Sample Hospital reports from the Halmanac.com website.

| 340070 ALAMANCE           | REGIONAL ME                              | EDICA    | L CENTER       |                                   |              | Nonprofit - Other  |            |
|---------------------------|--|----------|----------------|-----------------------------------|--------------|--------------------|------------|
| 1240 HUFFMAN MIL          | L RD                                     |          | 9/30/2015 3    | 65 Days Reope                     | ened         | General Short Terr | m          |
| BURLINGTON, NC 2          | 7216                                     |          |                |                                   |              | CR Beds 150 F      | POS Beds 0 |
| ALAMANCE                  |  |          |                |                                   |              | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | ΓΗ CAROLINA)                             |          |                |                                   |              | Occupancy Rate     | 62.8%      |
| Balance S                 | heet                                     |          | Income         | Statement                         |              | Length of Stay     | 3.9        |
| Current Assets            | 385,270,306                              | Total    | Charges        | 519,160,300                       | )            | Average Wages      | 28.18      |
| Fixed Assets              | 27,572,076                               | Cont     | ract Allowance | 278,746,694                       | 53.7%        | Medicare Part A    | 11.3%      |
| Other Assets              | 7,968,530                                | Oper     | ating Revenue  | 240,413,606                       | 46.3%        | Medicare Part B    | 6.3%       |
| Total Assets              | 420,810,912                              | Oper     | ating Expense  | 201,113,700                       | 83.7%        | Current Ratio      | 12.3       |
| Current Liabilities       | 31,327,464                               | Oper     | ating Margin   | 39,299,906                        | 16.3%        | Days to Collect    | 742.5      |
| Long Term Liabilities     | 1,200,836                                | Othe     | r Income       | 9,281,221                         | 3.9%         | Avg Payment Day    | s 53.9     |
| Total Equity              | 388,282,612                              | Othe     | r Expense      | 0                                 | 0.0%         | Depreciation Rate  | 10.9%      |
| Total Liab. and Equity    | 420,810,912                              | Net F    | Profit or Loss | 48,581,127                        | -<br>20.2%   | Return on Equity   | 12.5%      |
| Selected                  | Revenue Depar                            | tment    | S              |                                   | Rev          | enue Ranking -     | 1,070      |
| Line                      | Line Descripti                           | on       |                | Rank                              | Cost         | Charges            | Ratio      |
| 30 Adults and             | d Pediatrics - Gene                      | eral Cai | e              | 1,559                             | 28,318,658   | 21,387,424         | 1.324080   |
| 31 Intensive              | Care Unit                                |          |                | 1,028                             | 9,192,146    | 9,682,295          | 0.949377   |
| 50 Operating              | Room                                     |          |                | 643                               | 26,504,686   | 56,095,479         | 0.472492   |
| 52 Labor Ro               | om and Delivery R                        | oom      |                | 1,042                             | 3,970,837    | 4,549,405          | 0.872826   |
| 91 Emergend               | cy Department                            |          |                | 606                               | 18,671,081   | 43,064,227         | 0.433564   |
| General Service Co        | st by Line Ra                            | nk       | Expense        | General Servi                     | ice Cost b   | y Line Rank        | Expense    |
| 01 Capital Cost - Buildir | ngs 1                                    | ,059     | 8,079,826      | 02 Capital Cost                   | - Movable E  | Equip 1,083        | 6,606,822  |
| 04 Employee Benefits      | 3  | 3,042    | 2,787,104      | 05 Administrativ                  | ve and Gene  | eral 945           | 40,711,779 |
| 06 Maintenance and Re     | pairs                                    | 0        | 0              | 07 Operation of                   | Plant        | 822                | 6,653,206  |
| 08/09 Laundry / Housek    | eeping                                   | 800      | 4,297,948      | 10/11 Dietary a                   | nd Cafeteria | 962                | 2,891,470  |
| 13 Nursing Administration | 3 Nursing Administration 1,716 1,419,885 |          |                | 14 Central Service and Supply     |              | ply 1,720          | 448,110    |
| 15 Pharmancy              | 5 Pharmancy 926 3,493,705                |          |                | 05 16 Medical Records 753         |              | 2,860,986          |            |
| 17 Social Services        | 17 Social Services 0 0                   |          |                | 0 18 Other General Service Cost 0 |              |                    | 0          |
| 19 Non Physician Anes     | thetists                                 | 0        | 0              | 20-23 Educatio                    | n Programs   | 1,166              | 385,318    |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 341320 ALLEGHAN           | 41320 ALLEGHANY COUNTY MEMORIAL HOSPITAL |          |                |                           |              |                   |            |  |  |
|---------------------------|--|----------|----------------|---------------------------|--------------|-------------------|------------|--|--|
| 617 DOCTORS STR           | EET                                      |          | 9/30/2015 3    | 65 Days Submit            | ted          | General Short Ter | m          |  |  |
| SPARTA, NC 28675          |  |          |                |                           |              | CR Beds 25        | POS Beds 0 |  |  |
| ALLEGHANY                 |  |          |                |                           |              | Key Perform       | anace Ind. |  |  |
| BLUE CROSS (SOU           | TH CAROLINA)                             |          |                |                           |              | Occupancy Rate    | 23.5%      |  |  |
| Balance S                 | Sheet                                    |          | Income         | Statement                 |              | Length of Stay    | 4.6        |  |  |
| Current Assets            | 2,416,541                                | Total    | Charges        | 23,189,685                |              | Average Wages     |            |  |  |
| Fixed Assets              | 5,052,293                                | Conti    | ract Allowance | 12,555,893                | 54.1%        | Medicare Part A   | 0.0%       |  |  |
| Other Assets              | 332,289                                  | Oper     | ating Revenue  | 10,633,792                | 45.9%        | Medicare Part B   | 15.2%      |  |  |
| Total Assets              | 7,801,123                                | Oper     | ating Expense  | 12,210,042                | 114.8%       | Current Ratio     | 0.9        |  |  |
| Current Liabilities       | 2,805,550                                | Oper     | ating Margin   | -1,576,250                | -<br>-14.8%  | Days to Collect   | 230.8      |  |  |
| Long Term Liabilities     | 2,647,394                                | Othe     | r Income       | 664,254                   | 6.2%         | Avg Payment Day   | rs 49.7    |  |  |
| Total Equity              | 2,348,179                                | Othe     | r Expense      | 0                         | 0.0%         | Depreciation Rate | 3.2%       |  |  |
| Total Liab. and Equity    | 7,801,123                                | Net F    | Profit or Loss | (911,996)                 | -8.6%        | Return on Equity  | -38.8%     |  |  |
| Selected                  | Revenue Depar                            | tment    | S              |                           | Rev          | enue Ranking -    | 5,139      |  |  |
| Line                      | Line Descripti                           | on       |                | Rank                      | Cost         | Charges           | Ratio      |  |  |
| 30 Adults an              | d Pediatrics - Gene                      | eral Cai | re             | 5,439                     | 2,287,579    | 1,325,289         | 1.726098   |  |  |
| 31 Intensive              | Care Unit                                |          |                | 0                         | 0            | 0                 | 0.000000   |  |  |
| 50 Operating              | Room                                     |          |                | 4,153                     | 715,196      | 1,697,915         | 0.421220   |  |  |
| 52 Labor Ro               | om and Delivery R                        | oom      |                | 0                         | 0            | 0                 | 0.000000   |  |  |
| 91 Emergen                | cy Department                            |          |                | 3,646                     | 2,094,239    | 2,713,570         | 0.771765   |  |  |
| General Service Co        | st by Line Ra                            | nk       | Expense        | General Servi             | ce Cost by   | / Line Rank       | Expense    |  |  |
| 01 Capital Cost - Buildin | ngs 5                                    | 5,066    | 396,447        | 02 Capital Cost           | - Movable E  | Equip 4,585       | 266,313    |  |  |
| 04 Employee Benefits      | 3  | 3,994    | 1,500,275      | 05 Administrativ          | e and Gene   | eral 5,459        | 1,477,355  |  |  |
| 06 Maintenance and Re     | epairs 1                                 | ,909     | 180,967        | 07 Operation of           | Plant        | 5,097             | 206,797    |  |  |
| 08/09 Laundry / Housel    | keeping 5                                | 5,007    | 220,726        | 10/11 Dietary ar          | nd Cafeteria | 5,240             | 220,001    |  |  |
| 13 Nursing Administrati   | on 5                                     | 5,086    | 104,154        | 14 Central Servi          | ice and Sup  | ply 3,149         | 65,385     |  |  |
| 15 Pharmancy              | 5 Pharmancy 3,119 249,60                 |          |                | 1 16 Medical Records 4,70 |              |                   | 163,873    |  |  |
| 17 Social Services        | Social Services 2,406 98,00              |          |                | 18 Other Genera           | al Service C | cost 0            | 0          |  |  |
| 19 Non Physician Anes     | thetists                                 | 0        | 0              | 20-23 Education           | Programs     | 0                 | 0          |  |  |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 341326 ANGEL ME           | DICAL CENTER                            |          | Nonprofit - Other |                                     |              |                   |            |
|---------------------------|---|----------|-------------------|-------------------------------------|--------------|-------------------|------------|
| 120 RIVERVIEW ST          | PO BOX 1209                             |          | 9/30/2015 3       | 65 Days Submit                      | ted          | General Short Ter | m          |
| FRANKLIN, NC 2873         | 4                                       |          |                   |                                     |              | CR Beds 20        | POS Beds 0 |
| MACON                     |   |          |                   |                                     |              | Key Perform       | anace Ind. |
| BLUE CROSS (SOU           | TH CAROLINA)                            |          |                   |                                     |              | Occupancy Rate    | 76.5%      |
| Balance S                 | Sheet                                   |          | Income            | Statement                           |              | Length of Stay    | 3.2        |
| Current Assets            | 13,850,865                              | Total    | Charges           | 167,465,015                         |              | Average Wages     |            |
| Fixed Assets              | 22,968,488                              | Conti    | ract Allowance    | 112,446,068                         | 67.1%        | Medicare Part A   | 0.0%       |
| Other Assets              | 1,467,971                               | Oper     | ating Revenue     | 55,018,947                          | 32.9%        | Medicare Part B   | 9.1%       |
| Total Assets              | 38,287,324                              | Oper     | ating Expense     | 57,255,732                          | 104.1%       | Current Ratio     | 1.4        |
| Current Liabilities       | 9,556,336                               | Oper     | ating Margin      | -2,236,785                          | -4.1%        | Days to Collect   | 309.5      |
| Long Term Liabilities     | 8,206,464                               | Othe     | r Income          | 3,853,633                           | 7.0%         | Avg Payment Day   | rs 29.8    |
| Total Equity              | 20,524,524                              | Othe     | r Expense         | -3                                  | 0.0%         | Depreciation Rate | 3.5%       |
| Total Liab. and Equity    | 38,287,324                              | Net F    | Profit or Loss    | 1,616,851                           | 2.9%         | Return on Equity  | 7.9%       |
| Selected                  | Revenue Depar                           | tment    | S                 |                                     | Rev          | enue Ranking -    | 2,779      |
| Line                      | Line Descripti                          | on       |                   | Rank                                | Cost         | Charges           | Ratio      |
| 30 Adults an              | d Pediatrics - Gene                     | eral Cai | ·e                | 4,324                               | 4,458,464    | 3,425,195         | 1.301667   |
| 31 Intensive              | Care Unit                               |          |                   | 2,497                               | 1,950,911    | 1,983,225         | 0.983706   |
| 50 Operating              | Room                                    |          |                   | 2,281                               | 6,483,743    | 27,818,264        | 0.233075   |
| 52 Labor Ro               | om and Delivery R                       | oom      |                   | 1,781                               | 1,359,138    | 2,284,206         | 0.595016   |
| 91 Emergen                | cy Department                           |          |                   | 2,313                               | 4,935,981    | 21,361,184        | 0.231072   |
| General Service Co        | st by Line Ra                           | nk       | Expense           | General Service                     | ce Cost by   | y Line Rank       | Expense    |
| 01 Capital Cost - Buildir | ngs 3                                   | 3,392    | 1,414,716         | 02 Capital Cost                     | - Movable E  | Equip 2,354       | 2,004,321  |
| 04 Employee Benefits      | 2                                       | 2,831    | 3,231,103         | 05 Administrativ                    | e and Gene   | eral 2,648        | 9,398,804  |
| 06 Maintenance and Re     | epairs 1                                | ,467     | 612,696           | 07 Operation of                     | Plant        | 3,341             | 893,857    |
| 08/09 Laundry / Housel    | keeping 3                               | 3,339    | 625,924           | 10/11 Dietary ar                    | nd Cafeteria | 3,435             | 627,738    |
| _                         | 13 Nursing Administration 3,028 619,430 |          |                   | 14 Central Service and Supply 2,373 |              | 196,473           |            |
| 15 Pharmancy              |   |          |                   |                                     |              |                   |            |
| 17 Social Services        |   | 0        | 0                 | 18 Other Genera                     |              |                   | 0          |
| 19 Non Physician Anes     | thetists                                | 0        | 0                 | 20-23 Education                     | Programs     | 0                 | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 341325 ASHE MEM           | ORIAL HOSPITA                  | ٩L       |                |                                   |              | Nonprofit - Other  |            |
|---------------------------|--------------------------------|----------|----------------|-----------------------------------|--------------|--------------------|------------|
| 200 HOSPITAL AVE          |                                |          | 12/31/2015     | 365 Days Subm                     | itted        | General Short Terr | n          |
| JEFFERSON, NC 28          | 640                            |          |                |                                   |              | CR Beds 25         | POS Beds 0 |
| ASHE                      |                                |          |                |                                   |              | Key Perform        | anace Ind. |
| BLUE CROSS (SOU           | TH CAROLINA)                   |          |                |                                   |              | Occupancy Rate     | 54.9%      |
| Balance S                 | Sheet                          |          | Income         | Statement                         |              | Length of Stay     | 3.9        |
| Current Assets            | 7,388,985                      | Total    | Charges        | 56,417,452                        |              | Average Wages      |            |
| Fixed Assets              | 7,883,924                      | Conti    | act Allowance  | 31,213,442                        | 55.3%        | Medicare Part A    | 0.0%       |
| Other Assets              | 1,661,220                      | Oper     | ating Revenue  | 25,204,010                        | 44.7%        | Medicare Part B    | 10.2%      |
| Total Assets              | 16,934,129                     | Oper     | ating Expense  | 27,137,168                        | 107.7%       | Current Ratio      | 1.8        |
| Current Liabilities       | 4,123,909                      | Oper     | ating Margin   | -1,933,158                        | -<br>-7.7%   | Days to Collect    | 38.2       |
| Long Term Liabilities     | 2,684,209                      | Othe     | r Income       | 2,556,255                         | 10.1%        | Avg Payment Day    | s 45.6     |
| Total Equity              | 10,126,011                     | Othe     | r Expense      | 0                                 | 0.0%         | Depreciation Rate  | 3.5%       |
| Total Liab. and Equity    | 16,934,129                     | Net F    | Profit or Loss | 623,097                           | 2.5%         | Return on Equity   | 6.2%       |
| Selected                  | Revenue Depar                  | tment    | S              |                                   | Rev          | enue Ranking -     | 3,802      |
| Line                      | Line Descripti                 | on       |                | Rank                              | Cost         | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene            | eral Car | е              | 4,265                             | 4,591,406    | 3,069,478          | 1.495826   |
| 31 Intensive              | Care Unit                      |          |                | 0                                 | 0            | 0                  | 0.000000   |
| 50 Operating              | Room                           |          |                | 3,382                             | 2,091,307    | 3,872,349          | 0.540062   |
| 52 Labor Ro               | om and Delivery R              | oom      |                | 2,126                             | 731,556      | 351,315            | 2.082336   |
| 91 Emergen                | cy Department                  |          |                | 3,525                             | 2,270,948    | 3,808,338          | 0.596309   |
| General Service Co        | st by Line Ra                  | ınk      | Expense        | General Servi                     | ce Cost by   | y Line Rank        | Expense    |
| 01 Capital Cost - Buildir | ngs 4                          | 1,676    | 565,394        | 02 Capital Cost                   | - Movable E  | Equip 3,707        | 575,230    |
| 04 Employee Benefits      | 3                              | 3,343    | 2,293,428      | 05 Administrativ                  | e and Gene   | eral 4,239         | 3,380,846  |
| 06 Maintenance and Re     | epairs 1                       | ,550     | 501,338        | 07 Operation of                   | Plant        | 4,413              | 426,339    |
| 08/09 Laundry / Housel    | keeping 3                      | 3,988    | 400,299        | 10/11 Dietary ar                  | nd Cafeteria | 3,782              | 525,853    |
| 13 Nursing Administrati   | on 4                           | 1,807    | 135,462        | 14 Central Serv                   | ice and Sup  | ply 2,105          | 273,690    |
| 15 Pharmancy              | 5 Pharmancy 2,942 336,84       |          |                | 7 16 Medical Records 3,846        |              |                    | 281,539    |
| 17 Social Services        | 7 Social Services 2,288 123,59 |          |                | 7 18 Other General Service Cost 0 |              |                    | 0          |
| 19 Non Physician Anes     | thetists                       | 0        | 0              | 20-23 Education                   | n Programs   | 0                  | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 34036F ASHEVILLE VA N         | IEDICAL (    | CENTE    | R              |                |            |            |                 |        |        |
|-------------------------------|--------------|----------|----------------|----------------|------------|------------|-----------------|--------|--------|
| 1100 TUNNEL ROAD              |              |          | Cost Repo      | ort not Filed. |            |            |                 |        |        |
| ASHEVILLE, NC 28805           |              |          |                |                |            |            | CR Beds 0       | POS Be | eds 0  |
| BUNCOMBE                      |              |          |                |                |            |            | Key Perfor      | manace | e Ind. |
| BLUE CROSS (SOUTH CA          | ROLINA)      |          |                |                |            |            | Occupancy Rate  | Э      | 0.0%   |
| Balance Sheet                 |              |          | Incom          | e Statemen     | t          |            | Length of Stay  |        |        |
| Current Assets                | 0            | Total    | Charges        |                | 0          |            | Average Wages   | ;      |        |
| Fixed Assets                  | 0            | Conti    | act Allowance  |                | 0          | 0.0%       | Medicare Part A |        | 0.0%   |
| Other Assets                  | 0            | Oper     | ating Revenue  |                | 0          | 0.0%       | Medicare Part E | 3      | 0.0%   |
| Total Assets                  | 0            | Oper     | ating Expense  |                | 0          | 0.0%       | Current Ratio   |        |        |
| Current Liabilities           | 0            | Oper     | ating Margin   |                | 0          | 0.0%       | Days to Collect |        |        |
| Long Term Liabilities         | 0            | Othe     | r Income       |                | 0          | 0.0%       | Avg Payment D   | ays    |        |
| Total Equity                  | 0            | Othe     | r Expense      |                | 0          | 0.0%       | Depreciation Ra | ite    | 0.0%   |
| Total Liab. and Equity        | 0            | Net F    | Profit or Loss |                | 0          | 0.0%       | Return on Equit | y      | 0.0%   |
| Selected Reven                | ue Depar     | tment    | <u> </u>       |                |            | Reve       | enue Ranking    | - ;    | 5,957  |
| Line Line                     | Descripti    | on       |                | Rank           |            | Cost       | Charge          | s Ra   | atio   |
| 30 Adults and Pedia           | trics - Gene | eral Car | е              |                |            |            |                 | 0.000  | 0000   |
| 31 Intensive Care U           | nit          |          |                | 0              |            | 0          |                 | 0.000  | 0000   |
| 50 Operating Room             |              |          |                | 0              |            | 0          |                 | 0.000  | 000    |
| 52 Labor Room and             | Delivery R   | oom      |                | 0              |            | 0          |                 | 0.000  | 0000   |
| 91 Emergency Depa             | artment      |          |                | 0              |            | 0          |                 | 0.000  | 0000   |
| General Service Cost by I     | ine Ra       | ınk      | Expense        | General S      | Service    | Cost by    | Line Rank       | Ex     | pense  |
| 01 Capital Cost - Buildings   |              | 0        | 0              | 02 Capital     | Cost - N   | /lovable E | quip            | 0      | 0      |
| 04 Employee Benefits          |              | 0        | 0              | 05 Adminis     | strative a | and Gene   | ral             | 0      | 0      |
| 06 Maintenance and Repairs    |              | 0        | 0              | 07 Operati     | on of Pl   | ant        |                 | 0      | 0      |
| 08/09 Laundry / Housekeeping  |              | 0        | 0              | 10/11 Diet     |            |            |                 | 0      | 0      |
| 13 Nursing Administration     |              | 0        | 0              | 14 Central     |            |            |                 | 0      | 0      |
| 15 Pharmancy                  |              | 0        | 0              | 16 Medica      |            |            |                 | 0      | 0      |
| 17 Social Services            |              | 0        | 0              | 18 Other C     |            |            |                 | 0      | 0      |
| 19 Non Physician Anesthetists |              | 0        | 0              | 20-23 Edu      | cation P   | rograms    |                 | 0      | 0      |

**All Providers** 

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 342017 ASHVILL                                      | E SPECIALTY HO                        | SPITA   | ,L             |                               |                          | Propri  | etary - Corpo | oration    |
|---|---------------------------------------|---------|----------------|-------------------------------|--------------------------|---------|---------------|------------|
| 428 BILTMORE A                                      | /ENUE 4TH FLOO                        | R       | 9/30/2015 3    | 365 Days Settl                | ed                       | Genei   | ral Long Terr | n          |
| ASHEVILLE, NC 2                                     | 8802                                  |         |                |                               |                          | CR Be   | eds 34 F      | POS Beds 0 |
| BUNCOMBE  |                                       |         |                |                               |                          | K       | ey Perform    | anace Ind. |
| BLUE CROSS (SC                                      | UTH CAROLINA)                         |         |                |                               |                          | Occu    | pancy Rate    | 80.0%      |
| Balance   | Balance Sheet Incor                   |         |                |                               |                          | Lengt   | th of Stay    | 29.6       |
| Current Assets                                      | 5,710,506                             | Tota    | Charges        | 36,685,2                      | 40                       | Avera   | ige Wages     |            |
| Fixed Assets  | 439,689                               | Cont    | ract Allowance | 22,102,5                      | 60.2                     | % Medio | care Part A   | 0.0%       |
| Other Assets  | 0                                     | Oper    | ating Revenue  | 14,582,7                      | <br>36 39.8              | % Medio | care Part B   | 0.0%       |
| Total Assets  | 6,150,195                             | Oper    | ating Expense  | 14,282,0                      | 97.9                     | % Curre | nt Ratio      | 2.3        |
| Current Liabilities                                 | 2,528,108                             | Oper    | ating Margin   | 300,6                         | 93 2.1                   | % Days  | to Collect    | 426.0      |
| Long Term Liabilities                               | 0                                     | Othe    | r Income       | 54,1                          | 31 0.4                   | % Avg F | Payment Day   | s 64.6     |
| Total Equity  | 3,622,087                             | Othe    | r Expense      |                               | 0 0.0                    | % Depre | eciation Rate | 12.0%      |
| Total Liab. and Equity 6,150,195 Net Profit or Loss |                                       |         |                | 354,82                        | <br>24 2.4               | % Retur | n on Equity   | 9.8%       |
| Selecte   | ed Revenue Depar                      | tment   | s              |                               | <u></u>                  | evenue  | Ranking -     | 4,758      |
| Line  | Line Descript                         | ion     |                | Rank                          | Co                       | st      | Charges       | Ratio      |
| 30 Adults   | and Pediatrics - Gen                  | eral Ca | re             | 2,910                         | 10,193,5                 | )4      | 17,948,250    | 0.567939   |
| 31 Intensi  | ve Care Unit                          |         |                | 0                             |                          | 0       | 0             | 0.000000   |
| 50 Operat   | ng Room                               |         |                | 0                             |                          | 0       | 0             | 0.000000   |
| 52 Labor  | Room and Delivery R                   | loom    |                | 0                             |                          | 0       | 0             | 0.000000   |
| 91 Emerg  | ency Department                       |         |                | 0                             |                          | 0       | 0             | 0.000000   |
| General Service                                     | Cost by Line R                        | ank     | Expense        | General Sei                   | rvice Cost               | by Line | Rank          | Expense    |
| 01 Capital Cost - Bui                               | ldings                                | 4,670   | 568,530        | 02 Capital Co                 | ost - Movabl             | e Equip | 4,407         | 314,943    |
| 04 Employee Benefit                                 | s                                     | 3,750   | 1,748,728      | 05 Administra                 | ative and G              | eneral  | 4,159         | 3,519,088  |
| 06 Maintenance and                                  | Repairs                               | 0       | 0              | 07 Operation                  | of Plant                 |         | 4,276         | 475,816    |
| 08/09 Laundry / Housekeeping 3,896 423,53           |                                       |         | 423,532        | 10/11 Dietary and Cafeteria   |                          | 0       | -5,168        |            |
| 13 Nursing Administr                                | 13 Nursing Administration 5,135 99,29 |         |                | 14 Central Service and Supply |                          | 0       | (             |            |
| 15 Pharmancy  | 5 Pharmancy 0                         |         |                |                               | 0 16 Medical Records 5,3 |         |               | 86,584     |
| 17 Social Services                                  |                                       | 0       | 18 Other Ger   | neral Servic                  | e Cost                   | 0       | (             |            |
| 19 Non Physician Ar                                 | esthetists                            | 0       | 0              | 20-23 Educat                  | tion Prograr             | ns      | 0             | C          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340071 BETSY JOH                            | HNSON REGION        | IAL H   | OSPITAL        |  |             | Government - Other | er         |
|---|---------------------|---------|----------------|--|-------------|--------------------|------------|
| 800 TILGHMAN DR                             |                     |         | 9/30/2015 3    | 65 Days Settled                        |             | General Short Terr | m          |
| DUNN, NC 28334                              |                     |         |                |  |             | CR Beds 137 F      | POS Beds 0 |
| HARNETT                                     |                     |         |                |  |             | Key Perform        | anace Ind. |
| BLUE CROSS (NOR                             | TH CAROLINA)        |         |                |  |             | Occupancy Rate     | 45.2%      |
| Balance S                                   | Sheet               |         | Income         | Statement                              |             | Length of Stay     | 4.1        |
| Current Assets                              | 22,970,911          | Total   | l Charges      | 397,654,502                            |             | Average Wages      | 25.28      |
| Fixed Assets                                | 81,764,379          | Cont    | ract Allowance | 307,031,209                            | 77.2%       | Medicare Part A    | 18.8%      |
| Other Assets                                | 0                   | Oper    | rating Revenue | 90,623,293                             | 22.8%       | Medicare Part B    | 7.2%       |
| Total Assets                                | 104,735,290         | Oper    | rating Expense | 99,125,742                             | 109.4%      | Current Ratio      | 0.5        |
| Current Liabilities                         | 45,183,600          | Oper    | ating Margin   | -8,502,449                             | -9.4%       | Days to Collect    | 45.0       |
| Long Term Liabilities                       | 90,545,248          | Othe    | r Income       | 1,483,753                              | 1.6%        | Avg Payment Day    | s 93.9     |
| Total Equity                                | -30,993,558         | Othe    | r Expense      | 0                                      | 0.0%        | Depreciation Rate  | 5.6%       |
| Total Liab. and Equity                      | 104,735,290         | Net F   | Profit or Loss | (7,018,696)                            | -7.7%       | Return on Equity   | 22.6%      |
| Selected                                    | Revenue Depar       | tment   | S              |  | Rev         | enue Ranking -     | 2,189      |
| Line  | Line Descripti      | on      |                | Rank                                   | Cost        | Charges            | Ratio      |
| 30 Adults an                                | d Pediatrics - Gene | eral Ca | re             | 1,959                                  | 20,303,759  | 18,831,525         | 1.078179   |
| 31 Intensive                                | Care Unit           |         |                | 2,552                                  | 1,813,857   | 5,143,984          | 0.352617   |
| 50 Operating                                | Room                |         |                | 2,585                                  | 5,015,265   | 16,958,593         | 0.295736   |
| 52 Labor Ro                                 | om and Delivery R   | oom     |                | 1,487                                  | 2,126,748   | 1,235,152          | 1.721851   |
| 91 Emergen                                  | cy Department       |         |                | 1,099                                  | 11,853,044  | 108,853,722        | 0.108890   |
| General Service Co                          | st by Line Ra       | ank     | Expense        | General Servi                          | ce Cost by  | y Line Rank        | Expense    |
| 01 Capital Cost - Buildin                   | ngs                 | 837     | 10,072,974     | 02 Capital Cost                        | - Movable E | Equip 2,731        | 1,380,665  |
| 04 Employee Benefits                        | •                   | 1,637   | 9,087,321      | 05 Administrativ                       | e and Gene  | eral 1,989         | 16,100,916 |
| 06 Maintenance and Re                       | epairs              | 0       | 0              | 07 Operation of                        | Plant       | 1,537              | 3,546,119  |
| 08/09 Laundry / Housekeeping 1,960 1,682,95 |                     |         | 1,682,951      | 10/11 Dietary and Cafeteria 2,40       |             |                    | 1,118,149  |
|   |                     |         | 1,457,929      | 29 14 Central Service and Supply 2,109 |             |                    | 272,346    |
| ·   |                     |         | 5,187,487      | 7 16 Medical Records 924               |             |                    | 2,447,975  |
| 17 Social Services                          |                     | 2,671   | 56,573         | 18 Other Genera                        |             |                    | 0          |
| 19 Non Physician Anes                       | thetists            | 0       | 0              | 20-23 Education                        | Programs    | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 341329 BLUE RIDG          | E REGIONAL H               | OSPIT    | AL, INC        |                                   |              | Nonprofit - Other  |            |
|---------------------------|----------------------------|----------|----------------|-----------------------------------|--------------|--------------------|------------|
| 125 HOSPITAL DR           |                            |          | 9/30/2015 3    | 14 Days Audite                    | d            | General Short Terr | m          |
| SPRUCE PINE, NC 2         | 28777                      |          |                |                                   |              | CR Beds 25         | POS Beds 0 |
| MITCHELL                  |                            |          |                |                                   |              | Key Perform        | anace Ind. |
| PALMETTO GBA (NO          | C)                         |          |                |                                   |              | Occupancy Rate     | 40.5%      |
| Balance S                 | Sheet                      |          | Income         | Statement                         |              | Length of Stay     | 3.0        |
| Current Assets            | 11,083,000                 | Total    | Charges        | 86,916,117                        |              | Average Wages      |            |
| Fixed Assets              | 31,332,391                 | Conti    | act Allowance  | 56,015,753                        | 64.4%        | Medicare Part A    | 0.0%       |
| Other Assets              | 18,385,609                 | Oper     | ating Revenue  | 30,900,364                        | 35.6%        | Medicare Part B    | 7.0%       |
| Total Assets              | 60,801,000                 | Oper     | ating Expense  | 34,710,206                        | 112.3%       | Current Ratio      | 0.9        |
| Current Liabilities       | 12,407,000                 | Oper     | ating Margin   | -3,809,842                        | -<br>-12.3%  | Days to Collect    | 78.4       |
| Long Term Liabilities     | 11,201,000                 | Othe     | r Income       | 2,456,519                         | 7.9%         | Avg Payment Day    | s 71.1     |
| Total Equity              | 37,193,000                 | Othe     | r Expense      | 0                                 | 0.0%         | Depreciation Rate  | 4.2%       |
| Total Liab. and Equity    | 60,801,000                 | Net F    | Profit or Loss | (1,353,323)                       | -4.4%        | Return on Equity   | -3.6%      |
| Selected                  | Revenue Depar              | tment    | S              |                                   | Rev          | enue Ranking -     | 3,336      |
| Line                      | Line Descripti             | on       |                | Rank                              | Cost         | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene        | eral Car | е              | 4,564                             | 3,918,610    | 2,930,746          | 1.337069   |
| 31 Intensive              | Care Unit                  |          |                | 0                                 | 0            | 0                  | 0.000000   |
| 50 Operating              | Room                       |          |                | 3,353                             | 2,152,452    | 3,635,188          | 0.592116   |
| 52 Labor Ro               | om and Delivery R          | oom      |                | 2,071                             | 832,855      | 556,732            | 1.495971   |
| 91 Emergen                | cy Department              |          |                | 3,241                             | 2,681,607    | 14,681,391         | 0.182653   |
| General Service Co        | st by Line Ra              | ınk      | Expense        | General Servi                     | ce Cost by   | y Line Rank        | Expense    |
| 01 Capital Cost - Buildii | ngs 3                      | 3,051    | 1,749,552      | 02 Capital Cost                   | - Movable E  | Equip 3,688        | 582,986    |
| 04 Employee Benefits      | 3                          | 3,786    | 1,718,577      | 05 Administrativ                  | e and Gene   | eral 3,217         | 6,140,209  |
| 06 Maintenance and Re     | epairs 1                   | ,187     | 1,139,194      | 07 Operation of                   | Plant        | 0                  | 0          |
| 08/09 Laundry / Housel    | keeping 3                  | 3,541    | 542,139        | 10/11 Dietary ar                  | nd Cafeteria | 3,717              | 542,643    |
| 13 Nursing Administrati   | on 5                       | 5,419    | 68,727         | 14 Central Serv                   | ice and Sup  | ply 2,830          | 104,524    |
| 15 Pharmancy              | 5 Pharmancy 1,737 1,495,47 |          |                | 4 16 Medical Records 0            |              |                    | 0          |
| 17 Social Services        | 7 Social Services 0        |          |                | 0 18 Other General Service Cost 0 |              |                    | 0          |
| 19 Non Physician Anes     | thetists                   | 0        | 0              | 20-23 Education                   | n Programs   | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 344025 BROUGHT            | ON HOSPITAL                |          |                |                        |             | Government - Stat | е          |
|---------------------------|----------------------------|----------|----------------|------------------------|-------------|-------------------|------------|
| 1000 S STERLING S         | TREET                      |          | 6/30/2015 3    | 65 Days Submitt        | ed          | Psychiatric       |            |
| MORGANTON, NC 2           | 8655                       |          |                |                        |             | CR Beds 431       | POS Beds 0 |
| BURKE                     |                            |          |                |                        |             | Key Perform       | anace Ind. |
| BLUE CROSS (SOUT          | ΓΗ CAROLINA)               |          |                |                        |             | Occupancy Rate    | 63.0%      |
| Balance S                 | heet                       |          | Income         | Statement              |             | Length of Stay    | 180.1      |
| Current Assets            | 2,224,161                  | Total    | Charges        | 60,264,858             |             | Average Wages     | 19.99      |
| Fixed Assets              | 14,327,230                 | Conti    | act Allowance  | 0                      | 0.0%        | Medicare Part A   | 0.0%       |
| Other Assets              | 0                          | Oper     | ating Revenue  | 60,264,858             | 100.0%      | Medicare Part B   | 0.0%       |
| Total Assets              | 16,551,391                 | Oper     | ating Expense  | 134,313,689            | 222.9%      | Current Ratio     |            |
| Current Liabilities       | 0                          | Oper     | ating Margin   | -74,048,831            | -122.9%     | Days to Collect   | 9.9        |
| Long Term Liabilities     | 0                          | Othe     | r Income       | 74,048,830             | 122.9%      | Avg Payment Day   | rs 0.0     |
| Total Equity              | 16,551,391                 | Othe     | r Expense      | 0                      | 0.0%        | Depreciation Rate | 2.4%       |
| Total Liab. and Equity    | 16,551,391                 | Net F    | Profit or Loss | (1)                    | 0.0%        | Return on Equity  | 0.0%       |
| Selected                  | Revenue Depar              | tments   | 5              |                        | Rev         | enue Ranking -    | 2,671      |
| Line                      | Line Descripti             | on       |                | Rank                   | Cost        | Charges           | Ratio      |
| 30 Adults and             | d Pediatrics - Gene        | eral Car | re             | 447 8                  | 0,429,482   | 89,642,965        | 0.897220   |
| 31 Intensive              | Care Unit                  |          |                | 0                      | 0           | 0                 | 0.000000   |
| 50 Operating              | Room                       |          |                | 0                      | 0           | 0                 | 0.000000   |
| 52 Labor Ro               | om and Delivery R          | oom      |                | 0                      | 0           | 0                 | 0.000000   |
| 91 Emergend               | cy Department              |          |                | 0                      | 0           | 0                 | 0.000000   |
| General Service Co        | st by Line Ra              | nk       | Expense        | General Service        | e Cost by   | y Line Rank       | Expense    |
| 01 Capital Cost - Buildin | ngs 4                      | 1,098    | 868,350        | 02 Capital Cost -      | Movable E   | Equip 4,400       | 316,474    |
| 04 Employee Benefits      | 2                          | 2,477    | 4,357,165      | 05 Administrative      | and Gene    | eral 2,378        | 11,677,878 |
| 06 Maintenance and Re     | epairs                     | 762      | 2,714,805      | 07 Operation of F      | Plant       | 1,204             | 4,651,722  |
| 08/09 Laundry / Housek    | reeping '                  | 1,411    | 2,564,761      | 10/11 Dietary and      | d Cafeteria | 518               | 4,137,716  |
| 13 Nursing Administration | on '                       | ,502     | 1,647,269      | 14 Central Service     | ce and Sup  | ply 0             | 0          |
| 15 Pharmancy              | 5 Pharmancy 1,531 1,829,80 |          |                | 0 16 Medical Records 1 |             |                   | 1,013,963  |
| 17 Social Services        | Social Services 0          |          |                | 18 Other Genera        | I Service C | cost 174          | 4,146,411  |
| 19 Non Physician Anes     | thetists                   | 0        | 0              | 20-23 Education        | Programs    | 0                 | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 344016 BRYNN MA           | RR HOSP             |         |                |                           |              | Proprietary - Corpo | oration    |
|---------------------------|---------------------|---------|----------------|---------------------------|--------------|---------------------|------------|
| 192 VILLAGE DRIVE         |                     |         | 6/30/2015 3    | 65 Days Settled           |              | Psychiatric         |            |
| JACKSONVILLE, NC          | 28540               |         |                |                           |              | CR Beds 65          | POS Beds 0 |
| ONSLOW                    |                     |         |                |                           |              | Key Perform         | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)        |         |                |                           |              | Occupancy Rate      | 89.2%      |
| Balance S                 | Sheet               |         | Income         | Statement                 |              | Length of Stay      | 14.4       |
| Current Assets            | 804,334             | Total   | Charges        | 31,550,478                |              | Average Wages       |            |
| Fixed Assets              | 12,030,342          | Cont    | ract Allowance | 15,012,038                | 47.6%        | Medicare Part A     | 0.0%       |
| Other Assets              | 2,828,464           | Oper    | ating Revenue  | 16,538,440                | 52.4%        | Medicare Part B     | 0.0%       |
| Total Assets              | 15,663,140          | Oper    | ating Expense  | 12,572,513                | 76.0%        | Current Ratio       | 0.3        |
| Current Liabilities       | 2,353,649           | Oper    | ating Margin   | 3,965,927                 | 24.0%        | Days to Collect     | 18.9       |
| Long Term Liabilities     | -2,749,863          | Othe    | r Income       | 21,173                    | 0.1%         | Avg Payment Day     | s 25.6     |
| Total Equity              | 16,059,354          | Othe    | r Expense      | 0                         | 0.0%         | Depreciation Rate   | 5.5%       |
| Total Liab. and Equity    | 15,663,140          | Net F   | Profit or Loss | 3,987,100                 | 24.1%        | Return on Equity    | 24.8%      |
| Selected                  | Revenue Depar       | tment   | s              |                           | Rev          | enue Ranking -      | 4,559      |
| Line                      | Line Descripti      | on      |                | Rank                      | Cost         | Charges             | Ratio      |
| 30 Adults an              | d Pediatrics - Gene | eral Ca | re             | 3,371                     | 7,807,505    | 26,965,000          | 0.289542   |
| 31 Intensive              | Care Unit           |         |                | 0                         | 0            | 0                   | 0.000000   |
| 50 Operating              | Room                |         |                | 0                         | 0            | 0                   | 0.000000   |
| 52 Labor Ro               | om and Delivery R   | oom     |                | 0                         | 0            | 0                   | 0.000000   |
| 91 Emergen                | cy Department       |         |                | 0                         | 0            | 0                   | 0.000000   |
| General Service Co        | st by Line Ra       | nk      | Expense        | General Service           | ce Cost by   | / Line Rank         | Expense    |
| 01 Capital Cost - Buildir | ngs 4               | ,082    | 876,876        | 02 Capital Cost -         | · Movable E  | equip 5,135         | 126,713    |
| 04 Employee Benefits      | 4                   | ,224    | 1,278,689      | 05 Administrative         | e and Gene   | ral 5,041           | 2,095,831  |
| 06 Maintenance and Re     | epairs              | 0       | 0              | 07 Operation of I         | Plant        | 3,973               | 583,420    |
| 08/09 Laundry / Housel    | keeping 4           | ,776    | 256,023        | 10/11 Dietary an          | d Cafeteria  | 3,988               | 476,272    |
| 13 Nursing Administrati   | on 3                | 3,642   | 389,531        | 14 Central Servi          | ce and Sup   | ply 0               | 0          |
| 15 Pharmancy              | 5 Pharmancy 0       |         |                | 0 16 Medical Records 5,38 |              |                     | 83,611     |
| 17 Social Services        | Social Services 0   |         |                | 18 Other Genera           | al Service C | ost 0               | 0          |
| 19 Non Physician Anes     | thetists            | 0       | 0              | 20-23 Education           | Programs     | 0                   | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340041 CALDWELL           | MEMORIAL HO                  | SPIT     | <b>AL</b>      |                                     |             | Nonprofit - Other  |            |
|---------------------------|------------------------------|----------|----------------|-------------------------------------|-------------|--------------------|------------|
| 321 MULBERRY ST           | SW                           |          | 6/30/2015 3    | 65 Days Settled                     |             | General Short Terr | m          |
| LENOIR, NC 28645          |                              |          |                |                                     |             | CR Beds 98 F       | POS Beds 0 |
| CALDWELL                  |                              |          |                |                                     |             | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                 |          |                |                                     |             | Occupancy Rate     | 45.7%      |
| Balance S                 | heet                         |          | Income         | Statement                           |             | Length of Stay     | 5.0        |
| Current Assets            | 27,606,467                   | Total    | Charges        | 304,820,244                         |             | Average Wages      | 28.85      |
| Fixed Assets              | 28,837,944                   | Conti    | act Allowance  | 208,598,954                         | 68.4%       | Medicare Part A    | 13.2%      |
| Other Assets              | 2,883,212                    | Oper     | ating Revenue  | 96,221,290                          | 31.6%       | Medicare Part B    | 10.1%      |
| Total Assets              | 59,327,623                   | Oper     | ating Expense  | 110,344,219                         | 114.7%      | Current Ratio      | 1.5        |
| Current Liabilities       | 18,294,167                   | Oper     | ating Margin   | -14,122,929                         | -14.7%      | Days to Collect    | 33.2       |
| Long Term Liabilities     | 6,637,062                    | Othe     | r Income       | 16,093,008                          | 16.7%       | Avg Payment Day    | s 15.7     |
| Total Equity              | 34,396,394                   | Othe     | r Expense      | 0                                   | 0.0%        | Depreciation Rate  | 17.3%      |
| Total Liab. and Equity    | 59,327,623                   | Net F    | Profit or Loss | 1,970,079                           | 2.0%        | Return on Equity   | 5.7%       |
| Selected                  | Revenue Depar                | tments   | S              |                                     | Rev         | enue Ranking -     | 2,101      |
| Line                      | Line Descripti               | on       |                | Rank                                | Cost        | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene          | eral Car | е              | 2,707 1                             | 1,674,132   | 9,383,621          | 1.244097   |
| 31 Intensive              | Care Unit                    |          |                | 2,075                               | 3,199,315   | 3,141,339          | 1.018456   |
| 50 Operating              | Room                         |          |                | 2,114                               | 7,541,410   | 43,154,708         | 0.174753   |
| 52 Labor Ro               | om and Delivery R            | oom      |                | 1,875                               | 1,185,665   | 1,564,871          | 0.757676   |
| 91 Emergen                | cy Department                |          |                | 2,655                               | 3,860,959   | 27,489,640         | 0.140451   |
| General Service Co        | st by Line Ra                | ınk      | Expense        | General Service                     | ce Cost by  | y Line Rank        | Expense    |
| 01 Capital Cost - Buildir | ngs 1                        | ,905     | 3,864,221      | 02 Capital Cost                     | - Movable E | Equip 1,602        | 3,954,047  |
| 04 Employee Benefits      | 1                            | ,368     | 11,639,510     | 05 Administrative                   | e and Gene  | eral 1,969         | 16,321,931 |
| 06 Maintenance and Re     | epairs                       | 0        | 0              | 07 Operation of                     | Plant       | 2,431              | 1,739,028  |
| 08/09 Laundry / Housek    | keeping 2                    | 2,006    | 1,622,958      | 10/11 Dietary an                    | d Cafeteria | 2,103              | 1,369,516  |
| 13 Nursing Administrati   | on 2                         | 2,870    | 689,856        | 14 Central Servi                    | ce and Sup  | ply 3,246          | 55,032     |
| 15 Pharmancy              | 5 Pharmancy 2,485 627,21     |          |                | 0 16 Medical Records 1,843          |             |                    | 1,135,470  |
| 17 Social Services        | Social Services 1,233 564,00 |          |                | 003 18 Other General Service Cost 0 |             |                    | 0          |
| 19 Non Physician Anes     | thetists                     | 0        | 0              | 20-23 Education                     | Programs    | 0                  | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 341315 CAPE FEA                            | Government - C      | ounty    |                |                                    |                            |                  |             |
|--|---------------------|----------|----------------|------------------------------------|----------------------------|------------------|-------------|
| 501 SOUTH POPLA                            | R STREET            |          | 9/30/2015 3    | 65 Days Amend                      | ed                         | General Short To | erm         |
| ELIZABETHTOWN, N                           | NC 28337            |          |                |                                    |                            | CR Beds 21       | POS Beds 0  |
| BLADEN                                     |                     |          |                |                                    |                            | Key Perfor       | manace Ind. |
| BLUE CROSS (SOU                            | TH CAROLINA)        |          |                |                                    |                            | Occupancy Rate   | 34.8%       |
| Balance S                                  | Sheet               |          | Income         | Statement                          |                            | Length of Stay   | 3.2         |
| Current Assets                             | 12,313,552          | Total    | Charges        | 102,314,437                        |                            | Average Wages    |             |
| Fixed Assets                               | 12,415,828          | Conti    | ract Allowance | 67,580,142                         | 66.1%                      | Medicare Part A  | 0.0%        |
| Other Assets                               | 0                   | Oper     | ating Revenue  | 34,734,295                         | 33.9%                      | Medicare Part B  | 4.5%        |
| Total Assets                               | 24,729,380          | Oper     | ating Expense  | 34,929,304                         | 100.6%                     | Current Ratio    | 1.6         |
| Current Liabilities                        | 7,580,175           | Oper     | ating Margin   | -195,009                           | -0.6%                      | Days to Collect  | 576.7       |
| Long Term Liabilities                      | 2,993,520           | Othe     | r Income       | 436,261                            | 1.3%                       | Avg Payment D    | ays 26.8    |
| Total Equity                               | 14,155,685          | Othe     | r Expense      | -5,799                             | 0.0%                       | Depreciation Ra  | te 4.4%     |
| Total Liab. and Equity                     | 24,729,380          | Net F    | Profit or Loss | 247,051                            | 0.7%                       | Return on Equit  | y 1.7%      |
| Selected                                   | Revenue Depar       | tments   | s              |                                    | Rev                        | enue Ranking     | - 3,393     |
| Line                                       | Line Descripti      | on       |                | Rank                               | Cost                       | Charge           | s Ratio     |
| 30 Adults an                               | d Pediatrics - Gene | eral Car | re             | 4,405                              | 4,250,904                  | 15,465,49        | 7 0.274864  |
| 31 Intensive                               | Care Unit           |          |                | 2,830                              | 1,151,799                  | 3,694,97         | 1 0.311721  |
| 50 Operating                               | Room                |          |                | 3,446                              | 1,957,862                  | 4,052,28         | 6 0.483150  |
| 52 Labor Ro                                | om and Delivery R   | oom      |                | 1,767                              | 1,379,768                  | 3,503,63         | 8 0.393810  |
| 91 Emergen                                 | cy Department       |          |                | 2,529                              | 4,223,445                  | 8,647,54         | 6 0.488398  |
| General Service Co                         | st by Line Ra       | ank      | Expense        | General Service                    | ce Cost by                 | y Line Rank      | Expense     |
| 01 Capital Cost - Buildin                  | ngs 3               | 3,920    | 996,809        | 02 Capital Cost                    | - Movable E                | Equip 3,03       | 3 1,014,169 |
| 04 Employee Benefits                       | 2                   | 2,279    | 5,187,454      | 05 Administrativ                   | e and Gene                 | eral 2,92        | 8 7,674,617 |
| 06 Maintenance and Re                      | epairs              | 1,330    | 825,033        | 07 Operation of                    | Plant                      | 4,20             | 504,044     |
| 08/09 Laundry / Housekeeping 3,517 553,187 |                     |          | 553,187        | 10/11 Dietary an                   | nd Cafeteria               | 4,70             | 3 320,019   |
| 13 Nursing Administration 3,469 454,611    |                     |          | 454,611        | 11 14 Central Service and Supply 0 |                            | 0 0              |             |
| 15 Pharmancy                               | 5 Pharmancy 0       |          |                |                                    | 0 16 Medical Records 3,179 |                  |             |
| 17 Social Services                         | 7 Social Services 0 |          |                |                                    | al Service C               | Cost             | 0 0         |
| 19 Non Physician Anes                      | thetists            | 0        | 0              | 20-23 Education                    | Programs                   |                  | 0 0         |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340188 CAPE FE        | EAR VALLEY HOK       | E HOS    | PITAL         |                  |              | Nonprofit - Other  |                                |
|-----------------------|----------------------|----------|---------------|------------------|--------------|--------------------|--------------------------------|
| 210 MEDICAL PA        | VILION DRIVE         |          | 9/30/2015 1   | 70 Days Settled  |              | General Short Teri | m                              |
| RAEFORD, NC 28        | 376                  |          |               |                  |              | CR Beds 41         | POS Beds 0                     |
| HOKE                  |                      |          |               |                  |              | Key Perform        | anace Ind.                     |
| PALMETTO GBA          | (NC)                 |          |               |                  |              | Occupancy Rate     | 15.5%                          |
| Balanc                | e Sheet              |          | Income        | Statement        |              | Length of Stay     | 2.9                            |
| Current Assets        | 19,103,875           | Total    | Charges       | 128,187,699      |              | Average Wages      | 27.69                          |
| Fixed Assets          | 99,201,431           | Contr    | act Allowance | 57,627,448       | 45.0%        | Medicare Part A    | 1.0%                           |
| Other Assets          | 238,086              | Opera    | ating Revenue | 70,560,251       | 55.0%        | Medicare Part B    | 0.5%                           |
| Total Assets          | 118,543,392          | Opera    | ating Expense | 16,714,211       | 23.7%        | Current Ratio      | 0.5                            |
| Current Liabilities   | 34,805,219           | Opera    | ating Margin  | 53,846,040       | 76.3%        | Days to Collect    | 149.0                          |
| Long Term Liabilities | -5,216,391           | Other    | Income        | 2,234,265        | 3.2%         | Avg Payment Day    | rs 15.4                        |
| Total Equity          | -10,132,290          | Other    | Expense       | -91              | 0.0%         | Depreciation Rate  | 3.1%                           |
| Total Liab. and Equit | y 19,456,538         | Net P    | rofit or Loss | 56,080,396       | 79.5%        | Return on Equity   | -553.5%                        |
| Select                | ed Revenue Depar     | rtments  | ,             |                  | Rev          | enue Ranking -     | 1,595                          |
| Line                  | Line Descript        | ion      |               | Rank             | Cost         | Charges            | Ratio                          |
| 30 Adults             | and Pediatrics - Gen | eral Car | е             | 5,248            | 2,606,940    | 854,716            | 3.050066                       |
| 31 Intens             | ve Care Unit         |          |               | 3,192            | 21,415       | 0                  | 214,150,00<br>0,000.0000<br>00 |
| 50 Opera              | ing Room             |          |               | 3,807            | 1,211,471    | 978,748            | 1.237776                       |
| 52 Labor              | Room and Delivery R  | Room     |               | 0                | 0            | 0                  | 0.000000                       |
| 91 Emerg              | ency Department      |          |               | 3,079            | 2,947,286    | 6,492,876          | 0.453926                       |
| General Service       | Cost by Line Ra      | ank      | Expense       | General Servi    | ce Cost by   | y Line Rank        | Expense                        |
| 01 Capital Cost - Bu  | ildings              | 1,890    | 3,905,343     | 02 Capital Cost  | - Movable E  | Equip 2,946        | 1,113,314                      |
| 04 Employee Benefi    | ts                   | 3,951    | 1,533,276     | 05 Administrativ | e and Gene   | eral 4,581         | 2,812,983                      |
| 06 Maintenance and    | -                    | 0        | 0             | 07 Operation of  |              | 2,809              | 1,305,457                      |
| 08/09 Laundry / Hou   |                      | 4,642    | 277,814       | 10/11 Dietary ar |              |                    | 271,066                        |
| 13 Nursing Administ   |                      | 4,958    | 117,985       | 14 Central Servi | •            |                    | 46,506                         |
| 15 Pharmancy          |                      | 3,248    | 190,674       | 16 Medical Reco  |              | 5,527              | 65,103                         |
| 17 Social Services    |                      | 2,747    | 49,724        | 18 Other Genera  | al Service C | Cost 0             | 0                              |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

19 Non Physician Anesthetists

0

0 20-23 Education Programs

0

0

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340028 CAPE FEA           | R VALLEY MEDI             | CAL C    | ENTER          |                       |                                     |           | Govern     | ment - Cou   | nty        |
|---------------------------|---------------------------|----------|----------------|-----------------------|-------------------------------------|-----------|------------|--------------|------------|
| 1638 OWEN DRIVE           | P O BOX 2000              |          | 9/30/2015 3    | 865 Days Settl        | led                                 |           | Genera     | l Short Terr | n          |
| FAYETTEVILLE, NC          | 28302                     |          |                |                       |                                     |           | CR Bed     | ls 408 F     | POS Beds 0 |
| CUMBERLAND                |                           |          |                |                       |                                     |           | Key        | / Perform    | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)              |          |                |                       |                                     |           | Occupa     | ancy Rate    | 97.9%      |
| Balance S                 | Sheet                     |          | Income         | Statement             |                                     |           | Length     | of Stay      | 5.7        |
| Current Assets            | 583,708,706               | Total    | Charges        | 2,442,353,1           | 66                                  |           | Averag     | e Wages      | 29.57      |
| Fixed Assets              | 287,329,645               | Contr    | act Allowance  | 1,812,335,4           | 50                                  | 74.2%     | Medica     | re Part A    | 16.5%      |
| Other Assets              | 62,997,109                | Opera    | ating Revenue  | 630,017,7             | '16                                 | 25.8%     | Medica     | re Part B    | 5.4%       |
| Total Assets              | 934,035,460               | Opera    | ating Expense  | 632,039,9             | 913                                 | 100.3%    | Current    | t Ratio      | 2.8        |
| Current Liabilities       | 207,360,126               | Opera    | ating Margin   | -2,022,1              | 97                                  | -0.3%     | Days to    | Collect      | 451.0      |
| Long Term Liabilities     | 255,113,076               | Othe     | r Income       | 25,754,2              | 79                                  | 4.1%      | Avg Pa     | yment Day    | s 31.1     |
| Total Equity              | 471,562,248               | Othe     | r Expense      | -159,9                | 18                                  | 0.0%      | Deprec     | iation Rate  | 3.3%       |
| Total Liab. and Equity    | 934,035,450               | Net F    | Profit or Loss | 23,892,0              | 00                                  | 3.8%      | Return     | on Equity    | 5.1%       |
| Selected                  | Revenue Depar             | tments   | 5              |                       |                                     | Reve      | enue R     | anking -     | 275        |
| Line                      | Line Descripti            | on       |                | Rank                  |                                     | Cost      |            | Charges      | Ratio      |
| 30 Adults an              | d Pediatrics - Gene       | eral Car | е              | 291                   | 98,                                 | 347,972   | 12         | 4,756,458    | 0.788320   |
| 31 Intensive              | Care Unit                 |          |                | 270                   | 27,                                 | 661,668   | 6          | 5,098,804    | 0.424918   |
| 50 Operating              | Room                      |          |                | 1,240                 | 15,                                 | 324,174   | 7          | 3,780,985    | 0.214475   |
| 52 Labor Ro               | om and Delivery R         | oom      |                | 234                   | 11,                                 | 784,763   | 5          | 5,337,135    | 0.212963   |
| 91 Emergen                | cy Department             |          |                | 91                    | 45,                                 | 174,203   | 19         | 6,670,866    | 0.229694   |
| General Service Co        | st by Line Ra             | ank      | Expense        | General Se            | rvice                               | Cost by   | / Line     | Rank         | Expense    |
| 01 Capital Cost - Buildin | ngs                       | 932      | 9,105,093      | 02 Capital Co         | ost - N                             | lovable E | quip       | 378          | 15,108,376 |
| 04 Employee Benefits      |                           | 331      | 43,782,404     | 05 Administra         | ative a                             | ınd Gene  | ral        | 312          | 88,995,207 |
| 06 Maintenance and Re     | epairs                    | 0        | 0              | 07 Operation          | of Pla                              | ant       |            | 216          | 15,797,749 |
| 08/09 Laundry / Housel    | keeping                   | 289      | 8,153,201      | 10/11 Dietary         | and (                               | Cafeteria |            | 286          | 5,706,751  |
| 13 Nursing Administrati   | on                        | 487      | 4,619,345      | 14 Central Se         | ervice                              | and Sup   | ply        | 262          | 4,306,677  |
| 15 Pharmancy              | 5 Pharmancy 495 6,174,091 |          |                | 16 Medical Records 75 |                                     |           | 10,150,505 |              |            |
| 17 Social Services        | 7 Social Services 0       |          |                |                       | 0 18 Other General Service Cost 292 |           |            | 1,254,615    |            |
| 19 Non Physician Anes     | thetists                  | 0        | 0              | 20-23 Educat          | tion P                              | rograms   |            | 661          | 3,549,883  |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 343025 CAREPART                       | TNERS REHABI        | LITAT   | ION HOSP       |                                   |                    | Nonprofit - Other |            |
|---------------------------------------|---------------------|---------|----------------|-----------------------------------|--------------------|-------------------|------------|
| 68 SWEETEN CREE                       | K RD                |         | 9/30/2015 3    | 65 Days Settled                   |                    | Rehabilitation    |            |
| ASHEVILLE, NC 288                     | 13                  |         |                |                                   |                    | CR Beds 70 F      | POS Beds 0 |
| BUNCOMBE                              |                     |         |                |                                   |                    | Key Perform       | anace Ind. |
| BLUE CROSS (SOU                       | TH CAROLINA)        |         |                |                                   |                    | Occupancy Rate    | 69.0%      |
| Balance S                             | Sheet               |         | Income         | Statement                         |                    | Length of Stay    | 13.7       |
| Current Assets                        | 21,922,386          | Total   | Charges        | 117,036,366                       |                    | Average Wages     |            |
| Fixed Assets                          | 6,184,668           | Cont    | ract Allowance | 35,693,114                        | 30.5%              | Medicare Part A   | 0.0%       |
| Other Assets                          | 1,707,361           | Oper    | ating Revenue  | 81,343,252                        | 69.5%              | Medicare Part B   | 0.0%       |
| Total Assets                          | 29,814,415          | Oper    | ating Expense  | 83,471,059                        | 102.6%             | Current Ratio     | 2.1        |
| Current Liabilities                   | 10,549,996          | Oper    | ating Margin   | -2,127,807                        | -2.6%              | Days to Collect   | 126.6      |
| Long Term Liabilities                 | 0                   | Othe    | r Income       | 5,414,233                         | 6.7%               | Avg Payment Day   | s 32.1     |
| Total Equity 19,264,419 Other Expense |                     |         |                | 0                                 | 0.0%               | Depreciation Rate | 9.6%       |
| Total Liab. and Equity                | 29,814,415          | Net F   | Profit or Loss | 3,286,426                         | 4.0%               | Return on Equity  | 17.1%      |
| Selected                              | Revenue Depar       | tment   | S              |                                   | Rev                | enue Ranking -    | 2,290      |
| Line                                  | Line Descripti      | on      |                | Rank                              | Cost               | Charges           | Ratio      |
| 30 Adults an                          | d Pediatrics - Gene | eral Ca | e              | 2,882 1                           | 0,372,570          | 16,913,590        | 0.613268   |
| 31 Intensive                          | Care Unit           |         |                | 0                                 | 0                  | 0                 | 0.000000   |
| 50 Operating                          | Room                |         |                | 0                                 | 0                  | 0                 | 0.000000   |
| 52 Labor Ro                           | om and Delivery R   | oom     |                | 0                                 | 0                  | 0                 | 0.000000   |
| 91 Emergen                            | cy Department       |         |                | 0                                 | 0                  | 0                 | 0.000000   |
| General Service Co                    | st by Line Ra       | ınk     | Expense        | General Service                   | e Cost by          | / Line Rank       | Expense    |
| 01 Capital Cost - Buildin             | ngs 3               | 3,271   | 1,528,558      | 02 Capital Cost -                 | Movable E          | Equip 3,032       | 1,014,721  |
| 04 Employee Benefits                  | •                   | ,426    | 10,934,887     | 05 Administrative                 | and Gene           | ral 1,937         | 16,812,461 |
| 06 Maintenance and Re                 | epairs              | 0       | 0              | 07 Operation of F                 | Plant              | 2,849             | 1,260,546  |
| 08/09 Laundry / Housel                | keeping 3           | 3,216   | 673,636        | 10/11 Dietary and                 | d Cafeteria        | 2,523             | 1,037,988  |
| 13 Nursing Administrati               | on 3                | 3,637   | 390,767        | 14 Central Service                | e and Sup          | ply 0             | 0          |
| 15 Pharmancy                          | 5 Pharmancy 0       |         |                |                                   | 16 Medical Records |                   |            |
| 17 Social Services                    |                     | 0       | 0              | O 18 Other General Service Cost 0 |                    |                   | 0          |
| 19 Non Physician Anes                 | thetists            | 0       | 0              | 20-23 Education                   | Programs           | 0                 | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340131 CAROLINA           | EAST MEDICAL        | CEN     | TER            |                                   |         |           | Government - Cou   | nty        |
|---------------------------|---------------------|---------|----------------|-----------------------------------|---------|-----------|--------------------|------------|
| 2000 NEUSE BLVD           |                     |         | 9/30/2015 3    | 65 Days Se                        | ttled   |           | General Short Terr | n          |
| NEW BERN, NC 285          | 60                  |         |                |                                   |         |           | CR Beds 198 F      | POS Beds 0 |
| CRAVEN                    |                     |         |                |                                   |         |           | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)        |         |                |                                   |         |           | Occupancy Rate     | 59.2%      |
| Balance S                 | Sheet               |         | Income         | Statement                         |         |           | Length of Stay     | 5.0        |
| Current Assets            | 124,237,577         | Total   | Charges        | 926,979                           | ,728    |           | Average Wages      | 31.30      |
| Fixed Assets              | 104,318,022         | Cont    | ract Allowance | 606,419                           | ,200    | 65.4%     | Medicare Part A    | 21.5%      |
| Other Assets              | 266,843,488         | Oper    | ating Revenue  | 320,560                           | ,528    | 34.6%     | Medicare Part B    | 10.1%      |
| Total Assets              | 495,399,087         | Oper    | ating Expense  | 316,841                           | ,051    | 98.8%     | Current Ratio      | 2.0        |
| Current Liabilities       | 62,711,328          | Oper    | ating Margin   | 3,719                             | ,477    | 1.2%      | Days to Collect    | 236.3      |
| Long Term Liabilities     | 0                   | Othe    | r Income       | -1,574                            | ,034    | -0.5%     | Avg Payment Day    | s 33.1     |
| Total Equity              | 432,687,759         | Othe    | r Expense      |                                   | 0       | 0.0%      | Depreciation Rate  | 5.7%       |
| Total Liab. and Equity    | 495,399,087         | Net F   | Profit or Loss | 2,145,                            | 443     | 0.7%      | Return on Equity   | 0.5%       |
| Selected                  | Revenue Depar       | tment   | S              |                                   |         | Rev       | enue Ranking -     | 774        |
| Line                      | Line Descripti      | on      |                | Rank                              |         | Cost      | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene | eral Ca | ·e             | 1,379                             | 32      | 2,600,520 | 19,280,224         | 1.690879   |
| 31 Intensive              | Care Unit           |         |                | 615                               | 14      | ,976,274  | 19,486,144         | 0.768560   |
| 50 Operating              | Room                |         |                | 1,375                             | 14      | ,013,967  | 53,320,945         | 0.262823   |
| 52 Labor Ro               | om and Delivery R   | oom     |                | 1,618                             | •       | ,767,596  | 3,861,894          | 0.457702   |
| 91 Emergen                | cy Department       |         |                | 1,338                             |         | 9,887,663 | 52,873,310         | 0.187007   |
| General Service Co        | st by Line Ra       | nk      | Expense        | General S                         | ervic   | e Cost by | / Line Rank        | Expense    |
| 01 Capital Cost - Buildin | ngs ´               | 1,239   | 6,670,999      | 02 Capital 0                      | Cost -  | Movable E | equip 401          | 14,301,189 |
| 04 Employee Benefits      | 2                   | 2,728   | 3,511,207      | 05 Adminis                        | trative | and Gene  | ral 1,286          | 29,664,433 |
| 06 Maintenance and Re     | epairs              | 0       | 0              | 07 Operation                      | n of P  | lant      | 450                | 10,314,344 |
| 08/09 Laundry / Housel    | keeping             | 640     | 5,123,517      | 10/11 Dieta                       | ry and  | Cafeteria | 474                | 4,334,926  |
| 13 Nursing Administrati   | on                  | 845     | 2,998,861      | 14 Central                        | Servic  | e and Sup | ply 0              | 0          |
| 15 Pharmancy              |                     | 0       | 0              | ) 16 Medical Records              |         |           | 505                | 3,791,123  |
| 17 Social Services        |                     | 0       | 0              | 0 18 Other General Service Cost 0 |         |           | 0                  |            |
| 19 Non Physician Anes     | thetists            | 0       | 0              | 20-23 Educ                        | ation   | Programs  | 0                  | 0          |

**All Providers** 

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 342019 CAROLINA                      | S CONTINUECA                           | RE A    | T KINGS MOUN   | ITAIN             |                                   | Nonprofit - Other |            |
|--------------------------------------|--|---------|----------------|-------------------|-----------------------------------|-------------------|------------|
| 706 WEST KING STI                    | REET 2ND FLOO                          | )R      | 12/31/2015     | 365 Days Settle   | d                                 | General Long Terr | n          |
| KINGS MOUNTAIN,                      | NC 28086                               |         |                |                   |                                   | CR Beds 28        | POS Beds 0 |
| GASTON                               |  |         |                |                   |                                   | Key Perform       | anace Ind. |
| BLUE CROSS (SOU                      | TH CAROLINA)                           |         |                |                   |                                   | Occupancy Rate    | 67.1%      |
| Balance S                            | Sheet                                  |         | Income         | Statement         |                                   | Length of Stay    | 26.2       |
| Current Assets                       | 4,063,203                              | Total   | Charges        | 47,051,352        |                                   | Average Wages     |            |
| Fixed Assets                         | 175,425                                | Cont    | ract Allowance | 36,434,861        | 77.4%                             | Medicare Part A   | 0.0%       |
| Other Assets                         | 10,402                                 | Oper    | ating Revenue  | 10,616,491        | 22.6%                             | Medicare Part B   | 0.0%       |
| Total Assets                         | 4,249,030                              | Oper    | ating Expense  | 9,743,216         | 91.8%                             | Current Ratio     | 1.1        |
| Current Liabilities                  | 3,652,837                              | Oper    | ating Margin   | 873,275           | 8.2%                              | Days to Collect   | 68.8       |
| Long Term Liabilities 0 Other Income |  |         |                | 294               | 0.0%                              | Avg Payment Day   | s 23.7     |
| Total Equity 596,193 Other Expense   |  |         |                | 372,788           | 3.5%                              | Depreciation Rate | 3.5%       |
| Total Liab. and Equity               | 4,249,030                              | Net F   | Profit or Loss | 500,781           | 4.7%                              | Return on Equity  | 84.0%      |
| Selected                             | Revenue Depar                          | tment   | s              |                   | Rev                               | enue Ranking -    | 5,140      |
| Line                                 | Line Descripti                         | on      |                | Rank              | Cost                              | Charges           | Ratio      |
| 30 Adults an                         | d Pediatrics - Gene                    | eral Ca | re             | 4,034             | 5,293,445                         | 16,281,190        | 0.325126   |
| 31 Intensive                         | Care Unit                              |         |                | 0                 | 0                                 | 0                 | 0.000000   |
| 50 Operating                         | Room                                   |         |                | 0                 | 0                                 | 0                 | 0.000000   |
| 52 Labor Ro                          | om and Delivery R                      | oom     |                | 0                 | 0                                 | 0                 | 0.000000   |
| 91 Emergen                           | cy Department                          |         |                | 0                 | 0                                 | 0                 | 0.000000   |
| General Service Co                   | st by Line Ra                          | ınk     | Expense        | General Service   | ce Cost by                        | / Line Rank       | Expense    |
| 01 Capital Cost - Buildin            | ngs 5                                  | 5,242   | 326,469        | 02 Capital Cost   | - Movable E                       | Equip 3,673       | 590,277    |
| 04 Employee Benefits                 | 4                                      | 1,623   | 911,184        | 05 Administrative | e and Gene                        | ral 5,219         | 1,846,282  |
| 06 Maintenance and Re                | epairs                                 | 0       | 0              | 07 Operation of   | Plant                             | 5,417             | 76,792     |
| 08/09 Laundry / Housel               | keeping 6                              | 5,010   | 31,712         | 10/11 Dietary an  | d Cafeteria                       | 5,306             | 208,204    |
| 13 Nursing Administrati              | 3 Nursing Administration 3,892 309,683 |         |                | 14 Central Servi  | ply 3,295                         | 50,032            |            |
| 15 Pharmancy                         | 5 Pharmancy 0                          |         |                |                   | 16 Medical Records 5              |                   |            |
| 17 Social Services                   | Social Services 0                      |         |                |                   | 0 18 Other General Service Cost 0 |                   |            |
| 19 Non Physician Anes                | thetists                               | 0       | 0              | 20-23 Education   | Programs                          | 0                 | C          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 342015 CAROLINA          | S CONTINUECA        | RE H    | OSPITAL AT PI  | NEVILLE          |                         | Nonprofit - Other |            |
|--------------------------|---------------------|---------|----------------|------------------|-------------------------|-------------------|------------|
| 10648 PARK RD, 3R        | D FL                |         | 7/31/2015 3    | 65 Days Settled  | t                       | General Long Terr | n          |
| CHARLOTTE, NC 28         | 3210                |         |                |                  |                         | CR Beds 40        | POS Beds 0 |
| MECKLENBURG              |                     |         |                |                  |                         | Key Perform       | anace Ind. |
| WISCONSIN PHYSIC         | CIANS SERVICE       |         |                |                  |                         | Occupancy Rate    | 84.6%      |
| Balance S                | Sheet               |         | Income         | Statement        |                         | Length of Stay    | 26.2       |
| Current Assets           | 5,646,420           | Total   | Charges        | 77,208,499       | )                       | Average Wages     |            |
| Fixed Assets             | 2,442,098           | Cont    | ract Allowance | 54,843,935       | 71.0%                   | Medicare Part A   | 0.0%       |
| Other Assets             | 2,511,620           | Oper    | ating Revenue  | 22,364,564       | 29.0%                   | Medicare Part B   | 0.0%       |
| Total Assets             | 10,600,138          | Oper    | ating Expense  | 21,160,644       | 94.6%                   | Current Ratio     | 1.9        |
| Current Liabilities      | 3,045,423           | Oper    | ating Margin   | 1,203,920        | 5.4%                    | Days to Collect   | 72.4       |
| Long Term Liabilities    | 452,537             | Othe    | r Income       | 324,870          | 1.5%                    | Avg Payment Day   | rs 11.9    |
| Total Equity             | 7,102,178           | Othe    | r Expense      | 311,091          | 1.4%                    | Depreciation Rate | 16.1%      |
| Total Liab. and Equity   | 10,600,138          | Net F   | Profit or Loss | 1,217,699        | 5.4%                    | Return on Equity  | 17.1%      |
| Selected                 | Revenue Depar       | tment   | s              |                  | Revo                    | enue Ranking -    | 4,032      |
| Line                     | Line Descripti      | on      |                | Rank             | Cost                    | Charges           | Ratio      |
| 30 Adults an             | d Pediatrics - Gene | eral Ca | re             | 2,809            | 10,920,222              | 24,686,887        | 0.442349   |
| 31 Intensive             | Care Unit           |         |                | 0                | 0                       | 0                 | 0.000000   |
| 50 Operating             | Room                |         |                | 4,746            | 121,867                 | 582,999           | 0.209035   |
| 52 Labor Ro              | om and Delivery R   | oom     |                | 0                | 0                       | 0                 | 0.000000   |
| 91 Emergen               | cy Department       |         |                | 0                | 0                       | 0                 | 0.000000   |
| General Service Co       | st by Line Ra       | nk      | Expense        | General Servi    | ice Cost by             | / Line Rank       | Expense    |
| 01 Capital Cost - Buildi | ngs 4               | 1,054   | 898,074        | 02 Capital Cost  | - Movable E             | quip 3,902        | 500,240    |
| 04 Employee Benefits     | 3                   | 3,100   | 2,683,244      | 05 Administrativ | ve and Gene             | ral 4,553         | 2,855,288  |
| 06 Maintenance and Re    | epairs              | 0       | 0              | 07 Operation of  | Plant                   | 4,096             | 540,606    |
| 08/09 Laundry / Housel   | keeping 5           | 5,278   | 176,243        | 10/11 Dietary a  | nd Cafeteria            | 3,901             | 497,129    |
| 13 Nursing Administrati  | ion 2               | 2,941   | 654,360        | 14 Central Serv  | rice and Sup            | ply 3,741         | 134        |
| 15 Pharmancy             | 5 Pharmancy 0       |         |                |                  | 16 Medical Records 4,69 |                   |            |
| 17 Social Services       | •                   | 1,850   | 247,913        | 18 Other Gener   | ral Service C           | ost 0             | 0          |
| 19 Non Physician Anes    | thetists            | 0       | 0              | 20-23 Educatio   | n Programs              | 0                 | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340084 CAROLINA  | S HEALTH CAR                 | E SYS               | STEM ANSON         |                                      |   | Government - Cou            | ınty                                   |
|--|------------------------------|---------------------|--------------------|--------------------------------------|---|-----------------------------|--|
| 2301 US HIGHWAY  | 74 WEST                      |                     | 12/31/2015         | 365 Days Settle                      | d   | General Short Ter           | m                                      |
| WADESBORO, NC 2  | 8170                         |                     |                    |                                      |   | CR Beds 15                  | POS Beds 0                             |
| ANSON  |                              |                     |                    |                                      |   | Key Perform                 | anace Ind.                             |
| BLUE CROSS (NOR  | TH CAROLINA)                 |                     |                    |                                      |   | Occupancy Rate              | 9.6%                                   |
| Balance S  | Sheet                        |                     | Income             | Statement                            |   | Length of Stay              | 2.6                                    |
| Current Assets   | 3,589,043                    | Total               | Charges            | 66,693,230                           |   | Average Wages               | 24.95                                  |
| Fixed Assets   | 20,056,442                   | Cont                | ract Allowance     | 53,242,541                           | 79.8%   | Medicare Part A             | 7.5%                                   |
| Other Assets   | 4,318,273                    | Oper                | ating Revenue      | 13,450,689                           | 20.2%   | Medicare Part B             | 12.5%                                  |
| Total Assets   | 27,963,758                   | Oper                | ating Expense      | 16,278,621                           | 121.0%  | Current Ratio               | 0.1                                    |
| Current Liabilities  | 28,523,419                   | Oper                | ating Margin       | -2,827,932                           | -<br>-21.0%   | Days to Collect             | 4,850.6                                |
| Long Term Liabilities  | 1,777,113                    | Othe                | r Income           | 1,359,347                            | 10.1%   | Avg Payment Day             | rs 6.4                                 |
| Total Equity -2,336,774 Other Expense                                      |                              |                     | r Expense          | 0                                    | 0.0%  | Depreciation Rate           | 5.3%                                   |
| Total Liab. and Equity   | 27,963,758                   | Net F               | Profit or Loss     | (1,468,585)                          | -10.9%  | Return on Equity            | 62.8%                                  |
| Selected   | Revenue Depar                | tment               | s                  |                                      | Rev   | enue Ranking -              | 4,884                                  |
| Line   | Line Descripti               | ion                 |                    | Rank                                 | Cost  | Charges                     | Ratio                                  |
| 30 Adults an   | d Pediatrics - Gene          | eral Ca             | re                 | 5,748                                | 1,767,898   | 1,284,173                   | 1.376682                               |
| 31 Intensive   | Care Unit                    |                     |                    | 0                                    | 0   | 0                           | 0.000000                               |
| 50 Operating   | J Room                       |                     |                    | 4,401                                | 416,686   | 414,223                     | 1.005946                               |
| 52 Labor Ro  | om and Delivery R            | oom                 |                    | 0                                    | 0   | 0                           | 0.000000                               |
| 91 Emergen   | cy Department                |                     |                    | 2,724                                | 3,678,622   | 29,327,779                  | 0.125431                               |
| General Service Co   | st by Line Ra                | ank                 | Expense            | General Servi                        | ce Cost by  | y Line Rank                 | Expense                                |
| 01 Capital Cost - Buildi   | ngs 4                        | 4,833               | 489,265            | 02 Capital Cost                      | - Movable E   | Equip 3,349                 | 753,068                                |
|  |                              | 4,017               | 1,474,027          | 05 Administrativ                     | e and Gene  | eral 3,801                  | 4,288,554                              |
| 04 Employee Benefits   | ,                            | .,                  |                    |                                      |   |                             |  |
| <ul><li>04 Employee Benefits</li><li>06 Maintenance and Re</li></ul>       |                              | 0                   | 0                  | 07 Operation of                      | Plant   | 4,055                       | 555,584                                |
|  | epairs                       |                     | 0<br>351,229       | 07 Operation of 10/11 Dietary ar     |   | 5,928                       | 555,584<br>69,981                      |
| 06 Maintenance and Ro<br>08/09 Laundry / Housel<br>13 Nursing Administrati | epairs<br>keeping 4          | 0<br>4,214<br>4,688 | 351,229<br>150,219 | 10/11 Dietary ar<br>14 Central Servi | nd Cafeteria<br>ice and Sup                         | 5,928<br>ply 3,615          | 69,981<br>12,315                       |
| 06 Maintenance and Ro  | epairs<br>keeping 4          | 0<br>4,214          | 351,229            | 10/11 Dietary ar                     | nd Cafeteria<br>ice and Sup                         | 5,928                       | 69,981<br>12,315                       |
| 06 Maintenance and Ro<br>08/09 Laundry / Housel<br>13 Nursing Administrati | epairs<br>keeping 4<br>ion 5 | 0<br>4,214<br>4,688 | 351,229<br>150,219 | 10/11 Dietary ar<br>14 Central Servi | nd Cafeteria<br>ice and Sup<br>ords<br>al Service C | 5,928<br>ply 3,615<br>4,304 | 555,584<br>69,981<br>12,315<br>214,619 |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340075 CAROLINA           | S HEALTHCARI                | SYS     | TEM-BLUE RID   | GE            |                                     | Nonprofit - Other  |            |
|---------------------------|-----------------------------|---------|----------------|---------------|-------------------------------------|--------------------|------------|
| 2201 S STERLING S         | т                           |         | 12/31/2015     | 365 Days Sub  | mitted                              | General Short Terr | m          |
| MORGANTON, NC 2           | 8655                        |         |                |               |                                     | CR Beds 134        | POS Beds 0 |
| BURKE                     |                             |         |                |               |                                     | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                |         |                |               |                                     | Occupancy Rate     | 64.0%      |
| Balance S                 | Sheet                       |         | Income         | Statement     |                                     | Length of Stay     | 4.2        |
| Current Assets            | 120,888,897                 | Total   | Charges        | 842,048,70    | 02                                  | Average Wages      | 27.90      |
| Fixed Assets              | 104,745,477                 | Cont    | ract Allowance | 643,110,36    | 64 76.4%                            | Medicare Part A    | 12.0%      |
| Other Assets              | 144,965,187                 | Oper    | ating Revenue  | 198,938,33    | <del></del><br>38 23.6%             | Medicare Part B    | 7.7%       |
| Total Assets              | 370,599,561                 | Oper    | ating Expense  | 190,110,93    | 38 95.6%                            | Current Ratio      | 1.2        |
| Current Liabilities       | 97,890,146                  | Oper    | ating Margin   | 8,827,40      | 00 4.4%                             | Days to Collect    | 336.2      |
| Long Term Liabilities     | 0                           | Othe    | r Income       | 18,192,23     | 34 9.1%                             | Avg Payment Day    | rs 22.0    |
| Total Equity              | 272,709,415                 | Othe    | r Expense      |               | 0 0.0%                              | Depreciation Rate  | 1.6%       |
| Total Liab. and Equity    | 370,599,561                 | Net F   | Profit or Loss | 27,019,63     | —<br>34 13.6%                       | Return on Equity   | 9.9%       |
| Selected                  | Revenue Depar               | tment   | S              |               | Rev                                 | enue Ranking -     | 1,258      |
| Line                      | Line Descripti              | on      |                | Rank          | Cost                                | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene         | eral Ca | re             | 1,648         | 25,590,746                          | 73,725,552         | 0.347108   |
| 31 Intensive              | Care Unit                   |         |                | 1,742         | 4,528,756                           | 15,291,338         | 0.296165   |
| 50 Operating              | Room                        |         |                | 1,838         | 9,399,674                           | 71,563,375         | 0.131348   |
| 52 Labor Ro               | om and Delivery R           | oom     |                | 1,604         | 1,799,544                           | 8,284,541          | 0.217217   |
| 91 Emergen                | cy Department               |         |                | 1,240         | 10,619,847                          | 101,033,238        | 0.105112   |
| General Service Co        | st by Line Ra               | ınk     | Expense        | General Ser   | vice Cost b                         | y Line Rank        | Expense    |
| 01 Capital Cost - Buildin | ngs ´                       | ,465    | 5,447,443      | 02 Capital Co | st - Movable I                      | Equip 0            | 0          |
| 04 Employee Benefits      | •                           | ,024    | 16,837,506     | 05 Administra | tive and Gene                       | eral 1,359         | 27,936,919 |
| 06 Maintenance and Re     | epairs                      | 328     | 7,005,051      | 07 Operation  | of Plant                            | 3,616              | 726,868    |
| 08/09 Laundry / Housel    | keeping ´                   | ,427    | 2,541,546      | 10/11 Dietary | and Cafeteria                       | 1,157              | 2,531,880  |
| 13 Nursing Administrati   | on                          | 968     | 2,650,904      | 14 Central Se | rvice and Sup                       | pply 1,160         | 941,322    |
| 15 Pharmancy              |                             | 0       | 0              | 16 Medical Re | ecords                              | 1,311              | 1,736,777  |
| 17 Social Services        | Social Services 2,389 101,3 |         |                |               | 3 18 Other General Service Cost 522 |                    |            |
| 19 Non Physician Anes     | thetists                    | 0       | 0              | 20-23 Educati | ion Programs                        | 726                | 2,820,463  |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340021 CAROLINA           | S HEALTHCARI        | E SYS   | TEM CLEVELA    | ND                            |          |          | Government - H  | lospital Dis |
|---------------------------|---------------------|---------|----------------|-------------------------------|----------|----------|-----------------|--------------|
| 201 E GROVER ST           |                     |         | 12/31/2015     | 365 Days Re                   | opene    | d        | General Short T | erm          |
| SHELBY, NC 28150          |                     |         |                |                               |          |          | CR Beds 190     | POS Beds 0   |
| CLEVELAND                 |                     |         |                |                               |          |          | Key Perfo       | rmanace Ind. |
| PALMETTO GBA (NO          | C)                  |         |                |                               |          |          | Occupancy Rat   | e 33.7%      |
| Balance S                 | heet                |         | Income         | Statement                     |          |          | Length of Stay  | 3.6          |
| Current Assets            | 114,977,843         | Total   | Charges        | 729,326,1                     | 55       |          | Average Wages   | s 26.55      |
| Fixed Assets              | 68,212,304          | Cont    | ract Allowance | 555,824,6                     | 34       | 76.2%    | Medicare Part A | A 15.2%      |
| Other Assets              | 148,508,887         | Oper    | ating Revenue  | 173,501,5                     | 521      | 23.8%    | Medicare Part E | 3 10.1%      |
| Total Assets              | 331,699,034         | Oper    | ating Expense  | 142,844,8                     | 333      | 82.3%    | Current Ratio   | 9.8          |
| Current Liabilities       | 11,708,704          | Oper    | ating Margin   | 30,656,6                      | 888      | 17.7%    | Days to Collect | 235.5        |
| Long Term Liabilities     | 10,764,024          | Othe    | r Income       | 23,420,5                      | 35       | 13.5%    | Avg Payment D   | ays 8.5      |
| Total Equity              | 309,226,306         | Othe    | r Expense      | 20,940,1                      | 32       | 12.1%    | Depreciation Ra | ate 4.3%     |
| Total Liab. and Equity    | 331,699,034         | Net F   | Profit or Loss | 33,137,0                      | 91       | 19.1%    | Return on Equit | ty 10.7%     |
| Selected                  | Revenue Depar       | tment   | S              |                               |          | Rev      | enue Ranking    | - 1,427      |
| Line                      | Line Descripti      | on      |                | Rank                          |          | Cost     | Charge          | es Ratio     |
| 30 Adults an              | d Pediatrics - Gene | eral Ca | ·e             | 2,296                         | 16,00    | 07,765   | 24,349,78       | 39 0.657409  |
| 31 Intensive              | Care Unit           |         |                | 674                           | 13,93    | 35,622   | 37,312,71       | 19 0.373482  |
| 50 Operating              | Room                |         |                | 2,404                         | 5,84     | 12,829   | 52,386,77       | 74 0.111533  |
| 52 Labor Ro               | om and Delivery R   | oom     |                | 1,261                         | 2,90     | 67,996   | 8,514,05        | 56 0.348600  |
| 91 Emergen                | cy Department       |         |                | 994                           | 13,02    | 28,775   | 150,565,03      | 35 0.086533  |
| General Service Co        | st by Line Ra       | nk      | Expense        | General Se                    | rvice C  | cost by  | / Line Rank     | Expense      |
| 01 Capital Cost - Buildin | ngs ´               | 1,791   | 4,232,876      | 02 Capital Co                 | ost - Mo | vable E  | Equip 1,40      | 95 4,864,30  |
| 04 Employee Benefits      | •                   | ,283    | 12,793,241     | 05 Administra                 | ative an | d Gene   | ral 1,53        | 36 23,716,82 |
| 06 Maintenance and Re     | epairs              | 529     | 4,292,255      | 07 Operation                  | of Plan  | nt       |                 | 0            |
| 08/09 Laundry / Housek    | keeping '           | ,290    | 2,808,795      | 10/11 Dietary                 | and C    | afeteria | 2,10            | 1,373,01     |
| 13 Nursing Administrati   | on ´                | 1,412   | 1,783,079      | 14 Central Se                 | ervice a | nd Sup   | ply 1,16        | 921,19       |
| 15 Pharmancy              | •                   | 000,1   | 3,192,880      | 16 Medical Records            |          |          | 1,86            | 1,116,02     |
| 17 Social Services        |                     | 0       | 0              | 18 Other General Service Cost |          |          | ost 33          | 32 867,82    |
| 19 Non Physician Anes     | thetists            | 0       | 0              | 20-23 Educa                   | tion Pro | grams    |                 | 0            |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340037 CAROLINA          | S HEALTHCARI                | E SYS   | TEM KINGS MC   | UNTAIN                   |                                    | Government - Hos   | pital Dis  |
|--------------------------|-----------------------------|---------|----------------|--------------------------|------------------------------------|--------------------|------------|
| 706 W KING ST            |                             |         | 12/31/2015     | 365 Days Settle          | ed                                 | General Short Terr | m          |
| KINGS MOUNTAIN,          | NC 28086                    |         |                |                          |                                    | CR Beds 41 F       | POS Beds 0 |
| CLEVELAND                |                             |         |                |                          |                                    | Key Perform        | anace Ind. |
| PALMETTO GBA (N          | C)                          |         |                |                          |                                    | Occupancy Rate     | 41.0%      |
| Balance S                | Sheet                       |         | Income         | Statement                |                                    | Length of Stay     | 4.2        |
| Current Assets           | 10,435,599                  | Total   | Charges        | 190,318,150              |                                    | Average Wages      | 25.80      |
| Fixed Assets             | 17,941,089                  | Cont    | ract Allowance | 152,604,838              | 80.2%                              | Medicare Part A    | 15.9%      |
| Other Assets             | 0                           | Oper    | ating Revenue  | 37,713,312               | 19.8%                              | Medicare Part B    | 8.1%       |
| Total Assets             | 28,376,688                  | Oper    | ating Expense  | 33,648,717               | 89.2%                              | Current Ratio      | 3.5        |
| Current Liabilities      | 3,019,951                   | Oper    | ating Margin   | 4,064,595                | 10.8%                              | Days to Collect    | (1,637.3)  |
| Long Term Liabilities    | 0                           | Othe    | r Income       | 2,666,330                | 7.1%                               | Avg Payment Day    | s 7.4      |
| Total Equity             | 25,356,737                  | Othe    | r Expense      | 0                        | 0.0%                               | Depreciation Rate  | 4.7%       |
| Total Liab. and Equity   | 28,376,688                  | Net F   | Profit or Loss | 6,730,925                | 17.8%                              | Return on Equity   | 26.5%      |
| Selected                 | Revenue Depar               | tment   | S              |                          | Rev                                | enue Ranking -     | 3,272      |
| Line                     | Line Descripti              | on      |                | Rank                     | Cost                               | Charges            | Ratio      |
| 30 Adults an             | d Pediatrics - Gene         | eral Ca | re             | 4,441                    | 4,155,127                          | 7,835,116          | 0.530321   |
| 31 Intensive             | Care Unit                   |         |                | 2,438                    | 2,093,174                          | 6,567,101          | 0.318736   |
| 50 Operating             | Room                        |         |                | 2,974                    | 3,453,379                          | 19,624,412         | 0.175974   |
| 52 Labor Ro              | om and Delivery R           | oom     |                | 0                        | 0                                  | 0                  | 0.000000   |
| 91 Emergen               | cy Department               |         |                | 2,173                    | 5,442,408                          | 63,692,098         | 0.085449   |
| General Service Co       | st by Line Ra               | ank     | Expense        | General Servi            | ce Cost by                         | y Line Rank        | Expense    |
| 01 Capital Cost - Buildi | ngs :                       | 3,899   | 1,006,497      | 02 Capital Cost          | - Movable E                        | Equip 2,710        | 1,415,849  |
| 04 Employee Benefits     | 2                           | 2,812   | 3,303,937      | 05 Administrativ         | e and Gene                         | eral 3,845         | 4,176,935  |
| 06 Maintenance and Re    | epairs                      | 0       | 0              | 07 Operation of          | Plant                              | 2,844              | 1,264,037  |
| 08/09 Laundry / House    | keeping 3                   | 3,263   | 653,153        | 10/11 Dietary ar         | nd Cafeteria                       | 4,118              | 448,043    |
| 13 Nursing Administrati  | ion 2                       | 2,266   | 988,413        | 14 Central Serv          | ice and Sup                        | ply 2,483          | 170,134    |
| 15 Pharmancy             |                             | 0       | 0              | D 16 Medical Records 4,8 |                                    |                    | 143,849    |
| 17 Social Services       | Social Services 1,948 214,7 |         |                |                          | 74 18 Other General Service Cost 0 |                    |            |
| 19 Non Physician Anes    | thetists                    | 0       | 0              | 20-23 Education          | n Programs                         | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340145 CAROLINA           | S HEALTHCARI                  | E SYS   | TEM LINCOLN    |                         |                                     | Government - Hos   | pital Dis  |
|---------------------------|-------------------------------|---------|----------------|-------------------------|-------------------------------------|--------------------|------------|
| 433 MCALISTER RD          | )                             |         | 12/31/2015     | 365 Days Settle         | ed                                  | General Short Terr | m          |
| LINCOLNTON, NC 2          | 8092                          |         |                |                         |                                     | CR Beds 91         | POS Beds 0 |
| LINCOLN                   |                               |         |                |                         |                                     | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                  |         |                |                         |                                     | Occupancy Rate     | 52.4%      |
| Balance S                 | Sheet                         |         | Income         | Statement               |                                     | Length of Stay     | 4.4        |
| Current Assets            | -18,004,424                   | Total   | Charges        | 478,689,223             | 3                                   | Average Wages      | 29.30      |
| Fixed Assets              | 83,892,485                    | Cont    | ract Allowance | 362,294,077             | 75.7%                               | Medicare Part A    | 12.0%      |
| Other Assets              | 0                             | Oper    | ating Revenue  | 116,395,146             | 24.3%                               | Medicare Part B    | 7.4%       |
| Total Assets              | 65,888,061                    | Oper    | ating Expense  | 94,926,734              | 81.6%                               | Current Ratio      | (2.7)      |
| Current Liabilities       | 6,770,196                     | Oper    | ating Margin   | 21,468,412              | -<br>2 18.4%                        | Days to Collect    | 156.9      |
| Long Term Liabilities     | 0                             | Othe    | r Income       | 2,540,556               | 3 2.2%                              | Avg Payment Day    | s 1.6      |
| Total Equity              | 59,117,865                    | Othe    | r Expense      | 0                       | 0.0%                                | Depreciation Rate  | 4.8%       |
| Total Liab. and Equity    | 65,888,061                    | Net F   | Profit or Loss | 24,008,968              | 20.6%                               | Return on Equity   | 40.6%      |
| Selected                  | Revenue Depar                 | tment   | S              |                         | Rev                                 | enue Ranking -     | 1,889      |
| Line                      | Line Descripti                | on      |                | Rank                    | Cost                                | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene           | eral Ca | re             | 2,164                   | 17,570,463                          | 30,309,006         | 0.579711   |
| 31 Intensive              | Care Unit                     |         |                | 1,670                   | 4,928,013                           | 12,130,853         | 0.406238   |
| 50 Operating              | Room                          |         |                | 1,802                   | 9,790,428                           | 59,455,517         | 0.164668   |
| 52 Labor Ro               | om and Delivery R             | oom     |                | 1,640                   | 1,732,681                           | 2,338,435          | 0.740958   |
| 91 Emergen                | cy Department                 |         |                | 1,236                   | 10,666,386                          | 105,944,741        | 0.100679   |
| General Service Co        | st by Line Ra                 | nk      | Expense        | General Servi           | ice Cost b                          | y Line Rank        | Expense    |
| 01 Capital Cost - Buildin | ngs 2                         | 2,299   | 2,867,498      | 02 Capital Cost         | - Movable E                         | Equip 1,848        | 3,172,862  |
| 04 Employee Benefits      | •                             | 1,753   | 8,118,373      | 05 Administrativ        | e and Gene                          | eral 1,767         | 19,056,298 |
| 06 Maintenance and Re     | epairs                        | 0       | 0              | 07 Operation of         | Plant                               | 2,013              | 2,392,732  |
| 08/09 Laundry / Housel    | keeping 2                     | 2,610   | 1,043,105      | 10/11 Dietary a         | nd Cafeteria                        | 1,943              | 1,508,344  |
| 13 Nursing Administrati   | on 2                          | 2,641   | 790,048        | 14 Central Serv         | rice and Sup                        | ply 2,146          | 257,519    |
| 15 Pharmancy              |                               | 1,784   | 1,423,655      | 5 16 Medical Records 1, |                                     |                    | 1,120,308  |
| 17 Social Services        | 7 Social Services 1,082 688,5 |         |                |                         | 2 18 Other General Service Cost 473 |                    |            |
| 19 Non Physician Anes     | thetists                      | 0       | 0              | 20-23 Education         | n Programs                          | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340098 CAROLINA           | S HEALTHCARI        | E SYS    | TEM PINEVILLE  | <b></b>                            |              | Gove         | rnment - Hos   | pital Dis  |
|---------------------------|---------------------|----------|----------------|------------------------------------|--------------|--------------|----------------|------------|
| 10628 PARK RD             |                     |          | 12/31/2015     | 365 Days Am                        | ended        | Gene         | ral Short Terr | m          |
| CHARLOTTE, NC 28          | 210                 |          |                |                                    |              | CR B         | eds 166 F      | POS Beds 0 |
| MECKLENBURG               |                     |          |                |                                    |              | K            | ey Perform     | anace Ind. |
| BLUE CROSS (SOU           | TH CAROLINA)        |          |                |                                    |              | Occu         | pancy Rate     | 83.3%      |
| Balance S                 | Sheet               |          | Income         | Statement                          |              | Leng         | th of Stay     | 3.5        |
| Current Assets            | 611,217,568         | Total    | Charges        | 1,317,863,0                        | 81           | Avera        | age Wages      | 30.25      |
| Fixed Assets              | 254,556,972         | Conti    | act Allowance  | 941,431,7                          | 78 71.4      | % Medi       | care Part A    | 12.6%      |
| Other Assets              | 0                   | Oper     | ating Revenue  | 376,431,3                          | 03 28.6      | % Medi       | care Part B    | 5.4%       |
| Total Assets              | 865,774,540         | Oper     | ating Expense  | 269,722,6                          | 519 71.7     | % Curre      | ent Ratio      | 83.1       |
| Current Liabilities       | 7,351,927           | Oper     | ating Margin   | 106,708,6                          | 84 28.3      | % Days       | to Collect     | 672.7      |
| Long Term Liabilities     | 1,110,797           | Othe     | r Income       | 7,588,7                            | 09 2.0       | % Avg F      | Payment Day    | s 1.1      |
| Total Equity              | 857,311,816         | Othe     | r Expense      |                                    | 0.0          | % Depr       | eciation Rate  | 5.0%       |
| Total Liab. and Equity    | 865,774,540         | Net F    | Profit or Loss | 114,297,39                         | 93 30.4      | % Retur      | n on Equity    | 13.3%      |
| Selected                  | Revenue Depar       | tment    | S              |                                    | R            | evenue       | Ranking -      | 637        |
| Line                      | Line Descripti      | on       |                | Rank                               | Co           | st           | Charges        | Ratio      |
| 30 Adults an              | d Pediatrics - Gene | eral Cai | re             | 635                                | 64,296,5     | 45 <i>^</i>  | 119,315,178    | 0.538880   |
| 31 Intensive              | Care Unit           |          |                | 597                                | 15,284,4     | <b>1</b> 1   | 28,792,496     | 0.530848   |
| 50 Operating              | Room                |          |                | 803                                | 22,456,84    | <b>1</b> 5 1 | 127,291,678    | 0.176420   |
| 52 Labor Ro               | om and Delivery R   | oom      |                | 0                                  |              | 0            | 0              | 0.000000   |
| 91 Emergen                | cy Department       |          |                | 500                                | 21,144,0     | 31 2         | 205,075,169    | 0.103104   |
| General Service Co        | st by Line Ra       | nk       | Expense        | General Sei                        | rvice Cost   | by Line      | Rank           | Expense    |
| 01 Capital Cost - Buildin | ngs                 | 918      | 9,170,854      | 02 Capital Co                      | ost - Movabl | e Equip      | 738            | 9,191,415  |
| 04 Employee Benefits      |                     | 711      | 24,166,187     | 05 Administra                      | ative and G  | eneral       | 734            | 50,339,239 |
| 06 Maintenance and Re     | epairs              | 0        | 0              | 07 Operation                       | of Plant     |              | 986            | 5,754,089  |
| 08/09 Laundry / Housel    | keeping             | 1,393    | 2,594,224      | 10/11 Dietary                      | and Cafete   | eria         | 1,104          | 2,640,758  |
| 13 Nursing Administrati   | ion                 | 262      | 7,171,930      | 14 Central Se                      | ervice and S | Supply       | 544            | 2,406,369  |
| 15 Pharmancy              |                     | 632      | 5,008,345      | 5 16 Medical Records 763           |              |              | 2,841,153      |            |
| 17 Social Services        |                     | 528      | 1,757,987      | 37 18 Other General Service Cost 0 |              |              | 0              |            |
| 19 Non Physician Anes     | thetists            | 0        | 0              | 20-23 Educat                       | tion Prograr | ns           | 1,479          | 20,856     |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340130 CAROLINA           | S HEALTHCARI                                 | E SYS   | TEM UNION      |                                 |           |          | Govern  | ment - Hos   | pital Dis  |
|---------------------------|--|---------|----------------|---------------------------------|-----------|----------|---------|--------------|------------|
| 600 HOSPITAL DR           |  |         | 12/31/2015     | 365 Days Re                     | eopene    | d        | Genera  | l Short Terr | m          |
| MONROE, NC 28110          | )  |         |                |                                 |           |          | CR Bed  | ds 157 F     | POS Beds 0 |
| UNION                     |  |         |                |                                 |           |          | Ke      | y Perform    | anace Ind. |
| PALMETTO GBA (NO          | C)   |         |                |                                 |           |          | Occupa  | ancy Rate    | 54.1%      |
| Balance S                 | Sheet  |         | Income         | Statement                       |           |          | Length  | of Stay      | 3.9        |
| Current Assets            | 66,574,146                                   | Total   | Charges        | 749,455,                        | 560       |          | Averag  | je Wages     | 28.56      |
| Fixed Assets              | 146,484,842                                  | Cont    | ract Allowance | 547,808,                        | 579       | 73.1%    | Medica  | are Part A   | 14.2%      |
| Other Assets              | 87,394,741                                   | Oper    | ating Revenue  | 201,646,                        | 981       | 26.9%    | Medica  | are Part B   | 7.3%       |
| Total Assets              | 300,453,729                                  | Oper    | ating Expense  | 176,479,                        | 345       | 87.5%    | Curren  | t Ratio      | 9.8        |
| Current Liabilities       | 6,808,656                                    | Oper    | ating Margin   | 25,167,                         | 636       | 12.5%    | Days to | o Collect    | 119.2      |
| Long Term Liabilities     | 0  | Othe    | r Income       | 5,334,                          | 245       | 2.6%     | Avg Pa  | yment Day    | rs 1.6     |
| Total Equity              | 293,645,073                                  | Othe    | r Expense      | 4,149,                          | 918       | 2.1%     | Depred  | ciation Rate | 6.5%       |
| Total Liab. and Equity    | 300,453,729                                  | Net F   | Profit or Loss | 26,351,9                        | 963       | 13.1%    | Return  | on Equity    | 9.0%       |
| Selected                  | Revenue Depar                                | tment   | s              |                                 |           | Reve     | enue R  | anking -     | 1,245      |
| Line                      | Line Descripti                               | on      |                | Rank                            |           | Cost     |         | Charges      | Ratio      |
| 30 Adults an              | d Pediatrics - Gene                          | eral Ca | re             | 1,523                           | 29,0      | 04,144   | 5       | 50,420,056   | 0.575250   |
| 31 Intensive              | Care Unit                                    |         |                | 1,458                           | 6,1       | 48,241   | 1       | 4,247,303    | 0.431537   |
| 50 Operating              | Room   |         |                | 1,408                           | 13,6      | 16,241   | 7       | 5,985,840    | 0.179194   |
| 52 Labor Ro               | om and Delivery R                            | oom     |                | 731                             | 5,9       | 45,645   |         | 8,329,049    | 0.713844   |
| 91 Emergen                | cy Department                                |         |                | 732                             | 16,5      | 86,141   | 14      | 19,787,133   | 0.110731   |
| General Service Co        | st by Line Ra                                | nk      | Expense        | General Se                      | ervice    | Cost by  | / Line  | Rank         | Expense    |
| 01 Capital Cost - Buildii | ngs ´  | 1,101   | 7,716,218      | 02 Capital C                    | ost - Mo  | ovable E | quip    | 1,082        | 6,609,009  |
| 04 Employee Benefits      |  | 973     | 17,766,383     | 05 Administr                    | rative ar | nd Gene  | ral     | 1,189        | 32,104,024 |
| 06 Maintenance and Re     | epairs                                       | 0       | 0              | 07 Operation                    | n of Pla  | nt       |         | 1,069        | 5,331,113  |
| 08/09 Laundry / Housel    | 08/09 Laundry / Housekeeping 1,222 2,987,446 |         |                | 10/11 Dietar                    | y and C   | afeteria |         | 1,020        | 2,800,929  |
| 13 Nursing Administrati   | 13 Nursing Administration 2,015 1,181,496    |         |                | 14 Central S                    | Service a | and Sup  | ply     | 1,469        | 623,265    |
| 15 Pharmancy              |  | 0       | 0              | 16 Medical Records              |           |          |         | 1,174        | 1,952,307  |
| 17 Social Services        |  | 964     | 838,353        | 3 18 Other General Service Cost |           |          | 0       | 0            |            |
| 19 Non Physician Anes     | thetists                                     | 0       | 0              | 20-23 Educa                     | ation Pro | ograms   |         | 1,067        | 710,656    |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340166 CAROLINA           | S MED CTR-UN                                | IVERS   | ITY            |                    |            | (       | Govern  | ment - Hos  | pital Dis  |            |
|---------------------------|---|---------|----------------|--------------------|------------|---------|---------|-------------|------------|------------|
| 8800 NORTH TYROI          | N STREET                                    |         | 12/31/2015     | 365 Days S         | ettled     | (       | Genera  | Short Teri  | m          |            |
| CHARLOTTE, NC 28          | 262   |         |                |                    |            | (       | CR Bed  | s 83 F      | POS Beds 0 | ١          |
| MECKLENBURG               |   |         |                |                    |            |         | Key     | / Perform   | anace Ind  | l <b>.</b> |
| BLUE CROSS (NOR           | TH CAROLINA)                                |         |                |                    |            |         | Occupa  | ancy Rate   | 70         | 0.0%       |
| Balance S                 | Sheet                                       |         | Income         | Statement          |            |         | Length  | of Stay     |            | 4.0        |
| Current Assets            | 487,166,356                                 | Total   | Charges        | 740,010            | ,971       |         | Averag  | e Wages     | 3          | 30.76      |
| Fixed Assets              | 75,039,176                                  | Cont    | ract Allowance | 551,254            | ,066 7     | 4.5%    | Medica  | re Part A   | 6          | 5.2%       |
| Other Assets              | 7,474                                       | Oper    | ating Revenue  | 188,756            | 905 2      | 5.5%    | Medica  | re Part B   | 2          | 4.8%       |
| Total Assets              | 562,213,006                                 | Oper    | ating Expense  | 140,888            | ,284 7     | 4.6%    | Current | Ratio       | 1          | 11.4       |
| Current Liabilities       | 4,372,335                                   | Oper    | ating Margin   | 47,868             | ,621 2     | 5.4%    | Days to | Collect     | 2          | 237.2      |
| Long Term Liabilities     | -380  | Othe    | r Income       | 4,426              | 502        | 2.3%    | Avg Pa  | yment Day   | 'S         | 1.5        |
| Total Equity              | 557,841,051                                 | Othe    | r Expense      | 49,                | 552 (      | 0.0%    | Depred  | iation Rate |            | 5.5%       |
| Total Liab. and Equity    | 562,213,006                                 | Net F   | Profit or Loss | 52,245,            | 571 2      | 7.7%    | Return  | on Equity   | ç          | 9.4%       |
| Selected                  | Revenue Depar                               | tment   | s              |                    |            | Reve    | nue R   | anking -    | 1,324      | 4          |
| Line                      | Line Descripti                              | on      |                | Rank               | (          | Cost    |         | Charges     | Ratio      |            |
| 30 Adults an              | d Pediatrics - Gene                         | eral Ca | re             | 1,879              | 21,363     | ,859    | 3       | 4,940,657   | 0.611433   |            |
| 31 Intensive              | Care Unit                                   |         |                | 1,493              | 5,923      | 3,934   | 1       | 0,707,218   | 0.553265   |            |
| 50 Operating              | J Room                                      |         |                | 1,086              | 17,917     | ,899    | 9       | 2,381,516   | 0.193955   |            |
| 52 Labor Ro               | om and Delivery R                           | oom     |                | 614                | 6,928      | 3,640   | 1       | 1,548,701   | 0.599950   |            |
| 91 Emergen                | cy Department                               |         |                | 444                | 22,804     | 1,968   | 19      | 4,911,213   | 0.117002   |            |
| General Service Co        | st by Line Ra                               | ank     | Expense        | General Se         | ervice Co  | st by   | Line    | Rank        | Expens     | se         |
| 01 Capital Cost - Buildir | ngs   | 1,458   | 5,464,635      | 02 Capital C       | Cost - Mov | able Ed | quip    | 1,569       | 4,096      | 6,540      |
| 04 Employee Benefits      | •   | 1,269   | 13,140,707     | 05 Administ        | rative and | Gener   | al      | 1,278       | 29,892     | 2,910      |
| 06 Maintenance and Re     | epairs                                      | 0       | 0              | 07 Operatio        | n of Plant |         |         | 1,390       | 3,952      | 2,243      |
| 08/09 Laundry / Housel    | 8/09 Laundry / Housekeeping 1,642 2,163,718 |         |                | 10/11 Dieta        | ry and Caf | eteria  |         | 2,122       | 1,357      | 7,910      |
| _                         | 3 Nursing Administration 1,714 1,420,213    |         |                | 14 Central S       |            | d Supp  | oly     | 1,576       |            | 1,826      |
| 15 Pharmancy              | ,   | 1,287   | 2,379,211      | 16 Medical Records |            |         |         | 1,106       | 2,084      | 4,116      |
| 17 Social Services        | •   | 1,093   | 678,597        | 18 Other Ge        | vice Co    | ost     | 0       |             | 0          |            |
| 19 Non Physician Anes     |   |         |                | 20-23 Educ         |            |         |         | 0           |            |            |

All Providers

2:33 PM

Sample Hospital reports from the Halmanac.com website.

| 349802 CAROLINA           | S MEDICAL CEI       | NTER     |               |                               |          |           |                  |            |      |
|---------------------------|---------------------|----------|---------------|-------------------------------|----------|-----------|------------------|------------|------|
| TRANSPLANT CENT           | TER, PO BOX 32      | 861      | Cost Report   | t not Filed.                  |          |           |                  |            |      |
| CHARLOTTE, NC 28          | 232                 |          |               |                               |          |           | CR Beds 0        | POS Beds ( | 0    |
| MECKLENBURG               |                     |          |               |                               |          |           | Key Perforn      | nanace Ind | d.   |
| BLUE CROSS (SOU           | TH CAROLINA)        |          |               |                               |          |           | Occupancy Rate   |            | 0.0% |
| Balance S                 | Sheet               |          | Income        | Statement                     |          |           | Length of Stay   |            |      |
| Current Assets            | 0                   | Total    | Charges       |                               | 0        |           | Average Wages    |            |      |
| Fixed Assets              | 0                   | Contr    | act Allowance |                               | 0        | 0.0%      | Medicare Part A  |            | 0.0% |
| Other Assets              | 0                   | Opera    | ating Revenue |                               | 0        | 0.0%      | Medicare Part B  |            | 0.0% |
| Total Assets              | 0                   | Opera    | ating Expense |                               | 0        | 0.0%      | Current Ratio    |            |      |
| Current Liabilities       | 0                   | Opera    | ating Margin  |                               | 0        | 0.0%      | Days to Collect  |            |      |
| Long Term Liabilities     | 0                   | Other    | Income        |                               | 0        | 0.0%      | Avg Payment Da   | ys         |      |
| Total Equity              | 0                   | Other    | Expense       |                               | 0        | 0.0%      | Depreciation Rat | е          | 0.0% |
| Total Liab. and Equity    | 0                   | Net P    | rofit or Loss |                               | 0        | 0.0%      | Return on Equity |            | 0.0% |
| Selected                  | Revenue Depar       | tments   | 5             |                               |          | Rev       | enue Ranking -   | 5,95       | 57   |
| Line                      | Line Descripti      | on       |               | Rank                          |          | Cost      | Charges          | Ratio      |      |
| 30 Adults an              | d Pediatrics - Gene | eral Car | е             |                               |          |           | C                | 0.000000   | ı    |
| 31 Intensive              | Care Unit           |          |               | 0                             |          | 0         | C                | 0.000000   | i    |
| 50 Operating              | Room                |          |               | 0                             |          | 0         | 0                | 0.000000   |      |
| 52 Labor Ro               | om and Delivery R   | oom      |               | 0                             |          | 0         | (                | 0.000000   | )    |
| 91 Emergen                | cy Department       |          |               | 0                             |          | 0         | (                | 0.000000   | )    |
| General Service Co        | st by Line Ra       | ank      | Expense       | General Se                    | ervice   | Cost by   | / Line Rank      | Exper      | nse  |
| 01 Capital Cost - Buildin | ngs                 | 0        | 0             | 02 Capital C                  | Cost - N | lovable E | quip 0           |            | (    |
| 04 Employee Benefits      |                     | 0        | 0             | 05 Administ                   | rative a | and Gene  | ral 0            |            | (    |
| 06 Maintenance and Re     | epairs              | 0        | 0             | 07 Operation                  | n of Pla | ant       | 0                |            | (    |
| 08/09 Laundry / Housel    | keeping             | 0        | 0             | 10/11 Dietar                  | ry and   | Cafeteria | 0                |            | (    |
| 13 Nursing Administrati   | on                  | 0 0      |               | 14 Central Service and Supply |          |           | ply 0            |            | (    |
| 15 Pharmancy              |                     | 0        | 0             | 16 Medical Records            |          |           | 0                |            | (    |
| 17 Social Services        |                     | 0        | 0             | 18 Other Ge                   | eneral S | Service C | ost 0            |            | (    |
|                           |                     |          |               |                               |          |           |                  |            |      |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340001 CAROLINA           | S MEDICAL CEI                           | NTER-    | NORTHEAST      |                                   |          |           | Government - H  | ospital Dis  |
|---------------------------|---|----------|----------------|-----------------------------------|----------|-----------|-----------------|--------------|
| 920 CHURCH ST N           |   |          | 12/31/2015     | 365 Days A                        | mende    | ed        | General Short T | erm          |
| CONCORD, NC 2802          | 25                                      |          |                |                                   |          |           | CR Beds 393     | POS Beds 0   |
| CABARRUS                  |   |          |                |                                   |          |           | Key Perfor      | manace Ind.  |
| BLUE CROSS (NOR           | TH CAROLINA)                            |          |                |                                   |          |           | Occupancy Rate  | e 61.6%      |
| Balance S                 | heet                                    |          | Income         | Statement                         | :        |           | Length of Stay  | 4.0          |
| Current Assets            | 654,108,536                             | Total    | Charges        | 1,935,044                         | ,902     |           | Average Wages   | 29.01        |
| Fixed Assets              | 283,754,942                             | Contr    | act Allowance  | 1,377,176                         | 5,427    | 71.2%     | Medicare Part A | 14.0%        |
| Other Assets              | 336,573,526                             | Opera    | ating Revenue  | 557,868                           | 3,475    | 28.8%     | Medicare Part E | 5.4%         |
| Total Assets              | 1,274,437,004                           | Opera    | ating Expense  | 451,951                           | ,970     | 81.0%     | Current Ratio   | 18.1         |
| Current Liabilities       | 36,231,207                              | Opera    | ating Margin   | 105,916                           | 5,505    | 19.0%     | Days to Collect | 489.4        |
| Long Term Liabilities     | 846,636                                 | Othe     | Income         | 11,135                            | 5,631    | 2.0%      | Avg Payment D   | ays 3.0      |
| Total Equity              | 1,237,359,161                           | Othe     | Expense        |                                   | 0        | 0.0%      | Depreciation Ra | ate 4.6%     |
| Total Liab. and Equity    | 1,274,437,004                           | Net F    | Profit or Loss | 117,052                           | ,136     | 21.0%     | Return on Equit | y 9.5%       |
| Selected                  | Revenue Depar                           | tments   | 5              |                                   |          | Rev       | enue Ranking    | - 330        |
| Line                      | Line Descripti                          | on       |                | Rank                              |          | Cost      | Charge          | s Ratio      |
| 30 Adults and             | d Pediatrics - Gene                     | eral Car | e              | 279                               | 100      | ,255,576  | 143,579,14      | 1 0.698260   |
| 31 Intensive              | Care Unit                               |          |                | 534                               | 16       | ,846,581  | 41,136,13       | 3 0.409532   |
| 50 Operating              | Room                                    |          |                | 810                               | 22,      | ,309,588  | 153,347,19      | 7 0.145484   |
| 52 Labor Ro               | om and Delivery R                       | oom      |                | 518                               | 7        | ,840,102  | 40,843,78       | 8 0.191953   |
| 91 Emergend               | cy Department                           |          |                | 301                               | 27       | ,779,704  | 252,406,17      | 3 0.110060   |
| General Service Co        | st by Line Ra                           | nk       | Expense        | General S                         | ervice   | Cost by   | y Line Rank     | Expense      |
| 01 Capital Cost - Buildin | ngs                                     | 590      | 13,276,535     | 02 Capital                        | Cost - N | Movable E | Equip 42        | 4 13,816,513 |
| 04 Employee Benefits      |   | 278      | 48,762,063     | 05 Adminis                        | trative  | and Gene  | eral 35         | 6 82,447,062 |
| 06 Maintenance and Re     | epairs                                  | 0        | 0              | 07 Operation                      | on of Pl | ant       | 32              | 7 12,338,987 |
| 08/09 Laundry / Housek    | keeping                                 | 531      | 5,818,514      | 10/11 Dieta                       | ary and  | Cafeteria | 59              | 9 3,884,258  |
| 13 Nursing Administration | 13 Nursing Administration 186 8,845,644 |          |                | 14 Central                        | Service  | and Sup   | ply 26          | 8 4,251,245  |
| 15 Pharmancy              | 15 Pharmancy 310 9,023,463              |          |                | 16 Medical Records                |          |           | 42              | 3 4,177,540  |
| 17 Social Services        |   | 0        | 0              | 0 18 Other General Service Cost 0 |          |           | 0 (219,298)     |              |
| 19 Non Physician Anes     | thetists                                | 0        | 0              | 20-23 Educ                        | cation F | Programs  | 55              | 7 5,041,839  |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340113 CAROLINA           | S MEDICAL CEI                               | NTER/    | BEHAV HEALT    | Ή                                  |              | G           | Government - Hos   | pital Dis   |
|---------------------------|---|----------|----------------|------------------------------------|--------------|-------------|--------------------|-------------|
| 1000 BLYTHE BLVD          |   |          | 12/31/2015     | 365 Days A                         | mended       | G           | General Short Terr | m           |
| CHARLOTTE, NC 28:         | 203   |          |                |                                    |              | C           | CR Beds 679 F      | POS Beds 0  |
| MECKLENBURG               |   |          |                |                                    |              |             | Key Perform        | anace Ind.  |
| BLUE CROSS (SOUT          | ΓΗ CAROLINA)                                |          |                |                                    |              | (           | Occupancy Rate     | 82.7%       |
| Balance S                 | heet  |          | Income         | Statement                          |              | L           | ength of Stay      | 5.5         |
| Current Assets            | 1,004,545,970                               | Total    | Charges        | 6,993,677                          | ,203         | A           | Average Wages      | 33.57       |
| Fixed Assets              | 807,193,501                                 | Contr    | act Allowance  | 4,903,791                          | ,362 70      | .1% N       | Medicare Part A    | 10.8%       |
| Other Assets              | 2,454,868,714                               | Opera    | ating Revenue  | 2,089,885                          | ,841 29      | .9% N       | Medicare Part B    | 5.2%        |
| Total Assets              | 4,266,608,185                               | Opera    | ating Expense  | 1,933,284                          | ,027 92      | .5% (       | Current Ratio      | 8.7         |
| Current Liabilities       | 115,383,418                                 | Opera    | ating Margin   | 156,601                            | ,814 7.      | 5% [        | Days to Collect    | 254.8       |
| Long Term Liabilities     | 7,810,432                                   | Othe     | Income         | 60,490                             | ,350 2.      | 9% <i>A</i> | Avg Payment Day    | s 4.0       |
| Total Equity              | 4,143,414,335                               | Othe     | Expense        | 5,                                 | 667 0.       | 0% [        | Depreciation Rate  | 5.4%        |
| Total Liab. and Equity    | 4,266,608,185                               | Net F    | Profit or Loss | 217,086,                           | 497 10       | .4% F       | Return on Equity   | 5.2%        |
| Selected                  | Revenue Depar                               | tments   | <u> </u>       |                                    | I            | Reve        | nue Ranking -      | 18          |
| Line                      | Line Descripti                              | on       |                | Rank                               | С            | ost         | Charges            | Ratio       |
| 30 Adults and             | d Pediatrics - Gene                         | eral Car | re             | 57                                 | 197,746,     | 564         | 319,162,186        | 0.619580    |
| 31 Intensive              | Care Unit                                   |          |                | 135                                | 41,437,      | 204         | 140,961,475        | 0.293961    |
| 50 Operating              | Room  |          |                | 88                                 | 77,930,8     | 389         | 585,244,800        | 0.133159    |
| 52 Labor Roo              | om and Delivery R                           | oom      |                | 59                                 | 20,193,      | 448         | 71,411,589         | 0.282776    |
| 91 Emergend               | cy Department                               |          |                | 46                                 | 55,586,      | 585         | 409,904,538        | 0.135609    |
| General Service Co        | st by Line Ra                               | ınk      | Expense        | General S                          | ervice Cos   | st by       | Line Rank          | Expense     |
| 01 Capital Cost - Buildin | ngs   | 114      | 37,122,134     | 02 Capital C                       | Cost - Mova  | ble Eq      | uip 30             | 50,104,512  |
| 04 Employee Benefits      |   | 13       | 194,087,422    | 05 Administ                        | rative and C | Senera      | al 16              | 276,344,578 |
| 06 Maintenance and Re     | pairs                                       | 0        | 0              | 07 Operatio                        | n of Plant   |             | 60                 | 29,329,296  |
| 08/09 Laundry / Housek    | 08/09 Laundry / Housekeeping 104 13,553,881 |          |                | 10/11 Dieta                        | ry and Cafe  | teria       | 9                  | 18,252,900  |
| 13 Nursing Administration | 13 Nursing Administration 32 19,536,655     |          |                | 14 Central S                       | Service and  | Suppl       | y 48               | 15,148,256  |
| 15 Pharmancy              |   | 74       | 24,389,002     | 16 Medical Records                 |              |             | 85                 | 9,662,306   |
| 17 Social Services        |   | 24       | 11,137,066     | 5 18 Other General Service Cost 50 |              |             | st 506             | 180,056     |
| 19 Non Physician Anes     | thetists                                    | 0        | 0              | 20-23 Educ                         | ation Progra | ams         | 109                | 38,025,843  |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 343026 CAROLINA           | S REHABILITAT                               | ION     |                |                        |             |                     | Govern  | ment - Hos   | pital Dis  |    |
|---------------------------|---|---------|----------------|------------------------|-------------|---------------------|---------|--------------|------------|----|
| 1100 BLYTHE BOUL          | EVARD                                       |         | 12/31/2015     | 365 Days A             | mended      |                     | Rehabil | litation     |            |    |
| CHARLOTTE, NC 28          | 203   |         |                |                        |             |                     | CR Bed  | ds 150 F     | POS Beds 0 |    |
| MECKLENBURG               |   |         |                |                        |             |                     | Ke      | y Perform    | anace Ind. |    |
| BLUE CROSS (NOR           | TH CAROLINA)                                |         |                |                        |             |                     | Occupa  | ancy Rate    | 84.39      | %  |
| Balance S                 | Sheet                                       |         | Income         | Statement              | t           |                     | Length  | of Stay      | 16.        | 7  |
| Current Assets            | 121,128,203                                 | Total   | Charges        | 235,985                | 5,412       |                     | Averag  | e Wages      |            |    |
| Fixed Assets              | 38,018,144                                  | Cont    | ract Allowance | 150,381                | ,825        | 63.7%               | Medica  | re Part A    | 0.0%       | 6  |
| Other Assets              | 7,780,741                                   | Oper    | ating Revenue  | 85,603                 | 3,587       | 36.3%               | Medica  | re Part B    | 1.69       | %  |
| Total Assets              | 166,927,088                                 | Oper    | ating Expense  | 83,373                 | 3,489       | 97.4%               | Curren  | t Ratio      | 62.        | 6  |
| Current Liabilities       | 1,936,235                                   | Oper    | ating Margin   | 2,230                  | 0,098       | 2.6%                | Days to | Collect      | 79.        | 5  |
| Long Term Liabilities     | 177,795                                     | Othe    | r Income       | 1,582                  | 2,960       | 1.8%                | Avg Pa  | yment Day    | s 0.       | 1  |
| Total Equity              | 164,813,058                                 | Othe    | r Expense      | 1,147                  | ,899        | 1.3%                | Depred  | ciation Rate | 5.89       | %  |
| Total Liab. and Equity    | 166,927,088                                 | Net F   | Profit or Loss | 2,665                  | ,159        | 3.1%                | Return  | on Equity    | 1.69       | %  |
| Selected                  | Revenue Depar                               | tment   | s              |                        |             | Reve                | enue R  | anking -     | 2,248      | _  |
| Line                      | Line Descripti                              | on      |                | Rank                   |             | Cost                |         | Charges      | Ratio      |    |
| 30 Adults an              | d Pediatrics - Gene                         | eral Ca | re             | 1,254                  | 36,47       | 9,464               | 9       | 4,383,013    | 0.386505   |    |
| 31 Intensive              | Care Unit                                   |         |                | 0                      |             | 0                   |         | 0            | 0.000000   |    |
| 50 Operating              | Room  |         |                | 3,524                  | 1,78        | 6,307               |         | 4,792,760    | 0.372709   |    |
| 52 Labor Ro               | om and Delivery R                           | oom     |                | 0                      |             | 0                   |         | 0            | 0.000000   |    |
| 91 Emergen                | cy Department                               |         |                | 0                      |             | 0                   |         | 0            | 0.000000   |    |
| General Service Co        | st by Line Ra                               | nk      | Expense        | General S              | ervice C    | ost by              | Line    | Rank         | Expense    |    |
| 01 Capital Cost - Buildir | ngs 2                                       | 2,857   | 1,998,704      | 02 Capital             | Cost - Mo   | vable E             | quip    | 2,310        | 2,081,3    | 54 |
| 04 Employee Benefits      | •   | 1,435   | 10,883,074     | 05 Adminis             | trative and | d Gene              | ral     | 1,758        | 19,276,5   | 34 |
| 06 Maintenance and Re     | epairs                                      | 0       | 0              | 07 Operation           | on of Plan  | t                   |         | 1,989        | 2,446,93   | 34 |
| 08/09 Laundry / Housel    | 08/09 Laundry / Housekeeping 2,204 1,422,28 |         |                | 10/11 Dieta            | ary and Ca  | afeteria            |         | 798          | 3,290,68   | 33 |
| _                         | 13 Nursing Administration 2,112 1,105,364   |         |                | 14 Central             |             | nd Sup <sub>l</sub> | ply     | 3,753        |            | 2  |
| 15 Pharmancy              | 5 Pharmancy 1,370 2,217,050                 |         |                | 16 Medical Records 3,5 |             |                     | 3,502   | 353,4        | 70         |    |
| 17 Social Services        | 17 Social Services 0                        |         |                | 18 Other G             | eneral Se   | rvice C             | ost     | 620          | 59,10      |    |
| 19 Non Physician Anes     | thetists                                    | 0       | 0              | 20-23 Educ             | cation Pro  | grams               |         | 944          | 1,324,69   | 98 |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340032 CAROMON            | T REGIONAL M                              | EDICA    | L CENTER       |                               |          |           | Nonprof | it - Other  |            |
|---------------------------|---|----------|----------------|-------------------------------|----------|-----------|---------|-------------|------------|
| 2525 COURT DR             |   |          | 6/30/2015 3    | 65 Days Re                    | opene    | ed        | General | Short Teri  | m          |
| GASTONIA, NC 2805         | 52  |          |                |                               |          |           | CR Bed  | s 296 F     | POS Beds 0 |
| GASTON                    |   |          |                |                               |          |           | Key     | Perform     | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                              |          |                |                               |          |           | Occupa  | ncy Rate    | 70.2%      |
| Balance S                 | heet                                      |          | Income         | Statement                     |          |           | Length  | of Stay     | 4.3        |
| Current Assets            | 72,537,214                                | Total    | Charges        | 1,258,185                     | ,601     |           | Average | e Wages     | 27.23      |
| Fixed Assets              | 208,344,428                               | Conti    | act Allowance  | 879,747                       | ,887     | 69.9%     | Medica  | re Part A   | 18.3%      |
| Other Assets              | 122,268,334                               | Oper     | ating Revenue  | 378,437                       | ,714     | 30.1%     | Medica  | re Part B   | 7.3%       |
| Total Assets              | 403,149,976                               | Oper     | ating Expense  | 346,118                       | ,666     | 91.5%     | Current | Ratio       | 0.7        |
| Current Liabilities       | 99,581,589                                | Oper     | ating Margin   | 32,319                        | ,048     | 8.5%      | Days to | Collect     | 54.9       |
| Long Term Liabilities     | 227,888,423                               | Othe     | r Income       | 4,502                         | ,867     | 1.2%      | Avg Pa  | yment Day   | s 33.8     |
| Total Equity              | 75,679,964                                | Othe     | r Expense      | -1,034,                       | 635      | -0.3%     | Deprec  | iation Rate | 5.2%       |
| Total Liab. and Equity    | 403,149,976                               | Net F    | Profit or Loss | 37,856,                       | 550      | 10.0%     | Return  | on Equity   | 50.0%      |
| Selected                  | Revenue Depar                             | tments   | S              |                               |          | Rev       | enue Ra | anking -    | 627        |
| Line                      | Line Descripti                            | on       |                | Rank                          |          | Cost      | (       | Charges     | Ratio      |
| 30 Adults and             | d Pediatrics - Gene                       | eral Car | е              | 562                           | 69       | ,648,362  | 94      | 4,247,790   | 0.738992   |
| 31 Intensive              | Care Unit                                 |          |                | 438                           | 19       | ,337,844  | 4       | 1,170,301   | 0.469704   |
| 50 Operating              | Room                                      |          |                | 436                           | 34,      | 925,029   | 12′     | 1,415,584   | 0.287649   |
| 52 Labor Ro               | om and Delivery R                         | oom      |                | 257                           | 11       | ,228,647  | 1:      | 2,093,678   | 0.928472   |
| 91 Emergen                | cy Department                             |          |                | 464                           | 22       | ,177,659  | 119     | 9,925,697   | 0.184928   |
| General Service Co        | st by Line Ra                             | nk       | Expense        | General S                     | ervice   | Cost by   | / Line  | Rank        | Expense    |
| 01 Capital Cost - Buildin | ngs                                       | 690      | 11,699,506     | 02 Capital C                  | Cost - N | Movable E | quip    | 433         | 13,647,148 |
| 04 Employee Benefits      |   | 299      | 47,016,423     | 05 Administ                   | rative   | and Gene  | ral     | 1,087       | 34,957,227 |
| 06 Maintenance and Re     | epairs                                    | 0        | 0              | 07 Operation                  | n of Pl  | ant       |         | 524         | 9,263,497  |
| 08/09 Laundry / Housek    | 8/09 Laundry / Housekeeping 691 4,840,593 |          |                | 10/11 Dieta                   | ry and   | Cafeteria |         | 510         | 4,160,944  |
| 13 Nursing Administrati   | 3 Nursing Administration 364 5,855,695    |          |                | 14 Central S                  | Service  | and Sup   | ply     | 632         | 2,078,415  |
| 15 Pharmancy              |   | 353      | 8,254,658      | 16 Medical Records            |          |           |         | 407         | 4,299,025  |
| 17 Social Services        |   | 534      | 1,735,762      | 18 Other General Service Cost |          |           | 0       | 0           |            |
| 19 Non Physician Anes     | thetists                                  | 0        | 0              | 20-23 Educ                    | ation F  | rograms   |         | 1,148       | 415,712    |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340142 CARTERET           | GENERAL HOS                                  | SPITA    | L              |                               |          |           | Government - City  | -County    |
|---------------------------|--|----------|----------------|-------------------------------|----------|-----------|--------------------|------------|
| 3500 ARENDELL ST          |  |          | 9/30/2015 3    | 65 Days Set                   | ttled    |           | General Short Terr | n          |
| MOREHEAD CITY, N          | IC 28557                                     |          |                |                               |          |           | CR Beds 96 F       | POS Beds 0 |
| CARTERET                  |  |          |                |                               |          |           | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                                 |          |                |                               |          |           | Occupancy Rate     | 66.3%      |
| Balance S                 | Sheet  |          | Income         | Statement                     |          |           | Length of Stay     | 4.6        |
| Current Assets            | 123,822,460                                  | Total    | Charges        | 346,661                       | ,152     |           | Average Wages      | 28.33      |
| Fixed Assets              | 81,597,359                                   | Conti    | ract Allowance | 204,134                       | ,756     | 58.9%     | Medicare Part A    | 18.3%      |
| Other Assets              | 3,425,677                                    | Oper     | ating Revenue  | 142,526                       | ,396     | 41.1%     | Medicare Part B    | 9.4%       |
| Total Assets              | 208,845,496                                  | Oper     | ating Expense  | 127,781                       | ,844     | 89.7%     | Current Ratio      | 4.6        |
| Current Liabilities       | 26,990,555                                   | Oper     | ating Margin   | 14,744                        | ,552     | 10.3%     | Days to Collect    | 61.7       |
| Long Term Liabilities     | 5,014,887                                    | Othe     | r Income       | 1,941                         | ,667     | 1.4%      | Avg Payment Day    | s 72.9     |
| Total Equity              | 176,840,054                                  | Othe     | r Expense      | 939,                          | 337      | 0.7%      | Depreciation Rate  | 6.3%       |
| Total Liab. and Equity    | 208,845,496                                  | Net F    | Profit or Loss | 15,746,                       | 882      | 11.0%     | Return on Equity   | 8.9%       |
| Selected                  | Revenue Depar                                | tment    | S              |                               |          | Rev       | enue Ranking -     | 1,673      |
| Line                      | Line Descripti                               | on       |                | Rank                          |          | Cost      | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene                          | eral Car | ·e             | 2,073                         | 18       | ,675,452  | 9,893,435          | 1.887661   |
| 31 Intensive              | Care Unit                                    |          |                | 2,312                         | 2        | ,456,524  | 1,930,798          | 1.272284   |
| 50 Operating              | Room   |          |                | 1,727                         | 10       | ,407,751  | 22,994,229         | 0.452624   |
| 52 Labor Ro               | om and Delivery R                            | oom      |                | 1,230                         | 3        | ,118,163  | 1,963,318          | 1.588211   |
| 91 Emergend               | cy Department                                |          |                | 1,504                         | 8        | ,666,206  | 23,720,925         | 0.365340   |
| General Service Co        | st by Line Ra                                | ınk      | Expense        | General Se                    | ervice   | Cost by   | Line Rank          | Expense    |
| 01 Capital Cost - Buildir | ngs  | 868      | 9,741,595      | 02 Capital C                  | Cost - N | Movable E | quip 2,420         | 1,861,886  |
| 04 Employee Benefits      | •  | ,190     | 14,079,678     | 05 Administ                   | rative   | and Gene  | ral 2,333          | 12,079,574 |
| 06 Maintenance and Re     | epairs                                       | 0        | 0              | 07 Operatio                   | n of Pl  | ant       | 1,479              | 3,692,850  |
| 08/09 Laundry / Housek    | 08/09 Laundry / Housekeeping 1,605 2,209,051 |          | 2,209,051      | 10/11 Dieta                   | ry and   | Cafeteria | 1,787              | 1,653,925  |
| 13 Nursing Administrati   | 13 Nursing Administration 865 2,931,374      |          |                | 14 Central S                  | Service  | and Sup   | ply 988            | 1,189,251  |
| 15 Pharmancy              | 15 Pharmancy 1,173 2,698,223                 |          |                | 16 Medical Records            |          |           | 1,327              | 1,714,387  |
| 17 Social Services        |  | 0        | 0              | 18 Other General Service Cost |          |           | ost 0              | 0          |
| 19 Non Physician Anes     | thetists                                     | 0        | 0              | 20-23 Educ                    | ation F  | Programs  | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340143 CATAV        | VBA VALLEY                                  | MEDIC     | CAL CE   | ENTER          |                               |           |             | Govern  | ment - Cou  | nty        |
|---------------------|---|-----------|----------|----------------|-------------------------------|-----------|-------------|---------|-------------|------------|
| 810 FAIRGROV        | E CHURCH R                                  | D         |          | 6/30/2015 3    | 365 Days S                    | Settled   |             | Genera  | Short Teri  | m          |
| HICKORY, NC 2       | 8602  |           |          |                |                               |           |             | CR Bed  | s 172 F     | POS Beds 0 |
| CATAWBA             |   |           |          |                |                               |           |             | Key     | / Perform   | anace Ind. |
| BLUE CROSS (I       | NORTH CARC                                  | LINA)     |          |                |                               |           |             | Occupa  | ancy Rate   | 50.2%      |
| Balar               | ce Sheet                                    |           |          | Income         | Statemer                      | nt        |             | Length  | of Stay     | 3.8        |
| Current Assets      | 122,9                                       | 16,006    | Total    | Charges        | 711,73                        | 32,643    |             | Averag  | e Wages     | 30.72      |
| Fixed Assets        | 122,7                                       | 16,746    | Conti    | act Allowance  | 499,9                         | 16,469    | 70.2%       | Medica  | re Part A   | 11.0%      |
| Other Assets        | 24,4  | 45,723    | Oper     | ating Revenue  | 211,81                        | 16,174    | 29.8%       | Medica  | re Part B   | 6.1%       |
| Total Assets        | 270,0                                       | 78,475    | Oper     | ating Expense  | 196,49                        | 98,185    | 92.8%       | Current | Ratio       | 2.0        |
| Current Liabilities | 61,9  | 16,911    | Oper     | ating Margin   | 15,3                          | 17,989    | 7.2%        | Days to | Collect     | 349.9      |
| Long Term Liabiliti | es 52,7                                     | 83,532    | Othe     | r Income       | 10,48                         | 32,358    | 4.9%        | Avg Pa  | yment Day   | s 70.2     |
| Total Equity        | 155,3                                       | 78,032    | Othe     | r Expense      |                               | 0         | 0.0%        | Deprec  | iation Rate | 5.6%       |
| Total Liab. and Eq  | uity 270,0                                  | 78,475    | Net F    | Profit or Loss | 25,80                         | 0,347     | 12.2%       | Return  | on Equity   | 16.6%      |
| Sele                | cted Revenue                                | Depar     | tment    | S              |                               |           | Rev         | enue R  | anking -    | 1,201      |
| Line                | Line De                                     | escripti  | on       |                | Rank                          |           | Cost        |         | Charges     | Ratio      |
| 30 Adu              | ts and Pediatric                            | s - Gene  | eral Cai | е              | 1,819                         | 22        | 2,380,951   |         | 9,018,477   | 2.481677   |
| 31 Inter            | nsive Care Unit                             |           |          |                | 1,104                         | 8         | 3,565,510   |         | 6,372,301   | 1.344179   |
| 50 Ope              | rating Room                                 |           |          |                | 1,232                         | 15        | 5,953,297   | 8       | 7,515,384   | 0.182291   |
| 52 Lab              | or Room and De                              | elivery R | oom      |                | 570                           | 7         | 7,364,874   |         | 5,102,999   | 1.443244   |
| 91 Eme              | ergency Departr                             | nent      |          |                | 1,276                         | 10        | ),326,829   | 5       | 8,111,560   | 0.177707   |
| General Servic      | e Cost by Lin                               | e Ra      | ank      | Expense        | General                       | Servic    | e Cost by   | / Line  | Rank        | Expense    |
| 01 Capital Cost - E | Buildings                                   |           | 1,341    | 6,017,045      | 02 Capita                     | l Cost -  | Movable E   | quip    | 570         | 11,285,337 |
| 04 Employee Ben     | efits                                       |           | 868      | 20,159,431     | 05 Admin                      | istrative | and Gene    | ral     | 1,671       | 20,625,760 |
| 06 Maintenance a    | nd Repairs                                  |           | 311      | 7,310,071      | 07 Opera                      | lant      |             | 0       | 0           |            |
| 08/09 Laundry / H   | 8/09 Laundry / Housekeeping 1,257 2,892,335 |           |          | 2,892,335      | 10/11 Die                     | tary and  | l Cafeteria |         | 1,464       | 2,035,998  |
| 13 Nursing Admin    | 3 Nursing Administration 713 3,459,060      |           |          | 3,459,060      | 14 Central Service and Supply |           |             | ply     | 807         | 1,579,220  |
| 15 Pharmancy        |   |           | 826      | 3,913,205      | 5 16 Medical Records 1,16     |           |             | 1,165   | 1,978,157   |            |
| 17 Social Services  | 3   |           | 949      | 856,142        | 18 Other General Service Cost |           |             | ost     | 0           | 0          |
| 19 Non Physician    | Anesthetists                                |           | 0        | 0              | 20-23 Ed                      | ucation   | Programs    |         | 0           | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340020 CENTRAL 0          | CAROLINA HOS                              | PITAL    |                |                               |              | Proprietary - Corpo | oration    |
|---------------------------|---|----------|----------------|-------------------------------|--------------|---------------------|------------|
| 1135 CARTHAGE ST          | ī   |          | 5/31/2015 3    | 65 Days Settled               |              | General Short Terr  | m          |
| SANFORD, NC 2733          | 0   |          | 12/31/2015     | 214 Days Reope                | ened         | CR Beds 118 F       | POS Beds 0 |
| LEE                       |   |          |                |                               |              | Key Perform         | anace Ind. |
| WISCONSIN PHYSIC          | CIANS SERVICE                             |          |                |                               |              | Occupancy Rate      | 36.7%      |
| Balance S                 | heet                                      |          | Income         | Statement                     |              | Length of Stay      | 3.6        |
| Current Assets            | 15,183,976                                | Total    | Charges        | 222,298,882                   |              | Average Wages       | 28.74      |
| Fixed Assets              | 46,458,400                                | Contr    | act Allowance  | 178,765,807                   | 80.4%        | Medicare Part A     | 18.4%      |
| Other Assets              | 40,146,349                                | Opera    | ating Revenue  | 43,533,075                    | 19.6%        | Medicare Part B     | 8.1%       |
| Total Assets              | 101,788,725                               | Opera    | ating Expense  | 48,216,633                    | 110.8%       | Current Ratio       | 3.0        |
| Current Liabilities       | 5,081,861                                 | Opera    | ating Margin   | -4,683,558                    | -<br>-10.8%  | Days to Collect     | 571.5      |
| Long Term Liabilities     | 78,828,503                                | Other    | Income         | 406,851                       | 0.9%         | Avg Payment Day     | s 40.8     |
| Total Equity              | 17,878,361                                | Other    | Expense        | 0                             | 0.0%         | Depreciation Rate   | 1.9%       |
| Total Liab. and Equity    | 101,788,725                               | Net P    | Profit or Loss | (4,276,707)                   | -9.8%        | Return on Equity    | -23.9%     |
| Selected                  | Revenue Depar                             | tments   | <u> </u>       |                               | Rev          | enue Ranking -      | 3,013      |
| Line                      | Line Descripti                            | on       |                | Rank                          | Cost         | Charges             | Ratio      |
| 30 Adults an              | d Pediatrics - Gene                       | eral Car | re             | 2,402                         | 8,433,022    | 11,411,563          | 0.738989   |
| 31 Intensive              | Care Unit                                 |          |                | 2,021                         | 1,840,959    | 2,450,913           | 0.751132   |
| 50 Operating              | Room                                      |          |                | 2,373                         | 3,476,365    | 35,592,966          | 0.097670   |
| 52 Labor Ro               | om and Delivery R                         | oom      |                | 1,621                         | 1,034,965    | 5,715,807           | 0.181071   |
| 91 Emergen                | cy Department                             |          |                | 2,157                         | 3,377,370    | 31,867,801          | 0.105981   |
| General Service Co        | st by Line Ra                             | ınk      | Expense        | General Servi                 | ce Cost b    | y Line Rank         | Expense    |
| 01 Capital Cost - Buildin | ngs 2                                     | 2,910    | 1,147,865      | 02 Capital Cost               | - Movable E  | Equip 2,382         | 1,136,308  |
| 04 Employee Benefits      | Ę   | 5,527    | 138,573        | 05 Administrativ              | e and Gene   | eral 2,036          | 9,162,582  |
| 06 Maintenance and Re     | epairs                                    | 0        | 0              | 07 Operation of               | Plant        | 1,799               | 1,622,532  |
| 08/09 Laundry / Housek    | 8/09 Laundry / Housekeeping 2,644 555,763 |          |                | 10/11 Dietary ar              | nd Cafeteria | 2,424               | 603,297    |
| 13 Nursing Administrati   | 3 Nursing Administration 1,874 755,831    |          |                | 14 Central Servi              | ice and Sup  | ply 2,399           | 98,826     |
| 15 Pharmancy              | 1   | ,797     | 920,157        | 16 Medical Reco               | ords         | 2,248               | 513,751    |
| 17 Social Services        | 1   | ,700     | 175,053        | 18 Other General Service Cost |              |                     | 0          |
| 19 Non Physician Anes     | thetists                                  | 0        | 0              | 20-23 Education               | Programs     | 0                   | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340020 CENTRAL 0          | CAROLINA HOS                          | PITAL   | -              |                  |              | Proprietary - Corpo | oration    |
|---------------------------|---------------------------------------|---------|----------------|------------------|--------------|---------------------|------------|
| 1135 CARTHAGE ST          | Γ                                     |         | 5/31/2015 3    | 65 Days Settled  |              | General Short Terr  | m          |
| SANFORD, NC 2733          | 0                                     |         | 12/31/2015     | 214 Days Reope   | ened         | CR Beds 118         | POS Beds 0 |
| LEE                       |                                       |         |                |                  |              | Key Perform         | anace Ind. |
| WISCONSIN PHYSIC          | CIANS SERVICE                         |         |                |                  |              | Occupancy Rate      | 39.4%      |
| Balance S                 | Sheet                                 |         | Income         | Statement        |              | Length of Stay      | 3.6        |
| Current Assets            | 17,831,443                            | Total   | Charges        | 375,381,249      |              | Average Wages       | 28.74      |
| Fixed Assets              | 42,133,254                            | Cont    | ract Allowance | 302,371,627      | 80.6%        | Medicare Part A     | 20.2%      |
| Other Assets              | 41,375,554                            | Oper    | ating Revenue  | 73,009,622       | 19.4%        | Medicare Part B     | 7.6%       |
| Total Assets              | 101,340,251                           | Oper    | ating Expense  | 74,198,471       | 101.6%       | Current Ratio       | 2.4        |
| Current Liabilities       | 7,523,744                             | Oper    | ating Margin   | -1,188,849       | -<br>-1.6%   | Days to Collect     | 356.9      |
| Long Term Liabilities     | 78,828,510                            | Othe    | r Income       | 1,840,671        | 2.5%         | Avg Payment Day     | rs 30.1    |
| Total Equity              | 14,987,997                            | Othe    | r Expense      | 0                | 0.0%         | Depreciation Rate   | 3.5%       |
| Total Liab. and Equity    | 101,340,251                           | Net F   | Profit or Loss | 651,822          | 0.9%         | Return on Equity    | 4.3%       |
| Selected                  | Revenue Depar                         | tment   | s              |                  | Rev          | enue Ranking -      | 3,013      |
| Line                      | Line Descripti                        | on      |                | Rank             | Cost         | Charges             | Ratio      |
| 30 Adults and             | d Pediatrics - Gene                   | eral Ca | re             | 2,402 1          | 14,549,364   | 19,874,417          | 0.732065   |
| 31 Intensive              | Care Unit                             |         |                | 2,021            | 3,361,828    | 4,708,330           | 0.714017   |
| 50 Operating              | Room                                  |         |                | 2,373            | 6,029,663    | 60,062,065          | 0.100391   |
| 52 Labor Ro               | om and Delivery R                     | oom     |                | 1,621            | 1,764,460    | 9,664,611           | 0.182569   |
| 91 Emergen                | cy Department                         |         |                | 2,157            | 5,506,654    | 52,180,231          | 0.105531   |
| General Service Co        | st by Line Ra                         | ank     | Expense        | General Service  | ce Cost b    | y Line Rank         | Expense    |
| 01 Capital Cost - Buildin | ngs 2                                 | 2,910   | 1,930,361      | 02 Capital Cost  | - Movable E  | Equip 2,382         | 1,952,479  |
| 04 Employee Benefits      | ŧ                                     | 5,527   | 215,024        | 05 Administrativ | e and Gene   | eral 2,036          | 15,362,164 |
| 06 Maintenance and Re     | epairs                                | 0       | 0              | 07 Operation of  | Plant        | 1,799               | 2,843,510  |
| 08/09 Laundry / Housek    | aundry / Housekeeping 2,644 1,021,110 |         | 1,021,110      | 10/11 Dietary an | nd Cafeteria | 2,424               | 1,106,055  |
| 13 Nursing Administrati   | ng Administration 1,874 1,287,508     |         |                | 14 Central Servi | ce and Sup   | ply 2,399           | 188,979    |
| 15 Pharmancy              |                                       | 1,797   | 1,403,957      | 16 Medical Reco  | ords         | 2,248               | 833,282    |
| 17 Social Services        |                                       | 1,700   | 311,419        | 18 Other Genera  | al Service C | Cost 0              | 0          |
| 19 Non Physician Anes     | thetists                              | 0       | 0              | 20-23 Education  | Programs     | 0                   | 0          |

All Providers

2:33 PM

Sample Hospital reports from the Halmanac.com website.

| 344004 CENTRAL I          | REGIONAL HOS                              | PITAL    |                |                    |                                   | Government - Stat | е          |
|---------------------------|---|----------|----------------|--------------------|-----------------------------------|-------------------|------------|
| 300 VEAZY RD              |   |          | 6/30/2015 3    | 65 Days Audited    |                                   | Psychiatric       |            |
| BUTNER, NC 27509          |   |          |                |                    |                                   | CR Beds 422 F     | POS Beds 0 |
| GRANVILLE                 |   |          |                |                    |                                   | Key Perform       | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                              |          |                |                    |                                   | Occupancy Rate    | 86.3%      |
| Balance S                 | Sheet                                     |          | Income         | Statement          |                                   | Length of Stay    | 106.4      |
| Current Assets            | 3,349,106                                 | Total    | Charges        | 95,894,769         |                                   | Average Wages     |            |
| Fixed Assets              | 177,864,071                               | Conti    | ract Allowance | 0                  | 0.0%                              | Medicare Part A   | 0.0%       |
| Other Assets              | 0   | Oper     | ating Revenue  | 95,894,769         | 100.0%                            | Medicare Part B   | 0.6%       |
| Total Assets              | 181,213,177                               | Oper     | ating Expense  | 230,776,309        | 240.7%                            | Current Ratio     | 1.2        |
| Current Liabilities       | 2,828,630                                 | Oper     | ating Margin   | -134,881,540       | -140.7%                           | Days to Collect   | 347.6      |
| Long Term Liabilities     | 0   | Othe     | r Income       | 134,881,539        | 140.7%                            | Avg Payment Day   | s 0.4      |
| Total Equity              | 178,384,547                               | Othe     | r Expense      | 0                  | 0.0%                              | Depreciation Rate | 2.5%       |
| Total Liab. and Equity    | 181,213,177                               | Net F    | Profit or Loss | (1)                | 0.0%                              | Return on Equity  | 0.0%       |
| Selected                  | Revenue Depar                             | tment    | S              |                    | Rev                               | enue Ranking -    | 2,105      |
| Line                      | Line Descripti                            | on       |                | Rank               | Cost                              | Charges           | Ratio      |
| 30 Adults an              | d Pediatrics - Gene                       | eral Cai | re             | 198 11             | 9,144,715                         | 152,790,150       | 0.779793   |
| 31 Intensive              | Care Unit                                 |          |                | 0                  | 0                                 | 0                 | 0.000000   |
| 50 Operating              | Room                                      |          |                | 0                  | 0                                 | 0                 | 0.000000   |
| 52 Labor Ro               | om and Delivery R                         | oom      |                | 0                  | 0                                 | 0                 | 0.000000   |
| 91 Emergen                | cy Department                             |          |                | 0                  | 0                                 | 0                 | 0.000000   |
| General Service Co        | st by Line Ra                             | ınk      | Expense        | General Service    | e Cost by                         | / Line Rank       | Expense    |
| 01 Capital Cost - Buildir | ngs ´                                     | ,806     | 4,193,981      | 02 Capital Cost -  | Movable E                         | Equip 3,803       | 537,683    |
| 04 Employee Benefits      | 2   | 2,174    | 5,620,280      | 05 Administrative  | e and Gene                        | eral 1,730        | 19,784,579 |
| 06 Maintenance and Re     | epairs                                    | ,315     | 852,266        | 07 Operation of I  | Plant                             | 776               | 6,987,637  |
| 08/09 Laundry / Housek    | keeping                                   | 662      | 4,990,939      | 10/11 Dietary an   | d Cafeteria                       | 203               | 6,633,827  |
| 13 Nursing Administrati   | 13 Nursing Administration 1,612 1,516,126 |          |                | 14 Central Service | ce and Sup                        | ply 0             | 0          |
| 15 Pharmancy              | 5 Pharmancy 739 4,404,25                  |          |                |                    | 16 Medical Records 1              |                   |            |
| 17 Social Services        | 7 Social Services 0                       |          |                |                    | 18 Other General Service Cost 122 |                   |            |
| 19 Non Physician Anes     | thetists                                  | 0        | 0              | 20-23 Education    | Programs                          | 737               | 2,746,912  |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340138 CENTRAL          | REGIONAL HOS                 | PITAL    | •              |               |               |         |           |                 |     |           |      |
|-------------------------|------------------------------|----------|----------------|---------------|---------------|---------|-----------|-----------------|-----|-----------|------|
| 300 VEAZEY ROAD         | )                            |          | Cost Rep       | ort           | not Filed.    |         |           |                 |     |           |      |
| BUTNER, NC 27509        | 9                            |          |                |               |               |         |           | CR Beds 0       | PC  | OS Beds 0 | i    |
| GRANVILLE               |                              |          |                |               |               |         |           | Key Perfor      | rma | nace Ind  | i.   |
| BLUE CROSS (NOF         | RTH CAROLINA)                |          |                |               |               |         |           | Occupancy Rate  | е   | (         | 0.0% |
| Balance                 | Sheet                        |          | Incon          | ne            | Statement     |         |           | Length of Stay  |     |           |      |
| Current Assets          | 0                            | Total    | Charges        |               |               | 0       |           | Average Wages   | 3   |           |      |
| Fixed Assets            | 0                            | Conti    | ract Allowance | Э             |               | 0       | 0.0%      | Medicare Part A | A   | (         | 0.0% |
| Other Assets            | 0                            | Oper     | ating Revenue  | е             |               | 0       | 0.0%      | Medicare Part E | 3   | (         | 0.0% |
| Total Assets            | 0                            | Oper     | ating Expense  | 9             |               | 0       | 0.0%      | Current Ratio   |     |           |      |
| Current Liabilities     | 0                            | Oper     | ating Margin   |               |               | 0       | 0.0%      | Days to Collect |     |           |      |
| Long Term Liabilities   | 0                            | Othe     | r Income       |               |               | 0       | 0.0%      | Avg Payment D   | ays |           |      |
| Total Equity            | 0                            | Othe     | r Expense      |               |               | 0       | 0.0%      | Depreciation Ra | ate | (         | 0.0% |
| Total Liab. and Equity  | 0                            | Net F    | Profit or Loss |               |               | 0       | 0.0%      | Return on Equit | y   | (         | 0.0% |
| Selected                | d Revenue Depar              | tments   | S              | •             |               |         | Reve      | enue Ranking    | -   | 5,957     | 7    |
| Line                    | Line Descripti               | on       |                |               | Rank          |         | Cost      | Charge          | s   | Ratio     |      |
| 30 Adults a             | nd Pediatrics - Gene         | eral Car | е              |               |               |         |           |                 | 0 ( | 0.000000  |      |
| 31 Intensive            | e Care Unit                  |          |                |               | 0             |         | 0         |                 | 0 ( | 0.000000  |      |
| 50 Operatir             | ng Room                      |          |                |               | 0             |         | 0         |                 | 0 0 | 0.000000  |      |
| 52 Labor R              | oom and Delivery R           | oom      |                |               | 0             |         | 0         |                 | 0 ( | 0.000000  |      |
| 91 Emerge               | ncy Department               |          |                |               | 0             |         | 0         |                 | 0 ( | 0.000000  |      |
| General Service C       | ost by Line Ra               | ank      | Expense        |               | General Se    | rvice   | Cost by   | / Line Rank     |     | Expen     | se   |
| 01 Capital Cost - Build | dings                        | 0        | 0              | )             | 02 Capital Co | ost - N | Movable E | quip            | 0   |           | C    |
| 04 Employee Benefits    |                              | 0        | 0              | )             | 05 Administra | ative a | and Gene  | ral             | 0   |           | C    |
| 06 Maintenance and F    | Repairs                      | 0        | 0              | )             | 07 Operation  | of PI   | ant       |                 | 0   |           | C    |
| 08/09 Laundry / House   | ekeeping                     | 0        | 0              | )             | 10/11 Dietary | / and   | Cafeteria |                 | 0   |           | C    |
| _                       | 3 Nursing Administration 0 0 |          | )              | 14 Central Se |               |         | ply       | 0               |     | C         |      |
| 15 Pharmancy            |                              | 0        | C              | )             | 16 Medical R  | ecord   | ds        |                 | 0   |           | C    |
| 17 Social Services      |                              | 0        | C              | )             | 18 Other Ger  |         |           | ost             | 0   |           | C    |
| 19 Non Physician Ane    | esthetists                   | 0        | C              | )             | 20-23 Educa   | tion F  | rograms   |                 | 0   |           | 0    |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 341323 CHARLES A          | A CANNON JR I                 | ИЕМO     | RIAL HOSPITA   | L                                 |              | Nonprofit - Other |             |
|---------------------------|-------------------------------|----------|----------------|-----------------------------------|--------------|-------------------|-------------|
| 434 HOSPITAL DRIV         | /Ε                            |          | 9/30/2015 3    | 65 Days Amend                     | ed           | General Short Ter | m           |
| LINVILLE, NC 28646        |                               |          |                |                                   |              | CR Beds 21        | POS Beds 0  |
| AVERY                     |                               |          |                |                                   |              | Key Perform       | nanace Ind. |
| BLUE CROSS (SOU           | TH CAROLINA)                  |          |                |                                   |              | Occupancy Rate    | 39.0%       |
| Balance S                 | heet                          |          | Income         | Statement                         |              | Length of Stay    | 3.5         |
| Current Assets            | 5,134,855                     | Total    | Charges        | 51,570,666                        |              | Average Wages     |             |
| Fixed Assets              | 17,387,793                    | Conti    | act Allowance  | 27,209,646                        | 52.8%        | Medicare Part A   | 0.0%        |
| Other Assets              | 2,684,323                     | Oper     | ating Revenue  | 24,361,020                        | 47.2%        | Medicare Part B   | 10.6%       |
| Total Assets              | 25,206,971                    | Oper     | ating Expense  | 27,468,318                        | 112.8%       | Current Ratio     | 1.5         |
| Current Liabilities       | 3,326,150                     | Oper     | ating Margin   | -3,107,298                        | -<br>-12.8%  | Days to Collect   | 37.9        |
| Long Term Liabilities     | 7,748,470                     | Othe     | r Income       | 967,028                           | 4.0%         | Avg Payment Day   | s 8.7       |
| Total Equity              | 14,132,351                    | Othe     | r Expense      | 0                                 | 0.0%         | Depreciation Rate | 5.4%        |
| Total Liab. and Equity    | 25,206,971                    | Net F    | Profit or Loss | (2,140,270)                       | -8.8%        | Return on Equity  | -15.1%      |
| Selected                  | Revenue Depar                 | tment    | S              |                                   | Rev          | enue Ranking -    | 3,866       |
| Line                      | Line Descripti                | on       |                | Rank                              | Cost         | Charges           | Ratio       |
| 30 Adults an              | d Pediatrics - Gene           | eral Car | re             | 4,725                             | 3,549,701    | 2,966,531         | 1.196583    |
| 31 Intensive              | Care Unit                     |          |                | 3,011                             | 664,491      | 628,958           | 1.056495    |
| 50 Operating              | Room                          |          |                | 3,704                             | 1,396,466    | 2,760,656         | 0.505846    |
| 52 Labor Ro               | om and Delivery R             | oom      |                | 2,396                             | 354,458      | 668,530           | 0.530205    |
| 91 Emergen                | cy Department                 |          |                | 3,209                             | 2,735,905    | 4,953,109         | 0.552361    |
| General Service Co        | st by Line Ra                 | ınk      | Expense        | General Servi                     | ce Cost by   | y Line Rank       | Expense     |
| 01 Capital Cost - Buildin | ngs 3                         | 3,507    | 1,323,306      | 02 Capital Cost                   | - Movable E  | Equip 3,685       | 584,245     |
| 04 Employee Benefits      | 2                             | 2,556    | 4,074,815      | 05 Administrativ                  | e and Gene   | eral 4,842        | 2,403,854   |
| 06 Maintenance and Re     | epairs                        | ,336     | 805,020        | 07 Operation of                   | Plant        | 3,873             | 622,238     |
| 08/09 Laundry / Housek    | keeping 3                     | 3,785    | 450,392        | 10/11 Dietary ar                  | nd Cafeteria | 4,401             | 384,476     |
| 13 Nursing Administrati   | on 3                          | 3,746    | 351,156        | 14 Central Servi                  | ce and Sup   | ply 3,654         | 7,106       |
| 15 Pharmancy              | 15 Pharmancy 1,701 1,542,023  |          |                | 16 Medical Records 4,05           |              |                   | 248,818     |
| 17 Social Services        | 7 Social Services 2,760 49,02 |          |                | 0 18 Other General Service Cost 0 |              |                   | 0           |
| 19 Non Physician Anes     | thetists                      | 0        | 0              | 20-23 Education                   | Programs     | 0                 | 0           |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 3413              | 11 C                                    | HATHAM        | HOSPITAL IN       | C                       |                         |                  |              | Nonprofit - Other |            |
|-------------------|---|---------------|-------------------|-------------------------|-------------------------|------------------|--------------|-------------------|------------|
| 475 F             | PROG                                    | RESS BL\      | /D                |                         | 6/30/2015 3             | 65 Days Settled  | ł            | General Short Ter | m          |
| SILEI             | R CIT                                   | Y, NC 273     | 44                |                         |                         |                  |              | CR Beds 21        | POS Beds 0 |
| CHA               | THAM                                    |               |                   |                         |                         |                  |              | Key Perform       | anace Ind. |
| BLUE              | E CRO                                   | SS (SOUT      | TH CAROLINA       | )                       |                         |                  |              | Occupancy Rate    | 55.1%      |
|                   | I                                       | Balance S     | heet              |                         | Income                  | Statement        |              | Length of Stay    | 7.5        |
| Curre             | ent Ass                                 | sets          | 9,711,53          | 2 Tota                  | Charges                 | 62,932,416       | 3            | Average Wages     |            |
| Fixed             | d Asse                                  | ts            | 22,704,31         | 8 Cont                  | ract Allowance          | 33,766,344       | 53.7%        | Medicare Part A   | 0.0%       |
| Other             | r Asse                                  | ts            | 6,208,46          | 1 Opei                  | ating Revenue           | 29,166,072       | 46.3%        | Medicare Part B   | 5.6%       |
| Total             | Asset                                   | s             | 38,624,31         | <u>–</u><br>1 Ореі      | ating Expense           | 30,549,902       | 104.7%       | Current Ratio     | 1.4        |
| Curre             | ent Lia                                 | bilities      | 6,835,91          | —<br>3 Ореі             | ating Margin            | -1,383,830       | -<br>) -4.7% | Days to Collect   | 183.0      |
| Long <sup>-</sup> | Term L                                  | iabilities    | 25,862,20         | 9 Othe                  | r Income                | 468,170          | 1.6%         | Avg Payment Day   | rs 39.6    |
| Total             | Equity                                  | /             | 5,926,18          | 9 Othe                  | r Expense               | -398,493         | -1.4%        | Depreciation Rate | 5.7%       |
| Total I           | Liab. a                                 | nd Equity     | 38,624,31         | –<br>1 Net F            | Profit or Loss          | (517,167)        | -<br>-1.8%   | Return on Equity  | -8.7%      |
|                   |   | Selected      | Revenue Dep       | <del>_</del><br>artment | s                       |                  | Rev          | enue Ranking -    | 3,608      |
|                   | Line                                    |               | Line Descrip      | otion                   |                         | Rank             | Cost         | Charges           | Ratio      |
|                   | 30                                      | Adults and    | d Pediatrics - Ge | eneral Ca               | re                      | 4,302            | 4,519,828    | 3,308,120         | 1.366283   |
|                   | 31                                      | Intensive     | Care Unit         |                         |                         | 3,037            | 567,651      | 78,087            | 7.269469   |
|                   | 50                                      | Operating     | Room              |                         |                         | 2,971 3,476,084  |              | 5,952,768         | 0.583944   |
|                   | 52                                      | Labor Ro      | om and Delivery   | Room                    |                         | 0                | 0            | 0                 | 0.000000   |
|                   | 91                                      | Emergen       | cy Department     |                         |                         | 2,531            | 4,218,108    | 7,795,467         | 0.541098   |
| Gen               | eral S                                  | ervice Co     | st by Line        | Rank                    | Expense                 | General Servi    | ice Cost by  | y Line Rank       | Expense    |
| 01 Ca             | apital C                                | ost - Buildir | ngs               | 2,066                   | 3,438,148               | 02 Capital Cost  | - Movable E  | Equip 5,225       | 104,367    |
| 04 En             | mploye                                  | e Benefits    |                   | 4,204                   | 1,298,836               | 05 Administrativ | e and Gene   | eral 3,484        | 5,144,809  |
| 06 Ma             | aintena                                 | nce and Re    | epairs            | 0                       | 0                       | 07 Operation of  | Plant        | 3,273             | 925,710    |
| 08/09             | Laund                                   | lry / Housek  | keeping           | 3,503                   | 558,552                 | 10/11 Dietary a  | nd Cafeteria | 4,687             | 323,994    |
|                   | 13 Nursing Administration 3,252 531,280 |               |                   | 531,280                 | 14 Central Serv         | •                |              | 54,119            |            |
|                   | 5 Pharmancy 2,689 484,128               |               |                   | 484,128                 | 16 Medical Records 4,04 |                  |              | 250,384           |            |
|                   | 7 Social Services 0                     |               |                   | 0                       |                         |                  |              | 0                 |            |
| 19 No             | on Phys                                 | sician Anes   | thetists          | 0                       | 0                       | 20-23 Education  | n Programs   | 0                 | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340156 CHEROKEE           | E INDIAN HOSPI      | TAL A   | UTHORITY       |                                 |              | Government - Fed   | eral              |  |  |
|---------------------------|---------------------|---------|----------------|---------------------------------|--------------|--------------------|-------------------|--|--|
| CALLER BOX C268           |                     |         | 9/30/2015 3    | 65 Days Settled                 |              | General Short Terr | m                 |  |  |
| CHEROKEE, NC 287          | '19                 |         |                |                                 |              | CR Beds 20 F       | POS Beds 0        |  |  |
| SWAIN                     |                     |         |                |                                 |              | Key Perform        | anace Ind.        |  |  |
| BLUE CROSS (TEXA          | AS)                 |         |                |                                 | Occupancy Ra |                    |                   |  |  |
| Balance S                 | Sheet               |         | Income         | Statement                       |              | Length of Stay     | 2.1               |  |  |
| Current Assets            | 0                   | Total   | Charges        | 0                               |              | Average Wages      | 23,351,1<br>98.00 |  |  |
| Fixed Assets              | 0                   | Cont    | ract Allowance | 0                               | 0.0%         | Medicare Part A    | 0.0%              |  |  |
| Other Assets              | 0                   | Oper    | ating Revenue  | 0                               | 0.0%         | Medicare Part B    | 0.0%              |  |  |
| Total Assets              | 0                   | Oper    | ating Expense  | 52,171,049                      | 0.0%         | Current Ratio      |                   |  |  |
| Current Liabilities       | 0                   | Oper    | ating Margin   | -52,171,049                     | 0.0%         | Days to Collect    |                   |  |  |
| Long Term Liabilities     | 0                   | Othe    | r Income       | 0                               | 0.0%         | Avg Payment Day    | s 0.0             |  |  |
| Total Equity              | 0                   | Othe    | r Expense      | 0                               | 0.0%         | Depreciation Rate  | 0.0%              |  |  |
| Total Liab. and Equity    | 0                   | Net F   | Profit or Loss | (52,171,049)                    | 0.0%         | Return on Equity   | 0.0%              |  |  |
| Selected                  | Revenue Depar       | tment   | S              |                                 | Revo         | enue Ranking -     | 5,957             |  |  |
| Line                      | Line Descripti      | on      |                | Rank                            | Cost         | Charges            | Ratio             |  |  |
| 30 Adults and             | d Pediatrics - Gene | eral Ca | re             | 4,753                           | 3,499,935    | 1,156              | 3,027.6254<br>32  |  |  |
| 31 Intensive              | Care Unit           |         |                | 0                               | 0            | 0                  | 0.000000          |  |  |
| 50 Operating              | , Room              |         |                | 0                               | 0            | 0                  | 0.000000          |  |  |
| 52 Labor Ro               | om and Delivery R   | oom     |                | 0                               | 0            | 0                  | 0.000000          |  |  |
| 91 Emergen                | cy Department       |         |                | 2,907                           | 3,252,889    | 39,649             | 82.042145         |  |  |
| General Service Co        | st by Line Ra       | ank     | Expense        | General Servi                   | ce Cost by   | / Line Rank        | Expense           |  |  |
| 01 Capital Cost - Buildir | ngs 2               | 1,847   | 481,996        | 02 Capital Cost                 | - Movable E  | Equip 0            | 0                 |  |  |
| 04 Employee Benefits      | Ę                   | 5,386   | 327,828        | 05 Administrativ                | e and Gene   | ral 3,033          | 7,070,492         |  |  |
| 06 Maintenance and Re     | epairs              | 0       | 0              | 07 Operation of                 | Plant        | 2,103              | 2,226,134         |  |  |
| 08/09 Laundry / Housek    | keeping 3           | 3,249   | 660,355        | 10/11 Dietary ar                | nd Cafeteria | 4,062              | 459,174           |  |  |
| 13 Nursing Administrati   | on 3                | 3,647   | 386,883        | 14 Central Servi                | ice and Sup  | ply 1,101          | 1,011,425         |  |  |
| 15 Pharmancy 2,225 833,1  |                     |         | 833,153        | 16 Medical Records 2,0          |              |                    | 963,726           |  |  |
| 17 Social Services        | 7 Social Services 0 |         |                | 18 Other General Service Cost 0 |              |                    | 0                 |  |  |
| 19 Non Physician Anes     |                     |         |                |                                 |              |                    |                   |  |  |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 344026 CHERRY H           | OSPITAL                                     |          |               |                               |                        | Government - Sta  | te            |
|---------------------------|---|----------|---------------|-------------------------------|------------------------|-------------------|---------------|
| 201 STEVENS MILLS         | S RD  |          | 6/30/2015 3   | 365 Days Audite               | d                      | Psychiatric       |               |
| GOLDSBORO, NC 27          | 7530  |          |               |                               |                        | CR Beds 197       | POS Beds 0    |
| WAYNE                     |   |          |               |                               |                        | Key Perform       | nanace Ind.   |
| BLUE CROSS (SOUT          | ΓΗ CAROLINA)                                |          |               |                               |                        | Occupancy Rate    | 90.5%         |
| Balance S                 | heet  |          | Income        | Statement                     |                        | Length of Stay    | 95.6          |
| Current Assets            | 2,182,321                                   | Total    | Charges       | 6,982,948                     |                        | Average Wages     |               |
| Fixed Assets              | 3,960,794                                   | Contr    | act Allowance | 0                             | 0.0%                   | Medicare Part A   | 0.0%          |
| Other Assets              | 0   | Opera    | ating Revenue | 6,982,948                     | 100.0%                 | Medicare Part B   | 0.0%          |
| Total Assets              | 6,143,115                                   | Opera    | ating Expense | 26,515,493                    | 379.7%                 | Current Ratio     | 2.4           |
| Current Liabilities       | 920,398                                     | Opera    | ating Margin  | -19,532,545                   | -<br>-279.7%           | Days to Collect   | 52.9          |
| Long Term Liabilities     | 0   | Othe     | Income        | -37,346                       | -0.5%                  | Avg Payment Day   | /s 0.0        |
| Total Equity              | 5,222,717                                   | Othe     | Expense       | 50,361,449                    | 721.2%                 | Depreciation Rate | e 1.0%        |
| Total Liab. and Equity    | 6,143,115                                   | Net F    | rofit or Loss | (69,931,340)                  | -<br>-<br>1,001.5<br>% | Return on Equity  | -<br>1,339.0% |
| Selected                  | Revenue Depar                               | tments   | <b></b>       |                               | Rev                    | enue Ranking -    | 5,511         |
| Line                      | Line Descripti                              | on       |               | Rank                          | Cost                   | Charges           | Ratio         |
| 30 Adults and             | d Pediatrics - Gene                         | eral Car | е             | 573                           | 69,038,246             | 81,949,569        | 0.842448      |
| 31 Intensive              | Care Unit                                   |          |               | 0                             | 0                      | 0                 | 0.000000      |
| 50 Operating              | Room  |          |               | 0                             | 0                      | 0                 | 0.000000      |
| 52 Labor Roo              | om and Delivery R                           | oom      |               | 0                             | 0                      | 0                 | 0.000000      |
| 91 Emergend               | cy Department                               |          |               | 0                             | 0                      | 0                 | 0.000000      |
| General Service Co        | st by Line Ra                               | ank      | Expense       | General Servi                 | ce Cost by             | y Line Rank       | Expense       |
| 01 Capital Cost - Buildin | ngs 5                                       | 5,371    | 280,954       | 02 Capital Cost               | - Movable E            | Equip 4,097       | 419,196       |
| 04 Employee Benefits      | 2   | 2,367    | 4,781,701     | 05 Administrativ              | e and Gene             | eral 2,644        | 9,425,496     |
| 06 Maintenance and Re     | pairs                                       | 0        | 0             | 07 Operation of               | Plant                  | 1,091             | 5,226,257     |
| 08/09 Laundry / Housek    | 8/09 Laundry / Housekeeping 1,462 2,486,578 |          | 2,486,578     | 10/11 Dietary ar              | nd Cafeteria           | 624               | 3,788,934     |
| 13 Nursing Administration | 3 Nursing Administration 1,302 1,944,974    |          |               | 14 Central Service and Supply |                        |                   | 0             |
| 15 Pharmancy              | 5 Pharmancy 1,485 1,943,29                  |          | 1,943,291     | 16 Medical Records            |                        | 1,602             | 1,383,911     |
| 17 Social Services        |   | 434      | 2,129,892     | 18 Other Gener                | al Sarvica C           | Cost 185          | 3,632,027     |

All Providers

2:33 PM

Sample Hospital reports from the Halmanac.com website.

19 Non Physician Anesthetists

0

0 20-23 Education Programs

0

0

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340068 COLUMBUS           | S REGIONAL HE                          |         | Government - City | -County                         |              |                    |            |
|---------------------------|--|---------|-------------------|---------------------------------|--------------|--------------------|------------|
| 500 JEFFERSON ST          |  |         | 9/30/2015 3       | 65 Days Settled                 | t            | General Short Terr | m          |
| WHITEVILLE, NC 28         | 472                                    |         |                   |                                 |              | CR Beds 144 F      | POS Beds 0 |
| COLUMBUS                  |  |         |                   |                                 |              | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                           |         |                   |                                 |              | Occupancy Rate     | 36.0%      |
| Balance S                 | Sheet                                  |         | Income            | Statement                       |              | Length of Stay     | 4.2        |
| Current Assets            | 25,083,166                             | Total   | Charges           | 258,586,697                     | 7            | Average Wages      | 23.47      |
| Fixed Assets              | 43,010,169                             | Cont    | ract Allowance    | 177,691,649                     | 68.7%        | Medicare Part A    | 21.0%      |
| Other Assets              | 72,419,205                             | Oper    | ating Revenue     | 80,895,048                      | 31.3%        | Medicare Part B    | 10.1%      |
| Total Assets              | 140,512,540                            | Oper    | ating Expense     | 72,289,261                      | l 89.4%      | Current Ratio      | 1.6        |
| Current Liabilities       | 15,293,086                             | Oper    | ating Margin      | 8,605,787                       | _<br>7 10.6% | Days to Collect    | 283.5      |
| Long Term Liabilities     | 22,536,660                             | Othe    | r Income          | 2,461,300                       | 3.0%         | Avg Payment Day    | s 24.5     |
| Total Equity              | 102,682,794                            | Othe    | r Expense         | 872,290                         | 1.1%         | Depreciation Rate  | 6.2%       |
| Total Liab. and Equity    | 140,512,540                            | Net F   | Profit or Loss    | 10,194,797                      | -<br>12.6%   | Return on Equity   | 9.9%       |
| Selected                  | Revenue Depar                          | tment   | S                 |                                 | Rev          | enue Ranking -     | 2,295      |
| Line                      | Line Descripti                         | on      |                   | Rank                            | Cost         | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene                    | eral Ca | re                | 2,474                           | 13,812,205   | 20,137,299         | 0.685902   |
| 31 Intensive              | Care Unit                              |         |                   | 0                               | 0            | 0                  | 0.000000   |
| 50 Operating              | Room                                   |         |                   | 2,524                           | 5,248,220    | 29,522,231         | 0.177772   |
| 52 Labor Ro               | om and Delivery R                      | oom     |                   | 0                               | 0            | 0                  | 0.000000   |
| 91 Emergen                | cy Department                          |         |                   | 2,128                           | 5,607,837    | 16,846,443         | 0.332880   |
| General Service Co        | st by Line Ra                          | ınk     | Expense           | General Servi                   | ice Cost by  | / Line Rank        | Expense    |
| 01 Capital Cost - Buildin | ngs 3                                  | 3,376   | 1,426,558         | 02 Capital Cost                 | - Movable E  | quip 1,450         | 4,644,675  |
| 04 Employee Benefits      | 1                                      | ,973    | 6,688,425         | 05 Administrativ                | ve and Gene  | ral 2,604          | 9,819,524  |
| 06 Maintenance and Re     | epairs                                 | 0       | 0                 | 07 Operation of                 | Plant        | 1,980              | 2,459,205  |
| 08/09 Laundry / Housel    | keeping 2                              | 2,254   | 1,359,194         | 10/11 Dietary a                 | nd Cafeteria | 2,671              | 951,492    |
| 13 Nursing Administrati   | 3 Nursing Administration 2,569 822,969 |         |                   | 14 Central Serv                 | rice and Sup | ply 0              | 0          |
| 15 Pharmancy              | 5 Pharmancy 0                          |         |                   | 16 Medical Records 1,750        |              |                    | 1,213,626  |
| 17 Social Services        | 7 Social Services 2,357 107,593        |         |                   | 18 Other General Service Cost 0 |              |                    | 0          |
| 19 Non Physician Anes     | thetists                               | 0       | 0                 | 20-23 Educatio                  | n Programs   | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340187 DAVIE MED          | DICAL CENTER              |         |                |                                 |              | Nonprofit - Other  |            |
|---------------------------|---------------------------|---------|----------------|---------------------------------|--------------|--------------------|------------|
| 223 HOSPITAL STRI         | EET                       |         | 6/30/2015 3    | 65 Days Settled                 |              | General Short Terr | m          |
| MOCKSVILLE, NC 27         | 7028                      |         |                |                                 |              | CR Beds 25         | POS Beds 0 |
| DAVIE                     |                           |         |                |                                 |              | Key Perform        | anace Ind. |
| PALMETTO GBA (SC          | C)                        |         |                |                                 |              | Occupancy Rate     | 60.9%      |
| Balance S                 | Sheet                     |         | Income         | Statement                       |              | Length of Stay     | 25.1       |
| Current Assets            | -1,451,624                | Total   | Charges        | 110,792,697                     |              | Average Wages      | 19.46      |
| Fixed Assets              | 9,216,399                 | Cont    | ract Allowance | 73,132,243                      | 66.0%        | Medicare Part A    | 0.0%       |
| Other Assets              | 961,583                   | Oper    | ating Revenue  | 37,660,454                      | 34.0%        | Medicare Part B    | 8.7%       |
| Total Assets              | 8,726,358                 | Oper    | ating Expense  | 29,148,339                      | 77.4%        | Current Ratio      | (0.5)      |
| Current Liabilities       | 2,913,699                 | Oper    | ating Margin   | 8,512,115                       | 22.6%        | Days to Collect    | (133.6)    |
| Long Term Liabilities     | 2,468,734                 | Othe    | r Income       | 1,196,955                       | 3.2%         | Avg Payment Day    | s 26.1     |
| Total Equity              | 3,343,925                 | Othe    | r Expense      | 0                               | 0.0%         | Depreciation Rate  | 21.7%      |
| Total Liab. and Equity    | 8,726,358                 | Net F   | Profit or Loss | 9,709,070                       | 25.8%        | Return on Equity   | 290.3%     |
| Selected                  | Revenue Depar             | tment   | s              |                                 | Rev          | enue Ranking -     | 3,278      |
| Line                      | Line Descripti            | on      |                | Rank                            | Cost         | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene       | eral Ca | re             | 5,678                           | 1,897,098    | 50,189             | 37.799079  |
| 31 Intensive              | Care Unit                 |         |                | 0                               | 0            | 0                  | 0.000000   |
| 50 Operating              | Room                      |         |                | 2,696                           | 4,544,683    | 29,725,601         | 0.152888   |
| 52 Labor Ro               | om and Delivery R         | oom     |                | 0                               | 0            | 0                  | 0.000000   |
| 91 Emergen                | cy Department             |         |                | 3,466                           | 2,343,162    | 9,649,947          | 0.242816   |
| General Service Co        | st by Line Ra             | ınk     | Expense        | General Servi                   | ce Cost by   | y Line Rank        | Expense    |
| 01 Capital Cost - Buildir | ngs 2                     | 2,318   | 2,825,714      | 02 Capital Cost                 | - Movable E  | Equip 2,370        | 1,977,747  |
| 04 Employee Benefits      | 3                         | 3,217   | 2,484,246      | 05 Administrativ                | e and Gene   | eral 3,227         | 6,092,741  |
| 06 Maintenance and Re     | epairs                    | 998     | 1,716,992      | 07 Operation of                 | Plant        | 3,058              | 1,081,716  |
| 08/09 Laundry / Housel    | keeping 3                 | 3,966   | 406,499        | 10/11 Dietary ar                | nd Cafeteria | 5,280              | 212,662    |
| 13 Nursing Administrati   | on 4                      | 1,718   | 146,177        | 14 Central Serv                 | ice and Sup  | ply 0              | 0          |
| 15 Pharmancy              | 15 Pharmancy 3,042 283,95 |         |                | 16 Medical Records 3,977        |              |                    | 258,857    |
| 17 Social Services        | 7 Social Services 0       |         |                | 18 Other General Service Cost 0 |              |                    | 0          |
| 19 Non Physician Anes     | thetists                  | 0       | 0              | 20-23 Education                 | Programs     | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340144 DAVIS REG                         | SIONAL MEDICA                              | L CEN                      | NTER           |                  |                                 | Proprietary - Corpo | oration    |
|--|--|----------------------------|----------------|------------------|---------------------------------|---------------------|------------|
| 218 OLD MOCKSBV                          | ILLE RD PO BO                              | X 1823                     | 9/30/2015 3    | 65 Days Settled  |                                 | General Short Teri  | m          |
| STATESVILLE, NC 2                        | 8687                                       |                            |                |                  |                                 | CR Beds 94          | POS Beds 0 |
| IREDELL                                  |  |                            |                |                  |                                 | Key Perform         | anace Ind. |
| WISCONSIN PHYSIC                         | CIANS SERVICE                              |                            |                |                  |                                 | Occupancy Rate      | 35.4%      |
| Balance S                                | Sheet                                      |                            | Income         | Statement        |                                 | Length of Stay      | 4.8        |
| Current Assets                           | 10,747,695                                 | Total                      | Charges        | 275,881,018      |                                 | Average Wages       | 26.56      |
| Fixed Assets                             | 33,845,304                                 | Cont                       | ract Allowance | 210,967,070      | 76.5%                           | Medicare Part A     | 11.7%      |
| Other Assets                             | 2,878,904                                  | Oper                       | ating Revenue  | 64,913,948       | 23.5%                           | Medicare Part B     | 5.7%       |
| Total Assets                             | 47,471,903                                 | Oper                       | ating Expense  | 64,321,863       | 99.1%                           | Current Ratio       | 0.3        |
| Current Liabilities                      | 41,986,700                                 | Oper                       | ating Margin   | 592,085          | 0.9%                            | Days to Collect     | 174.8      |
| Long Term Liabilities                    | 223,198                                    | Othe                       | r Income       | 567,500          | 0.9%                            | Avg Payment Day     | s 25.3     |
| Total Equity                             | 5,262,005                                  | Othe                       | r Expense      | 0                | 0.0%                            | Depreciation Rate   | 6.1%       |
| Total Liab. and Equity                   | 47,471,903                                 | —<br>03 Net Profit or Loss |                | 1,159,585        | 1.8%                            | Return on Equity    | 22.0%      |
| Selected                                 | Revenue Depar                              | tment                      | s              |                  | Rev                             | enue Ranking -      | 2,572      |
| Line                                     | Line Descripti                             | on                         |                | Rank             | Cost                            | Charges             | Ratio      |
| 30 Adults an                             | d Pediatrics - Gene                        | eral Ca                    | re             | 3,247            | 8,413,829                       | 5,002,155           | 1.682041   |
| 31 Intensive                             | Care Unit                                  |                            |                | 2,456            | 2,060,078                       | 2,069,000           | 0.995688   |
| 50 Operating                             | Room                                       |                            |                | 2,888            | 3,741,455                       | 60,433,900          | 0.061910   |
| 52 Labor Ro                              | om and Delivery R                          | oom                        |                | 1,306            | 2,774,009                       | 4,893,132           | 0.566919   |
| 91 Emergen                               | cy Department                              |                            |                | 2,460            | 4,444,011                       | 29,707,138          | 0.149594   |
| General Service Co                       | st by Line Ra                              | ank                        | Expense        | General Servi    | ce Cost by                      | / Line Rank         | Expense    |
| 01 Capital Cost - Buildin                | ngs 3                                      | 3,323                      | 1,477,086      | 02 Capital Cost  | - Movable E                     | Equip 2,077         | 2,593,956  |
| 04 Employee Benefits                     | 2  | 2,758                      | 3,419,931      | 05 Administrativ | e and Gene                      | ral 2,517           | 10,436,452 |
| 06 Maintenance and Re                    | epairs                                     | 0                          | 0              | 07 Operation of  | Plant                           | 2,356               | 1,847,711  |
| 08/09 Laundry / Housel                   | 08/09 Laundry / Housekeeping 2,818 905,234 |                            |                | 10/11 Dietary an | nd Cafeteria                    | 2,183               | 1,303,556  |
| 3 Nursing Administration 1,233 2,069,392 |  |                            | 2,069,392      | 14 Central Servi | ice and Sup                     | ply 2,216           | 236,317    |
| 15 Pharmancy                             | 5 Pharmancy 2,170 888,815                  |                            |                |                  | 16 Medical Records 2,334        |                     |            |
| 17 Social Services                       | 7 Social Services 0                        |                            |                |                  | 18 Other General Service Cost 0 |                     |            |
| 19 Non Physician Anes                    | thetists                                   | 0                          | 0              | 20-23 Education  | Programs                        | 0                   | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 344001 DOROTHE           | A DIX HOSPITAI      | _        |               |                               |         |           | Government - Stat | te         |      |
|--------------------------|---------------------|----------|---------------|-------------------------------|---------|-----------|-------------------|------------|------|
| 820 SOUTH BOYLA          | N AVE               |          | 6/30/2015     | 365 Days Set                  | tled    |           | General Short Ter | m          |      |
| RALEIGH, NC 27603        | }                   |          |               |                               |         |           | CR Beds 0         | POS Beds 0 | )    |
| WAKE                     |                     |          |               |                               |         |           | Key Perform       | nanace Ind | 1.   |
| BLUE CROSS (NOR          | TH CAROLINA)        |          |               |                               |         |           | Occupancy Rate    | (          | 0.0% |
| Balance S                | Sheet               |          | Income        | Statement                     |         |           | Length of Stay    |            |      |
| Current Assets           | 0                   | Total    | Charges       |                               | 0       |           | Average Wages     |            |      |
| Fixed Assets             | 0                   | Contr    | act Allowance |                               | 0       | 0.0%      | Medicare Part A   | (          | 0.0% |
| Other Assets             | 0                   | Opera    | ating Revenue |                               | 0       | 0.0%      | Medicare Part B   |            | 0.0% |
| Total Assets             | 0                   | Opera    | ating Expense |                               | 0       | 0.0%      | Current Ratio     |            |      |
| Current Liabilities      | 0                   | Opera    | ating Margin  |                               | 0       | 0.0%      | Days to Collect   |            |      |
| Long Term Liabilities    | 0                   | Other    | Income        |                               | 0       | 0.0%      | Avg Payment Day   | /S         |      |
| Total Equity             | 0                   | Other    | · Expense     |                               | 0       | 0.0%      | Depreciation Rate | )          | 0.0% |
| Total Liab. and Equity   | 0                   | Net P    | rofit or Loss |                               | 0       | 0.0%      | Return on Equity  | (          | 0.0% |
| Selected                 | Revenue Depar       | tments   | 3             |                               |         | Reve      | enue Ranking -    | 5,95       | 7    |
| Line                     | Line Descripti      | on       |               | Rank                          |         | Cost      | Charges           | Ratio      |      |
| 30 Adults an             | d Pediatrics - Gene | eral Car | е             |                               |         |           | 0                 | 0.000000   |      |
| 31 Intensive             | Care Unit           |          |               | 0                             |         | 0         | 0                 | 0.000000   |      |
| 50 Operating             | Room                |          |               | 0                             |         | 0         | 0                 | 0.000000   |      |
| 52 Labor Ro              | om and Delivery R   | oom      |               | 0                             |         | 0         | 0                 | 0.000000   |      |
| 91 Emergen               | cy Department       |          |               | 0                             |         | 0         | 0                 | 0.000000   |      |
| General Service Co       | st by Line Ra       | ank      | Expense       | General Se                    | ervice  | Cost by   | Line Rank         | Expen      | se   |
| 01 Capital Cost - Buildi | ngs                 | 0        | 0             | 02 Capital C                  | ost - N | Movable E | quip 0            |            | 0    |
| 04 Employee Benefits     |                     | 0        | 0             | 05 Administr                  | rative  | and Gene  | ral 0             |            | 0    |
| 06 Maintenance and Re    | epairs              | 0        | 0             | 07 Operation                  | n of PI | ant       | 0                 |            | 0    |
| 08/09 Laundry / House    | keeping             | 0        | 0             | 10/11 Dietar                  | y and   | Cafeteria | 0                 |            | 0    |
| 13 Nursing Administrati  | ion                 | 0        | 0             | 14 Central S                  | Service | and Supp  | oly 0             |            | 0    |
| 15 Pharmancy             | rmancy 0 C          |          |               | 16 Medical Records            |         |           | 0                 |            | 0    |
| 17 Social Services       | 0 0                 |          |               | 18 Other General Service Cost |         |           | ost 0             |            | 0    |
| 19 Non Physician Anes    | thetists            | 0        | 0             | 20-23 Educa                   | ation P | rograms   | 0                 |            | 0    |

All Providers

2:33 PM He

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340073 DUKE HEA                 | LTH RALEIGH F                             | IOSPI   | TAL            |                                   |               | Nonprofit - Other  |            |
|---------------------------------|---|---------|----------------|-----------------------------------|---------------|--------------------|------------|
| 3400 WAKE FORES                 | ΓRD                                       |         | 6/30/2015 3    | 65 Days Amend                     | ded           | General Short Terr | m          |
| RALEIGH, NC 27609               |   |         |                |                                   |               | CR Beds 111        | POS Beds 0 |
| WAKE                            |   |         |                |                                   |               | Key Perform        | anace Ind. |
| BLUE CROSS (NOR                 | ΓΗ CAROLINA)                              |         |                |                                   |               | Occupancy Rate     | 64.8%      |
| Balance S                       | heet                                      |         | Income         | Statement                         |               | Length of Stay     | 4.3        |
| Current Assets                  | 64,095,576                                | Total   | Charges        | 1,382,959,270                     | )             | Average Wages      | 36.28      |
| Fixed Assets                    | 121,732,745                               | Cont    | ract Allowance | 1,034,117,215                     | 74.8%         | Medicare Part A    | 10.3%      |
| Other Assets                    | 20,465,755                                | Oper    | ating Revenue  | 348,842,055                       | 5 25.2%       | Medicare Part B    | 9.1%       |
| Total Assets                    | 206,294,076                               | Oper    | ating Expense  | 300,689,941                       | 1 86.2%       | Current Ratio      | 1.3        |
| Current Liabilities             | 49,622,246                                | Oper    | ating Margin   | 48,152,114                        | -<br>1 13.8%  | Days to Collect    | 331.2      |
| Long Term Liabilities           | 3,795,560                                 | Othe    | r Income       | 12,212,094                        | 3.5%          | Avg Payment Day    | rs 16.1    |
| Total Equity                    | 152,876,270                               | Othe    | r Expense      | O                                 | 0.0%          | Depreciation Rate  | 3.4%       |
| Total Liab. and Equity          | 206,294,076                               | Net F   | Profit or Loss | 60,364,208                        | 17.3%         | Return on Equity   | 39.5%      |
| Selected                        | Revenue Depar                             | tment   | s              |                                   | Rev           | enue Ranking -     | 697        |
| Line                            | Line Descripti                            | on      |                | Rank                              | Cost          | Charges            | Ratio      |
| 30 Adults and                   | d Pediatrics - Gene                       | eral Ca | re             | 1,867                             | 21,539,424    | 17,343,588         | 1.241924   |
| 31 Intensive                    | Care Unit                                 |         |                | 889                               | 10,728,427    | 11,439,685         | 0.937825   |
| 50 Operating                    | Room                                      |         |                | 533                               | 30,313,249    | 128,734,192        | 0.235472   |
| 52 Labor Ro                     | om and Delivery R                         | oom     |                | 0                                 | 0             | 0                  | 0.000000   |
| 91 Emergend                     | cy Department                             |         |                | 1,649                             | 7,873,186     | 99,303,033         | 0.079284   |
| General Service Co              | st by Line Ra                             | nk      | Expense        | General Serv                      | ice Cost b    | y Line Rank        | Expense    |
| 01 Capital Cost - Buildin       | ngs 1                                     | 1,044   | 8,242,028      | 02 Capital Cost                   | : - Movable E | Equip 5,550        | 12,346     |
| 04 Employee Benefits            | 4   | 1,176   | 1,323,609      | 05 Administrativ                  | ve and Gene   | eral 791           | 47,585,312 |
| 06 Maintenance and Re           | pairs                                     | 0       | 0              | 07 Operation of                   | f Plant       | 903                | 6,159,153  |
| 08/09 Laundry / Housek          | eeping 1                                  | 1,484   | 2,444,919      | 10/11 Dietary a                   | nd Cafeteria  | 1,419              | 2,107,574  |
| 13 Nursing Administration       | 13 Nursing Administration 1,579 1,561,568 |         |                | 14 Central Serv                   | ice and Sup   | ply 1,158          | 945,049    |
| 15 Pharmancy                    | 15 Pharmancy 660 4,832,496                |         |                | 16 Medical Records                |               |                    | 0          |
| 17 Social Services              | 7 Social Services 0 0                     |         |                | 0 18 Other General Service Cost 0 |               |                    | 0          |
| 19 Non Physician Anesthetists 0 |   |         |                | 20-23 Educatio                    | 0             |                    |            |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340155 DUKE REG           | IONAL HOSPITA              | <b>AL</b>                  |                |                                   |          |           | Government - Cou   | nty        |
|---------------------------|----------------------------|----------------------------|----------------|-----------------------------------|----------|-----------|--------------------|------------|
| 3643 N ROXBORO R          | ROAD                       |                            | 6/30/2015 3    | 65 Days Am                        | ended    | d         | General Short Terr | n          |
| DURHAM, NC 27704          |                            |                            |                |                                   |          |           | CR Beds 280 F      | POS Beds 0 |
| DURHAM                    |                            |                            |                |                                   |          |           | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)               |                            |                |                                   |          |           | Occupancy Rate     | 61.9%      |
| Balance S                 | heet                       |                            | Income         | Statement                         |          |           | Length of Stay     | 4.6        |
| Current Assets            | 54,275,895                 | Total                      | Charges        | 977,802,                          | 080      |           | Average Wages      | 33.48      |
| Fixed Assets              | 156,310,661                | Cont                       | act Allowance  | 706,797,                          | 738      | 72.3%     | Medicare Part A    | 17.4%      |
| Other Assets              | 0                          | Oper                       | ating Revenue  | 271,004,                          | 342      | 27.7%     | Medicare Part B    | 4.7%       |
| Total Assets              | 210,586,556                | Oper                       | ating Expense  | 269,745,                          | ,107     | 99.5%     | Current Ratio      | 1.0        |
| Current Liabilities       | 54,866,440                 | 4,866,440 Operating Margin |                |                                   | 235      | 0.5%      | Days to Collect    | 364.5      |
| Long Term Liabilities     | 4,723,974                  | Othe                       | r Income       | 15,836,                           | 709      | 5.8%      | Avg Payment Day    | s 55.8     |
| Total Equity              | 150,996,142                | Othe                       | r Expense      |                                   | 0        | 0.0%      | Depreciation Rate  | 1.9%       |
| Total Liab. and Equity    | 210,586,556                | Net F                      | Profit or Loss | 17,095,9                          | 944      | 6.3%      | Return on Equity   | 11.3%      |
| Selected                  | Revenue Depar              | tment                      | S              |                                   |          | Rev       | enue Ranking -     | 951        |
| Line                      | Line Descripti             | on                         |                | Rank                              |          | Cost      | Charges            | Ratio      |
| 30 Adults and             | d Pediatrics - Gene        | eral Cai                   | re             | 1,283                             | 35       | ,108,923  | 47,802,250         | 0.734462   |
| 31 Intensive              | Care Unit                  |                            |                | 1,253                             | 7        | ,453,179  | 11,482,662         | 0.649081   |
| 50 Operating              | Room                       |                            |                | 874                               | 21,      | 128,156   | 97,606,329         | 0.216463   |
| 52 Labor Ro               | om and Delivery R          | oom                        |                | 683                               | 6        | ,405,512  | 14,464,679         | 0.442838   |
| 91 Emergend               | cy Department              |                            |                | 1,131                             | 11       | ,581,315  | 136,663,819        | 0.084743   |
| General Service Co        | st by Line Ra              | ınk                        | Expense        | General Se                        | ervice   | Cost by   | Line Rank          | Expense    |
| 01 Capital Cost - Buildin | ngs ´                      | ,545                       | 5,095,813      | 02 Capital C                      | Cost - N | Movable E | quip 3,939         | 480,879    |
| 04 Employee Benefits      | 4                          | 1,717                      | 834,288        | 05 Administ                       | rative a | and Gene  | ral 815            | 46,672,750 |
| 06 Maintenance and Re     | epairs                     | 0                          | 0              | 07 Operation                      | n of Pl  | ant       | 590                | 8,692,338  |
| 08/09 Laundry / Housek    | keeping '                  | ,095                       | 3,324,420      | 10/11 Dietar                      | ry and   | Cafeteria | 1,056              | 2,728,304  |
| 13 Nursing Administration | on                         | 327                        | 6,176,349      | 14 Central S                      | Service  | and Sup   | ply 663            | 1,982,046  |
| 15 Pharmancy              | 15 Pharmancy 325 8,797,770 |                            |                | 16 Medical Records                |          |           | 0                  | 0          |
| 17 Social Services        | 17 Social Services 0 0     |                            |                | 0 18 Other General Service Cost 0 |          |           | 0                  |            |
| 19 Non Physician Anes     | thetists                   | 0                          | 0              | 20-23 Educa                       | ation F  | rograms   | 662                | 3,531,896  |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340030 DUKE UNIV          | ERSITY HOSPI                               |          |                | Nonprofit - Ot                | ther      |           |               |            |             |
|---------------------------|--|----------|----------------|-------------------------------|-----------|-----------|---------------|------------|-------------|
| PO BOX 3814 DUMO          | C ERWIN RD                                 |          | 6/30/2015 3    | 365 Days A                    | mende     | d         | General Shor  | t Ter      | m           |
| DURHAM, NC 27710          | )  |          |                |                               |           |           | CR Beds 610   | ·          | POS Beds 0  |
| DURHAM                    |  |          |                |                               |           |           | Key Per       | form       | anace Ind.  |
| BLUE CROSS (NOR           | TH CAROLINA)                               |          |                |                               |           |           | Occupancy F   | Rate       | 84.2%       |
| Balance S                 | Sheet                                      |          | Income         | Statemer                      | nt        |           | Length of Sta | ay         | 6.9         |
| Current Assets            | 368,185,363                                | Total    | Charges        | 6,577,94                      | 3,839     |           | Average Wag   | ges        | 32.82       |
| Fixed Assets              | 927,622,330                                | Conti    | ract Allowance | 4,546,86                      | 88,738    | 69.1%     | Medicare Pa   | rt A       | 14.0%       |
| Other Assets              | 524,412                                    | Oper     | ating Revenue  | 2,031,07                      | 75,101    | 30.9%     | Medicare Pa   | rt B       | 5.8%        |
| Total Assets              | 1,296,332,105                              | Oper     | ating Expense  | 1,827,96                      | 84,105    | 90.0%     | Current Ratio | )          | 1.3         |
| Current Liabilities       | 280,009,258                                | Oper     | ating Margin   | 203,11                        | 0,996     | 10.0%     | Days to Colle | ect        | 353.9       |
| Long Term Liabilities     | 4,449,680                                  | Othe     | r Income       | 59,44                         | 1,991     | 2.9%      | Avg Paymen    | t Day      | rs 15.6     |
| Total Equity              | 1,011,873,167                              | Othe     | r Expense      |                               | 0         | 0.0%      | Depreciation  | Rate       | 2.6%        |
| Total Liab. and Equity    | 1,296,332,105                              | Net F    | Profit or Loss | 262,55                        | 2,987     | 12.9%     | Return on Ed  | quity      | 25.9%       |
| Selected                  | Revenue Depar                              | tment    | s              |                               |           | Rev       | enue Rankir   | ng -       | 19          |
| Line                      | Line Descripti                             | on       |                | Rank                          |           | Cost      | Char          | ges        | Ratio       |
| 30 Adults an              | d Pediatrics - Gene                        | eral Cai | re             | 101                           | 156       | 5,589,041 | 236,458       | ,600       | 0.662226    |
| 31 Intensive              | Care Unit                                  |          |                | 407                           | 20        | ,445,873  | 38,682        | ,731       | 0.528553    |
| 50 Operating              | Room                                       |          |                | 41                            | 102       | ,990,638  | 396,035       | ,434       | 0.260054    |
| 52 Labor Ro               | om and Delivery R                          | oom      |                | 684                           | 6         | 5,384,432 | 21,668        | ,566       | 0.294640    |
| 91 Emergen                | cy Department                              |          |                | 278                           | 28        | 3,771,288 | 202,056       | ,734       | 0.142392    |
| General Service Co        | st by Line Ra                              | ank      | Expense        | General                       | Service   | Cost by   | y Line Ra     | nk         | Expense     |
| 01 Capital Cost - Buildir | ngs  | 80       | 44,440,449     | 02 Capita                     | Cost -    | Movable E | quip 2        | ,180       | 2,361,920   |
| 04 Employee Benefits      |  | 0        | 0              | 05 Admin                      | istrative | and Gene  | eral          | 12         | 318,289,669 |
| 06 Maintenance and Re     | epairs                                     | 0        | 0              | 07 Operat                     | ion of P  | lant      |               | 23         | 44,101,872  |
| -                         | 08/09 Laundry / Housekeeping 24 22,349,545 |          |                | 10/11 Dietary and Cafeteria 9 |           |           | 95            | 8,996,456  |             |
| _                         | 13 Nursing Administration 6 39,417,738     |          |                |                               |           |           | 80            | 11,007,608 |             |
| 15 Pharmancy              |  |          | 43,218,725     |                               |           |           |               | ,580       | 655,904     |
| 17 Social Services        |  |          |                | 18 Other                      |           |           | Cost          | 340        | 826,906     |
| 19 Non Physician Anes     | 9 Non Physician Anesthetists 0             |          |                |                               | ucation F | Programs  |               | 46         | 65,106,649  |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 349804 DI     | UKE UNIV      | ERSITY HOSP        | ΓIAL    |                |              |          |            |                   |            |      |
|---------------|---------------|--------------------|---------|----------------|--------------|----------|------------|-------------------|------------|------|
| PO BOX 38     |               | UNIVERSITY         |         | Cost Repor     | t not Filed. |          |            |                   |            |      |
| DURHAM,       | NC 27710      |                    |         |                |              |          |            | CR Beds 0         | POS Beds 0 | )    |
| DURHAM        |               |                    |         |                |              |          |            | Key Perform       | nanace Ind | i.   |
| BLUE CRO      | SS (SOU       | TH CAROLINA)       |         |                |              |          |            | Occupancy Rate    |            | 0.0% |
| i.            | Balance S     | heet               |         | Income         | Statement    |          |            | Length of Stay    |            |      |
| Current Ass   | sets          | 0                  | Total   | Charges        |              | 0        |            | Average Wages     |            |      |
| Fixed Asset   | ts            | 0                  | Cont    | ract Allowance |              | 0        | 0.0%       | Medicare Part A   | (          | 0.0% |
| Other Asset   | ts            | 0                  | Oper    | ating Revenue  |              | 0        | 0.0%       | Medicare Part B   |            | 0.0% |
| Total Asset   | S             | 0                  | Oper    | ating Expense  |              | 0        | 0.0%       | Current Ratio     |            |      |
| Current Lial  | bilities      | 0                  | Oper    | ating Margin   |              | 0        | 0.0%       | Days to Collect   |            |      |
| Long Term L   | iabilities    | 0                  | Othe    | r Income       |              | 0        | 0.0%       | Avg Payment Day   | /S         |      |
| Total Equity  | /             | 0                  | Othe    | r Expense      |              | 0        | 0.0%       | Depreciation Rate | •          | 0.0% |
| Total Liab. a | nd Equity     | 0                  | Net F   | Profit or Loss |              | 0        | 0.0%       | Return on Equity  |            | 0.0% |
|               | Selected      | Revenue Depar      | tment   | <br>S          |              |          | Reve       | enue Ranking -    | 5,95       | 7    |
| Line          |               | Line Descript      | ion     |                | Rank         |          | Cost       | Charges           | Ratio      |      |
| 30            | Adults an     | d Pediatrics - Gen | eral Ca | re             |              |          |            | 0                 | 0.000000   |      |
| 31            | Intensive     | Care Unit          |         |                | 0            |          | 0          | 0                 | 0.000000   |      |
| 50            | Operating     | Room               |         |                | 0            |          | 0          | 0                 | 0.000000   |      |
| 52            | Labor Ro      | om and Delivery R  | oom     |                | 0            |          | 0          | 0                 | 0.000000   |      |
| 91            | Emergen       | cy Department      |         |                | 0            |          | 0          | 0                 | 0.000000   |      |
| General S     | ervice Co     | st by Line Ra      | ank     | Expense        | General Se   | rvice    | Cost by    | Line Rank         | Expen      | se   |
| 01 Capital C  | ost - Buildir | ngs                | 0       | 0              | 02 Capital C | ost - N  | /lovable E | quip 0            |            | C    |
| 04 Employee   | e Benefits    |                    | 0       | 0              | 05 Administr | ative a  | and Gene   | ral 0             |            | C    |
| 06 Maintena   | nce and Re    | epairs             | 0       | 0              | 07 Operation | n of Pla | ant        | 0                 |            | C    |
| 08/09 Laund   | ry / Housek   | keeping            | 0       | 0              | 10/11 Dietar | y and    | Cafeteria  | 0                 |            | C    |
| 13 Nursing A  | Administrati  | on                 | 0       | 0              | 14 Central S | Service  | and Sup    | ply 0             |            | C    |
| 15 Pharman    | су            |                    | 0       | 0              | 16 Medical F | Record   | ds         | 0                 |            | C    |
| 17 Social Se  | ervices       |                    | 0       | 0              | 18 Other Ge  | neral    | Service C  | ost 0             |            | C    |
| 19 Non Phys   | sician Anes   | thetists           | 0       | 0              | 20-23 Educa  | ation P  | rograms    | 0                 |            | C    |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 34012F DURHAM V          | 'A MEDICAL CE       | NTER     |               |          |              |         |            |                 |     |            |      |
|--------------------------|---------------------|----------|---------------|----------|--------------|---------|------------|-----------------|-----|------------|------|
| 508 FULTON STREE         | ĒΤ                  |          | Cost Repo     | ort n    | ot Filed.    |         |            |                 |     |            |      |
| DURHAM, NC 27705         | j                   |          |               |          |              |         |            | CR Beds 0       | F   | POS Beds 0 | )    |
| DURHAM                   |                     |          |               |          |              |         |            | Key Perfo       | rm  | anace Ind  | i.   |
| BLUE CROSS (SOU          | TH CAROLINA)        |          |               |          |              |         |            | Occupancy Rat   | e   |            | 0.0% |
| Balance S                | Sheet               |          | Incom         | ne S     | Statement    |         |            | Length of Stay  |     |            |      |
| Current Assets           | 0                   | Total    | Charges       |          |              | 0       |            | Average Wages   | S   |            |      |
| Fixed Assets             | 0                   | Contr    | act Allowance | )        |              | 0       | 0.0%       | Medicare Part A | 4   | (          | 0.0% |
| Other Assets             | 0                   | Opera    | ating Revenue | · _      |              | 0       | 0.0%       | Medicare Part B | 3   |            | 0.0% |
| Total Assets             | 0                   | Opera    | ating Expense | <b>:</b> |              | 0       | 0.0%       | Current Ratio   |     |            |      |
| Current Liabilities      | 0                   | Opera    | ating Margin  |          |              | 0       | 0.0%       | Days to Collect |     |            |      |
| Long Term Liabilities    | 0                   | Other    | Income        |          |              | 0       | 0.0%       | Avg Payment D   | ay  | S          |      |
| Total Equity             | 0                   | Other    | Expense       |          |              | 0       | 0.0%       | Depreciation Ra | ate |            | 0.0% |
| Total Liab. and Equity   | 0                   | Net P    | rofit or Loss |          |              | 0       | 0.0%       | Return on Equi  | ty  |            | 0.0% |
| Selected                 | Revenue Depar       | tments   | <u> </u>      |          |              |         | Reve       | enue Ranking    | -   | 5,95       | 7    |
| Line                     | Line Descripti      | on       |               |          | Rank         |         | Cost       | Charge          | es  | Ratio      |      |
| 30 Adults an             | d Pediatrics - Gene | eral Car | е             |          |              |         |            |                 | 0   | 0.000000   |      |
| 31 Intensive             | Care Unit           |          |               |          | 0            |         | 0          |                 | 0   | 0.000000   |      |
| 50 Operating             | Room                |          |               |          | 0            |         | 0          |                 | 0   | 0.000000   |      |
| 52 Labor Ro              | om and Delivery R   | oom      |               |          | 0            |         | 0          |                 | 0   | 0.000000   |      |
| 91 Emergen               | cy Department       |          |               |          | 0            |         | 0          |                 | 0   | 0.000000   |      |
| General Service Co       | st by Line Ra       | ank      | Expense       | (        | General Se   | rvice   | Cost by    | Line Rank       |     | Expen      | se   |
| 01 Capital Cost - Buildi | ngs                 | 0        | 0             | C        | 2 Capital Co | ost - N | /lovable E | quip            | 0   |            | 0    |
| 04 Employee Benefits     |                     | 0        | 0             | C        | 5 Administra | ative a | and Gene   | ral             | 0   |            | 0    |
| 06 Maintenance and Re    | epairs              | 0        | 0             | C        | 7 Operation  | of Pl   | ant        |                 | 0   |            | 0    |
| 08/09 Laundry / House    |                     | 0        | 0             | 1        | 0/11 Dietary | / and   | Cafeteria  |                 | 0   |            | 0    |
| 13 Nursing Administrati  | ion                 | 0        | 0             |          | 4 Central Se |         |            | oly             | 0   |            | 0    |
| 15 Pharmancy             |                     | 0        | 0             |          | 6 Medical R  |         |            |                 | 0   |            | 0    |
| 17 Social Services       |                     | 0        | 0             |          | 8 Other Ger  |         |            | ost             | 0   |            | 0    |
| 19 Non Physician Anes    | thetists            | 0        | 0             | 2        | 20-23 Educa  | tion P  | rograms    |                 | 0   |            | 0    |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 34013F FAYETTEV          | ILLE VA MEDIC       | AL CE    | NTER           |        |            |         |            |         |             |            |      |
|--------------------------|---------------------|----------|----------------|--------|------------|---------|------------|---------|-------------|------------|------|
| 2300 RAMSEY STRI         | EET                 |          | Cost Repo      | rt not | Filed.     |         |            |         |             |            |      |
| EAST FAYETTEVILL         | E, NC 28301         |          |                |        |            |         |            | CR Bed  | s O F       | POS Beds ( | 0    |
| CUMBERLAND               |                     |          |                |        |            |         |            | Key     | Perform     | anace Ind  | d.   |
| BLUE CROSS (SOU          | TH CAROLINA)        |          |                |        |            |         |            | Occupa  | ncy Rate    |            | 0.0% |
| Balance S                | Sheet               |          | Incom          | e Sta  | tement     |         |            | Length  | of Stay     |            |      |
| Current Assets           | 0                   | Total    | Charges        |        |            | 0       |            | Average | e Wages     |            |      |
| Fixed Assets             | 0                   | Contr    | act Allowance  |        |            | 0       | 0.0%       | Medica  | re Part A   |            | 0.0% |
| Other Assets             | 0                   | Opera    | ating Revenue  |        |            | 0       | 0.0%       | Medica  | re Part B   |            | 0.0% |
| Total Assets             | 0                   | Opera    | ating Expense  |        |            | 0       | 0.0%       | Current | Ratio       |            |      |
| Current Liabilities      | 0                   | Opera    | ating Margin   |        |            | 0       | 0.0%       | Days to | Collect     |            |      |
| Long Term Liabilities    | 0                   | Other    | Income         |        |            | 0       | 0.0%       | Avg Pa  | yment Day   | 'S         |      |
| Total Equity             | 0                   | Other    | Expense        |        |            | 0       | 0.0%       | Depreci | iation Rate | )          | 0.0% |
| Total Liab. and Equity   | 0                   | Net P    | Profit or Loss |        |            | 0       | 0.0%       | Return  | on Equity   |            | 0.0% |
| Selected                 | Revenue Depar       | tments   | <b>S</b>       |        |            |         | Reve       | enue Ra | anking -    | 5,95       | 57   |
| Line                     | Line Descripti      | on       |                | R      | ank        |         | Cost       | (       | Charges     | Ratio      |      |
| 30 Adults an             | d Pediatrics - Gene | eral Car | re             |        |            |         |            |         | 0           | 0.000000   |      |
| 31 Intensive             | Care Unit           |          |                |        | 0          |         | 0          |         | 0           | 0.000000   |      |
| 50 Operating             | g Room              |          |                |        | 0          |         | 0          |         | 0           | 0.000000   |      |
| 52 Labor Ro              | om and Delivery R   | oom      |                |        | 0          |         | 0          |         | 0           | 0.000000   |      |
| 91 Emergen               | cy Department       |          |                |        | 0          |         | 0          |         | 0           | 0.000000   |      |
| General Service Co       | st by Line Ra       | ank      | Expense        | Gei    | neral Ser  | vice    | Cost by    | / Line  | Rank        | Exper      | ise  |
| 01 Capital Cost - Buildi | ngs                 | 0        | 0              | 02     | Capital Co | st - N  | /lovable E | quip    | 0           |            | 0    |
| 04 Employee Benefits     |                     | 0        | 0              | 05     | Administra | ative a | and Gene   | ral     | 0           |            | 0    |
| 06 Maintenance and Re    | epairs              | 0        | 0              | 07     | Operation  | of PI   | ant        |         | 0           |            | 0    |
| 08/09 Laundry / House    | keeping             | 0        | 0              | 10/1   | 1 Dietary  | and     | Cafeteria  |         | 0           |            | 0    |
| 13 Nursing Administrati  | ion                 | 0        | 0              |        | Central Se |         |            | ply     | 0           |            | 0    |
| 15 Pharmancy             |                     | 0        | 0              | 16     | Medical R  | ecord   | ds         |         | 0           |            | 0    |
| 17 Social Services       |                     | 0        | 0              | 18     | Other Ger  | neral   | Service C  | ost     | 0           |            | 0    |
| 19 Non Physician Anes    | sthetists           | 0        | 0              | 20-2   | 23 Educat  | ion F   | rograms    |         | 0           |            | 0    |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 341303 FIRSTHEAL                        | TH MONTGOM                 | ERY N   | IEMORIAL HOS   | P                |              | Nonprofit - Other |            |
|---|----------------------------|---------|----------------|------------------|--------------|-------------------|------------|
| 520 ALLEN STREET                        |                            |         | 9/30/2015 3    | 65 Days Audited  | d            | General Short Ter | m          |
| TROY, NC 27371                          |                            |         |                |                  |              | CR Beds 23        | POS Beds 0 |
| MONTGOMERY                              |                            |         |                |                  |              | Key Perform       | anace Ind. |
| BLUE CROSS (NOR                         | TH CAROLINA)               |         |                |                  |              | Occupancy Rate    | 19.3%      |
| Balance S                               | Sheet                      |         | Income         | Statement        |              | Length of Stay    | 4.5        |
| Current Assets                          | 3,255,092                  | Total   | Charges        | 38,715,561       |              | Average Wages     |            |
| Fixed Assets                            | 2,894,845                  | Cont    | ract Allowance | 25,888,505       | 66.9%        | Medicare Part A   | 0.0%       |
| Other Assets                            | 297,573                    | Oper    | ating Revenue  | 12,827,056       | 33.1%        | Medicare Part B   | 8.8%       |
| Total Assets                            | 6,447,510                  | Oper    | ating Expense  | 12,514,630       | 97.6%        | Current Ratio     | 0.3        |
| Current Liabilities                     | 11,800,714                 | Oper    | ating Margin   | 312,426          | 2.4%         | Days to Collect   | 64.1       |
| Long Term Liabilities                   | 0                          | Othe    | r Income       | 128,312          | 1.0%         | Avg Payment Day   | rs 13.5    |
| Total Equity                            | -5,353,204                 | Othe    | r Expense      | 0                | 0.0%         | Depreciation Rate | 4.0%       |
| Total Liab. and Equity                  | 6,447,510                  | Net F   | Profit or Loss | 440,738          | 3.4%         | Return on Equity  | -8.2%      |
| Selected                                | Revenue Depar              | tment   | s              |                  | Rev          | enue Ranking -    | 4,942      |
| Line                                    | Line Descripti             | on      |                | Rank             | Cost         | Charges           | Ratio      |
| 30 Adults an                            | d Pediatrics - Gene        | eral Ca | ·e             | 5,316            | 2,496,747    | 1,753,206         | 1.424104   |
| 31 Intensive                            | Care Unit                  |         |                | 0                | 0            | 0                 | 0.000000   |
| 50 Operating                            | Room                       |         |                | 4,544            | 280,059      | 493,622           | 0.567355   |
| 52 Labor Ro                             | om and Delivery R          | oom     |                | 0                | 0            | 0                 | 0.000000   |
| 91 Emergen                              | cy Department              |         |                | 3,534            | 2,254,838    | 7,892,948         | 0.285678   |
| General Service Co                      | st by Line Ra              | ınk     | Expense        | General Servi    | ce Cost by   | / Line Rank       | Expense    |
| 01 Capital Cost - Buildir               | ngs 5                      | 5,683   | 162,327        | 02 Capital Cost  | - Movable E  | iquip 3,839       | 522,569    |
| 04 Employee Benefits                    | 3                          | 3,995   | 1,499,911      | 05 Administrativ | e and Gene   | ral 5,088         | 2,026,246  |
| 06 Maintenance and Re                   | epairs                     | 0       | 0              | 07 Operation of  | Plant        | 3,475             | 807,299    |
| 08/09 Laundry / Housel                  | keeping 5                  | 5,067   | 209,854        | 10/11 Dietary ar | nd Cafeteria | 5,828             | 100,910    |
| 13 Nursing Administration 4,657 153,782 |                            |         | 153,782        | 14 Central Servi | ice and Sup  | ply 3,558         | 21,591     |
| 15 Pharmancy                            | 15 Pharmancy 3,173 225,364 |         |                | 16 Medical Reco  | ords         | 3,387             | 381,877    |
| 17 Social Services                      | 17 Social Services 0       |         | 0              | 18 Other Genera  | al Service C | ost 0             | 0          |
| 19 Non Physician Anes                   | thetists                   | 0       | 0              | 20-23 Education  | Programs     | 0                 | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340115 FIRSTHEAL                        | TH MOORE RE                                | GIONA    | AL HOSPITAL    |                                 |         |           | Nonprofit - Other  |            |
|---|--|----------|----------------|---------------------------------|---------|-----------|--------------------|------------|
| 155 MEMORIAL DRI                        | VΕ   |          | 9/30/2015 3    | 65 Days Red                     | pene    | ed        | General Short Terr | m          |
| PINEHURST, NC 283                       | 374  |          |                |                                 |         |           | CR Beds 292 F      | POS Beds 0 |
| MOORE                                   |  |          |                |                                 |         |           | Key Perform        | anace Ind. |
| BLUE CROSS (NOR                         | ΓΗ CAROLINA)                               |          |                |                                 |         |           | Occupancy Rate     | 70.1%      |
| Balance S                               | heet                                       |          | Income         | Statement                       |         |           | Length of Stay     | 4.4        |
| Current Assets                          | 285,666,907                                | Total    | Charges        | 1,574,646,                      | 153     |           | Average Wages      | 29.23      |
| Fixed Assets                            | 253,866,911                                | Contr    | act Allowance  | 1,045,354,                      | 300     | 66.4%     | Medicare Part A    | 19.6%      |
| Other Assets                            | 519,437,182                                | Opera    | ating Revenue  | 529,291,                        | 853     | 33.6%     | Medicare Part B    | 9.3%       |
| Total Assets                            | 1,058,971,000                              | Opera    | ating Expense  | 474,129,                        | 200     | 89.6%     | Current Ratio      | 1.4        |
| Current Liabilities                     | 204,596,000                                | Opera    | ating Margin   | 55,162,                         | 653     | 10.4%     | Days to Collect    | 46.7       |
| Long Term Liabilities                   | 201,114,000                                | Othe     | Income         | 20,248,                         | 371     | 3.8%      | Avg Payment Day    | s 47.9     |
| Total Equity                            | y 653,261,000 Other Expense                |          |                |                                 | 0       | 0.0%      | Depreciation Rate  | 4.4%       |
| Total Liab. and Equity                  | 1,058,971,000                              | Net F    | Profit or Loss | 75,411,0                        | 024     | 14.2%     | Return on Equity   | 11.5%      |
| Selected                                | Revenue Depar                              | tments   | <u> </u>       |                                 |         | Rev       | enue Ranking -     | 358        |
| Line                                    | Line Descripti                             | on       |                | Rank                            |         | Cost      | Charges            | Ratio      |
| 30 Adults and                           | d Pediatrics - Gene                        | eral Car | re             | 705                             | 59      | ,391,028  | 95,566,304         | 0.621464   |
| 31 Intensive                            | Care Unit                                  |          |                | 0                               |         | 0         | 0                  | 0.000000   |
| 50 Operating                            | Room                                       |          |                | 1,091                           | 17,     | ,872,076  | 62,223,624         | 0.287223   |
| 52 Labor Ro                             | om and Delivery R                          | oom      |                | 1,045                           | 3       | ,960,727  | 10,654,389         | 0.371746   |
| 91 Emergend                             | cy Department                              |          |                | 516                             | 20      | ,827,857  | 89,444,476         | 0.232858   |
| General Service Co                      | st by Line Ra                              | nk       | Expense        | General Se                      | ervice  | Cost by   | / Line Rank        | Expense    |
| 01 Capital Cost - Buildin               | ngs  | 589      | 13,301,994     | 02 Capital C                    | ost - N | Movable E | equip 332          | 16,104,405 |
| 04 Employee Benefits                    |  | 403      | 37,949,021     | 05 Administr                    | rative  | and Gene  | ral 711            | 51,601,514 |
| 06 Maintenance and Re                   | pairs                                      | 111      | 13,745,835     | 07 Operation                    | n of Pl | ant       | 0                  | 0          |
| 08/09 Laundry / Housek                  | 08/09 Laundry / Housekeeping 463 6,423,002 |          |                | 10/11 Dietar                    | y and   | Cafeteria | 378                | 4,831,226  |
| 13 Nursing Administration 507 4,505,759 |  |          | 4,505,759      | 14 Central Service and Supply   |         |           | ply 214            | 4,999,553  |
| 15 Pharmancy                            | 15 Pharmancy 524 5,906,003                 |          | 5,906,003      | 3 16 Medical Records            |         |           | 201                | 6,587,984  |
| 17 Social Services                      |  | 0        | 0              | 0 18 Other General Service Cost |         |           | ost 0              | 0          |
| 19 Non Physician Anes                   | 9 Non Physician Anesthetists 0             |          |                |                                 | ation F | Programs  | 1,330              | 148,203    |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340116 FRYE REG                           | IONAL MEDICAI       | CEN                | TER                           |                              |        |             | Proprietar | y - Corp  | oration    |
|---|---------------------|--------------------|-------------------------------|------------------------------|--------|-------------|------------|-----------|------------|
| 420 N CENTER ST                           |                     |                    | 5/31/2015 3                   | 65 Days Set                  | tled   |             | General S  | hort Ter  | m          |
| HICKORY, NC 28601                         |                     |                    | 12/31/2015                    | 5 214 Days Reopened CR       |        |             |            | 212 l     | POS Beds 0 |
| CATAWBA                                   |                     |                    |                               |                              |        |             | Key F      | Perform   | anace Ind. |
| WISCONSIN PHYSIC                          | CIANS SERVICE       |                    |                               |                              |        |             | Occupano   | cy Rate   | 36.6%      |
| Balance S                                 | Sheet               |                    | Income                        | Statement                    |        |             | Length of  | Stay      | 4.2        |
| Current Assets                            | 47,632,305          | Total              | Charges                       | 642,811,                     | 371    |             | Average \  | Wages     | 28.72      |
| Fixed Assets                              | 146,976,292         | Conti              | ract Allowance                | 510,608,                     | 147    | 79.4%       | Medicare   | Part A    | 13.0%      |
| Other Assets                              | 93,603,648          | Oper               | ating Revenue                 | 132,203,                     | 224    | 20.6%       | Medicare   | Part B    | 9.3%       |
| Total Assets                              | 288,212,245         | Oper               | ating Expense                 | 142,172,                     | 538    | 107.5%      | Current R  | atio      | 2.6        |
| Current Liabilities                       | 18,164,405          | Oper               | ating Margin                  | -9,969,                      | 314    | -7.5%       | Days to C  | Collect   | 605.4      |
| Long Term Liabilities                     | 221,811,545         | Othe               | r Income                      | 944,                         | 665    | 0.7%        | Avg Payn   | nent Day  | rs 44.3    |
| Total Equity                              | 48,236,295          | Othe               | r Expense                     |                              | 0      | 0.0%        | Depreciat  | tion Rate | 2.4%       |
| Total Liab. and Equity                    | 288,212,245         | Net F              | Profit or Loss                | (9,024,6                     | 49)    | -6.8%       | Return or  | n Equity  | -18.7%     |
| Selected                                  | Revenue Depar       | tment              | S                             |                              |        | Rev         | enue Rar   | nking -   | 1,701      |
| Line                                      | Line Descripti      | on                 |                               | Rank                         |        | Cost        | CI         | harges    | Ratio      |
| 30 Adults an                              | d Pediatrics - Gene | eral Car           | re                            | 1,427                        | 17     | 7,271,641   | 14,8       | 881,884   | 1.160582   |
| 31 Intensive                              | Care Unit           |                    |                               | 1,106                        |        | 5,019,989   | 7,9        | 947,574   | 0.631638   |
| 50 Operating                              | Room                |                    |                               | 1,080                        | 10     | ,738,912    | 76,8       | 328,557   | 0.139778   |
| 52 Labor Ro                               | om and Delivery R   | oom                |                               | 1,557                        |        | 1,099,912   | 2,         | 179,963   | 0.504555   |
| 91 Emergen                                | cy Department       |                    |                               | 1,910                        | •      | 4,108,014   | 44,        | 451,463   | 0.092416   |
| General Service Co                        | st by Line Ra       | ınk                | Expense                       | General Se                   | ervic  | e Cost by   | / Line     | Rank      | Expense    |
| 01 Capital Cost - Buildin                 | ngs                 | 530                | 7,826,080                     | 02 Capital C                 | ost -  | Movable E   | quip       | 1,488     | 3,773,604  |
| 04 Employee Benefits                      |                     | 0                  | 0                             | 05 Administ                  | rative | and Gene    | ral        | 1,000     | 23,016,596 |
| 06 Maintenance and Re                     | epairs              | 0                  | 0                             | 07 Operation                 | n of F | Plant       |            | 1,176     | 3,006,553  |
| 08/09 Laundry / Housel                    | keeping '           | ,365               | 1,580,189                     | 10/11 Dietar                 | y and  | l Cafeteria |            | 1,214     | 1,184,110  |
| 13 Nursing Administration 1,373 1,058,657 |                     |                    | 14 Central Service and Supply |                              |        | ply         | 0          | 0         |            |
| 15 Pharmancy 725 2,765,884                |                     | 16 Medical Records |                               |                              |        | 1,116       | 1,341,262  |           |            |
| 17 Social Services                        |                     | 605                | 997,343                       | 18 Other General Service Cos |        |             | ost        | 0         | 0          |
| 19 Non Physician Anes                     | thetists            | 0                  | 0                             | 20-23 Educa                  | ation  | Programs    |            | 0         | 0          |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340116 FRYE REGI                          | ONAL MEDICAI        | CEN     | TER                  | Proprietary - Corporation       |          |           |           |             | oration    |
|---|---------------------|---------|----------------------|---------------------------------|----------|-----------|-----------|-------------|------------|
| 420 N CENTER ST                           |                     |         | 5/31/2015 3          | 365 Days Se                     | ttled    |           | General   | Short Ter   | m          |
| HICKORY, NC 28601                         |                     |         | 12/31/2015           | 5 214 Days Reopened CR E        |          |           |           | s 212 F     | POS Beds 0 |
| CATAWBA                                   |                     |         |                      |                                 |          |           | Key       | Perform     | anace Ind. |
| WISCONSIN PHYSIC                          | CIANS SERVICE       |         |                      |                                 |          |           | Occupa    | ncy Rate    | 37.7%      |
| Balance S                                 | heet                |         | Income               | Statement                       |          |           | Length    | of Stay     | 4.2        |
| Current Assets                            | 54,379,282          | Total   | Charges              | 1,056,079                       | ,196     |           | Average   | e Wages     | 28.72      |
| Fixed Assets                              | 144,999,450         | Cont    | ract Allowance       | 836,604                         | ,211     | 79.2%     | Medica    | re Part A   | 13.9%      |
| Other Assets                              | 90,084,915          | Oper    | ating Revenue        | 219,474                         | ,985     | 20.8%     | Medica    | re Part B   | 9.2%       |
| Total Assets                              | 289,463,647         | Oper    | ating Expense        | 218,436                         | 5,873    | 99.5%     | Current   | Ratio       | 2.4        |
| Current Liabilities                       | 22,790,606          | Oper    | ating Margin         | 1,038                           | ,112     | 0.5%      | Days to   | Collect     | 401.8      |
| Long Term Liabilities                     | 221,987,160         | Othe    | r Income             | 2,196                           | ,596     | 1.0%      | Avg Pa    | yment Day   | rs 30.1    |
| Total Equity                              | 44,685,881          | Othe    | r Expense            |                                 | 0        | 0.0%      | Deprec    | iation Rate | 3.9%       |
| Total Liab. and Equity                    | 289,463,647         | Net F   | Profit or Loss       | 3,234                           | ,708     | 1.5%      | Return    | on Equity   | 7.2%       |
| Selected                                  | Revenue Depar       | tment   | S                    |                                 |          | Rev       | enue Ra   | anking -    | 1,701      |
| Line                                      | Line Descripti      | on      |                      | Rank                            |          | Cost      | (         | Charges     | Ratio      |
| 30 Adults an                              | d Pediatrics - Gene | eral Ca | ·e                   | 1,427                           | 30       | ,912,001  | 2         | 5,523,008   | 1.211143   |
| 31 Intensive                              | Care Unit           |         |                      | 1,106                           | 8        | ,531,619  | 1:        | 2,899,453   | 0.661394   |
| 50 Operating                              | Room                |         |                      | 1,080                           | 17       | 997,288   | 134       | 4,354,469   | 0.133954   |
| 52 Labor Ro                               | om and Delivery R   | oom     |                      | 1,557                           | 1        | ,927,823  |           | 3,573,820   | 0.539429   |
| 91 Emergen                                | cy Department       |         |                      | 1,910                           | 6        | ,567,901  | 7:        | 2,266,015   | 0.090885   |
| General Service Co                        | st by Line Ra       | nk      | Expense              | General S                       | ervice   | Cost by   | / Line    | Rank        | Expense    |
| 01 Capital Cost - Buildin                 | ngs                 | 530     | 14,489,671           | 02 Capital 0                    | Cost - N | Movable E | quip      | 1,488       | 4,471,344  |
| 04 Employee Benefits                      | 2                   | l,610   | 922,053              | 05 Adminis                      | trative  | and Gene  | ral       | 1,000       | 38,280,931 |
| 06 Maintenance and Re                     | epairs              | 0       | 0                    | 07 Operation                    | on of Pl | ant       |           | 1,176       | 4,810,901  |
| 08/09 Laundry / Housel                    | keeping ^           | ,365    | 2,634,466            | 10/11 Dieta                     | ry and   | Cafeteria |           | 1,214       | 2,436,493  |
| 13 Nursing Administration 1,373 1,839,287 |                     |         | 1,839,287            | 14 Central Service and Supply   |          |           | ply       | 0           | -104       |
| 15 Pharmancy 725 4,529,366                |                     |         | 6 16 Medical Records |                                 |          | 1,116     | 2,062,538 |             |            |
| 17 Social Services                        |                     | 605     | 1,559,684            | 18 Other General Service Cost 0 |          |           | 0         | 0           |            |
| 19 Non Physician Anes                     | thetists            | 0       | 0                    | 20-23 Educ                      | ation F  | rograms   |           | 0           | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 344029 GOOD HOF          | PE HOSPITAL, IN            | 1C       |                |                    |             | Government - Cou  | nty        |
|--------------------------|----------------------------|----------|----------------|--------------------|-------------|-------------------|------------|
| 410 DENIM DRIVE          |                            |          | 12/31/2015     | 365 Days Settled   | d           | Psychiatric       |            |
| ERWIN, NC 28339          |                            |          |                |                    |             | CR Beds 16 F      | POS Beds 0 |
| HARNETT                  |                            |          |                |                    |             | Key Perform       | anace Ind. |
| PALMETTO GBA (NO         | C)                         |          |                |                    |             | Occupancy Rate    | 82.0%      |
| Balance S                | Sheet                      |          | Income         | Statement          |             | Length of Stay    | 8.8        |
| Current Assets           | 619,477                    | Total    | Charges        | 5,864,260          |             | Average Wages     |            |
| Fixed Assets             | 2,044,190                  | Conti    | act Allowance  | 2,808,770          | 47.9%       | Medicare Part A   | 0.0%       |
| Other Assets             | 29,390                     | Oper     | ating Revenue  | 3,055,490          | 52.1%       | Medicare Part B   | 0.0%       |
| Total Assets             | 2,693,057                  | Oper     | ating Expense  | 4,248,762          | 139.1%      | Current Ratio     | 0.5        |
| Current Liabilities      | 1,184,369                  | Oper     | ating Margin   | -1,193,272         | -39.1%      | Days to Collect   | 115.8      |
| Long Term Liabilities    | 1,672,375                  | Othe     | r Income       | 749,819            | 24.5%       | Avg Payment Day   | s 97.6     |
| Total Equity             | -163,687                   | Othe     | r Expense      | -3                 | 0.0%        | Depreciation Rate | 4.5%       |
| Total Liab. and Equity   | 2,693,057                  | Net F    | Profit or Loss | (443,450)          | -14.5%      | Return on Equity  | 270.9%     |
| Selected                 | Revenue Depar              | tment    | S              |                    | Rev         | enue Ranking -    | 5,854      |
| Line                     | Line Descripti             | on       |                | Rank               | Cost        | Charges           | Ratio      |
| 30 Adults an             | d Pediatrics - Gene        | eral Cai | е              | 5,050              | 2,922,231   | 5,864,260         | 0.498312   |
| 31 Intensive             | Care Unit                  |          |                | 0                  | 0           | 0                 | 0.000000   |
| 50 Operating             | Room                       |          |                | 0                  | 0           | 0                 | 0.000000   |
| 52 Labor Ro              | om and Delivery R          | oom      |                | 0                  | 0           | 0                 | 0.000000   |
| 91 Emergen               | cy Department              |          |                | 0                  | 0           | 0                 | 0.000000   |
| General Service Co       | st by Line Ra              | nk       | Expense        | General Service    | e Cost by   | y Line Rank       | Expense    |
| 01 Capital Cost - Buildi | ngs 5                      | 5,363    | 284,903        | 02 Capital Cost -  | Movable E   | Equip 5,528       | 18,406     |
| 04 Employee Benefits     |                            | 0        | 0              | 05 Administrative  | e and Gene  | eral 5,300        | 1,729,787  |
| 06 Maintenance and Re    | epairs                     | 0        | 0              | 07 Operation of I  | Plant       | 5,461             | 52,119     |
| 08/09 Laundry / House    | keeping 5                  | 5,889    | 66,865         | 10/11 Dietary an   | d Cafeteria | 5,959             | 59,239     |
| 13 Nursing Administrati  | Nursing Administration 0 0 |          |                | 14 Central Service | ply 0       | 0                 |            |
| 15 Pharmancy             | 15 Pharmancy 0 0           |          | 0              | 16 Medical Reco    | rds         | 0                 | 0          |
| 17 Social Services       | 17 Social Services 0 0     |          | 0              | 18 Other Genera    | I Service C | cost 0            | 0          |
| 19 Non Physician Anes    | thetists                   | 0        | 0              | 20-23 Education    | Programs    | 0                 | 0          |

All Providers

2:33 PM Hea

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340127 GRANVILLI                        | E HEALTH SYST                             | TEMS     |                |                               |              | Government - Cou   | nty        |
|---|---|----------|----------------|-------------------------------|--------------|--------------------|------------|
| COLLEGE ST BOX 9                        | )47                                       |          | 9/30/2015 3    | 65 Days Settled               |              | General Short Terr | m          |
| OXFORD, NC 27565                        |   |          |                |                               |              | CR Beds 36         | POS Beds 0 |
| GRANVILLE                               |   |          |                |                               |              | Key Perform        | anace Ind. |
| BLUE CROSS (SOU                         | TH CAROLINA)                              |          |                |                               |              | Occupancy Rate     | 50.5%      |
| Balance S                               | Sheet                                     |          | Income         | Statement                     |              | Length of Stay     | 3.5        |
| Current Assets                          | 18,130,580                                | Total    | Charges        | 139,358,717                   |              | Average Wages      | 27.83      |
| Fixed Assets                            | 30,959,495                                | Conti    | ract Allowance | 83,599,027                    | 60.0%        | Medicare Part A    | 12.2%      |
| Other Assets                            | 7,290,005                                 | Oper     | ating Revenue  | 55,759,690                    | 40.0%        | Medicare Part B    | 6.9%       |
| Total Assets                            | 56,380,080                                | Oper     | ating Expense  | 57,656,269                    | 103.4%       | Current Ratio      | 2.1        |
| Current Liabilities                     | 8,593,974                                 | Oper     | ating Margin   | -1,896,579                    | -3.4%        | Days to Collect    | 287.1      |
| Long Term Liabilities                   | 20,418,847                                | Othe     | r Income       | 5,539,614                     | 9.9%         | Avg Payment Day    | s 46.9     |
| Total Equity                            | otal Equity 27,367,259 Other Expense      |          |                |                               | 0.0%         | Depreciation Rate  | 4.5%       |
| Total Liab. and Equity                  | 56,380,080                                | Net F    | Profit or Loss | 3,643,035                     | 6.5%         | Return on Equity   | 13.3%      |
| Selected                                | Revenue Depar                             | tment    | S              |                               | Rev          | enue Ranking -     | 2,767      |
| Line                                    | Line Descripti                            | on       |                | Rank                          | Cost         | Charges            | Ratio      |
| 30 Adults an                            | d Pediatrics - Gene                       | eral Car | ·e             | 4,268                         | 4,585,550    | 3,719,418          | 1.232868   |
| 31 Intensive                            | Care Unit                                 |          |                | 2,655                         | 1,564,053    | 1,162,137          | 1.345842   |
| 50 Operating                            | Room                                      |          |                | 2,963                         | 3,499,087    | 13,089,263         | 0.267325   |
| 52 Labor Ro                             | om and Delivery R                         | oom      |                | 1,900                         | 1,148,764    | 555,863            | 2.066632   |
| 91 Emergen                              | cy Department                             |          |                | 2,354                         | 4,796,185    | 16,733,451         | 0.286623   |
| General Service Co                      | st by Line Ra                             | ınk      | Expense        | General Service               | ce Cost by   | y Line Rank        | Expense    |
| 01 Capital Cost - Buildir               | ngs 2                                     | 2,680    | 2,211,339      | 02 Capital Cost               | - Movable E  | Equip 2,282        | 2,128,529  |
| 04 Employee Benefits                    | 2   | 2,125    | 5,869,037      | 05 Administrative             | e and Gene   | eral 3,158         | 6,433,026  |
| 06 Maintenance and Re                   | epairs 1                                  | ,251     | 988,779        | 07 Operation of               | Plant        | 3,791              | 655,370    |
| 08/09 Laundry / Housel                  | 08/09 Laundry / Housekeeping 2,709 985,05 |          |                | 10/11 Dietary an              | d Cafeteria  | 4,295              | 408,086    |
| 13 Nursing Administration 997 2,604,342 |   |          | 2,604,342      | 14 Central Service and Supply |              |                    | 0          |
| 15 Pharmancy                            | 15 Pharmancy 2,322 743,263                |          |                | 3 16 Medical Records 2,629    |              |                    | 636,327    |
| 17 Social Services                      | 17 Social Services 2,861 38,771           |          | 38,771         | 18 Other Genera               | al Service C | cost 0             | 0          |
| 19 Non Physician Anes                   | thetists                                  | 0        | 0              | 20-23 Education               | Programs     | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340151 HALIFAX R                          | EGIONAL MEDI                          | CAL C     | ENTER INC      |                 |                | Nonprofit - Other  |            |
|---|---------------------------------------|-----------|----------------|-----------------|----------------|--------------------|------------|
| 250 SMITH CHURCH                          | H RD                                  |           | 9/30/2015 3    | 65 Days Settle  | ed             | General Short Terr | m          |
| ROANOKE RAPIDS,                           | NC 27870                              |           |                |                 |                | CR Beds 85         | POS Beds 0 |
| HALIFAX                                   |                                       |           |                |                 |                | Key Perform        | anace Ind. |
| BLUE CROSS (NOR                           | TH CAROLINA)                          |           |                |                 |                | Occupancy Rate     | 62.3%      |
| Balance S                                 | Sheet                                 |           | Income         | Statement       |                | Length of Stay     | 4.0        |
| Current Assets                            | 49,150,091                            | Total     | Charges        | 254,822,37      | 78             | Average Wages      | 23.68      |
| Fixed Assets                              | 28,898,042                            | Conti     | ract Allowance | 168,851,38      | 33 66.3%       | Medicare Part A    | 22.3%      |
| Other Assets                              | 11,839,218                            | Oper      | ating Revenue  | 85,970,99       | 95 33.7%       | Medicare Part B    | 9.8%       |
| Total Assets                              | 89,887,351                            | Oper      | ating Expense  | 79,931,24       | 19 93.0%       | Current Ratio      | 3.1        |
| Current Liabilities                       | abilities 15,880,480 Operating Margin |           |                |                 | <del></del>    | Days to Collect    | 40.2       |
| Long Term Liabilities                     | 23,107,082                            | Othe      | r Income       | -1,822,13       | 36 -2.1%       | Avg Payment Day    | s 21.9     |
| Total Equity                              | 50,899,789                            | Othe      | r Expense      |                 | 0 0.0%         | Depreciation Rate  | 13.5%      |
| Total Liab. and Equity                    | 89,887,351                            | Net F     | Profit or Loss | 4,217,61        | 0 4.9%         | Return on Equity   | 8.3%       |
| Selected                                  | Revenue Depar                         | tment     | S              |                 | Rev            | enue Ranking -     | 2,242      |
| Line                                      | Line Descripti                        | on        |                | Rank            | Cost           | Charges            | Ratio      |
| 30 Adults an                              | d Pediatrics - Gene                   | eral Car  | ·e             | 2,457           | 13,937,520     | 11,048,267         | 1.261512   |
| 31 Intensive                              | Care Unit                             |           |                | 2,361           | 2,311,312      | 1,906,206          | 1.212520   |
| 50 Operating                              | Room                                  |           |                | 2,229           | 6,810,423      | 29,178,879         | 0.233402   |
| 52 Labor Ro                               | om and Delivery R                     | oom       |                | 1,712           | 1,559,516      | 912,282            | 1.709467   |
| 91 Emergen                                | cy Department                         |           |                | 1,846           | 6,855,422      | 33,228,406         | 0.206312   |
| General Service Co                        | st by Line Ra                         | ınk       | Expense        | General Serv    | vice Cost by   | y Line Rank        | Expense    |
| 01 Capital Cost - Buildin                 | ngs 2                                 | 2,468     | 2,539,759      | 02 Capital Cos  | st - Movable E | Equip 2,196        | 2,327,320  |
| 04 Employee Benefits                      | •                                     | ,748      | 8,166,269      | 05 Administrat  | tive and Gene  | eral 2,725         | 8,836,456  |
| 06 Maintenance and Re                     | epairs                                | 0         | 0              | 07 Operation of | of Plant       | 1,861              | 2,696,881  |
| 08/09 Laundry / Housel                    | keeping 2                             | 2,276     | 1,341,796      | 10/11 Dietary   | and Cafeteria  | 2,332              | 1,167,464  |
| 13 Nursing Administration 1,438 1,749,277 |                                       |           | 1,749,277      | 14 Central Se   | rvice and Sup  | ply 1,762          | 425,162    |
| 15 Pharmancy 1,476 1,957,184              |                                       | 1,957,184 | 16 Medical Re  | ecords          | 2,299          | 811,011            |            |
| 17 Social Services                        |                                       | 0         | 0              | 18 Other Gene   | eral Service C | cost 0             | 0          |
| 19 Non Physician Anes                     | thetists                              | 0         | 0              | 20-23 Educati   | on Programs    | 0                  | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340016 HARRIS RE                        | GIONAL HOSPI        | TAL       |                 |                  |              | Nonprofit - Other  |            |
|---|---------------------|-----------|-----------------|------------------|--------------|--------------------|------------|
| 68 HOSPITAL RD                          |                     |           | 7/31/2015 3     | 65 Days Settled  |              | General Short Terr | m          |
| SYLVA, NC 28779                         |                     |           |                 |                  |              | CR Beds 82 F       | POS Beds 0 |
| JACKSON                                 |                     |           |                 |                  |              | Key Perform        | anace Ind. |
| BLUE CROSS (NOR                         | TH CAROLINA)        |           |                 |                  |              | Occupancy Rate     | 45.5%      |
| Balance S                               | Sheet               |           | Income          | Statement        |              | Length of Stay     | 3.3        |
| Current Assets                          | 19,039,927          | Total     | Charges         | 274,386,691      |              | Average Wages      | 27.45      |
| Fixed Assets                            | 27,609,282          | Conti     | ract Allowance  | 181,096,535      | 66.0%        | Medicare Part A    | 11.2%      |
| Other Assets                            | 203,239             | Oper      | ating Revenue   | 93,290,156       | 34.0%        | Medicare Part B    | 9.1%       |
| Total Assets                            | 46,852,448          | Oper      | ating Expense   | 94,455,898       | 101.2%       | Current Ratio      | 2.6        |
| Current Liabilities                     | 7,425,161           | Oper      | ating Margin    | -1,165,742       | -<br>-1.2%   | Days to Collect    | 43.6       |
| Long Term Liabilities                   | 20,699,125          | Othe      | r Income        | 1,911,250        | 2.0%         | Avg Payment Day    | s 24.3     |
| Total Equity                            | 18,728,162          | Othe      | r Expense       | 0                | 0.0%         | Depreciation Rate  | 14.6%      |
| Total Liab. and Equity                  | 46,852,448          | Net F     | Profit or Loss  | 745,508          | 0.8%         | Return on Equity   | 4.0%       |
| Selected                                | Revenue Depar       | tment     | S               |                  | Rev          | enue Ranking -     | 2,141      |
| Line                                    | Line Descripti      | on        |                 | Rank             | Cost         | Charges            | Ratio      |
| 30 Adults an                            | d Pediatrics - Gene | eral Cai  | re              | 2,520            | 13,370,074   | 22,044,659         | 0.606499   |
| 31 Intensive                            | Care Unit           |           |                 | 0                | 0            | 0                  | 0.000000   |
| 50 Operating                            | Room                |           |                 | 1,810            | 9,734,769    | 43,665,708         | 0.222939   |
| 52 Labor Ro                             | om and Delivery R   | oom       |                 | 1,918            | 1,123,300    | 1,919,823          | 0.585106   |
| 91 Emergen                              | cy Department       |           |                 | 2,402            | 4,623,519    | 24,494,390         | 0.188758   |
| General Service Co                      | st by Line Ra       | ınk       | Expense         | General Servi    | ce Cost by   | y Line Rank        | Expense    |
| 01 Capital Cost - Buildin               | ngs 2               | 2,558     | 2,382,489       | 02 Capital Cost  | - Movable E  | Equip 1,493        | 4,461,440  |
| 04 Employee Benefits                    | 1                   | ,503      | 10,250,398      | 05 Administrativ | e and Gene   | eral 2,389         | 11,545,582 |
| 06 Maintenance and Re                   | epairs              | 833       | 2,324,488       | 07 Operation of  | Plant        | 5,267              | 139,596    |
| 08/09 Laundry / Housel                  | keeping 2           | 2,405     | 1,215,514       | 10/11 Dietary ar | nd Cafeteria | 3,366              | 644,908    |
| 13 Nursing Administration 3,809 330,770 |                     | 330,770   | 14 Central Serv | ice and Sup      | ply 1,585    | 532,843            |            |
| 15 Pharmancy 878 3,731,672              |                     | 3,731,672 | 16 Medical Rec  | ords             | 2,497        | 692,368            |            |
| 17 Social Services                      |                     | 0         | 0               | 18 Other Gener   | al Service C | cost 0             | 0          |
| 19 Non Physician Anes                   | thetists            | 0         | 0               | 20-23 Education  | Programs     | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340184 HAYWOOD                          | REGIONAL ME        |                              | Government - Cou | ınty          |   |                   |                |
|---|--------------------|------------------------------|------------------|---------------|---|-------------------|----------------|
| 262 LEROY GEORG                         | E DRIVE            |                              | 7/31/2015 3      | 65 Days Reo   | pened                                       | General Short Ter | m              |
| CLYDE, NC 28721                         |                    |                              |                  |               |   | CR Beds 110       | POS Beds 0     |
| HAYWOOD                                 |                    |                              |                  |               |   | Key Perform       | anace Ind.     |
| PALMETTO GBA (N                         | C)                 |                              |                  |               |   | Occupancy Rate    | 32.6%          |
| Balance S                               | Sheet              |                              | Income           | Statement     |   | Length of Stay    | 3.3            |
| Current Assets                          | 24,070,697         | Total                        | Charges          | 340,519,2     | 238   | Average Wages     | 29.61          |
| Fixed Assets                            | 33,991,088         | Cont                         | ract Allowance   | 230,068,2     | 227 67.6%                                   | Medicare Part A   | 13.4%          |
| Other Assets                            | 2,220,128          | Oper                         | ating Revenue    | 110,451,0     | )11 32.4%                                   | Medicare Part B   | 12.1%          |
| Total Assets                            | 60,281,913         | Oper                         | ating Expense    | 115,905,3     | 336 104.9%                                  | Current Ratio     | 3.0            |
| Current Liabilities                     | 8,100,311          | Oper                         | ating Margin     | -5,454,3      | 325 -4.9%                                   | Days to Collect   | 48.1           |
| Long Term Liabilities                   | 26,590,679         | Othe                         | r Income         | 3,673,6       | 3.3%  | Avg Payment Day   | rs 22.2        |
| Total Equity                            | 25,590,923         | Othe                         | r Expense        |               | 0 0.0%                                      | Depreciation Rate | 16.4%          |
| Total Liab. and Equity                  | 60,281,913         | Net F                        | Profit or Loss   | (1,780,63     | 31) -1.6%                                   | Return on Equity  | -7.0%          |
| Selected                                | Revenue Depar      | rtment                       | s                |               | Rev   | venue Ranking -   | 1,953          |
| Line                                    | Line Descript      | ion                          |                  | Rank          | Cost  | Charges           | Ratio          |
| 30 Adults an                            | d Pediatrics - Gen | eral Ca                      | re               | 2,729         | 11,504,726                                  | 16,648,155        | 0.691051       |
| 31 Intensive                            | Care Unit          |                              |                  | 2,606         | 1,670,598                                   | 2,770,183         | 0.603064       |
| 50 Operating                            | Room               |                              |                  | 1,809         | 9,739,218                                   | 44,826,869        | 0.217263       |
| 52 Labor Ro                             | om and Delivery F  | Room                         |                  | 2,208         | 600,611                                     | 1,084,781         | 0.553670       |
| 91 Emergen                              | cy Department      |                              |                  | 1,603         | 8,113,084                                   | 43,718,172        | 0.185577       |
| General Service Co                      | st by Line R       | ank                          | Expense          | General Se    | rvice Cost b                                | y Line Rank       | Expense        |
| 01 Capital Cost - Buildi                | ngs                | 1,657                        | 4,711,506        | 02 Capital Co | ost - Movable                               | Equip 1,260       | 5,624,159      |
| 04 Employee Benefits                    |                    | 1,576                        | 9,545,792        | 05 Administra | ative and Gen                               | eral 2,146        | 14,126,767     |
| 06 Maintenance and Re                   | epairs             | 0                            | 0                | 07 Operation  | of Plant                                    | 1,029             | 5,528,163      |
| 08/09 Laundry / House                   | keeping            | 2,121                        | 1,503,249        | 10/11 Dietary | y and Cafeteria                             | a 2,375           | 1,138,969      |
| 13 Nursing Administration 2,371 927,868 |                    |                              |                  |               | ervice and Sup                              |                   | 327,008        |
| 13 Nursing Administrati                 |                    | 15 Pharmancy 1,550 1,794,065 |                  |               |   |                   |                |
|   |                    | 1,550                        | 1,794,065        | 16 Medical R  | Records                                     | 1,377             | 1,635,303      |
|   |                    | 1,550<br>0                   | 1,794,065<br>0   | 18 Other Ger  | Records<br>neral Service (<br>tion Programs | Cost 0            | 1,635,303<br>0 |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340004 HIGH POIN          | 40004 HIGH POINT REGIONAL HOSPITAL |          |                |                                 |          |             |                   |             |  |  |  |
|---------------------------|------------------------------------|----------|----------------|---------------------------------|----------|-------------|-------------------|-------------|--|--|--|
| 601 N ELM ST              |                                    |          | 6/30/2015 3    | 65 Days Set                     | tled     |             | General Short Te  | rm          |  |  |  |
| HIGH POINT, NC 272        | 261                                |          |                |                                 |          |             | CR Beds 260       | POS Beds 0  |  |  |  |
| GUILFORD                  |                                    |          |                |                                 |          |             | Key Perforn       | nanace Ind. |  |  |  |
| BLUE CROSS (NOR           | TH CAROLINA)                       |          |                |                                 |          |             | Occupancy Rate    | 56.0%       |  |  |  |
| Balance S                 | Sheet                              |          | Income         | Statement                       |          |             | Length of Stay    | 4.2         |  |  |  |
| Current Assets            | 50,724,431                         | Total    | Charges        | 734,103,                        | 585      |             | Average Wages     | 28.94       |  |  |  |
| Fixed Assets              | 116,941,305                        | Conti    | act Allowance  | 509,190,                        | 636      | 69.4%       | Medicare Part A   | 14.9%       |  |  |  |
| Other Assets              | 78,813,211                         | Oper     | ating Revenue  | 224,912,                        | 949      | 30.6%       | Medicare Part B   | 4.7%        |  |  |  |
| Total Assets              | 246,478,947                        | Oper     | ating Expense  | 243,307,                        | ,140     | 108.2%      | Current Ratio     | 0.7         |  |  |  |
| Current Liabilities       | 76,420,507                         | Oper     | ating Margin   | -18,394,                        | 191      | -8.2%       | Days to Collect   | 1,388.3     |  |  |  |
| Long Term Liabilities     | 1,211,295                          | Othe     | r Income       | 9,254,                          | 632      | 4.1%        | Avg Payment Da    | ys 77.9     |  |  |  |
| Total Equity              | 168,847,145                        | Othe     | r Expense      |                                 | 0        | 0.0%        | Depreciation Rate | e 1.7%      |  |  |  |
| Total Liab. and Equity    | 246,478,947                        | Net F    | Profit or Loss | (9,139,5                        | 559)     | -4.1%       | Return on Equity  | -5.4%       |  |  |  |
| Selected                  | Selected Revenue Departments       |          |                |                                 | <u> </u> | Rev         | enue Ranking -    | 1,135       |  |  |  |
| Line                      | Line Descripti                     | on       |                | Rank                            |          | Cost        | Charges           | Ratio       |  |  |  |
| 30 Adults an              | d Pediatrics - Gene                | eral Cai | е              | 1,071                           | 42       | 2,413,433   | 52,461,656        | 0.808465    |  |  |  |
| 31 Intensive              | Care Unit                          |          |                | 1,504                           |          | 5,854,425   | 10,132,260        | 0.577801    |  |  |  |
| 50 Operating              | Room                               |          |                | 1,502                           | 12       | 2,554,654   | 55,150,148        | 0.227645    |  |  |  |
| 52 Labor Ro               | om and Delivery R                  | oom      |                | 1,181                           | ;        | 3,282,134   | 10,822,487        | 0.303270    |  |  |  |
| 91 Emergen                | cy Department                      |          |                | 1,065                           | 1:       | 2,244,051   | 85,455,997        | 0.143279    |  |  |  |
| General Service Co        | st by Line Ra                      | nk       | Expense        | General Se                      | ervic    | e Cost by   | y Line Rank       | Expense     |  |  |  |
| 01 Capital Cost - Buildir | ngs ´                              | ,593     | 4,902,535      | 02 Capital C                    | Cost -   | Movable E   | Equip 3,356       | 746,296     |  |  |  |
| 04 Employee Benefits      | •                                  | 1,119    | 14,878,673     | 05 Administ                     | rative   | and Gene    | eral 1,264        | 30,316,733  |  |  |  |
| 06 Maintenance and Re     | epairs                             | 922      | 1,935,770      | 07 Operation                    | n of F   | Plant       | 826               | 6,614,418   |  |  |  |
| 08/09 Laundry / Housek    | keeping                            | 928      | 3,835,550      | 10/11 Dietar                    | ry and   | d Cafeteria | 871               | 3,092,824   |  |  |  |
| 13 Nursing Administrati   | on ´                               | 1,067    | 2,413,509      | 14 Central S                    | Servic   | e and Sup   | ply 559           | 2,362,836   |  |  |  |
| 15 Pharmancy              |                                    | 666      | 4,809,944      | 16 Medical Records 1,10         |          |             | 1,109             | 2,075,061   |  |  |  |
| 17 Social Services        | •                                  | 1,458    | 424,193        | 18 Other General Service Cost 0 |          |             | 0                 |             |  |  |  |
| 19 Non Physician Anes     | thetists                           | 0        | 0              | 20-23 Educa                     | ation    | Programs    | 0                 | 0           |  |  |  |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 341316 HIGHLAND           | S CASHIERS H                 |          | Nonprofit - Other |                    |              |                   |             |
|---------------------------|------------------------------|----------|-------------------|--------------------|--------------|-------------------|-------------|
| 190 HOSPITAL DRIV         | Έ                            |          | 9/30/2015 3       | 65 Days Settled    |              | General Short Ter | m           |
| HIGHLANDS, NC 287         | 741                          |          |                   |                    |              | CR Beds 24        | POS Beds 0  |
| MACON                     |                              |          |                   |                    |              | Key Perform       | nanace Ind. |
| BLUE CROSS (SOUT          | ΓΗ CAROLINA)                 |          |                   |                    |              | Occupancy Rate    | 28.2%       |
| Balance S                 | heet                         |          | Income            | Statement          |              | Length of Stay    | 11.8        |
| Current Assets            | 5,559,691                    | Total    | Charges           | 25,333,591         |              | Average Wages     |             |
| Fixed Assets              | 10,496,830                   | Conti    | ract Allowance    | 10,223,908         | 40.4%        | Medicare Part A   | 0.0%        |
| Other Assets              | 62,500                       | Oper     | ating Revenue     | 15,109,683         | 59.6%        | Medicare Part B   | 21.2%       |
| Total Assets              | 16,119,021                   | Oper     | ating Expense     | 16,798,130         | 111.2%       | Current Ratio     | 2.0         |
| Current Liabilities       | 2,751,345                    | Oper     | ating Margin      | -1,688,447         | -<br>-11.2%  | Days to Collect   | 116.2       |
| Long Term Liabilities     | 0                            | Othe     | r Income          | 2,603,134          | 17.2%        | Avg Payment Day   | /s 11.7     |
| Total Equity              | 13,367,676                   | Othe     | r Expense         | 2,970,370          | 19.7%        | Depreciation Rate | e 11.1%     |
| Total Liab. and Equity    | 16,119,021                   | Net F    | Profit or Loss    | (2,055,683)        | -13.6%       | Return on Equity  | -15.4%      |
| Selected                  | Selected Revenue Departments |          |                   |                    | Rev          | enue Ranking -    | 4,704       |
| Line                      | Line Descripti               | on       |                   | Rank               | Cost         | Charges           | Ratio       |
| 30 Adults and             | d Pediatrics - Gene          | eral Car | ·e                | 5,404              | 2,344,199    | 869,265           | 2.696760    |
| 31 Intensive              | Care Unit                    |          |                   | 0                  | 0            | 0                 | 0.000000    |
| 50 Operating              | Room                         |          |                   | 3,873              | 1,098,304    | 559,419           | 1.963294    |
| 52 Labor Ro               | om and Delivery R            | oom      |                   | 0                  | 0            | 0                 | 0.000000    |
| 91 Emergend               | cy Department                |          |                   | 3,958              | 1,579,446    | 2,718,184         | 0.581067    |
| General Service Co        | st by Line Ra                | ınk      | Expense           | General Servi      | ce Cost by   | / Line Rank       | Expense     |
| 01 Capital Cost - Buildin | ngs 4                        | 1,217    | 800,186           | 02 Capital Cost    | - Movable E  | equip 4,227       | 369,095     |
| 04 Employee Benefits      | 3                            | 3,986    | 1,507,106         | 05 Administrativ   | e and Gene   | ral 4,029         | 3,764,163   |
| 06 Maintenance and Re     | epairs                       | ,548     | 504,107           | 07 Operation of    | Plant        | 4,182             | 510,245     |
| 08/09 Laundry / Housek    | keeping 4                    | 1,022    | 392,096           | 10/11 Dietary ar   | nd Cafeteria | 2,794             | 887,678     |
| 13 Nursing Administration | on                           | 0        | 0                 | 14 Central Servi   | ice and Sup  | ply 3,389         | 39,987      |
| 15 Pharmancy              | 2                            | 2,881    | 361,315           | 16 Medical Records |              |                   | 137,852     |
| 17 Social Services        |                              | 0        | 0                 | 18 Other Genera    | al Service C | ost 0             | 0           |
| 19 Non Physician Anes     | thetists                     | 0        | 0                 | 20-23 Education    | Programs     | 0                 | 0           |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 342014 HIGHSMITH          | H RAINEY MEMO                          |         | Government - C | ity-County                    |                    |             |                 |             |
|---------------------------|--|---------|----------------|-------------------------------|--------------------|-------------|-----------------|-------------|
| 150 ROBESON STR           | EET 4TH FLOOF                          | ?       | 6/30/2015 3    | 65 Days Sett                  | tled               |             | General Long Te | erm         |
| FAYETTEVILLE, NC          | 28301                                  |         |                |                               |                    |             | CR Beds 52      | POS Beds 0  |
| CUMBERLAND                |  |         |                |                               |                    |             | Key Perfor      | manace Ind. |
| BLUE CROSS (SOU           | TH CAROLINA)                           |         |                |                               |                    |             | Occupancy Rate  | e 81.3%     |
| Balance S                 | Sheet                                  |         | Income         | Statement                     |                    |             | Length of Stay  | 55.8        |
| Current Assets            | rrent Assets -21,447,425 Total Charges |         |                | 188,523,7                     | 753                |             | Average Wages   | 3           |
| Fixed Assets              | -861,700                               | Cont    | ract Allowance | 163,130,7                     | 769                | 86.5%       | Medicare Part A | 0.0%        |
| Other Assets              | 49,740,733                             | Oper    | ating Revenue  | 25,392,9                      | 984                | 13.5%       | Medicare Part E | 3 10.7%     |
| Total Assets              | 27,431,608                             | Oper    | ating Expense  | 34,360,4                      | 408                | 135.3%      | Current Ratio   | (0.5)       |
| Current Liabilities       | 42,304,459                             | Oper    | ating Margin   | -8,967,4                      | <del></del><br>424 | -35.3%      | Days to Collect | (3.4)       |
| Long Term Liabilities     | 0                                      | Othe    | r Income       | 248,4                         | 417                | 1.0%        | Avg Payment D   | ays 1.1     |
| Total Equity              | -14,872,851                            | Othe    | r Expense      |                               | 0                  | 0.0%        | Depreciation Ra | ate 675.5%  |
| Total Liab. and Equity    | 27,431,608                             | Net F   | Profit or Loss | (8,719,00                     | 07)                | -34.3%      | Return on Equit | y 58.6%     |
| Selected                  | Selected Revenue Departments           |         |                |                               |                    | Revo        | enue Ranking    | - 3,788     |
| Line                      | Line Descripti                         | on      |                | Rank                          |                    | Cost        | Charge          | s Ratio     |
| 30 Adults an              | d Pediatrics - Gene                    | eral Ca | re             | 2,421                         | 1                  | 4,360,785   | 19,232,41       | 1 0.746697  |
| 31 Intensive              | Care Unit                              |         |                | 2,415                         | :                  | 2,167,909   | 3,912,86        | 4 0.554047  |
| 50 Operating              | Room                                   |         |                | 2,540                         | ;                  | 5,181,844   | 17,660,01       | 1 0.293422  |
| 52 Labor Ro               | om and Delivery R                      | oom     |                | 0                             |                    | 0           |                 | 0.000000    |
| 91 Emergen                | cy Department                          |         |                | 0                             |                    | 0           |                 | 0 0.000000  |
| General Service Co        | st by Line Ra                          | ank     | Expense        | General Se                    | rvic               | e Cost by   | / Line Rank     | Expense     |
| 01 Capital Cost - Buildin | ngs 3                                  | 3,960   | 967,189        | 02 Capital C                  | ost -              | Movable E   | quip 2,26       | 2 2,168,121 |
| 04 Employee Benefits      | 2                                      | 2,491   | 4,325,986      | 05 Administr                  | ative              | and Gene    | ral 3,33        | 7 5,633,891 |
| 06 Maintenance and Re     | epairs                                 | 0       | 0              | 07 Operation                  | n of F             | Plant       | 2,34            | 7 1,855,267 |
| 08/09 Laundry / Housel    | keeping 2                              | 2,804   | 912,123        | 10/11 Dietary                 | y and              | d Cafeteria | 3,55            | 3 591,388   |
| 13 Nursing Administrati   | ion 2                                  | 2,713   | 756,782        | 14 Central Service and Supply |                    |             | ply 2,67        |             |
| 15 Pharmancy              |  | 0       | 0              | 16 Medical Records 3,015      |                    |             | 5 486,202       |             |
| 17 Social Services        | •                                      | 1,434   | 440,405        | 18 Other Ge                   | nera               | I Service C | ost             | 0 0         |
| 19 Non Physician Anes     | thetists                               | 0       | 0              | 20-23 Educa                   | ation              | Programs    |                 | 0 0         |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 344014 HOLLY HIL          | L MENTAL HEA                 |         | Proprietary - Corpo | oration                  |              |                   |            |
|---------------------------|------------------------------|---------|---------------------|--------------------------|--------------|-------------------|------------|
| 3019 FALSTAFF RD          |                              |         | 12/31/2015          | 365 Days Settled         | d            | Psychiatric       |            |
| RALEIGH, NC 27610         |                              |         |                     |                          |              | CR Beds 205 F     | POS Beds 0 |
| WAKE                      |                              |         |                     |                          |              | Key Perform       | anace Ind. |
| WISCONSIN PHYSIC          | CIANS SERVICE                |         |                     |                          |              | Occupancy Rate    | 89.2%      |
| Balance S                 | Sheet                        |         | Income              | Statement                |              | Length of Stay    | 8.9        |
| Current Assets            | 4,200,417                    | Total   | Charges             | 86,433,865               |              | Average Wages     |            |
| Fixed Assets              | 35,058,670                   | Cont    | ract Allowance      | 40,185,544               | 46.5%        | Medicare Part A   | 0.0%       |
| Other Assets              | 40,893,831                   | Oper    | ating Revenue       | 46,248,321               | 53.5%        | Medicare Part B   | 0.2%       |
| Total Assets              | 80,152,918                   | Oper    | ating Expense       | 40,967,767               | 88.6%        | Current Ratio     | 0.1        |
| Current Liabilities       | 29,994,418                   | Oper    | ating Margin        | 5,280,554                | 11.4%        | Days to Collect   | 31.7       |
| Long Term Liabilities     | 0                            | Othe    | r Income            | 630,269                  | 1.4%         | Avg Payment Day   | s 13.1     |
| Total Equity              | 50,158,500                   | Othe    | r Expense           | 0                        | 0.0%         | Depreciation Rate | 3.3%       |
| Total Liab. and Equity    | 80,152,918                   | Net F   | Profit or Loss      | 5,910,823                | 12.8%        | Return on Equity  | 11.8%      |
| Selected                  | Selected Revenue Departments |         |                     |                          | Rev          | enue Ranking -    | 3,001      |
| Line                      | Line Descripti               | on      |                     | Rank                     | Cost         | Charges           | Ratio      |
| 30 Adults an              | d Pediatrics - Gene          | eral Ca | re                  | 1,632 2                  | 6,047,303    | 81,917,390        | 0.317970   |
| 31 Intensive              | Care Unit                    |         |                     | 0                        | 0            | 0                 | 0.000000   |
| 50 Operating              | Room                         |         |                     | 0                        | 0            | 0                 | 0.000000   |
| 52 Labor Ro               | om and Delivery R            | oom     |                     | 0                        | 0            | 0                 | 0.000000   |
| 91 Emergen                | cy Department                |         |                     | 0                        | 0            | 0                 | 0.000000   |
| General Service Co        | st by Line Ra                | ınk     | Expense             | General Service          | ce Cost by   | / Line Rank       | Expense    |
| 01 Capital Cost - Buildir | ngs 3                        | 3,560   | 1,269,878           | 02 Capital Cost -        | · Movable E  | quip 4,188        | 383,148    |
| 04 Employee Benefits      | 3                            | 3,018   | 2,830,805           | 05 Administrative        | e and Gene   | ral 3,323         | 5,674,556  |
| 06 Maintenance and Re     | epairs                       | 0       | 0                   | 07 Operation of I        | Plant        | 2,595             | 1,535,775  |
| 08/09 Laundry / Housel    | keeping 3                    | 3,601   | 516,135             | 10/11 Dietary an         | d Cafeteria  | 2,430             | 1,099,954  |
| 13 Nursing Administrati   | on ´                         | ,278    | 1,995,807           | 14 Central Servi         | ce and Sup   | ply 0             | 0          |
| 15 Pharmancy              |                              | 0       | 0                   | 16 Medical Records 3,739 |              |                   | 303,282    |
| 17 Social Services        |                              | 0       | 0                   | 18 Other Genera          | al Service C | ost 0             | 0          |
| 19 Non Physician Anes     | thetists                     | 0       | 0                   | 20-23 Education          | Programs     | 0                 | 0          |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340097 HUGH CHA           | THAM MEMORI                  |         | Nonprofit - Other |                         |              |                    |            |
|---------------------------|------------------------------|---------|-------------------|-------------------------|--------------|--------------------|------------|
| 180 PARKWOOD DR           | 2                            |         | 9/30/2015 3       | 65 Days Settled         | t            | General Short Terr | m          |
| ELKIN, NC 28621           |                              |         |                   |                         |              | CR Beds 81 F       | POS Beds 0 |
| SURRY                     |                              |         |                   |                         |              | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                 |         |                   |                         |              | Occupancy Rate     | 57.9%      |
| Balance S                 | heet                         |         | Income            | Statement               |              | Length of Stay     | 3.8        |
| Current Assets            | 23,325,127                   | Total   | Charges           | 287,351,625             | i i          | Average Wages      | 29.57      |
| Fixed Assets              | 70,983,055                   | Cont    | ract Allowance    | 184,389,739             | 64.2%        | Medicare Part A    | 9.2%       |
| Other Assets              | 114,908,285                  | Oper    | ating Revenue     | 102,961,886             | 35.8%        | Medicare Part B    | 6.3%       |
| Total Assets              | 209,216,467                  | Oper    | ating Expense     | 103,444,978             | 3 100.5%     | Current Ratio      | 1.6        |
| Current Liabilities       | 14,795,864                   | Oper    | ating Margin      | -483,092                | -0.5%        | Days to Collect    | 248.8      |
| Long Term Liabilities     | 73,349,493                   | Othe    | r Income          | 3,957,310               | 3.8%         | Avg Payment Day    | s 24.0     |
| Total Equity              | 121,071,110                  | Othe    | r Expense         | 3,941,958               | 3.8%         | Depreciation Rate  | 4.6%       |
| Total Liab. and Equity    | 209,216,467                  | Net F   | Profit or Loss    | (467,740)               | -0.5%        | Return on Equity   | -0.4%      |
| Selected                  | Selected Revenue Departments |         |                   |                         | Rev          | enue Ranking -     | 2,032      |
| Line                      | Line Descripti               | on      |                   | Rank                    | Cost         | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene          | eral Ca | re                | 2,274                   | 16,252,307   | 13,561,689         | 1.198398   |
| 31 Intensive              | Care Unit                    |         |                   | 0                       | 0            | 0                  | 0.000000   |
| 50 Operating              | Room                         |         |                   | 2,236                   | 6,776,872    | 25,509,828         | 0.265657   |
| 52 Labor Ro               | om and Delivery R            | oom     |                   | 2,157                   | 677,457      | 4,208,708          | 0.160966   |
| 91 Emergen                | cy Department                |         |                   | 2,223                   | 5,267,867    | 28,131,958         | 0.187256   |
| General Service Co        | st by Line Ra                | ınk     | Expense           | General Servi           | ice Cost by  | y Line Rank        | Expense    |
| 01 Capital Cost - Buildin | ngs ´                        | ,207    | 6,897,925         | 02 Capital Cost         | - Movable E  | Equip 0            | 0          |
| 04 Employee Benefits      | •                            | ,910    | 7,085,526         | 05 Administrativ        | e and Gene   | eral 2,348         | 11,950,914 |
| 06 Maintenance and Re     | epairs                       | 0       | 0                 | 07 Operation of         | Plant        | 2,401              | 1,778,988  |
| 08/09 Laundry / Housek    | keeping 2                    | 2,188   | 1,434,712         | 10/11 Dietary a         | nd Cafeteria | 2,279              | 1,210,891  |
| 13 Nursing Administrati   | on 2                         | 2,788   | 723,049           | 14 Central Serv         | rice and Sup | ply 1,119          | 989,780    |
| 15 Pharmancy              | 2                            | 2,426   | 663,246           | 16 Medical Records 2,38 |              |                    | 761,728    |
| 17 Social Services        |                              | 0       | 0                 | 18 Other Gener          | al Service C | cost 0             | 0          |
| 19 Non Physician Anes     | thetists                     | 0       | 0                 | 20-23 Educatio          | n Programs   | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340039 IREDELL N               | IEMORIAL HOS       | PITAL        | INC  |                              |                                     | Nonprofit - Other                 |                                   |  |
|--------------------------------|--------------------|--------------|--|------------------------------|-------------------------------------|-----------------------------------|-----------------------------------|--|
| 557 BROOKDALE D                | R P O BOX 182      | 8            | 9/30/2015 3                                  | 365 Days Set                 | tled                                | General Short Terr                | m                                 |  |
| STATESVILLE, NC 2              | 8677               |              |  |                              |                                     | CR Beds 139                       | POS Beds 0                        |  |
| IREDELL                        |                    |              |  |                              |                                     | Key Perform                       | anace Ind.                        |  |
| BLUE CROSS (NOR                | TH CAROLINA)       |              |  |                              |                                     | Occupancy Rate                    | 64.8%                             |  |
| Balance S                      | Sheet              |              | Income                                       | Statement                    |                                     | Length of Stay                    | 4.9                               |  |
| Current Assets                 | 20,243,443         | Total        | Charges                                      | 493,559,                     | 087                                 | Average Wages                     | 29.58                             |  |
| Fixed Assets                   | 50,193,995         | Cont         | ract Allowance                               | 340,975,                     | 000 69.1%                           | Medicare Part A                   | 16.2%                             |  |
| Other Assets                   | 12,019,995         | Oper         | ating Revenue                                | 152,584,                     | 087 30.9%                           | Medicare Part B                   | 8.0%                              |  |
| Total Assets                   | 82,457,433         | Oper         | ating Expense                                | 150,360,                     | 967 98.5%                           | Current Ratio                     | 0.7                               |  |
| Current Liabilities            | 29,449,714         | Oper         | ating Margin                                 | 2,223,                       | 120 1.5%                            | Days to Collect                   | 396.5                             |  |
| Long Term Liabilities          | 35,267,398         | Othe         | r Income                                     | 3,631,                       | 272 2.4%                            | Avg Payment Day                   | rs 37.9                           |  |
| Total Equity                   | 17,740,321         | Othe         | r Expense                                    | 2,025,                       | 687 1.3%                            | Depreciation Rate                 | 4.2%                              |  |
| Total Liab. and Equity         | 82,457,433         | Net F        | Profit or Loss                               | 3,828,7                      | 705 2.5%                            | Return on Equity                  | 21.6%                             |  |
| Selected                       | Revenue Depar      | rtment       | s  |                              | Rev                                 | enue Ranking -                    | 1,584                             |  |
| Line                           | Line Descript      | ion          |  | Rank                         | Cost                                | Charges                           | Ratio                             |  |
| 30 Adults an                   | d Pediatrics - Gen | eral Ca      | re   | 1,614                        | 26,631,136                          | 6,881,671                         | 3.869865                          |  |
| 31 Intensive                   | Care Unit          |              |  | 1,531                        | 5,707,703                           | 4,084,682                         | 1.397343                          |  |
| 50 Operating                   | Room               |              |  | 1,559                        | 11,947,950                          | 24,940,208                        | 0.479064                          |  |
| 52 Labor Ro                    | om and Delivery R  | Room         |  | 1,124                        | 3,564,839                           | 1,581,891                         | 2.253530                          |  |
| 91 Emergen                     | cy Department      |              |  | 1,657                        | 7,821,076                           | 14,192,470                        | 0.551072                          |  |
| General Service Co             | st by Line R       | ank          | Expense                                      | General Se                   | ervice Cost b                       | y Line Rank                       | Expense                           |  |
| 01 Capital Cost - Buildi       | ngs                | 2,649        | 2,246,097                                    | 02 Capital C                 | ost - Movable I                     | Equip 1,440                       | 4,700,619                         |  |
| 04 Employee Benefits           |                    | 1,142        | 14,631,499                                   | 05 Administ                  | rative and Gene                     | eral 2,150                        | 14,087,282                        |  |
| 06 Maintenance and Repairs 0 0 |                    |              | 0  | 07 Operation                 | n of Plant                          | 1,522                             | 3,589,842                         |  |
| 06 Maintenance and Re          | <b>σραιίο</b>      |              | 08/09 Laundry / Housekeeping 1,638 2,168,170 |                              |                                     | 10/11 Dietary and Cafeteria 1,339 |                                   |  |
|                                | •                  | 1,638        | 2,168,170                                    | 10/11 Dietar                 | y and Cafeteria                     | 1,339                             | 2,235,604                         |  |
|                                | keeping            | 1,638<br>880 | 2,168,170<br>2,863,794                       |                              | ry and Cafeteria<br>Service and Sup |                                   |                                   |  |
| 08/09 Laundry / House          | keeping<br>on      |              |  |                              | Service and Sup                     |                                   | 780,975                           |  |
| 08/09 Laundry / Housel         | keeping<br>on      | 880          | 2,863,794                                    | 14 Central S<br>16 Medical I | Service and Sup                     | 1,294<br>1,068                    | 2,235,604<br>780,975<br>2,153,528 |  |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 341327 J ARTHUR DOSHER MEMORIAL HOSPITAL  Government - Hospital Dis |                              |          |                |                  |              |                    |            |  |  |  |
|---|------------------------------|----------|----------------|------------------|--------------|--------------------|------------|--|--|--|
| 924 HOWE ST   |                              |          | 9/30/2015 3    | 65 Days Settled  |              | General Short Terr | m          |  |  |  |
| SOUTHPORT, NC 28  | 3461                         |          |                |                  |              | CR Beds 25         | POS Beds 0 |  |  |  |
| BRUNSWICK   |                              |          |                |                  |              | Key Perform        | anace Ind. |  |  |  |
| BLUE CROSS (SOU   | TH CAROLINA)                 |          |                |                  |              | Occupancy Rate     | 27.7%      |  |  |  |
| Balance S   | Sheet                        |          | Income         | Statement        |              | Length of Stay     | 3.0        |  |  |  |
| Current Assets  | 19,486,891                   | Total    | Charges        | 106,510,560      |              | Average Wages      |            |  |  |  |
| Fixed Assets  | 38,962,164                   | Conti    | ract Allowance | 68,783,790       | 64.6%        | Medicare Part A    | 0.0%       |  |  |  |
| Other Assets  | 1,506,006                    | Oper     | ating Revenue  | 37,726,770       | 35.4%        | Medicare Part B    | 9.4%       |  |  |  |
| Total Assets  | 59,955,061                   | Oper     | ating Expense  | 40,895,739       | 108.4%       | Current Ratio      | 4.4        |  |  |  |
| Current Liabilities   | 4,478,099                    | Oper     | ating Margin   | -3,168,969       | -8.4%        | Days to Collect    | 191.9      |  |  |  |
| Long Term Liabilities   | 9,378,337                    | Othe     | r Income       | 3,708,963        | 9.8%         | Avg Payment Day    | s 35.7     |  |  |  |
| Total Equity  | 46,098,625                   | Othe     | r Expense      | 0                | 0.0%         | Depreciation Rate  | 4.8%       |  |  |  |
| Total Liab. and Equity  | 59,955,061                   | Net F    | Profit or Loss | 539,994          | 1.4%         | Return on Equity   | 1.2%       |  |  |  |
| Selected  | Selected Revenue Departments |          |                |                  | Rev          | enue Ranking -     | 3,271      |  |  |  |
| Line  | Line Descripti               | on       |                | Rank             | Cost         | Charges            | Ratio      |  |  |  |
| 30 Adults an  | d Pediatrics - Gene          | eral Cai | re             | 4,918            | 3,157,551    | 2,105,854          | 1.499416   |  |  |  |
| 31 Intensive  | Care Unit                    |          |                | 0                | 0            | 0                  | 0.000000   |  |  |  |
| 50 Operating  | Room                         |          |                | 2,922            | 3,645,685    | 10,359,819         | 0.351906   |  |  |  |
| 52 Labor Ro   | om and Delivery R            | oom      |                | 0                | 0            | 0                  | 0.000000   |  |  |  |
| 91 Emergen  | cy Department                |          |                | 3,035            | 3,001,751    | 10,999,072         | 0.272909   |  |  |  |
| General Service Co  | st by Line Ra                | ınk      | Expense        | General Servi    | ce Cost by   | y Line Rank        | Expense    |  |  |  |
| 01 Capital Cost - Buildir   | ngs 3                        | 3,358    | 1,447,149      | 02 Capital Cost  | - Movable E  | Equip 2,855        | 1,212,025  |  |  |  |
| 04 Employee Benefits  | 2                            | 2,794    | 3,336,663      | 05 Administrativ | e and Gene   | eral 3,952         | 3,943,786  |  |  |  |
| 06 Maintenance and Re   | epairs                       | ,343     | 785,599        | 07 Operation of  | Plant        | 3,729              | 678,053    |  |  |  |
| 08/09 Laundry / Housel  | keeping 3                    | 3,225    | 669,832        | 10/11 Dietary ar | nd Cafeteria | 3,073              | 761,049    |  |  |  |
| 13 Nursing Administrati   | on 3                         | 3,007    | 627,434        | 14 Central Serv  | ice and Sup  | ply 2,090          | 276,995    |  |  |  |
| 15 Pharmancy  | 2                            | 2,910    | 349,779        | 16 Medical Rec   | ords         | 2,308              | 805,566    |  |  |  |
| 17 Social Services  | ,                            | 2,516    | 78,148         | 18 Other Gener   | al Service C | cost 0             | 0          |  |  |  |
| 19 Non Physician Anes   | thetists                     | 0        | 0              | 20-23 Education  | n Programs   | 0                  | 0          |  |  |  |

All Providers

2:33 PM

Sample Hospital reports from the Halmanac.com website.

| 340090 JOHNSTON           | I HEALTH                     |          |                |                          |                         | Government - Hos  | pital Dis  |
|---------------------------|------------------------------|----------|----------------|--------------------------|-------------------------|-------------------|------------|
| 509 BRIGHT LEAF B         | BLVD                         |          | 6/30/2015 3    | 65 Days Settle           | ed                      | General Short Ter | m          |
| SMITHFIELD, NC 27         | 577                          |          |                |                          |                         | CR Beds 163       | POS Beds 0 |
| JOHNSTON                  |                              |          |                |                          |                         | Key Perform       | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                 |          |                |                          |                         | Occupancy Rate    | 56.5%      |
| Balance S                 | Sheet                        |          | Income         | Statement                |                         | Length of Stay    | 4.4        |
| Current Assets            | 61,223,682                   | Total    | Charges        | 693,255,0                | 07                      | Average Wages     | 28.31      |
| Fixed Assets              | 186,337,972                  | Conti    | ract Allowance | 523,515,5                | 20 75.5%                | Medicare Part A   | 17.1%      |
| Other Assets              | 55,970,891                   | Oper     | ating Revenue  | 169,739,4                | <del></del>             | Medicare Part B   | 10.7%      |
| Total Assets              | 303,532,545                  | Oper     | ating Expense  | 171,859,0                | 77 101.2%               | Current Ratio     | 1.9        |
| Current Liabilities       | 32,999,487                   | Oper     | ating Margin   | -2,119,5                 | <del></del><br>90 -1.2% | Days to Collect   | 64.9       |
| Long Term Liabilities     | 137,927,665                  | Othe     | r Income       | 6,873,7                  | 61 4.0%                 | Avg Payment Day   | rs 39.0    |
| Total Equity              | 132,605,393                  | Othe     | r Expense      |                          | 0 0.0%                  | Depreciation Rate | 6.4%       |
| Total Liab. and Equity    | 303,532,545                  | Net F    | Profit or Loss | 4,754,17                 |                         | Return on Equity  | 3.6%       |
| Selected                  | Selected Revenue Departments |          |                |                          | Rev                     | enue Ranking -    | 1,449      |
| Line                      | Line Descripti               | on       |                | Rank                     | Cost                    | Charges           | Ratio      |
| 30 Adults an              | d Pediatrics - Gene          | eral Cai | re             | 1,453                    | 30,220,342              | 32,467,847        | 0.930778   |
| 31 Intensive              | Care Unit                    |          |                | 1,721                    | 4,608,086               | 7,318,979         | 0.629608   |
| 50 Operating              | Room                         |          |                | 1,338                    | 14,548,001              | 52,467,584        | 0.277276   |
| 52 Labor Ro               | om and Delivery R            | oom      |                | 924                      | 4,605,434               |                   |            |
| 91 Emergen                | cy Department                |          |                | 809                      | 15,357,002              | 123,126,859       | 0.124725   |
| General Service Co        | st by Line Ra                | nk       | Expense        | General Ser              | vice Cost b             | y Line Rank       | Expense    |
| 01 Capital Cost - Buildir | ngs                          | 695      | 11,646,931     | 02 Capital Co            | st - Movable I          | Equip 995         | 7,112,126  |
| 04 Employee Benefits      | •                            | ,134     | 14,769,191     | 05 Administra            | tive and Gene           | eral 1,573        | 22,884,550 |
| 06 Maintenance and Re     |                              | 371      | 6,312,076      | 07 Operation             | of Plant                | 0                 | 0          |
| 08/09 Laundry / Housel    | . •                          | 900      | 3,943,781      | 10/11 Dietary            | and Cafeteria           |                   | 2,564,784  |
| 13 Nursing Administrati   |                              | 2,089    | 1,118,505      | 14 Central Se            |                         |                   | 644,328    |
| 15 Pharmancy              | •                            | 1,315    | 2,306,605      | 16 Medical Records 1,946 |                         |                   | 1,046,978  |
| 17 Social Services        |                              | 0        | 0              | 18 Other Gen             |                         |                   | 0          |
| 19 Non Physician Anes     | thetists                     | 0        | 0              | 20-23 Educat             | ion Programs            | 0                 | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 344023 JULIAN F KEITH ALCOHOL & DRUG ABUSE TX  Government - State |                              |          |                |                    |             |                   |            |  |  |  |
|---|------------------------------|----------|----------------|--------------------|-------------|-------------------|------------|--|--|--|
| 201 TABERNACLE F  | ROAD                         |          | 6/30/2015 3    | 65 Days Settled    |             | Psychiatric       |            |  |  |  |
| BLACK MOUNTAIN,   | NC 28711                     |          |                |                    |             | CR Beds 80        | POS Beds 0 |  |  |  |
| BUNCOMBE  |                              |          |                |                    |             | Key Perform       | anace Ind. |  |  |  |
| BLUE CROSS (NOR   | TH CAROLINA)                 |          |                |                    |             | Occupancy Rate    | 68.0%      |  |  |  |
| Balance S   | Sheet                        |          | Income         | Statement          |             | Length of Stay    | 15.8       |  |  |  |
| Current Assets  | 228,217                      | Total    | Charges        | 1,769,054          |             | Average Wages     | 21.59      |  |  |  |
| Fixed Assets  | 5,827,302                    | Conti    | act Allowance  | 0                  | 0.0%        | Medicare Part A   | 0.0%       |  |  |  |
| Other Assets  | 0                            | Oper     | ating Revenue  | 1,769,054          | 100.0%      | Medicare Part B   | 0.0%       |  |  |  |
| Total Assets  | 6,055,519                    | Oper     | ating Expense  | 15,765,379         | 891.2%      | Current Ratio     | 2.3        |  |  |  |
| Current Liabilities   | 100,027                      | Oper     | ating Margin   | -13,996,325        | -791.2%     | Days to Collect   | 22.7       |  |  |  |
| Long Term Liabilities   | 0                            | Othe     | Income         | 13,996,323         | 791.2%      | Avg Payment Day   | s 0.0      |  |  |  |
| Total Equity  | 0                            | Othe     | Expense        | 0                  | 0.0%        | Depreciation Rate | 2.9%       |  |  |  |
| Total Liab. and Equity  | 100,027                      | Net F    | Profit or Loss | (2)                | 0.0%        | Return on Equity  | 0.0%       |  |  |  |
| Selected  | Selected Revenue Departments |          |                |                    | Rev         | enue Ranking -    | 5,915      |  |  |  |
| Line  | Line Descripti               | on       |                | Rank               | Cost        | Charges           | Ratio      |  |  |  |
| 30 Adults an  | d Pediatrics - Gene          | eral Car | e              | 2,399 1            | 4,570,090   | 14,434,585        | 1.009388   |  |  |  |
| 31 Intensive  | Care Unit                    |          |                | 0                  | 0           | 0                 | 0.000000   |  |  |  |
| 50 Operating  | Room                         |          |                | 0                  | 0           | 0                 | 0.000000   |  |  |  |
| 52 Labor Ro   | om and Delivery R            | oom      |                | 0                  | 0           | 0                 | 0.000000   |  |  |  |
| 91 Emergen  | cy Department                |          |                | 0                  | 0           | 0                 | 0.000000   |  |  |  |
| General Service Co  | st by Line Ra                | nk       | Expense        | General Service    | e Cost by   | / Line Rank       | Expense    |  |  |  |
| 01 Capital Cost - Buildin   | ngs t                        | 5,450    | 249,576        | 02 Capital Cost -  | Movable E   | Equip 5,449       | 36,806     |  |  |  |
| 04 Employee Benefits  | Ę                            | 5,276    | 404,587        | 05 Administrative  | and Gene    | ral 4,852         | 2,388,078  |  |  |  |
| 06 Maintenance and Re   | epairs                       | ,878     | 203,124        | 07 Operation of I  | Plant       | 4,089             | 543,722    |  |  |  |
| 08/09 Laundry / Housel  | keeping 4                    | 1,103    | 375,244        | 10/11 Dietary an   | d Cafeteria | 2,943             | 816,733    |  |  |  |
| 13 Nursing Administrati   | on 4                         | 1,620    | 158,948        | 14 Central Service | ce and Sup  | ply 0             | 0          |  |  |  |
| 15 Pharmancy  |                              | 0        | 0              | 16 Medical Reco    | rds         | 4,002             | 255,386    |  |  |  |
| 17 Social Services  |                              | 0        | 0              | 18 Other Genera    | I Service C | ost 240           | 1,949,584  |  |  |  |
| 19 Non Physician Anes   | thetists                     | 0        | 0              | 20-23 Education    | Programs    | 0                 | 0          |  |  |  |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 342012 KINDRED H             | OSPITAL GREE        |         | Proprietary - Corpo | oration         |               |                   |            |
|------------------------------|---------------------|---------|---------------------|-----------------|---------------|-------------------|------------|
| 2401 SOUTHSIDE B             | LVD                 |         | 8/31/2015 3         | 65 Days Reope   | ened          | General Long Terr | m          |
| GREENSBORO, NC               | 27406               |         |                     |                 |               | CR Beds 95        | POS Beds 0 |
| GUILFORD                     |                     |         |                     |                 |               | Key Perform       | anace Ind. |
| WISCONSIN PHYSIC             | CIANS SERVICE       |         |                     |                 |               | Occupancy Rate    | 56.0%      |
| Balance S                    | Sheet               |         | Income              | Statement       |               | Length of Stay    | 33.8       |
| Current Assets               | 7,408,371           | Total   | Charges             | 116,843,507     | 7             | Average Wages     | 27.54      |
| Fixed Assets                 | 1,408,541           | Cont    | ract Allowance      | 81,934,444      | 4 70.1%       | Medicare Part A   | 0.0%       |
| Other Assets                 | 0                   | Oper    | ating Revenue       | 34,909,063      | 3 29.9%       | Medicare Part B   | 1.3%       |
| Total Assets                 | 8,816,912           | Oper    | ating Expense       | 35,631,240      | 0 102.1%      | Current Ratio     | 3.2        |
| Current Liabilities          | 2,294,449           | Oper    | ating Margin        | -722,177        | _<br>7 -2.1%  | Days to Collect   | 138.0      |
| Long Term Liabilities        | -14,837,533         | Othe    | r Income            | 166,427         | 7 0.5%        | Avg Payment Day   | rs 17.4    |
| Total Equity                 | 21,359,996          | Othe    | r Expense           | (               | 0.0%          | Depreciation Rate | 6.7%       |
| Total Liab. and Equity       | 8,816,912           | Net F   | Profit or Loss      | (555,750)       | -<br>) -1.6%  | Return on Equity  | -2.6%      |
| Selected Revenue Departments |                     |         |                     |                 | Rev           | enue Ranking -    | 3,385      |
| Line                         | Line Descripti      | on      |                     | Rank            | Cost          | Charges           | Ratio      |
| 30 Adults an                 | d Pediatrics - Gene | eral Ca | re                  | 2,585           | 12,783,583    | 26,368,100        | 0.484812   |
| 31 Intensive                 | Care Unit           |         |                     | 2,420           | 2,162,861     | 5,081,895         | 0.425601   |
| 50 Operating                 | Room                |         |                     | 4,028           | 874,867       | 2,101,701         | 0.416266   |
| 52 Labor Ro                  | om and Delivery R   | oom     |                     | 0               | 0             | 0                 |            |
| 91 Emergen                   | cy Department       |         |                     | 0               | 0             | 0                 | 0.000000   |
| General Service Co           | st by Line Ra       | nk      | Expense             | General Serv    | ice Cost b    | y Line Rank       | Expense    |
| 01 Capital Cost - Buildir    | ngs 2               | 2,418   | 2,635,583           | 02 Capital Cost | t - Movable E | Equip 3,516       | 660,264    |
| 04 Employee Benefits         | ;                   | 3,289   | 2,388,028           | 05 Administrati | ve and Gene   | eral 4,034        | 3,754,521  |
| 06 Maintenance and Re        | epairs              | 0       | 0                   | 07 Operation of | f Plant       | 2,852             | 1,258,429  |
| 08/09 Laundry / Housel       | keeping 2           | 2,962   | 804,038             | 10/11 Dietary a | ınd Cafeteria | 3,729             | 540,622    |
| 13 Nursing Administrati      | ion :               | 3,060   | 606,343             | 14 Central Serv | vice and Sup  | ply 2,656         | 133,557    |
| 15 Pharmancy                 | 2                   | 2,108   | 965,128             | 16 Medical Red  | cords         | 3,046             | 477,374    |
| 17 Social Services           |                     | 899     | 934,861             | 18 Other Gene   | ral Service C | Cost 0            | 0          |
| 19 Non Physician Anes        | thetists            | 0       | 0                   | 20-23 Educatio  | n Programs    | 0                 | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340129 LAKE NOR           | MAN REGIONAL                             | MED     | ICAL CENTER    |                                   |        |             | Proprietary | - Corpo  | oration    |
|---------------------------|--|---------|----------------|-----------------------------------|--------|-------------|-------------|----------|------------|
| 171 FAIRVIEW ROA          | D  |         | 9/30/2015 3    | 65 Days Set                       | tled   |             | General Sh  | ort Teri | m          |
| MOORESVILLE, NC           | 28117                                    |         |                |                                   |        |             | CR Beds 1   | 11 F     | POS Beds 0 |
| IREDELL                   |  |         |                |                                   |        |             | Key P       | erform   | anace Ind. |
| WISCONSIN PHYSIC          | CIANS SERVICE                            |         |                |                                   |        |             | Occupanc    | y Rate   | 41.2%      |
| Balance S                 | Sheet                                    |         | Income         | Statement                         |        |             | Length of   | Stay     | 3.9        |
| Current Assets            | 19,222,025                               | Total   | Charges        | 589,994,                          | 524    |             | Average V   | /ages    | 29.83      |
| Fixed Assets              | 86,455,012                               | Cont    | ract Allowance | 453,860,                          | 846    | 76.9%       | Medicare I  | Part A   | 10.5%      |
| Other Assets              | 2,837,099                                | Oper    | ating Revenue  | 136,133,                          | 678    | 23.1%       | Medicare I  | Part B   | 5.6%       |
| Total Assets              | 108,514,136                              | Oper    | ating Expense  | 108,756,                          | 500    | 79.9%       | Current Ra  | atio     | 0.3        |
| Current Liabilities       | 63,114,608                               | Oper    | ating Margin   | 27,377,                           | 178    | 20.1%       | Days to Co  | ollect   | 133.9      |
| Long Term Liabilities     | 451,960                                  | Othe    | r Income       | 1,659,                            | 812    | 1.2%        | Avg Paym    | ent Day  | rs 24.0    |
| Total Equity              | 44,947,568                               | Othe    | r Expense      |                                   | 0      | 0.0%        | Depreciati  | on Rate  | 7.5%       |
| Total Liab. and Equity    | 108,514,136                              | Net F   | Profit or Loss | 29,036,9                          | 990    | 21.3%       | Return on   | Equity   | 64.6%      |
| Selected                  | Revenue Depar                            | tment   | s              |                                   |        | Rev         | enue Rani   | king -   | 1,722      |
| Line                      | Line Descripti                           | on      |                | Rank                              |        | Cost        | Ch          | arges    | Ratio      |
| 30 Adults an              | d Pediatrics - Gene                      | eral Ca | re             | 2,385                             | 14     | 1,727,409   | 11,1        | 12,456   | 1.325306   |
| 31 Intensive              | Care Unit                                |         |                | 1,902                             | 3      | 3,818,421   | 3,4         | 95,465   | 1.092393   |
| 50 Operating              | Room                                     |         |                | 1,395                             | 13     | 3,779,553   | 160,7       | 48,218   | 0.085721   |
| 52 Labor Ro               | om and Delivery R                        | oom     |                | 1,167                             | ;      | 3,341,410   | 4,6         | 49,039   | 0.718731   |
| 91 Emergen                | cy Department                            |         |                | 2,547                             | 4      | 1,178,194   | 35,1        | 45,234   | 0.118884   |
| General Service Co        | st by Line Ra                            | ınk     | Expense        | General Se                        | ervic  | e Cost by   | / Line F    | Rank     | Expense    |
| 01 Capital Cost - Buildin | ngs 2                                    | 2,919   | 1,915,619      | 02 Capital C                      | ost -  | Movable E   | quip        | 1,372    | 5,036,376  |
| 04 Employee Benefits      | 2  | 2,469   | 4,373,089      | 05 Administr                      | rative | and Gene    | ral         | 1,720    | 20,031,270 |
| 06 Maintenance and Re     | epairs                                   | 0       | 0              | 07 Operation                      | n of F | lant        |             | 1,762    | 2,960,495  |
| 08/09 Laundry / Housel    | keeping 2                                | 2,210   | 1,414,752      | 10/11 Dietar                      | y and  | l Cafeteria |             | 1,997    | 1,457,112  |
| 13 Nursing Administrati   | 3 Nursing Administration 1,084 2,386,434 |         |                | 14 Central S                      | Servic | e and Sup   | ply         | 1,478    | 615,760    |
| 15 Pharmancy              | 5 Pharmancy 1,521 1,846,984              |         |                | 16 Medical Records 2,093          |        |             | 2,092       | 932,556  |            |
| 17 Social Services        | 7 Social Services 0                      |         |                | 0 18 Other General Service Cost 0 |        |             | 0           |          |            |
| 19 Non Physician Anes     | thetists                                 | 0       | 0              | 20-23 Educa                       | ation  | Programs    |             | 0        | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340027 LENOIR ME          | MORIAL HOSP                 | TAL      |                |                                     |              | Nonprofit - Other  |            |
|---------------------------|-----------------------------|----------|----------------|-------------------------------------|--------------|--------------------|------------|
| 100 AIRPORT RD            |                             |          | 9/30/2015 3    | 65 Days Settled                     | d            | General Short Terr | m          |
| KINSTON, NC 28501         |                             |          |                |                                     |              | CR Beds 135        | POS Beds 0 |
| LENOIR                    |                             |          |                |                                     |              | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                |          |                |                                     |              | Occupancy Rate     | 46.1%      |
| Balance S                 | heet                        |          | Income         | Statement                           |              | Length of Stay     | 4.8        |
| Current Assets            | 41,413,791                  | Total    | Charges        | 258,995,551                         |              | Average Wages      | 25.46      |
| Fixed Assets              | 53,745,806                  | Conti    | ract Allowance | 158,992,695                         | 61.4%        | Medicare Part A    | 23.4%      |
| Other Assets              | 95,221,862                  | Oper     | ating Revenue  | 100,002,856                         | 38.6%        | Medicare Part B    | 11.5%      |
| Total Assets              | 190,381,459                 | Oper     | ating Expense  | 105,845,059                         | 105.8%       | Current Ratio      | 2.6        |
| Current Liabilities       | 15,959,912                  | Oper     | ating Margin   | -5,842,203                          | -5.8%        | Days to Collect    | 38.5       |
| Long Term Liabilities     | 28,051,208                  | Othe     | r Income       | 7,101,034                           | 7.1%         | Avg Payment Day    | s 26.3     |
| Total Equity              | 146,370,339                 | Othe     | r Expense      | 0                                   | 0.0%         | Depreciation Rate  | 4.7%       |
| Total Liab. and Equity    | 190,381,459                 | Net F    | Profit or Loss | 1,258,831                           | 1.3%         | Return on Equity   | 0.9%       |
| Selected                  | Revenue Depar               | tment    | S              |                                     | Rev          | enue Ranking -     | 2,063      |
| Line                      | Line Descripti              | on       |                | Rank                                | Cost         | Charges            | Ratio      |
| 30 Adults and             | d Pediatrics - Gene         | eral Cai | re             | 2,098                               | 18,411,647   | 21,790,982         | 0.844920   |
| 31 Intensive              | Care Unit                   |          |                | 0                                   | 0            | 0                  | 0.000000   |
| 50 Operating              | Room                        |          |                | 2,244                               | 6,720,399    | 17,518,162         | 0.383625   |
| 52 Labor Ro               | om and Delivery R           | oom      |                | 1,428                               | 2,328,220    |                    | 1.706468   |
| 91 Emergend               | cy Department               |          |                | 1,320                               | 9,984,602    | 44,048,780         | 0.226671   |
| General Service Co        | st by Line Ra               | nk       | Expense        | General Servi                       | ce Cost by   | y Line Rank        | Expense    |
| 01 Capital Cost - Buildin | ngs 1                       | ,655     | 4,715,619      | 02 Capital Cost                     | - Movable E  | Equip 1,753        | 3,432,133  |
| 04 Employee Benefits      | 1                           | ,444     | 10,771,766     | 05 Administrativ                    | e and Gene   | eral 2,532         | 10,362,444 |
| 06 Maintenance and Re     | epairs                      | 0        | 0              | 07 Operation of                     | Plant        | 973                | 5,831,362  |
| 08/09 Laundry / Housek    | keeping 1                   | ,976     | 1,657,996      | 10/11 Dietary a                     | nd Cafeteria | 1,870              | 1,573,154  |
| 13 Nursing Administration | on 1                        | ,535     | 1,601,793      | 14 Central Serv                     | rice and Sup | ply 1,913          | 351,386    |
| 15 Pharmancy              | 5 Pharmancy 1,439 2,060,422 |          |                | 16 Medical Records 1,37             |              |                    | 1,649,484  |
| 17 Social Services        | Social Services 942 861,50  |          |                | 1 18 Other General Service Cost 391 |              |                    | 482,049    |
| 19 Non Physician Anes     | thetists                    | 0        | 0              | 20-23 Education                     | n Programs   | 0                  | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340096 LEXINGTO                            | N MEMORIAL H   | OSPIT     | AL INC         |                                     |             | Nonprofit - Other  |            |
|--|--|-----------|----------------|-------------------------------------|-------------|--------------------|------------|
| 250 HOSPITAL DRI\                          | /E PO BOX 1817                                       |           | 6/30/2015 3    | 865 Days Amend                      | led         | General Short Teri | m          |
| LEXINGTON, NC 272                          | 293  |           |                |                                     |             | CR Beds 64         | POS Beds 0 |
| DAVIDSON                                   |  |           |                |                                     |             | Key Perform        | anace Ind. |
| BLUE CROSS (NOR                            | TH CAROLINA)   |           |                |                                     |             | Occupancy Rate     | 35.8%      |
| Balance S                                  | Sheet  |           | Income         | Statement                           |             | Length of Stay     | 4.0        |
| Current Assets                             | 44,157,005   | Total     | Charges        | 237,579,554                         |             | Average Wages      | 20.94      |
| Fixed Assets                               | 25,536,116   | Cont      | ract Allowance | 160,990,109                         | 67.8%       | Medicare Part A    | 8.8%       |
| Other Assets                               | 488,921  | Oper      | ating Revenue  | 76,589,445                          | -<br>32.2%  | Medicare Part B    | 7.1%       |
| Total Assets                               | tal Assets 70,182,042 Operating Expense              |           |                |                                     |             | Current Ratio      | (2.6)      |
| Current Liabilities                        | current Liabilities -17,052,711 Operating Margin     |           |                |                                     |             | Days to Collect    | 385.5      |
| Long Term Liabilities                      | r Income   | 1,988,088 | 2.6%           | Avg Payment Day                     | s (20.2)    |                    |            |
| Total Equity                               | otal Equity -53,129,331 Other Expense                |           |                |                                     | 0.1%        | Depreciation Rate  | 4.8%       |
| Total Liab. and Equity                     | otal Liab. and Equity -70,182,042 Net Profit or Loss |           |                | 14,587,797                          | 19.0%       | Return on Equity   | -27.5%     |
| Selected                                   | Revenue Depar  | tment     | s              |                                     | Rev         | enue Ranking -     | 2,371      |
| Line                                       | Line Descripti                                       | on        |                | Rank                                | Cost        | Charges            | Ratio      |
| 30 Adults an                               | d Pediatrics - Gene                                  | eral Ca   | re             | 3,696                               | 6,444,660   | 5,811,881          | 1.108877   |
| 31 Intensive                               | Care Unit  |           |                | 2,421                               | 2,159,742   | 2,794,975          | 0.772723   |
| 50 Operating                               | Room   |           |                | 2,259                               | 6,650,550   | 21,598,677         | 0.307915   |
| 52 Labor Ro                                | om and Delivery R                                    | oom       |                | 1,595                               | 1,818,751   | 1,029,828          | 1.766073   |
| 91 Emergen                                 | cy Department  |           |                | 2,136                               | 5,589,765   | 28,404,744         | 0.196790   |
| General Service Co                         | st by Line Ra  | ınk       | Expense        | General Servi                       | ce Cost by  | y Line Rank        | Expense    |
| 01 Capital Cost - Buildin                  | ngs 5  | 5,898     | 83,696         | 02 Capital Cost                     | - Movable E | Equip 1,472        | 4,529,203  |
| 04 Employee Benefits                       | •  | 1,986     | 6,586,298      | 05 Administrativ                    | e and Gene  | eral 2,139         | 14,188,296 |
| 06 Maintenance and Re                      | epairs   | ,295      | 885,635        | 07 Operation of                     | Plant       | 3,204              | 969,879    |
| 08/09 Laundry / Housekeeping 2,796 917,666 |  |           | 917,666        | 10/11 Dietary and Cafeteria 3,06    |             |                    | 762,401    |
| 3 Nursing Administration 2,922 666,794     |  |           | 666,794        | 14 Central Service and Supply 2,920 |             |                    | 92,150     |
| 15 Pharmancy                               | 5 Pharmancy 2,563 566,104                            |           |                | 16 Medical Records 0                |             |                    | (47,166)   |
| 7 Social Services 2,150 156,8              |  |           |                | 28 18 Other General Service Cost 0  |             |                    | C          |
| 19 Non Physician Anes                      | thetists   | 0         | 0              | 20-23 Education                     | Programs    | 0                  | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 342013 LIFECARE           | HOSPITALS OF             | NC      |                |                                   |             | Proprietary - Corpo | oration    |
|---------------------------|--------------------------|---------|----------------|-----------------------------------|-------------|---------------------|------------|
| 1031 NOELL LANE           |                          |         | 2/28/2015 3    | 65 Days Settled                   |             | General Long Terr   | n          |
| ROCKY MOUNT, NO           | 27804                    |         |                |                                   |             | CR Beds 50          | POS Beds 0 |
| NASH                      |                          |         |                |                                   |             | Key Perform         | anace Ind. |
| WISCONSIN PHYSIC          | CIANS SERVICE            |         |                |                                   |             | Occupancy Rate      | 81.4%      |
| Balance S                 | Sheet                    |         | Income         | Statement                         |             | Length of Stay      | 29.9       |
| Current Assets            | -1,393,979               | Total   | Charges        | 96,008,938                        |             | Average Wages       |            |
| Fixed Assets              | 1,270,578                | Cont    | ract Allowance | 72,785,964                        | 75.8%       | Medicare Part A     | 0.0%       |
| Other Assets              | 8,396,218                | Oper    | ating Revenue  | 23,222,974                        | 24.2%       | Medicare Part B     | 0.0%       |
| Total Assets              | 8,272,817                | Oper    | ating Expense  | 19,211,233                        | 82.7%       | Current Ratio       | (1.1)      |
| Current Liabilities       | 1,310,185                | Oper    | ating Margin   | 4,011,741                         | 17.3%       | Days to Collect     | (26.2)     |
| Long Term Liabilities     | 126,946                  | Othe    | r Income       | 92,598                            | 0.4%        | Avg Payment Day     | s 24.9     |
| Total Equity              | 6,835,686                | Othe    | r Expense      | 1                                 | 0.0%        | Depreciation Rate   | 8.3%       |
| Total Liab. and Equity    | 8,272,817                | Net F   | Profit or Loss | 4,104,338                         | 17.7%       | Return on Equity    | 60.0%      |
| Selected                  | Revenue Depar            | tment   | s              |                                   | Rev         | enue Ranking -      | 3,947      |
| Line                      | Line Descripti           | on      |                | Rank                              | Cost        | Charges             | Ratio      |
| 30 Adults an              | d Pediatrics - Gene      | eral Ca | re             | 2,865 1                           | 0,538,114   | 44,802,257          | 0.235214   |
| 31 Intensive              | Care Unit                |         |                | 0                                 | 0           | 0                   | 0.000000   |
| 50 Operating              | Room                     |         |                | 4,460                             | 359,949     | 1,881,403           | 0.191319   |
| 52 Labor Ro               | om and Delivery R        | oom     |                | 0                                 | 0           | 0                   | 0.000000   |
| 91 Emergen                | cy Department            |         |                | 0                                 | 0           | 0                   | 0.000000   |
| General Service Co        | st by Line Ra            | ınk     | Expense        | General Service                   | ce Cost by  | y Line Rank         | Expense    |
| 01 Capital Cost - Buildii | ngs 4                    | l,119   | 854,436        | 02 Capital Cost -                 | - Movable E | Equip 4,724         | 228,640    |
| 04 Employee Benefits      | 4                        | 1,079   | 1,416,029      | 05 Administrative                 | e and Gene  | eral 4,168          | 3,506,321  |
| 06 Maintenance and Re     | epairs                   | 0       | 0              | 07 Operation of I                 | Plant       | 4,256               | 484,587    |
| 08/09 Laundry / Housel    | keeping 4                | 1,165   | 361,599        | 10/11 Dietary an                  | d Cafeteria | 3,778               | 526,759    |
| 13 Nursing Administrati   | on 3                     | 3,685   | 372,837        | 14 Central Servi                  | ce and Sup  | ply 2,835           | 103,739    |
| 15 Pharmancy              | 5 Pharmancy 2,469 641,20 |         |                | 2 16 Medical Records 5,478        |             |                     | 71,078     |
| 17 Social Services        | Social Services 0        |         |                | 0 18 Other General Service Cost 0 |             |                     | 0          |
| 19 Non Physician Anes     | thetists                 | 0       | 0              | 20-23 Education                   | Programs    | 0                   | 0          |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340017 MARGARE            | T R PARDEE ME                          | MORI     | AL HOSPITAL    |                                   |          |           | Government - Cou   | nty        |
|---------------------------|--|----------|----------------|-----------------------------------|----------|-----------|--------------------|------------|
| 800 N JUSTICE ST          |  |          | 9/30/2015 3    | 65 Days Re                        | opene    | ed        | General Short Teri | m          |
| HENDERSONVILLE,           | NC 28791                               |          |                |                                   |          |           | CR Beds 208 F      | POS Beds 0 |
| HENDERSON                 |  |          |                |                                   |          |           | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                           |          |                |                                   |          |           | Occupancy Rate     | 53.2%      |
| Balance S                 | heet                                   |          | Income         | Statement                         |          |           | Length of Stay     | 3.8        |
| Current Assets            | 45,813,972                             | Total    | Charges        | 469,642                           | ,792     |           | Average Wages      | 29.00      |
| Fixed Assets              | 69,757,010                             | Conti    | ract Allowance | 279,224                           | ,739     | 59.5%     | Medicare Part A    | 14.0%      |
| Other Assets              | 47,443,502                             | Oper     | ating Revenue  | 190,418                           | ,053     | 40.5%     | Medicare Part B    | 12.4%      |
| Total Assets              | 163,014,484                            | Oper     | ating Expense  | 169,228                           | ,916     | 88.9%     | Current Ratio      | 2.3        |
| Current Liabilities       | 20,208,708                             | Oper     | ating Margin   | 21,189                            | ,137     | 11.1%     | Days to Collect    | 214.8      |
| Long Term Liabilities     | 12,299,965                             | Othe     | r Income       | 8,715                             | ,811     | 4.6%      | Avg Payment Day    | s 31.8     |
| Total Equity              | 130,505,811                            | Othe     | r Expense      | 23,058,                           | 874      | 12.1%     | Depreciation Rate  | 5.5%       |
| Total Liab. and Equity    | 163,014,484                            | Net F    | Profit or Loss | 6,846,                            | 074      | 3.6%      | Return on Equity   | 5.2%       |
| Selected                  | Revenue Depar                          | tment    | S              |                                   |          | Rev       | enue Ranking -     | 1,313      |
| Line                      | Line Descripti                         | on       |                | Rank                              |          | Cost      | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene                    | eral Car | re             | 1,890                             | 21       | ,282,668  | 24,183,167         | 0.880061   |
| 31 Intensive              | Care Unit                              |          |                | 2,191                             | 2        | ,827,472  | 3,370,664          | 0.838847   |
| 50 Operating              | Room                                   |          |                | 1,423                             | 13       | ,442,146  | 62,767,406         | 0.214158   |
| 52 Labor Ro               | om and Delivery R                      | oom      |                | 1,769                             | 1        | ,377,815  | 1,143,629          | 1.204774   |
| 91 Emergen                | cy Department                          |          |                | 1,258                             | 10       | ,479,551  | 35,738,325         | 0.293230   |
| General Service Co        | st by Line Ra                          | ınk      | Expense        | General Se                        | ervice   | Cost by   | Line Rank          | Expense    |
| 01 Capital Cost - Buildin | ngs 1                                  | ,504     | 5,295,424      | 02 Capital C                      | Cost - I | Movable E | quip 929           | 7,613,053  |
| 04 Employee Benefits      | 1                                      | ,028     | 16,652,227     | 05 Administ                       | rative   | and Gene  | ral 1,707          | 20,155,420 |
| 06 Maintenance and Re     | epairs                                 | 0        | 0              | 07 Operatio                       | n of P   | ant       | 1,426              | 3,829,805  |
| 08/09 Laundry / Housek    | keeping 1                              | ,899     | 1,765,267      | 10/11 Dieta                       | ry and   | Cafeteria | 1,873              | 1,571,396  |
| 13 Nursing Administrati   | 3 Nursing Administration 647 3,747,608 |          |                | 14 Central S                      | Service  | and Sup   | oly 1,360          | 720,426    |
| 15 Pharmancy              | 5 Pharmancy 2,041 1,047,956            |          |                | 16 Medical Records 1,3            |          |           | 1,342              | 1,691,153  |
| 17 Social Services        | 7 Social Services 0                    |          |                | 0 18 Other General Service Cost 0 |          |           | 0                  |            |
| 19 Non Physician Anes     | thetists                               | 0        | 0              | 20-23 Educ                        | ation F  | Programs  | 956                | 1,277,513  |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340132 MARIA PAR          | RHAM MEDICAL                 | CENT    | ΓER            |                                   |              | Proprietary - Corpo | oration    |
|---------------------------|------------------------------|---------|----------------|-----------------------------------|--------------|---------------------|------------|
| PO BOX 59                 |                              |         | 10/31/2015     | 365 Days Settle                   | ed           | General Short Terr  | m          |
| HENDERSON, NC 27          | 7536                         |         |                |                                   |              | CR Beds 71 F        | POS Beds 0 |
| VANCE                     |                              |         |                |                                   |              | Key Perform         | anace Ind. |
| PALMETTO GBA (NO          | C)                           |         |                |                                   |              | Occupancy Rate      | 65.9%      |
| Balance S                 | Sheet                        |         | Income         | Statement                         |              | Length of Stay      | 4.4        |
| Current Assets            | 21,216,374                   | Total   | Charges        | 358,758,502                       |              | Average Wages       | 26.02      |
| Fixed Assets              | 62,930,954                   | Cont    | ract Allowance | 259,160,905                       | 72.2%        | Medicare Part A     | 15.5%      |
| Other Assets              | 3,468,990                    | Oper    | ating Revenue  | 99,597,597                        | 27.8%        | Medicare Part B     | 10.3%      |
| Total Assets              | 87,616,318                   | Oper    | ating Expense  | 98,908,727                        | 99.3%        | Current Ratio       | 2.4        |
| Current Liabilities       | 8,766,127                    | Oper    | ating Margin   | 688,870                           | 0.7%         | Days to Collect     | 52.7       |
| Long Term Liabilities     | -12,661,571                  | Othe    | r Income       | 1,680,366                         | 1.7%         | Avg Payment Day     | s 28.0     |
| Total Equity              | 91,511,762                   | Othe    | r Expense      | 0                                 | 0.0%         | Depreciation Rate   | 7.6%       |
| Total Liab. and Equity    | 87,616,318                   | Net F   | Profit or Loss | 2,369,236                         | 2.4%         | Return on Equity    | 2.6%       |
| Selected                  | Revenue Depar                | tment   | S              |                                   | Rev          | enue Ranking -      | 2,073      |
| Line                      | Line Descripti               | on      |                | Rank                              | Cost         | Charges             | Ratio      |
| 30 Adults an              | d Pediatrics - Gene          | eral Ca | re             | 3,584                             | 6,855,985    | 8,030,955           | 0.853695   |
| 31 Intensive              | Care Unit                    |         |                | 1,225                             | 7,672,546    | 9,514,689           | 0.806390   |
| 50 Operating              | Room                         |         |                | 2,442                             | 5,648,793    | 38,321,854          | 0.147404   |
| 52 Labor Ro               | om and Delivery R            | oom     |                | 1,866                             | 1,198,383    | 1,256,178           | 0.953991   |
| 91 Emergen                | cy Department                |         |                | 1,819                             | 6,997,404    | 36,275,978          | 0.192894   |
| General Service Co        | st by Line Ra                | ınk     | Expense        | General Servi                     | ce Cost by   | y Line Rank         | Expense    |
| 01 Capital Cost - Buildir | ngs 2                        | 2,702   | 2,174,089      | 02 Capital Cost                   | - Movable E  | Equip 1,501         | 4,429,967  |
| 04 Employee Benefits      | •                            | ,925    | 6,944,222      | 05 Administrativ                  | e and Gene   | eral 2,189          | 13,636,013 |
| 06 Maintenance and Re     | epairs                       | 0       | 0              | 07 Operation of                   | Plant        | 1,634               | 3,239,189  |
| 08/09 Laundry / Housel    | keeping 2                    | 2,641   | 1,023,449      | 10/11 Dietary ar                  | nd Cafeteria | 2,644               | 969,013    |
| 13 Nursing Administrati   | on 2                         | 2,156   | 1,076,892      | 14 Central Serv                   | ice and Sup  | ply 1,454           | 633,168    |
| 15 Pharmancy              | 15 Pharmancy 1,557 1,772,766 |         |                | 6 16 Medical Records 2,616        |              |                     | 638,948    |
| 17 Social Services        | 7 Social Services 0          |         |                | 0 18 Other General Service Cost 0 |              |                     | 0          |
| 19 Non Physician Anes     | thetists                     | 0       | 0              | 20-23 Education                   | n Programs   | 0                   | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340133 MARTIN GE          | ENERAL HOSPI   | ΓAL     |                |                   |                          | Proprietary - Corpo | oration    |
|---------------------------|--|---------|----------------|-------------------|--------------------------|---------------------|------------|
| 310 S MCCASKEY R          | RD P O BOX 112                                       | 8       | 4/30/2015 3    | 65 Days Reoper    | ned                      | General Short Teri  | m          |
| WILLIAMSTON, NC 2         | 27892  |         |                |                   |                          | CR Beds 43          | POS Beds 0 |
| MARTIN                    |  |         |                |                   |                          | Key Perform         | anace Ind. |
| WISCONSIN PHYSIC          | CIANS SERVICE  |         |                |                   |                          | Occupancy Rate      | 28.2%      |
| Balance S                 | Sheet  |         | Income         | Statement         |                          | Length of Stay      | 3.5        |
| Current Assets            | 7,216,432  | Total   | Charges        | 136,841,983       |                          | Average Wages       | 25.15      |
| Fixed Assets              | 11,267,231   | Cont    | ract Allowance | 107,099,243       | 78.3%                    | Medicare Part A     | 16.6%      |
| Other Assets              | 2,825,326  | Oper    | ating Revenue  | 29,742,740        | 21.7%                    | Medicare Part B     | 6.8%       |
| Total Assets              | 21,308,989   | Oper    | ating Expense  | 36,347,541        | 122.2%                   | Current Ratio       | 0.2        |
| Current Liabilities       | 37,473,217   | Oper    | ating Margin   | -6,604,801        | -<br>-22.2%              | Days to Collect     | 116.2      |
| Long Term Liabilities     | 0  | Othe    | r Income       | 1,252,239         | 4.2%                     | Avg Payment Day     | s 16.7     |
| Total Equity              | r Expense  | 0       | 0.0%           | Depreciation Rate | 5.2%                     |                     |            |
| Total Liab. and Equity    | Total Liab. and Equity 21,308,989 Net Profit or Loss |         |                |                   | -18.0%                   | Return on Equity    | 33.1%      |
| Selected                  | Revenue Depar  | tment   | s              |                   | Rev                      | enue Ranking -      | 3,588      |
| Line                      | Line Descripti                                       | on      |                | Rank              | Cost                     | Charges             | Ratio      |
| 30 Adults an              | d Pediatrics - Gene                                  | eral Ca | re             | 4,630             | 3,763,950                | 5,100,811           | 0.737912   |
| 31 Intensive              | Care Unit  |         |                | 2,530             | 1,861,210                | 3,118,541           | 0.596821   |
| 50 Operating              | Room   |         |                | 3,352             | 2,168,106                | 13,899,968          | 0.155979   |
| 52 Labor Ro               | om and Delivery R                                    | oom     |                | 2,334             | 437,221                  | 952,366             | 0.459089   |
| 91 Emergen                | cy Department  |         |                | 3,189             | 2,765,394                | 23,443,581          | 0.117960   |
| General Service Co        | st by Line Ra  | ank     | Expense        | General Service   | ce Cost by               | y Line Rank         | Expense    |
| 01 Capital Cost - Buildin | ngs 4  | 1,594   | 604,809        | 02 Capital Cost   | - Movable E              | Equip 3,180         | 881,747    |
| 04 Employee Benefits      | ;  | 3,940   | 1,543,372      | 05 Administrative | e and Gene               | eral 3,648          | 4,665,892  |
| 06 Maintenance and Re     | epairs   | 0       | 0              | 07 Operation of   | Plant                    | 3,255               | 941,215    |
| 08/09 Laundry / Housel    | 08/09 Laundry / Housekeeping 3,561 534,826           |         |                | 10/11 Dietary an  | nd Cafeteria             | 4,232               | 421,447    |
| 13 Nursing Administrati   | 13 Nursing Administration 2,425 897,606              |         |                | 14 Central Servi  | ce and Sup               | ply 2,562           | 153,315    |
| 15 Pharmancy              | 15 Pharmancy 2,951 327,69                            |         |                |                   | 16 Medical Records 3,821 |                     |            |
| 17 Social Services        | 7 Social Services 0                                  |         |                |                   | al Service C             | Cost 0              | 0          |
| 19 Non Physician Anes     | thetists   | 0       | 0              | 20-23 Education   | Programs                 | 0                   | 0          |

All Providers

2:33 PM

Sample Hospital reports from the Halmanac.com website.

| 340002 MEMORIAL           | MISSION HOSE                           | PITAL    | AND ASHEVILI   | LE SURGE                          | RY CE    |           | Nonprofit | t - Other  |             |
|---------------------------|--|----------|----------------|-----------------------------------|----------|-----------|-----------|------------|-------------|
| 509 BILTMORE AVE          |  |          | 9/30/2015 3    | 65 Days Re                        | eopene   | ed        | General   | Short Ter  | m           |
| ASHEVILLE, NC 288         | 01                                     |          |                |                                   |          |           | CR Beds   | 448 F      | POS Beds 0  |
| BUNCOMBE                  |  |          |                |                                   |          |           | Key       | Perform    | anace Ind.  |
| BLUE CROSS (NOR           | ΓΗ CAROLINA)                           |          |                |                                   |          |           | Occupar   | ncy Rate   | 80.2%       |
| Balance S                 | heet                                   |          | Income         | Statemen                          | t        |           | Length o  | of Stay    | 5.1         |
| Current Assets            | 501,535,054                            | Total    | Charges        | 2,770,108                         | 3,501    |           | Average   | Wages      | 28.74       |
| Fixed Assets              | 704,411,778                            | Conti    | act Allowance  | 1,750,562                         | 2,910    | 63.2%     | Medicare  | e Part A   | 16.8%       |
| Other Assets              | 19,350,219                             | Oper     | ating Revenue  | 1,019,54                          | 5,591    | 36.8%     | Medicare  | e Part B   | 6.6%        |
| Total Assets              | 1,225,297,051                          | Oper     | ating Expense  | 981,61                            | 1,680    | 96.3%     | Current   | Ratio      | 3.7         |
| Current Liabilities       | 134,059,827                            | Oper     | ating Margin   | 37,933                            | 3,911    | 3.7%      | Days to   | Collect    | 253.2       |
| Long Term Liabilities     | 69,901                                 | Othe     | r Income       | 53,593                            | 3,560    | 5.3%      | Avg Pay   | ment Day   | rs 36.0     |
| Total Equity              | 1,091,167,323                          | Othe     | r Expense      |                                   | 0        | 0.0%      | Deprecia  | ation Rate | 5.3%        |
| Total Liab. and Equity    | 1,225,297,051                          | Net F    | Profit or Loss | 91,527                            | ',471    | 9.0%      | Return o  | n Equity   | 8.4%        |
| Selected                  | Revenue Depar                          | tment    | S              |                                   |          | Rev       | enue Ra   | nking -    | 118         |
| Line                      | Line Descripti                         | on       |                | Rank                              |          | Cost      | C         | harges     | Ratio       |
| 30 Adults and             | d Pediatrics - Gene                    | eral Car | re             | 166                               | 129      | ,463,373  | 167       | ,055,320   | 0.774973    |
| 31 Intensive              | Care Unit                              |          |                | 69                                | 55       | ,753,222  | 108       | ,419,945   | 0.514234    |
| 50 Operating              | Room                                   |          |                | 35                                | 108      | ,129,700  | 458       | ,523,568   | 0.235821    |
| 52 Labor Roo              | om and Delivery R                      | oom      |                | 697                               |          | ,293,954  | 15        | ,588,110   | 0.403766    |
| 91 Emergend               | cy Department                          |          |                | 219                               | 32       | ,296,908  | 144       | ,648,322   | 0.223279    |
| General Service Co        | st by Line Ra                          | nk       | Expense        | General S                         | Service  | Cost by   | y Line    | Rank       | Expense     |
| 01 Capital Cost - Buildin | ngs                                    | 53       | 50,741,089     | 02 Capital                        | Cost - I | Movable E | quip      | 60         | 37,941,326  |
| 04 Employee Benefits      |  | 101      | 94,355,652     | 05 Adminis                        | strative | and Gene  | ral       | 206        | 112,891,204 |
| 06 Maintenance and Re     | pairs                                  | 28       | 27,107,858     | 07 Operati                        | on of P  | ant       |           | 0          | 0           |
| 08/09 Laundry / Housek    | eeping                                 | 121      | 12,856,846     | 10/11 Dieta                       | ary and  | Cafeteria |           | 230        | 6,296,556   |
| 13 Nursing Administration | 3 Nursing Administration 442 5,038,517 |          |                | 14 Central                        | Service  | and Sup   | ply       | 115        | 8,271,011   |
| 15 Pharmancy              | 5 Pharmancy 599 5,260,693              |          |                | 3 16 Medical Records 1,122        |          |           | 1,122     | 2,049,678  |             |
| 17 Social Services        | 7 Social Services 1,407 451,11         |          |                | 3 18 Other General Service Cost 0 |          |           | 0         |            |             |
| 19 Non Physician Anes     | thetists                               | 0        | 0              | 20-23 Edu                         | cation F | Programs  |           | 381        | 9,226,863   |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340060 MOREHEA            | D MEMORIAL H                           | OSPIT    | AL             |                                   |              | Nonprofit - Other  |            |
|---------------------------|--|----------|----------------|-----------------------------------|--------------|--------------------|------------|
| 117 E KINGS HIGHV         | VAY                                    |          | 9/30/2015 3    | 65 Days Settled                   |              | General Short Terr | m          |
| EDEN, NC 27288            |  |          |                |                                   |              | CR Beds 99 F       | POS Beds 0 |
| ROCKINGHAM                |  |          |                |                                   |              | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                           |          |                |                                   |              | Occupancy Rate     | 25.3%      |
| Balance S                 | Sheet                                  |          | Income         | Statement                         |              | Length of Stay     | 3.3        |
| Current Assets            | 22,122,102                             | Total    | Charges        | 217,135,867                       |              | Average Wages      | 27.19      |
| Fixed Assets              | 34,336,423                             | Cont     | ract Allowance | 139,579,920                       | 64.3%        | Medicare Part A    | 9.7%       |
| Other Assets              | 11,225,970                             | Oper     | ating Revenue  | 77,555,947                        | 35.7%        | Medicare Part B    | 5.9%       |
| Total Assets              | 67,684,495                             | Oper     | ating Expense  | 81,101,698                        | 104.6%       | Current Ratio      | 0.8        |
| Current Liabilities       | 28,092,697                             | Oper     | ating Margin   | -3,545,751                        | -4.6%        | Days to Collect    | 281.2      |
| Long Term Liabilities     | 36,337,412                             | Othe     | r Income       | -2,464,549                        | -3.2%        | Avg Payment Day    | s 38.0     |
| Total Equity              | 3,254,386                              | Othe     | r Expense      | 0                                 | 0.0%         | Depreciation Rate  | 3.6%       |
| Total Liab. and Equity    | 67,684,495                             | Net F    | Profit or Loss | (6,010,300)                       | -7.7%        | Return on Equity   | -184.7%    |
| Selected                  | Revenue Depar                          | tment    | S              |                                   | Rev          | enue Ranking -     | 2,357      |
| Line                      | Line Descripti                         | on       |                | Rank                              | Cost         | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene                    | eral Car | ·e             | 3,179                             | 8,727,149    | 8,341,743          | 1.046202   |
| 31 Intensive              | Care Unit                              |          |                | 2,563                             | 1,787,947    | 1,566,660          | 1.141248   |
| 50 Operating              | Room                                   |          |                | 2,520                             | 5,267,392    | 17,997,279         | 0.292677   |
| 52 Labor Ro               | om and Delivery R                      | oom      |                | 1,680                             | 1,638,188    | 2,383,499          | 0.687304   |
| 91 Emergen                | cy Department                          |          |                | 2,234                             | 5,222,297    | 20,565,652         | 0.253933   |
| General Service Co        | st by Line Ra                          | ınk      | Expense        | General Servi                     | ce Cost by   | y Line Rank        | Expense    |
| 01 Capital Cost - Buildir | ngs 2                                  | 2,280    | 2,914,524      | 02 Capital Cost                   | - Movable E  | Equip 2,118        | 2,498,468  |
| 04 Employee Benefits      | 1                                      | ,695     | 8,602,591      | 05 Administrativ                  | e and Gene   | eral 2,730         | 8,787,289  |
| 06 Maintenance and Re     | epairs                                 | 0        | 0              | 07 Operation of                   | Plant        | 1,761              | 2,960,721  |
| 08/09 Laundry / Housel    | keeping 1                              | ,997     | 1,637,252      | 10/11 Dietary ar                  | nd Cafeteria | 1,670              | 1,781,648  |
| 13 Nursing Administrati   | 3 Nursing Administration 2,279 980,119 |          |                | 14 Central Servi                  | ce and Sup   | ply 1,672          | 478,081    |
| 15 Pharmancy              | 5 Pharmancy 1,788 1,418,080            |          |                | 16 Medical Records 2,284          |              |                    | 818,262    |
| 17 Social Services        | 7 Social Services 2,425 95,04          |          |                | 8 18 Other General Service Cost 0 |              |                    | 0          |
| 19 Non Physician Anes     | thetists                               | 0        | 0              | 20-23 Education                   | Programs     | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340091 MOSES H C          | ONE MEMORIA                | L HOS    | SPITAL, THE   |                                   |          |           | Nonprofit - Othe | r             |
|---------------------------|----------------------------|----------|---------------|-----------------------------------|----------|-----------|------------------|---------------|
| 1200 N ELM ST             |                            |          | 9/30/2015 3   | 865 Days Re                       | opene    | ed        | General Short T  | erm           |
| GREENSBORO, NC            | 27401                      |          |               |                                   |          |           | CR Beds 614      | POS Beds 0    |
| GUILFORD                  |                            |          |               |                                   |          |           | Key Perfor       | manace Ind.   |
| BLUE CROSS (NOR           | TH CAROLINA)               |          |               |                                   |          |           | Occupancy Rate   | e 71.2%       |
| Balance S                 | heet                       |          | Income        | Statement                         |          |           | Length of Stay   | 4.3           |
| Current Assets            | 492,510,993                | Total    | Charges       | 2,602,559                         | ,040     |           | Average Wages    | 30.32         |
| Fixed Assets              | 184,410,700                | Contr    | act Allowance | 1,595,739                         | ,840     | 61.3%     | Medicare Part A  | 12.4%         |
| Other Assets              | 69,447,972                 | Opera    | ating Revenue | 1,006,819                         | ,200     | 38.7%     | Medicare Part E  | 4.7%          |
| Total Assets              | 746,369,665                | Opera    | ating Expense | 796,762                           | 2,113    | 79.1%     | Current Ratio    | 6.2           |
| Current Liabilities       | 79,738,960                 | Opera    | ating Margin  | 210,057                           | ,087     | 20.9%     | Days to Collect  | 328.1         |
| Long Term Liabilities     | 103,136,767                | Othe     | Income        | 25,776                            | 5,149    | 2.6%      | Avg Payment D    | ays 22.3      |
| Total Equity              | 563,493,938                | Othe     | Expense       |                                   | 0        | 0.0%      | Depreciation Ra  | ate 17.8%     |
| Total Liab. and Equity    | 746,369,665                | Net P    | rofit or Loss | 235,833                           | ,236     | 23.4%     | Return on Equit  | y 41.9%       |
| Selected                  | Revenue Depar              | tments   | 3             |                                   |          | Rev       | enue Ranking     | <b>-</b> 120  |
| Line                      | Line Descripti             | on       |               | Rank                              |          | Cost      | Charge           | s Ratio       |
| 30 Adults an              | d Pediatrics - Gene        | eral Car | е             | 142                               | 140      | ,528,680  | 135,148,01       | 6 1.039813    |
| 31 Intensive              | Care Unit                  |          |               | 331                               | 23       | ,794,287  | 23,500,96        | 9 1.012481    |
| 50 Operating              | Room                       |          |               | 124                               | 69       | ,572,947  | 254,429,86       | 9 0.273446    |
| 52 Labor Ro               | om and Delivery R          | oom      |               | 131                               | 14       | ,763,372  | 46,097,54        | 8 0.320264    |
| 91 Emergen                | cy Department              |          |               | 36                                | 58       | 3,942,661 | 388,104,65       | 64 0.151873   |
| General Service Co        | st by Line Ra              | ınk      | Expense       | General S                         | ervice   | Cost by   | / Line Rank      | Expense       |
| 01 Capital Cost - Buildin | ngs                        | 219      | 26,005,533    | 02 Capital                        | Cost - I | Movable E | Equip 5          | 6 39,019,209  |
| 04 Employee Benefits      | 2                          | 1,024    | 1,469,501     | 05 Adminis                        | trative  | and Gene  | eral 10          | 4 155,667,513 |
| 06 Maintenance and Re     | epairs                     | 0        | 0             | 07 Operation                      | on of P  | lant      | 14               | 0 20,188,949  |
| 08/09 Laundry / Housek    | keeping                    | 79       | 15,237,984    | 10/11 Dieta                       | ary and  | Cafeteria | 6                | 0 10,712,906  |
| 13 Nursing Administrati   | on                         | 75       | 13,699,699    | 14 Central                        | Service  | e and Sup | ply 37           | 3 3,373,565   |
| 15 Pharmancy              | 5 Pharmancy 103 19,728,800 |          |               | 16 Medical Records 162            |          |           | 2 7,443,179      |               |
| 17 Social Services        | 7 Social Services 0        |          |               | 0 18 Other General Service Cost 0 |          |           | 0 0              |               |
| 19 Non Physician Anes     | thetists                   | 0        | 0             | 20-23 Educ                        | ation F  | Programs  | 42               | 9 8,005,015   |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 341328 MURPHY N           | IEDICAL CENTE  | R INC    | ;              |                                 |                                    | Nonprofit - Other |            |
|---------------------------|--|----------|----------------|---------------------------------|------------------------------------|-------------------|------------|
| 3990 EAST US HIGH         | IWAY 64 ALT  |          | 6/30/2015 2    | 236 Days Settled                | I                                  | General Short Ter | m          |
| MURPHY, NC 28906          |  |          |                |                                 |                                    | CR Beds 25        | POS Beds 0 |
| CHEROKEE                  |  |          |                |                                 |                                    | Key Perform       | anace Ind. |
| PALMETTO GBA (NO          | C)   |          |                |                                 |                                    | Occupancy Rate    | 76.5%      |
| Balance S                 | Sheet  |          | Income         | Statement                       |                                    | Length of Stay    | 3.5        |
| Current Assets            | 16,623,542   | Total    | Charges        | 117,033,231                     |                                    | Average Wages     |            |
| Fixed Assets              | 17,690,807   | Conti    | ract Allowance | 72,048,712                      | 61.6%                              | Medicare Part A   | 0.0%       |
| Other Assets              | 9,261,654  | Oper     | ating Revenue  | 44,984,519                      | 38.4%                              | Medicare Part B   | 2.3%       |
| Total Assets              | 43,576,003   | Oper     | ating Expense  | 44,833,527                      | 99.7%                              | Current Ratio     | 2.1        |
| Current Liabilities       | urrent Liabilities 7,896,282 Operating Margin        |          |                |                                 |                                    | Days to Collect   | 390.8      |
| Long Term Liabilities     | 1,990,680  | Othe     | r Income       | 1,012,198                       | 2.3%                               | Avg Payment Day   | rs 21.4    |
| Total Equity              | 33,689,041   | Othe     | r Expense      | 255,404                         | 0.6%                               | Depreciation Rate | 8.5%       |
| Total Liab. and Equity    | Total Liab. and Equity 43,576,003 Net Profit or Loss |          |                | 907,786                         | 2.0%                               | Return on Equity  | 2.7%       |
| Selected                  | Revenue Depar  | tment    | s              |                                 | Rev                                | enue Ranking -    | 2,507      |
| Line                      | Line Descripti                                       | on       |                | Rank                            | Cost                               | Charges           | Ratio      |
| 30 Adults an              | d Pediatrics - Gene                                  | eral Cai | re             | 4,233                           | 4,693,452                          | 4,308,789         | 1.089274   |
| 31 Intensive              | Care Unit  |          |                | 0                               | 0                                  | 0                 | 0.000000   |
| 50 Operating              | Room   |          |                | 3,088                           | 3,021,461                          | 16,530,513        | 0.182781   |
| 52 Labor Ro               | om and Delivery R                                    | oom      |                | 2,169                           | 651,282                            | 368,421           | 1.767766   |
| 91 Emergen                | cy Department  |          |                | 3,407                           | 2,431,887                          | 11,387,901        | 0.213550   |
| General Service Co        | st by Line Ra  | ank      | Expense        | General Servi                   | ce Cost by                         | y Line Rank       | Expense    |
| 01 Capital Cost - Buildin | ngs 4  | 1,254    | 776,935        | 02 Capital Cost                 | - Movable E                        | Equip 3,091       | 953,597    |
| 04 Employee Benefits      | 2  | 2,861    | 3,161,437      | 05 Administrativ                | e and Gene                         | eral 3,982        | 3,883,124  |
| 06 Maintenance and Re     | epairs ´   | 1,417    | 677,596        | 07 Operation of                 | Plant                              | 4,128             | 528,120    |
| 08/09 Laundry / Housel    | keeping 2  | 2,746    | 960,833        | 10/11 Dietary ar                | nd Cafeteria                       | 2,415             | 1,112,615  |
| 13 Nursing Administrati   | 3 Nursing Administration 2,594 809,965               |          |                | 14 Central Service and Supply 0 |                                    |                   | 0          |
| 15 Pharmancy              | 5 Pharmancy 2,480 632,41                             |          |                | 16 Medical Records 2,626        |                                    |                   | 635,575    |
| 17 Social Services        | 7 Social Services 2,903 32,3                         |          |                |                                 | 06 18 Other General Service Cost 0 |                   |            |
| 19 Non Physician Anes     | thetists   | 0        | 0              | 20-23 Education                 | n Programs                         | 0                 | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340147 NASH GEN           | ERAL HOSPITA                             | L        |                |                                     |              | Government - Cou   | ntv             |
|---------------------------|--|----------|----------------|-------------------------------------|--------------|--------------------|-----------------|
| 2400 OURTIO ELLIO         | DDIVE                                    |          | 0/00/0045 4    | O4 Davis Assis                      | ادما         | General Short Terr |                 |
| 2460 CURTIS ELLIS         |  |          | 6/30/2015 1    | 81 Days Amend                       | iea          |                    | n<br>POS Beds 0 |
| ROCKY MOUNT, NC           | 27804                                    |          |                |                                     |              | 0.1.2000.200       |                 |
| NASH                      |  |          |                |                                     |              | Key Perform        |                 |
| BLUE CROSS (NOR           | TH CAROLINA)                             |          |                |                                     |              | Occupancy Rate     | 61.5%           |
| Balance S                 |  |          |                | Statement                           |              | Length of Stay     | 5.2             |
| Current Assets            | 93,673,990                               |          | Charges        | 379,182,160                         |              | Average Wages      | 26.60           |
| Fixed Assets              | 138,922,117                              | Contr    | act Allowance  | 244,848,739                         | 64.6%        | Medicare Part A    | 15.7%           |
| Other Assets              | 121,492,988                              | Opera    | ating Revenue  | 134,333,421                         | 35.4%        | Medicare Part B    | 6.5%            |
| Total Assets              | 354,089,095                              | Opera    | ating Expense  | 136,925,953                         | 101.9%       | Current Ratio      | 1.8             |
| Current Liabilities       | 53,350,674                               | Opera    | ating Margin   | -2,592,532                          | -1.9%        | Days to Collect    | 55.0            |
| Long Term Liabilities     | 108,027,566                              | Othe     | Income         | 2,500,947                           | 1.9%         | Avg Payment Day    | s 54.0          |
| Total Equity              | 192,710,855                              | Othe     | Expense        | 0                                   | 0.0%         | Depreciation Rate  | 2.8%            |
| Total Liab. and Equity    | 354,089,095                              | Net F    | Profit or Loss | (91,585)                            | -<br>-0.1%   | Return on Equity   | 0.0%            |
| Selected                  | Revenue Depar                            | tments   | <u> </u>       |                                     | Rev          | enue Ranking -     | 952             |
| Line                      | Line Descripti                           | on       |                | Rank                                | Cost         | Charges            | Ratio           |
| 30 Adults and             | d Pediatrics - Gene                      | eral Car | e              | 1,898                               | 21,166,504   | 28,012,664         | 0.755605        |
| 31 Intensive              | Care Unit                                |          |                | 1,950                               | 3,622,586    | 4,779,923          | 0.757875        |
| 50 Operating              | Room                                     |          |                | 2,002                               | 8,225,919    | 32,809,496         | 0.250718        |
| 52 Labor Ro               | om and Delivery R                        | oom      |                | 1,666                               | 1,669,727    | 2,918,176          | 0.572182        |
| 91 Emergend               | cy Department                            |          |                | 635                                 | 18,179,575   | 82,112,142         | 0.221399        |
| General Service Co        | st by Line Ra                            | ınk      | Expense        | General Servi                       | ce Cost b    | y Line Rank        | Expense         |
| 01 Capital Cost - Buildir | ngs 2                                    | 2,445    | 2,589,098      | 02 Capital Cost                     | - Movable E  | Equip 1,019        | 6,972,776       |
| 04 Employee Benefits      | 1  | ,219     | 13,731,398     | 05 Administrativ                    | e and Gene   | eral 2,156         | 14,049,537      |
| 06 Maintenance and Re     | epairs                                   | 395      | 5,819,260      | 07 Operation of                     | Plant        | 0                  | 0               |
| 08/09 Laundry / Housek    | keeping 1                                | ,963     | 1,679,317      | 10/11 Dietary a                     | nd Cafeteria | 2,231              | 1,265,520       |
| 13 Nursing Administration | 3 Nursing Administration 2,093 1,115,666 |          | 1,115,666      | 14 Central Serv                     | ice and Sup  | pply 3,252         | 54,514          |
| 15 Pharmancy              | 15 Pharmancy 1,783 1,425,814             |          |                | 16 Medical Records                  |              |                    | 1,297,262       |
| 17 Social Services        | 7 Social Services 863 984,1              |          |                | 3 18 Other General Service Cost 480 |              |                    | 231,875         |
| 19 Non Physician Anes     | thetists                                 | 0        | 0              | 20-23 Education                     | n Programs   | 0                  | 0               |

All Providers

2:33 PM

Sample Hospital reports from the Halmanac.com website.

| 340141 NEW HANC           | VER REGIONA                                | L MED    | ICAL CENTER    |                              |          |           | Governn   | nent - Cou | nty         |
|---------------------------|--|----------|----------------|------------------------------|----------|-----------|-----------|------------|-------------|
| 2131 S 17TH ST BO         | X 9000                                     |          | 9/30/2015 3    | 65 Days An                   | nende    | d         | General   | Short Teri | m           |
| WILMINGTON, NC 28         | 8402                                       |          |                |                              |          |           | CR Beds   | s 514 F    | POS Beds 0  |
| NEW HANOVER               |  |          |                |                              |          |           | Key       | Perform    | anace Ind.  |
| BLUE CROSS (NOR           | TH CAROLINA)                               |          |                |                              |          |           | Occupa    | ncy Rate   | 76.9%       |
| Balance S                 | heet                                       |          | Income         | Statement                    |          |           | Length of | of Stay    | 5.1         |
| Current Assets            | 323,185,216                                | Total    | Charges        | 2,445,817                    | ,019     |           | Average   | Wages      | 29.15       |
| Fixed Assets              | 431,867,346                                | Contr    | act Allowance  | 1,645,075                    | ,568     | 67.3%     | Medicar   | e Part A   | 23.4%       |
| Other Assets              | 381,465,512                                | Opera    | ating Revenue  | 800,741                      | ,451     | 32.7%     | Medicar   | e Part B   | 7.7%        |
| Total Assets              | 1,136,518,074                              | Opera    | ating Expense  | 732,120                      | ,228     | 91.4%     | Current   | Ratio      | 1.9         |
| Current Liabilities       | 173,666,172                                | Opera    | ating Margin   | 68,621                       | ,223     | 8.6%      | Days to   | Collect    | 245.1       |
| Long Term Liabilities     | 274,294,943                                | Othe     | r Income       | 22,088                       | ,864     | 2.8%      | Avg Pay   | ment Day   | s 46.6      |
| Total Equity              | 688,556,959                                | Othe     | r Expense      | 3,290                        | ,691     | 0.4%      | Depreci   | ation Rate | 1.7%        |
| Total Liab. and Equity    | 1,136,518,074                              | Net F    | Profit or Loss | 87,419                       | ,396     | 10.9%     | Return    | on Equity  | 12.7%       |
| Selected                  | Revenue Depar                              | tments   | S              |                              |          | Rev       | enue Ra   | nking -    | 188         |
| Line                      | Line Descripti                             | on       |                | Rank                         |          | Cost      | (         | Charges    | Ratio       |
| 30 Adults and             | d Pediatrics - Gene                        | eral Car | е              | 217                          | 113      | ,231,808  | 114       | 1,497,452  | 0.988946    |
| 31 Intensive              | Care Unit                                  |          |                | 634                          | 14       | ,602,210  | 29        | 9,183,238  | 0.500363    |
| 50 Operating              | Room                                       |          |                | 86                           | 79       | ,205,651  | 250       | ,935,460   | 0.315642    |
| 52 Labor Ro               | om and Delivery R                          | oom      |                | 279                          | 11       | ,029,099  | 34        | 1,529,058  | 0.319415    |
| 91 Emergend               | cy Department                              |          |                | 261                          | 29       | ,697,989  | 191       | 1,506,557  | 0.155076    |
| General Service Co        | st by Line Ra                              | nk       | Expense        | General S                    | ervice   | Cost by   | / Line    | Rank       | Expense     |
| 01 Capital Cost - Buildin | ngs  | 234      | 25,068,725     | 02 Capital 0                 | Cost - I | Movable E | quip      | 2,101      | 2,532,033   |
| 04 Employee Benefits      |  | 125      | 83,673,793     | 05 Adminis                   | trative  | and Gene  | ral       | 228        | 107,038,573 |
| 06 Maintenance and Re     | epairs                                     | 90       | 15,609,281     | 07 Operation                 | on of Pl | ant       |           | 321        | 12,512,491  |
| 08/09 Laundry / Housek    | 08/09 Laundry / Housekeeping 252 8,854,082 |          | 8,854,082      | 10/11 Dieta                  | ry and   | Cafeteria |           | 257        | 6,017,561   |
| 13 Nursing Administration | on   | 232      | 7,695,534      | 14 Central                   | Service  | and Sup   | ply       | 444        | 2,884,364   |
| 15 Pharmancy              |  | 221      | 11,884,536     | 16 Medical                   | Record   | ds        |           | 213        | 6,424,527   |
| 17 Social Services        |  | 820      | 1,054,541      | 18 Other General Service Cos |          |           | ost       | 0          | 0           |
| 19 Non Physician Anes     | thetists                                   | 0        | 0              | 20-23 Educ                   | ation F  | Programs  |           | 296        | 13,449,918  |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340047 NORTH CA                            | ROLINA BAPTIS                           | ST HO                       | SPITAL                |                    |          |           | Nonprofit - Church |             |
|--|---|-----------------------------|-----------------------|--------------------|----------|-----------|--------------------|-------------|
| MEDICAL CENTER                             | BOULEVARD                               |                             | 6/30/2015 3           | 365 Days Ar        | mende    | d         | General Short Ter  | m           |
| WINSTON-SALEM, I                           | NC 27157                                |                             |                       |                    |          |           | CR Beds 541        | POS Beds 0  |
| FORSYTH                                    |   |                             |                       |                    |          |           | Key Perform        | anace Ind.  |
| BLUE CROSS (NOR                            | TH CAROLINA)                            |                             |                       |                    |          |           | Occupancy Rate     | 80.0%       |
| Balance S                                  | Sheet                                   |                             | Income                | Statemen           | t        |           | Length of Stay     | 6.0         |
| Current Assets                             | 394,876,862                             | Total                       | Charges               | 3,730,913          | 3,423    |           | Average Wages      | 25.98       |
| Fixed Assets                               | 607,810,378                             | Contr                       | act Allowance         | 2,448,613          | 3,960    | 65.6%     | Medicare Part A    | 17.0%       |
| Other Assets                               | 803,258,589                             | Opera                       | ating Revenue         | 1,282,299          | 9,463    | 34.4%     | Medicare Part B    | 6.0%        |
| Total Assets                               | 1,805,945,829                           | Opera                       | ating Expense         | 1,310,78           | 2,315    | 102.2%    | Current Ratio      | 1.8         |
| Current Liabilities                        | 222,957,788                             | Opera                       | ating Margin          | -28,482            | 2,852    | -2.2%     | Days to Collect    | 117.9       |
| Long Term Liabilities                      | 628,333,884                             | Other                       | Income                | 29,704             | 4,336    | 2.3%      | Avg Payment Day    | s 22.9      |
| Total Equity                               | 0                                       | Other                       | Expense               |                    | 0        | 0.0%      | Depreciation Rate  | 5.4%        |
| Total Liab. and Equity                     | 851,291,672                             | Net P                       | rofit or Loss         | 1,221              | 1,484    | 0.1%      | Return on Equity   | 0.0%        |
| Selected                                   | Revenue Depar                           | tments                      | <del></del>           |                    | <u> </u> | Rev       | enue Ranking -     | 76          |
| Line                                       | Line Descripti                          | ion                         |                       | Rank               |          | Cost      | Charges            | Ratio       |
| 30 Adults an                               | d Pediatrics - Gene                     | eral Car                    | е                     | 111                | 154      | 1,096,756 | 156,779,710        | 0.982887    |
| 31 Intensive                               | Care Unit                               |                             |                       | 36                 | 73       | 3,290,126 | 140,911,088        | 0.520116    |
| 50 Operating                               | g Room                                  |                             |                       | 56                 | 92       | 2,096,766 | 583,819,560        | 0.157749    |
| 52 Labor Ro                                | om and Delivery R                       | oom                         |                       | 0                  |          | 0         | 0                  | 0.000000    |
| 91 Emergen                                 | cy Department                           |                             |                       | 239                | 31       | ,375,247  | 170,769,900        | 0.183728    |
| General Service Co                         | st by Line Ra                           | ank                         | Expense               | General S          | Service  | e Cost by | / Line Rank        | Expense     |
| 01 Capital Cost - Buildi                   | ngs                                     | 62                          | 47,717,804            | 02 Capital         | Cost -   | Movable E | Equip 39           | 46,223,494  |
| 04 Employee Benefits                       |   | 58                          | 118,471,504           | 05 Adminis         | strative | and Gene  | ral 36             | 223,479,569 |
| 06 Maintenance and Ro                      | 6 Maintenance and Repairs 15 37,402,180 |                             | 07 Operation of Plant |                    |          | 0         | C                  |             |
| 08/09 Laundry / Housekeeping 60 16,234,123 |   | 10/11 Dietary and Cafeteria |                       |                    | 229      | 6,303,171 |                    |             |
| 13 Nursing Administrat                     | 13 Nursing Administration 37 18,079,945 |                             |                       | 14 Central         |          |           | ply 994            | 1,179,063   |
| 15 Pharmancy                               |   | 51                          | 32,122,323            | 16 Medical Records |          |           | 841                | 2,646,227   |
| 17 Social Services 0 0                     |   | 0                           |                       |                    |          | ost 0     | C                  |             |
|  |   |                             |                       |                    |          |           | 33                 |             |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340049 NORTH CA           | ROLINA SPECIA                        |         | Proprietary - Corpo | oration                       |             |                   |            |
|---------------------------|--------------------------------------|---------|---------------------|-------------------------------|-------------|-------------------|------------|
| 3916 BEN FRANKLIN         | N BOULEVARD                          |         | 12/31/2015          | 365 Days Settle               | d           | General Short Ter | m          |
| DURHAM, NC 27704          |                                      |         |                     |                               |             | CR Beds 18        | POS Beds 0 |
| DURHAM                    |                                      |         |                     |                               |             | Key Perform       | anace Ind. |
|                           |                                      |         |                     |                               |             | Occupancy Rate    | 54.3%      |
| Balance S                 | heet                                 |         | Income              | Statement                     |             | Length of Stay    | 2.2        |
| Current Assets            | 12,174,046                           | Total   | Charges             | 108,936,450                   |             | Average Wages     | 30.89      |
| Fixed Assets              | 8,712,062                            | Cont    | ract Allowance      | 56,663,634                    | 52.0%       | Medicare Part A   | 11.9%      |
| Other Assets              | 2,891,030                            | Oper    | ating Revenue       | 52,272,816                    | 48.0%       | Medicare Part B   | 9.6%       |
| Total Assets              | 23,777,138                           | Oper    | ating Expense       | 42,984,871                    | 82.2%       | Current Ratio     | 2.5        |
| Current Liabilities       | 4,879,908                            | Oper    | ating Margin        | 9,287,945                     | 17.8%       | Days to Collect   | 204.7      |
| Long Term Liabilities     | 1,963,754                            | Othe    | r Income            | 1,126,223                     | 2.2%        | Avg Payment Day   | s 30.4     |
| Total Equity              | 16,933,476                           | Othe    | r Expense           | 0                             | 0.0%        | Depreciation Rate | 9.3%       |
| Total Liab. and Equity    | 23,777,138                           | Net F   | Profit or Loss      | 10,414,168                    | 19.9%       | Return on Equity  | 61.5%      |
| Selected                  | Revenue Depar                        | tment   | s                   |                               | Rev         | enue Ranking -    | 2,845      |
| Line                      | Line Descripti                       | on      |                     | Rank                          | Cost        | Charges           | Ratio      |
| 30 Adults and             | d Pediatrics - Gene                  | eral Ca | re                  | 3,887                         | 5,768,919   | 1,770,706         | 3.257977   |
| 31 Intensive              | Care Unit                            |         |                     | 0                             | 0           | 0                 | 0.000000   |
| 50 Operating              | Room                                 |         |                     | 1,921                         | 8,877,291   | 46,295,689        | 0.191752   |
| 52 Labor Ro               | om and Delivery R                    | oom     |                     | 0                             | 0           | 0                 | 0.000000   |
| 91 Emergend               | cy Department                        |         |                     | 0                             | 0           | 0                 | 0.000000   |
| General Service Co        | st by Line Ra                        | nk      | Expense             | General Servi                 | ce Cost by  | / Line Rank       | Expense    |
| 01 Capital Cost - Buildin | ngs ´                                | 1,709   | 4,491,328           | 02 Capital Cost               | - Movable E | Equip 4,530       | 279,450    |
| 04 Employee Benefits      | 3                                    | 3,295   | 2,368,875           | 05 Administrativ              | e and Gene  | eral 3,367        | 5,525,557  |
| 06 Maintenance and Re     | epairs                               | 0 0     |                     | 07 Operation of               | Plant       | 3,000             | 1,118,774  |
| 08/09 Laundry / Housek    | Laundry / Housekeeping 3,342 624,146 |         | 10/11 Dietary ar    | nd Cafeteria                  | 3,882       | 500,954           |            |
| 13 Nursing Administration | ursing Administration 4,539 172,133  |         | 172,133             | 14 Central Service and Supp   |             | ply 2,201         | 240,077    |
| 15 Pharmancy              | 2                                    | 2,329   | 737,796             | 16 Medical Reco               | ords        | 3,952             | 262,503    |
| 17 Social Services        |                                      | 0       | 0                   | 18 Other General Service Cost |             |                   | 0          |
| 19 Non Physician Anes     | thetists                             | 0       | 0                   | 20-23 Education               | Programs    | 0                 | 0          |

All Providers

2:33 PM

Sample Hospital reports from the Halmanac.com website.

| 340003 NORTHERN           | N HOSPITAL OF       | SURF            | RY COUNTY      |                  |              | Government - Hos   | pital Dis  |
|---------------------------|---------------------|-----------------|----------------|------------------|--------------|--------------------|------------|
| 830 ROCKFORD ST           |                     |                 | 9/30/2015 3    | 65 Days Settled  |              | General Short Terr | m          |
| MOUNT AIRY, NC 27         | 7030                |                 |                |                  |              | CR Beds 90 F       | POS Beds 0 |
| SURRY                     |                     |                 |                |                  |              | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)        |                 |                |                  |              | Occupancy Rate     | 32.6%      |
| Balance S                 | heet                |                 | Income         | Statement        |              | Length of Stay     | 2.8        |
| Current Assets            | 78,486,978          | Total           | Charges        | 203,686,950      |              | Average Wages      | 30.40      |
| Fixed Assets              | 45,870,713          | Conti           | ract Allowance | 123,101,967      | 60.4%        | Medicare Part A    | 11.4%      |
| Other Assets              | 1,073,482           | Oper            | ating Revenue  | 80,584,983       | 39.6%        | Medicare Part B    | 8.0%       |
| Total Assets              | 125,431,173         | Oper            | ating Expense  | 80,678,481       | 100.1%       | Current Ratio      | 6.0        |
| Current Liabilities       | 13,085,509          | Oper            | ating Margin   | -93,498          | -0.1%        | Days to Collect    | 209.9      |
| Long Term Liabilities     | 28,740,396          | Othe            | r Income       | 5,145,238        | 6.4%         | Avg Payment Day    | s 29.2     |
| Total Equity              | 83,605,268          | Othe            | r Expense      | 0                | 0.0%         | Depreciation Rate  | 4.5%       |
| Total Liab. and Equity    | 125,431,173         | Net F           | Profit or Loss | 5,051,740        | 6.3%         | Return on Equity   | 6.0%       |
| Selected                  | Revenue Depar       | tment           | S              |                  | Rev          | enue Ranking -     | 2,302      |
| Line                      | Line Descripti      | on              |                | Rank             | Cost         | Charges            | Ratio      |
| 30 Adults and             | d Pediatrics - Gene | eral Cai        | re             | 3,595            | 6,804,761    | 7,535,125          | 0.903072   |
| 31 Intensive              | Care Unit           |                 |                | 2,455            | 2,061,535    | 2,434,838          | 0.846683   |
| 50 Operating              | Room                |                 |                | 2,038            | 8,011,638    | 21,848,326         | 0.366693   |
| 52 Labor Ro               | om and Delivery R   | oom             |                | 1,733            | 1,479,145    |                    | 1.536153   |
| 91 Emergend               | cy Department       |                 |                | 2,048            | 5,947,532    | 16,644,120         | 0.357335   |
| General Service Co        | st by Line Ra       | nk              | Expense        | General Servi    | ce Cost by   | y Line Rank        | Expense    |
| 01 Capital Cost - Buildin | ngs 2               | 2,464           | 2,547,932      | 02 Capital Cost  | - Movable E  | Equip 1,988        | 2,828,968  |
| 04 Employee Benefits      | •                   | 1,876           | 7,316,128      | 05 Administrativ | e and Gene   | eral 2,971         | 7,443,618  |
| 06 Maintenance and Re     | epairs              | 923             | 1,929,776      | 07 Operation of  | Plant        | 3,780              | 659,324    |
| 08/09 Laundry / Housek    | keeping 2           | 2,340 1,274,962 |                | 10/11 Dietary ar | nd Cafeteria | 2,802              | 884,806    |
| 13 Nursing Administration | on 2                | 2,976           | 639,772        | 14 Central Servi | ice and Sup  | ply 2,309          | 212,495    |
| 15 Pharmancy              |                     | 0               | 0              | 16 Medical Reco  | ords         | 2,511              | 683,766    |
| 17 Social Services        |                     | 0               | 0              | 18 Other Genera  | al Service C | Cost 0             | 0          |
| 19 Non Physician Anes     | thetists            | 0               | 0              | 20-23 Education  | Programs     | 0                  | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340158 NOVANT H   | EALTH BRUNS                                  | WICK                        | MEDICAL CENT   | ΓER                |            |           | Nonprofit - Other |             |
|---|--|-----------------------------|----------------|--------------------|------------|-----------|-------------------|-------------|
| 1 MEDICAL CENTER  | R DR PO BOX 1                                | 39                          | 12/31/2015     | 365 Days S         | Settled    |           | General Short Te  | erm         |
| SUPPLY, NC 28462  |  |                             |                |                    |            |           | CR Beds 55        | POS Beds 0  |
| BRUNSWICK   |  |                             |                |                    |            |           | Key Perfor        | manace Ind. |
| BLUE CROSS (SOU   | TH CAROLINA)                                 |                             |                |                    |            |           | Occupancy Rate    | 69.3%       |
| Balance S   | Sheet  |                             | Income         | Statement          | t          |           | Length of Stay    | 3.8         |
| Current Assets  | 10,165,969                                   | Total                       | Charges        | 312,756            | 6,046      |           | Average Wages     | 27.66       |
| Fixed Assets  | 99,255,984                                   | Cont                        | ract Allowance | 224,843            | 3,881      | 71.9%     | Medicare Part A   | 16.5%       |
| Other Assets  | 2,293,408                                    | Oper                        | ating Revenue  | 87,912             | 2,165      | 28.1%     | Medicare Part B   | 9.1%        |
| Total Assets  | 111,715,361                                  | Oper                        | ating Expense  | 86,776             | 6,435      | 98.7%     | Current Ratio     | 0.1         |
| Current Liabilities   | 158,074,831                                  | Oper                        | ating Margin   | 1,135              | 5,730      | 1.3%      | Days to Collect   | 165.8       |
| Long Term Liabilities   | 1,509,498                                    | Othe                        | r Income       | 1,004              | 4,881      | 1.1%      | Avg Payment Da    | ays 11.0    |
| Total Equity  | -47,868,968                                  | Othe                        | r Expense      |                    | 0          | 0.0%      | Depreciation Ra   | te 8.6%     |
| Total Liab. and Equity  | 111,715,361                                  | Net F                       | Profit or Loss | 2,140              | ),611      | 2.4%      | Return on Equity  | -4.5%       |
| Selected  | Revenue Depar                                | tment                       | s              |                    |            | Rev       | enue Ranking      | 2,217       |
| Line  | Line Descript                                | ion                         |                | Rank               |            | Cost      | Charge            | s Ratio     |
| 30 Adults an  | d Pediatrics - Gen                           | eral Ca                     | re             | 2,482              | 13,7       | '38,806   | 13,030,26         | 9 1.054376  |
| 31 Intensive  | Care Unit                                    |                             |                | 1,787              | 4,2        | 296,327   | 8,176,50          | 9 0.525448  |
| 50 Operating  | Room   |                             |                | 1,607              | 11,4       | 78,232    | 34,234,300        | 0.335285    |
| 52 Labor Ro   | om and Delivery R                            | loom                        |                | 1,809              | 1,2        | 295,140   | 2,266,93          | 5 0.571318  |
| 91 Emergen  | cy Department                                |                             |                | 1,665              | 7,7        | 797,711   | 52,375,84         | 0 0.148880  |
| General Service Co  | st by Line R                                 | ank                         | Expense        | General S          | Service (  | Cost by   | y Line Rank       | Expense     |
| 01 Capital Cost - Buildin   | ngs  | 1,291                       | 6,271,309      | 02 Capital         | Cost - M   | ovable E  | Equip 1,08        | 6,598,238   |
| 04 Employee Benefits  |  | 5,935                       | 1,562          | 05 Adminis         | strative a | nd Gene   | eral 2,54         | 10,294,401  |
| 06 Maintenance and Re   | 6 Maintenance and Repairs 707 3,005,424      |                             | 3,005,424      | 07 Operation       | on of Pla  | nt        | (                 | 0           |
| 08/09 Laundry / Housel  | 08/09 Laundry / Housekeeping 2,092 1,530,641 |                             | 1,530,641      | 10/11 Dieta        | ary and C  | Cafeteria | 3,18              | 707,235     |
| 13 Nursing Administrati   |  | 1,217                       | 2,108,229      | 14 Central         |            | -         |                   |             |
|   |  | 5 Pharmancy 1,848 1,325,295 |                | 16 Medical Records |            |           | 3,28              | 404,474     |
| 15 Pharmancy  |  |                             |                |                    |            |           |                   |             |
| <ul><li>15 Pharmancy</li><li>17 Social Services</li><li>19 Non Physician Anes</li></ul> |  | 1,717<br>0                  | 305,017<br>0   | 18 Other G         |            |           |                   | 0           |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340014 NOVANT H                             | EALTH FORSYT                            | Н МЕ       | DICAL CENTER   | 2                            |           |           | Nonprofi  | it - Other  |             |
|---|---|------------|----------------|------------------------------|-----------|-----------|-----------|-------------|-------------|
| 3333 SILAS CREEK                            | PARKWAY                                 |            | 12/31/2015     | 365 Days                     | Reoper    | ned       | General   | Short Teri  | m           |
| WINSTON-SALEM, N                            | IC 27103                                |            |                |                              |           |           | CR Beds   | s 667 F     | POS Beds 0  |
| FORSYTH                                     |   |            |                |                              |           |           | Key       | Perform     | anace Ind.  |
| BLUE CROSS (NOR                             | TH CAROLINA)                            |            |                |                              |           |           | Occupa    | ncy Rate    | 77.9%       |
| Balance S                                   | Sheet                                   |            | Income         | Statemen                     | nt        |           | Length (  | of Stay     | 5.7         |
| Current Assets                              | 158,890,294                             | Total      | Charges        | 2,807,73                     | 9,833     |           | Average   | e Wages     | 32.38       |
| Fixed Assets                                | 375,543,625                             | Conti      | act Allowance  | 1,586,07                     | 2,483     | 56.5%     | Medicar   | re Part A   | 8.8%        |
| Other Assets                                | 38,668,154                              | Oper       | ating Revenue  | 1,221,66                     | 7,350     | 43.5%     | Medicar   | re Part B   | 4.7%        |
| Total Assets                                | 573,102,073                             | Oper       | ating Expense  | 1,136,35                     | 51,184    | 93.0%     | Current   | Ratio       | (0.2)       |
| Current Liabilities                         | -961,893,548                            | Oper       | ating Margin   | 85,31                        | 6,166     | 7.0%      | Days to   | Collect     | 130.7       |
| Long Term Liabilities                       | 11,285,004                              | Othe       | r Income       | 15,84                        | 1,512     | 1.3%      | Avg Pay   | yment Day   | s 13.9      |
| Total Equity                                | 1,523,710,617                           | Othe       | r Expense      |                              | 994       | 0.0%      | Depreci   | iation Rate | 7.1%        |
| Total Liab. and Equity                      | 573,102,073                             | Net F      | Profit or Loss | 101,15                       | 6,684     | 8.3%      | Return    | on Equity   | 6.6%        |
| Selected                                    | Revenue Depar                           | tments     | 5              |                              |           | Rev       | enue Ra   | anking -    | 83          |
| Line  | Line Descripti                          | on         |                | Rank                         |           | Cost      | (         | Charges     | Ratio       |
| 30 Adults an                                | d Pediatrics - Gene                     | eral Car   | е              | 82                           | 167       | ,910,300  | 191       | 1,980,354   | 0.874622    |
| 31 Intensive                                | Care Unit                               |            |                | 119                          | 43        | ,495,274  | 72        | 2,442,250   | 0.600413    |
| 50 Operating                                | Room                                    |            |                | 67                           | 87        | ,095,318  | 212       | 2,225,533   | 0.410390    |
| 52 Labor Ro                                 | om and Delivery R                       | oom        |                | 121                          | 14        | ,980,774  | 64        | 4,225,072   | 0.233254    |
| 91 Emergen                                  | cy Department                           |            |                | 162                          | 36        | 5,932,832 | 164       | 4,549,473   | 0.224448    |
| General Service Co                          | st by Line Ra                           | ank        | Expense        | General                      | Service   | Cost by   | / Line    | Rank        | Expense     |
| 01 Capital Cost - Buildin                   | ngs                                     | 155        | 31,728,450     | 02 Capital                   | Cost -    | Movable E | quip      | 37          | 47,824,560  |
| 04 Employee Benefits                        | 2                                       | 2,719      | 3,535,228      | 05 Admini                    | strative  | and Gene  | ral       | 76          | 175,435,687 |
| 06 Maintenance and Re                       | Maintenance and Repairs 0 0             |            | 0              | 07 Operat                    | ion of P  | lant      |           | 152         | 18,929,772  |
| 08/09 Laundry / Housekeeping 201 10,201,049 |   | 10/11 Diet | tary and       | Cafeteria                    |           | 129       | 8,083,088 |             |             |
| 13 Nursing Administrati                     | 13 Nursing Administration 159 9,347,850 |            |                | 14 Centra                    | l Servic  | e and Sup | ply       | 434         | 2,923,270   |
| 15 Pharmancy                                |   | 146        | 15,459,832     | 16 Medical Records           |           |           | 1,349     | 1,680,413   |             |
| 17 Social Services                          |   | 520        | 1,770,421      | 18 Other General Service Cos |           |           | ost       | 530         | 148,328     |
| 19 Non Physician Anesthetists 0             |   |            |                | 20-23 Edu                    | ıcation F | Programs  |           | 738         | 2,746,727   |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340036 NOVANT H           | EALTH FRANKL        | IN ME   | DICAL CENTE    | R                 |              | Proprietary - Corpo | oration    |
|---------------------------|---------------------|---------|----------------|-------------------|--------------|---------------------|------------|
| 100 HOSPITAL DR E         | BOX 609             |         | 10/16/2015     | 289 Days Settle   | d            | General Short Terr  | m          |
| LOUISBURG, NC 27          | 549                 |         |                |                   |              | CR Beds 2           | POS Beds 0 |
| FRANKLIN                  |                     |         |                |                   |              | Key Perform         | anace Ind. |
| WISCONSIN PHYSIC          | CIANS SERVICE       |         |                |                   |              | Occupancy Rate      | 78.4%      |
| Balance S                 | Sheet               |         | Income         | Statement         |              | Length of Stay      | 3.2        |
| Current Assets            | 84,036              | Total   | Charges        | 59,521,413        |              | Average Wages       | 36.20      |
| Fixed Assets              | 11,674,047          | Cont    | ract Allowance | 44,047,161        | 74.0%        | Medicare Part A     | 1.8%       |
| Other Assets              | -8,016,338          | Oper    | ating Revenue  | 15,474,252        | 26.0%        | Medicare Part B     | 7.8%       |
| Total Assets              | 3,741,745           | Oper    | ating Expense  | 38,959,175        | 251.8%       | Current Ratio       | 0.0        |
| Current Liabilities       | 8,958,426           | Oper    | ating Margin   | -23,484,923       | -151.8%      | Days to Collect     | 570.2      |
| Long Term Liabilities     | 7,884               | Othe    | r Income       | -245,247          | -1.6%        | Avg Payment Day     | s 54.1     |
| Total Equity              | -5,224,565          | Othe    | r Expense      | 0                 | 0.0%         | Depreciation Rate   | 5.9%       |
| Total Liab. and Equity    | 3,741,745           | Net F   | Profit or Loss | (23,730,170)      | -153.4%      | Return on Equity    | 454.2%     |
| Selected                  | Revenue Depar       | tment   | S              |                   | Rev          | enue Ranking -      | 4,260      |
| Line                      | Line Descripti      | on      |                | Rank              | Cost         | Charges             | Ratio      |
| 30 Adults an              | d Pediatrics - Gene | eral Ca | re             | 5,281             | 2,555,182    | 400,527             | 6.379550   |
| 31 Intensive              | Care Unit           |         |                | 0                 | 0            | 0                   | 0.000000   |
| 50 Operating              | Room                |         |                | 3,244             | 2,462,827    | 6,596,996           | 0.373326   |
| 52 Labor Ro               | om and Delivery R   | oom     |                | 0                 | 0            | 0                   | 0.000000   |
| 91 Emergen                | cy Department       |         |                | 2,933             | 3,207,567    | 17,942,267          | 0.178772   |
| General Service Co        | st by Line Ra       | ınk     | Expense        | General Service   | ce Cost by   | y Line Rank         | Expense    |
| 01 Capital Cost - Buildin | ngs 3               | 3,418   | 1,397,283      | 02 Capital Cost   | - Movable E  | Equip 2,695         | 1,443,966  |
| 04 Employee Benefits      |                     | 0       | 0              | 05 Administrative | e and Gene   | eral 3,619          | 4,763,286  |
| 06 Maintenance and Re     | epairs              | 0       | 0              | 07 Operation of   | Plant        | 2,866               | 1,244,615  |
| 08/09 Laundry / Housel    | keeping 3           | 3,932   | 413,536        | 10/11 Dietary an  | d Cafeteria  | 4,770               | 308,147    |
| 13 Nursing Administrati   | on 4                | 1,952   | 118,508        | 14 Central Servi  | ce and Sup   | ply 3,203           | 60,629     |
| 15 Pharmancy              | 3                   | 3,341   | 145,843        | 16 Medical Reco   | ords         | 4,114               | 240,706    |
| 17 Social Services        | 3                   | 3,058   | 3,258          | 18 Other Genera   | al Service C | Cost 0              | 0          |
| 19 Non Physician Anes     | thetists            | 0       | 0              | 20-23 Education   | Programs     | 0                   | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340183 NOVANT H           | EALTH HUNTER                                | RSVILI   | E MEDICAL C        | ENTER                         |         |           | Nonprofit - Other  |            |
|---------------------------|---|----------|--------------------|-------------------------------|---------|-----------|--------------------|------------|
| 10030 GILEAD ROAI         | )   |          | 12/31/2015         | 365 Days Set                  | tled    |           | General Short Terr | m          |
| HUNTERSVILLE, NC          | 28078                                       |          |                    |                               |         |           | CR Beds 62 F       | POS Beds 0 |
| MECKLENBURG               |   |          |                    |                               |         |           | Key Perform        | anace Ind. |
| BLUE CROSS (SOU           | TH CAROLINA)                                |          |                    |                               |         |           | Occupancy Rate     | 93.7%      |
| Balance S                 | heet  |          | Income             | Statement                     |         |           | Length of Stay     | 4.0        |
| Current Assets            | 24,677,965                                  | Total    | Charges            | 443,449,7                     | 07      |           | Average Wages      | 29.97      |
| Fixed Assets              | 65,765,737                                  | Conti    | act Allowance      | 275,225,0                     | 03      | 62.1%     | Medicare Part A    | 8.7%       |
| Other Assets              | 947,222                                     | Oper     | ating Revenue      | 168,224,7                     | 04      | 37.9%     | Medicare Part B    | 3.7%       |
| Total Assets              | 91,390,924                                  | Oper     | ating Expense      | 125,592,9                     | 15      | 74.7%     | Current Ratio      | (0.1)      |
| Current Liabilities       | -215,626,512                                | Oper     | ating Margin       | 42,631,7                      | 89      | 25.3%     | Days to Collect    | 138.7      |
| Long Term Liabilities     | 4,537,806                                   | Othe     | r Income           | 2,312,4                       | 18      | 1.4%      | Avg Payment Day    | s 8.2      |
| Total Equity              | 302,479,630                                 | Othe     | r Expense          |                               | 0       | 0.0%      | Depreciation Rate  | 9.1%       |
| Total Liab. and Equity    | 91,390,924                                  | Net F    | Profit or Loss     | 44,944,20                     | 07      | 26.7%     | Return on Equity   | 14.9%      |
| Selected                  | Revenue Depar                               | tment    | S                  |                               |         | Reve      | enue Ranking -     | 1,461      |
| Line                      | Line Descripti                              | on       |                    | Rank                          |         | Cost      | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene                         | eral Cai | re                 | 2,003                         | 19,6    | 611,118   | 21,172,566         | 0.926251   |
| 31 Intensive              | Care Unit                                   |          |                    | 1,353                         | 6,7     | 786,942   | 8,678,747          | 0.782019   |
| 50 Operating              | Room  |          |                    | 1,206                         | 16,2    | 281,212   | 51,955,719         | 0.313367   |
| 52 Labor Ro               | om and Delivery R                           | oom      |                    | 700                           | 6,2     | 262,347   | 9,814,193          | 0.638091   |
| 91 Emergen                | cy Department                               |          |                    | 1,574                         | 8,2     | 219,918   | 59,895,073         | 0.137239   |
| General Service Co        | st by Line Ra                               | nk       | Expense            | General Ser                   | vice    | Cost by   | Line Rank          | Expense    |
| 01 Capital Cost - Buildir | ngs ´                                       | ,466     | 5,447,314          | 02 Capital Co                 | st - M  | ovable E  | quip 1,192         | 5,960,986  |
| 04 Employee Benefits      |   | 0        | 0                  | 05 Administra                 | ative a | nd Gene   | ral 1,552          | 23,311,092 |
| 06 Maintenance and Re     | epairs                                      | 0        | 0                  | 07 Operation                  | of Pla  | int       | 1,814              | 2,807,971  |
| 08/09 Laundry / Housek    | 8/09 Laundry / Housekeeping 1,947 1,705,236 |          | 1,705,236          | 10/11 Dietary                 | and (   | Cafeteria | 2,639              | 971,510    |
| 13 Nursing Administrati   | on ´  | 1,877    | 1,283,695          | 14 Central Se                 | ervice  | and Sup   | oly 3,653          | 7,140      |
| 15 Pharmancy              | 15 Pharmancy 1,465 1,981,838                |          | 16 Medical Records |                               |         | 3,820     | 287,864            |            |
| 17 Social Services        |   | 0        | 0                  | 18 Other General Service Cost |         | ost 0     | 0                  |            |
| 19 Non Physician Anes     | thetists                                    | 0        | 0                  | 20-23 Educat                  | ion Pr  | rograms   | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340148 NOVANT H           | EALTH MEDICA        | L PAR    | K HOSPITAL     |                 |                         | Nonprofit - Other  |            |
|---------------------------|---------------------|----------|----------------|-----------------|-------------------------|--------------------|------------|
| 1950 S HAWTHORN           | E RD                |          | 12/31/2015     | 365 Days Settl  | ed                      | General Short Terr | m          |
| WINSTON-SALEM, N          | NC 27103            |          |                |                 |                         | CR Beds 20         | POS Beds 0 |
| FORSYTH                   |                     |          |                |                 |                         | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)        |          |                |                 |                         | Occupancy Rate     | 43.7%      |
| Balance S                 | Sheet               |          | Income         | Statement       |                         | Length of Stay     | 3.8        |
| Current Assets            | 12,797,385          | Total    | Charges        | 146,188,83      | 5                       | Average Wages      | 35.75      |
| Fixed Assets              | 15,896,575          | Conti    | ract Allowance | 71,574,16       | 3 49.0%                 | Medicare Part A    | 2.2%       |
| Other Assets              | 279,343             | Oper     | ating Revenue  | 74,614,67       | <del>_</del><br>2 51.0% | Medicare Part B    | 6.1%       |
| Total Assets              | 28,973,303          | Oper     | ating Expense  | 47,755,74       | 4 64.0%                 | Current Ratio      | 0.0        |
| Current Liabilities       | -303,679,434        | Oper     | ating Margin   | 26,858,92       | 8 36.0%                 | Days to Collect    | 81.2       |
| Long Term Liabilities     | 2,182,030           | Othe     | r Income       | 198,81          | 1 0.3%                  | Avg Payment Day    | s 9.6      |
| Total Equity              | 330,470,707         | Othe     | r Expense      | (               | 0.0%                    | Depreciation Rate  | 7.4%       |
| Total Liab. and Equity    | 28,973,303          | Net F    | Profit or Loss | 27,057,739      | -<br>9 36.3%            | Return on Equity   | 8.2%       |
| Selected                  | Revenue Depar       | tment    | S              |                 | Rev                     | enue Ranking -     | 2,407      |
| Line                      | Line Descripti      | on       |                | Rank            | Cost                    | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene | eral Cai | re             | 3,746           | 6,241,064               | 5,832,839          | 1.069987   |
| 31 Intensive              | Care Unit           |          |                | 0               | 0                       | 0                  | 0.000000   |
| 50 Operating              | Room                |          |                | 872             | 21,200,222              | 44,087,439         | 0.480868   |
| 52 Labor Ro               | om and Delivery R   | oom      |                | 0               | 0                       | 0                  |            |
| 91 Emergen                | cy Department       |          |                | 0               | 0                       | 0                  | 0.000000   |
| General Service Co        | st by Line Ra       | ınk      | Expense        | General Serv    | rice Cost by            | y Line Rank        | Expense    |
| 01 Capital Cost - Buildin | ngs 3               | 3,750    | 1,123,783      | 02 Capital Cos  | t - Movable E           | Equip 1,905        | 3,033,634  |
| 04 Employee Benefits      | 4                   | 1,448    | 1,072,454      | 05 Administrati | ive and Gene            | eral 2,829         | 8,259,567  |
| 06 Maintenance and Re     | epairs              | 958      | 1,799,947      | 07 Operation of | f Plant                 | 0                  | 0          |
| 08/09 Laundry / Housek    | keeping 3           | 3,045    | 761,396        | 10/11 Dietary a | and Cafeteria           | 4,187              | 430,643    |
| 13 Nursing Administrati   | on 2                | 2,059    | 1,139,780      | 14 Central Ser  | vice and Sup            | ply 1,406          | 670,156    |
| 15 Pharmancy              | 2                   | 2,209    | 842,152        | 16 Medical Re   | cords                   | 5,123              | 113,922    |
| 17 Social Services        |                     | 0        | 0              | 18 Other Gene   | eral Service C          | Cost 0             | 0          |
| 19 Non Physician Anes     | thetists            | 0        | 0              | 20-23 Education | on Programs             | 0                  | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340053 NOVANT H                 | EALTH PRESBY                               | TERI     | AN MEDICAL C   | ENTER                  |           |           | Nonprofit - Other |             |
|---------------------------------|--|----------|----------------|------------------------|-----------|-----------|-------------------|-------------|
| 200 HAWTHORNE L                 | ANE BOX 33549                              | )        | 12/31/2015     | 365 Days               | Reoper    | ned       | General Short Ter | m           |
| CHARLOTTE, NC 28                | 233  |          |                |                        |           |           | CR Beds 544       | POS Beds 0  |
| MECKLENBURG                     |  |          |                |                        |           |           | Key Perform       | nanace Ind. |
| PALMETTO GBA (NO                | C)   |          |                |                        |           |           | Occupancy Rate    | 65.0%       |
| Balance S                       | Sheet                                      |          | Income         | Statemen               | ıt        |           | Length of Stay    | 6.0         |
| Current Assets                  | 132,174,582                                | Total    | Charges        | 2,305,52               | 6,264     |           | Average Wages     | 31.76       |
| Fixed Assets                    | 284,598,726                                | Conti    | ract Allowance | 1,290,17               | 2,914     | 56.0%     | Medicare Part A   | 8.6%        |
| Other Assets                    | 74,971,356                                 | Oper     | ating Revenue  | 1,015,35               | 3,350     | 44.0%     | Medicare Part B   | 4.7%        |
| Total Assets                    | 491,744,664                                | Oper     | ating Expense  | 909,27                 | 9,137     | 89.6%     | Current Ratio     | (0.1)       |
| Current Liabilities             | -936,966,844                               | Oper     | ating Margin   | 106,07                 | 4,213     | 10.4%     | Days to Collect   | 134.4       |
| Long Term Liabilities           | 13,100,970                                 | Othe     | r Income       | 20,54                  | 8,196     | 2.0%      | Avg Payment Day   | /s 9.6      |
| Total Equity                    | 1,415,610,538                              | Othe     | r Expense      |                        | 0         | 0.0%      | Depreciation Rate | 5.7%        |
| Total Liab. and Equity          | 491,744,664                                | Net F    | Profit or Loss | 126,622                | 2,409     | 12.5%     | Return on Equity  | 8.9%        |
| Selected                        | Selected Revenue Departments               |          |                |                        |           | Rev       | enue Ranking -    | 119         |
| Line                            | Line Descripti                             | on       |                | Rank                   |           | Cost      | Charges           | Ratio       |
| 30 Adults an                    | d Pediatrics - Gene                        | eral Cai | е              | 201                    | 118       | 3,743,878 | 153,625,130       | 0.772946    |
| 31 Intensive                    | Care Unit                                  |          |                | 696                    | 13        | 3,614,141 | 13,857,570        | 0.982434    |
| 50 Operating                    | Room                                       |          |                | 141                    | 65        | ,914,324  | 241,893,090       | 0.272494    |
| 52 Labor Ro                     | om and Delivery R                          | oom      |                | 152                    | 14        | 1,005,089 | 44,139,799        | 0.317289    |
| 91 Emergen                      | cy Department                              |          |                | 494                    | 21        | ,231,109  | 127,260,626       | 0.166832    |
| General Service Co              | st by Line Ra                              | ank      | Expense        | General :              | Service   | e Cost by | / Line Rank       | Expense     |
| 01 Capital Cost - Buildir       | ngs  | 147      | 32,252,832     | 02 Capital             | Cost - I  | Movable E | Equip 154         | 25,359,982  |
| 04 Employee Benefits            | 4  | 1,449    | 1,070,755      | 05 Admini              | strative  | and Gene  | ral 187           | 118,956,504 |
| 06 Maintenance and Re           | 06 Maintenance and Repairs 0 0             |          | 0              | 07 Operat              | ion of P  | lant      | 118               | 21,405,253  |
| 08/09 Laundry / Housel          | 08/09 Laundry / Housekeeping 369 7,187,728 |          |                | 10/11 Diet             | ary and   | Cafeteria | 244               | 6,180,374   |
| _                               | 13 Nursing Administration 394 5,507,851    |          |                | 14 Centra              |           | -         |                   |             |
| 15 Pharmancy                    |  | 224      | 11,760,838     | 16 Medical Records 534 |           |           | 3,664,964         |             |
| 17 Social Services              |  | 3,049    | 4,219<br>0     | 18 Other (             |           |           |                   | 0           |
| 19 Non Physician Anesthetists 0 |  |          |                | 20-23 Edu              | ication F | Programs  | 1,108             | 532,875     |

All Providers

2:33 PM

Sample Hospital reports from the Halmanac.com website.

| 340015 NOVANT H           | EALTH ROWAN                            | MEDI    | CAL CENTER         |                               |           |             | Nonprofit | - Other   |            |
|---------------------------|--|---------|--------------------|-------------------------------|-----------|-------------|-----------|-----------|------------|
| 612 MOCKSVILLE A          | VE                                     |         | 12/31/2015         | 365 Days S                    | ettled    |             | General S | Short Ter | m          |
| SALISBURY, NC 281         | 44                                     |         |                    |                               |           |             | CR Beds   | 161 F     | POS Beds 0 |
| ROWAN                     |  |         |                    |                               |           |             | Key I     | Perform   | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                           |         |                    |                               |           |             | Occupan   | cy Rate   | 67.7%      |
| Balance S                 | heet                                   |         | Income             | Statement                     |           |             | Length of | Stay      | 5.2        |
| Current Assets            | 25,929,321                             | Total   | Charges            | 608,756                       | ,495      |             | Average   | Wages     | 27.80      |
| Fixed Assets              | 98,283,583                             | Cont    | ract Allowance     | 427,787                       | ,540      | 70.3%       | Medicare  | Part A    | 12.4%      |
| Other Assets              | 6,203,426                              | Oper    | ating Revenue      | 180,968                       | ,955      | 29.7%       | Medicare  | Part B    | 6.0%       |
| Total Assets              | 130,416,330                            | Oper    | ating Expense      | 186,041                       | ,114      | 102.8%      | Current R | Ratio     | 11.5       |
| Current Liabilities       | 2,246,433                              | Oper    | ating Margin       | -5,072                        | ,159      | -2.8%       | Days to C | Collect   | 133.6      |
| Long Term Liabilities     | 7,003,786                              | Othe    | r Income           | 5,148                         | ,460      | 2.8%        | Avg Payn  | nent Day  | rs 17.8    |
| Total Equity              | 121,166,111                            | Othe    | r Expense          | 332,                          | 512       | 0.2%        | Deprecia  | tion Rate | 5.7%       |
| Total Liab. and Equity    | 130,416,330                            | Net F   | Profit or Loss     | (256,2                        | 211)      | -0.1%       | Return or | n Equity  | -0.2%      |
| Selected                  | Revenue Depar                          | tment   | S                  |                               |           | Rev         | enue Rar  | nking -   | 1,365      |
| Line                      | Line Descripti                         | on      |                    | Rank                          |           | Cost        | C         | harges    | Ratio      |
| 30 Adults and             | d Pediatrics - Gene                    | eral Ca | re                 | 1,396                         | 31        | ,933,498    | 32,       | 584,927   | 0.980008   |
| 31 Intensive              | Care Unit                              |         |                    | 1,075                         | 8         | 3,864,308   | 9,        | 533,104   | 0.929845   |
| 50 Operating              | Room                                   |         |                    | 668                           | 25        | 5,921,695   | 77,       | 752,094   | 0.333389   |
| 52 Labor Ro               | om and Delivery R                      | oom     |                    | 1,432                         | 2         | 2,318,862   | 2,        | 582,890   | 0.897778   |
| 91 Emergen                | cy Department                          |         |                    | 945                           | 13        | 3,556,690   | 70,       | 285,326   | 0.192881   |
| General Service Co        | st by Line Ra                          | ank     | Expense            | General Se                    | ervic     | e Cost by   | / Line    | Rank      | Expense    |
| 01 Capital Cost - Buildin | ngs ´                                  | 1,046   | 8,203,485          | 02 Capital C                  | Cost -    | Movable E   | quip      | 707       | 9,513,512  |
| 04 Employee Benefits      | Ę                                      | 5,485   | 252,306            | 05 Administ                   | rative    | and Gene    | ral       | 1,285     | 29,731,308 |
| 06 Maintenance and Re     | 6 Maintenance and Repairs 0 0          |         | 0                  | 07 Operatio                   | n of P    | lant        |           | 666       | 7,876,594  |
| 08/09 Laundry / Housek    | keeping '                              | 1,345   | 2,675,702          | 10/11 Dieta                   | ry and    | l Cafeteria |           | 1,282     | 2,336,203  |
| 13 Nursing Administrati   | 3 Nursing Administration 588 4,018,932 |         | 14 Central S       | Servic                        | e and Sup | ply         | 1,461     | 628,810   |            |
| 15 Pharmancy              | 5 Pharmancy 908 3,624,980              |         | 16 Medical Records |                               |           |             | 2,947     | 507,214   |            |
| 17 Social Services        | •                                      | 1,190   | 596,316            | 18 Other General Service Cost |           |             | ost       | 0         | 0          |
| 19 Non Physician Anes     | thetists                               | 0       | 0                  | 20-23 Educ                    | ation     | Programs    |           | 0         | 0          |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340085 NOVANT H  | EALTH THOMA                                  | SVILL   | E MEDICAL CE    | NTER                        |             | Nonprofit - Other  |            |
|--|--|---------|-----------------|-----------------------------|-------------|--------------------|------------|
| 207 OLD LEXINGTO   | N RD BOX 789                                 |         | 12/31/2015      | 365 Days Settle             | ed          | General Short Terr | m          |
| THOMASVILLE, NC  | 27360  |         |                 |                             |             | CR Beds 88 F       | POS Beds 0 |
| DAVIDSON   |  |         |                 |                             |             | Key Perform        | anace Ind. |
| BLUE CROSS (NOR  | TH CAROLINA)                                 |         |                 |                             |             | Occupancy Rate     | 32.3%      |
| Balance S  | Sheet  |         | Income          | Statement                   |             | Length of Stay     | 3.7        |
| Current Assets   | 12,241,075                                   | Total   | Charges         | 238,805,806                 |             | Average Wages      | 26.85      |
| Fixed Assets   | 17,508,791                                   | Cont    | ract Allowance  | 155,599,742                 | 65.2%       | Medicare Part A    | 6.1%       |
| Other Assets   | 2,249,519                                    | Oper    | ating Revenue   | 83,206,064                  | 34.8%       | Medicare Part B    | 3.7%       |
| Total Assets   | 31,999,385                                   | Oper    | ating Expense   | 80,500,819                  | 96.7%       | Current Ratio      | (0.1)      |
| Current Liabilities  | -104,773,038                                 | Oper    | ating Margin    | 2,705,245                   | 3.3%        | Days to Collect    | 207.9      |
| Long Term Liabilities  | 13,678,906                                   | Othe    | r Income        | 3,544,682                   | 4.3%        | Avg Payment Day    | s 10.9     |
| Total Equity   | 123,093,517                                  | Othe    | r Expense       | 0                           | 0.0%        | Depreciation Rate  | 10.1%      |
| Total Liab. and Equity   | 31,999,385                                   | Net F   | Profit or Loss  | 6,249,927                   | 7.5%        | Return on Equity   | 5.1%       |
| Selected Revenue Departments                                       |  |         | s               |                             | Rev         | enue Ranking -     | 2,273      |
| Line   | Line Descripti                               | on      |                 | Rank                        | Cost        | Charges            | Ratio      |
| 30 Adults an   | d Pediatrics - Gene                          | eral Ca | re              | 3,410                       | 7,648,190   | 6,498,804          | 1.176861   |
| 31 Intensive   | Care Unit                                    |         |                 | 2,165                       | 2,936,945   | 3,797,260          | 0.773438   |
| 50 Operating   | Room   |         |                 | 1,908                       | 8,979,764   | 20,482,400         | 0.438414   |
| 52 Labor Ro  | om and Delivery R                            | oom     |                 | 1,238                       | 3,098,836   | 3,932,168          | 0.788073   |
| 91 Emergen   | cy Department                                |         |                 | 1,629                       | 7,965,620   | 36,588,547         | 0.217708   |
| General Service Co   | st by Line Ra                                | ank     | Expense         | General Servi               | ce Cost by  | y Line Rank        | Expense    |
| 01 Capital Cost - Buildin  | ngs :  | 3,223   | 1,581,902       | 02 Capital Cost             | - Movable E | Equip 1,330        | 5,248,319  |
| 04 Employee Benefits   | ;  | 5,514   | 226,394         | 05 Administrativ            | e and Gene  | eral 2,305         | 12,385,231 |
| 06 Maintenance and Re  | 6 Maintenance and Repairs 0 0                |         | 0               | 07 Operation of             | Plant       | 1,644              | 3,212,512  |
| 08/09 Laundry / Housel   | 08/09 Laundry / Housekeeping 2,323 1,294,495 |         |                 | 10/11 Dietary and Cafeteria |             |                    | 792,929    |
| 13 Nursing Administrati  | 3 Nursing Administration 2,326 949,616       |         |                 | 14 Central Servi            | ice and Sup | ply 3,713          | 1,216      |
| 15 Pharmancy   |  | 1,756   | 1,461,287       | 16 Medical Reco             | ords        | 3,987              | 257,484    |
| 17 Social Services 0 0   |  |         | 18 Other Genera | al Service C                | Cost 0      | C                  |            |
| <ul><li>17 Social Services</li><li>19 Non Physician Anes</li></ul> |  |         |                 | 20-23 Education             |             | 0                  |            |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 344007 OLD VINEY         | ARD YOUTH SE        | RVIC    | ES             |                               |               |             | Proprietary - Corp | oration    |
|--------------------------|---------------------|---------|----------------|-------------------------------|---------------|-------------|--------------------|------------|
| 3637 OLD VINEYAR         | D ROAD              |         | 12/31/2015     | 365 Days S                    | ettled        |             | Psychiatric        |            |
| WINSTON SALEM, N         | NC 27104            |         |                |                               |               |             | CR Beds 104        | POS Beds 0 |
| FORSYTH                  |                     |         |                |                               |               |             | Key Perform        | anace Ind. |
| WISCONSIN PHYSIC         | CIANS SERVICE       |         |                |                               |               |             | Occupancy Rate     | 93.7%      |
| Balance S                | Sheet               |         | Income         | Statement                     | :             |             | Length of Stay     | 8.3        |
| Current Assets           | 2,441,836           | Total   | Charges        | 52,489                        | ,013          |             | Average Wages      |            |
| Fixed Assets             | 12,170,794          | Cont    | ract Allowance | 28,380                        | ),636         | 54.1%       | Medicare Part A    | 0.0%       |
| Other Assets             | 855,958             | Oper    | ating Revenue  | 24,108                        | 3,377         | 45.9%       | Medicare Part B    | 0.4%       |
| Total Assets             | 15,468,588          | Oper    | ating Expense  | 19,098                        | 3,358         | 79.2%       | Current Ratio      | 2.3        |
| Current Liabilities      | 1,083,030           | Oper    | ating Margin   | 5,010                         | 0,019         | 20.8%       | Days to Collect    | 105.1      |
| Long Term Liabilities    | -10,156,984         | Othe    | r Income       | 27                            | <b>7</b> ,190 | 0.1%        | Avg Payment Day    | rs 18.8    |
| Total Equity             | 24,542,542          | Othe    | r Expense      |                               | 0             | 0.0%        | Depreciation Rate  | 4.8%       |
| Total Liab. and Equity   | 15,468,588          | Net F   | Profit or Loss | 5,037                         | ,209          | 20.9%       | Return on Equity   | 20.5%      |
| Selected                 | Revenue Depar       | tment   | s              |                               |               | Reve        | enue Ranking -     | 3,887      |
| Line                     | Line Descripti      | on      |                | Rank                          |               | Cost        | Charges            | Ratio      |
| 30 Adults an             | d Pediatrics - Gene | eral Ca | re             | 2,313                         | 15            | 5,743,822   | 50,235,833         | 0.313398   |
| 31 Intensive             | Care Unit           |         |                | 0                             |               | 0           | 0                  | 0.000000   |
| 50 Operating             | Room                |         |                | 0                             |               | 0           | 0                  | 0.000000   |
| 52 Labor Ro              | om and Delivery R   | oom     |                | 0                             |               | 0           | 0                  | 0.000000   |
| 91 Emergen               | cy Department       |         |                | 0                             |               | 0           | 0                  | 0.000000   |
| General Service Co       | st by Line Ra       | ank     | Expense        | General S                     | ervic         | e Cost by   | / Line Rank        | Expense    |
| 01 Capital Cost - Buildi | ngs 4               | 1,326   | 741,984        | 02 Capital                    | Cost -        | Movable E   | quip 4,391         | 319,209    |
| 04 Employee Benefits     | 3                   | 3,508   | 2,054,432      | 05 Adminis                    | trative       | and Gene    | ral 3,893          | 4,070,079  |
| 06 Maintenance and Re    | epairs              | 0       | 0              | 07 Operation                  | on of P       | lant        | 3,744              | 674,203    |
| 08/09 Laundry / House    | keeping 4           | 1,508   | 299,707        | 10/11 Dieta                   | ary and       | l Cafeteria | 3,163              | 716,383    |
| 13 Nursing Administrat   | ion 3               | 3,223   | 541,799        | 14 Central                    |               | -           | ply 0              | C          |
| 15 Pharmancy             |                     | 0       | 0              | 16 Medical Records 4,49       |               |             | 4,495              | 188,079    |
| 17 Social Services       |                     | 0       | 0              | 18 Other General Service Cost |               |             | ost 0              | C          |
| 19 Non Physician Anes    | thetists            | 0       | 0              | 20-23 Educ                    | cation I      | Programs    | 0                  | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340042 ONSLOW N          | MEMORIAL HOS        | PITAL    |                |                               |         |             | Governmer    | nt - Cou | nty        |
|--------------------------|---------------------|----------|----------------|-------------------------------|---------|-------------|--------------|----------|------------|
| 317 WESTERN BOU          | ILEVARD             |          | 9/30/2015 3    | 865 Days Set                  | ttled   |             | General Sh   | ort Terr | m          |
| JACKSONVILLE, NC         | 28540               |          |                |                               |         |             | CR Beds 1    | 48 F     | POS Beds 0 |
| ONSLOW                   |                     |          |                |                               |         |             | Key Pe       | erform   | anace Ind. |
| BLUE CROSS (NOR          | TH CAROLINA)        |          |                |                               |         |             | Occupancy    | / Rate   | 54.5%      |
| Balance S                | Sheet               |          | Income         | Statement                     |         |             | Length of S  | Stay     | 3.6        |
| Current Assets           | 29,895,447          | Total    | Charges        | 416,736                       | ,341    |             | Average W    | /ages    | 26.52      |
| Fixed Assets             | 72,450,717          | Conti    | ract Allowance | 275,362                       | ,448    | 66.1%       | Medicare F   | Part A   | 15.3%      |
| Other Assets             | 49,552,587          | Oper     | ating Revenue  | 141,373                       | ,893    | 33.9%       | Medicare F   | Part B   | 6.2%       |
| Total Assets             | 151,898,751         | Oper     | ating Expense  | 127,928                       | ,232    | 90.5%       | Current Ra   | itio     | 1.2        |
| Current Liabilities      | 24,865,751          | Oper     | ating Margin   | 13,445                        | ,661    | 9.5%        | Days to Co   | llect    | 34.6       |
| Long Term Liabilities    | 49,974,444          | Othe     | r Income       | 1,226                         | ,545    | 0.9%        | Avg Payme    | ent Day  | s 57.1     |
| Total Equity             | 77,058,556          | Othe     | r Expense      | 2,438,                        | ,420    | 1.7%        | Depreciation | on Rate  | 10.1%      |
| Total Liab. and Equity   | 151,898,751         | Net F    | Profit or Loss | 12,233,                       | 786     | 8.7%        | Return on    | Equity   | 15.9%      |
| Selected                 | Revenue Depar       | tment    | s              |                               |         | Rev         | enue Rank    | king -   | 1,680      |
| Line                     | Line Descripti      | on       |                | Rank                          |         | Cost        | Ch           | arges    | Ratio      |
| 30 Adults an             | d Pediatrics - Gene | eral Cai | re             | 2,051                         | 18      | 8,916,899   | 19,19        | 90,876   | 0.985724   |
| 31 Intensive             | Care Unit           |          |                | 2,118                         | (       | 3,061,719   | 3,72         | 21,006   | 0.822820   |
| 50 Operating             | Room                |          |                | 1,637                         | 11      | 1,233,463   | 34,28        | 30,015   | 0.327697   |
| 52 Labor Ro              | om and Delivery R   | oom      |                | 855                           |         | 5,011,496   | 6,4          | 01,870   | 0.782818   |
| 91 Emergen               | cy Department       |          |                | 750                           | 16      | 6,245,133   | 78,62        | 21,538   | 0.206624   |
| General Service Co       | st by Line Ra       | ank      | Expense        | General Se                    | ervic   | e Cost by   | / Line R     | ank      | Expense    |
| 01 Capital Cost - Buildi | ngs ´               | 1,702    | 4,501,715      | 02 Capital C                  | Cost -  | Movable E   | quip         | 1,091    | 6,545,666  |
| 04 Employee Benefits     | •                   | 1,826    | 7,652,914      | 05 Administ                   | trative | and Gene    | ral          | 1,751    | 19,417,812 |
| 06 Maintenance and Re    | epairs              | 574      | 3,841,952      | 07 Operatio                   | n of F  | Plant       |              | 2,202    | 2,067,969  |
| 08/09 Laundry / House    | keeping             | 1,391    | 2,597,422      | 10/11 Dieta                   | ry and  | d Cafeteria |              | 1,563    | 1,904,645  |
| 13 Nursing Administrati  | ion 2               | 2,370    | 927,931        | 14 Central S                  | Servic  | e and Sup   | ply          | 1,245    | 836,793    |
| 15 Pharmancy             | •                   | 1,538    | 1,818,879      | 16 Medical                    | Reco    | rds         |              | 586      | 3,457,336  |
| 17 Social Services       |                     | 0        | 0              | 18 Other General Service Cost |         |             | ost          | 0        | 0          |
| 19 Non Physician Anes    | thetists            | 0        | 0              | 20-23 Educ                    | ation   | Programs    |              | 0        | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 341302 OUR COMM           | MUNITY HOSPIT       | AL      |                |                    |             | Government - Hos   | pital Dis  |
|---------------------------|---------------------|---------|----------------|--------------------|-------------|--------------------|------------|
| 921 JUNIOR HIGH R         | OAD                 |         | 9/30/2015 3    | 65 Days Settled    |             | General Short Terr | m          |
| SCOTLAND NECK, N          | NC 27874            |         |                |                    |             | CR Beds 20 F       | POS Beds 0 |
| HALIFAX                   |                     |         |                |                    |             | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)        |         |                |                    |             | Occupancy Rate     | 13.5%      |
| Balance S                 | Sheet               |         | Income         | Statement          |             | Length of Stay     | 61.7       |
| Current Assets            | 2,914,953           | Total   | Charges        | 7,908,208          |             | Average Wages      |            |
| Fixed Assets              | 863,685             | Cont    | ract Allowance | 3,871,108          | 49.0%       | Medicare Part A    | 0.0%       |
| Other Assets              | 298,169             | Oper    | ating Revenue  | 4,037,100          | 51.0%       | Medicare Part B    | 13.9%      |
| Total Assets              | 4,076,807           | Oper    | ating Expense  | 5,636,373          | 139.6%      | Current Ratio      | 4.6        |
| Current Liabilities       | 628,587             | Oper    | ating Margin   | -1,599,273         | -39.6%      | Days to Collect    | 188.5      |
| Long Term Liabilities     | 563,899             | Othe    | r Income       | 645,501            | 16.0%       | Avg Payment Day    | s 28.9     |
| Total Equity              | 2,884,321           | Othe    | r Expense      | 0                  | 0.0%        | Depreciation Rate  | 3.0%       |
| Total Liab. and Equity    | 4,076,807           | Net F   | Profit or Loss | (953,772)          | -23.6%      | Return on Equity   | -33.1%     |
| Selected                  | Revenue Depar       | tment   | s              |                    | Rev         | enue Ranking -     | 5,783      |
| Line                      | Line Descripti      | on      |                | Rank               | Cost        | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene | eral Ca | re             | 6,094              | 468,420     | 245,205            | 1.910320   |
| 31 Intensive              | Care Unit           |         |                | 0                  | 0           | 0                  | 0.000000   |
| 50 Operating              | Room                |         |                | 0                  | 0           | 0                  | 0.000000   |
| 52 Labor Ro               | om and Delivery R   | oom     |                | 0                  | 0           | 0                  | 0.000000   |
| 91 Emergen                | cy Department       |         |                | 4,276              | 985,605     | 255,353            | 3.859775   |
| General Service Co        | st by Line Ra       | nk      | Expense        | General Service    | e Cost by   | y Line Rank        | Expense    |
| 01 Capital Cost - Buildii | ngs t               | 5,672   | 164,365        | 02 Capital Cost -  | Movable E   | Equip 5,450        | 36,677     |
| 04 Employee Benefits      | Ę                   | 5,246   | 425,309        | 05 Administrative  | and Gene    | eral 5,900         | 753,930    |
| 06 Maintenance and Re     | epairs              | 0       | 0              | 07 Operation of F  | Plant       | 4,702              | 336,817    |
| 08/09 Laundry / Housel    | keeping 5           | 5,001   | 221,182        | 10/11 Dietary and  | d Cafeteria | 4,299              | 407,653    |
| 13 Nursing Administrati   | on 4                | 1,624   | 158,124        | 14 Central Service | e and Sup   | ply 3,482          | 30,094     |
| 15 Pharmancy              | 3                   | 3,468   | 77,878         | 16 Medical Reco    | rds         | 5,698              | 37,343     |
| 17 Social Services        | ,                   | 2,522   | 77,384         | 18 Other Genera    | I Service C | cost 0             | 0          |
| 19 Non Physician Anes     | thetists            | 0       | 0              | 20-23 Education    | Programs    | 0                  | 0          |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340023 PARK RIDG          | E HEALTH            |          |                |                 |                        | Nonprofit - Church |            |
|---------------------------|---------------------|----------|----------------|-----------------|------------------------|--------------------|------------|
| 100 HOSPITAL DRIV         | Έ                   |          | 12/31/2015     | 365 Days Sett   | led                    | General Short Terr | n          |
| HENDERSONVILLE,           | NC 28792            |          |                |                 |                        | CR Beds 59         | POS Beds 0 |
| HENDERSON                 |                     |          |                |                 |                        | Key Perform        | anace Ind. |
| BLUE CROSS (FLOR          | RIDA)               |          |                |                 |                        | Occupancy Rate     | 53.5%      |
| Balance S                 | heet                |          | Income         | Statement       |                        | Length of Stay     | 4.0        |
| Current Assets            | 77,004,095          | Total    | Charges        | 450,231,11      | 2                      | Average Wages      | 31.84      |
| Fixed Assets              | 56,193,627          | Conti    | ract Allowance | 276,098,71      | 5 61.3%                | Medicare Part A    | 6.8%       |
| Other Assets              | 1,965,430           | Oper     | ating Revenue  | 174,132,39      | 7 38.7%                | Medicare Part B    | 12.1%      |
| Total Assets              | 135,163,152         | Oper     | ating Expense  | 166,939,14      | 5 95.9%                | Current Ratio      | 3.9        |
| Current Liabilities       | 19,916,103          | Oper     | ating Margin   | 7,193,25        | <u>4.1%</u>            | Days to Collect    | 45.7       |
| Long Term Liabilities     | 13,242,175          | Othe     | r Income       | 3,165,13        | 1.8%                   | Avg Payment Day    | s 40.9     |
| Total Equity              | 102,004,874         | Othe     | r Expense      |                 | 0 0.0%                 | Depreciation Rate  | 5.9%       |
| Total Liab. and Equity    | 135,163,152         | Net F    | Profit or Loss | 10,358,38       | <del>_</del><br>2 5.9% | Return on Equity   | 10.2%      |
| Selected                  | Revenue Depar       | tment    | s              |                 | Rev                    | enue Ranking -     | 1,421      |
| Line                      | Line Descripti      | on       |                | Rank            | Cost                   | Charges            | Ratio      |
| 30 Adults and             | d Pediatrics - Gene | eral Cai | е              | 3,290           | 8,187,999              | 10,028,923         | 0.816439   |
| 31 Intensive              | Care Unit           |          |                | 2,478           | 1,999,656              | 1,017,910          | 1.964472   |
| 50 Operating              | Room                |          |                | 1,721           | 10,452,225             | 61,813,674         | 0.169092   |
| 52 Labor Ro               | om and Delivery R   | oom      |                | 1,622           | 1,763,522              | 1,562,102          | 1.128942   |
| 91 Emergend               | cy Department       |          |                | 2,359           | 4,784,299              | 29,019,538         | 0.164865   |
| General Service Co        | st by Line Ra       | ınk      | Expense        | General Serv    | ice Cost b             | y Line Rank        | Expense    |
| 01 Capital Cost - Buildin | ngs ´               | ,838,    | 4,107,694      | 02 Capital Cos  | st - Movable E         | Equip 2,210        | 2,292,917  |
| 04 Employee Benefits      | •                   | ,742     | 8,227,243      | 05 Administrat  | ive and Gene           | eral 1,866         | 17,739,537 |
| 06 Maintenance and Re     | epairs              | ,079     | 1,446,041      | 07 Operation of | of Plant               | 3,141              | 1,010,465  |
| 08/09 Laundry / Housek    | keeping 2           | 2,174    | 1,447,045      | 10/11 Dietary   | and Cafeteria          | 2,668              | 952,049    |
| 13 Nursing Administration | on 2                | 2,347    | 939,600        | 14 Central Ser  | vice and Sup           | ply 1,600          | 523,833    |
| 15 Pharmancy              | •                   | ,965     | 1,150,352      | 16 Medical Re   | cords                  | 2,034              | 975,333    |
| 17 Social Services        |                     | 0        | 0              | 18 Other Gene   | eral Service C         | Cost 0             | 0          |
| 19 Non Physician Anes     | thetists            | 0        | 0              | 20-23 Education | on Programs            | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 341307 PENDER M          | EMORIAL HOSE        | PITAL    |                |                  |              | Government - Cou   | ınty        |
|--------------------------|---------------------|----------|----------------|------------------|--------------|--------------------|-------------|
| 507 E FREMONT ST         | -                   |          | 9/30/2015 3    | 65 Days Amend    | ed           | General Short Terr | m           |
| BURGAW, NC 28425         | 5                   |          |                |                  |              | CR Beds 25         | POS Beds 0  |
| PENDER                   |                     |          |                |                  |              | Key Perform        | nanace Ind. |
| BLUE CROSS (NOR          | TH CAROLINA)        |          |                |                  |              | Occupancy Rate     | 36.9%       |
| Balance S                | Sheet               |          | Income         | Statement        |              | Length of Stay     | 5.9         |
| Current Assets           | 11,841,969          | Total    | Charges        | 43,080,540       |              | Average Wages      |             |
| Fixed Assets             | 10,946,562          | Conti    | act Allowance  | 27,211,778       | 63.2%        | Medicare Part A    | 0.0%        |
| Other Assets             | 545,055             | Oper     | ating Revenue  | 15,868,762       | 36.8%        | Medicare Part B    | 11.6%       |
| Total Assets             | 23,333,586          | Oper     | ating Expense  | 21,219,346       | 133.7%       | Current Ratio      | 9.5         |
| Current Liabilities      | 1,249,074           | Oper     | ating Margin   | -5,350,584       | -33.7%       | Days to Collect    | 376.6       |
| Long Term Liabilities    | 3,226,815           | Othe     | r Income       | 5,523,445        | 34.8%        | Avg Payment Day    | s 30.3      |
| Total Equity             | 18,857,697          | Othe     | r Expense      | 0                | 0.0%         | Depreciation Rate  | 6.8%        |
| Total Liab. and Equity   | 23,333,586          | Net F    | Profit or Loss | 172,861          | 1.1%         | Return on Equity   | 0.9%        |
| Selected                 | Revenue Depar       | tment    | S              |                  | Rev          | enue Ranking -     | 4,629       |
| Line                     | Line Descripti      | on       |                | Rank             | Cost         | Charges            | Ratio       |
| 30 Adults an             | d Pediatrics - Gene | eral Cai | re             | 4,902            | 3,177,658    | 2,218,917          | 1.432076    |
| 31 Intensive             | Care Unit           |          |                | 0                | 0            | 0                  | 0.000000    |
| 50 Operating             | Room                |          |                | 3,834            | 1,156,869    | 638,001            | 1.813271    |
| 52 Labor Ro              | om and Delivery R   | oom      |                | 0                | 0            | 0                  | 0.000000    |
| 91 Emergen               | cy Department       |          |                | 2,593            | 4,050,259    | 10,348,375         | 0.391391    |
| General Service Co       | st by Line Ra       | nk       | Expense        | General Servi    | ce Cost by   | / Line Rank        | Expense     |
| 01 Capital Cost - Buildi | ngs 4               | 1,362    | 721,170        | 02 Capital Cost  | - Movable E  | Equip 2,994        | 1,064,849   |
| 04 Employee Benefits     | 3                   | 3,303    | 2,355,277      | 05 Administrativ | e and Gene   | eral 4,184         | 3,479,151   |
| 06 Maintenance and Re    | epairs              | ,324     | 832,767        | 07 Operation of  | Plant        | 4,532              | 391,160     |
| 08/09 Laundry / Housel   | keeping 4           | 1,674    | 272,841        | 10/11 Dietary ar | nd Cafeteria | 4,389              | 386,864     |
| 13 Nursing Administrati  | ion 4               | 1,412    | 191,814        | 14 Central Servi | ice and Sup  | ply 2,277          | 220,944     |
| 15 Pharmancy             | 2                   | 2,681    | 491,363        | 16 Medical Reco  | ords         | 3,544              | 343,300     |
| 17 Social Services       | ,                   | 1,890    | 234,428        | 18 Other Genera  | al Service C | cost 0             | 0           |
| 19 Non Physician Anes    | thetists            | 0        | 0              | 20-23 Education  | Programs     | 0                  | 0           |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340159 PERSON M           | EMORIAL HOSE        | PITAL    |                |                  |              | Proprietary - Corpo | oration    |
|---------------------------|---------------------|----------|----------------|------------------|--------------|---------------------|------------|
| 615 RIDGE RD              |                     |          | 6/30/2015 3    | 65 Days Settled  | Į            | General Short Terr  | m          |
| ROXBORO, NC 2757          | <b>'</b> 3          |          |                |                  |              | CR Beds 36          | POS Beds 0 |
| PERSON                    |                     |          |                |                  |              | Key Perform         | anace Ind. |
| PALMETTO GBA (NO          | C)                  |          |                |                  |              | Occupancy Rate      | 29.4%      |
| Balance S                 | heet                |          | Income         | Statement        |              | Length of Stay      | 3.2        |
| Current Assets            | 8,955,706           | Total    | Charges        | 125,891,274      |              | Average Wages       | 24.71      |
| Fixed Assets              | 23,226,429          | Conti    | ract Allowance | 95,787,297       | 76.1%        | Medicare Part A     | 17.1%      |
| Other Assets              | 1,449,131           | Oper     | ating Revenue  | 30,103,977       | 23.9%        | Medicare Part B     | 7.9%       |
| Total Assets              | 33,631,266          | Oper     | ating Expense  | 32,775,697       | 108.9%       | Current Ratio       | 2.8        |
| Current Liabilities       | 3,185,773           | Oper     | ating Margin   | -2,671,720       | -8.9%        | Days to Collect     | 70.9       |
| Long Term Liabilities     | 33,769,978          | Othe     | r Income       | 555,691          | 1.8%         | Avg Payment Day     | s 26.7     |
| Total Equity              | -3,324,485          | Othe     | r Expense      | 0                | 0.0%         | Depreciation Rate   | 10.6%      |
| Total Liab. and Equity    | 33,631,266          | Net F    | Profit or Loss | (2,116,029)      | -7.0%        | Return on Equity    | 63.6%      |
| Selected                  | Revenue Depar       | tment    | S              |                  | Rev          | enue Ranking -      | 3,573      |
| Line                      | Line Descripti      | on       |                | Rank             | Cost         | Charges             | Ratio      |
| 30 Adults an              | d Pediatrics - Gene | eral Car | ·e             | 4,896            | 3,185,591    | 3,595,396           | 0.886020   |
| 31 Intensive              | Care Unit           |          |                | 2,786            | 1,268,066    | 1,462,572           | 0.867011   |
| 50 Operating              | Room                |          |                | 3,124            | 2,851,671    | 18,387,340          | 0.155089   |
| 52 Labor Ro               | om and Delivery R   | oom      |                | 0                | 0            | 0                   | 0.000000   |
| 91 Emergen                | cy Department       |          |                | 2,874            | 3,307,353    | 21,485,672          | 0.153933   |
| General Service Co        | st by Line Ra       | ınk      | Expense        | General Servi    | ce Cost by   | y Line Rank         | Expense    |
| 01 Capital Cost - Buildin | ngs 3               | 3,531    | 1,294,097      | 02 Capital Cost  | - Movable E  | Equip 2,427         | 1,847,404  |
| 04 Employee Benefits      | 3                   | 3,064    | 2,745,174      | 05 Administrativ | e and Gene   | eral 3,245          | 6,011,552  |
| 06 Maintenance and Re     | epairs 1            | ,034     | 1,584,252      | 07 Operation of  | Plant        | 0                   | 0          |
| 08/09 Laundry / Housel    | keeping 3           | 3,159    | 697,757        | 10/11 Dietary ar | nd Cafeteria | 2,889               | 839,144    |
| 13 Nursing Administrati   | on 3                | 3,110    | 586,696        | 14 Central Serv  | ice and Sup  | ply 2,204           | 239,407    |
| 15 Pharmancy              | 2                   | 2,549    | 577,557        | 16 Medical Rec   | ords         | 3,150               | 442,132    |
| 17 Social Services        |                     | 0        | 0              | 18 Other Gener   | al Service C | Cost 0              | 0          |
| 19 Non Physician Anes     | thetists            | 0        | 0              | 20-23 Education  | n Programs   | 0                   | 0          |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 341317 PIONEER C          | OMMUNITY HO         | SPITA   | L OF STOKES    |                  |              | Proprietary - Corpo | oration    |
|---------------------------|---------------------|---------|----------------|------------------|--------------|---------------------|------------|
| 1570 NC 8 & 89 HW         | Y NORTH             |         | 9/30/2015 3    | 65 Days Submit   | ted          | General Short Terr  | m          |
| DANBURY, NC 2701          | 6                   |         |                |                  |              | CR Beds 25          | POS Beds 0 |
| STOKES                    |                     |         |                |                  |              | Key Perform         | anace Ind. |
| BLUE CROSS (SOU           | TH CAROLINA)        |         |                |                  |              | Occupancy Rate      | 61.8%      |
| Balance S                 | Sheet               |         | Income         | Statement        |              | Length of Stay      | 12.7       |
| Current Assets            | 3,961,368           | Total   | Charges        | 44,914,345       |              | Average Wages       |            |
| Fixed Assets              | 6,095,503           | Cont    | ract Allowance | 22,324,592       | 49.7%        | Medicare Part A     | 0.0%       |
| Other Assets              | 0                   | Oper    | ating Revenue  | 22,589,753       | 50.3%        | Medicare Part B     | 5.6%       |
| Total Assets              | 10,056,871          | Oper    | ating Expense  | 24,243,310       | 107.3%       | Current Ratio       | 0.8        |
| Current Liabilities       | 4,778,156           | Oper    | ating Margin   | -1,653,557       | -7.3%        | Days to Collect     | 222.7      |
| Long Term Liabilities     | 7,407,440           | Othe    | r Income       | -4,476,879       | -19.8%       | Avg Payment Day     | rs 57.6    |
| Total Equity              | -2,128,725          | Othe    | r Expense      | 0                | 0.0%         | Depreciation Rate   | 4.7%       |
| Total Liab. and Equity    | 10,056,871          | Net F   | Profit or Loss | (6,130,436)      | -27.1%       | Return on Equity    | 288.0%     |
| Selected                  | Revenue Depar       | tment   | S              |                  | Rev          | enue Ranking -      | 4,006      |
| Line                      | Line Descripti      | on      |                | Rank             | Cost         | Charges             | Ratio      |
| 30 Adults an              | d Pediatrics - Gene | eral Ca | ·e             | 5,024            | 2,953,690    | 1,604,995           | 1.840311   |
| 31 Intensive              | Care Unit           |         |                | 0                | 0            | 0                   | 0.000000   |
| 50 Operating              | Room                |         |                | 3,633            | 1,532,760    | 3,773,348           | 0.406207   |
| 52 Labor Ro               | om and Delivery R   | oom     |                | 0                | 0            | 0                   | 0.000000   |
| 91 Emergen                | cy Department       |         |                | 3,065            | 2,959,635    | 4,598,105           | 0.643664   |
| General Service Co        | st by Line Ra       | nk      | Expense        | General Servi    | ce Cost by   | y Line Rank         | Expense    |
| 01 Capital Cost - Buildin | ngs 4               | 1,497   | 653,967        | 02 Capital Cost  | - Movable E  | Equip 4,196         | 380,741    |
| 04 Employee Benefits      | 3                   | 3,722   | 1,779,701      | 05 Administrativ | e and Gene   | eral 3,169          | 6,377,104  |
| 06 Maintenance and Re     | epairs              | 0       | 0              | 07 Operation of  | Plant        | 3,573               | 755,855    |
| 08/09 Laundry / Housel    | keeping 5           | 5,187   | 190,502        | 10/11 Dietary ar | d Cafeteria  | 4,069               | 457,866    |
| 13 Nursing Administrati   | on s                | 5,474   | 55,194         | 14 Central Servi | ce and Sup   | ply 2,581           | 149,137    |
| 15 Pharmancy              |                     | 0       | 0              | 16 Medical Reco  | ords         | 4,525               | 184,325    |
| 17 Social Services        | 2                   | 2,873   | 36,970         | 18 Other Genera  | al Service C | Cost 0              | 0          |
| 19 Non Physician Anes     | thetists            | 0       | 0              | 20-23 Education  | Programs     | 0                   | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 349801 PITT COUN  | TY MEMORIAL              | HOSPI            | ΓAL              |  |                                     |   |                       |            |                  |
|---|--------------------------|------------------|------------------|--|-------------------------------------|---|-----------------------|------------|------------------|
| 2100 STANTONSBU<br>6028   | RG ROAD, PO E            | вох              | Cost Repor       | t not Filed.   |                                     |   |                       |            |                  |
| GREENVILLE, NC 27   | 7835                     |                  |                  |  |                                     |   | CR Beds 0             | POS Beds 0 |                  |
| PITT  |                          |                  |                  |  |                                     |   | Key Perform           | anace Ind  |                  |
| BLUE CROSS (SOU   | TH CAROLINA)             |                  |                  |  |                                     |   | Occupancy Rate        | (          | 0.0%             |
| Balance S   | heet                     |                  | Income           | Statement  |                                     |   | Length of Stay        |            |                  |
| Current Assets  | 0                        | Total (          | Charges          |  | 0                                   |   | Average Wages         |            |                  |
| Fixed Assets  | 0                        | Contra           | act Allowance    |  | 0                                   | 0.0%  | Medicare Part A       | C          | 0.0%             |
| Other Assets  | 0                        | Opera            | ting Revenue     |  | 0                                   | 0.0%  | Medicare Part B       | (          | 0.0%             |
| Total Assets  | 0                        | Opera            | ting Expense     |  | 0                                   | 0.0%  | Current Ratio         |            |                  |
| Current Liabilities   | 0                        | Opera            | ting Margin      |  | 0                                   | 0.0%  | Days to Collect       |            |                  |
| Long Term Liabilities   | 0                        | Other            | Income           |  | 0                                   | 0.0%  | Avg Payment Day       | /S         |                  |
| Total Equity  | 0                        | Other            | Expense          |  | 0                                   | 0.0%  | Depreciation Rate     | e (        | 0.0%             |
| Total Liab. and Equity  | 0                        | Net Pr           | ofit or Loss     |  | 0                                   | 0.0%  | Return on Equity      | (          | 0.0%             |
| Selected  | Revenue Depar            | tments           |                  |  |                                     | Reve  | enue Ranking -        | 5,957      | 7                |
| Line  | Line Descripti           | on               |                  | Rank   |                                     | Cost  | Charges               | Ratio      |                  |
| 30 Adults an  | d Pediatrics - Gene      | eral Care        | )                |  |                                     |   | 0                     | 0.000000   |                  |
| 31 Intensive  | Care Unit                |                  |                  | 0  |                                     | 0   | 0                     | 0.000000   |                  |
| 50 Operating  | Room                     |                  |                  | 0  |                                     | 0   | 0                     | 0.000000   |                  |
| 52 Labor Ro   | om and Delivery R        | oom              |                  | 0  |                                     | 0   | 0                     | 0.000000   |                  |
| 91 Emergen  | cy Department            |                  |                  | 0  |                                     | 0   | 0                     | 0.000000   |                  |
|   |                          |                  |                  |  |                                     |   |                       |            |                  |
| General Service Co  | st by Line Ra            | ank              | Expense          | General Se   | rvice                               | Cost by   | / Line Rank           | Expens     | se               |
| General Service Co 01 Capital Cost - Buildin  | -                        | <b>ank</b><br>0  | Expense 0        | General Se   |                                     | -   |                       | Expens     | <b>se</b><br>0   |
|   | -                        |                  | •                |  | ost - N                             | /lovable E  | quip 0                | Expens     |                  |
| 01 Capital Cost - Buildin   | ngs                      | 0                | 0                | 02 Capital Co  | ost - N<br>ative a                  | Movable E<br>and Gene                                 | quip 0                | Expens     | 0                |
| 01 Capital Cost - Buildin<br>04 Employee Benefits   | ngs<br>epairs            | 0                | 0                | 02 Capital Co  | ost - Native a                      | Movable E<br>and Gene<br>ant                          | quip 0<br>ral 0       | Expens     | 0                |
| <ul><li>01 Capital Cost - Buildin</li><li>04 Employee Benefits</li><li>06 Maintenance and Re</li></ul>                          | ngs<br>epairs<br>keeping | 0 0 0            | 0 0              | <ul><li>02 Capital Co</li><li>05 Administra</li><li>07 Operation</li></ul>     | ost - Native and of Play            | Movable E<br>and Gene<br>ant<br>Cafeteria             | ral 0 0 0             | Expens     | 0                |
| 01 Capital Cost - Buildin<br>04 Employee Benefits<br>06 Maintenance and Re<br>08/09 Laundry / House                             | ngs<br>epairs<br>keeping | 0 0 0            | 0<br>0<br>0<br>0 | 02 Capital Co<br>05 Administr<br>07 Operation<br>10/11 Dietary                 | ost - Mative at of Play and ervice  | Movable E and Gene ant Cafeteria and Sup              | ral 0 0 0             | Expens     | 0<br>0<br>0      |
| 01 Capital Cost - Buildin<br>04 Employee Benefits<br>06 Maintenance and Re<br>08/09 Laundry / Housel<br>13 Nursing Administrati | ngs<br>epairs<br>keeping | 0<br>0<br>0<br>0 | 0<br>0<br>0<br>0 | 02 Capital Co<br>05 Administr<br>07 Operation<br>10/11 Dietary<br>14 Central S | ost - Mative and of Play and ervice | Movable E<br>and Gene<br>ant<br>Cafeteria<br>and Supp | rquip 0 ral 0 0 ply 0 | Expens     | 0<br>0<br>0<br>0 |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340171 PRESBYT          | ERIAN HOSPITA        | L MAT   | THEWS          |                               |          |           | Nonprofit - Other |            |
|-------------------------|----------------------|---------|----------------|-------------------------------|----------|-----------|-------------------|------------|
| 1500 MATTHEWS 1<br>3310 | WNSHP PRKWY          | BOX     | 12/31/2015     | 365 Days S                    | Settled  |           | General Short Ter | m          |
| MATTHEWS, NC 28         | 106                  |         |                |                               |          |           | CR Beds 112       | POS Beds 0 |
| MECKLENBURG             |                      |         |                |                               |          |           | Key Perform       | anace Ind. |
| BLUE CROSS (NOF         | RTH CAROLINA)        |         |                |                               |          |           | Occupancy Rate    | 90.2%      |
| Balance                 | Sheet                |         | Income         | Statemen                      | t        |           | Length of Stay    | 4.3        |
| Current Assets          | 29,732,948           | Total   | Charges        | 575,79                        | 3,932    |           | Average Wages     | 28.81      |
| Fixed Assets            | 60,042,452           | Cont    | ract Allowance | 362,172                       | 2,394    | 62.9%     | Medicare Part A   | 10.7%      |
| Other Assets            | 9,592,615            | Oper    | ating Revenue  | 213,62                        | 1,538    | 37.1%     | Medicare Part B   | 4.0%       |
| Total Assets            | 99,368,015           | Oper    | ating Expense  | 156,09                        | 6,810    | 73.1%     | Current Ratio     | (0.1)      |
| Current Liabilities     | -336,927,086         | Oper    | ating Margin   | 57,52                         | 4,728    | 26.9%     | Days to Collect   | 145.7      |
| Long Term Liabilities   | 5,688,049            | Othe    | r Income       | 3,00                          | 7,943    | 1.4%      | Avg Payment Day   | s 17.2     |
| Total Equity            | 430,607,052          | Othe    | r Expense      |                               | 0        | 0.0%      | Depreciation Rate | 8.0%       |
| Total Liab. and Equity  | 99,368,015           | Net F   | Profit or Loss | 60,532                        | 2,671    | 28.3%     | Return on Equity  | 14.1%      |
| Selected                | I Revenue Depar      | tment   | s              |                               |          | Rev       | enue Ranking -    | 1,187      |
| Line                    | Line Descripti       | on      |                | Rank                          |          | Cost      | Charges           | Ratio      |
| 30 Adults a             | nd Pediatrics - Gene | eral Ca | re             | 1,517                         | 29       | ,076,565  | 39,124,390        | 0.743183   |
| 31 Intensive            | e Care Unit          |         |                | 1,798                         | 4        | ,270,072  | 6,532,061         | 0.653710   |
| 50 Operatin             | g Room               |         |                | 1,138                         | 17       | ,275,835  | 70,956,705        | 0.243470   |
| 52 Labor R              | oom and Delivery R   | oom     |                | 383                           | 9        | ,261,493  | 15,834,197        | 0.584904   |
| 91 Emergei              | ncy Department       |         |                | 1,156                         | 11       | ,351,205  | 87,279,647        | 0.130056   |
| General Service C       | ost by Line Ra       | ank     | Expense        | General S                     | Service  | e Cost by | / Line Rank       | Expense    |
| 01 Capital Cost - Build | ings                 | 1,321   | 6,126,958      | 02 Capital                    | Cost -   | Movable E | quip 1,034        | 6,894,943  |
| 04 Employee Benefits    | ŧ                    | 5,616   | 145,196        | 05 Adminis                    | strative | and Gene  | ral 1,465         | 25,476,528 |
| 06 Maintenance and R    | tepairs              | 0       | 0              | 07 Operati                    | on of P  | lant      | 1,254             | 4,465,861  |
| 08/09 Laundry / House   | ekeeping             | 1,612   | 2,203,847      | 10/11 Dieta                   | ary and  | Cafeteria | 1,979             | 1,469,196  |
| 13 Nursing Administra   | tion                 | 1,038   | 2,488,679      | 14 Central                    | Servic   | e and Sup | ply 1,577         | 539,523    |
| 15 Pharmancy            |                      | 1,222   | 2,560,045      | 16 Medica                     | l Recor  | ds        | 2,930             | 511,214    |
| 17 Social Services      |                      | 1,070   | 702,607        | 18 Other General Service Cost |          |           | ost 0             | 0          |
| 19 Non Physician Ane    | sthetists            | 0       | 0              | 20-23 Edu                     | cation I | Programs  | 0                 | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340123 RANDOLPH           | HOSPITAL            |         |                |              |         |             | Nonprofit - Other  |            |
|---------------------------|---------------------|---------|----------------|--------------|---------|-------------|--------------------|------------|
| 364 WHITE OAK STE         | REET                |         | 9/30/2015 3    | 65 Days Se   | ttled   |             | General Short Terr | n          |
| ASHEBORO, NC 272          | 204                 |         |                |              |         |             | CR Beds 133 F      | POS Beds 0 |
| RANDOLPH                  |                     |         |                |              |         |             | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)        |         |                |              |         |             | Occupancy Rate     | 38.1%      |
| Balance S                 | Sheet               |         | Income         | Statement    |         |             | Length of Stay     | 3.3        |
| Current Assets            | 41,017,533          | Total   | Charges        | 306,901      | ,201    |             | Average Wages      | 24.57      |
| Fixed Assets              | 55,787,583          | Cont    | ract Allowance | 208,213      | ,798    | 67.8%       | Medicare Part A    | 12.1%      |
| Other Assets              | 41,129,540          | Oper    | ating Revenue  | 98,687       | ,403    | 32.2%       | Medicare Part B    | 8.2%       |
| Total Assets              | 137,934,656         | Oper    | ating Expense  | 109,907      | ,385    | 111.4%      | Current Ratio      | 4.4        |
| Current Liabilities       | 9,293,426           | Oper    | ating Margin   | -11,219      | ,982    | -11.4%      | Days to Collect    | 239.8      |
| Long Term Liabilities     | 55,214,174          | Othe    | r Income       | 13,876       | ,307    | 14.1%       | Avg Payment Day    | s 9.5      |
| Total Equity              | 73,427,056          | Othe    | r Expense      |              | 0       | 0.0%        | Depreciation Rate  | 4.1%       |
| Total Liab. and Equity    | 137,934,656         | Net F   | Profit or Loss | 2,656,       | ,325    | 2.7%        | Return on Equity   | 3.6%       |
| Selected                  | Revenue Depar       | tment   | S              |              |         | Rev         | enue Ranking -     | 2,082      |
| Line                      | Line Descripti      | on      |                | Rank         |         | Cost        | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene | eral Ca | ·e             | 2,241        | 16      | 6,698,727   | 14,068,934         | 1.186922   |
| 31 Intensive              | Care Unit           |         |                | 2,175        | 2       | 2,872,166   | 2,201,528          | 1.304624   |
| 50 Operating              | Room                |         |                | 1,756        | 10      | ),184,308   | 30,060,377         | 0.338795   |
| 52 Labor Ro               | om and Delivery R   | oom     |                | 1,408        | :       | 2,393,376   | 4,208,859          | 0.568652   |
| 91 Emergen                | cy Department       |         |                | 1,675        | •       | 7,745,271   | 34,705,155         | 0.223174   |
| General Service Co        | st by Line Ra       | ınk     | Expense        | General S    | ervic   | e Cost by   | / Line Rank        | Expense    |
| 01 Capital Cost - Buildir | ngs 2               | 2,382   | 2,716,791      | 02 Capital 0 | Cost -  | Movable E   | quip 1,262         | 5,622,164  |
| 04 Employee Benefits      | 1                   | ,288    | 12,776,332     | 05 Administ  | trative | and Gene    | ral 2,153          | 14,079,853 |
| 06 Maintenance and Re     | epairs              | 0       | 0              | 07 Operation | on of F | Plant       | 1,817              | 2,798,290  |
| 08/09 Laundry / Housek    | keeping 2           | 2,082   | 1,549,003      | 10/11 Dieta  | ry and  | d Cafeteria | 2,398              | 1,126,175  |
| 13 Nursing Administrati   | on 3                | 3,179   | 555,549        | 14 Central S | Servic  | e and Sup   | ply 1,568          | 545,168    |
| 15 Pharmancy              | 1                   | ,685    | 1,562,881      | 16 Medical   | Reco    | rds         | 1,352              | 1,678,467  |
| 17 Social Services        |                     | 785     | 1,128,662      | 18 Other G   | enera   | Service C   | ost 0              | 0          |
| 19 Non Physician Anes     | thetists            | 0       | 0              | 20-23 Educ   | ation   | Programs    | 0                  | 0          |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340114 REX HOSP          | ITAL                |         |                |              |          |           | Proprie | tary - Indivi | dual       |
|--------------------------|---------------------|---------|----------------|--------------|----------|-----------|---------|---------------|------------|
| 4420 LAKE BOONE          | TRAIL               |         | 6/30/2015 3    | 65 Days Re   | opene    | ed        | Genera  | l Short Terr  | m          |
| RALEIGH, NC 27607        | •                   |         |                |              |          |           | CR Bed  | ds 393 F      | POS Beds 0 |
| WAKE                     |                     |         |                |              |          |           | Ke      | y Perform     | anace Ind. |
| BLUE CROSS (NOR          | TH CAROLINA)        |         |                |              |          |           | Occupa  | ancy Rate     | 77.0%      |
| Balance S                | Sheet               |         | Income         | Statement    |          |           | Length  | of Stay       | 4.7        |
| Current Assets           | 217,427,000         | Total   | Charges        | 2,355,399    | ,117     |           | Averag  | e Wages       | 37.41      |
| Fixed Assets             | 328,501,000         | Cont    | ract Allowance | 1,541,721    | ,775     | 65.5%     | Medica  | re Part A     | 10.1%      |
| Other Assets             | 340,158,000         | Oper    | ating Revenue  | 813,677      | ,342     | 34.5%     | Medica  | re Part B     | 6.5%       |
| Total Assets             | 886,086,000         | Oper    | ating Expense  | 842,983      | ,006     | 103.6%    | Curren  | t Ratio       | 1.1        |
| Current Liabilities      | 192,873,000         | Oper    | ating Margin   | -29,305      | ,664     | -3.6%     | Days to | Collect       | 52.5       |
| Long Term Liabilities    | 373,550,000         | Othe    | r Income       | 33,588       | ,958     | 4.1%      | Avg Pa  | yment Day     | s 26.3     |
| Total Equity             | 319,663,000         | Othe    | r Expense      |              | 0        | 0.0%      | Depred  | ciation Rate  | 4.2%       |
| Total Liab. and Equity   | 886,086,000         | Net F   | Profit or Loss | 4,283,       | 294      | 0.5%      | Return  | on Equity     | 1.3%       |
| Selected                 | Revenue Depar       | tment   | s              |              |          | Rev       | enue R  | anking -      | 185        |
| Line                     | Line Descripti      | on      |                | Rank         |          | Cost      |         | Charges       | Ratio      |
| 30 Adults an             | d Pediatrics - Gene | eral Ca | re             | 309          | 96       | ,711,435  | 9       | 3,400,204     | 1.035452   |
| 31 Intensive             | Care Unit           |         |                | 658          | 14       | ,150,595  | 1       | 6,069,354     | 0.880595   |
| 50 Operating             | Room                |         |                | 145          | 65       | 578,534   | 30      | 0,271,957     | 0.218397   |
| 52 Labor Ro              | om and Delivery R   | oom     |                | 385          | 9        | ,249,028  | 2       | 29,798,046    | 0.310390   |
| 91 Emergen               | cy Department       |         |                | 575          | 19       | ,156,164  | 8       | 34,941,423    | 0.225522   |
| General Service Co       | st by Line Ra       | ank     | Expense        | General Se   | ervice   | Cost by   | / Line  | Rank          | Expense    |
| 01 Capital Cost - Buildi | ngs                 | 377     | 18,699,898     | 02 Capital C | Cost - I | Movable E | quip    | 218           | 20,980,967 |
| 04 Employee Benefits     | 2                   | 2,978   | 2,907,078      | 05 Administ  | rative   | and Gene  | ral     | 278           | 95,656,913 |
| 06 Maintenance and Re    | epairs              | 0       | 0              | 07 Operatio  | n of Pl  | ant       |         | 126           | 20,913,788 |
| 08/09 Laundry / Housel   | keeping             | 254     | 8,816,386      | 10/11 Dieta  | ry and   | Cafeteria |         | 296           | 5,623,809  |
| 13 Nursing Administrati  | on                  | 794     | 3,163,992      | 14 Central S |          | •         | ply     | 433           | 2,933,003  |
| 15 Pharmancy             |                     | 503     | 6,089,274      | 16 Medical   | Record   | ds        |         | 196           | 6,668,775  |
| 17 Social Services       |                     | 0       | 0              | 18 Other Ge  |          |           | ost     | 0             | 0          |
| 19 Non Physician Anes    | thetists            | 0       | 0              | 20-23 Educ   | ation F  | rograms   |         | 1,137         | 457,478    |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| J44UZI KJ DLACK   | LEY ALCOHOL  | AND [                                  | ORUG ABUSE T                                  | REATMENT CT  | R   | Government - Stat  | e   |
|---|--|--|---|--|---|--|---|
| BLDG 29, 30 BARRE<br>STREET   | ETT BLDG, 100 F  | 1                                      | 6/30/2015 3                                   | 365 Days Settled   |   | Psychiatric  |   |
| BUTNER, NC 27509  |  |  |   |  |   | CR Beds 80   | POS Beds 0  |
| GRANVILLE   |  |  |   |  |   | Key Perform  | anace Ind.  |
| PALMETTO GBA (NO  | C)   |  |   |  |   | Occupancy Rate   | 57.9%   |
| Balance S   | Sheet  |  | Income  | Statement  |   | Length of Stay   | 13.3  |
| Current Assets  | 211,475  | Tota                                   | l Charges                                     | 1,445,528  |   | Average Wages  |   |
| Fixed Assets  | 4,674,213  | Cont                                   | ract Allowance                                | 0  | 0.0%  | Medicare Part A  | 0.0%  |
| Other Assets  | 0  | Oper                                   | rating Revenue                                | 1,445,528  | 100.0%  | Medicare Part B  | 0.0%  |
| Total Assets  | 4,885,688  | Oper                                   | rating Expense                                | 14,882,337   | 1,029.5<br>%  | Current Ratio  | 1.3   |
| Current Liabilities   | 160,688  | Oper                                   | rating Margin                                 | -13,436,809  | -929.5%   | Days to Collect  | 1,058.1   |
| Long Term Liabilities   | 0  | Othe                                   | er Income                                     | 13,436,807   | 929.5%  | Avg Payment Day  | vs 0.0  |
| Total Equity  | 4,725,000  | Othe                                   | er Expense                                    | 0  | 0.0%  | Depreciation Rate  | 2.3%  |
| Total Liab. and Equity  | 4,885,688  | Net F                                  | Profit or Loss                                | (2)  | 0.0%  | Return on Equity   | 0.0%  |
| Selected  | Revenue Depar  | tment                                  | s   |  | Rev   | enue Ranking -   | 5,929   |
|   | -  |  |   |  |   | _  |   |
| Line  | Line Descripti   | on                                     |   | Rank   | Cost  | Charges  | Ratio   |
|   | Line Descripti   |  | re  |  |   | <b>Charges</b> 13,988,232  |   |
| 30 Adults an  | •  |  | re  |  | Cost  | 13,988,232   |   |
| 30 Adults an  | d Pediatrics - Gene<br>Care Unit   |  | re  | 2,454 1  | <b>Cost</b> 3,986,091   | 13,988,232   | 0.999847  |
| <ul><li>30 Adults an</li><li>31 Intensive</li><li>50 Operating</li></ul>  | d Pediatrics - Gene<br>Care Unit   | eral Ca                                | re  | 2,454 1<br>0   | <b>Cost</b> 3,986,091   | 13,988,232   | 0.999847<br>0.000000  |
| <ul><li>30 Adults an</li><li>31 Intensive</li><li>50 Operating</li><li>52 Labor Ro</li></ul>  | d Pediatrics - Gene<br>Care Unit<br>Room   | eral Ca                                | re  | 2,454 1<br>0<br>0  | <b>Cost</b> 3,986,091 0   | 13,988,232   | 0.999847<br>0.000000<br>0.000000  |
| <ul><li>30 Adults an</li><li>31 Intensive</li><li>50 Operating</li><li>52 Labor Ro</li></ul>  | d Pediatrics - General Care Unit Room om and Delivery R cy Department  | eral Ca                                | re<br>Expense                                 | 2,454 1<br>0<br>0<br>0   | Cost<br>3,986,091<br>0<br>0<br>0  | 13,988,232<br>0<br>0<br>0  | 0.999847<br>0.000000<br>0.000000<br>0.000000  |
| 30 Adults an 31 Intensive 50 Operating 52 Labor Ro 91 Emergen   | d Pediatrics - General Care Unit g Room om and Delivery R cy Department  | eral Ca                                |   | 2,454 1<br>0<br>0<br>0<br>0  | Cost<br>3,986,091<br>0<br>0<br>0  | 13,988,232<br>0<br>0<br>0<br>0<br>v Line Rank                              | 0.999847<br>0.000000<br>0.000000<br>0.000000<br>0.000000  |
| 30 Adults an 31 Intensive 50 Operating 52 Labor Ro 91 Emergen  General Service Co   | d Pediatrics - General Care Unit g Room om and Delivery R cy Department est by Line Range                        | oom                                    | Expense                                       | 2,454 1 0 0 0 0 0 General Service  | Cost 3,986,091 0 0 0 ce Cost by Movable E   | 13,988,232<br>0<br>0<br>0<br>0<br>v Line Rank<br>Equip 5,452               | 0.999847<br>0.000000<br>0.000000<br>0.000000<br>0.000000<br>Expense   |
| 30 Adults an 31 Intensive 50 Operating 52 Labor Ro 91 Emergen  General Service Co 01 Capital Cost - Building  | d Pediatrics - General Care Unit g Room om and Delivery R cy Department est by Line Ra                           | oom ank 5,596                          | <b>Expense</b> 193,446                        | 2,454 1 0 0 0 0 0  General Service 02 Capital Cost -   | Cost 3,986,091 0 0 0 ce Cost by Movable E   | 13,988,232<br>0<br>0<br>0<br>0<br>v Line Rank<br>Equip 5,452               | 0.999847<br>0.000000<br>0.000000<br>0.000000<br>Expense<br>36,064   |
| 30 Adults an 31 Intensive 50 Operating 52 Labor Ro 91 Emergen  General Service Co 01 Capital Cost - Buildin 04 Employee Benefits  | d Pediatrics - General Care Unit g Room om and Delivery R cy Department est by Line Ra ngs                       | oom ank 5,596 5,398                    | <b>Expense</b> 193,446 319,788                | 2,454 1 0 0 0 0 0  General Service 02 Capital Cost -   | Cost 3,986,091 0 0 0 ce Cost by Movable Ee and Genee                                | 13,988,232  0 0 0 0 <b>y Line Rank</b> Equip 5,452  aral 4,835 5,522       | 0.999847<br>0.000000<br>0.000000<br>0.000000<br><b>Expense</b><br>36,064<br>2,415,510                           |
| 30 Adults and 31 Intensive 50 Operating 52 Labor Ro 91 Emergen  General Service Co 01 Capital Cost - Buildin 04 Employee Benefits 06 Maintenance and Re   | d Pediatrics - General Care Unit g Room om and Delivery R cy Department  est by Line Ra ngs 8 epairs 2 keeping 3 | oom ank 5,596 5,398 2,123              | Expense 193,446 319,788 7,207                 | 2,454 1 0 0 0 0 0  General Service 02 Capital Cost - 05 Administrative 07 Operation of R                                       | Cost 3,986,091 0 0 0 ce Cost by Movable Ee and Gene Plant d Cafeteria               | 13,988,232  0 0 0 0 <b>y Line Rank</b> Equip 5,452 eral 4,835 5,522 3,252  | 0.999847<br>0.000000<br>0.000000<br>0.000000<br><b>Expense</b><br>36,064<br>2,415,510<br>20,353                 |
| 30 Adults an 31 Intensive 50 Operating 52 Labor Ro 91 Emergen  General Service Co 01 Capital Cost - Buildin 04 Employee Benefits 06 Maintenance and Re 08/09 Laundry / Housel                           | d Pediatrics - General Care Unit g Room om and Delivery R cy Department  est by Line Ra ngs 8 epairs 2 keeping 3 | oom ank 5,596 5,398 2,123 3,570        | Expense 193,446 319,788 7,207 529,907         | 2,454 1 0 0 0 0 0  General Service 02 Capital Cost - 05 Administrative 07 Operation of B 10/11 Dietary and                     | Cost 3,986,091 0 0 0 ce Cost by Movable Ee and Gene Plant d Cafeteria ce and Sup    | 13,988,232  0 0 0 0 <b>y Line Rank</b> Equip 5,452 eral 4,835 5,522 3,252  | 0.999847<br>0.000000<br>0.000000<br>0.000000<br><b>Expense</b><br>36,064<br>2,415,510<br>20,353<br>682,021      |
| 30 Adults an 31 Intensive 50 Operating 52 Labor Ro 91 Emergen  General Service Co 01 Capital Cost - Buildin 04 Employee Benefits 06 Maintenance and Re 08/09 Laundry / Housel 13 Nursing Administration | d Pediatrics - General Care Unit g Room om and Delivery R cy Department  est by Line Ra ngs 8 epairs 2 keeping 3 | oom  ank 5,596 5,398 2,123 3,570 3,896 | Expense 193,446 319,788 7,207 529,907 308,828 | 2,454 1 0 0 0 0 0 0  General Service 02 Capital Cost - 05 Administrative 07 Operation of I 10/11 Dietary an 14 Central Service | Cost 3,986,091 0 0 0 0 see Cost by Movable Ee and Gene Plant d Cafeteria ce and Sup | 13,988,232  0 0 0 0  y Line Rank Equip 5,452 4,835 5,522 3,252 ply 0 3,093 | 0.999847<br>0.000000<br>0.000000<br>0.000000<br><b>Expense</b><br>36,064<br>2,415,510<br>20,353<br>682,021<br>0 |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340013 RUTHERFO           | RD REGIONAL                | CAL CENTER |                |            |                          | Nonprofi    | t - Other |            |            |
|---------------------------|----------------------------|------------|----------------|------------|--------------------------|-------------|-----------|------------|------------|
| 288 SOUTH RIDGEO          | CREST AVE                  |            | 5/31/2015 3    | 65 Days S  | ettled                   |             | General   | Short Ter  | m          |
| RUTHERFORDTON,            | NC 28139                   |            |                |            |                          |             | CR Beds   | s 111 F    | POS Beds 0 |
| RUTHERFORD                |                            |            |                |            |                          |             | Key       | Perform    | anace Ind. |
| PALMETTO GBA (NO          | C)                         |            |                |            |                          |             | Occupai   | ncy Rate   | 36.9%      |
| Balance S                 | Sheet                      |            | Income         | Statemer   | nt                       |             | Length o  | of Stay    | 4.0        |
| Current Assets            | 15,711,287                 | Total      | Charges        | 272,26     | 5,694                    |             | Average   | Wages      | 25.50      |
| Fixed Assets              | 24,528,888                 | Cont       | ract Allowance | 197,08     | 37,144                   | 72.4%       | Medicar   | e Part A   | 19.4%      |
| Other Assets              | 696,565                    | Oper       | ating Revenue  | 75,17      | 8,550                    | 27.6%       | Medicar   | e Part B   | 8.6%       |
| Total Assets              | 40,936,740                 | Oper       | ating Expense  | 80,47      | 73,609                   | 107.0%      | Current   | Ratio      | 1.7        |
| Current Liabilities       | 9,106,961                  | Oper       | ating Margin   | -5,29      | 5,059                    | -7.0%       | Days to   | Collect    | 43.4       |
| Long Term Liabilities     | 3,778,120                  | Othe       | r Income       | 91         | 5,021                    | 1.2%        | Avg Pay   | ment Day   | s 29.8     |
| Total Equity              | <del></del>                |            |                |            | 0                        | 0.0%        | Deprecia  | ation Rate | 18.9%      |
| Total Liab. and Equity    |                            |            |                | (4,380     | 0,038)                   | -5.8%       | Return o  | on Equity  | -15.6%     |
| Selected                  | Revenue Depar              | tment      | s              |            |                          | Rev         | enue Ra   | nking -    | 2,398      |
| Line                      | Line Descripti             | on         |                | Rank       |                          | Cost        | (         | Charges    | Ratio      |
| 30 Adults an              | d Pediatrics - Gene        | eral Ca    | re             | 2,854      | 1                        | 0,597,093   | 12        | 2,553,714  | 0.844140   |
| 31 Intensive              | Care Unit                  |            |                | 2,279      | :                        | 2,555,609   | 4         | ,019,395   | 0.635819   |
| 50 Operating              | Room                       |            |                | 2,434      |                          | 5,697,686   | 27        | ,706,663   | 0.205643   |
| 52 Labor Ro               | om and Delivery R          | oom        |                | 1,884      |                          | 1,166,937   | 2         | 2,175,162  | 0.536483   |
| 91 Emergen                | cy Department              |            |                | 2,070      |                          | 5,839,011   | 35        | 5,880,093  | 0.162737   |
| General Service Co        | st by Line Ra              | nk         | Expense        | General    | Servic                   | e Cost by   | / Line    | Rank       | Expense    |
| 01 Capital Cost - Buildin | ngs 2                      | 2,215      | 3,073,710      | 02 Capital | l Cost -                 | Movable E   | quip      | 1,548      | 4,205,033  |
| 04 Employee Benefits      | •                          | 1,944      | 6,853,585      | 05 Admini  | istrative                | and Gene    | ral       | 2,230      | 13,176,982 |
| 06 Maintenance and Re     | epairs                     | 0          | 0              | 07 Operat  | ion of F                 | Plant       |           | 1,971      | 2,473,675  |
| 08/09 Laundry / Housel    | keeping 2                  | 2,216      | 1,409,940      | 10/11 Die  | tary and                 | d Cafeteria |           | 2,346      | 1,157,710  |
| 13 Nursing Administrati   | on 2                       | 2,794      | 720,964        | 14 Centra  | l Servic                 | e and Sup   | ply       | 3,449      | 33,207     |
| 15 Pharmancy              | 5 Pharmancy 1,655 1,601,26 |            |                |            | 16 Medical Records 1,601 |             |           | 1,384,736  |            |
| 17 Social Services        |                            | 0          | 0              | 18 Other   | Genera                   | I Service C | ost       | 0          | 0          |
| 19 Non Physician Anes     | thetists                   | 0          | 0              | 20-23 Edu  | ucation                  | Programs    |           | 0          | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340024 SAMPSON            | REGIONAL MEI        | DICAL                         | CENTER         |                  |                          | Nonprofit - Other  |            |
|---------------------------|---------------------|-------------------------------|----------------|------------------|--------------------------|--------------------|------------|
| 607 BEAMAN ST             |                     |                               | 9/30/2015 3    | 65 Days Settled  |                          | General Short Terr | n          |
| CLINTON, NC 28328         | }                   |                               |                |                  |                          | CR Beds 75         | POS Beds 0 |
| SAMPSON                   |                     |                               |                |                  |                          | Key Perform        | anace Ind. |
| PALMETTO GBA (NO          | C)                  |                               |                |                  |                          | Occupancy Rate     | 48.3%      |
| Balance S                 | Sheet               |                               | Income         | Statement        |                          | Length of Stay     | 4.8        |
| Current Assets            | 12,289,819          | Total                         | Charges        | 172,568,569      |                          | Average Wages      | 25.71      |
| Fixed Assets              | 24,128,257          | Cont                          | ract Allowance | 116,168,582      | 67.3%                    | Medicare Part A    | 17.2%      |
| Other Assets              | 15,241,241          | Oper                          | ating Revenue  | 56,399,987       | 32.7%                    | Medicare Part B    | 9.0%       |
| Total Assets              | 51,659,317          | Oper                          | ating Expense  | 60,036,880       | 106.4%                   | Current Ratio      | 1.2        |
| Current Liabilities       | 10,290,084          | Oper                          | ating Margin   | -3,636,893       | -<br>-6.4%               | Days to Collect    | 42.9       |
| Long Term Liabilities     | 5,984,016           | Othe                          | r Income       | 3,111,821        | 5.5%                     | Avg Payment Day    | s 40.8     |
| Total Equity              | 35,385,217          | Othe                          | r Expense      | 0                | 0.0%                     | Depreciation Rate  | 3.0%       |
| Total Liab. and Equity    | 51,659,317          | 51,659,317 Net Profit or Loss |                |                  | -0.9%                    | Return on Equity   | -1.5%      |
| Selected                  | Revenue Depar       | tment                         | s              |                  | Rev                      | enue Ranking -     | 2,753      |
| Line                      | Line Descripti      | on                            |                | Rank             | Cost                     | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene | eral Ca                       | re             | 3,333            | 7,952,566                | 10,950,525         | 0.726227   |
| 31 Intensive              | Care Unit           |                               |                | 2,726            | 1,388,199                | 1,994,105          | 0.696151   |
| 50 Operating              | Room                |                               |                | 2,710            | 4,492,043                | 16,450,372         | 0.273066   |
| 52 Labor Ro               | om and Delivery R   | oom                           |                | 2,031            | 894,694                  | 291,305            | 3.071331   |
| 91 Emergen                | cy Department       |                               |                | 2,400            | 4,625,138                | 23,327,643         | 0.198269   |
| General Service Co        | st by Line Ra       | nk                            | Expense        | General Servi    | ce Cost by               | y Line Rank        | Expense    |
| 01 Capital Cost - Buildin | ngs 3               | 3,991                         | 942,162        | 02 Capital Cost  | - Movable E              | Equip 2,316        | 2,067,390  |
| 04 Employee Benefits      | 2                   | 2,324                         | 4,949,213      | 05 Administrativ | e and Gene               | eral 2,820         | 8,351,138  |
| 06 Maintenance and Re     | epairs              | 910                           | 1,987,755      | 07 Operation of  | Plant                    | 3,370              | 876,759    |
| 08/09 Laundry / Housel    | keeping 2           | 2,318                         | 1,302,991      | 10/11 Dietary ar | nd Cafeteria             | 2,990              | 793,661    |
| 13 Nursing Administrati   | ion 2               | 2,483                         | 864,057        | 14 Central Servi | ice and Sup              | ply 3,382          | 40,257     |
| 15 Pharmancy              | 5 Pharmancy 0       |                               |                |                  | 16 Medical Records 2,227 |                    |            |
| 17 Social Services        |                     | 0                             | 0              | 18 Other Genera  | al Service C             | cost 0             | 0          |
| 19 Non Physician Anes     | thetists            | 0                             | 0              | 20-23 Education  | Programs                 | 1,224              | 289,408    |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340106 SANDHILLS          | S REGIONAL ME            | EDICA   | L CENTER       |                   |                          | Proprietary - Corpo | oration    |
|---------------------------|--------------------------|---------|----------------|-------------------|--------------------------|---------------------|------------|
| 1000 WEST HAMLE           | T AVENUE                 |         | 9/30/2015 3    | 65 Days Settled   |                          | General Short Terr  | m          |
| HAMLET, NC 28345          |                          |         |                |                   |                          | CR Beds 58          | POS Beds 0 |
| RICHMOND                  |                          |         |                |                   |                          | Key Perform         | anace Ind. |
| WISCONSIN PHYSIC          | CIANS SERVICE            |         |                |                   |                          | Occupancy Rate      | 34.6%      |
| Balance S                 | Sheet                    |         | Income         | Statement         |                          | Length of Stay      | 4.4        |
| Current Assets            | 5,673,895                | Total   | Charges        | 149,388,751       |                          | Average Wages       | 24.66      |
| Fixed Assets              | 9,904,705                | Cont    | ract Allowance | 116,525,210       | 78.0%                    | Medicare Part A     | 16.3%      |
| Other Assets              | 2,859,793                | Oper    | ating Revenue  | 32,863,541        | 22.0%                    | Medicare Part B     | 5.8%       |
| Total Assets              | 18,438,393               | Oper    | ating Expense  | 34,012,567        | 103.5%                   | Current Ratio       | 0.3        |
| Current Liabilities       | 20,116,984               | Oper    | ating Margin   | -1,149,026        | -3.5%                    | Days to Collect     | 217.4      |
| Long Term Liabilities     | -2,856                   | Othe    | r Income       | 399,265           | 1.2%                     | s 14.2              |            |
| Total Equity              | -1,675,735 Other Expense |         |                | 0                 | 0.0%                     | Depreciation Rate   | 12.3%      |
| Total Liab. and Equity    |                          |         |                | (749,761)         | -2.3%                    | Return on Equity    | 44.7%      |
| Selected                  | Revenue Depar            | tment   | s              |                   | Rev                      | enue Ranking -      | 3,457      |
| Line                      | Line Descripti           | on      |                | Rank              | Cost                     | Charges             | Ratio      |
| 30 Adults an              | d Pediatrics - Gene      | eral Ca | re             | 3,732             | 6,297,269                | 5,645,405           | 1.115468   |
| 31 Intensive              | Care Unit                |         |                | 2,616             | 1,650,549                | 1,395,051           | 1.183146   |
| 50 Operating              | Room                     |         |                | 3,162             | 2,707,232                | 4,427,645           | 0.611438   |
| 52 Labor Ro               | om and Delivery R        | oom     |                | 0                 | 0                        | 0                   | 0.000000   |
| 91 Emergen                | cy Department            |         |                | 3,528             | 2,256,870                | 22,853,476          | 0.098754   |
| General Service Co        | st by Line Ra            | ınk     | Expense        | General Service   | ce Cost by               | / Line Rank         | Expense    |
| 01 Capital Cost - Buildin | ngs 4                    | 1,274   | 769,368        | 02 Capital Cost   | - Movable E              | equip 2,454         | 1,798,374  |
| 04 Employee Benefits      | 3                        | 3,757   | 1,739,122      | 05 Administrative | e and Gene               | ral 3,224           | 6,105,771  |
| 06 Maintenance and Re     | epairs                   | 0       | 0              | 07 Operation of   | Plant                    | 2,855               | 1,257,062  |
| 08/09 Laundry / Housel    | keeping 3                | 3,552   | 537,001        | 10/11 Dietary an  | d Cafeteria              | 3,801               | 520,746    |
| 13 Nursing Administrati   | on 3                     | 3,084   | 597,063        | 14 Central Servi  | ce and Sup               | ply 3,534           | 24,133     |
| 15 Pharmancy              | Pharmancy 2,780 431,85   |         |                |                   | 16 Medical Records 3,069 |                     |            |
| 17 Social Services        |                          | 0       | 0              | 18 Other Genera   | al Service C             | ost 0               | 0          |
| 19 Non Physician Anes     | thetists                 | 0       | 0              | 20-23 Education   | Programs                 | 0                   | 0          |

All Providers

2:33 PM Hea

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340008 SCOTLAND           | MEMORIAL HO                    | SPIT     | AL             |                          |              | Nonprofit - Other  |            |
|---------------------------|--------------------------------|----------|----------------|--------------------------|--------------|--------------------|------------|
| 500 LAUCHWOOD D           | )R                             |          | 9/30/2015 3    | 65 Days Settled          | d            | General Short Terr | m          |
| LAURINBURG, NC 2          | 8352                           |          |                |                          |              | CR Beds 89 F       | POS Beds 0 |
| SCOTLAND                  |                                |          |                |                          |              | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                   |          |                |                          |              | Occupancy Rate     | 54.9%      |
| Balance S                 | heet                           |          | Income         | Statement                |              | Length of Stay     | 3.4        |
| Current Assets            | 51,370,945                     | Total    | Charges        | 441,309,192              | !            | Average Wages      | 27.19      |
| Fixed Assets              | 53,119,086                     | Cont     | ract Allowance | 315,118,824              | 71.4%        | Medicare Part A    | 13.1%      |
| Other Assets              | 55,825,372                     | Oper     | ating Revenue  | 126,190,368              | 28.6%        | Medicare Part B    | 10.4%      |
| Total Assets              | 160,315,403                    | Oper     | ating Expense  | 112,774,324              | 89.4%        | Current Ratio      | 1.9        |
| Current Liabilities       | 27,195,296                     | Oper     | ating Margin   | 13,416,044               | 10.6%        | Days to Collect    | 284.2      |
| Long Term Liabilities     | 29,039,614                     | Othe     | r Income       | 2,294,738 1.8% Avg       |              | Avg Payment Day    | s 41.8     |
| Total Equity              | 104,080,493                    | <u> </u> |                |                          | 69,348 0.1%  |                    | 4.9%       |
| Total Liab. and Equity    | 160,315,403 Net Profit or Loss |          |                | 15,641,434               | 12.4%        | Return on Equity   | 15.0%      |
| Selected                  | Revenue Depar                  | tment    | s              |                          | Rev          | enue Ranking -     | 1,800      |
| Line                      | Line Descripti                 | on       |                | Rank                     | Cost         | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene            | eral Ca  | re             | 2,370                    | 14,964,120   | 34,783,803         | 0.430204   |
| 31 Intensive              | Care Unit                      |          |                | 2,372                    | 2,272,025    | 4,288,049          | 0.529851   |
| 50 Operating              | Room                           |          |                | 2,045                    | 7,952,915    | 32,686,508         | 0.243309   |
| 52 Labor Ro               | om and Delivery R              | oom      |                | 1,552                    | 1,958,138    | 4,055,401          | 0.482847   |
| 91 Emergend               | cy Department                  |          |                | 1,451                    | 9,069,543    | 66,911,568         | 0.135545   |
| General Service Co        | st by Line Ra                  | nk       | Expense        | General Servi            | ce Cost by   | / Line Rank        | Expense    |
| 01 Capital Cost - Buildir | ngs 2                          | 2,048    | 3,476,856      | 02 Capital Cost          | - Movable E  | Equip 1,443        | 4,671,318  |
| 04 Employee Benefits      | •                              | ,324     | 12,229,832     | 05 Administrativ         | e and Gene   | ral 2,099          | 14,553,089 |
| 06 Maintenance and Re     | epairs                         | 0        | 0              | 07 Operation of          | Plant        | 1,950              | 2,514,303  |
| 08/09 Laundry / Housek    | keeping 2                      | 2,173    | 1,449,578      | 10/11 Dietary a          | nd Cafeteria | 2,846              | 861,621    |
| 13 Nursing Administrati   | on 2                           | 2,478    | 865,816        | 14 Central Serv          | rice and Sup | ply 1,484          | 607,612    |
| 15 Pharmancy              | •                              | 1,561    | 1,761,379      | 16 Medical Records 1,900 |              |                    | 1,088,363  |
| 17 Social Services        |                                | 0        | 0              | 18 Other Gener           | al Service C | ost 0              | 0          |
| 19 Non Physician Anes     | thetists                       | 0        | 0              | 20-23 Education          | n Programs   | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 342020 SELECT SF  | PECIALTY HOSE  |                                    | Proprietary - Corpo                          | oration  |  |   |   |
|---|--|------------------------------------|--|--|--|---|---|
| 1200 NORTH ELM S  | TREET, 5TH FLO   | OOR                                | 4/30/2015 3                                  | 65 Days Settled  |  | General Long Terr   | m   |
| GREENSBORO, NC  | 27401  |                                    |  |  |  | CR Beds 30  | POS Beds 0  |
| GUILFORD  |  |                                    |  |  |  | Key Perform   | anace Ind.  |
| BLUE CROSS (SOU   | TH CAROLINA)   |                                    |  |  |  | Occupancy Rate  | 85.5%   |
| Balance S   | Sheet  |                                    | Income                                       | Statement  |  | Length of Stay  | 25.9  |
| Current Assets  | 2,494,938  | Total                              | Charges                                      | 41,051,128   |  | Average Wages   | 30.29   |
| Fixed Assets  | 250,076  | Contr                              | ract Allowance                               | 27,085,722   | 66.0%  | Medicare Part A   | 0.0%  |
| Other Assets  | 3,184,484  | Opera                              | ating Revenue                                | 13,965,406   | 34.0%  | Medicare Part B   | 0.0%  |
| Total Assets  | 5,929,498  | Opera                              | ating Expense                                | 11,781,701   | 84.4%  | Current Ratio   | 3.2   |
| Current Liabilities   | 786,118  | Opera                              | ating Margin                                 | 2,183,705  | 15.6%  | Days to Collect   | 73.0  |
| Long Term Liabilities   | 0  | Othe                               | r Income                                     | 77,210   | 0.6%   | Avg Payment Day   | s 24.2  |
| Total Equity  | al Equity 5,143,380 Other Expense  |                                    |  |  | 10.6%  | Depreciation Rate   | 14.9%   |
| Total Liab. and Equity  |  |                                    |  | 784,944  | 5.6%   | Return on Equity  | 15.3%   |
| Selected  | Revenue Depar  | tments                             | s  |  | Rev  | enue Ranking -  | 4,834   |
| Selected Revenue Departments  |  |                                    |  |  |  |   |   |
| Line Line Description   |  |                                    |  | Rank   | Cost   | Charges   | Ratio   |
|   | <b>Line Descripti</b><br>d Pediatrics - Gene   |                                    | re   | <b>Rank</b><br>3,849   | <b>Cost</b> 5,903,447  | <b>Charges</b> 14,348,253   |   |
| 30 Adults an  | •  |                                    | re   |  |  | _   |   |
| 30 Adults an  | d Pediatrics - Gene<br>Care Unit   |                                    | re   | 3,849  | 5,903,447  | 14,348,253<br>0   | 0.411440  |
| <ul><li>30 Adults an</li><li>31 Intensive</li><li>50 Operating</li></ul>  | d Pediatrics - Gene<br>Care Unit   | eral Car                           | re   | 3,849<br>0   | 5,903,447<br>0   | 14,348,253<br>0   | 0.411440<br>0.000000  |
| <ul><li>30 Adults an</li><li>31 Intensive</li><li>50 Operating</li><li>52 Labor Ro</li></ul>  | d Pediatrics - Gene<br>Care Unit   | eral Car                           | re   | 3,849<br>0<br>4,439  | 5,903,447<br>0<br>379,201  | 14,348,253<br>0<br>775,851  | 0.411440<br>0.000000<br>0.488755  |
| <ul><li>30 Adults an</li><li>31 Intensive</li><li>50 Operating</li><li>52 Labor Ro</li></ul>  | d Pediatrics - General Care Unit Room om and Delivery Rocy Department                                  | eral Car                           | Expense                                      | 3,849<br>0<br>4,439<br>0   | 5,903,447<br>0<br>379,201<br>0   | 14,348,253<br>0<br>775,851<br>0   | 0.411440<br>0.000000<br>0.488755<br>0.000000  |
| 30 Adults an 31 Intensive 50 Operating 52 Labor Ro 91 Emergen   | d Pediatrics - General Care Unit Room om and Delivery Roy Department st by Line Ra                     | eral Car<br>oom                    |  | 3,849<br>0<br>4,439<br>0   | 5,903,447<br>0<br>379,201<br>0<br>0  | 14,348,253<br>0<br>775,851<br>0<br>0  | 0.411440<br>0.000000<br>0.488755<br>0.000000<br>0.000000  |
| 30 Adults an 31 Intensive 50 Operating 52 Labor Ro 91 Emergen   | d Pediatrics - General Care Unit Room om and Delivery Roy Department  st by Line Rangs                 | eral Car                           | Expense                                      | 3,849<br>0<br>4,439<br>0<br>0  | 5,903,447<br>0<br>379,201<br>0<br>0<br>ce Cost by  | 14,348,253<br>0<br>775,851<br>0<br>0<br><b>y Line Rank</b><br>Equip 4,851                     | 0.411440<br>0.000000<br>0.488755<br>0.000000<br>0.000000<br><b>Expense</b><br>196,204                                   |
| 30 Adults an 31 Intensive 50 Operating 52 Labor Ro 91 Emergen  General Service Co 01 Capital Cost - Buildin   | d Pediatrics - General Care Unit Room om and Delivery Roy Department  st by Line Ra ngs                | oom ank 5,185                      | <b>Expense</b> 347,576                       | 3,849<br>0<br>4,439<br>0<br>0<br><b>General Servic</b><br>02 Capital Cost  | 5,903,447<br>0<br>379,201<br>0<br>0<br>ce Cost by<br>- Movable E                                       | 14,348,253<br>0<br>775,851<br>0<br>0<br><b>y Line Rank</b><br>Equip 4,851                     | 0.411440<br>0.000000<br>0.488755<br>0.000000<br>0.000000<br><b>Expense</b><br>196,204<br>1,907,625                      |
| 30 Adults an 31 Intensive 50 Operating 52 Labor Ro 91 Emergen  General Service Co 01 Capital Cost - Buildin 04 Employee Benefits  | d Pediatrics - General Care Unit Room om and Delivery Rocy Department  st by Line Rangs                | oom ank 5,185 5,896                | <b>Expense</b> 347,576 14,682                | 3,849 0 4,439 0 0 General Service 02 Capital Cost 05 Administrative  | 5,903,447<br>0<br>379,201<br>0<br>0<br><b>ce Cost by</b><br>- Movable E<br>e and Gene                  | 14,348,253<br>0<br>775,851<br>0<br>0<br>7 Line Rank<br>Equip 4,851<br>eral 5,175<br>5,466     | 0.411440<br>0.000000<br>0.488755<br>0.000000<br>0.000000<br><b>Expense</b><br>196,204<br>1,907,625<br>49,069            |
| 30 Adults an 31 Intensive 50 Operating 52 Labor Ro 91 Emergen  General Service Co 01 Capital Cost - Buildin 04 Employee Benefits 06 Maintenance and Re  | d Pediatrics - General Care Unit Room om and Delivery Rocy Department  st by Line Rangs epairs seeping | oom ank 5,185 0                    | <b>Expense</b> 347,576 14,682 0              | 3,849 0 4,439 0 0  General Service 02 Capital Cost 05 Administrativ 07 Operation of 10/11 Dietary and 14 Central Service | 5,903,447 0 379,201 0 0 ce Cost by Movable Ee and Genee Plant d Cafeteria ce and Sup                   | 14,348,253 0 775,851 0 0  / Line Rank Equip 4,851 5,175 5,466 5,505 ply 0                     | 0.411440<br>0.000000<br>0.488755<br>0.000000<br>0.000000<br><b>Expense</b><br>196,204<br>1,907,625<br>49,069<br>171,415 |
| 30 Adults an 31 Intensive 50 Operating 52 Labor Ro 91 Emergen  General Service Co 01 Capital Cost - Buildin 04 Employee Benefits 06 Maintenance and Re 08/09 Laundry / Housel                           | d Pediatrics - General Care Unit Room om and Delivery Rocy Department  st by Line Rangs epairs seeping | oom ank 5,185 0 5,759              | Expense 347,576 14,682 0 92,882              | 3,849 0 4,439 0 0  General Service 02 Capital Cost 05 Administrative 07 Operation of 10/11 Dietary are                   | 5,903,447 0 379,201 0 0 ce Cost by Movable Ee and Genee Plant d Cafeteria ce and Sup                   | 14,348,253<br>0<br>775,851<br>0<br>0<br>7 Line Rank<br>Equip 4,851<br>5,175<br>5,466<br>5,505 | 0.411440<br>0.000000<br>0.488755<br>0.000000<br>0.000000  |
| 30 Adults an 31 Intensive 50 Operating 52 Labor Ro 91 Emergen  General Service Co 01 Capital Cost - Buildin 04 Employee Benefits 06 Maintenance and Re 08/09 Laundry / Housel 13 Nursing Administration | d Pediatrics - General Care Unit Room om and Delivery Rocy Department  st by Line ngs epairs keeping 5 | oom  ank 5,185 5,896 0 5,759 4,681 | Expense  347,576  14,682  0  92,882  150,678 | 3,849 0 4,439 0 0  General Service 02 Capital Cost 05 Administrativ 07 Operation of 10/11 Dietary and 14 Central Service | 5,903,447 0 379,201 0 0 ce Cost by Movable E e and Gene Plant d Cafeteria ce and Sup ords al Service C | 14,348,253 0 775,851 0 0  / Line Rank Equip 4,851 5,175 5,466 5,505 ply 0 5,319               | 0.411440<br>0.000000<br>0.488755<br>0.000000<br>0.000000<br><b>Expense</b><br>196,204<br>1,907,625<br>49,069<br>171,415 |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 342016 SELECT SP  | ECIALTY HOSE        | PITAL-                   | WINSTON SAL    | ЕМ                            |                          | Proprietary - Corpo | oration    |
|---|---------------------|--------------------------|----------------|-------------------------------|--------------------------|---------------------|------------|
| 3333 SILAS CREEK  | PARKWAY 6TH         | FLR                      | 7/31/2015 3    | 65 Days Settled               |                          | General Long Terr   | m          |
| WINSTON SALEM, N  | C 27103             |                          |                |                               |                          | CR Beds 42          | POS Beds 0 |
| FORSYTH   |                     |                          |                |                               |                          | Key Perform         | anace Ind. |
| WISCONSIN PHYSIC  | IANS SERVICE        |                          |                |                               |                          | Occupancy Rate      | 70.0%      |
| Balance S   | heet                |                          | Income         | Statement                     |                          | Length of Stay      | 29.6       |
| Current Assets  | 2,754,782           | Total                    | Charges        | 49,143,920                    |                          | Average Wages       | 30.16      |
| Fixed Assets  | 588,424             | Cont                     | ract Allowance | 31,673,959                    | 64.5%                    | Medicare Part A     | 0.0%       |
| Other Assets  | 8,966,185           | Oper                     | ating Revenue  | 17,469,961                    | 35.5%                    | Medicare Part B     | 0.1%       |
| Total Assets  | 12,309,391          | Oper                     | ating Expense  | 15,185,711                    | 86.9%                    | Current Ratio       | 1.6        |
| Current Liabilities                                       | 1,692,684           | Oper                     | ating Margin   | 2,284,250                     | 13.1%                    | Days to Collect     | 72.6       |
| Long Term Liabilities                                     | 0                   | Othe                     | r Income       | 10,697                        | 0.1%                     | Avg Payment Day     | rs 30.8    |
| Total Equity  | 10,616,707          | 10,616,707 Other Expense |                |                               | 9.2%                     | Depreciation Rate   | 18.9%      |
| Total Liab. and Equity                                    |                     |                          |                | 691,914                       | 4.0%                     | Return on Equity    | 6.5%       |
| Selected  | Revenue Depar       | tment                    | s              |                               | Rev                      | enue Ranking -      | 4,467      |
| Line  | Line Descripti      | ion                      |                | Rank                          | Cost                     | Charges             | Ratio      |
| 30 Adults and   | d Pediatrics - Gene | eral Ca                  | re             | 3,406                         | 7,666,707                | 14,708,580          | 0.521240   |
| 31 Intensive  | Care Unit           |                          |                | 0                             | 0                        | 0                   | 0.000000   |
| 50 Operating  | Room                |                          |                | 4,087                         | 795,456                  | 2,086,058           | 0.381320   |
| 52 Labor Roo  | om and Delivery R   | oom                      |                | 0                             | 0                        | 0                   | 0.000000   |
| 91 Emergend   | cy Department       |                          |                | 0                             | 0                        | 0                   | 0.000000   |
| General Service Co  | st by Line Ra       | ank                      | Expense        | General Service               | ce Cost by               | / Line Rank         | Expense    |
| 01 Capital Cost - Buildin                                 | ngs .               | 4,692                    | 559,882        | 02 Capital Cost               | - Movable E              | Equip 4,008         | 450,767    |
| 04 Employee Benefits                                      | ;                   | 5,830                    | 39,844         | 05 Administrative             | e and Gene               | ral 4,972           | 2,199,789  |
| 06 Maintenance and Re                                     | pairs               | 0                        | 0              | 07 Operation of               | Plant                    | 5,479               | 45,209     |
| 08/09 Laundry / Housek                                    | eeping              | 5,637                    | 115,945        | 10/11 Dietary an              | nd Cafeteria             | 5,428               | 185,884    |
| 13 Nursing Administration                                 | on .                | 4,560                    | 169,135        | 14 Central Service and Supply |                          |                     | 0          |
|   | 5 Pharmancy 0       |                          |                |                               | 16 Medical Records 5,283 |                     |            |
| 15 Pharmancy  |                     |                          |                |                               |                          |                     |            |
| <ul><li>15 Pharmancy</li><li>17 Social Services</li></ul> |                     | 0                        | 0              | 18 Other Genera               | al Service C             | ost 0               | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 342018 SELECT S         | PECIALTY HOSE                       | PITAL                    | DURHAM INC     |                   |                         | Government - Stat | e          |
|-------------------------|-------------------------------------|--------------------------|----------------|-------------------|-------------------------|-------------------|------------|
| 3643 NORTH ROXE         | BORO ROAD 6TH                       | FLOC                     | DR 1/31/2015 3 | 365 Days Submit   | ted                     | General Long Terr | m          |
| DURHAM, NC 2770         | 4                                   |                          |                |                   |                         | CR Beds 30        | POS Beds 0 |
| DURHAM                  |                                     |                          |                |                   |                         | Key Perform       | anace Ind. |
| WISCONSIN PHYSI         | CIANS SERVICE                       |                          |                |                   |                         | Occupancy Rate    | 85.6%      |
| Balance                 | Sheet                               |                          | Income         | Statement         |                         | Length of Stay    | 30.9       |
| Current Assets          | 2,704,922                           | Total                    | Charges        | 37,867,360        |                         | Average Wages     | 31.15      |
| Fixed Assets            | 220,619                             | Cont                     | ract Allowance | 23,604,181        | 62.3%                   | Medicare Part A   | 0.0%       |
| Other Assets            | -6,409,272                          | Oper                     | ating Revenue  | 14,263,179        | 37.7%                   | Medicare Part B   | 0.0%       |
| Total Assets            | -3,483,731                          | Oper                     | ating Expense  | 13,565,334        | 95.1%                   | Current Ratio     | 1.6        |
| Current Liabilities     | 1,742,173                           | Oper                     | ating Margin   | 697,845           | 4.9%                    | Days to Collect   | 93.7       |
| Long Term Liabilities   | m Liabilities 35,791 Other Income   |                          |                |                   | 0.0%                    | Avg Payment Day   | rs 32.1    |
| Total Equity            | -5,261,695                          | -5,261,695 Other Expense |                |                   | 5.4%                    | Depreciation Rate | 4.6%       |
| Total Liab. and Equity  | <del></del>                         |                          |                | (71,393)          | -0.5%                   | Return on Equity  | 1.4%       |
| Selected                | I Revenue Depar                     | tment                    | s              |                   | Rev                     | enue Ranking -    | 4,798      |
| Line                    | Line Descripti                      | on                       |                | Rank              | Cost                    | Charges           | Ratio      |
| 30 Adults a             | nd Pediatrics - Gene                | eral Ca                  | re             | 3,612             | 6,747,873               | 13,679,369        | 0.493288   |
| 31 Intensive            | e Care Unit                         |                          |                | 0                 | 0                       | 0                 | 0.000000   |
| 50 Operatin             | g Room                              |                          |                | 4,157             | 709,773                 | 993,643           | 0.714314   |
| 52 Labor R              | oom and Delivery R                  | oom                      |                | 0                 | 0                       | 0                 | 0.000000   |
| 91 Emergei              | ncy Department                      |                          |                | 0                 | 0                       | 0                 | 0.000000   |
| General Service Co      | ost by Line Ra                      | ank                      | Expense        | General Service   | ce Cost by              | y Line Rank       | Expense    |
| 01 Capital Cost - Build | ings                                | 5,018                    | 415,042        | 02 Capital Cost   | - Movable E             | Equip 5,144       | 123,973    |
| 04 Employee Benefits    |                                     | 5,892                    | 15,351         | 05 Administrative | e and Gene              | eral 5,169        | 1,915,048  |
| 06 Maintenance and R    | lepairs                             | 0                        | 0              | 07 Operation of   | Plant                   | 5,406             | 82,811     |
| 08/09 Laundry / House   | ekeeping                            | 5,024                    | 217,624        | 10/11 Dietary an  | 4,516                   | 357,342           |            |
| · ·                     | Nursing Administration 5,146 97,713 |                          |                | 14 Central Servi  | -                       |                   | 63,312     |
| 15 Pharmancy            | Pharmancy 0                         |                          |                |                   | 16 Medical Records 5,53 |                   |            |
| 17 Social Services      |                                     | 0                        | 0              | 18 Other Genera   |                         |                   | C          |
| 19 Non Physician Ane    | sthetists                           | 0                        | 0              | 20-23 Education   | Programs                | 0                 | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340109 SENTARA            | ALBEMARLE MI        | EDICA   | L CENTER       |                 |                          |           | Nonprofit - Other  |            |
|---------------------------|---------------------|---------|----------------|-----------------|--------------------------|-----------|--------------------|------------|
| 1144 N ROAD ST            |                     |         | 12/31/2015     | 365 Days S      | ettled                   |           | General Short Terr | n          |
| ELIZABETH CITY, N         | C 27909             |         |                |                 |                          |           | CR Beds 125 F      | POS Beds 0 |
| PASQUOTANK                |                     |         |                |                 |                          |           | Key Perform        | anace Ind. |
| PALMETTO GBA (NO          | C)                  |         |                |                 |                          |           | Occupancy Rate     | 42.4%      |
| Balance S                 | Sheet               |         | Income         | e Statement Len |                          |           | Length of Stay     | 4.2        |
| Current Assets            | 32,626,839          | Total   | Charges        | 282,333         | ,336                     |           | Average Wages      | 24.15      |
| Fixed Assets              | 57,178,684          | Cont    | ract Allowance | 174,996         | ,063                     | 62.0%     | Medicare Part A    | 23.1%      |
| Other Assets              | 3,450,943           | Oper    | ating Revenue  | 107,337         | ,273                     | 38.0%     | Medicare Part B    | 11.5%      |
| Total Assets              | 93,256,466          | Oper    | ating Expense  | 96,258          | ,850                     | 89.7%     | Current Ratio      | 2.5        |
| Current Liabilities       | 13,192,199          | Oper    | ating Margin   | 11,078          | ,423                     | 10.3%     | Days to Collect    | 57.4       |
| Long Term Liabilities     | 29,240,647          | Othe    | r Income       | 888             | ,007                     | 0.8%      | Avg Payment Day    | s 18.3     |
| Total Equity              | 50,823,620          | Othe    | r Expense      | 317,            | 630                      | 0.3%      | Depreciation Rate  | 8.7%       |
| Total Liab. and Equity    | 93,256,466          | Net F   | Profit or Loss | 11,648,         | 800                      | 10.9%     | Return on Equity   | 22.9%      |
| Selected                  | Revenue Depar       | tment   | S              |                 |                          | Rev       | enue Ranking -     | 1,988      |
| Line                      | Line Descripti      | on      |                | Rank            |                          | Cost      | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene | eral Ca | re             | 2,353           | 15                       | ,189,878  | 17,945,426         | 0.846448   |
| 31 Intensive              | Care Unit           |         |                | 0               |                          | 0         | 0                  | 0.000000   |
| 50 Operating              | Room                |         |                | 1,475           | 12,                      | 808,734   | 27,541,995         | 0.465062   |
| 52 Labor Ro               | om and Delivery R   | oom     |                | 1,465           | 2                        | ,196,587  | 1,827,225          |            |
| 91 Emergen                | cy Department       |         |                | 1,626           | 7                        | ,978,309  | 30,880,764         | 0.258359   |
| General Service Co        | st by Line Ra       | ınk     | Expense        | General Se      | ervice                   | Cost by   | / Line Rank        | Expense    |
| 01 Capital Cost - Buildir | ngs 5               | 5,387   | 273,065        | 02 Capital C    | Cost - N                 | Movable E | quip 1,355         | 5,101,591  |
| 04 Employee Benefits      | 1                   | ,440    | 10,828,001     | 05 Administ     | rative                   | and Gene  | ral 2,071          | 14,885,163 |
| 06 Maintenance and Re     | epairs              | 0       | 0              | 07 Operatio     | n of Pl                  | ant       | 1,496              | 3,643,922  |
| 08/09 Laundry / Housek    | keeping 1           | ,639    | 2,168,124      | 10/11 Dieta     | ry and                   | Cafeteria | 2,293              | 1,193,105  |
| 13 Nursing Administrati   | on 2                | 2,095   | 1,114,658      | 14 Central S    | Service                  | and Sup   | ply 1,793          | 408,507    |
| 15 Pharmancy              | armancy 0           |         |                |                 | 16 Medical Records 2,245 |           |                    | 833,960    |
| 17 Social Services        |                     | 0       | 0              | 18 Other Ge     | eneral                   | Service C | ost 0              | 0          |
| 19 Non Physician Anes     | thetists            | 0       | 0              | 20-23 Educ      | ation F                  | rograms   | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340050 SOUTHEAS           | STERN REGIONA                            |         | Nonpro         | ofit - Other                      |                                 |          |        |               |            |
|---------------------------|--|---------|----------------|-----------------------------------|---------------------------------|----------|--------|---------------|------------|
| 300 W 27 ST PO BC         | X 1408                                   |         | 9/30/2015 3    | 865 Days Reo                      | pened                           |          | Genera | al Short Terr | n          |
| LUMBERTON, NC 28          | 3359                                     |         |                |                                   |                                 |          | CR Be  | ds 228 F      | OS Beds 0  |
| ROBESON                   |  |         |                |                                   |                                 |          | Ke     | y Perform     | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                             |         |                |                                   |                                 |          | Occup  | ancy Rate     | 70.2%      |
| Balance S                 | heet                                     |         | Income         | Statement                         |                                 |          | Length | of Stay       | 4.0        |
| Current Assets            | 76,327,999                               | Total   | Charges        | 873,805,1                         | 55                              |          | Averaç | ge Wages      | 27.45      |
| Fixed Assets              | 148,958,904                              | Cont    | ract Allowance | 606,277,0                         | )49                             | 69.4%    | Medica | are Part A    | 19.8%      |
| Other Assets              | 135,530,996                              | Oper    | ating Revenue  | 267,528,1                         | 06                              | 30.6%    | Medica | are Part B    | 7.0%       |
| Total Assets              | 360,817,899                              | Oper    | ating Expense  | 268,699,4                         | 151 10                          | 00.4%    | Currer | nt Ratio      | 1.8        |
| Current Liabilities       | 42,901,581                               | Oper    | ating Margin   | -1,171,3                          | 345                             | -0.4%    | Days t | o Collect     | 350.0      |
| Long Term Liabilities     | 66,248,490                               | Othe    | r Income       | 15,186,0                          | 66                              | 5.7%     | Avg Pa | ayment Days   | s 29.0     |
| Total Equity              | 251,667,828                              | Othe    | r Expense      | 28,2                              | 95                              | 0.0%     | Depre  | ciation Rate  | 4.5%       |
| Total Liab. and Equity    | nd Equity 360,817,899 Net Profit or Loss |         |                | 13,986,4                          | 26                              | 5.2%     | Return | on Equity     | 5.6%       |
| Selected                  | Revenue Depar                            | tment   | s              |                                   |                                 | Rev      | enue F | Ranking -     | 968        |
| Line                      | Line Descripti                           | on      |                | Rank                              |                                 | Cost     |        | Charges       | Ratio      |
| 30 Adults and             | d Pediatrics - Gene                      | eral Ca | re             | 922                               | 47,89                           | 0,986    | 7      | 75,664,141    | 0.632942   |
| 31 Intensive              | Care Unit                                |         |                | 1,100                             | 8,61                            | 0,579    | ,      | 16,572,509    | 0.519570   |
| 50 Operating              | Room                                     |         |                | 1,296                             | 15,04                           | 2,314    | 6      | 62,629,630    | 0.240179   |
| 52 Labor Ro               | om and Delivery R                        | oom     |                | 1,027                             | 4,03                            | 9,954    | •      | 15,391,937    | 0.262472   |
| 91 Emergend               | cy Department                            |         |                | 634                               | 18,18                           | 37,145   | (      | 64,892,088    | 0.280268   |
| General Service Co        | st by Line Ra                            | ank     | Expense        | General Se                        | rvice C                         | ost by   | y Line | Rank          | Expense    |
| 01 Capital Cost - Buildin | ngs ´                                    | 1,152   | 7,305,240      | 02 Capital Co                     | ost - Mo                        | vable E  | quip   | 648           | 10,204,628 |
| 04 Employee Benefits      |  | 441     | 35,820,172     | 05 Administra                     | ative and                       | d Gene   | eral   | 1,090         | 34,913,542 |
| 06 Maintenance and Re     | epairs                                   | 578     | 3,828,930      | 07 Operation                      | of Plan                         | t        |        | 1,694         | 3,091,782  |
| 08/09 Laundry / Housek    | keeping '                                | 1,066   | 3,397,576      | 10/11 Dietary                     | and Ca                          | efeteria |        | 918           | 2,980,962  |
| 13 Nursing Administration | on                                       | 672     | 3,672,393      | 14 Central Se                     | ervice a                        | nd Sup   | ply    | 1,138         | 975,182    |
| 15 Pharmancy              |  | 69      | 25,543,044     | 16 Medical Records 9 <sup>o</sup> |                                 |          | 912    | 2,463,143     |            |
| 17 Social Services        | Social Services 1,222 570,9              |         |                |                                   | 18 Other General Service Cost 0 |          |        | 0             | 0          |
| 19 Non Physician Anes     | thetists                                 | 0       | 0              | 20-23 Educa                       | tion Pro                        | grams    |        | 1,084         | 619,884    |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 341322 ST LUKES           | HOSPITAL                     |         |                |                  |                          | Nonprofit - Church |              |
|---------------------------|------------------------------|---------|----------------|------------------|--------------------------|--------------------|--------------|
| 101 HOSPITAL DRIV         | /E                           |         | 9/30/2015 3    | 65 Days Audited  | d                        | General Short Terr | m            |
| COLUMBUS, NC 287          | 722                          |         |                |                  |                          | CR Beds 19         | POS Beds 0   |
| POLK                      |                              |         |                |                  |                          | Key Perform        | anace Ind.   |
| BLUE CROSS (SOU           | TH CAROLINA)                 |         |                |                  |                          | Occupancy Rate     | 55.2%        |
| Balance S                 | Sheet                        |         | Income         | Statement        |                          | Length of Stay     | 4.8          |
| Current Assets            | 10,488,856                   | Total   | Charges        | 95,903,101       |                          | Average Wages      |              |
| Fixed Assets              | 12,933,974                   | Cont    | ract Allowance | 60,428,148       | 63.0%                    | Medicare Part A    | 0.0%         |
| Other Assets              | 11,864,909                   | Oper    | ating Revenue  | 35,474,953       | 37.0%                    | Medicare Part B    | 4.1%         |
| Total Assets              | 35,287,739                   | Oper    | ating Expense  | 34,671,306       | 97.7%                    | Current Ratio      | 1.8          |
| Current Liabilities       | 5,843,006                    | Oper    | ating Margin   | 803,647          | 2.3%                     | Days to Collect    | 104.2        |
| Long Term Liabilities     | 3,734,539                    | Othe    | r Income       | 1,286,403        | 3.6%                     | Avg Payment Day    | s 36.2       |
| Total Equity              | 25,710,194 Other Expense     |         |                | 0                | 0.0%                     | Depreciation Rate  | 3.5%         |
| Total Liab. and Equity    |                              |         |                | 2,090,050        | 5.9%                     | Return on Equity   | 8.1%         |
| Selected                  | Selected Revenue Departments |         |                |                  | Rev                      | enue Ranking -     | 3,353        |
| Line                      | Line Descripti               | on      |                | Rank             | Cost                     | Charges            | Ratio        |
| 30 Adults an              | d Pediatrics - Gene          | eral Ca | re             | 3,872            | 5,840,614                | 6,022,237          | 0.969841     |
| 31 Intensive              | Care Unit                    |         |                | 3,177            | 70,663                   | 277,678            | 0.254478     |
| 50 Operating              | Room                         |         |                | 3,183            | 2,642,413                | 12,405,194         | 0.213009     |
| 52 Labor Ro               | om and Delivery R            | oom     |                | 0                | 0                        | 0                  | 0.000000     |
| 91 Emergen                | cy Department                |         |                | 3,507            | 2,297,949                | 12,890,699         | 0.178264     |
| General Service Co        | st by Line Ra                | ank     | Expense        | General Servi    | ce Cost by               | y Line Rank        | Expense      |
| 01 Capital Cost - Buildin | ngs t                        | 5,045   | 402,454        | 02 Capital Cost  | - Movable E              | Equip 3,136        | 913,964      |
| 04 Employee Benefits      | 2                            | 2,633   | 3,807,476      | 05 Administrativ | e and Gene               | eral 3,786         | 4,310,231    |
| 06 Maintenance and Re     | epairs                       | 0       | 0              | 07 Operation of  | Plant                    | 3,133              | 1,016,337    |
| 08/09 Laundry / Housel    | keeping 3                    | 3,926   | 414,561        | 10/11 Dietary ar | nd Cafeteria             | 3,465              | 621,916      |
| 13 Nursing Administrati   | on :                         | 3,845   | 322,137        | 14 Central Servi | ·                        |                    | 0<br>339,119 |
| 15 Pharmancy              | 5 Pharmancy 0                |         |                |                  | 16 Medical Records 3,558 |                    |              |
| 17 Social Services        |                              | 1,882   | 236,386        | 18 Other Genera  |                          | Cost 0             | 0            |
| 19 Non Physician Anes     | thetists                     | 0       | 0              | 20-23 Education  | Programs                 | 0                  | 0            |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340119 STANLY RE          | EGIONAL MEDIC                  | CAL C    | ENTER          |                  |                          | Nonprofit - Other  |            |
|---------------------------|--------------------------------|----------|----------------|------------------|--------------------------|--------------------|------------|
| 301 YADKIN ST             |                                |          | 12/31/2015     | 365 Days Settle  | d                        | General Short Terr | m          |
| ALBEMARLE, NC 28          | 001                            |          |                |                  |                          | CR Beds 87         | POS Beds 0 |
| STANLY                    |                                |          |                |                  |                          | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                   |          |                |                  |                          | Occupancy Rate     | 36.0%      |
| Balance S                 | Sheet                          |          | Income         | Statement        |                          | Length of Stay     | 3.1        |
| Current Assets            | 31,428,799                     | Total    | Charges        | 336,400,750      |                          | Average Wages      | 26.90      |
| Fixed Assets              | 37,020,087                     | Cont     | ract Allowance | 239,931,262      | 71.3%                    | Medicare Part A    | 11.1%      |
| Other Assets              | 35,757,266                     | Oper     | ating Revenue  | 96,469,488       | 28.7%                    | Medicare Part B    | 8.5%       |
| Total Assets              | 104,206,152                    | Oper     | ating Expense  | 100,328,396      | 104.0%                   | Current Ratio      | 3.0        |
| Current Liabilities       | 10,633,000                     | Oper     | ating Margin   | -3,858,908       | -4.0%                    | Days to Collect    | 303.9      |
| Long Term Liabilities     | 1,128,787                      | Othe     | r Income       | 8,072,212        | 8.4%                     | Avg Payment Day    | s 7.7      |
| Total Equity              | 92,444,365                     | <u> </u> |                |                  | 0.0%                     | Depreciation Rate  | 4.3%       |
| Total Liab. and Equity    | 104,206,152 Net Profit or Loss |          |                | 4,213,304        | 4.4%                     | Return on Equity   | 4.6%       |
| Selected                  | Revenue Depar                  | tment    | S              |                  | Rev                      | enue Ranking -     | 2,100      |
| Line                      | Line Descripti                 | on       |                | Rank             | Cost                     | Charges            | Ratio      |
| 30 Adults and             | d Pediatrics - Gene            | eral Ca  | ·e             | 2,734            | 11,454,258               | 12,295,650         | 0.931570   |
| 31 Intensive              | Care Unit                      |          |                | 1,918            | 3,759,292                | 4,154,361          | 0.904903   |
| 50 Operating              | Room                           |          |                | 2,565            | 5,080,269                | 43,922,517         | 0.115664   |
| 52 Labor Ro               | om and Delivery R              | oom      |                | 1,517            | 2,050,786                | 4,037,371          | 0.507951   |
| 91 Emergen                | cy Department                  |          |                | 1,894            | 6,636,893                | 44,313,972         | 0.149770   |
| General Service Co        | st by Line Ra                  | ınk      | Expense        | General Servi    | ce Cost by               | y Line Rank        | Expense    |
| 01 Capital Cost - Buildir | ngs 2                          | 2,867    | 1,988,342      | 02 Capital Cost  | - Movable E              | Equip 1,457        | 4,617,141  |
| 04 Employee Benefits      | 1                              | ,575     | 9,546,168      | 05 Administrativ | e and Gene               | eral 2,319         | 12,181,470 |
| 06 Maintenance and Re     | epairs                         | 0        | 0              | 07 Operation of  | Plant                    | 1,779              | 2,898,209  |
| 08/09 Laundry / Housek    | keeping 2                      | 2,801    | 913,937        | 10/11 Dietary ar | nd Cafeteria             | 2,327              | 1,169,822  |
| 13 Nursing Administrati   | on 1                           | 1,731    | 1,407,844      | 14 Central Serv  | ice and Sup              | ply 1,606          | 519,560    |
| 15 Pharmancy              | 5 Pharmancy 1,272 2,409,7      |          |                |                  | 16 Medical Records 1,356 |                    |            |
| 17 Social Services        | 1                              | 1,010    | 777,489        | 18 Other Gener   | al Service C             | cost 0             | 0          |
| 19 Non Physician Anes     | thetists                       | 0        | 0              | 20-23 Education  | Programs                 | 0                  | 0          |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 344030 STRATEGI          | C BEHAVIORAL         | CENT     | ER-LELAND     |           |              |           | Proprietary - Partn | ership     |            |
|--------------------------|----------------------|----------|---------------|-----------|--------------|-----------|---------------------|------------|------------|
| 2050 MERCANTILE          | DRIVE                |          | 12/31/2015    | 365 Days  | s Settled    |           | Psychiatric         |            |            |
| LELAND, NC 28451         |                      |          |               |           |              |           | CR Beds 0           | POS Beds 0 | )          |
| BRUNSWICK                |                      |          |               |           |              |           | Key Perform         | nanace Ind | <b>1</b> . |
| PALMETTO GBA (So         | C)                   |          |               |           |              |           | Occupancy Rate      |            | 0.0%       |
| Balance S                | Sheet                |          | Incom         | e Stateme | ent          |           | Length of Stay      |            |            |
| Current Assets           | 0                    | Total    | Charges       |           | 0            |           | Average Wages       |            |            |
| Fixed Assets             | 0                    | Contr    | act Allowance |           | 0            | 0.0%      | Medicare Part A     | (          | 0.0%       |
| Other Assets             | 0                    | Opera    | ating Revenue |           | 0            | 0.0%      | Medicare Part B     |            | 0.0%       |
| Total Assets             | 0                    | Opera    | ating Expense |           | 0            | 0.0%      | Current Ratio       |            |            |
| Current Liabilities      | 0                    | Opera    | ating Margin  |           | 0            | 0.0%      | Days to Collect     |            |            |
| Long Term Liabilities    | 0                    | Other    | Income        |           | 0            | 0.0%      | Avg Payment Day     | /S         |            |
| Total Equity             | 0                    | Other    | Expense       |           | 0            | 0.0%      | Depreciation Rate   | •          | 0.0%       |
| Total Liab. and Equity   | 0                    | Net P    | rofit or Loss |           | 0            | 0.0%      | Return on Equity    |            | 0.0%       |
| Selected                 | Revenue Depar        | tments   | <b>S</b>      |           |              | Reve      | enue Ranking -      | 5,95       | 7          |
| Line                     | Line Descripti       | on       |               | Rank      |              | Cost      | Charges             | Ratio      |            |
| 30 Adults an             | nd Pediatrics - Gene | eral Car | е             |           |              |           | 0                   | 0.000000   |            |
| 31 Intensive             | Care Unit            |          |               | 0         |              | 0         | 0                   | 0.000000   |            |
| 50 Operating             | g Room               |          |               | 0         |              | 0         | 0                   | 0.000000   |            |
| 52 Labor Ro              | oom and Delivery R   | oom      |               | 0         |              | 0         | 0                   | 0.000000   |            |
| 91 Emergen               | cy Department        |          |               | 0         |              | 0         | 0                   | 0.000000   |            |
| General Service Co       | st by Line Ra        | ank      | Expense       | Genera    | l Service    | Cost by   | Line Rank           | Expen      | se         |
| 01 Capital Cost - Buildi | ngs                  | 0        | 0             | 02 Capit  | al Cost - M  | lovable E | quip 0              |            | 0          |
| 04 Employee Benefits     |                      | 0        | 0             | 05 Admi   | nistrative a | and Gene  | ral 0               |            | 0          |
| 06 Maintenance and Ro    | epairs               | 0        | 0             | 07 Oper   | ation of Pla | ant       | 0                   |            | 0          |
| 08/09 Laundry / House    | keeping              | 0        | 0             | 10/11 Di  | etary and    | Cafeteria | 0                   |            | 0          |
| 13 Nursing Administrat   | ion                  | 0        | 0             |           | ral Service  |           | ply 0               |            | 0          |
| 15 Pharmancy             |                      | 0        | 0             | 16 Medi   | cal Record   | S         | 0                   |            | 0          |
| 17 Social Services       |                      | 0        | 0             | 18 Othe   | r General S  | Service C | ost 0               |            | 0          |
| 19 Non Physician Anes    | sthetists            | 0        | 0             | 20-23 E   | ducation P   | rograms   | 0                   |            | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 344028 STRATEGI          | C BEHAVORIAL        |          | Nonprofit - Church | l            |         |            |                   |            |            |
|--------------------------|---------------------|----------|--------------------|--------------|---------|------------|-------------------|------------|------------|
| 3200 WATERFIELD          | DRIVE               |          | 12/31/2015         | 365 Days Se  | ettled  |            | General Short Ter | m          |            |
| GARNER, NC 27529         |                     |          |                    |              |         |            | CR Beds 0         | POS Beds 0 | )          |
| JOHNSTON                 |                     |          |                    |              |         |            | Key Perform       | anace Ind  | <b>1</b> . |
| PALMETTO GBA (SO         | C)                  |          |                    |              |         |            | Occupancy Rate    | (          | 0.0%       |
| Balance S                | Sheet               |          | Income             | Statement    |         |            | Length of Stay    |            |            |
| Current Assets           | 0                   | Total    | Charges            |              | 0       |            | Average Wages     |            |            |
| Fixed Assets             | 0                   | Contr    | act Allowance      |              | 0       | 0.0%       | Medicare Part A   | (          | 0.0%       |
| Other Assets             | 0                   | Opera    | ating Revenue      |              | 0       | 0.0%       | Medicare Part B   | (          | 0.0%       |
| Total Assets             | 0                   | Opera    | ating Expense      |              | 0       | 0.0%       | Current Ratio     |            |            |
| Current Liabilities      | 0                   | Opera    | ating Margin       |              | 0       | 0.0%       | Days to Collect   |            |            |
| Long Term Liabilities    | 0                   | Other    | Income             |              | 0       | 0.0%       | Avg Payment Day   | rs         |            |
| Total Equity             | 0                   | Other    | Expense            |              | 0       | 0.0%       | Depreciation Rate | •          | 0.0%       |
| Total Liab. and Equity   | 0                   | Net P    | rofit or Loss      |              | 0       | 0.0%       | Return on Equity  | (          | 0.0%       |
| Selected                 | Revenue Depar       | tments   | 3                  |              |         | Reve       | enue Ranking -    | 5,95       | 7          |
| Line                     | Line Descripti      | on       |                    | Rank         |         | Cost       | Charges           | Ratio      |            |
| 30 Adults an             | d Pediatrics - Gene | eral Car | е                  |              |         |            | 0                 | 0.000000   |            |
| 31 Intensive             | Care Unit           |          |                    | 0            |         | 0          | 0                 | 0.000000   |            |
| 50 Operating             | g Room              |          |                    | 0            |         | 0          | 0                 | 0.000000   |            |
| 52 Labor Ro              | om and Delivery R   | oom      |                    | 0            |         | 0          | 0                 | 0.000000   |            |
| 91 Emergen               | cy Department       |          |                    | 0            |         | 0          | 0                 | 0.000000   |            |
| General Service Co       | st by Line Ra       | ank      | Expense            | General Se   | rvice   | Cost by    | Line Rank         | Expen      | se         |
| 01 Capital Cost - Buildi | ngs                 | 0        | 0                  | 02 Capital C | ost - N | /lovable E | quip 0            |            | 0          |
| 04 Employee Benefits     |                     | 0        | 0                  | 05 Administr | ative a | and Gene   | ral 0             |            | 0          |
| 06 Maintenance and Ro    | epairs              | 0        | 0                  | 07 Operation | of Pl   | ant        | 0                 |            | 0          |
| 08/09 Laundry / House    | keeping             | 0        | 0                  | 10/11 Dietar | y and   | Cafeteria  | 0                 |            | 0          |
| 13 Nursing Administrat   | ion                 | 0        | 0                  | 14 Central S | ervice  | and Supp   | oly 0             |            | 0          |
| 15 Pharmancy             |                     | 0        | 0                  | 16 Medical F | Record  | ds         | 0                 |            | 0          |
| 17 Social Services       |                     | 0        | 0                  | 18 Other Ge  | neral   | Service C  | ost 0             |            | 0          |
| 19 Non Physician Anes    | sthetists           | 0        | 0                  | 20-23 Educa  | ation P | rograms    | 0                 |            | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 341305 SWAIN CO           | UNTY HOSPITA                               | <u> </u>                 |                |                          |              | Proprietary - Corpo | oration    |
|---------------------------|--|--------------------------|----------------|--------------------------|--------------|---------------------|------------|
| 45 PLATEAU STREE          | ΞΤ   |                          | 7/31/2015 3    | 65 Days Settled          |              | General Short Terr  | m          |
| BRYSON CITY, NC 2         | 28713                                      |                          |                | ·                        |              | CR Beds 24 F        | POS Beds 0 |
| SWAIN                     |  |                          |                |                          |              | Key Perform         | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                               |                          |                |                          |              | Occupancy Rate      | 19.5%      |
| Balance S                 | ,  |                          | Income         | Statement                |              | Length of Stay      | 4.4        |
| Current Assets            | 2,871,767                                  | Total                    | Charges        | 36,259,740               |              | Average Wages       |            |
| Fixed Assets              | 5,260,233                                  | Conti                    | ract Allowance | 23,032,470               | 63.5%        | Medicare Part A     | 0.0%       |
| Other Assets              | 135,328                                    | Oper                     | ating Revenue  | 13,227,270               | 36.5%        | Medicare Part B     | 15.9%      |
| Total Assets              | 8,267,328                                  | Oper                     | ating Expense  | 16,828,544               | 127.2%       | Current Ratio       | 3.0        |
| Current Liabilities       | 971,156                                    | 971,156 Operating Margin |                |                          | -27.2%       | Days to Collect     | 66.0       |
| Long Term Liabilities     | 5,672,832                                  | Othe                     | r Income       | 551,793                  | 4.2%         | Avg Payment Day     | s 20.1     |
| Total Equity              | 1,623,340                                  | 1,623,340 Other Expense  |                |                          | 0.0%         | Depreciation Rate   | 11.1%      |
| Total Liab. and Equity    | 8,267,328                                  | Net F                    | Profit or Loss | (3,049,481)              | -23.1%       | Return on Equity    | -187.9%    |
| Selected                  | Revenue Depar                              | tment                    | <u> </u>       |                          | Rev          | enue Ranking -      | 4,907      |
| Line                      | Line Descripti                             | on                       |                | Rank                     | Cost         | Charges             | Ratio      |
| 30 Adults and             | d Pediatrics - Gene                        | eral Cai                 | re             | 5,593                    | 2,056,750    | 1,559,914           | 1.318502   |
| 31 Intensive              | Care Unit                                  |                          |                | 0                        | 0            | 0                   | 0.000000   |
| 50 Operating              | Room                                       |                          |                | 0                        | 0            | 0                   | 0.000000   |
| 52 Labor Ro               | om and Delivery R                          | oom                      |                | 0                        | 0            | 0                   | 0.000000   |
| 91 Emergen                | cy Department                              |                          |                | 3,170                    | 2,794,851    | 9,669,433           | 0.289040   |
| General Service Co        | st by Line Ra                              | nk                       | Expense        | General Service          | ce Cost by   | / Line Rank         | Expense    |
| 01 Capital Cost - Buildir | ngs 5                                      | 5,069                    | 394,881        | 02 Capital Cost          | - Movable E  | equip 4,051         | 436,344    |
| 04 Employee Benefits      | 4  | ,230                     | 1,270,757      | 05 Administrative        | e and Gene   | ral 4,181           | 3,482,510  |
| 06 Maintenance and Re     | epairs 1                                   | ,773                     | 283,700        | 07 Operation of          | Plant        | 5,295               | 127,620    |
| 08/09 Laundry / Housek    | 08/09 Laundry / Housekeeping 4,957 226,893 |                          |                | 10/11 Dietary an         | d Cafeteria  | 5,159               | 232,627    |
| 13 Nursing Administrati   | 13 Nursing Administration 5,082 104,360    |                          |                | 14 Central Servi         | ce and Sup   | ply 0               | 0          |
| 15 Pharmancy              | 15 Pharmancy 2,918 346,264                 |                          |                | 16 Medical Records 5,285 |              |                     | 96,492     |
| 17 Social Services        | 17 Social Services 0                       |                          |                | 18 Other Genera          | al Service C | ost 0               | 0          |
| 19 Non Physician Anes     | thetists                                   | 0                        | 0              | 20-23 Education          | Programs     | 0                   | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340087 THE MCDO                            | WELL HOSPITA                           | \L       |                |                          |              | Nonprofit - Other  |            |
|--|--|----------|----------------|--------------------------|--------------|--------------------|------------|
| 430 RANKIN DRIVE                           | P O BOX 730                            |          | 9/30/2015 3    | 65 Days Settled          |              | General Short Teri | m          |
| MARION, NC 28752                           |  |          |                |                          |              | CR Beds 40         | POS Beds 0 |
| MCDOWELL                                   |  |          |                |                          |              | Key Perform        | anace Ind. |
| BLUE CROSS (NOR                            | TH CAROLINA)                           |          |                |                          |              | Occupancy Rate     | 41.8%      |
| Balance S                                  | Sheet                                  |          | Income         | Statement                |              | Length of Stay     | 3.8        |
| Current Assets                             | urrent Assets 10,399,227 Total Charges |          |                |                          |              | Average Wages      | 22.57      |
| Fixed Assets                               | 21,371,044                             | Conti    | act Allowance  | 90,309,336               | 64.7%        | Medicare Part A    | 10.6%      |
| Other Assets                               | 712,205                                | Oper     | ating Revenue  | 49,249,843               | 35.3%        | Medicare Part B    | 7.0%       |
| Total Assets                               | 32,482,476                             | Oper     | ating Expense  | 51,975,369               | 105.5%       | Current Ratio      | 1.6        |
| Current Liabilities                        | 6,363,230                              | Oper     | ating Margin   | -2,725,526               | -5.5%        | Days to Collect    | 326.9      |
| Long Term Liabilities                      | 5,575,033                              | Othe     | r Income       | 7,055,568                | 14.3%        | Avg Payment Day    | s 23.2     |
| Total Equity                               | 20,544,213                             | Othe     | r Expense      | 0                        | 0.0%         | Depreciation Rate  | 6.3%       |
| Total Liab. and Equity                     | 32,482,476                             | Net F    | Profit or Loss | 4,330,042                | 8.8%         | Return on Equity   | 21.1%      |
| Selected                                   | Revenue Depar                          | tment    | <u> </u>       |                          | Rev          | enue Ranking -     | 2,911      |
| Line                                       | Line Descripti                         | on       |                | Rank                     | Cost         | Charges            | Ratio      |
| 30 Adults an                               | d Pediatrics - Gene                    | eral Cai | е              | 4,130                    | 4,996,305    | 3,351,604          | 1.490721   |
| 31 Intensive                               | Care Unit                              |          |                | 2,631                    | 1,612,255    | 2,023,350          | 0.796825   |
| 50 Operating                               | Room                                   |          |                | 3,012                    | 3,299,511    | 9,873,335          | 0.334184   |
| 52 Labor Ro                                | om and Delivery R                      | oom      |                | 2,111                    | 767,382      | 699,397            | 1.097205   |
| 91 Emergen                                 | cy Department                          |          |                | 2,664                    | 3,839,676    | 24,879,355         | 0.154332   |
| General Service Co                         | st by Line Ra                          | ank      | Expense        | General Service          | ce Cost by   | y Line Rank        | Expense    |
| 01 Capital Cost - Buildir                  | ngs 2                                  | 2,798    | 2,054,770      | 02 Capital Cost          | - Movable E  | Equip 3,345        | 754,210    |
| 04 Employee Benefits                       | 2                                      | 2,667    | 3,719,109      | 05 Administrative        | e and Gene   | eral 2,801         | 8,422,858  |
| 06 Maintenance and Re                      | epairs ´                               | 1,102    | 1,412,579      | 07 Operation of          | Plant        | 0                  | 0          |
| 08/09 Laundry / Housekeeping 3,655 495,126 |  |          | 495,126        | 10/11 Dietary an         | nd Cafeteria | 3,511              | 605,518    |
| _  | 13 Nursing Administration 5,342 76,779 |          |                | 14 Central Servi         | •            |                    | 270,334    |
| 15 Pharmancy                               |  |          |                | 16 Medical Records 5,706 |              |                    | 35,390     |
| 17 Social Services                         |  |          |                | 18 Other Genera          |              |                    | 0          |
| 19 Non Physician Anes                      | thetists                               | 0        | 0              | 20-23 Education          | Programs     | 0                  | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 341324 THE OUTER                           | R BANKS HOSP                            | 324 THE OUTER BANKS HOSPITAL, INC |                |                                   |             |                   |            |  |  |  |  |
|--|---|-----------------------------------|----------------|-----------------------------------|-------------|-------------------|------------|--|--|--|--|
| 4800 SOUTH CROAT                           | TAN HIGHWAY                             |                                   | 9/30/2015 3    | 65 Days Settled                   | d           | General Short Ter | m          |  |  |  |  |
| NAGS HEAD, NC 279                          | 959                                     |                                   |                |                                   |             | CR Beds 21        | POS Beds 0 |  |  |  |  |
| DARE                                       |   |                                   |                |                                   |             | Key Perform       | anace Ind. |  |  |  |  |
| BLUE CROSS (SOU                            | TH CAROLINA)                            |                                   |                |                                   |             | Occupancy Rate    | 45.4%      |  |  |  |  |
| Balance S                                  | Sheet                                   |                                   | Income         | Statement                         |             | Length of Stay    | 2.2        |  |  |  |  |
| Current Assets                             | 53,419,347                              | Total                             | Charges        | 125,444,475                       | 5           | Average Wages     |            |  |  |  |  |
| Fixed Assets                               | ed Assets 17,286,600 Contract Allowance |                                   |                |                                   |             | Medicare Part A   | 0.0%       |  |  |  |  |
| Other Assets                               | 5,224,241                               | Oper                              | ating Revenue  | 64,459,009                        | 51.4%       | Medicare Part B   | 7.5%       |  |  |  |  |
| Total Assets                               | 75,930,188                              | Oper                              | ating Expense  | 56,721,112                        | 2 88.0%     | Current Ratio     | 8.4        |  |  |  |  |
| Current Liabilities                        | 6,372,427                               | Oper                              | ating Margin   | 7,737,897                         | 12.0%       | Days to Collect   | 237.2      |  |  |  |  |
| Long Term Liabilities                      | 320,000                                 | Othe                              | r Income       | 1,776,388                         | 3 2.8%      | Avg Payment Day   | s 36.3     |  |  |  |  |
| Total Equity                               | 69,237,761                              | Othe                              | r Expense      | 0                                 | 0.0%        | Depreciation Rate | 4.8%       |  |  |  |  |
| Total Liab. and Equity                     | 75,930,188                              | Net F                             | Profit or Loss | 9,514,285                         | 14.8%       | Return on Equity  | 13.7%      |  |  |  |  |
| Selected                                   | Revenue Depar                           | tments                            | S              |                                   | Rev         | enue Ranking -    | 2,579      |  |  |  |  |
| Line                                       | Line Descripti                          | on                                |                | Rank                              | Cost        | Charges           | Ratio      |  |  |  |  |
| 30 Adults an                               | d Pediatrics - Gene                     | eral Car                          | е              | 4,382                             | 4,300,377   | 2,737,547         | 1.570887   |  |  |  |  |
| 31 Intensive                               | Care Unit                               |                                   |                | 0                                 | 0           | 0                 | 0.000000   |  |  |  |  |
| 50 Operating                               | Room                                    |                                   |                | 2,738                             | 4,342,160   | 11,043,333        | 0.393193   |  |  |  |  |
| 52 Labor Ro                                | om and Delivery R                       | oom                               |                | 1,660                             | 1,685,350   | 1,701,242         | 0.990659   |  |  |  |  |
| 91 Emergen                                 | cy Department                           |                                   |                | 2,019                             | 6,082,214   | 16,790,475        | 0.362242   |  |  |  |  |
| General Service Co                         | st by Line Ra                           | ank                               | Expense        | General Servi                     | ice Cost by | y Line Rank       | Expense    |  |  |  |  |
| 01 Capital Cost - Buildir                  | ngs 3                                   | 3,911                             | 1,001,441      | 02 Capital Cost                   | - Movable E | Equip 3,122       | 926,872    |  |  |  |  |
| 04 Employee Benefits                       | 2                                       | 2,768                             | 3,389,418      | 05 Administrativ                  | e and Gene  | eral 2,622        | 9,632,806  |  |  |  |  |
| 06 Maintenance and Re                      | epairs ´                                | 1,052                             | 1,527,964      | 07 Operation of                   | Plant       | 0                 | 0          |  |  |  |  |
| 08/09 Laundry / Housekeeping 3,077 742,481 |   |                                   | 742,481        | 10/11 Dietary and Cafeteria 3,929 |             |                   | 490,799    |  |  |  |  |
| v  |   |                                   | 0              | 14 Central Serv                   | •           |                   | 0          |  |  |  |  |
| 15 Pharmancy                               | 15 Pharmancy 2,307 754,966              |                                   |                | 16 Medical Records 3,357          |             |                   | 387,715    |  |  |  |  |
| 17 Social Services                         |   |                                   |                | 18 Other Gener                    |             |                   | 0          |  |  |  |  |
| 19 Non Physician Anes                      | thetists                                | 0                                 | 0              | 20-23 Education                   | n Programs  | 0                 | 0          |  |  |  |  |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 341319 TRANSYLV                            | 341319 TRANSYLVANIA REGIONAL HOSPITAL, INC  Nonprofit - Other |          |                |                            |              |                    |             |  |  |  |
|--|---|----------|----------------|----------------------------|--------------|--------------------|-------------|--|--|--|
| 90 HOSPITAL DRIVE                          | E PO BOX 1116   |          | 9/30/2015 3    | 65 Days Submit             | ted          | General Short Terr | n           |  |  |  |
|  |   |          |                | .,                         |              |                    | 200 D. J. 0 |  |  |  |
| BREVARD, NC 2871                           | 2   |          |                |                            |              |                    | POS Beds 0  |  |  |  |
| TRANSYLVANIA                               |   |          |                |                            |              | Key Perform        |             |  |  |  |
| BLUE CROSS (SOUT                           | TH CAROLINA)  |          |                |                            |              | Occupancy Rate     | 61.8%       |  |  |  |
| Balance S                                  |   |          |                | Statement                  |              | Length of Stay     | 3.6         |  |  |  |
| Current Assets                             | 24,653,223  | Total    | Charges        | 159,286,280<br>101,598,334 |              | Average Wages      |             |  |  |  |
| Fixed Assets                               |   |          |                |                            | 63.8%        | Medicare Part A    | 0.0%        |  |  |  |
| Other Assets                               | 29,152,808  | Oper     | ating Revenue  | 57,687,946                 | 36.2%        | Medicare Part B    | 12.6%       |  |  |  |
| Total Assets                               | 81,872,658  | Oper     | ating Expense  | 62,759,080                 | 108.8%       | Current Ratio      | 2.1         |  |  |  |
| Current Liabilities                        | 12,010,853  | Oper     | ating Margin   | -5,071,134                 | -8.8%        | Days to Collect    | 291.4       |  |  |  |
| Long Term Liabilities                      | 11,188,224  | Othe     | r Income       | 9,101,780                  | 15.8%        | Avg Payment Day    | s 21.5      |  |  |  |
| Total Equity                               | 58,673,581  | Othe     | r Expense      | 0                          | 0.0%         | Depreciation Rate  | 7.5%        |  |  |  |
| Total Liab. and Equity                     | 81,872,658  | Net F    | Profit or Loss | 4,030,646                  | 7.0%         | Return on Equity   | 6.9%        |  |  |  |
| Selected                                   | Revenue Depar   | tment    | S              |                            | Rev          | enue Ranking -     | 2,724       |  |  |  |
| Line                                       | Line Descripti  | on       |                | Rank                       | Cost         | Charges            | Ratio       |  |  |  |
| 30 Adults an                               | d Pediatrics - Gene   | eral Car | re             | 3,762                      | 6,186,310    | 4,330,833          | 1.428434    |  |  |  |
| 31 Intensive                               | Care Unit   |          |                | 2,666                      | 1,536,459    | 896,037            | 1.714727    |  |  |  |
| 50 Operating                               | Room  |          |                | 2,526                      | 5,228,513    | 23,625,664         | 0.221306    |  |  |  |
| 52 Labor Ro                                | om and Delivery R   | oom      |                | 2,561                      | 187,391      | 136,338            | 1.374459    |  |  |  |
| 91 Emergen                                 | cy Department   |          |                | 2,425                      | 4,555,578    | 20,991,009         | 0.217025    |  |  |  |
| General Service Co                         | st by Line Ra   | ınk      | Expense        | General Service            | ce Cost by   | y Line Rank        | Expense     |  |  |  |
| 01 Capital Cost - Buildir                  | ngs 3   | 3,044    | 1,757,997      | 02 Capital Cost            | - Movable E  | Equip 3,078        | 965,131     |  |  |  |
| 04 Employee Benefits                       | 3   | 3,268    | 2,423,274      | 05 Administrative          | e and Gene   | eral 2,630         | 9,554,431   |  |  |  |
| 06 Maintenance and Re                      | epairs 1  | ,340     | 794,636        | 07 Operation of            | Plant        | 2,719              | 1,397,575   |  |  |  |
| 08/09 Laundry / Housekeeping 3,080 741,267 |   |          | 741,267        | 10/11 Dietary an           | d Cafeteria  | 2,582              | 1,003,183   |  |  |  |
| 13 Nursing Administrati                    | 13 Nursing Administration 4,015 279,369                       |          |                | 14 Central Servi           | ce and Sup   | ply 2,018          | 305,801     |  |  |  |
| 15 Pharmancy                               | 15 Pharmancy 1,915 1,218,217                                  |          |                | 16 Medical Records 0       |              |                    | 0           |  |  |  |
| 17 Social Services                         | 17 Social Services 0  |          |                | 18 Other Genera            | al Service C | cost 0             | 0           |  |  |  |
| 19 Non Physician Anes                      | thetists  | 0        | 0              | 20-23 Education            | Programs     | 0                  | 0           |  |  |  |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340061 UNIVERSIT                           | Y OF NORTH C                            | AROLI    | INA HOSPITAL   |                                   |                               |           | Governme   | nt - Othe | er         |                 |
|--|---|----------|----------------|-----------------------------------|-------------------------------|-----------|------------|-----------|------------|-----------------|
| 101 MANNING DRIVI                          | E                                       |          | 6/30/2015 3    | 865 Days An                       | nended                        |           | General Sh | ort Terr  | m          |                 |
| CHAPEL HILL, NC 27                         | 7514                                    |          |                |                                   |                               |           | CR Beds 6  | 19 F      | POS Beds 0 |                 |
| ORANGE                                     |   |          |                |                                   |                               |           | Key P      | erform    | anace Ind. |                 |
| BLUE CROSS (SOUT                           | TH CAROLINA)                            |          |                |                                   |                               |           | Occupanc   | y Rate    | 89.9       | )%              |
| Balance S                                  | heet                                    |          | Income         | Statement                         | t                             |           | Length of  | Stay      | 6          | 6.4             |
| Current Assets                             | 608,825,428                             | Total    | Charges        | 3,307,232                         | 2,043                         |           | Average V  | /ages     | 28.        | 78              |
| Fixed Assets                               | 801,648,306                             | Conti    | ract Allowance | 1,921,649                         | 9,580                         | 58.1%     | Medicare I | Part A    | 12.8       | %               |
| Other Assets                               | 682,620,984                             | Oper     | ating Revenue  | 1,385,582                         | 2,463                         | 41.9%     | Medicare I | Part B    | 4.2        | 2%              |
| Total Assets                               | 2,093,094,718                           | Oper     | ating Expense  | 1,236,055                         | 5,515                         | 89.2%     | Current Ra | atio      | 2          | 2.2             |
| Current Liabilities                        | 279,613,176                             | Oper     | ating Margin   | 149,526                           | 5,948                         | 10.8%     | Days to Co | ollect    | 99         | 9.9             |
| Long Term Liabilities                      | 589,836,295                             | Othe     | r Income       | 80,102                            | 2,316                         | 5.8%      | Avg Paym   | ent Day   | s 42       | 2.5             |
| Total Equity                               | 1,223,645,247                           | Othe     | r Expense      | 118,722                           | 2,939                         | 8.6%      | Depreciati | on Rate   | 1.2        | <u>2</u> %      |
| Total Liab. and Equity                     | 2,093,094,718                           | Net F    | Profit or Loss | 110,906                           | ,325                          | 8.0%      | Return on  | Equity    | 9.1        | %               |
| Selected                                   | Revenue Depar                           | tment    | s              |                                   |                               | Rev       | enue Rani  | king -    | 59         | _               |
| Line                                       | Line Descripti                          | on       |                | Rank                              |                               | Cost      | Ch         | arges     | Ratio      |                 |
| 30 Adults and                              | d Pediatrics - Gene                     | eral Cai | re             | 33                                | 231,7                         | 712,629   | 413,1      | 17,804    | 0.560888   |                 |
| 31 Intensive                               | Care Unit                               |          |                | 99                                | 48,0                          | 046,097   | 106,5      | 69,775    | 0.450842   |                 |
| 50 Operating                               | Room                                    |          |                | 43                                | 101,9                         | 37,931    | 317,7      | 56,174    | 0.320806   |                 |
| 52 Labor Roo                               | om and Delivery R                       | oom      |                | 280                               | 11,0                          | 000,257   | 29,7       | 47,684    | 0.369785   |                 |
| 91 Emergend                                | cy Department                           |          |                | 331                               | 26,4                          | 167,628   | 100,6      | 38,176    | 0.262998   |                 |
| General Service Co                         | st by Line Ra                           | ank      | Expense        | General S                         | ervice                        | Cost by   | / Line F   | Rank      | Expense    | ;               |
| 01 Capital Cost - Buildin                  | ngs                                     | 432      | 17,024,119     | 02 Capital                        | Cost - M                      | ovable E  | quip       | 0         |            | 0               |
| 04 Employee Benefits                       | 3                                       | 3,762    | 1,736,607      | 05 Adminis                        | trative a                     | nd Gene   | ral        | 54        | 193,813,9  | <del>)</del> 53 |
| 06 Maintenance and Re                      | pairs                                   | 20       | 31,686,071     | 07 Operation                      | on of Pla                     | nt        |            | 79        | 25,718,0   | )14             |
| 08/09 Laundry / Housekeeping 61 16,128,863 |   |          | 16,128,863     | 10/11 Dieta                       | ary and C                     | Cafeteria |            | 29        | 14,367,7   | 721             |
| 13 Nursing Administration                  | 13 Nursing Administration 215 7,942,856 |          |                | 14 Central Service and Supply 246 |                               |           | 4,598,8    | 332       |            |                 |
| 15 Pharmancy                               | 15 Pharmancy 402 7,480,917              |          |                | 16 Medical Records 53             |                               |           | 11,594,9   | }41       |            |                 |
| 17 Social Services                         |   | 8        | 18,480,620     | 18 Other G                        | 18 Other General Service Cost |           |            | 0         |            | 0               |
| 19 Non Physician Anest                     | thetists                                | 0        | 0              | 20-23 Educ                        | cation Pr                     | ograms    |            | 24        | 78,454,9   | <del>)</del> 01 |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 349800 UNIVERSIT         | Y OF NORTH C        | AROLI    | NA HOSPITA    | LS     |               |         |           |                  |            |      |
|--------------------------|---------------------|----------|---------------|--------|---------------|---------|-----------|------------------|------------|------|
| 101 MANNING DRIV         | Έ                   |          | Cost Repo     | ort r  | not Filed.    |         |           |                  |            |      |
| CHAPEL HILL, NC 2        | 7514                |          |               |        |               |         |           | CR Beds 0        | POS Beds ( | )    |
| ORANGE                   |                     |          |               |        |               |         |           | Key Perforn      | nanace Ind | d.   |
| BLUE CROSS (SOU          | TH CAROLINA)        |          |               |        |               |         |           | Occupancy Rate   |            | 0.0% |
| Balance S                | Sheet               |          | Incom         | ne S   | Statement     |         |           | Length of Stay   |            |      |
| Current Assets           | 0                   | Total    | Charges       |        |               | 0       |           | Average Wages    |            |      |
| Fixed Assets             | 0                   | Contr    | act Allowance | )      |               | 0       | 0.0%      | Medicare Part A  |            | 0.0% |
| Other Assets             | 0                   | Opera    | ating Revenue | -<br>- |               | 0       | 0.0%      | Medicare Part B  |            | 0.0% |
| Total Assets             | 0                   | Opera    | ating Expense | )      |               | 0       | 0.0%      | Current Ratio    |            |      |
| Current Liabilities      | 0                   | Opera    | ating Margin  | _      |               | 0       | 0.0%      | Days to Collect  |            |      |
| Long Term Liabilities    | 0                   | Other    | Income        |        |               | 0       | 0.0%      | Avg Payment Da   | ys         |      |
| Total Equity             | 0                   | Other    | Expense       |        |               | 0       | 0.0%      | Depreciation Rat | е          | 0.0% |
| Total Liab. and Equity   | 0                   | Net P    | rofit or Loss |        |               | 0       | 0.0%      | Return on Equity |            | 0.0% |
| Selected                 | Revenue Depar       | tments   | 3             |        |               |         | Reve      | enue Ranking -   | 5,95       | 57   |
| Line                     | Line Descripti      | on       |               |        | Rank          |         | Cost      | Charges          | Ratio      |      |
| 30 Adults an             | d Pediatrics - Gene | eral Car | е             |        |               |         |           | C                | 0.000000   |      |
| 31 Intensive             | Care Unit           |          |               |        | 0             |         | 0         | C                | 0.000000   |      |
| 50 Operating             | g Room              |          |               |        | 0             |         | 0         | 0                | 0.000000   |      |
| 52 Labor Ro              | om and Delivery R   | oom      |               |        | 0             |         | 0         | (                | 0.000000   |      |
| 91 Emergen               | cy Department       |          |               |        | 0             |         | 0         | (                | 0.000000   |      |
| General Service Co       | st by Line Ra       | ank      | Expense       | (      | General Se    | rvice   | Cost by   | Line Rank        | Exper      | ise  |
| 01 Capital Cost - Buildi | ngs                 | 0        | 0             | ) (    | 02 Capital Co | ost - N | Movable E | quip 0           | 1          | 0    |
| 04 Employee Benefits     |                     | 0        | 0             | ) (    | 05 Administra | ative   | and Gene  | ral 0            | )          | 0    |
| 06 Maintenance and Re    | epairs              | 0        | 0             | ) (    | 07 Operation  | of PI   | ant       | 0                | )          | 0    |
| 08/09 Laundry / House    | keeping             | 0        | 0             | ) 1    | 10/11 Dietary | and     | Cafeteria | 0                | 1          | 0    |
| 13 Nursing Administrati  | ion                 | 0        | 0             |        | 14 Central Se |         |           | oly 0            | )          | 0    |
| 15 Pharmancy             |                     | 0        | 0             | ) 1    | 16 Medical R  | ecor    | ds        | 0                |            | 0    |
| 17 Social Services       |                     | 0        | 0             |        | 18 Other Ger  |         |           | ost 0            | )          | 0    |
| 19 Non Physician Anes    | sthetists           | 0        | 0             | ) 2    | 20-23 Educat  | tion F  | rograms   | 0                | )          | 0    |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340055 VALDESE           | GENERAL HOSE         | PITAL I  | NC            |              |          |            |                   |            |      |
|--------------------------|----------------------|----------|---------------|--------------|----------|------------|-------------------|------------|------|
| 720 MALCOLM BLV          | D                    |          | Cost Repo     | t not Filed. |          |            |                   |            |      |
| VALDESE, NC 2869         | 0                    |          |               |              |          |            | CR Beds 0         | POS Beds 0 | )    |
| BURKE                    |                      |          |               |              |          |            | Key Perform       | anace Ind  | i.   |
| BLUE CROSS (NOR          | TH CAROLINA)         |          |               |              |          |            | Occupancy Rate    | (          | 0.0% |
| Balance S                | Sheet                |          | Incom         | e Statement  |          |            | Length of Stay    |            |      |
| Current Assets           | 0                    | Total    | Charges       |              | 0        |            | Average Wages     |            |      |
| Fixed Assets             | 0                    | Contr    | act Allowance |              | 0        | 0.0%       | Medicare Part A   | (          | 0.0% |
| Other Assets             | 0                    | Opera    | ating Revenue |              | 0        | 0.0%       | Medicare Part B   |            | 0.0% |
| Total Assets             | 0                    | Opera    | ating Expense |              | 0        | 0.0%       | Current Ratio     |            |      |
| Current Liabilities      | 0                    | Opera    | ating Margin  |              | 0        | 0.0%       | Days to Collect   |            |      |
| Long Term Liabilities    | 0                    | Other    | Income        |              | 0        | 0.0%       | Avg Payment Day   | rs         |      |
| Total Equity             | 0                    | Other    | Expense       |              | 0        | 0.0%       | Depreciation Rate | <b>)</b>   | 0.0% |
| Total Liab. and Equity   | 0                    | Net P    | rofit or Loss |              | 0        | 0.0%       | Return on Equity  |            | 0.0% |
| Selected                 | Revenue Depar        | tments   | 3             |              |          | Reve       | enue Ranking -    | 5,95       | 7    |
| Line                     | Line Descripti       | on       |               | Rank         |          | Cost       | Charges           | Ratio      |      |
| 30 Adults ar             | nd Pediatrics - Gene | eral Car | е             |              |          |            | 0                 | 0.000000   |      |
| 31 Intensive             | Care Unit            |          |               | 0            |          | 0          | 0                 | 0.000000   |      |
| 50 Operating             | g Room               |          |               | 0            |          | 0          | 0                 | 0.000000   |      |
| 52 Labor Ro              | oom and Delivery R   | oom      |               | 0            |          | 0          | 0                 | 0.000000   |      |
| 91 Emergen               | cy Department        |          |               | 0            |          | 0          | 0                 | 0.000000   |      |
| General Service Co       | ost by Line Ra       | ank      | Expense       | General Se   | ervice   | Cost by    | Line Rank         | Expen      | se   |
| 01 Capital Cost - Buildi | ngs                  | 0        | 0             | 02 Capital C | cost - N | /lovable E | quip 0            |            | 0    |
| 04 Employee Benefits     |                      | 0        | 0             | 05 Administ  | rative a | and Gene   | ral 0             |            | 0    |
| 06 Maintenance and R     | epairs               | 0        | 0             | 07 Operation | n of Pla | ant        | 0                 |            | 0    |
| 08/09 Laundry / House    | keeping              | 0        | 0             | 10/11 Dietar | y and    | Cafeteria  | 0                 |            | 0    |
| 13 Nursing Administrat   | ion                  | 0        | 0             | 14 Central S |          |            | oly 0             |            | 0    |
| 15 Pharmancy             |                      | 0        | 0             | 16 Medical I | Record   | ds         | 0                 |            | 0    |
| 17 Social Services       |                      | 0        | 0             | 18 Other Ge  | eneral   | Service C  | ost 0             |            | 0    |
| 19 Non Physician Anes    | sthetists            | 0        | 0             | 20-23 Educa  | ation P  | rograms    | 0                 |            | 0    |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340186 VIDANT BE                             | AUFORT HOSP                               | ITAL    |                |                                   |              | Nonprofit - Other  |            |
|--|---|---------|----------------|-----------------------------------|--------------|--------------------|------------|
| 628 E 12TH ST                                |   |         | 9/30/2015 3    | 65 Days Settled                   |              | General Short Terr | m          |
| WASHINGTON, NC 2                             | 7880                                      |         | 0/00/2010 0    | oo Dayo Oomoa                     |              |                    | POS Beds 0 |
| BEAUFORT                                     | 17000                                     |         |                |                                   |              | Key Perform        |            |
| PALMETTO GBA (NO                             | <b>~</b> \                                |         |                |                                   |              | Occupancy Rate     | 44.4%      |
| Balance S                                    | •   |         | lassans        | Ctatament                         |              | Length of Stay     | 4.0        |
| Current Assets                               | 18,005,692                                | Total   | Charges        | • <b>Statement</b><br>178,542,135 |              | Average Wages      | 24.49      |
| Fixed Assets                                 | 30,389,685                                |         | ract Allowance | 113,648,171                       |              | Medicare Part A    | 15.4%      |
| Other Assets                                 | 1,126,222                                 |         | ating Revenue  | 64,893,964                        | -            | Medicare Part B    | 15.4%      |
| Total Assets                                 | 49,521,599                                | •       | •              | 69,450,141                        |              | Current Ratio      | 2.2        |
| Current Liabilities                          | 8,200,096                                 | •       | ating Expense  | -4,556,177                        | -            | Days to Collect    | 237.6      |
|  |   | •       | ating Margin   |                                   |              | •                  |            |
| Long Term Liabilities                        | 0   |         | r Income       | 4,732,433                         |              | Avg Payment Day    |            |
| Total Equity                                 | 41,321,503                                |         | r Expense      | 0                                 | 0.0%         | Depreciation Rate  |            |
| Total Liab. and Equity                       | 49,521,599                                | Net F   | Profit or Loss | 176,256                           | 0.3%         | Return on Equity   | 0.4%       |
| Selected                                     | Revenue Depar                             | tment   | S              |                                   | Rev          | enue Ranking -     | 2,573      |
| Line   | Line Descripti                            | on      |                | Rank                              | Cost         | Charges            | Ratio      |
| 30 Adults an                                 | d Pediatrics - Gene                       | eral Ca | re             | 3,137                             | 8,946,457    | 8,412,850          | 1.063428   |
| 31 Intensive                                 | Care Unit                                 |         |                | 2,464                             | 2,042,925    | 3,067,328          | 0.666028   |
| 50 Operating                                 | Room                                      |         |                | 2,665                             | 4,684,261    | 16,288,130         | 0.287587   |
| 52 Labor Ro                                  | om and Delivery R                         | oom     |                | 1,862                             | 1,206,691    | 1,220,482          | 0.988700   |
| 91 Emergen                                   | cy Department                             |         |                | 2,417                             | 4,573,199    | 23,257,376         | 0.196634   |
| General Service Co                           | st by Line Ra                             | nk      | Expense        | General Servi                     | ce Cost by   | y Line Rank        | Expense    |
| 01 Capital Cost - Buildir                    | ngs 2                                     | 2,719   | 2,148,364      | 02 Capital Cost                   | - Movable E  | Equip 2,615        | 1,560,602  |
| 04 Employee Benefits                         | 2   | 2,150   | 5,734,228      | 05 Administrativ                  | e and Gene   | eral 2,508         | 10,474,356 |
| 06 Maintenance and Re                        | epairs                                    | 0       | 0              | 07 Operation of                   | Plant        | 2,075              | 2,270,664  |
| 08/09 Laundry / Housekeeping 2,393 1,223,710 |   |         | 1,223,710      | 10/11 Dietary ar                  | nd Cafeteria | 2,490              | 1,063,129  |
| 13 Nursing Administrati                      | 13 Nursing Administration 1,708 1,425,112 |         |                | 14 Central Servi                  | ce and Sup   | ply 3,095          | 71,972     |
| 15 Pharmancy                                 | 5 Pharmancy 1,913 1,218,792               |         |                | 16 Medical Records 2,665          |              |                    | 617,785    |
| 17 Social Services                           | Social Services 1,765 283,940             |         |                | 18 Other Genera                   | al Service C | cost 0             | 0          |
| 19 Non Physician Anes                        | thetists                                  | 0       | 0              | 20-23 Education                   | Programs     | 0                  | 0          |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 341304 VIDAN                               | IT BERTIE                              | HOSPITA                      | L       |                                   |                               |              | Government - Cou   | nty        |
|--|--|------------------------------|---------|-----------------------------------|-------------------------------|--------------|--------------------|------------|
| 1403 SOUTH K                               | INGS STR                               | REET                         |         | 9/30/2015 3                       | 65 Days Submi                 | tted         | General Short Teri | m          |
| WINDSOR, NC                                | 27983                                  |                              |         |                                   |                               |              | CR Beds 6          | POS Beds 0 |
| BERTIE                                     |  |                              |         |                                   |                               |              | Key Perform        | anace Ind. |
| BLUE CROSS (                               | NORTH C                                | AROLINA)                     |         |                                   |                               |              | Occupancy Rate     | 65.0%      |
| Bala                                       | nce Sheet                              | :                            |         | Income                            | Statement                     |              | Length of Stay     | 3.3        |
| Current Assets                             |  | 10,958,028                   | Total   | Charges                           | 36,772,751                    |              | Average Wages      |            |
| Fixed Assets                               | d Assets 4,376,237 Contract Allowance  |                              |         |                                   | 16,823,458                    | 45.7%        | Medicare Part A    | 0.0%       |
| Other Assets                               |  | 0                            | Oper    | ating Revenue                     | 19,949,293                    | 54.3%        | Medicare Part B    | 19.2%      |
| Total Assets                               |  | 15,334,265 Operating Expense |         |                                   | 17,690,736                    | 88.7%        | Current Ratio      | 3.6        |
| Current Liabilitie                         | es —                                   | 3,010,461                    | Oper    | ating Margin                      | 2,258,557                     | -<br>' 11.3% | Days to Collect    | 77.9       |
| Long Term Liabilit                         | ies                                    | 4,120,033                    | Othe    | r Income                          | 555,908                       | 3 2.8%       | Avg Payment Day    | s 42.6     |
| Total Equity                               |  | 8,203,771                    | Othe    | r Expense                         | 2,221,675                     | 11.1%        | Depreciation Rate  | 9.0%       |
| Total Liab. and Ed                         | quity                                  | 15,334,265                   | Net F   | Profit or Loss                    | 592,790                       | 3.0%         | Return on Equity   | 7.2%       |
| Sele                                       | cted Reve                              | enue Depar                   | tment   | s                                 |                               | Rev          | enue Ranking -     | 4,217      |
| Line                                       | Lin                                    | e Descripti                  | on      |                                   | Rank                          | Cost         | Charges            | Ratio      |
| 30 Adu                                     | ilts and Ped                           | diatrics - Gene              | eral Ca | re                                | 5,209                         | 2,663,536    | 1,317,785          | 2.021222   |
| 31 Inte                                    | nsive Care                             | Unit                         |         |                                   | 0                             | 0            | 0                  | 0.000000   |
| 50 Ope                                     | erating Roo                            | m                            |         |                                   | 3,570                         | 1,669,959    | 1,842,511          | 0.906350   |
| 52 Lab                                     | or Room a                              | nd Delivery R                | oom     |                                   | 0                             | 0            | 0                  | 0.000000   |
| 91 Em                                      | ergency De                             | partment                     |         |                                   | 3,458                         | 2,356,713    | 7,463,382          | 0.315770   |
| General Service                            | e Cost by                              | /Line Ra                     | nk      | Expense                           | General Servi                 | ice Cost by  | / Line Rank        | Expense    |
| 01 Capital Cost -                          | Buildings                              | 2                            | 1,222   | 799,012                           | 02 Capital Cost               | - Movable E  | Equip 3,569        | 640,414    |
| 04 Employee Ber                            | efits                                  | 3                            | 3,635   | 1,882,144                         | 05 Administrativ              | e and Gene   | ral 4,131          | 3,563,062  |
| 06 Maintenance a                           | and Repairs                            | . 2                          | 2,125   | 5,946                             | 07 Operation of               | Plant        | 4,114              | 534,097    |
| 08/09 Laundry / Housekeeping 4,798 253,257 |  |                              | 253,257 | 10/11 Dietary and Cafeteria 5,915 |                               |              | 75,396             |            |
| 13 Nursing Admir                           | 3 Nursing Administration 4,082 262,773 |                              |         | 262,773                           | 14 Central Service and Supply |              |                    | C          |
| 15 Pharmancy                               | 5 Pharmancy 0 0                        |                              |         | 0                                 | 16 Medical Records 3,125      |              |                    | 449,693    |
| 17 Social Service                          | 17 Social Services 0                   |                              |         | 0                                 | 18 Other Gener                | al Service C | ost 0              | (          |
| 19 Non Physician                           | Anesthetis                             | ts                           | 92      | 361,590                           | 20-23 Education               | n Programs   | 0                  | 0          |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 341318 VIDANT CH          | IOWAN HOSPIT                               | AL       |                |                          |              | Nonprofit - Other  |            |
|---------------------------|--|----------|----------------|--------------------------|--------------|--------------------|------------|
| 211 VIRGINIA RD           |  |          | 9/30/2015 3    | 65 Days Amend            | ed           | General Short Terr | m          |
| EDENTON, NC 2793          | 2  |          |                |                          |              | CR Beds 21 F       | POS Beds 0 |
| CHOWAN                    |  |          |                |                          |              | Key Perform        | anace Ind. |
| BLUE CROSS (SOUT          | TH CAROLINA)                               |          |                |                          |              | Occupancy Rate     | 52.4%      |
| Balance S                 | Sheet                                      |          | Income         | Statement                |              | Length of Stay     | 2.8        |
| Current Assets            | 13,554,873                                 | Total    | Charges        | 113,856,964              |              | Average Wages      |            |
| Fixed Assets              | 20,122,731                                 | Conti    | ract Allowance | 61,221,814               | 53.8%        | Medicare Part A    | 0.0%       |
| Other Assets              | 1,271,907                                  | Oper     | ating Revenue  | 52,635,150               | 46.2%        | Medicare Part B    | 10.2%      |
| Total Assets              | 34,949,511                                 | Oper     | ating Expense  | 46,012,999               | 87.4%        | Current Ratio      | 2.2        |
| Current Liabilities       | 6,269,562                                  | Oper     | ating Margin   | 6,622,151                | 12.6%        | Days to Collect    | 151.2      |
| Long Term Liabilities     | 8,500,136                                  | Othe     | r Income       | 3,526,788                | 6.7%         | Avg Payment Day    | s 47.3     |
| Total Equity              | 20,179,813                                 | Othe     | r Expense      | 0                        | 0.0%         | Depreciation Rate  | 4.7%       |
| Total Liab. and Equity    | 34,949,511                                 | Net F    | Profit or Loss | 10,148,939               | 19.3%        | Return on Equity   | 50.3%      |
| Selected                  | Revenue Depar                              | tments   | S              |                          | Rev          | enue Ranking -     | 2,833      |
| Line                      | Line Descripti                             | on       |                | Rank                     | Cost         | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene                        | eral Car | re             | 3,775                    | 6,134,053    | 3,794,189          | 1.616697   |
| 31 Intensive              | Care Unit                                  |          |                | 2,425                    | 2,143,760    | 3,357,991          | 0.638406   |
| 50 Operating              | Room                                       |          |                | 2,833                    | 3,979,674    | 7,197,997          | 0.552886   |
| 52 Labor Ro               | om and Delivery R                          | oom      |                | 1,950                    | 1,061,472    | 2,493,242          | 0.425740   |
| 91 Emergen                | cy Department                              |          |                | 2,171                    | 5,445,164    | 15,735,709         | 0.346039   |
| General Service Co        | st by Line Ra                              | ınk      | Expense        | General Servi            | ce Cost by   | y Line Rank        | Expense    |
| 01 Capital Cost - Buildir | ngs 3                                      | 3,237    | 1,559,728      | 02 Capital Cost          | - Movable E  | Equip 2,866        | 1,205,806  |
| 04 Employee Benefits      | 2  | 2,463    | 4,384,018      | 05 Administrativ         | e and Gene   | eral 2,625         | 9,577,272  |
| 06 Maintenance and Re     | epairs                                     | 981      | 1,746,382      | 07 Operation of          | Plant        | 0                  | 0          |
| 08/09 Laundry / Housek    | 08/09 Laundry / Housekeeping 3,436 585,462 |          |                | 10/11 Dietary ar         | nd Cafeteria | 3,491              | 612,967    |
| 13 Nursing Administrati   | 13 Nursing Administration 3,391 481,606    |          |                | 14 Central Servi         | ce and Sup   | ply 1,637          | 500,268    |
| 15 Pharmancy              | 15 Pharmancy 2,098 977,662                 |          |                | 16 Medical Records 2,341 |              |                    | 784,856    |
| 17 Social Services        | 7 Social Services 0                        |          |                | 18 Other Genera          | al Service C | cost 0             | 0          |
| 19 Non Physician Anes     | thetists                                   | 0        | 0              | 20-23 Education          | Programs     | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340120 VIDANT DU                           | IPLIN HOSPITA                    | L        |                |                          |              | Nonprofit - Other  |            |
|--|----------------------------------|----------|----------------|--------------------------|--------------|--------------------|------------|
| 401 N MAIN ST                              |                                  |          | 9/30/2015 3    | 65 Days Settled          |              | General Short Terr | m          |
| KENANSVILLE, NC 2                          | 28349                            |          |                |                          |              | CR Beds 40 F       | POS Beds 0 |
| DUPLIN                                     |                                  |          |                |                          |              | Key Perform        | anace Ind. |
| BLUE CROSS (NOR                            | TH CAROLINA)                     |          |                |                          |              | Occupancy Rate     | 41.7%      |
| Balance S                                  | Sheet                            |          | Income         | Statement                |              | Length of Stay     | 2.7        |
| Current Assets                             | 17,130,043                       | Total    | Charges        | 129,254,718              |              | Average Wages      | 25.35      |
| Fixed Assets                               | 15,285,036                       | Conti    | ract Allowance | 81,847,244               | 63.3%        | Medicare Part A    | 14.8%      |
| Other Assets                               | 679,479                          | Oper     | ating Revenue  | 47,407,474               | 36.7%        | Medicare Part B    | 5.9%       |
| Total Assets                               | 33,094,558                       | Oper     | ating Expense  | 51,136,022               | 107.9%       | Current Ratio      | 2.3        |
| Current Liabilities                        | 7,413,732                        | Oper     | ating Margin   | -3,728,548               | -<br>-7.9%   | Days to Collect    | 280.0      |
| Long Term Liabilities                      | 0                                | Othe     | r Income       | 3,111,256                | 6.6%         | Avg Payment Day    | s 31.8     |
| Total Equity                               | 25,680,826                       | Othe     | r Expense      | 0                        | 0.0%         | Depreciation Rate  | 5.8%       |
| Total Liab. and Equity                     | 33,094,558                       | Net F    | Profit or Loss | (617,292)                | -1.3%        | Return on Equity   | -2.4%      |
| Selected                                   | Revenue Depar                    | tment    | s              |                          | Rev          | enue Ranking -     | 2,959      |
| Line                                       | Line Descripti                   | on       |                | Rank                     | Cost         | Charges            | Ratio      |
| 30 Adults an                               | d Pediatrics - Gene              | eral Cai | re             | 3,719                    | 6,347,954    | 4,286,375          | 1.480961   |
| 31 Intensive                               | Care Unit                        |          |                | 2,232                    | 2,707,313    | 3,500,829          | 0.773335   |
| 50 Operating                               | Room                             |          |                | 3,065                    | 3,091,702    | 8,170,466          | 0.378400   |
| 52 Labor Ro                                | om and Delivery R                | oom      |                | 2,311                    | 464,123      | 463,226            | 1.001936   |
| 91 Emergen                                 | cy Department                    |          |                | 2,306                    | 4,953,086    | 20,482,391         | 0.241822   |
| General Service Co                         | st by Line Ra                    | ınk      | Expense        | General Servi            | ce Cost by   | y Line Rank        | Expense    |
| 01 Capital Cost - Buildin                  | ngs 4                            | 1,214    | 801,399        | 02 Capital Cost          | - Movable E  | Equip 2,528        | 1,690,870  |
| 04 Employee Benefits                       | 2                                | 2,286    | 5,114,163      | 05 Administrativ         | e and Gene   | eral 2,989         | 7,358,759  |
| 06 Maintenance and Re                      | 06 Maintenance and Repairs 0     |          |                | 07 Operation of          | Plant        | 2,780              | 1,333,193  |
| 08/09 Laundry / Housekeeping 2,900 847,596 |                                  |          | 847,596        | 10/11 Dietary ar         | nd Cafeteria | 2,800              | 885,391    |
| 13 Nursing Administration 1,892 1,273,534  |                                  |          | 1,273,534      | 14 Central Serv          | ice and Sup  | ply 1,819          | 393,708    |
| 15 Pharmancy                               | 15 Pharmancy 1,239 2,478,456     |          |                | 16 Medical Records 3,107 |              |                    | 457,785    |
| 17 Social Services                         | 17 Social Services 1,633 340,733 |          |                | 18 Other Gener           | al Service C | cost 0             | 0          |
| 19 Non Physician Anes                      | thetists                         | 0        | 0              | 20-23 Education          | n Programs   | 0                  | 0          |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340107 VIDANT ED          | GECOMBE HOS                               | PITAI    | _              |                            |                                     | Nonprofit - Other  |            |
|---------------------------|---|----------|----------------|----------------------------|-------------------------------------|--------------------|------------|
| 111 HOSPITAL DR           |   |          | 9/30/2015 3    | 65 Days Settled            |                                     | General Short Terr | m          |
| TARBORO, NC 2788          | 6   |          |                |                            |                                     | CR Beds 93 F       | POS Beds 0 |
| EDGECOMBE                 |   |          |                |                            |                                     | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                              |          |                |                            |                                     | Occupancy Rate     | 39.8%      |
| Balance S                 | heet                                      |          | Income         | Statement                  |                                     | Length of Stay     | 3.7        |
| Current Assets            | 21,968,327                                | Total    | Charges        | 228,516,575                |                                     | Average Wages      | 25.39      |
| Fixed Assets              | 54,532,226                                | Conti    | ract Allowance | 148,014,510                | 64.8%                               | Medicare Part A    | 17.5%      |
| Other Assets              | -4,332,821                                | Oper     | ating Revenue  | 80,502,065                 | 35.2%                               | Medicare Part B    | 6.4%       |
| Total Assets              | 72,167,732                                | Oper     | ating Expense  | 77,453,505                 | 96.2%                               | Current Ratio      | 2.1        |
| Current Liabilities       | 10,702,276                                | Oper     | ating Margin   | 3,048,560                  | 3.8%                                | Days to Collect    | 241.7      |
| Long Term Liabilities     | 6,460,842                                 | Othe     | r Income       | 3,475,699                  | 4.3%                                | Avg Payment Day    | s 33.9     |
| Total Equity              | 55,004,614                                | Othe     | r Expense      | 0                          | 0.0%                                | Depreciation Rate  | 11.5%      |
| Total Liab. and Equity    | 72,167,732                                | Net F    | Profit or Loss | 6,524,259                  | 8.1%                                | Return on Equity   | 11.9%      |
| Selected                  | Revenue Depar                             | tment    | S              |                            | Rev                                 | enue Ranking -     | 2,305      |
| Line                      | Line Descripti                            | on       |                | Rank                       | Cost                                | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene                       | eral Car | re             | 3,089                      | 9,197,352                           | 11,191,688         | 0.821802   |
| 31 Intensive              | Care Unit                                 |          |                | 2,147                      | 2,987,980                           | 4,498,673          | 0.664191   |
| 50 Operating              | Room                                      |          |                | 2,683                      | 4,614,316                           | 19,465,855         | 0.237047   |
| 52 Labor Ro               | om and Delivery R                         | oom      |                | 1,661                      | 1,684,317                           | 3,639,336          | 0.462809   |
| 91 Emergend               | cy Department                             |          |                | 2,090                      | 5,756,700                           | 33,713,767         | 0.170752   |
| General Service Co        | st by Line Ra                             | nk       | Expense        | General Servi              | ce Cost by                          | y Line Rank        | Expense    |
| 01 Capital Cost - Buildir | ngs 3                                     | 3,180    | 1,622,544      | 02 Capital Cost            | - Movable E                         | Equip 2,131        | 2,477,172  |
| 04 Employee Benefits      | 1   | ,760     | 8,071,694      | 05 Administrativ           | e and Gene                          | eral 2,593         | 9,872,368  |
| 06 Maintenance and Re     | epairs                                    | 0        | 0              | 07 Operation of            | Plant                               | 1,952              | 2,513,030  |
| 08/09 Laundry / Housek    | keeping 2                                 | 2,699    | 992,004        | 10/11 Dietary ar           | nd Cafeteria                        | 2,641              | 970,887    |
| 13 Nursing Administrati   | 13 Nursing Administration 1,510 1,635,930 |          |                | 14 Central Serv            | ice and Sup                         | ply 1,382          | 695,418    |
| 15 Pharmancy              | 15 Pharmancy 1,707 1,538,514              |          |                | 4 16 Medical Records 2,938 |                                     |                    | 508,946    |
| 17 Social Services        | 17 Social Services 2,963 21,957           |          |                |                            | 957 18 Other General Service Cost 0 |                    |            |
| 19 Non Physician Anes     | Non Physician Anesthetists 0              |          |                |                            | Programs                            | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340040 VIDANT ME                 | EDICAL CENTER                           | ₹                |                |                                     |                           |           | Nonprofit - Other |             |
|----------------------------------|---|------------------|----------------|-------------------------------------|---------------------------|-----------|-------------------|-------------|
|                                  |   |                  | - 4- 1 - 1     |                                     |                           | _         | ·                 |             |
| 2100 STANTONSBU                  | KG RD                                   |                  | 9/30/2015 3    | 365 Days Aı                         | mende                     | d         | General Short Te  | rm          |
| GREENVILLE, NC 27                | 7834                                    |                  |                |                                     |                           |           | CR Beds 607       | POS Beds 0  |
| PITT                             |   |                  |                |                                     |                           |           | Key Perforr       | nanace Ind. |
| BLUE CROSS (NOR                  | TH CAROLINA)                            |                  |                |                                     |                           |           | Occupancy Rate    | 77.0%       |
| Balance S                        | Sheet                                   | Income Statement |                |                                     |                           |           | Length of Stay    | 5.2         |
| Current Assets                   | 280,390,270                             | Total            | Charges        | 2,748,48                            | 4,250                     |           | Average Wages     | 27.54       |
| Fixed Assets                     | 371,993,113                             | Contr            | act Allowance  | 1,751,99                            | 2,970                     | 63.7%     | Medicare Part A   | 23.8%       |
| Other Assets                     | 499,179,746                             | Opera            | ating Revenue  | 996,49                              | 1,280                     | 36.3%     | Medicare Part B   | 5.3%        |
| Total Assets                     | 1,151,563,129                           | Opera            | ating Expense  | 974,70                              | 8,958                     | 97.8%     | Current Ratio     | 2.5         |
| Current Liabilities              | 113,818,371                             | Opera            | ating Margin   | 21,78                               | 2,322                     | 2.2%      | Days to Collect   | 250.5       |
| Long Term Liabilities            | 199,488,972                             | Other            | Income         | 57,56                               | 7,536                     | 5.8%      | Avg Payment Da    | ys 40.6     |
| Total Equity                     | 838,255,786                             | Other            | Expense        |                                     | 0                         | 0.0%      | Depreciation Rat  | e 6.7%      |
| Total Liab. and Equity           | 1,151,563,129                           | Net P            | Profit or Loss | 79,349                              | 9,858                     | 8.0%      | Return on Equity  | 9.5%        |
| Selected                         | Revenue Depar                           | tments           | 5              |                                     |                           | Rev       | enue Ranking -    | 123         |
| Line                             | Line Descripti                          | on               |                | Rank                                |                           | Cost      | Charges           | Ratio       |
| 30 Adults an                     | d Pediatrics - Gene                     | eral Car         | e              | 81                                  | 168                       | ,842,106  | 304,041,667       | 0.555326    |
| 31 Intensive                     | Care Unit                               |                  |                | 38                                  | 71                        | ,759,802  | 140,993,014       | 0.508960    |
| 50 Operating                     | Room                                    |                  |                | 115                                 | 72                        | ,076,197  | 365,122,117       | 0.197403    |
| 52 Labor Ro                      | om and Delivery R                       | oom              |                | 173                                 | 13                        | ,663,644  | 36,388,32         | 0.375495    |
| 91 Emergen                       | cy Department                           |                  |                | 114                                 | 41                        | ,857,042  | 170,064,889       | 0.246124    |
| General Service Co               | st by Line Ra                           | ank              | Expense        | General S                           | Service                   | Cost by   | / Line Rank       | Expense     |
| 01 Capital Cost - Buildin        | ngs                                     | 171              | 29,920,276     | 02 Capital                          | Cost - N                  | Movable E | iquip 131         | 27,949,912  |
| 04 Employee Benefits             |   | 42               | 132,838,807    | 05 Adminis                          | strative                  | and Gene  | ral 234           | 106,300,138 |
| 06 Maintenance and Re            | Maintenance and Repairs 33              |                  | 25,036,929     | 07 Operati                          | ion of Pl                 | ant       | 2,770             | 1,340,188   |
| 08/09 Laundry / Housekeeping 109 |   |                  | 13,233,681     | 10/11 Dietary and Cafeteria 97      |                           |           | 8,906,633         |             |
|                                  | 13 Nursing Administration 80 13,456,639 |                  |                | 5 14 Central Service and Supply 137 |                           |           |                   |             |
| 15 Pharmancy                     | 15 Pharmancy 0 (918,613)                |                  |                |                                     | 3) 16 Medical Records 278 |           |                   | 5,305,192   |
| 17 Social Services               | 17 Social Services 138 4,599,456        |                  |                |                                     |                           |           |                   |             |
| 19 Non Physician Anes            | 9 Non Physician Anesthetists 0          |                  |                |                                     | cation F                  | Programs  | 70                | 49,641,462  |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340099 VIDANT RC          | ANOKE CHOW                  | AN HC   | SPITAL         |                                    |              | Nonprofit - Other  |            |
|---------------------------|-----------------------------|---------|----------------|------------------------------------|--------------|--------------------|------------|
| 500 S ACADEMY ST          | -                           |         | 9/30/2015 3    | 65 Days Settled                    |              | General Short Terr | m          |
| AHOSKIE, NC 27910         | )                           |         |                |                                    |              | CR Beds 60 F       | POS Beds 0 |
| HERTFORD                  |                             |         |                |                                    |              | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                |         |                |                                    |              | Occupancy Rate     | 50.1%      |
| Balance S                 | Sheet                       |         | Income         | Statement                          |              | Length of Stay     | 4.4        |
| Current Assets            | 21,139,206                  | Total   | Charges        | 189,332,744                        |              | Average Wages      | 25.13      |
| Fixed Assets              | 24,156,689                  | Cont    | ract Allowance | 118,201,245                        | 62.4%        | Medicare Part A    | 15.9%      |
| Other Assets              | 1,757,964                   | Oper    | ating Revenue  | 71,131,499                         | 37.6%        | Medicare Part B    | 10.3%      |
| Total Assets              | 47,053,859                  | Oper    | ating Expense  | 72,178,792                         | 101.5%       | Current Ratio      | 2.1        |
| Current Liabilities       | 9,844,444                   | Oper    | ating Margin   | -1,047,293                         | -1.5%        | Days to Collect    | 227.4      |
| Long Term Liabilities     | 11,754,125                  | Othe    | r Income       | 3,758,703                          | 5.3%         | Avg Payment Day    | s 26.1     |
| Total Equity              | 25,455,290                  | Othe    | r Expense      | 0                                  | 0.0%         | Depreciation Rate  | 40.4%      |
| Total Liab. and Equity    | 47,053,859                  | Net F   | Profit or Loss | 2,711,410                          | 3.8%         | Return on Equity   | 10.7%      |
| Selected                  | Revenue Depar               | tment   | S              |                                    | Rev          | enue Ranking -     | 2,480      |
| Line                      | Line Descripti              | on      |                | Rank                               | Cost         | Charges            | Ratio      |
| 30 Adults an              | d Pediatrics - Gene         | eral Ca | re             | 3,172                              | 8,750,108    | 8,272,134          | 1.057781   |
| 31 Intensive              | Care Unit                   |         |                | 2,245                              | 2,664,522    | 5,523,845          | 0.482367   |
| 50 Operating              | Room                        |         |                | 2,621                              | 4,856,265    | 13,254,807         | 0.366378   |
| 52 Labor Ro               | om and Delivery R           | oom     |                | 2,195                              | 616,107      | 2,247,947          | 0.274075   |
| 91 Emergen                | cy Department               |         |                | 2,271                              | 5,073,900    | 26,363,475         | 0.192459   |
| General Service Co        | st by Line Ra               | nk      | Expense        | General Servi                      | ce Cost by   | / Line Rank        | Expense    |
| 01 Capital Cost - Buildin | ngs 2                       | 2,860   | 1,996,121      | 02 Capital Cost                    | - Movable E  | Equip 2,806        | 1,273,697  |
| 04 Employee Benefits      | 1                           | ,971    | 6,698,392      | 05 Administrativ                   | e and Gene   | ral 2,366          | 11,807,504 |
| 06 Maintenance and Re     | epairs                      | 0       | 0              | 07 Operation of                    | Plant        | 2,345              | 1,860,240  |
| 08/09 Laundry / Housel    | keeping 2                   | 2,343   | 1,271,107      | 10/11 Dietary ar                   | nd Cafeteria | 2,738              | 915,514    |
| 13 Nursing Administrati   | on 1                        | ,718    | 1,418,415      | 14 Central Servi                   | ce and Sup   | ply 1,941          | 338,219    |
| 15 Pharmancy              | 5 Pharmancy 1,800 1,400,180 |         |                | 10 16 Medical Records 2,83°        |              |                    | 543,892    |
| 17 Social Services        | 1                           | ,477    | 410,938        | 38 18 Other General Service Cost 0 |              |                    | 0          |
| 19 Non Physician Anes     | thetists                    | 0       | 0              | 20-23 Education                    | Programs     | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 34017F W G HEFNER           | VA MEDICAL       | . CENT   | ER            |               |             |            |                  |            |      |
|-----------------------------|------------------|----------|---------------|---------------|-------------|------------|------------------|------------|------|
| 1601 BRENNER AVEN           | UE               |          | Cost Repo     | rt not Filed. |             |            |                  |            |      |
| SALISBURY, NC 28144         |                  |          |               |               |             |            | CR Beds 0        | POS Beds ( | 0    |
| ROWAN                       |                  |          |               |               |             |            | Key Perfor       | manace Ind | d.   |
| BLUE CROSS (SOUTH           | CAROLINA)        |          |               |               |             |            | Occupancy Rate   | )          | 0.0% |
| Balance She                 | et               |          | Incom         | e Statemei    | nt          |            | Length of Stay   |            |      |
| Current Assets              | 0                | Total    | Charges       |               | 0           |            | Average Wages    |            |      |
| Fixed Assets                | 0                | Contr    | act Allowance |               | 0           | 0.0%       | Medicare Part A  |            | 0.0% |
| Other Assets                | 0                | Opera    | ating Revenue |               | 0           | 0.0%       | Medicare Part B  |            | 0.0% |
| Total Assets                | 0                | Opera    | ating Expense |               | 0           | 0.0%       | Current Ratio    |            |      |
| Current Liabilities         | 0                | Opera    | ating Margin  |               | 0           | 0.0%       | Days to Collect  |            |      |
| Long Term Liabilities       | 0                | Other    | Income        |               | 0           | 0.0%       | Avg Payment Da   | ays        |      |
| Total Equity                | 0                | Other    | Expense       |               | 0           | 0.0%       | Depreciation Ra  | te         | 0.0% |
| Total Liab. and Equity      | 0                | Net P    | rofit or Loss |               | 0           | 0.0%       | Return on Equity | /          | 0.0% |
| Selected Re                 | evenue Depar     | tments   | 3             |               |             | Reve       | enue Ranking ·   | - 5,95     | 7    |
| Line L                      | ine Descripti    | on       |               | Rank          |             | Cost       | Charges          | s Ratio    |      |
| 30 Adults and P             | ediatrics - Gene | eral Car | е             |               |             |            | (                | 0.000000   |      |
| 31 Intensive Ca             | re Unit          |          |               | 0             |             | 0          | (                | 0.000000   |      |
| 50 Operating Ro             | oom              |          |               | 0             |             | 0          | (                | 0.000000   |      |
| 52 Labor Room               | and Delivery R   | oom      |               | 0             |             | 0          |                  | 0.000000   |      |
| 91 Emergency I              | Department       |          |               | 0             |             | 0          | 1                | 0.000000   |      |
| General Service Cost        | by Line Ra       | nk       | Expense       | General       | Service     | Cost by    | / Line Rank      | Exper      | ıse  |
| 01 Capital Cost - Buildings | 3                | 0        | 0             | 02 Capita     | l Cost - N  | /lovable E | iquip (          | )          | 0    |
| 04 Employee Benefits        |                  | 0        | 0             | 05 Admin      | istrative a | and Gene   | ral (            | )          | 0    |
| 06 Maintenance and Repa     |                  | 0        | 0             | 07 Opera      |             |            | (                | )          | 0    |
| 08/09 Laundry / Housekee    | ping             | 0        | 0             | 10/11 Die     | tary and    | Cafeteria  | (                | )          | 0    |
| 13 Nursing Administration   |                  | 0        | 0             | 14 Centra     |             |            |                  | 0          | C    |
| 15 Pharmancy                |                  | 0        | 0             | 16 Medic      |             |            |                  | 0          | C    |
| 17 Social Services          |                  | 0        | 0             |               |             |            | -                | 0          |      |
| 19 Non Physician Anesthe    | tists            | 0        | 0             | 20-23 Ed      | ucation P   | rograms    | (                | 0          | 0    |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 349803 W                      | AKE FOR              | EST UNIVER       | SIT                           | Y BAI                             | PTIST MEDIC        | CA  | L CENTER      |         |            |         |             |           |      |
|-------------------------------|----------------------|------------------|-------------------------------|-----------------------------------|--------------------|-----|---------------|---------|------------|---------|-------------|-----------|------|
| MEDICAL C                     | ENTER E              | BOULEVARD        |                               |                                   | Cost Rep           | or  | t not Filed.  |         |            |         |             |           |      |
| WINSTON S                     | SALEM, N             | IC 27157         |                               |                                   |                    |     |               |         |            | CR Bed  | s 0         | POS Beds  | 0    |
| FORSYTH                       |                      |                  |                               |                                   |                    |     |               |         |            | Key     | / Perform   | nanace In | d.   |
| BLUE CROS                     | SS (SOU              | TH CAROLIN       | A)                            |                                   |                    |     |               |         |            | Occupa  | ancy Rate   |           | 0.0% |
| В                             | Balance S            | heet             |                               |                                   | Inco               | me  | Statement     |         |            | Length  | of Stay     |           |      |
| Current Ass                   | ets                  |                  | 0                             | Total                             | Charges            |     |               | 0       |            | Averag  | e Wages     |           |      |
| Fixed Assets                  | S                    |                  | 0                             | Contr                             | act Allowance      | е   |               | 0       | 0.0%       | Medica  | re Part A   |           | 0.0% |
| Other Asset                   | s                    |                  | 0                             | Opera                             | ating Revenu       | е   |               | 0       | 0.0%       | Medica  | re Part B   |           | 0.0% |
| Total Assets                  | 3                    |                  | 0                             | Opera                             | ating Expense      | е   |               | 0       | 0.0%       | Curren  | Ratio       |           |      |
| Current Liab                  | oilities             |                  | 0                             | Opera                             | ating Margin       |     |               | 0       | 0.0%       | Days to | Collect     |           |      |
| Long Term Li                  | abilities            |                  | 0                             | Other                             | Income             |     |               | 0       | 0.0%       | Avg Pa  | yment Day   | /S        |      |
| Total Equity                  |                      |                  | 0                             | Other                             | Expense            |     |               | 0       | 0.0%       | Depred  | iation Rate | )         | 0.0% |
| Total Liab. an                | d Equity             |                  | 0                             | Net P                             | rofit or Loss      |     |               | 0       | 0.0%       | Return  | on Equity   |           | 0.0% |
| •                             | Selected             | Revenue De       | part                          | tments                            | 5                  |     |               |         | Reve       | enue R  | anking -    | 5,95      | 57   |
| Line                          |                      | Line Descr       | ipti                          | on                                |                    |     | Rank          |         | Cost       |         | Charges     | Ratio     |      |
| 30                            | Adults an            | d Pediatrics - G | ene                           | ral Car                           | е                  |     |               |         |            |         | 0           | 0.000000  | )    |
| 31                            | Intensive            | Care Unit        |                               |                                   |                    |     | 0             |         | 0          |         | 0           | 0.000000  | )    |
| 50                            | Operating            | Room             |                               |                                   |                    |     | 0             |         | 0          |         | 0           | 0.000000  |      |
| 52                            | Labor Ro             | om and Deliver   | y Ro                          | oom                               |                    |     | 0             |         | 0          |         | 0           | 0.000000  | )    |
| 91                            | Emergen              | cy Department    |                               |                                   |                    |     | 0             |         | 0          |         | 0           | 0.000000  | )    |
| General Se                    | ervice Co            | st by Line       | Ra                            | ınk                               | Expense            |     | General Se    | rvice   | Cost by    | / Line  | Rank        | Exper     | nse  |
| 01 Capital Co                 | ost - Buildir        | ngs              |                               | 0                                 | (                  | 0   | 02 Capital Co | ost - N | /lovable E | quip    | 0           |           | (    |
| 04 Employee                   | Benefits             |                  |                               | 0                                 | (                  | 0   | 05 Administra | ative a | and Gene   | ral     | 0           |           | (    |
| 06 Maintenar                  | nce and Re           | epairs           |                               | 0                                 | (                  | 0   | 07 Operation  | of Pla  | ant        |         | 0           |           | (    |
| 08/09 Laundr                  | y / Housek           | keeping          |                               | 0                                 | (                  | 0   | 10/11 Dietary | / and   | Cafeteria  |         | 0           |           | (    |
| 13 Nursing Administration 0 0 |                      | 0                | 14 Central Service and Supply |                                   |                    | ply | 0             |         | (          |         |             |           |      |
| 15 Pharmand                   | 15 Pharmancy 0 0     |                  |                               | 0                                 | 16 Medical Records |     |               | 0       |            | (       |             |           |      |
| 17 Social Sei                 | 17 Social Services 0 |                  |                               | 0 18 Other General Service Cost 0 |                    |     |               | (       |            |         |             |           |      |
| 19 Non Phys                   | ician Anes           | thetists         |                               | 0                                 | (                  | 0   | 20-23 Educa   | tion P  | rograms    |         | 0           |           | (    |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340173 WAKEMED                             | , CARY HOSPIT                                 | AL      |                |                                |                            |           | Nonprofit - Other |             |
|--|---|---------|----------------|--------------------------------|----------------------------|-----------|-------------------|-------------|
| 1900 KILDARE FAR                           | M ROAD  |         | 9/30/2015 3    | 65 Days Se                     | ettled                     |           | General Short Te  | rm          |
| CARY, NC 27518                             |   |         |                |                                |                            |           | CR Beds 136       | POS Beds 0  |
| WAKE                                       |   |         |                |                                |                            |           | Key Perforn       | nanace Ind. |
| BLUE CROSS (NOR                            | TH CAROLINA)                                  |         |                |                                |                            |           | Occupancy Rate    | 82.0%       |
| Balance S                                  | Sheet   |         | Income         | Statemen                       | t                          |           | Length of Stay    | 4.5         |
| Current Assets                             | 698,945,000                                   | Total   | Charges        | 702,603                        | 3,567                      |           | Average Wages     | 29.95       |
| Fixed Assets                               | 702,060,000                                   | Cont    | ract Allowance | 497,987                        | 7,073                      | 70.9%     | Medicare Part A   | 11.6%       |
| Other Assets                               | 213,111,000                                   | Oper    | ating Revenue  | 204,616                        | 5,494                      | 29.1%     | Medicare Part B   | 3.9%        |
| Total Assets                               | Assets 1,614,116,000 Operating Expense        |         |                |                                |                            | 65.2%     | Current Ratio     | 3.9         |
| Current Liabilities                        | 180,215,000                                   | Oper    | ating Margin   | 71,208                         | 3,088                      | 34.8%     | Days to Collect   | 331.3       |
| Long Term Liabilities                      | ong Term Liabilities 549,957,000 Other Income |         |                |                                | 2,786                      | 1.3%      | Avg Payment Da    | ys 380.4    |
| Total Equity                               | Equity 883,944,000 Other Expense              |         |                |                                | 0                          | 0.0%      | Depreciation Rat  | e 1.6%      |
| Total Liab. and Equity                     | 1,614,116,000                                 | Net F   | Profit or Loss | 73,790                         | ,874                       | 36.1%     | Return on Equity  | 8.3%        |
| Selected                                   | Revenue Depar                                 | tment   | s              |                                |                            | Rev       | enue Ranking -    | 1,227       |
| Line                                       | Line Descripti                                | on      |                | Rank                           |                            | Cost      | Charges           | Ratio       |
| 30 Adults ar                               | nd Pediatrics - Gene                          | eral Ca | re             | 1,108                          | 41                         | ,110,589  | 52,169,117        | 0.788025    |
| 31 Intensive                               | Care Unit                                     |         |                | 1,377                          | 6                          | 5,701,226 | 12,839,071        | 0.521940    |
| 50 Operating                               | g Room  |         |                | 1,257                          | 15                         | ,513,635  | 52,567,763        | 0.295117    |
| 52 Labor Ro                                | oom and Delivery R                            | oom     |                | 746                            | 5                          | 5,859,276 | 11,193,898        | 0.523435    |
| 91 Emergen                                 | cy Department                                 |         |                | 899                            | 14                         | ,144,580  | 136,196,075       | 0.103855    |
| General Service Co                         | ost by Line Ra                                | ank     | Expense        | General S                      | Service                    | Cost by   | / Line Rank       | Expense     |
| 01 Capital Cost - Buildi                   | ngs   | 1,386   | 5,762,461      | 02 Capital                     | Cost -                     | Movable E | quip 1,131        | 6,289,634   |
| 04 Employee Benefits                       |   | 5,560   | 189,972        | 05 Adminis                     | strative                   | and Gene  | ral 1,382         | 27,496,781  |
| 06 Maintenance and Repairs 0               |   | 0       | 07 Operation   | on of P                        | lant                       | 1,186     | 4,762,905         |             |
| 08/09 Laundry / Housekeeping 1,341 2,687,8 |   |         | 2,687,828      | 10/11 Dietary and Cafeteria 1, |                            |           | 1,269             | 2,349,040   |
| 13 Nursing Administrat                     | 13 Nursing Administration 2,163 1,069,321     |         |                | 14 Central Service and Supply  |                            |           | ply 0             |             |
| 15 Pharmancy                               | 15 Pharmancy 0                                |         |                |                                | 0 16 Medical Records 4,739 |           |                   | 160,629     |
| 17 Social Services                         | 7 Social Services 678 1,352,38                |         |                |                                |                            |           |                   | 0           |
| 19 Non Physician Anes                      | sthetists                                     | 0       | 0              | 20-23 Edu                      | cation I                   | Programs  | 0                 | 0           |

All Providers

2:33 PM

Sample Hospital reports from the Halmanac.com website.

| 340069 WAKEMED          | D, RALEIGH CAI                  | MPUS       |                |              |                   | Nonprofit - Other  |             |
|-------------------------|---------------------------------|------------|----------------|--------------|-------------------|--------------------|-------------|
| 3000 NEW BERN A         | VE                              |            | 9/30/2015 3    | 65 Days An   | nended            | General Short Terr | m           |
| RALEIGH, NC 2761        | 0                               |            |                |              |                   | CR Beds 443        | POS Beds 0  |
| WAKE                    |                                 |            |                |              |                   | Key Perform        | anace Ind.  |
| BLUE CROSS (NOF         | RTH CAROLINA)                   |            |                |              |                   | Occupancy Rate     | 79.5%       |
| Balance                 | Sheet                           |            | Income         | Statement    | :                 | Length of Stay     | 5.5         |
| Current Assets          | 698,945,000                     | Total      | Charges        | 2,702,798    | 3,067             | Average Wages      | 30.21       |
| Fixed Assets            | 702,060,000                     | Cont       | ract Allowance | 2,010,539    | 9,280 74.4%       | Medicare Part A    | 15.2%       |
| Other Assets            | 213,111,000                     | Oper       | ating Revenue  | 692,258      | 3,787 25.6%       | Medicare Part B    | 3.6%        |
| Total Assets            | 1,614,116,000                   | -<br>Oper  | ating Expense  | 577,065      | 5,704 83.4%       | Current Ratio      | 3.9         |
| Current Liabilities     | 180,215,000                     | -<br>Oper  | ating Margin   | 115,193      | 3,083 16.6%       | Days to Collect    | 97.9        |
| Long Term Liabilities   | 549,957,000                     | Othe       | r Income       | 10,429       | 9,306 1.5%        | Avg Payment Day    | rs 87.9     |
| Total Equity            | 883,944,000                     | Othe       | r Expense      |              | 0 0.0%            | Depreciation Rate  | 7.3%        |
| Total Liab. and Equity  | 1,614,116,000                   | -<br>Net F | Profit or Loss | 125,622      | ,389 18.1%        | Return on Equity   | 14.2%       |
| Selected                | Revenue Depa                    | rtment     | s              |              | Rev               | enue Ranking -     | 237         |
| Line                    | Line Descript                   | ion        |                | Rank         | Cost              | Charges            | Ratio       |
| 30 Adults a             | nd Pediatrics - Gen             | eral Ca    | re             | 119          | 149,235,483       | 168,867,062        | 0.883745    |
| 31 Intensive            | e Care Unit                     |            |                | 1,188        | 7,907,346         | 8,970,899          | 0.881444    |
| 50 Operatin             | g Room                          |            |                | 325          | 41,568,720        | 156,049,648        | 0.266381    |
| 52 Labor Ro             | oom and Delivery F              | Room       |                | 187          | 13,285,424        | 29,230,669         | 0.454503    |
| 91 Emerger              | ncy Department                  |            |                | 67           | 50,122,046        | 424,610,528        | 0.118042    |
| General Service Co      | ost by Line R                   | ank        | Expense        | General S    | ervice Cost b     | y Line Rank        | Expense     |
| 01 Capital Cost - Build | ings                            | 326        | 20,721,685     | 02 Capital   | Cost - Movable E  | Equip 108          | 30,428,442  |
| 04 Employee Benefits    |                                 | 4,840      | 729,878        | 05 Adminis   | trative and Gene  | eral 223           | 109,473,853 |
| 06 Maintenance and R    | epairs                          | 0          | 0              | 07 Operation | on of Plant       | 149                | 19,175,721  |
| 08/09 Laundry / House   | ekeeping                        | 166        | 11,338,769     | 10/11 Dieta  | ary and Cafeteria | 200                | 6,673,548   |
| 13 Nursing Administra   | tion                            | 515        | 4,431,756      |              | Service and Sup   |                    | C           |
| 15 Pharmancy            | 15 Pharmancy 0 0                |            |                | 16 Medical   | Records           | 4,657              | 170,243     |
| 17 Social Services      | 17 Social Services 37 9,277,193 |            |                |              | eneral Service C  |                    | C           |
| 19 Non Physician Ane    | sthetists                       | 0          | 0              | 20-23 Educ   | cation Programs   | 484                | 6,479,256   |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 344024 WAL       | TER B                                     | JONES ALC        | OHOL      | & DRUG ABUSE                |                                   |           |                   | Govern  | ıment - Stat | e          |            |
|------------------|---|------------------|-----------|-----------------------------|-----------------------------------|-----------|-------------------|---------|--------------|------------|------------|
| 2577 WEST F      | IFTH S                                    | TREET            |           | 6/1/2015 33                 | 36 Days Se                        | ttled     |                   | Psychia | atric        |            |            |
| GREENVILLE       | , NC 27                                   | <b>'</b> 834     |           |                             |                                   |           |                   | CR Bed  | ds 66 F      | POS Beds 0 |            |
| PITT             |   |                  |           |                             |                                   |           |                   | Ke      | y Perform    | anace Ind  | l <b>.</b> |
| BLUE CROSS       | (NOR                                      | TH CAROLIN       | A)        |                             |                                   |           |                   | Occup   | ancy Rate    | 52         | 2.6%       |
| Bal              | ance S                                    | heet             |           | Income                      | Statemer                          | nt        |                   | Length  | of Stay      |            | 11.6       |
| Current Assets   | 5   | 81,1             | 38 To     | tal Charges                 | 73                                | 30,057    |                   | Averag  | ge Wages     |            |            |
| Fixed Assets     |   | 5,741,5          | 549 Cc    | entract Allowance           |                                   | 0         | 0.0%              | Medica  | are Part A   | 0          | 0.0%       |
| Other Assets     |   |                  | 0 Op      | erating Revenue             | 73                                | 30,057    | 100.0%            | Medica  | are Part B   | C          | 0.0%       |
| Total Assets     |   | 5,822,6          | 587 Op    | perating Expense            | 14,81                             | 14,166    | 2,029.2<br>%      | Curren  | nt Ratio     |            | 1.6        |
| Current Liabilit | ies                                       | 49,9             | 984 Op    | perating Margin             | -14,08                            | 34,109    | 1,929.2<br>%      | Days to | o Collect    |            | 23.0       |
| Long Term Liab   | ilities                                   |                  | 0 Ot      | her Income                  | 1                                 | 3,876     | 1.9%              | Avg Pa  | ayment Day   | 'S         | 0.0        |
| Total Equity     |   | 5,772,7          | 703 Ot    | her Expense                 |                                   | 18        | 0.0%              | Depre   | ciation Rate | . 3        | 3.4%       |
| Total Liab. and  | Equity .                                  | 5,822,6          | 887 Ne    | et Profit or Loss           | (14,070                           | ),251)    | -<br>1,927.3<br>% | Return  | on Equity    | -243       | 3.7%       |
| Se               | lected                                    | Revenue De       | partme    | nts                         |                                   |           | Rev               | enue R  | anking -     | 5,943      | 3          |
| Line             |   | Line Descr       | iption    |                             | Rank                              |           | Cost              |         | Charges      | Ratio      |            |
| 30 A             | dults and                                 | d Pediatrics - 0 | General ( | Care                        | 2,538                             | 13        | 3,219,327         |         | 8,319,204    | 1.589013   |            |
| 31 In            | tensive                                   | Care Unit        |           |                             | 0                                 |           | 0                 |         | 0            | 0.000000   |            |
| 50 O             | perating                                  | Room             |           |                             | 0                                 |           | 0                 |         | 0            | 0.000000   |            |
| 52 La            | abor Ro                                   | om and Delive    | ry Room   |                             | 0                                 |           | 0                 |         | 0            | 0.000000   |            |
| 91 E             | mergen                                    | cy Department    |           |                             | 0                                 |           | 0                 |         | 0            | 0.000000   |            |
| General Serv     | ice Co                                    | st by Line       | Rank      | Expense                     | General                           | Servic    | e Cost by         | / Line  | Rank         | Expens     | se         |
| 01 Capital Cost  | - Buildir                                 | ngs              | 5,538     | 3 217,804                   | 02 Capital                        | l Cost -  | Movable E         | quip    | 5,296        | 82         | 2,093      |
| 04 Employee B    | enefits                                   |                  | 5,140     | 494,081                     | 05 Admini                         | istrative | and Gene          | ral     | 5,160        | 1,928      | 8,216      |
| 06 Maintenance   | and Re                                    | pairs            | (         | 0                           | 07 Operat                         | tion of F | Plant             |         | 4,084        | 548        | 5,792      |
| 08/09 Laundry /  | 3/09 Laundry / Housekeeping 4,437 311,326 |                  |           | 10/11 Dietary and Cafeteria |                                   |           |                   | 4,122   | 446          | 6,894      |            |
| 13 Nursing Adm   | ninistrati                                | on               | 3,49      | 1 445,707                   | 7 14 Central Service and Supply 0 |           |                   |         | 0            |            |            |
| 15 Pharmancy     |   |                  | (         | 0                           | 16 Medica                         | al Reco   | rde               |         | 3,830        | 281        | 5,304      |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 17 Social Services            | 0 | 0 18 Other General Service Cost | 287 | 1,291,007 |
|-------------------------------|---|---------------------------------|-----|-----------|
| 19 Non Physician Anesthetists | 0 | 0 20-23 Education Programs      | 0   | 0         |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 341314 WASHINGT           | ON COUNTY H               | OSP IN  | IC             |                         |                                 | Proprietary - Corp | oration     |
|---------------------------|---------------------------|---------|----------------|-------------------------|---------------------------------|--------------------|-------------|
| 958 US HWY 64 EAS         | ST                        |         | 9/30/2015 3    | 65 Days Settled         |                                 | General Short Ter  | m           |
| PLYMOUTH, NC 279          | 62                        |         |                |                         |                                 | CR Beds 25         | POS Beds 0  |
| WASHINGTON                |                           |         |                |                         |                                 | Key Perform        | nanace Ind. |
| WISCONSIN PHYSIC          | CIANS SERVICE             |         |                |                         |                                 | Occupancy Rate     | 16.7%       |
| Balance S                 | Sheet                     |         | Income         | Statement               |                                 | Length of Stay     | 5.2         |
| Current Assets            | 2,100,637                 | Total   | Charges        | 27,763,167              |                                 | Average Wages      |             |
| Fixed Assets              | 1,352,944                 | Cont    | ract Allowance | 21,519,385              | 77.5%                           | Medicare Part A    | 0.0%        |
| Other Assets              | 31,705                    | Oper    | ating Revenue  | 6,243,782               | 22.5%                           | Medicare Part B    | 25.4%       |
| Total Assets              | 3,485,286                 | Oper    | ating Expense  | 10,560,831              | 169.1%                          | Current Ratio      | 0.6         |
| Current Liabilities       | 3,490,241                 | Oper    | ating Margin   | -4,317,049              | -69.1%                          | Days to Collect    | 556.7       |
| Long Term Liabilities     | 2,828,233                 | Othe    | r Income       | 4,081,972               | 65.4%                           | Avg Payment Day    | /s 72.2     |
| Total Equity              | -2,833,188                | Othe    | r Expense      | 200                     | 0.0%                            | Depreciation Rate  | e 4.5%      |
| Total Liab. and Equity    | 3,485,286                 | Net F   | Profit or Loss | (235,277)               | -3.8%                           | Return on Equity   | 8.3%        |
| Selected                  | Revenue Depar             | tment   | s              |                         | Rev                             | enue Ranking -     | 5,591       |
| Line                      | Line Descripti            | on      |                | Rank                    | Cost                            | Charges            | Ratio       |
| 30 Adults an              | d Pediatrics - Gene       | eral Ca | re             | 5,624                   | 1,992,983                       | 1,495,174          | 1.332944    |
| 31 Intensive              | Care Unit                 |         |                | 0                       | 0                               | 0                  | 0.000000    |
| 50 Operating              | Room                      |         |                | 4,561                   | 267,134                         | 169,231            | 1.578517    |
| 52 Labor Ro               | om and Delivery R         | oom     |                | 0                       | 0                               | 0                  | 0.000000    |
| 91 Emergen                | cy Department             |         |                | 3,793                   | 1,849,903                       | 3,464,844          | 0.533907    |
| General Service Co        | st by Line Ra             | ınk     | Expense        | General Servi           | ce Cost by                      | y Line Rank        | Expense     |
| 01 Capital Cost - Buildin | ngs 5                     | 5,763   | 131,421        | 02 Capital Cost         | - Movable E                     | Equip 3,461        | 682,671     |
| 04 Employee Benefits      | 4                         | 1,631   | 901,795        | 05 Administrativ        | e and Gene                      | eral 5,021         | 2,123,841   |
| 06 Maintenance and Re     | epairs                    | 0       | 0              | 07 Operation of         | Plant                           | 4,091              | 541,372     |
| 08/09 Laundry / Housel    | keeping 5                 | 5,315   | 169,014        | 10/11 Dietary ar        | d Cafeteria                     | 5,832              | 100,231     |
| 13 Nursing Administrati   | on 5                      | 5,053   | 107,309        | 14 Central Servi        | ce and Sup                      | ply 3,102          | 70,989      |
| 15 Pharmancy              | 5 Pharmancy 3,251 189,418 |         |                | 8 16 Medical Records 4, |                                 |                    | 142,150     |
| 17 Social Services        | 7 Social Services 0       |         |                |                         | 0 18 Other General Service Cost |                    |             |
| 19 Non Physician Anes     | thetists                  | 442     | 19,866         | 20-23 Education         | Programs                        | 0                  | 0           |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340051 WATAUGA            | MEDICAL CENT                              | ΓER      |                |                                   |                | Government - Cou   | nty        |
|---------------------------|---|----------|----------------|-----------------------------------|----------------|--------------------|------------|
| 336 DEERFIELD RO          | AD  |          | 9/30/2015 3    | 65 Days Settle                    | ed             | General Short Terr | m          |
| BOONE, NC 28607           |   |          |                |                                   |                | CR Beds 80 F       | POS Beds 0 |
| WATAUGA                   |   |          |                |                                   |                | Key Perform        | anace Ind. |
| BLUE CROSS (NOR           | TH CAROLINA)                              |          |                |                                   |                | Occupancy Rate     | 44.4%      |
| Balance S                 | heet                                      |          | Income         | Statement                         |                | Length of Stay     | 3.8        |
| Current Assets            | 96,534,998                                | Total    | Charges        | 338,823,84                        | 46             | Average Wages      | 31.42      |
| Fixed Assets              | 62,220,504                                | Conti    | act Allowance  | 190,572,7                         | 76 56.2%       | Medicare Part A    | 13.4%      |
| Other Assets              | 4,311,378                                 | Oper     | ating Revenue  | 148,251,0                         | 70 43.8%       | Medicare Part B    | 9.4%       |
| Total Assets              | 163,066,880                               | Oper     | ating Expense  | 133,704,6                         | 77 90.2%       | Current Ratio      | 14.4       |
| Current Liabilities       | 6,716,356                                 | Oper     | ating Margin   | 14,546,39                         | 93 9.8%        | Days to Collect    | 32.5       |
| Long Term Liabilities     | 40,694,673                                | Othe     | r Income       | 4,353,8                           | 76 2.9%        | Avg Payment Day    | s 10.0     |
| Total Equity              | 115,655,851                               | Othe     | r Expense      | 7,979,42                          | 26 5.4%        | Depreciation Rate  | 17.6%      |
| Total Liab. and Equity    | 163,066,880                               | Net F    | Profit or Loss | 10,920,84                         | <br>13 7.4%    | Return on Equity   | 9.4%       |
| Selected                  | Revenue Depar                             | tment    | S              |                                   | Rev            | enue Ranking -     | 1,622      |
| Line                      | Line Descripti                            | on       |                | Rank                              | Cost           | Charges            | Ratio      |
| 30 Adults and             | d Pediatrics - Gene                       | eral Cai | е              | 2,816                             | 10,887,781     | 11,676,863         | 0.932423   |
| 31 Intensive              | Care Unit                                 |          |                | 2,047                             | 3,285,458      | 3,288,982          | 0.998929   |
| 50 Operating              | Room                                      |          |                | 1,800                             | 9,797,591      | 40,930,252         | 0.239373   |
| 52 Labor Ro               | om and Delivery R                         | oom      |                | 1,372                             | 2,503,902      | 3,567,365          | 0.701891   |
| 91 Emergen                | cy Department                             |          |                | 2,479                             | 4,394,632      | 11,837,282         | 0.371253   |
| General Service Co        | st by Line Ra                             | nk       | Expense        | General Ser                       | vice Cost by   | y Line Rank        | Expense    |
| 01 Capital Cost - Buildin | ngs 1                                     | ,599     | 4,885,215      | 02 Capital Co                     | st - Movable E | Equip 1,799        | 3,309,661  |
| 04 Employee Benefits      | 1   | 1,791    | 7,912,180      | 05 Administra                     | tive and Gene  | eral 1,869         | 17,682,265 |
| 06 Maintenance and Re     | epairs                                    | 0        | 0              | 07 Operation                      | of Plant       | 1,200              | 4,677,008  |
| 08/09 Laundry / Housek    | keeping 1                                 | 1,980    | 1,652,942      | 10/11 Dietary                     | and Cafeteria  | 3,039              | 773,897    |
| 13 Nursing Administrati   | 13 Nursing Administration 1,917 1,255,863 |          |                | 14 Central Service and Supply     |                |                    | 458,433    |
| 15 Pharmancy              | 5 Pharmancy 155 14,985,429                |          |                | 9 16 Medical Records 1,72         |                |                    | 1,247,893  |
| 17 Social Services        |   | 0        | 0              | 0 18 Other General Service Cost 0 |                |                    | 0          |
| 19 Non Physician Anes     | thetists                                  | 0        | 0              | 20-23 Educat                      | ion Programs   | 0                  | 0          |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 340010 WAYN                               | 10 WAYNE MEMORIAL HOSPITAL                   |                  |            |                                   |                                   |                              |           |              |           | nty        |
|---|--|------------------|------------|-----------------------------------|-----------------------------------|------------------------------|-----------|--------------|-----------|------------|
| 2700 WAYNE M                              | MEMORI                                       | IAL DR           |            | 9/30/2015 3                       | 865 Days Re                       | open                         | ed        | General Sho  | rt Terr   | m          |
| GOLDSBORO,                                | NC 275                                       | 34               |            |                                   |                                   |                              |           | CR Beds 24   | 5 F       | POS Beds 0 |
| WAYNE                                     |  |                  |            |                                   |                                   |                              |           | Key Pe       | rform     | anace Ind. |
| BLUE CROSS (                              | NORTH  | CAROLINA)        |            |                                   |                                   |                              |           | Occupancy    | Rate      | 52.1%      |
| Balaı                                     | nce She                                      | eet              |            | Income                            | Statement                         |                              |           | Length of St | ay        | 4.9        |
| Current Assets                            |  | 73,370,684       | Total      | Charges                           | 512,645                           | ,589                         |           | Average Wa   | iges      | 26.79      |
| Fixed Assets                              |  | 116,180,537      | Cont       | ract Allowance                    | 315,961                           | ,084                         | 61.6%     | Medicare Pa  | art A     | 23.4%      |
| Other Assets                              |  | 132,016,834      | Oper       | ating Revenue                     | 196,684                           | ,505                         | 38.4%     | Medicare Pa  | art B     | 9.7%       |
| Total Assets                              |  | 321,568,055      | -<br>Oper  | ating Expense                     | 212,677                           | <b>7</b> ,501                | 108.1%    | Current Rati | О         | 1.1        |
| Current Liabilitie                        | es —   | 66,617,481       | -<br>Oper  | ating Margin                      | -15,992                           | 2,996                        | -8.1%     | Days to Coll | ect       | 128.3      |
| Long Term Liabilit                        | ng Term Liabilities 114,349,182 Other Income |                  |            |                                   | 5,425                             | 25,750 2.8% Avg Payment Days |           |              | s 33.0    |            |
| Total Equity                              |  | 140,601,392      | Othe       | r Expense                         |                                   | 0                            | 0.0%      | Depreciation | n Rate    | 4.5%       |
| Total Liab. and Ed                        | quity  | 321,568,055      | -<br>Net F | Profit or Loss                    | (10,567,2                         | 246)                         | -5.4%     | Return on E  | quity     | -7.5%      |
| Sele                                      | cted Re                                      | evenue Depa      | rtment     | s                                 |                                   |                              | Rev       | enue Ranki   | ng -      | 1,273      |
| Line                                      | L  | ine Descript     | ion        |                                   | Rank                              |                              | Cost      | Cha          | rges      | Ratio      |
| 30 Adu                                    | ılts and F                                   | Pediatrics - Ger | eral Ca    | re                                | 939 47,506,081                    |                              |           | 38,214       | 4,071     | 1.243157   |
| 31 Inte                                   | nsive Ca                                     | re Unit          |            |                                   | 1,456                             | (                            | 6,152,215 | 7,604        | 4,467     | 0.809026   |
| 50 Оре                                    | erating Ro                                   | oom              |            |                                   | 888                               | 20                           | ),946,450 | 60,151       | 1,397     | 0.348229   |
| 52 Lab                                    | or Room                                      | and Delivery F   | Room       |                                   | 936                               |                              | 4,521,385 | 8,423        | 3,477     | 0.536760   |
| 91 Em                                     | ergency                                      | Department       |            |                                   | 646                               | 1                            | 7,994,160 | 66,617       | 7,522     | 0.270112   |
| General Service                           | ce Cost                                      | by Line R        | ank        | Expense                           | General S                         | ervic                        | e Cost by | / Line Ra    | nk        | Expense    |
| 01 Capital Cost -                         | Buildings                                    | 5                | 1,294      | 6,255,631                         | 02 Capital (                      | Cost -                       | Movable E | quip         | 974       | 7,316,885  |
| 04 Employee Ben                           | efits  |                  | 493        | 32,837,599                        | 05 Adminis                        | trative                      | and Gene  | ral 1        | 1,710     | 20,115,088 |
| 06 Maintenance a                          | and Repa                                     | irs              | 0          | 0                                 | 07 Operation                      | on of F                      | Plant     |              | 719       | 7,419,484  |
| 08/09 Laundry / Housekeeping 1,181 3,091, |  |                  | 3,091,935  | 10/11 Dietary and Cafeteria 1,015 |                                   |                              | 1,015     | 2,809,458    |           |            |
| 13 Nursing Admir                          | 13 Nursing Administration 332 6,099,047      |                  |            | 6,099,047                         | 14 Central Service and Supply     |                              |           | ply          | 550       | 2,395,799  |
| 15 Pharmancy                              | 15 Pharmancy 870 3,758,967                   |                  |            | 3,758,967                         | 67 16 Medical Records 931         |                              |           | 931          | 2,437,769 |            |
| 17 Social Service                         | 17 Social Services 0 0                       |                  |            |                                   | 0 18 Other General Service Cost 0 |                              |           | C            |           |            |
| 19 Non Physician                          | Non Physician Anesthetists 0                 |                  |            |                                   | 20-23 Educ                        | ation                        | Programs  |              | 0         | C          |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340064 WILKES REGIONAL MEDICAL CENTER Government - City-County |               |                                     |                               |                 |             |                   |            |  |  |
|--|---------------|-------------------------------------|-------------------------------|-----------------|-------------|-------------------|------------|--|--|
| 1370 WEST D ST   | 9/30/2015 3   | 365 Days Settled General Short Term |                               |                 | m           |                   |            |  |  |
| NORTH WILKESBOF  | RO, NC 28659  |                                     |                               |                 |             | CR Beds 93 F      | POS Beds 0 |  |  |
| WILKES   |               |                                     |                               |                 |             | Key Perform       | anace Ind. |  |  |
| BLUE CROSS (SOU  |               |                                     |                               | Occupancy Rate  | 41.6%       |                   |            |  |  |
| Balance S  | Income        | Statement                           |                               | Length of Stay  | 4.0         |                   |            |  |  |
| Current Assets   | 36,153,760    | Total                               | Charges                       | 286,349,491     |             | Average Wages     | 24.86      |  |  |
| Fixed Assets   | 44,902,552    | Cont                                | ract Allowance                | 204,838,668     | 71.5%       | Medicare Part A   | 13.3%      |  |  |
| Other Assets   | 2,333,872     | Oper                                | ating Revenue                 | 81,510,823      | 28.5%       | Medicare Part B   | 6.6%       |  |  |
| Total Assets   | 83,390,184    | Oper                                | ating Expense                 | 72,287,060      | 88.7%       | Current Ratio     | 2.6        |  |  |
| Current Liabilities  | 14,044,004    | Oper                                | ating Margin                  | 9,223,763       | 11.3%       | Days to Collect   | 47.8       |  |  |
| Long Term Liabilities  | 23,500,852    | Othe                                | r Income                      | 1,802,702       | 2.2%        | Avg Payment Day   | s 13.5     |  |  |
| Total Equity   | 45,845,328    | Othe                                | r Expense                     | 0               | 0.0%        | Depreciation Rate | 12.1%      |  |  |
| Total Liab. and Equity   | 83,390,184    | Net F                               | Profit or Loss                | 11,026,465      | 13.5%       | Return on Equity  | 24.1%      |  |  |
| Selected   | S             |                                     | Rev                           | enue Ranking -  | 2,289       |                   |            |  |  |
| Line Line Description  |               |                                     |                               | Rank            | Cost        | Charges           | Ratio      |  |  |
| 30 Adults and Pediatrics - General Care                        |               |                                     |                               | 2,796           | 11,023,372  | 16,748,521        | 0.658170   |  |  |
| 31 Intensive Care Unit   |               |                                     |                               | 2,224           | 2,733,218   | 4,838,617         | 0.564876   |  |  |
| 50 Operating Room  |               |                                     |                               | 2,364           | 6,062,226   | 39,429,784        | 0.153747   |  |  |
| 52 Labor Room and Delivery Room                                |               |                                     |                               | 1,715           | 1,539,092   | 2,351,172         | 0.654606   |  |  |
| 91 Emergen   | cy Department |                                     |                               | 2,035           | 5,992,570   | 42,557,758        | 0.140810   |  |  |
| General Service Co   | st by Line Ra | nk                                  | Expense                       | General Servi   | ce Cost by  | y Line Rank       | Expense    |  |  |
| 01 Capital Cost - Buildin                                      | ngs 3         | 3,801                               | 1,077,949                     | 02 Capital Cost | - Movable E | Equip 1,273       | 5,571,105  |  |  |
| 04 Employee Benefits 1,675 8,819,890                           |               | 05 Administrative and General       |                               | eral 2,531      | 10,369,317  |                   |            |  |  |
| 06 Maintenance and Repairs 1,027 1,598,882                     |               |                                     | 07 Operation of               | Plant           | 3,178       | 989,256           |            |  |  |
| 08/09 Laundry / Housekeeping 2,493 1,140,857                   |               |                                     | 10/11 Dietary and Cafeteria   |                 |             | 1,061,420         |            |  |  |
| 13 Nursing Administration 2,356 932,979                        |               |                                     | 14 Central Service and Supply |                 | ply 1,387   | 687,798           |            |  |  |
| 15 Pharmancy 2,173 882,691                                     |               |                                     |                               | 16 Medical Rec  | ords        | 2,424             | 734,971    |  |  |
| 17 Social Services   | 0             | 18 Other General Service Cost 0     |                               |                 | 0           |                   |            |  |  |
| 19 Non Physician Anesthetists 0 0                              |               |                                     |                               | 20-23 Education | n Programs  | 0                 | 0          |  |  |

All Providers

2:33 PM Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340168 WILMINGTO                          |                       | Proprietary - Corporation |                                 |                                       |             |                   |          |
|---|-----------------------|---------------------------|---------------------------------|---------------------------------------|-------------|-------------------|----------|
| 2520 TROY DRIVE 12/31/2015                |                       |                           |                                 | 5 365 Days Settled General Short Term |             |                   | m        |
| WILMINGTON, NC 2                          |                       |                           |                                 | CR Beds 44                            | POS Beds 0  |                   |          |
| NEW HANOVER                               |                       |                           |                                 | Key Perform                           | anace Ind.  |                   |          |
| BLUE CROSS (NOR                           |                       |                           |                                 | Occupancy Rate                        | 61.7%       |                   |          |
| Balance S                                 | Income                | Statement                 |                                 | Length of Stay                        | 21.3        |                   |          |
| Current Assets                            | 3,234,878             | Total                     | Charges                         | 24,748,520                            |             | Average Wages     | 15.26    |
| Fixed Assets                              | 5,955,714             | Cont                      | ract Allowance                  | 6,272,127                             | 25.3%       | Medicare Part A   | 2.8%     |
| Other Assets                              | 15,482                | Oper                      | ating Revenue                   | 18,476,393                            | 74.7%       | Medicare Part B   | 0.0%     |
| Total Assets                              | 9,206,074             | Oper                      | ating Expense                   | 9,697,057                             | 52.5%       | Current Ratio     | 9.1      |
| Current Liabilities                       | 354,553               | Oper                      | ating Margin                    | 8,779,336                             | -<br>47.5%  | Days to Collect   | 62.6     |
| Long Term Liabilities                     | 0                     | Othe                      | r Income                        | 33,787                                | 0.2%        | Avg Payment Day   | rs 13.3  |
| Total Equity                              | 8,851,521             | Othe                      | r Expense                       | 0                                     | 0.0%        | Depreciation Rate | 4.8%     |
| Total Liab. and Equity                    | 9,206,074             | Net F                     | Profit or Loss                  | 8,813,123                             | 47.7%       | Return on Equity  | 99.6%    |
| Selected Revenue Departments              |                       |                           |                                 |                                       | Rev         | enue Ranking -    | 4,355    |
| Line                                      | Line Line Description |                           |                                 |                                       | Cost        | Charges           | Ratio    |
| 30 Adults and Pediatrics - General Care   |                       |                           |                                 | 4,772                                 | 3,457,480   | 14,340,405        | 0.241101 |
| 31 Intensive Care Unit                    |                       |                           | 0                               | 0                                     | 0           | 0.000000          |          |
| 50 Operating Room                         |                       |                           | 0                               | 0                                     | 0           | 0.000000          |          |
| 52 Labor Room and Delivery Room           |                       |                           | 0                               | 0                                     | 0           | 0.000000          |          |
| 91 Emergen                                | cy Department         |                           |                                 | 0                                     | 0           | 0                 | 0.000000 |
| General Service Cost by Line Rank Expense |                       |                           | General Servi                   | ce Cost by                            | y Line Rank | Expense           |          |
| 01 Capital Cost - Buildings 3             |                       | 3,904                     | 1,004,642                       | 02 Capital Cost - Movable Equip       |             | Equip 5,275       | 89,880   |
| 04 Employee Benefits 0                    |                       | 0                         | 05 Administrative and General   |                                       | eral 5,545  | 1,366,296         |          |
| 06 Maintenance and Repairs 1,999          |                       | 104,903                   | 07 Operation of Plant           |                                       | 5,426       | 73,131            |          |
| 08/09 Laundry / Housekeeping 5,729 99,46  |                       | 99,467                    | 10/11 Dietary and Cafeteria     |                                       | 4,966       | 271,115           |          |
| 13 Nursing Administration 0 0             |                       |                           | 14 Central Service and Supply   |                                       | ply 0       | 0                 |          |
| 15 Pharmancy 0 0                          |                       |                           | 16 Medical Records 4,50         |                                       | 4,502       | 187,145           |          |
| 17 Social Services 0 0                    |                       |                           | 18 Other General Service Cost 0 |                                       |             | 0                 |          |
| 19 Non Physician Anesthetists 0 0         |                       |                           |                                 | 20-23 Education                       | Programs    | 0                 | 0        |

All Providers

2:33 PM

Healthcare Almanac 561-594-7551

Sample Hospital reports from the Halmanac.com website.

| 340126 WILSON MI                             | EDICAL CENTE                         | R          |                                |                               |                |            | Nonprofit - Other |           |
|--|--------------------------------------|------------|--------------------------------|-------------------------------|----------------|------------|-------------------|-----------|
| 1705 S TARBORO S                             | 365 Days Reopened General Short Term |            |                                |                               |                |            |                   |           |
| WILSON, NC 27893                             |                                      |            |                                | CR Beds 237                   | POS Beds 0     |            |                   |           |
| WILSON                                       |                                      |            |                                |                               | Key Perform    | anace Ind. |                   |           |
| BLUE CROSS (NOR                              |                                      |            |                                | Occupancy Rate                | 36.0%          |            |                   |           |
| Balance S                                    | Statement                            |            |                                | Length of Stay                | 4.8            |            |                   |           |
| Current Assets                               | 33,204,848                           | Total      | Charges                        | 454,027,                      | 722            |            | Average Wages     | 24.96     |
| Fixed Assets                                 | 53,250,948                           | Conti      | ract Allowance                 | 327,610,9                     | 968            | 72.2%      | Medicare Part A   | 20.9%     |
| Other Assets                                 | 2,243,348                            | Oper       | ating Revenue                  | 126,416,                      | 754            | 27.8%      | Medicare Part B   | 8.7%      |
| Total Assets                                 | 88,699,144                           | Oper       | ating Expense                  | 129,914,                      | 288            | 102.8%     | Current Ratio     | 2.5       |
| Current Liabilities                          | 13,036,157                           | Oper       | ating Margin                   | -3,497,                       | 534            | -2.8%      | Days to Collect   | 40.2      |
| Long Term Liabilities                        | 2,258,293                            | Othe       | r Income                       | 2,673,9                       | 988            | 2.1%       | Avg Payment Day   | rs 23.5   |
| Total Equity                                 | 73,404,694                           | Othe       | r Expense                      |                               | 0              | 0.0%       | Depreciation Rate | 17.0%     |
| Total Liab. and Equity                       | 88,699,144                           | Net F      | Profit or Loss                 | (823,54                       | 46)            | -0.7%      | Return on Equity  | -1.1%     |
| Selected                                     | S                                    |            |                                | Rev                           | enue Ranking - | 1,794      |                   |           |
| Line Line Description                        |                                      |            |                                | Rank                          |                | Cost       | Charges           | Ratio     |
| 30 Adults and Pediatrics - General Care      |                                      |            |                                | 1,837                         | 22             | 2,025,830  | 29,195,372        | 0.754429  |
| 31 Intensive Care Unit                       |                                      |            | 1,899                          | 3                             | 3,826,485      | 4,929,283  | 0.776276          |           |
| 50 Operating Room                            |                                      |            |                                | 1,484                         | 12             | 2,757,082  | 36,092,966        | 0.353451  |
| 52 Labor Room and Delivery Room              |                                      |            |                                | 1,494                         | 2              | 2,106,179  | 7,540,848         | 0.279303  |
| 91 Emergen                                   | cy Department                        |            |                                | 1,119                         | 1              | 1,666,633  | 55,849,536        | 0.208894  |
| General Service Co                           | st by Line Ra                        | nk         | Expense                        | General Se                    | rvic           | e Cost by  | / Line Rank       | Expense   |
| 01 Capital Cost - Buildin                    | ngs 1                                | ,572       | 4,999,036                      | 02 Capital C                  | ost -          | Movable E  | Equip 1,003       | 7,041,238 |
| 04 Employee Benefits 1,365 11,676            |                                      | 11,676,511 | 05 Administrative and General  |                               | ral 1,759      | 19,253,037 |                   |           |
| 06 Maintenance and Repairs 0 0               |                                      |            | 07 Operation of Plant          |                               |                | 1,040      | 5,479,986         |           |
| 08/09 Laundry / Housekeeping 1,649 2,156,011 |                                      |            | 10/11 Dietary and Cafeteria 1, |                               |                | 1,700      | 1,742,367         |           |
| 13 Nursing Administration 1,526 1,611,304    |                                      |            | 14 Central Service and Supply  |                               |                | ply 2,831  | 104,399           |           |
| 15 Pharmancy 1,332 2,267,951                 |                                      |            |                                | 16 Medical Records            |                |            | 1,477             | 1,521,915 |
| 17 Social Services 1,381 471,483             |                                      |            |                                | 18 Other General Service Cost |                |            | ost 0             | 0         |
| 19 Non Physician Anesthetists 0 0            |                                      |            |                                | 20-23 Educa                   | ation          | Programs   | 0                 | 0         |

All Providers

Sample Hospital reports from the Halmanac.com website.

| 341308 YADKIN VALLEY COMMUNITY HOSPITAL Proprietary - Corporation |                       |                                    |                                |                  |             |                   |            |  |
|---|-----------------------|------------------------------------|--------------------------------|------------------|-------------|-------------------|------------|--|
| 624 WEST MAIN ST  | 8/20/2015 3           | 24 Days Settled General Short Term |                                |                  | m           |                   |            |  |
| YADKINVILLE, NC 2   | 7055                  |                                    |                                |                  |             | CR Beds 15        | POS Beds 0 |  |
| YADKIN  |                       |                                    |                                |                  |             | Key Perform       | anace Ind. |  |
| BLUE CROSS (NOR   |                       |                                    |                                | Occupancy Rate   | 31.8%       |                   |            |  |
| Balance Sheet Income  |                       |                                    |                                | Statement        |             | Length of Stay    | 13.4       |  |
| Current Assets  | -57,697               | Total                              | Charges                        | 13,775,346       |             | Average Wages     |            |  |
| Fixed Assets  | 343,750               | Cont                               | ract Allowance                 | 9,450,969        | 68.6%       | Medicare Part A   | 0.0%       |  |
| Other Assets  | 0                     | Oper                               | ating Revenue                  | 4,324,377        | 31.4%       | Medicare Part B   | 12.2%      |  |
| Total Assets  | 286,053               | Oper                               | ating Expense                  | 5,984,050        | 138.4%      | Current Ratio     | 0.1        |  |
| Current Liabilities   | -766,769              | Oper                               | ating Margin                   | -1,659,673       | -38.4%      | Days to Collect   | 385.0      |  |
| Long Term Liabilities   | 1,025,941             | Othe                               | r Income                       | 1,775,901        | 41.1%       | Avg Payment Day   | s 49.8     |  |
| Total Equity  | 26,881                | Othe                               | r Expense                      | 0                | 0.0%        | Depreciation Rate | 13.0%      |  |
| Total Liab. and Equity  | 286,053               | Net F                              | Profit or Loss                 | 116,228          | 2.7%        | Return on Equity  | 432.4%     |  |
| Selected Revenue Departments                                      |                       |                                    |                                |                  | Rev         | enue Ranking -    | 5,719      |  |
| Line  | Line Line Description |                                    |                                |                  | Cost        | Charges           | Ratio      |  |
| 30 Adults and Pediatrics - General Care                           |                       |                                    |                                | 5,948            | 1,290,919   | 1,626,389         | 0.793733   |  |
| 31 Intensive Care Unit  |                       |                                    |                                | 0                | 0           | 0                 | 0.000000   |  |
| 50 Operating Room   |                       |                                    |                                | 4,365            | 459,034     | 1,183,559         | 0.387842   |  |
| 52 Labor Room and Delivery Room                                   |                       |                                    |                                | 0                | 0           | 0                 | 0.000000   |  |
| 91 Emergency Department   |                       |                                    |                                | 4,044            | 1,408,246   | 1,688,430         | 0.834056   |  |
| General Service Co  | st by Line Ra         | nk                                 | Expense                        | General Servi    | ce Cost by  | / Line Rank       | Expense    |  |
| 01 Capital Cost - Buildir   | ngs 6                 | 6,056                              | 12,121                         | 02 Capital Cost  | - Movable E | Equip 4,760       | 220,046    |  |
| 04 Employee Benefits  | 2                     | 1,692                              | 852,377                        | 05 Administrativ | e and Gene  | ral 5,628         | 1,238,102  |  |
| 06 Maintenance and Repairs 0 0                                    |                       |                                    | 07 Operation of Plant          |                  | 5,029       | 229,748           |            |  |
| 08/09 Laundry / Housekeeping 5,746 95,078                         |                       |                                    | 10/11 Dietary and Cafeteria 5, |                  | 5,782       | 110,935           |            |  |
| 13 Nursing Administration 5,127 100,437                           |                       |                                    | 14 Central Service and Supply  |                  | ply 3,264   | 53,494            |            |  |
| 15 Pharmancy 3,407 114,023  |                       |                                    |                                | 16 Medical Reco  | ords        | 5,688             | 39,587     |  |
| 17 Social Services  | 39,904                | 18 Other Genera                    | al Service C                   | ost 0            | 0           |                   |            |  |
| 19 Non Physician Anesthetists 0 0                                 |                       |                                    |                                | 20-23 Education  | Programs    | 0                 | 0          |  |

All Providers