eds 0       |
| SOMERSET                            |              |                            |                  |        | Key Performanac    | e Ind.      |
| BLUE CROSS (TEN                     | NESSEE)      |                            |                  |        | Occupancy Rate     | 87.7%       |
| Balance S                           | Sheet        | Income                     | Statement        |        | Length of Stay     | 119.4       |
| Current Assets                      | 2,698,226    | Total Charges              | 7,820,608        |        | Average Wages      | 19.43       |
| Fixed Assets                        | 14,223,066   | Contract Allowance         | 828,122          | 10.6%  | Skilled Nursing    | 85.1%       |
| Other Assets                        | 5,261,625    | Operating Revenue          | 6,992,486        | 89.4%  | Ancillary Service  | 11.7%       |
| Total Assets                        | 22,182,917   | Operating Expense          | 9,003,201        | 128.8% | Current Ratio      | 3.6         |
| Current Liabilities                 | 748,456      | Operating Margin           | -2,010,715       | -28.8% | Days to Collect    | 37.6        |
| Long Term Liabilities               | 8,164,672    | Other Income               | 1,731,511        | 24.8%  | Avg Payment Days   | 28.9        |
| Total Equity                        | 13,269,789   | Other Expense              | 0                | 0.0%   | Depreciation Rate  | 4.1%        |
| Total Liab. and Equity              | 22,182,917   | Net Profit or Loss         | (279,204)        | -4.0%  | Return on Equity   | -2.1%       |
| 315346 N J VETER                    | ANS MEM HOM  | E PARAMUS                  |                  |        | Nonprofit - Church |             |
| N J VETERANS MEN                    | M HOME PARAM | IUS 6/30/2016              | 366 Days Settled |        |                    |             |
| PARAMUS, NJ 07652                   | 2            |                            |                  |        | CR Beds 336 POS Be | eds 0       |
| BERGEN                              |              |                            |                  |        | Key Performanad    | e Ind.      |
| BLUE CROSS (TEN                     | NESSEE)      |                            |                  |        | Occupancy Rate     | 93.3%       |
| Balance S                           | Sheet        | Income                     | Statement        |        | Length of Stay     | 829.4       |
| Current Assets                      | 0            | Total Charges              | 20,665,104       |        | Average Wages      | 28.15       |
| Fixed Assets                        | 0            | Contract Allowance         | 2,234,946        | 10.8%  | Skilled Nursing    | 89.2%       |
| Other Assets                        | 0            | Operating Revenue          | 18,430,158       | 89.2%  | Ancillary Service  | 10.8%       |
| Total Assets                        | 0            | Operating Expense          | 27,613,303       | 149.8% | Current Ratio      |             |
| Current Liabilities                 | 0            | Operating Margin           | -9,183,145       | -49.8% | Days to Collect    | 0.0         |
|                                     |              |                            | 0                | 0.0%   | Avg Payment Days   |             |
| Long Term Liabilities               | 0            | Other Income               | U                | 0.070  | Avg Fayment Days   | 0.0         |
| Long Term Liabilities  Total Equity | -2,234,946   | Other Income Other Expense | 0                |        | Depreciation Rate  | 0.0<br>0.0% |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315056 NEPTUNE  | GARDENS NUR  | SING AND REHAB LI  | _C   |  | Proprietary - Other   |  |
|---|--|--|--|--|---|--|
| NEPTUNE GARDEN<br>REHAB LLC   | S NURSING ANI  | D 12/31/2016   | 366 Days Settled   |  |   |  |
| NEPTUNE, NJ 07753   | 3  |  |  |  | CR Beds 105 POS B   | eds 0  |
| MONMOUTH  |  |  |  |  | Key Performanad   | e Ind.   |
| BLUE CROSS (TEN   | NESSEE)  |  |  |  | Occupancy Rate  | 78.8%  |
| Balance S   | Sheet  | Income   | Statement  |  | Length of Stay  | 89.3   |
| Current Assets  | 1,845,602  | Total Charges  | 9,718,013  |  | Average Wages   | 22.48  |
| Fixed Assets  | 61,269   | Contract Allowance   | 1,278,876  | 13.2%                                    | Skilled Nursing   | 85.6%  |
| Other Assets  | 0  | Operating Revenue  | 8,439,137  | 86.8%                                    | Ancillary Service   | 14.4%  |
| Total Assets  | 1,906,871  | Operating Expense  | 7,985,015  | 94.6%                                    | Current Ratio   | 1.6  |
| Current Liabilities   | 1,178,980  | Operating Margin   | 454,122  | 5.4%                                     | Days to Collect   | 74.9   |
| Long Term Liabilities   | 100,000  | Other Income   | 953  | 0.0%                                     | Avg Payment Days  | 35.0   |
| Total Equity  | 627,891  | Other Expense  | 0  | 0.0%                                     | Depreciation Rate   | 999.9%   |
| Total Liab. and Equity  | 1,906,871  | Net Profit or Loss   | 455,075  | 5.4%                                     | Return on Equity  | 72.5%  |
| 1 7   |  |  | +55,075  | 0,0                                      | rtotam on Equity  |  |
| 315393 NEW COM  |  | DED CARE FACILITY  |  |  | Nonprofit - Other   |  |
|   |  | DED CARE FACILITY  |  |  | . ,   |  |
| 315393 NEW COM  |  | DED CARE FACILITY  |  |  | . ,   |  |
| 315393 NEW COMMUNITY EFACILITY  |  | DED CARE FACILITY  |  |  | Nonprofit - Other   | eds 0  |
| 315393 NEW COMINITY EFACILITY NEWARK, NJ 07103  | EXTENDED CAR   | DED CARE FACILITY  |  |  | Nonprofit - Other  CR Beds 180 POS B  | eds 0  |
| NEW COMMUNITY E<br>FACILITY<br>NEWARK, NJ 07103<br>ESSEX  | EXTENDED CAR   | DED CARE FACILITY  E 12/31/2016  |  |  | Nonprofit - Other  CR Beds 180 POS B  Key Performanae   | eds 0<br>ce Ind.   |
| 315393 NEW COMINITY EFACILITY NEWARK, NJ 07103 ESSEX BLUE CROSS (TENI   | EXTENDED CAR   | DED CARE FACILITY  E 12/31/2016  | 366 Days Settled   |  | Nonprofit - Other  CR Beds 180 POS B  Key Performanae  Occupancy Rate   | eds 0<br><b>ce Ind.</b><br>68.6%   |
| NEW COMMUNITY EFACILITY NEWARK, NJ 07103 ESSEX BLUE CROSS (TENIT  | EXTENDED CAR<br>NESSEE)<br>Sheet                                 | DED CARE FACILITY  E 12/31/2016  Income  | 366 Days Settled   |  | Nonprofit - Other  CR Beds 180 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  | eds 0<br><b>ce Ind.</b><br>68.6%<br>226.1                                  |
| NEW COMMUNITY EFACILITY NEWARK, NJ 07103 ESSEX BLUE CROSS (TENI Balance S   | EXTENDED CAR<br>NESSEE)<br>Sheet<br>1,346,088                    | DED CARE FACILITY  E 12/31/2016  Income  Total Charges   | 366 Days Settled Statement 10,724,552  | 5.9%                                     | Nonprofit - Other  CR Beds 180 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  | eds 0<br><b>ce Ind.</b><br>68.6%<br>226.4                                  |
| NEW COMMUNITY EFACILITY NEWARK, NJ 07103 ESSEX BLUE CROSS (TENT Balance S Current Assets Fixed Assets   | EXTENDED CAR<br>NESSEE)<br>Sheet<br>1,346,088<br>141,926         | DED CARE FACILITY  E 12/31/2016  Income  Total Charges  Contract Allowance                                       | 366 Days Settled  Statement  10,724,552  631,501                                   | 5.9%<br>94.1%                            | Nonprofit - Other  CR Beds 180 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing   | eds 0 <b>ce Ind.</b> 68.6% 226.4 17.44 93.5%                               |
| NEW COMMUNITY EFACILITY NEWARK, NJ 07103 ESSEX BLUE CROSS (TENT Balance S Current Assets Fixed Assets Other Assets                                  | NESSEE) Sheet 1,346,088 141,926 583,745                          | DED CARE FACILITY  E 12/31/2016  Income  Total Charges  Contract Allowance  Operating Revenue                    | 366 Days Settled  Statement  10,724,552  631,501  10,093,051                       | 5.9%<br>94.1%<br>102.5%                  | Nonprofit - Other  CR Beds 180 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                          | eds 0 <b>ce Ind.</b> 68.6%  226.7  17.47  93.5%  6.5%                      |
| 315393 NEW COMINEW COMMUNITY EFACILITY NEWARK, NJ 07103 ESSEX BLUE CROSS (TENINBALANCE STATES Current Assets Fixed Assets Other Assets Total Assets | NESSEE) Sheet  1,346,088  141,926  583,745  2,071,759            | DED CARE FACILITY  E 12/31/2016  Income  Total Charges  Contract Allowance  Operating Revenue  Operating Expense | 366 Days Settled  Statement  10,724,552  631,501  10,093,051  10,346,581           | 5.9%<br>94.1%<br>102.5%<br>-2.5%         | Nonprofit - Other  CR Beds 180 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio           | eds 0<br>68.6%<br>226.:<br>17.4'<br>93.5%<br>6.5%<br>0.2                   |
| NEW COMMUNITY EFACILITY NEWARK, NJ 07103 ESSEX BLUE CROSS (TENTIFICATION Balance Second Assets Other Assets Total Assets Current Liabilities        | NESSEE) Sheet  1,346,088  141,926  583,745  2,071,759  6,113,561 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin                     | 366 Days Settled  Statement  10,724,552  631,501  10,093,051  10,346,581  -253,530 | 5.9%<br>94.1%<br>102.5%<br>-2.5%<br>2.3% | Nonprofit - Other  CR Beds 180 POS B  Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | eds 0<br><b>ce Ind.</b><br>68.6%<br>226.7<br>17.47<br>93.5%<br>6.5%<br>0.2 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315147 NEW GRO   | VE MANOR                              |  |  |                                    | Proprietary - Corporatio  | n                                |
|--|---------------------------------------|--|--|------------------------------------|---|----------------------------------|
| NEW GROVE MANO   | R                                     | 12/31/2016   | 366 Days Settled   | ł                                  |   |                                  |
| EAST ORANGE, NJ  | 07017                                 |  |  |                                    | CR Beds 185 POS B   | eds 0                            |
| ESSEX  |                                       |  |  |                                    | Key Performana  | ce Ind.                          |
| WISCONSIN PHYSIC   | CIANS SERVICE                         |  |  |                                    | Occupancy Rate  | 71.7%                            |
| Balance S  | Sheet                                 | Income   | Statement  |                                    | Length of Stay  | 256.7                            |
| Current Assets   | 1,757,229                             | Total Charges  | 10,879,851   |                                    | Average Wages   | 19.80                            |
| Fixed Assets   | 316,174                               | Contract Allowance   | 214,787  | 2.0%                               | Skilled Nursing   | 96.1%                            |
| Other Assets   | 0                                     | Operating Revenue  | 10,665,064   | 98.0%                              | Ancillary Service   | 3.9%                             |
| Total Assets   | 2,073,403                             | Operating Expense  | 10,759,115   | 100.9%                             | Current Ratio   | 0.4                              |
| Current Liabilities  | 4,245,793                             | Operating Margin   | -94,051  | -0.9%                              | Days to Collect   | 52.7                             |
| Long Term Liabilities  | 0                                     | Other Income   | 13,427   | 0.1%                               | Avg Payment Days  | 92.4                             |
| Total Equity   | -2,172,390                            | Other Expense  | 0  | 0.0%                               | Depreciation Rate   | 37.2%                            |
| Total Liab. and Equity   | 2,073,403                             | Net Profit or Loss   | (80,624)   | -0.8%                              | Return on Equity  | 3.7%                             |
| 315459 NEW JERS  | EY VETERANS                           |  | N 6: 01 1  |                                    |   |                                  |
|  | LI VLILIVAINO                         | WEWORIAL HOWE IV   | ENLO   |                                    | Nonprofit - Church  |                                  |
| NEW JERSEY VETE<br>HOME MENLO  |                                       |  | BENLO BeenLO BeenLO BeenLO BeenLO BeenLO                 |                                    | Nonprofit - Church  |                                  |
|  |                                       |  |  |                                    | CR Beds 328 POS B   | eds 0                            |
| HOME MENLO   |                                       |  |  |                                    | ·   |                                  |
| HOME MENLO<br>EDISON, NJ 08818   | RANS MEMORIA                          |  |  |                                    | CR Beds 328 POS B   |                                  |
| HOME MENLO<br>EDISON, NJ 08818<br>MIDDLESEX  | RANS MEMORIA                          | AL 6/30/2016 3   |  |                                    | CR Beds 328 POS B <b>Key Performana</b>   | ce Ind.                          |
| HOME MENLO EDISON, NJ 08818 MIDDLESEX BLUE CROSS (TENI   | RANS MEMORIA<br>NESSEE)<br>Sheet      | AL 6/30/2016 3   | 366 Days Settled   |                                    | CR Beds 328 POS B <b>Key Performana</b> Occupancy Rate  | ce Ind.<br>89.6%                 |
| HOME MENLO EDISON, NJ 08818 MIDDLESEX BLUE CROSS (TEN) Balance S   | RANS MEMORIA<br>NESSEE)<br>Sheet      | AL 6/30/2016 3   | 366 Days Settled  Statement                              | 0.0%                               | CR Beds 328 POS B <b>Key Performana</b> Occupancy Rate  Length of Stay  | 89.6%<br>172.4                   |
| HOME MENLO EDISON, NJ 08818 MIDDLESEX BLUE CROSS (TEN) Balance S Current Assets  | RANS MEMORIA<br>NESSEE)<br>Sheet      | AL 6/30/2016 3  Income  Total Charges  | Statement 19,501,052                                     |                                    | CR Beds 328 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | 89.6%<br>172.4<br>24.61          |
| HOME MENLO EDISON, NJ 08818 MIDDLESEX BLUE CROSS (TEN) Balance S Current Assets Fixed Assets   | RANS MEMORIA<br>NESSEE)<br>Sheet<br>0 | Income Total Charges Contract Allowance  | 366 Days Settled  Statement  19,501,052  0               | 100.0%                             | CR Beds 328 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | 89.6%<br>172.4<br>24.61<br>89.7% |
| HOME MENLO EDISON, NJ 08818 MIDDLESEX BLUE CROSS (TEN) Balance S Current Assets Fixed Assets Other Assets                                  | RANS MEMORIA NESSEE) Sheet 0 0        | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 19,501,052 0 19,501,052                        | 100.0%<br>153.7%                   | CR Beds 328 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | 89.6%<br>172.4<br>24.61<br>89.7% |
| HOME MENLO EDISON, NJ 08818 MIDDLESEX BLUE CROSS (TEN) Balance S Current Assets Fixed Assets Other Assets Total Assets                     | RANS MEMORIA  NESSEE)  Sheet  0 0 0   | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 19,501,052 0 19,501,052 29,964,960             | 100.0%<br>153.7%<br>-53.7%         | CR Beds 328 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | 24.61<br>89.7%<br>10.3%          |
| HOME MENLO EDISON, NJ 08818 MIDDLESEX BLUE CROSS (TEN) Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | RANS MEMORIA  NESSEE)  Sheet  0 0 0 0 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 19,501,052 0 19,501,052 29,964,960 -10,463,908 | 100.0%<br>153.7%<br>-53.7%<br>0.0% | CR Beds 328 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | 24.61<br>89.7%<br>10.3%          |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315496 NEW JERS   | EY VETERANS  | MEMORIAL VINELAN  | ID   |                                | Nonprofit - Church  |                                       |
|---|--|---|--|--------------------------------|---|---------------------------------------|
| NEW JERSEY VETE<br>VINELAND   | RANS MEMORIA   | AL 6/30/2016 3  | 666 Days Settled   |                                |   |                                       |
| VINELAND, NJ 08360  | )  |   |  |                                | CR Beds 300 POS B   | eds 0                                 |
| CUMBERLAND  |  |   |  |                                | Key Performana  | ce Ind.                               |
| BLUE CROSS (TENN  | NESSEE)  |   |  |                                | Occupancy Rate  | 99.7%                                 |
| Balance S   | heet   | Income  | Statement  |                                | Length of Stay  | 1,230.4                               |
| Current Assets  | 0  | Total Charges   | 19,623,493   |                                | Average Wages   | 24.73                                 |
| Fixed Assets  | 0  | Contract Allowance  | 151,390  | 0.8%                           | Skilled Nursing   | 90.7%                                 |
| Other Assets  | 0  | Operating Revenue   | 19,472,103   | 99.2%                          | Ancillary Service   | 9.3%                                  |
| Total Assets  | 0  | Operating Expense   | 30,251,535   | 155.4%                         | Current Ratio   |                                       |
| Current Liabilities   | 0  | Operating Margin  | -10,779,432  | -55.4%                         | Days to Collect   | 0.0                                   |
| Long Term Liabilities   | 0  | Other Income  | 737,515  | 3.8%                           | Avg Payment Days  | 0.0                                   |
| Total Equity  | 701,303  | Other Expense   | 0  | 0.0%                           | Depreciation Rate   | 0.0%                                  |
| Total Liab. and Equity  | 701,303  | Net Profit or Loss  | (10,041,917)   | -51.6%                         | Return on Equity  | -<br>1,431.9%                         |
| 315458 NEW VISTA  | 4  |   |  |                                | Proprietary - Corporation   | n                                     |
| NEW VISTA   |  | 12/31/2016  | 366 Days Settled   | l                              |   |                                       |
| NEWARK, NJ 07104  |  |   |  |                                | CR Beds 340 POS B   | seds 0                                |
| ESSEX   |  |   |  |                                |   |                                       |
|   |  |   |  |                                | Key Performana  |                                       |
| BLUE CROSS (TENN  | NESSEE)  |   |  |                                | <b>Key Performana</b> Occupancy Rate  |                                       |
| BLUE CROSS (TENN<br>Balance S   | ,  | Income  | Statement  |                                | -   | ce Ind.                               |
| •   | Sheet  | Income Total Charges  | <b>Statement</b> 34,435,830                                      |                                | Occupancy Rate  | <b>ce Ind.</b> 92.7% 161.1            |
| Balance S   | Sheet  |   |  | 21.6%                          | Occupancy Rate Length of Stay   | 92.7%<br>161.1<br>18.10               |
| Balance S Current Assets  | 9,444,118  | Total Charges   | 34,435,830   |                                | Occupancy Rate Length of Stay Average Wages   | 92.7%<br>161.1<br>18.10<br>93.4%      |
| Balance S Current Assets Fixed Assets   | 9,444,118<br>12,123,538  | Total Charges Contract Allowance  | 34,435,830<br>7,429,669  | 78.4%                          | Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 92.7% 161.1 18.10 93.4% 6.6%          |
| Balance S Current Assets Fixed Assets Other Assets                                  | 9,444,118<br>12,123,538<br>-348,106                            | Total Charges Contract Allowance Operating Revenue                                    | 34,435,830<br>7,429,669<br>27,006,161                            | 78.4%<br>93.8%                 | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 92.7% 161.1 18.10 93.4% 6.6%          |
| Balance S Current Assets Fixed Assets Other Assets Total Assets                     | 9,444,118<br>12,123,538<br>-348,106<br>21,219,550              | Total Charges Contract Allowance Operating Revenue Operating Expense                  | 34,435,830<br>7,429,669<br>27,006,161<br>25,324,055              | 78.4%<br>93.8%<br>6.2%         | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 92.7% 161.1 18.10 93.4% 6.6% 2.4 59.8 |
| Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 9,444,118<br>12,123,538<br>-348,106<br>21,219,550<br>3,871,687 | Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 34,435,830<br>7,429,669<br>27,006,161<br>25,324,055<br>1,682,106 | 78.4%<br>93.8%<br>6.2%<br>0.3% | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | <b>ce Ind.</b> 92.7%                  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

|   | PE CENTER  |  |  |   | Proprietary - Other   |   |
|---|--|--|--|---|---|---|
| NORTH CAPE CENT   | ER   | 12/31/2016   | 366 Days Settled   | I   |   |   |
| CAPE MAY, NJ 0820   | 4  |  |  |   | CR Beds 120 POS B   | eds 0   |
| CAPE MAY  |  |  |  |   | Key Performana  | ce Ind.   |
| Novitas NJ  |  |  |  |   | Occupancy Rate  | 82.8%   |
| Balance S   | heet   | Income   | Statement  |   | Length of Stay  | 74.7  |
| Current Assets  | 1,052,650  | Total Charges  | 14,948,264   |   | Average Wages   | 20.95   |
| Fixed Assets  | 19,072,042   | Contract Allowance   | 4,332,503  | 29.0%                                     | Skilled Nursing   | 76.8%   |
| Other Assets  | -3,508,838   | Operating Revenue  | 10,615,761   | 71.0%                                     | Ancillary Service   | 23.2%   |
| Total Assets  | 16,615,854   | Operating Expense  | 12,574,808   | 118.5%                                    | Current Ratio   | 1.3   |
| Current Liabilities   | 789,656  | Operating Margin   | -1,959,047   | -18.5%                                    | Days to Collect   | 34.9  |
| Long Term Liabilities   | 25,470,525   | Other Income   | 26,568   | 0.3%                                      | Avg Payment Days  | 17.9  |
| Total Equity  | -9,644,327   | Other Expense  | 0  | 0.0%                                      | Depreciation Rate   | 15.9%   |
| Total Liab. and Equity  | 16,615,854   | Net Profit or Loss   | (1,932,479)  | -18.2%                                    | Return on Equity  | 20.0%   |
| 315234 OAK RIDG   | E REHABILITAT  | ION & NC   |  |   | Proprietary - Other   |   |
|   |  | 1011 & 110   |  |   | rophotaly called  |   |
| OAK RIDGE REHABI  |  |  | 397 Days Settled   | I   | Tropholary Carlo  |   |
| OAK RIDGE REHABI<br>WAYNE, NJ 07470   |  |  | 397 Days Settled   | I   | CR Beds 120 POS B   | eds 0   |
|   |  |  | 397 Days Settled   | I   |   |   |
| WAYNE, NJ 07470   | ILITATION & NC   |  | 397 Days Settled   | I   | CR Beds 120 POS B   |   |
| WAYNE, NJ 07470 PASSAIC BLUE CROSS (WES   | ILITATION & NC   | 12/31/2016   | 397 Days Settled   | I   | CR Beds 120 POS B   | ce Ind.   |
| WAYNE, NJ 07470 PASSAIC BLUE CROSS (WES' PENNSYLVANIA),,  | ILITATION & NC   | 12/31/2016   | ·  | I   | CR Beds 120 POS B <b>Key Performana</b> Occupancy Rate  | <b>ce Ind.</b> 66.0%  |
| WAYNE, NJ 07470 PASSAIC BLUE CROSS (WES' PENNSYLVANIA),, Balance S  | ILITATION & NC TERN Sheet                                  | 12/31/2016  Income  Total Charges  | Statement  | 32.4%                                     | CR Beds 120 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | <b>ce Ind.</b> 66.0%  |
| WAYNE, NJ 07470 PASSAIC BLUE CROSS (WES' PENNSYLVANIA),, Balance S Current Assets   | TERN theet 1,232,640                                       | Income Total Charges Contract Allowance  | Statement<br>13,059,084  | 32.4%                                     | CR Beds 120 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | ce Ind.<br>66.0%<br>178.7<br>22.37                          |
| WAYNE, NJ 07470 PASSAIC BLUE CROSS (WES PENNSYLVANIA),, Balance S Current Assets Fixed Assets   | TERN 5heet 1,232,640 3,559,522                             | Income Total Charges Contract Allowance Operating Revenue                                    | Statement<br>13,059,084<br>4,228,724                           | 32.4%<br>67.6%                            | CR Beds 120 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | ce Ind.<br>66.0%<br>178.7<br>22.37<br>85.5%                 |
| WAYNE, NJ 07470 PASSAIC BLUE CROSS (WES PENNSYLVANIA),, Balance S Current Assets Fixed Assets Other Assets                                  | TERN  Sheet  1,232,640 3,559,522 -4,798,513                | Income Total Charges Contract Allowance Operating Revenue                                    | Statement<br>13,059,084<br>4,228,724<br>8,830,360              | 32.4%<br>67.6%<br>108.9%                  | CR Beds 120 POS B  Key Performanae Occupancy Rate  Length of Stay Average Wages Skilled Nursing Ancillary Service                               | ce Ind.<br>66.0%<br>178.7<br>22.37<br>85.5%<br>14.5%        |
| WAYNE, NJ 07470 PASSAIC BLUE CROSS (WES PENNSYLVANIA),, Balance S Current Assets Fixed Assets Other Assets Total Assets                     | TERN  Sheet  1,232,640  3,559,522  -4,798,513  -6,351      | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement<br>13,059,084<br>4,228,724<br>8,830,360<br>9,617,465 | 32.4%<br>67.6%<br>108.9%<br>-8.9%         | CR Beds 120 POS B  Key Performanae Occupancy Rate  Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | ce Ind.<br>66.0%<br>178.7<br>22.37<br>85.5%<br>14.5%<br>1.6 |
| WAYNE, NJ 07470 PASSAIC BLUE CROSS (WES PENNSYLVANIA),, Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | TERN  Sheet  1,232,640 3,559,522 -4,798,513 -6,351 778,323 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 13,059,084 4,228,724 8,830,360 9,617,465 -787,105    | 32.4%<br>67.6%<br>108.9%<br>-8.9%<br>0.0% | CR Beds 120 POS B  Key Performanae Occupancy Rate  Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | ce Ind. 66.0% 178.7 22.37 85.5% 14.5% 1.6 53.3              |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315171 OAKLAND                     | REHABILITATIO | ON AND HEALTHCA    | RE CENTER        |       | Proprietary - Corporation | n       |
|------------------------------------|---------------|--------------------|------------------|-------|---------------------------|---------|
| OAKLAND REHABILI<br>HEALTHCARE CEN |               | 12/31/2016         | 366 Days Settled |       |                           |         |
| OAKLAND, NJ 07436                  | i             |                    |                  |       | CR Beds 215 POS B         | eds 0   |
| BERGEN                             |               |                    |                  |       | Key Performana            | ce Ind. |
| Novitas NJ                         |               |                    |                  |       | Occupancy Rate            | 92.9%   |
| Balance S                          | heet          | Income             | Statement        |       | Length of Stay            | 85.4    |
| Current Assets                     | 5,605,925     | Total Charges      | 28,136,928       |       | Average Wages             | 22.76   |
| Fixed Assets                       | 1,980,283     | Contract Allowance | 4,197,880        | 14.9% | Skilled Nursing           | 82.7%   |
| Other Assets                       | 290,368       | Operating Revenue  | 23,939,048       | 85.1% | Ancillary Service         | 17.3%   |
| Total Assets                       | 7,876,576     | Operating Expense  | 20,314,371       | 84.9% | Current Ratio             | 3.5     |
| Current Liabilities                | 1,611,006     | Operating Margin   | 3,624,677        | 15.1% | Days to Collect           | 50.5    |
| Long Term Liabilities              | 0             | Other Income       | 21,487           | 0.1%  | Avg Payment Days          | 20.3    |
| Total Equity                       | 6,265,570     | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 107.4%  |
| Total Liab. and Equity             | 7,876,576     | Net Profit or Loss | 3,646,164        | 15.2% | Return on Equity          | 58.2%   |
| 315329 OAKS AT D                   | DENVILLE, THE |                    |                  |       | Nonprofit - Other         |         |
| OAKS AT DENVILLE                   | , THE         | 6/30/2016          | 366 Days Settled |       |                           |         |
| DENVILLE, NJ 07834                 | ļ             | 12/31/2016         | 184 Days Settled |       | CR Beds 84 POS B          | eds 0   |
| MORRIS                             |               |                    |                  |       | Key Performana            | ce Ind. |
| САНАВА                             |               |                    |                  |       | Occupancy Rate            | 91.3%   |
| Balance S                          | heet          | Income             | Statement        |       | Length of Stay            | 56.2    |
| Current Assets                     | 19,523,314    | Total Charges      | 15,227,142       |       | Average Wages             | 22.75   |
| Fixed Assets                       | 66,677,232    | Contract Allowance | 2,074,822        | 13.6% | Skilled Nursing           | 39.5%   |
| Other Assets                       | 28,044,739    | Operating Revenue  | 13,152,320       | 86.4% | Ancillary Service         | 9.8%    |
| Total Assets                       | 114,245,285   | Operating Expense  | 12,635,470       | 96.1% | Current Ratio             | 9.2     |
| Current Liabilities                | 2,127,402     | Operating Margin   | 516,850          | 3.9%  | Days to Collect           | 167.7   |
| Long Term Liabilities              | 103,465,383   | Other Income       | 729,826          | 5.5%  | Avg Payment Days          | 48.0    |
| Total Equity                       | 8,652,500     | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 2.6%    |
| Total Liab. and Equity             | 114,245,285   | Net Profit or Loss | 1,246,676        | 9.5%  | Return on Equity          | 14.4%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315329 OAKS AT [                 | DENVILLE, THE                     |  |                               |                                 | Nonprofit - Church                              |                     |
|----------------------------------|-----------------------------------|--|-------------------------------|---------------------------------|---|---------------------|
| OAKS AT DENVILLE                 | , THE                             | 6/30/2016 3  | 366 Days Settled              |                                 |   |                     |
| DENVILLE, NJ 07834               | ļ                                 | 12/31/2016   | 184 Days Settled              |                                 | CR Beds 83 POS B                                | eds 0               |
| MORRIS                           |                                   |  |                               |                                 | Key Performana                                  | ce Ind.             |
| САНАВА                           |                                   |  |                               |                                 | Occupancy Rate                                  | 328.5%              |
| Balance S                        | heet                              | Income   | Statement                     |                                 | Length of Stay                                  | 212.8               |
| Current Assets                   | 35,489,135                        | Total Charges  | 27,621,297                    |                                 | Average Wages                                   | 22.75               |
| Fixed Assets                     | 0                                 | Contract Allowance                                   | 7,542,258                     | 27.3%                           | Skilled Nursing                                 | 51.6%               |
| Other Assets                     | 1,926,353                         | Operating Revenue                                    | 20,079,039                    | 72.7%                           | Ancillary Service                               | 2.3%                |
| Total Assets                     | 37,415,488                        | Operating Expense                                    | 20,953,919                    | 104.4%                          | Current Ratio                                   | 5.7                 |
| Current Liabilities              | 6,269,780                         | Operating Margin                                     | -874,880                      | -4.4%                           | Days to Collect                                 | 19.2                |
| Long Term Liabilities            | 0                                 | Other Income   | 60,871,202                    | 303.2%                          | Avg Payment Days                                | 141.3               |
| Total Equity                     | 31,145,708                        | Other Expense  | 0                             | 0.0%                            | Depreciation Rate                               | 0.0%                |
| Total Liab. and Equity           | 37,415,488                        | Net Profit or Loss                                   | 59,996,322                    | 298.8%                          | Return on Equity                                | 192.6%              |
| 315193 OCEANA R                  | EHABILITATIO                      | N AND NC   |                               |                                 | Proprietary - Other                             |                     |
| OCEANA REHABILIT                 | ATION AND NO                      | 12/31/2016   | 366 Days Settled              |                                 |   |                     |
| CAPE MAY COURT I                 | HOUSE, NJ 082                     | 10   |                               |                                 | CR Beds 116 POS B                               | eds 0               |
| CAPE MAY                         |                                   |  |                               |                                 | Key Performana                                  | ce Ind.             |
| BLUE CROSS (TENN                 | NESSEE)                           |  |                               |                                 | Occupancy Rate                                  | 94.6%               |
| Balance S                        | heet                              | Income   | Statement                     |                                 | Length of Stay                                  | 168.8               |
| Current Assets                   | 3,083,760                         | Total Charges  | 9,926,137                     |                                 | Average Wages                                   | 10.89               |
| Fixed Assets                     |                                   | Contract Allowance                                   | 1,344,526                     | 13.5%                           | Skilled Nursing                                 |                     |
|                                  | 285,432                           | Contract / morrance                                  | .,0,0=0                       |                                 | Chinoa rtaroning                                | 91.5%               |
| Other Assets                     | 285,432<br>650,000                | Operating Revenue                                    | 8,581,611                     |                                 | Ancillary Service                               | 91.5%<br>8.5%       |
| Other Assets Total Assets        |                                   |  |                               | 86.5%                           | Ŭ   |                     |
|                                  | 650,000                           | Operating Revenue                                    | 8,581,611                     | 86.5%<br>100.0%                 | Ancillary Service                               | 8.5%                |
| Total Assets                     | 650,000<br>4,019,192              | Operating Revenue Operating Expense                  | 8,581,611<br>8,581,274        | 86.5%<br>100.0%<br>0.0%         | Ancillary Service Current Ratio                 | 8.5%<br>0.5         |
| Total Assets Current Liabilities | 650,000<br>4,019,192<br>5,719,473 | Operating Revenue Operating Expense Operating Margin | 8,581,611<br>8,581,274<br>337 | 86.5%<br>100.0%<br>0.0%<br>0.0% | Ancillary Service Current Ratio Days to Collect | 8.5%<br>0.5<br>94.7 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315054 OUR LADY   | 'S CENTER FOI   | R REHABILITATION 8   | & HC   |                                | Proprietary - Other   |                                       |
|---|---|--|--|--------------------------------|---|---------------------------------------|
| OUR LADY'S CENTE<br>REHABILITATION &                                      |   | 12/31/2016   | 384 Days Settled   |                                |   |                                       |
| PLEASANTVILLE, N.   | J 08232   |  |  |                                | CR Beds 214 POS B   | eds 0                                 |
| ATLANTIC  |   |  |  |                                | Key Performana  | e Ind.                                |
| BLUE CROSS (NEW   | JERSEY)   |  |  |                                | Occupancy Rate  | 69.3%                                 |
| Balance S   | Sheet   | Income   | Statement  |                                | Length of Stay  | 135.9                                 |
| Current Assets  | 2,159,845   | Total Charges  | 19,828,865   |                                | Average Wages   | 19.28                                 |
| Fixed Assets  | 581,873   | Contract Allowance   | 4,324,999  | 21.8%                          | Skilled Nursing   | 68.4%                                 |
| Other Assets  | -75,897   | Operating Revenue  | 15,503,866   | 78.2%                          | Ancillary Service   | 31.6%                                 |
| Total Assets  | 2,665,821   | Operating Expense  | 15,538,889   | 100.2%                         | Current Ratio   | 0.9                                   |
| Current Liabilities   | 2,458,971   | Operating Margin   | -35,023  | -0.2%                          | Days to Collect   | 44.9                                  |
| Long Term Liabilities   | 0   | Other Income   | 167,397  | 1.1%                           | Avg Payment Days  | 56.4                                  |
| Total Equity  | 206,850   | Other Expense  | 0  | 0.0%                           | Depreciation Rate   | 288.2%                                |
| Total Liab. and Equity  | 2,665,821   | Net Profit or Loss   | 132,374  | 0.9%                           | Return on Equity  | 64.0%                                 |
| 315263 PALACE R   | EHABILITATION   | N AND CARE CENTER  | R, THE   |                                | Proprietary - Corporatio  | <u>-</u>                              |
| PALACE REHABILIT<br>CENTER, THE   | ATION AND CAI   | RE 12/31/2016  | 366 Days Settled   |                                |   |                                       |
| MAPLE SHADE, NJ (   | 08052   |  |  |                                | CR Beds 165 POS B   |                                       |
| BURLINGTON  |   |  |  |                                |   | eas u                                 |
| WISCONSIN PHYSIC  |   |  |  |                                | Key Performana  |                                       |
|   | CIANS SERVICE   |  |  |                                | <b>Key Performana</b> Occupancy Rate  |                                       |
| Balance S   |   |  | e Statement  |                                | •   | ce Ind.                               |
| Balance S<br>Current Assets   |   |  | e Statement<br>14,296,511                                    |                                | Occupancy Rate  | ce Ind.<br>96.7%                      |
|   | Sheet   | Income   |  | 5.1%                           | Occupancy Rate Length of Stay   | 96.7%<br>251.0                        |
| Current Assets  | Sheet<br>3,549,531  | Income<br>Total Charges  | 14,296,511   |                                | Occupancy Rate Length of Stay Average Wages   | 96.7%<br>251.0<br>15.10               |
| Current Assets Fixed Assets   | 3,549,531<br>1,688,934                                      | Income Total Charges Contract Allowance  | 14,296,511<br>729,343  | 94.9%                          | Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 96.7%<br>251.0<br>15.10<br>91.1%      |
| Current Assets Fixed Assets Other Assets                                  | 3,549,531<br>1,688,934<br>243,793                           | Income Total Charges Contract Allowance Operating Revenue                                    | 14,296,511<br>729,343<br>13,567,168                          | 94.9%<br>96.7%                 | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 96.7% 251.0 15.10 91.1% 8.9%          |
| Current Assets Fixed Assets Other Assets Total Assets                     | 3,549,531<br>1,688,934<br>243,793<br>5,482,258              | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 14,296,511<br>729,343<br>13,567,168<br>13,113,789            | 94.9%<br>96.7%<br>3.3%         | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 96.7% 251.0 15.10 91.1% 8.9% 0.8      |
| Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 3,549,531<br>1,688,934<br>243,793<br>5,482,258<br>4,581,428 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 14,296,511<br>729,343<br>13,567,168<br>13,113,789<br>453,379 | 94.9%<br>96.7%<br>3.3%<br>0.0% | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 96.7% 251.0 15.10 91.1% 8.9% 0.8 31.4 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315266 PARK CRE   | SCENT HEALTI   | HCARE & REHABILIT   | ATION CENTER  |                                  | Proprietary - Partnershi  | p  |
|---|--|---|---|----------------------------------|---|--|
| PARK CRESCENT H<br>REHABILITATION CI  |  | 12/31/2016  | 366 Days Settled  |                                  |   |  |
| EAST ORANGE, NJ   | 07017  |   |   |                                  | CR Beds 190 POS B   | eds 0  |
| ESSEX   |  |   |   |                                  | Key Performana  | ce Ind.  |
| BLUE CROSS (TEN   | NESSEE)  |   |   |                                  | Occupancy Rate  | 91.8%  |
| Balance S   | heet   | Income  | Statement   |                                  | Length of Stay  | 136.9  |
| Current Assets  | 4,589,185  | Total Charges   | 22,117,486  |                                  | Average Wages   | 19.40  |
| Fixed Assets  | 1,431,564  | Contract Allowance  | 4,382,402   | 19.8%                            | Skilled Nursing   | 82.8%  |
| Other Assets  | 975,000  | Operating Revenue   | 17,735,084  | 80.2%                            | Ancillary Service   | 17.2%  |
| Total Assets  | 6,995,749  | Operating Expense   | 16,578,347  | 93.5%                            | Current Ratio   | 2.9  |
| Current Liabilities   | 1,580,552  | Operating Margin  | 1,156,737   | 6.5%                             | Days to Collect   | 42.5   |
| Long Term Liabilities   | 1,260,644  | Other Income  | 25,871  | 0.1%                             | Avg Payment Days  | 34.2   |
| Total Equity  | 4,154,553  | Other Expense   | 0   | 0.0%                             | Depreciation Rate   | 75.7%  |
| Total Liab. and Equity  | 6,995,749  | Net Profit or Loss  | 1,182,608   | 6.7%                             | Return on Equity  | 28.5%  |
| 315362 PARK PLA   | CE CENTER  |   |   |                                  | Proprietary - Other   |  |
| PARK PLACE CENTI  | ER   | 12/31/2016  | 366 Days Settled  |                                  |   |  |
| MONMOUTH JUNCT  | TON, NJ 08852  |   |   |                                  | CR Beds 96 POS B  | eds 0  |
| MIDDLESEX   |  |   |   |                                  |   |  |
| DI LIE OD 000 (TENI   |  |   |   |                                  | Key Performana  | ce Ind.  |
| BLUE CROSS (TENN  | NESSEE)  |   |   |                                  | <b>Key Performana</b> Occupancy Rate  | <b>ce Ind.</b> 82.7%                                     |
| BLUE CROSS (TENT  | ,  | Income  | Statement   |                                  | •   |  |
| `   | Sheet  | Income Total Charges  | <b>Statement</b> 12,158,389                                   |                                  | Occupancy Rate  | 82.7%  |
| Balance S   | Sheet  | Total Charges   |   | 27.0%                            | Occupancy Rate Length of Stay   | 82.7%<br>134.4   |
| Balance S Current Assets  | 1,075,100  | Total Charges   | 12,158,389  |                                  | Occupancy Rate Length of Stay Average Wages   | 82.7%<br>134.4<br>23.36                                  |
| Balance S Current Assets Fixed Assets   | 1,075,100<br>4,516,218                                       | Total Charges  Contract Allowance   | 12,158,389  | 73.0%                            | Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 82.7%<br>134.4<br>23.36<br>81.4%                         |
| Balance S Current Assets Fixed Assets Other Assets                                  | 1,075,100<br>4,516,218<br>-2,099,307                         | Total Charges  Contract Allowance  Operating Revenue                                  | 12,158,389<br>3,284,284<br>8,874,105                          | 73.0%<br>106.8%                  | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 82.7%<br>134.4<br>23.36<br>81.4%<br>18.6%                |
| Balance S Current Assets Fixed Assets Other Assets Total Assets                     | 1,075,100<br>4,516,218<br>-2,099,307<br>3,492,011            | Total Charges  Contract Allowance  Operating Revenue  Operating Expense               | 12,158,389<br>3,284,284<br>8,874,105<br>9,473,566             | 73.0%<br>106.8%<br>-6.8%         | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 82.7%<br>134.4<br>23.36<br>81.4%<br>18.6%<br>1.9         |
| Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 1,075,100<br>4,516,218<br>-2,099,307<br>3,492,011<br>574,932 | Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 12,158,389<br>3,284,284<br>8,874,105<br>9,473,566<br>-599,461 | 73.0%<br>106.8%<br>-6.8%<br>0.3% | Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 82.7%<br>134.4<br>23.36<br>81.4%<br>18.6%<br>1.9<br>43.3 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315253 PARKER A        | T MCCARRICK |                           |                 |          | Nonprofit - Other      |         |
|------------------------|-------------|---------------------------|-----------------|----------|------------------------|---------|
| PARKER AT MCCAR        | RICK        | 12/31/2016                | 335 Days Settle | d        |                        |         |
| SOMERSET, NJ 088       | 73          | 1/31/2016 31 Days Settled |                 |          | CR Beds 120 POS B      | eds 0   |
| SOMERSET               |             |                           |                 |          | Key Performana         | ce Ind. |
| BLUE CROSS (TEN        | NESSEE)     |                           |                 |          | Occupancy Rate         | 89.4%   |
| Balance S              | heet        | Income                    | Statement       |          | Length of Stay         | 74.0    |
| Current Assets         | 3,246,632   | Total Charges             | 14,855,255      |          | Average Wages          | 21.62   |
| Fixed Assets           | 11,767,928  | Contract Allowance        | 3,788,286       | 25.5%    | Skilled Nursing        | 86.2%   |
| Other Assets           | 0           | Operating Revenue         | 11,066,969      | 74.5%    | Ancillary Service      | 13.8%   |
| Total Assets           | 15,014,560  | Operating Expense         | 16,652,012      | 150.5%   | Current Ratio          | 5.2     |
| Current Liabilities    | 622,787     | Operating Margin          | -5,585,043      | -50.5%   | Days to Collect        | 76.1    |
| Long Term Liabilities  | 0           | Other Income              | 34,720          | 0.3%     | Avg Payment Days       | 12.2    |
| Total Equity           | 14,391,773  | Other Expense             | 0               | 0.0%     | Depreciation Rate      | 18.6%   |
| Total Liab. and Equity | 15,014,560  | Net Profit or Loss        | (5,550,323)     | -50.2%   | Return on Equity       | -38.6%  |
| 315253 PARKER A        | T MCCARRICK |                           |                 |          | Nonprofit - Other      |         |
| PARKER AT MCCAR        | RICK        | 12/31/2016                | 335 Days Settle | d        |                        |         |
| SOMERSET, NJ 088       | 73          | 1/31/2016 31 Days Settled |                 |          | CR Beds 120 POS Beds 0 |         |
| SOMERSET               |             |                           |                 |          | Key Performana         | ce Ind. |
| BLUE CROSS (TEN        | NESSEE)     |                           |                 |          | Occupancy Rate         | 89.1%   |
| Balance S              | heet        | Income                    | Statement       |          | Length of Stay         | 87.2    |
| Current Assets         | 26,504,852  | Total Charges             | 1,356,098       |          | Average Wages          | 21.62   |
| Fixed Assets           | 0           | Contract Allowance        | 368,659         | 27.2%    | Skilled Nursing        | 87.3%   |
| Other Assets           | 1,388,553   | Operating Revenue         | 987,439         | 72.8%    | Ancillary Service      | 12.7%   |
| Total Assets           | 27,893,405  | Operating Expense         | 1,529,178       | 154.9%   | Current Ratio          | 9.5     |
| Current Liabilities    | 2,777,098   | Operating Margin          | -541,739        | -54.9%   | Days to Collect        | 557.7   |
| Long Term Liabilities  | 2,357,100   | Other Income              | 11,577,456      | 1,172.5% | Avg Payment Days       | 598.0   |
|                        |             |                           |                 |          |                        |         |
| Total Equity           | 22,759,207  | Other Expense             | 0               | 0.0%     | Depreciation Rate      | 0.0%    |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315311 PHILLIPSB       | SURG CENTER   |                    |                  |                       | Proprietary - Other     |         |  |
|------------------------|---------------|--------------------|------------------|-----------------------|-------------------------|---------|--|
| PHILLIPSBURG CEN       | ITER          | 12/31/2016         | 366 Days Settled | d                     |                         |         |  |
| PHILLIPSBURG, NJ       | 08865         |                    |                  |                       | CR Beds 60 POS E        | Beds 0  |  |
| WARREN                 |               |                    |                  |                       | Key Performana          | ce Ind. |  |
| Novitas NJ             |               |                    |                  |                       | Occupancy Rate          | 93.9%   |  |
| Balance S              | Sheet         | Income             | Statement        |                       | Length of Stay          | 382.0   |  |
| Current Assets         | 592,696       | Total Charges      | 9,157,666        |                       | Average Wages           | 18.86   |  |
| Fixed Assets           | 6,215,926     | Contract Allowance | 4,274,031        | 46.7%                 | Skilled Nursing         | 91.9%   |  |
| Other Assets           | -2,008,705    | Operating Revenue  | 4,883,635        | 53.3%                 | Ancillary Service       | 8.1%    |  |
| Total Assets           | 4,799,917     | Operating Expense  | 5,891,216        | 120.6%                | Current Ratio           | 1.3     |  |
| Current Liabilities    | 439,416       | Operating Margin   | -1,007,581       | -20.6%                | Days to Collect         | 42.5    |  |
| Long Term Liabilities  | 9,282,789     | Other Income       | 20,570           | 0.4%                  | Avg Payment Days        | 15.6    |  |
| Total Equity           | -4,922,288    | Other Expense      | 0                | 0.0%                  | Depreciation Rate       | 19.0%   |  |
| Total Liab. and Equity | 4,799,917     | Net Profit or Loss | (987,011)        | -20.2%                | Return on Equity        | 20.1%   |  |
| 315053 PINE ACRE       | ES CONVALESO  | ENT CENTER         |                  |                       | Proprietary - Partnersh | ip      |  |
| PINE ACRES CONV        | ALESCENT CEN  | TER 12/31/2016     | 366 Days Settled | d                     |                         |         |  |
| MADISON, NJ 07940      | )             |                    |                  |                       | CR Beds 102 POS E       | Beds 0  |  |
| MORRIS                 |               |                    |                  | Key Performanace Ind. |                         |         |  |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |                       | Occupancy Rate          | 89.1%   |  |
| Balance S              | Sheet         | Income             | Statement        |                       | Length of Stay          | 141.6   |  |
| Current Assets         | 2,038,374     | Total Charges      | 11,171,271       |                       | Average Wages           | 20.04   |  |
| Fixed Assets           | 260,691       | Contract Allowance | 1,402,914        | 12.6%                 | Skilled Nursing         | 83.9%   |  |
| Other Assets           | 1,471,479     | Operating Revenue  | 9,768,357        | 87.4%                 | Ancillary Service       | 16.1%   |  |
| Total Assets           | 3,770,544     | Operating Expense  | 8,897,493        | 91.1%                 | Current Ratio           | 0.6     |  |
| Current Liabilities    | 3,192,820     | Operating Margin   | 870,864          | 8.9%                  | Days to Collect         | 62.6    |  |
| Long Term Liabilities  | 0             | Other Income       | 5,677            | 0.1%                  | Avg Payment Days        | 93.0    |  |
| Total Equity           | 577,724       | Other Expense      | 0                | 0.0%                  | Depreciation Rate       | 89.2%   |  |
| Total Liab. and Equity | 3,770,544     | Net Profit or Loss | 876,541          | 9.0%                  | Return on Equity        | 151.7%  |  |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315282 PINE BROO          | OK CARE CENT   | ER                 |                  |        | Proprietary - Corporation | n       |
|---------------------------|----------------|--------------------|------------------|--------|---------------------------|---------|
| PINE BROOK CARE           | CENTER         | 12/31/2016         | 366 Days Settled | i      |                           |         |
| ENGLISHTOWN, NJ           | 07726          |                    |                  |        | CR Beds 132 POS B         | eds 0   |
| MONMOUTH                  |                |                    |                  |        | Key Performana            | ce Ind. |
| WISCONSIN PHYSIC          | CIANS SERVICE  |                    |                  |        | Occupancy Rate            | 86.8%   |
| Balance S                 | heet           | Income             | Statement        |        | Length of Stay            | 200.7   |
| Current Assets            | 2,328,693      | Total Charges      | 17,210,181       |        | Average Wages             | 16.96   |
| Fixed Assets              | 3,314,316      | Contract Allowance | 5,490,412        | 31.9%  | Skilled Nursing           | 81.5%   |
| Other Assets              | 1,464          | Operating Revenue  | 11,719,769       | 68.1%  | Ancillary Service         | 18.5%   |
| Total Assets              | 5,644,473      | Operating Expense  | 12,340,560       | 105.3% | Current Ratio             | 0.8     |
| Current Liabilities       | 3,063,607      | Operating Margin   | -620,791         | -5.3%  | Days to Collect           | 67.5    |
| Long Term Liabilities     | 69,250         | Other Income       | 235,900          | 2.0%   | Avg Payment Days          | 94.8    |
| Total Equity              | 2,511,616      | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 15.9%   |
| Total Liab. and Equity    | 5,644,473      | Net Profit or Loss | (384,891)        | -3.3%  | Return on Equity          | -15.3%  |
| 315483 PLAZA HE           | ALTHCARE & R   | EHABILITATION CE   | NTER             |        | Proprietary - Corporation | n       |
| PLAZA HEALTHCAR<br>CENTER | E & REHABILITA | ATION 12/31/2016   | 366 Days Settled | i      |                           |         |
| ELIZABETH, NJ 0720        | )2             |                    |                  |        | CR Beds 128 POS B         | eds 0   |
| UNION                     |                |                    |                  |        | Key Performana            | ce Ind. |
| Novitas NJ                |                |                    |                  |        | Occupancy Rate            | 101.3%  |
| Balance S                 | heet           | Income             | Statement        |        | Length of Stay            | 308.3   |
| Current Assets            | 2,199,762      | Total Charges      | 11,543,097       |        | Average Wages             | 18.10   |
| Fixed Assets              | 722,634        | Contract Allowance | 488,639          | 4.2%   | Skilled Nursing           | 90.6%   |
| Other Assets              | 0              | Operating Revenue  | 11,054,458       | 95.8%  | Ancillary Service         | 9.4%    |
| Total Assets              | 2,922,396      | Operating Expense  | 9,700,352        | 87.8%  | Current Ratio             | 0.9     |
| Current Liabilities       | 2,400,252      | Operating Margin   | 1,354,106        | 12.2%  | Days to Collect           | 37.9    |
| Long Term Liabilities     | 0              | Other Income       | 3,012            | 0.0%   | Avg Payment Days          | 68.5    |
| Total Equity              | 522,144        | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 140.3%  |
| ' '                       |                |                    |                  |        |                           |         |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315517 POWERBA               | CK REHABILITA  | ATION MOORESTOW    | /N               |        | Proprietary - Other |        |
|------------------------------|----------------|--------------------|------------------|--------|---------------------|--------|
| POWERBACK REHA<br>MOORESTOWN | BILITATION     | 12/31/2016         | 366 Days Settled | i      |                     |        |
| MOORESTOWN, NJ               | 08057          |                    |                  |        | CR Beds 124 POS Be  | eds 0  |
| BURLINGTON                   |                |                    |                  |        | Key Performanac     | e Ind. |
| NOVITAS                      |                |                    |                  |        | Occupancy Rate      | 85.2%  |
| Balance S                    | heet           | Income             | Statement        |        | Length of Stay      | 21.6   |
| Current Assets               | 3,509,651      | Total Charges      | 34,126,830       |        | Average Wages       | 23.07  |
| Fixed Assets                 | 30,405,285     | Contract Allowance | 12,222,590       | 35.8%  | Skilled Nursing     | 59.2%  |
| Other Assets                 | -13,249,783    | Operating Revenue  | 21,904,240       | 64.2%  | Ancillary Service   | 40.8%  |
| Total Assets                 | 20,665,153     | Operating Expense  | 24,639,032       | 112.5% | Current Ratio       | 2.3    |
| Current Liabilities          | 1,506,345      | Operating Margin   | -2,734,792       | -12.5% | Days to Collect     | 57.6   |
| Long Term Liabilities        | 31,278,422     | Other Income       | 23,364           | 0.1%   | Avg Payment Days    | 21.1   |
| Total Equity                 | -12,119,614    | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 15.7%  |
| Total Liab. and Equity       | 20,665,153     | Net Profit or Loss | (2,711,428)      | -12.4% | Return on Equity    | 22.4%  |
| 315513 POWERBA               | CK REHABILITA  | ATION, ROUTE 73    |                  |        | Proprietary - Other |        |
| POWERBACK REHA               | BILITATION, RC | OUTE 73 12/31/2016 | 366 Days Settled | i      |                     |        |
| VOORHEES, NJ 0804            | 43             |                    |                  |        | CR Beds 124 POS Be  | eds 0  |
| CAMDEN                       |                |                    |                  |        | Key Performanac     | e Ind. |
| Novitas NJ                   |                |                    |                  |        | Occupancy Rate      | 91.3%  |
| Balance S                    | heet           | Income             | Statement        |        | Length of Stay      | 19.7   |
| Current Assets               | 2,999,915      | Total Charges      | 37,852,444       |        | Average Wages       | 22.53  |
| Fixed Assets                 | 26,015,348     | Contract Allowance | 14,246,969       | 37.6%  | Skilled Nursing     | 61.2%  |
| Other Assets                 | -8,991,884     | Operating Revenue  | 23,605,475       | 62.4%  | Ancillary Service   | 38.8%  |
| Total Assets                 | 20,023,379     | Operating Expense  | 25,146,375       | 106.5% | Current Ratio       | 2.1    |
| Current Liabilities          | 1,434,069      | Operating Margin   | -1,540,900       | -6.5%  | Days to Collect     | 45.4   |
| Long Term Liabilities        | 31,803,901     | Other Income       | 27,173           | 0.1%   | Avg Payment Days    | 19.5   |
| Total Equity                 | -13,214,591    | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 18.3%  |
|                              |                |                    |                  |        |                     |        |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315361 PREAKNES        | SS HEALTHCAR  | RE CENTER          |                  |        | Government - County      |          |
|------------------------|---------------|--------------------|------------------|--------|--------------------------|----------|
| PREAKNESS HEALT        | HCARE CENTE   | R 12/31/2016       | 366 Days Settled | t      |                          |          |
| WAYNE, NJ 07470        |               |                    |                  |        | CR Beds 406 POS B        | seds 0   |
| PASSAIC                |               |                    |                  |        | Key Performana           | ce Ind.  |
| Novitas NJ             |               |                    |                  |        | Occupancy Rate           | 90.9%    |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay           | 298.9    |
| Current Assets         | -23,609,707   | Total Charges      | 34,453,869       |        | Average Wages            | 25.67    |
| Fixed Assets           | 0             | Contract Allowance | 0                | 0.0%   | Skilled Nursing          | 100.0%   |
| Other Assets           | 0             | Operating Revenue  | 34,453,869       | 100.0% | Ancillary Service        | 0.0%     |
| Total Assets           | -23,609,707   | Operating Expense  | 58,063,576       | 168.5% | Current Ratio            |          |
| Current Liabilities    | 0             | Operating Margin   | -23,609,707      | -68.5% | Days to Collect          | 0.0      |
| Long Term Liabilities  | 0             | Other Income       | 0                | 0.0%   | Avg Payment Days         | 0.0      |
| Total Equity           | -23,609,707   | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 0.0%     |
| Total Liab. and Equity | -23,609,707   | Net Profit or Loss | (23,609,707)     | -68.5% | Return on Equity         | 100.0%   |
| 315487 PREFERRE        | ED CARE AT ME | RCER               |                  |        | Proprietary - Partnershi | р        |
| PREFERRED CARE         | AT MERCER     | 12/31/2016         | 366 Days Settled | t      |                          |          |
| EWING, NJ 08628        |               |                    |                  |        | CR Beds 100 POS B        | seds 0   |
| MERCER                 |               |                    |                  |        | Key Performana           | ce Ind.  |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate           | 90.6%    |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay           | 76.1     |
| Current Assets         | 2,543,976     | Total Charges      | 13,736,902       |        | Average Wages            | 21.41    |
| Fixed Assets           | 75,411        | Contract Allowance | 2,489,086        | 18.1%  | Skilled Nursing          | 80.6%    |
| Other Assets           | 0             | Operating Revenue  | 11,247,816       | 81.9%  | Ancillary Service        | 19.4%    |
| Total Assets           | 2,619,387     | Operating Expense  | 10,973,810       | 97.6%  | Current Ratio            | 1.2      |
| Current Liabilities    | 2,072,737     | Operating Margin   | 274,006          | 2.4%   | Days to Collect          | 65.7     |
| Long Term Liabilities  | 400,000       | Other Income       | 5,022            | 0.0%   | Avg Payment Days         | 50.7     |
| Total Equity           | 146,650       | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 1,275.2% |
| Total Liab. and Equity | 2,619,387     | Net Profit or Loss | 279,028          | 2.5%   | Return on Equity         | 190.3%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315397 PREFERRE        | ED CARE AT WA | ALL                |                  |        | Proprietary - Other |          |
|------------------------|---------------|--------------------|------------------|--------|---------------------|----------|
| PREFERRED CARE         | AT WALL       | 12/31/2016         | 366 Days Settled |        |                     |          |
| ALLENWOOD, NJ 08       | 3720          |                    |                  |        | CR Beds 135 POS E   | Beds 0   |
| MONMOUTH               |               |                    |                  |        | Key Performana      | ce Ind.  |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate      | 75.2%    |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay      | 126.5    |
| Current Assets         | 2,330,734     | Total Charges      | 13,733,924       |        | Average Wages       | 23.40    |
| Fixed Assets           | 29,712        | Contract Allowance | 1,904,520        | 13.9%  | Skilled Nursing     | 85.2%    |
| Other Assets           | 1,154,556     | Operating Revenue  | 11,829,404       | 86.1%  | Ancillary Service   | 14.8%    |
| Total Assets           | 3,515,002     | Operating Expense  | 10,973,819       | 92.8%  | Current Ratio       | 1.3      |
| Current Liabilities    | 1,852,346     | Operating Margin   | 855,585          | 7.2%   | Days to Collect     | 62.9     |
| Long Term Liabilities  | 0             | Other Income       | 6,660            | 0.1%   | Avg Payment Days    | 26.8     |
| Total Equity           | 1,662,656     | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 4,219.2% |
| Total Liab. and Equity | 3,515,002     | Net Profit or Loss | 862,245          | 7.3%   | Return on Equity    | 51.9%    |
| 315183 PREMIER (       | CADBURY OF C  | HERRY HILL         |                  |        | Nonprofit - Church  |          |
| PREMIER CADBURY        | OF CHERRY H   | IILL 7/25/2016 2   | 207 Days Settled |        |                     |          |
| CHERRY HILL, NJ 08     | 3002          | 12/31/2016         | 159 Days Settled |        | CR Beds 310 POS E   | Beds 0   |
| CAMDEN                 |               |                    |                  |        | Key Performana      | ce Ind.  |
| BLUE CROSS (TEN        | NESSEE)       |                    |                  |        | Occupancy Rate      | 76.3%    |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay      | 203.1    |
| Current Assets         | 6,021,292     | Total Charges      | 13,222,022       |        | Average Wages       | 15.19    |
| Fixed Assets           | 0             | Contract Allowance | 3,597,813        | 27.2%  | Skilled Nursing     | 37.7%    |
| Other Assets           | 18,100        | Operating Revenue  | 9,624,209        | 72.8%  | Ancillary Service   | 12.1%    |
| Total Assets           | 6,039,392     | Operating Expense  | 13,197,531       | 137.1% | Current Ratio       | (2.8)    |
| Current Liabilities    | -2,157,711    | Operating Margin   | -3,573,322       | -37.1% | Days to Collect     | 30.4     |
| Long Term Liabilities  | 743,076       | Other Income       | 378,702          | 3.9%   | Avg Payment Days    | (21.8)   |
| Total Equity           | 7,454,027     | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 0.0%     |
| Total Liab. and Equity | 6,039,392     | Net Profit or Loss | (3,194,620)      | -33.2% | Return on Equity    | -42.9%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315183 PREMIER (       | CADBURY OF C   | HERRY HILL         |                  |        | Proprietary - Partnership | )      |
|------------------------|----------------|--------------------|------------------|--------|---------------------------|--------|
| PREMIER CADBURY        | OF CHERRY H    | IILL 7/25/2016 2   | 207 Days Settled |        |                           |        |
| CHERRY HILL, NJ 08     | 8002           | 12/31/2016         | 159 Days Settled |        | CR Beds 120 POS B         | eds 0  |
| CAMDEN                 |                |                    |                  |        | Key Performanad           | e Ind. |
| BLUE CROSS (TEN        | NESSEE)        |                    |                  |        | Occupancy Rate            | 79.0%  |
| Balance S              | Sheet          | Income             | Statement        |        | Length of Stay            | 64.4   |
| Current Assets         | 2,037,649      | Total Charges      | 8,852,935        |        | Average Wages             | 15.19  |
| Fixed Assets           | 690,809        | Contract Allowance | 0                | 0.0%   | Skilled Nursing           | 100.0% |
| Other Assets           | 5,873,942      | Operating Revenue  | 8,852,935        | 100.0% | Ancillary Service         | 0.0%   |
| Total Assets           | 8,602,400      | Operating Expense  | 8,857,833        | 100.1% | Current Ratio             | 0.3    |
| Current Liabilities    | 6,544,325      | Operating Margin   | -4,898           | -0.1%  | Days to Collect           | 38.9   |
| Long Term Liabilities  | 412,973        | Other Income       | 0                | 0.0%   | Avg Payment Days          | 270.2  |
| Total Equity           | 1,645,102      | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 182.0% |
| Total Liab. and Equity | 8,602,400      | Net Profit or Loss | (4,898)          | -0.1%  | Return on Equity          | -0.3%  |
| 315022 PRESBYTE        | ERIAN HOME - N | MEADOW LAKES       |                  |        | Nonprofit - Other         |        |
| PRESBYTERIAN HO        | ME - MEADOW    | LAKES 12/31/2016   | 366 Days Settled | i      |                           |        |
| HIGHTSTOWN, NJ 0       | 8520           |                    |                  |        | CR Beds 60 POS B          | eds 0  |
| MERCER                 |                |                    |                  |        | Key Performana            | e Ind. |
| BLUE CROSS (TEN        | NESSEE)        |                    |                  |        | Occupancy Rate            | 88.6%  |
| Balance S              | Sheet          | Income             | Statement        |        | Length of Stay            | 202.6  |
| Current Assets         | 7,828,857      | Total Charges      | 27,498,181       |        | Average Wages             | 20.82  |
| Fixed Assets           | 53,434,962     | Contract Allowance | 2,027,428        | 7.4%   | Skilled Nursing           | 29.0%  |
| Other Assets           | 2,972,445      | Operating Revenue  | 25,470,753       | 92.6%  | Ancillary Service         | 4.4%   |
| Total Assets           | 64,236,264     | Operating Expense  | 26,322,336       | 103.3% | Current Ratio             | 1.5    |
| Current Liabilities    | 5,102,232      | Operating Margin   | -851,583         | -3.3%  | Days to Collect           | 16.5   |
| Long Term Liabilities  | 75,748,580     | Other Income       | 1,331,310        | 5.2%   | Avg Payment Days          | 9.5    |
| Total Equity           | -16,614,548    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 4.6%   |
| I                      |                |                    |                  |        |                           |        |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315108 PRINCETO        | N CARE CENTE | ER .               |                  |        | Proprietary - Corporation | n       |
|------------------------|--------------|--------------------|------------------|--------|---------------------------|---------|
| PRINCETON CARE (       | CENTER       | 12/31/2016         | 366 Days Settled | I      |                           |         |
| PRINCETON, NJ 085      | 540          |                    |                  |        | CR Beds 119 POS E         | eds 0   |
| MERCER                 |              |                    |                  |        | Key Performana            | ce Ind. |
| Novitas NJ             |              |                    |                  |        | Occupancy Rate            | 88.5%   |
| Balance Sheet          |              | Income             | Statement        |        | Length of Stay            | 150.0   |
| Current Assets         | 1,334,424    | Total Charges      | 12,716,610       |        | Average Wages             | 20.29   |
| Fixed Assets           | 395,818      | Contract Allowance | 1,872,536        | 14.7%  | Skilled Nursing           | 84.2%   |
| Other Assets           | 209,407      | Operating Revenue  | 10,844,074       | 85.3%  | Ancillary Service         | 15.8%   |
| Total Assets           | 1,939,649    | Operating Expense  | 11,266,726       | 103.9% | Current Ratio             | 0.4     |
| Current Liabilities    | 3,251,167    | Operating Margin   | -422,652         | -3.9%  | Days to Collect           | 41.4    |
| Long Term Liabilities  | 2,113,570    | Other Income       | 17,381           | 0.2%   | Avg Payment Days          | 94.2    |
| Total Equity           | -3,425,088   | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 176.1%  |
| Total Liab. and Equity | 1,939,649    | Net Profit or Loss | (405,271)        | -3.7%  | Return on Equity          | 11.8%   |
| 315460 PROSPECT        | F HEIGHTS CC |                    |                  |        | Proprietary - Corporation | n       |
| PROSPECT HEIGHT        | 'S CC        | 12/31/2016         | 366 Days Settled | l      |                           |         |
| HACKENSACK, NJ 0       | 7601         |                    |                  |        | CR Beds 196 POS E         | eds 0   |
| BERGEN                 |              |                    |                  |        | Key Performana            | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)      |                    |                  |        | Occupancy Rate            | 32.5%   |
| Balance S              | heet         | Income             | Statement        |        | Length of Stay            | 28.4    |
| Current Assets         | 3,587,356    | Total Charges      | 19,005,200       |        | Average Wages             | 23.63   |
| Fixed Assets           | 19,052,539   | Contract Allowance | 3,783,686        | 19.9%  | Skilled Nursing           | 58.2%   |
| Other Assets           | 5,316,647    | Operating Revenue  | 15,221,514       | 80.1%  | Ancillary Service         | 41.8%   |
| Total Assets           | 27,956,542   | Operating Expense  | 17,277,597       | 113.5% | Current Ratio             | 1.4     |
| Current Liabilities    | 2,588,755    | Operating Margin   | -2,056,083       | -13.5% | Days to Collect           | 65.6    |
| Long Term Liabilities  | 34,022,219   | Other Income       | 179,840          | 1.2%   | Avg Payment Days          | 35.2    |
| Total Equity           | -8,654,432   | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 10.5%   |
| Total Liab. and Equity | 27,956,542   | Net Profit or Loss | (1,876,243)      | -12.3% | Return on Equity          | 21.7%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315124 PROVIDEN        | CE NURSING A  | ND REHABILITATION  | N CENTER         |       | Proprietary - Corporation | າ      |
|------------------------|---------------|--------------------|------------------|-------|---------------------------|--------|
| PROVIDENCE NURS        |               | 12/31/2016         | 366 Days Settled |       |                           |        |
| TRENTON, NJ 08618      | 3             |                    |                  |       | CR Beds 106 POS B         | eds 0  |
| MERCER                 |               |                    |                  |       | Key Performanad           | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |       | Occupancy Rate            | 94.4%  |
| Balance S              | heet          | Income             | Statement        |       | Length of Stay            | 254.3  |
| Current Assets         | 1,802,003     | Total Charges      | 8,292,870        |       | Average Wages             | 9.94   |
| Fixed Assets           | 478,012       | Contract Allowance | 550,495          | 6.6%  | Skilled Nursing           | 95.0%  |
| Other Assets           | 0             | Operating Revenue  | 7,742,375        | 93.4% | Ancillary Service         | 5.0%   |
| Total Assets           | 2,280,015     | Operating Expense  | 7,719,413        | 99.7% | Current Ratio             | 0.6    |
| Current Liabilities    | 3,215,402     | Operating Margin   | 22,962           | 0.3%  | Days to Collect           | 42.7   |
| Long Term Liabilities  | 1,549,202     | Other Income       | 12,666           | 0.2%  | Avg Payment Days          | 151.6  |
| Total Equity           | -2,484,589    | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 102.1% |
| Total Liab. and Equity | 2,280,015     | Net Profit or Loss | 35,628           | 0.5%  | Return on Equity          | -1.4%  |
| 315417 REFORME         | D CHURCH HO   | МЕ                 |                  |       | Nonprofit - Church        |        |
| REFORMED CHURC         | CH HOME       | 12/31/2016         | 366 Days Settled |       |                           |        |
| OLD BRIDGE, NJ 08      | 857           |                    |                  |       | CR Beds 108 POS B         | eds 0  |
| MIDDLESEX              |               |                    |                  |       | Key Performanad           | e Ind. |
| Novitas NJ             |               |                    |                  |       | Occupancy Rate            | 93.7%  |
| Balance S              | heet          | Income             | Statement        |       | Length of Stay            | 97.5   |
| Current Assets         | 4,650,757     | Total Charges      | 19,657,219       |       | Average Wages             | 22.11  |
| Fixed Assets           | 14,882,051    | Contract Allowance | 1,964,595        | 10.0% | Skilled Nursing           | 69.6%  |
| Other Assets           | 22,313,417    | Operating Revenue  | 17,692,624       | 90.0% | Ancillary Service         | 14.8%  |
| Total Assets           | 41,846,225    | Operating Expense  | 17,556,678       | 99.2% | Current Ratio             | 2.4    |
| Current Liabilities    | 1,903,365     | Operating Margin   | 135,946          | 0.8%  | Days to Collect           | 25.0   |
| Long Term Liabilities  | 3,984,475     | Other Income       | 1,383,790        | 7.8%  | Avg Payment Days          | 17.0   |
| Total Equity           | 35,958,385    | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 5.1%   |
|                        |               |                    |                  |       |                           |        |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315103 REGENCY  | GARDENS NUR  | SING CENTER  |   |   | Proprietary - Corporation   | า  |
|---|--|--|---|---|---|--|
| REGENCY GARDEN  | IS NURSING CE  | NTER 12/31/2016  | 366 Days Settled  |   |   |  |
| WAYNE, NJ 07470   |  |  |   |   | CR Beds 120 POS B   | eds 0  |
| PASSAIC   |  |  |   |   | Key Performanad   | e Ind.   |
| BLUE CROSS (TENI  | NESSEE)  |  |   |   | Occupancy Rate  | 95.5%  |
| Balance S   | Sheet  | Income   | Statement   |   | Length of Stay  | 145.6  |
| Current Assets  | 2,351,757  | Total Charges  | 11,855,764  |   | Average Wages   | 18.44  |
| Fixed Assets  | 842,091  | Contract Allowance   | 1,130,774   | 9.5%                                    | Skilled Nursing   | 89.7%  |
| Other Assets  | 2,359,002  | Operating Revenue  | 10,724,990  | 90.5%                                   | Ancillary Service   | 10.3%  |
| Total Assets  | 5,552,850  | Operating Expense  | 10,301,842  | 96.1%                                   | Current Ratio   | 1.0  |
| Current Liabilities   | 2,263,875  | Operating Margin   | 423,148   | 3.9%                                    | Days to Collect   | 31.9   |
| Long Term Liabilities   | 0  | Other Income   | -44,046   | -0.4%                                   | Avg Payment Days  | 58.1   |
| Total Equity  | 3,288,975  | Other Expense  | 0   | 0.0%                                    | Depreciation Rate   | 88.6%  |
|   |  | -  |   |   |   |  |
| Total Liab. and Equity  | 5,552,850  | Net Profit or Loss   | 379,102   | 3.5%                                    | Return on Equity  | 11.5%  |
| 315355 REGENCY  | GRANDE NURS  | & REHAB CE   |   |   | Return on Equity  Proprietary - Corporation   |  |
|   | GRANDE NURS  | & REHAB CE   | 379,102  366 Days Settled   |   |   | 1  |
| 315355 REGENCY REGENCY GRANDE   | GRANDE NURS  | & REHAB CE   |   |   | Proprietary - Corporation   | eds 0  |
| 315355 REGENCY REGENCY GRANDE DOVER, NJ 07801   | GRANDE NURS  | & REHAB CE   |   |   | Proprietary - Corporation  CR Beds 155 POS Be   | eds 0  |
| 315355 REGENCY REGENCY GRANDE DOVER, NJ 07801 MORRIS  | GRANDE NURS  | - 6 & REHAB CE<br>B CE 12/31/2016  |   |   | Proprietary - Corporation  CR Beds 155 POS Be  Key Performance  | eds 0  |
| 315355 REGENCY REGENCY GRANDE DOVER, NJ 07801 MORRIS Novitas NJ   | GRANDE NURS E NURS & REHAI   | - 6 & REHAB CE<br>B CE 12/31/2016  | 366 Days Settled  |   | CR Beds 155 POS Be  Key Performanae  Occupancy Rate   | eds 0<br>ce Ind.<br>97.6%  |
| 315355 REGENCY REGENCY GRANDE DOVER, NJ 07801 MORRIS Novitas NJ Balance S   | GRANDE NURS E NURS & REHAI   | B CE 12/31/2016  | 366 Days Settled Statement  |   | Proprietary - Corporation  CR Beds 155 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br>ee Ind.<br>97.6%<br>163.7<br>15.99                                  |
| 315355 REGENCY REGENCY GRANDE DOVER, NJ 07801 MORRIS Novitas NJ Balance S Current Assets  | GRANDE NURS E NURS & REHAI   | B CE 12/31/2016  Income  Total Charges   | 366 Days Settled  Statement  16,395,500   | 10.4%                                   | Proprietary - Corporation  CR Beds 155 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br>ee Ind.<br>97.6%<br>163.7<br>15.99<br>89.0%                         |
| 315355 REGENCY REGENCY GRANDE DOVER, NJ 07801 MORRIS Novitas NJ Balance S Current Assets Fixed Assets   | GRANDE NURS E NURS & REHAI Sheet 4,901,617 171,511                                 | Income Total Charges Contract Allowance  | 366 Days Settled  Statement  16,395,500  1,699,883                                    | 10.4%<br>89.6%                          | Proprietary - Corporation  CR Beds 155 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | eds 0<br><b>Se Ind.</b> 97.6% 163.7 15.99 89.0% 11.0%                        |
| 315355 REGENCY REGENCY GRANDE DOVER, NJ 07801 MORRIS Novitas NJ Balance S Current Assets Fixed Assets Other Assets                                  | GRANDE NURS E NURS & REHAI  Sheet  4,901,617  171,511  7,678                       | Income Total Charges Contract Allowance Operating Revenue                                    | 366 Days Settled  Statement  16,395,500  1,699,883  14,695,617                        | 10.4%<br>89.6%                          | Proprietary - Corporation  CR Beds 155 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0<br><b>Se Ind.</b> 97.6% 163.7 15.99 89.0% 11.0% 1.5                    |
| 315355 REGENCY REGENCY GRANDE DOVER, NJ 07801 MORRIS Novitas NJ Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | GRANDE NURS E NURS & REHAI  Sheet  4,901,617  171,511  7,678  5,080,806            | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 366 Days Settled  Statement  16,395,500  1,699,883  14,695,617  13,414,319            | 10.4%<br>89.6%<br>91.3%<br>8.7%         | Proprietary - Corporation  CR Beds 155 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0<br>se Ind.<br>97.6%<br>163.7<br>15.99<br>89.0%<br>11.0%<br>1.5<br>53.8 |
| 315355 REGENCY REGENCY GRANDE DOVER, NJ 07801 MORRIS Novitas NJ Balance S Current Assets Fixed Assets Other Assets Total Assets                     | GRANDE NURS E NURS & REHAI  Sheet  4,901,617  171,511  7,678  5,080,806  3,165,635 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 366 Days Settled  Statement  16,395,500  1,699,883  14,695,617  13,414,319  1,281,298 | 10.4%<br>89.6%<br>91.3%<br>8.7%<br>1.0% | Proprietary - Corporation  CR Beds 155 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0<br>se Ind.<br>97.6%<br>163.7   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315367 REGENCY                       | HERITAGE NUF         | RSING AND REHABIL  | ITATION CENTE    | R     | Proprietary - Corporation | า              |
|--------------------------------------|----------------------|--------------------|------------------|-------|---------------------------|----------------|
| REGENCY HERITAG                      |                      | ID 12/31/2016      | 366 Days Settled |       |                           |                |
| SOMERSET, NJ 088                     | 73                   |                    |                  |       | CR Beds 255 POS Bo        | eds 0          |
| SOMERSET                             |                      |                    |                  |       | Key Performanad           | e Ind.         |
| BLUE CROSS (TEN                      | NESSEE)              |                    |                  |       | Occupancy Rate            | 89.7%          |
| Balance S                            | Sheet                | Income             | Statement        |       | Length of Stay            | 97.2           |
| Current Assets                       | 3,630,939            | Total Charges      | 28,690,779       |       | Average Wages             | 17.59          |
| Fixed Assets                         | 2,375,973            | Contract Allowance | 3,979,993        | 13.9% | Skilled Nursing           | 84.6%          |
| Other Assets                         | 0                    | Operating Revenue  | 24,710,786       | 86.1% | Ancillary Service         | 15.4%          |
| Total Assets                         | 6,006,912            | Operating Expense  | 22,042,778       | 89.2% | Current Ratio             | 0.7            |
| Current Liabilities                  | 5,055,004            | Operating Margin   | 2,668,008        | 10.8% | Days to Collect           | 16.8           |
| Long Term Liabilities                | 0                    | Other Income       | 28,969           | 0.1%  | Avg Payment Days          | 65.3           |
| Total Equity                         | 951,908              | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 33.1%          |
| Total Liab. and Equity               | 6,006,912            | Net Profit or Loss | 2,696,977        | 10.9% | Return on Equity          | 283.3%         |
| 315314 REGENCY                       | PARK NURSING         | G CENTER           |                  |       | Proprietary - Corporation | า              |
| REGENCY PARK NU                      | JRSING CENTER        | R 12/31/2016       | 366 Days Settled |       |                           |                |
| HAZLET, NJ 07730                     |                      |                    |                  |       | CR Beds 172 POS Be        | eds 0          |
| MONMOUTH                             |                      |                    |                  |       | Key Performanad           | e Ind.         |
| BLUE CROSS (TEN                      | NESSEE)              |                    |                  |       | Occupancy Rate            | 85.4%          |
| Balance S                            | Sheet                | Income             | Statement        |       | Length of Stay            | 152.3          |
| Current Assets                       | 3,064,684            | Total Charges      | 16,007,238       |       | Average Wages             | 23.60          |
| Fixed Assets                         | 1,834,309            | Contract Allowance | 1,728,646        | 10.8% | Skilled Nursing           | 88.0%          |
| Other Assets                         | 881,223              | Operating Revenue  | 14,278,592       | 89.2% | Ancillary Service         | 12.0%          |
| Total Assets                         | 5,780,216            | Operating Expense  | 12,957,706       | 90.7% | Current Ratio             | 1.2            |
| Current Liabilities                  | 2,502,926            | Operating Margin   | 1,320,886        | 9.3%  | Days to Collect           | 38.0           |
| Long Term Liabilities                | 2,338,772            | Other Income       | 31,675           | 0.2%  | Avg Payment Days          | 49.1           |
|                                      |                      | -                  |                  | 0.00/ | Danna siatian Data        |                |
| Total Equity                         | 938,518              | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 7.4%           |
| Total Equity  Total Liab. and Equity | 938,518<br>5,780,216 | ·                  | 1,352,561        |       | Return on Equity          | 7.4%<br>144.1% |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315295 REGENT C        | ARE CENTER    |                    |                  |        | Proprietary - Corporatio | n       |
|------------------------|---------------|--------------------|------------------|--------|--------------------------|---------|
| REGENT CARE CEN        | ITER          | 12/31/2016         | 366 Days Settled | I      |                          |         |
| HACKENSACK, NJ 0       | 7601          |                    |                  |        | CR Beds 180 POS B        | eds 0   |
| BERGEN                 |               |                    |                  |        | Key Performana           | ce Ind. |
| BLUE CROSS (TEN        | NESSEE)       |                    |                  |        | Occupancy Rate           | 65.4%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay           | 143.6   |
| Current Assets         | 3,524,442     | Total Charges      | 17,319,306       |        | Average Wages            | 20.84   |
| Fixed Assets           | 2,934,963     | Contract Allowance | 4,983,073        | 28.8%  | Skilled Nursing          | 81.5%   |
| Other Assets           | 0             | Operating Revenue  | 12,336,233       | 71.2%  | Ancillary Service        | 18.5%   |
| Total Assets           | 6,459,405     | Operating Expense  | 13,645,825       | 110.6% | Current Ratio            | 2.9     |
| Current Liabilities    | 1,225,360     | Operating Margin   | -1,309,592       | -10.6% | Days to Collect          | 53.8    |
| Long Term Liabilities  | 7,653,915     | Other Income       | 467,473          | 3.8%   | Avg Payment Days         | 23.9    |
| Total Equity           | -2,419,870    | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 10.6%   |
| Total Liab. and Equity | 6,459,405     | Net Profit or Loss | (842,119)        | -6.8%  | Return on Equity         | 34.8%   |
| 315140 REHAB AT        | RIVER'S EDGE  |                    |                  |        | Proprietary - Other      |         |
| REHAB AT RIVER'S       | EDGE          | 12/31/2016         | 366 Days Settled | l      |                          |         |
| RARITAN, NJ 08869      |               |                    |                  |        | CR Beds 138 POS B        | eds 0   |
| SOMERSET               |               |                    |                  |        | Key Performana           | ce Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate           | 93.9%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay           | 108.2   |
| Current Assets         | 2,939,186     | Total Charges      | 24,197,960       |        | Average Wages            | 20.47   |
| Fixed Assets           | 706,351       | Contract Allowance | 8,926,313        | 36.9%  | Skilled Nursing          | 88.9%   |
| Other Assets           | -288,898      | Operating Revenue  | 15,271,647       | 63.1%  | Ancillary Service        | 11.1%   |
| Total Assets           | 3,356,639     | Operating Expense  | 15,619,199       | 102.3% | Current Ratio            | 1.3     |
| Current Liabilities    | 2,209,320     | Operating Margin   | -347,552         | -2.3%  | Days to Collect          | 63.8    |
| Long Term Liabilities  | 774,045       | Other Income       | -196,065         | -1.3%  | Avg Payment Days         | 44.8    |
| Total Equity           | 373,274       | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 185.3%  |
| Total Liab. and Equity | 3,356,639     | Net Profit or Loss | (543,617)        | -3.6%  | Return on Equity         | -145.6% |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315158 RIDGEWOO                       | OD CENTER   |                    |                  |        | Proprietary - Other       |         |
|---------------------------------------|-------------|--------------------|------------------|--------|---------------------------|---------|
| RIDGEWOOD CENT                        | ER          | 12/31/2016         | 366 Days Settled | I      |                           |         |
| RIDGEWOOD, NJ 07                      | 450         |                    |                  |        | CR Beds 90 POS E          | eds 0   |
| BERGEN                                |             |                    |                  |        | Key Performana            | ce Ind. |
| Novitas NJ                            |             |                    |                  |        | Occupancy Rate            | 85.5%   |
| Balance S                             | heet        | Income             | Statement        |        | Length of Stay            | 127.4   |
| Current Assets                        | 881,035     | Total Charges      | 14,412,231       |        | Average Wages             | 22.21   |
| Fixed Assets                          | 10,129,996  | Contract Allowance | 5,818,533        | 40.4%  | Skilled Nursing           | 86.5%   |
| Other Assets                          | -4,299,043  | Operating Revenue  | 8,593,698        | 59.6%  | Ancillary Service         | 13.5%   |
| Total Assets                          | 6,711,988   | Operating Expense  | 10,197,236       | 118.7% | Current Ratio             | 1.3     |
| Current Liabilities                   | 700,386     | Operating Margin   | -1,603,538       | -18.7% | Days to Collect           | 36.2    |
| Long Term Liabilities                 | 19,438,838  | Other Income       | 19,152           | 0.2%   | Avg Payment Days          | 17.4    |
| Total Equity                          | -13,427,236 | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 21.9%   |
| Total Liab. and Equity                | 6,711,988   | Net Profit or Loss | (1,584,386)      | -18.4% | Return on Equity          | 11.8%   |
| 315235 RIVERSIDE                      | NURSING AND | REHABILITATION C   | ENTER            |        | Proprietary - Corporation | n       |
| RIVERSIDE NURSIN<br>REHABILITATION CE |             | 12/31/2016         | 366 Days Settled | I      |                           |         |
| TRENTON, NJ 08611                     |             |                    |                  |        | CR Beds 131 POS B         | eds 0   |
| MERCER                                |             |                    |                  |        | Key Performana            | ce Ind. |
| BLUE CROSS (TENN                      | NESSEE)     |                    |                  |        | Occupancy Rate            | 88.1%   |
| Balance S                             | heet        | Income             | Statement        |        | Length of Stay            | 116.7   |
| Current Assets                        | 1,874,963   | Total Charges      | 12,172,618       |        | Average Wages             | 20.54   |
| Fixed Assets                          | 918,698     | Contract Allowance | 1,473,316        | 12.1%  | Skilled Nursing           | 87.0%   |
| Other Assets                          | 2,885,594   | Operating Revenue  | 10,699,302       | 87.9%  | Ancillary Service         | 13.0%   |
| Total Assets                          | 5,679,255   | Operating Expense  | 11,215,656       | 104.8% | Current Ratio             | 1.5     |
| Current Liabilities                   | 1,210,306   | Operating Margin   | -516,354         | -4.8%  | Days to Collect           | 47.4    |
| Long Term Liabilities                 | 3,955,000   | Other Income       | 10,461           | 0.1%   | Avg Payment Days          | 39.2    |
| Total Equity                          | 513,949     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 64.7%   |
| Total Liab. and Equity                | 5,679,255   | Net Profit or Loss | (505,893)        | -4.7%  | Return on Equity          | -98.4%  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315302 ROLLING H       | HILLS CARE CE |                    | Proprietary - Partnership | )      |                     |         |
|------------------------|---------------|--------------------|---------------------------|--------|---------------------|---------|
| ROLLING HILLS CAF      | RE CENTER     | 12/31/2016         | 366 Days Settled          | I      |                     |         |
| LEBANON, NJ 08833      | 3             |                    |                           |        | CR Beds 67 POS B    | eds 0   |
| HUNTERDON              |               |                    |                           |        | Key Performana      | ce Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                           |        | Occupancy Rate      | 94.1%   |
| Balance S              | Sheet         | Income             | Statement                 |        | Length of Stay      | 74.9    |
| Current Assets         | 1,947,083     | Total Charges      | 10,176,384                |        | Average Wages       | 20.57   |
| Fixed Assets           | 1,181,041     | Contract Allowance | 2,287,621                 | 22.5%  | Skilled Nursing     | 79.1%   |
| Other Assets           | 161,225       | Operating Revenue  | 7,888,763                 | 77.5%  | Ancillary Service   | 20.9%   |
| Total Assets           | 3,289,349     | Operating Expense  | 7,490,367                 | 94.9%  | Current Ratio       | 2.7     |
| Current Liabilities    | 723,475       | Operating Margin   | 398,396                   | 5.1%   | Days to Collect     | 52.2    |
| Long Term Liabilities  | 110,718       | Other Income       | 10,978                    | 0.1%   | Avg Payment Days    | 32.9    |
| Total Equity           | 2,455,156     | Other Expense      | 0                         | 0.0%   | Depreciation Rate   | 62.2%   |
| Total Liab. and Equity | 3,289,349     | Net Profit or Loss | 409,374                   | 5.2%   | Return on Equity    | 16.7%   |
| 315039 ROOSEVE         | LT CARE CENTI | ER                 |                           |        | Government - County |         |
| ROOSEVELT CARE         | CENTER        | 12/31/2016         | 366 Days Settled          | I      |                     |         |
| EDISON, NJ 08837       |               |                    |                           |        | CR Beds 356 POS B   | eds 0   |
| MIDDLESEX              |               |                    |                           |        | Key Performana      | ce Ind. |
| TRAILBLAZERS HEA       | ALTH ENTERPR  | ISES               |                           |        | Occupancy Rate      | 47.6%   |
| Balance S              | Sheet         | Income             | Statement                 |        | Length of Stay      | 155.9   |
| Current Assets         | 8,325,246     | Total Charges      | 32,170,125                |        | Average Wages       | 24.06   |
| Fixed Assets           | 11,642,809    | Contract Allowance | 5,727,627                 | 17.8%  | Skilled Nursing     | 92.0%   |
| Other Assets           | -4,728,733    | Operating Revenue  | 26,442,498                | 82.2%  | Ancillary Service   | 8.0%    |
| Total Assets           | 15,239,322    | Operating Expense  | 27,805,976                | 105.2% | Current Ratio       | 0.1     |
| Current Liabilities    | 79,852,784    | Operating Margin   | -1,363,478                | -5.2%  | Days to Collect     | 90.2    |
| Long Term Liabilities  | 1,584         | Other Income       | 366,550                   | 1.4%   | Avg Payment Days    | 49.9    |
| Total Equity           | -64,615,046   | Other Expense      | 0                         | 0.0%   | Depreciation Rate   | 3.3%    |
| Total Liab. and Equity | 15,239,322    | Net Profit or Loss | (996,928)                 | -3.8%  | Return on Equity    | 1.5%    |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315509 ROOSEVE   | LT CARE CENT  | ER AT OLD BRIDGE   |  |   | Government - County   |   |
|--|---|--|--|---|---|---|
| ROOSEVELT CARE<br>BRIDGE   | CENTER AT OL  | D 12/31/2016   | 366 Days Settled                                     | I                                       |   |   |
| OLD BRIDGE, NJ 08  | 857   |  |  |   | CR Beds 180 POS Be  | eds 0   |
| MIDDLESEX  |   |  |  |   | Key Performanad   | e Ind.  |
| Novitas NJ   |   |  |  |   | Occupancy Rate  | 91.4%   |
| Balance S  | heet  | Income   | Statement  |   | Length of Stay  | 132.0   |
| Current Assets   | 5,022,027   | Total Charges  | 26,814,444   |   | Average Wages   | 19.48   |
| Fixed Assets   | 72,227  | Contract Allowance   | 6,126,799  | 22.8%                                   | Skilled Nursing   | 89.6%   |
| Other Assets   | -71,586   | Operating Revenue  | 20,687,645   | 77.2%                                   | Ancillary Service   | 10.4%   |
| Total Assets   | 5,022,668   | Operating Expense  | 19,185,902   | 92.7%                                   | Current Ratio   | 4.2   |
| Current Liabilities  | 1,207,861   | Operating Margin   | 1,501,743  | 7.3%                                    | Days to Collect   | 56.1  |
| Long Term Liabilities  | 0   | Other Income   | 95,771   | 0.5%                                    | Avg Payment Days  | 23.0  |
| Total Equity   | 3,814,807   | Other Expense  | 0  | 0.0%                                    | Depreciation Rate   | 30.5%   |
| Total Liab. and Equity   | 5,022,668   | Net Profit or Loss   | 1,597,514  | 7.7%                                    | Return on Equity  | 41.9%   |
| 315421 ROSE GAR  | DEN NURSING   | AND REHABILITATION   | ON CENTER  |   | Proprietary - Corporation   | 1   |
| ROSE GARDEN NURSING AND 12/31/2016 366 Days Settled  |   |  |  |   |   |   |
| REHABILITATION C   |   | 12/31/2016   | 366 Days Settled                                     | l                                       |   |   |
| REHABILITATION CI<br>TOMS RIVER, NJ 08   | ENTER   | 12/31/2016   | 366 Days Settled                                     | I                                       | CR Beds 128 POS Be  | eds 0   |
|  | ENTER   | 12/31/2016   | 366 Days Settled                                     | I                                       | CR Beds 128 POS Bo  |   |
| TOMS RIVER, NJ 08  | ENTER<br>753  | 12/31/2016   | 366 Days Settled                                     | I                                       |   |   |
| TOMS RIVER, NJ 08<br>OCEAN   | ENTER<br>753<br>NESSEE)   |  | 366 Days Settled Statement                           | I                                       | Key Performanac   | e Ind.  |
| TOMS RIVER, NJ 08 OCEAN BLUE CROSS (TENN   | ENTER<br>753<br>NESSEE)<br>Sheet  |  | ·  | I                                       | Key Performanao<br>Occupancy Rate   | e Ind.<br>94.7%   |
| TOMS RIVER, NJ 08 OCEAN BLUE CROSS (TENN Balance S   | ENTER<br>753<br>NESSEE)<br>Sheet  | Income   | Statement  |   | Key Performanae<br>Occupancy Rate<br>Length of Stay   | 94.7%   |
| TOMS RIVER, NJ 08 OCEAN BLUE CROSS (TENN Balance S Current Assets  | ENTER<br>753<br>NESSEE)<br>Sheet<br>2,669,146   | Income<br>Total Charges  | <b>Statement</b> 14,810,942                          | 0.0%                                    | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages  | 94.7%<br>104.4<br>21.10                                 |
| TOMS RIVER, NJ 08 OCEAN BLUE CROSS (TENN Balance S Current Assets Fixed Assets   | ENTER<br>753<br>NESSEE)<br>Sheet<br>2,669,146<br>134,993                                | Income Total Charges Contract Allowance  | <b>Statement</b> 14,810,942 0                        | 0.0%<br>100.0%                          | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing                                     | 94.7%<br>104.4<br>21.10<br>99.5%                        |
| TOMS RIVER, NJ 08 OCEAN BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets                                  | ENTER<br>753<br>NESSEE)<br>Sheet<br>2,669,146<br>134,993<br>0                           | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 14,810,942 0 14,810,942                    | 0.0%<br>100.0%<br>97.1%                 | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 94.7%<br>104.4<br>21.10<br>99.5%<br>0.5%                |
| TOMS RIVER, NJ 08 OCEAN BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets Total Assets                     | ENTER<br>753<br>NESSEE)<br>Sheet<br>2,669,146<br>134,993<br>0<br>2,804,139              | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 14,810,942 0 14,810,942 14,376,415         | 0.0%<br>100.0%<br>97.1%<br>2.9%         | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 94.7%<br>104.4<br>21.10<br>99.5%<br>0.5%<br>2.0         |
| TOMS RIVER, NJ 08 OCEAN BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | ENTER<br>753<br>NESSEE)<br>Sheet<br>2,669,146<br>134,993<br>0<br>2,804,139<br>1,344,982 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 14,810,942 0 14,810,942 14,376,415 434,527 | 0.0%<br>100.0%<br>97.1%<br>2.9%<br>0.0% | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 94.7%<br>104.4<br>21.10<br>99.5%<br>0.5%<br>2.0<br>38.6 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315384 ROSE MOL        | JNTAIN CARE C | ENTER              |                  |        | Proprietary - Corporation | า      |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|--------|
| ROSE MOUNTAIN C        | ARE CENTER    | 12/31/2016         | 366 Days Settled | I      |                           |        |
| NEW BRUNSWICK, I       | NJ 08901      |                    |                  |        | CR Beds 112 POS Be        | eds 0  |
| MIDDLESEX              |               |                    |                  |        | Key Performanad           | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 82.3%  |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay            | 228.9  |
| Current Assets         | 2,071,553     | Total Charges      | 7,539,445        |        | Average Wages             | 18.92  |
| Fixed Assets           | 168,350       | Contract Allowance | 388,664          | 5.2%   | Skilled Nursing           | 92.4%  |
| Other Assets           | 0             | Operating Revenue  | 7,150,781        | 94.8%  | Ancillary Service         | 7.6%   |
| Total Assets           | 2,239,903     | Operating Expense  | 7,398,148        | 103.5% | Current Ratio             | 1.2    |
| Current Liabilities    | 1,696,996     | Operating Margin   | -247,367         | -3.5%  | Days to Collect           | 98.6   |
| Long Term Liabilities  | 0             | Other Income       | 2,699            | 0.0%   | Avg Payment Days          | 74.9   |
| Total Equity           | 542,907       | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 52.6%  |
| Total Liab. and Equity | 2,239,903     | Net Profit or Loss | (244,668)        | -3.4%  | Return on Equity          | -45.1% |
| 315455 ROYAL HE        | ALTH GATE NR  | SG REHAB           |                  |        | Proprietary - Corporation | า      |
| ROYAL HEALTH GA        | TE NRSG REHA  | B 12/31/2016       | 366 Days Settled | I      |                           |        |
| TRENTON, NJ 08638      | 3             |                    |                  |        | CR Beds 149 POS Be        | eds 0  |
| MERCER                 |               |                    |                  |        | Key Performanad           | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 85.1%  |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay            | 141.4  |
| Current Assets         | 2,029,588     | Total Charges      | 12,696,334       |        | Average Wages             | 9.84   |
| Fixed Assets           | 258,621       | Contract Allowance | 1,020,553        | 8.0%   | Skilled Nursing           | 91.2%  |
| Other Assets           | 83,628        | Operating Revenue  | 11,675,781       | 92.0%  | Ancillary Service         | 8.8%   |
| Total Assets           | 2,371,837     | Operating Expense  | 11,963,709       | 102.5% | Current Ratio             | 0.3    |
| Current Liabilities    | 5,918,889     | Operating Margin   | -287,928         | -2.5%  | Days to Collect           | 54.5   |
| Long Term Liabilities  | 307,046       | Other Income       | 144,912          | 1.2%   | Avg Payment Days          | 181.7  |
| Total Equity           | -3,854,098    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 429.2% |
| Total Liab. and Equity | 2,371,837     | Net Profit or Loss | (143,014)        | -1.2%  | Return on Equity          | 3.7%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315503 ROYAL SU  | ITES HEALTH C  | CARE & REHABILITAT   | ΓΙΟΝ   |   | Proprietary - Partnership   | )  |
|--|--|--|--|---|---|--|
| ROYAL SUITES HEAREHABILITATION   | ALTH CARE &  | 12/31/2016   | 366 Days Settled   |   |   |  |
| GALLOWAY TOWNS   | SHIP, NJ 08205   |  |  |   | CR Beds 186 POS B   | eds 0  |
| ATLANTIC   |  |  |  |   | Key Performana  | ce Ind.  |
| BLUE CROSS (TEN  | NESSEE)  |  |  |   | Occupancy Rate  | 82.5%  |
| Balance S  | heet   | Income   | Statement  |   | Length of Stay  | 64.9   |
| Current Assets   | 5,316,658  | Total Charges  | 25,161,938   |   | Average Wages   | 19.09  |
| Fixed Assets   | 610,097  | Contract Allowance   | 6,614,940  | 26.3%                                   | Skilled Nursing   | 75.2%  |
| Other Assets   | 1,126,645  | Operating Revenue  | 18,546,998   | 73.7%                                   | Ancillary Service   | 24.8%  |
| Total Assets   | 7,053,400  | Operating Expense  | 16,647,765   | 89.8%                                   | Current Ratio   | 1.6  |
| Current Liabilities  | 3,428,565  | Operating Margin   | 1,899,233  | 10.2%                                   | Days to Collect   | 54.4   |
| Long Term Liabilities  | 108,607  | Other Income   | 10,910   | 0.1%                                    | Avg Payment Days  | 43.5   |
| Total Equity   | 3,516,228  | Other Expense  | 0  | 0.0%                                    | Depreciation Rate   | 242.5%   |
| Total Liab. and Equity   | 7,053,400  | Net Profit or Loss   | 1,910,143  | 10.3%                                   | Return on Equity  | 54.3%  |
| 315009 RUNNELLS  | S CENTER FOR   | REHABILITATION & I   | HEALTHCARE   |   | Proprietary - Corporatio  | n  |
| RUNNELLS CENTER<br>& HEALTHCARE  | R FOR REHABIL  | ITATION 12/31/2016   | 366 Days Settled   |   |   |  |
| BERKELEY HEIGHT  |  |  |  |   |   |  |
|  | S, NJ 07922  |  | -  |   | CR Beds 300 POS B   | eds 0  |
| UNION  | S, NJ 07922  |  |  |   | CR Beds 300 POS B   |  |
| UNION BLUE CROSS (TEN  |  |  |  |   |   |  |
|  | NESSEE)  | Income   | Statement  |   | Key Performana  | ce Ind.  |
| BLUE CROSS (TEN  | NESSEE)<br>Sheet   | Income<br>Total Charges  | <b>Statement</b> 26,625,586                                      |   | Key Performanae<br>Occupancy Rate   | <b>ce Ind.</b> 76.7%                             |
| BLUE CROSS (TENN<br>Balance S  | NESSEE)<br>Sheet   |  |  |   | Key Performanae<br>Occupancy Rate<br>Length of Stay   | 76.7%  |
| BLUE CROSS (TENN<br>Balance S<br>Current Assets  | NESSEE)<br><b>Sheet</b><br>7,879,562                           | Total Charges  | 26,625,586   | 13.6%                                   | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages  | 76.7%<br>162.6<br>21.73                          |
| BLUE CROSS (TENN<br>Balance S<br>Current Assets<br>Fixed Assets  | NESSEE) Sheet 7,879,562 1,986,134                              | Total Charges Contract Allowance   | 26,625,586<br>3,617,505  | 13.6%<br>86.4%                          | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 76.7%<br>162.6<br>21.73<br>87.1%                 |
| BLUE CROSS (TENN<br>Balance S<br>Current Assets<br>Fixed Assets<br>Other Assets  | NESSEE) Sheet 7,879,562 1,986,134 -1,102,660                   | Total Charges Contract Allowance Operating Revenue                                     | 26,625,586<br>3,617,505<br>23,008,081                            | 13.6%<br>86.4%<br>94.7%                 | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 76.7%<br>162.6<br>21.73<br>87.1%<br>12.9%        |
| BLUE CROSS (TENN<br>Balance S<br>Current Assets<br>Fixed Assets<br>Other Assets<br>Total Assets                        | 7,879,562<br>1,986,134<br>-1,102,660<br>8,763,036              | Total Charges  Contract Allowance  Operating Revenue  Operating Expense                | 26,625,586<br>3,617,505<br>23,008,081<br>21,793,608              | 13.6%<br>86.4%<br>94.7%<br>5.3%         | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 76.7%<br>162.6<br>21.73<br>87.1%<br>12.9%        |
| BLUE CROSS (TEND<br>Balance S<br>Current Assets<br>Fixed Assets<br>Other Assets<br>Total Assets<br>Current Liabilities | 7,879,562<br>1,986,134<br>-1,102,660<br>8,763,036<br>8,286,282 | Total Charges  Contract Allowance Operating Revenue Operating Expense Operating Margin | 26,625,586<br>3,617,505<br>23,008,081<br>21,793,608<br>1,214,473 | 13.6%<br>86.4%<br>94.7%<br>5.3%<br>6.3% | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 76.7%<br>162.6<br>21.73<br>87.1%<br>12.9%<br>1.0 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315218 SEACREST  | ΓVILLAGE   |  |   |   | Proprietary - Corporation   | n  |
|--|--|--|---|---|---|--|
| SEACREST VILLAGE   | Ξ  | 12/31/2016   | 366 Days Settled  |   |   |  |
| LITTLE EGG HARBO   | R TW, NJ 08087   | 7  |   |   | CR Beds 171 POS B   | eds 0  |
| OCEAN  |  |  |   |   | Key Performanad   | e Ind.   |
| Novitas NJ   |  |  |   |   | Occupancy Rate  | 88.8%  |
| Balance S  | Sheet  | Income   | Statement   |   | Length of Stay  | 102.9  |
| Current Assets   | 2,926,052  | Total Charges  | 21,496,015  |   | Average Wages   | 18.45  |
| Fixed Assets   | 967,929  | Contract Allowance   | 4,746,416   | 22.1%                                     | Skilled Nursing   | 79.7%  |
| Other Assets   | 0  | Operating Revenue  | 16,749,599  | 77.9%                                     | Ancillary Service   | 17.8%  |
| Total Assets   | 3,893,981  | Operating Expense  | 16,035,847  | 95.7%                                     | Current Ratio   | 1.9  |
| Current Liabilities  | 1,520,985  | Operating Margin   | 713,752   | 4.3%                                      | Days to Collect   | 16.6   |
| Long Term Liabilities  | 0  | Other Income   | 61,983  | 0.4%                                      | Avg Payment Days  | 27.5   |
| Total Equity   | 2,372,996  | Other Expense  | 0   | 0.0%                                      | Depreciation Rate   | 58.9%  |
| Total Liab. and Equity   | 3,893,981  | Net Profit or Loss   | 775,735   | 4.6%                                      | Return on Equity  | 32.7%  |
|  |  |  |   |   |   |  |
| 315340 SEASHORI  | E GARDENS LIV  | /ING CENTER  |   |   | Nonprofit - Other   |  |
| 315340 SEASHORI<br>SEASHORE GARDE  |  |  | 366 Days Settled  |   | Nonprofit - Other   |  |
|  | NS LIVING CEN  |  | 366 Days Settled  |   | Nonprofit - Other  CR Beds 191 POS B  | eds 0  |
| SEASHORE GARDE   | NS LIVING CEN  |  | 366 Days Settled  |   | ·   |  |
| SEASHORE GARDE   | NS LIVING CEN  |  | 366 Days Settled  |   | CR Beds 191 POS B   |  |
| SEASHORE GARDE  GALLOWAY TOWNS  ATLANTIC   | NS LIVING CEN  | TER 12/31/2016   | 366 Days Settled  |   | CR Beds 191 POS B <b>Key Performana</b>   | e Ind.   |
| SEASHORE GARDE  GALLOWAY TOWNS  ATLANTIC  Novitas NJ   | NS LIVING CEN<br>GHIP, NJ 08205<br>Gheet   | TER 12/31/2016   | ·   |   | CR Beds 191 POS B <b>Key Performana</b> Occupancy Rate  | ce Ind.<br>85.1%   |
| SEASHORE GARDE  GALLOWAY TOWNS  ATLANTIC  Novitas NJ  Balance S  | NS LIVING CEN<br>GHIP, NJ 08205<br>Gheet   | TER 12/31/2016<br>Income   | Statement   |   | CR Beds 191 POS B  Key Performanae  Occupancy Rate  Length of Stay  | 85.1%<br>346.9   |
| SEASHORE GARDE  GALLOWAY TOWNS  ATLANTIC  Novitas NJ  Balance S  Current Assets  | NS LIVING CEN<br>SHIP, NJ 08205<br>Sheet<br>7,203,135  | TER 12/31/2016  Income  Total Charges  | <b>Statement</b> 19,099,738                                   | 25.9%                                     | CR Beds 191 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | 85.1%<br>346.9<br>18.13                                  |
| SEASHORE GARDE  GALLOWAY TOWNS  ATLANTIC  Novitas NJ  Balance S  Current Assets  Fixed Assets  | NS LIVING CENT<br>SHIP, NJ 08205<br>Sheet<br>7,203,135<br>15,424,040   | Income Total Charges Contract Allowance  | <b>Statement</b> 19,099,738 4,942,073                         | 25.9%<br>74.1%                            | CR Beds 191 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | 85.1%<br>346.9<br>18.13<br>83.1%                         |
| SEASHORE GARDE  GALLOWAY TOWNS  ATLANTIC  Novitas NJ  Balance S  Current Assets  Fixed Assets  Other Assets                                    | NS LIVING CENT<br>SHIP, NJ 08205<br>Sheet<br>7,203,135<br>15,424,040<br>2,393,682                            | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 19,099,738 4,942,073 14,157,665                     | 25.9%<br>74.1%<br>102.2%                  | CR Beds 191 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | 85.1%<br>346.9<br>18.13<br>83.1%<br>10.6%                |
| SEASHORE GARDE  GALLOWAY TOWNS  ATLANTIC  Novitas NJ  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets                      | NS LIVING CENT<br>SHIP, NJ 08205<br>Sheet<br>7,203,135<br>15,424,040<br>2,393,682<br>25,020,857              | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 19,099,738 4,942,073 14,157,665 14,464,696          | 25.9%<br>74.1%<br>102.2%<br>-2.2%         | CR Beds 191 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | 85.1%<br>346.9<br>18.13<br>83.1%<br>10.6%<br>2.8         |
| SEASHORE GARDE  GALLOWAY TOWNS  ATLANTIC  Novitas NJ  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets  Current Liabilities | NS LIVING CENT<br>SHIP, NJ 08205<br>Sheet<br>7,203,135<br>15,424,040<br>2,393,682<br>25,020,857<br>2,589,848 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 19,099,738 4,942,073 14,157,665 14,464,696 -307,031 | 25.9%<br>74.1%<br>102.2%<br>-2.2%<br>2.1% | CR Beds 191 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | 85.1%<br>346.9<br>18.13<br>83.1%<br>10.6%<br>2.8<br>69.7 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315405 SHADY LANE GLOUCESTER CO HOME Government - County |               |                    |                  |        |                           |        |
|--|---------------|--------------------|------------------|--------|---------------------------|--------|
| SHADY LANE GLOU  | CESTER CO HO  | DME 12/31/2016     | 366 Days Settled | t      |                           |        |
| CLARKSBORO, NJ 0   | 8020          |                    |                  |        | CR Beds 61 POS B          | eds 0  |
| GLOUCESTER   |               |                    |                  |        | Key Performanad           | e Ind. |
| WISCONSIN PHYSIC   | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 94.6%  |
| Balance S  | heet          | Income             | Statement        |        | Length of Stay            | 171.7  |
| Current Assets   | 4,108,368     | Total Charges      | 8,601,167        |        | Average Wages             | 23.77  |
| Fixed Assets   | 9,336,485     | Contract Allowance | 0                | 0.0%   | Skilled Nursing           | 100.0% |
| Other Assets   | 0             | Operating Revenue  | 8,601,167        | 100.0% | Ancillary Service         | 0.0%   |
| Total Assets   | 13,444,853    | Operating Expense  | 10,289,413       | 119.6% | Current Ratio             | 0.2    |
| Current Liabilities                                      | 19,956,238    | Operating Margin   | -1,688,246       | -19.6% | Days to Collect           | 162.1  |
| Long Term Liabilities                                    | 17,240        | Other Income       | 39               | 0.0%   | Avg Payment Days          | 296.8  |
| Total Equity   | -6,528,625    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 10.3%  |
| Total Liab. and Equity                                   | 13,444,853    | Net Profit or Loss | (1,688,207)      | -19.6% | Return on Equity          | 25.9%  |
| 315454 SHORE ME  | ADOWS REHA    | B & NURSING CENTE  | ER               |        | Proprietary - Corporation | า      |
| SHORE MEADOWS<br>CENTER                                  | REHAB & NURS  | SING 12/31/2016    | 366 Days Settled | d      |                           |        |
| TOMS RIVER, NJ 08  | 757           |                    |                  |        | CR Beds 130 POS B         | eds 0  |
| OCEAN  |               |                    |                  |        | Key Performanad           | e Ind. |
| WISCONSIN PHYSIC   | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 95.9%  |
| Balance S  | heet          | Income             | Statement        |        | Length of Stay            | 137.5  |
| Current Assets   | 2,049,785     | Total Charges      | 12,634,296       |        | Average Wages             | 10.47  |
| Fixed Assets   | 316,858       | Contract Allowance | 1,081,135        | 8.6%   | Skilled Nursing           | 90.6%  |
| Other Assets   | 88,298        | Operating Revenue  | 11,553,161       | 91.4%  | Ancillary Service         | 9.4%   |
| Total Assets   | 2,454,941     | Operating Expense  | 12,209,688       | 105.7% | Current Ratio             | 0.4    |
| Current Liabilities                                      | 4,911,183     | Operating Margin   | -656,527         | -5.7%  | Days to Collect           | 60.2   |
| Long Term Liabilities                                    | 1,304,421     | Other Income       | 17,611           | 0.2%   | Avg Payment Days          | 149.8  |
| Total Equity   | -3,760,663    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 273.9% |
| Total Liab. and Equity                                   | 2,454,941     | Net Profit or Loss | (638,914)        | -5.5%  | Return on Equity          | 17.0%  |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315453 SHORROC  | K GARDENS CA  | ARE CENTER   |  |   | Proprietary - Corporation  | า   |
|---|---|--|--|---|--|---|
| SHORROCK GARDE  | NS CARE CENT  | ΓER 12/31/2016   | 366 Days Settled   |   |  |   |
| BRICK, NJ 08723   |   |  |  |   | CR Beds 210 POS B  | eds 0   |
| OCEAN   |   |  |  |   | Key Performanad  | e Ind.  |
| WISCONSIN PHYSIC  | CIANS SERVICE   |  |  |   | Occupancy Rate   | 88.9%   |
| Balance S   | Sheet   | Income   | Statement  |   | Length of Stay   | 136.9   |
| Current Assets  | 5,142,398   | Total Charges  | 26,686,457   |   | Average Wages  | 18.93   |
| Fixed Assets  | 575,430   | Contract Allowance   | 7,183,983  | 26.9%                                   | Skilled Nursing  | 78.3%   |
| Other Assets  | 0   | Operating Revenue  | 19,502,474   | 73.1%                                   | Ancillary Service  | 15.4%   |
| Total Assets  | 5,717,828   | Operating Expense  | 17,143,329   | 87.9%                                   | Current Ratio  | 2.5   |
| Current Liabilities   | 2,076,811   | Operating Margin   | 2,359,145  | 12.1%                                   | Days to Collect  | 37.3  |
| Long Term Liabilities   | 59,207  | Other Income   | 56,620   | 0.3%                                    | Avg Payment Days   | 27.6  |
| Total Equity  | 3,581,810   | Other Expense  | 0  | 0.0%                                    | Depreciation Rate  | 193.5%  |
| •   |   | -  |  |   |  |   |
| Total Liab. and Equity  | 5,717,828<br>———  | Net Profit or Loss   | 2,415,765  | 12.4%                                   | Return on Equity   | 67.4%   |
| · · ·   |   | Net Profit or Loss   | <u> </u>   | 12.4%                                   | Return on Equity  Proprietary - Corporation  |   |
| 315236 SINAI POS  | T ACUTE NURS  | -  | NTER   |   |  |   |
| 315236 SINAI POST   | T ACUTE NURS  | ING AND REHAB CEI  | NTER   |   |  | า   |
| 315236 SINAI POST<br>SINAI POST ACUTE<br>CENTER   | T ACUTE NURS  | ING AND REHAB CEI  | NTER   |   | Proprietary - Corporation  | n<br>eds 0  |
| 315236 SINAI POS<br>SINAI POST ACUTE<br>CENTER<br>NEWARK, NJ 07103  | T ACUTE NURS  | REHAB 12/31/2016   | NTER   |   | Proprietary - Corporation  CR Beds 430 POS B   | n<br>eds 0  |
| 315236 SINAI POS<br>SINAI POST ACUTE<br>CENTER<br>NEWARK, NJ 07103<br>ESSEX   | T ACUTE NURS  NURSING AND  CIANS SERVICE  | REHAB 12/31/2016   | NTER   |   | Proprietary - Corporation  CR Beds 430 POS B  Key Performana   | eds 0   |
| 315236 SINAI POST SINAI POST ACUTE CENTER NEWARK, NJ 07103 ESSEX WISCONSIN PHYSIC   | T ACUTE NURS  NURSING AND  CIANS SERVICE  | REHAB 12/31/2016   | NTER  366 Days Audited   |   | Proprietary - Corporation  CR Beds 430 POS B  Key Performanae  Occupancy Rate  | eds 0<br>ce Ind.<br>76.2%                                     |
| 315236 SINAI POST SINAI POST ACUTE CENTER NEWARK, NJ 07103 ESSEX WISCONSIN PHYSIC Balance S   | T ACUTE NURS  NURSING AND  CIANS SERVICE  | REHAB 12/31/2016   | NTER  366 Days Audited   | d                                       | Proprietary - Corporation  CR Beds 430 POS B  Key Performanae  Occupancy Rate  Length of Stay  | eds 0 ce Ind. 76.2% 125.3                                     |
| 315236 SINAI POST SINAI POST ACUTE CENTER NEWARK, NJ 07103 ESSEX WISCONSIN PHYSIC Balance S Current Assets  | T ACUTE NURS  NURSING AND  CIANS SERVICE  Sheet  7,565,654  | REHAB 12/31/2016  Income  Total Charges  | NTER  366 Days Audited  Statement  35,605,353                        | 11.6%                                   | Proprietary - Corporation  CR Beds 430 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0 ce Ind. 76.2% 125.3 19.51                               |
| 315236 SINAI POST SINAI POST ACUTE CENTER NEWARK, NJ 07103 ESSEX WISCONSIN PHYSIC Balance S Current Assets Fixed Assets   | T ACUTE NURS  NURSING AND  CIANS SERVICE  Sheet  7,565,654  921,985                               | REHAB 12/31/2016  Income  Total Charges  Contract Allowance  | NTER  366 Days Audited  Statement  35,605,353  4,119,411             | 11.6%<br>88.4%                          | Proprietary - Corporation  CR Beds 430 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | reds 0 ce Ind. 76.2% 125.3 19.51 88.2%                        |
| 315236 SINAI POST SINAI POST ACUTE CENTER NEWARK, NJ 07103 ESSEX WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets                                  | T ACUTE NURS  NURSING AND  CIANS SERVICE  Sheet  7,565,654  921,985  56,873                       | REHAB 12/31/2016  Income  Total Charges  Contract Allowance  Operating Revenue   | NTER  366 Days Audited  Statement  35,605,353  4,119,411  31,485,942 | 11.6%<br>88.4%<br>92.3%                 | Proprietary - Corporation  CR Beds 430 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | reds 0  ce Ind.  76.2%  125.3  19.51  88.2%  10.7%            |
| 315236 SINAI POST SINAI POST ACUTE CENTER NEWARK, NJ 07103 ESSEX WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets Total Assets                     | T ACUTE NURS  NURSING AND  CIANS SERVICE  Sheet  7,565,654  921,985  56,873  8,544,512            | ING AND REHAB CEI REHAB 12/31/2016  Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 35,605,353 4,119,411 31,485,942 29,047,388                 | 11.6%<br>88.4%<br>92.3%<br>7.7%         | Proprietary - Corporation  CR Beds 430 POS B  Key Performance Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                   | reds 0  ce Ind.  76.2%  125.3  19.51  88.2%  10.7%  1.5       |
| 315236 SINAI POST SINAI POST ACUTE CENTER NEWARK, NJ 07103 ESSEX WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | T ACUTE NURS  NURSING AND  CIANS SERVICE  Sheet  7,565,654  921,985  56,873  8,544,512  5,196,179 | ING AND REHAB CEI REHAB 12/31/2016  Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 35,605,353 4,119,411 31,485,942 29,047,388 2,438,554       | 11.6%<br>88.4%<br>92.3%<br>7.7%<br>0.1% | Proprietary - Corporation  CR Beds 430 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | reds 0  ce Ind.  76.2%  125.3  19.51  88.2%  10.7%  1.5  65.5 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315356 SKILLED N       | URSING AT FE   | LLOWSHIP VILLAGE   |                  |        | Nonprofit - Other   |        |
|------------------------|----------------|--------------------|------------------|--------|---------------------|--------|
| SKILLED NURSING A      | AT FELLOWSHII  | P 12/31/2016       | 366 Days Settled | I      |                     |        |
| BASKING RIDGE, N.      | J 07920        |                    |                  |        | CR Beds 54 POS B    | eds 0  |
| SOMERSET               |                |                    |                  |        | Key Performanad     | e Ind. |
| BLUE CROSS (TENN       | NESSEE)        |                    |                  |        | Occupancy Rate      | 87.2%  |
| Balance S              | heet           | Income             | Statement        |        | Length of Stay      | 56.7   |
| Current Assets         | 7,052,430      | Total Charges      | 49,391,828       |        | Average Wages       | 28.44  |
| Fixed Assets           | 56,842,650     | Contract Allowance | 10,056,242       | 20.4%  | Skilled Nursing     | 19.0%  |
| Other Assets           | 60,842,713     | Operating Revenue  | 39,335,586       | 79.6%  | Ancillary Service   | 1.3%   |
| Total Assets           | 124,737,793    | Operating Expense  | 36,651,376       | 93.2%  | Current Ratio       | 1.0    |
| Current Liabilities    | 6,822,528      | Operating Margin   | 2,684,210        | 6.8%   | Days to Collect     | 29.9   |
| Long Term Liabilities  | 87,624,542     | Other Income       | 1,399,631        | 3.6%   | Avg Payment Days    | 33.9   |
| Total Equity           | 30,290,723     | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 4.8%   |
| Total Liab. and Equity | 124,737,793    | Net Profit or Loss | 3,048,292        | 7.7%   | Return on Equity    | 10.1%  |
| 315520 SOMERSE         | T WOODS REH    | ABILITATION & NUR  | SING CENTER      |        | Proprietary - Other |        |
| SOMERSET WOODS         | S REHABILITATI | ON & 12/31/2016    | 230 Days *Settle | d      |                     |        |
| SOMERSET, NJ 088       | 73             |                    |                  |        | CR Beds 148 POS B   | eds 0  |
| SOMERSET               |                |                    |                  |        | Key Performana      | e Ind. |
| Novitas NJ             |                |                    |                  |        | Occupancy Rate      | 35.9%  |
| Balance S              | heet           | Income             | Statement        |        | Length of Stay      | 60.7   |
| Current Assets         | 1,997,341      | Total Charges      | 5,535,010        |        | Average Wages       | 23.38  |
| Fixed Assets           | 391,106        | Contract Allowance | 962,999          | 17.4%  | Skilled Nursing     | 81.3%  |
| Other Assets           | 7,090          | Operating Revenue  | 4,572,011        | 82.6%  | Ancillary Service   | 18.7%  |
| Total Assets           | 2,395,537      | Operating Expense  | 4,818,517        | 105.4% | Current Ratio       | 0.9    |
| Current Liabilities    | 2,295,007      | Operating Margin   | -246,506         | -5.4%  | Days to Collect     | 56.7   |
| Long Term Liabilities  | 37,623         | Other Income       | 167              | 0.0%   | Avg Payment Days    | 79.5   |
| Total Equity           | 62,907         | Other Expense      | 0                | 0.0%   | Depreciation Rate   | 147.2% |
| Total Liab. and Equity | 2,395,537      | Net Profit or Loss | (246,339)        | -5.4%  |                     |        |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315061 SOUTH JEI       | RSEY EXTENDE  | ED CARE            |                  |        | Proprietary - Corporation | า      |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|--------|
| SOUTH JERSEY EXT       | TENDED CARE   | 12/31/2016         | 366 Days Settled | I      |                           |        |
| BRIDGETON, NJ 083      | 302           |                    |                  |        | CR Beds 167 POS B         | eds 0  |
| CUMBERLAND             |               |                    |                  |        | Key Performanad           | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 87.0%  |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay            | 139.6  |
| Current Assets         | -1,273,875    | Total Charges      | 13,223,391       |        | Average Wages             | 12.18  |
| Fixed Assets           | 397,287       | Contract Allowance | 1,311,268        | 9.9%   | Skilled Nursing           | 86.5%  |
| Other Assets           | 1,451,768     | Operating Revenue  | 11,912,123       | 90.1%  | Ancillary Service         | 13.5%  |
| Total Assets           | 575,180       | Operating Expense  | 12,507,771       | 105.0% | Current Ratio             | (0.2)  |
| Current Liabilities    | 7,715,067     | Operating Margin   | -595,648         | -5.0%  | Days to Collect           | 88.7   |
| Long Term Liabilities  | 571,297       | Other Income       | 3,214            | 0.0%   | Avg Payment Days          | 231.2  |
| Total Equity           | -7,711,184    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 63.7%  |
| Total Liab. and Equity | 575,180       | Net Profit or Loss | (592,438)        | -5.0%  | Return on Equity          | 7.7%   |
| 315283 SOUTH MO        | OUNTAIN HC    |                    |                  |        | Proprietary - Partnership | )      |
| SOUTH MOUNTAIN         | HC            | 12/31/2016         | 366 Days Settled | l      |                           |        |
| VAUXHALL, NJ 0708      | 8             |                    |                  |        | CR Beds 195 POS B         | eds 0  |
| UNION                  |               |                    |                  |        | Key Performanad           | e Ind. |
| BLUE CROSS (TENN       | NESSEE)       |                    |                  |        | Occupancy Rate            | 91.6%  |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay            | 78.4   |
| Current Assets         | 8,360,177     | Total Charges      | 29,642,293       |        | Average Wages             | 20.48  |
| Fixed Assets           | 1,275,962     | Contract Allowance | 7,775,013        | 26.2%  | Skilled Nursing           | 75.5%  |
| Other Assets           | 0             | Operating Revenue  | 21,867,280       | 73.8%  | Ancillary Service         | 24.5%  |
| Total Assets           | 9,636,139     | Operating Expense  | 21,205,963       | 97.0%  | Current Ratio             | 4.1    |
| Current Liabilities    | 2,053,128     | Operating Margin   | 661,317          | 3.0%   | Days to Collect           | 52.0   |
| Long Term Liabilities  | 8,478         | Other Income       | 11,627           | 0.1%   | Avg Payment Days          | 35.4   |
| Total Equity           | 7,574,533     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 102.0% |
| Total Liab. and Equity | 9,636,139     | Net Profit or Loss | 672,944          | 3.1%   | Return on Equity          | 8.9%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315332 SOUTHER         | N OCEAN CENT | ER                 |                  |        | Proprietary - Other       |        |
|------------------------|--------------|--------------------|------------------|--------|---------------------------|--------|
| SOUTHERN OCEAN         | CENTER       | 12/31/2016         | 366 Days Settled | I      |                           |        |
| MANAHAWKIN, NJ 0       | 8050         |                    |                  |        | CR Beds 136 POS Be        | eds 0  |
| OCEAN                  |              |                    |                  |        | Key Performanad           | e Ind. |
| Novitas NJ             |              |                    |                  |        | Occupancy Rate            | 86.2%  |
| Balance S              | heet         | Income             | Statement        |        | Length of Stay            | 57.9   |
| Current Assets         | 1,554,575    | Total Charges      | 20,922,315       |        | Average Wages             | 21.85  |
| Fixed Assets           | 13,930,597   | Contract Allowance | 5,902,457        | 28.2%  | Skilled Nursing           | 76.1%  |
| Other Assets           | 162,882      | Operating Revenue  | 15,019,858       | 71.8%  | Ancillary Service         | 23.9%  |
| Total Assets           | 15,648,054   | Operating Expense  | 15,133,804       | 100.8% | Current Ratio             | 1.5    |
| Current Liabilities    | 1,034,314    | Operating Margin   | -113,946         | -0.8%  | Days to Collect           | 36.7   |
| Long Term Liabilities  | 23,666,657   | Other Income       | 26,362           | 0.2%   | Avg Payment Days          | 18.4   |
| Total Equity           | -9,052,917   | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 20.1%  |
| Total Liab. and Equity | 15,648,054   | Net Profit or Loss | (87,584)         | -0.6%  | Return on Equity          | 1.0%   |
| 315237 SOUTHGA         | TE HEALTH CA | RE CTR             |                  |        | Proprietary - Corporation | າ      |
| SOUTHGATE HEALT        | TH CARE CTR  | 12/31/2016         | 366 Days Settled | I      |                           |        |
| CARNEYS POINT, N       | J 08069      |                    |                  |        | CR Beds 152 POS Be        | eds 0  |
| SALEM                  |              |                    |                  |        | Key Performanad           | e Ind. |
| BLUE CROSS (TENN       | NESSEE)      |                    |                  |        | Occupancy Rate            | 91.1%  |
| Balance S              | heet         | Income             | Statement        |        | Length of Stay            | 70.7   |
| Current Assets         | 4,489,034    | Total Charges      | 20,016,718       |        | Average Wages             | 14.09  |
| Fixed Assets           | 282,404      | Contract Allowance | 3,282,047        | 16.4%  | Skilled Nursing           | 83.4%  |
| Other Assets           | 356,662      | Operating Revenue  | 16,734,671       | 83.6%  | Ancillary Service         | 16.6%  |
| Total Assets           | 5,128,100    | Operating Expense  | 14,713,715       | 87.9%  | Current Ratio             | 1.6    |
| Current Liabilities    | 2,740,514    | Operating Margin   | 2,020,956        | 12.1%  | Days to Collect           | 42.1   |
| Long Term Liabilities  | 100,000      | Other Income       | 14,290           | 0.1%   | Avg Payment Days          | 32.3   |
| Total Equity           | 2,287,586    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 351.1% |
|                        |              |                    |                  |        |                           |        |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315413 ST ANN'S H      | 15413 ST ANN'S HOME FOR AGED |                    |                  |        |                    |         |
|------------------------|------------------------------|--------------------|------------------|--------|--------------------|---------|
| ST ANN'S HOME FO       | R AGED                       | 12/31/2016         | 366 Days Settled | d      |                    |         |
| JERSEY CITY, NJ 07     | '305                         |                    |                  |        | CR Beds 120 POS B  | eds 0   |
| HUDSON                 |                              |                    |                  |        | Key Performana     | ce Ind. |
| Novitas NJ             |                              |                    |                  |        | Occupancy Rate     | 94.4%   |
| Balance Sheet          |                              | Income             | Statement        |        | Length of Stay     | 89.0    |
| Current Assets         | 13,814,165                   | Total Charges      | 15,317,715       |        | Average Wages      | 19.68   |
| Fixed Assets           | 14,935,885                   | Contract Allowance | 1,578,573        | 10.3%  | Skilled Nursing    | 83.3%   |
| Other Assets           | 231,854                      | Operating Revenue  | 13,739,142       | 89.7%  | Ancillary Service  | 16.7%   |
| Total Assets           | 28,981,904                   | Operating Expense  | 13,803,456       | 100.5% | Current Ratio      | 9.4     |
| Current Liabilities    | 1,467,749                    | Operating Margin   | -64,314          | -0.5%  | Days to Collect    | 50.9    |
| Long Term Liabilities  | 11,236,153                   | Other Income       | 1,563,196        | 11.4%  | Avg Payment Days   | 23.3    |
| Total Equity           | 16,278,002                   | Other Expense      | 0                | 0.0%   | Depreciation Rate  | 3.9%    |
| Total Liab. and Equity | 28,981,904                   | Net Profit or Loss | 1,498,882        | 10.9%  | Return on Equity   | 9.2%    |
| 315471 ST CATHE        | RINE OF SIENA                |                    |                  |        | Nonprofit - Church |         |
| ST CATHERINE OF S      | SIENA                        | 12/31/2016         | 366 Days Settled | d      |                    |         |
| CALDWELL, NJ 0700      | 06                           |                    |                  |        | CR Beds 62 POS B   | eds 0   |
| ESSEX                  |                              |                    |                  |        | Key Performana     | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)                      |                    |                  |        | Occupancy Rate     | 86.9%   |
| Balance S              | heet                         | Income             | Statement        |        | Length of Stay     | 789.2   |
| Current Assets         | -24,380                      | Total Charges      | 2,455,700        |        | Average Wages      | 20.41   |
| Fixed Assets           | 1,575,067                    | Contract Allowance | 0                | 0.0%   | Skilled Nursing    | 91.6%   |
| Other Assets           | 0                            | Operating Revenue  | 2,455,700        | 100.0% | Ancillary Service  | 0.0%    |
| Total Assets           | 1,550,687                    | Operating Expense  | 3,272,417        | 133.3% | Current Ratio      | 0.0     |
| Current Liabilities    | 4,109,312                    | Operating Margin   | -816,717         | -33.3% | Days to Collect    | 71.5    |
| Long Term Liabilities  | 775                          | Other Income       | 192,162          | 7.8%   | Avg Payment Days   | 23.9    |
| Total Equity           | -2,559,400                   | Other Expense      | 0                | 0.0%   | Depreciation Rate  | 2.8%    |
| Total Liab. and Equity | 1,550,687                    | Net Profit or Loss | (624,555)        | -25.4% | Return on Equity   | 24.4%   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315318 ST JOSEPI                          | H'S HOME AL &  | NC, INC             |                  |         | Nonprofit - Other  |             |
|---|----------------|---------------------|------------------|---------|--------------------|-------------|
| ST JOSEPH'S HOME                          | E AL & NC, INC | 12/31/2016          | 366 Days Settled |         |                    |             |
| WOODBRIDGE, NJ (                          | 7095           |                     |                  |         | CR Beds 111 POS Be | eds 0       |
| MIDDLESEX                                 |                |                     |                  |         | Key Performanac    | e Ind.      |
| WISCONSIN PHYSIC                          | CIANS SERVICE  |                     |                  |         | Occupancy Rate     | 93.1%       |
| Balance S                                 | Sheet          | Income              | Statement        |         | Length of Stay     | 922.5       |
| Current Assets                            | 5,828,160      | Total Charges       | 9,270,786        |         | Average Wages      | 15.56       |
| Fixed Assets                              | 1,602,457      | Contract Allowance  | 888,037          | 9.6%    | Skilled Nursing    | 61.2%       |
| Other Assets                              | 0              | Operating Revenue   | 8,382,749        | 90.4%   | Ancillary Service  | 6.6%        |
| Total Assets                              | 7,430,617      | Operating Expense   | 7,390,735        | 88.2%   | Current Ratio      | 9.1         |
| Current Liabilities                       | 643,405        | Operating Margin    | 992,014          | 11.8%   | Days to Collect    | 67.3        |
| Long Term Liabilities                     | 6,464          | Other Income        | 210,874          | 2.5%    | Avg Payment Days   | 10.1        |
| Total Equity                              | 6,780,748      | Other Expense       | 0                | 0.0%    | Depreciation Rate  | 3.3%        |
| Total Liab. and Equity                    | 7,430,617      | Net Profit or Loss  | 1,202,888        | 14.3%   | Return on Equity   | 17.7%       |
| 315388 ST JOSEPI                          | H'S HOME FOR   | ELDERLY             |                  |         | Nonprofit - Church |             |
| ST JOSEPH'S HOME                          | FOR ELDERLY    | 12/31/2016          | 366 Days Settled |         |                    |             |
| TOTOWA, NJ 07512                          |                |                     |                  |         | CR Beds 41 POS Be  | eds 0       |
| PASSAIC                                   |                |                     |                  |         | Key Performanac    | e Ind.      |
| BLUE CROSS (TEN                           | NESSEE)        |                     |                  |         | Occupancy Rate     | 95.4%       |
| Balance S                                 | Sheet          | Income              | Statement        |         | Length of Stay     | 596.3       |
| Current Assets                            | 1,675,120      | Total Charges       | 6,098,805        |         | Average Wages      | 21.46       |
| Fixed Assets                              | 2,332,255      | Contract Allowance  | 2,128,670        | 34.9%   | Skilled Nursing    | 88.6%       |
| Other Assets                              | -214,121       | Operating Revenue   | 3,970,135        | 65.1%   | Ancillary Service  | 11.4%       |
| Total Assets                              | 3,793,254      | Operating Expense   | 8,069,748        | 203.3%  | Current Ratio      | 33.1        |
|   |                | On a ratio a Marain | -4,099,613       | -103.3% | Days to Collect    |             |
| Current Liabilities                       | 50,608         | Operating Margin    | 1,000,010        |         | •                  | 39.5        |
| Current Liabilities Long Term Liabilities | 50,608<br>0    | Other Income        | 3,154,876        | 79.5%   | Avg Payment Days   | 39.5<br>2.3 |
|   |                |                     |                  |         | •                  |             |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315060 ST MARY'S   | S CENTER FOR  | REHABILITATION & H  |   |  | Proprietary - Other  |   |
|--|---|---|---|--|--|---|
| ST MARY'S CENTER<br>& HEALTHCARE   | R FOR REHABIL   | ITATION 12/31/2016  | 384 Days Settled  | I  |  |   |
| CHERRY HILL, NJ 08   | 3003  |   |   |  | CR Beds 313 POS B  | seds 0  |
| CAMDEN   |   |   |   |  | Key Performana   | ce Ind.   |
| BLUE CROSS (TENN   | NESSEE)   |   |   |  | Occupancy Rate   | 58.5%   |
| Balance S  | Sheet   | Income  | Statement   |  | Length of Stay   | 151.5   |
| Current Assets   | 3,747,721   | Total Charges   | 27,849,685  |  | Average Wages  | 20.83   |
| Fixed Assets   | 161,162   | Contract Allowance  | 5,453,188   | 19.6%                                      | Skilled Nursing  | 80.8%   |
| Other Assets   | 602,169   | Operating Revenue   | 22,396,497  | 80.4%                                      | Ancillary Service  | 9.3%  |
| Total Assets   | 4,511,052   | Operating Expense   | 20,112,085  | 89.8%                                      | Current Ratio  | 0.8   |
| Current Liabilities  | 4,570,022   | Operating Margin  | 2,284,412   | 10.2%                                      | Days to Collect  | 44.7  |
| Long Term Liabilities  | 0   | Other Income  | 61,584  | 0.3%                                       | Avg Payment Days   | 49.0  |
|  | -58,970   | Other Expense   | 0   | 0.0%                                       | Depreciation Rate  | 1,897.5%  |
| l otal Equity  | -30,370   | Other Expense   |   |  | •  |   |
|  |   | Net Profit or Loss  | 2,345,996   |  | Return on Equity   | 3,978.3%  |
| Total Liab. and Equity   | 4,511,052   | · –   | 2,345,996   |  | ·  | 3,978.3%  |
| Total Equity  Total Liab. and Equity  315194 ST VINCEN  ST VINCENT'S HEAL CENTER   | 4,511,052<br>IT'S HEALTHCA  | Net Profit or Loss  RE AND REHAB CEN  | 2,345,996   | 10.5%                                      | Return on Equity   | 3,978.3%  |
| Total Liab. and Equity  315194 ST VINCEN  ST VINCENT'S HEAL  | 4,511,052  IT'S HEALTHCA  THCARE AND F  | Net Profit or Loss  RE AND REHAB CEN  | 2,345,996<br>TER  | 10.5%                                      | Return on Equity   |   |
| Total Liab. and Equity  315194 ST VINCEN  ST VINCENT'S HEAL CENTER   | 4,511,052  IT'S HEALTHCA  THCARE AND F  | Net Profit or Loss  RE AND REHAB CEN  | 2,345,996<br>TER  | 10.5%                                      | Return on Equity  Nonprofit - Other  | seds 0  |
| Total Liab. and Equity  315194 ST VINCEN  ST VINCENT'S HEAL CENTER  CEDAR GROVE, NJ  | 4,511,052  IT'S HEALTHCA  THCARE AND F  | Net Profit or Loss  RE AND REHAB CEN  | 2,345,996<br>TER  | 10.5%                                      | Return on Equity  Nonprofit - Other  CR Beds 151 POS B   |   |
| Total Liab. and Equity  315194 ST VINCEN  ST VINCENT'S HEAL CENTER  CEDAR GROVE, NJ  ESSEX   | 4,511,052  IT'S HEALTHCA  THCARE AND F  07009  NESSEE)  | Net Profit or Loss  RE AND REHAB CEN  REHAB 12/31/2016 3  | 2,345,996<br>TER  | 10.5%                                      | Return on Equity  Nonprofit - Other  CR Beds 151 POS B  Key Performana   | eds 0<br>ce Ind.  |
| Total Liab. and Equity  315194 ST VINCEN  ST VINCENT'S HEAL CENTER  CEDAR GROVE, NJ  ESSEX  BLUE CROSS (TENN  Balance S  | 4,511,052  IT'S HEALTHCA  THCARE AND F  07009  NESSEE)  | Net Profit or Loss  ARE AND REHAB CENT REHAB 12/31/2016 3   | 2,345,996  TER  366 Days Settled  | 10.5%                                      | Return on Equity  Nonprofit - Other  CR Beds 151 POS B  Key Performana  Occupancy Rate   | eeds 0<br><b>ce Ind.</b><br>87.9%<br>247.0                    |
| Total Liab. and Equity  315194 ST VINCEN  ST VINCENT'S HEAL CENTER  CEDAR GROVE, NJ  ESSEX  BLUE CROSS (TENN   | 4,511,052  IT'S HEALTHCA  THCARE AND F  07009  NESSEE)  Sheet   | Net Profit or Loss  ARE AND REHAB CENT REHAB 12/31/2016 3   | 2,345,996  TER  366 Days Settled  | 10.5%                                      | Return on Equity  Nonprofit - Other  CR Beds 151 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages  | eeds 0<br><b>ce Ind.</b><br>87.9%                             |
| Total Liab. and Equity  315194 ST VINCEN  ST VINCENT'S HEAL CENTER  CEDAR GROVE, NJ  ESSEX  BLUE CROSS (TENN  Balance S  Current Assets                                    | 4,511,052  IT'S HEALTHCA  THCARE AND F  07009  NESSEE)  Sheet  450,421,000  | Net Profit or Loss  ARE AND REHAB CENT REHAB 12/31/2016 3  Income S  Total Charges                      | 2,345,996  TER  366 Days Settled  Statement  20,941,631                                     | 10.5%                                      | Return on Equity  Nonprofit - Other  CR Beds 151 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages  | seds 0<br><b>ce Ind.</b><br>87.9%<br>247.8                    |
| Total Liab. and Equity  315194 ST VINCEN  ST VINCENT'S HEAL CENTER  CEDAR GROVE, NJ  ESSEX  BLUE CROSS (TENN  Balance S  Current Assets  Fixed Assets                      | 4,511,052  IT'S HEALTHCA  THCARE AND F  07009  NESSEE)  Sheet  450,421,000  324,327,000                                       | Net Profit or Loss  ARE AND REHAB CENT  REHAB 12/31/2016 3  Income 3  Total Charges  Contract Allowance | 2,345,996  TER  366 Days Settled  Statement  20,941,631  8,443,465                          | 10.5%                                      | Return on Equity  Nonprofit - Other  CR Beds 151 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                          | eds 0<br><b>ce Ind.</b> 87.9%  247.6  24.79  91.5%  8.5%      |
| Total Liab. and Equity  315194 ST VINCEN  ST VINCENT'S HEAL CENTER  CEDAR GROVE, NJ  ESSEX  BLUE CROSS (TENN  Balance S  Current Assets  Fixed Assets  Other Assets        | 4,511,052  IT'S HEALTHCA  THCARE AND F  07009  NESSEE)  Sheet  450,421,000  324,327,000  98,066,000                           | Income S Total Charges Contract Allowance Operating Revenue   | 2,345,996  TER  366 Days Settled  Statement  20,941,631  8,443,465  12,498,166              | 10.5%<br>I<br>40.3%<br>59.7%               | Return on Equity  Nonprofit - Other  CR Beds 151 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio           | eds 0<br><b>ce Ind.</b> 87.99 247.4 24.79 91.59 8.59          |
| Total Liab. and Equity  315194 ST VINCEN  ST VINCENT'S HEAL CENTER CEDAR GROVE, NJ ESSEX BLUE CROSS (TENN Balance S  Current Assets Fixed Assets Other Assets Total Assets | 4,511,052  IT'S HEALTHCA  THCARE AND F  07009  NESSEE)  Sheet  450,421,000  324,327,000  98,066,000  872,814,000              | Income S  Total Charges Contract Allowance Operating Revenue Operating Expense                          | 2,345,996  TER  366 Days Settled  20,941,631  8,443,465  12,498,166  14,434,539             | 40.3%<br>59.7%<br>115.5%<br>-15.5%         | Return on Equity  Nonprofit - Other  CR Beds 151 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio           | seds 0 <b>ce Ind.</b> 87.99  247.4  91.59  8.59  1.2  3,002.4 |
| 315194 ST VINCEN ST VINCENT'S HEAL CENTER CEDAR GROVE, NJ ESSEX BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities       | 4,511,052  IT'S HEALTHCA  THCARE AND F  07009  NESSEE)  Sheet  450,421,000  324,327,000  98,066,000  872,814,000  372,690,000 | Income S  Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin         | 2,345,996  TER  366 Days Settled  20,941,631  8,443,465  12,498,166  14,434,539  -1,936,373 | 40.3%<br>59.7%<br>115.5%<br>-15.5%<br>0.4% | Return on Equity  Nonprofit - Other  CR Beds 151 POS B  Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | eeds 0  ce Ind.  87.9%  247.8  24.79  91.5%                   |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| SISIAS SILIVEIMO   | MANOR  |  |  |   | Proprietary - Corporatio  | n   |
|--|--|--|--|---|---|---|
| STERLING MANOR   |  | 12/31/2016   | 366 Days Settled   | I   |   |   |
| MAPLE SHADE, NJ (  | 08052  |  |  |   | CR Beds 124 POS B   | eds 0   |
| BURLINGTON   |  |  |  |   | Key Performana  | ce Ind.   |
| WISCONSIN PHYSIC   | CIANS SERVICE  |  |  |   | Occupancy Rate  | 82.4%   |
| Balance S  | Sheet  | Income   | Statement  |   | Length of Stay  | 157.1   |
| Current Assets   | 5,365,478  | Total Charges  | 8,933,683  |   | Average Wages   | 11.44   |
| Fixed Assets   | 232,526  | Contract Allowance   | 848,457  | 9.5%                                      | Skilled Nursing   | 93.6%   |
| Other Assets   | 764,674  | Operating Revenue  | 8,085,226  | 90.5%                                     | Ancillary Service   | 6.4%  |
| Total Assets   | 6,362,678  | Operating Expense  | 8,086,477  | 100.0%                                    | Current Ratio   | 0.9   |
| Current Liabilities  | 5,669,927  | Operating Margin   | -1,251   | 0.0%                                      | Days to Collect   | 170.3   |
| Long Term Liabilities  | 645,594  | Other Income   | 0  | 0.0%                                      | Avg Payment Days  | 259.1   |
| Total Equity   | 47,157   | Other Expense  | 0  | 0.0%                                      | Depreciation Rate   | 54.7%   |
| Total Liab. and Equity   | 6,362,678  | Net Profit or Loss   | (1,255)  | 0.0%                                      | Return on Equity  | -2.7%   |
|  |  |  |  |   |   |   |
| 315486 STONEBRI  | DGE AT MONTO   | GOMERY HEALTH CA   | ARE CENTER   |   | Nonprofit - Other   |   |
| 315486 STONEBRI<br>STONEBRIDGE AT M<br>HEALTH CARE CEN   | MONTGOMERY   |  | ARE CENTER  366 Days Settled   | I   | Nonprofit - Other   |   |
| STONEBRIDGE AT N   | MONTGOMERY<br>TER  |  |  | I   | Nonprofit - Other  CR Beds 40 POS B   | eds 0   |
| STONEBRIDGE AT MEALTH CARE CEN   | MONTGOMERY<br>TER  |  |  | I   | ·   |   |
| STONEBRIDGE AT M<br>HEALTH CARE CEN'<br>SKILLMAN, NJ 08558   | MONTGOMERY<br>TER<br>3   |  |  | I   | CR Beds 40 POS B  |   |
| STONEBRIDGE AT M<br>HEALTH CARE CEN'<br>SKILLMAN, NJ 08558<br>SOMERSET   | MONTGOMERY<br>TER<br>3<br>NESSEE)  | 12/31/2016   |  | I   | CR Beds 40 POS B  | ce Ind.   |
| STONEBRIDGE AT M<br>HEALTH CARE CENT<br>SKILLMAN, NJ 08558<br>SOMERSET<br>BLUE CROSS (TENN   | MONTGOMERY<br>TER<br>3<br>NESSEE)<br>Sheet   | 12/31/2016   | 366 Days Settled   | I   | CR Beds 40 POS B  Key Performanae  Occupancy Rate   | <b>ce Ind.</b> 79.9%                            |
| STONEBRIDGE AT MEALTH CARE CENTSKILLMAN, NJ 08558 SOMERSET BLUE CROSS (TENNBALL) Balance S   | MONTGOMERY<br>TER<br>3<br>NESSEE)<br>Sheet<br>24,438,672   | 12/31/2016<br>Income   | 366 Days Settled   |   | CR Beds 40 POS B  Key Performanae  Occupancy Rate  Length of Stay   | 79.9%<br>136.1                                  |
| STONEBRIDGE AT MEALTH CARE CENTSKILLMAN, NJ 08558 SOMERSET BLUE CROSS (TENNBAILDE STONES STON | MONTGOMERY<br>TER<br>3<br>NESSEE)<br>Sheet<br>24,438,672   | 12/31/2016  Income  Total Charges  | 366 Days Settled Statement 25,341,143  | 9.5%                                      | CR Beds 40 POS B  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  | 79.9%<br>136.1<br>18.50                         |
| STONEBRIDGE AT MEALTH CARE CENTSKILLMAN, NJ 08558 SOMERSET BLUE CROSS (TENNBAILDE CROSS (TENNBAILDE SENTER CONTROLL CONT | MONTGOMERY<br>TER<br>3<br>NESSEE)<br>Sheet<br>24,438,672<br>66,787,267   | Income Total Charges Contract Allowance  | 366 Days Settled  Statement  25,341,143  2,418,679                                   | 9.5%<br>90.5%                             | CR Beds 40 POS B  Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 79.9%<br>136.1<br>18.50<br>20.4%                |
| STONEBRIDGE AT MEALTH CARE CENTER SKILLMAN, NJ 08558 SOMERSET BLUE CROSS (TENNER Balance Structure Assets Fixed Assets Other Assets  | MONTGOMERY<br>TER<br>3<br>NESSEE)<br>Sheet<br>24,438,672<br>66,787,267<br>3,347,331                            | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 366 Days Settled  Statement  25,341,143  2,418,679  22,922,464                       | 9.5%<br>90.5%<br>102.6%                   | CR Beds 40 POS B  Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 79.9%<br>136.1<br>18.50<br>20.4%<br>5.5%        |
| STONEBRIDGE AT MEALTH CARE CENTSKILLMAN, NJ 08558 SOMERSET BLUE CROSS (TENNBALL CROSS (TENNBAL | MONTGOMERY<br>TER<br>3<br>NESSEE)<br>Sheet<br>24,438,672<br>66,787,267<br>3,347,331<br>94,573,270              | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 366 Days Settled  Statement  25,341,143  2,418,679  22,922,464  23,514,915           | 9.5%<br>90.5%<br>102.6%<br>-2.6%          | CR Beds 40 POS B  Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 79.9%<br>136.1<br>18.50<br>20.4%<br>5.5%<br>7.5 |
| STONEBRIDGE AT MEALTH CARE CENTSKILLMAN, NJ 08558 SOMERSET BLUE CROSS (TENNBALL CROSS (TENNBAL | MONTGOMERY<br>TER<br>3<br>NESSEE)<br>Sheet<br>24,438,672<br>66,787,267<br>3,347,331<br>94,573,270<br>3,271,115 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 366 Days Settled  Statement  25,341,143  2,418,679  22,922,464  23,514,915  -592,451 | 9.5%<br>90.5%<br>102.6%<br>-2.6%<br>10.0% | CR Beds 40 POS B  Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 79.9%<br>136.1<br>18.50<br>20.4%<br>5.5%<br>7.5 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315066 STRATFOR  | RD MANOR REH  | IABILITATION AND C   | ARE CENTER   |                                | Proprietary - Partnershi   | р   |
|--|---|--|--|--------------------------------|--|---|
| STRATFORD MANO<br>AND CARE CENTER  |   | TION 12/31/2016  | 366 Days Settled   |                                |  |   |
| WEST ORANGE, NJ  | 07052   |  |  |                                | CR Beds 131 POS E  | eds 0                                     |
| ESSEX  |   |  |  |                                | Key Performana   | ce Ind.                                   |
| Novitas NJ   |   |  |  |                                | Occupancy Rate   | 92.5%                                     |
| Balance S  | heet  | Income   | Statement  |                                | Length of Stay   | 69.5                                      |
| Current Assets   | 3,817,097   | Total Charges  | 17,126,117   |                                | Average Wages  | 19.80                                     |
| Fixed Assets   | 1,504,149   | Contract Allowance   | 3,054,751  | 17.8%                          | Skilled Nursing  | 82.1%                                     |
| Other Assets   | 0   | Operating Revenue  | 14,071,366   | 82.2%                          | Ancillary Service  | 17.9%                                     |
| Total Assets   | 5,321,246   | Operating Expense  | 12,649,861   | 89.9%                          | Current Ratio  | 0.6                                       |
| Current Liabilities  | 5,914,903   | Operating Margin   | 1,421,505  | 10.1%                          | Days to Collect  | 78.7                                      |
| Long Term Liabilities  | 0   | Other Income   | 4,024  | 0.0%                           | Avg Payment Days   | 42.9                                      |
| Total Equity   | -593,657  | Other Expense  | 0  | 0.0%                           | Depreciation Rate  | 73.2%                                     |
| Total Liab. and Equity   | 5,321,246   | Net Profit or Loss   | 1,425,529  | 10.1%                          | Return on Equity   | -240.1%                                   |
| 315381 SUMMER H  | HILL NURSING H  | НОМЕ   |  |                                | Proprietary - Corporation  | n   |
| SUMMER HILL NUR  | SING HOME   | 12/31/2016   | 366 Days Settled   |                                |  |   |
| OLD BRIDGE, NJ 08  |   |  |  |                                |  |   |
| - ,  | 857   |  |  |                                | CR Beds 120 POS B  | eds 0                                     |
| MIDDLESEX  | 857   |  |  |                                | CR Beds 120 POS E  |   |
|  |   |  |  |                                |  |   |
| MIDDLESEX  | CIANS SERVICE   |  | Statement  |                                | Key Performana   | ce Ind.                                   |
| MIDDLESEX WISCONSIN PHYSIC   | CIANS SERVICE   |  | <b>Statement</b> 13,781,861                                      |                                | Key Performana Occupancy Rate  | <b>ce Ind.</b> 93.1%                      |
| MIDDLESEX WISCONSIN PHYSIC Balance S   | CIANS SERVICE   | Income   |  | 11.8%                          | Key Performana Occupancy Rate Length of Stay   | 93.1%<br>135.4                            |
| MIDDLESEX WISCONSIN PHYSIC Balance S Current Assets  | CIANS SERVICE<br>Sheet<br>2,327,441                       | Income<br>Total Charges  | 13,781,861   |                                | Key Performana Occupancy Rate Length of Stay Average Wages   | 93.1%<br>135.4<br>19.76                   |
| MIDDLESEX WISCONSIN PHYSIC Balance S Current Assets Fixed Assets   | CIANS SERVICE<br>Sheet<br>2,327,441<br>752,000            | Income Total Charges Contract Allowance  | 13,781,861<br>1,620,816  | 88.2%                          | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 93.1%<br>135.4<br>19.76<br>87.8%          |
| MIDDLESEX WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets                                  | CIANS SERVICE<br>Sheet<br>2,327,441<br>752,000<br>520,311 | Total Charges Contract Allowance Operating Revenue   | 13,781,861<br>1,620,816<br>12,161,045                            | 88.2%<br>90.3%                 | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 93.1%<br>135.4<br>19.76<br>87.8%<br>12.2% |
| MIDDLESEX WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets Total Assets                     | 2,327,441<br>752,000<br>520,311<br>3,599,752              | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 13,781,861<br>1,620,816<br>12,161,045<br>10,984,316              | 88.2%<br>90.3%<br>9.7%         | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 93.1% 135.4 19.76 87.8% 12.2% 0.7         |
| MIDDLESEX WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 2,327,441<br>752,000<br>520,311<br>3,599,752<br>3,542,339 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 13,781,861<br>1,620,816<br>12,161,045<br>10,984,316<br>1,176,729 | 88.2%<br>90.3%<br>9.7%<br>0.0% | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 93.1% 135.4 19.76 87.8% 12.2% 0.7 36.6    |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315038 SUMMIT RI       | DGE CENTER    |                    |                  |        | Proprietary - Other       |        |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|--------|
| SUMMIT RIDGE CEN       | NTER          | 12/31/2016         | 366 Days Settled | !      |                           |        |
| WEST ORANGE, NJ        | 07052         |                    |                  |        | CR Beds 152 POS B         | eds 0  |
| ESSEX                  |               |                    |                  |        | Key Performanad           | e Ind. |
| Novitas NJ             |               |                    |                  |        | Occupancy Rate            | 95.1%  |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay            | 135.3  |
| Current Assets         | 2,006,586     | Total Charges      | 26,518,601       |        | Average Wages             | 21.96  |
| Fixed Assets           | 4,688,350     | Contract Allowance | 12,375,874       | 46.7%  | Skilled Nursing           | 89.7%  |
| Other Assets           | -4,749,253    | Operating Revenue  | 14,142,727       | 53.3%  | Ancillary Service         | 10.3%  |
| Total Assets           | 1,945,683     | Operating Expense  | 15,307,913       | 108.2% | Current Ratio             | 1.7    |
| Current Liabilities    | 1,157,941     | Operating Margin   | -1,165,186       | -8.2%  | Days to Collect           | 51.0   |
| Long Term Liabilities  | 14,436,777    | Other Income       | 23,541           | 0.2%   | Avg Payment Days          | 21.0   |
| Total Equity           | -13,649,035   | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 41.5%  |
| Total Liab. and Equity | 1,945,683     | Net Profit or Loss | (1,141,645)      | -8.1%  | Return on Equity          | 8.4%   |
| 315354 SUNNYSID        | E MANOR       |                    |                  |        | Proprietary - Corporation | า      |
| SUNNYSIDE MANOF        | ₹             | 12/31/2016         | 366 Days Settled | l      |                           |        |
| WALL, NJ 07719         |               |                    |                  |        | CR Beds 152 POS B         | eds 0  |
| MONMOUTH               |               |                    |                  |        | Key Performanad           | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 72.7%  |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay            | 360.2  |
| Current Assets         | 1,431,989     | Total Charges      | 13,527,989       |        | Average Wages             | 26.27  |
| Fixed Assets           | 1,174,394     | Contract Allowance | 1,359,078        | 10.0%  | Skilled Nursing           | 53.4%  |
| Other Assets           | -209,119      | Operating Revenue  | 12,168,911       | 90.0%  | Ancillary Service         | 9.8%   |
| Total Assets           | 2,397,264     | Operating Expense  | 13,837,918       | 113.7% | Current Ratio             | 1.0    |
| Current Liabilities    | 1,382,949     | Operating Margin   | -1,669,007       | -13.7% | Days to Collect           | 19.3   |
| Long Term Liabilities  | 3,261,471     | Other Income       | 13,816           | 0.1%   | Avg Payment Days          | 25.4   |
| Total Equity           | -2,247,156    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 171.2% |
| 1                      |               |                    |                  |        |                           |        |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315462 TALLWOO         | DS CARE CENT  | ER                 |                  |        | Proprietary - Corporatio  | n       |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|---------|
| TALLWOODS CARE         | CENTER        | 12/31/2016         | 366 Days Settled | I      |                           |         |
| BAYVILLE, NJ 08721     |               |                    |                  |        | CR Beds 180 POS B         | eds 0   |
| OCEAN                  |               |                    |                  |        | Key Performana            | ce Ind. |
| Novitas NJ             |               |                    |                  |        | Occupancy Rate            | 92.5%   |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay            | 100.9   |
| Current Assets         | 6,671,242     | Total Charges      | 21,049,174       |        | Average Wages             | 18.92   |
| Fixed Assets           | 731,712       | Contract Allowance | 2,434,299        | 11.6%  | Skilled Nursing           | 87.5%   |
| Other Assets           | 70,942        | Operating Revenue  | 18,614,875       | 88.4%  | Ancillary Service         | 12.5%   |
| Total Assets           | 7,473,896     | Operating Expense  | 15,294,987       | 82.2%  | Current Ratio             | 2.1     |
| Current Liabilities    | 3,125,549     | Operating Margin   | 3,319,888        | 17.8%  | Days to Collect           | 49.8    |
| Long Term Liabilities  | 20,944        | Other Income       | 43,457           | 0.2%   | Avg Payment Days          | 71.5    |
| Total Equity           | 4,327,403     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 107.4%  |
| Total Liab. and Equity | 7,473,896     | Net Profit or Loss | 3,363,345        | 18.1%  | Return on Equity          | 77.7%   |
| 315037 TEANECK         | NURSING CENT  | rer                |                  |        | Proprietary - Corporation | n       |
| TEANECK NURSING        | CENTER        | 12/31/2016         | 366 Days Settled | l      |                           |         |
| TEANECK, NJ 07666      | 5             |                    |                  |        | CR Beds 107 POS B         | eds 0   |
| BERGEN                 |               |                    |                  |        | Key Performana            | ce Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 95.8%   |
| Balance S              | Sheet         | Income             | Statement        |        | Length of Stay            | 338.0   |
| Current Assets         | 2,277,040     | Total Charges      | 9,120,887        |        | Average Wages             | 12.25   |
| Fixed Assets           | 429,243       | Contract Allowance | 408,446          | 4.5%   | Skilled Nursing           | 93.3%   |
| Other Assets           | 0             | Operating Revenue  | 8,712,441        | 95.5%  | Ancillary Service         | 6.7%    |
| Total Assets           | 2,706,283     | Operating Expense  | 8,981,921        | 103.1% | Current Ratio             | 0.4     |
| Current Liabilities    | 6,207,112     | Operating Margin   | -269,480         | -3.1%  | Days to Collect           | 63.3    |
| Long Term Liabilities  | 652,094       | Other Income       | 0                | 0.0%   | Avg Payment Days          | 257.3   |
| Total Equity           | -4,152,923    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 148.2%  |
| Total Liab. and Equity | 2,706,283     | Net Profit or Loss | (269,484)        | -3.1%  | Return on Equity          | 6.5%    |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315069 TOWER LO        | DGE CARE CE   | NTER               |                  |        | Proprietary - Partnershi | 0       |
|------------------------|---------------|--------------------|------------------|--------|--------------------------|---------|
| TOWER LODGE CAF        | RE CENTER     | 12/31/2016         | 366 Days Settled | i      |                          |         |
| WALL, NJ 07719         |               |                    |                  |        | CR Beds 60 POS B         | eds 0   |
| MONMOUTH               |               |                    |                  |        | Key Performana           | ce Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate           | 91.0%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay           | 232.4   |
| Current Assets         | 1,231,616     | Total Charges      | 5,522,444        |        | Average Wages            | 19.12   |
| Fixed Assets           | 838,452       | Contract Allowance | 572,966          | 10.4%  | Skilled Nursing          | 88.6%   |
| Other Assets           | 0             | Operating Revenue  | 4,949,478        | 89.6%  | Ancillary Service        | 11.4%   |
| Total Assets           | 2,070,068     | Operating Expense  | 4,536,230        | 91.7%  | Current Ratio            | 0.8     |
| Current Liabilities    | 1,478,919     | Operating Margin   | 413,248          | 8.3%   | Days to Collect          | 28.7    |
| Long Term Liabilities  | 9,123         | Other Income       | 7,988            | 0.2%   | Avg Payment Days         | 71.0    |
| Total Equity           | 582,026       | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 28.7%   |
| Total Liab. and Equity | 2,070,068     | Net Profit or Loss | 421,236          | 8.5%   | Return on Equity         | 72.4%   |
| 315138 TROY HILL       | S CENTER      |                    |                  |        | Proprietary - Other      |         |
| TROY HILLS CENTE       | R             | 12/31/2016         | 366 Days Settled | i      |                          |         |
| PARSIPPANY, NJ 07      | 054           |                    |                  |        | CR Beds 130 POS B        | eds 0   |
| MORRIS                 |               |                    |                  |        | Key Performana           | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)       |                    |                  |        | Occupancy Rate           | 89.0%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay           | 147.0   |
| Current Assets         | 1,267,462     | Total Charges      | 21,650,552       |        | Average Wages            | 22.94   |
| Fixed Assets           | 12,425,291    | Contract Allowance | 8,843,070        | 40.8%  | Skilled Nursing          | 85.0%   |
| Other Assets           | 212,889       | Operating Revenue  | 12,807,482       | 59.2%  | Ancillary Service        | 15.0%   |
| Total Assets           | 13,905,642    | Operating Expense  | 13,710,788       | 107.1% | Current Ratio            | 0.9     |
| Current Liabilities    | 1,364,531     | Operating Margin   | -903,306         | -7.1%  | Days to Collect          | 34.1    |
| Long Term Liabilities  | 12,375,357    | Other Income       | 18,094           | 0.1%   | Avg Payment Days         | 18.5    |
| Total Equity           | 165,754       | Other Expense      | 0                | 0.0%   | Depreciation Rate        | 16.4%   |
| Total Liab. and Equity | 13,905,642    | Net Profit or Loss | (885,212)        | -6.9%  | Return on Equity         | -534.1% |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315439 UNITED ME  | ETHODIST COM   | MUNITIES AT BRIST  | OL GLEN   |  | Nonprofit - Church  |  |
|---|--|--|---|--|---|--|
| UNITED METHODIST<br>BRISTOL GLEN  | COMMUNITIE:  | S AT 12/31/2016  | 366 Days Settled  |  |   |  |
| NEWTON, NJ 07860  |  |  |   |  | CR Beds 145 POS Be  | eds 0  |
| SUSSEX  |  |  |   |  | Key Performanad   | e Ind.   |
| BLUE CROSS (TENN  | NESSEE)  |  |   |  | Occupancy Rate  | 94.4%  |
| Balance S   | heet   | Income   | Statement   |  | Length of Stay  | 107.7  |
| Current Assets  | 3,640,424  | Total Charges  | 22,790,435  |  | Average Wages   | 18.00  |
| Fixed Assets  | 34,494,924   | Contract Allowance   | 4,014,256   | 17.6%                                    | Skilled Nursing   | 39.7%  |
| Other Assets  | 32,607,578   | Operating Revenue  | 18,776,179  | 82.4%                                    | Ancillary Service   | 7.5%   |
| Total Assets  | 70,742,926   | Operating Expense  | 18,192,148  | 96.9%                                    | Current Ratio   | 0.9  |
| Current Liabilities   | 4,128,716  | Operating Margin   | 584,031   | 3.1%                                     | Days to Collect   | 33.3   |
| Long Term Liabilities   | 45,522,025   | Other Income   | 1,757,069   | 9.4%                                     | Avg Payment Days  | 55.7   |
| Total Equity  | 21,092,185   | Other Expense  | 0   | 0.0%                                     | Depreciation Rate   | 5.7%   |
| Total Liab. and Equity  | 70,742,926   | Net Profit or Loss   | 2,339,578   | 12.5%                                    | Return on Equity  | 11.1%  |
| 315404 UNITED ME  | THODIST COM  | MUNITIES AT COLLI  | NGSWOOD   |  | Nonprofit - Church  |  |
| UNITED METHODIST  |  |  |   |  |   |  |
| COLLINGSWOOD  | COMMONTIE  | S AT 12/31/2016  | 366 Days Settled  |  |   |  |
| COLLINGSWOOD, N   |  | S AT 12/31/2016  | 366 Days Settled  |  | CR Beds 178 POS Bo  | eds 0  |
|   |  | S AT 12/31/2016  | 366 Days Settled  |  | CR Beds 178 POS Be  |  |
| COLLINGSWOOD, N   | J 08108  | S AT 12/31/2016  | 366 Days Settled  |  |   |  |
| COLLINGSWOOD, N   | J 08108<br>NESSEE)   |  | 366 Days Settled  Statement   |  | Key Performanac   | e Ind.   |
| COLLINGSWOOD, N<br>CAMDEN<br>BLUE CROSS (TENN   | J 08108<br>NESSEE)   |  | ·   |  | Key Performanao<br>Occupancy Rate   | e Ind.<br>89.9%  |
| COLLINGSWOOD, N CAMDEN BLUE CROSS (TENN Balance S   | J 08108<br>NESSEE)<br>heet   | Income   | Statement   |  | Key Performanae<br>Occupancy Rate<br>Length of Stay   | 89.9%<br>184.7   |
| COLLINGSWOOD, N CAMDEN BLUE CROSS (TENN Balance S Current Assets  | J 08108 NESSEE) heet 34,350,043  | Income<br>Total Charges  | Statement<br>18,254,165   | 19.5%                                    | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages  | 89.9%<br>184.7<br>19.28                                  |
| COLLINGSWOOD, N CAMDEN BLUE CROSS (TENN Balance S Current Assets Fixed Assets   | J 08108  NESSEE)  heet  34,350,043  10,365,158                           | Income Total Charges Contract Allowance  | Statement<br>18,254,165<br>3,566,823  | 19.5%<br>80.5%                           | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages<br>Skilled Nursing                                     | 89.9%<br>184.7<br>19.28<br>49.7%                         |
| COLLINGSWOOD, N CAMDEN BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets                                  | J 08108  NESSEE)  heet  34,350,043  10,365,158  0                        | Income Total Charges Contract Allowance Operating Revenue                                    | 2 <b>Statement</b> 18,254,165 3,566,823 14,687,342                              | 19.5%<br>80.5%<br>86.2%                  | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 89.9%<br>184.7<br>19.28<br>49.7%<br>6.0%                 |
| COLLINGSWOOD, N CAMDEN BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets Total Assets                     | J 08108  NESSEE)  heet  34,350,043  10,365,158  0  44,715,201            | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 2 Statement<br>18,254,165<br>3,566,823<br>14,687,342<br>12,665,422              | 19.5%<br>80.5%<br>86.2%<br>13.8%         | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 89.9%<br>184.7<br>19.28<br>49.7%<br>6.0%<br>22.0         |
| COLLINGSWOOD, N CAMDEN BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | J 08108  NESSEE)  heet  34,350,043  10,365,158  0  44,715,201  1,560,679 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 2 Statement<br>18,254,165<br>3,566,823<br>14,687,342<br>12,665,422<br>2,021,920 | 19.5%<br>80.5%<br>86.2%<br>13.8%<br>0.9% | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 89.9%<br>184.7<br>19.28<br>49.7%<br>6.0%<br>22.0<br>66.2 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315427 UNITED ME   | ETHODIST COM   | MUNITIES AT PITMA   | N  |   | Nonprofit - Church  |  |
|--|--|---|--|---|---|--|
| UNITED METHODIST   | T COMMUNITIE:  | S AT 12/31/2016   | 366 Days Settled   |   |   |  |
| PITMAN, NJ 08071   |  |   |  |   | CR Beds 234 POS B   | eds 0  |
| GLOUCESTER   |  |   |  |   | Key Performana  | ce Ind.  |
| BLUE CROSS (TEN  | NESSEE)  |   |  |   | Occupancy Rate  | 89.5%  |
| Balance S  | heet   | Income  | Statement  |   | Length of Stay  | 259.9  |
| Current Assets   | 2,319,387  | Total Charges   | 17,620,620   |   | Average Wages   | 18.33  |
| Fixed Assets   | 3,946,171  | Contract Allowance  | 4,088,160  | 23.2%                                   | Skilled Nursing   | 62.5%  |
| Other Assets   | 0  | Operating Revenue   | 13,532,460   | 76.8%                                   | Ancillary Service   | 5.4%   |
| Total Assets   | 6,265,558  | Operating Expense   | 14,087,125   | 104.1%                                  | Current Ratio   | 1.5  |
| Current Liabilities  | 1,564,277  | Operating Margin  | -554,665   | -4.1%                                   | Days to Collect   | 48.7   |
| Long Term Liabilities  | 1,597,537  | Other Income  | 100,535  | 0.7%                                    | Avg Payment Days  | 40.6   |
| Total Equity   | 3,103,744  | Other Expense   | 0  | 0.0%                                    | Depreciation Rate   | 4.2%   |
| Total Liab. and Equity   | 6,265,558  | Net Profit or Loss  | (456,855)  | -3.4%                                   | Return on Equity  | -14.7%   |
| 315394 UNITED ME   | ETHODIST COM   | MUNITIES AT THE SH  | HORES  |   | Nonprofit - Church  |  |
| UNITED METHODISTHE SHORES  | T COMMUNITIE:  | S AT 12/31/2016   | 366 Dave Sattlad   |   |   |  |
| OCEAN CITY, NJ 082   |  |   | 300 Days Settled   |   |   |  |
|  | 226  |   | 300 Days Gemeu   |   | CR Beds 250 POS B   | eds 0  |
| CAPE MAY   | 226  |   | 300 Days Settled   |   | CR Beds 250 POS B   |  |
| CAPE MAY BLUE CROSS (TENN  |  |   | 300 Days Settled   |   |   |  |
|  | NESSEE)  | Income  | Statement Statement  |   | Key Performana  | ce Ind.  |
| BLUE CROSS (TENN   | NESSEE)<br>Sheet   | Income<br>Total Charges   | ·  |   | Key Performanae<br>Occupancy Rate   | <b>e Ind.</b><br>91.1%                                   |
| BLUE CROSS (TENN<br>Balance S  | NESSEE)<br>Sheet   | Total Charges   | Statement  | 19.3%                                   | Key Performanae<br>Occupancy Rate<br>Length of Stay   | 91.1%<br>190.4   |
| BLUE CROSS (TENN<br>Balance S<br>Current Assets  | NESSEE)<br><b>Sheet</b><br>25,348,676                            | Total Charges   | <b>Statement</b> 23,303,597                                    | 19.3%                                   | Key Performanae<br>Occupancy Rate<br>Length of Stay<br>Average Wages  | 91.1%<br>190.4<br>19.07                                  |
| BLUE CROSS (TENN<br>Balance S<br>Current Assets<br>Fixed Assets  | NESSEE) Sheet 25,348,676 33,000,052                              | Total Charges  Contract Allowance   | <b>Statement</b> 23,303,597 4,488,314                          | 19.3%<br>80.7%                          | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 91.1%<br>190.4<br>19.07<br>33.8%                         |
| BLUE CROSS (TENN<br>Balance S<br>Current Assets<br>Fixed Assets<br>Other Assets  | NESSEE) Sheet 25,348,676 33,000,052 0                            | Total Charges Contract Allowance Operating Revenue  | Statement 23,303,597 4,488,314 18,815,283                      | 19.3%<br>80.7%                          | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 91.1%<br>190.4<br>19.07<br>33.8%<br>6.5%                 |
| BLUE CROSS (TENN<br>Balance S<br>Current Assets<br>Fixed Assets<br>Other Assets<br>Total Assets                        | NESSEE) Sheet 25,348,676 33,000,052 0 58,348,728                 | Total Charges Contract Allowance Operating Revenue Operating Expense                      | Statement 23,303,597 4,488,314 18,815,283 16,951,208           | 19.3%<br>80.7%<br>90.1%<br>9.9%         | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 91.1%<br>190.4<br>19.07<br>33.8%<br>6.5%<br>10.9         |
| BLUE CROSS (TENN<br>Balance S<br>Current Assets<br>Fixed Assets<br>Other Assets<br>Total Assets<br>Current Liabilities | NESSEE)  Sheet  25,348,676  33,000,052  0  58,348,728  2,332,018 | Total Charges  Contract Allowance  Operating Revenue  Operating Expense  Operating Margin | Statement 23,303,597 4,488,314 18,815,283 16,951,208 1,864,075 | 19.3%<br>80.7%<br>90.1%<br>9.9%<br>1.9% | Key Performanae Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 91.1%<br>190.4<br>19.07<br>33.8%<br>6.5%<br>10.9<br>32.6 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 313300 VALLET VI  | EW HEALTH CA   | ARE CTR  |   |   | Proprietary - Corporation  | n  |
|---|--|--|---|---|--|--|
| VALLEY VIEW HEAL  | TH CARE CTR  | 3/31/2016 9  | 91 Days Settled*  |   |  |  |
| FRENCHTOWN, NJ (  | 08825  |  |   |   | CR Beds 45 POS B   | seds 0   |
| HUNTERDON   |  |  |   |   | Key Performana   | ce Ind.  |
| BLUE CROSS (TENN  | NESSEE)  |  |   |   | Occupancy Rate   | 83.8%  |
| Balance S   | heet   | Income   | Statement   |   | Length of Stay   | 428.8  |
| Current Assets  | 1,642,343  | Total Charges  | 613,656   |   | Average Wages  | 20.00  |
| Fixed Assets  | 584,608  | Contract Allowance   | 0   | 0.0%                                      | Skilled Nursing  | 100.0%   |
| Other Assets  | -370,902   | Operating Revenue  | 613,656   | 100.0%                                    | Ancillary Service  | 0.0%   |
| Total Assets  | 1,856,049  | Operating Expense  | 552,007   | 90.0%                                     | Current Ratio  | 7.6  |
| Current Liabilities   | 215,100  | Operating Margin   | 61,649  | 10.0%                                     | Days to Collect  | 42.4   |
| Long Term Liabilities   | 1,109,697  | Other Income   | 0   | 0.0%                                      | Avg Payment Days   | 35.5   |
| Total Equity  | 531,252  | Other Expense  | 0   | 0.0%                                      | Depreciation Rate  | 8.6%   |
| Total Liab. and Equity  | 1,856,049  | Net Profit or Loss   | 61,649  | 10.0%                                     | Return on Equity   | 11.6%  |
| 315409 VALLEY VI  | EW REHABILIT   | ATION AND HEALTH   | CARE CTR  |   | Proprietary - Other  |  |
| VALLEY VIEW REHA<br>HEALTHCARE CTR  | ABILITATION AN   | D 12/31/2016   | 005 0 0 11  | .1  |  |  |
|   | ·  |  |   | 1   |  |  |
| NEWTON, NJ 07860  |  |  | 335 Days Settled 1 Days Settled   | 1   | CR Beds 28 POS B   | seds 0   |
| NEWTON, NJ 07860<br>SUSSEX  |  |  | •   | 1   | CR Beds 28 POS B   |  |
|   | JESSEE)  |  | •   | 1   |  |  |
| SUSSEX  | ,  | 1/31/2016 3  | •   | 1   | Key Performana   | ce Ind.  |
| SUSSEX BLUE CROSS (TENN   | Sheet  | 1/31/2016 3  | 31 Days Settled   | 1   | <b>Key Performana</b> Occupancy Rate   | <b>ce Ind.</b> 92.6%                             |
| SUSSEX BLUE CROSS (TENN Balance S   | Sheet  | 1/31/2016 3<br>Income  | 1 Days Settled  Statement   |   | Key Performana Occupancy Rate Length of Stay   | <b>ce Ind.</b> 92.6% 114.3                       |
| SUSSEX BLUE CROSS (TENN Balance S Current Assets  | 563,109  | 1/31/2016 3  Income  Total Charges   | Statement 3,233,709   | 19.2%                                     | Key Performana Occupancy Rate Length of Stay Average Wages   | 92.6%<br>114.3<br>20.49                          |
| SUSSEX BLUE CROSS (TENN Balance S Current Assets Fixed Assets   | 563,109<br>14,158  | Income Total Charges Contract Allowance  | Statement<br>3,233,709<br>619,400                                       | 19.2%<br>80.8%                            | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing   | 92.6%<br>114.3<br>20.49<br>80.5%                 |
| SUSSEX BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets                                  | 563,109<br>14,158<br>1,077,131                           | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 3,233,709 619,400 2,614,309                                   | 19.2%<br>80.8%<br>100.1%                  | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | 92.6%<br>114.3<br>20.49<br>80.5%<br>19.5%        |
| SUSSEX BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets Total Assets                     | 563,109<br>14,158<br>1,077,131<br>1,654,398              | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 3,233,709 619,400 2,614,309 2,617,835                         | 19.2%<br>80.8%<br>100.1%<br>-0.1%         | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | 92.6%<br>114.3<br>20.49<br>80.5%<br>19.5%<br>0.3 |
| SUSSEX BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 563,109<br>14,158<br>1,077,131<br>1,654,398<br>1,640,737 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 2 Statement<br>3,233,709<br>619,400<br>2,614,309<br>2,617,835<br>-3,526 | 19.2%<br>80.8%<br>100.1%<br>-0.1%<br>0.7% | Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | 92.6% 114.3 20.49 80.5% 19.5% 0.3 69.6           |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315409 VALLEY VI                   | EW REHABILIT           | ATION AND HEALTH                   | CARE CTR         |                | Proprietary - Corporation      | ı           |
|------------------------------------|------------------------|------------------------------------|------------------|----------------|--------------------------------|-------------|
| VALLEY VIEW REHA<br>HEALTHCARE CTR | BILITATION AN          | D 12/31/2016                       | 335 Days Settled | t              |                                |             |
| NEWTON, NJ 07860                   |                        | 1/31/2016 3                        | 1 Days Settled   |                | CR Beds 34 POS Be              | eds 0       |
| SUSSEX                             |                        |                                    |                  |                | Key Performanac                | e Ind.      |
| BLUE CROSS (TENN                   | NESSEE)                |                                    |                  |                | Occupancy Rate                 | 65.1%       |
| Balance S                          | heet                   | Income                             | Statement        |                | Length of Stay                 | 228.7       |
| Current Assets                     | 394,162                | Total Charges                      | 217,142          |                | Average Wages                  | 20.49       |
| Fixed Assets                       | 407,674                | Contract Allowance                 | 0                | 0.0%           | Skilled Nursing                | 89.6%       |
| Other Assets                       | 236,000                | Operating Revenue                  | 217,142          | 100.0%         | Ancillary Service              | 10.4%       |
| Total Assets                       | 1,037,836              | Operating Expense                  | 193,736          | 89.2%          | Current Ratio                  | 1.1         |
| Current Liabilities                | 357,268                | Operating Margin                   | 23,406           | 10.8%          | Days to Collect                | 531.1       |
| Long Term Liabilities              | 0                      | Other Income                       | 1,139            | 0.5%           | Avg Payment Days               | 258.9       |
| Total Equity                       | 680,568                | Other Expense                      | 0                | 0.0%           | Depreciation Rate              | 0.5%        |
| Total Liab. and Equity             | 1,037,836              | Net Profit or Loss                 | 24,545           | 11.3%          | Return on Equity               | 3.6%        |
| 315435 VAN DYK N                   | MANOR MONTO            | LAIR                               |                  |                | Proprietary - Corporation      |             |
| VAN DYK MANOR M                    | ONTCLAIR               | 12/31/2016                         | 366 Days Settled | k              |                                |             |
| MONTCLAIR, NJ 070                  | 142                    |                                    |                  |                | CR Beds 70 POS Be              | eds 0       |
| ESSEX                              |                        |                                    |                  |                | Key Performanac                | e Ind.      |
| BLUE CROSS (TENN                   | NESSEE)                |                                    |                  |                | Occupancy Rate                 | 84.5%       |
| Balance S                          | heet                   | Income                             | Statement        |                | Length of Stay                 | 59.7        |
| Current Assets                     | 1,863,022              | Total Charges                      | 10,266,068       |                | Average Wages                  | 24.87       |
| Fixed Assets                       | 1,408,910              | Contract Allowance                 | 2,294,056        | 22.3%          | Skilled Nursing                | 80.9%       |
|                                    |                        | Operating Revenue                  | 7,972,012        | 77.7%          | Ancillary Service              | 19.1%       |
| Other Assets                       | 11,523                 | Operating Revenue                  | ,- ,-            |                |                                |             |
| Other Assets Total Assets          | 3,283,455              | Operating Expense                  | 9,508,084        | 119.3%         | Current Ratio                  | 0.2         |
|                                    |                        |                                    |                  |                | Current Ratio  Days to Collect | 0.2<br>85.8 |
| Total Assets                       | 3,283,455              | Operating Expense                  | 9,508,084        | -19.3%         |                                |             |
| Total Assets Current Liabilities   | 3,283,455<br>8,726,972 | Operating Expense Operating Margin | 9,508,084        | -19.3%<br>2.1% | Days to Collect                | 85.8        |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315434 VAN DYK I                 | MANOR OF RID  | GEWOOD             |                  |       | Proprietary - Corporation | n       |
|----------------------------------|---------------|--------------------|------------------|-------|---------------------------|---------|
| VAN DYK MANOR O                  | F RIDGEWOOD   | 12/31/2016         | 366 Days Settled |       |                           |         |
| RIDGEWOOD, NJ 07                 | <b>'</b> 450  |                    |                  |       | CR Beds 96 POS B          | eds 0   |
| BERGEN                           |               |                    |                  |       | Key Performanad           | ce Ind. |
| BLUE CROSS (TEN                  | NESSEE)       |                    |                  |       | Occupancy Rate            | 81.3%   |
| Balance S                        | Sheet         | Income             | Statement        |       | Length of Stay            | 29.8    |
| Current Assets                   | 6,231,209     | Total Charges      | 17,850,946       |       | Average Wages             | 25.67   |
| Fixed Assets                     | 2,748,077     | Contract Allowance | 1,616,302        | 9.1%  | Skilled Nursing           | 70.0%   |
| Other Assets                     | 17,285        | Operating Revenue  | 16,234,644       | 90.9% | Ancillary Service         | 30.0%   |
| Total Assets                     | 8,996,571     | Operating Expense  | 15,855,119       | 97.7% | Current Ratio             | (4.3)   |
| Current Liabilities              | -1,460,797    | Operating Margin   | 379,525          | 2.3%  | Days to Collect           | 42.0    |
| Long Term Liabilities            | 12,251,346    | Other Income       | 366,282          | 2.3%  | Avg Payment Days          | 82.8    |
| Total Equity                     | -1,793,978    | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 10.4%   |
| Total Liab. and Equity           | 8,996,571     | Net Profit or Loss | 745,807          | 4.6%  | Return on Equity          | -41.6%  |
| 315518 VENETIAN                  | CARE & REHA   | BILITATION CENTER  | , THE            |       | Proprietary - Corporation | n       |
| VENETIAN CARE & I<br>CENTER, THE | REHABILITATIO | N 12/31/2016       | 366 Days Settled |       |                           |         |
| SOUTH AMBOY, NJ                  | 08879         |                    |                  |       | CR Beds 180 POS B         | eds 0   |
| MIDDLESEX                        |               |                    |                  |       | Key Performana            | e Ind.  |
| NOVITAS                          |               |                    |                  |       | Occupancy Rate            | 90.5%   |
| Balance S                        | Sheet         | Income             | Statement        |       | Length of Stay            | 91.7    |
| Current Assets                   | 3,206,173     | Total Charges      | 22,870,583       |       | Average Wages             | 21.47   |
| Fixed Assets                     | 436,069       | Contract Allowance | 3,106,599        | 13.6% | Skilled Nursing           | 87.7%   |
| Other Assets                     | 702,149       | Operating Revenue  | 19,763,984       | 86.4% | Ancillary Service         | 12.3%   |
| Total Assets                     | 4,344,391     | Operating Expense  | 19,633,783       | 99.3% | Current Ratio             | 0.7     |
| Current Liabilities              | 4,474,477     | Operating Margin   | 130,201          | 0.7%  | Days to Collect           | 35.7    |
| Long Term Liabilities            | 0             | Other Income       | 23,321           | 0.1%  | Avg Payment Days          | 46.1    |
| Total Equity                     | -130,086      | Other Expense      | 0                | 0.0%  | Depreciation Rate         | 394.0%  |
| Total Liab. and Equity           | 4,344,391     | Net Profit or Loss | 153,522          | 0.8%  | Return on Equity          | -118.0% |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

|   | MANOR  |  |   |                                      | Proprietary - Other   |  |
|---|--|--|---|--------------------------------------|---|--|
| VICTORIA MANOR  |  | 12/31/2016   | 366 Days Settled  | t                                    |   |  |
| NORTH CAPE MAY,   | NJ 08204   |  |   |                                      | CR Beds 120 POS B   | eds 0  |
| CAPE MAY  |  |  |   |                                      | Key Performana  | ce Ind.  |
| Novitas NJ  |  |  |   |                                      | Occupancy Rate  | 87.0%  |
| Balance S   | Sheet  | Income   | Statement   |                                      | Length of Stay  | 109.7  |
| Current Assets  | 1,190,744  | Total Charges  | 15,410,979  |                                      | Average Wages   | 17.77  |
| Fixed Assets  | 10,844,559   | Contract Allowance   | 4,261,419   | 27.7%                                | Skilled Nursing   | 83.8%  |
| Other Assets  | -4,003,921   | Operating Revenue  | 11,149,560  | 72.3%                                | Ancillary Service   | 16.2%  |
| Total Assets  | 8,031,382  | Operating Expense  | 11,166,207  | 100.1%                               | Current Ratio   | 1.5  |
| Current Liabilities   | 802,598  | Operating Margin   | -16,647   | -0.1%                                | Days to Collect   | 38.1   |
| Long Term Liabilities   | 14,955,440   | Other Income   | 20,297  | 0.2%                                 | Avg Payment Days  | 16.0   |
| Total Equity  | -7,726,656   | Other Expense  | 0   | 0.0%                                 | Depreciation Rate   | 17.2%  |
| Total Liab. and Equity  | 8,031,382  | Net Profit or Loss   | 3,650   | 0.0%                                 | Return on Equity  | 0.0%   |
|   |  |  |   |                                      |   |  |
| 315480 VILLA AT F   | FLORHAM PAR  | K, INC THE   |   |                                      | Nonprofit - Church  |  |
| 315480 VILLA AT F   |  |  | 274 Days Settled  |                                      | Nonprofit - Church  |  |
|   | PARK, INC THE  | 9/30/2016 2  | 274 Days Settled<br>92 Days Settled                                 |                                      | Nonprofit - Church  CR Beds 101 POS B   | eds 0  |
| VILLA AT FLORHAM  | PARK, INC THE  | 9/30/2016 2  |   |                                      |   |  |
| VILLA AT FLORHAM  | I PARK, INC THE<br>J 07932   | 9/30/2016 2  |   |                                      | CR Beds 101 POS B   |  |
| VILLA AT FLORHAM<br>FLORHAM PARK, N.<br>MORRIS  | I PARK, INC THE<br>J 07932<br>NESSEE)                                  | 9/30/2016 2<br>12/31/2016  |   |                                      | CR Beds 101 POS B   | ce Ind.  |
| VILLA AT FLORHAM FLORHAM PARK, N. MORRIS BLUE CROSS (TENN   | I PARK, INC THE<br>J 07932<br>NESSEE)<br>Sheet                         | 9/30/2016 2<br>12/31/2016  | 92 Days Settled   |                                      | CR Beds 101 POS B <b>Key Performana</b> Occupancy Rate  | <b>ce Ind.</b> 65.6%                                 |
| VILLA AT FLORHAM FLORHAM PARK, N. MORRIS BLUE CROSS (TENN Balance S   | I PARK, INC THE<br>J 07932<br>NESSEE)<br>Sheet                         | 9/30/2016 2<br>12/31/2016<br>Income  | 92 Days Settled  Statement  | 17.8%                                | CR Beds 101 POS B  Key Performana  Occupancy Rate  Length of Stay   | <b>ce Ind.</b> 65.6% 954.8                           |
| VILLA AT FLORHAM FLORHAM PARK, N. MORRIS BLUE CROSS (TENN Balance S Current Assets  | I PARK, INC THE J 07932 NESSEE) Sheet 4,383,370                        | 9/30/2016 2<br>12/31/2016<br>Income<br>Total Charges   | 92 Days Settled  • Statement 2,343,951                              |                                      | CR Beds 101 POS B  Key Performana  Occupancy Rate  Length of Stay  Average Wages  | ce Ind.<br>65.6%<br>954.8<br>21.54                   |
| VILLA AT FLORHAM FLORHAM PARK, N. MORRIS BLUE CROSS (TENN Balance S Current Assets Fixed Assets   | I PARK, INC THE J 07932  NESSEE)  Sheet  4,383,370  0                  | 9/30/2016 2 12/31/2016 Income Total Charges Contract Allowance                               | 92 Days Settled  • Statement  2,343,951  416,698                    | 82.2%                                | CR Beds 101 POS B  Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing   | ce Ind.<br>65.6%<br>954.8<br>21.54<br>89.0%          |
| VILLA AT FLORHAM FLORHAM PARK, N. MORRIS BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets                                  | DARK, INC THE J 07932  NESSEE)  Sheet  4,383,370  0                    | 9/30/2016 2 12/31/2016 Income Total Charges Contract Allowance Operating Revenue             | 92 Days Settled  • Statement  2,343,951  416,698  1,927,253         | 82.2%<br>801.2%                      | CR Beds 101 POS B  Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                               | ce Ind.<br>65.6%<br>954.8<br>21.54<br>89.0%<br>11.0% |
| VILLA AT FLORHAM FLORHAM PARK, N. MORRIS BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets Total Assets                     | DARK, INC THE J 07932  NESSEE)  Sheet  4,383,370  0  4,383,370         | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 92 Days Settled  2,343,951 416,698 1,927,253 15,440,600             | 82.2%<br>801.2%<br>-701.2%           | CR Beds 101 POS B  Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio                 | ce Ind. 65.6% 954.8 21.54 89.0% 11.0% 7.1            |
| VILLA AT FLORHAM FLORHAM PARK, N. MORRIS BLUE CROSS (TENN Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | PARK, INC THE J 07932  NESSEE) Sheet  4,383,370  0  4,383,370  621,181 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 92 Days Settled  2,343,951 416,698 1,927,253 15,440,600 -13,513,347 | 82.2%<br>801.2%<br>-701.2%<br>240.0% | CR Beds 101 POS B  Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service Current Ratio Days to Collect | ce Ind. 65.6% 954.8 21.54 89.0% 11.0% 7.1 751.4      |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315480 VILLA AT F      | LORHAM PARI   | K, INC THE         |                  |        | Nonprofit - Church |         |
|------------------------|---------------|--------------------|------------------|--------|--------------------|---------|
| VILLA AT FLORHAM       | PARK, INC THE | 9/30/2016 2        | 274 Days Settled |        |                    |         |
| FLORHAM PARK, NJ       | J 07932       | 12/31/2016         | 92 Days Settled  |        | CR Beds 80 POS E   | Beds 0  |
| MORRIS                 |               |                    |                  |        | Key Performana     | ce Ind. |
| BLUE CROSS (TENN       | NESSEE)       |                    |                  |        | Occupancy Rate     | 58.2%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay     | 389.7   |
| Current Assets         | 996,494       | Total Charges      | 2,321,662        |        | Average Wages      | 21.54   |
| Fixed Assets           | 16,272,092    | Contract Allowance | 586,795          | 25.3%  | Skilled Nursing    | 73.9%   |
| Other Assets           | 0             | Operating Revenue  | 1,734,867        | 74.7%  | Ancillary Service  | 12.8%   |
| Total Assets           | 17,268,586    | Operating Expense  | 2,721,523        | 156.9% | Current Ratio      | 0.5     |
| Current Liabilities    | 1,832,324     | Operating Margin   | -986,656         | -56.9% | Days to Collect    | 111.0   |
| Long Term Liabilities  | 15,926,478    | Other Income       | 379,991          | 21.9%  | Avg Payment Days   | 82.2    |
| Total Equity           | -490,216      | Other Expense      | 0                | 0.0%   | Depreciation Rate  | 2.1%    |
| Total Liab. and Equity | 17,268,586    | Net Profit or Loss | (607,619)        | -35.0% | Return on Equity   | 123.9%  |
| 315461 VIRTUA H        | & R C AT BERL | IN                 |                  |        | Nonprofit - Other  |         |
| VIRTUA H & R C AT      | BERLIN        | 12/31/2016         | 366 Days Settled | d      |                    |         |
| BERLIN, NJ 08009       |               |                    |                  |        | CR Beds 128 POS E  | Beds 0  |
| CAMDEN                 |               |                    |                  |        | Key Performana     | ce Ind. |
| Novitas NJ             |               |                    |                  |        | Occupancy Rate     | 93.7%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay     | 57.1    |
| Current Assets         | 1,996,004     | Total Charges      | 35,155,746       |        | Average Wages      | 22.35   |
| Fixed Assets           | 7,257,693     | Contract Allowance | 20,963,984       | 59.6%  | Skilled Nursing    | 46.9%   |
| Other Assets           | 26,012        | Operating Revenue  | 14,191,762       | 40.4%  | Ancillary Service  | 53.1%   |
| Total Assets           | 9,279,709     | Operating Expense  | 15,007,602       | 105.7% | Current Ratio      | 0.9     |
| Current Liabilities    | 2,265,501     | Operating Margin   | -815,840         | -5.7%  | Days to Collect    | 45.8    |
| Long Term Liabilities  | 6,033,738     | Other Income       | 68,265           | 0.5%   | Avg Payment Days   | 25.3    |
| Total Equity           | 980,470       | Other Expense      | 0                | 0.0%   | Depreciation Rate  | 5.0%    |
| Total Liab. and Equity | 9,279,709     | Net Profit or Loss | (747,575)        | -5.3%  | Return on Equity   | -76.2%  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315128 VIRTUA HE               | ALTH & REHA   | B MT HOLLY         |                  |        | Nonprofit - Other         |        |
|--------------------------------|---------------|--------------------|------------------|--------|---------------------------|--------|
| VIRTUA HEALTH & F              | REHAB MT HOLI | LY 12/31/2016      | 366 Days Settled |        |                           |        |
| LUMBERTON, NJ 08               | 048           |                    |                  |        | CR Beds 180 POS Be        | eds 0  |
| BURLINGTON                     |               |                    |                  |        | Key Performanad           | e Ind. |
| BLUE CROSS (TENN               | NESSEE)       |                    |                  |        | Occupancy Rate            | 93.5%  |
| Balance S                      | heet          | Income             | Statement        |        | Length of Stay            | 57.6   |
| Current Assets                 | 5,440,811     | Total Charges      | 44,924,665       |        | Average Wages             | 21.97  |
| Fixed Assets                   | 3,818,326     | Contract Allowance | 25,194,326       | 56.1%  | Skilled Nursing           | 51.0%  |
| Other Assets                   | 16,417        | Operating Revenue  | 19,730,339       | 43.9%  | Ancillary Service         | 49.0%  |
| Total Assets                   | 9,275,554     | Operating Expense  | 19,230,128       | 97.5%  | Current Ratio             | 1.1    |
| Current Liabilities            | 5,108,567     | Operating Margin   | 500,211          | 2.5%   | Days to Collect           | 46.2   |
| Long Term Liabilities          | 2,333,849     | Other Income       | 49,627           | 0.3%   | Avg Payment Days          | 29.9   |
| Total Equity                   | 1,833,138     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 3.2%   |
| Total Liab. and Equity         | 9,275,554     | Net Profit or Loss | 549,838          | 2.8%   | Return on Equity          | 30.0%  |
| 315187 VOORHEES                | S CARE & REH  | ABILITATION CENTE  | R, THE           |        | Proprietary - Corporation | n      |
| VOORHEES CARE &<br>CENTER, THE | REHABILITATI  | ON 12/31/2016      | 366 Days Settled | l      |                           |        |
| VOORHEES, NJ 0804              | 43            |                    |                  |        | CR Beds 240 POS Be        | eds 0  |
| CAMDEN                         |               |                    |                  |        | Key Performanad           | e Ind. |
| BLUE CROSS (TENN               | NESSEE)       |                    |                  |        | Occupancy Rate            | 88.7%  |
| Balance S                      | heet          | Income             | Statement        |        | Length of Stay            | 210.6  |
| Current Assets                 | 5,275,892     | Total Charges      | 21,768,913       |        | Average Wages             | 18.18  |
| Fixed Assets                   | 0             | Contract Allowance | 1,793,867        | 8.2%   | Skilled Nursing           | 91.1%  |
| Other Assets                   | 1,508,129     | Operating Revenue  | 19,975,046       | 91.8%  | Ancillary Service         | 8.9%   |
| Total Assets                   | 6,784,021     | Operating Expense  | 20,357,522       | 101.9% | Current Ratio             | 1.1    |
| Current Liabilities            | 4,938,218     | Operating Margin   | -382,476         | -1.9%  | Days to Collect           | 87.2   |
| Long Term Liabilities          | 41,513        | Other Income       | 8,163            | 0.0%   | Avg Payment Days          | 85.9   |
| Total Equity                   | 1,804,290     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 0.0%   |
| Total Liab. and Equity         | 6,784,021     | Net Profit or Loss | (374,313)        | -1.9%  | Return on Equity          | -20.7% |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315219 VOORHEES        | S CENTER      |                    |                  |        | Proprietary - Other       |        |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|--------|
| VOORHEES CENTER        | R             | 12/31/2016         | 366 Days Settled |        |                           |        |
| VOORHEES, NJ 080-      | 43            |                    |                  |        | CR Beds 190 POS Be        | eds 0  |
| CAMDEN                 |               |                    |                  |        | Key Performanad           | e Ind. |
| Novitas NJ             |               |                    |                  |        | Occupancy Rate            | 89.9%  |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 209.8  |
| Current Assets         | 2,362,756     | Total Charges      | 27,574,627       |        | Average Wages             | 21.64  |
| Fixed Assets           | 12,275,996    | Contract Allowance | 11,106,283       | 40.3%  | Skilled Nursing           | 87.9%  |
| Other Assets           | 23,572,754    | Operating Revenue  | 16,468,344       | 59.7%  | Ancillary Service         | 12.1%  |
| Total Assets           | 38,211,506    | Operating Expense  | 15,120,560       | 91.8%  | Current Ratio             | 1.1    |
| Current Liabilities    | 2,206,482     | Operating Margin   | 1,347,784        | 8.2%   | Days to Collect           | 50.4   |
| Long Term Liabilities  | 17,523,834    | Other Income       | 17,286           | 0.1%   | Avg Payment Days          | 39.8   |
| Total Equity           | 18,481,190    | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 9.9%   |
| Total Liab. and Equity | 38,211,506    | Net Profit or Loss | 1,365,070        | 8.3%   | Return on Equity          | 7.4%   |
| 315289 VOORHEES        | S PEDIATRIC F | ACILITY            |                  |        | Proprietary - Corporation | 1      |
| VOORHEES PEDIAT        | RIC FACILITY  | 12/31/2016         | 366 Days Settled |        |                           |        |
| VOORHEES, NJ 080       | 43            |                    |                  |        | CR Beds 119 POS Be        | eds 0  |
| CAMDEN                 |               |                    |                  |        | Key Performanad           | e Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 89.5%  |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 245.0  |
| Current Assets         | 10,191,941    | Total Charges      | 113,750,120      |        | Average Wages             | 34.00  |
| Fixed Assets           | 1,143,377     | Contract Allowance | 67,839,888       | 59.6%  | Skilled Nursing           | 68.4%  |
| Other Assets           | 0             | Operating Revenue  | 45,910,232       | 40.4%  | Ancillary Service         | 31.6%  |
| Total Assets           | 11,335,318    | Operating Expense  | 40,279,558       | 87.7%  | Current Ratio             | 3.0    |
| Current Liabilities    | 3,357,685     | Operating Margin   | 5,630,674        | 12.3%  | Days to Collect           | 60.9   |
| Long Term Liabilities  | 56,139        | Other Income       | 292,792          | 0.6%   | Avg Payment Days          | 30.5   |
| Total Equity           | 7,921,494     | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 53.1%  |
| Total Liab. and Equity | 11 225 210    | Net Profit or Loss | 5,923,461        | 12.00/ | Return on Equity          | 74.8%  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315229 WANAQUE   | CENTER FOR                   | NURSING & REHABIL  | ITATION, THE   |   | Proprietary - Corporation   | n  |
|--|------------------------------|--|--|---|---|--|
| WANAQUE CENTER<br>REHABILITATION, T  |                              | & 12/31/2016   | 366 Days Settled   |   |   |  |
| HASKELL, NJ 07420  |                              |  |  |   | CR Beds 227 POS E   | Beds 0   |
| PASSAIC  |                              |  |  |   | Key Performana  | ce Ind.  |
| Novitas NJ   |                              |  |  |   | Occupancy Rate  | 96.0%  |
| Balance S  | Sheet                        | Income   | Statement  |   | Length of Stay  | 384.1  |
| Current Assets   | 6,014,764                    | Total Charges  | 35,726,018   |   | Average Wages   | 25.49  |
| Fixed Assets   | 218,012                      | Contract Allowance   | 2,716,871  | 7.6%                                      | Skilled Nursing   | 92.3%  |
| Other Assets   | 1,773,465                    | Operating Revenue  | 33,009,147   | 92.4%                                     | Ancillary Service   | 7.7%   |
| Total Assets   | 8,006,241                    | Operating Expense  | 32,587,180   | 98.7%                                     | Current Ratio   | 1.0  |
| Current Liabilities  | 6,200,933                    | Operating Margin   | 421,967  | 1.3%                                      | Days to Collect   | 41.8   |
| Long Term Liabilities  | 0                            | Other Income   | 244,927  | 0.7%                                      | Avg Payment Days  | 18.9   |
| Total Equity   | 1,805,308                    | Other Expense  | 0  | 0.0%                                      | Depreciation Rate   | 2,430.7%   |
|  |                              |  |  |   |   |  |
| Total Liab. and Equity   | 8,006,241                    | Net Profit or Loss   | 666,894  | 2.0%                                      | Return on Equity  | 36.9%  |
| Total Liab. and Equity  315414 WARDELL   | GARDENS AT                   | FINTON FALLS   |  |   | Return on Equity  Proprietary - Corporation   |  |
|  | GARDENS AT T                 | FINTON FALLS   | 666,894<br>366 Days Settled  |   |   | on   |
| 315414 WARDELL WARDELL GARDEN  | GARDENS AT T                 | FINTON FALLS   |  |   | Proprietary - Corporation   | en<br>Beds 0   |
| 315414 WARDELL WARDELL GARDEN TINTON FALLS, NJ (   | GARDENS AT TO S AT TINTON FA |  |  |   | Proprietary - Corporation  CR Beds 100 POS E  | en<br>Beds 0   |
| 315414 WARDELL WARDELL GARDEN TINTON FALLS, NJ 0 MONMOUTH  | GARDENS AT TO S AT TINTON FA | -<br>FINTON FALLS ALLS 12/31/2016  |  |   | Proprietary - Corporation  CR Beds 100 POS E  Key Performana  | eds 0 ce Ind.  |
| 315414 WARDELL WARDELL GARDEN TINTON FALLS, NJ ( MONMOUTH WISCONSIN PHYSIC   | GARDENS AT TO S AT TINTON FA | -<br>FINTON FALLS ALLS 12/31/2016  | 366 Days Settled   |   | CR Beds 100 POS E  Key Performana  Occupancy Rate   | eds 0  ce Ind. 56.1%   |
| 315414 WARDELL WARDELL GARDEN TINTON FALLS, NJ ( MONMOUTH WISCONSIN PHYSIC Balance S   | GARDENS AT TO S AT TINTON FA | FINTON FALLS ALLS 12/31/2016 Income Total Charges  | 366 Days Settled Statement   |   | CR Beds 100 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages  | enseds 0  ce Ind.  56.1%  172.7                                |
| 315414 WARDELL WARDELL GARDEN TINTON FALLS, NJ ( MONMOUTH WISCONSIN PHYSIC Balance S Current Assets  | GARDENS AT TO S AT TINTON FA | FINTON FALLS ALLS 12/31/2016 Income Total Charges  | 366 Days Settled  Statement  5,522,975                                     | 7.4%                                      | Proprietary - Corporation  CR Beds 100 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages   | seds 0 <b>ce Ind.</b> 56.1%  172.7  19.26  92.2%               |
| 315414 WARDELL WARDELL GARDEN TINTON FALLS, NJ ( MONMOUTH WISCONSIN PHYSIC Balance S Current Assets Fixed Assets   | GARDENS AT TO S AT TINTON FA | Income Total Charges Contract Allowance  | 366 Days Settled  Statement  5,522,975  409,003                            | 7.4%<br>92.6%                             | CR Beds 100 POS E  Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing   | eds 0<br>ce Ind.<br>56.1%                                      |
| 315414 WARDELL WARDELL GARDEN TINTON FALLS, NJ ( MONMOUTH WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets                                  | GARDENS AT TO S AT TINTON FA | Income Total Charges Contract Allowance Operating Revenue                                    | 366 Days Settled  Statement 5,522,975 409,003 5,113,972                    | 7.4%<br>92.6%<br>112.6%                   | CR Beds 100 POS E  Key Performana Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service   | seds 0 <b>ce Ind.</b> 56.1%  172.7  19.26  92.2%  7.8%         |
| 315414 WARDELL WARDELL GARDEN TINTON FALLS, NJ O MONMOUTH WISCONSIN PHYSIO Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | GARDENS AT TO S AT TINTON FA | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 366 Days Settled  Statement 5,522,975 409,003 5,113,972 5,757,169          | 7.4%<br>92.6%<br>112.6%<br>-12.6%         | Proprietary - Corporation  CR Beds 100 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | 92.2%<br>7.8%  |
| 315414 WARDELL WARDELL GARDEN TINTON FALLS, NJ ( MONMOUTH WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets Total Assets                     | GARDENS AT TO S AT TINTON FA | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 366 Days Settled  Statement 5,522,975 409,003 5,113,972 5,757,169 -643,197 | 7.4%<br>92.6%<br>112.6%<br>-12.6%<br>0.0% | Proprietary - Corporation  CR Beds 100 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | nn Seds 0 <b>ce Ind.</b> 56.1%  172.:  19.20  92.2%  7.8%  0.4 |

**All Providers** 

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315304 WARREN F  | HAVEN REHAB  | AND NURSING CENT   | ER   |   | Proprietary - Corporation   | n  |
|--|--|--|--|---|---|--|
| WARREN HAVEN RE<br>CENTER  | EHAB AND NUR   | SING 12/31/2016  | 366 Days Settled   | I   |   |  |
| OXFORD, NJ 07863   |  |  |  |   | CR Beds 180 POS E   | Beds 0   |
| WARREN   |  |  |  |   | Key Performana  | ce Ind.  |
| WISCONSIN PHYSIC   | CIANS SERVICE  |  |  |   | Occupancy Rate  | 65.1%  |
| Balance S  | Sheet  | Income   | Statement  |   | Length of Stay  | 201.5  |
| Current Assets   | 2,278,450  | Total Charges  | 12,638,807   |   | Average Wages   | 20.28  |
| Fixed Assets   | 32,324   | Contract Allowance   | 1,571,474  | 12.4%                                     | Skilled Nursing   | 85.2%  |
| Other Assets   | -56,962  | Operating Revenue  | 11,067,333   | 87.6%                                     | Ancillary Service   | 14.8%  |
| Total Assets   | 2,253,812  | Operating Expense  | 11,160,146   | 100.8%                                    | Current Ratio   | 0.9  |
| Current Liabilities  | 2,502,783  | Operating Margin   | -92,813  | -0.8%                                     | Days to Collect   | 49.6   |
| Long Term Liabilities  | 0  | Other Income   | 22,147   | 0.2%                                      | Avg Payment Days  | 41.5   |
| Total Equity   | -248,971   | Other Expense  | 0  | 0.0%                                      | Depreciation Rate   | 4,630.3%   |
| •  |  | -  |  |   |   |  |
| Total Liab. and Equity   | 2,253,812  | Net Profit or Loss   | (70,666)   | -0.6%                                     | Return on Equity  | 28.4%  |
| 315324 WATERS E  | DGE HEALTHC  | ARE & REHAB  | <u>-</u>   |   | Proprietary - Other   | 28.4%  |
|  | DGE HEALTHC  | ARE & REHAB  | (70,666)<br>366 Days Settled   |   |   | 28.4%  |
| 315324 WATERS E WATERS EDGE HEA TRENTON, NJ 08611  | EDGE HEALTHC   | ARE & REHAB  | <u>-</u>   |   |   |  |
| 315324 WATERS E  | EDGE HEALTHC   | ARE & REHAB  | <u>-</u>   |   | Proprietary - Other  CR Beds 215 POS E  Key Performana  | Beds 0<br>ce Ind.  |
| 315324 WATERS E WATERS EDGE HEA TRENTON, NJ 08611  | EDGE HEALTHC   | ARE & REHAB  | <u>-</u>   |   | Proprietary - Other  CR Beds 215 POS E  | Beds 0<br>ce Ind.  |
| 315324 WATERS E WATERS EDGE HEA TRENTON, NJ 08611 MERCER   | EDGE HEALTHC   |  | <u>-</u>   |   | Proprietary - Other  CR Beds 215 POS E  Key Performana  | Beds 0   |
| 315324 WATERS E WATERS EDGE HEA TRENTON, NJ 08611 MERCER NOVITAS   | EDGE HEALTHC  ALTHCARE & RE                              |  | 366 Days Settled   |   | Proprietary - Other  CR Beds 215 POS E  Key Performana  Occupancy Rate  | Beds 0<br><b>ce Ind.</b><br>77.0%<br>148.1                       |
| 315324 WATERS E WATERS EDGE HEA TRENTON, NJ 08611 MERCER NOVITAS Balance S   | EDGE HEALTHC  ALTHCARE & RE                              | EHAB 12/31/2016  Income  Total Charges   | 366 Days Settled   | I   | Proprietary - Other  CR Beds 215 POS E  Key Performana  Occupancy Rate  Length of Stay  | 3eds 0<br><b>ce Ind.</b><br>77.0%<br>148.1<br>20.19              |
| 315324 WATERS E WATERS EDGE HEA TRENTON, NJ 08611 MERCER NOVITAS Balance S Current Assets  | Sheet 1,740,054  | EHAB 12/31/2016  Income  Total Charges   | 366 Days Settled Statement 16,113,891  | 9.4%                                      | Proprietary - Other  CR Beds 215 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages   | Beds 0<br><b>ce Ind.</b><br>77.0%                                |
| 315324 WATERS E WATERS EDGE HEA TRENTON, NJ 08611 MERCER NOVITAS Balance S Current Assets Fixed Assets   | EDGE HEALTHC  ALTHCARE & RE  Sheet  1,740,054  1,432,817 | EHAB 12/31/2016  Income  Total Charges  Contract Allowance                                   | 366 Days Settled  Statement  16,113,891  1,510,931                                     | 9.4%<br>90.6%                             | Proprietary - Other  CR Beds 215 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | 3eds 0<br><b>ce Ind.</b> 77.0% 148.1 20.19 90.7%                 |
| 315324 WATERS E WATERS EDGE HEA TRENTON, NJ 08611 MERCER NOVITAS Balance S Current Assets Fixed Assets Other Assets                                  | EDGE HEALTHC ALTHCARE & RE Sheet 1,740,054 1,432,817 0   | Income Total Charges Contract Allowance Operating Revenue                                    | 366 Days Settled  Statement  16,113,891  1,510,931  14,602,960                         | 9.4%<br>90.6%<br>122.7%                   | Proprietary - Other  CR Beds 215 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | 3eds 0 <b>ce Ind.</b> 77.0%  148.1  20.19  90.7%  9.3%  0.4      |
| 315324 WATERS E WATERS EDGE HEA TRENTON, NJ 08611 MERCER NOVITAS Balance S Current Assets Fixed Assets Other Assets Total Assets                     | Sheet  1,740,054 1,432,817 0 3,172,871                   | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 366 Days Settled  Statement  16,113,891  1,510,931  14,602,960  17,913,758             | 9.4%<br>90.6%<br>122.7%<br>-22.7%         | Proprietary - Other  CR Beds 215 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0 <b>ce Ind.</b> 77.0%  148.1  20.19  90.7%  9.3%  0.4  43.6 |
| 315324 WATERS E WATERS EDGE HEA TRENTON, NJ 08611 MERCER NOVITAS Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | Sheet  1,740,054 1,432,817 0 3,172,871 4,884,149         | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 366 Days Settled  Statement  16,113,891  1,510,931  14,602,960  17,913,758  -3,310,798 | 9.4%<br>90.6%<br>122.7%<br>-22.7%<br>0.1% | Proprietary - Other  CR Beds 215 POS E  Key Performana  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | 3eds 0 <b>ce Ind.</b> 77.0%  148.1  20.19  90.7%  9.3%           |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315216 WATERVIE  | W CENTER  |  |  |   | Proprietary - Other   |  |
|--|---|--|--|---|---|--|
| WATERVIEW CENTE  | ER .  | 12/31/2016   | 366 Days Settled   |   |   |  |
| CEDAR GROVE, NJ (  | 07009   |  |  |   | CR Beds 190 POS Be  | eds 0  |
| ESSEX  |   |  |  |   | Key Performanad   | e Ind.   |
| Novitas NJ   |   |  |  |   | Occupancy Rate  | 92.6%  |
| Balance S  | heet  | Income   | Statement  |   | Length of Stay  | 131.7  |
| Current Assets   | 2,655,755   | Total Charges  | 35,791,146   |   | Average Wages   | 21.14  |
| Fixed Assets   | 18,340,353  | Contract Allowance   | 16,401,615   | 45.8%                                   | Skilled Nursing   | 85.5%  |
| Other Assets   | -5,578,609  | Operating Revenue  | 19,389,531   | 54.2%                                   | Ancillary Service   | 14.5%  |
| Total Assets   | 15,417,499  | Operating Expense  | 22,141,199   | 114.2%                                  | Current Ratio   | 1.6  |
| Current Liabilities  | 1,711,881   | Operating Margin   | -2,751,668   | -14.2%                                  | Days to Collect   | 49.1   |
| Long Term Liabilities  | 33,925,607  | Other Income   | 40,309   | 0.2%                                    | Avg Payment Days  | 20.3   |
| Total Equity   | -20,219,989   | Other Expense  | 0  | 0.0%                                    | Depreciation Rate   | 21.8%  |
| Total Liab. and Equity   | 15,417,499  | Net Profit or Loss   | (2,711,359)  | -14 0%                                  | Return on Equity  | 13.4%  |
| TOTAL LIAD. ATTO EQUITY  |   | -  | (2,711,000)  | 14.070                                  | Return on Equity  | 10.170   |
| 315504 WEDGWOO   |   |  | (2,111,000)  | 14.070                                  | Proprietary - Partnership   |  |
| <u> </u>   | DD GARDENS C  | ARE CENTER   | 366 Days Settled   |   |   |  |
| 315504 WEDGWOO   | DD GARDENS C  | ARE CENTER   | <u>-</u> _   |   |   | )  |
| 315504 WEDGWOOD GARDI  | DD GARDENS C  | ARE CENTER   | <u>-</u> _   |   | Proprietary - Partnership   | eds 0  |
| 315504 WEDGWOOD GARDE<br>FREEHOLD, NJ 0772   | DD GARDENS C<br>ENS CARE CEN  | ARE CENTER   | <u>-</u> _   |   | Proprietary - Partnership  CR Beds 151 POS Be   | eds 0  |
| 315504 WEDGWOOD GARDE<br>WEDGWOOD GARDE<br>FREEHOLD, NJ 0772<br>MONMOUTH   | DD GARDENS C<br>ENS CARE CEN<br>28  | -<br>FARE CENTER<br>SITER 12/31/2016   | <u>-</u> _   |   | Proprietary - Partnership  CR Beds 151 POS Be  Key Performanae  | eds 0  |
| 315504 WEDGWOOD WEDGWOOD GARDI FREEHOLD, NJ 0772 MONMOUTH HIGHMARK MEDICA  | DD GARDENS CENS CARE CENS CARE SERVICES heet  | -<br>FARE CENTER<br>SITER 12/31/2016   | 366 Days Settled   |   | Proprietary - Partnership  CR Beds 151 POS Be  Key Performanae  Occupancy Rate  | eds 0<br><b>:e Ind.</b><br>87.3%                               |
| 315504 WEDGWOOD WEDGWOOD GARDE FREEHOLD, NJ 0772 MONMOUTH HIGHMARK MEDICA Balance SE   | ENS CARE CEN<br>28<br>RE SERVICES<br>heet<br>2,664,610  | ARE CENTER  ITER 12/31/2016  | 366 Days Settled   |   | Proprietary - Partnership  CR Beds 151 POS Be  Key Performanac  Occupancy Rate  Length of Stay  | eds 0<br>ee Ind.<br>87.3%<br>109.4                             |
| 315504 WEDGWOOD WEDGWOOD GARDE FREEHOLD, NJ 0772 MONMOUTH HIGHMARK MEDICA Balance St Current Assets  | ENS CARE CEN<br>28<br>RE SERVICES<br>heet<br>2,664,610  | Income Total Charges   | 366 Days Settled Statement 16,675,601                                      | 13.2%                                   | Proprietary - Partnership  CR Beds 151 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br>ee Ind.<br>87.3%<br>109.4<br>23.21                    |
| 315504 WEDGWOOD WEDGWOOD GARDE FREEHOLD, NJ 0772 MONMOUTH HIGHMARK MEDICA Balance SE Current Assets Fixed Assets   | DD GARDENS CENS CARE CENS 28  RE SERVICES heet 2,664,610 39,301   | Income Total Charges Contract Allowance  | 366 Days Settled  Statement  16,675,601  2,199,021                         | 13.2%<br>86.8%                          | Proprietary - Partnership  CR Beds 151 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | eds 0<br><b>Se Ind.</b> 87.3%  109.4  23.21  87.4%  12.6%      |
| 315504 WEDGWOOD WEDGWOOD GARDE FREEHOLD, NJ 0772 MONMOUTH HIGHMARK MEDICA Balance SE Current Assets Fixed Assets Other Assets                                  | DD GARDENS CENS CARE CARE CARE CARE CARE CARE CARE CARE | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 366 Days Settled  Statement  16,675,601  2,199,021  14,476,580             | 13.2%<br>86.8%<br>98.1%                 | Proprietary - Partnership  CR Beds 151 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | eds 0<br><b>Se Ind.</b> 87.3%  109.4  23.21  87.4%  12.6%      |
| 315504 WEDGWOOD WEDGWOOD GARDE FREEHOLD, NJ 0772 MONMOUTH HIGHMARK MEDICA Balance SE Current Assets Fixed Assets Other Assets Total Assets                     | 28  RE SERVICES  heet  2,664,610  39,301  0  2,703,911  | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 366 Days Settled  Statement  16,675,601  2,199,021  14,476,580  14,201,637 | 13.2%<br>86.8%<br>98.1%<br>1.9%         | Proprietary - Partnership  CR Beds 151 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0<br>87.3%<br>109.4<br>23.21<br>87.4%<br>12.6%<br>1.0      |
| 315504 WEDGWOOD WEDGWOOD GARDE FREEHOLD, NJ 0772 MONMOUTH HIGHMARK MEDICA Balance St Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 28  RE SERVICES  heet  2,664,610  39,301  0  2,703,911  2,563,863   | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 16,675,601 2,199,021 14,476,580 14,201,637 274,943               | 13.2%<br>86.8%<br>98.1%<br>1.9%<br>0.0% | Proprietary - Partnership  CR Beds 151 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0<br><b>Se Ind.</b> 87.3%  109.4  23.21  87.4%  12.6%  1.0 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315247 WEST CAL        | DWELL CC   |                    |                  |        | Proprietary - Corporation | l      |
|------------------------|------------|--------------------|------------------|--------|---------------------------|--------|
| WEST CALDWELL C        | C          | 12/31/2016         | 366 Days Settled | l      |                           |        |
| WEST CALDWELL, N       | NJ 07006   |                    |                  |        | CR Beds 180 POS Be        | eds 0  |
| ESSEX                  |            |                    |                  |        | Key Performanad           | e Ind. |
| BLUE CROSS (TEN        | NESSEE)    |                    |                  |        | Occupancy Rate            | 79.4%  |
| Balance S              | heet       | Income             | Statement        |        | Length of Stay            | 146.9  |
| Current Assets         | 4,069,556  | Total Charges      | 21,463,737       |        | Average Wages             | 20.31  |
| Fixed Assets           | 5,857,091  | Contract Allowance | 6,941,731        | 32.3%  | Skilled Nursing           | 84.9%  |
| Other Assets           | -201,000   | Operating Revenue  | 14,522,006       | 67.7%  | Ancillary Service         | 15.1%  |
| Total Assets           | 9,725,647  | Operating Expense  | 15,588,846       | 107.3% | Current Ratio             | 0.9    |
| Current Liabilities    | 4,743,988  | Operating Margin   | -1,066,840       | -7.3%  | Days to Collect           | 52.3   |
| Long Term Liabilities  | 12,628,980 | Other Income       | 55,996           | 0.4%   | Avg Payment Days          | 104.1  |
| Total Equity           | -7,647,321 | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 10.3%  |
| Total Liab. and Equity | 9,725,647  | Net Profit or Loss | (1,010,844)      | -7.0%  | Return on Equity          | 13.2%  |
| 315122 WESTFIEL        | D CENTER   |                    |                  |        | Proprietary - Other       |        |
| WESTFIELD CENTE        | R          | 12/31/2016         | 366 Days Settled | l      |                           |        |
| WESTFIELD, NJ 070      | 90         |                    |                  |        | CR Beds 227 POS Be        | eds 0  |
| UNION                  |            |                    |                  |        | Key Performanac           | e Ind. |
| Novitas NJ             |            |                    |                  |        | Occupancy Rate            | 78.2%  |
| Balance S              | heet       | Income             | Statement        |        | Length of Stay            | 98.3   |
| Current Assets         | 2,465,731  | Total Charges      | 38,254,306       |        | Average Wages             | 22.98  |
| Fixed Assets           | 9,001,985  | Contract Allowance | 17,091,845       | 44.7%  | Skilled Nursing           | 80.0%  |
| Other Assets           | 19,642,679 | Operating Revenue  | 21,162,461       | 55.3%  | Ancillary Service         | 20.0%  |
| Total Assets           | 31,110,395 | Operating Expense  | 19,036,521       | 90.0%  | Current Ratio             | 1.4    |
| Current Liabilities    | 1,797,470  | Operating Margin   | 2,125,940        | 10.0%  | Days to Collect           | 40.6   |
| Long Term Liabilities  | 12,365,177 | Other Income       | 76,195           | 0.4%   | Avg Payment Days          | 27.5   |
| Total Equity           | 16,947,748 | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 11.4%  |
| Total Equity           |            | ·                  |                  |        |                           |        |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315372 WHITE HO        | USE HLTHCR &  | REHAB CTR          |                  |        | Proprietary - Corporation | n       |
|------------------------|---------------|--------------------|------------------|--------|---------------------------|---------|
| WHITE HOUSE HLTH       | HCR & REHAB C | CTR 12/31/2016     | 366 Days Settled | I      |                           |         |
| ORANGE, NJ 07050       |               |                    |                  |        | CR Beds 176 POS B         | eds 0   |
| ESSEX                  |               |                    |                  |        | Key Performana            | ce Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 89.2%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 106.0   |
| Current Assets         | 1,671,299     | Total Charges      | 17,675,239       |        | Average Wages             | 19.37   |
| Fixed Assets           | 335,061       | Contract Allowance | 2,256,697        | 12.8%  | Skilled Nursing           | 85.9%   |
| Other Assets           | 0             | Operating Revenue  | 15,418,542       | 87.2%  | Ancillary Service         | 14.1%   |
| Total Assets           | 2,006,360     | Operating Expense  | 15,617,966       | 101.3% | Current Ratio             | 0.7     |
| Current Liabilities    | 2,296,256     | Operating Margin   | -199,424         | -1.3%  | Days to Collect           | 80.2    |
| Long Term Liabilities  | 0             | Other Income       | 17,703           | 0.1%   | Avg Payment Days          | 45.5    |
| Total Equity           | -289,896      | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 107.1%  |
| Total Liab. and Equity | 2,006,360     | Net Profit or Loss | (181,721)        | -1.2%  | Return on Equity          | 62.7%   |
| 315293 WHITING H       | EALTH CARE    |                    |                  |        | Proprietary - Other       |         |
| WHITING HEALTH C       | ARE           | 12/31/2016         | 397 Days Settled | I      |                           |         |
| WHITING, NJ 08759      |               |                    |                  |        | CR Beds 200 POS B         | eds 0   |
| OCEAN                  |               |                    |                  |        | Key Performana            | ce Ind. |
| WISCONSIN PHYSIC       | CIANS SERVICE |                    |                  |        | Occupancy Rate            | 57.5%   |
| Balance S              | heet          | Income             | Statement        |        | Length of Stay            | 87.2    |
| Current Assets         | 2,363,933     | Total Charges      | 19,611,306       |        | Average Wages             | 22.62   |
| Fixed Assets           | 7,076,808     | Contract Allowance | 5,818,530        | 29.7%  | Skilled Nursing           | 81.4%   |
| Other Assets           | -8,519,977    | Operating Revenue  | 13,792,776       | 70.3%  | Ancillary Service         | 18.6%   |
| Total Assets           | 920,764       | Operating Expense  | 14,423,889       | 104.6% | Current Ratio             | 2.1     |
| Current Liabilities    | 1,101,561     | Operating Margin   | -631,113         | -4.6%  | Days to Collect           | 66.5    |
| Long Term Liabilities  | 0             | Other Income       | 450,317          | 3.3%   | Avg Payment Days          | 21.1    |
| Total Equity           | -180,797      | Other Expense      | 0                | 0.0%   | Depreciation Rate         | 13.7%   |
| Total Liab. and Equity | 920,764       | Net Profit or Loss | (180,796)        | -1.3%  | Return on Equity          | 100.0%  |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315418 WILEY MIS   | SION   |  |  |   | Nonprofit - Other   |   |
|--|--|--|--|---|---|---|
| WILEY MISSION  |  | 12/31/2016   | 366 Days Settled   | I   |   |   |
| MARLTON, NJ 08053  | 3  |  |  |   | CR Beds 67 POS Be   | eds 0   |
| BURLINGTON   |  |  |  |   | Key Performanad   | e Ind.  |
| BLUE CROSS (TENI   | NESSEE)  |  |  |   | Occupancy Rate  | 93.4%   |
| Balance S  | Sheet  | Income   | Statement  |   | Length of Stay  | 181.7   |
| Current Assets   | 2,703,380  | Total Charges  | 11,140,935   |   | Average Wages   | 19.47   |
| Fixed Assets   | 10,274,133   | Contract Allowance   | 3,144,423  | 28.2%                                     | Skilled Nursing   | 76.7%   |
| Other Assets   | 16,171,708   | Operating Revenue  | 7,996,512  | 71.8%                                     | Ancillary Service   | 6.7%  |
| Total Assets   | 29,149,221   | Operating Expense  | 10,566,241   | 132.1%                                    | Current Ratio   | 1.6   |
| Current Liabilities  | 1,644,558  | Operating Margin   | -2,569,729   | -32.1%                                    | Days to Collect   | 30.1  |
| Long Term Liabilities  | 37,312,962   | Other Income   | 2,464,145  | 30.8%                                     | Avg Payment Days  | 29.5  |
| Total Equity   | -9,808,299   | Other Expense  | 0  | 0.0%                                      | Depreciation Rate   | 2.2%  |
|  | 29,149,221   | Net Profit or Loss   | (105,584)  | 1 20/                                     | Deturn on Equity  | 1.1%  |
| Total Liab. and Equity   |  | Net Fibili of Loss   | (105,564)  | -1.3/0                                    | Return on Equity  | 1.170   |
|  | REEK REHAB   |  | (103,384)  | -1.5%                                     | Proprietary - Other   | 1.170   |
|  | REEK REHAB A   | AND CARE CE  | 397 Days Settled   |   |   | 1.176   |
| 315131 WILLOW C  | REEK REHAB A   | AND CARE CE  | <u></u>  |   |   |   |
| 315131 WILLOW C  | REEK REHAB A   | AND CARE CE  | <u></u>  |   | Proprietary - Other   | eds 0   |
| 315131 WILLOW C WILLOW CREEK RE SOMERSET, NJ 088   | REEK REHAB A   | AND CARE CE  | <u></u>  |   | Proprietary - Other  CR Beds 180 POS Be   | eds 0   |
| 315131 WILLOW C WILLOW CREEK RE SOMERSET, NJ 088 SOMERSET  | HAB AND CARE   | AND CARE CE E CE 12/31/2016  | <u></u>  |   | Proprietary - Other  CR Beds 180 POS Be   | eds 0<br>ce Ind.  |
| 315131 WILLOW C WILLOW CREEK RE SOMERSET, NJ 088 SOMERSET Novitas NJ   | HAB AND CARE   | AND CARE CE E CE 12/31/2016  | 397 Days Settled   |   | Proprietary - Other  CR Beds 180 POS Be  Key Performanae  Occupancy Rate  | eds 0<br>ce Ind.<br>77.7%                                 |
| 315131 WILLOW C WILLOW CREEK RE SOMERSET, NJ 088 SOMERSET Novitas NJ Balance S   | CREEK REHAB AS AS AS AS AS AS AS AS AS AS AS AS AS             | AND CARE CE  E CE 12/31/2016  Income   | 397 Days Settled   |   | Proprietary - Other  CR Beds 180 POS Book  Key Performanacy  Occupancy Rate  Length of Stay   | eds 0<br><b>ce Ind.</b><br>77.7%<br>138.1                 |
| 315131 WILLOW C WILLOW CREEK RE SOMERSET, NJ 088 SOMERSET Novitas NJ Balance S Current Assets  | CREEK REHAB AS AS AS AS AS AS AS AS AS AS AS AS AS             | Income Total Charges Contract Allowance  | 397 Days Settled Statement 26,189,965  | 36.3%                                     | Proprietary - Other  CR Beds 180 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br>ce Ind.<br>77.7%<br>138.1<br>22.04               |
| 315131 WILLOW C WILLOW CREEK RE SOMERSET, NJ 088 SOMERSET Novitas NJ Balance S Current Assets Fixed Assets   | ### CREEK REHAB ####################################           | Income Total Charges Contract Allowance  | 397 Days Settled  Statement  26,189,965  9,507,810                                   | 36.3%<br>63.7%                            | Proprietary - Other  CR Beds 180 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | eds 0 ce Ind. 77.7% 138.1 22.04 83.2%                     |
| 315131 WILLOW C WILLOW CREEK RE SOMERSET, NJ 088 SOMERSET Novitas NJ Balance S Current Assets Fixed Assets Other Assets                                  | 2,579,132<br>11,293,836<br>-13,208,624                         | Income Total Charges Contract Allowance Operating Revenue                                    | 397 Days Settled  Statement  26,189,965  9,507,810  16,682,155                       | 36.3%<br>63.7%<br>105.2%                  | Proprietary - Other  CR Beds 180 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service                                 | eds 0 <b>ce Ind.</b> 77.7%  138.1  22.04  83.2%  16.8%    |
| 315131 WILLOW COMMILLOW CREEK RESOMERSET, NJ 088 SOMERSET Novitas NJ Balance Structurent Assets Fixed Assets Other Assets Total Assets                   | 2,579,132<br>11,293,836<br>-13,208,624<br>664,344              | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 397 Days Settled  Statement  26,189,965  9,507,810  16,682,155  17,555,436           | 36.3%<br>63.7%<br>105.2%<br>-5.2%         | Proprietary - Other  CR Beds 180 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0 77.7% 138.1 22.04 83.2% 16.8% 1.7                   |
| 315131 WILLOW C WILLOW CREEK RE SOMERSET, NJ 088 SOMERSET Novitas NJ Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 2,579,132<br>11,293,836<br>-13,208,624<br>664,344<br>1,525,698 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 397 Days Settled  Statement  26,189,965  9,507,810  16,682,155  17,555,436  -873,281 | 36.3%<br>63.7%<br>105.2%<br>-5.2%<br>0.1% | Proprietary - Other  CR Beds 180 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0<br>77.7%<br>138.1<br>22.04<br>83.2%<br>16.8%<br>1.7 |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315213 WILLOW S  | PRINGS REHAE  | BILITATION AND HEA   | LTHCARE CTR  |   | Proprietary - Corporation   | 1  |
|--|---|--|--|---|---|--|
| WILLOW SPRINGS F<br>HEALTHCARE CTR   | REHABILITATIO   | N AND 12/31/2016   | 366 Days Settled   | I   |   |  |
| BRICK, NJ 08724  |   |  |  |   | CR Beds 171 POS Be  | eds 0  |
| OCEAN  |   |  |  |   | Key Performanac   | e Ind.   |
| WISCONSIN PHYSIC   | CIANS SERVICE   |  |  |   | Occupancy Rate  | 77.4%  |
| Balance S  | Sheet   | Income   | Statement  |   | Length of Stay  | 77.7   |
| Current Assets   | 4,731,333   | Total Charges  | 18,126,884   |   | Average Wages   | 21.65  |
| Fixed Assets   | 4,391,741   | Contract Allowance   | 2,462,728  | 13.6%                                     | Skilled Nursing   | 84.7%  |
| Other Assets   | 0   | Operating Revenue  | 15,664,156   | 86.4%                                     | Ancillary Service   | 14.9%  |
| Total Assets   | 9,123,074   | Operating Expense  | 13,581,469   | 86.7%                                     | Current Ratio   | 1.6  |
| Current Liabilities  | 2,969,893   | Operating Margin   | 2,082,687  | 13.3%                                     | Days to Collect   | 87.0   |
| Long Term Liabilities  | 0   | Other Income   | 15,553   | 0.1%                                      | Avg Payment Days  | 36.6   |
| Total Equity   | 6,153,181   | Other Expense  | 0  | 0.0%                                      | Depreciation Rate   | 18.4%  |
| . Juli Equity  |   |  |  |   |   |  |
| Total Liab. and Equity   | 9,123,074   | Net Profit or Loss   | 2,098,240  | 13.4%                                     | Return on Equity  | 34.1%  |
| Total Liab. and Equity  315178 WINDSOR   | GARDENS CAR   | E CENTER   |  |   | Return on Equity  Proprietary - Corporation   |  |
| Total Liab. and Equity  315178 WINDSOR  WINDSOR GARDEN   | GARDENS CAR   | E CENTER   | 2,098,240<br>366 Days Settled  |   | Proprietary - Corporation   | n  |
| Total Liab. and Equity  315178 WINDSOR  WINDSOR GARDEN  EAST ORANGE, NJ  | GARDENS CAR   | E CENTER   |  |   | Proprietary - Corporation  CR Beds 215 POS Be   | n<br>eds 0   |
| Total Liab. and Equity  315178 WINDSOR  WINDSOR GARDEN  EAST ORANGE, NJ ( ESSEX  | GARDENS CAR S CARE CENTE  | E CENTER  R 12/31/2016   |  |   | Proprietary - Corporation  CR Beds 215 POS Be  Key Performanac  | eds 0  |
| Total Liab. and Equity  315178 WINDSOR  WINDSOR GARDEN  EAST ORANGE, NJ ( ESSEX  WISCONSIN PHYSIC  | GARDENS CAR S CARE CENTE 07017 CIANS SERVICE  | E CENTER  R 12/31/2016   | 366 Days Settled   |   | Proprietary - Corporation  CR Beds 215 POS Be  Key Performanac  Occupancy Rate  | eds 0<br>ee Ind.<br>83.8%                                |
| Total Liab. and Equity  315178 WINDSOR  WINDSOR GARDEN  EAST ORANGE, NJ ( ESSEX  WISCONSIN PHYSIC  Balance S   | GARDENS CAR S CARE CENTE 07017 CIANS SERVICE  | E CENTER  R 12/31/2016  Income   | 366 Days Settled   |   | Proprietary - Corporation  CR Beds 215 POS Be  Key Performanac  Occupancy Rate  Length of Stay  | eds 0<br>ee Ind.<br>83.8%<br>158.9                       |
| Total Liab. and Equity  315178 WINDSOR  WINDSOR GARDEN  EAST ORANGE, NJ ( ESSEX  WISCONSIN PHYSIC  Balance S  Current Assets   | GARDENS CAR S CARE CENTE 07017 CIANS SERVICE Sheet 2,851,466                                      | RE CENTER R 12/31/2016 Income Total Charges  | 366 Days Settled  Statement  18,970,913  |   | Proprietary - Corporation  CR Beds 215 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages   | eds 0<br>ee Ind.<br>83.8%<br>158.9<br>24.50              |
| Total Liab. and Equity  315178 WINDSOR  WINDSOR GARDEN  EAST ORANGE, NJ ( ESSEX  WISCONSIN PHYSIC  Balance S  Current Assets  Fixed Assets   | GARDENS CAR S CARE CENTE 07017 CIANS SERVICE Sheet 2,851,466 1,099,642                            | RE CENTER R 12/31/2016 Income Total Charges Contract Allowance                               | 366 Days Settled  Statement  18,970,913  1,598,885                                     | 8.4%                                      | Proprietary - Corporation  CR Beds 215 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  | eds 0<br>ee Ind.<br>83.8%<br>158.9<br>24.50              |
| Total Liab. and Equity  315178 WINDSOR  WINDSOR GARDEN  EAST ORANGE, NJ ( ESSEX  WISCONSIN PHYSIC  Balance S  Current Assets  Fixed Assets  Other Assets   | GARDENS CAR S CARE CENTE 07017 CIANS SERVICE Sheet 2,851,466 1,099,642 885                        | RECENTER R 12/31/2016 Income Total Charges Contract Allowance Operating Revenue              | 366 Days Settled  Statement  18,970,913  1,598,885  17,372,028                         | 8.4%<br>91.6%                             | Proprietary - Corporation  CR Beds 215 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service   | eds 0<br><b>e Ind.</b> 83.8% 158.9 24.50 90.8% 9.2%      |
| Total Liab. and Equity  315178 WINDSOR  WINDSOR GARDEN  EAST ORANGE, NJ ( ESSEX  WISCONSIN PHYSIC  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets   | GARDENS CAR S CARE CENTE 07017 CIANS SERVICE Sheet 2,851,466 1,099,642 885 3,951,993              | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 366 Days Settled  Statement  18,970,913  1,598,885  17,372,028  19,660,797             | 8.4%<br>91.6%<br>113.2%                   | Proprietary - Corporation  CR Beds 215 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                                    | eds 0<br>83.8%<br>158.9<br>24.50<br>90.8%<br>9.2%        |
| Total Liab. and Equity  315178 WINDSOR  WINDSOR GARDEN  EAST ORANGE, NJ ORANG | GARDENS CAR S CARE CENTE 07017 CIANS SERVICE Sheet 2,851,466 1,099,642 885 3,951,993 12,157,878   | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 366 Days Settled  Statement  18,970,913  1,598,885  17,372,028  19,660,797  -2,288,769 | 8.4%<br>91.6%<br>113.2%<br>-13.2%         | Proprietary - Corporation  CR Beds 215 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect                   | eds 0<br>83.8%<br>158.9<br>24.50<br>90.8%<br>9.2%<br>0.2 |
| Total Liab. and Equity  315178 WINDSOR  WINDSOR GARDEN  EAST ORANGE, NJ ( ESSEX  WISCONSIN PHYSIC  Balance S  Current Assets  Fixed Assets  Other Assets  Total Assets   | GARDENS CAR S CARE CENTE 07017 CIANS SERVICE 5heet 2,851,466 1,099,642 885 3,951,993 12,157,878 0 | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | 366 Days Settled  Statement  18,970,913  1,598,885  17,372,028  19,660,797             | 8.4%<br>91.6%<br>113.2%<br>-13.2%<br>0.1% | Proprietary - Corporation  CR Beds 215 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect  Avg Payment Days | eds 0<br><b>e Ind.</b> 83.8% 158.9 24.50 90.8% 9.2%      |
| Total Liab. and Equity  315178 WINDSOR  WINDSOR GARDEN  EAST ORANGE, NJ ORANG | GARDENS CAR S CARE CENTE 07017 CIANS SERVICE Sheet 2,851,466 1,099,642 885 3,951,993 12,157,878   | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | 366 Days Settled  Statement  18,970,913  1,598,885  17,372,028  19,660,797  -2,288,769 | 8.4%<br>91.6%<br>113.2%<br>-13.2%<br>0.1% | Proprietary - Corporation  CR Beds 215 POS Be  Key Performanac  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect                   | eds 0<br>83.8%<br>158.9<br>24.50<br>90.8%<br>9.2%<br>0.2 |

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|  | FF LAKE HEALT  | H & REHABILITATIO  | N CENTER   |   | Proprietary - Other  |   |
|--|--|--|--|---|--|---|
| WOODCLIFF LAKE H   |  | 12/31/2016   | 366 Days Settled   | i   |  |   |
| WOODCLIFF LAKE,  | NJ 07677   |  |  |   | CR Beds 114 POS B  | eds 0   |
| BERGEN   |  |  |  |   | Key Performanad  | e Ind.  |
| Novitas NJ   |  |  |  |   | Occupancy Rate   | 73.3%   |
| Balance S  | Sheet  | Income   | Statement  |   | Length of Stay   | 42.5  |
| Current Assets   | 1,879,860  | Total Charges  | 14,595,792   |   | Average Wages  | 21.50   |
| Fixed Assets   | 1,846,052  | Contract Allowance   | 179,849  | 1.2%                                      | Skilled Nursing  | 98.2%   |
| Other Assets   | 0  | Operating Revenue  | 14,415,943   | 98.8%                                     | Ancillary Service  | 1.8%  |
| Total Assets   | 3,725,912  | Operating Expense  | 14,532,917   | 100.8%                                    | Current Ratio  | 0.4   |
| Current Liabilities  | 4,490,905  | Operating Margin   | -116,974   | -0.8%                                     | Days to Collect  | 32.8  |
| Long Term Liabilities  | 0  | Other Income   | 56,059   | 0.4%                                      | Avg Payment Days   | 13.0  |
| Total Equity   | -764,993   | Other Expense  | 0  | 0.0%                                      | Depreciation Rate  | 69.1%   |
| Total Liab. and Equity   | 3,725,912  | Net Profit or Loss   | (60,915)   | -0.4%                                     | Return on Equity   | 8.0%  |
| 315306 WOODCRE   | ST HEALTH CA   | RE CENTER  |  |   | Proprietary - Corporation  | n   |
|  |  |  |  |   | Trophotary Corporation   |   |
| WOODCREST HEAL   | TH CARE CENT   |  | 366 Days Settled   | Í   | Tropholary Corporation   | •   |
| WOODCREST HEAL   |  |  | 366 Days Settled   | I   | CR Beds 236 POS B  |   |
|  |  |  | 366 Days Settled   | i   |  | eds 0   |
| NEW MILFORD, NJ (  | 07646  | ER 12/31/2016  | 366 Days Settled   | i   | CR Beds 236 POS B  | eds 0   |
| NEW MILFORD, NJ (<br>BERGEN  | 07646<br>CIANS SERVICE   | ER 12/31/2016  | 366 Days Settled   | i   | CR Beds 236 POS B  | eds 0<br>ce Ind.  |
| NEW MILFORD, NJ (<br>BERGEN<br>WISCONSIN PHYSIC  | 07646<br>CIANS SERVICE<br>Sheet                                  | ER 12/31/2016  | ·  | ı   | CR Beds 236 POS Be  Key Performanace  Occupancy Rate   | eds 0<br><b>ce Ind.</b><br>75.4%                            |
| NEW MILFORD, NJ O<br>BERGEN<br>WISCONSIN PHYSIO<br>Balance S   | 07646<br>CIANS SERVICE<br>Sheet                                  | TER 12/31/2016   | Statement  |   | CR Beds 236 POS Be  Key Performanae  Occupancy Rate  Length of Stay  | eds 0<br><b>ce Ind.</b><br>75.4%<br>149.1                   |
| NEW MILFORD, NJ OBERGEN WISCONSIN PHYSIO Balance S Current Assets  | 07646<br>CIANS SERVICE<br>Sheet<br>1,780,107                     | TER 12/31/2016  Income  Total Charges  | <b>Statement</b> 33,957,781                                      | 44.5%                                     | CR Beds 236 POS Book  Key Performana  Occupancy Rate  Length of Stay  Average Wages  | eds 0 ce Ind. 75.4% 149.1 22.99                             |
| NEW MILFORD, NJ OBERGEN WISCONSIN PHYSIO Balance S Current Assets Fixed Assets   | 07646<br>CIANS SERVICE<br>Sheet<br>1,780,107<br>0                | Income Total Charges Contract Allowance  | <b>Statement</b> 33,957,781 15,103,767                           | 44.5%<br>55.5%                            | CR Beds 236 POS Book Key Performance Occupancy Rate Length of Stay Average Wages Skilled Nursing   | eds 0<br><b>ce Ind.</b><br>75.4%<br>149.1<br>22.99<br>78.1% |
| NEW MILFORD, NJ ( BERGEN WISCONSIN PHYSIC Balance S Current Assets Fixed Assets Other Assets                                 | 07646<br>CIANS SERVICE<br>Sheet<br>1,780,107<br>0<br>11,000      | Income Total Charges Contract Allowance Operating Revenue                                    | Statement 33,957,781 15,103,767 18,854,014                       | 44.5%<br>55.5%<br>106.0%                  | CR Beds 236 POS Book Key Performance Occupancy Rate Length of Stay Average Wages Skilled Nursing Ancillary Service                                     | eds 0 75.4% 149.1 22.99 78.1% 21.9%                         |
| NEW MILFORD, NJ OBERGEN WISCONSIN PHYSIO Balance S Current Assets Fixed Assets Other Assets Total Assets                     | 07646 CIANS SERVICE Sheet 1,780,107 0 11,000 1,791,107           | Income Total Charges Contract Allowance Operating Revenue Operating Expense                  | Statement 33,957,781 15,103,767 18,854,014 19,986,438            | 44.5%<br>55.5%<br>106.0%<br>-6.0%         | CR Beds 236 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio                  | eds 0 75.4% 149.1 22.99 78.1% 21.9% 0.9                     |
| NEW MILFORD, NJ OBERGEN WISCONSIN PHYSIO Balance S Current Assets Fixed Assets Other Assets Total Assets Current Liabilities | 07646 CIANS SERVICE Sheet 1,780,107 0 11,000 1,791,107 1,949,181 | Income Total Charges Contract Allowance Operating Revenue Operating Expense Operating Margin | Statement 33,957,781 15,103,767 18,854,014 19,986,438 -1,132,424 | 44.5%<br>55.5%<br>106.0%<br>-6.0%<br>0.5% | CR Beds 236 POS Be  Key Performanae  Occupancy Rate  Length of Stay  Average Wages  Skilled Nursing  Ancillary Service  Current Ratio  Days to Collect | eds 0 75.4% 149.1 22.99 78.1% 21.9% 0.9 32.0                |

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Sample Skilled Nursing Facility reports from the Halmanac.com website.

| 315273 WOODLANDS, THE               |                  |                    |            | Proprietary - Other |                       |        |
|-------------------------------------|------------------|--------------------|------------|---------------------|-----------------------|--------|
| WOODLANDS, THE                      | 366 Days Settled | I                  |            |                     |                       |        |
| PLAINFIELD, NJ 070                  | 60               |                    |            |                     | CR Beds 120 POS       | Beds 0 |
| UNION                               |                  |                    |            |                     | Key Performanace Ind. |        |
| BLUE CROSS (WESTERN PENNSYLVANIA),, |                  |                    |            |                     | Occupancy Rate        | 93.5%  |
| Balance Sheet                       |                  | Income Statement   |            |                     | Length of Stay        | 143.1  |
| Current Assets                      | 2,538,365        | Total Charges      | 20,396,267 |                     | Average Wages         | 22.71  |
| Fixed Assets                        | 7,580,793        | Contract Allowance | 8,974,234  | 44.0%               | Skilled Nursing       | 87.7%  |
| Other Assets                        | -15,062,403      | Operating Revenue  | 11,422,033 | 56.0%               | Ancillary Service     | 12.3%  |
| Total Assets                        | -4,943,245       | Operating Expense  | 12,014,489 | 105.2%              | Current Ratio         | 2.7    |
| Current Liabilities                 | 955,319          | Operating Margin   | -592,456   | -5.2%               | Days to Collect       | 34.7   |
| Long Term Liabilities               | 5,804,839        | Other Income       | 64,849     | 0.6%                | Avg Payment Days      | 18.6   |
| Total Equity                        | -11,703,403      | Other Expense      | 0          | 0.0%                | Depreciation Rate     | 18.7%  |
| Total Liab. and Equity              | -4,943,245       | Net Profit or Loss | (527,607)  | -4.6%               | Return on Equity      | 4.5%   |