



# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>672793 REGIONAL DIALYSIS CENTER OF MESQUITE LLC</b>				For Profit
1650 REPUBLIC PARKWAY SUITE 100		12/31/2017 365 Days Submitted		End Stage Renal Disease
MESQUITE, TX 75150				
DALLAS				
NOVITAS (TEXAS)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	2,087,372	Total Charges	24,344,591	Salary Expense 37.3%
Fixed Assets	1,679,570	Contract Allowance	-12,534,973	-51.5% Fringe Benefits 12.3%
Other Assets	12,244	Operating Revenue	36,879,564	151.5%
Total Assets	3,779,186	Operating Expense	6,879,150	18.7% Current Ratio (0.3)
Current Liabilities	-8,134,094	Operating Margin	30,000,414	81.3% Days to Collect 13.1
Long Term Liabilities	512,227	Other Income	0	0.0% Avg Payment Days 23.2
Total Equity	11,401,053	Other Expense	0	0.0% Depreciation Rate 15.5%
Total Liab. and Equity	3,779,186	Net Profit or Loss	30,000,414	81.3% Return on Equity 263.1%
<b>022506 LIBERTY DIALYSIS - ALASKA LLC</b>				For Profit
901 EAST DIAMOND BLVD		12/31/2017 365 Days Submitted		End Stage Renal Disease
ANCHORAGE, AK 99515				
ANCHORAGE				
NORIDIAN GVT SERVICES (AK)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	9,698,419	Total Charges	113,261,570	Salary Expense 20.7%
Fixed Assets	1,800,932	Contract Allowance	78,414,917	69.2% Fringe Benefits 5.6%
Other Assets	26,789	Operating Revenue	34,846,653	30.8%
Total Assets	11,526,140	Operating Expense	15,986,320	45.9% Current Ratio 3.6
Current Liabilities	2,675,592	Operating Margin	18,860,333	54.1% Days to Collect 45.5
Long Term Liabilities	-5,000,000	Other Income	12,594	0.0% Avg Payment Days 4.8
Total Equity	13,850,548	Other Expense	0	0.0% Depreciation Rate 18.7%
Total Liab. and Equity	11,526,140	Net Profit or Loss	18,872,927	54.2% Return on Equity 136.3%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 2

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>122518 LIBERTY DIALYSIS HAWAII-SULLIVAN DIALYSIS</b>				Not for Profit		
2230 LILIHA STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease		
HONOLULU, HI 96817						
HONOLULU						
PALMETTO (HAWAII)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	7,619,481	Total Charges	26,950,520	Salary Expense	38.9%	
Fixed Assets	585,960	Contract Allowance	0	0.0%	Fringe Benefits	11.8%
Other Assets	56,599	Operating Revenue	26,950,520	100.0%		
Total Assets	8,262,040	Operating Expense	17,525,906	65.0%	Current Ratio	0.2
Current Liabilities	42,274,381	Operating Margin	9,424,614	35.0%	Days to Collect	95.8
Long Term Liabilities	-3,021,622	Other Income	-2	0.0%	Avg Payment Days	880.4
Total Equity	-47,514,798	Other Expense	0	0.0%	Depreciation Rate	33.4%
Total Liab. and Equity	-8,262,039	Net Profit or Loss	9,424,612	35.0%	Return on Equity	-19.8%
<b>442583 VANDERBILT DIALYSIS CLINIC</b>				Not for Profit		
1500 21ST AVENUE SUITE 3600		6/30/2017 365 Days Submitted		End Stage Renal Disease		
NASHVILLE, TN 37212						
DAVIDSON						
BLUE CROSS (TENNESSEE)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	60,132,792	Total Charges	25,199,065	Salary Expense	29.6%	
Fixed Assets	302,085	Contract Allowance	778,852	3.1%	Fringe Benefits	8.8%
Other Assets	0	Operating Revenue	24,420,213	96.9%		
Total Assets	60,434,877	Operating Expense	11,710,245	48.0%	Current Ratio	8.7
Current Liabilities	6,888,422	Operating Margin	12,709,968	52.0%	Days to Collect	940.6
Long Term Liabilities	0	Other Income	0	0.0%	Avg Payment Days	15.6
Total Equity	53,546,455	Other Expense	0	0.0%	Depreciation Rate	52.6%
Total Liab. and Equity	60,434,877	Net Profit or Loss	12,709,968	52.0%	Return on Equity	23.7%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 3

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	1,027,546	Total Charges	14,537,194		Salary Expense	35.5%
Fixed Assets	1,975,503	Contract Allowance	-8,533,032	-58.7%	Fringe Benefits	11.7%
Other Assets	62,547	Operating Revenue	23,070,226	158.7%	Current Ratio	(38.4)
<b>Total Assets</b>	<b>3,065,596</b>	Operating Expense	4,635,554	20.1%	Days to Collect	9.0
Current Liabilities	-26,725	Operating Margin	18,434,672	79.9%	Avg Payment Days	20.6
Long Term Liabilities	0	Other Income	0	0.0%	Depreciation Rate	15.7%
Total Equity	3,092,321	Other Expense	0	0.0%	Return on Equity	596.1%
<b>Total Liab. and Equity</b>	<b>3,065,596</b>	Net Profit or Loss	18,434,672	79.9%		

## 672785 IRVING DIALYSIS

For Profit

2535 WEST AIRPORT FREEWAY

12/31/2017 365 Days Submitted

End Stage Renal Disease

IRVING, TX 75062

DALLAS

NOVITAS (TEXAS)

## 112722 NCA - AUGUSTA

For Profit

1000 TELFAIR STREET

12/31/2017 365 Days Submitted

End Stage Renal Disease

AUGUSTA, GA 30901

RICHMOND

BLUE CROSS (GEORGIA)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 4

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>142655 DIRECT DIALYSIS</b>				For Profit
14255 SOUTH CICERO AVENUE		12/31/2017 365 Days Submitted		End Stage Renal Disease
CRESTWOOD, IL 60455				
COOK				
DUMMY FOR MEDICAID HHA				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	6,774,769	Total Charges	37,748,040	Salary Expense 30.2%
Fixed Assets	2,427,258	Contract Allowance	15,648,750	41.5% Fringe Benefits 9.9%
Other Assets	21,604	Operating Revenue	22,099,290	58.5%
Total Assets	9,223,631	Operating Expense	19,729,101	89.3% Current Ratio 1.3
Current Liabilities	5,219,427	Operating Margin	2,370,189	10.7% Days to Collect 59.4
Long Term Liabilities	850,000	Other Income	54,680	0.2% Avg Payment Days 15.9
Total Equity	3,154,204	Other Expense	0	0.0% Depreciation Rate 7.3%
Total Liab. and Equity	9,223,631	Net Profit or Loss	2,424,869	11.0% Return on Equity 76.9%
<b>112609 NEPHROLOGY CENTERS OF AMERICA, LLC- GROVETOWN</b>				For Profit
444 PARK WEST DRIVE		12/31/2017 365 Days Submitted		End Stage Renal Disease
GROVETOWN, GA 30813				
COLUMBIA				
BLUE CROSS (GEORGIA)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	1,429,214	Total Charges	14,551,260	Salary Expense 25.0%
Fixed Assets	1,280,539	Contract Allowance	-7,367,355	-50.6% Fringe Benefits 7.7%
Other Assets	3,116,961	Operating Revenue	21,918,615	150.6%
Total Assets	5,826,714	Operating Expense	4,296,395	19.6% Current Ratio 1.6
Current Liabilities	901,125	Operating Margin	17,622,220	80.4% Days to Collect 18.6
Long Term Liabilities	1,043,649	Other Income	0	0.0% Avg Payment Days 23.9
Total Equity	3,881,939	Other Expense	0	0.0% Depreciation Rate 13.8%
Total Liab. and Equity	5,826,713	Net Profit or Loss	17,622,220	80.4% Return on Equity 454.0%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 5

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	1,275,154	Total Charges	14,195,272		Salary Expense	40.8%
Fixed Assets	158,280	Contract Allowance	-6,617,961	-46.6%	Fringe Benefits	13.3%
Other Assets	25,816	Operating Revenue	20,813,233	146.6%	Current Ratio	2.0
<b>Total Assets</b>	<b>1,459,250</b>	Operating Expense	4,002,762	19.2%	Days to Collect	18.0
Current Liabilities	625,511	Operating Margin	16,810,471	80.8%	Avg Payment Days	23.4
Long Term Liabilities	49,266	Other Income	0	0.0%	Depreciation Rate	12.0%
Total Equity	784,474	Other Expense	0	0.0%	Return on Equity	2,142.9%
<b>Total Liab. and Equity</b>	<b>1,459,251</b>	Net Profit or Loss	16,810,471	80.8%		

## 392736 LANGHORNE DIALYSIS

For Profit

880 TOWN CENTER DRIVE

12/31/2017 365 Days Submitted

End Stage Renal Disease

LANGHORNE, PA 19047

BUCKS

BLUE CROSS (WESTERN PENNSYLVANIA)

## 312614 ST JOSEPH'S PATERSON DIALYSIS

For Profit

11 GETTY AVENUE, BUILDING 275

12/31/2017 365 Days Submitted

End Stage Renal Disease

PATERSON, NJ 07503

PASSAIC

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 6

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	1,515,595	Total Charges	14,336,803		Salary Expense	30.0%
Fixed Assets	405,189	Contract Allowance	-5,702,507	-39.8%	Fringe Benefits	8.9%
Other Assets	6,136	Operating Revenue	20,039,310	139.8%	Current Ratio	2.4
<b>Total Assets</b>	<b>1,926,920</b>	Operating Expense	5,052,158	25.2%	Days to Collect	8.2
Current Liabilities	642,230	Operating Margin	14,987,152	74.8%	Avg Payment Days	24.0
Long Term Liabilities	0	Other Income	0	0.0%	Depreciation Rate	43.7%
Total Equity	1,284,691	Other Expense	0	0.0%	Return on Equity	1,166.6%
<b>Total Liab. and Equity</b>	<b>1,926,921</b>	Net Profit or Loss	14,987,152	74.8%		

## 112508 DIALYSIS CENTER OF MACON

For Profit

890 SECOND AVENUE, FIRST FLOOR

12/31/2017 365 Days Submitted

End Stage Renal Disease

MACON, GA 31201

BIBB

CAHABA GBA (GA)

## 382505 ROGUE VALLEY DIALYSIS

For Profit

760 GOLF VIEW DRIVE, SUITE 100

12/31/2017 365 Days Submitted

End Stage Renal Disease

MEDFORD, OR 97504

JACKSON

BLUE CROSS (OREGON)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 7

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>672778 REGIONAL DIALYSIS CENTER OF LANCASTER LLC</b>				For Profit		
2500 WEST PLEASANT RUN ROAD, SUITE 100		12/31/2017 365 Days Submitted		End Stage Renal Disease		
LANCASTER, TX 75146						
DALLAS						
NOVITAS (TEXAS)						
Balance Sheet		Income Statement		Key Performance Ind.		
Current Assets	1,032,685	Total Charges	11,643,863	Salary Expense	43.9%	
Fixed Assets	1,041,102	Contract Allowance	-7,753,753	-66.6%	Fringe Benefits	16.5%
Other Assets	21,880	Operating Revenue	19,397,616	166.6%		
Total Assets	2,095,667	Operating Expense	3,646,596	18.8%	Current Ratio	1.2
Current Liabilities	850,795	Operating Margin	15,751,020	81.2%	Days to Collect	3.1
Long Term Liabilities	197,778	Other Income	0	0.0%	Avg Payment Days	23.8
Total Equity	1,047,094	Other Expense	0	0.0%	Depreciation Rate	14.0%
Total Liab. and Equity	2,095,667	Net Profit or Loss	15,751,020	81.2%	Return on Equity	1,504.3%
<b>112895 WARNER ROBINS DIALYSIS CENTER</b>				For Profit		
105 TOMMY STALNAKER DRIVE, STE 100		12/31/2017 365 Days Submitted		End Stage Renal Disease		
WARNER ROBINS, GA 31088						
HOUSTON						
CAHABA GBA (GA)						
Balance Sheet		Income Statement		Key Performance Ind.		
Current Assets	983,909	Total Charges	14,271,885	Salary Expense	30.6%	
Fixed Assets	982,103	Contract Allowance	-4,559,377	-31.9%	Fringe Benefits	10.3%
Other Assets	22,768	Operating Revenue	18,831,262	131.9%		
Total Assets	1,988,780	Operating Expense	4,593,434	24.4%	Current Ratio	1.2
Current Liabilities	823,688	Operating Margin	14,237,828	75.6%	Days to Collect	6.0
Long Term Liabilities	477,512	Other Income	0	0.0%	Avg Payment Days	21.5
Total Equity	687,579	Other Expense	0	0.0%	Depreciation Rate	15.5%
Total Liab. and Equity	1,988,779	Net Profit or Loss	14,237,828	75.6%	Return on Equity	2,070.7%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 8



# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	821,729	Total Charges	11,343,967		Salary Expense	32.0%
Fixed Assets	880,120	Contract Allowance	-7,014,275	-61.8%	Fringe Benefits	8.5%
Other Assets	15,979	Operating Revenue	18,358,242	161.8%	Current Ratio	1.2
<b>Total Assets</b>	<b>1,717,828</b>	Operating Expense	2,822,723	15.4%	Days to Collect	4.9
Current Liabilities	704,111	Operating Margin	15,535,519	84.6%	Avg Payment Days	27.0
Long Term Liabilities	354,156	Other Income	0	0.0%	Depreciation Rate	13.4%
Total Equity	659,561	Other Expense	0	0.0%	Return on Equity	2,355.4%
<b>Total Liab. and Equity</b>	<b>1,717,828</b>	Net Profit or Loss	15,535,519	84.6%		

## 682578 FLORIDA DIALYSIS CENTER OF CELEBRATION LLC

For Profit

5051 W IRLO BRONSON MEMORIAL HWY 12/31/2017 365 Days Submitted End Stage Renal Disease

KISSIMMEE, FL 34746

OSCEOLA

FIRST COAST (FLORIDA)

## 322503 DAVITA - FOUR CORNERS DIALYSIS

For Profit

801 WEST BROADWAY 12/31/2017 365 Days Submitted End Stage Renal Disease

FARMINGTON, NM 87401

SAN JUAN

BLUE CROSS (CALIFORNIA)

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	3,907,417	Total Charges	14,818,405		Salary Expense	27.0%
Fixed Assets	1,314,135	Contract Allowance	-3,191,051	-21.5%	Fringe Benefits	4.3%
Other Assets	0	Operating Revenue	18,009,456	121.5%	Current Ratio	2.7
<b>Total Assets</b>	<b>5,221,552</b>	Operating Expense	10,089,360	56.0%	Days to Collect	64.9
Current Liabilities	1,427,870	Operating Margin	7,920,096	44.0%	Avg Payment Days	3.7
Long Term Liabilities	1,541,840	Other Income	-3,805,286	-21.1%	Depreciation Rate	3.7%
Total Equity	2,251,841	Other Expense	0	0.0%	Return on Equity	182.7%
<b>Total Liab. and Equity</b>	<b>5,221,551</b>	Net Profit or Loss	4,114,810	22.8%		

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 9

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>052576 FRESENIUS MEDICAL CARE BALBOA - KEARNY MESA</b>			For Profit			
7927 OSTROW STREET, SUITE A		12/31/2017 365 Days Submitted		End Stage Renal Disease		
SAN DIEGO, CA 92111						
SAN DIEGO						
NATIONAL GOVERNMENT SERVICES						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	2,632,207	Total Charges	17,954,989	Salary Expense	41.9%	
Fixed Assets	355,033	Contract Allowance	0	0.0%	Fringe Benefits	10.7%
Other Assets	29,725	Operating Revenue	17,954,989	100.0%		
Total Assets	3,016,965	Operating Expense	8,890,135	49.5%	Current Ratio	0.1
Current Liabilities	37,551,684	Operating Margin	9,064,854	50.5%	Days to Collect	46.6
Long Term Liabilities	-1,091,388	Other Income	0	0.0%	Avg Payment Days	1,541.7
Total Equity	-39,477,261	Other Expense	0	0.0%	Depreciation Rate	19.6%
Total Liab. and Equity	-3,016,965	Net Profit or Loss	9,064,854	50.5%	Return on Equity	-23.0%
<b>112824 EMORY DIALYSIS AT NORTHSIDE</b>			Not for Profit			
610 NORTHSIDE DRIVE, NW		8/31/2017 365 Days Submitted		End Stage Renal Disease		
ATLANTA, GA 30318						
FULTON						
CAHABA						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	1,896,378	Total Charges	93,112,636	Salary Expense	34.7%	
Fixed Assets	447,963	Contract Allowance	75,489,622	81.1%	Fringe Benefits	4.8%
Other Assets	300,000	Operating Revenue	17,623,014	18.9%		
Total Assets	2,644,341	Operating Expense	12,707,380	72.1%	Current Ratio	1.6
Current Liabilities	1,170,070	Operating Margin	4,915,634	27.9%	Days to Collect	10.7
Long Term Liabilities	398,699	Other Income	0	0.0%	Avg Payment Days	21.2
Total Equity	1,075,572	Other Expense	0	0.0%	Depreciation Rate	10.0%
Total Liab. and Equity	2,644,341	Net Profit or Loss	4,915,634	27.9%	Return on Equity	457.0%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 10

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>312615 HACKENSACK DIALYSIS</b>				For Profit
113 ESSEX STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease
MAYWOOD, NJ 07607				
BERGEN				
Novitas NJ				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	-21,669,509	Total Charges	17,371,694	Salary Expense 33.8%
Fixed Assets	2,549,679	Contract Allowance	-211,598	-1.2% Fringe Benefits 5.1%
Other Assets	36,548,646	Operating Revenue	17,583,292	101.2%
Total Assets	17,428,816	Operating Expense	11,659,304	66.3% Current Ratio (53.1)
Current Liabilities	407,861	Operating Margin	5,923,988	33.7% Days to Collect 6.3
Long Term Liabilities	436,632	Other Income	2,127	0.0% Avg Payment Days 5.8
Total Equity	16,584,323	Other Expense	0	0.0% Depreciation Rate 19.6%
Total Liab. and Equity	17,428,816	Net Profit or Loss	5,926,115	33.7% Return on Equity 35.7%
<b>072501 BRIDGEPORT DIALYSIS</b>				For Profit
900 MADISON AVENUE		12/31/2017 365 Days Submitted		End Stage Renal Disease
BRIDGEPORT, CT 06606				
FAIRFIELD				
NATIONAL GOVT SERVICES (CONNECTICUT)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	66,029,376	Total Charges	16,648,933	Salary Expense 34.0%
Fixed Assets	245,364	Contract Allowance	-875,785	-5.3% Fringe Benefits 5.6%
Other Assets	3,997,178	Operating Revenue	17,524,718	105.3%
Total Assets	70,271,918	Operating Expense	13,131,316	74.9% Current Ratio 162.1
Current Liabilities	407,408	Operating Margin	4,393,402	25.1% Days to Collect 19.8
Long Term Liabilities	40,641	Other Income	5,873	0.0% Avg Payment Days 6.0
Total Equity	69,823,867	Other Expense	0	0.0% Depreciation Rate 7.8%
Total Liab. and Equity	70,271,916	Net Profit or Loss	4,399,275	25.1% Return on Equity 6.3%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 11

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	1,509,236	Total Charges	11,484,838		Salary Expense	34.0%
Fixed Assets	661,802	Contract Allowance	-5,877,420	-51.2%	Fringe Benefits	12.1%
Other Assets	7,619	Operating Revenue	17,362,258	151.2%	Current Ratio	1.9
<b>Total Assets</b>	<b>2,178,657</b>	Operating Expense	4,172,225	24.0%	Days to Collect	16.9
Current Liabilities	795,312	Operating Margin	13,190,033	76.0%	Avg Payment Days	45.2
Long Term Liabilities	141,203	Other Income	0	0.0%	Depreciation Rate	15.1%
Total Equity	1,242,143	Other Expense	0	0.0%	Return on Equity	1,061.9%
<b>Total Liab. and Equity</b>	<b>2,178,658</b>	Net Profit or Loss	13,190,033	76.0%		

  

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	1,666,076	Total Charges	13,067,880		Salary Expense	42.2%
Fixed Assets	347,441	Contract Allowance	-4,124,295	-31.6%	Fringe Benefits	12.6%
Other Assets	27,076	Operating Revenue	17,192,175	131.6%	Current Ratio	1.0
<b>Total Assets</b>	<b>2,040,593</b>	Operating Expense	7,057,844	41.1%	Days to Collect	14.2
Current Liabilities	1,745,690	Operating Margin	10,134,331	58.9%	Avg Payment Days	21.1
Long Term Liabilities	0	Other Income	0	0.0%	Depreciation Rate	15.5%
Total Equity	294,903	Other Expense	0	0.0%	Return on Equity	3,436.5%
<b>Total Liab. and Equity</b>	<b>2,040,593</b>	Net Profit or Loss	10,134,331	58.9%		

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 12

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>452592 SOUTH ARLINGTON DIALYSIS CENTER LLC</b>				For Profit		
3415 SOUTH COOPER STREET SUITE 118		12/31/2017 365 Days Submitted		End Stage Renal Disease		
ARLINGTON, TX 76015						
TARRANT						
NOVITAS (TEXAS)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	1,384,228	Total Charges	12,225,456	Salary Expense	36.4%	
Fixed Assets	1,400,326	Contract Allowance	-4,873,182	-39.9%	Fringe Benefits	12.8%
Other Assets	13,212,801	Operating Revenue	17,098,638	139.9%		
Total Assets	15,997,355	Operating Expense	5,646,230	33.0%	Current Ratio	1.3
Current Liabilities	1,085,452	Operating Margin	11,452,408	67.0%	Days to Collect	17.3
Long Term Liabilities	241,607	Other Income	0	0.0%	Avg Payment Days	22.6
Total Equity	14,670,297	Other Expense	0	0.0%	Depreciation Rate	11.7%
Total Liab. and Equity	15,997,356	Net Profit or Loss	11,452,408	67.0%	Return on Equity	78.1%
<b>332520 ROGOSIN INSTITUTE INC</b>				Not for Profit		
505 EAST 70TH STREET 2ND FLOOR		12/31/2017 365 Days Submitted		End Stage Renal Disease		
NEW YORK, NY 10021						
NEW YORK						
NATIONAL GOVERNMENT SERVICES						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	41,120,340	Total Charges	16,677,176	Salary Expense	38.3%	
Fixed Assets	487,838	Contract Allowance	0	0.0%	Fringe Benefits	4.9%
Other Assets	360,137	Operating Revenue	16,677,176	100.0%		
Total Assets	41,968,315	Operating Expense	14,621,008	87.7%	Current Ratio	16.1
Current Liabilities	2,554,720	Operating Margin	2,056,168	12.3%	Days to Collect	24.7
Long Term Liabilities	0	Other Income	78,234	0.5%	Avg Payment Days	28.2
Total Equity	39,413,595	Other Expense	0	0.0%	Depreciation Rate	27.2%
Total Liab. and Equity	41,968,315	Net Profit or Loss	2,134,402	12.8%	Return on Equity	5.4%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 13

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	3,338,459	Total Charges	16,557,338		Salary Expense	29.5%
Fixed Assets	1,519,352	Contract Allowance	-28,406	-0.2%	Fringe Benefits	5.1%
Other Assets	0	Operating Revenue	16,585,744	100.2%	Current Ratio	10.0
Total Assets	4,857,811	Operating Expense	11,163,578	67.3%	Days to Collect	21.5
Current Liabilities	334,864	Operating Margin	5,422,166	32.7%	Avg Payment Days	5.2
Long Term Liabilities	163,919	Other Income	-2,726,686	-16.4%	Depreciation Rate	7.5%
Total Equity	4,359,026	Other Expense	0	0.0%	Return on Equity	61.8%
Total Liab. and Equity	4,857,809	Net Profit or Loss	2,695,480	16.3%		

## 452741 LOMA VISTA DIALYSIS CENTER

For Profit

1382 LOMALAND DRIVE

12/31/2017 365 Days Submitted

End Stage Renal Disease

EL PASO, TX 79935

EL PASO

BLUE CROSS (TEXAS)

## 312630 DIALYSIS CENTER OF WEST ORANGE

For Profit

101 OLD SHORT HILLS ROAD, SUITE 120

12/31/2017 365 Days Submitted

End Stage Renal Disease

WEST ORANGE, NJ 07052

ESSEX

Novitas NJ

Current Assets

1,663,976

Total Charges

11,490,105

Salary Expense

34.6%

Fixed Assets

1,028,462

Contract Allowance

-4,609,910

-40.1%

Fringe Benefits

10.3%

Other Assets

81,661

Operating Revenue

16,100,015

140.1%

Total Assets

2,774,099

Operating Expense

4,156,422

25.8%

Current Ratio

1.0

Current Liabilities

1,641,160

Operating Margin

11,943,593

74.2%

Days to Collect

22.8

Long Term Liabilities

253,882

Other Income

0

0.0%

Avg Payment Days

21.9

Total Equity

879,057

Other Expense

0

0.0%

Depreciation Rate

20.1%

Total Liab. and Equity

2,774,099

Net Profit or Loss

11,943,593

74.2%

Return on Equity

1,358.7%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 14

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	2,360,316	Total Charges	16,089,989	Salary Expense	40.7%	
Fixed Assets	1,807,577	Contract Allowance	0	0.0%	Fringe Benefits	12.4%
Other Assets	24,167	Operating Revenue	16,089,989	100.0%	Current Ratio	0.1
<b>Total Assets</b>	<b>4,192,060</b>	Operating Expense	10,306,463	64.1%	Days to Collect	47.5
Current Liabilities	22,929,522	Operating Margin	5,783,526	35.9%	Avg Payment Days	812.0
Long Term Liabilities	-1,889,026	Other Income	0	0.0%	Depreciation Rate	15.1%
Total Equity	-25,232,556	Other Expense	0	0.0%	Return on Equity	-22.9%
<b>Total Liab. and Equity</b>	<b>-4,192,060</b>	Net Profit or Loss	5,783,526	35.9%		

**122507 LIBERTY DIALYSIS-HAWAII LLC HILO DIALYSIS FACILITY**

For Profit

1384 KINOOLE STREET  
 HILO, HI 96720  
 HAWAII  
 PALMETTO (HAWAII)  
 12/31/2017 365 Days Submitted  
 End Stage Renal Disease

**332633 DSI DUTCHESS DIALYSIS**

For Profit

2585 SOUTH ROAD  
 POUGHKEEPSIE, NY 12601  
 DUTCHESS  
 NATIONAL GOVERNMENT SERVICES  
 12/31/2017 365 Days Submitted  
 End Stage Renal Disease

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 15

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>502500 NKC - SEATTLE KIDNEY CENTER</b>				Not for Profit		
548 - 15TH AVENUE		6/30/2017 365 Days Submitted		End Stage Renal Disease		
SEATTLE, WA 98122						
KING						
BLUE CROSS (WASHINGTON & ALASKA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	5,796,439	Total Charges	15,926,557	Salary Expense	29.7%	
Fixed Assets	3,657,425	Contract Allowance	0	0.0%	Fringe Benefits	7.4%
Other Assets	12,257,139	Operating Revenue	15,926,557	100.0%		
Total Assets	21,711,003	Operating Expense	16,092,595	101.0%	Current Ratio	2.5
Current Liabilities	2,328,669	Operating Margin	-166,038	-1.0%	Days to Collect	50.9
Long Term Liabilities	4,633,397	Other Income	0	0.0%	Avg Payment Days	40.7
Total Equity	14,748,937	Other Expense	0	0.0%	Depreciation Rate	17.2%
Total Liab. and Equity	21,711,003	Net Profit or Loss	(166,038)	-1.0%	Return on Equity	-1.1%
<b>332517 FMS - QUEENS ARTIFICIAL KIDNEY CENTER</b>				For Profit		
34-35 70TH STRETTE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
JACKSON HEIGHTS, NY 11372						
QUEENS						
NATIONAL GOVERNMENT SERVICES						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	-3,837,680	Total Charges	15,705,511	Salary Expense	39.2%	
Fixed Assets	1,557,763	Contract Allowance	0	0.0%	Fringe Benefits	10.7%
Other Assets	5,073,478	Operating Revenue	15,705,511	100.0%		
Total Assets	2,793,561	Operating Expense	14,622,536	93.1%	Current Ratio	2.9
Current Liabilities	-1,320,380	Operating Margin	1,082,975	6.9%	Days to Collect	41.6
Long Term Liabilities	-610,999	Other Income	-1	0.0%	Avg Payment Days	(33.0)
Total Equity	-862,182	Other Expense	0	0.0%	Depreciation Rate	23.6%
Total Liab. and Equity	-2,793,561	Net Profit or Loss	1,082,974	6.9%	Return on Equity	-125.6%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 16



# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>452572 MED CENTER DIALYSIS</b>				For Profit	
5610 ALMEDA		12/31/2017 365 Days Submitted		End Stage Renal Disease	
HOUSTON, TX 77004					
HARRIS					
NOVITAS (TEXAS)					
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>	
Current Assets	46,771,661	Total Charges	15,648,903	Salary Expense	33.0%
Fixed Assets	1,838,500	Contract Allowance	151,190	1.0%	Fringe Benefits 5.1%
Other Assets	8,299,064	Operating Revenue	15,497,713	99.0%	
Total Assets	56,909,225	Operating Expense	13,473,976	86.9%	Current Ratio 49.4
Current Liabilities	947,002	Operating Margin	2,023,737	13.1%	Days to Collect 24.2
Long Term Liabilities	800,039	Other Income	80,660	0.5%	Avg Payment Days 4.1
Total Equity	55,162,184	Other Expense	0	0.0%	Depreciation Rate 20.7%
Total Liab. and Equity	56,909,225	Net Profit or Loss	2,104,397	13.6%	Return on Equity 3.8%
<b>052779 RAI - MISSION GORGE - SAN DIEGO</b>				For Profit	
7007 MISSION GORGE RD 1ST FLOOR		12/31/2017 365 Days Submitted		End Stage Renal Disease	
SAN DIEGO, CA 92120					
SAN DIEGO					
NATIONAL GOVERNMENT SERVICES					
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>	
Current Assets	26,771,194	Total Charges	15,409,639	Salary Expense	33.7%
Fixed Assets	155,493	Contract Allowance	0	0.0%	Fringe Benefits 8.9%
Other Assets	-10,345,824	Operating Revenue	15,409,639	100.0%	
Total Assets	16,580,863	Operating Expense	11,568,117	75.1%	Current Ratio (136.4)
Current Liabilities	-196,246	Operating Margin	3,841,522	24.9%	Days to Collect 37.7
Long Term Liabilities	-635,269	Other Income	2	0.0%	Avg Payment Days (6.2)
Total Equity	-15,749,348	Other Expense	0	0.0%	Depreciation Rate 22.8%
Total Liab. and Equity	-16,580,863	Net Profit or Loss	3,841,524	24.9%	Return on Equity -24.4%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 17

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	1,056,630	Total Charges	9,883,391		Salary Expense	36.9%
Fixed Assets	323,956	Contract Allowance	-5,519,297	-55.8%	Fringe Benefits	12.6%
Other Assets	2,697,017	Operating Revenue	15,402,688	155.8%	Current Ratio	1.8
Total Assets	4,077,603	Operating Expense	4,215,221	27.4%	Days to Collect	10.6
Current Liabilities	582,312	Operating Margin	11,187,467	72.6%	Avg Payment Days	19.9
Long Term Liabilities	0	Other Income	0	0.0%	Depreciation Rate	33.3%
Total Equity	3,495,291	Other Expense	0	0.0%	Return on Equity	320.1%
Total Liab. and Equity	4,077,603	Net Profit or Loss	11,187,467	72.6%		

**102766 MIAMI REGIONAL DIALYSIS CENTER INC**

For Profit

100 NW 170TH ST STE 106

12/31/2017 365 Days Submitted

End Stage Renal Disease

NORTH MIAMI BEACH, FL 33169

MIAMI-DADE

BLUE CROSS (FLORIDA)

**052673 BAKERSFIELD DIALYSIS CENTER**

For Profit

5143 OFFICE PARK DRIVE

12/31/2017 365 Days Submitted

End Stage Renal Disease

BAKERSFIELD, CA 93309

KERN

NATIONAL GOVERNMENT SERVICES

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 18

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	617,310	Total Charges	10,066,287		Salary Expense	29.1%
Fixed Assets	521,096	Contract Allowance	-5,305,855	-52.7%	Fringe Benefits	11.8%
Other Assets	20,916	Operating Revenue	15,372,142	152.7%	Current Ratio	1.3
<b>Total Assets</b>	<b>1,159,322</b>	Operating Expense	3,414,926	22.2%	Days to Collect	3.0
Current Liabilities	478,089	Operating Margin	11,957,216	77.8%	Avg Payment Days	25.7
Long Term Liabilities	0	Other Income	0	0.0%	Depreciation Rate	15.7%
Total Equity	681,233	Other Expense	0	0.0%	Return on Equity	1,755.2%
<b>Total Liab. and Equity</b>	<b>1,159,322</b>	Net Profit or Loss	11,957,216	77.8%		

## 112844 DUBLIN DIALYSIS CENTER

For Profit

2400 BELLEVUE RD STE 29 A

12/31/2017 365 Days Submitted

End Stage Renal Disease

DUBLIN, GA 31021

LAURENS

CAHABA

## 042574 NORTH HILLS DIALYSIS CENTER

For Profit

107 EAST MONTE PAINTER DRIVE

12/31/2017 365 Days Submitted

End Stage Renal Disease

FAYETTEVILLE, AR 72703

WASHINGTON

BLUE CROSS (TEXAS)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 19

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	1,479,328	Total Charges	9,765,290		Salary Expense	28.1%
Fixed Assets	2,427,205	Contract Allowance	-5,398,503	-55.3%	Fringe Benefits	8.4%
Other Assets	24,899	Operating Revenue	15,163,793	155.3%	Current Ratio	1.4
<b>Total Assets</b>	<b>3,931,432</b>	Operating Expense	3,233,064	21.3%	Days to Collect	14.8
Current Liabilities	1,052,539	Operating Margin	11,930,729	78.7%	Avg Payment Days	19.5
Long Term Liabilities	1,762,157	Other Income	0	0.0%	Depreciation Rate	21.5%
Total Equity	1,116,736	Other Expense	0	0.0%	Return on Equity	1,068.4%
<b>Total Liab. and Equity</b>	<b>3,931,432</b>	Net Profit or Loss	11,930,729	78.7%		

**152675 PORTAGE DIALYSIS CENTER**

For Profit

5615 US HIGHWAY 6

12/31/2017 365 Days Submitted

End Stage Renal Disease

PORTAGE, IN 46368

PORTER

DUMMY FOR MEDICAID HHA

**012657 FRESENIUS MEDICAL CARE BIRMINGHAM HOME**

For Profit

35 W LAKESHORE DRIVE, SUITE 105

12/31/2017 365 Days Submitted

End Stage Renal Disease

BIRMINGHAM, AL 35209

JEFFERSON

CAHABA GBA (AL)

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	28,557,011	Total Charges	15,058,699		Salary Expense	25.3%
Fixed Assets	837,836	Contract Allowance	0	0.0%	Fringe Benefits	7.7%
Other Assets	13,228	Operating Revenue	15,058,699	100.0%	Current Ratio	(47.7)
<b>Total Assets</b>	<b>29,408,075</b>	Operating Expense	5,551,833	36.9%	Days to Collect	32.4
Current Liabilities	-599,052	Operating Margin	9,506,866	63.1%	Avg Payment Days	(39.4)
Long Term Liabilities	-342,128	Other Income	0	0.0%	Depreciation Rate	18.3%
Total Equity	-28,466,894	Other Expense	0	0.0%	Return on Equity	-33.4%
<b>Total Liab. and Equity</b>	<b>-29,408,074</b>	Net Profit or Loss	9,506,866	63.1%		

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 20

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	47,697,317	Total Charges	16,062,247	Salary Expense	27.6%	
Fixed Assets	347,869	Contract Allowance	1,021,212	6.4%	Fringe Benefits	4.0%
Other Assets	0	Operating Revenue	15,041,035	93.6%	Current Ratio	95.5
Total Assets	48,045,186	Operating Expense	9,791,824	65.1%	Days to Collect	51.6
Current Liabilities	499,585	Operating Margin	5,249,211	34.9%	Avg Payment Days	7.3
Long Term Liabilities	1	Other Income	2,526	0.0%	Depreciation Rate	31.6%
Total Equity	47,545,601	Other Expense	0	0.0%	Return on Equity	11.0%
Total Liab. and Equity	48,045,187	Net Profit or Loss	5,251,737	34.9%		

**032609 TEMPE DIALYSIS CENTER**

For Profit

2149 EAST WARNER ROAD, SUITE 110      12/31/2017 365 Days Submitted      End Stage Renal Disease  
 TEMPE, AZ 85284  
 MARICOPA  
 NORIDIAN ADMIN SERVICES

**502527 SPOKANE KIDNEY CENTER**

For Profit

610 SOUTH SHERMAN AVENUE, SUITE 101      12/31/2017 365 Days Submitted      End Stage Renal Disease  
 SPOKANE, WA 99202  
 SPOKANE  
 BLUE CROSS (OREGON)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 21

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>112886 ATHENS RENAL CENTER</b>				For Profit
2047 PRINCE AVENUE, SUITE A		12/31/2017 365 Days Submitted		End Stage Renal Disease
ATHENS, GA 30606				
CLARKE				
CAHABA GBA (GA)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	977,513	Total Charges	9,392,748	Salary Expense 29.7%
Fixed Assets	917,477	Contract Allowance	-5,264,729	-56.1% Fringe Benefits 9.4%
Other Assets	36,481	Operating Revenue	14,657,477	156.1%
Total Assets	1,931,471	Operating Expense	2,973,271	20.3% Current Ratio 1.3
Current Liabilities	731,352	Operating Margin	11,684,206	79.7% Days to Collect 14.3
Long Term Liabilities	362,352	Other Income	0	0.0% Avg Payment Days 26.5
Total Equity	837,768	Other Expense	0	0.0% Depreciation Rate 13.0%
Total Liab. and Equity	1,931,472	Net Profit or Loss	11,684,206	79.7% Return on Equity 1,394.7%
<b>052746 AIRPORT SUNRISE DIALYSIS</b>				For Profit
11300 HAWTHORNE BLVD		12/31/2017 365 Days Submitted		End Stage Renal Disease
INGLEWOOD, CA 90304				
LOS ANGELES				
NATIONAL GOVERNMENT SERVICES				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	16,851,123	Total Charges	14,682,799	Salary Expense 36.1%
Fixed Assets	9,472,359	Contract Allowance	52,405	0.4% Fringe Benefits 5.7%
Other Assets	0	Operating Revenue	14,630,394	99.6%
Total Assets	26,323,482	Operating Expense	14,390,950	98.4% Current Ratio 18.8
Current Liabilities	897,524	Operating Margin	239,444	1.6% Days to Collect 18.5
Long Term Liabilities	6,788,831	Other Income	7,332	0.1% Avg Payment Days 6.4
Total Equity	18,637,127	Other Expense	0	0.0% Depreciation Rate 10.9%
Total Liab. and Equity	26,323,482	Net Profit or Loss	246,776	1.7% Return on Equity 1.3%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 22

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	32,372,357	Total Charges	9,472,540		Salary Expense	25.0%
Fixed Assets	4,903,311	Contract Allowance	-5,124,896	-54.1%	Fringe Benefits	4.3%
Other Assets	23,349,350	Operating Revenue	14,597,436	154.1%	Current Ratio	95.6
Total Assets	60,625,018	Operating Expense	8,907,850	61.0%	Days to Collect	17.4
Current Liabilities	338,726	Operating Margin	5,689,586	39.0%	Avg Payment Days	3.3
Long Term Liabilities	4,741,105	Other Income	-704,357	-4.8%	Depreciation Rate	5.3%
Total Equity	55,545,185	Other Expense	0	0.0%	Return on Equity	9.0%
Total Liab. and Equity	60,625,016	Net Profit or Loss	4,985,229	34.2%		

## 342506 ASHEVILLE KIDNEY CENTER

For Profit

1600 CENTREPARK DRIVE

12/31/2017 365 Days Submitted

End Stage Renal Disease

ASHEVILLE, NC 28805

BUNCOMBE

NATIONAL GOVERNMENT SERVICES

## 292513 FRESENIUS MEDICAL CARE - SOUTH PECOS

For Profit

6330 SOUTH PECOS, SUITE 110

12/31/2017 365 Days Submitted

End Stage Renal Disease

LAS VEGAS, NV 89121

CLARK

PALMETTO (NEVADA)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 23

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>122522 LIBERTY DIALYSIS-HAWAII, WAIPAHU DIALYSIS FACILITY</b>				For Profit		
94-450 MOKUOLA STREET, SUITE 109		12/31/2017 365 Days Submitted		End Stage Renal Disease		
WAIPAHU, HI 96797						
HONOLULU						
PALMETTO (HAWAII)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	5,113,948	Total Charges	14,284,128	Salary Expense	39.7%	
Fixed Assets	922,491	Contract Allowance	0	0.0%	Fringe Benefits	12.5%
Other Assets	65,629	Operating Revenue	14,284,128	100.0%		
Total Assets	6,102,068	Operating Expense	8,933,987	62.5%	Current Ratio	0.3
Current Liabilities	16,449,212	Operating Margin	5,350,141	37.5%	Days to Collect	123.2
Long Term Liabilities	-1,263,403	Other Income	0	0.0%	Avg Payment Days	672.0
Total Equity	-21,287,877	Other Expense	0	0.0%	Depreciation Rate	30.2%
Total Liab. and Equity	-6,102,068	Net Profit or Loss	5,350,141	37.5%	Return on Equity	-25.1%
<b>672746 COMPLETE DIALYSIS CARE LLC</b>				For Profit		
607 EAST 7TH STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease		
ODESSA, TX 79761						
ECTOR						
NOVITAS (TEXAS)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	1,343,518	Total Charges	9,645,923	Salary Expense	31.8%	
Fixed Assets	1,185,245	Contract Allowance	-4,573,791	-47.4%	Fringe Benefits	8.5%
Other Assets	22,608	Operating Revenue	14,219,714	147.4%		
Total Assets	2,551,371	Operating Expense	4,427,686	31.1%	Current Ratio	1.3
Current Liabilities	1,060,371	Operating Margin	9,792,028	68.9%	Days to Collect	13.5
Long Term Liabilities	501,098	Other Income	0	0.0%	Avg Payment Days	25.5
Total Equity	989,902	Other Expense	0	0.0%	Depreciation Rate	13.9%
Total Liab. and Equity	2,551,371	Net Profit or Loss	9,792,028	68.9%	Return on Equity	989.2%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 24



# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	-27,161,206	Total Charges	6,174,372	Salary Expense	38.2%	
Fixed Assets	273,568	Contract Allowance	-7,989,763	-129.4%	Fringe Benefits	5.5%
Other Assets	30,785,739	Operating Revenue	14,164,135	229.4%	Current Ratio	(67.2)
Total Assets	3,898,101	Operating Expense	12,280,169	86.7%	Days to Collect	55.4
Current Liabilities	404,406	Operating Margin	1,883,966	13.3%	Avg Payment Days	6.4
Long Term Liabilities	80,930	Other Income	17,514	0.1%	Depreciation Rate	70.2%
Total Equity	3,412,766	Other Expense	0	0.0%	Return on Equity	55.7%
Total Liab. and Equity	3,898,102	Net Profit or Loss	1,901,480	13.4%		

**052871 CENTRAL COAST KIDNEY CENTER**

For Profit

2263 SOUTH DEPOT STREET

12/31/2017 365 Days Submitted

End Stage Renal Disease

SANTA MARIA, CA 93458

SANTA BARBARA

NATIONAL GOVERNMENT SERVICES

**522555 WISCONSIN DIALYSIS FITCHBURG**

For Profit

3034 FISH HATCHERY RD

6/30/2017 365 Days Settled

End Stage Renal Disease

FITCHBURG, WI 53713

DANE

NATIONAL GOVERNMENT SERVICES

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 25

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>502508 NKC - RENTON KIDNEY CENTER</b>				Not for Profit		
602 OAKESDALE AVE SW		6/30/2017 365 Days Submitted		End Stage Renal Disease		
RENTON, WA 98057						
KING						
BLUE CROSS (WASHINGTON & ALASKA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	4,198,171	Total Charges	13,968,901	Salary Expense	32.5%	
Fixed Assets	2,039,354	Contract Allowance	0	0.0%	Fringe Benefits	8.8%
Other Assets	8,919,213	Operating Revenue	13,968,901	100.0%		
Total Assets	15,156,738	Operating Expense	11,377,648	81.4%	Current Ratio	2.8
Current Liabilities	1,501,954	Operating Margin	2,591,253	18.6%	Days to Collect	45.0
Long Term Liabilities	267,193	Other Income	0	0.0%	Avg Payment Days	41.7
Total Equity	13,387,591	Other Expense	0	0.0%	Depreciation Rate	15.7%
Total Liab. and Equity	15,156,738	Net Profit or Loss	2,591,253	18.6%	Return on Equity	19.4%
<b>682562 ST PETERSBURG KIDNEY CENTER SOUTH</b>				For Profit		
4050 34TH ST S		12/31/2017 365 Days Submitted		End Stage Renal Disease		
SAINT PETERSBURG, FL 33711						
PINELLAS						
FIRST COAST (FLORIDA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	826,596	Total Charges	8,665,671		Salary Expense	32.1%
Fixed Assets	989,246	Contract Allowance	-5,145,358	-59.4%	Fringe Benefits	10.8%
Other Assets	45,350	Operating Revenue	13,811,029	159.4%		
Total Assets	1,861,192	Operating Expense	3,648,922	26.4%	Current Ratio	1.0
Current Liabilities	866,661	Operating Margin	10,162,107	73.6%	Days to Collect	6.1
Long Term Liabilities	384,574	Other Income	0	0.0%	Avg Payment Days	21.0
Total Equity	609,958	Other Expense	0	0.0%	Depreciation Rate	18.2%
Total Liab. and Equity	1,861,193	Net Profit or Loss	10,162,107	73.6%	Return on Equity	1,666.0%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 26

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	1,356,165	Total Charges	9,672,261		Salary Expense	40.0%
Fixed Assets	711,345	Contract Allowance	-4,074,063	-42.1%	Fringe Benefits	17.8%
Other Assets	8,550,200	Operating Revenue	13,746,324	142.1%	Current Ratio	1.6
Total Assets	10,617,710	Operating Expense	5,825,519	42.4%	Days to Collect	5.8
Current Liabilities	869,744	Operating Margin	7,920,805	57.6%	Avg Payment Days	28.6
Long Term Liabilities	0	Other Income	0	0.0%	Depreciation Rate	23.8%
Total Equity	9,747,966	Other Expense	0	0.0%	Return on Equity	81.3%
Total Liab. and Equity	10,617,710	Net Profit or Loss	7,920,805	57.6%		

**092528 HOWARD UNIVERSITY DIALYSIS CENTER, LLC**

For Profit

2041 GEORGIA AVENUE NW

12/31/2017 365 Days Submitted

End Stage Renal Disease

WASHINGTON, DC 20060

DISTRICT OF COLUMBIA

Novitas DC

**052865 CENTURY CITY DIALYSIS**

For Profit

10630 SANTA MONICA BOULEVARD

12/31/2017 365 Days Submitted

End Stage Renal Disease

LOS ANGELES, CA 90025

LOS ANGELES

NATIONAL GOVERNMENT SERVICES

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 27

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>342503 FMC CHARLOTTE</b>			For Profit			
928 BAXTER STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease		
CHARLOTTE, NC 28204						
MECKLENBURG						
BLUE CROSS (NORTH CAROLINA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	65,935,843	Total Charges	13,707,151	Salary Expense	39.0%	
Fixed Assets	741,775	Contract Allowance	0	0.0%	Fringe Benefits	9.1%
Other Assets	7,442	Operating Revenue	13,707,151	100.0%		
Total Assets	66,685,060	Operating Expense	10,617,208	77.5%	Current Ratio	(65.0)
Current Liabilities	-1,014,352	Operating Margin	3,089,943	22.5%	Days to Collect	45.6
Long Term Liabilities	-434,126	Other Income	-1	0.0%	Avg Payment Days	(34.9)
Total Equity	-65,236,582	Other Expense	0	0.0%	Depreciation Rate	16.1%
Total Liab. and Equity	-66,685,060	Net Profit or Loss	3,089,942	22.5%	Return on Equity	-4.7%
<b>102882 LEHIGH KIDNEY CARE CENTER</b>			For Profit			
3227 LEE BLVD		12/31/2017 365 Days Submitted		End Stage Renal Disease		
LEHIGH ACRES, FL 33971						
LEE						
BLUE CROSS (FLORIDA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	704,083	Total Charges	9,308,943	Salary Expense	31.2%	
Fixed Assets	295,550	Contract Allowance	-4,357,017	-46.8%	Fringe Benefits	11.3%
Other Assets	19,926	Operating Revenue	13,665,960	146.8%		
Total Assets	1,019,559	Operating Expense	3,419,353	25.0%	Current Ratio	0.5
Current Liabilities	1,419,902	Operating Margin	10,246,607	75.0%	Days to Collect	6.3
Long Term Liabilities	1,655,410	Other Income	0	0.0%	Avg Payment Days	19.2
Total Equity	-2,055,754	Other Expense	0	0.0%	Depreciation Rate	23.2%
Total Liab. and Equity	1,019,558	Net Profit or Loss	10,246,607	75.0%	Return on Equity	-498.4%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 28

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	27,281,135	Total Charges	6,969,814		Salary Expense	30.1%
Fixed Assets	707,825	Contract Allowance	-6,690,737	-96.0%	Fringe Benefits	3.8%
Other Assets	90,500	Operating Revenue	13,660,551	196.0%	Current Ratio	214.8
<b>Total Assets</b>	<b>28,079,460</b>	Operating Expense	7,049,711	51.6%	Days to Collect	7.2
Current Liabilities	126,983	Operating Margin	6,610,840	48.4%	Avg Payment Days	4.4
Long Term Liabilities	16,036	Other Income	2,504	0.0%	Depreciation Rate	10.3%
Total Equity	27,936,441	Other Expense	0	0.0%	Return on Equity	23.7%
<b>Total Liab. and Equity</b>	<b>28,079,460</b>	Net Profit or Loss	6,613,344	48.4%		

## 372530 HEARTLAND DIALYSIS

For Profit

925 NORTHEAST 8TH STREET

12/31/2017 365 Days Submitted

End Stage Renal Disease

OKLAHOMA CITY, OK 73104

OKLAHOMA

BLUE CROSS (GEORGIA)

## 052602 SALINAS VALLEY DIALYSIS CENTER

For Profit

955 BLANCO CIRCLE STE C

12/31/2017 365 Days Submitted

End Stage Renal Disease

SALINAS, CA 93901

MONTEREY

BLUE CROSS (CALIFORNIA)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 29

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	1,114,036	Total Charges	8,986,096		Salary Expense	32.9%
Fixed Assets	2,195,776	Contract Allowance	-4,606,928	-51.3%	Fringe Benefits	10.0%
Other Assets	34,663	Operating Revenue	13,593,024	151.3%	Current Ratio	7.8
<b>Total Assets</b>	<b>3,344,475</b>	Operating Expense	2,765,955	20.3%	Days to Collect	18.5
Current Liabilities	142,487	Operating Margin	10,827,069	79.7%	Avg Payment Days	22.6
Long Term Liabilities	1,707,348	Other Income	0	0.0%	Depreciation Rate	14.3%
Total Equity	1,494,641	Other Expense	0	0.0%	Return on Equity	724.4%
<b>Total Liab. and Equity</b>	<b>3,344,476</b>	Net Profit or Loss	10,827,069	79.7%		

## 102591 NORTHEAST FLORIDA DIALYSIS CENTER

For Profit

2141 LOCH RANE BLVD STE 115

12/31/2017 365 Days Submitted

End Stage Renal Disease

ORANGE PARK, FL 32073

CLAY

BLUE CROSS (FLORIDA)

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	1,274,052	Total Charges	9,801,294		Salary Expense	31.6%
Fixed Assets	289,701	Contract Allowance	-3,683,050	-37.6%	Fringe Benefits	11.3%
Other Assets	2,236,399	Operating Revenue	13,484,344	137.6%	Current Ratio	2.7
<b>Total Assets</b>	<b>3,800,152</b>	Operating Expense	3,433,120	25.5%	Days to Collect	23.0
Current Liabilities	473,875	Operating Margin	10,051,224	74.5%	Avg Payment Days	21.6
Long Term Liabilities	0	Other Income	0	0.0%	Depreciation Rate	14.2%
Total Equity	3,326,280	Other Expense	0	0.0%	Return on Equity	302.2%
<b>Total Liab. and Equity</b>	<b>3,800,155</b>	Net Profit or Loss	10,051,224	74.5%		

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 30

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	31,348,995	Total Charges	12,611,459		Salary Expense	31.5%
Fixed Assets	608,116	Contract Allowance	-764,164	-6.1%	Fringe Benefits	5.3%
Other Assets	96,818	Operating Revenue	13,375,623	106.1%	Current Ratio	79.6
Total Assets	32,053,929	Operating Expense	10,216,346	76.4%	Days to Collect	23.1
Current Liabilities	394,055	Operating Margin	3,159,277	23.6%	Avg Payment Days	3.7
Long Term Liabilities	100,739	Other Income	3,589	0.0%	Depreciation Rate	17.3%
Total Equity	31,559,135	Other Expense	0	0.0%	Return on Equity	10.0%
Total Liab. and Equity	32,053,929	Net Profit or Loss	3,162,866	23.6%		

## 332603 QUEENS VILLAGE DIALYSIS CENTER

For Profit

222-02 HEMPSTEAD AVE

12/31/2017 365 Days Submitted

End Stage Renal Disease

QUEENS VILLAGE, NY 11429

QUEENS

NATIONAL GOVERNMENT SERVICES

## 152671 HAMMOND DIALYSIS CENTER

For Profit

7 SIBLEY STREET

12/31/2017 365 Days Submitted

End Stage Renal Disease

HAMMOND, IN 46320

LAKE

WPS IN

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 31

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>052794 TRC USC KIDNEY CENTER</b>			For Profit			
2310 ALCAZAR STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease		
LOS ANGELES, CA 90033						
LOS ANGELES						
NATIONAL GOVERNMENT SERVICES						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	4,076,148	Total Charges	12,716,113	Salary Expense	32.5%	
Fixed Assets	1,291,552	Contract Allowance	-630,216	-5.0%	Fringe Benefits	4.9%
Other Assets	441,012	Operating Revenue	13,346,329	105.0%		
Total Assets	5,808,712	Operating Expense	12,651,253	94.8%	Current Ratio	5.8
Current Liabilities	700,649	Operating Margin	695,076	5.2%	Days to Collect	20.9
Long Term Liabilities	7,500	Other Income	-275,396	-2.1%	Avg Payment Days	5.8
Total Equity	5,100,564	Other Expense	0	0.0%	Depreciation Rate	20.7%
Total Liab. and Equity	5,808,713	Net Profit or Loss	419,680	3.1%	Return on Equity	8.2%
<b>682555 HOLLYWOOD DIALYSIS LLC</b>			For Profit			
4000 HOLLYWOOD BLVD STE 175S		12/31/2017 365 Days Submitted		End Stage Renal Disease		
HOLLYWOOD, FL 33021						
BROWARD						
FIRST COAST (FLORIDA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	985,106	Total Charges	9,226,861	Salary Expense	32.7%	
Fixed Assets	921,491	Contract Allowance	-3,971,765	-43.0%	Fringe Benefits	9.6%
Other Assets	81,590	Operating Revenue	13,198,626	143.0%		
Total Assets	1,988,187	Operating Expense	3,556,689	26.9%	Current Ratio	1.8
Current Liabilities	546,566	Operating Margin	9,641,937	73.1%	Days to Collect	12.5
Long Term Liabilities	105,198	Other Income	0	0.0%	Avg Payment Days	17.0
Total Equity	1,336,423	Other Expense	0	0.0%	Depreciation Rate	19.4%
Total Liab. and Equity	1,988,187	Net Profit or Loss	9,641,937	73.1%	Return on Equity	721.5%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 32



# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>072504 STAMFORD DIALYSIS</b>				For Profit		
30 COMMERCE RD		12/31/2017 365 Days Submitted		End Stage Renal Disease		
STAMFORD, CT 06902						
FAIRFIELD						
NATIONAL GOVT SERVICES (CONNECTICUT)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	32,627,742	Total Charges	13,344,354	Salary Expense	33.5%	
Fixed Assets	617,622	Contract Allowance	271,437	2.0%	Fringe Benefits	5.4%
Other Assets	7,298,615	Operating Revenue	13,072,917	98.0%		
Total Assets	40,543,979	Operating Expense	8,778,268	67.1%	Current Ratio	111.6
Current Liabilities	292,257	Operating Margin	4,294,649	32.9%	Days to Collect	7.1
Long Term Liabilities	265,399	Other Income	6,983	0.1%	Avg Payment Days	6.0
Total Equity	39,986,324	Other Expense	0	0.0%	Depreciation Rate	15.2%
Total Liab. and Equity	40,543,980	Net Profit or Loss	4,301,632	32.9%	Return on Equity	10.8%
<b>392521 PHILADELPHIA 42ND STREET DIALYSIS</b>				For Profit		
4126 WALNUT STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease		
PHILADELPHIA, PA 19104						
PHILADELPHIA						
CAHABA						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	16,065,542	Total Charges	6,595,248		Salary Expense	30.5%
Fixed Assets	851,956	Contract Allowance	-6,396,988	-97.0%	Fringe Benefits	4.6%
Other Assets	6,077,834	Operating Revenue	12,992,236	197.0%		
Total Assets	22,995,332	Operating Expense	6,728,748	51.8%	Current Ratio	178.0
Current Liabilities	90,242	Operating Margin	6,263,488	48.2%	Days to Collect	5.4
Long Term Liabilities	70,016	Other Income	-711	0.0%	Avg Payment Days	6.0
Total Equity	22,835,075	Other Expense	0	0.0%	Depreciation Rate	15.1%
Total Liab. and Equity	22,995,333	Net Profit or Loss	6,262,777	48.2%	Return on Equity	27.4%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 33

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>022500 RENAL CARE GROUP- ANCHORAGE</b>			For Profit			
3950 LAUREL STREET			12/31/2017 365 Days Submitted			
ANCHORAGE, AK 99508			End Stage Renal Disease			
ANCHORAGE						
BLUE CROSS (OREGON)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	127,827,332	Total Charges	12,952,017	Salary Expense	37.6%	
Fixed Assets	1,567,882	Contract Allowance	0	0.0%	Fringe Benefits	8.8%
Other Assets	10,392	Operating Revenue	12,952,017	100.0%		
Total Assets	129,405,606	Operating Expense	6,616,321	51.1%	Current Ratio	(559.1)
Current Liabilities	-228,630	Operating Margin	6,335,696	48.9%	Days to Collect	61.1
Long Term Liabilities	-340,484	Other Income	0	0.0%	Avg Payment Days	(12.6)
Total Equity	-128,836,492	Other Expense	0	0.0%	Depreciation Rate	18.8%
Total Liab. and Equity	-129,405,606	Net Profit or Loss	6,335,696	48.9%	Return on Equity	-4.9%
<b>102870 NORMANDY VILLAGE DIALYSIS CENTER</b>			For Profit			
1584 NORMANDY VILLAGE PKWY STE 29			12/31/2017 365 Days Submitted			
JACKSONVILLE, FL 32221			End Stage Renal Disease			
DUVAL						
BLUE CROSS (FLORIDA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	838,444	Total Charges	8,668,929	Salary Expense	36.6%	
Fixed Assets	232,852	Contract Allowance	-4,263,409	-49.2%	Fringe Benefits	13.6%
Other Assets	15,521	Operating Revenue	12,932,338	149.2%		
Total Assets	1,086,817	Operating Expense	3,561,793	27.5%	Current Ratio	2.0
Current Liabilities	414,657	Operating Margin	9,370,545	72.5%	Days to Collect	9.4
Long Term Liabilities	22,425	Other Income	0	0.0%	Avg Payment Days	22.0
Total Equity	649,734	Other Expense	0	0.0%	Depreciation Rate	14.4%
Total Liab. and Equity	1,086,816	Net Profit or Loss	9,370,545	72.5%	Return on Equity	1,442.2%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 34

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	2,042,650	Total Charges	12,901,776	Salary Expense	29.4%	
Fixed Assets	1,403,791	Contract Allowance	0	0.0%	Fringe Benefits	6.9%
Other Assets	0	Operating Revenue	12,901,776	100.0%	Current Ratio	0.1
Total Assets	3,446,441	Operating Expense	6,408,592	49.7%	Days to Collect	57.8
Current Liabilities	17,395,647	Operating Margin	6,493,184	50.3%	Avg Payment Days	990.8
Long Term Liabilities	-808,300	Other Income	1	0.0%	Depreciation Rate	40.7%
Total Equity	-20,033,787	Other Expense	0	0.0%	Return on Equity	-32.4%
Total Liab. and Equity	-3,446,440	Net Profit or Loss	6,493,185	50.3%		

## 282532 FRESENIUS MEDICAL CARE-NEBRASKA HOME DIALYSIS

For Profit

2916 SOUTH 84TH STREET

12/31/2017 365 Days Submitted

End Stage Renal Disease

OMAHA, NE 68124

DOUGLAS

WPS (NEBRASKA)

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	24,447,255	Total Charges	12,877,216	Salary Expense	22.5%	
Fixed Assets	184,027	Contract Allowance	0	0.0%	Fringe Benefits	5.5%
Other Assets	37,050	Operating Revenue	12,877,216	100.0%	Current Ratio	(60.1)
Total Assets	24,668,332	Operating Expense	3,893,193	30.2%	Days to Collect	67.7
Current Liabilities	-406,770	Operating Margin	8,984,023	69.8%	Avg Payment Days	(38.1)
Long Term Liabilities	-619,804	Other Income	0	0.0%	Depreciation Rate	27.8%
Total Equity	-23,641,758	Other Expense	0	0.0%	Return on Equity	-38.0%
Total Liab. and Equity	-24,668,332	Net Profit or Loss	8,984,023	69.8%		

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 35

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	2,755,141	Total Charges	65,037,000		Salary Expense	44.7%
Fixed Assets	113,341	Contract Allowance	52,160,895	80.2%	Fringe Benefits	4.4%
Other Assets	2,485,239	Operating Revenue	12,876,105	19.8%	Current Ratio	2.0
<b>Total Assets</b>	<b>5,353,721</b>	Operating Expense	18,477,560	143.5%	Days to Collect	21.5
Current Liabilities	1,387,465	Operating Margin	-5,601,455	-43.5%	Avg Payment Days	13.2
Long Term Liabilities	7,980,000	Other Income	0	0.0%	Depreciation Rate	49.4%
Total Equity	-4,013,744	Other Expense	0	0.0%	Return on Equity	139.6%
<b>Total Liab. and Equity</b>	<b>5,353,721</b>	Net Profit or Loss	(5,601,455)	-43.5%		

## 332541 RIDGEWOOD DIALYSIS CENTER

For Profit

385 SENECA AVE

12/31/2017 365 Days Submitted

End Stage Renal Disease

RIDGEWOOD, NY 11385

QUEENS

NATIONAL GOVT SERVICES (NEW YORK)

## 152672 MERRILLVILLE NORTH DIALYSIS CENTER

For Profit

6059 BROADWAY

12/31/2017 365 Days Submitted

End Stage Renal Disease

MERRILLVILLE, IN 46410

LAKE

WPS IN

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 36

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	683,233	Total Charges	8,443,201		Salary Expense	36.3%
Fixed Assets	330,447	Contract Allowance	-4,339,451	-51.4%	Fringe Benefits	12.5%
Other Assets	75,011	Operating Revenue	12,782,652	151.4%	Current Ratio	1.0
<b>Total Assets</b>	<b>1,088,691</b>	Operating Expense	3,784,559	29.6%	Days to Collect	10.7
Current Liabilities	659,964	Operating Margin	8,998,093	70.4%	Avg Payment Days	19.1
Long Term Liabilities	0	Other Income	0	0.0%	Depreciation Rate	11.9%
Total Equity	428,730	Other Expense	0	0.0%	Return on Equity	2,098.8%
<b>Total Liab. and Equity</b>	<b>1,088,694</b>	Net Profit or Loss	8,998,093	70.4%		

**102794 ARA WEST JACKSONVILLE LLC**

For Profit

425 N LEE ST STE 103

12/31/2017 365 Days Submitted

End Stage Renal Disease

JACKSONVILLE, FL 32204

DUVAL

FIRST COAST (FLORIDA)

**332721 LONG ISLAND BAY SHORE DIALYSIS CENTER**

For Profit

929 SUNRISE HIGHWAY

12/31/2017 365 Days Submitted

End Stage Renal Disease

BAY SHORE, NY 11706

SUFFOLK

NATIONAL GOVT SERVICES (NEW YORK)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 37

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>342505 PIEDMONT DIALYSIS CENTER</b>				For Profit		
655 COTTON STREET		6/30/2017 365 Days Submitted		End Stage Renal Disease		
WINSTON SALEM, NC 27101						
FORSYTH						
BLUE CROSS (SOUTH CAROLINA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	3,523,634	Total Charges	79,062,785	Salary Expense	33.6%	
Fixed Assets	0	Contract Allowance	66,744,038	84.4%	Fringe Benefits	6.3%
Other Assets	0	Operating Revenue	12,318,747	15.6%		
Total Assets	3,523,634	Operating Expense	8,992,334	73.0%	Current Ratio	4.1
Current Liabilities	869,812	Operating Margin	3,326,413	27.0%	Days to Collect	47.5
Long Term Liabilities	0	Other Income	0	0.0%	Avg Payment Days	1.6
Total Equity	2,653,822	Other Expense	0	0.0%	Depreciation Rate	0.0%
Total Liab. and Equity	3,523,634	Net Profit or Loss	3,326,413	27.0%	Return on Equity	125.3%
<b>552702 HERNDON DIALYSIS</b>				For Profit		
560 E HERNDON AVE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
FRESNO, CA 93720						
FRESNO						
PALMETTO (CALIFORNIA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	3,533,766	Total Charges	12,323,464	Salary Expense	37.6%	
Fixed Assets	1,461,987	Contract Allowance	46,202	0.4%	Fringe Benefits	6.5%
Other Assets	0	Operating Revenue	12,277,262	99.6%		
Total Assets	4,995,753	Operating Expense	9,435,946	76.9%	Current Ratio	5.3
Current Liabilities	665,228	Operating Margin	2,841,316	23.1%	Days to Collect	11.4
Long Term Liabilities	168,056	Other Income	-670,425	-5.5%	Avg Payment Days	20.3
Total Equity	4,162,467	Other Expense	0	0.0%	Depreciation Rate	16.2%
Total Liab. and Equity	4,995,751	Net Profit or Loss	2,170,891	17.7%	Return on Equity	52.2%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 38

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>042501 FORT SMITH REGIONAL DIALYSIS CENTER, LLC</b>				For Profit
2201 BROOKEN HILL DRIVE		12/31/2017 365 Days Submitted		End Stage Renal Disease
FORT SMITH, AR 72908				
SEBASTIAN				
BLUE CROSS (TEXAS)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	2,168,172	Total Charges	23,366,359	Salary Expense 35.4%
Fixed Assets	2,992,474	Contract Allowance	11,122,826	47.6% Fringe Benefits 5.7%
Other Assets	0	Operating Revenue	12,243,533	52.4%
Total Assets	5,160,646	Operating Expense	10,745,199	87.8% Current Ratio 2.3
Current Liabilities	927,459	Operating Margin	1,498,334	12.2% Days to Collect 59.5
Long Term Liabilities	215,988	Other Income	242,561	2.0% Avg Payment Days 31.5
Total Equity	4,017,199	Other Expense	0	0.0% Depreciation Rate 3.0%
Total Liab. and Equity	5,160,646	Net Profit or Loss	1,740,895	14.2% Return on Equity 43.3%
<b>452835 BEAUMONT KIDNEY CENTER</b>				For Profit
1085 S 23RD STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease
BEAUMONT, TX 77707				
JEFFERSON				
BLUE CROSS (TEXAS)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	1,319,411	Total Charges	8,709,329	Salary Expense 39.1%
Fixed Assets	1,219,835	Contract Allowance	-3,489,930	-40.1% Fringe Benefits 14.6%
Other Assets	10,707	Operating Revenue	12,199,259	140.1%
Total Assets	2,549,953	Operating Expense	4,305,021	35.3% Current Ratio 1.9
Current Liabilities	703,259	Operating Margin	7,894,238	64.7% Days to Collect 15.9
Long Term Liabilities	0	Other Income	0	0.0% Avg Payment Days 22.2
Total Equity	1,846,694	Other Expense	0	0.0% Depreciation Rate 4.1%
Total Liab. and Equity	2,549,953	Net Profit or Loss	7,894,238	64.7% Return on Equity 427.5%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 39

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	55,863,349	Total Charges	8,412,801		Salary Expense	25.9%
Fixed Assets	2,071,316	Contract Allowance	-3,764,989	-44.8%	Fringe Benefits	4.2%
Other Assets	0	Operating Revenue	12,177,790	144.8%	Current Ratio	250.9
Total Assets	57,934,665	Operating Expense	8,150,963	66.9%	Days to Collect	14.5
Current Liabilities	222,646	Operating Margin	4,026,827	33.1%	Avg Payment Days	3.1
Long Term Liabilities	0	Other Income	-604,930	-5.0%	Depreciation Rate	17.4%
Total Equity	57,712,021	Other Expense	0	0.0%	Return on Equity	5.9%
Total Liab. and Equity	57,934,667	Net Profit or Loss	3,421,897	28.1%		

**342511 SOUTHEASTERN DIALYSIS CENTER -WILMINGTON**

For Profit

2215 YAUPON DRIVE  
 WILMINGTON, NC 28407  
 NEW HANOVER  
 BLUE CROSS (CALIFORNIA)

12/31/2017 365 Days Submitted

End Stage Renal Disease

**102571 BELLE GLADE DIALYSIS CENTER LLC**

For Profit

933 SE 1ST ST  
 BELLE GLADE, FL 33430  
 PALM BEACH  
 NOVITAS (TEXAS)

12/31/2017 365 Days Submitted

End Stage Renal Disease

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 40



# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>122510 LIBERTY DIALYSIS-MAUI DIALYSIS FACILITY</b>				For Profit		
105 MAUI LANI PARKWAY, SUITE 105		12/31/2017 365 Days Submitted		End Stage Renal Disease		
WAILUKU, HI 96793						
MAUI						
PALMETTO (HAWAII)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	6,190,350	Total Charges	12,146,126	Salary Expense	35.6%	
Fixed Assets	1,611,922	Contract Allowance	0	0.0%	Fringe Benefits	12.6%
Other Assets	80,420	Operating Revenue	12,146,126	100.0%		
Total Assets	7,882,692	Operating Expense	10,647,526	87.7%	Current Ratio	0.2
Current Liabilities	40,014,508	Operating Margin	1,498,600	12.3%	Days to Collect	177.2
Long Term Liabilities	-5,525,407	Other Income	-1	0.0%	Avg Payment Days	1,371.7
Total Equity	-42,371,793	Other Expense	0	0.0%	Depreciation Rate	17.4%
Total Liab. and Equity	-7,882,692	Net Profit or Loss	1,498,599	12.3%	Return on Equity	-3.5%
<b>342502 GREENVILLE DIALYSIS CENTER</b>				For Profit		
510 PALADIN DRIVE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
GREENVILLE, NC 27834						
PITT						
BLUE CROSS (NORTH CAROLINA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	41,406,979	Total Charges	12,099,864	Salary Expense	35.8%	
Fixed Assets	845,575	Contract Allowance	0	0.0%	Fringe Benefits	8.8%
Other Assets	8,225	Operating Revenue	12,099,864	100.0%		
Total Assets	42,260,779	Operating Expense	8,271,853	68.4%	Current Ratio	(38.6)
Current Liabilities	-1,072,154	Operating Margin	3,828,011	31.6%	Days to Collect	60.5
Long Term Liabilities	-480,414	Other Income	0	0.0%	Avg Payment Days	(47.3)
Total Equity	-40,708,211	Other Expense	0	0.0%	Depreciation Rate	19.7%
Total Liab. and Equity	-42,260,779	Net Profit or Loss	3,828,011	31.6%	Return on Equity	-9.4%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 41

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>452736 UT SOUTHWESTERN DALLAS DIALYSIS</b>				For Profit	
204 E AIRPORT FREEWAY		12/31/2017 365 Days Submitted		End Stage Renal Disease	
IRVING, TX 75062					
DALLAS					
BLUE CROSS (GEORGIA)					
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>	
Current Assets	10,222,924	Total Charges	10,806,511	Salary Expense	29.1%
Fixed Assets	1,181,239	Contract Allowance	-1,249,630	-11.6%	Fringe Benefits 4.6%
Other Assets	0	Operating Revenue	12,056,141	111.6%	
Total Assets	11,404,163	Operating Expense	8,970,709	74.4%	Current Ratio 14.2
Current Liabilities	720,639	Operating Margin	3,085,432	25.6%	Days to Collect 48.6
Long Term Liabilities	259,291	Other Income	-1,447,702	-12.0%	Avg Payment Days 3.8
Total Equity	10,424,232	Other Expense	0	0.0%	Depreciation Rate 19.1%
Total Liab. and Equity	11,404,162	Net Profit or Loss	1,637,730	13.6%	Return on Equity 15.7%
<b>032604 ARROWHEAD LAKES DIALYSIS CENTER</b>				For Profit	
20325 NORTH 51ST AVENUE, BLDG 11, SUITE 184 & 186		12/31/2017 365 Days Submitted		End Stage Renal Disease	
GLENDALE, AZ 85308					
MARICOPA					
NORIDIAN ADMIN SERVICES					
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>	
Current Assets	35,358,823	Total Charges	12,387,892	Salary Expense	29.9%
Fixed Assets	262,671	Contract Allowance	376,674	3.0%	Fringe Benefits 4.8%
Other Assets	0	Operating Revenue	12,011,218	97.0%	
Total Assets	35,621,494	Operating Expense	7,783,061	64.8%	Current Ratio 51.8
Current Liabilities	682,104	Operating Margin	4,228,157	35.2%	Days to Collect 22.8
Long Term Liabilities	0	Other Income	-12,928	-0.1%	Avg Payment Days 6.9
Total Equity	34,939,389	Other Expense	0	0.0%	Depreciation Rate 35.5%
Total Liab. and Equity	35,621,493	Net Profit or Loss	4,215,229	35.1%	Return on Equity 12.1%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 42

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	43,196,822	Total Charges	11,944,056		Salary Expense	40.2%
Fixed Assets	1,654,005	Contract Allowance	-50,569	-0.4%	Fringe Benefits	5.7%
Other Assets	0	Operating Revenue	11,994,625	100.4%	Current Ratio	80.6
Total Assets	44,850,827	Operating Expense	9,496,682	79.2%	Days to Collect	37.5
Current Liabilities	536,014	Operating Margin	2,497,943	20.8%	Avg Payment Days	9.4
Long Term Liabilities	55,395	Other Income	5,419	0.0%	Depreciation Rate	22.8%
Total Equity	44,259,418	Other Expense	0	0.0%	Return on Equity	5.7%
Total Liab. and Equity	44,850,827	Net Profit or Loss	2,503,362	20.9%		

**052546 DALY CITY DIALYSIS**

For Profit

1498 SOUTHGATE AVE

12/31/2017 365 Days Submitted

End Stage Renal Disease

DALY CITY, CA 94015

SAN MATEO

PALMETTO (CALIFORNIA)

**342546 DIALYSIS CARE OF ROWAN COUNTY**

For Profit

111 DORSETT DRIVE

12/31/2017 365 Days Submitted

End Stage Renal Disease

SALISBURY, NC 28144

ROWAN

BLUE CROSS (CALIFORNIA)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 43

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>342522 WAKE DIALYSIS CLINIC, INC</b>			For Profit			
3604 BUSH STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease		
RALEIGH, NC 27609						
WAKE						
BLUE CROSS (NORTH CAROLINA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	47,975,944	Total Charges	11,831,226	Salary Expense	35.0%	
Fixed Assets	889,359	Contract Allowance	0	0.0%	Fringe Benefits	9.7%
Other Assets	14,833,388	Operating Revenue	11,831,226	100.0%		
Total Assets	63,698,691	Operating Expense	8,067,084	68.2%	Current Ratio	(47.9)
Current Liabilities	-1,001,348	Operating Margin	3,764,142	31.8%	Days to Collect	41.9
Long Term Liabilities	-304,862	Other Income	1	0.0%	Avg Payment Days	(45.3)
Total Equity	-62,392,482	Other Expense	0	0.0%	Depreciation Rate	28.9%
Total Liab. and Equity	-63,698,692	Net Profit or Loss	3,764,143	31.8%	Return on Equity	-6.0%
<b>032639 ESTRELLA MOUNTAIN DIALYSIS, LLC</b>			For Profit			
9250 WEST THOMAS ROAD, SUITE 120		12/31/2017 365 Days Submitted		End Stage Renal Disease		
PHOENIX, AZ 85037						
MARICOPA						
NORIDAN (ARIZONA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	1,247,826	Total Charges	8,545,759	Salary Expense	36.3%	
Fixed Assets	439,174	Contract Allowance	-3,272,263	-38.3%	Fringe Benefits	12.5%
Other Assets	19,441	Operating Revenue	11,818,022	138.3%		
Total Assets	1,706,441	Operating Expense	3,288,802	27.8%	Current Ratio	3.3
Current Liabilities	377,988	Operating Margin	8,529,220	72.2%	Days to Collect	16.2
Long Term Liabilities	178,529	Other Income	0	0.0%	Avg Payment Days	19.6
Total Equity	1,149,925	Other Expense	0	0.0%	Depreciation Rate	21.0%
Total Liab. and Equity	1,706,442	Net Profit or Loss	8,529,220	72.2%	Return on Equity	741.7%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 44

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>552741 DIALYSIS CENTER OF PORTERVILLE, LLC</b>				For Profit
841 WEST HENDERSON AVENUE		12/31/2017 365 Days Submitted		End Stage Renal Disease
PORTERVILLE, CA 93257				
TULARE				
PALMETTO (CALIFORNIA)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	1,162,499	Total Charges	8,840,171	Salary Expense 39.1%
Fixed Assets	853,477	Contract Allowance	-2,957,241 -33.5%	Fringe Benefits 11.7%
Other Assets	12,982	Operating Revenue	11,797,412 133.5%	
Total Assets	2,028,958	Operating Expense	4,533,189 38.4%	Current Ratio 1.2
Current Liabilities	939,966	Operating Margin	7,264,223 61.6%	Days to Collect 16.7
Long Term Liabilities	125,858	Other Income	0 0.0%	Avg Payment Days 22.1
Total Equity	963,135	Other Expense	0 0.0%	Depreciation Rate 11.8%
Total Liab. and Equity	2,028,959	Net Profit or Loss	7,264,223 61.6%	Return on Equity 754.2%
<b>252504 RENAL CARE GROUP - MERIDIAN</b>				For Profit
2221 HIGHWAY 39 NORTH		12/31/2017 365 Days Submitted		End Stage Renal Disease
MERIDIAN, MS 39301				
LAUDERDALE				
BLUE CROSS (MISSISSIPPI)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	-65,533,421	Total Charges	11,783,000	Salary Expense 36.6%
Fixed Assets	667,643	Contract Allowance	0 0.0%	Fringe Benefits 9.7%
Other Assets	563	Operating Revenue	11,783,000 100.0%	
Total Assets	-64,865,215	Operating Expense	9,099,625 77.2%	Current Ratio 101.1
Current Liabilities	-647,918	Operating Margin	2,683,375 22.8%	Days to Collect 31.1
Long Term Liabilities	-262,560	Other Income	-1 0.0%	Avg Payment Days (26.0)
Total Equity	65,775,692	Other Expense	0 0.0%	Depreciation Rate 10.7%
Total Liab. and Equity	64,865,214	Net Profit or Loss	2,683,374 22.8%	Return on Equity 4.1%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 45

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>222526 BOSTON DIALYSIS</b>				For Profit
660 HARRISON AVENUE		12/31/2017 365 Days Submitted		End Stage Renal Disease
BOSTON, MA 02118				
SUFFOLK				
NATIONAL HERITAGE (MASSACHUSETTS)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	-36,265,815	Total Charges	10,454,931	Salary Expense 33.5%
Fixed Assets	3,091,375	Contract Allowance	-1,293,886	-12.4% Fringe Benefits 5.2%
Other Assets	14,483	Operating Revenue	11,748,817	112.4%
Total Assets	-33,159,957	Operating Expense	11,847,226	100.8% Current Ratio (167.1)
Current Liabilities	217,073	Operating Margin	-98,409	-0.8% Days to Collect 31.5
Long Term Liabilities	2,415,018	Other Income	1,502	0.0% Avg Payment Days 2.1
Total Equity	-35,792,048	Other Expense	0	0.0% Depreciation Rate 11.1%
Total Liab. and Equity	-33,159,957	Net Profit or Loss	(96,907)	-0.8% Return on Equity 0.3%
<b>052729 OAKLAND DIALYSIS</b>				For Profit
5354 CLAREMONT AVENUE		12/31/2017 365 Days Submitted		End Stage Renal Disease
OAKLAND, CA 94618				
ALAMEDA				
BLUE CROSS (TEXAS)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	19,317,068	Total Charges	10,901,367	Salary Expense 39.2%
Fixed Assets	330,287	Contract Allowance	-838,476	-7.7% Fringe Benefits 5.5%
Other Assets	-67,043	Operating Revenue	11,739,843	107.7%
Total Assets	19,580,312	Operating Expense	7,938,466	67.6% Current Ratio 67.8
Current Liabilities	284,785	Operating Margin	3,801,377	32.4% Days to Collect 7.9
Long Term Liabilities	119,395	Other Income	8,508	0.1% Avg Payment Days 7.9
Total Equity	19,176,131	Other Expense	0	0.0% Depreciation Rate 18.9%
Total Liab. and Equity	19,580,311	Net Profit or Loss	3,809,885	32.5% Return on Equity 19.9%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 46

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>052761 PREMIER DIALYSIS CENTER</b>				For Profit		
7612 ATLANTIC AVENUE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
CUDAHY, CA 90201						
LOS ANGELES						
BLUE CROSS (CALIFORNIA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	30,796,465	Total Charges	11,830,238	Salary Expense	38.6%	
Fixed Assets	405,205	Contract Allowance	98,288	0.8%	Fringe Benefits	6.0%
Other Assets	6,772,827	Operating Revenue	11,731,950	99.2%		
Total Assets	37,974,497	Operating Expense	9,522,145	81.2%	Current Ratio	83.6
Current Liabilities	368,232	Operating Margin	2,209,805	18.8%	Days to Collect	27.8
Long Term Liabilities	55,115	Other Income	13,917	0.1%	Avg Payment Days	8.0
Total Equity	37,551,150	Other Expense	0	0.0%	Depreciation Rate	24.3%
Total Liab. and Equity	37,974,497	Net Profit or Loss	2,223,722	19.0%	Return on Equity	5.9%
<b>452552 TEXARKANA REGIONAL DIALYSIS</b>				For Profit		
5502 MEDICAL PARKWAY DR		12/31/2017 365 Days Submitted		End Stage Renal Disease		
TEXARKANA, TX 75503						
BOWIE						
NOVITAS (TEXAS)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	12,024,185	Total Charges	11,352,044	Salary Expense	26.3%	
Fixed Assets	3,802,649	Contract Allowance	-344,456	-3.0%	Fringe Benefits	4.9%
Other Assets	6,071,831	Operating Revenue	11,696,500	103.0%		
Total Assets	21,898,665	Operating Expense	7,828,108	66.9%	Current Ratio	50.5
Current Liabilities	238,029	Operating Margin	3,868,392	33.1%	Days to Collect	213.8
Long Term Liabilities	93,684	Other Income	-1,444	0.0%	Avg Payment Days	5.6
Total Equity	21,566,951	Other Expense	0	0.0%	Depreciation Rate	12.6%
Total Liab. and Equity	21,898,664	Net Profit or Loss	3,866,948	33.1%	Return on Equity	17.9%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 47

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	3,952,373	Total Charges	11,684,644	Salary Expense	42.4%	
Fixed Assets	1,594,097	Contract Allowance	0	0.0%	Fringe Benefits	13.0%
Other Assets	68,779	Operating Revenue	11,684,644	100.0%	Current Ratio	1.7
Total Assets	5,615,249	Operating Expense	7,163,356	61.3%	Days to Collect	44.7
Current Liabilities	2,309,640	Operating Margin	4,521,288	38.7%	Avg Payment Days	117.7
Long Term Liabilities	-1,618,734	Other Income	1	0.0%	Depreciation Rate	21.4%
Total Equity	-6,306,156	Other Expense	0	0.0%	Return on Equity	-71.7%
Total Liab. and Equity	-5,615,250	Net Profit or Loss	4,521,289	38.7%		

## 292500 FRESENIUS MEDICAL CARE - DESERT INN

For Profit

2545 SOUTH BRUCE STREET, SUITE 100      12/31/2017 365 Days Submitted      End Stage Renal Disease  
 LAS VEGAS, NV 89169  
 CLARK  
 NORIDIAN

## 382502 SALEM DIALYSIS

For Profit

3550 LIBERTY ROAD S SUITE 100      12/31/2017 365 Days Settled      End Stage Renal Disease  
 SALEM, OR 97302  
 MARION  
 BLUE CROSS (GEORGIA)

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	64,892,504	Total Charges	12,296,914	Salary Expense	32.3%	
Fixed Assets	277,758	Contract Allowance	645,810	5.3%	Fringe Benefits	5.5%
Other Assets	0	Operating Revenue	11,651,104	94.7%	Current Ratio	102.0
Total Assets	65,170,262	Operating Expense	6,406,618	55.0%	Days to Collect	75.9
Current Liabilities	636,386	Operating Margin	5,244,486	45.0%	Avg Payment Days	4.0
Long Term Liabilities	59,329	Other Income	1,836	0.0%	Depreciation Rate	17.2%
Total Equity	64,474,548	Other Expense	0	0.0%	Return on Equity	8.1%
Total Liab. and Equity	65,170,263	Net Profit or Loss	5,246,322	45.0%		

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 48



# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	37,987,835	Total Charges	11,538,445	Salary Expense	30.3%	
Fixed Assets	1,484,877	Contract Allowance	-111,559	-1.0%	Fringe Benefits	5.2%
Other Assets	3,624,070	Operating Revenue	11,650,004	101.0%	Current Ratio	161.4
Total Assets	43,096,782	Operating Expense	6,008,689	51.6%	Days to Collect	6.5
Current Liabilities	235,346	Operating Margin	5,641,315	48.4%	Avg Payment Days	9.1
Long Term Liabilities	160,647	Other Income	2,355	0.0%	Depreciation Rate	20.8%
Total Equity	42,700,788	Other Expense	0	0.0%	Return on Equity	13.2%
Total Liab. and Equity	43,096,781	Net Profit or Loss	5,643,670	48.4%		

**312508 LUMBERTON DIALYSIS**

For Profit

1261 ROUTE 38, SUITE B

12/31/2017 365 Days Submitted

End Stage Renal Disease

HAINESPORT, NJ 08036

BURLINGTON

BLUE CROSS (TEXAS)

**342513 FRESENIUS MEDICAL CARE GASTONIA**

For Profit

348 BURTONWOOD DRIVE

12/31/2017 365 Days Submitted

End Stage Renal Disease

GASTONIA, NC 28054

GASTON

BLUE CROSS (NORTH CAROLINA)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 49

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>312502 BIO-MEDICAL APPLICATIONS OF JERSEY CITY</b>				For Profit
107-123 PACIFIC AVENUE		12/31/2017 365 Days Submitted		End Stage Renal Disease
JERSEY CITY, NJ 07304				
HUDSON				
BLUE CROSS (NEW JERSEY)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	38,538,089	Total Charges	11,559,220	Salary Expense 37.5%
Fixed Assets	934,910	Contract Allowance	0	0.0% Fringe Benefits 10.2%
Other Assets	9,666	Operating Revenue	11,559,220	100.0%
Total Assets	39,482,665	Operating Expense	8,678,907	75.1% Current Ratio (64.2)
Current Liabilities	-600,663	Operating Margin	2,880,313	24.9% Days to Collect 38.4
Long Term Liabilities	-477,511	Other Income	0	0.0% Avg Payment Days (25.3)
Total Equity	-38,404,491	Other Expense	0	0.0% Depreciation Rate 23.9%
Total Liab. and Equity	-39,482,665	Net Profit or Loss	2,880,313	24.9% Return on Equity -7.5%
<b>342504 BMA OF GREENSBORO</b>				For Profit
2700 HENRY STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease
GREENSBORO, NC 27405				
GUILFORD				
BLUE CROSS (NORTH CAROLINA)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	51,006,308	Total Charges	11,528,408	Salary Expense 37.1%
Fixed Assets	989,396	Contract Allowance	0	0.0% Fringe Benefits 8.8%
Other Assets	1,958	Operating Revenue	11,528,408	100.0%
Total Assets	51,997,662	Operating Expense	8,125,933	70.5% Current Ratio (56.2)
Current Liabilities	-907,757	Operating Margin	3,402,475	29.5% Days to Collect 37.7
Long Term Liabilities	-456,967	Other Income	0	0.0% Avg Payment Days (40.8)
Total Equity	-50,632,937	Other Expense	0	0.0% Depreciation Rate 16.2%
Total Liab. and Equity	-51,997,661	Net Profit or Loss	3,402,475	29.5% Return on Equity -6.7%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 50

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>552780 MENIFEE HOME DIALYSIS</b>				For Profit		
29878 HAUN RD, STE 100		12/31/2017 365 Days Submitted		End Stage Renal Disease		
MENIFEE, CA 92586						
RIVERSIDE						
Noridian (NF)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	3,514,988	Total Charges	14,636,986	Salary Expense	26.7%	
Fixed Assets	270,351	Contract Allowance	3,115,495	21.3%	Fringe Benefits	3.9%
Other Assets	390,521	Operating Revenue	11,521,491	78.7%		
Total Assets	4,175,860	Operating Expense	6,888,645	59.8%	Current Ratio	3.4
Current Liabilities	1,034,124	Operating Margin	4,632,846	40.2%	Days to Collect	25.6
Long Term Liabilities	390,521	Other Income	-2,430,480	-21.1%	Avg Payment Days	3.1
Total Equity	2,751,216	Other Expense	0	0.0%	Depreciation Rate	40.1%
Total Liab. and Equity	4,175,861	Net Profit or Loss	2,202,366	19.1%	Return on Equity	80.1%
<b>332572 RENAL CARE OF ROCKLAND INC</b>				For Profit		
131 ROUTE 303		12/31/2017 365 Days Submitted		End Stage Renal Disease		
VALLEY COTTAGE, NY 10989						
ROCKLAND						
NATIONAL GOVERNMENT SERVICES						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	7,832,911	Total Charges	11,449,501	Salary Expense	34.1%	
Fixed Assets	144,878	Contract Allowance	0	0.0%	Fringe Benefits	5.6%
Other Assets	3,013,454	Operating Revenue	11,449,501	100.0%		
Total Assets	10,991,243	Operating Expense	5,500,362	48.0%	Current Ratio	8.7
Current Liabilities	902,758	Operating Margin	5,949,139	52.0%	Days to Collect	212.0
Long Term Liabilities	0	Other Income	861	0.0%	Avg Payment Days	57.5
Total Equity	10,088,485	Other Expense	0	0.0%	Depreciation Rate	21.7%
Total Liab. and Equity	10,991,243	Net Profit or Loss	5,950,000	52.0%	Return on Equity	59.0%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 51

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>502522 PNRS FORT VANCOUVER KIDNEY CENTER</b>				For Profit		
312 SE STONEMILL DRIVE, SUITE 150		12/31/2017 365 Days Submitted		End Stage Renal Disease		
VANCOUVER, WA 98684						
CLARK						
BLUE CROSS (OREGON)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	2,473,220	Total Charges	11,427,698	Salary Expense	38.9%	
Fixed Assets	621,926	Contract Allowance	0	0.0%	Fringe Benefits	11.5%
Other Assets	0	Operating Revenue	11,427,698	100.0%		
Total Assets	3,095,146	Operating Expense	6,247,895	54.7%	Current Ratio	0.1
Current Liabilities	16,765,252	Operating Margin	5,179,803	45.3%	Days to Collect	73.5
Long Term Liabilities	-440,349	Other Income	2	0.0%	Avg Payment Days	979.4
Total Equity	-19,420,050	Other Expense	0	0.0%	Depreciation Rate	20.7%
Total Liab. and Equity	-3,095,147	Net Profit or Loss	5,179,805	45.3%	Return on Equity	-26.7%
<b>062587 KIDNEY CENTER OF WHEAT RIDGE, THE</b>				For Profit		
6920 WEST 38TH AVENUE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
WHEAT RIDGE, CO 80033						
JEFFERSON						
NOVITAS (COLORADO)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	390,487	Total Charges	7,597,634	Salary Expense	33.0%	
Fixed Assets	1,121,811	Contract Allowance	-3,801,001	-50.0%	Fringe Benefits	9.8%
Other Assets	12,880	Operating Revenue	11,398,635	150.0%		
Total Assets	1,525,178	Operating Expense	2,640,042	23.2%	Current Ratio	0.5
Current Liabilities	766,958	Operating Margin	8,758,593	76.8%	Days to Collect	2.8
Long Term Liabilities	501,980	Other Income	0	0.0%	Avg Payment Days	19.6
Total Equity	256,241	Other Expense	0	0.0%	Depreciation Rate	16.9%
Total Liab. and Equity	1,525,179	Net Profit or Loss	8,758,593	76.8%	Return on Equity	3,418.1%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 52

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>292518 RENO DIALYSIS CENTER</b>				For Profit
1500 E SECOND STREET SUITE 101		12/31/2017 365 Days Submitted		End Stage Renal Disease
RENO, NV 89502				
WASHOE				
NATIONAL GOVERNMENT SERVICES				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	22,045,835	Total Charges	9,334,599	Salary Expense 31.4%
Fixed Assets	229,637	Contract Allowance	-2,029,866	-21.7% Fringe Benefits 5.5%
Other Assets	0	Operating Revenue	11,364,465	121.7%
Total Assets	<u>22,275,472</u>	Operating Expense	<u>6,274,838</u>	55.2% Current Ratio 55.4
Current Liabilities	397,785	Operating Margin	5,089,627	44.8% Days to Collect 17.8
Long Term Liabilities	9,035	Other Income	2,089	0.0% Avg Payment Days 5.7
Total Equity	<u>21,868,654</u>	Other Expense	0	0.0% Depreciation Rate 16.1%
Total Liab. and Equity	<u>22,275,474</u>	Net Profit or Loss	<u>5,091,716</u>	44.8% Return on Equity 23.3%
<b>312622 LOURDES CAMDEN DIALYSIS</b>				For Profit
1601 HADDON AVE		12/31/2017 365 Days Submitted		End Stage Renal Disease
CAMDEN, NJ 08103				
CAMDEN				
Novitas NJ				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	13,127,150	Total Charges	10,724,978	Salary Expense 37.4%
Fixed Assets	296,564	Contract Allowance	-619,134	-5.8% Fringe Benefits 5.9%
Other Assets	17,269,496	Operating Revenue	11,344,112	105.8%
Total Assets	<u>30,693,210</u>	Operating Expense	<u>7,108,099</u>	62.7% Current Ratio 21.9
Current Liabilities	598,437	Operating Margin	4,236,013	37.3% Days to Collect 13.3
Long Term Liabilities	84,069	Other Income	-800,808	-7.1% Avg Payment Days 4.8
Total Equity	<u>30,010,702</u>	Other Expense	0	0.0% Depreciation Rate 8.4%
Total Liab. and Equity	<u>30,693,208</u>	Net Profit or Loss	<u>3,435,205</u>	30.3% Return on Equity 11.4%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 53

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>262547 FRESNIUS MEDICAL CARE SPRINGFIELD MIDWEST</b>			For Profit	
2003 EAST SUNSHINE STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease
SPRINGFIELD, MO 65804				
GREENE				
BLUE CROSS (TEXAS)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	38,831,460	Total Charges	11,241,048	Salary Expense 29.3%
Fixed Assets	2,977,555	Contract Allowance	0	0.0% Fringe Benefits 8.0%
Other Assets	0	Operating Revenue	11,241,048	100.0%
Total Assets	41,809,015	Operating Expense	8,047,008	71.6% Current Ratio (175.1)
Current Liabilities	-221,710	Operating Margin	3,194,040	28.4% Days to Collect 46.8
Long Term Liabilities	-393,728	Other Income	2	0.0% Avg Payment Days (10.1)
Total Equity	-41,193,579	Other Expense	0	0.0% Depreciation Rate 10.9%
Total Liab. and Equity	-41,809,017	Net Profit or Loss	3,194,042	28.4% Return on Equity -7.8%
<b>342627 CHARLOTTE EAST DIALYSIS</b>			For Profit	
5627 ALBEMARLE ROAD		12/31/2017 365 Days Submitted		End Stage Renal Disease
CHARLOTTE, NC 28212				
MECKLENBURG				
BLUE CROSS (GEORGIA)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	18,855,687	Total Charges	9,813,407	Salary Expense 25.5%
Fixed Assets	3,145,867	Contract Allowance	-1,422,879	-14.5% Fringe Benefits 4.0%
Other Assets	-714	Operating Revenue	11,236,286	114.5%
Total Assets	22,000,840	Operating Expense	8,055,612	71.7% Current Ratio 62.1
Current Liabilities	303,429	Operating Margin	3,180,674	28.3% Days to Collect 81.1
Long Term Liabilities	2,221,140	Other Income	6,926	0.1% Avg Payment Days 2.6
Total Equity	19,476,272	Other Expense	0	0.0% Depreciation Rate 6.6%
Total Liab. and Equity	22,000,841	Net Profit or Loss	3,187,600	28.4% Return on Equity 16.4%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 54

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	55,724,620	Total Charges	11,219,641		Salary Expense	30.3%
Fixed Assets	1,237,039	Contract Allowance	0	0.0%	Fringe Benefits	8.5%
Other Assets	0	Operating Revenue	11,219,641	100.0%	Current Ratio	(68.6)
Total Assets	56,961,659	Operating Expense	8,819,259	78.6%	Days to Collect	58.6
Current Liabilities	-812,323	Operating Margin	2,400,382	21.4%	Avg Payment Days	(33.6)
Long Term Liabilities	-555,518	Other Income	-8,028	-0.1%	Depreciation Rate	49.9%
Total Equity	-55,593,818	Other Expense	0	0.0%	Return on Equity	-4.3%
Total Liab. and Equity	-56,961,659	Net Profit or Loss	2,392,354	21.3%		

## 332589 KEW GARDENS DIALYSIS CENTER

For Profit

120-46 QUEENS BLVD

12/31/2017 365 Days Submitted

End Stage Renal Disease

KEW GARDENS, NY 11415

QUEENS

NATIONAL GOVERNMENT SERVICES

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	2,216,732	Total Charges	11,180,587		Salary Expense	40.1%
Fixed Assets	1,871,322	Contract Allowance	0	0.0%	Fringe Benefits	7.7%
Other Assets	27,291	Operating Revenue	11,180,587	100.0%	Current Ratio	1.2
Total Assets	4,115,345	Operating Expense	10,047,915	89.9%	Days to Collect	7.2
Current Liabilities	1,786,555	Operating Margin	1,132,672	10.1%	Avg Payment Days	45.0
Long Term Liabilities	1,152,862	Other Income	2,316	0.0%	Depreciation Rate	10.2%
Total Equity	1,175,928	Other Expense	0	0.0%	Return on Equity	96.5%
Total Liab. and Equity	4,115,345	Net Profit or Loss	1,134,988	10.2%		

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 55

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>052622 EAST LA PLAZA DIALYSIS</b>				For Profit		
1700 CESAR E CHAVEZ AVENUE, SUITE L100		12/31/2017 365 Days Submitted		End Stage Renal Disease		
LOS ANGELES, CA 90033						
LOS ANGELES						
BLUE CROSS (TEXAS)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	20,430,406	Total Charges	10,558,906	Salary Expense	35.7%	
Fixed Assets	393,220	Contract Allowance	-620,599	-5.9%	Fringe Benefits	6.0%
Other Assets	1,668,744	Operating Revenue	11,179,505	105.9%		
Total Assets	22,492,370	Operating Expense	8,410,206	75.2%	Current Ratio	42.2
Current Liabilities	484,124	Operating Margin	2,769,299	24.8%	Days to Collect	15.3
Long Term Liabilities	24,449	Other Income	4,507	0.0%	Avg Payment Days	11.4
Total Equity	21,983,795	Other Expense	0	0.0%	Depreciation Rate	13.2%
Total Liab. and Equity	22,492,368	Net Profit or Loss	2,773,806	24.8%	Return on Equity	12.6%
<b>292538 FIVE STAR DIALYSIS CENTER</b>				For Profit		
2400 TECH CENTER CT		12/31/2017 365 Days Submitted		End Stage Renal Disease		
LAS VEGAS, NV 89128						
CLARK						
BLUE CROSS (TENNESSEE)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	2,255,582	Total Charges	11,327,039	Salary Expense	30.6%	
Fixed Assets	301,389	Contract Allowance	151,986	1.3%	Fringe Benefits	5.3%
Other Assets	0	Operating Revenue	11,175,053	98.7%		
Total Assets	2,556,971	Operating Expense	7,900,812	70.7%	Current Ratio	2.1
Current Liabilities	1,060,537	Operating Margin	3,274,241	29.3%	Days to Collect	44.6
Long Term Liabilities	23,352	Other Income	-1,603,604	-14.3%	Avg Payment Days	11.1
Total Equity	1,473,083	Other Expense	0	0.0%	Depreciation Rate	16.1%
Total Liab. and Equity	2,556,972	Net Profit or Loss	1,670,637	14.9%	Return on Equity	113.4%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 56



# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	3,194,706	Total Charges	44,327,419	Salary Expense	42.6%	
Fixed Assets	930,028	Contract Allowance	33,185,956	74.9%	Fringe Benefits	5.3%
Other Assets	0	Operating Revenue	11,141,463	25.1%		
Total Assets	4,124,734	Operating Expense	8,518,804	76.5%	Current Ratio	2.7
Current Liabilities	1,196,164	Operating Margin	2,622,659	23.5%	Days to Collect	246.7
Long Term Liabilities	0	Other Income	4,122,987	37.0%	Avg Payment Days	24.7
Total Equity	2,928,570	Other Expense	0	0.0%	Depreciation Rate	5.1%
Total Liab. and Equity	4,124,734	Net Profit or Loss	6,745,646	60.5%	Return on Equity	230.3%

## 142540 CIRCLE MEDICAL MANAGEMENT

For Profit

1426 W WASHINGTON BLVD

12/31/2017 365 Days Submitted

End Stage Renal Disease

CHICAGO, IL 60607

COOK

NATIONAL GOVERNMENT SERVICES

## 252513 RENAL CARE GROUP - TUPELO

For Profit

2978 MATTOX STREET

12/31/2017 365 Days Submitted

End Stage Renal Disease

TUPELO, MS 38801

LEE

BLUE CROSS (MISSISSIPPI)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 57

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	917,598	Total Charges	7,783,685		Salary Expense	32.6%
Fixed Assets	1,186,916	Contract Allowance	-3,318,939	-42.6%	Fringe Benefits	10.6%
Other Assets	7,805	Operating Revenue	11,102,624	142.6%	Current Ratio	0.8
<b>Total Assets</b>	<b>2,112,319</b>	Operating Expense	4,553,412	41.0%	Days to Collect	1.9
Current Liabilities	1,114,737	Operating Margin	6,549,212	59.0%	Avg Payment Days	26.2
Long Term Liabilities	647,395	Other Income	0	0.0%	Depreciation Rate	16.4%
Total Equity	350,186	Other Expense	0	0.0%	Return on Equity	1,870.2%
<b>Total Liab. and Equity</b>	<b>2,112,318</b>	Net Profit or Loss	6,549,212	59.0%		

**852503 DIALYSIS CENTER OF MILLEDGEVILLE**

For Profit

1520 N COLUMBIA STREET, STE 100

12/31/2017 365 Days Submitted

End Stage Renal Disease

MILLEDGEVILLE, GA 31061

BALDWIN

CAHABA GBA (GA)

**062554 KIDNEY CENTER OF ARVADA**

For Profit

5265 VANCE STREET, #100

12/31/2017 365 Days Submitted

End Stage Renal Disease

ARVADA, CO 80002

JEFFERSON

NOVITAS (COLORADO)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 58

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	852,907	Total Charges	7,451,194		Salary Expense	33.6%
Fixed Assets	651,993	Contract Allowance	-3,585,216	-48.1%	Fringe Benefits	10.8%
Other Assets	11,654	Operating Revenue	11,036,410	148.1%	Current Ratio	1.3
Total Assets	1,516,554	Operating Expense	2,307,604	20.9%	Days to Collect	16.2
Current Liabilities	662,796	Operating Margin	8,728,806	79.1%	Avg Payment Days	16.8
Long Term Liabilities	60,651	Other Income	0	0.0%	Depreciation Rate	18.2%
Total Equity	793,104	Other Expense	0	0.0%	Return on Equity	1,100.6%
Total Liab. and Equity	1,516,551	Net Profit or Loss	8,728,806	79.1%		

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	1,187,628	Total Charges	361,162,306		Salary Expense	40.9%
Fixed Assets	454,548	Contract Allowance	350,136,761	96.9%	Fringe Benefits	6.9%
Other Assets	8,078	Operating Revenue	11,025,545	3.1%	Current Ratio	(0.1)
Total Assets	1,650,254	Operating Expense	6,988,285	63.4%	Days to Collect	5.1
Current Liabilities	-18,439,117	Operating Margin	4,037,260	36.6%	Avg Payment Days	23.2
Long Term Liabilities	-1,256,293	Other Income	102,508	0.9%	Depreciation Rate	41.9%
Total Equity	21,345,664	Other Expense	0	0.0%	Return on Equity	19.4%
Total Liab. and Equity	1,650,254	Net Profit or Loss	4,139,768	37.5%		

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 59

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>072539 U S RENAL CARE ORANGE DIALYSIS</b>				For Profit	
240 INDIAN RIVER ROAD, BLDG D		12/31/2017 365 Days Submitted		End Stage Renal Disease	
ORANGE, CT 06477					
NEW HAVEN					
NATIONAL GOVT SERVICES (CONNECTICUT)					
Balance Sheet		Income Statement		Key Performance Ind.	
Current Assets	2,774,410	Total Charges	173,218,137	Salary Expense	30.7%
Fixed Assets	740,542	Contract Allowance	162,208,485	93.6%	Fringe Benefits 5.7%
Other Assets	14,209	Operating Revenue	11,009,652	6.4%	
Total Assets	3,529,161	Operating Expense	5,791,615	52.6%	Current Ratio 22.8
Current Liabilities	121,741	Operating Margin	5,218,037	47.4%	Days to Collect 35.5
Long Term Liabilities	-5,004	Other Income	-232	0.0%	Avg Payment Days 17.5
Total Equity	3,412,424	Other Expense	0	0.0%	Depreciation Rate 26.8%
Total Liab. and Equity	3,529,161	Net Profit or Loss	5,217,805	47.4%	Return on Equity 152.9%
<b>262508 US RENAL CARE CREVE COEUR DIALYSIS</b>				For Profit	
1009 EXECUTIVE PARKWAY DRIVE		12/31/2017 365 Days Submitted		End Stage Renal Disease	
CREVE COEUR, MO 63141					
SAINT LOUIS					
WISCONSIN PHYSICIANS SERVICE					
Balance Sheet		Income Statement		Key Performance Ind.	
Current Assets	5,747,811	Total Charges	226,716,311	Salary Expense	25.8%
Fixed Assets	918,097	Contract Allowance	215,711,311	95.1%	Fringe Benefits 4.2%
Other Assets	28,806	Operating Revenue	11,005,000	4.9%	
Total Assets	6,694,714	Operating Expense	6,082,237	55.3%	Current Ratio (0.5)
Current Liabilities	-11,615,193	Operating Margin	4,922,763	44.7%	Days to Collect 160.1
Long Term Liabilities	-1,965,821	Other Income	0	0.0%	Avg Payment Days 15.8
Total Equity	20,275,728	Other Expense	0	0.0%	Depreciation Rate 29.0%
Total Liab. and Equity	6,694,714	Net Profit or Loss	4,922,763	44.7%	Return on Equity 24.3%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 60

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>052691 CAMERON PARK DIALYSIS</b>				For Profit		
3311 COACH LANE, SUITE C		12/31/2017 365 Days Submitted		End Stage Renal Disease		
CAMERON PARK, CA 95682						
EL DORADO						
BLUE CROSS (CALIFORNIA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	11,087,423	Total Charges	7,235,063	Salary Expense	32.5%	
Fixed Assets	541,510	Contract Allowance	-3,716,297	-51.4%	Fringe Benefits	5.4%
Other Assets	0	Operating Revenue	10,951,360	151.4%		
Total Assets	11,628,933	Operating Expense	5,138,578	46.9%	Current Ratio	89.8
Current Liabilities	123,506	Operating Margin	5,812,782	53.1%	Days to Collect	3.9
Long Term Liabilities	33,634	Other Income	-1,065,062	-9.7%	Avg Payment Days	4.7
Total Equity	11,471,793	Other Expense	0	0.0%	Depreciation Rate	16.9%
Total Liab. and Equity	11,628,933	Net Profit or Loss	4,747,720	43.4%	Return on Equity	41.4%
<b>332670 LONG ISLAND RENAL CARE</b>				For Profit		
3460 GREAT NECK RD		12/31/2017 365 Days Submitted		End Stage Renal Disease		
AMITYVILLE, NY 11701						
SUFFOLK						
NATIONAL GOVT SERVICES (NEW YORK)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	9,018,811	Total Charges	11,418,052	Salary Expense	31.9%	
Fixed Assets	2,079,350	Contract Allowance	467,138	4.1%	Fringe Benefits	5.3%
Other Assets	5,037,365	Operating Revenue	10,950,914	95.9%		
Total Assets	16,135,526	Operating Expense	7,459,489	68.1%	Current Ratio	66.6
Current Liabilities	135,459	Operating Margin	3,491,425	31.9%	Days to Collect	16.2
Long Term Liabilities	1,835,443	Other Income	2,934	0.0%	Avg Payment Days	4.1
Total Equity	14,164,624	Other Expense	0	0.0%	Depreciation Rate	8.5%
Total Liab. and Equity	16,135,526	Net Profit or Loss	3,494,359	31.9%	Return on Equity	24.7%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 61

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	14,990,875	Total Charges	10,483,225	Salary Expense	31.1%	
Fixed Assets	533,147	Contract Allowance	-454,310	-4.3%	Fringe Benefits	4.7%
Other Assets	60,698	Operating Revenue	10,937,535	104.3%	Current Ratio	96.9
Total Assets	15,584,720	Operating Expense	7,687,768	70.3%	Days to Collect	19.3
Current Liabilities	154,658	Operating Margin	3,249,767	29.7%	Avg Payment Days	2.7
Long Term Liabilities	100,657	Other Income	2,291	0.0%	Depreciation Rate	6.6%
Total Equity	15,329,406	Other Expense	0	0.0%	Return on Equity	21.2%
Total Liab. and Equity	15,584,721	Net Profit or Loss	3,252,058	29.7%		

## 332621 COLUMBIA UNIVERSITY DIALYSIS CENTER

For Profit

60 HAVEN AVENUE  
 NEW YORK, NY 10032  
 NEW YORK  
 NATIONAL GOVT SERVICES (NEW YORK)  
 12/31/2017 365 Days Submitted  
 End Stage Renal Disease

## 292501 LAS VEGAS DIALYSIS CENTER

For Profit

150 S VALLEY VIEW BLVD  
 LAS VEGAS, NV 89107  
 CLARK  
 PALMETTO (NEVADA)  
 12/31/2017 365 Days Submitted  
 End Stage Renal Disease

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 62

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	28,722,915	Total Charges	9,343,906	Salary Expense	22.9%	
Fixed Assets	2,036,228	Contract Allowance	-1,571,249	-16.8%	Fringe Benefits	4.3%
Other Assets	32,372	Operating Revenue	10,915,155	116.8%		
<b>Total Assets</b>	<b>30,791,515</b>	Operating Expense	7,470,402	68.4%	Current Ratio	166.6
Current Liabilities	172,368	Operating Margin	3,444,753	31.6%	Days to Collect	13.1
Long Term Liabilities	234,655	Other Income	686	0.0%	Avg Payment Days	3.7
Total Equity	30,384,491	Other Expense	0	0.0%	Depreciation Rate	11.4%
<b>Total Liab. and Equity</b>	<b>30,791,514</b>	Net Profit or Loss	3,445,439	31.6%	Return on Equity	11.3%

**342507 WILSON DIALYSIS**

For Profit

2833 WOOTEN BLVD SW

12/31/2017 365 Days Submitted

End Stage Renal Disease

WILSON, NC 27893

WILSON

BLUE CROSS (GEORGIA)

**332607 CHINATOWN DIALYSIS CENTER LLC**

For Profit

213 HESTER ST

12/31/2017 365 Days Submitted

End Stage Renal Disease

NEW YORK, NY 10013

NEW YORK

NATIONAL GOVT SERVICES (NEW YORK)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 63

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	25,418,223	Total Charges	9,595,642		Salary Expense	24.4%
Fixed Assets	491,708	Contract Allowance	-1,266,784	-13.2%	Fringe Benefits	4.1%
Other Assets	0	Operating Revenue	10,862,426	113.2%	Current Ratio	185.9
Total Assets	25,909,931	Operating Expense	6,720,791	61.9%	Days to Collect	15.7
Current Liabilities	136,736	Operating Margin	4,141,635	38.1%	Avg Payment Days	2.6
Long Term Liabilities	23,018	Other Income	6,126	0.1%	Depreciation Rate	10.7%
Total Equity	25,750,178	Other Expense	0	0.0%	Return on Equity	16.1%
Total Liab. and Equity	25,909,932	Net Profit or Loss	4,147,761	38.2%		

## 492556 HIOAKS DIALYSIS

For Profit

671 HIOAKS ROAD, SUITE A

12/31/2017 365 Days Submitted

End Stage Renal Disease

RICHMOND, VA 23225

RICHMOND CITY

CAHABA

### Balance Sheet

### Income Statement

### Key Performance Ind.

Current Assets	28,880,095	Total Charges	10,549,942		Salary Expense	26.8%
Fixed Assets	591,281	Contract Allowance	-264,611	-2.5%	Fringe Benefits	3.7%
Other Assets	328,769	Operating Revenue	10,814,553	102.5%	Current Ratio	73.9
Total Assets	29,800,145	Operating Expense	8,081,295	74.7%	Days to Collect	12.1
Current Liabilities	391,039	Operating Margin	2,733,258	25.3%	Avg Payment Days	6.9
Long Term Liabilities	109,029	Other Income	714	0.0%	Depreciation Rate	15.4%
Total Equity	29,300,076	Other Expense	0	0.0%	Return on Equity	9.3%
Total Liab. and Equity	29,800,144	Net Profit or Loss	2,733,972	25.3%		

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 64



# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>052696 VISALIA DIALYSIS</b>				For Profit
5429 W CYPRESS AVE		12/31/2017 365 Days Submitted		End Stage Renal Disease
VISALIA, CA 93277				
TULARE				
BLUE CROSS (GEORGIA)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	13,894,768	Total Charges	8,803,616	Salary Expense 36.1%
Fixed Assets	660,882	Contract Allowance	-2,004,179	-22.8% Fringe Benefits 5.4%
Other Assets	1,863,067	Operating Revenue	10,807,795	122.8%
Total Assets	16,418,717	Operating Expense	7,711,899	71.4% Current Ratio 45.7
Current Liabilities	303,939	Operating Margin	3,095,896	28.6% Days to Collect 10.2
Long Term Liabilities	50,260	Other Income	3,014	0.0% Avg Payment Days 5.7
Total Equity	16,064,517	Other Expense	0	0.0% Depreciation Rate 11.6%
Total Liab. and Equity	16,418,716	Net Profit or Loss	3,098,910	28.7% Return on Equity 19.3%
<b>332547 ROGOSIN INSTITUTE QUEENS DIALYSIS</b>				Not for Profit
66-20 QUEENS BLVD		12/31/2017 365 Days Submitted		End Stage Renal Disease
WOODSIDE, NY 11377				
QUEENS				
NATIONAL GOVERNMENT SERVICES				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	26,150,906	Total Charges	10,802,203	Salary Expense 46.2%
Fixed Assets	1,062,295	Contract Allowance	0	0.0% Fringe Benefits 6.7%
Other Assets	233,682	Operating Revenue	10,802,203	100.0%
Total Assets	27,446,883	Operating Expense	7,969,400	73.8% Current Ratio 13.3
Current Liabilities	1,959,910	Operating Margin	2,832,803	26.2% Days to Collect 24.5
Long Term Liabilities	0	Other Income	0	0.0% Avg Payment Days 31.1
Total Equity	25,486,973	Other Expense	0	0.0% Depreciation Rate 7.2%
Total Liab. and Equity	27,446,883	Net Profit or Loss	2,832,803	26.2% Return on Equity 11.1%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 65

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>502520 NKC - AUBURN KIDNEY CENTER</b>			Not for Profit			
1501 WEST VALLEY HIGHWAY NORTH, SUITE 104		6/30/2017 365 Days Submitted		End Stage Renal Disease		
AUBURN, WA 98001						
KING						
BLUE CROSS (WASHINGTON & ALASKA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	2,843,338	Total Charges	10,790,342	Salary Expense	34.9%	
Fixed Assets	499,464	Contract Allowance	0	0.0%	Fringe Benefits	9.5%
Other Assets	6,012,521	Operating Revenue	10,790,342	100.0%		
Total Assets	9,355,323	Operating Expense	7,421,044	68.8%	Current Ratio	2.8
Current Liabilities	1,017,244	Operating Margin	3,369,298	31.2%	Days to Collect	38.9
Long Term Liabilities	10,149	Other Income	0	0.0%	Avg Payment Days	43.3
Total Equity	8,327,930	Other Expense	0	0.0%	Depreciation Rate	12.1%
Total Liab. and Equity	9,355,323	Net Profit or Loss	3,369,298	31.2%	Return on Equity	40.5%

<b>332569 FMS - ALBANY REGIONAL KIDNEY CENTER</b>			For Profit			
2 CLARA BARTON DRIVE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
ALBANY, NY 12208						
ALBANY						
NATIONAL GOVT SERVICES (NEW YORK)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	9,632,131	Total Charges	10,785,591	Salary Expense	37.3%	
Fixed Assets	779,299	Contract Allowance	0	0.0%	Fringe Benefits	8.8%
Other Assets	6,938,471	Operating Revenue	10,785,591	100.0%		
Total Assets	17,349,901	Operating Expense	7,391,022	68.5%	Current Ratio	(10.5)
Current Liabilities	-920,316	Operating Margin	3,394,569	31.5%	Days to Collect	40.5
Long Term Liabilities	-178,837	Other Income	3	0.0%	Avg Payment Days	(45.4)
Total Equity	-16,250,749	Other Expense	0	0.0%	Depreciation Rate	16.6%
Total Liab. and Equity	-17,349,902	Net Profit or Loss	3,394,572	31.5%	Return on Equity	-20.9%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 66

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	743,964	Total Charges	44,818,208	Salary Expense	34.0%	
Fixed Assets	1,070,920	Contract Allowance	34,040,172	76.0%	Fringe Benefits	7.0%
Other Assets	450,184	Operating Revenue	10,778,036	24.0%		
<b>Total Assets</b>	<b>2,265,068</b>	Operating Expense	8,875,566	82.3%	Current Ratio	2.2
Current Liabilities	344,933	Operating Margin	1,902,470	17.7%	Days to Collect	11.1
Long Term Liabilities	1,006,934	Other Income	0	0.0%	Avg Payment Days	8.5
Total Equity	913,201	Other Expense	0	0.0%	Depreciation Rate	17.2%
<b>Total Liab. and Equity</b>	<b>2,265,068</b>	Net Profit or Loss	1,902,470	17.7%	Return on Equity	208.3%

**232505 GREENFIELD HEALTH SYSTEMS-MAIN**

Not for Profit

2799 W GRAND BOULEVARD

12/31/2017 365 Days Submitted

End Stage Renal Disease

DETROIT, MI 48202

WAYNE

NATIONAL GOVERNMENT SERVICES

**362500 CENTER FOR DIALYSIS CARE OF CLEVELAND - EAST**

Not for Profit

11717 EUCLID AVENUE

12/31/2017 365 Days Submitted

End Stage Renal Disease

CLEVELAND, OH 44106

CUYAHOGA

NATIONAL GOVERNMENT SERVICES

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 67

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>052618 FAIRFIELD DIALYSIS CENTER</b>				For Profit
4660 CENTRAL WAY		12/31/2017 365 Days Submitted		End Stage Renal Disease
FAIRFIELD, CA 94533				
SOLANO				
BLUE CROSS (TEXAS)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	35,494,437	Total Charges	10,774,394	Salary Expense 32.0%
Fixed Assets	243,547	Contract Allowance	22,140	0.2% Fringe Benefits 5.4%
Other Assets	0	Operating Revenue	10,752,254	99.8%
Total Assets	<u>35,737,984</u>	Operating Expense	<u>7,724,534</u>	71.8% Current Ratio 12.6
Current Liabilities	2,825,554	Operating Margin	3,027,720	28.2% Days to Collect 16.7
Long Term Liabilities	70,036	Other Income	9,320	0.1% Avg Payment Days 5.8
Total Equity	<u>32,842,394</u>	Other Expense	0	0.0% Depreciation Rate 8.8%
Total Liab. and Equity	<u>35,737,984</u>	Net Profit or Loss	<u>3,037,040</u>	28.2% Return on Equity 9.2%

<b>152569 EAST EVANSVILLE DIALYSIS PD</b>				For Profit
1312 PROFESSIONAL BLVD		12/31/2017 365 Days Submitted		End Stage Renal Disease
EVANSVILLE, IN 47714				
VANDERBURGH				
NATIONAL GOVERNMENT SERVICES				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	2,125,048	Total Charges	7,247,003	Salary Expense 22.0%
Fixed Assets	209,272	Contract Allowance	-3,471,466	-47.9% Fringe Benefits 3.7%
Other Assets	28,669,917	Operating Revenue	10,718,469	147.9%
Total Assets	<u>31,004,237</u>	Operating Expense	<u>6,709,696</u>	62.6% Current Ratio 8.1
Current Liabilities	261,774	Operating Margin	4,008,773	37.4% Days to Collect 45.1
Long Term Liabilities	17,042	Other Income	1,422	0.0% Avg Payment Days 3.6
Total Equity	<u>30,725,420</u>	Other Expense	0	0.0% Depreciation Rate 25.1%
Total Liab. and Equity	<u>31,004,236</u>	Net Profit or Loss	<u>4,010,195</u>	37.4% Return on Equity 13.1%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 68

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>142527 DA VITA METRO EAST</b>				For Profit
5105 WEST MAIN STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease
BELLEVILLE, IL 62223				
SAINT CLAIR				
NATIONAL GOVERNMENT SERVICES				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	27,905,269	Total Charges	10,001,196	Salary Expense 27.6%
Fixed Assets	714,595	Contract Allowance	-671,178	-6.7% Fringe Benefits 6.0%
Other Assets	6,350,808	Operating Revenue	10,672,374	106.7%
Total Assets	34,970,672	Operating Expense	7,979,195	74.8% Current Ratio 10.2
Current Liabilities	2,744,696	Operating Margin	2,693,179	25.2% Days to Collect 19.2
Long Term Liabilities	142,896	Other Income	16,317	0.2% Avg Payment Days 3.4
Total Equity	32,083,081	Other Expense	0	0.0% Depreciation Rate 14.3%
Total Liab. and Equity	34,970,673	Net Profit or Loss	2,709,496	25.4% Return on Equity 8.4%
<b>312606 WOODLAND PARK DIALYSIS CENTER</b>				For Profit
1225 MCBRIDE AVENUE		12/31/2017 365 Days Submitted		End Stage Renal Disease
WOODLAND PARK, NJ 07424				
PASSAIC				
Novitas NJ				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	1,186,506	Total Charges	8,487,190	Salary Expense 40.9%
Fixed Assets	416,004	Contract Allowance	-2,182,264	-25.7% Fringe Benefits 13.0%
Other Assets	51,542	Operating Revenue	10,669,454	125.7%
Total Assets	1,654,052	Operating Expense	3,332,584	31.2% Current Ratio 1.5
Current Liabilities	770,895	Operating Margin	7,336,870	68.8% Days to Collect 32.5
Long Term Liabilities	0	Other Income	0	0.0% Avg Payment Days 26.5
Total Equity	883,156	Other Expense	0	0.0% Depreciation Rate 20.2%
Total Liab. and Equity	1,654,051	Net Profit or Loss	7,336,870	68.8% Return on Equity 830.8%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 69

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	7,702,827	Total Charges	10,650,192	Salary Expense	34.1%	
Fixed Assets	397,304	Contract Allowance	0	0.0%	Fringe Benefits	7.9%
Other Assets	0	Operating Revenue	10,650,192	100.0%		
Total Assets	8,100,131	Operating Expense	8,281,556	77.8%	Current Ratio	47.1
Current Liabilities	163,410	Operating Margin	2,368,636	22.2%	Days to Collect	205.7
Long Term Liabilities	0	Other Income	10,266	0.1%	Avg Payment Days	7.2
Total Equity	7,936,721	Other Expense	0	0.0%	Depreciation Rate	45.4%
Total Liab. and Equity	8,100,131	Net Profit or Loss	2,378,902	22.3%	Return on Equity	30.0%

## 422634 SPARTANBURG DIALYSIS, LLC

For Profit

128 DILLON DRIVE  
 SPARTANBURG, SC 29307  
 SPARTANBURG  
 PALMETTO GBA (SC)

12/31/2017 365 Days Submitted

End Stage Renal Disease

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	1,087,058	Total Charges	8,717,816	Salary Expense	28.3%	
Fixed Assets	484,567	Contract Allowance	-1,873,165	-21.5%	Fringe Benefits	9.1%
Other Assets	7,982	Operating Revenue	10,590,981	121.5%		
Total Assets	1,579,607	Operating Expense	4,682,281	44.2%	Current Ratio	1.1
Current Liabilities	973,792	Operating Margin	5,908,700	55.8%	Days to Collect	13.3
Long Term Liabilities	0	Other Income	0	0.0%	Avg Payment Days	44.1
Total Equity	605,814	Other Expense	0	0.0%	Depreciation Rate	15.8%
Total Liab. and Equity	1,579,606	Net Profit or Loss	5,908,700	55.8%	Return on Equity	975.3%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 70

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>292504 NORTH LAS VEGAS DIALYSIS CENTER</b>				For Profit		
2065 N LAS VEGAS BLVD		12/31/2017 365 Days Submitted		End Stage Renal Disease		
NORTH LAS VEGAS, NV 89030						
CLARK						
NATIONAL GOVERNMENT SERVICES						
Balance Sheet		Income Statement		Key Performance Ind.		
Current Assets	17,926,025	Total Charges	9,228,355	Salary Expense	34.4%	
Fixed Assets	2,636,691	Contract Allowance	-1,357,672	-14.7%	Fringe Benefits	6.9%
Other Assets	0	Operating Revenue	10,586,027	114.7%		
Total Assets	20,562,716	Operating Expense	6,997,668	66.1%	Current Ratio	76.3
Current Liabilities	234,879	Operating Margin	3,588,359	33.9%	Days to Collect	61.3
Long Term Liabilities	1,843,642	Other Income	-1,436,322	-13.6%	Avg Payment Days	8.0
Total Equity	18,484,195	Other Expense	0	0.0%	Depreciation Rate	7.4%
Total Liab. and Equity	20,562,716	Net Profit or Loss	2,152,037	20.3%	Return on Equity	11.6%
<b>652501 US RENAL CARE SINAJANA DIALYSIS</b>				For Profit		
736 ROUTE 4, SUITE 101		12/31/2017 365 Days Submitted		End Stage Renal Disease		
SINAJANA, GU 96910						
PALMETTO (HAWAII)						
Balance Sheet		Income Statement		Key Performance Ind.		
Current Assets	4,282,464	Total Charges	310,200,667	Salary Expense	22.2%	
Fixed Assets	722,289	Contract Allowance	299,622,945	96.6%	Fringe Benefits	4.4%
Other Assets	22,990,769	Operating Revenue	10,577,722	3.4%		
Total Assets	27,995,522	Operating Expense	7,950,544	75.2%	Current Ratio	0.4
Current Liabilities	10,993,682	Operating Margin	2,627,178	24.8%	Days to Collect	86.8
Long Term Liabilities	874,697	Other Income	0	0.0%	Avg Payment Days	12.6
Total Equity	16,127,143	Other Expense	0	0.0%	Depreciation Rate	35.2%
Total Liab. and Equity	27,995,522	Net Profit or Loss	2,627,178	24.8%	Return on Equity	16.3%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 71

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>682541 GREENACRES DIALYSIS CENTER LLC</b>			For Profit			
5702 LAKE WORTH RD STE 1		12/31/2017 365 Days Submitted		End Stage Renal Disease		
GREENACRES, FL 33463						
PALM BEACH						
FIRST COAST (FLORIDA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	1,133,209	Total Charges	6,685,403	Salary Expense	36.9%	
Fixed Assets	445,165	Contract Allowance	-3,883,767	-58.1%	Fringe Benefits	12.6%
Other Assets	15,393	Operating Revenue	10,569,170	158.1%		
Total Assets	<u>1,593,767</u>	Operating Expense	<u>2,514,666</u>	23.8%	Current Ratio	1.0
Current Liabilities	1,121,553	Operating Margin	8,054,504	76.2%	Days to Collect	25.5
Long Term Liabilities	0	Other Income	0	0.0%	Avg Payment Days	21.2
Total Equity	<u>472,216</u>	Other Expense	<u>0</u>	0.0%	Depreciation Rate	15.3%
Total Liab. and Equity	<u>1,593,769</u>	Net Profit or Loss	<u>8,054,504</u>	76.2%	Return on Equity	1,705.7%
<b>502501 MT BAKER KIDNEY CENTER OUTPATIENT DIALYSIS</b>			Not for Profit			
410 BIRCHWOOD AVENUE, SUITE 100		12/31/2017 365 Days Submitted		End Stage Renal Disease		
BELLINGHAM, WA 98225						
WHATCOM						
BLUE CROSS (WASHINGTON & ALASKA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	-8,518,014	Total Charges	10,298,017	Salary Expense	32.8%	
Fixed Assets	640,771	Contract Allowance	-229,888	-2.2%	Fringe Benefits	5.9%
Other Assets	11,622,720	Operating Revenue	10,527,905	102.2%		
Total Assets	<u>3,745,477</u>	Operating Expense	<u>7,882,410</u>	74.9%	Current Ratio	(27.9)
Current Liabilities	305,009	Operating Margin	2,645,495	25.1%	Days to Collect	102.6
Long Term Liabilities	0	Other Income	480	0.0%	Avg Payment Days	7.4
Total Equity	<u>3,440,467</u>	Other Expense	<u>0</u>	0.0%	Depreciation Rate	38.3%
Total Liab. and Equity	<u>3,745,476</u>	Net Profit or Loss	<u>2,645,975</u>	25.1%	Return on Equity	76.9%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 72



# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	35,502,266	Total Charges	10,491,935	Salary Expense	37.9%	
Fixed Assets	219,297	Contract Allowance	0	0.0%	Fringe Benefits	11.7%
Other Assets	0	Operating Revenue	10,491,935	100.0%		
Total Assets	35,721,563	Operating Expense	5,638,304	53.7%	Current Ratio	(69.4)
Current Liabilities	-511,559	Operating Margin	4,853,631	46.3%	Days to Collect	44.5
Long Term Liabilities	-4,569,866	Other Income	1	0.0%	Avg Payment Days	(33.1)
Total Equity	-30,640,135	Other Expense	0	0.0%	Depreciation Rate	48.0%
Total Liab. and Equity	-35,721,560	Net Profit or Loss	4,853,632	46.3%	Return on Equity	-15.8%

**142515 AURORA DIALYSIS CENTER**

For Profit

455 MERCY LANE

12/31/2017 365 Days Submitted

End Stage Renal Disease

AURORA, IL 60505

KANE

BLUE CROSS (TEXAS)

**102590 NEW PORT RICHEY KIDNEY CENTER INC**

For Profit

7421 RIDGE RD

12/31/2017 365 Days Submitted

End Stage Renal Disease

PORT RICHEY, FL 34668

PASCO

BLUE CROSS (CALIFORNIA)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 73

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	25,172,465	Total Charges	10,457,181	Salary Expense	38.0%	
Fixed Assets	1,199,564	Contract Allowance	-2,099	0.0%	Fringe Benefits	6.6%
Other Assets	0	Operating Revenue	10,459,280	100.0%		
Total Assets	26,372,029	Operating Expense	7,116,830	68.0%	Current Ratio	102.6
Current Liabilities	245,430	Operating Margin	3,342,450	32.0%	Days to Collect	12.1
Long Term Liabilities	0	Other Income	5,789	0.1%	Avg Payment Days	5.5
Total Equity	26,126,598	Other Expense	0	0.0%	Depreciation Rate	9.5%
Total Liab. and Equity	26,372,028	Net Profit or Loss	3,348,239	32.0%	Return on Equity	12.8%

**052857 FLORIN DIALYSIS CENTER**

For Profit

7000 STOCKTON BLVD  
 SACRAMENTO, CA 95823  
 SACRAMENTO  
 PALMETTO (CALIFORNIA)  
 12/31/2017 365 Days Submitted  
 End Stage Renal Disease

**232548 RCG EAST LANSING**

For Profit

2601 COOLIDGE ROAD, STE A  
 EAST LANSING, MI 48823  
 INGHAM  
 NATIONAL GOVERNMENT SERVICES  
 12/31/2017 365 Days Submitted  
 End Stage Renal Disease

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 74

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>052728 RAI - OCEAN AVENUE - SAN FRANCISCO</b>				For Profit		
1738 OCEAN AVE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
SAN FRANCISCO, CA 94112						
SAN FRANCISCO						
NATIONAL GOVERNMENT SERVICES						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	29,666,191	Total Charges	10,424,833	Salary Expense	37.9%	
Fixed Assets	188,699	Contract Allowance	0	0.0%	Fringe Benefits	10.6%
Other Assets	-14,325,306	Operating Revenue	10,424,833	100.0%		
Total Assets	15,529,584	Operating Expense	7,960,303	76.4%	Current Ratio	(136.6)
Current Liabilities	-217,117	Operating Margin	2,464,530	23.6%	Days to Collect	41.0
Long Term Liabilities	-310,206	Other Income	-1	0.0%	Avg Payment Days	(10.0)
Total Equity	-15,002,261	Other Expense	0	0.0%	Depreciation Rate	39.5%
Total Liab. and Equity	-15,529,584	Net Profit or Loss	2,464,529	23.6%	Return on Equity	-16.4%
<b>342512 BMA OF RALEIGH DIALYSIS</b>				For Profit		
3943 NEW BERN AVENUE STE 100		12/31/2017 365 Days Submitted		End Stage Renal Disease		
RALEIGH, NC 27610						
WAKE						
BLUE CROSS (NORTH CAROLINA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	40,408,113	Total Charges	10,417,268	Salary Expense	37.5%	
Fixed Assets	519,692	Contract Allowance	0	0.0%	Fringe Benefits	9.8%
Other Assets	13,575	Operating Revenue	10,417,268	100.0%		
Total Assets	40,941,380	Operating Expense	8,101,349	77.8%	Current Ratio	(34.2)
Current Liabilities	-1,180,006	Operating Margin	2,315,919	22.2%	Days to Collect	43.5
Long Term Liabilities	-291,081	Other Income	-3	0.0%	Avg Payment Days	(53.2)
Total Equity	-39,470,292	Other Expense	0	0.0%	Depreciation Rate	14.8%
Total Liab. and Equity	-40,941,379	Net Profit or Loss	2,315,916	22.2%	Return on Equity	-5.9%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 75

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>102844 ARA NAPLES DIALYSIS CENTER LLC</b>				For Profit
4529 EXECUTIVE DR		12/31/2017 365 Days Submitted		End Stage Renal Disease
NAPLES, FL 34119				
COLLIER				
BLUE CROSS (FLORIDA)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	755,253	Total Charges	7,088,945	Salary Expense 37.0%
Fixed Assets	223,127	Contract Allowance	-3,323,476 -46.9%	Fringe Benefits 13.9%
Other Assets	16,892	Operating Revenue	10,412,421 146.9%	
Total Assets	995,272	Operating Expense	3,620,973 34.8%	Current Ratio 1.8
Current Liabilities	425,924	Operating Margin	6,791,448 65.2%	Days to Collect 8.3
Long Term Liabilities	109,245	Other Income	0 0.0%	Avg Payment Days 20.7
Total Equity	460,104	Other Expense	0 0.0%	Depreciation Rate 15.4%
Total Liab. and Equity	995,273	Net Profit or Loss	6,791,448 65.2%	Return on Equity 1,476.1%
<b>142640 RTC DBA CHURCHVIEW DIALYSIS CENTER</b>				For Profit
417 WARE AVE		12/31/2017 365 Days Submitted		End Stage Renal Disease
ROCKFORD, IL 61107				
WINNEBAGO				
BLUE CROSS (CALIFORNIA)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	35,856,752	Total Charges	9,178,270	Salary Expense 26.4%
Fixed Assets	1,556,079	Contract Allowance	-1,233,230 -13.4%	Fringe Benefits 4.5%
Other Assets	18,593,317	Operating Revenue	10,411,500 113.4%	
Total Assets	56,006,148	Operating Expense	5,854,052 56.2%	Current Ratio 25.5
Current Liabilities	1,405,636	Operating Margin	4,557,448 43.8%	Days to Collect 47.5
Long Term Liabilities	98,875	Other Income	29,172 0.3%	Avg Payment Days 3.8
Total Equity	54,501,638	Other Expense	0 0.0%	Depreciation Rate 14.9%
Total Liab. and Equity	56,006,149	Net Profit or Loss	4,586,620 44.1%	Return on Equity 8.4%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 76

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	1,112,652	Total Charges	7,757,137		Salary Expense	34.1%
Fixed Assets	391,672	Contract Allowance	-2,650,869	-34.2%	Fringe Benefits	11.5%
Other Assets	22,512	Operating Revenue	10,408,006	134.2%	Current Ratio	2.4
Total Assets	1,526,836	Operating Expense	3,901,470	37.5%	Days to Collect	21.8
Current Liabilities	460,266	Operating Margin	6,506,536	62.5%	Avg Payment Days	21.5
Long Term Liabilities	32,317	Other Income	0	0.0%	Depreciation Rate	12.3%
Total Equity	1,034,253	Other Expense	0	0.0%	Return on Equity	629.1%
Total Liab. and Equity	1,526,836	Net Profit or Loss	6,506,536	62.5%		

**682522 ST PETERSBURG KIDNEY CARE LLC**

For Profit

800 THIRD AVE S WEBB PLAZA

12/31/2017 365 Days Submitted

End Stage Renal Disease

SAINT PETERSBURG, FL 33701

PINELLAS

FIRST COAST (FLORIDA)

**072512 ST RAPHAEL DIALYSIS CTR**

For Profit

137 WATER STREET

12/31/2017 365 Days Submitted

End Stage Renal Disease

NEW HAVEN, CT 06511

NEW HAVEN

NATIONAL GOVT SERVICES  
(CONNECTICUT)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 77

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>032502 YUMA DIALYSIS</b>				For Profit		
2130 WEST 24TH STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease		
YUMA, AZ 85364						
YUMA						
NORIDAN (ARIZONA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	43,044,884	Total Charges	11,099,947	Salary Expense	33.0%	
Fixed Assets	91,981	Contract Allowance	742,638	6.7%	Fringe Benefits	5.1%
Other Assets	980,448	Operating Revenue	10,357,309	93.3%		
Total Assets	<u>44,117,313</u>	Operating Expense	<u>7,323,805</u>	70.7%	Current Ratio	91.8
Current Liabilities	468,815	Operating Margin	3,033,504	29.3%	Days to Collect	40.9
Long Term Liabilities	15,044	Other Income	4,286	0.0%	Avg Payment Days	4.1
Total Equity	<u>43,633,453</u>	Other Expense	0	0.0%	Depreciation Rate	12.4%
Total Liab. and Equity	<u>44,117,312</u>	Net Profit or Loss	<u>3,037,790</u>	29.3%	Return on Equity	7.0%
<b>062557 KIDNEY CENTER OF LONGMONT</b>				For Profit		
1960 KEN PRATT BOULEVARD SUITE A		12/31/2017 365 Days Settled		End Stage Renal Disease		
LONGMONT, CO 80501						
BOULDER						
NOVITAS (COLORADO)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	767,201	Total Charges	7,661,031	Salary Expense	36.2%	
Fixed Assets	316,218	Contract Allowance	-2,615,556	-34.1%	Fringe Benefits	11.9%
Other Assets	41,549	Operating Revenue	10,276,587	134.1%		
Total Assets	<u>1,124,968</u>	Operating Expense	<u>3,758,794</u>	36.6%	Current Ratio	0.8
Current Liabilities	984,516	Operating Margin	6,517,793	63.4%	Days to Collect	2.7
Long Term Liabilities	577,111	Other Income	0	0.0%	Avg Payment Days	25.2
Total Equity	<u>-436,658</u>	Other Expense	0	0.0%	Depreciation Rate	17.5%
Total Liab. and Equity	<u>1,124,969</u>	Net Profit or Loss	<u>6,517,793</u>	63.4%	Return on Equity	- 1,492.7%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 78

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>332556 UTICA AVENUE DIALYSIS CLINIC</b>				For Profit
1305 UTICA AVENUE		12/31/2017 365 Days Submitted		End Stage Renal Disease
BROOKLYN, NY 11203				
KINGS				
NATIONAL GOVT SERVICES (NEW YORK)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	21,554,807	Total Charges	10,081,012	Salary Expense 31.8%
Fixed Assets	1,202,445	Contract Allowance	-188,168	-1.9% Fringe Benefits 4.8%
Other Assets	0	Operating Revenue	10,269,180	101.9%
Total Assets	<u>22,757,252</u>	Operating Expense	<u>8,945,999</u>	87.1% Current Ratio 56.9
Current Liabilities	378,682	Operating Margin	1,323,181	12.9% Days to Collect 19.8
Long Term Liabilities	168,672	Other Income	15,951	0.2% Avg Payment Days 8.5
Total Equity	<u>22,209,898</u>	Other Expense	0	0.0% Depreciation Rate 28.5%
Total Liab. and Equity	<u>22,757,252</u>	Net Profit or Loss	<u>1,339,132</u>	13.0% Return on Equity 6.0%
<b>052604 MANZANITA DIALYSIS CENTER</b>				For Profit
4005 MANZANITA AVE SUITE 17		12/31/2017 365 Days Submitted		End Stage Renal Disease
CARMICHAEL, CA 95608				
SACRAMENTO				
PALMETTO (CALIFORNIA)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	27,952,495	Total Charges	9,530,004	Salary Expense 34.2%
Fixed Assets	1,026,825	Contract Allowance	-727,061	-7.6% Fringe Benefits 5.1%
Other Assets	5,952	Operating Revenue	10,257,065	107.6%
Total Assets	<u>28,985,272</u>	Operating Expense	<u>7,739,981</u>	75.5% Current Ratio 78.6
Current Liabilities	355,420	Operating Margin	2,517,084	24.5% Days to Collect 7.3
Long Term Liabilities	65,234	Other Income	6,738	0.1% Avg Payment Days 4.9
Total Equity	<u>28,564,618</u>	Other Expense	0	0.0% Depreciation Rate 7.1%
Total Liab. and Equity	<u>28,985,272</u>	Net Profit or Loss	<u>2,523,822</u>	24.6% Return on Equity 8.8%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 79

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	27,214,735	Total Charges	10,382,289	Salary Expense	27.7%	
Fixed Assets	270,183	Contract Allowance	126,236	1.2%	Fringe Benefits	4.7%
Other Assets	0	Operating Revenue	10,256,053	98.8%		
Total Assets	27,484,918	Operating Expense	5,747,266	56.0%	Current Ratio	63.0
Current Liabilities	432,007	Operating Margin	4,508,787	44.0%	Days to Collect	9.3
Long Term Liabilities	90,572	Other Income	-697	0.0%	Avg Payment Days	3.8
Total Equity	26,962,339	Other Expense	0	0.0%	Depreciation Rate	9.1%
Total Liab. and Equity	27,484,918	Net Profit or Loss	4,508,090	44.0%	Return on Equity	16.7%

**312574 SOMERSET DIALYSIS CENTER**

For Profit

240 CHURCHILL AVENUE

12/31/2017 365 Days Submitted

End Stage Renal Disease

SOMERSET, NJ 08873

SOMERSET

TRAILBLAZERS HEALTH ENTERPRISES

**382526 FMC CLACKAMAS**

For Profit

13560 SE 97TH AVENUE

12/31/2017 365 Days Submitted

End Stage Renal Disease

CLACKAMAS, OR 97015

CLACKAMAS

BLUE CROSS (OREGON)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 80



# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	10,610,233	Total Charges	10,358,365	Salary Expense	31.9%	
Fixed Assets	1,797,966	Contract Allowance	119,310	1.2%	Fringe Benefits	5.5%
Other Assets	2,151,735	Operating Revenue	10,239,055	98.8%	Current Ratio	44.0
Total Assets	14,559,934	Operating Expense	8,206,907	80.2%	Days to Collect	36.3
Current Liabilities	241,342	Operating Margin	2,032,148	19.8%	Avg Payment Days	5.9
Long Term Liabilities	54,706	Other Income	2,489	0.0%	Depreciation Rate	13.3%
Total Equity	14,263,885	Other Expense	0	0.0%	Return on Equity	14.3%
Total Liab. and Equity	14,559,933	Net Profit or Loss	2,034,637	19.9%		

## 452667 OMNI DIALYSIS CENTER

For Profit

9350 KIRBY DRIVE SUITE 110

12/31/2017 365 Days Submitted

End Stage Renal Disease

HOUSTON, TX 77054

HARRIS

BLUE CROSS (TEXAS)

## 392785 MANHEIM PIKE DIALYSIS

For Profit

1650 MANHEIM PIKE

12/31/2017 365 Days Submitted

End Stage Renal Disease

LANCASTER, PA 17601

LANCASTER

Novitas PA

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 81

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>332531 FMS - SOUTH QUEENS DIALYSIS CENTER</b>				For Profit		
175-37 LIBERTY AVE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
JAMAICA, NY 11433						
QUEENS						
NATIONAL GOVERNMENT SERVICES						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	-2,987,964	Total Charges	10,198,054	Salary Expense	41.4%	
Fixed Assets	908,170	Contract Allowance	0	0.0%	Fringe Benefits	10.9%
Other Assets	6,809,678	Operating Revenue	10,198,054	100.0%		
Total Assets	4,729,884	Operating Expense	9,421,917	92.4%	Current Ratio	2.6
Current Liabilities	-1,131,082	Operating Margin	776,137	7.6%	Days to Collect	43.2
Long Term Liabilities	-565,291	Other Income	1	0.0%	Avg Payment Days	(43.8)
Total Equity	-3,033,509	Other Expense	0	0.0%	Depreciation Rate	18.0%
Total Liab. and Equity	-4,729,882	Net Profit or Loss	776,138	7.6%	Return on Equity	-25.6%
<b>452574 FRESENIUS MEDICAL CARE NORTH HOUSTON</b>				For Profit		
5435 ALDINE MAIL ROUTE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
HOUSTON, TX 77039						
HARRIS						
BLUE CROSS (TEXAS)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	17,909,590	Total Charges	10,194,260	Salary Expense	38.5%	
Fixed Assets	876,619	Contract Allowance	0	0.0%	Fringe Benefits	8.5%
Other Assets	0	Operating Revenue	10,194,260	100.0%		
Total Assets	18,786,209	Operating Expense	6,212,433	60.9%	Current Ratio	(39.6)
Current Liabilities	-451,857	Operating Margin	3,981,827	39.1%	Days to Collect	35.6
Long Term Liabilities	-382,467	Other Income	2	0.0%	Avg Payment Days	(26.5)
Total Equity	-17,951,885	Other Expense	0	0.0%	Depreciation Rate	24.3%
Total Liab. and Equity	-18,786,209	Net Profit or Loss	3,981,829	39.1%	Return on Equity	-22.2%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 82

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>362595 DAYTON NORTH DIALYSIS</b>				For Profit
455 TURNER ROAD		12/31/2017 365 Days Submitted		End Stage Renal Disease
DAYTON, OH 45415				
MONTGOMERY				
CGS (OHIO)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	-23,279,886	Total Charges	8,846,789	Salary Expense 27.7%
Fixed Assets	607,420	Contract Allowance	-1,276,218	-14.4% Fringe Benefits 5.0%
Other Assets	31,319,344	Operating Revenue	10,123,007	114.4%
Total Assets	<u>8,646,878</u>	Operating Expense	<u>7,137,538</u>	70.5% Current Ratio (56.4)
Current Liabilities	412,724	Operating Margin	2,985,469	29.5% Days to Collect 10.0
Long Term Liabilities	100,710	Other Income	462	0.0% Avg Payment Days 4.0
Total Equity	<u>8,133,443</u>	Other Expense	0	0.0% Depreciation Rate 23.4%
Total Liab. and Equity	<u>8,646,877</u>	Net Profit or Loss	<u>2,985,931</u>	29.5% Return on Equity 36.7%

<b>682542 FORT MYERS KIDNEY CARE CENTER</b>				For Profit
14181 S TAMIAMI TRL STE 120		12/31/2017 365 Days Submitted		End Stage Renal Disease
FORT MYERS, FL 33912				
LEE				
FIRST COAST (FLORIDA)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	834,579	Total Charges	7,399,173	Salary Expense 30.4%
Fixed Assets	678,632	Contract Allowance	-2,723,631	-36.8% Fringe Benefits 9.6%
Other Assets	15,415	Operating Revenue	10,122,804	136.8%
Total Assets	<u>1,528,626</u>	Operating Expense	<u>2,920,489</u>	28.9% Current Ratio 1.1
Current Liabilities	732,931	Operating Margin	7,202,315	71.1% Days to Collect 14.5
Long Term Liabilities	99,429	Other Income	0	0.0% Avg Payment Days 23.7
Total Equity	<u>696,267</u>	Other Expense	0	0.0% Depreciation Rate 14.6%
Total Liab. and Equity	<u>1,528,627</u>	Net Profit or Loss	<u>7,202,315</u>	71.1% Return on Equity 1,034.4%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 83

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>072507 NEW HAVEN DIALYSIS</b>				For Profit		
96 ORANGE STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease		
NEW HAVEN, CT 06519						
NEW HAVEN						
NATIONAL GOVT SERVICES (CONNECTICUT)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	32,520,498	Total Charges	10,105,313	Salary Expense	34.1%	
Fixed Assets	3,004,955	Contract Allowance	-4,567	0.0%	Fringe Benefits	4.4%
Other Assets	115,713	Operating Revenue	10,109,880	100.0%		
Total Assets	35,641,166	Operating Expense	9,026,294	89.3%	Current Ratio	128.5
Current Liabilities	253,113	Operating Margin	1,083,586	10.7%	Days to Collect	12.8
Long Term Liabilities	434,757	Other Income	2,308	0.0%	Avg Payment Days	5.1
Total Equity	34,953,297	Other Expense	0	0.0%	Depreciation Rate	20.0%
Total Liab. and Equity	35,641,167	Net Profit or Loss	1,085,894	10.7%	Return on Equity	3.1%
<b>102521 DAYTONA BEACH DIALYSIS</b>				For Profit		
578 HEALTH BLVD		12/31/2017 365 Days Submitted		End Stage Renal Disease		
DAYTONA BEACH, FL 32114						
VOLUSIA						
CAHABA						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	20,919,840	Total Charges	7,030,361		Salary Expense	27.0%
Fixed Assets	394,258	Contract Allowance	-3,062,784	-43.6%	Fringe Benefits	3.5%
Other Assets	0	Operating Revenue	10,093,145	143.6%		
Total Assets	21,314,098	Operating Expense	6,567,469	65.1%	Current Ratio	69.8
Current Liabilities	299,676	Operating Margin	3,525,676	34.9%	Days to Collect	9.2
Long Term Liabilities	0	Other Income	4,010	0.0%	Avg Payment Days	3.8
Total Equity	21,014,423	Other Expense	0	0.0%	Depreciation Rate	14.0%
Total Liab. and Equity	21,314,099	Net Profit or Loss	3,529,686	35.0%	Return on Equity	16.8%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 84

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>452744 LONGVIEW DIALYSIS CENTER</b>				For Profit		
425 NORTH FREDONIA ST		12/31/2017 365 Days Submitted		End Stage Renal Disease		
LONGVIEW, TX 75601						
GREGG						
BLUE CROSS (TEXAS)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	32,716,756	Total Charges	10,264,225	Salary Expense	29.1%	
Fixed Assets	1,021,940	Contract Allowance	180,486	1.8%	Fringe Benefits	5.2%
Other Assets	5,658,570	Operating Revenue	10,083,739	98.2%		
Total Assets	39,397,266	Operating Expense	8,721,791	86.5%	Current Ratio	150.4
Current Liabilities	217,512	Operating Margin	1,361,948	13.5%	Days to Collect	98.8
Long Term Liabilities	226,058	Other Income	182	0.0%	Avg Payment Days	4.0
Total Equity	38,953,697	Other Expense	0	0.0%	Depreciation Rate	8.2%
Total Liab. and Equity	39,397,267	Net Profit or Loss	1,362,130	13.5%	Return on Equity	3.5%
<b>212598 FREDERICK DIALYSIS</b>				For Profit		
140 THOMAS JOHNSON DRIVE STE 100		12/31/2017 365 Days Settled		End Stage Renal Disease		
COLLEGE ESTATES, MD 21702						
FREDERICK						
BLUE CROSS (GEORGIA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	26,099,369	Total Charges	9,886,163	Salary Expense	30.7%	
Fixed Assets	308,562	Contract Allowance	-195,085	-2.0%	Fringe Benefits	5.2%
Other Assets	2,390,245	Operating Revenue	10,081,248	102.0%		
Total Assets	28,798,176	Operating Expense	6,870,793	68.2%	Current Ratio	119.6
Current Liabilities	218,255	Operating Margin	3,210,455	31.8%	Days to Collect	7.4
Long Term Liabilities	77,745	Other Income	3,995	0.0%	Avg Payment Days	6.0
Total Equity	28,502,177	Other Expense	0	0.0%	Depreciation Rate	14.6%
Total Liab. and Equity	28,798,177	Net Profit or Loss	3,214,450	31.9%	Return on Equity	11.3%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 85

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	61,724,242	Total Charges	10,044,779	Salary Expense	44.5%	
Fixed Assets	127,752,630	Contract Allowance	0	0.0%	Fringe Benefits	9.7%
Other Assets	83,029,743	Operating Revenue	10,044,779	100.0%		
<b>Total Assets</b>	<b>272,506,615</b>	Operating Expense	7,484,567	74.5%	Current Ratio	1.0
Current Liabilities	62,538,374	Operating Margin	2,560,212	25.5%	Days to Collect	41.1
Long Term Liabilities	185,577,878	Other Income	0	0.0%	Avg Payment Days	633.4
Total Equity	24,390,363	Other Expense	0	0.0%	Depreciation Rate	0.1%
<b>Total Liab. and Equity</b>	<b>272,506,615</b>	Net Profit or Loss	2,560,212	25.5%	Return on Equity	10.5%

**252502 HATTIESBURG CLINIC DIALYSIS**

For Profit

5909 HIGHWAY 49, SUITE 10

12/31/2017 365 Days Submitted

End Stage Renal Disease

HATTIESBURG, MS 39402

FORREST

BLUE CROSS (MISSISSIPPI)

**332583 QUEENS DIALYSIS CENTER**

For Profit

118-01 GUY BREWER BOULEVARD

12/31/2017 365 Days Submitted

End Stage Renal Disease

JAMAICA, NY 11434

QUEENS

NATIONAL GOVERNMENT SERVICES

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 86

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>552505 FRESNO PALM BLUFFS DIALYSIS</b>				For Profit
770 WEST PINEDALE		12/31/2017 365 Days Submitted		End Stage Renal Disease
FRESNO, CA 93711				
FRESNO				
BLUE CROSS (GEORGIA)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	11,212,669	Total Charges	6,025,911	Salary Expense 37.0%
Fixed Assets	53,404	Contract Allowance	-3,984,053	-66.1% Fringe Benefits 6.1%
Other Assets	0	Operating Revenue	10,009,964	166.1%
Total Assets	11,266,073	Operating Expense	6,104,550	61.0% Current Ratio 42.9
Current Liabilities	261,065	Operating Margin	3,905,414	39.0% Days to Collect 9.1
Long Term Liabilities	116,909	Other Income	12,098	0.1% Avg Payment Days 5.6
Total Equity	10,888,099	Other Expense	0	0.0% Depreciation Rate 13.3%
Total Liab. and Equity	11,266,073	Net Profit or Loss	3,917,512	39.1% Return on Equity 36.0%
<b>062507 PIKES PEAK DIALYSIS CENTER INC</b>				For Profit
2002 LELARAY STREET SUITE 130		12/31/2017 365 Days Submitted		End Stage Renal Disease
COLORADO SPRINGS, CO 80909				
EL PASO				
NATIONAL GOVERNMENT SERVICES				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	30,444,561	Total Charges	4,931,613	Salary Expense 33.0%
Fixed Assets	689,072	Contract Allowance	-5,075,667	-102.9% Fringe Benefits 4.6%
Other Assets	11,686,164	Operating Revenue	10,007,280	202.9%
Total Assets	42,819,797	Operating Expense	5,318,819	53.1% Current Ratio 163.2
Current Liabilities	186,514	Operating Margin	4,688,461	46.9% Days to Collect 13.0
Long Term Liabilities	9,487	Other Income	10,009	0.1% Avg Payment Days 4.8
Total Equity	42,623,795	Other Expense	0	0.0% Depreciation Rate 14.4%
Total Liab. and Equity	42,819,796	Net Profit or Loss	4,698,470	47.0% Return on Equity 11.0%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 87

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>452727 EL MILAGRO DIALYSIS UNIT</b>				For Profit
2800 SO IH 35 III FOUNTAIN PARK PL		12/31/2017 365 Days Submitted		End Stage Renal Disease
AUSTIN, TX 78704				
TRAVIS				
BLUE CROSS (TEXAS)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	21,398,213	Total Charges	8,566,419	Salary Expense 32.5%
Fixed Assets	194,097	Contract Allowance	-1,433,518	-16.7% Fringe Benefits 5.3%
Other Assets	8,934	Operating Revenue	9,999,937	116.7%
Total Assets	21,601,244	Operating Expense	6,100,195	61.0% Current Ratio 33.2
Current Liabilities	644,535	Operating Margin	3,899,742	39.0% Days to Collect 49.4
Long Term Liabilities	13,589	Other Income	-530,160	-5.3% Avg Payment Days 3.4
Total Equity	20,943,120	Other Expense	0	0.0% Depreciation Rate 17.1%
Total Liab. and Equity	21,601,244	Net Profit or Loss	3,369,582	33.7% Return on Equity 16.1%
<b>342532 SOUTHEASTERN DIALYSIS CENTER,</b>				For Profit
14 OFFICE PARK DRIVE		12/31/2017 365 Days Submitted		End Stage Renal Disease
JACKSONVILLE, NC 28540				
ONSLOW				
BLUE CROSS (CALIFORNIA)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	29,037,799	Total Charges	3,903,709	Salary Expense 28.6%
Fixed Assets	303,918	Contract Allowance	-6,081,395	-155.8% Fringe Benefits 4.7%
Other Assets	0	Operating Revenue	9,985,104	255.8%
Total Assets	29,341,717	Operating Expense	4,223,759	42.3% Current Ratio 84.3
Current Liabilities	344,540	Operating Margin	5,761,345	57.7% Days to Collect 5.5
Long Term Liabilities	0	Other Income	-864,324	-8.7% Avg Payment Days 3.4
Total Equity	28,997,178	Other Expense	0	0.0% Depreciation Rate 19.2%
Total Liab. and Equity	29,341,718	Net Profit or Loss	4,897,021	49.0% Return on Equity 16.9%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 88



# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	17,836,110	Total Charges	10,089,808	Salary Expense	36.3%	
Fixed Assets	1,781,663	Contract Allowance	125,395	1.2%	Fringe Benefits	6.1%
Other Assets	0	Operating Revenue	9,964,413	98.8%	Current Ratio	51.0
Total Assets	19,617,773	Operating Expense	8,498,609	85.3%	Days to Collect	28.1
Current Liabilities	349,578	Operating Margin	1,465,804	14.7%	Avg Payment Days	5.9
Long Term Liabilities	185,727	Other Income	7,134	0.1%	Depreciation Rate	18.0%
Total Equity	19,082,467	Other Expense	0	0.0%	Return on Equity	7.7%
Total Liab. and Equity	19,617,772	Net Profit or Loss	1,472,938	14.8%		

**052554 VALLEY DIALYSIS**

For Profit

6840 SEPULVEDA BOULEVARD, SUITE 101 12/31/2017 365 Days Submitted End Stage Renal Disease  
 VAN NUYS, CA 91405  
 LOS ANGELES  
 BLUE CROSS (CALIFORNIA)

**012670 RED MOUNTAIN HOME TRAINING DIALYSIS**

For Profit

300B 22ND ST SOUTH 12/31/2017 365 Days Submitted End Stage Renal Disease  
 BIRMINGHAM, AL 35233  
 JEFFERSON  
 CAHABA GBA (AL)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 89

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>392512 BMA OF WILKES-BARRE</b>				For Profit
307 LAIRD STREET SUITE 1		12/31/2017 365 Days Submitted		End Stage Renal Disease
WILKES BARRE, PA 18702				
LUZERNE				
NATIONAL GOVERNMENT SERVICES				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	55,459,738	Total Charges	9,946,452	Salary Expense 40.5%
Fixed Assets	231,884	Contract Allowance	0	0.0% Fringe Benefits 11.0%
Other Assets	5,025	Operating Revenue	9,946,452	100.0%
Total Assets	55,696,647	Operating Expense	5,195,491	52.2% Current Ratio (144.6)
Current Liabilities	-383,435	Operating Margin	4,750,961	47.8% Days to Collect 56.0
Long Term Liabilities	-254,746	Other Income	-2	0.0% Avg Payment Days (26.9)
Total Equity	-55,058,465	Other Expense	0	0.0% Depreciation Rate 7.1%
Total Liab. and Equity	-55,696,646	Net Profit or Loss	4,750,959	47.8% Return on Equity -8.6%
<b>052837 U S RENAL CARE WESTSIDE DIALYSIS</b>				For Profit
300 SOUTH ROBERTSON BLVD		12/31/2017 365 Days Submitted		End Stage Renal Disease
LOS ANGELES, CA 90048				
LOS ANGELES				
NATIONAL GOVERNMENT SERVICES				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	2,966,518	Total Charges	293,551,890	Salary Expense 24.8%
Fixed Assets	895,814	Contract Allowance	283,607,383	96.6% Fringe Benefits 4.0%
Other Assets	4,375,491	Operating Revenue	9,944,507	3.4%
Total Assets	8,237,823	Operating Expense	8,448,174	85.0% Current Ratio 4.0
Current Liabilities	742,644	Operating Margin	1,496,333	15.0% Days to Collect 66.3
Long Term Liabilities	-18,928	Other Income	0	0.0% Avg Payment Days 14.5
Total Equity	7,514,107	Other Expense	0	0.0% Depreciation Rate 51.0%
Total Liab. and Equity	8,237,823	Net Profit or Loss	1,496,333	15.0% Return on Equity 19.9%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 90

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>072521 SOUTH NORWALK DIALYSIS</b>				For Profit		
31 STEVEN STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease		
NORWALK, CT 06856						
FAIRFIELD						
NATIONAL GOVT SERVICES (CONNECTICUT)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	29,412,689	Total Charges	9,995,222	Salary Expense	34.0%	
Fixed Assets	77,987	Contract Allowance	84,753	0.8%	Fringe Benefits	5.6%
Other Assets	3,324,746	Operating Revenue	9,910,469	99.2%		
Total Assets	32,815,422	Operating Expense	5,857,702	59.1%	Current Ratio	167.6
Current Liabilities	175,537	Operating Margin	4,052,767	40.9%	Days to Collect	7.8
Long Term Liabilities	0	Other Income	817	0.0%	Avg Payment Days	5.9
Total Equity	32,639,885	Other Expense	0	0.0%	Depreciation Rate	13.2%
Total Liab. and Equity	32,815,422	Net Profit or Loss	4,053,584	40.9%	Return on Equity	12.4%
<b>492591 FAIRFAX DIALYSIS CENTER</b>				For Profit		
8501 ARLINGTON BOULEVARD SUITE 100		12/31/2017 365 Days Submitted		End Stage Renal Disease		
FAIRFAX, VA 22031						
FAIRFAX CITY						
BLUE CROSS (SOUTH CAROLINA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	33,821,233	Total Charges	9,927,406	Salary Expense	28.9%	
Fixed Assets	466,901	Contract Allowance	77,431	0.8%	Fringe Benefits	4.7%
Other Assets	0	Operating Revenue	9,849,975	99.2%		
Total Assets	34,288,134	Operating Expense	6,075,849	61.7%	Current Ratio	126.1
Current Liabilities	268,275	Operating Margin	3,774,126	38.3%	Days to Collect	23.4
Long Term Liabilities	133,877	Other Income	1,457	0.0%	Avg Payment Days	8.3
Total Equity	33,885,983	Other Expense	0	0.0%	Depreciation Rate	19.9%
Total Liab. and Equity	34,288,135	Net Profit or Loss	3,775,583	38.3%	Return on Equity	11.1%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 91

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	17,794,144	Total Charges	10,142,990	Salary Expense	24.2%	
Fixed Assets	429,817	Contract Allowance	326,060	3.2%	Fringe Benefits	5.7%
Other Assets	0	Operating Revenue	9,816,930	96.8%		
Total Assets	18,223,961	Operating Expense	9,366,671	95.4%	Current Ratio	36.1
Current Liabilities	493,440	Operating Margin	450,259	4.6%	Days to Collect	16.9
Long Term Liabilities	0	Other Income	203,013	2.1%	Avg Payment Days	19.2
Total Equity	17,730,521	Other Expense	0	0.0%	Depreciation Rate	5.2%
Total Liab. and Equity	18,223,961	Net Profit or Loss	653,272	6.7%	Return on Equity	3.7%

**322506 DIALYSIS CLINIC, INC**

Not for Profit

1500 INDIAN SCHOOL ROAD NE

9/30/2017 365 Days Submitted

End Stage Renal Disease

ALBUQUERQUE, NM 87102

BERNALILLO

BLUE CROSS (GEORGIA)

**332680 ROGOSIN AUBURNDALE**

Not for Profit

39-20 UTOPIA PKWY

12/31/2017 365 Days Submitted

End Stage Renal Disease

FLUSHING, NY 11358

QUEENS

NATIONAL GOVT SERVICES (NEW YORK)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 92

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>052568 PLEASANTON DIALYSIS CENTER</b>				For Profit		
5720 STONERIDGE MALL ROAD SUITE 160		12/31/2017 365 Days Submitted		End Stage Renal Disease		
PLEASANTON, CA 94568						
ALAMEDA						
BLUE CROSS (CALIFORNIA)						
Balance Sheet		Income Statement		Key Performance Ind.		
Current Assets	33,019,440	Total Charges	7,283,400	Salary Expense	36.7%	
Fixed Assets	1,276,459	Contract Allowance	-2,510,631	-34.5%	Fringe Benefits	4.6%
Other Assets	12,542	Operating Revenue	9,794,031	134.5%		
Total Assets	34,308,441	Operating Expense	5,742,203	58.6%	Current Ratio	151.3
Current Liabilities	218,304	Operating Margin	4,051,828	41.4%	Days to Collect	6.7
Long Term Liabilities	10,517	Other Income	2,334	0.0%	Avg Payment Days	6.5
Total Equity	34,079,619	Other Expense	0	0.0%	Depreciation Rate	8.3%
Total Liab. and Equity	34,308,440	Net Profit or Loss	4,054,162	41.4%	Return on Equity	11.9%
<b>282520 RAI CARE-CENTER ST-OMAHA</b>				For Profit		
4411 CENTER DRIVE SUITE A		12/31/2017 365 Days Submitted		End Stage Renal Disease		
OMAHA, NE 68105						
DOUGLAS						
BLUE CROSS (TEXAS)						
Balance Sheet		Income Statement		Key Performance Ind.		
Current Assets	56,307,058	Total Charges	9,779,797	Salary Expense	40.4%	
Fixed Assets	612,008	Contract Allowance	0	0.0%	Fringe Benefits	7.0%
Other Assets	-31,636,282	Operating Revenue	9,779,797	100.0%		
Total Assets	25,282,784	Operating Expense	3,774,967	38.6%	Current Ratio	(366.2)
Current Liabilities	-153,763	Operating Margin	6,004,830	61.4%	Days to Collect	37.7
Long Term Liabilities	-352,626	Other Income	1	0.0%	Avg Payment Days	(14.9)
Total Equity	-24,776,393	Other Expense	0	0.0%	Depreciation Rate	24.5%
Total Liab. and Equity	-25,282,782	Net Profit or Loss	6,004,831	61.4%	Return on Equity	-24.2%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 93

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>332612 FMS - MORRIS PARK</b>			For Profit			
1325 MORRIS PARK AVENUE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
BRONX, NY 10461						
BRONX						
NATIONAL GOVERNMENT SERVICES						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	-5,724,579	Total Charges	9,776,906	Salary Expense	36.4%	
Fixed Assets	1,062,165	Contract Allowance	0	0.0%	Fringe Benefits	14.9%
Other Assets	22,809	Operating Revenue	9,776,906	100.0%		
Total Assets	-4,639,605	Operating Expense	7,320,251	74.9%	Current Ratio	6.3
Current Liabilities	-912,786	Operating Margin	2,456,655	25.1%	Days to Collect	46.8
Long Term Liabilities	-569,282	Other Income	0	0.0%	Avg Payment Days	(45.5)
Total Equity	6,110,905	Other Expense	0	0.0%	Depreciation Rate	13.6%
Total Liab. and Equity	4,628,837	Net Profit or Loss	2,456,655	25.1%	Return on Equity	40.2%
<b>362733 KIDNEY CARE CENTERS OF ZANESVILLE</b>			For Profit			
3239 MAPLE AVENUE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
ZANESVILLE, OH 43701						
MUSKINGUM						
CGS (OHIO)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	701,722	Total Charges	7,744,770	Salary Expense	33.4%	
Fixed Assets	636,828	Contract Allowance	-2,025,790	-26.2%	Fringe Benefits	12.0%
Other Assets	7,422	Operating Revenue	9,770,560	126.2%		
Total Assets	1,345,972	Operating Expense	4,101,345	42.0%	Current Ratio	1.0
Current Liabilities	713,938	Operating Margin	5,669,215	58.0%	Days to Collect	8.0
Long Term Liabilities	15,000	Other Income	0	0.0%	Avg Payment Days	28.0
Total Equity	617,036	Other Expense	0	0.0%	Depreciation Rate	11.0%
Total Liab. and Equity	1,345,974	Net Profit or Loss	5,669,215	58.0%	Return on Equity	918.8%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 94

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	2,304,280	Total Charges	301,831,492	Salary Expense	30.4%	
Fixed Assets	383,784	Contract Allowance	292,067,262	96.8%	Fringe Benefits	5.3%
Other Assets	9,591,192	Operating Revenue	9,764,230	3.2%		
<b>Total Assets</b>	<b>12,279,256</b>	Operating Expense	7,286,968	74.6%	Current Ratio	2.1
Current Liabilities	1,073,655	Operating Margin	2,477,262	25.4%	Days to Collect	45.8
Long Term Liabilities	16,661	Other Income	0	0.0%	Avg Payment Days	17.8
Total Equity	11,188,940	Other Expense	0	0.0%	Depreciation Rate	52.3%
<b>Total Liab. and Equity</b>	<b>12,279,256</b>	Net Profit or Loss	2,477,262	25.4%	Return on Equity	22.1%

## 052747 U S RENAL CARE WEST COAST DIALYSIS

For Profit

3780 KILROY AIRPORT WAY SUITE 110      12/31/2017 365 Days Submitted      End Stage Renal Disease  
 LONG BEACH, CA 90806  
 LOS ANGELES  
 NATIONAL GOVERNMENT SERVICES

## 342592 DIALYSIS CARE OF KANNAPOLIS

For Profit

1607 N MAIN STREET      12/31/2017 365 Days Submitted      End Stage Renal Disease  
 KANNAPOLIS, NC 28081  
 CABARRUS  
 BLUE CROSS (CALIFORNIA)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 95

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>362512 FRESENIUS MEDICAL CARE DAYTON REGIONAL DIALYSIS NO</b>			For Profit	
7211 SHULL ROAD		12/31/2017 365 Days Submitted		End Stage Renal Disease
HUBER HEIGHTS, OH 45424				
MONTGOMERY				
CGS (OHIO)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	-10,897,762	Total Charges	9,698,458	Salary Expense 35.0%
Fixed Assets	1,079,504	Contract Allowance	0	0.0% Fringe Benefits 8.8%
Other Assets	17,889,361	Operating Revenue	9,698,458	100.0%
Total Assets	8,071,103	Operating Expense	6,802,162	70.1% Current Ratio 42.5
Current Liabilities	-256,557	Operating Margin	2,896,296	29.9% Days to Collect 48.8
Long Term Liabilities	-256,672	Other Income	-1	0.0% Avg Payment Days (13.8)
Total Equity	-7,557,873	Other Expense	0	0.0% Depreciation Rate 23.7%
Total Liab. and Equity	-8,071,102	Net Profit or Loss	2,896,295	29.9% Return on Equity -38.3%
<b>052685 HAYWARD DIALYSIS CENTER</b>			For Profit	
21615 HESPERIAN BOULEVARD		12/31/2017 365 Days Submitted		End Stage Renal Disease
HAYWARD, CA 94541				
ALAMEDA				
Noridian (SF)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	7,901,895	Total Charges	9,114,240	Salary Expense 38.6%
Fixed Assets	473,724	Contract Allowance	-559,377	-6.1% Fringe Benefits 5.7%
Other Assets	9,985,923	Operating Revenue	9,673,617	106.1%
Total Assets	18,361,542	Operating Expense	6,458,155	66.8% Current Ratio 29.0
Current Liabilities	272,569	Operating Margin	3,215,462	33.2% Days to Collect 12.4
Long Term Liabilities	112,686	Other Income	-5,909	-0.1% Avg Payment Days 7.1
Total Equity	17,976,286	Other Expense	0	0.0% Depreciation Rate 6.2%
Total Liab. and Equity	18,361,541	Net Profit or Loss	3,209,553	33.2% Return on Equity 17.9%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 96



# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>332704 AVANTUS IRVING PLACE DIALYSIS CENTER</b>				For Profit		
120 EAST16 STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease		
NEW YORK, NY 10003						
NEW YORK						
NATIONAL GOVT SERVICES (NEW YORK)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	1,398,527	Total Charges	9,655,327	Salary Expense	39.5%	
Fixed Assets	784,961	Contract Allowance	0	0.0%	Fringe Benefits	10.2%
Other Assets	0	Operating Revenue	9,655,327	100.0%		
Total Assets	2,183,488	Operating Expense	8,669,795	89.8%	Current Ratio	(2.4)
Current Liabilities	-592,421	Operating Margin	985,532	10.2%	Days to Collect	14.1
Long Term Liabilities	-694,249	Other Income	-3	0.0%	Avg Payment Days	(24.9)
Total Equity	-896,818	Other Expense	0	0.0%	Depreciation Rate	23.8%
Total Liab. and Equity	-2,183,488	Net Profit or Loss	985,529	10.2%	Return on Equity	-109.9%
<b>392838 SAINT CHARLES WAY DIALYSIS</b>				For Profit		
308 ST CHARLES WAY		12/31/2017 365 Days Submitted		End Stage Renal Disease		
YORK, PA 17403						
YORK						
Novitas PA						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	-10,073,360	Total Charges	7,980,550	Salary Expense	28.5%	
Fixed Assets	537,953	Contract Allowance	-1,656,323	-20.8%	Fringe Benefits	5.3%
Other Assets	12,346,540	Operating Revenue	9,636,873	120.8%		
Total Assets	2,811,133	Operating Expense	8,021,128	83.2%	Current Ratio	(33.8)
Current Liabilities	298,178	Operating Margin	1,615,745	16.8%	Days to Collect	37.9
Long Term Liabilities	99,439	Other Income	2,025	0.0%	Avg Payment Days	4.9
Total Equity	2,413,513	Other Expense	0	0.0%	Depreciation Rate	46.9%
Total Liab. and Equity	2,811,130	Net Profit or Loss	1,617,770	16.8%	Return on Equity	67.0%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 97

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>522566 BLUEMOUND DIALYSIS</b>			For Profit			
601 NORTH 99TH ST SUITE 100		12/31/2017 365 Days Submitted		End Stage Renal Disease		
WAUWATOSA, WI 53226						
MILWAUKEE						
NATIONAL GOVERNMENT SERVICES						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	20,738,237	Total Charges	9,594,240	Salary Expense	25.2%	
Fixed Assets	623,005	Contract Allowance	-4,709	0.0%	Fringe Benefits	3.6%
Other Assets	3,916,664	Operating Revenue	9,598,949	100.0%		
Total Assets	25,277,906	Operating Expense	7,373,222	76.8%	Current Ratio	38.4
Current Liabilities	539,724	Operating Margin	2,225,727	23.2%	Days to Collect	46.7
Long Term Liabilities	16,904	Other Income	2,240	0.0%	Avg Payment Days	4.9
Total Equity	24,721,277	Other Expense	0	0.0%	Depreciation Rate	17.0%
Total Liab. and Equity	25,277,905	Net Profit or Loss	2,227,967	23.2%	Return on Equity	9.0%

<b>052591 POMONA DIALYSIS</b>			For Profit			
2111 N GAREY AVENUE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
POMONA, CA 91767						
LOS ANGELES						
BLUE CROSS (GEORGIA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	14,419,363	Total Charges	8,598,338	Salary Expense	37.8%	
Fixed Assets	1,011,789	Contract Allowance	-970,314	-11.3%	Fringe Benefits	6.2%
Other Assets	3,013,592	Operating Revenue	9,568,652	111.3%		
Total Assets	18,444,744	Operating Expense	7,907,196	82.6%	Current Ratio	49.6
Current Liabilities	290,586	Operating Margin	1,661,456	17.4%	Days to Collect	33.1
Long Term Liabilities	165,416	Other Income	2,656	0.0%	Avg Payment Days	6.5
Total Equity	17,988,743	Other Expense	0	0.0%	Depreciation Rate	21.3%
Total Liab. and Equity	18,444,745	Net Profit or Loss	1,664,112	17.4%	Return on Equity	9.3%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 98

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>332566 ROGOSIN KIDNEY CENTER</b>				Not for Profit		
506 SIXTH STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease		
BROOKLYN, NY 11215						
KINGS						
NATIONAL GOVERNMENT SERVICES						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	22,328,891	Total Charges	9,561,753	Salary Expense	47.7%	
Fixed Assets	415,248	Contract Allowance	0	0.0%	Fringe Benefits	7.1%
Other Assets	198,977	Operating Revenue	9,561,753	100.0%		
Total Assets	<u>22,943,116</u>	Operating Expense	<u>7,002,981</u>	73.2%	Current Ratio	9.3
Current Liabilities	2,406,055	Operating Margin	2,558,772	26.8%	Days to Collect	19.4
Long Term Liabilities	0	Other Income	54,750	0.6%	Avg Payment Days	26.9
Total Equity	<u>20,537,061</u>	Other Expense	0	0.0%	Depreciation Rate	14.0%
Total Liab. and Equity	<u>22,943,116</u>	Net Profit or Loss	<u>2,613,522</u>	27.3%	Return on Equity	12.7%
<b>032612 ESTRELLA DIALYSIS CENTER</b>				For Profit		
8410 WEST THOMAS ROAD, BUILDING 1, SUITE 100		12/31/2017 365 Days Submitted		End Stage Renal Disease		
PHOENIX, AZ 85037						
MARICOPA						
NORIDAN (ARIZONA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	-173,027,126	Total Charges	8,925,628	Salary Expense	31.9%	
Fixed Assets	590,096	Contract Allowance	-633,663	-7.1%	Fringe Benefits	4.1%
Other Assets	54,531,185	Operating Revenue	9,559,291	107.1%		
Total Assets	<u>-117,905,845</u>	Operating Expense	<u>6,064,492</u>	63.4%	Current Ratio	(516.5)
Current Liabilities	335,029	Operating Margin	3,494,799	36.6%	Days to Collect	19.5
Long Term Liabilities	0	Other Income	39,165	0.4%	Avg Payment Days	9.4
Total Equity	<u>-118,240,874</u>	Other Expense	0	0.0%	Depreciation Rate	24.6%
Total Liab. and Equity	<u>-117,905,845</u>	Net Profit or Loss	<u>3,533,964</u>	37.0%	Return on Equity	-3.0%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 99

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	30,325,677	Total Charges	9,546,681		Salary Expense	36.5%
Fixed Assets	712,373	Contract Allowance	0	0.0%	Fringe Benefits	10.7%
Other Assets	4,280,926	Operating Revenue	9,546,681	100.0%	Current Ratio	(218.3)
Total Assets	35,318,976	Operating Expense	6,046,952	63.3%	Days to Collect	39.4
Current Liabilities	-138,908	Operating Margin	3,499,729	36.7%	Avg Payment Days	(8.4)
Long Term Liabilities	-539,867	Other Income	-1	0.0%	Depreciation Rate	15.0%
Total Equity	-34,640,200	Other Expense	0	0.0%	Return on Equity	-10.1%
Total Liab. and Equity	-35,318,975	Net Profit or Loss	3,499,728	36.7%		

## 052826 NORTH HIGHLANDS DIALYSIS CENTER

For Profit

4986 WATT AVENUE, SUITE F

12/31/2017 365 Days Submitted

End Stage Renal Disease

NORTH HIGHLANDS, CA 95660

SACRAMENTO

PALMETTO (CALIFORNIA)

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	-2,580,801	Total Charges	7,604,569		Salary Expense	37.8%
Fixed Assets	1,292,499	Contract Allowance	-1,926,333	-25.3%	Fringe Benefits	5.8%
Other Assets	307,676	Operating Revenue	9,530,902	125.3%	Current Ratio	(17.7)
Total Assets	-980,626	Operating Expense	5,492,554	57.6%	Days to Collect	6.3
Current Liabilities	146,108	Operating Margin	4,038,348	42.4%	Avg Payment Days	5.9
Long Term Liabilities	97,412	Other Income	-1,912,858	-20.1%	Depreciation Rate	10.0%
Total Equity	-1,224,145	Other Expense	0	0.0%	Return on Equity	-173.6%
Total Liab. and Equity	-980,625	Net Profit or Loss	2,125,490	22.3%		

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 100

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>172508 TOPEKA DIALYSIS</b>				For Profit	
634 SW MULVANE SUITE 300		12/31/2017 365 Days Submitted		End Stage Renal Disease	
TOPEKA, KS 66606					
SHAWNEE					
WPS (KANSAS)					
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>	
Current Assets	-6,688,639	Total Charges	9,591,524	Salary Expense	27.7%
Fixed Assets	1,104,219	Contract Allowance	62,651	0.7%	Fringe Benefits 5.0%
Other Assets	16,592,437	Operating Revenue	9,528,873	99.3%	
Total Assets	11,008,017	Operating Expense	7,899,584	82.9%	Current Ratio (17.4)
Current Liabilities	383,814	Operating Margin	1,629,289	17.1%	Days to Collect 27.4
Long Term Liabilities	0	Other Income	2,297	0.0%	Avg Payment Days 6.1
Total Equity	10,624,202	Other Expense	0	0.0%	Depreciation Rate 17.1%
Total Liab. and Equity	11,008,016	Net Profit or Loss	1,631,586	17.1%	Return on Equity 15.4%
<b>052663 ANTELOPE DIALYSIS CENTER</b>				For Profit	
6406 TUPELO DRIVE, SUITE A		12/31/2017 365 Days Submitted		End Stage Renal Disease	
CITRUS HEIGHTS, CA 95621					
SACRAMENTO					
NATIONAL GOVERNMENT SERVICES					
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>	
Current Assets	5,535,680	Total Charges	8,777,083	Salary Expense	34.3%
Fixed Assets	749,806	Contract Allowance	-718,200	-8.2%	Fringe Benefits 5.4%
Other Assets	0	Operating Revenue	9,495,283	108.2%	
Total Assets	6,285,486	Operating Expense	6,425,729	67.7%	Current Ratio 24.6
Current Liabilities	225,474	Operating Margin	3,069,554	32.3%	Days to Collect 8.0
Long Term Liabilities	0	Other Income	4,633	0.0%	Avg Payment Days 4.6
Total Equity	6,060,013	Other Expense	0	0.0%	Depreciation Rate 15.4%
Total Liab. and Equity	6,285,487	Net Profit or Loss	3,074,187	32.4%	Return on Equity 50.7%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 101

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>552708 MOJAVE SAGE DIALYSIS</b>				For Profit		
17207 JASMINE STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease		
VICTORVILLE, CA 92395						
SAN BERNARDINO						
PALMETTO (CALIFORNIA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	2,847,919	Total Charges	10,554,403	Salary Expense	37.1%	
Fixed Assets	830,493	Contract Allowance	1,066,672	10.1%	Fringe Benefits	6.4%
Other Assets	0	Operating Revenue	9,487,731	89.9%		
Total Assets	3,678,412	Operating Expense	7,785,840	82.1%	Current Ratio	13.8
Current Liabilities	205,806	Operating Margin	1,701,891	17.9%	Days to Collect	11.1
Long Term Liabilities	123,953	Other Income	-594,600	-6.3%	Avg Payment Days	4.6
Total Equity	3,348,653	Other Expense	0	0.0%	Depreciation Rate	19.9%
Total Liab. and Equity	3,678,412	Net Profit or Loss	1,107,291	11.7%	Return on Equity	33.1%
<b>332516 SOUTH BROOKLYN NEPHROLOGY CENTER</b>				For Profit		
39-15 AVENUE V		12/31/2017 365 Days Submitted		End Stage Renal Disease		
BROOKLYN, NY 11234						
KINGS						
NATIONAL GOVERNMENT SERVICES						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	15,130,286	Total Charges	9,444,205	Salary Expense	32.5%	
Fixed Assets	663,132	Contract Allowance	-27,221	-0.3%	Fringe Benefits	4.5%
Other Assets	9,770,081	Operating Revenue	9,471,426	100.3%		
Total Assets	25,563,499	Operating Expense	7,040,964	74.3%	Current Ratio	37.5
Current Liabilities	402,984	Operating Margin	2,430,462	25.7%	Days to Collect	18.8
Long Term Liabilities	2,905	Other Income	328	0.0%	Avg Payment Days	6.8
Total Equity	25,157,609	Other Expense	0	0.0%	Depreciation Rate	19.6%
Total Liab. and Equity	25,563,498	Net Profit or Loss	2,430,790	25.7%	Return on Equity	9.7%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 102

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>222573 TAUNTON REGIONAL DIALYSIS CENTER</b>				For Profit		
MILL RIVER PLACE 1 WASHINGTON STREET TAUNTON, MA 02780 BRISTOL BLUE CROSS (MASSACHUSETTS)		12/31/2017 365 Days Submitted		End Stage Renal Disease		
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	891,239	Total Charges	7,350,426	Salary Expense	40.0%	
Fixed Assets	389,215	Contract Allowance	-2,097,655	-28.5%	Fringe Benefits	12.3%
Other Assets	305,352	Operating Revenue	9,448,081	128.5%		
<b>Total Assets</b>	<b>1,585,806</b>	Operating Expense	4,057,381	42.9%	Current Ratio	2.6
Current Liabilities	344,036	Operating Margin	5,390,700	57.1%	Days to Collect	17.4
Long Term Liabilities	31,958	Other Income	0	0.0%	Avg Payment Days	15.3
Total Equity	1,209,812	Other Expense	0	0.0%	Depreciation Rate	16.3%
<b>Total Liab. and Equity</b>	<b>1,585,806</b>	Net Profit or Loss	5,390,700	57.1%	Return on Equity	445.6%
<b>362569 OHIO RENAL CARE GROUP EAST</b>				For Profit		
2429 MARTIN LUTHER KING JR BLVD CLEVELAND, OH 44104 CUYAHOGA CGS (OHIO)		12/31/2017 365 Days Submitted		End Stage Renal Disease		
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	1,834,730	Total Charges	9,445,143	Salary Expense	36.7%	
Fixed Assets	3,617,011	Contract Allowance	0	0.0%	Fringe Benefits	8.4%
Other Assets	12,760	Operating Revenue	9,445,143	100.0%		
<b>Total Assets</b>	<b>5,464,501</b>	Operating Expense	9,420,034	99.7%	Current Ratio	0.0
Current Liabilities	41,745,269	Operating Margin	25,109	0.3%	Days to Collect	61.6
Long Term Liabilities	-387,962	Other Income	615	0.0%	Avg Payment Days	1,617.5
Total Equity	-46,821,809	Other Expense	0	0.0%	Depreciation Rate	15.3%
<b>Total Liab. and Equity</b>	<b>-5,464,502</b>	Net Profit or Loss	25,724	0.3%	Return on Equity	-0.1%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 103

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	11,397,171	Total Charges	9,434,095		Salary Expense	36.0%
Fixed Assets	892,751	Contract Allowance	0	0.0%	Fringe Benefits	9.2%
Other Assets	0	Operating Revenue	9,434,095	100.0%	Current Ratio	(30.2)
Total Assets	12,289,922	Operating Expense	6,347,752	67.3%	Days to Collect	27.5
Current Liabilities	-377,863	Operating Margin	3,086,343	32.7%	Avg Payment Days	(21.7)
Long Term Liabilities	-1,090,075	Other Income	0	0.0%	Depreciation Rate	27.3%
Total Equity	-10,821,983	Other Expense	0	0.0%	Return on Equity	-28.5%
Total Liab. and Equity	-12,289,921	Net Profit or Loss	3,086,343	32.7%		

**452711 NNA - NORTH**

For Profit

12221 RENFERT WAY, SUITE 100

12/31/2017 365 Days Submitted

End Stage Renal Disease

AUSTIN, TX 78758

TRAVIS

BLUE CROSS (TEXAS)

**052608 FRESNO DIALYSIS**

For Profit

4753 W SHAW AVE SUITE 101

12/31/2017 365 Days Submitted

End Stage Renal Disease

FRESNO, CA 93704

FRESNO

BLUE CROSS (TEXAS)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 104



# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>052670 IMPERIAL DIALYSIS</b>				For Profit		
2738 WEST IMPERIAL HIGHWAY		12/31/2017 365 Days Submitted		End Stage Renal Disease		
INGLEWOOD, CA 90303						
LOS ANGELES						
BLUE CROSS (TEXAS)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	19,482,204	Total Charges	10,024,614	Salary Expense	36.0%	
Fixed Assets	158,235	Contract Allowance	595,334	5.9%	Fringe Benefits	5.8%
Other Assets	3,677,580	Operating Revenue	9,429,280	94.1%		
Total Assets	23,318,019	Operating Expense	7,024,884	74.5%	Current Ratio	66.7
Current Liabilities	292,127	Operating Margin	2,404,396	25.5%	Days to Collect	18.1
Long Term Liabilities	21,013	Other Income	4,503	0.0%	Avg Payment Days	6.8
Total Equity	23,004,882	Other Expense	0	0.0%	Depreciation Rate	12.5%
Total Liab. and Equity	23,318,022	Net Profit or Loss	2,408,899	25.5%	Return on Equity	10.5%
<b>052743 MOUNTAIN VISTA DIALYSIS CENTER</b>				For Profit		
4041 N UNIVERSITY PARKWAY		12/31/2017 365 Days Submitted		End Stage Renal Disease		
SAN BERNARDINO, CA 92407						
SAN BERNARDINO						
BLUE CROSS (CALIFORNIA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	16,229,921	Total Charges	10,968,150	Salary Expense	36.9%	
Fixed Assets	506,821	Contract Allowance	1,543,760	14.1%	Fringe Benefits	5.5%
Other Assets	10,999,645	Operating Revenue	9,424,390	85.9%		
Total Assets	27,736,387	Operating Expense	7,666,276	81.3%	Current Ratio	59.0
Current Liabilities	275,150	Operating Margin	1,758,114	18.7%	Days to Collect	59.4
Long Term Liabilities	242,301	Other Income	9,292	0.1%	Avg Payment Days	4.7
Total Equity	27,218,936	Other Expense	0	0.0%	Depreciation Rate	15.9%
Total Liab. and Equity	27,736,387	Net Profit or Loss	1,767,406	18.8%	Return on Equity	6.5%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 105

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	25,092,196	Total Charges	7,855,958		Salary Expense	37.0%
Fixed Assets	657,672	Contract Allowance	-1,565,477	-19.9%	Fringe Benefits	5.9%
Other Assets	6,379	Operating Revenue	9,421,435	119.9%	Current Ratio	87.1
Total Assets	25,756,247	Operating Expense	5,987,216	63.5%	Days to Collect	6.6
Current Liabilities	288,219	Operating Margin	3,434,219	36.5%	Avg Payment Days	8.4
Long Term Liabilities	16,482	Other Income	1,903	0.0%	Depreciation Rate	9.9%
Total Equity	25,451,545	Other Expense	0	0.0%	Return on Equity	13.5%
Total Liab. and Equity	25,756,246	Net Profit or Loss	3,436,122	36.5%		

**052571 UNION CITY DIALYSIS CENTER**

For Profit

32930 ALVARADO NILES ROAD, SUITE 300 12/31/2017 365 Days Submitted End Stage Renal Disease

UNION CITY, CA 94587

ALAMEDA

BLUE CROSS (CALIFORNIA)

**052521 ANTELOPE VALLEY DIALYSIS**

For Profit

1759 WEST AVENUE J, #102 12/31/2017 365 Days Submitted End Stage Renal Disease

LANCASTER, CA 93534

LOS ANGELES

NATIONAL GOVERNMENT SERVICES

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 106

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>332613 FMS - EASTCHESTER</b>				For Profit		
1695 EASTCHESTER ROAD		12/31/2017 365 Days Submitted		End Stage Renal Disease		
BRONX, NY 10461						
BRONX						
NATIONAL GOVERNMENT SERVICES						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	-19,572,879	Total Charges	9,396,786	Salary Expense	34.4%	
Fixed Assets	2,641,757	Contract Allowance	0	0.0%	Fringe Benefits	14.7%
Other Assets	33,952	Operating Revenue	9,396,786	100.0%		
Total Assets	-16,897,170	Operating Expense	8,992,392	95.7%	Current Ratio	18.9
Current Liabilities	-1,036,563	Operating Margin	404,394	4.3%	Days to Collect	44.7
Long Term Liabilities	-1,623,736	Other Income	0	0.0%	Avg Payment Days	(42.1)
Total Equity	19,556,831	Other Expense	0	0.0%	Depreciation Rate	35.5%
Total Liab. and Equity	16,896,532	Net Profit or Loss	404,394	4.3%	Return on Equity	2.1%
<b>052731 FRESENIUS MEDICAL CARE MARINA BAY</b>				For Profit		
630 BAY BLVD STE 101		12/31/2017 365 Days Submitted		End Stage Renal Disease		
CHULA VISTA, CA 91910						
SAN DIEGO						
NATIONAL GOVERNMENT SERVICES						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	1,507,353	Total Charges	9,390,451	Salary Expense	45.6%	
Fixed Assets	167,788	Contract Allowance	0	0.0%	Fringe Benefits	13.0%
Other Assets	2,600	Operating Revenue	9,390,451	100.0%		
Total Assets	1,677,741	Operating Expense	6,206,961	66.1%	Current Ratio	0.1
Current Liabilities	11,320,679	Operating Margin	3,183,490	33.9%	Days to Collect	51.3
Long Term Liabilities	-379,461	Other Income	-1	0.0%	Avg Payment Days	665.7
Total Equity	-12,618,959	Other Expense	0	0.0%	Depreciation Rate	45.9%
Total Liab. and Equity	-1,677,741	Net Profit or Loss	3,183,489	33.9%	Return on Equity	-25.2%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 107

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>332699 AVANTUS UPPER MANHATTAN DIALYSIS CENTER</b>			For Profit			
801 AMSTERDAM AVENUE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
NEW YORK, NY 10025						
NEW YORK						
NATIONAL GOVT SERVICES (NEW YORK)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	-6,012,093	Total Charges	9,372,953	Salary Expense	36.2%	
Fixed Assets	3,388,764	Contract Allowance	0	0.0%	Fringe Benefits	9.9%
Other Assets	0	Operating Revenue	9,372,953	100.0%		
Total Assets	-2,623,329	Operating Expense	8,913,342	95.1%	Current Ratio	51.9
Current Liabilities	-115,816	Operating Margin	459,611	4.9%	Days to Collect	2.8
Long Term Liabilities	-994,354	Other Income	1	0.0%	Avg Payment Days	(4.7)
Total Equity	3,733,499	Other Expense	0	0.0%	Depreciation Rate	32.0%
Total Liab. and Equity	2,623,329	Net Profit or Loss	459,612	4.9%	Return on Equity	12.3%
<b>332740 ROTTERDAM-SCHENECTADY DIALYSIS CENTER</b>			For Profit			
1594 STATE STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease		
SCHENECTADY, NY 12304						
SCHENECTADY						
NATIONAL GOVERNMENT SERVICES						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	3,251,301	Total Charges	7,366,949	Salary Expense	31.3%	
Fixed Assets	1,374,811	Contract Allowance	-2,003,744	-27.2%	Fringe Benefits	9.7%
Other Assets	53,243	Operating Revenue	9,370,693	127.2%		
Total Assets	4,679,355	Operating Expense	2,476,202	26.4%	Current Ratio	2.2
Current Liabilities	1,447,204	Operating Margin	6,894,491	73.6%	Days to Collect	101.6
Long Term Liabilities	971,360	Other Income	0	0.0%	Avg Payment Days	19.6
Total Equity	2,260,789	Other Expense	0	0.0%	Depreciation Rate	13.0%
Total Liab. and Equity	4,679,353	Net Profit or Loss	6,894,491	73.6%	Return on Equity	305.0%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 108

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>332522 ROGOSIN INSTITUTE NEPHRO FOUNDATION BROOKLYN SOUTH</b>			Not for Profit			
1845 MC DONALD AVENUE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
BROOKLYN, NY 11223						
KINGS						
NATIONAL GOVERNMENT SERVICES						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	7,359,283	Total Charges	9,370,210	Salary Expense	47.0%	
Fixed Assets	2,587,377	Contract Allowance	0	0.0%	Fringe Benefits	8.5%
Other Assets	0	Operating Revenue	9,370,210	100.0%		
Total Assets	9,946,660	Operating Expense	8,247,309	88.0%	Current Ratio	3.4
Current Liabilities	2,169,562	Operating Margin	1,122,901	12.0%	Days to Collect	26.8
Long Term Liabilities	2,078,406	Other Income	5,249	0.1%	Avg Payment Days	34.9
Total Equity	5,698,692	Other Expense	0	0.0%	Depreciation Rate	4.0%
Total Liab. and Equity	9,946,660	Net Profit or Loss	1,128,150	12.0%	Return on Equity	19.8%

<b>052802 TRC HARBOR UCLA MFI TOTAL RENA</b>			For Profit			
21600 SOUTH VERMONT AVENUE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
TORRANCE, CA 90502						
LOS ANGELES						
BLUE CROSS (CALIFORNIA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	8,274,387	Total Charges	9,191,329	Salary Expense	37.7%	
Fixed Assets	549,426	Contract Allowance	-172,958	-1.9%	Fringe Benefits	5.5%
Other Assets	0	Operating Revenue	9,364,287	101.9%		
Total Assets	8,823,813	Operating Expense	8,612,160	92.0%	Current Ratio	18.2
Current Liabilities	455,444	Operating Margin	752,127	8.0%	Days to Collect	17.2
Long Term Liabilities	93,315	Other Income	10,443	0.1%	Avg Payment Days	7.6
Total Equity	8,275,052	Other Expense	0	0.0%	Depreciation Rate	9.2%
Total Liab. and Equity	8,823,811	Net Profit or Loss	762,570	8.1%	Return on Equity	9.2%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 109

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>312627 ARA GREAT FALLS DIALYSIS</b>				For Profit		
498 E 30TH STREET		12/31/2017 365 Days Submitted		End Stage Renal Disease		
PATERSON, NJ 07504						
PASSAIC						
Novitas NJ						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	1,046,474	Total Charges	7,032,792	Salary Expense	39.3%	
Fixed Assets	689,050	Contract Allowance	-2,330,141	-33.1%	Fringe Benefits	12.1%
Other Assets	46,327	Operating Revenue	9,362,933	133.1%		
Total Assets	<u>1,781,851</u>	Operating Expense	<u>3,361,559</u>	35.9%	Current Ratio	2.4
Current Liabilities	427,183	Operating Margin	6,001,374	64.1%	Days to Collect	20.2
Long Term Liabilities	0	Other Income	0	0.0%	Avg Payment Days	22.5
Total Equity	<u>1,354,668</u>	Other Expense	0	0.0%	Depreciation Rate	17.8%
Total Liab. and Equity	<u>1,781,851</u>	Net Profit or Loss	<u>6,001,374</u>	64.1%	Return on Equity	443.0%
<b>102602 HERNANDO KIDNEY CENTER</b>				For Profit		
2985 LANDOVER BLVD		12/31/2017 365 Days Submitted		End Stage Renal Disease		
SPRING HILL, FL 34608						
HERNANDO						
BLUE CROSS (CALIFORNIA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	29,238,096	Total Charges	7,514,416	Salary Expense	29.9%	
Fixed Assets	106,383	Contract Allowance	-1,840,435	-24.5%	Fringe Benefits	5.5%
Other Assets	121,093	Operating Revenue	9,354,851	124.5%		
Total Assets	<u>29,465,572</u>	Operating Expense	<u>5,597,816</u>	59.8%	Current Ratio	134.2
Current Liabilities	217,817	Operating Margin	3,757,035	40.2%	Days to Collect	13.8
Long Term Liabilities	8,425	Other Income	2,530	0.0%	Avg Payment Days	4.5
Total Equity	<u>29,239,328</u>	Other Expense	0	0.0%	Depreciation Rate	28.9%
Total Liab. and Equity	<u>29,465,570</u>	Net Profit or Loss	<u>3,759,565</u>	40.2%	Return on Equity	12.9%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 110

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	18,573,246	Total Charges	9,341,761		Salary Expense	40.1%
Fixed Assets	468,235	Contract Allowance	0	0.0%	Fringe Benefits	9.1%
Other Assets	0	Operating Revenue	9,341,761	100.0%	Current Ratio	(20.2)
Total Assets	19,041,481	Operating Expense	6,052,697	64.8%	Days to Collect	55.9
Current Liabilities	-918,230	Operating Margin	3,289,064	35.2%	Avg Payment Days	(55.4)
Long Term Liabilities	-3,650,896	Other Income	-1	0.0%	Depreciation Rate	21.5%
Total Equity	-14,472,356	Other Expense	0	0.0%	Return on Equity	-22.7%
Total Liab. and Equity	-19,041,482	Net Profit or Loss	3,289,063	35.2%		

## 142508 SOUTHSIDE DIALYSIS CENTER

For Profit

3134 W 76TH STREET

12/31/2017 365 Days Submitted

End Stage Renal Disease

CHICAGO, IL 60652

COOK

BLUE CROSS (TEXAS)

## 292542 FRESENIUS MEDICAL CARE - CENTENNIAL

For Profit

7465 W AZURE

12/31/2017 365 Days Submitted

End Stage Renal Disease

LAS VEGAS, NV 89130

CLARK

NATIONAL GOVERNMENT SERVICES

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 111

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>492628 FOREST PARK DIALYSIS CENTER</b>				For Profit
1603 SANTA ROSA ROAD, SUITE 100		12/31/2017 365 Days Submitted		End Stage Renal Disease
RICHMOND, VA 23229				
HENRICO				
NATIONAL GOVERNMENT SERVICES				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	543,702	Total Charges	6,861,485	Salary Expense 34.6%
Fixed Assets	35,335	Contract Allowance	-2,477,073	-36.1% Fringe Benefits 10.6%
Other Assets	3,809	Operating Revenue	9,338,558	136.1%
Total Assets	582,846	Operating Expense	2,541,684	27.2% Current Ratio 1.4
Current Liabilities	379,325	Operating Margin	6,796,874	72.8% Days to Collect 10.6
Long Term Liabilities	0	Other Income	0	0.0% Avg Payment Days 22.9
Total Equity	203,522	Other Expense	0	0.0% Depreciation Rate 16.0%
Total Liab. and Equity	582,847	Net Profit or Loss	6,796,874	72.8% Return on Equity 3,339.6%
<b>102678 OCALA REGIONAL KIDNEY CENTER EAST</b>				For Profit
2870 SE 1ST AVE		12/31/2017 365 Days Submitted		End Stage Renal Disease
OCALA, FL 34471				
MARION				
BLUE CROSS (TEXAS)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	10,834,656	Total Charges	5,279,951	Salary Expense 27.8%
Fixed Assets	280,263	Contract Allowance	-4,056,161	-76.8% Fringe Benefits 5.2%
Other Assets	10,375,602	Operating Revenue	9,336,112	176.8%
Total Assets	21,490,521	Operating Expense	4,358,560	46.7% Current Ratio 66.5
Current Liabilities	162,862	Operating Margin	4,977,552	53.3% Days to Collect 12.1
Long Term Liabilities	14,094	Other Income	1,322	0.0% Avg Payment Days 6.0
Total Equity	21,313,566	Other Expense	0	0.0% Depreciation Rate 21.4%
Total Liab. and Equity	21,490,522	Net Profit or Loss	4,978,874	53.3% Return on Equity 23.4%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 112



# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>312559 EDISON DIALYSIS</b>				For Profit
29 MERIDIAN ROAD		12/31/2017 365 Days Submitted		End Stage Renal Disease
EDISON, NJ 08820				
MIDDLESEX				
Novitas NJ				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	37,269,399	Total Charges	9,130,190	Salary Expense 34.9%
Fixed Assets	409,795	Contract Allowance	-188,937	-2.1% Fringe Benefits 6.1%
Other Assets	0	Operating Revenue	9,319,127	102.1%
Total Assets	37,679,194	Operating Expense	5,467,944	58.7% Current Ratio 122.2
Current Liabilities	305,069	Operating Margin	3,851,183	41.3% Days to Collect 8.8
Long Term Liabilities	43,524	Other Income	1,517	0.0% Avg Payment Days 6.1
Total Equity	37,330,602	Other Expense	0	0.0% Depreciation Rate 9.4%
Total Liab. and Equity	37,679,195	Net Profit or Loss	3,852,700	41.3% Return on Equity 10.3%
<b>052844 IMPERIAL CARE DIALYSIS CENTER</b>				For Profit
4345 IMPERIAL HWY		12/31/2017 365 Days Submitted		End Stage Renal Disease
LYNWOOD, CA 90262				
LOS ANGELES				
BLUE CROSS (TEXAS)				
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>
Current Assets	10,413,071	Total Charges	9,968,886	Salary Expense 38.7%
Fixed Assets	134,574	Contract Allowance	653,807	6.6% Fringe Benefits 6.0%
Other Assets	2,508,150	Operating Revenue	9,315,079	93.4%
Total Assets	13,055,795	Operating Expense	7,506,837	80.6% Current Ratio 23.8
Current Liabilities	436,956	Operating Margin	1,808,242	19.4% Days to Collect 55.7
Long Term Liabilities	67,400	Other Income	9,718	0.1% Avg Payment Days 5.7
Total Equity	12,551,439	Other Expense	0	0.0% Depreciation Rate 11.1%
Total Liab. and Equity	13,055,795	Net Profit or Loss	1,817,960	19.5% Return on Equity 14.5%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 113

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>412504 DIALYSIS CENTER OF WEST WARWICK LLC</b>				For Profit		
1775 BALD HILL ROAD		12/31/2017 365 Days Submitted		End Stage Renal Disease		
WARWICK, RI 02886						
KENT						
NATIONAL HERITAGE (RHODE ISLAND)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	1,004,039	Total Charges	7,081,513	Salary Expense	38.5%	
Fixed Assets	167,166	Contract Allowance	-2,231,919	-31.5%	Fringe Benefits	14.0%
Other Assets	248,741	Operating Revenue	9,313,432	131.5%		
Total Assets	1,419,946	Operating Expense	3,570,479	38.3%	Current Ratio	2.1
Current Liabilities	469,436	Operating Margin	5,742,953	61.7%	Days to Collect	9.1
Long Term Liabilities	276,366	Other Income	0	0.0%	Avg Payment Days	18.8
Total Equity	674,144	Other Expense	0	0.0%	Depreciation Rate	13.9%
Total Liab. and Equity	1,419,946	Net Profit or Loss	5,742,953	61.7%	Return on Equity	851.9%
<b>142665 ROXBURY DIALYSIS CENTER</b>				For Profit		
622 ROXBURY ROAD		12/31/2017 365 Days Submitted		End Stage Renal Disease		
ROCKFORD, IL 61108						
WINNEBAGO						
BLUE CROSS (TEXAS)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	22,266,996	Total Charges	7,724,264	Salary Expense	26.6%	
Fixed Assets	2,677,785	Contract Allowance	-1,573,102	-20.4%	Fringe Benefits	5.0%
Other Assets	0	Operating Revenue	9,297,366	120.4%		
Total Assets	24,944,781	Operating Expense	5,907,967	63.5%	Current Ratio	12.0
Current Liabilities	1,850,675	Operating Margin	3,389,399	36.5%	Days to Collect	14.0
Long Term Liabilities	1,978,019	Other Income	-1,353,993	-14.6%	Avg Payment Days	5.4
Total Equity	21,116,087	Other Expense	0	0.0%	Depreciation Rate	6.6%
Total Liab. and Equity	24,944,781	Net Profit or Loss	2,035,406	21.9%	Return on Equity	9.6%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 114

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	4,838,765	Total Charges	318,423,537	Salary Expense	32.0%	
Fixed Assets	657,949	Contract Allowance	309,126,586	97.1%	Fringe Benefits	5.0%
Other Assets	5,606,120	Operating Revenue	9,296,951	2.9%		
Total Assets	11,102,834	Operating Expense	7,378,014	79.4%	Current Ratio	2.8
Current Liabilities	1,739,363	Operating Margin	1,918,937	20.6%	Days to Collect	129.6
Long Term Liabilities	55,553	Other Income	0	0.0%	Avg Payment Days	12.4
Total Equity	9,307,918	Other Expense	0	0.0%	Depreciation Rate	29.6%
Total Liab. and Equity	11,102,834	Net Profit or Loss	1,918,937	20.6%	Return on Equity	20.6%

  

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	3,231,515	Total Charges	9,273,763	Salary Expense	34.9%	
Fixed Assets	3,117,987	Contract Allowance	0	0.0%	Fringe Benefits	10.1%
Other Assets	6,865,233	Operating Revenue	9,273,763	100.0%		
Total Assets	13,214,735	Operating Expense	8,118,806	87.5%	Current Ratio	2.8
Current Liabilities	1,156,273	Operating Margin	1,154,957	12.5%	Days to Collect	51.1
Long Term Liabilities	2,700	Other Income	0	0.0%	Avg Payment Days	45.0
Total Equity	12,055,762	Other Expense	0	0.0%	Depreciation Rate	11.2%
Total Liab. and Equity	13,214,735	Net Profit or Loss	1,154,957	12.5%	Return on Equity	9.6%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 115

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	34,447,099	Total Charges	8,482,712	Salary Expense	31.6%	
Fixed Assets	498,179	Contract Allowance	-776,135	-9.1%	Fringe Benefits	4.9%
Other Assets	4,611,045	Operating Revenue	9,258,847	109.1%	Current Ratio	84.1
Total Assets	39,556,323	Operating Expense	5,543,996	59.9%	Days to Collect	10.6
Current Liabilities	409,445	Operating Margin	3,714,851	40.1%	Avg Payment Days	7.6
Long Term Liabilities	63,613	Other Income	1,607	0.0%	Depreciation Rate	7.8%
Total Equity	39,083,265	Other Expense	0	0.0%	Return on Equity	9.5%
Total Liab. and Equity	39,556,323	Net Profit or Loss	3,716,458	40.1%		

**262576 ST JOSEPH DIALYSIS**

For Profit

5514 CORPORATE DRIVE, SUITE 100

12/31/2017 365 Days Submitted

End Stage Renal Disease

SAINT JOSEPH, MO 64507

BUCHANAN

BLUE CROSS (GEORGIA)

**502521 PUGET SOUND KIDNEY CENTER SOUTH**

Not for Profit

21309 44TH AVENUE WEST

12/31/2017 365 Days Submitted

End Stage Renal Disease

MOUNTLAKE TERRACE, WA 98043

SNOHOMISH

BLUE CROSS (WASHINGTON & ALASKA)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 116

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	1,424,645	Total Charges	9,251,025		Salary Expense	37.3%
Fixed Assets	1,256,925	Contract Allowance	0	0.0%	Fringe Benefits	9.5%
Other Assets	132,956	Operating Revenue	9,251,025	100.0%	Current Ratio	0.3
<b>Total Assets</b>	<b>2,814,526</b>	Operating Expense	6,292,659	68.0%	Days to Collect	47.1
Current Liabilities	5,518,908	Operating Margin	2,958,366	32.0%	Avg Payment Days	320.1
Long Term Liabilities	-415,319	Other Income	0	0.0%	Depreciation Rate	25.6%
Total Equity	-7,918,116	Other Expense	0	0.0%	Return on Equity	-37.4%
<b>Total Liab. and Equity</b>	<b>-2,814,527</b>	Net Profit or Loss	2,958,366	32.0%		

## 372595 FRESENIUS MEDICAL CARE XANTHUS

For Profit

1923 EAST 21ST STREET, STE 100

12/31/2017 365 Days Submitted

End Stage Renal Disease

TULSA, OK 74114

TULSA

NOVITAS (TEXAS)

## 332534 FMS - NEPHRO CARE

For Profit

1402 ATLANTIC AVENUE

12/31/2017 365 Days Submitted

End Stage Renal Disease

BROOKLYN, NY 11216

KINGS

NATIONAL GOVERNMENT SERVICES

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 117

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	970,032	Total Charges	6,652,515		Salary Expense	39.3%
Fixed Assets	214,863	Contract Allowance	-2,593,548	-39.0%	Fringe Benefits	11.7%
Other Assets	4,898	Operating Revenue	9,246,063	139.0%	Current Ratio	1.5
<b>Total Assets</b>	<b>1,189,793</b>	Operating Expense	3,521,980	38.1%	Days to Collect	18.1
Current Liabilities	668,760	Operating Margin	5,724,083	61.9%	Avg Payment Days	21.2
Long Term Liabilities	125,627	Other Income	0	0.0%	Depreciation Rate	11.8%
Total Equity	395,405	Other Expense	0	0.0%	Return on Equity	1,447.7%
<b>Total Liab. and Equity</b>	<b>1,189,792</b>	Net Profit or Loss	5,724,083	61.9%		

## 392742 BENSLEM DIALYSIS CENTER LLC

For Profit

1336 BRISTOL PIKE  
 BENSLEM, PA 19020  
 BUCKS  
 BLUE CROSS (WESTERN PENNSYLVANIA)

12/31/2017 365 Days Submitted

End Stage Renal Disease

## 122512 LIBERTY DIALYSIS-HAWAII LLC-LEEWARD DIALYSIS

For Profit

91-2137 FORT WEAVER ROAD  
 EWA BEACH, HI 96706  
 HONOLULU  
 NATIONAL GOVERNMENT SERVICES

12/31/2017 365 Days Submitted

End Stage Renal Disease

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 118

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>342514 HIGH POINT KIDNEY CENTER</b>			Not for Profit			
1900 WESTCHESTER DRIVE		6/30/2017 365 Days Submitted		End Stage Renal Disease		
HIGH POINT, NC 27262						
GUILFORD						
BLUE CROSS (SOUTH CAROLINA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	1,995,142	Total Charges	59,967,700	Salary Expense	33.5%	
Fixed Assets	0	Contract Allowance	50,722,501	84.6%	Fringe Benefits	6.9%
Other Assets	0	Operating Revenue	9,245,199	15.4%		
Total Assets	1,995,142	Operating Expense	6,429,825	69.5%	Current Ratio	2.9
Current Liabilities	695,344	Operating Margin	2,815,374	30.5%	Days to Collect	35.4
Long Term Liabilities	0	Other Income	0	0.0%	Avg Payment Days	4.1
Total Equity	1,299,798	Other Expense	0	0.0%	Depreciation Rate	0.0%
Total Liab. and Equity	1,995,142	Net Profit or Loss	2,815,374	30.5%	Return on Equity	216.6%
<b>672665 VALLEY BAPTIST HARLINGEN DIALYSIS</b>			For Profit			
2220 HAINE DR, SUITE 40		12/31/2017 365 Days Submitted		End Stage Renal Disease		
HARLINGEN, TX 78550						
CAMERON						
BLUE CROSS (TEXAS)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	6,761,109	Total Charges	9,222,632	Salary Expense	34.8%	
Fixed Assets	1,060,764	Contract Allowance	-22,090	-0.2%	Fringe Benefits	5.4%
Other Assets	2,916,246	Operating Revenue	9,244,722	100.2%		
Total Assets	10,738,119	Operating Expense	7,509,794	81.2%	Current Ratio	33.6
Current Liabilities	200,936	Operating Margin	1,734,928	18.8%	Days to Collect	18.7
Long Term Liabilities	63,653	Other Income	-501,652	-5.4%	Avg Payment Days	6.2
Total Equity	10,473,528	Other Expense	0	0.0%	Depreciation Rate	12.6%
Total Liab. and Equity	10,738,117	Net Profit or Loss	1,233,276	13.3%	Return on Equity	11.8%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 119

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	61,856,515	Total Charges	9,226,139	Salary Expense	33.6%	
Fixed Assets	1,045,326	Contract Allowance	0	0.0%	Fringe Benefits	8.5%
Other Assets	0	Operating Revenue	9,226,139	100.0%	Current Ratio	(809.7)
Total Assets	62,901,841	Operating Expense	4,208,029	45.6%	Days to Collect	29.0
Current Liabilities	-76,398	Operating Margin	5,018,110	54.4%	Avg Payment Days	(6.6)
Long Term Liabilities	-297,243	Other Income	-1	0.0%	Depreciation Rate	23.1%
Total Equity	-62,528,202	Other Expense	0	0.0%	Return on Equity	-8.0%
Total Liab. and Equity	-62,901,843	Net Profit or Loss	5,018,109	54.4%		

## 302502 MANCHESTER KIDNEY CENTER

For Profit

1750 ELM STREET SUITE 100

12/31/2017 365 Days Submitted

End Stage Renal Disease

MANCHESTER, NH 03104

HILLSBOROUGH

NATIONAL HERITAGE (NEW HAMPSHIRE)

## 142501 FRESENIUS MEDICAL CARE NORTH KILPATRICK

For Profit

4800 NORTH KILPATRICK

12/31/2017 365 Days Submitted

End Stage Renal Disease

CHICAGO, IL 60630

COOK

NATIONAL GOVERNMENT SERVICES

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 120



# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	12,656,433	Total Charges	8,941,222		Salary Expense	38.1%
Fixed Assets	1,100,878	Contract Allowance	-260,199	-2.9%	Fringe Benefits	6.2%
Other Assets	37,300	Operating Revenue	9,201,421	102.9%	Current Ratio	28.0
Total Assets	13,794,611	Operating Expense	7,337,680	79.7%	Days to Collect	16.6
Current Liabilities	452,394	Operating Margin	1,863,741	20.3%	Avg Payment Days	15.7
Long Term Liabilities	0	Other Income	6,824	0.1%	Depreciation Rate	19.3%
Total Equity	13,342,216	Other Expense	0	0.0%	Return on Equity	14.0%
Total Liab. and Equity	13,794,610	Net Profit or Loss	1,870,565	20.3%		

  

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	-14,079,979	Total Charges	9,196,020		Salary Expense	39.6%
Fixed Assets	4,572,918	Contract Allowance	0	0.0%	Fringe Benefits	9.4%
Other Assets	12,352,920	Operating Revenue	9,196,020	100.0%	Current Ratio	47.9
Total Assets	2,845,859	Operating Expense	7,189,558	78.2%	Days to Collect	40.2
Current Liabilities	-294,129	Operating Margin	2,006,462	21.8%	Avg Payment Days	(14.9)
Long Term Liabilities	-444,531	Other Income	2	0.0%	Depreciation Rate	15.5%
Total Equity	-2,107,200	Other Expense	0	0.0%	Return on Equity	-95.2%
Total Liab. and Equity	-2,845,860	Net Profit or Loss	2,006,464	21.8%		

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 121

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>Balance Sheet</b>		<b>Income Statement</b>			<b>Key Performance Ind.</b>	
Current Assets	1,241,903	Total Charges	7,704,491		Salary Expense	35.9%
Fixed Assets	168,242	Contract Allowance	-1,487,160	-19.3%	Fringe Benefits	11.7%
Other Assets	16,690	Operating Revenue	9,191,651	119.3%	Current Ratio	2.2
<b>Total Assets</b>	<b>1,426,835</b>	Operating Expense	4,175,967	45.4%	Days to Collect	21.7
Current Liabilities	576,387	Operating Margin	5,015,684	54.6%	Avg Payment Days	25.9
Long Term Liabilities	22,974	Other Income	0	0.0%	Depreciation Rate	9.4%
Total Equity	827,474	Other Expense	0	0.0%	Return on Equity	606.1%
<b>Total Liab. and Equity</b>	<b>1,426,835</b>	Net Profit or Loss	5,015,684	54.6%		

**522565 MILWAUKEE DIALYSIS CENTER**

For Profit

4775 N GREEN BAY AVE

12/31/2017 365 Days Submitted

End Stage Renal Disease

MILWAUKEE, WI 53209

MILWAUKEE

NATIONAL GOVERNMENT SERVICES

**492594 DAVITA PETERSBURG DIALYSIS**

For Profit

20 MEDICAL PARK BOULEVARD

12/31/2017 365 Days Submitted

End Stage Renal Disease

PETERSBURG, VA 23803

PETERSBURG CITY

BLUE CROSS (SOUTH CAROLINA)

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 122

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>672542 FRESENIUS MEDICAL CARE OF WEST PLANO</b>				For Profit		
4405 TRADITION TRAIL		12/31/2017 365 Days Submitted		End Stage Renal Disease		
PLANO, TX 75093						
COLLIN						
BLUE CROSS (TEXAS)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	22,670,911	Total Charges	9,166,520	Salary Expense	41.7%	
Fixed Assets	229,814	Contract Allowance	0	0.0%	Fringe Benefits	10.9%
Other Assets	9,908	Operating Revenue	9,166,520	100.0%		
Total Assets	22,910,633	Operating Expense	6,085,239	66.4%	Current Ratio	(71.2)
Current Liabilities	-318,579	Operating Margin	3,081,281	33.6%	Days to Collect	31.4
Long Term Liabilities	-510,831	Other Income	1	0.0%	Avg Payment Days	(19.1)
Total Equity	-22,081,222	Other Expense	0	0.0%	Depreciation Rate	22.3%
Total Liab. and Equity	-22,910,632	Net Profit or Loss	3,081,282	33.6%	Return on Equity	-14.0%
<b>392803 SUBURBAN CAMPUS DIALYSIS</b>				For Profit		
2100 HARRISBURG PIKE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
LANCASTER, PA 17604						
LANCASTER						
Novitas PA						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	19,218,400	Total Charges	9,107,069	Salary Expense	32.1%	
Fixed Assets	1,074,805	Contract Allowance	-53,683	-0.6%	Fringe Benefits	7.0%
Other Assets	11,451,210	Operating Revenue	9,160,752	100.6%		
Total Assets	31,744,415	Operating Expense	7,152,475	78.1%	Current Ratio	65.4
Current Liabilities	293,824	Operating Margin	2,008,277	21.9%	Days to Collect	12.7
Long Term Liabilities	0	Other Income	-300,728	-3.3%	Avg Payment Days	5.3
Total Equity	31,450,590	Other Expense	0	0.0%	Depreciation Rate	20.0%
Total Liab. and Equity	31,744,414	Net Profit or Loss	1,707,549	18.6%	Return on Equity	5.4%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 123

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>232507 GREENFIELD HEALTH SYSTEMS-FAIRLANE</b>				Not for Profit		
19001 HUBBARD DRIVE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
DEARBORN, MI 48126						
WAYNE						
NATIONAL GOVERNMENT SERVICES						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	743,964	Total Charges	35,451,951	Salary Expense	35.3%	
Fixed Assets	1,070,920	Contract Allowance	26,291,339	74.2%	Fringe Benefits	6.4%
Other Assets	450,184	Operating Revenue	9,160,612	25.8%		
Total Assets	2,265,068	Operating Expense	6,796,639	74.2%	Current Ratio	2.2
Current Liabilities	344,933	Operating Margin	2,363,973	25.8%	Days to Collect	13.0
Long Term Liabilities	1,006,934	Other Income	0	0.0%	Avg Payment Days	11.1
Total Equity	913,201	Other Expense	0	0.0%	Depreciation Rate	5.8%
Total Liab. and Equity	2,265,068	Net Profit or Loss	2,363,973	25.8%	Return on Equity	258.9%
<b>052781 NORTH HOLLYWOOD DIALYSIS</b>				For Profit		
12126 VICTORY BOULEVARD		12/31/2017 365 Days Settled		End Stage Renal Disease		
N HOLLYWOOD, CA 91606						
LOS ANGELES						
BLUE CROSS (TEXAS)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	7,747,731	Total Charges	8,615,915	Salary Expense	41.1%	
Fixed Assets	358,809	Contract Allowance	-532,271	-6.2%	Fringe Benefits	7.1%
Other Assets	2,490,328	Operating Revenue	9,148,186	106.2%		
Total Assets	10,596,868	Operating Expense	8,422,847	92.1%	Current Ratio	24.9
Current Liabilities	311,110	Operating Margin	725,339	7.9%	Days to Collect	33.2
Long Term Liabilities	11,371	Other Income	10,694	0.1%	Avg Payment Days	5.9
Total Equity	10,274,388	Other Expense	0	0.0%	Depreciation Rate	9.0%
Total Liab. and Equity	10,596,869	Net Profit or Loss	736,033	8.0%	Return on Equity	7.2%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 124

# ESRD Profile Report - 2017

Sample End Stage Renal Dialysis reports from the Halmanac.com website.

<b>332646 CENTRAL BROOKLYN DIALYSIS CENTER</b>				For Profit		
818 STERLING PLACE		12/31/2017 365 Days Submitted		End Stage Renal Disease		
BROOKLYN, NY 11216						
KINGS						
NATIONAL GOVERNMENT SERVICES						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	2,085,410	Total Charges	46,104,000	Salary Expense	31.4%	
Fixed Assets	561,782	Contract Allowance	36,956,339	80.2%	Fringe Benefits	5.2%
Other Assets	1,066,973	Operating Revenue	9,147,661	19.8%		
Total Assets	<u>3,714,165</u>	Operating Expense	<u>7,508,401</u>	82.1%	Current Ratio	2.3
Current Liabilities	924,561	Operating Margin	1,639,260	17.9%	Days to Collect	42.7
Long Term Liabilities	31,528	Other Income	0	0.0%	Avg Payment Days	23.9
Total Equity	<u>2,758,076</u>	Other Expense	0	0.0%	Depreciation Rate	24.0%
Total Liab. and Equity	<u>3,714,165</u>	Net Profit or Loss	<u>1,639,260</u>	17.9%	Return on Equity	59.4%
<b>052550 LOMA LINDA UNIV KIDNEY CENTER</b>				Not for Profit		
11375 ANDERSON STREET		6/30/2017 181 Days Settled		End Stage Renal Disease		
LOMA LINDA, CA 92354						
SAN BERNARDINO						
BLUE CROSS (CALIFORNIA)						
<b>Balance Sheet</b>		<b>Income Statement</b>		<b>Key Performance Ind.</b>		
Current Assets	1	Total Charges	18,655,201	Salary Expense	53.5%	
Fixed Assets	0	Contract Allowance	10,864,655	58.2%	Fringe Benefits	12.4%
Other Assets	0	Operating Revenue	7,790,546	41.8%		
Total Assets	<u>1</u>	Operating Expense	<u>3,246,863</u>	41.7%	Current Ratio	1.0
Current Liabilities	1	Operating Margin	4,543,683	58.3%	Days to Collect	0.0
Long Term Liabilities	0	Other Income	0	0.0%	Avg Payment Days	0.0
Total Equity	<u>0</u>	Other Expense	0	0.0%	Depreciation Rate	0.0%
Total Liab. and Equity	<u>1</u>	Net Profit or Loss	<u>4,543,683</u>	58.3%	Return on Equity	0.0%

Submitted Rpts

5:45 PM

Healthcare Almanac 561-594-7551

8/9/2018

[www.halmanac.com](http://www.halmanac.com)

Page No 125